



Canadian Tire Corporation, Limited

2021 Annual Information Form

February 16, 2022

2021 Annual Information Form

Canadian Tire Corporation, Limited

Table of Contents

| | | |
|----|--|-----|
| 1 | CORPORATE STRUCTURE | 2 |
| 2 | DESCRIPTION OF BUSINESS | 3 |
| | 2.1 Retail Segment | 3 |
| | 2.2 Financial Services Segment | 12 |
| | 2.3 CT REIT Segment | 13 |
| | 2.4 Intangible Properties | 14 |
| | 2.5 Economic Dependence | 15 |
| | 2.6 Risk Factors | 15 |
| | 2.7 Employees | 16 |
| | 2.8 Corporate Responsibility | 17 |
| 3 | GENERAL DEVELOPMENT OF THE BUSINESS | 19 |
| | 3.1 2021 General Development of the Business | 19 |
| | 3.2 2020 General Development of the Business | 20 |
| | 3.3 2019 General Development of the Business | 21 |
| 4 | CAPITAL STRUCTURE | 22 |
| | 4.1 Equity Securities | 22 |
| | 4.2 Market for Equity Securities | 24 |
| | 4.3 Normal Course Issuer Bid | 24 |
| | 4.4 Debt Securities | 25 |
| 5 | DIVIDENDS | 25 |
| 6 | SECURITY RATINGS | 26 |
| 7 | TRANSFER AGENTS AND REGISTRAR | 27 |
| 8 | DIRECTORS AND OFFICERS | 27 |
| | 8.1 Members of the Board of Directors | 27 |
| | 8.2 Executive Officers | 31 |
| | 8.3 Securities Held | 31 |
| | 8.4 Conflicts of Interest | 32 |
| 9 | INTERESTS OF EXPERTS | 32 |
| 10 | LEGAL PROCEEDINGS AND REGULATORY ACTIONS | 32 |
| 11 | ADDITIONAL INFORMATION | 33 |
| 12 | FORWARD-LOOKING INFORMATION | 33 |
| | SCHEDULE A – AUDIT COMMITTEE MANDATE | A-1 |

ANNUAL INFORMATION FORM CANADIAN TIRE CORPORATION, LIMITED

In this document, the terms “Company” and “CTC” refer to Canadian Tire Corporation, Limited, its predecessor corporations and all entities controlled by it and their collective businesses unless the context otherwise requires.

“Canadian Tire Retail” and “CTR” refer to the general merchandise retail and services businesses carried on under the Canadian Tire, PartSource, Pro Hockey Life and Party City names and trademarks.

“Canadian Tire” refers to the general merchandise retail and services business carried on under the Canadian Tire name and trademarks.

“CTB” and the “Bank” refer to Canadian Tire Bank, a subsidiary of CTFS Holdings.

“CTFS Bermuda” refers to CTFS Bermuda Ltd., a subsidiary of CTFS Holdings.

“CTFS Holdings” refers to CTFS Holdings Limited

“CT REIT” and the “REIT” refer to CT Real Estate Investment Trust.

“CT REIT LP” refers to CT REIT Limited Partnership, a subsidiary of CT REIT.

“Helly Hansen” refers to the international wholesale and retail businesses carried on under the Helly Hansen and other related names and trademarks.

“Mark’s” refers to the retail and wholesale businesses carried on by Mark’s Work Wearhouse Ltd. under the Mark’s and L’Équipeur names and trademarks.

“Party City” refers to the party supply business that operates under the Party City name and trademarks in Canada.

“Petroleum” refers to the retail petroleum business carried on under the Canadian Tire and Gas+ names and trademarks.

“SportChek” refers to the retail businesses carried on by FGL Sports Ltd. under the SportChek, Sports Experts, Atmosphere, Sports Rousseau and Hockey Experts names and trademarks, unless the context requires otherwise.

Other terms that are capitalized in this document are defined the first time they are used.

Unless otherwise specified herein, the information in this Annual Information Form is presented as at January 1, 2022 (the last day of CTC’s most recently completed financial year) and all dollar amounts are expressed in Canadian dollars. Certain portions of this Annual Information Form reference the Company’s Management’s Discussion and Analysis (“MD&A”) for the fourth quarter and full-year ended January 1, 2022 (“Annual MD&A”) and Annual Consolidated Financial Statements for the year ended January 1, 2022 (“Annual Financial Statements”), which are available on the System for Electronic Document Analysis and Retrieval (“SEDAR”) at <http://www.sedar.com> and are incorporated by reference herein.

This Annual Information Form contains information that may constitute “forward-looking information” within the meaning of applicable securities legislation. Actual results or events may differ from those forecast and from the information disclosed regarding the Company’s plans or aspirations made in this Annual Information Form because of the risks and uncertainties associated with the Company’s business and the general economic environment. The Company cannot provide any assurance that any forecasted financial or operational performance, plans or financial aspirations will be achieved or, if achieved, will result in an

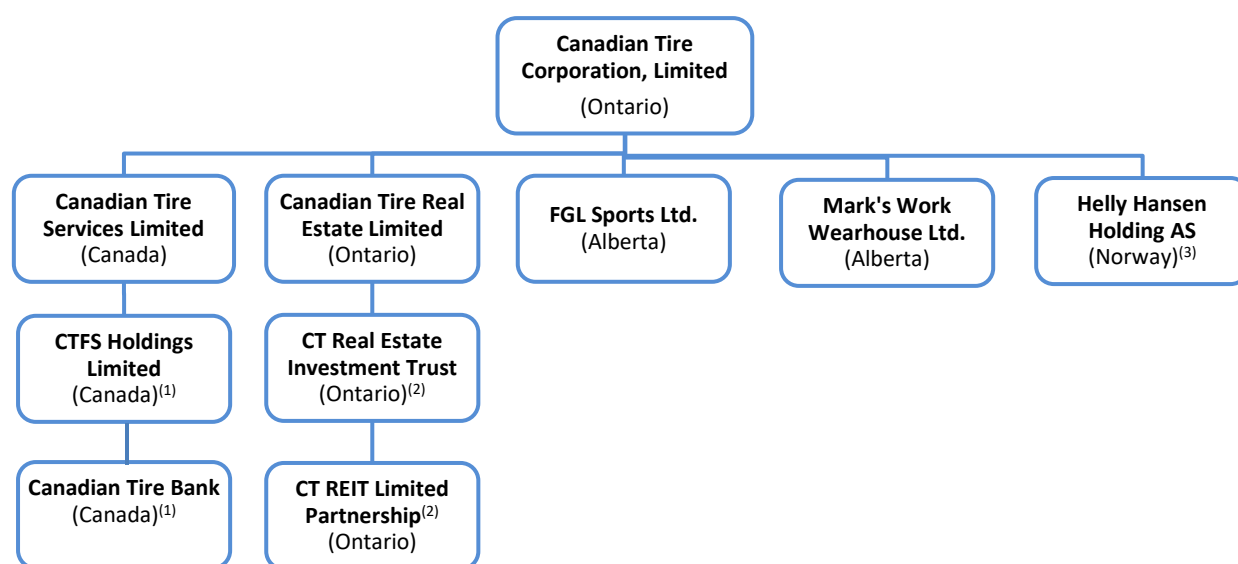
increase in the price of the Company's shares. See section 12 entitled "Forward-Looking Information" for a more detailed discussion of the Company's use of forward-looking information.

This document contains trade names, trade marks and service marks of CTC and other organizations, all of which are the property of their respective owners. Solely for convenience, the trade names, trade marks and service marks referred to herein appear without the ® or ™ symbol.

1 Corporate Structure

Canadian Tire Corporation, Limited was incorporated under the laws of Ontario by letters patent dated December 1, 1927, and is governed by the *Business Corporations Act* (Ontario). CTC was amalgamated with four of its wholly owned subsidiaries pursuant to Articles of Amalgamation, effective January 1, 1980. CTC's articles were subsequently amended, effective December 15, 1983, to reorganize the capital structure of CTC, among other things.

The principal, registered and head office of CTC is located at 2180 Yonge Street, P.O. Box 770, Station K, Toronto, Ontario, M4P 2V8. CTC's corporate website address is <http://corp.canadiantire.ca>. Set out below are the key legal entities through which CTC conducts its businesses, their applicable governing corporate jurisdictions. Except as described below, CTC beneficially owns, or controls or directs, directly or indirectly, 100% of the voting securities of each entity:



1 The Company indirectly beneficially owns, controls or directs 80% of the voting securities of CTFS Holdings Limited and its wholly owned subsidiary, Canadian Tire Bank. The 20% interest in CTFS Holdings Limited and, consequently, Canadian Tire Bank, not owned by the Company is held by The Bank of Nova Scotia ("Scotiabank").

2 The Company indirectly beneficially owns, or controls or directs 69.0% of the voting securities of CT REIT through its ownership of 33,989,508 Units of CT REIT and all of the issued and outstanding Class B Limited Partnership Units of CT REIT LP, which are accompanied by one Special Voting Unit of CT REIT and are economically equivalent to and exchangeable for Units of CT REIT. CT REIT wholly owns the general partner of CT REIT LP, CT REIT GP Corp., and all of the issued and outstanding Class A Limited Partnership Units of CT REIT LP, which represent the voting securities of CT REIT LP.

3 Helly Hansen Holding AS, which owns Helly Hansen, is indirectly owned by CTC through its wholly owned subsidiary, CTC Triangle B.V., a company incorporated pursuant to the laws of the Netherlands.

2 Description of the Business

The Company operates through three reportable segments – the Retail segment, the Financial Services segment, and the CT REIT segment.

The Retail segment comprises the businesses operated under CTC's retail banners, including Canadian Tire, SportChek, Mark's, PartSource, Helly Hansen and Party City, as well as Petroleum. The retail businesses offer customers a breadth of differentiated and innovative products and services through convenient in-store and online shopping experiences.

The Financial Services segment comprises the operating subsidiaries of CTFS Holdings, namely CTB and CTFS Bermuda. The Financial Services segment provides financial and other ancillary products and services, including Triangle-branded consumer credit cards, in-store financing, insurance products, and retail and broker deposits.

The CT REIT segment comprises CT REIT and its subsidiaries. CT REIT is an unincorporated, closed-end real estate investment trust which owns, develops and leases income-producing commercial properties located in all ten provinces and in two territories across Canada, with Canadian Tire as its most significant tenant.

Further details on each of the Company's three reportable sections are described below.

2.1 Retail Segment

Guided by the Company's purpose, "We are here to make life in Canada better", the retail businesses offer customers a breadth of differentiated and innovative products and services through convenient in-store and online shopping experiences. The Company's customer loyalty program, Triangle Rewards, connects all of CTC's Canadian retail banners, driving customer engagement through the collection and redemption of rewards, as well as personalized offers.

Canadian Tire Retail

Canadian Tire – As one of Canada's most recognized general merchandise retailers, Canadian Tire provides Canadians with over 196,000 national and owned brand products in 197 product categories across its Automotive, Fixing, Living, Playing, and Seasonal & Gardening divisions. The majority of Canadian Tire stores also provide a variety of automotive services. Among the well-known owned brands carried at Canadian Tire are Motomaster, Mastercraft, Noma, Canvas, For Living and Paderno. Canadian Tire stores are easily identified by the Canadian Tire name and trademark and have established a strong reputation and high recognition throughout the communities they serve.

Canadian Tire offers online shopping through its website and mobile application with click-and-collect for in-store pickup and curbside pickup as well as deliver-to-home order fulfilment. Canadian Tire has also rolled out self-serve lockers at approximately 40% of its stores.

Canadian Tire stores range in size from approximately 3,200 to 134,000 retail square feet and, as at the end of 2021, totalled approximately 22.3 million retail square feet across 504 stores.

Generally, the premises on which Canadian Tire stores are located are owned by CTC, including through its subsidiary, Canadian Tire Real Estate Limited ("CTREL"), or leased to CTREL indirectly by CT REIT or third-party landlords. Of the 504 Canadian Tire stores, 329 are located on properties owned by CT REIT, 40 are located on properties owned by CTC and the remaining 135 are located on properties leased from third parties.

Canadian Tire Dealers – Canadian Tire's 504 stores are operated by independent third parties, known as Associate Dealers ("Dealers"). Each Dealer owns the fixtures, equipment, and inventory of the store they operate, employs the store staff and is responsible for the store's operating expenses. Generally, the

premises on which the Canadian Tire stores are located are owned or leased by CTC and licensed to individual Dealers. Canadian Tire's relationship with each Dealer is governed by an individual Dealer contract pursuant to which each Dealer agrees to operate the retail business of a Canadian Tire store under the Canadian Tire name and to use best efforts to manage their Canadian Tire store at its maximum capacity and efficiency. Individual Dealer contracts are all in a standard form, each of which generally expires on December 31, 2029. Each Dealer agrees to comply with prescribed policies, marketing plans and operating standards, which among other things, include purchasing merchandise primarily from Canadian Tire, while maintaining the decision-making behind customizing their local assortments, and offering merchandise for sale to consumers at prices not exceeding those set by Canadian Tire.

Canadian Tire performs a variety of functions to support the Dealers, including category business management, marketing, and product curation and distribution. The curation process includes product and brand selection, as well as purchasing, pricing, marketing and distribution. Canadian Tire also supports Dealers with administrative, financial, and information technology services, as well as operational support, which includes programs to improve the in-store customer experience, retail concept implementation, monitoring of operational and financial performance, and managing Dealer mobility and changeover. Canadian Tire also provides Dealers with access to Franchise Trust, a program offering financing to Dealers for their store operations. Information concerning Franchise Trust is included under Note 9 entitled "Loans Receivable" of the notes to the Annual Financial Statements.

Category Business Management – Canadian Tire employs category business management teams (or merchants) to build compelling, seasonally relevant assortments through category reviews and continuously refine the product selection and introduce new, innovative and often exclusive brands and product assortments. Once product selections are finalized, the category management teams determine the optimal sales and distribution channel, forecast Dealer and consumer demand, and execute the purchasing and ordering of products. The teams use in-season management tools to proactively manage and adapt to any changes from their original demand forecast and assumptions. This comprehensive process enables the merchants to actively manage the business during each season.

Divisions

The **Automotive** division is responsible for the automotive products and services offered at Canadian Tire stores, including automotive maintenance products and accessories, parts and tires, as well as automotive services such as oil changes, tire installations and repairs, and Roadside Assistance. Canadian Tire stores house over 5,600 automotive service bays.

Also managed within the Automotive division is **PartSource**, a specialty automotive parts chain owned and operated by the Corporation that provides access to over 400,000 unique automotive parts and products. Its stores are staffed by experts and cater to serious "do-it-yourselfers" and professional installers. PartSource stores also offer a broad selection of automotive parts and maintenance accessories to Canadian Tire stores, other retailers and commercial customers.

The **Fixing** division includes products in the tools, hardware, paint, electrical, plumbing, home environment and smart home categories.

The **Living** division includes products in the kitchen, home organization, decor, home electronics, pet, cleaning and consumable categories.

The **Playing** division includes products in the outdoor recreation, exercise, footwear and apparel, hunting, fishing, camping, and sporting goods categories. Also managed within the Playing division is **Pro Hockey Life**, a specialty retailer owned and operated by the Corporation that sells high-end hockey assortments.

The **Seasonal & Gardening** division covers all the products customers need to tackle the Canadian seasons. Fall and winter categories include Christmas trees, lights and decor, Halloween décor and costumes, yard care and maintenance and snow removal equipment. Spring and summer categories include patio furniture, barbecues, pools, trampolines, outdoor power equipment and tools, plants and

gardening supplies. Canadian Tire also provides a wide range of products in the kids' fun area, which includes categories such as backyard amusement, pool fun, and toys and games.

Also managed within the Seasonal & Gardening division is **Party City**, a leading, one-stop shopping destination for party supplies with 65 Canadian retail stores operated by Dealers. The Party City assortment is also available nationwide at Canadian Tire stores.

Store Network

As at the end of 2021, the number of Canadian Tire Retail stores by banner and applicable province and territory in Canada were as follows:

| Province or Territory | Canadian Tire | PartSource | Party City | Pro Hockey Life |
|---------------------------|---------------|------------|------------|-----------------|
| British Columbia | 54 | 1 | 9 | 1 |
| Alberta | 58 | 14 | 10 | 4 |
| Saskatchewan | 16 | 5 | 3 | - |
| Manitoba | 15 | 5 | - | 1 |
| Ontario | 203 | 52 | 38 | 9 |
| Quebec | 100 | - | - | - |
| New Brunswick | 19 | - | 2 | - |
| Nova Scotia | 22 | 3 | 2 | 1 |
| Prince Edward Island | 2 | - | - | - |
| Newfoundland and Labrador | 13 | - | 1 | - |
| Yukon | 1 | - | - | - |
| Northwest Territories | 1 | - | - | - |
| Total | 504 | 80 | 65 | 16 |

Competitive Conditions – Canadian Tire competes with international, national and regional retailers across Canada. Among its competitors are omni-channel, eCommerce, and brick-and-mortar retailers, including discount and warehouse stores, mass merchandisers, and speciality retailers. Canadian Tire holds a strong market share position in many product categories, with particular strength in the automotive parts, kitchen, seasonal, sporting goods and tools categories. While the vast majority of Canadian Tire's sales continue to come from its brick-and-mortar channel, digital channels have gained importance with customers.

SportChek

SportChek operates a group of sporting goods and active wear retailers in Canada offering a comprehensive assortment of national and owned brands through a network of corporate-owned and franchise stores. SportChek banners offer an extensive range of active apparel and sporting goods at various price points that appeal to a broad range of consumers looking to lead a healthy, active lifestyle. Owned brands carried at SportChek banners include Diamondback, Helly Hansen, Ripzone, Sherwood, and Woods. Its primary retail banners are SportChek, Sports Experts, and Atmosphere, all of which offer online shopping through their websites with order fulfillment through in-store and curbside pickup and deliver-to-home.

Stores operated under the SportChek banners are primarily leased from third parties.

Corporate Store Operations – Corporate-owned retail stores operate under the SportChek and Atmosphere banners.

- SportChek is a leading national retailer offering a wide assortment of athletic, outdoor, leisure, and recreational footwear, apparel and accessories, along with sports equipment and wellness products.
- Atmosphere is a specialty retailer offering high-end, outdoor technical gear, casual clothing, footwear and accessories, with both national and owned brand representation.

As at the end of 2021, the number of SportChek and Atmosphere corporate stores by applicable province in Canada was as follows:

| Province | SportChek | Atmosphere |
|---------------------------|-----------|------------|
| British Columbia | 32 | 9 |
| Alberta | 33 | 7 |
| Saskatchewan | 11 | 2 |
| Manitoba | 8 | 1 |
| Ontario | 84 | - |
| New Brunswick | 5 | - |
| Nova Scotia | 11 | - |
| Prince Edward Island | 2 | - |
| Newfoundland and Labrador | 6 | - |
| Total | 192 | 19 |

The corporate-owned retail banners offer the full assortment and extended aisle products through their eCommerce websites.

Franchise Operations – SportChek also operates a franchise division for a number of its retail banners, including Sports Experts, Atmosphere, Hockey Experts and Sports Rousseau/L'Entrepôt du Hockey.

- Sports Experts is the largest sporting goods retailer in Quebec, offering a broad assortment of national and owned brand products, including equipment, apparel, footwear and accessories.
- Atmosphere, which operates as a corporate-owned banner in other provinces, is a franchise operation in Quebec.
- Hockey Experts specializes in hockey equipment, apparel and accessories.
- Sports Rousseau/L'Entrepôt du Hockey offers high-end hockey assortments exclusively in Quebec.

As at the end of 2021, the number of SportChek franchise stores by applicable province and territory in Canada was as follows:

| Province or Territory | Sports Experts | Atmosphere | Hockey Experts | Sports Rousseau/ L'Entrepôt du Hockey |
|---------------------------|----------------|------------|----------------|--|
| British Columbia | 2 | - | - | - |
| Alberta | 5 | - | - | - |
| Ontario | 1 | - | - | - |
| Quebec | 83 | 44 | 10 | 13 |
| New Brunswick | 4 | - | - | - |
| Newfoundland and Labrador | 1 | - | - | - |
| Yukon | 1 | - | - | - |
| Total | 97 | 44 | 10 | 13 |

The majority of the franchisee-operated stores offer a core assortment of advertised products through the franchise banner's eCommerce website.

In addition to the franchisee-operated stores, there are several third-party operated stores that have buying member status in SportChek's franchise program with access to products for their businesses. These buying members typically undertake their own merchandising, purchasing, advertising, transportation, and general administration.

Competitive Conditions – The sporting goods retail industry in Canada is highly fragmented and very competitive in terms of price, quality, service, selection and fashion, as well as online presence and store location and environment. SportChek is distinguished from its competitors through the broad geographic coverage provided by its corporate and franchise stores in Canada, the merchandise and brands it offers, including owned brands, and its compelling online and in-store customer experience. SportChek competes against eCommerce retailers, specialty retailers, mass merchants, national brands which sell directly to consumers, and outlet channels. An increasing number of national brands carried by SportChek are also expanding their direct-to-consumer sales channels.

Mark's

Mark's is one of Canada's largest casual and industrial apparel and footwear retailers, known for offering quality and innovative products under owned and national brands. The store network consists primarily of corporate-owned stores with some franchise stores. Owned brands carried at Mark's include Denver Hayes, Dakota, WindRiver and Helly Hansen. These brands are complemented by nationally recognized brands such as Levi's, Timberland, Carhartt, Silver, Columbia and Skechers. Mark's is continually developing and introducing new products utilizing innovative technologies intended to help Canadians brave the elements. Mark's operates under the names "Mark's" nationally and "L'Équipeur" in Quebec. Mark's offers online retailing through its websites with online order fulfilment through in-store and curbside pickup and deliver-to-home.

As at the end of 2021, the number of Mark's corporate and franchise stores by applicable province and territory in Canada was as follows:

| Province or Territory | Corporate stores | Franchise stores |
|---------------------------|------------------|------------------|
| British Columbia | 51 | 11 |
| Alberta | 64 | 2 |
| Saskatchewan | 14 | 2 |
| Manitoba | 13 | - |
| Ontario | 130 | 7 |
| Quebec | 39 | 7 |
| New Brunswick | 12 | - |
| Nova Scotia | 16 | - |
| Prince Edward Island | 2 | - |
| Newfoundland and Labrador | 5 | 3 |
| Yukon | 1 | - |
| Northwest Territories | 1 | - |
| Total | 348 | 32 |

Mark's Commercial – Mark's also conducts a business-to-business operation under the name "Mark's Commercial", selling footwear, apparel and personal protective equipment to businesses with a focus on industrial employee needs.

Competitive Conditions – Mark's is a leader in industrial apparel in Canada and has significant market share in men's casual apparel, denim and footwear. Mark's competes against eCommerce retailers, mass merchants, department stores, national brands which sell directly to consumers, discount stores and other specialty apparel stores.

Helly Hansen

Helly Hansen is a leading global brand with an international wholesale and retail business in outerwear, base-layer, and workwear, based in Oslo, Norway. Helly Hansen products are sold in more than 40 countries, including in core markets such as Norway, Sweden, Canada, the United Kingdom, and the United States.

Founded in 1877, Helly Hansen is known for its professional grade gear and for being a leader in designing innovative and high-quality technical performance products developed for the harshest outdoor conditions. Within its core categories of sailing, skiing, mountain, urban, base-layer and workwear, Helly Hansen designs and delivers products used by professionals and outdoor enthusiasts around the world to help people stay and feel alive. For over 140 years, Helly Hansen has been developing and testing technologies with the input of professionals living and working in some of the world's toughest environments. Many professionals rely on Helly Hansen's products and innovative fabrics to keep them safe, protected and warm in some of the most challenging conditions.

Helly Hansen also owns the Musto brand, which is a leader in specialized technical apparel in the sailing, country, lifestyle and adventure categories.

Wholesale and Retail Operations – Helly Hansen sportswear and workwear products are sold across the world through a dedicated sales team and distributors. Helly Hansen's wholesale channels consist of specialty sporting goods, workwear and department store retailers. In addition to its wholesale operations, Helly Hansen operates branded retail stores and outlets, mainly in Europe, with the primary purpose of promoting its brands in support of its wholesale business. Helly Hansen also operates branded sportswear and workwear eCommerce sites in various regions, including across Europe, Canada, and the United States.

Competitive Conditions – Helly Hansen competes with other specialty brands. The outdoor sports apparel and footwear market is fragmented and composed of large global brands, mid-sized companies, and numerous niche players. Helly Hansen distinguishes itself from its competitors through technically advanced products, innovation, professional quality, brand authenticity and a reach that spans wholesale partners, retail locations and eCommerce websites. Helly Hansen also competes in the industrial workwear market, which is highly fragmented with a limited number of international brands due to different climates and regulations across regions. Within this market, Helly Hansen competes primarily against European and North American brands that offer premium, functional, and stylish protective wear.

Petroleum

Petroleum is one of Canada's largest independent retailers of gasoline with 292 retail gas bars and associated convenience stores, of which 152 are located adjacent to Canadian Tire stores. Petroleum also operates 20 gas bars and associated convenience stores located at "ONroute" rest stops on major Ontario highways (Highway 401 and 400). The gas bars are operated under the Canadian Tire and Gas+ names by independent retailers pursuant to agreements governing the sale of petroleum products.

As at the end of 2021, the number of Petroleum sites by applicable province in Canada was as follows:

| Province | Petroleum sites |
|---------------------------|-----------------|
| British Columbia | 4 |
| Alberta | 19 |
| Saskatchewan | 6 |
| Manitoba | 6 |
| Ontario | 168 |
| Quebec | 55 |
| New Brunswick | 15 |
| Nova Scotia | 9 |
| Newfoundland and Labrador | 10 |
| Total | 292 |

Competitive Conditions – Petroleum sources its fuel from several primary suppliers at competitive prices. It competes with other national and regional operators of gas bars, convenience stores and car washes. Similar to other independent retailers in the industry, Petroleum is exposed to a number of risks in the normal course of its business that have the potential to affect its operating performance, including those relating to the availability and pricing of fuel.

Digital Channels and Engagement

While CTC's over 1,400 retail store locations remain at the centre of its business, digital channels are an important and growing component within CTC's retail business. CTC's digital channels have significantly advanced over the last two years as COVID-19 has impacted consumer behaviour and shopping preferences. In-store shopping restrictions and contactless fulfillment options such as curbside pickup have increased digital channel adoption and the penetration of eCommerce sales.

Owned Brands

Over the years, the Company has developed and acquired a strong stable of owned brands in Canada, which are primarily sold at Canadian Tire Retail, SportChek and Mark's. The Company's most recognized brands include Motomaster, Mastercraft, Noma, Canvas, For Living, Paderno, Raleigh, Woods, Ripzone, Outbound, Sherwood, Diamondback, Denver Hayes, Dakota and WindRiver. The Company also owns Helly Hansen, a leading global brand with an international wholesale and retail business in outerwear, base layer and workwear, based in Oslo, Norway.

Owned brands provide the Company with a competitive advantage and a core differentiator in its product assortment, which increases customer engagement and loyalty. CTC's expertise in brand management, product development and design has contributed to the successful execution of owned brand strategies. The Company is continuously focused on strengthening its owned brand portfolio through internal product development as well as selectively pursuing acquisitions to complement key categories.

Triangle Rewards

The Company's customer loyalty program, Triangle Rewards, is a platform for engaging with CTC customers and providing them with a connected shopping experience. Triangle Rewards offers an enhanced value proposition to members shopping across CTC's Canadian retail banners, enabling them to collect and redeem CTC's loyalty currency, electronic Canadian Tire Money ("eCTM"), across CTC's Canadian retail banners. Triangle-branded credit cards offered through CTB are also an integral part of the program, allowing cardholders to collect eCTM at an accelerated rate across CTC's Canadian retail banners.

and collect eCTM on eligible purchases where Mastercard is accepted. See section 2.2 entitled “Financial Services Segment” for additional information on CTB’s credit card business.

Triangle Rewards is a key enabler of sustained cross-banner customer engagement and personalized marketing. The Triangle Rewards program and the Company’s continued focus on data and analytics enhances its capability to provide marketing communications to the right customer, at the right time, in the right channel and with the right message to create enhanced customer relevance and engagement.

Triangle Rewards also provides valuable customer insights to help build retail strategies, inform product assortments and services, and identify the opportunity to selectively partner with Canadian retailers and brands (such as Bell and Avis/Budget) to bring enhanced value and offers to Triangle Rewards members.

Retail Sourcing

CTC sources merchandise globally. In 2021, approximately 54%, 7% and 37% of the value of inventory purchases of Canadian Tire Retail, SportChek and Mark’s, respectively, were sourced directly from vendors outside Canada. The majority of CTC’s purchases are denominated in U.S. dollars. Helly Hansen also procures from vendors in Asia, with purchases denominated in U.S. dollars and Euros.

CTC operates retail sourcing offices abroad, including in Hong Kong, Shanghai, Shenzhen, Vietnam and Bangladesh. CTC is also supported by third-party sourcing service providers in India and Mexico and maintains a subsidiary that has wholesale operations based in the United States, including third-party warehouse facilities in the state of Washington. These operations provide access to foreign manufacturers and import sourcing support for the Company’s retail banners.

CTC uses its own internal resources and third-party logistics providers to manage supply chain technology and the movement of foreign-sourced goods from suppliers to distribution centres and stores.

Similar to other retailers which source products internationally, the Retail segment is exposed to risks associated with foreign suppliers which may include, but are not limited to, currency fluctuations, the stability and safety of manufacturing operations in other countries and transportation and port disruptions. The Company uses internal resources and third-party quality assurance providers to proactively manage product quality and business conduct with vendors in foreign sourcing regions.

Retail Supply Chain and Distribution Network

CTC’s supply chain function is responsible for managing the flow of products between suppliers, supply chain partners and CTC’s distribution centres and retail stores operating across Canada. It is also responsible for online order fulfillment, which is performed out of both stores and distribution centres that are supported by sophisticated technologies (including distributed order management, carrier selection optimization and geo-fencing) to facilitate timely and cost-effective shipments.

CTC’s supply chain uses several distribution channels, facilities, and modes of transportation, including third-party transportation and logistics providers, and railway transit, and is involved in most aspects of product replenishment and product information flow.

Most of CTC’s products are distributed to stores from its large network of distribution centres occupying more than nine million square feet of warehouse space across Canada. Selected products are distributed directly from suppliers.

As at the end of 2021, the Company's distribution centres across Canada were as follows:

| Province | Location | Area (Sq. ft.) | Servicing |
|----------|------------------------------|----------------|--------------------|
| Alberta | Calgary - 114th Avenue SE | 954,813 | CTR |
| | Calgary - 64th Street SE | 24,343 | Mark's |
| | Calgary - 68th Avenue SE | 454,977 | SportChek / Mark's |
| | Calgary - 72nd Avenue SE | 498,618 | CTR |
| | Calgary - Dufferin Place | 630,067 | CTR / SportChek |
| Ontario | Brampton - Airport Road | 1,118,360 | CTR / Mark's |
| | Brampton - Goreway Drive | 1,148,972 | CTR |
| | Brampton - Hereford Street | 195,230 | SportChek |
| | Brampton - Steeles Ave East | 1,008,767 | CTR |
| | Caledon - Healey Road | 1,442,347 | CTR |
| | Mississauga - Marcove Road | 475,517 | SportChek |
| | Mississauga - Millrace Court | 27,192 | Mark's |
| | Vaughan - Express Auto Parts | 224,190 | CTR |
| Quebec | Coteau-du-Lac - Dupont | 1,658,165 | CTR |
| Total | | 9,861,558 | |

The Company continues to expand its distribution centre capacity, with projects planned or under construction, including a new 1.3 million square foot facility being developed in Brampton, Ontario.

In addition to the Canadian distribution network, the Company operates two international distribution centres in Sumner, Washington and Born, Netherlands, which service Helly Hansen. These centres represent over 400 thousand square feet of warehouse space.

Seasonality of the Retail Segment

CTC derives a significant amount of its Retail segment revenue from the sale of seasonal merchandise, with the largest percentage of its sales typically occurring in the fourth quarter. As a result of the seasonal pattern of revenue, CTC can experience a degree of sales volatility from abnormal weather patterns. The retail businesses mitigate this risk, to the extent possible, through the breadth of product mix, careful merchandise planning, the strengthening of non-seasonal categories and efficient marketing campaigns, as well as effective procurement and inventory management practices to factor in consumer demand. Any decrease in retail sales due to a slower holiday shopping season, unseasonable weather conditions, pandemic or epidemic outbreaks, economic conditions, government restrictions, temporary store closures or otherwise, could adversely affect business performance within the Retail segment.

The following tables illustrate the quarterly revenue performance within the Retail segment over the last two years.

| (C\$ in millions) | Q1 | Q2 | 2021 Q3 | Q4 | Total | Q1 | Q2 | 2020 Q3 | Q4 | Total |
|-----------------------------|-----------|-----------|------------|-----------|------------|-----------|-----------|------------|-----------|------------|
| Canadian Tire Retail | | | | | | | | | | |
| Revenue | \$1,893.9 | \$2,368.4 | \$2,067.4 | \$2,867.3 | \$9,197.0 | \$1,405.4 | \$2,047.4 | \$2,322.7 | \$2,864.0 | \$8,639.5 |
| % of full year Revenue | 20.6% | 25.8% | 22.5% | 31.1% | 100.0% | 16.3% | 23.7% | 26.9% | 33.1% | 100.0% |
| SportChek | | | | | | | | | | |
| Revenue | \$396.7 | \$453.4 | \$560.6 | \$625.9 | \$2,036.5 | \$370.1 | \$306.7 | \$533.2 | \$604.8 | \$1,814.8 |
| % of full year Revenue | 19.5% | 22.3% | 27.5% | 30.7% | 100.0% | 20.4% | 16.9% | 29.4% | 33.3% | 100.0% |
| Mark's | | | | | | | | | | |
| Revenue | \$245.0 | \$290.0 | \$307.3 | \$579.7 | \$1,421.9 | \$212.5 | \$181.0 | \$286.3 | \$533.4 | \$1,213.2 |
| % of full year Revenue | 17.2% | 20.4% | 21.6% | 40.8% | 100.0% | 17.5% | 14.9% | 23.6% | 44.0% | 100.0% |
| Helly Hansen | | | | | | | | | | |
| Revenue | \$136.3 | \$100.6 | \$157.6 | \$250.3 | \$644.8 | \$121.5 | \$68.9 | \$155.4 | \$196.1 | \$541.9 |
| % of full year Revenue | 21.1% | 15.6% | 24.4% | 38.8% | 100.0% | 22.4% | 12.7% | 28.7% | 36.2% | 100.0% |
| Petroleum | | | | | | | | | | |
| Revenue | \$343.2 | \$400.8 | \$503.5 | \$489.7 | \$1,737.2 | \$390.0 | \$239.2 | \$374.6 | \$354.9 | \$1,358.7 |
| % of full year Revenue | 19.8% | 23.1% | 29.0% | 28.1% | 100.0% | 28.7% | 17.6% | 27.6% | 26.1% | 100.0% |
| Retail segment | | | | | | | | | | |
| Revenue | \$3,022.8 | \$3,623.2 | \$3,607.1 | \$4,830.0 | \$15,083.1 | \$2,503.2 | \$2,849.8 | \$3,684.8 | \$4,582.2 | \$13,620.0 |
| % of full year Revenue | 20.0% | 24.0% | 23.9% | 32.0% | 100.0% | 18.4% | 20.9% | 27.1% | 33.6% | 100.0% |

¹ Revenue reported for Canadian Tire Retail, SportChek, Mark's and Petroleum include inter-segment revenue. Helly Hansen revenue represents external revenue only. Therefore, in aggregate, revenue for Canadian Tire, SportChek, Mark's, Petroleum, and Helly Hansen will not equal total revenue for the Retail segment.

2.2 Financial Services Segment

Financial Services is primarily involved in issuing Triangle-branded consumer credit cards, which are an integral part of the Triangle Rewards program. Financial Services also offers in-store financing to consumers, insurance products, and retail and broker deposits. In addition, Financial Services provides settlement services and data analytics to the Company and its affiliates.

CTC holds an 80% interest in CTFS Holdings, which is the holding company of the operating entities comprising the Financial Services segment (Canadian Tire Bank and CTFS Bermuda); the remaining 20% interest is owned by The Bank of Nova Scotia ("Scotiabank").

CTB is a federally regulated Schedule I bank that is the marketer and issuer of Triangle-branded consumer credit cards, including the Triangle Mastercard, Triangle World Elite Mastercard, Gas Advantage Mastercard and Cash Advantage Mastercard. CTB's close integration with CTC's retail banners and the

Dealers provides an advantage in acquiring new accounts and meeting the needs of CTC's most loyal customers.

CTB is also a deposit taking institution, offering high-interest savings accounts and guaranteed investment certificates ("GICs"), both within and outside tax-free savings accounts, and marketing GICs through third-party brokers.

Lending – CTB grants credit to its customers on Triangle-branded credit cards. With the granting of such credit, CTB assumes certain risks with respect to the ability and willingness of its customers to repay debt. CTB manages this risk in an effort to optimize profitability and has established comprehensive policies and sophisticated systems and processes, including credit-scoring models, to manage credit risk. CTB constantly monitors the creditworthiness of customers by using proprietary and third-party credit information to make informed credit decisions for each customer account to limit credit risk exposure, adopting technology to improve the effectiveness of the collection process, and monitoring the macroeconomic environment, especially with respect to consumer debt levels, interest rates, employment levels and income levels.

Securitization of Receivables – CTB sells undivided co-ownership interests in a revolving pool of CTB credit card receivables to Glacier Credit Card Trust ("GCCT"), a special purpose entity that was created to buy and finance such co-ownership interests. GCCT issues debt to third-party investors to fund its purchases of such co-ownership interests, including to Scotiabank, pursuant to note purchase facilities. CTC has determined that, from an accounting perspective, it has the ability to direct the relevant activities and returns of GCCT and has control over GCCT. As such, GCCT is consolidated for accounting purposes in the Company's financial statements. GCCT is a reporting issuer and information prepared by it may be found on SEDAR at <http://www.sedar.com>, which is not incorporated herein by reference.

Foreign Operations – CTFS Bermuda is a Bermuda based reinsurance company which is regulated by the Bermuda Monetary Authority. CTFS Bermuda reinsures the creditor insurance that is marketed by CTB as well as a closed block of warranty business. CTFS Bermuda has entered into reinsurance agreements with two insurers with significant Canadian operations that currently underwrite, or have previously underwritten, insurance products to CTC's customers. CTFS Bermuda retains established and reputable actuarial and administrative service organizations to assist in the evaluation of the portfolio's risk and management of its operations.

Competitive Conditions – Through its Triangle-branded credit cards, CTB was the seventh largest issuer of credit cards in Canada in 2021 based on outstanding receivables. The cards compete with other general-purpose credit cards issued by banks and other financial institutions in the highly regulated and competitive Canadian credit card market. Non-traditional entrants and newer technologies such as mobile payments are impacting the competitive landscape in the credit card industry. With the increasing number of credit cards available, consumers are looking for relationships with organizations that offer good value, exceptional service, and programs that reward them for their loyalty. Growth of the credit card portfolio and the continued strength of the Canadian Tire brand represents a further opportunity to drive customers to the Company's retail banners. CTB-branded deposit products also compete with comparable products offered by banks and other financial institutions and are issued on terms and conditions that are competitive with such other products.

2.3 CT REIT Segment

CT REIT is an unincorporated, closed-end real estate investment trust formed in 2013 which owns, develops and leases income-producing commercial properties located in all ten provinces and in two territories across Canada. CT REIT focuses primarily on triple-net, long-term leases to investment grade tenants. With triple-net leases, the tenant is responsible for paying all the expenses of the property, including real estate taxes, building insurance, and maintenance. CT REIT's geographically diversified portfolio comprises stand-alone properties, primarily occupied by Canadian Tire stores, multi-tenanted properties, primarily anchored by a Canadian Tire store and/or stores operating under other CTC banners, industrial properties, a mixed-use commercial property, and development properties. The principal objective

of CT REIT, as a real estate investment trust investing primarily in net lease assets, is to create unitholder value over the long-term by generating reliable, durable and growing monthly cash distributions on a tax-efficient basis. CT REIT's trust units are listed and posted for trading on the TSX under the trading symbol "CRT.UN". As at December 31, 2021, CTC held a 69.0% effective interest in CT REIT.

Overview of the Property Portfolio – As at December 31, 2021, CT REIT's portfolio was comprised of 368 properties. The portfolio primarily consists of net leased assets and is made up of 362 retail properties, four industrial properties, one mixed-use commercial property (which includes CTC's head office) and one development property. Together, the retail properties, industrial properties and mixed-use commercial property contain approximately 29.1 million square feet of gross leasable area ("GLA") (excluding properties under development). The retail properties are made up of 287 single tenant retail properties (262 of which are Canadian Tire single tenant properties and 25 of which are other single tenant properties), 67 multi-tenant properties anchored by a Canadian Tire store (four of which are enclosed shopping centres) and eight multi-tenant properties not anchored by a Canadian Tire store (one of which is an enclosed shopping centre). The 329 Canadian Tire stores owned by CT REIT range in size from 12,000 square feet of GLA to 198,000 square feet of GLA. CTC is CT REIT's most significant tenant with Canadian Tire stores, stores operated under other CTC retail banners, CTC's head office and CTC industrial properties representing approximately 92.1% of CT REIT's total GLA and 91.5% of its annualized base minimum rent.

CT REIT's properties are well located within their respective markets and have stable characteristics, which include high occupancy, staggered lease maturities and strong retailing attributes, including high traffic locations, visibility, frontage, signage and parking. The properties are generally located in commercial areas and are often co-located with, or located in close proximity to, supermarkets and other large-scale retailers, which serve to attract high volumes of customers.

Competitive Conditions – CT REIT competes with other investors, managers and owners of properties for the purchase of desirable real estate properties to lease or develop, and for stable investment grade tenants. Competition for real estate assets is primarily based on financial and other resources as well as operating flexibility. While certain competitors may have greater financial and other resources and/or greater operating flexibility, CT REIT has the advantage of having and maintaining an established relationship with its most significant anchor tenant, Canadian Tire. CT REIT also relies on its sites, which are generally well-located with favourable retailing attributes, and a strong balance sheet in order to compete in the Canadian real estate sector. To compete for tenants, real estate entities typically differentiate themselves by location, age and condition of building, operational efficiency and the ability of the owner to provide adequate maintenance at competitive costs.

The Company is considered a "promoter" of CT REIT within the meaning of applicable Canadian securities legislation. Additional information about CT REIT's business can be found under section 2 entitled "Description of the Business" and section 3 entitled "General Development of the Business" of CT REIT's 2021 Annual Information Form available on SEDAR at <http://www.sedar.com> and on CT REIT's website at <http://www.ctreit.com>, which is not incorporated herein by reference.

2.4 Intangible Properties

All intellectual property and associated rights, which include trademarks, industrial designs, patents, technical know-how, confidential information and copyright associated with CTC and its owned brands, as well as the trademarks relating to CTC's subsidiaries and banners, including Canadian Tire, Financial Services, Petroleum, PartSource, SportChek, Mark's, Helly Hansen and Party City, are considered to be important assets of CTC and are enforced vigorously where appropriate. The Company's trademarks have expiry dates ranging from 2022 to 2038 with further renewals at the Company's election and discretion. CTC licenses the use of certain of its trademarks to Canadian Tire Services Limited, CT REIT, CTB and certain other entities. The Company's industrial designs and patents have expiry dates ranging from 2024 to 2036 with further renewals where available and at the Company's election and discretion. Protection of the Company's intellectual property is a high priority and CTC has established procedures to protect and enforce intellectual property that is material to its business.

CTC has agreements in place with the Canadian Olympic Committee and a number of Canadian sports organizations that permit CTC and its affiliates to use the Canadian Olympic Committee, Canadian Olympic Team and sports organization trademarks in connection with marketing, advertising and promotional activities. CTC also has an agreement with MasterCard International Incorporated that permits CTC to use the MasterCard trademark in connection with the MasterCard credit cards that CTC issues.

2.5 Economic Dependence

There are no contracts upon which CTC's business is substantially dependent. CTC has entered into a standard form contract with each of its 488 Dealers, each of which expires on December 31, 2029, unless terminated earlier in accordance with terms of the contract. CTC routinely engages in discussions with the Dealers on amendments to the standard form contract to reflect changing business conditions and other matters affecting the relationship with the Dealers. CTC is not dependent upon any one of these contracts with any Dealer. For information concerning CTC's relationship with its Dealers, see section 2.1 entitled "Retail Segment – Canadian Tire Retail – Canadian Tire Dealers".

2.6 Risk Factors

Enterprise Risk Management Framework – CTC recognizes that risk-taking is an integral part of conducting business, enabling CTC to achieve its strategic objectives and business goals. Balanced risk-taking and effective risk management create valuable business returns and shareholder value, market opportunities and competitive advantages, which support profitable growth. The effective management of risk within CTC is a key priority for the Board and senior management and, to this end, CTC has adopted an Enterprise Risk Management Framework ("ERM Framework") for identifying, assessing, monitoring, mitigating and reporting key risks.

The ERM Framework is designed to:

- Safeguard CTC's brand and reputation;
- Support the achievement of CTC's strategic objectives, including financial aspirations;
- Preserve and enhance shareholder value; and
- Support business planning and operations by providing a cross-functional perspective to risk management integrated with strategic planning and reporting processes across all lines of business.

Risk Governance – The foundation of CTC's ERM Framework is a governance approach that includes a committee structure and a comprehensive set of policies approved by the Board. The key elements of risk governance are the Board and the Chief Executive Officer ("CEO"), supported by senior management and the Enterprise Risk Committee ("ERC"), and the three lines of defence operating model. Clearly defined roles and responsibilities, coupled with timely monitoring and reporting, assist in supporting a strong risk culture and effective governance of risk.

Fundamental to risk governance at CTC is the ERC, which provides direct oversight of all key and emerging risks faced by CTC. Specifically, the ERC assists the CEO in discharging his responsibilities with respect to managing strategies in alignment with CTC's risk appetite, recommending various risk-related policies for the Board's approval and evaluating the effectiveness of CTC's processes and controls that aim to mitigate risk and support the strategic objectives.

CTC monitors its risk exposures to assess that its business activities are operating within approved limits, strategies and risk appetite. Exceptions, if any, are reviewed by the ERC and reported to the CEO, the Audit Committee and the Board, as appropriate.

Key Risks – CTC regularly monitors its businesses to identify and assess key risks that alone, or in combination with other interrelated risks, could have a significant adverse impact on the Company's brand, financial position, and/or ability to achieve its strategic objectives. CTC's risks are generally categorized as strategic, financial or operational; however, certain risks can have impact across categories. The mitigation and management of risk is approached holistically with a view to ensuring all risk exposures are considered. Although the Company believes the measures taken to mitigate risks are reasonable, there can be no assurance that they will effectively mitigate all risks that may have a negative impact on the Company's financial performance, brand and/or ability to achieve its strategic objectives. In addition, there are numerous other risk factors that are difficult to predict and could adversely impact CTC's financial results, plans and objectives.

The ongoing COVID-19 pandemic has had a significant impact on global economic activity since March 2020. The duration and long-term adverse effects of the pandemic on CTC remain uncertain. The Company has implemented a number of comprehensive and evolving operational and risk management strategies to support its businesses and protect the health and well-being of its employees and customers.

Information concerning the risks that have the most potential to impact CTC's businesses and the related risk management strategies are described in section 10.0 entitled "Key Risks and Risk Management" of CTC's Annual MD&A.

In addition, the Company has identified specific operating risks relating to each of its reportable segments that have the potential to affect CTC's operating performance. Such risks are described in section 10.2 entitled "Business Segment Risks" of CTC's Annual MD&A.

CTC cautions that the discussion of risks, including those risks described in CTC's Annual MD&A is not exhaustive. When considering whether to purchase or sell securities of CTC, investors and others should carefully consider these factors as well as other uncertainties, potential events and industry specific factors that may adversely impact CTC's future performance.

2.7 Employees

As at the end of fiscal 2021, the number of full-time and part-time employees of CTC was approximately as follows:

| | Full-Time Employees* | Part-Time Employees* |
|------------------------|----------------------|----------------------|
| CTC – Corporate Centre | 1,866 | 21 |
| Canadian Tire Retail | 4,487 | 1,600 |
| Financial Services | 1,427 | 270 |
| SportChek | 2,951 | 13,225 |
| Mark's | 1,530 | 5,083 |
| Helly Hansen | 1,174 | 258 |
| Total | 13,435 | 20,457 |

* The foregoing figures do not include employees of CT REIT, Dealers, SportChek franchisees, Mark's franchisees, Petroleum retailers and Party City stores.

CTC employs highly qualified individuals specializing in areas such as merchandising, marketing, branding, customer insights, supply chain and retail leadership to drive and sustain its core retail business. CTC continues to acquire talent to support future growth in key areas such as technology, digital and data analytics. CTC's strong in-house real estate management team manages the entire network of owned and leased properties for CTC and provides CT REIT with certain property management services pursuant to a property management agreement. Financial Services also employs highly qualified individuals in credit risk management.

Expertise is gained through internal training programs, including the Triangle Learning Academy, industry insights and academic resources. Through the Triangle Learning Academy, employees are able to accelerate their learning and development and gain expertise through curated content on various subjects. Teachings are developed around core retail and leadership principles and are offered through digital and hands-on learning experiences.

CT REIT is managed and operated by an experienced internal senior executive team comprised of CT REIT's Chief Executive Officer, President & Chief Operating Officer, and Chief Financial Officer. As at January 1, 2022, CT REIT had 58 employees, including the above-noted executives.

2.8 Corporate Responsibility

CTC prides itself on being a trusted Canadian brand and an integral part of Canadian communities, with a strong commitment to improving environmental and social outcomes for Canadians, communities and the planet. The Company's brand purpose, "We are here to make life in Canada better", is an articulation of the meaningful role the Company plays with customers, employees and society. This brand purpose serves as a north star guiding all actions related to the Company's business strategy, including CTC's position and strategy in relation to environmental, social and governance ("ESG") topics that matter most to its stakeholders. Using a holistic approach, the Company's ESG strategy aims to manage risk and build reputation with respect to a wide variety of ESG topics, while seeking to differentiate itself on a number of signature initiatives further reinforcing its brand purpose.

CTC is recognized for its strong commitment, as reflected by its inclusion in various sustainable indices and its receipt of sustainability awards. The Company continues to participate in or be rated by CDP, the Dow Jones Sustainability Index, MSCI, FTSE4Good, Sustainalytics and Corporate Knights. In 2021, CTC was named one of the world's 100 most sustainable corporations by Corporate Knights, recognized as one of only two companies in the grocery and diversified stores category and the only North American retailer. Additionally, in 2021, Canadian Tire was ranked in the top ten of the Gustavson Brand Trust Index for Most Trusted Brands.

Governance

The Board of Directors oversees the Company's strategies and risk management holistically, including the strategic drivers of brand trust and the importance of managing risks to the Company's most valuable asset, its brand. The Board has delegated oversight of the Company's development of brand purpose, ESG strategies and risks, and related matters to its Brand and Corporate Responsibility Committee, which coordinates oversight as needed with the Governance, Management Resources and Compensation, and Audit Committees. In 2021, the Company established an Executive ESG Council to approve, monitor and measure standalone ESG strategies that will serve as enablers and proof points of the Company's brand purpose.

The Company's management of risks to its brand, including with respect to environmental and social matters, is supported by its policy framework and its crisis communication capabilities. The Company has in place policies and operating directives to address issues of importance to its stakeholders, including with respect to ethical conduct, health and safety, the environment, product safety, privacy, cybersecurity and other matters. Each such policy sets out accountabilities for managing compliance as well as escalation and other procedures.

Environmental

CTC is committed to environmental sustainability. The Company's sustainability reports highlight progress towards its emissions reduction targets and efforts to maintain momentum in the development and execution of sustainability initiatives, some of which include: reducing energy usage and greenhouse gas emissions in buildings; reducing water and chemical usage and using more sustainable materials in apparel; reducing harmful chemicals in owned brand products; ensuring products continue to be sourced, manufactured, and transported according to the highest standards; developing new product packaging

standards in order to reduce waste; and developing an employee engagement strategy to empower team members to improve sustainability in their professional roles and personal lives. These reports and further information on the Company's sustainability practices are available on the Company's website at <http://corp.canadiantire.ca/sustainability> and are not incorporated herein by reference.

CTC has been working to understand and mitigate the effects of climate change on its operations for almost a decade. In connection therewith, it has conducted two climate change risk and opportunity assessments, the most recent in 2021. CTC's crisis management and business continuity programs continue to evolve in addressing the effects of climate change and other risks, threats and hazards that could affect CTC's operations and the communities in which it operates.

In 2021, CTC became one of the founding signatories of the Canada Plastics Pact ("CPP"), which has been designed to foster aligned innovation and investment by all participants in the plastics value chain. With common goals to reduce plastic waste, the cross-value chain collaboration has developed an action plan to achieve a circular economy for plastics packaging in Canada by 2035. As CTC actively engages and learns from CPP partners, significant work is underway to improve the packaging of CTC's owned brand products to reduce waste, incorporate incremental recycled materials, and improve recyclability.

Diversity, Inclusion and Belonging

CTC is committed to an equitable and inclusive culture that represents our people, customers and communities across the country. CTC's Diversity, Inclusion and Belonging ("DIB") strategy serves to foster an environment where belonging thrives, and inclusive and equitable practices are infused into all aspects of organizational functions and actions.

This DIB strategy is guided by the Company's DIB Council, which is co-chaired by the Chief Human Resources Officer and the Chief Brand and Customer Officer, to ensure consistency in approach both internally and externally. The DIB Council provides oversight, monitors outcomes and ensures alignment to the Company's strategy and brand purpose of all DIB policies, practices, programs and initiatives. The DIB strategy is overseen at the Board level principally through the Management Resources and Compensation Committee but also through the Brand and Corporate Responsibility Committee.

Additionally, the DIB strategy and implementation plans are supported by a series of Employee Resource Groups. These groups help ensure that the DIB strategy is authentic and representative of the communities it intends to support and is integrated into the day-to-day operations of CTC, thereby enabling measurable progress towards the achievement of the Company's DIB aspirations.

Community

CTC has a long history of supporting communities in need and a variety of social causes, with the largest beneficiary being Canadian Tire Jumpstart Charities ("Jumpstart"), an independent organization which has been assisting Canadian families overcome the financial and accessibility barriers to sport and play for their kids since 2005.

In 2017, CTC announced a five-year funding initiative in support of accessible playgrounds, infrastructure and programming to provide Canadian kids with disabilities, including physical, cognitive and developmental disorders, greater access to sport and play through Jumpstart's inclusive play project, Play Finds a Way. To date, this initiative has seen the construction of approximately 340,000 square feet of inclusive play space in the following 16 cities across Canada: Calgary, Winnipeg, Charlottetown, Prince Albert, Toronto, St. John, Surrey, Trois-Rivieres, Edmonton, Winkler, Whitehorse, Yellowknife, Montreal, Vernon, Uxbridge and Thompson.

CTC's support of Jumpstart and access to sport and play continued in 2021 with a year-long marketing program intended to raise awareness of the devastating impact of COVID-19 on sports organizations and to inspire consumer and industry donations. This marketing program focused on the societal issues resulting from the lack of sport, as well as the Company's \$12 million donation in 2020 to the Jumpstart Sport Relief Fund.

CTC stores also invest heavily in local programs that help Canadian communities thrive, and are dedicated to initiatives that promote healthy, active living, including encouraging participation in physical activity, sports, and outdoor living. Furthermore, as a company with strong roots in communities across Canada, CTC is committed to helping get necessary products to locations impacted by emergencies. By working closely with Dealers, the Red Cross, local officials and emergency task forces, CTC supports response and relief activities.

Ethical Conduct

To encourage and promote a culture of ethical business conduct, the Board has approved an Ethical Business Conduct Policy pursuant to which the Company has established its Code of Conduct and its Supplier Code of Business Conduct (the “Codes”).

The Code of Conduct addresses the ethical business standards and expectations of its directors, officers and all of the Company’s employees and independent contractors in relation to compliance with laws and commitment to integrity, honesty and respect when dealing with each other, business partners and communities. Each director, officer and employee must annually acknowledge that they have read, understood and will commit to abide by the standards and expectations set out in the Code of Conduct. Each member of senior management is accountable for supporting and endorsing compliance with the Code of Conduct and ensuring that violations are reported in a manner consistent with the requirements of the Code of Conduct.

The Company’s Supplier Code of Business Conduct (the “Supplier Code”) sets out the social compliance principles and practices of ethical business conduct that CTC expects of its suppliers of goods and services. The Supplier Code addresses bribery, child labour, forced labour, discrimination, freedom of association, wages and benefits, working hours, health and safety and disciplinary actions. CTC mitigates social compliance risk through a combination of ensuring all suppliers have signed the Supplier Code as evidence of their agreement and periodic assessments of suppliers’ facilities against globally recognized audit standards such as the Business Social Compliance Initiative audit standard. CTC reviews all factory audit findings and, where circumstances warrant, works with suppliers on corrective action plans. CTC reserves the right to terminate its business relationship with any supplier who fails to implement corrective actions or refuses to comply with the Supplier Code.

Compliance with the Codes is monitored, investigated where appropriate, and reported in accordance with internal directives. Copies of each of the Codes may be obtained without charge by contacting Canadian Tire Corporation, Limited, 2180 Yonge Street, P.O. Box 770, Station K, Toronto, Ontario, M4P 2V8, Attention: Triangle Ethics Office. The Codes are also available at <http://corp.canadiantire.ca> and on SEDAR at <http://www.sedar.com>.

3 General Development of the Business

3.1 2021 General Development of the Business

2021 Business Developments

- The Company achieved its previously announced Operational Efficiency program annualized run rate savings target of \$200+ million ahead of schedule in the third quarter and announced that it had increased its Operational Efficiency target by \$100 million to \$300+ million, which it expects to achieve by the end of 2022.
- The Company launched a beta market test of Triangle Select, a premium subscription program that offers a suite of accelerated rewards, experiences, and value-driven benefits which complement the Triangle Rewards program and credit card offerings.
- The Company successfully completed the transfer of Party City’s Canadian retail stores to certain Dealers. Since its acquisition of Party City in 2019, the Company has also launched the Party City

assortment nationwide to Canadian Tire stores and integrated Party City into the Triangle Rewards program.

- CTC acquired a minority interest in Ashcroft Terminal Ltd., a 320-acre inland transload and storage terminal strategically located at the intersection of both Canadian Pacific Railway Limited and Canadian National Railway Company railway networks in inland British Columbia. The \$40 million investment enhances the flexibility of CTC's supply chain.
- CT REIT completed seven acquisitions and nine intensifications. The total spend in 2021 on these projects together with amounts incurred in connection with ongoing developments was approximately \$128 million.

2021 Finance Developments

- CTC approved a 10.6% increase in its annual dividend from \$4.70 to \$5.20 per share, reflecting 12 years of consecutive increases, commencing with the quarterly dividend to be paid on March 1, 2022.
- The Company announced its intention to purchase up to \$400 million of its Class A Non-Voting Shares, in excess of the amount required for anti-dilutive purposes, by the end of fiscal 2022 (the "2021-22 Share Buyback Intention"), subject to regulatory approval of the renewal of the Company's normal course issuer bid ("NCIB").

Subsequent to the end of the Company's fiscal year, on February 3, 2022, CT REIT issued \$250 million of senior unsecured debentures with a coupon rate of 3.029% per annum due February 5, 2029 (Series H). On February 11, 2022, CT REIT completed an early redemption of \$150 million of its 2.852% senior unsecured debentures due June 9, 2022 (Series A).

3.2 2020 General Development of the Business

2020 Business Developments

- Greg Hicks was appointed as President and Chief Executive Officer of the Company, effective March 12, 2020, succeeding Stephen Wetmore. Mr. Hicks previously served as President, Canadian Tire Retail. In addition, Gregory Craig was appointed Executive Vice-President, Chief Financial Officer of the Company, effective March 2, 2020, succeeding Dean McCann. Mr. Craig previously served as President, Canadian Tire Financial Services and President and Chief Executive Officer, Canadian Tire Bank.
- During 2020, the COVID-19 pandemic had an impact on the Canadian and global economies and on consumer purchasing behaviours. These impacts, combined with the temporary closure of certain stores and the introduction of new safety protocols, significantly affected the Company's operations and financial performance in the year. Notable COVID-19 business developments during 2020 are highlighted below. Additional information with respect to the impact of COVID-19 on operations, customers, financial performance, liquidity and risks in 2020 is contained in section 4.0 entitled "Events that Impacted the Company this Year" and section 10.0 entitled "Key Risks and Risk Management" of CTC's MD&A for the fourth quarter and full-year ended January 2, 2021:
 - The issuance of COVID-19 related government guidelines and restrictions, as well as the Company's focus on the health and well-being of its employees, customers, Dealers and franchisees, resulted in temporary store closures (predominantly in the second and fourth quarters), reduced store hours and customer capacity limitations. The Company also introduced enhanced cleaning protocols and actions to support physical distancing in its retail banners.
 - Throughout 2020, the Company saw a significant customer shift towards online purchasing. The Company continued to serve customers during temporary store closures online, offering curbside pickup and deliver-to-home across its retail banners.

- Between mid-March 2020 and mid-August 2020, the Company and its Dealers implemented a special support payment for all active front line employees in recognition of their commitment to serving their communities during the pandemic.
- With the Company's support, Jumpstart launched the \$8 million Jumpstart Sport Relief Fund – a fund developed to help sport and recreation organizations deliver programming. In December 2020, CTC donated \$12 million to the Jumpstart Sport Relief Fund to provide further support of this initiative in 2021.
- CT REIT completed seven acquisitions, one development, two re-developments and seven intensifications. The total spend in 2020 on these projects together with amounts incurred in connection with ongoing developments was approximately \$209 million.

2020 Finance Developments

- The heightened uncertainty arising from COVID-19 and its impact on the economic environment and capital markets in 2020 led to an increased emphasis within the Company on liquidity and capital management:
 - During 2020, the Company took appropriate actions to ensure a strong ongoing cash position and financial flexibility, including reducing operating costs at head office and corporate stores and reducing discretionary capital expenditures and working capital requirements across the Company.
 - Prior to the onset of COVID-19, the Company purchased \$107.8 million Class A Non-Voting Shares pursuant to its 2019-20 share buyback intention. As a result of COVID-19, the Company paused its share purchases other than for anti-dilutive purposes.
 - The Company secured additional credit by entering into a committed bank credit facility for \$710 million with five Canadian financial institutions. The facility remains available until June 2022.
 - Given the considerable ongoing uncertainty regarding the duration and severity of COVID-19 and its impact on the economy, consumer demand, and operations, the Company withdrew its financial aspirations previously provided in the Company's 2019 Report to Shareholders.
- CTC repaid \$250 million unsecured medium-term notes issued in 2018 (Series E) in connection with the acquisition of Helly Hansen.
- CTC approved an increase in its annual dividend from \$4.55 to \$4.70 per share, reflecting 11 years of consecutive increases, commencing with the quarterly dividend that was paid on March 1, 2021.
- CT REIT announced the issuance of \$150 million of senior unsecured debentures with a ten-year term and a coupon rate of 2.371% per annum (Series G), which was completed in January 2021. The net proceeds were used in connection with the redemption of \$150 million of its 2.159% senior unsecured debentures due June 1, 2021 (Series C).

3.3 2019 General Development of the Business

2019 Business Developments

- The Company acquired the brand, store network, leaseholds and fixed assets of Party City in Canada from Party City Holdco Inc.
- CTC launched its Operational Efficiency program, an enterprise-wide initiative, that allows the Company to eliminate duplicate systems and processes, drive enterprise-wide efficiencies by decommissioning legacy infrastructure and target internal and external expense reduction.

- CTC continued to strengthen its product and brand portfolio through the acquisition of a number of important brands:
 - CTC acquired the Canadian rights to the Raleigh, Diamondback, Redline and IZIP bicycle brands.
 - CTC acquired the Canadian rights to the Muskol mosquito repellent brand.
 - CTC acquired the brand rights in the United States for Mastercraft and Paderno and the brand rights in Europe for Woods.
- CT REIT completed 17 acquisitions, four developments, two re-developments and 16 intensifications. The total spend in 2019 on these projects together with amounts incurred in connection with ongoing developments was approximately \$168 million.

2019 Finance Developments

- CTC and CT REIT completed, on a “bought-deal” basis, a joint offering of CT REIT units in September 2019. CT REIT issued 6,316,000 units from treasury for net proceeds of \$86.2 million and CTC sold 10,530,000 CT REIT units for net proceeds of \$147.2 million. CTC intends to remain the majority unitholder of CT REIT over the long-term.
- CTC launched a commercial paper program that allows it to issue up to a maximum aggregate principal amount of US\$1.0 billion of short-term promissory notes in the United States.
- The Company approved an increase in its annual dividend from \$4.15 to \$4.55 per share, commencing with the quarterly dividend that was paid on March 1, 2020.
- The Company purchased \$316.5 million of Class A Non-Voting Shares pursuant to its 2018-19 share buyback intention.
- The Company announced its intention to purchase \$350 million of its Class A Non-Voting Shares by the end of 2020.

4 Capital Structure

4.1 Equity Securities

The authorized capital of CTC consists of 100,000,000 Class A Non-Voting Shares and 3,423,366 Common Shares, of which 56,723,758 Class A Non-Voting Shares and 3,423,366 Common Shares were issued and outstanding as at January 1, 2022. For additional information with respect to CTC’s outstanding share capital, see section 6.0 entitled “Equity” of the Annual MD&A and Note 26 entitled “Share Capital” of the notes to the Annual Financial Statements.

Material Characteristics of Common Shares – The holders of Common Shares of CTC are entitled to vote at all meetings of holders of Common Shares and on the election of thirteen of the sixteen directors to be elected at the annual meeting of shareholders proposed to be held on May 12, 2022 and on the appointment of auditors. Each Common Share carries one vote. In addition, each holder of Common Shares at any time is entitled to have all or any number of the Common Shares held by such holder converted into Class A Non-Voting Shares on the basis of one Class A Non-Voting Share for each Common Share. The foregoing is a summary of certain of the conditions attached to the Common Shares of CTC. For a full statement of such conditions, reference should be made to CTC’s articles of amendment dated December 15, 1983, which are available on SEDAR at <http://www.sedar.com>.

Material Characteristics of Class A Non-Voting Shares – The holders of Class A Non-Voting Shares of CTC are entitled to vote on the election of three of the sixteen directors to be elected at the annual meeting of shareholders proposed to be held on May 12, 2022. With the exception of: (i) the entitlement to vote for

the election of three directors, or, if the number of directors of CTC exceeds 17, one-fifth of the directors of CTC, calculated to the nearest whole number; (ii) the entitlement to vote in the circumstances referred to under the heading “Change in Class A Non-Voting Shares and Common Shares” below; and, (iii) as provided under applicable law, the holders of Class A Non-Voting Shares are not entitled as such to vote at any meeting of shareholders of CTC. Subject to the foregoing, each Class A Non-Voting Share carries one vote. However, the articles of CTC provide that in the event an offer to purchase Common Shares is made to all or substantially all of the holders of Common Shares or is required by applicable securities legislation or by the Toronto Stock Exchange to be made to all holders of Common Shares in Ontario (other than an offer to purchase both Class A Non-Voting Shares and Common Shares at the same price per share and on the same terms and conditions) and a majority of the Common Shares then issued and outstanding are tendered and taken up pursuant to such offer, the Class A Non-Voting Shares shall thereupon and thereafter be entitled to one vote per share at all meetings of shareholders and thereafter the Class A Non-Voting Shares shall be designated as Class A Shares.

The Common Shares and Class A Non-Voting Shares are each voted separately as a class, except in clearly defined circumstances as described above. Accordingly, aggregating the voting rights attached to the Common Shares and Class A Non-Voting Shares is not relevant to any corporate action currently contemplated. If, however, the holders of Common Shares and the holders of Class A Non-Voting Shares are entitled to vote together (rather than separately as a class), then based on the numbers of Common Shares and Class A Non-Voting Shares outstanding as at January 1, 2022, the Class A Non-Voting Shares would represent approximately 94.9% of the aggregate voting rights attached to the Common Shares and Class A Non-Voting Shares. The foregoing is a summary of certain of the conditions attached to the Class A Non-Voting Shares of CTC. For a full statement of such conditions, reference should be made to CTC's articles of amendment dated December 15, 1983, which are available on SEDAR at <http://www.sedar.com>.

Dividend Rights – When fixed cumulative preferential dividends aggregating one cent per share per annum have been paid or declared and set apart for payment on all of the outstanding Class A Non-Voting Shares in respect of the current year and each preceding year and a non-cumulative dividend aggregating one cent per share per annum has been paid or declared and set apart for payment on all outstanding Common Shares in the current year, any and all additional dividends, including stock dividends or other distributions to shareholders, will be paid or declared and set apart for payment or otherwise distributed in equal amounts per share on all Class A Non-Voting Shares and all Common Shares at the time outstanding without preference or distinction or priority of one share over another. Information concerning CTC's dividend policy is set out in section 5 entitled “Dividends”.

Rights Upon Liquidation, Dissolution or Winding-Up – In the event of the liquidation, dissolution or winding-up of CTC, whether voluntary or involuntary, or any other distribution of assets of CTC among its shareholders for the purpose of winding-up its affairs, all of the property of CTC available for distribution to the holders of Class A Non-Voting Shares and the holders of Common Shares shall be paid or distributed equally share for share to the holders of Class A Non-Voting Shares and to the holders of Common Shares without preference or distinction or priority of one share over another.

Change in Class A Non-Voting Shares and Common Shares – Except as provided above, neither the Class A Non-Voting Shares nor the Common Shares shall be changed in any manner whatsoever whether by way of subdivision, consolidation, reclassification, exchange or otherwise unless contemporaneously therewith the other class of shares is changed in the same manner and in the same proportion. Also, the authorized number of Common Shares and Class A Non-Voting Shares cannot be increased without the prior approval of the holders of at least two-thirds of the shares of each such class represented and voted at a meeting of shareholders called for the purpose of considering such an increase.

4.2 Market for Equity Securities

The outstanding Common Shares and Class A Non-Voting Shares of CTC are listed on the Toronto Stock Exchange (“TSX”) and are traded under the symbols “CTC” and “CTC.A”, respectively. The high and low reported trading price and volumes of Common Shares and Class A Non-Voting Shares of CTC on the TSX for each month of the 2021 fiscal year were as follows:

| Common Shares (CTC) | | | |
|----------------------------|--------------|-------------|---------------|
| | High (\$) | Low (\$) | Volume Traded |
| January 2021 | 215.00 | 195.00 | 15,490 |
| February 2021 | 212.00 | 190.01 | 14,792 |
| March 2021 | 218.50 | 201.15 | 20,306 |
| April 2021 | 237.86 | 207.00 | 20,636 |
| May 2021 | 269.99 | 218.00 | 16,212 |
| June 2021 | 285.00 | 230.00 | 7,224 |
| July 2021 | 272.00 | 246.97 | 8,247 |
| August 2021 | 272.00 | 250.00 | 9,120 |
| September 2021 | 270.00 | 240.00 | 7,922 |
| October 2021 | 295.89 | 242.00 | 11,272 |
| November 2021 | 379.00 | 270.00 | 17,814 |
| December 2021 | 348.45 | 300.00 | 8,329 |

| Class A Non-Voting Shares (CTC.A) | | | |
|--|--------------|-------------|---------------|
| | High (\$) | Low (\$) | Volume Traded |
| January 2021 | 181.61 | 163.75 | 5,925,725 |
| February 2021 | 183.99 | 159.39 | 7,624,177 |
| March 2021 | 182.23 | 160.58 | 7,912,619 |
| April 2021 | 203.28 | 177.56 | 6,776,697 |
| May 2021 | 213.85 | 191.63 | 7,100,920 |
| June 2021 | 207.22 | 193.40 | 5,742,034 |
| July 2021 | 198.25 | 184.17 | 5,091,421 |
| August 2021 | 206.97 | 188.13 | 4,897,423 |
| September 2021 | 197.09 | 176.32 | 4,513,960 |
| October 2021 | 186.64 | 173.64 | 7,157,984 |
| November 2021 | 186.84 | 168.77 | 9,001,053 |
| December 2021 | 183.79 | 170.02 | 5,621,165 |

4.3 Normal Course Issuer Bid

Each year, the Company files an NCIB with the TSX which allows it to purchase its Class A Non-Voting Shares in the open market to effect share buybacks and its anti-dilutive policy.

CTC’s current NCIB commenced on March 2, 2021, and is in effect until March 1, 2022 (the “2021-22 NCIB”). Under the 2021-22 NCIB, the Company has the ability to purchase up to 5.4 million Class A Non-Voting Shares by means of open market transactions through the facilities of the TSX and/or alternative

trading systems at the market price of the Class A Non-Voting Shares at the time of purchase or as otherwise permitted under the rules of the TSX or securities regulatory authorities. Class A Non-Voting Shares acquired by CTC pursuant to the NCIB are restored to the status of authorized but unissued shares.

Further information concerning the Company's 2021-22 NCIB, including the 2021-22 Share Buyback Intention, is located in section 6.0 entitled "Equity" of the Annual MD&A.

4.4 Debt Securities

Medium Term Notes

CTC has issued various series of medium-term notes and each series is governed by a trust indenture ("Trust Indenture"). The medium-term notes are subject to certain covenants, are unsecured obligations of CTC and rank equally and pari passu with all other existing and future unsecured and unsubordinated indebtedness of CTC. Pursuant and subject to the terms of its Trust Indentures, CTC may redeem, in whole or in part, medium-term notes with original terms to maturity greater than two years. In addition, in the event of a change of control, CTC must make an offer to repurchase the medium-term notes maturing in 2023, 2028 and 2034. Further information concerning the Company's medium-term notes is located in section 5.5 entitled "Liquidity and Financing" of the Annual MD&A.

U.S Commercial Paper Program

The Company has established a commercial paper program that allows it to issue short-term promissory notes in the United States. Terms to maturity for the promissory notes range from one to 270 days. Notes are issued at a discount and rank equally in right of payment with all other present and future unsecured and unsubordinated obligations to creditors of the Company. Further information concerning the Company's U.S. commercial paper program is located in section 5.5 entitled "Liquidity and Financing" of the Annual MD&A.

5 Dividends

Dividends are declared at the discretion of the Board of Directors of CTC after consideration of earnings available for dividends, financial requirements and other conditions prevailing from time to time.

CTC has declared and paid the following dividends on its Common and Class A Non-Voting Shares in respect of the last three years:

| Year | Annual Dividends Paid |
|------|-----------------------|
| 2019 | \$4.1500 |
| 2020 | \$4.5500 |
| 2021 | \$4.7000 |

In 2021, the Board of Directors approved an increase in the quarterly dividend per share (on each Common and Class A Non-Voting Share) from \$1.175 to \$1.30 per quarter, commencing with the dividend to be paid on March 1, 2022.

The June 4, 1993 Trust Indenture pursuant to which CTC issued medium-term notes due in 2028 and 2034, contains restrictions on the ability of CTC to declare and pay dividends. The financial position of CTC is such that these restrictions do not practically limit the payment of dividends by CTC at this time. The March 14, 2005 Trust Indenture pursuant to which CTC also issued medium-term notes due in 2023 and 2035 does not contain any restrictions concerning CTC's ability to declare and pay dividends.

Information concerning the Company's long-term dividend payout ratio is located in section 6.2 entitled "Dividends" of the Annual MD&A.

Information regarding CT REIT distributions can be found under section 10 entitled “Distributions” of CT REIT’s Annual Information Form which is not incorporated herein by reference.

6 Security Ratings

CTC has short-term and long-term issuer ratings and ratings for its debt securities. A credit rating generally provides an indication of the risk that the borrower will not fulfill its full obligations in a timely manner with respect to both interest and principal commitments. Short-term ratings are provided by S&P Global Ratings (“S&P”), and Moody’s Investors Service (“Moody’s”). Long-term ratings are provided by DBRS Limited (“DBRS Morningstar”) and S&P.

Below is a summary of the Company’s long-term and short-term issuer ratings and ratings on CTC’s outstanding medium-term notes and U.S. commercial paper:

| | DBRS Morningstar | | S&P | | Moody’s | |
|-----------------------|------------------|--------|--------|---------|---------|---------|
| | Rating | Trend | Rating | Outlook | Rating | Outlook |
| Issuer (Long-Term) | BBB | Stable | BBB | Stable | - | - |
| Issuer (Short-Term) | - | - | A-2 | - | - | - |
| Medium-Term Notes | BBB | Stable | BBB | - | - | - |
| U.S. Commercial Paper | - | - | A-2 | - | P-2 | Stable |

The following information relating to credit ratings is based on information made available to the public by the rating agencies.

Long-term rating categories for DBRS Morningstar and S&P range from highest credit quality (generally “AAA”) to default in payment (generally “D”). Short-term rating categories range from “A-1+” (S&P), or “P-1” (Moody’s), representing the highest credit quality, to “D” (S&P) and “not prime” (Moody’s) for the lowest quality of securities rated.

A long-term rating of “BBB” by DBRS Morningstar is within the fourth highest of ten long-term rating categories and is assigned to debt that is considered to be of adequate credit quality, where capacity for the payment of financial obligations is considered acceptable but the issuing entity may be vulnerable to future events. A credit rating of “BBB (low)” or higher is an investment grade rating. All rating categories other than “AAA” and “D” also contain subcategories “(high)” or “(low)” which indicates relative standing within such category. The absence of either a “(high)” or “(low)” designation indicates the rating is in the middle of the category. The assignment of a “Positive”, “Stable” or “Negative” trend modifier provides guidance in respect of DBRS Morningstar’s opinion regarding the outlook for the rating in question. The rating trend indicates the direction in which DBRS Morningstar considers the rating is headed should present tendencies continue.

A long-term rating of “BBB” by S&P is within the fourth highest of ten long-term rating categories and indicates that the obligor has adequate capacity to meet financial commitments. However, adverse economic conditions or changing circumstances are more likely to weaken the obligor’s capacity to meet its financial commitments. A credit rating of “BBB-” or higher is an investment grade rating. Ratings from “AA” to “CCC” may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the rating categories. The outlook (“Positive”, “Stable”, “Negative” or “Developing”) assesses the potential direction of a long-term credit rating over the intermediate term, which is generally up to two years for investment grade. In determining a rating outlook, consideration is given to any changes in economic and/or fundamental business conditions.

A short-term rating of “A-2” by S&P is the second highest short-term rating category and indicates that the obligor has satisfactory capacity to meet its financial commitments. However, the obligor is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligors in the highest rating category.

A short-term rating of “P-2” by Moody’s is the second highest short-term rating category and indicates the issuer has a strong ability to repay short-term debt obligations.

There is no assurance that a rating will remain in effect for any given period of time or that a rating will not be lowered, withdrawn or revised by DBRS Morningstar, S&P or Moody’s if, in their judgment, circumstances so warrant. The rating of any debt securities is not a recommendation to buy, sell or hold such securities, inasmuch as such ratings do not comment as to market price or suitability for a particular investor. In the last two years, the Company has paid fees to DBRS Morningstar, S&P and Moody’s to obtain credit ratings and expects to pay similar fees in the future pursuant to the rating agency’s services agreements.

Information regarding the credit ratings applicable to CT REIT can be found under section 11 entitled “Credit Ratings” of CT REIT’s Annual Information Form which is not incorporated herein by reference.

7 Transfer Agents and Registrar

Computershare Trust Company of Canada (“Computershare”) is the registrar and transfer agent for the Common Shares and Class A Non-Voting Shares of CTC. Computershare keeps the Register of Holders and the Register of Transfers for both the Common Shares and Class A Non-Voting Shares at its principal stock transfer office in the City of Toronto (Ontario) and Branch Registers of Transfers at stock transfer offices in the cities of Montreal (Quebec), Calgary (Alberta) and Vancouver (British Columbia).

CIBC Mellon Trust Company c/o BNY Trust Company of Canada (“BNYTCC”) is the registrar and transfer agent for CTC’s medium-term notes. BNYTCC keeps the Register of Holders and the Register of Transfers for the medium-term notes at its principal office in the City of Toronto (Ontario), and Branch Registers of Transfers at its office in the city of Montreal (Quebec), except for medium-term notes issued pursuant to a trust indenture dated March 14, 2005, for which the Branch Register of Transfers is in the City of Toronto.

8 Directors and Officers

8.1 Members of the Board of Directors

The following table sets out the directors of CTC, including their place of residence, year first elected or appointed, and principal occupation:

| Name, Province or State and Country of Residence | Year First Elected/Appointed ¹ | Principal Occupation ² |
|--|---|---|
| Maureen Sabia Ontario, Canada | 1985 | Non-Executive Chairman of the Board of CTC, President, Maureen Sabia International, a consulting firm, and Corporate Director |
| Eric Anderson Illinois, U.S.A. | 2016 | Polk Bros. Chair in Retailing, Professor of Marketing at Northwestern University and Director of the Kellogg-McCormick MBAi Program |
| R. Jamie Anderson Ontario, Canada | 2021 | Corporate Director |
| Martha Billes Alberta, Canada | 1980 | President, Tire ‘N’ Me Pty. Ltd., an investment holding company |
| Owen Billes Ontario, Canada | 2004 | President, Sandy McTyre Retail Ltd., which operates a Canadian Tire store |
| Diana Chant Ontario, Canada | 2015 | Corporate Director |
| David Court Ontario, Canada | 2015 | Corporate Director and Director Emeritus, McKinsey & Company, a management consulting firm |

| Name, Province or State and Country of Residence | Year First Elected/Appointed ¹ | Principal Occupation ² |
|--|---|--|
| Mark Derbyshire Ontario, Canada | 2016 | Corporate Director and Independent Management Consultant |
| Steve Frazier Washington, U.S.A. | 2021 | Corporate Director and Senior Consultant |
| Greg Hicks Ontario, Canada | 2020 | President and Chief Executive Officer of CTC |
| Norman Jaskolka ³ Quebec, Canada | 2018 | CEO of Sweet Park Capital, which manages the investments of the Bensadoun family |
| Sylvain Leroux Quebec, Canada | 2021 | President, Sylvain M Leroux Enterprises Ltd., which operates a Canadian Tire store |
| Donald Murray Alberta, Canada | 2017 | President, Donald A. Murray Holdings Ltd., which operates a Canadian Tire store |
| J. Michael Owens Ontario, Canada | 2020 | Corporate Director |
| Nadir Patel Ontario, Canada | 2021 | Management Consultant and Corporate Director |
| Cynthia Trudell Florida, U.S.A. | 2019 | Corporate Director |

¹ Each director of CTC holds office until the next annual meeting of shareholders or until his or her successor is elected or appointed.

² Each of the directors of CTC has had the principal occupation indicated opposite his or her name during the past five years, except:

(a) R. J. Anderson who, prior to October 2020, served as a Senior Advisor of RBC Capital Markets.

(b) S. Frazier who, prior to June 2020, served as Vice-President, International Consumer Programs at Amazon.com.

(c) G. Hicks who, from November 2017 to March 2020, served as President, Canadian Tire Retail and, prior to November 2017, served as Group Senior Vice-President, Consumer Products & Retail Experience.

(d) N. Jaskolka who, prior to March 2020, served as Chairman of The Aldo Group.

(e) M. Owens who, prior to May 2019, was a partner of Deloitte LLP.

(f) N. Patel who, prior to October 2021, served as High Commissioner for Canada to India, Ambassador of Canada to Nepal and Ambassador of Canada to Bhutan.

(g) C. Trudell who, prior to 2017, served as Executive Vice President and Chief Human Resources Officer of PepsiCo., Inc.

³ Until March 2020, N. Jaskolka served on the board of directors of The Aldo Group Inc., which, together with certain subsidiaries, applied for and obtained an order under the Companies' Creditor Arrangement Act effective May 7, 2020, providing certain relief measures while they carry out a restructuring process. Similar relief has been provided in the United States.

On February 1, 2022, the Company announced that Maureen Sabia will retire as Chairman and from the Board of Directors following the Company's Annual Meeting of Shareholders on May 12, 2022. She will be succeeded as Chairman by J. Michael Owens following his re-election as a director at that meeting.

Committees of the Board of Directors

The Board of Directors has four committees: the Audit Committee, the Management Resources and Compensation Committee, the Governance Committee and the Brand and Corporate Responsibility Committee.

The current members of these Committees are as follows:

| Audit Committee | Management Resources and Compensation Committee | Governance Committee | Brand and Corporate Responsibility Committee |
|---------------------|---|------------------------|--|
| D. Chant (Chairman) | C. Trudell (Chairman) | N. Jaskolka (Chairman) | J. M. Owens (Chairman) |
| R. J. Anderson | E. Anderson | M. Billes | O. Billes |
| D. Court | D. Court | D. Chant | M. Derbyshire |
| S. Frazier | M. Derbyshire | M. Sabia | S. Frazier |
| N. Jaskolka | N. Patel | C. Trudell | S. Leroux |
| N. Patel | | | D. Murray |

Audit Committee

As noted above, the Audit Committee is comprised of Diana Chant (Chairman), R. Jamie Anderson, David Court, Steve Frazier, Norman Jaskolka and Nadir Patel. The education and experience of each Audit Committee member that is relevant to the performance of his or her responsibilities as an Audit Committee member is described below:

| Member | Experience |
|-----------------------|---|
| Diana Chant, Chairman | Ms. Chant is a Corporate Director and Fellow of the Chartered Professional Accountants of Ontario with over 30 years' experience providing professional services to Canadian financial institutions and major corporations in a consulting and audit capacity. A former partner of PricewaterhouseCoopers LLP ("PwC") Canada, Ms. Chant was responsible for leading and growing PwC's financial services risk management consulting practice. She was also responsible for PwC's financial services industry practice and served on the Canadian firm's management team. Ms. Chant has led numerous engagements for financial institutions in risk management (including market, credit and operational risk), corporate governance and board effectiveness, treasury operations, liquidity management, capital markets trading and operations, compliance and controls, and internal audit. Previously, she was an audit partner with experience in complex accounting, treasury management, public companies, broker dealers and pension funds. Ms. Chant serves on the board of Industrial and Commercial Bank of China (Canada), including its audit committee, and is also a member of the investment committee which oversees the investments of the PwC Income Security Program. |
| R. Jamie Anderson | Mr. Anderson is a Corporate Director. A seasoned finance executive, Mr. Anderson spent the majority of his career at RBC Financial Group, having served as Senior Advisor, RBC Capital Markets, Head of Corporate Strategy and Development for RBC, Managing Director and Co-Head Merger and Acquisition Group and Deputy Chair, RBC Capital Markets. Mr. Anderson obtained his Master's of Business Administration from Harvard Business School and began his career at Morgan Stanley and worked in progressively senior roles in the Corporate Finance, Interest Rate Swap and Debt Capital Market groups. He currently serves as a director of Mancal Corporation and as an advisor to UrbanCool Labs. |
| David Court | Mr. Court is a Corporate Director and Director Emeritus of McKinsey & Company. He serves on the boards of Brookfield Business Partners LP, National Geographic Ventures, the Public Sector Pension Investment Board and Queen's University, and is Chair of the advisory board for Georgian Partners. Mr. Court is a former senior partner of the Dallas office of McKinsey where he served as Global Director of Technology, Digitization and Communications, led McKinsey's global practice in harnessing digital data and advanced analytics and was a member of the firm's board of directors and its global operating committee. While at McKinsey, Mr. Court served clients across a variety of consumer and industry-related businesses in Asia, Europe, Latin America, and the United States. Mr. Court's experience includes helping clients launch eCommerce businesses, leading brand and sub-brand strategies, developing and implementing sales skill-building programs in global companies, and creating new organization approaches for sales and marketing organizations. Mr. Court has authored various articles and professional publications. |
| Steve Frazier | Mr. Frazier is a Corporate Director and Senior Consultant. A seasoned retail and eCommerce executive, Mr. Frazier spent more than 20 years at Amazon prior to his retirement in 2020 where he built and managed new categories and international businesses. Mr. Frazier served in various senior positions at Amazon, including as Vice President, International Consumer Programs, where he was responsible for three high-growth businesses outside the U.S., and as Vice President, China Country Manager, Vice President, U.S. Retail Hardlines, and Vice-President United Kingdom Country Manager. In these roles, he was responsible for all financial matters for the businesses he managed, including |

| Member | Experience |
|-----------------|---|
| | budgeting, monitoring, and capital allocation across global operations. Prior to joining Amazon, Mr. Frazier served as Senior Vice-President, Corporate Development of Payless ShoeSource, where his work included valuation of potential acquisitions, capital allocation for new businesses, and financings. He also worked as a consultant for McKinsey & Company, where he specialized in retail and channel management. He has a Master's of Business Administration degree from Northwestern University, with a concentration in finance. Mr. Frazier currently serves as a Senior Advisor to McKinsey, advises several start-ups and not-for-profit organizations and is a director of Pacifiko.com. |
| Norman Jaskolka | Mr. Jaskolka is CEO of Sweet Park Capital, which manages the investments of the Bensadoun family. He is a Fellow of the Order of Chartered Accountants of Quebec. Mr. Jaskolka previously served as Chairman of The Aldo Group, President of Aldo Group International, and Vice-President, Corporate Development and Vice-President, Information Technology of The Aldo Group. He was a member of The Aldo Group's enterprise risk management committee, oversaw all merger and acquisition activities and also led The Aldo Group's annual budgeting process. Prior to joining The Aldo Group, Mr. Jaskolka was a partner at Ernst & Young where his practice focused on audit, taxation, business valuations and corporate finance. Mr. Jaskolka is Co-Chairman of the advisory board of the Bensadoun School of Retail Management at McGill University and is a frequent lecturer and speaker on global retail strategies, having presented at the World Retail Congress and the National Retail Federation. |
| Nadir Patel | Mr. Patel is a Management Consultant and Corporate Director. He currently serves as Managing Director of Fairfax Consulting Services, Strategic Advisor to the President of Huron University, and is on the board of Canadian Tire Jumpstart Charities. Mr. Patel previously served as Canada's High Commissioner for the Republic of India, with concurrent accreditation as Canada's Ambassador to Nepal and Ambassador to the Kingdom of Bhutan. Prior to that, he served as Assistant Deputy Minister and Chief Financial Officer for Canada's Department of Foreign Affairs, Trade and Development, Canada's Consul General in Shanghai, and also held a series of high-level government positions over a distinguished career in public service where his achievements have resulted in numerous forms of recognition. Mr. Patel brings a wealth of experience in strategic planning, finance, human resources, risk management, information technology, procurement, and international relations, and has served on several crown corporation and not-for-profit boards. He began his career as a tax auditor at Revenue Canada (now Canada Revenue Agency), serving in progressively senior positions, and served as Chair of the Audit Committees of Cellular Biomedicine Group, the Association of Professional Executives of the Public Service of Canada and International Development Research Centre, a crown corporation. Mr. Patel holds a joint Master's of Business Administration from New York University's Stern School of Business, London School of Economics and Political Science, and HEC (Paris) School of Management. |

Each member of the Audit Committee is financially literate within the meaning of such definition as set out in National Instrument 52-110 – *Audit Committees* of the Canadian Securities Administrators ("NI 52-110"). Each member of the Audit Committee is also independent within the meaning of NI 52-110.

The Audit Committee has established a policy under which all requests for permitted non-audit services to be provided by the auditors for CTC must be brought to the attention of the Chairman of the Audit Committee before such work is commenced. The Chairman is authorized to approve all such requests, but if any such service exceeds or is expected to exceed \$350,000 in fees, or the service is of a sensitive or unusual nature, the Chairman consults with the Committee before approving the service. The Chairman of the Committee has the responsibility to inform the Audit Committee of all pre-approved services at its next meeting.

The Audit Committee Mandate is attached hereto as Schedule A.

8.2 Executive Officers

The following table sets out the executive officers of CTC, including their place of residence and principal occupation:

| Name, Province and Country of Residence | Principal Occupation ¹ |
|---|---|
| Maureen Sabia Ontario, Canada | Non-Executive Chairman of the Board of CTC, President, Maureen Sabia International, a consulting firm, and Corporate Director |
| Greg Hicks Ontario, Canada | President and Chief Executive Officer of CTC |
| Gregory Craig Ontario, Canada | Executive Vice-President and Chief Financial Officer |
| James Christie Ontario, Canada | Executive Vice-President, CTC, Strategic Advisor and General Counsel |
| John Pershing Ontario, Canada | Executive Vice-President, Chief Human Resources Officer |
| Aayaz Pira Ontario, Canada | President, Canadian Tire Financial Services |
| TJ Flood Ontario, Canada | President, Canadian Tire Retail |
| Susan O'Brien Ontario, Canada | Chief Brand and Customer Officer |

¹ Each of the executive officers has held the principal occupation indicated opposite his or her name, if applicable, during the past five years except:

- (a) G. Hicks who, from November 2017 to March 2020, served as President, Canadian Tire Retail and, prior to November 2017, served as Group Senior Vice-President, Consumer Products & Retail Experience at CTC.
- (b) G. Craig who, prior to March 2020, served as President, Canadian Tire Financial Services.
- (c) T.J. Flood who, from February 2018 to April 2020, served as President, SportChek and, prior to February 2018, served as Senior Vice-President, Consumer Brands Division at CTC.
- (d) S. O'Brien who, from June 2017 to July 2020, served as Senior Vice-President, Marketing and, prior to June 2017, served as Senior Vice-President, Marketing & Communication at CTC.
- (e) J. Pershing who, prior to July 2019, served as Executive Vice President, Human Resources of Ascena Retail Group.
- (f) A. Pira who, from December 2020 to May 2021, served as Senior Vice-President, Digital Banking & Enterprise Innovation at Canadian Imperial Bank of Commerce ("CIBC"), from September 2018 to December 2020, served as Senior Vice-President, CIBC Digital & Direct Banking and Head Simplii Financial at CIBC and, prior to September 2018, served as Senior Vice-President, CIBC Digital at CIBC.

8.3 Securities Held

As at January 1, 2022, the directors and executive officers of CTC, as a group, beneficially owned, directly or indirectly, or exercised control or direction over 2,101,176 Common Shares of CTC (representing approximately 61.4% of the issued and outstanding Common Shares of CTC) and 817,158 Class A Non-Voting Shares of CTC (representing approximately 1.4% of the issued and outstanding Class A Non-Voting Shares of CTC). The Common Shares held by this group include 2,101,150 Common Shares beneficially owned, controlled or directed, in aggregate, by Martha Billes and Owen Billes, through two privately held companies, Tire 'N' Me Pty. Ltd. and Albikin Management Inc.

The above figures do not include the Common Shares and Class A Non-Voting Shares held in connection with CTC's Deferred Profit Sharing Plan ("CTC DPSP"), in which CTC's executive officers have rights pursuant to a group annuity policy issued in connection with the CTC DPSP. One executive officer of CTC also serves as a member of CTC's DPSP Capital Accumulation Plan Committee (the "DPSP CAP Committee") with respect to the exercise of voting and various other rights of the Company's shares held in relation to the CTC DPSP. As at January 1, 2022, the DPSP CAP Committee exercised control or direction over 419,280 of the Common Shares of CTC (representing approximately 12.2% of the issued and outstanding Common Shares of CTC) and 460,509 of the Class A Non-Voting Shares of CTC (representing approximately 1% of the issued and outstanding Class A Non-Voting Shares of CTC) held in relation to the CTC DPSP. As at January 1, 2022, the directors and executive officers of CTC, as a group,

beneficially owned, directly or indirectly, or exercised control or direction over 60,000 Units of CT REIT (representing approximately 0.1% of the issued and outstanding Units of CT REIT).

8.4 Conflicts of Interest

Other than as described below, to the best of CTC's knowledge, no director or officer of the Company or its subsidiaries has an existing or potential material conflict of interest with CTC or any entities controlled by it. Three directors are Dealers. CTC is a party to a contract with each such director pursuant to which each operates the retail business of a Canadian Tire store. The three members of the Board of Directors who are also Dealers recuse themselves from voting on contractual arrangements between the Company and the Dealers. Mr. Craig, the Executive Vice-President and Chief Financial Officer of CTC, is a trustee of CT REIT.

9 Interests of Experts

Deloitte LLP are the auditors of CTC and are independent within the meaning of the Rules of Professional Conduct of the Chartered Professional Accountants of Ontario. The following table sets forth the aggregate fees for professional services rendered by Deloitte LLP to the Company and its subsidiaries for the fiscal years ended January 1, 2022 and January 2, 2021, respectively:

| | Year Ended January 1, 2022 ¹ | Year Ended January 2, 2021 ¹ |
|---------------------------------|---|---|
| Audit Fees ² | \$4,688,000 | \$4,859,000 |
| Audit-Related Fees ³ | \$65,000 | \$250,000 |
| Tax Fees ⁴ | \$65,000 | \$117,000 |
| All Other Fees ⁵ | \$624,000 | \$0 |
| Total | \$5,442,000 | \$5,226,000 |

¹ Fees reported in each fiscal year represent fees billed or accrued for services provided during the applicable fiscal year.

² "Audit Fees" are the aggregate fees of Deloitte LLP for audit services, including translation fees.

³ "Audit-Related Fees" are the aggregate fees of Deloitte LLP for assurance and related services that were reasonably related to the performance of the audit or review of CTC's financial statements and were not reported under "Audit Fees" in the table above. These services are related to accounting advisory and due diligence on various projects.

⁴ "Tax Fees" include the aggregate fees of Deloitte LLP for professional services related to tax compliance, tax advice and tax planning. These services related primarily to tax advice in connection with foreign operations and the Canadian tax implications thereof, transfer pricing, tax compliance, and tax planning.

⁵ "All Other Fees" are aggregate fees of Deloitte LLP for services, other than the services reported under "Audit Fees", "Audit-Related Fees" and "Tax Fees" in the table above. In the 2021 fiscal year, these services related to various consulting projects.

10 Legal Proceedings and Regulatory Actions

CTC and certain of its subsidiaries are party to a number of legal proceedings. CTC believes that each such proceeding constitutes a routine legal matter incidental to the business conducted by CTC. CTC cannot determine the ultimate outcome of all of the outstanding claims but believes that the ultimate disposition of the proceedings will not have a material adverse effect on its consolidated earnings, cash flow or financial position.

During 2021, (i) there have been no penalties or sanctions imposed against the Company by a court relating to securities legislation or by a securities regulatory authority, (ii) there have been no other penalties or sanctions imposed by a court or regulatory body against the Company that would likely be considered important to a reasonable investor in making an investment decision, and (iii) the Company has not entered into any settlement agreements before a court relating to securities legislation or with a securities regulatory authority.

11 Additional Information

Additional information, including directors' and officers' remuneration, principal holders of CTC's securities and securities authorized for issuance under CTC's equity compensation plans, where applicable, is contained in CTC's Management Information Circular prepared in connection with the Annual Meeting of Shareholders of CTC that was held on May 13, 2021, which is available on SEDAR at <http://www.sedar.com>. Additional financial information is provided in the Annual Financial Statements and Annual MD&A, which are also available on SEDAR at <http://www.sedar.com>. Other information relating to CTC may also be obtained on SEDAR at <http://www.sedar.com>.

12 Forward-Looking Information

This document contains forward-looking information that reflects Management's current expectations relating to matters such as future financial performance and operating results of the Company. Certain information included or incorporated by reference in this document, other than historical information, may constitute forward-looking information, including, but not limited to, information concerning management's current expectations relating to possible or assumed future prospects and results, the Company's strategic goals and priorities, its actions and the results of those actions, and the economic and business outlook for the Company. Often, but not always, forward-looking information can be identified by the use of forward-looking terminology such as "may", "will", "expect", "intend", "believe", "estimate", "plan", "can", "could", "should", "would", "outlook", "forecast", "anticipate", "aspire", "foresee", "continue", "ongoing" or the negative of these terms or variations of them or similar terminology. Forward-looking information is based on the reasonable assumptions, estimates, analyses, beliefs and opinions of management made in light of its experience and perception of trends, current conditions and expected developments, as well as other factors that management believes to be relevant and reasonable at the date that such information is disclosed. Forward-looking information provides insights regarding management's current expectations and plans, and allows investors and others to better understand the Company's anticipated financial position, results of operations and operating environment. Readers are cautioned that such information may not be appropriate for other purposes.

By its very nature, forward-looking information requires management to make assumptions and is subject to inherent risk factors and uncertainties, which give rise to the possibility that management's assumptions, estimates, analyses, beliefs and opinions may not be correct and that the Company's expectations and plans will not be achieved. Examples of material assumptions and management's beliefs, which may prove to be incorrect, include, but are not limited to, the duration and impact of COVID-19, including measures adopted by governmental or public authorities in response to the pandemic, the effectiveness of certain performance measures, current and future competitive conditions and the Company's position in the competitive environment, the Company's core capabilities, and expectations around the availability of sufficient liquidity to meet the Company's contractual obligations. Management's expectations with respect to the Operational Efficiency program are based on a number of assumptions relating to anticipated cost savings and operational efficiencies. Although the Company believes that the forward-looking information in this document is based on information, assumptions and beliefs that are current, reasonable, and complete, such information is necessarily subject to a number of risk factors that could cause actual results to differ materially from management's expectations and plans as set forth in such forward-looking information. Some of the risk factors, many of which are beyond the Company's control and the effects of which can be difficult to predict, but may cause actual results to differ from the results expressed by the forward-looking information, include: (a) credit, market, currency, operational, liquidity and funding risks, including changes in economic conditions, interest rates or tax rates; (b) the ability of the Company to attract and retain high-quality executives and employees for all of its businesses, Dealers, Petroleum retailers, and Mark's and SportChek franchisees, as well as the Company's financial arrangements with such parties; (c) the growth of certain business categories and market segments and the willingness of customers to shop at its stores or acquire the Company's owned brands or its financial products and services; (d) the Company's margins and sales and those of its competitors; (e) the changing consumer preferences and expectations relating to eCommerce, online retailing and the introduction of new technologies; (f) the possible effects on the Company's business from international conflicts, political conditions, and other

developments including changes relating to or affecting economic or trade matters as well as the outbreak of contagions or pandemic diseases; (g) risks and uncertainties relating to information management, technology, cyber threats, property management and development, environmental liabilities, supply-chain management, product safety, competition, seasonality, weather patterns, climate change, commodity prices and business continuity; (h) the Company's relationships with its Dealers, franchisees, suppliers, manufacturers, partners and other third parties; (i) changes in laws, rules, regulations and policies applicable to the Company's business; (j) the risk of damage to the Company's reputation and brand; (k) the cost of store network expansion and retrofits; (l) the Company's capital structure, funding strategy, cost management program and share price; (m) the Company's ability to obtain all necessary regulatory approvals; (n) the Company's ability to complete any proposed acquisition; and (o) the Company's ability to realize the anticipated benefits or synergies from its acquisitions. With respect to the information concerning the Company's Operational Efficiency program, such risk factors also include: (a) the possibility that the Company does not achieve the targeted annualized savings; (b) the possibility that the Company does not achieve the targeted annualized savings within the disclosed timeframe; (c) the possibility that the program results in unforeseen impacts to overall performance; and (d) the possibility that the one-time costs and capital investments associated with the program are more significant than expected.

For more information on the material risk factors and uncertainties and the material factors and assumptions applied in preparing the forward-looking information that could cause the Company's actual results to differ materially from predictions, forecasts, projections, expectations or conclusions, refer to section 10.0 entitled "Key Risks and Risk Management" and all subsections thereunder in the Annual MD&A. For more information, also refer to the Company's other public filings, available on SEDAR at <http://www.sedar.com> and at <http://corp.canadiantire.ca>.

The Company cautions that the foregoing list of important risk factors and assumptions is not exhaustive and other factors could also adversely affect the Company's results. Investors and other readers are urged to consider the foregoing risks, uncertainties, factors and assumptions carefully in evaluating the forward-looking information and are cautioned not to place undue reliance on such forward-looking information. The forward-looking information contained herein is based on certain factors and assumptions as of the date hereof and does not take into account the effect that transactions or non-recurring or other special items announced or occurring after the information has been disclosed have on the Company's business. The Company does not undertake to update any forward-looking information, whether written or oral, that may be made from time to time by it or on its behalf, to reflect new information, future events or otherwise, except as is required by applicable securities laws.

Information contained in or otherwise accessible through the websites referenced in this Annual Information Form (other than documents explicitly incorporated by reference herein and available through <http://www.sedar.com>) do not form part of this Annual Information Form and are not incorporated by reference. All references to such websites are inactive textual references and are for information only.

SCHEDULE A
CANADIAN TIRE CORPORATION, LIMITED
AUDIT COMMITTEE MANDATE

1. Purpose of the Committee

The Board of Directors (the “Board”) of Canadian Tire Corporation, Limited (the “Corporation”) has established the Audit Committee (the “Committee”) to assist the Board with its oversight responsibilities with respect to:

- (i) the integrity of the financial statements and related disclosures;
- (ii) compliance with legal, regulatory and other requirements relating to the Corporation’s financial statements and disclosures;
- (iii) management’s responsibility for assessing and reporting on the effectiveness of internal control over financial reporting and disclosure controls and procedures;
- (iv) the qualifications, independence and appointment of the external auditors;
- (v) the performance of the external auditors and Internal Audit Services;
- (vi) the Corporation’s enterprise risk management processes; and
- (vii) such other matters as delegated by the Board.

2. Responsibilities of the Committee

The Committee shall perform the functions customarily performed by audit committees and any other functions delegated by the Board. These will include the following:

(a) Financial Reporting

Review and discuss with management and the external auditors:

- (i) major issues regarding the appropriateness of the Corporation’s accounting policies, principles, and financial statement presentation and disclosures and any significant changes;
- (ii) key estimates, judgments and reserves, including key changes and variations;
- (iii) the effect of regulatory and accounting developments on financial statement presentation and reporting;
- (iv) the annual and interim financial statements, having regard for whether such statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”);
- (v) the annual and interim Management’s Discussion and Analysis (“MD&A”);
- (vi) earnings press releases;
- (vii) whether taken together, the financial statements and MD&A constitute a fair presentation of the Corporation’s financial position and performance and if appropriate, recommend the financial statements, MD&A and earnings press release to the Board for approval; and

- (viii) the external auditors' report on the annual financial statements and their review of the interim financial statements, as well as any issues raised and management's responses.

(b) Other Financial Information

- (i) review any other news releases and investor presentations containing previously undisclosed material financial information or forward-looking financial information, and report thereon to the Board. Where Board or Audit Committee review is impractical prior to release, authority to review and approve such news releases may be exercised by the Chairman of the Audit Committee and the Chairman of the Board, acting together;
- (ii) review any material financial information, including financial statements, contained in any prospectus or other offering or publicly filed disclosure documents and report thereon to the Board; and
- (iii) review the Annual Information Form of the Corporation, and, if appropriate, recommend to the Board for approval.

(c) Oversight of Internal Control over Financial Reporting and Disclosure Controls and Procedures

- (i) review regular reports from management, Internal Audit Services and the external auditors, in order to be satisfied that the Corporation has designed and maintains an effective system of internal control over financial reporting ("ICFR") that provides reasonable assurance over the reliability of financial reporting, with such reports to include any indication of fraud and any corresponding corrective activity undertaken;
- (ii) review regular reports from management, Internal Audit Services and the external auditors, in order to be satisfied that the Corporation has designed and maintains an effective system of disclosure controls and procedures ("DC&P") that provides reasonable assurance that information required to be disclosed by the Corporation is recorded, processed, summarized and reported appropriately;
- (iii) review and discuss with the CEO and the CFO the process for the certifications to be provided in the Corporation's public disclosure documents and the basis for the CEO and CFO's conclusions; and
- (iv) annually assess that adequate procedures are in place for the review of the disclosure of financial information extracted or derived from the Corporation's financial statements to ensure that such information is fairly presented.

(d) Oversight of Risk Management

Enterprise Risk

- (i) oversee the Corporation's enterprise risk management processes for identifying, assessing, mitigating and, where required, reporting on key and emerging risk exposures;
- (ii) review and recommend to the Board for approval the Corporation's Enterprise Risk Management Policy, including the Enterprise Risk Management Framework and Risk Appetite Statement;

Key Risks

- (iii) review enterprise risk management reports and discuss with the Chief Risk Officer and other management all key enterprise risk exposures including emerging risks (with the exception of risks for which the Management Resources and Compensation Committee and the Brand

and Community Committee have been delegated responsibility by the Board) and the steps management has taken to monitor, control and mitigate those exposures;

- (iv) at least annually, report to the Board on the key risk exposures and any major issues arising from the management of these risks;

Financial and Credit Risk

- (v) review and discuss the Corporation's significant financial and credit risk exposures and the steps that management has taken to monitor, control and report such risks;

Cyber, Information Security and Data Protection Risk

- (vi) review and discuss the Corporation's cyber, information security and data protection risk exposures and the steps that management has taken to monitor, control and report such risks;

Other Risk Reports

- (vii) review and discuss the Corporation's legal risk exposures and the steps that management has taken to monitor, control and report such risks;
- (viii) review other reports from management in connection with any other risk related matters or policies, oversight of which has been delegated to the Committee;

Changes to Risk Policies

- (ix) review and recommend to the Board for approval proposed changes to all risk-related Board policies, oversight of which has been delegated to the Committee, including the Cyber Risk Management Policy, the Financial Risk Management Board Policy and the Legal Risk Management Board Policy;

Ethical Business Conduct

- (x) review regular reports from management pursuant to the Ethical Business Conduct Policy (including with respect to the Code of Conduct and Supplier Code of Conduct), including an annual review of the process for monitoring compliance with and communication of the Code of Conduct to the Corporation's employees and directors and gain reasonable assurance that such process is operating effectively;
- (xi) review and recommend to the Board for approval proposed changes to the Ethical Business Conduct Policy, Code of Conduct and Supplier Code of Conduct;
- (xii) consider, and if appropriate, grant waivers of compliance to the Code of Conduct for the benefit of any executive officer;
- (xiii) periodically monitor the Corporation's procedures for (A) the confidential receipt, retention and treatment of complaints received by the Corporation with respect to the Corporation's accounting, internal accounting controls, or auditing matters, and (B) the confidential, anonymous submission by employees of the Corporation of concerns regarding questionable accounting or auditing matters, and require that all such matters be reported to the Committee together with a description of the resolution of the complaints or concerns; and

Insurance

- (xiv) review the adequacy of insurance coverages maintained by the Corporation and approve new insurance coverage and renewals thereof, as applicable.

(e) Legal Matters, including Tax and Litigation

- (i) regularly review with management any litigation matters, claims or other contingencies, including tax assessments, that could have a material effect upon the financial position or operating results of the Corporation, and the manner in which these matters have been disclosed in the financial statements;
- (ii) discuss with the General Counsel any issues with the Corporation's compliance with laws and regulations having a material impact on the Corporation's financial statements and financial condition;
- (iii) review with management inquiries received from regulators or governmental agencies or published reports that raise issues regarding the Corporation's financial statements, continuous disclosure or accounting policies;
- (iv) review with management the status of material tax matters for the Corporation and its subsidiaries;
- (v) receive an annual confirmation from the General Counsel with respect to the filing of all material corporate and securities filings required to be made by the Corporation and its subsidiaries; and
- (vi) receive an annual confirmation from the Chief Financial Officer (A) with respect to the filing of material income and sales tax returns by the Corporation and its subsidiaries and the payment of amounts owing in a timely manner and (B) that withheld employee source deductions have been remitted in a timely manner by the Corporation and its subsidiaries.

(f) External Auditors

- (i) recommend to the Board the nomination of the external auditors;
- (ii) approve the terms of engagement of the external auditors and, subject to the approval of the shareholders authorizing the Board to do so, recommend to the Board for approval the remuneration to be paid by the Corporation to the external auditors with respect to the conduct of the annual audit;
- (iii) if necessary, recommend the removal by the shareholders of the current external auditors and replacement with new external auditors;
- (iv) review the performance of the external auditors annually or more frequently as required;
- (v) augment the annual performance assessment of the external auditors by performing a comprehensive review of such auditors every five years or more frequently as required, resulting in a recommendation to either retain or replace the external auditors;
- (vi) receive a letter annually from the external auditors with respect to their independence, such letter to include disclosure of all engagements (and fees related thereto) for non-audit services by the Corporation;
- (vii) establish and maintain a policy with respect to the hiring of partners, employees and former partners and employees of the current and former external auditors;
- (viii) review material written communications between the external auditors and management (including management representation letters);

- (ix) as required, review the timing and the process for implementing the rotation of the lead audit partner and any other audit engagement team partner and confirm their selection;
- (x) review with the external auditors the scope of the audit, the areas of special emphasis to be addressed in the audit, the extent to which the external audit can be coordinated with Internal Audit Services' activities and the materiality levels which the external auditors propose to employ;
- (xi) meet regularly with the external auditors in the absence of management to discuss any restrictions that may have been placed on the scope and extent of the audit examinations by the external auditors or the reporting of their findings to the Committee;
- (xii) establish effective communication processes with management and the external auditors to assist the Committee to monitor objectively the quality and effectiveness of the relationship among the external auditors, management and the Committee;
- (xiii) oversee the work of the external auditors, including the resolution of disagreements between management and the external auditors with respect to financial reporting; and
- (xiv) receive, at least annually, an oral and/or written report from the external auditors describing their internal quality assurance policies and procedures as well as any material issues raised in the most recent internal quality assurance reviews, quality reviews conducted by the Canadian Public Accountability Board, or any inquiry or investigation conducted by government or regulatory authorities.

(g) Internal Audit Services

- (i) review and approve the mandate, reporting relationship and resources of Internal Audit Services to determine its independence and that it has sufficient resources and qualified personnel to carry out its mandate;
- (ii) confirm with the head of Internal Audit Services that he or she is aware of his or her obligation to report directly to the Committee on matters affecting the Committee's duties, irrespective of his or her other reporting relationships;
- (iii) review and approve the annual plan of Internal Audit Services, including the planned scope of its activities, objectives, budget and resources to meet those objectives;
- (iv) review Internal Audit Services' reports with respect to those controls that mitigate strategic, financial and operational risks and any other matters appropriate to the Committee's duties and, where appropriate, review the adequacy and appropriateness of management's response, including the implementation thereof;
- (v) approve the appointment, replacement, reassignment or dismissal of the head of Internal Audit Services, and annually review the terms of his or her compensation; and
- (vi) meet regularly with the head of Internal Audit Services in the absence of management and the external auditors to understand, *inter alia*, any restrictions that may have been placed on them or other difficulties encountered in the course of their work including instructions on the scope of their work and access to requested information and the level of co-operation received from management during the performance of their work.

(h) Other Key Responsibilities

- (i) except with respect to transactions with Directors who are Associate Dealers of the Corporation occurring in the ordinary course in their capacity as Associate Dealers, review all proposed related party transactions that are not in the ordinary course and are not dealt

with by a special committee of independent Directors pursuant to securities law rules and, if appropriate, recommend to the Board for approval;

- (ii) review annually the discretionary expenses of the Chairman of the Board and the Chief Executive Officer for the purpose of gaining assurance as to the appropriateness of such expenses and the presence of any unusual items;
- (iii) periodically review and, where appropriate, recommend to the Board for approval changes to other policies of which oversight has been delegated to the Committee, including the Financial Reporting Board Policy;
- (iv) after consultation with the Chief Financial Officer and the external auditors, gain reasonable assurance, at least annually, of the quality and sufficiency of the Corporation's accounting and financial personnel and other resources, including consultants and systems;
- (v) review in advance the appointment of the Corporation's Chief Financial Officer and the Treasurer of the Corporation;
- (vi) in consultation with management and the external auditors, schedule continuing education opportunities related to the Committee's responsibilities;
- (vii) annually review and approve a report of the Committee's activities for inclusion in the Corporation's management information circular; and
- (viii) perform such other responsibilities and duties that are delegated by the Board to the Committee.

3. Pre-Approval of Non-Audit Services

The Committee shall establish and maintain a policy under which all requests for permitted non-audit services to be provided by the external auditors for the Corporation and its subsidiaries shall be brought to the attention of the Chairman of the Committee before such work is commenced. The Chairman is authorized to approve all such requests, but if any such service exceeds or is expected to exceed \$350,000 in fees, or the service is of a sensitive or unusual nature, the Chairman shall consult with the Committee before approving the service. The Chairman has the responsibility to inform the Committee of all pre-approved services at its next meeting.

4. Composition of the Committee

- (a) The Committee shall be comprised of at least five Directors, each of whom shall be an independent director as defined under the applicable requirements of the securities regulatory authorities. Directors who are employees of the Corporation may not serve as members of the Committee.
- (b) One of the Committee members shall be designated by the Governance Committee as the Committee Chairman.

5. Member Qualifications

All members of the Committee shall be financially literate which requires that all Committee members have the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Corporation's financial statements.

6. Member Appointment and Removal

Committee members shall be appointed annually by the Governance Committee and from time to time thereafter to fill vacancies on the Committee. A Committee member may be removed or replaced at any time in the discretion of the Governance Committee.

7. Operating Procedures

- (a) The Committee shall meet four times annually and as many additional times as necessary to carry out its duties effectively. Unscheduled Committee meetings shall be held at the call of the Committee Chairman, upon the request of two Committee members or at the request of the external auditors, and a majority of the members of the Committee shall form a quorum. Notice of the meetings of the Committee shall be provided in accordance with the Corporation's By-Laws.
- (b) The powers of the Committee may be exercised at a meeting at which a quorum of the Committee is present in person or by telephone or other electronic means or by a resolution signed by all members entitled to vote on that resolution at a meeting of the Committee. Each Committee member (including the Chairman) is entitled to one vote in Committee proceedings. For greater certainty, the Chairman does not have a second or casting vote.
- (c) The Committee Chairman and the Chief Financial Officer shall develop the agenda for all meetings of the Committee as well as an annual work plan that are responsive to the Committee's responsibilities as set out in this Mandate as well as the Committee's strategic priorities, all in consultation with Committee members, management and the external auditors, as appropriate.
- (d) Unless the Committee otherwise specifies, the Corporate Secretary of the Corporation (or his or her designate) shall act as secretary of the meetings of the Committee, and minutes shall be kept for each Committee meeting.
- (e) The Committee Chairman shall conduct all meetings of the Committee at which he or she is present. In the absence of the Committee Chairman, the Committee members shall appoint an acting Chairman.
- (f) At each regularly scheduled meeting of the Committee, the members of the Committee shall meet in separate private sessions with the external auditors, management and the Committee members only. The Committee shall meet in private session with the head of Internal Audit Services and with the Chief Risk Officer as often as it deems necessary.
- (g) The Chairman of the Committee may invite any officer or employee of the Corporation or any other person to attend any Committee meetings to participate in the discussion and review of the matters considered by the Committee.
- (h) A copy of the minutes of each meeting of the Committee shall be provided to each Director.

8. Reporting to the Board

The deliberations, decisions and recommendations of the Committee, including with respect to the most significant matters discussed by the Committee, shall be reported to the Board at the Board's next regular meeting.

9. Evaluation and Assessment of this Mandate, the Committee and its Compliance with this Mandate

- (a) At least every three years, the Committee shall review and assess the appropriateness of this Mandate taking into account all applicable legislative and regulatory requirements as well as any best practice guidelines recommended by regulators or stock exchanges with whom the Corporation has a reporting relationship and, if appropriate, recommend changes to the Mandate

to the Board for its approval, except for minor technical amendments to this Mandate, authority for which is delegated to the Corporate Secretary or Assistant Corporate Secretary of the Corporation, who will report any such amendments to the Committee and the Board at their next regular meetings.

- (b) The performance of the Committee shall be evaluated at least every two years in accordance with the evaluation process developed and approved by the Governance Committee, and the results of such evaluation shall be reviewed by the Committee.
- (c) The Committee shall develop and recommend to the Governance Committee a position description for the Chairman of the Committee. At least every three years, the Committee shall review and update as necessary the Chairman's position description and recommend any changes thereto to the Governance Committee for its approval.

10. Advisors

The Committee shall have the authority to retain, at the expense of the Corporation, outside counsel and other advisors as it deems necessary.

11. Responsibilities

Nothing in this Mandate is intended to expand applicable standards of liability under statutory regulatory requirements for the directors or the members of the Committee nor to assign to the Committee the Board's responsibility regarding the Corporation's compliance with applicable laws or regulations.

It is not the duty of the Committee to plan or conduct audits, or to determine that the Corporation's financial statements are complete and accurate and are in accordance with IFRS. Such matters are the responsibility of management and the external auditors, as applicable.

Members of the Committee are entitled to rely in good faith, absent knowledge to the contrary, upon:

- (i) the integrity of the persons and organizations from whom they receive information; and
- (ii) the accuracy and completeness of the information provided.

"Good faith reliance" means that the Committee member has considered the relevant issues, questioned the information provided and assumptions used, and assessed whether the analysis provided by management or the expert is reasonable.