

PRESS RELEASE

Oceaneering Reports First Quarter 2025 Results

HOUSTON, April 23, 2024 – Oceaneering International, Inc. ("Oceaneering") (NYSE:OII) today reported first quarter 2025 results.

- · Revenue of \$675 million, a 13% increase year over year
- Operating income of \$73.5 million, a 100% increase year over year
- Net income of \$50.4 million, a 233% increase year over year
- Adjusted EBITDA of \$96.7 million, a 57% increase year over year, which has not been adjusted for a \$10.4 million inventory reserve taken in our Manufactured Products segment
- Cash flow used in operating activities of \$(80.7) million and free cash flow of \$(107) million, with an ending cash position of \$382 million
- Share repurchases of 479,154 for approximately \$10.0 million

Rod Larson, President and Chief Executive Officer of Oceaneering, stated, "Oceaneering outperformed expectations this quarter due to resilient utilization of remotely operated vehicles (ROVs), and strong vessel activity predominately in the Gulf of Mexico and West Africa. We generated adjusted EBITDA of \$96.7 million, exceeding both our guidance range and consensus estimates for the quarter. Compared to the same quarter last year, our consolidated first quarter 2025 operating income doubled on a 13% increase in revenue, driven by strong performances from our Subsea Robotics (SSR) and Offshore Projects Group (OPG) segments. In addition, our Aerospace and Defense Technologies (ADTech) segment was awarded the largest initial contract in Oceaneering's history, which is foundational to our 2025 guidance for significant growth in this segment. On behalf of our leadership team, I want to thank our Oceaneers worldwide who made these results possible."

Updated 2025 guidance

Mr. Larson continued, "We reiterate our prior full-year 2025 guidance of EBITDA in the range of \$380 million to \$430 million. As discussed during our fourth quarter 2024 earnings call, we lowered the bottom end of our guidance range to \$380 million, in acknowledgment of potential market uncertainties. Given our strong start to 2025, we still believe this range is appropriate, even with recent market developments."

Full-year 2025 consolidated and segment guidance remains the same as provided in the fourth quarter 2024 earnings release and call, with the addition that the Manufactured Products book-to-bill ratio is expected to be in the range of 0.9 to 1.0 for the full year.

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As compared to the first quarter of 2024:

- SSR operating income improved 35% to \$59.6 million on a 10% increase in revenue. EBITDA
 margin expanded to 35%, representing a year-over-year improvement of 413 basis points. ROV
 fleet utilization was 67% and ROV revenue per day utilized was \$10,788, reflecting year-over-year
 improvements.
- Manufactured Products operating income of \$8.7 million declined 34% on a 4% increase in revenue, with operating income margin declining year over year to 6%. These results were impacted by a \$10.4 million adjustment taken during the quarter related to an inventory reserve associated with our theme park ride business. Backlog was \$543 million on March 31, 2025, a 9% decrease compared with the same period in 2024. The book-to-bill ratio was 0.90 for the 12-month period ending on March 31, 2025.
- OPG results improved significantly year over year, due to the continuation of international projects
 that commenced in the fourth quarter of 2024, improved vessel utilization in the Gulf of Mexico,
 and the reduction in drydock costs and the associated loss of vessel days that impacted the first
 quarter of 2024. Operating income grew to \$35.7 million, revenue increased to \$165 million, and
 operating income margin expanded to 22%.
- Integrity Management and Digital Solutions (IMDS) operating income of \$3.5 million, operating income margin of 5%, and revenue of \$71.4 million were relatively flat.
- ADTech revenue was relatively flat at \$97.2 million. Operating income decreased \$2.1 million to \$10.7 million and operating income margin declined to 11%, due to readiness costs to enable our role as a prime contractor on the recently announced large contract award.
- At the corporate level, Unallocated Expenses of \$44.6 million were in line with guidance for the quarter.

Second Quarter 2025 Guidance

As compared to the second quarter of 2024, consolidated second quarter 2025 revenue is expected to increase and EBITDA is projected to increase to be in the range of \$95 million to \$105 million.

At the segment level, for the second quarter of 2025, as compared to the second quarter of 2024:

- SSR revenue and operating profitability are expected to increase.
- Manufactured Products revenue is projected to be relatively flat and operating profitability is expected to improve.
- OPG revenue is forecasted to be relatively flat and operating profitability is forecast to improve significantly.
- IMDS revenue is expected to be relatively flat and operating profitability is expected to improve.
- ADTech revenue is projected to increase and operating profitability is projected to improve significantly.
- Unallocated Expenses are expected to be in the \$45 million range.

Non-GAAP Financial Measures

Adjusted net income (loss) and earnings (loss) per share; EBITDA and adjusted EBITDA on a consolidated and on a segment basis (as well as EBITDA and adjusted EBITDA margins); and free cash flow are non-GAAP measures that exclude the impacts of certain identified items. Reconciliations to the corresponding GAAP measures are shown in the tables Adjusted Net Income (Loss) and Diluted Earnings (Loss) per Share (EPS), EBITDA and Adjusted EBITDA and Margins, Free Cash Flow, 2025 Consolidated EBITDA and Free Cash Flow Estimates, and EBITDA and Adjusted EBITDA and Margins by Segment. These tables are included below under the caption Reconciliations of Non-GAAP to GAAP Financial Information.

Conference Call Details

Oceaneering has scheduled a conference call and webcast on Thursday, April 24, 2025 at 10:00 a.m. Central Time, to discuss its results for the first quarter of 2025 and guidance for the second quarter and full year of 2025. Interested parties may listen to the call through a webcast link posted in the Investor Relations section of Oceaneering's website. A replay of the conference call will be made available on the website approximately two hours following the conclusion of the live call.

Forward-Looking Statements

This release contains "forward-looking statements," as defined in the Private Securities Litigation Reform Act of 1995, including, without limitation, statements as to the expectations, beliefs, future expected business, and financial performance and prospects of Oceaneering. More specifically, the forward-looking statements in this press release include the statements concerning Oceaneering's: full-year 2025 guidance range for net income, consolidated EBITDA, free cash flow generation, capital expenditures, and Manufactured Products book-to-bill ratio; second quarter 2025 guidance for consolidated revenue and consolidated EBITDA; second quarter 2025 guidance for revenue and operating profitability by segment and for Unallocated Expenses; and the characterization, whether positive or otherwise, of market fundamentals, conditions, and dynamics, robotics markets, offshore energy activity levels (including by geographic location), pricing levels, day rates, ROV days utilized, average ROV revenue per day utilized, vessel utilization, growth, bidding activity, outlook, performance, opportunities, and future financials, including as increasing, favorable, positive, encouraging, improving, seasonal, strong, supportive, robust, meaningful, healthy, or significant (which is used herein to indicate a change of 20% or greater).

The forward-looking statements included in this release are based on Oceaneering's current expectations and are subject to certain risks, assumptions, trends, and uncertainties that could cause actual results to differ materially from those indicated by the forward-looking statements. Factors that could cause actual results to differ materially include: factors affecting the level of activity in the oil and gas industry, including worldwide demand for and prices of oil and natural gas, oil and natural gas production growth, and the supply and demand of offshore drilling rigs; the indirect consequences of climate change and climate-related business trends; actions by members of OPEC and other oil exporting countries; decisions about offshore developments to be made by oil and gas exploration, development, and production companies; the use of subsea completions and our ability to capture associated market share; general economic and business conditions and industry trends and uncertainty, including those related to tariffs and retaliatory tariffs; the strength of the industry segments in which we are involved; cancellations of contracts, change orders, and other contractual modifications, force majeure declarations, and the exercise of contractual suspension rights and the resulting adjustments to our backlog; collections from our customers; our future financial performance, including as a result of the availability, terms, and deployment of capital; the consequences of significant changes in currency exchange rates; the volatility and uncertainties of credit markets; changes in data privacy and security laws, regulations, and standards; changes in tax laws, regulations, and interpretation by taxing authorities; changes in, or our ability to comply with, other laws and

governmental regulations, including those relating to the environment; the continued availability of qualified personnel; our ability to obtain raw materials and parts on a timely basis and, in some cases, from limited sources; operating risks normally incident to offshore exploration, development, and production operations; hurricanes and other adverse weather and sea conditions; cost and time associated with drydocking of our vessels; the highly competitive nature of our businesses; adverse outcomes from legal or regulatory proceedings; the risks associated with integrating businesses we acquire; rapid technological changes; and social, political, military, and economic situations in foreign countries where we do business and the possibilities of civil disturbances, war, other armed conflicts, or terrorist attacks. For a more complete discussion of these and other risk factors, please see Oceaneering's latest annual report on Form 10-K and subsequent quarterly reports on Form 10-Q filed with the Securities and Exchange Commission. You should not place undue reliance on forward-looking statements. Except to the extent required by applicable law, Oceaneering undertakes no obligation to update or revise any forward-looking statement.

About Oceaneering

Oceaneering is a global technology company delivering engineered services and products and robotic solutions to the offshore energy, defense, aerospace, and manufacturing industries. For more information, please visit www.oceaneering.com.

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- Tables follow on next page -

OCEANEERING INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

	М	ar 31, 2025	De	ec 31, 2024
		(in tho	ısand	ds)
ASSETS				
Current assets (including cash and cash equivalents of \$381,984 and \$497,516)	\$	1,335,606	\$	1,387,896
Net property and equipment		431,935		420,098
Other assets		507,482		528,353
Total Assets	\$	2,275,023	\$	2,336,347
LIABILITIES AND EQUITY				
Current liabilities	\$	706,424	\$	796,938
Long-term debt		483,312		482,009
Other long-term liabilities		306,159		337,078
Equity		779,128		720,322
Total Liabilities and Equity	\$	2,275,023	\$	2,336,347

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	For the Three Months Ended										
	Ma	r 31, 2025	Ма	r 31, 2024	De	31, 2024					
	(in thousands, except per share amounts)										
Revenue	\$	674,523	\$	599,092	\$	713,450					
Cost of services and products		539,512		506,708		571,513					
Gross margin		135,011		92,384		141,937					
Selling, general and administrative expense		61,539		55,691		64,057					
Operating income (loss)		73,472		36,693		77,880					
Interest income		3,644		3,040		3,407					
Interest expense, net of amounts capitalized		(9,075)		(9,204)		(9,741)					
Equity in income (losses) of unconsolidated affiliates		362		169		142					
Other income (expense), net		975		1,480		(2,862)					
Income (loss) before income taxes		69,378		32,178		68,826					
Provision (benefit) for income taxes		19,001		17,043		12,727					
Net Income (Loss)	\$	50,377	\$	15,135	\$	56,099					
Weighted average diluted shares outstanding		101,903		102,250		102,140					
Diluted earnings (loss) per share	\$	0.49	\$	0.15	\$	0.55					

The above Condensed Consolidated Balance Sheets and Condensed Consolidated Statements of Operations should be read in conjunction with the Company's latest Annual Report on Form 10-K and Quarterly Report on Form 10-O.

SEGMENT INFORMATION

For the Three Months Ended

		FO	hree Months En	ided				
	M	ar 31, 2025	M	lar 31, 2024	D	ec 31, 2024		
			(\$	in thousands)				
Subsea Robotics								
Revenue	\$	205,976	\$	186,932	\$	212,190		
Operating income (loss)	\$	59,632	\$	44,237	\$	63,526		
Operating income (loss) %		29 %		24 %		30 %		
ROV days available		22,500		22,750		23,000		
ROV days utilized		15,093		14,536		15,211		
ROV utilization		67 %		64 %		66 %		
Manufactured Products								
Revenue	\$	135,037	\$	129,453	\$	142,999		
Operating income (loss)	\$	8,667	\$	13,190	\$	4,163		
Operating income (loss) %		6 %		10 %		3 %		
Backlog at end of period	\$	543,000	\$	597,000	\$	604,000		
Offshore Projects Group								
Revenue	\$	164,941	\$	115,054	\$	184,386		
Operating income (loss)	\$	35,666	\$	844	\$	39,313		
Operating income (loss) %		22 %		1 %		21 %		
Integrity Management & Digital Solutions								
Revenue	\$	71,418	\$	69,690	\$	75,062		
Operating income (loss)	\$	3,462	\$	3,615	\$	2,025		
Operating income (loss) %		5 %		5 %		3 %		
Aerospace and Defense Technologies								
Revenue	\$	97,151	\$	97,963	\$	98,813		
Operating income (loss)	\$	10,665	\$	12,808	\$	9,930		
Operating income (loss) %		11 %		13 %		10 %		
Unallocated Expenses								
Operating income (loss)	\$	(44,620)	\$	(38,001)	\$	(41,077)		
Total								
Revenue	\$	674,523	\$	599,092	\$	713,450		
Operating income (loss)	\$	73,472	\$	36,693	\$	77,880		
Operating income (loss) %		11 %		6 %		11 %		

The above Segment Information does not include adjustments for non-recurring transactions. See the tables below under the caption "Reconciliations of Non-GAAP to GAAP Financial Information" for financial measures that our management considers in evaluating our ongoing operations.

SELECTED CASH FLOW INFORMATION

	For the Three Months Ended										
	Mar	31, 2025	Ma	r 31, 2024	De	c 31, 2024					
			(in	thousands)							
Purchases of property and equipment	\$	26,088	\$	25,518	\$	61,023					
Capitalized cloud-based service contract costs		1,727				_					
Total Capital Expenditures		27,815	\$	25,518	\$	61,023					
Depreciation and Amortization:											
Energy Services and Products											
Subsea Robotics	\$	11,736	\$	12,810	\$	12,049					
Manufactured Products		2,650		3,175		2,979					
Offshore Projects Group		4,689		6,435		5,033					
Integrity Management & Digital Solutions		1,730		1,259		1,615					
Total Energy Services and Products		20,805		23,679		21,676					
Aerospace and Defense Technologies		833		603		705					
Unallocated Expenses		2,810		2,776		2,761					
Total Depreciation and Amortization	\$	24,448	\$	27,058	\$	25,142					

In addition to financial results determined in accordance with U.S. generally accepted accounting principles ("GAAP"), this Press Release also includes non-GAAP financial measures (as defined under certain rules and regulations promulgated by the Securities and Exchange Commission). We have included Adjusted Net Income (Loss) and Diluted Earnings (Loss) per Share, each of which excludes the effects of certain specified items, as set forth in the tables that follow. As a result, these amounts are non-GAAP financial measures. We believe these are useful measures for investors to review because they provide consistent measures of the underlying results of our ongoing business. Furthermore, our management uses these measures as measures of the performance of our operations. We have also included disclosures of Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA), EBITDA Margins, 2024 Consolidated Adjusted EBITDA and Free Cash Flow, and 2025 Consolidated EBITDA and Free Cash Flow Estimates, as well as the following by segment: EBITDA, EBITDA Margins, Adjusted EBITDA, and Adjusted EBITDA Margins. We define EBITDA Margin as EBITDA divided by revenue. Adjusted EBITDA and Adjusted EBITDA Margins and related information by segment exclude the effects of certain specified items, as set forth in the tables that follow. Due to the forward-looking nature of EBITDA for the second quarter of 2025 and for the full year of 2025, we cannot reliably predict certain of the necessary line-items for the reconciliations to net income and, accordingly, have excluded such line-items in the reconciliation. EBITDA and EBITDA Margins, Adjusted EBITDA and Adjusted EBITDA Margins, and related information by segment are each non-GAAP financial measures. We define Free Cash Flow as cash flow provided by operating activities less organic capital expenditures (i.e., purchases of property and equipment other than those in business acquisitions). We have included these disclosures in this press release because EBITDA, EBITDA Margins, and Free Cash Flow are widely used by investors for valuation purposes and for comparing our financial performance with the performance of other companies in our industry, and the adjusted amounts thereof provide more consistent measures than the unadjusted amounts. Furthermore, our management uses these measures for purposes of evaluating our financial performance. Our presentation of EBITDA, EBITDA Margins, and Free Cash Flow (and the Adjusted amounts thereof) may not be comparable to similarly titled measures other companies report. Non-GAAP financial measures should be viewed in addition to and not as substitutes for our reported operating results, cash flows, or any other measure prepared and reported in accordance with GAAP. The tables that follow provide reconciliations of the non-GAAP measures used in this press release to the most directly comparable GAAP measures.

(continued)

Adjusted Net Income (Loss) and Diluted Earnings (Loss) per Share (EPS)

				Fo	or the Three	Month	ns Ended				
	Mar 3	1, 2025	5		Mar 3	1, 202	4		Dec 31,	2024	
	 et Income (Loss)	Dilu	ted EPS	N	et Income (Loss)			Net Income (Loss)		Dilu	ted EPS
			(in	thous	sands, exce	ot per	share am	ounts)			
Net income (loss) and diluted EPS as reported in accordance with GAAP Pre-tax adjustments for the effects of:	\$ 50,377	\$	0.49	\$	15,135	\$	0.15	\$	56,099	\$	0.55
Foreign currency (gains) losses Total pre-tax adjustments	 (1,050) (1,050)				(2,197) (2,197)				2,789 2,789		
Tax effect on pre-tax adjustments at the applicable jurisdictional statutory rate in effect for respective periods Discrete tax items:	 685				790				77		
Share-based compensation Uncertain tax positions Valuation allowances Other	(1,103) (2,411) (3,261) 780				(1,926) (149) 4,571 (2,336)				(9) 2,744 (24,058) (182)		
Total discrete tax adjustments Total of adjustments	(5,995) (6,360)				160 (1,247)				(21,505) (18,639)		
Adjusted Net Income (Loss)	\$ 44,017	\$	0.43	\$	13,888	\$	0.14	\$	37,460	\$	0.37
Weighted average diluted shares outstanding utilized for Adjusted Net Income (Loss)		1	01,903			1	02,250			1	02,140

EBITDA and Adjusted EBITDA and Margins

	For the Three Months Ended										
	M	lar 31, 2025	N	/lar 31, 2024	D	ec 31, 2024					
			(\$	in thousands)							
Net income (loss)	\$	50,377	\$	15,135	\$	56,099					
Depreciation and amortization		24,448		27,058		25,142					
Subtotal		74,825		42,193		81,241					
Interest expense, net of interest income		5,431		6,164		6,334					
Amortization included in interest expense		(1,556)		(1,479)		(1,555)					
Provision (benefit) for income taxes		19,001		17,043		12,727					
EBITDA		97,701		63,921		98,747					
Adjustments for the effects of:	·			_		_					
Foreign currency (gains) losses		(1,050)		(2,197)		2,789					
Total of adjustments		(1,050)		(2,197)		2,789					
Adjusted EBITDA	\$	96,651	\$	61,724	\$	101,536					
Revenue	\$	674,523	\$	599,092	\$	713,450					
EBITDA margin %		14 %		11 %		14 %					
Adjusted EBITDA margin %		14 %		10 %		14 %					

Free Cash Flow

		For t	he Thi	ee Months E	Ended				
	Ма	r 31, 2025	Ма	r 31, 2024	De	c 31, 2024			
			(in	thousands)					
Net Income (loss)	\$	50,377	\$	15,135	\$	56,099			
Non-cash adjustments:									
Depreciation and amortization		24,448		27,058		25,142			
Other non-cash		14,429		2,682		(8,575)			
Other increases (decreases) in cash from operating activities		(169,972)		(114,592)		55,711			
Cash flow provided by (used in) operating activities		(80,718)		(69,717)		128,377			
Purchases of property and equipment		(26,088)		(25,518)		(33,874)			
Free Cash Flow	\$	(106,806)	\$	(95,235)	\$	94,503			

2025 Consolidated EBITDA Estimates

For the Three	Months	Ending
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	June 30						
	 Low		High				
	(in tho	usand	s)				
Income (loss) before income taxes	\$ 63,000	\$	72,000				
Depreciation and amortization	 25,000		26,000				
Subtotal	88,000		98,000				
Interest expense, net of interest income	 7,000		7,000				
Consolidated EBITDA	\$ 95,000	\$	105,000				
	For the Ye Decembe		Ū				
	 Decembe	r 31, 2	2025				
	 Low		High				
	(in tho	usand	s)				
Income (loss) before income taxes	\$ 254,000	\$	295,000				
Depreciation and amortization	 100,000		105,000				
Subtotal	354,000		400,000				
Interest expense, net of interest income	 26,000		30,000				
Consolidated EBITDA	\$ 380,000	\$	430,000				

2025 Free Cash Flow Estimate

For the Year Ending

		December 31, 2025							
		Low High							
		ds)							
Net income (loss)	\$	160,000	\$	190,000					
Depreciation and amortization		100,000		105,000					
Other increases (decreases) in cash from operating activities		(35,000)		(45,000)					
Cash flow provided by (used in) operating activities		225,000		250,000					
Purchases of property and equipment		(115,000)		(120,000)					
Free Cash Flow	\$	110,000	\$	130,000					

EBITDA and Adjusted EBITDA and Margins by Segment

					Fo	r the Three	Mon	ths Ended N	Лarc	h 31, 2025				
		SSR		MP		OPG		IMDS		ADTech	Е	nallocated Expenses and other		Total
	_				_		(\$ in	thousands						
Operating Income (Loss) as reported in accordance with GAAP Adjustments for the effects of:	\$	59,632	\$	8,667	\$	35,666	\$	3,462	\$	10,665	\$	(44,620)	\$	73,472
Depreciation and														
amortization		11,736		2,650		4,689		1,730		833		2,810		24,448
Other pre-tax												(219)		(219)
EBITDA		71,368		11,317		40,355		5,192		11,498		(42,029)		97,701
Adjustments for the effects of: Foreign currency (gains)												(4.050)		(4.050)
losses												(1,050)		(1,050)
Total of adjustments	•	74.000	Φ.	44 047	Φ.	40.055	Φ.	<u> </u>	•	44 400	•	(1,050)	_	(1,050)
Adjusted EBITDA	\$	71,368	\$	11,317	\$	40,355	\$	5,192	\$	11,498	\$	(43,079)	\$	96,651
Revenue	\$	205,976	\$	135,037	\$	164,941	\$	71,418	\$	97,151			\$	674,523
Operating income (loss) % as reported in accordance with GAAP		29 %		6 %		22 %		5 %		11 %				11 %
EBITDA Margin		35 %		8 %		24 %		7 %		12 %				14 %
Adjusted EBITDA Margin		35 %		8 %		24 %		7 %		12 %				14 %
	_				Fo	r the Three	Mon	ths Ended N	/larc	h 31, 2024	_	nallocated		
		SSR		MP		OPG		IMDS		ADTech		Expenses and other		Total
							(\$ in	thousands)					
Operating Income (Loss) as reported in accordance with GAAP	\$	44,237	\$	13,190	\$	844	\$	3,615	\$	12,808	\$	(38,001)	\$	36,693
Adjustments for the effects of:						_								
Depreciation and amortization		12,810		3,175		6,435		1,259		603		2,776		27,058
Other pre-tax												170		170
EBITDA		57,047		16,365		7,279		4,874		13,411		(35,055)		63,921
Adjustments for the effects of:														
Foreign currency (gains)												(0.407)		(2,197)
losses		_		_				_		_		(2) 1971		
Total of adjustments												(2,197)		
Total of adjustments Adjusted EBITDA	\$	<u> </u>	\$	 	\$	7.279	\$		\$	13.411	\$	(2,197)	\$	(2,197)
Total of adjustments Adjusted EBITDA	\$	<u> </u>	\$	16,365	\$	7,279	\$	4,874	\$	 13,411	\$		\$	
Adjusted EBITDA Revenue	\$	57,047 186,932		16,365 129,453	\$	7,279 115,054	\$	4,874 69,690	\$	13,411 97,963	\$	(2,197)	\$	(2,197)
Adjusted EBITDA	_										\$	(2,197)		(2,197) 61,724
Adjusted EBITDA Revenue Operating income (loss) % as reported in accordance with GAAP	_	186,932		129,453 10 %		115,054		69,690		97,963	\$	(2,197)		(2,197) 61,724 599,092 6 %
Adjusted EBITDA Revenue Operating income (loss) % as reported in accordance with	_	186,932 24 %		129,453		115,054 1 %		69,690 5 %		97,963 13 %	\$	(2,197)		(2,197) 61,724 599,092

EBITDA and Adjusted EBITDA and Margins by Segment

				F	or t	he Three M	onth	s Ended De	cem	ber 31, 202	24				
		SSR	SSR		MP		OPG		IMDS		ADTech		Unallocated Expenses and other		 Total
							(\$ ir	thousands)						
Operating Income (Loss) as reported in accordance with GAAP	\$	63,526	\$	4,163	\$	39,313	\$	2,025	\$	9,930	\$	(41,077)	\$ 77,880		
Adjustments for the effects of:															
Depreciation and amortization		12,049		2,979		5,033		1,615		705		2,761	25,142		
Other pre-tax	_											(4,275)	 (4,275)		
EBITDA		75,575		7,142		44,346		3,640		10,635		(42,591)	 98,747		
Adjustments for the effects of:															
Foreign currency (gains) losses						_						2,789	 2,789		
Total of adjustments						_						2,789	 2,789		
Adjusted EBITDA	\$	75,575	\$	7,142	\$	44,346	\$	3,640	\$	10,635	\$	(39,802)	\$ 101,536		
Revenue Operating income (loss) % as	\$	212,190	\$	142,999	\$	184,386	\$	75,062	\$	98,813			\$ 713,450		
reported in accordance with GAAP		30 %		3 %		21 %		3 %		10 %			11 %		
EBITDA Margin		36 %		5 %		24 %		5 %		11 %			14 %		
Adjusted EBITDA Margin		36 %		5 %		24 %		5 %		11 %			14 %		