

Investor Presentation 2025 First Quarter





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Who We Are

- ➤ We are a global technology delivery company that adapts and applies proven technology that require high levels of uptime and utilization in harsh environments, including offshore, subsea, and space.
- ➤ We focus on markets where our capabilities and expertise in robotics, software, and automation match the challenges our customers need to solve.
- ➤ We generate approximately 70% 75% of our revenue from energy markets; 15% 20% of our revenue from aerospace and defense markets; and 5% –10% of our revenue from other industrial markets.
- ➤ We have generated positive free cash flow in 14 of the last 15 years, invested in growth opportunities, and reinstated a share repurchase program.
- We are Oceaneers.



Overview of Operating Segments

Subsea Robotics

Subsea Robotics (SSR) merges our underwater robotics and automation capabilities through our Remotely Operated Vehicles (ROVs), Survey, and ROV Tooling businesses.

Manufactured **Products**

Manufactured Products (MP) combines our expertise in advanced technology product development, manufacturing, and project management into three product lines supporting energy and industrial customers:

Energy Products:

- Distribution Systems
- Connection Systems Industrial Products:
- Material Handling and People Mover Equipment



Offshore Projects Group

Offshore Projects Group (OPG) provides a broad portfolio of integrated subsea solutions for completions, construction, well intervention, and inspection, maintenance, and repair activities that enhance the efficiency and capability of our customers' assets.

Integrity Management & Digital Solutions

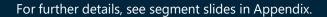
Integrity Management & Digital Solutions (IMDS) utilizes software, analytics, and services to establish optimized inspection and maintenance programs that promote the safety, efficiency, and cost effectiveness of our customers' programs and assets.

Aerospace and Defense **Technologies**

Aerospace and Defense Technologies (ADTech) delivers robotics. engineering services, and customized products principally for the U.S. Department of Defense and NASA. We utilize ADTech engineering and manufacturing and leverage technology and capabilities from SSR and OPG.







Robotics Expertise Serves Multiple Markets

Business Segments / Applications

Subsea Robotics and Offshore Projects Group

- Remotely Operated Vehicles (ROVs)
- Autonomous Underwater Vehicles (AUVs)

Manufactured Products

- Material Handling Equipment
- People Movers

Integrity Management and Digital Solutions

• Robotic Asset Inspection

Aerospace and Defense Technologies

- Unique Maritime and Specialized Harsh Environment Systems
- Space-based Robotics and Automation

Markets / Potential Markets

- Offshore Oil and Gas, Renewables, Carbon Capture, and Deep-Sea Mining
- Automotive, Healthcare, Other Manufacturing and Intralogistics Applications, Airports, and Campuses
- Oil and Gas, Renewables, Refining, Petrochemical, and Utilities Facilities
- U.S. Government, U.S. Navy, International Defense
- NASA, Defense Space, and Commercial Space



Energy Market Drivers

All phases of the Offshore Oilfield Life Cycle

Phase % of Oceaneering Revenue*	Exploration 4%	Development 51%	Production 42%	Decommissioning 3%
Market Drivers and Key Market Indicators	FIDs and Working Floating Rigs	FIDs and Subsea Tree Installations	Customer Opex Budgets and Subsea Trees in Service	Field Abandonments and Facilities Removal and Cleanup
Business Segment and Product and Service Revenue Streams	•ROV Services (SSR) •Survey (SSR) •AUV Services (SSR) •Tooling (SSR)	•ROV Services •Survey •Tooling •IWOCS ⁽¹⁾ and RWOCS ⁽²⁾ Services (OPG) •Subsea Hardware (MP) •Umbilicals (MP) •Vessel-based Installation Services (OPG) •Inspection Services (IMDS)	•ROV Services •AUV Services •Tooling •IWOCS and RWOCS Services •Subsea Hardware •Vessel-based Intervention Services (OPG) •Inspection Services	•ROV Services •Tooling •Subsea Work Systems (OPG) •IWOCS and RWOCS Services

^{*} Based on four energy segments as of December 31, 2024.



⁽¹⁾ Installation and Workover Control Systems

⁽²⁾ ROV Workover Control Systems

Aerospace and Defense Market Drivers

Business Segment	Aerospace and Defense Technologies (ADTech)
Market Drivers and Key Market Indicators	U.S. and International Government Defense and Aerospace Agencies Commercial Space Companies
ADTech Product and Service Revenue Streams	Oceaneering Technologies Design, construction, and operation of marine and specialized harsh environment systems. Marine Services Repair services for submarines and deep submergence systems. Design, repair, maintenance, modification, and installation of hull, mechanical, and electrical systems. Space Systems Turnkey design, development, manufacturing, certification, maintenance, testing, and sustaining engineering services for space-based robotics and automation, human space flight systems, and thermal protection systems.

Industrial Products Market Drivers

Business Segment	Manufactured Products (Industrial Products) Autonomous mobile robotic technology for industrial, manufacturing, healthcare, and warehousing markets							
Market Drivers and Key Market Indicators	Industrial Material Handling Equipment For efficiencies in collection, manufacturing, and distribution of raw materials and finished products.	Autonomous Transport Systems Delivery vehicles for people and products						
Product and Service Revenue Streams	Material Handling Equipment Logistics solutions to load carriers traveling the floor of a facility, without an onboard operator. Autonomous Mobile Robot (AMR): •MaxMover (counterbalance forklift) •CompactMover (fork over leg) •UniMover (omnidirectional underride)	Autonomous PeopleMover (APM) Long-lead product for airports, universities, corporate campuses, theme parks, etc.						

Targeted Growth Businesses

AEROSPACE and DEFENSE SOLUTIONS

Increase robotic and autonomous offerings

- Enable human interface in low gravity or high-pressure, harsh, and unknown environments
- Continue to leverage our offshore energy robotics expertise to meet our government customer needs
- Pull through of revenue for SSR and OPG
- ✓ April 2025 Department of Defense contract award is largest initial contract value in Oceaneering history

DIGITAL ASSET MANAGEMENT

Automate inspection, data collection, and analysis

- Enable data-driven risk mitigation
- Reduce total cost of asset ownership
- Pull through of revenue for SSR and OPG
- ✓ Acquired Global Design Innovation Ltd. (GDi), a UK-based and United Kingdom Accreditation Service (UKAS)-certified provider of digital and software services

MOBILITY SOLUTIONS Achieve growth based on market CAGRs

- Autonomously transport people and goods safely at low cost
- Orchestrate real-time fleet operations
- Continue to advance boundaries of autonomous robotics features
- Personalize customer experiences

Results and Guidance

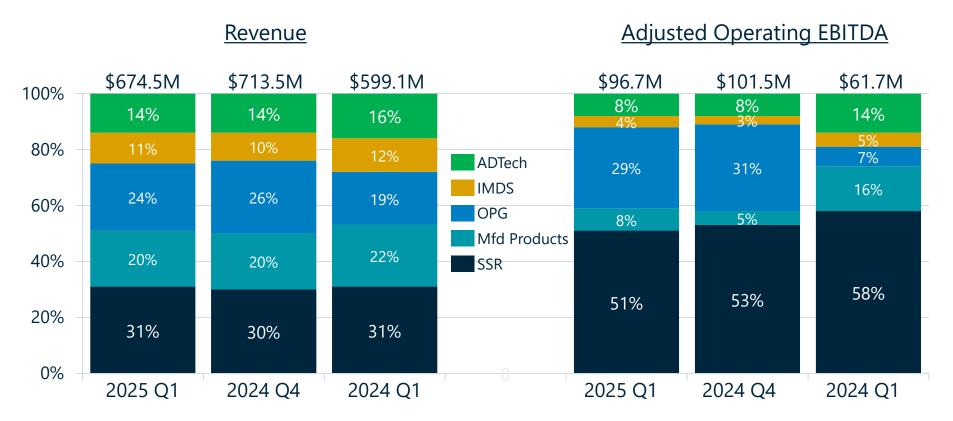
First Quarter 2025 Highlights

	2025 Q1	2024 Q4	2024 Q1
Consolidated Revenue	\$675M	\$713M	\$599M
EBITDA Margin	14%	14%	11%
ROV Revenue per Day Utilized (average)	\$10,788	\$10,786	\$10,009
SSR EBITDA Margin	35%	36%	31%
ROV Utilization	67%	66%	64%
Consolidated Bookings	\$1.2B	\$531M	\$739M
Mfd Products Backlog	\$543M	\$604M	\$597M
Free Cash Flow	\$(107)M	\$95M	\$(95)M

Surpassed guidance and consensus estimates on strong performances in the Gulf of Mexico and West Africa.

- Seasonally strong utilization of ROVs and OPG vessels.
- ADTech awarded largest initial contract in Oceaneering's history.
- Share repurchases of approximately \$10 million.

Results, Overview by Quarter





Second Quarter 2025 Guidance Compared to Q2 2024

Consolidated Results	 Revenue and EBITDA expected to increase. EBITDA projected to be in the range of \$95 million to \$105 million.
Subsea Robotics	 Revenue and operating profitability forecasted to increase. EBITDA margin projected to be in mid-30% range.
Manufactured Products	Revenue forecasted to be relatively flat.Operating profitability expected to improve.
Offshore Projects Group	Revenue forecasted to be relatively flat.Operating profitability forecasted to improve significantly.
Integrity Management and Digital Solutions	Revenue forecasted to be relatively flat.Operating profitability expected to improve.
Aerospace and Defense Technologies	Revenue forecasted to increase.Operating profitability projected to improve significantly.
Unallocated Expenses	•Approximately \$45 million.

Full-Year 2025 Guidance Compared to 2024 Results

Consolidated Results	 Consolidated EBITDA forecasted in the range of \$380 million to \$430 million. Year over year improvement led by SSR, ADTech, and Manufactured Products. Free cash flow forecasted in the range of \$110 million to \$130 million. Capital expenditures projected in the range of \$130 million to \$140 million, inclusive of \$15 million to \$20 million for implementation of a new ERP system.
Subsea Robotics	 Revenue growth forecasted in high single-digit percentage range. EBITDA margin expected in mid-30% range. Expected improvements based on sustained pricing improvement in ROV, stable overall demand for ROV days utilized, and improved results from Survey business.
Manufactured Products	 Revenue growth expected to drive improved operating margins and significantly improved operating results. Expected improvements primarily based on conversion of existing energy products backlog, growth in Grayloc connectors business, and improvements in non-energy product lines. Book-to-bill ratio is expected in range of 0.9 to 1.0.
Offshore Projects Group	 Revenue projected to increase slightly, driving improved operating results. Expectation based on improved vessel utilization in the Gulf of Mexico and West Africa and increased activity in Brazil and Asia Pacific. Operating income margin expected in mid-teens primarily due increased higher margin intervention work.
Integrity Management and Digital Solutions	 Revenue increase expected to drive significantly improved operating results, with growth in digital and engineering services. Operating income margin expected in the mid-to high-single digit range. Improved results expected to reflect positive impact of GDi acquisition and absence of 2024 losses from maritime intelligence division.
Aerospace and Defense Technologies	 Revenue and operating results expected to be significantly higher. Operating income margin expected in the low teens. Anticipated growth in all three government-focused businesses, led by Oceaneering Technologies and including recovery in Space Systems. Improved results largely due to Department of Defense contract award.
Unallocated Expenses	Average approximately \$45 million per quarter.





Liquidity and Free Cash Flow

Liquidity on March 31, 2025	Liquidity Outlook for December 31, 2025
Cash and cash equivalents: \$382 million	• Cash and cash equivalents: \$608 million to \$628 million
 \$215 million unused commitment through senior secured revolving credit agreement, available through April 2027 	• \$215 million unused commitment through senior secured revolving credit agreement, available through April 2027
 \$500 million of unsecured senior notes due February 2028 (nearest maturity) 	• \$500 million of unsecured senior notes due February 2028 (nearest maturity)
Cash Flow for year ending December 31, 2024:	Cash Flow Forecast for year ending December 31, 2025:
• Cash taxes: \$95 million	 Cash taxes: \$110 million to \$120 million
 Cash flow provided by operating activity: \$203 million 	 Cash flow provided by operating activity: \$225 million to \$250 million
 Capital expenditures: \$134 million, including \$27 million for business acquisition 	 Capital expenditures: \$115 million to \$120 million, exclusive of \$15 million to \$20 million for implementation of new ERP system included in cash flow from operations
• Free cash flow: \$96 million	 Free cash flow: \$110 million to \$130 million, minus cost of possible share repurchases

Final Thoughts

- ➤ 2025 Forecast for **Growth** in **Revenue** and **Operating Profitability** in all Operating Segments.
- ➤ Midpoint of 2025 EBITDA guidance implies > 15% year-over-year growth.
- Continued focus on Growth:
 - Developing solutions for existing energy markets and customers
 - Advancing digital asset solutions
 - Expanding presence in ADTech as a prime contractor and internationally
 - Leveraging robotic technologies into new markets
- ➤ Market conditions support strong EBITDA and Free Cash Flow generation for the near term.

Appendix

Subsea Robotics (SSR) merges our underwater robotics and automation capabilities through our ROV, Survey, and ROV Tooling businesses.

Remotely Operated Vehicles (ROV)

Remotely operated, tethered submersible vehicles for drilling support, vessel-based services, and offshore wind, including subsea hardware installation, construction, pipeline inspection, survey and facilities inspection, maintenance, and repair.

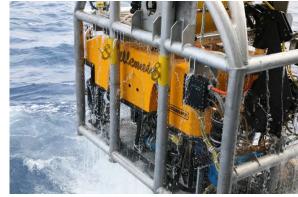
ROV Tooling

ROV skid-mounted tools to support well intervention, drilling, construction, field maintenance, and plugging and abandonment activities.

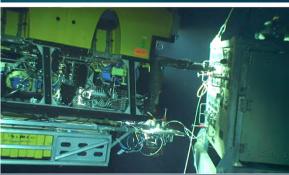
Survey and Positioning Services

Geoscience and Autonomous Underwater Vehicles (AUVs) and Survey Services for drilling rigs, pipeline lay and derrick barges, and dynamically positioned, multi-purpose construction vessels during the placement and inspection of structures, templates, and platforms for the marine construction process, including offshore wind.

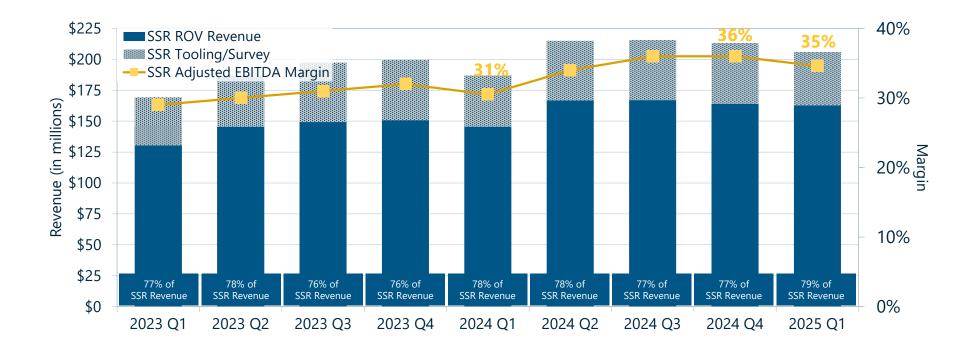
Positioning Products and Services for a broad range of receiver options and subscription services, including receiver hardware, antennas, and marine monitoring software packages.



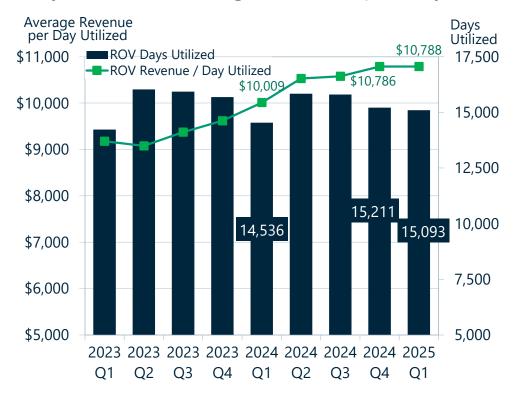


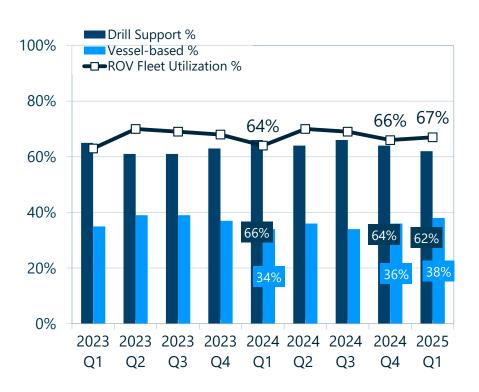


Revenue and Adjusted EBITDA Margin

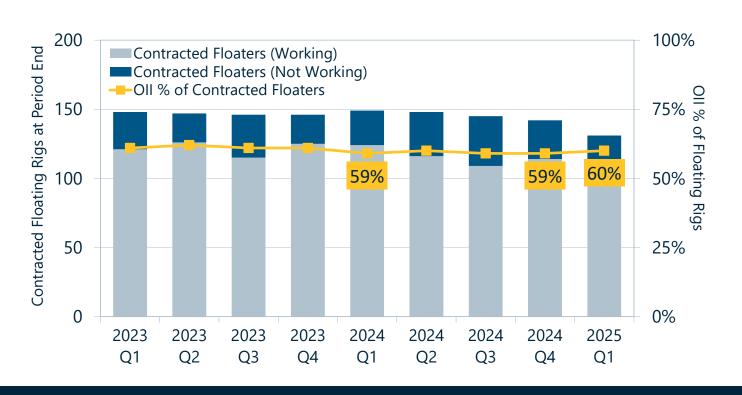


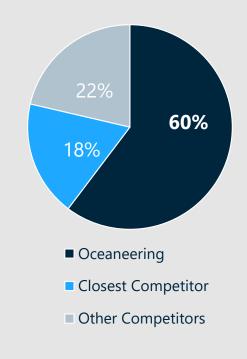
Days Utilized, Average Revenue per Day Utilized, and Utilization Rates





ROV Drill Support Market Share: 60% on March 31, 2025

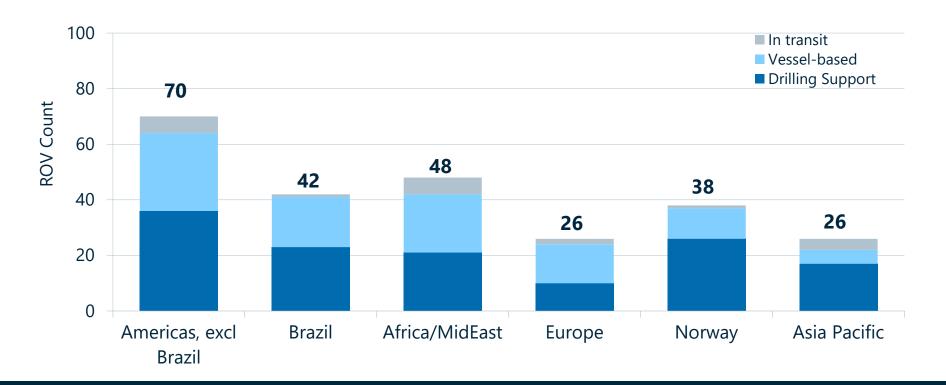




Sources: Rig data for Q2-Q4 2024 - Spinergie. Historical rig data - IHS Petrodata. Competitor market share data are OII internal estimates.



ROV Fleet Location - 250 ROVs, March 31, 2025



Manufactured Products

Manufactured Products combines our expertise in advanced technology product development, manufacturing, and project management into three product lines supporting energy and industrial customers.

Energy Products

Distribution Systems

Production control umbilicals supply electric and hydraulic power to subsea trees and inject chemicals into well streams.

Connection Systems

Connectors and valves for critical oil and gas systems, including production trees to umbilicals and flow lines (i.e., Grayloc® and Rotator); and Pipeline Connection & Repair Systems.

Industrial Products

Material Handling Equipment

Autonomous logistics solutions to load carriers traveling the floor of a facility, without an onboard operator.

PeopleMover

Delivery vehicles for people and products.

Manufacturing Facilities	Grayloc® Products Facilities
Houston, Texas	Houston, Texas
USA	USA
Panama City, Florida	Ontario
USA	Canada
Orlando, Florida	Aberdeen
USA	Scotland, UK
Niteroi Rio de Janeiro Brazil	Selangor Malaysia
Rosyth Scotland, UK	
Utrecht	
The Netherlands	
Kristiansand	
Norway (Rotator)	
Luanda	
Angola	

Manufacturing sites for design, engineering, fabrication, manufacturing, and assembly, include testing facilities for design qualification and verification.

Manufactured Products

Backlog and Book-to-Bill



Offshore Projects Group

Offshore Projects Group (OPG) provides a broad portfolio of integrated subsea solutions for completions, construction, well intervention, and inspection, maintenance, and repair activities that enhance the efficiency and capability of our customers' assets.

OPG solutions include:

- · Project management and engineering,
- Subsea installation and intervention,
- Inspection, maintenance, and repair (IMR) services,
- IWOCS and RWOCS services, and
- Large work packages, including riserless light well intervention (RLWI), hydrate remediation, and well stimulation.

OPG project scopes are supported by our four owned vessels, chartered third-party vessels, and manned diving operations for special services.





Offshore Projects Group

Oceaneering owned and chartered vessels

		Forecasted Q2 Location
Deepwater Multi-purpose	Supply Vessels:	
Ocean Evolution*	Owned	Gulf of Mexico
Ocean Intervention*	Owned	Global Regions
Brandon Bordelon*	Chartered	Gulf of Mexico
Harvey Blue Sea*	Chartered	Gulf of Mexico
Harvey Deep Sea*	Chartered	Gulf of Mexico
Harvey Intervention*	Chartered	Gulf of Mexico
Island Frontier	Chartered	North Sea/West Africa
Normand Superior	Chartered	West Africa
Survey and Inspection Ves	ssels:	

Owned

Owned

Gulf of Mexico Gulf of Mexico







Ocean Intervention II*

Ocean Project*

Integrity Management & Digital Solutions

Integrity Management & Digital Solutions (IMDS) utilizes software, analytics, and services to establish optimized inspection and maintenance programs that promote the safety, efficiency, and cost effectiveness of our customers' programs and assets.

Integrity Management

IMDS delivers integrity services for energy customers throughout the lifecycle of their assets. We establish inspection and maintenance programs, plan and execute inspections, evaluate results, and report and make recommendations to facilitate customers' decision-making.

Through Global Design Innovation Ltd. (GDi), we provide a vision software solution that allows for remote assessment of external conditions, eliminating the necessity for frequent onsite physical inspections. These capabilities enable us to optimize the presence of personnel onsite and lead to cost savings and enhanced operational efficiency.

Digital Solutions

We supply software solutions that range from data collection, storage, organization, and reporting. We also deliver inspection, corrosion, vibration, coating, insulation, and maintenance management along with risk-based inspection planning.



Aerospace and Defense Technologies

Aerospace and Defense Technologies (ADTech) delivers robotics, engineering services, and customized products principally for the U.S. Department of Defense and NASA. We utilize ADTech engineering and manufacturing and leverage technology and capabilities from SSR and OPG.

Oceaneering Technologies

Through our Oceaneering Technologies business, ADTech designs, builds, and operates unique maritime and specialized harsh environment systems for government and commercial customers.

Marine Services

ADTech performs repair services for U.S. Navy submarines and deep submergence systems. These capabilities include design, repair, maintenance, modification, and installation of hull, mechanical, and electrical systems.

Space Systems

ADTech delivers turnkey design, development, manufacturing, certification, maintenance, testing, and sustaining engineering for space-based robotics and automation, human space flight systems, and thermal protection systems.





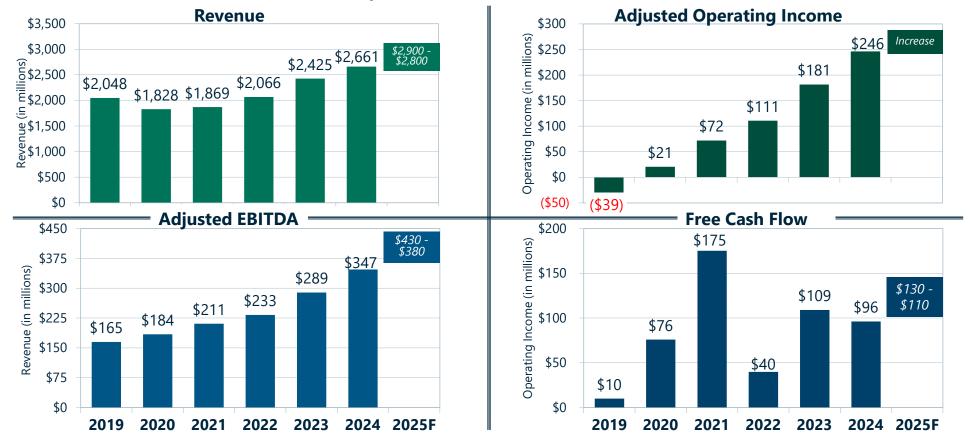
Consolidated Data by Quarter

							2025 Q2F
(\$ in millions, except Share Price)	<u>2023 Q4</u>	<u>2024 Q1</u>	2024 Q2	<u>2024 Q3</u>	2024 Q4	<u>2025 Q1</u>	(\$ in millions)
Revenue	\$655	\$599	\$669	\$680	\$713	\$675	\$700 +
Operating Income	\$47	\$37	\$60	\$71	\$78	\$73	
Adjusted Operating Income							
Taxes	(\$2)	(\$17)	(\$20)	(\$27)	(\$13)	(\$19)	
Net Income	\$45	\$15	\$35	\$41	\$56	\$50	
EBITDA	\$77	\$64	\$87	\$99	\$99	\$98	\$95 - \$105
EBITDA Margin	11.8%	10.7%	13.0%	14.5%	13.8%	14.5%	13% +
Adjusted EBITDA	\$75	\$62	\$86	\$98	\$102	\$97	
Adjusted EBITDA Margin	11.5%	10.3%	12.8%	14.4%	14.2%	14.3%	
Cash/cash equivalents	\$462	\$355	\$383	\$452	\$498	\$382	
Capex	(\$34)	(\$26)	(\$23)	(\$25)	(\$61)	(\$28)	
Cash from Operations	\$153	(\$70)	\$53	\$92	\$128	(\$81)	
Purchases, prop/equipment	(\$34)	(\$26)	(\$23)	(\$25)	(\$34)	(\$26)	
Free Cash Flow	\$119	(\$95)	\$30	\$67	\$95	(\$107)	
Long-term Debt	\$477	\$478	\$479	\$481	\$482	\$483	
Net Debt	\$38	\$145	\$117	\$48	\$2	\$118	

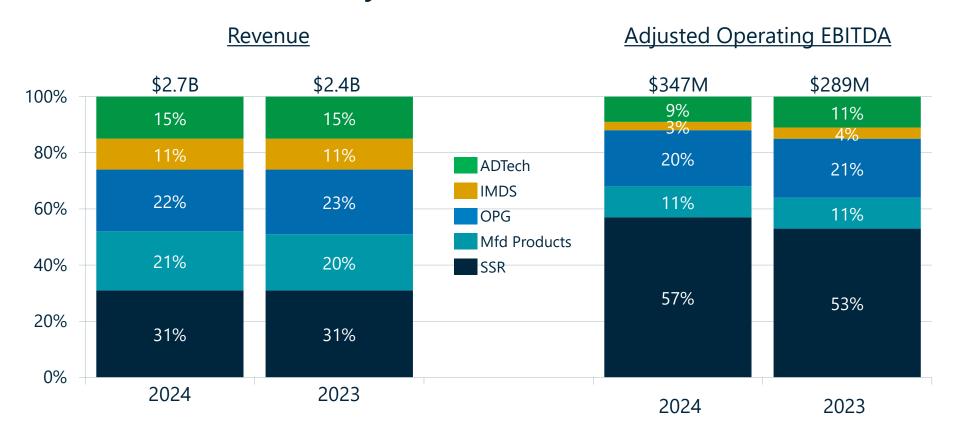
Consolidated Data by Year

							<u>2025F</u>
(\$ in millions, except Share Price)	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	(\$ in millions)
Revenue	\$2,048	\$1,828	\$1,869	\$2,066	\$2,425	\$2,661	\$2,800 - \$2,900
Operating Income	(\$291)	(\$446)	\$40	\$111	\$181	\$246	\$247 +
Adjusted Operating Income	(\$39)	\$21	\$72				
Taxes	(\$18)	\$2	(\$44)	(\$53)	(\$64)	(\$77)	\$(94) - \$(105)
Net Income	(\$348)	(\$497)	(\$49)	\$26	\$97	\$147	\$160 - \$190
EBITDA	(\$34)	\$71	\$173	\$233	\$288	\$348	
EBITDA Margin	(1.7)%	3.9%	9.3%	11.3%	11.9%	13.1%	
Adjusted EBITDA	\$165	\$184	\$211	\$233	\$289	\$347	\$380 - \$430
Adjusted EBITDA Margin	8.0%	10.1%	11.3%	11.3%	11.9%	13.0%	13.1% +
Cash /cash equivalents	\$374	\$452	\$538	\$569	\$462	\$498	
Capex	(\$148)	(\$61)	(\$50)	(\$81)	(\$101)	(\$134)	\$(130) - \$(140)
Cash from Operations	\$158	\$137	\$225	\$121	\$210	\$203	\$225 - \$250
Purchases, prop/equipment	(\$148)	(\$61)	(\$50)	(\$81)	(\$101)	(\$107)	\$(115) - \$(120)
Free Cash Flow	\$10	\$76	\$175	\$40	\$109	\$96	\$110 - \$130
Long-term Debt	\$797	\$805	\$702	\$701	\$477	\$482	
Net Debt	\$426	\$348	\$162	\$131	\$38	\$2	

Consolidated Results, 2019 to 2025

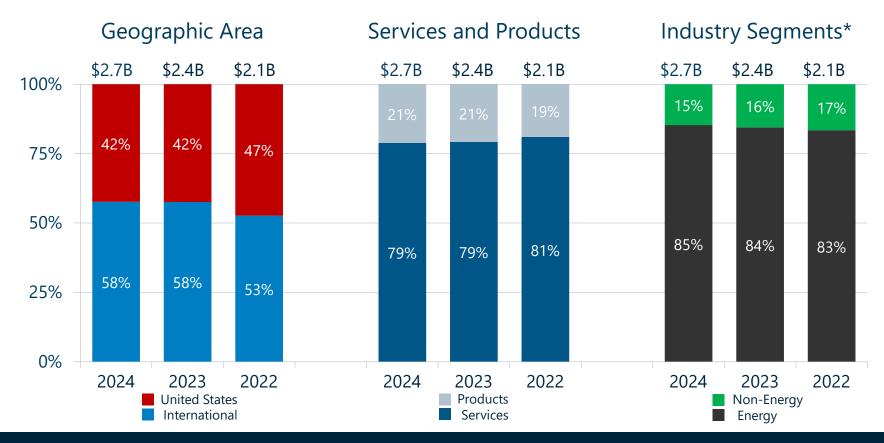


Results, Overview by Year





Revenue Sources, Year over Year



 $^{{}^{\}star}\mathsf{Manufactured}\ \mathsf{Products}\ \mathsf{includes}\ \mathsf{the}\ \mathsf{non-energy}\ \mathsf{industrial}\ \mathsf{products}.$

Disclaimers

Forward-Looking Statements

This presentation contains "forward-looking statements," as defined in the Private Securities Litigation Reform Act of 1995, including, without limitation, statements as to the expectations, beliefs, future expected business, and financial performance and prospects of Oceaneering, Forward-looking statements are under the provided of the provided of

Non-GAAP Information

This presentation includes several "non-GAAP" financial measures, as defined under Regulation G promulgated under the U.S. Securities Exchange Act of 1934, as amended. Oceaneering reports its financial results in accordance with U.S. generally accepted accounting principles ("GAAP") but believes that certain non-GAAP financial measures provide useful supplemental information to investors regarding the underlying business trends and performance of its ongoing operations and are useful for period-over-period comparisons of those operations. The non-GAAP measures in this presentation include EBITDA, Adjusted EBITDA, Adjusted Operating EBITDA, and Free Cash Flow. These non-GAAP financial measures should be considered as supplemental to, and not as substitutes for or superior to, the financial measures prepared in accordance with GAAP. The definitions of these non-GAAP financial measures and reconciliations to the most comparable GAAP measures are provided in the section of this presentation titled Supplemental Information.

Market and Industry Data

This presentation includes market and industry data and certain other statistical information based on third-party sources, including independent industry publications, government publications and other published independent sources, as content and figures provided by IHS Petrodata, and Spinergie. Although we believe these third-party sources are reliable as of the dates of their respective use, we have not independently verified the accuracy or completeness of this information. Some data is also based on our own good faith estimates, which are supported by our management's knowledge of and experience in the markets and business in which we operate.



Non-GAAP Reconciliations

Net Income (Loss) Reconciliation to EBITDA

Earnings before interest, taxes, depreciation, and amortization (EBITDA) is a non-GAAP financial measure. Oceaneering's management uses EBITDA because we believe that this measurement is a widely accepted financial indicator used by investors and analysts to analyze and compare companies on the basis of operating performance, and that this measurement may be used by some investors and others to make investment decisions. You should not consider EBITDA in isolation from or as a substitute for net income or cash flow measures prepared in accordance with generally accepted accounting principles (GAAP) or as a measure of profitability or liquidity. EBITDA calculations by one company may not be comparable to EBITDA calculations made by another company. The following tables provide reconciliations between net income (loss) (a GAAP financial measure) and EBITDA (a non-GAAP financial measure) for Oceaneering's historical and projected results on a consolidated basis for the periods indicated.

For the 3-Month Period Ended

								Low	Estimate	High	Estimate
	31-Mar-25 31-Dec-24 31-Mar-24					<u> Mar-24</u>		<u>30-Jun-25</u>			
	(in millions)							(in millions)			
Net Income (Loss)	\$	50.4	\$	56.1	\$	15.1	Income(Loss) before income taxes	\$	63.0	\$	72.0
Depreciation & Amortization		24.4		<u> 25.1</u>		<u> 27.1</u>	Depreciation & Amortization		25.0		26.0
Subtotal	\$	74.8	\$	81.2	\$	42.2	Subtotal	\$	88.0	\$	98.0
Interest Expense/Income, Net		5.4		6.3		6.2	Interest Expense/Income, Net		7.0		7.0
Amortization incl'd in Interest, Net		-1.5		-1.5		-1.5					
Income Tax Expense		19.0		12.7		<u>17.0</u>					
EBITDA	<u>\$</u>	97.7	\$	98.7	\$	63.9					
Adjusted EBITDA*	\$	96.7	\$	101.5	\$	61.70	Adjusted EBITDA	\$	95.0	\$	105.0

For reconciliations of EBITDA to Adjusted EBITDA for the periods presented, see the schedules that follow.



Net Income (Loss) Reconciliation to EBITDA (continued)

						Low	Estimate	High	Estimate
For the 12-Month Period Ended	Dec	31, 2024	Dec :	31, 2023			<u>Dec 31</u>	<u>, 2025</u>	
		(in mil	lions)				(in mil	lions)	
Net Income (Loss)	\$	147.5	\$	97.4	Income(Loss) before income taxes	\$	254.0	\$	295.0
Depreciation & Amortization		103.4		105.0	Depreciation & Amortization		100.0		105.0
Subtotal	\$	250.9	\$	202.4	Subtotal	\$	354.0	\$	400.0
Interest Expense/Income, Net		25.8		21.1	Interest Expense/Income, Net	_	26.0		30.0
Amortization incl'd in Interest, Net		(6.1)		0.6					
Income Tax Expense		77.5	_	<u>63.6</u>					
EBITDA	<u>\$</u>	348.1	<u>\$</u>	287.7					
Adjusted EBITDA*	<u>\$</u>	347.2	<u>\$</u>	289.0	Adjusted EBITDA	\$	380.0	\$	430.0

Adjusted EBITDA excludes the effects of certain specified items, as set forth in the tables that follow. Adjusted Operating EBITDA is Adjusted EBITDA before Unallocated Expenses. We believe these are useful measurements for investors to review because they provide consistent measures of the underlying results of our ongoing business by individual business segment and on a consolidated basis. Furthermore, our management uses these measurements as measures of performance of our operations. Adjusted EBITDA and Adjusted Operating EBITDA are non-GAAP financial measures. The following tables provide reconciliations between operating income (loss) (a GAAP financial measure) and Adjusted EBITDA and Adjusted Operating EBITDA (non-GAAP financial measures) for Oceaneering's historical results on a consolidated basis and by segment for the periods indicated.

For the 3-Month Period Ended						Unallocated	
March 31, 2025	CCD	MD	ODC	IMDC	A DTo ab	Expenses	Total
	SSR	<u> </u>	<u>OPG</u>	IMDS	ADTech	and other	<u>Total</u>
0				(\$ in thousands)			
Operating Income (Loss) as	¢	¢ 0.667	¢ 25.666	¢ 2.462	¢ 10.665	¢ (44.620)	¢ 72.472
reported in accordance with GAAP	\$ 59,632	\$ 8,667	\$ 35,666	\$ 3,462	\$ 10,665	\$ (44,620)	\$ 73,472
Adjustments for the effects of:							
Depreciation and amortization	11,736	2,650	4,689	1,730	833	2,810	24,448
Other pre-tax		<u> </u>	<u> </u>			(219)	(219)
EBITDA	71,368	11,317	40,355	5,192	11,498	(42,029)	97,701
Adjustments for the effects of:							
Foreign currency (gains) losses	_	_	_		_	(1,050)	(1,050)
Total of adjustments						(1,050)	(1,050)
Adjusted EBITDA	\$ 71,368	\$ 11,317	\$ 40,355	\$ 5,192	\$ 11,498	\$ (43,079)	\$ 96,651
Revenue	\$ 205,976	\$ 135,037	\$ 164,941	\$ 71,418	\$ 97,151		\$ 674,523
Operating income (loss) % as	\$ 203,370	\$ 155,057	\$ 104,341	\$ 71,410	\$ 91,131		\$ 074,323
reported in accordance with GAAP	29%	6%	22%	5%	11%		11%
EBITDA Margin	35%	8%	24%	7%	12%		14%
<u> </u>				7%			
Adjusted EBITDA Margin	35%	8%	24%	1%	12%		14%

For the 3-Month Period Ended December 31, 2024	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses and other	Total
•				(\$ in thousands)			
Operating Income (Loss) as				(+ 11 11 11 11 11 11 11 11 11 11 11 11 11			
reported in accordance with GAAP	\$ 63,526	\$ 4,163	\$ 39,313	\$ 2,025	\$ 9,930	\$ (41,077)	\$ 77,880
Adjustments for the effects of:							
Depreciation and amortization	12,049	2,979	5,033	1,615	705	2,761	25,142
Other pre-tax	_	_	_	_	_	(4,275)	(4,275)
EBITDA	75,575	7,142	44,346	3,640	10,635	(42,591)	98,747
Adjustments for the effects of:	<u> </u>		<u> </u>				<u> </u>
Foreign currency (gains) losses						2,789	2,789
Total of adjustments			_			2,789	2,789
Adjusted EBITDA	\$ 75,575	\$ 7,142	\$ 44,346	\$ 3,640	\$ 10,635	\$ (39,802)	\$ 101,536
Revenue Operating income (loss) % as	\$ 212,190	\$ 142,999	\$ 184,386	\$ 75,062	\$ 98,813		\$ 713,450
reported in accordance with GAAP	30%	3%	21%	3%	10%		11%
EBITDA Margin	36%	5%	24%	5%	11%		14%
Adjusted EBITDA Margin	36%	5%	24%	5%	11%		14%

For the 3-Month Period Ended March 31, 2024	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses and other	Total
				(\$ in thousands)			
Operating Income (Loss) as							
reported in accordance with GAAP	\$ 44,237	\$ 13,190	\$ 844	\$ 3,615	\$ 12,808	\$ (38,001)	\$ 36,693
Adjustments for the effects of:							
Depreciation and amortization	12,810	3,175	6,435	1,259	603	2,776	27,058
Other pre-tax						170	170
EBITDA	57,047	16,365	7,279	4,874	13,411	(35,055)	63,921
Adjustments for the effects of:							
Foreign currency (gains) losses						(2,197)	(2,197)
Total of adjustments						(2,197)	(2,197)
Adjusted EBITDA	\$ 57,047	\$ 16,365	\$ 7,279	\$ 4,874	\$ 13,411	\$ (37,252)	\$ 61,724
Revenue	\$ 186,932	\$ 129,453	\$ 115,054	\$ 69,690	\$ 97,963		\$ 599,092
Operating income (loss) % as							
reported in accordance with GAAP	24%	10%	1%	5%	13%		6%
EBITDA Margin	31%	13%	6%	7%	14%		11%
Adjusted EBITDA Margin	31%	13%	6%	7%	14%		10%

For the 3-Month Period Ended December 31, 2023	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses and other	Total
Operating Income (Loss) as				(\$ in thousands)			
reported in accordance with GAAP	\$ 50,594	\$ 5,435	\$ 15,155	\$ 3,205	\$ 11,010	\$ (37,949)	\$ 47,450
Adjustments for the effects of: Depreciation and amortization Other pre-tax	13,264	3,096	6,921	902	619	695 4,469	25,497 4,469
EBITDÁ	63,858	8,531	22,076	4,107	11,629	(32,785)	77,416
Adjustments for the effects of: Foreign currency (gains) losses Total of adjustments						(2,275) (2,275)	(2,275) (2,275)
Adjusted EBITDA	\$ 63,858	\$ 8,531	\$ 22,076	\$ 4,107	\$ 11,629	\$ (35,060)	\$ 75,141
Revenue Operating income (loss) % as	\$ 199,505	\$ 132,994	\$ 161,239	\$ 65,977	\$ 94,914		\$ 654,629
reported in accordance with GAAP EBITDA Margin Adjusted EBITDA Margin	25% 32% 32%	4% 6% 6%	9% 14% 14%	5% 6% 6%	12% 12% 12%		7% 12% 11%

For the 12-Month Period Ended December 31, 2024	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses and other	Total
				(\$ in thousands)	_		·
Operating Income (Loss) as reported in accordance with GAAP	\$ 235,211	\$ 43,000	\$ 73,699	\$ 9,827	\$ 42,201	\$ (157,668)	\$ 246,270
Adjustments for the effects of: Depreciation and amortization	48,916	12,452	22,451	6,025	2,620	10,979	103,443
Other pre-tax EBITDA			06.150	15.052	44.021	(1,636)	(1,636)
	284,127	55,452	96,150	15,852	44,821	(148,325)	348,077
Adjustments for the effects of: Foreign currency (gains) losses		<u> </u>	<u> </u>		<u> </u>	(866)	(866)_
Total of adjustments		<u> </u>			<u> </u>	(866)	(866)
Adjusted EBITDA	\$ 284,127	\$ 55,452	\$ 96,150	\$ 15,852	\$ 44,821	\$ (149,191)	\$ 347,211
Revenue	\$ 829,822	\$ 555,500	\$ 591,037	\$ 291,866	\$ 392,936		\$ 2,661,161
Operating income (loss) % as reported in accordance with GAAP EBITDA Margin Adjusted EBITDA Margin	28% 34% 34%	8% 10% 10%	12% 16% 16%	3% 5% 5%	11% 11% 11%		9% 13% 13%

For the 12-Month Period Ended December 31, 2023	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses and other	Total
				(\$ in thousands)			
Operating Income (Loss) as reported in accordance with GAAP	\$ 174,293	\$ 35,551	\$ 64,546	\$ 13,373	\$ 45,003	\$ (151,438)	\$ 181,328
Adjustments for the effects of: Depreciation and amortization	54,365	12,220	27,956	3,608	2,504	4,307	104,960
Other pre-tax						1,399	1,399
EBITDA	228,658	47,771	92,502	16,981	47,507	(145,732)	287,687
Adjustments for the effects of:							
Foreign currency (gains) losses		<u> </u>				1,359	1,359
Total of adjustments						1,359	1,359
Adjusted EBITDA	\$ 228,658	\$ 47,771	\$ 92,502	\$ 16,981	\$ 47,507	\$ (144,373)	\$ 289,046
Revenue	\$ 752,521	\$ 493,692	\$ 546,366	\$ 255,282	\$ 376,845		\$ 2,424,706
Operating income (loss) % as	23%	7%	12%	5%	12%		7%
·							
3							
Revenue		· ·	·			\$ (144,373)	

For the 12-Month Period Ended December 31, 2022	SSR	MP	OPG	IMDS (1)	ADTech	Unallocated Expenses and other	Total
Operating Income (Loca) as				(\$ in thousands)			
Operating Income (Loss) as reported in accordance with GAAP	\$118,248	\$ 11,692	\$ 49,256	\$ 14,901	\$ 44,168	\$ (127,402)	\$ 110,863
Adjustments for the effects of:							
Depreciation and amortization	67,684	11,946	28,560	4,599	2,853	5,327	120,969
Other pre-tax EBITDA	<u> </u>	23,638	77,816	 19,500	47,021	802 (121,273)	<u>802</u> 232,634
Adjustments for the effects of:	103,932	23,030	77,010	19,500	47,021	(121,213)	232,034
Foreign currency (gains) losses						4_	4_
Total of adjustments						4	4
Adjusted EBITDA	\$185,932	\$ 23,638	\$ 77,816	\$ 19,500	\$ 47,021	\$ (121,269)	\$ 232,638
Revenue	\$621,921	\$382,361	\$489,317	\$ 229,884	\$ 342,601		\$2,066,084
Operating income (loss) % as	100/	20/	100/	60/	120/		F0/
reported in accordance with GAAP	19%	3%	10%	6%	13%		5%
EBITDA Margin	30%	6%	16%	8%	14%		11%
Adjusted EBITDA Margin	30%	6%	16%	8%	14%		11%

For the 12-Month Period Ended December 31, 2021	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses and other	Total
				(\$ in thousands)			
Operating Income (Loss) as reported in accordance with GAAP Adjustments for the effects of:	\$ 76,874	\$ (15,876)	\$ 31,197	\$ 18,572	\$ 60,992	\$ (131,960)	\$ 39,799
Depreciation and amortization	87,900	12,788	28,173	4,420	4,783	1,659	139,723
Other pre-tax						(6,225)	(6,225)
EBITDA	164,774	(3,088)	59,370	22,992	65,775	(136,526)	173,297
Adjustments for the effects of: Provision for Evergrande losses, net Loss on sale of asset		29,549				1,415	29,549 1,415
Restructuring expenses and other	395	537	149	217	10	_	1,308
Foreign currency (gains) losses	395	30,086	 149			5,032	5,032
Total of adjustments						6,447	37,304
Adjusted EBITDA	<u>\$165,169</u>	\$ 26,998	\$ 59,519	\$ 23,209	\$ 65,785	<u>\$ (130,079)</u>	<u>\$210,601</u>
Revenue	\$538,515	\$344,251	\$378,121	\$ 241,393	\$ 366,995		\$1,869,275
Operating income (loss) % as reported in accordance with GAAP EBITDA Margin	14% 31%	(5)% (1)%	8% 16%	8% 10%	17% 18%		2% 9%
Adjusted EBITDA Margin	31%	8%	16%	10%	18%		11%

For the 12-month Period Ended December 31, 2020	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses and other	Total
Operating Income (Loss) as				(\$ in thousands)			
reported in accordance with GAAP	\$ (65,817)	\$ (88,253)	\$ (105,680)	\$ (121,675)	\$ 56,023	\$ (120,677)	\$ (446,079)
Adjustments for the effects of:		 					
Depreciation and amortization Other pre-tax	212,621	66,772	115,288	127,221	2,666	4,327 (11,362)	528,895 (11,362)
EBITDA	146,804	 (21,481)	9,608	5,546	 58,689	(127,712)	71,454
Adjustments for the effects of:				F 4 F			
Long-lived assets impairments Inventory write-downs	7,038	61,074 —	8,826 —	545 —	_	<u> </u>	70,445 7,038
Restructuring expenses and	7,030						1,030
other	5,055	2,266	8,590	4,272	572	455	21,210
Foreign currency (gains) losses Total of adjustments	12,093	 63,340	17,416	4,817	 <u> </u>	14,140 14,595	<u>14,140</u> 112,833
Adjusted EBITDA	\$ 158,897	\$ 41,859	\$ 27,024	\$ 10,363	\$ 59,261	\$ (113,117)	\$ 184,287
Revenue	\$ 493,332	\$ 477,419	\$ 289,127	\$ 226,938	\$ 341,073		\$ 1,827,889
Operating income (loss) % as		·		,	,		
reported in accordance with GAAP	(13)%	(18)%	(37)%	(54)%	16%		(24)%
EBITDA Margin	30%	(4)%	3%	2%	17%		4%
Adjusted EBITDA Margin	32%	9%	9%	5%	17%		10%

For the 12-month Period Ended December 31, 2019*	SSR	MP	OPG	<i>(</i> Φ : ,	IMDS thousands	ADTech	Unallocated Expenses and other	Total
Operating Income (Loss) as reported in accordance with GAAP Adjustments for the effects of:	\$ 11,627	\$ 5,730	\$ (170,013)	\$	(52,527)	\$ 42,574	\$ (128,104)	\$ (290,713)
Depreciation and amortization Other pre-tax EBITDA	140,087 ————————————————————————————————————	 20,732 — 26,462	58,044 ———————————————————————————————————		37,160 — (15,367)	2,644 — 45,218	4,760 (6,635) (129,979)	263,427 (6,635) (33,921)
Adjustments for the effects of: Long-lived assets impairments Inventory write-downs	15,433	 2,107	142,615 2,771		16,738 719	 — 255		159,353 21,285
Restructuring expenses and other Foreign currency (gains) losses	4,228	757 —	3,526		3,082	102	56 6,320	11,751 6,320
Total of adjustments Adjusted EBITDA	19,661 \$ 171,375	\$ 2,864 29,326	148,912 \$ 36,943	\$	20,539 5,172	\$ 357 45,575	6,376 \$ (123,603)	198,709 \$ 164,788
Revenue Operating income (loss) % as reported in accordance with GAAP	\$ 583,652 2%	\$ 498,350 1%	\$ 380,966 (45)%	\$	266,086	\$ 319,070 13%		\$ 2,048,124 (14)%
EBITDA Margin Adjusted EBITDA Margin	26% 29%	5% 6%	(29)% 10%		(6)% 2%	14% 14%		(2)% 8%

^{*} Recast to reflect segment changes.

Free Cash Flow

Free Cash Flow (FCF) is a non-GAAP financial measure. FCF represents cash flow provided by operating activities less organic capital expenditures (i.e., purchases of property and equipment other than those in business acquisitions). Oceaneering's management believes that this is an important measure because it represents funds available to reduce debt and pursue opportunities that enhance shareholder value, such as making acquisitions and returning cash to shareholders through share repurchases or dividends.

	For 3-Month Period Ended Mar 31, 2025 (in thousands)	For the Year Ended Dec 31, 2024 (in thousands)	Dec 3 <u>Low Estimate</u>	For the Year Ending Dec 31, 2025 Low Estimate (in thousands)			
Net Income (loss)	\$ 50,377	\$ 147,468	\$ 160,000	\$ 190,000			
Non-cash adjustments:							
Depreciation and amortization	24,448	103,443	100,000	105,000			
Other non-cash	14,429	3,291					
Other increases (decreases) in cash from operating activities	(169,972)	(50,988)	(35,000)	_(45,000)			
Cash flow provided by (used in) operating activities	(80,718)	203,214	225,000	250,000			
Purchases of property/equipment	(26,088)	_(107,136)	<u>(115,000)</u>	_(120,000)			
Free Cash Flow	<u>\$ (106,806)</u>	<u>\$ 96,078</u>	<u>\$ 110,000</u>	\$ 130,000			

Free Cash Flow (continued)

	For the Year Ended Dec 31, 2023	For the Year Ended Dec 31, 2022	For the Year Ended Dec 31, 2021 (in thousands)	For the Year Ended Dec 31, 2020	For the Year Ended Dec 31, 2019
Net Income (loss)	\$ 97,403	\$ 25,941	\$ (49,307)	\$ (496,751)	\$ (348,444)
Non-cash adjustments:					
Depreciation and amortization, including goodwill impairment	104,960	120,969	139,723	528,895	263,427
Long-lived assets impairments	_	_	_	70,445	159,353
Other non-cash	(13,370)	8,542	35,226	9,047	16,436
Other increases (decreases) in cash from operating activities Cash flow provided by (used in)	20,962	(34,569)	99,672	25,011	66,797
operating activities Purchases of property/equipment	209,955 _(100,726)	120,883 (81,043)	225,314 (50,199)	136,647 (60,687)	157,569 (147,684)
Free Cash Flow	\$ 109,229	\$ 39,840	<u>\$ 175,115</u>	<u>\$ 75,960</u>	\$ 9,885

Operating Income (Loss) Reconciliation to Adjusted Operating Income

Adjusted Operating Income (Loss) excludes the effects of certain specified items, as set forth in the tables that follow. We believe Adjusted Operating Income (Loss) is a useful measurement for investors to review because it provides a consistent measure of the underlying results of our ongoing business by individual business segment and on a consolidated basis. Furthermore, our management uses Adjusted Operating Income (Loss) to measure the performance of our operations. Adjusted Operating Income (Loss) and the Adjusted Operating Income (Loss) percentages set forth below are non-GAAP financial measures. The following tables provide reconciliations between Operating Income (Loss) (a GAAP financial measure) and Adjusted Operating Income (Loss) and the associated percentages (non-GAAP financial measures) for Oceaneering's historical results on a consolidated basis and by segment for the periods indicated.

For the	12-Month	Period	Ended
Decemb	ber 31, 202	22	

December 31, 2022						Unallocated	
•	SSR	MP	<u>OPG</u>	IMDS	ADTech	Expenses	Total
Operating Income (Loss) as				(\$ in thousands)			
reported in accordance w/ GAAP	\$118,248	\$ 11,692	\$ 49,256	\$ 14,901	\$ 44,168	\$ (127,402)	\$110,863
Adjusted Operating Income (Loss)	\$118,248	\$ 11,692	\$ 49,256	\$ 14,901	\$ 44,168	\$ (127,402)	\$110,863
Revenue	\$621,921	\$382,361	\$489,317	\$ 229,884	\$ 342,601		\$ 2,066,084
Operating income (loss) % as reported in accordance w/ GAAP Operating income (loss) % using	19%	3%	10%	6%	13%		5%
adjusted amounts	19%	3%	10%	6%	13%		5%

Operating Income (Loss) Reconciliation to Adjusted Operating Income (continued)

For the 12-Month Period Ended December 31, 2021	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses Total
Operating Income (Loss) as reported in accordance w/ GAAP	\$ 76,874	\$ (15,876)	\$31,197	(\$ in thousands) \$ 18,572	\$ 60,992	\$ (131,960) \$ 39,799
Adjustments for the effects of: Provision for Evergrande losses,net Loss on sale of asset Restructuring expenses and other Total of adjustments		29,549 — 537 30,086	 			— 29,549 1,415 1,415 — 1,308 1,415 32,272
Adjusted Operating Income (Loss)	\$ 77,269	\$ 14,210	\$31,346	\$ 18,789	\$ 61,002	\$ (130,545) \$ 72,071
Revenue	\$538,515	\$344,251	\$378,121	\$ 241,393	\$ 366,995	\$1,869,275
Operating income (loss) % as reported in accordance w/ GAAP Operating income (loss) % using	14%	(5)%	8%	8%	17%	2%
adjusted amounts	14%	4%	8%	8%	17%	4%

Operating Income (Loss) Reconciliation to Adjusted Operating Income (continued)

For the 12-Month Period Ended December 31, 2020	SSR	MF)	OPG		IMDS	ADTech	Unallocated Expenses	Total
				0.0	/¢ ir	thousands)	 71212011	Ехреноез	10 tai
Operating Income (Loss) as reported in accordance w/ GAAP Adjustments for the effects of:	\$ (65,817)	\$ (88,	253) \$	(105,680)	,	(121,675)	\$ 56,023	\$ (120,677)	\$ (446,079)
Long-lived assets impairments	_	61	,074	8,826		545		_	70,445
Long-lived assets write-offs	7,328		_	16,644		170	_	_	24,142
Inventory write-downs	7,038								7,038
Goodwill impairment	102,118	52	,263	66,285		123,214		_	343,880
Restructuring expenses and other	5,055	2	,266	8,590		4,272	572	455	21,210
Total of adjustments	121,539	115	,603	100,345		128,201	 572	455	466,715
Adjusted Operating Income (Loss)	\$ 55,722		,350 \$	(5,335)	\$	6,526	\$ 56,595	\$ (120,222)	\$ 20,636
, ,				, ,		· · · · · · · · · · · · · · · · · · ·	 · · · · · · · · · · · · · · · · · · ·		
Revenue	\$ 493,332	\$ 477	,419 \$	289,127	\$	226,938	\$ 341,073		\$ 1,827,889
Operating income (loss) % as reported in accordance w/ GAAP Operating income (loss)% using	(13)%		(18)%	(37)%		(54)%	16 %		(24)%
adjusted amounts	11 %		6 %	(2)%		3 %	17 %		1%

Operating Income (Loss) Reconciliation to Adjusted Operating Income (continued)

For the 12-Month Period Ended							
December 31, 2019*	SSR	MP	OPG	IMDS	ADTech	Unallocated Expenses	Total
				(\$ in thousands)			
Operating Income (Loss) as reported in accordance w/ GAAP	\$ 11,627	\$ 5,730	\$ (170,013)	\$ (52,527)	\$ 42,574	\$ (128,104)	\$ (290,713)
Adjustments for the effects of:							
Long-lived assets impairments	_	_	142,615	16,738	_	_	159,353
Long-lived assets write-offs	11,340	482	18,723	14,108	_	_	44,653
Inventory write-downs	15,433	2,107	2,771	719	255		21,285
Goodwill impairment	_	_		14,713			14,713
Restructuring expenses and other	4,228	757	3,526	3,082	102	56	11,751
Total of adjustments	31,001	3,346	167,635	49,360	357	56	251,755
Adjusted Operating Income (Loss)	\$ 42,628	\$ 9,076	\$ (2,378)	\$ (3,167)	\$ 42,931	\$ (128,048)	\$ (38,958)
Revenue	\$583,652	\$ 498,350	\$ 380,966	\$ 266,086	\$ 319,070		\$ 2,048,124
Operating income (loss) % as reported in accordance w/ GAAP	2%	1%	(45)%	(20)%	13%		(14)%
Operating income (loss)% using adjusted amounts	7%	2%	(1)%	(1)%	13%		(2)%

^{*} Recast to reflect segment changes.



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