



Third Quarter 2026 Financial Results

October 28, 2026

zurn • elkay
WATER SOLUTIONS

Cautionary Statement Under The Private Securities Litigation Reform Act

Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of the federal securities laws that involve risks and uncertainties. Forward-looking statements include statements we make concerning our plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs and other information that is not historical information. All forward-looking statements are based upon information available to us on the date of this presentation. These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of our control, that could cause actual results to differ materially from the results discussed or implied in the forward-looking statements, including, among other things: our competitive environment; the broader economic and business conditions, and our exposure to customers in cyclical industries; increases in cost of our raw materials, including as a result of tariffs, trade wars and other trade protection matters; and the other factors described under "Cautionary Notice Regarding Forward-Looking Statements" and "Risk Factors" in our 2025 Annual Report on Form 10-K filed with the Securities and Exchange Commission and subsequent reports filed with the SEC on Forms 10-Q and 8-K, all of which are available on our website at ZurnElkay.com.

Certain of the financial measures included in this presentation, including core sales, adjusted EBITDA, adjusted EBITDA margin, and free cash flow, have not been prepared in accordance with generally accepted accounting principles, or "GAAP", and constitute "non-GAAP financial measures" as defined by the rules of the Securities and Exchange Commission. We have included these non-GAAP measures because we believe they provide an additional tool for investors to use in evaluating the financial performance and prospects of Zurn Elkay. These non-GAAP measures should not be considered in isolation from, or as an alternative to, financial measures determined in accordance with GAAP. In addition, these non-GAAP financial measures may differ from non-GAAP financial measures with comparable names used by other companies. Our earnings release filed with the SEC under Form 8-K on October 27, 2026 and other SEC filings contain additional information about these non-GAAP measures, why we use them and why we believe they are helpful to investors and also contain reconciliations to GAAP data.

Except as required by law, we do not undertake any obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

Zurn Elkay Performance Update

Strategic Developments

- ✓ Quarterly dividend increased 18%
- ✓ Share repurchases:
 - Q3: \$35M, or ~700k shares
 - YTD: \$135M, or ~2.8M shares
- ✓ Integration of Intellihot
- ✓ Adjacencies to add \$400M of market expansion

3Q Results

- ✓ Core sales⁽¹⁾ +7% YoY
- ✓ Adjusted EBITDA⁽¹⁾ increased +15% YoY
- ✓ Adjusted EBITDA⁽¹⁾ margin of 28.3% ... up +150 bps YoY
- ✓ FCF⁽¹⁾ of \$110M in the quarter (ex. IEEPA/Reciprocal tariff refunds and related taxes)
- ✓ Ending net debt leverage of 0.4x

Q3 & YTD 2026 Results

Third Quarter

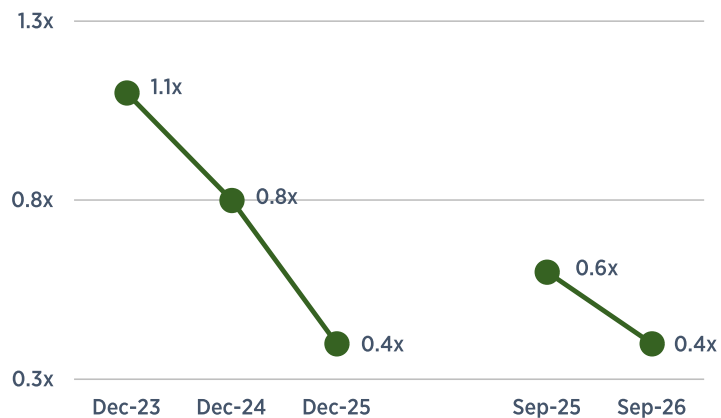
<i>\$ in millions</i>	3Q 2026	3Q 2025	Change
Net Sales	\$495	\$455	9%
Growth from: Core ⁽¹⁾			7%
Adjusted EBITDA ⁽¹⁾	\$140	\$122	15%
% of Sales	28.3%	26.8%	+150 bps

Year to Date

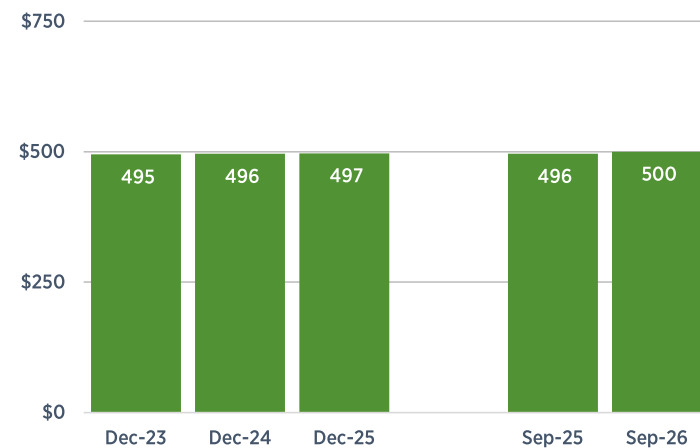
<i>\$ in millions</i>	YTD 2026	YTD 2025	Change
Net Sales	\$1,419	\$1,289	10%
Growth from: Core ⁽¹⁾			9%
Adjusted EBITDA ⁽¹⁾	\$392	\$338	16%
% of Sales	27.6%	26.2%	+140 bps

Leverage and Debt

Net Debt Leverage Ratio⁽¹⁾



Total Debt (\$ millions)



Wilkins RunPoint™

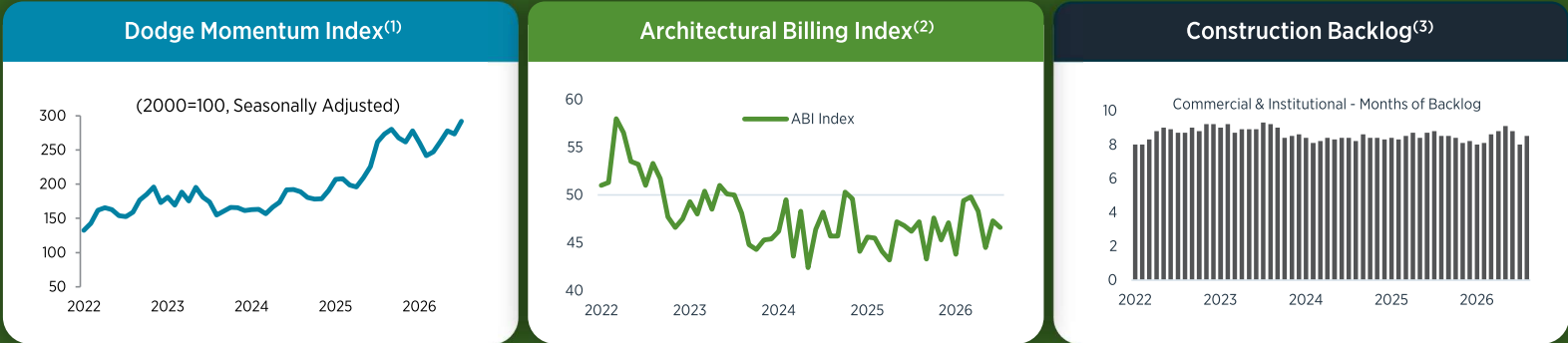
Digital Master Mixing Valve

- ✓ Easiest to **install**
- ✓ Easiest to **commission**
- ✓ Easiest to **operate**
- ✓ Easiest to **maintain**

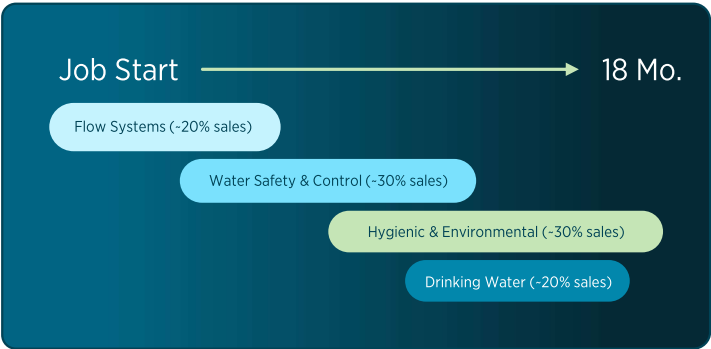


Market Update

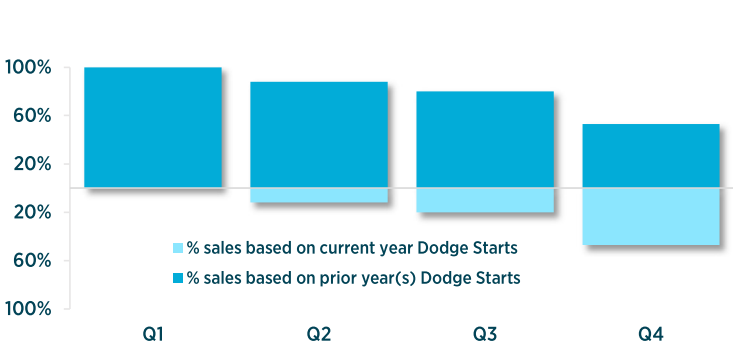
Macro Leading Indicators



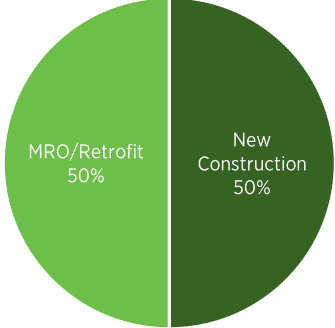
ZWS Participation Across the Build Cycle



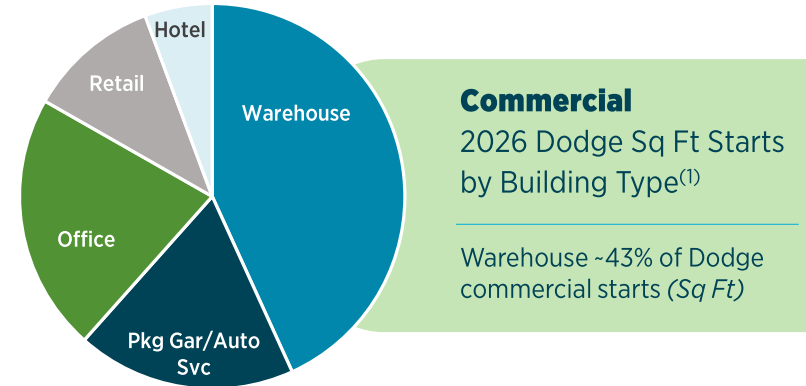
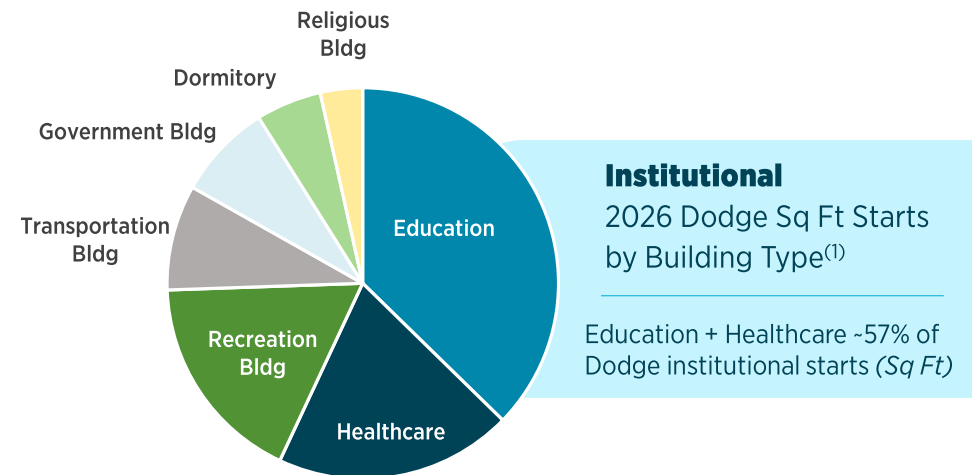
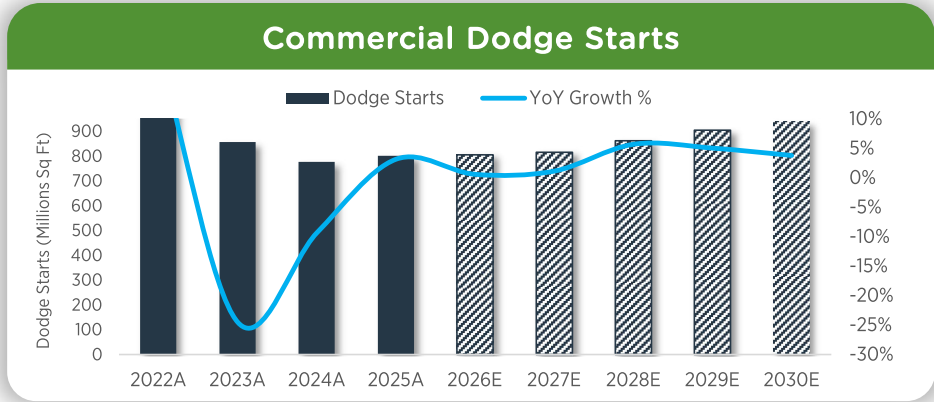
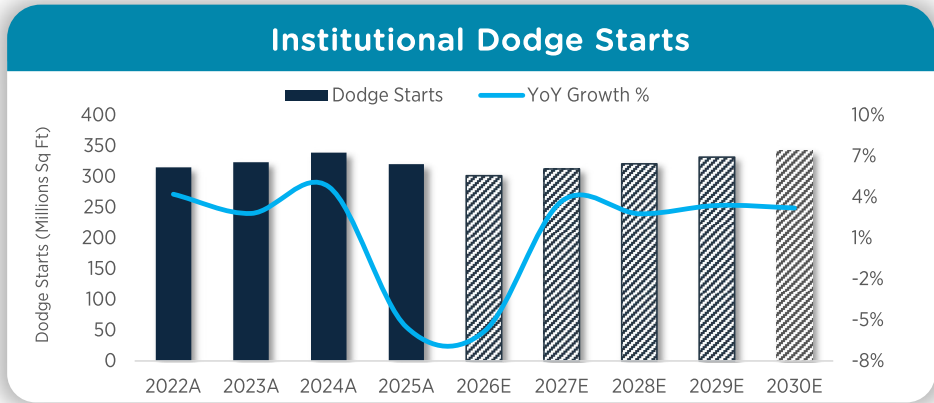
ZWS Lag Effect



ZWS Mix



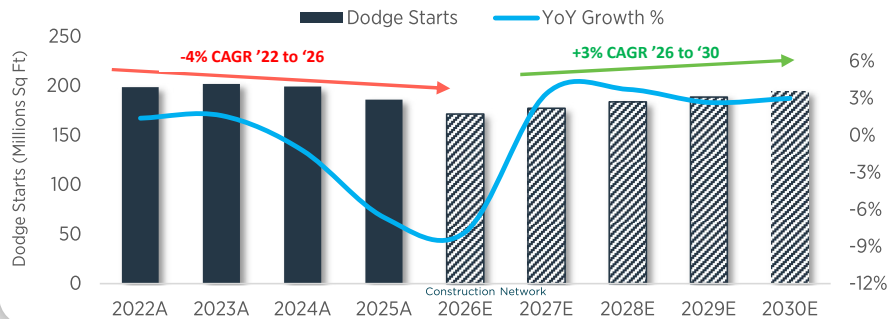
Dodge Starts⁽¹⁾



(1) Dodge Construction Network Construction Market Forecasting Service, released September 2026

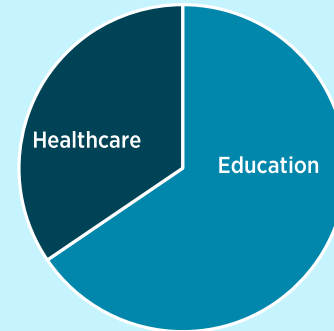
ZWS Key Verticals Within Dodge

Education & Healthcare Dodge Starts⁽¹⁾



Education and Healthcare

2026 Dodge Sq Ft Starts by Building Type⁽¹⁾



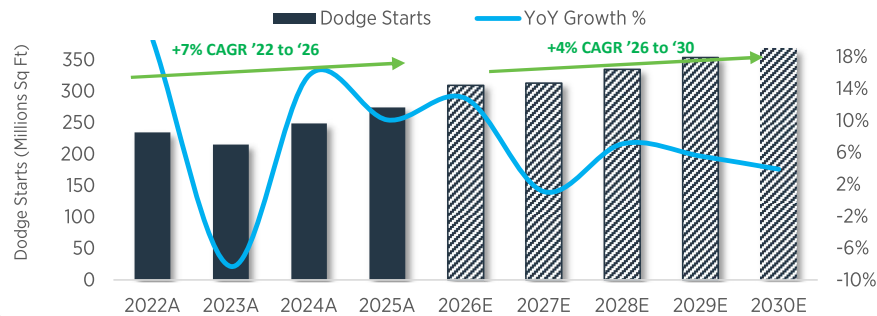
Education & Healthcare =

-57% of Dodge institutional starts (sq ft)
-72% of ZWS exposure to Institutional

ZWS over-indexed to stable education and healthcare end markets

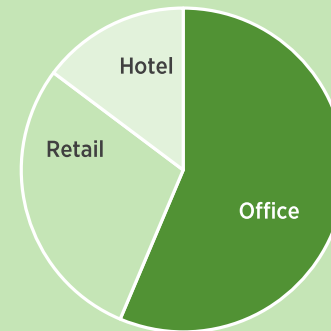
Dodge Starts square feet exclude price / renovations / alterations

Retail, Office, Hotel Dodge Starts⁽¹⁾



Retail, Office, & Hotel

2026 Dodge Sq Ft Starts by Building Type⁽¹⁾



Retail, Office, Hotel =

-38% of Dodge commercial starts (sq ft)
-77% of ZWS exposure to Commercial

ZWS under-indexed to the more volatile warehouse building type

Resilient Growth

ZWS Core Growth⁽²⁾ vs. Dodge Sq. Ft. Starts (YoY%)

● ≥ 2% ● -1% to 1% ● ≤ -2%

	ZWS Core Growth ⁽²⁾	Dodge YoY Sq. Ft. Starts ⁽¹⁾		
		Institutional	Commercial	Residential
2022A	● 11%	●	●	●
2023A	● 3%	●	●	●
2024A	● 3%	●	●	●
2025A	● 8%	●	●	●
2026E	● 8%	●	●	●
2027E		●	●	●
2028E		●	●	●
2029E		●	●	●
2030E		●	●	●

ZWS Growth Algorithm

STRATEGIC POSITIONING

50% Non-cyclical Retrofit
Secular Growth Tailwinds
Hyper-local Go-to-Market
Adjacent Market Expansion
Predominately U.S. Based

BUSINESS MODEL

Variable Cost Structure
Asset Light / Capex Light
Zurn Elkay Business System
#CI Momentum
40%+ Incremental Margins

Zurn Elkay Track Record

ZWS - Historical Revenue



Proven Track Record ...16 Consecutive Years of Positive Core Growth

Zurn Elkay Outlook

Q4 2026 Outlook

- ✓ Sales of \$430 to \$437 million
- ✓ Adjusted EBITDA⁽¹⁾ of \$120 to 123 million⁽²⁾

BELOW THE LINE ASSUMPTIONS

- Interest expense of ~\$7 million
- Stock compensation expense of ~\$11 million
- Depreciation & amortization of ~\$22 million
- Adjusted tax rate ~25.0% - 26.0%
- Diluted shares outstanding of ~168 million (assumption with no additional share repurchases)

Full Year 2026 Outlook

- ✓ Adjusted EBITDA⁽¹⁾ of \$512 to \$515 million⁽²⁾
- ✓ Free cash flow⁽¹⁾ greater than \$350 million⁽²⁾

BELOW THE LINE ASSUMPTIONS

- Interest expense of ~\$26 million
- Stock compensation expense of ~\$42 million
- Depreciation & amortization of ~\$86 million
- Adjusted tax rate ~25.0% - 26.0%
- Diluted shares outstanding of ~169 million (assumption with no additional share repurchases)

Thank You

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