(NASDAQ:OSBC)

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## Exhibit 99.1

For Immediate Release
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## Old Second Bancorp, Inc. Reports Third Quarter 2023 Net Income of \$24.3 Million, or $\$ 0.54$ per Diluted Share

AURORA, IL, October 18, 2023 - Old Second Bancorp, Inc. (the "Company," "Old Second," "we," "us," and "our") (NASDAQ: OSBC), the parent company of Old Second National Bank (the "Bank"), today announced financial results for the third quarter of 2023 . Our net income was $\$ 24.3$ million, or $\$ 0.54$ per diluted share, for the third quarter of 2023 , compared to net income of $\$ 25.6$ million, or $\$ 0.56$ per diluted share, for the second quarter of 2023, and net income of $\$ 19.5$ million, or $\$ 0.43$ per diluted share, for the third quarter of 2022 . Adjusted net income, a non-GAAP financial measure that excludes Visa portfolio and land trust portfolio gains on sale, Visa portfolio liquidation and deconversion costs, and any merger related costs, as applicable, was $\$ 24.8$ million, or $\$ 0.55$ per diluted share, for the third quarter of 2023 , compared to $\$ 25.6$ million, or $\$ 0.56$ per diluted share, for the second quarter of 2023 , and $\$ 19.6$ million, or $\$ 0.43$ per diluted share, for the third quarter of 2022. See the discussion entitled "Non-GAAP Presentations" below and the tables beginning on page 17 that provide a reconciliation of each non-GAAP measure to the most comparable GAAP equivalent.

Net income decreased $\$ 1.2$ million in the third quarter of 2023 compared to the second quarter of 2023. The decrease was primarily due to the increase of $\$ 1.0$ million in provision for credit losses, and an increase in noninterest expense of $\$ 2.6$ million in the third quarter of 2023 , which were partially offset by a $\$ 1.7$ million increase in noninterest income and a $\$ 1.3$ million decrease in provision for income taxes. Net income increased $\$ 4.8$ million in the third quarter of 2023 compared to the third quarter of 2022, primarily due to an increase in net interest income of $\$ 7.5$ million year over year due to rising market interest rates and a $\$ 1.5$ million decrease in provision for credit losses. The increase in net income in the third quarter of 2023 was partially offset by a $\$ 1.6$ million decrease in noninterest income and a $\$ 1.4$ million increase in noninterest expense. The third quarter of 2023 was impacted by a pre-tax net loss on the sale of securities of $\$ 924,000$, compared to pre-tax net losses on the sale of securities of $\$ 1.5$ million and $\$ 1,000$ in the second quarter of 2023 and the third quarter of 2022, respectively. In addition, the third quarter of 2023 was also impacted by $\$ 629,000$ of deconversion and liquidation costs from the 2022 sale of our Visa credit card portfolio.

## Operating Results

- Third quarter 2023 net income was $\$ 24.3$ million, reflecting a $\$ 1.2$ million decrease from the second quarter 2023, and an increase of $\$ 4.8$ million from the third quarter of 2022. Adjusted net income, as defined above, was $\$ 24.8$ million for the third quarter of 2023 , a decrease of $\$ 776,000$ from adjusted net income for the second quarter of 2023, and an increase of $\$ 5.2$ million from adjusted net income for the third quarter of 2022.
- Net interest and dividend income was $\$ 63.0$ million for the third quarter of 2023 , reflecting a decrease of $\$ 550,000$, or $0.9 \%$, from the second quarter of 2023 , and an increase of $\$ 7.5$ million, or $13.4 \%$, from the third quarter of 2022.
- We recorded a net provision for credit losses of $\$ 3.0$ million in the third quarter of 2023 , compared to a net provision for credit losses of $\$ 2.0$ million in the second quarter of 2023 , and a net provision for credit losses of $\$ 4.5$ million in the third quarter of 2022.
- Noninterest income was $\$ 9.9$ million for the third quarter of 2023 , an increase of $\$ 1.7$ million, or $20.1 \%$, compared to $\$ 8.2$ million for the second quarter of 2023 , and a decrease of $\$ 1.6$ million, or $14.1 \%$, compared to $\$ 11.5$ million for the third quarter of 2022.
- Noninterest expense was $\$ 37.4$ million for the third quarter of 2023 , an increase of $\$ 2.6$ million, or $7.4 \%$ compared to $\$ 34.8$ million for the second quarter of 2023 , and an increase of $\$ 1.4$ million, or $4.0 \%$, compared to $\$ 36.0$ million for the third quarter of 2022.
- We had a provision for income tax of $\$ 8.1$ million for the third quarter of 2023 , compared to a provision for income tax of $\$ 9.4$ million for the second quarter of 2023 and a provision of $\$ 7.1$ million for the third quarter of 2022. The effective tax rate for each of the periods presented was $25.1 \%, 26.9 \%$, and $26.5 \%$, respectively.
- On October 17, 2023, our Board of Directors declared a cash dividend of $\$ 0.05$ per share payable on November 6,2023 , to stockholders of record as of October 27, 2023.


## Financial Highlights

| (Dollars in thousands) | Quarters Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2023 |  | June 30, 2023 |  | September 30, 2022 |  |
| Balance sheet summary |  |  |  |  |  |  |
| Total assets | \$ | 5,758,156 | \$ | 5,883,942 | \$ | 5,967,705 |
| Total securities available-for-sale |  | 1,229,618 |  | 1,335,622 |  | 1,609,759 |
| Total loans |  | 4,029,543 |  | 4,015,525 |  | 3,869,334 |
| Total deposits |  | 4,614,320 |  | 4,717,582 |  | 5,281,359 |
| Total liabilities |  | 5,225,598 |  | 5,369,987 |  | 5,533,991 |
| Total equity |  | 532,558 |  | 513,955 |  | 433,714 |
| Total tangible assets | \$ | 5,659,858 | \$ | 5,785,028 | \$ | 5,866,904 |
| Total tangible equity |  | 434,260 |  | 415,041 |  | 332,913 |
| Income statement summary |  |  |  |  |  |  |
| Net interest income | \$ | 63,030 | \$ | 63,580 | \$ | 55,569 |
| Provision for credit losses |  | 3,000 |  | 2,000 |  | 4,500 |
| Noninterest income |  | 9,877 |  | 8,223 |  | 11,496 |
| Noninterest expense |  | 37,423 |  | 34,830 |  | 35,988 |
| Net income |  | 24,335 |  | 25,562 |  | 19,523 |
| Effective tax rate |  | 25.09 \% |  | 26.91 \% |  | 26.54 \% |
| Profitability ratios |  |  |  |  |  |  |
| Return on average assets (ROAA) |  | 1.67 \% |  | 1.73 \% |  | 1.29 \% |
| Return on average equity (ROAE) |  | 18.21 |  | 20.04 |  | 16.70 |
| Net interest margin (tax-equivalent) |  | 4.66 |  | 4.64 |  | 3.96 |
| Efficiency ratio |  | 50.08 |  | 46.84 |  | 53.08 |
| Return on average tangible common equity (ROATCE) |  | 22.80 |  | 25.30 |  | 21.87 |
| Tangible common equity to tangible assets (TCE/TA) |  | 7.67 |  | 7.17 |  | 5.67 |
| Per share data |  |  |  |  |  |  |
| Diluted earnings per share | \$ | 0.54 | \$ | 0.56 | \$ | 0.43 |
| Tangible book value per share |  | 9.72 |  | 9.29 |  | 7.47 |
| Company capital ratios ${ }^{1}$ |  |  |  |  |  |  |
| Common equity tier 1 capital ratio |  | 11.00 \% |  | 10.29 \% |  | 9.16 \% |
| Tier 1 risk-based capital ratio |  | 11.52 |  | 10.80 |  | 9.68 |
| Total risk-based capital ratio |  | 13.84 |  | 13.16 |  | 11.99 |
| Tier 1 leverage ratio |  | 9.62 |  | 8.96 |  | 7.70 |
| Bank capital ratios ${ }^{\mathbf{1 , 2}}$ |  |  |  |  |  |  |
| Common equity tier 1 capital ratio |  | 12.49 \% |  | 11.70 \% |  | 11.60 \% |
| Tier 1 risk-based capital ratio |  | 12.49 |  | 11.70 |  | 11.60 |
| Total risk-based capital ratio |  | 13.57 |  | 12.83 |  | 12.64 |
| Tier 1 leverage ratio |  | 10.43 |  | 9.70 |  | 9.24 |

[^0]Chairman, President and Chief Executive Officer Jim Eccher said "Old Second reported strong results in the third quarter as we earned $\$ 24.3$ million in net income, ROAA of $1.67 \%$ and ROATCE of $22.80 \%$. Adjusting for merger related expenses, the gain on the land trust sale and Visa portfolio related items, our earnings per share increased by $28 \%$ over the third quarter 2022. Our tangible book value per share has increased by more than $30 \%$ over the last year and capital ratios continue to build very quickly with our tangible common equity ratio increasing by 50 basis points on a linked quarter basis to $7.67 \%$. Our focus over the near term will continue to be on assessing risks both within the loan portfolio and more broadly and optimizing the earning asset mix while reducing our overall sensitivity to interest rates. We believe the ability to deliver exceptional returns and compound book value, at a time when marginal spreads in deposit and lending markets are tight, illustrates the quality of the franchise we have built. With a strong balance sheet, low-cost granular funding and continuing excellent overall profitability, Old Second is well positioned for the remainder of 2023 and beyond."

## Asset Quality \& Earning Assets

- Nonperforming loans, comprised of nonaccrual loans plus loans past due 90 days or more and still accruing, and, prior to January 1, 2023, performing troubled debt restructurings, totaled $\$ 63.6$ million at September 30, 2023, $\$ 61.2$ million at June 30, 2023, and $\$ 52.9$ million at September 30, 2022. Nonperforming loans, as a percent of total loans, were $1.6 \%$ at September 30, 2023, $1.5 \%$ at June 30, 2023, and $1.4 \%$ at September 30, 2022. The increase in the third quarter of 2023 is driven by the downgrade of a few credits during the quarter, due primarily to office-related loans within the commercial real estate-investor portfolio and debt service coverage shortfalls.
- Total loans were $\$ 4.03$ billion at September 30, 2023, reflecting an increase of $\$ 14.0$ million compared to June 30, 2023, and an increase of $\$ 160.2$ million compared to September 30, 2022. The increase year over year was largely driven by the growth in leases, commercial real estate-investor, construction, and multifamily portfolios. Average loans (including loans held-for-sale) for the third quarter of 2023 totaled $\$ 4.01$ billion, reflecting a decrease of $\$ 29.3$ million from the second quarter of 2023 and an increase of $\$ 257.7$ million from the third quarter of 2022.
- Available-for-sale securities totaled $\$ 1.23$ billion at September 30, 2023, compared to $\$ 1.34$ billion at June 30,2023 , and $\$ 1.61$ billion at September 30, 2022. The unrealized mark to market loss on securities totaled $\$ 120.5$ million as of September 30, 2023, compared to $\$ 112.4$ million as of June 30, 2023, and $\$ 131.0$ million as of September 30, 2022, due to market interest rate fluctuations as well as changes year over year in the composition of the securities portfolio. During the quarter ended September 30, 2023, securities sales of \$65.6 million resulted in net realized losses of $\$ 924,000$, compared to sales of $\$ 74.0$ million during the quarter ended June 30, 2023, which resulted in net realized losses of $\$ 1.5$ million, and no security sales for the quarter ended September 30, 2022, with a loss of $\$ 1,000$ on the call of securities. We may continue to sell strategically identified securities as opportunities arise.


## Net Interest Income

## Assets

Interest earning deposits with financial institutions
Securities:
Taxable
Non-taxable (TE) ${ }^{1}$
Total securities (TE) ${ }^{1}$
FHLBC and FRBC Stock
Loans and loans held-for-sale ${ }^{1,2}$
Total interest earning assets
Cash and due from banks
Allowance for credit losses on loans Other noninterest bearing assets Total assets

Analysis of Average Balances, Tax Equivalent Income / Expense and Rates (Dollars in thousands - unaudited)

|  | Quarters Ended |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2023 |  |  | June 30, 2023 |  |  |  | September 30, 2022 |  |  |  |
|  | Average Balance | Income / <br> Expense | $\begin{gathered} \text { Rate } \\ \% \\ \hline \end{gathered}$ | Average Balance |  | Income / <br> Expense | $\begin{gathered} \text { Rate } \\ \% \end{gathered}$ | Average Balance |  | $\begin{aligned} & \text { come / } \\ & \text { pense } \end{aligned}$ | $\begin{aligned} & \text { Rate } \\ & \% \end{aligned}$ |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest earning deposits with financial institutions | \$ 49,737 | \$ 659 | 5.26 | \$ 50,309 |  | \$ 643 | 5.13 | \$ 131,260 | \$ | 663 | 2.00 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 1,125,688 | 8,946 | 3.15 | 1,231,994 |  | 9,930 | 3.23 | 1,525,258 |  | 9,116 | 2.37 |
| Non-taxable (TE) ${ }^{1}$ | 169,523 | 1,687 | 3.95 | 172,670 |  | 1,692 | 3.93 | 178,090 |  | 1,686 | 3.76 |
| Total securities (TE) ${ }^{1}$ | 1,295,211 | 10,633 | 3.26 | 1,404,664 |  | 11,622 | 3.32 | 1,703,348 |  | 10,802 | 2.52 |
| FHLBC and FRBC Stock | 35,954 | 597 | 6.59 | 34,029 |  | 396 | 4.67 | 19,565 |  | 261 | 5.29 |
| Loans and loans held-for-sale ${ }^{1,2}$ | 4,010,859 | 62,705 | 6.20 | 4,040,202 |  | 61,591 | 6.11 | 3,753,117 |  | 46,642 | 4.93 |
| Total interest earning assets | 5,391,761 | 74,594 | 5.49 | 5,529,204 |  | 74,252 | 5.39 | 5,607,290 |  | 58,368 | 4.13 |
| Cash and due from banks | 57,279 | - | - | 56,191 |  | - | - | 56,265 |  | - | - |
| Allowance for credit losses on loans | $(54,581)$ | - | - | $(53,480)$ |  | - | - | $(45,449)$ |  |  | - |
| Other noninterest bearing assets | 384,059 | - | - | 379,576 |  | - | - | 377,850 |  |  | - |
| Total assets | \$ 5,778,518 |  |  | \$ 5,911,491 |  |  |  | \$ 5,995,956 |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |  |  |  |  |  |
| NOW accounts | \$ 576,138 | \$ 440 | 0.30 | \$ 600,957 | \$ | \$ 312 | 0.21 | \$ 612,174 | \$ | 148 | 0.10 |
| Money market accounts | 720,488 | 1,767 | 0.97 | 762,967 |  | 1,245 | 0.65 | 967,106 |  | 157 | 0.06 |
| Savings accounts | 1,027,987 | 351 | 0.14 | 1,073,172 |  | 185 | 0.07 | 1,186,001 |  | 75 | 0.03 |
| Time deposits | 466,250 | 1,982 | 1.69 | 436,524 |  | 1,156 | 1.06 | 459,925 |  | 335 | 0.29 |
| Interest bearing deposits | 2,790,863 | 4,540 | 0.65 | 2,873,620 |  | 2,898 | 0.40 | 3,225,206 |  | 715 | 0.09 |
| Securities sold under repurchase agreements | 24,945 | 27 | 0.43 | 25,575 |  | 7 | 0.11 | 33,733 |  | 10 | 0.12 |
| Other short-term borrowings | 427,174 | 5,840 | 5.42 | 402,527 |  | 5,160 | 5.14 | 5,435 |  | 44 | 3.21 |
| Junior subordinated debentures | 25,773 | 245 | 3.77 | 25,773 |  | 281 | 4.37 | 25,773 |  | 285 | 4.39 |
| Subordinated debentures | 59,350 | 547 | 3.66 | 59,329 |  | 546 | 3.69 | 59,265 |  | 546 | 3.66 |
| Senior notes | - | - | - | 44,134 |  | 1,414 | 12.85 | 44,546 |  | 728 | 6.48 |
| Notes payable and other borrowings | - | - | - | - |  | - | - | 10,989 |  | 111 | 4.01 |
| Total interest bearing liabilities | 3,328,105 | 11,199 | 1.34 | 3,430,958 |  | 10,306 | 1.20 | 3,404,947 |  | 2,439 | 0.28 |
| Noninterest bearing deposits | 1,867,201 | - | - | 1,920,448 |  | - | - | 2,092,301 |  | - | - |
| Other liabilities | 53,164 | - | - | 48,434 |  | - | - | 34,949 |  | - | - |
| Stockholders' equity | 530,048 | - | - | 511,651 |  | - | - | 463,759 |  | - | - |
| Total liabilities and stockholders' equity | \$ 5,778,518 |  |  | \$ 5,911,491 |  |  |  | \$ 5,995,956 |  |  |  |
| Net interest income (GAAP) |  | $\underline{\text { \$ 63,030 }}$ |  |  |  | \$ 63,580 |  |  | \$ | 55,569 |  |
| Net interest margin (GAAP) |  |  | $\underline{4.64}$ |  |  |  | 4.61 |  |  |  | 3.93 |
| Net interest income (TE) ${ }^{1}$ |  | \$63,395 |  |  |  | \$ 63,946 |  |  | \$ | 55,929 |  |
| Net interest margin (TE) ${ }^{1}$ |  |  | 4.66 |  |  |  | 4.64 |  |  |  | 3.96 |
| Interest bearing liabilities to earning assets | 61.73 \% |  |  | 62.05 |  |  |  | $60.72 \%$ |  |  |  |

${ }^{1}$ Tax equivalent (TE) basis is calculated using a marginal tax rate of $21 \%$ in 2023 and 2022. See the discussion entitled "Non-GAAP Presentations" below and the tables beginning on page 17 that provides a reconciliation of each non-GAAP measures to the most comparable GAAP equivalent.
${ }^{2}$ Interest income from loans is shown on a tax equivalent basis, which is a non-GAAP financial measure as discussed in the table on page 17, and includes loan fee expense of $\$ 780,000$ for the third quarter of 2023 , and loan fee expense of $\$ 242,000$ and $\$ 588,000$ for the second quarter of 2023 and the third quarter of 2022, respectively. Nonaccrual loans are included in the above stated average balances.

The increased yield of 10 basis points on interest earning assets compared to the linked period was driven by higher yields on loan originations than those in the previous period as well as repricing within the existing variable rate portfolios for securities available-for-sale and loans. Changes in the market interest rate environment impact earning assets at varying intervals depending on the repricing timeline of loans, as well as the securities maturity, paydown and purchase activities.

The year over year increase of 136 basis points on interest earning assets was driven by significant increases to benchmark interest rates as well as strong loan growth throughout the period, specifically within the leases, commercial real estate and multifamily portfolios, as these loan segments generally produce the greatest yield. The increases in
benchmark interest rates impacted yields on the securities portfolio through the inverse relationship between interest rates and market value coupled with maturities and strategic sales of lower yielding assets, as we work to increase the weighted average yield in the portfolio.

Average balances of interest bearing deposit accounts have decreased steadily since the third quarter of 2022 through the third quarter of 2023 , from $\$ 3.23$ billion to $\$ 2.79$ billion, with decreases reflected in all deposit categories excluding time deposits. We have continued to control the cost of funds over the periods reflected, with the rate of overall interest bearing deposits increasing to 65 basis points for the quarter ended September 30, 2023, from 40 basis points for the quarter ended June 30, 2023, and from nine basis points for the quarter ended September 30, 2022. A 32 basis point increase in the cost of money market funds for the quarter ended September 30, 2023 compared to prior linked quarter, and a 91 basis point increase compared to the prior year like quarter were both due to select deposit account exception pricing, and drove a significant portion of the overall increase. Average rates paid on time deposits for the quarter ended September 30, 2023 increased by 63 basis points and 140 basis points in the quarter over linked quarter and year over year quarters, respectively, primarily due to CD rate specials we offered.

Borrowing costs decreased in the third quarter of 2023, compared to the second quarter of 2023, primarily due to the redemption of the senior notes as of June 30, 2023, partially offset by an increase in average short-term borrowings of $\$ 24.6$ million stemming from increased average FHLB advances over the prior quarter. The increase of $\$ 421.7$ million year over year of average FHLB advances was based on daily liquidity needs. Subordinated and junior subordinated debt interest expense were essentially flat over each of the periods presented. Senior notes had the most significant interest expense decrease, as we had redeemed all of the $\$ 45.0$ million senior notes, net of deferred issuance costs, in June 2023, resulting in senior notes having no balance after that time. In February 2023, we paid off the remaining balance of $\$ 9.0$ million on the original $\$ 20.0$ million term note issued in 2020 , resulting in notes payable and other borrowings having no balance after that time.

Our net interest margin (GAAP) increased three basis points to $4.64 \%$ for the third quarter of 2023, compared to $4.61 \%$ for the second quarter of 2023 , and increased 71 basis points compared to $3.93 \%$ for the third quarter of 2022 . Our net interest margin (TE) increased two basis points to $4.66 \%$ for the third quarter of 2023, compared to $4.64 \%$ for the second quarter of 2023 , and increased 70 basis points compared to $3.96 \%$ for the third quarter of 2022 . The increase in the third quarter, compared to the prior quarter, is primarily due to the growth in interest income due to the rising interest rate environment, and a decrease in borrowing interest expense due to the redemption of the senior notes in June 2023. The increase in the third quarter, compared to the prior year like quarter, is primarily due to an increase in market interest rates, and the related rate resets on loans and securities during the past year, as well as continuing loan growth relative to a more modest increase in costs of interest bearing liabilities. See the discussion entitled "Non-GAAP Presentations" and the tables beginning on page 17 that provide a reconciliation of each non-GAAP measure to the most comparable GAAP equivalent.

## Noninterest Income

| Noninterest Income (Dollars in thousands) | Three Months Ended |  |  |  |  |  | 3rd Quarter 2023 <br> Percent Change From |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ | September 30, 2022 |
| Wealth management | \$ | 2,475 | \$ | 2,458 | \$ | 2,280 | 0.7 | 8.6 |
| Service charges on deposits |  | 2,504 |  | 2,362 |  | 2,661 | 6.0 | (5.9) |
| Residential mortgage banking revenue |  |  |  |  |  |  |  |  |
| Secondary mortgage fees |  | 66 |  | 76 |  | 81 | (13.2) | (18.5) |
| MSRs mark to market gain |  | 281 |  | 96 |  | 548 | 192.7 | (48.7) |
| Mortgage servicing income |  | 519 |  | 499 |  | 514 | 4.0 | 1.0 |
| Net gain on sales of mortgage loans |  | 407 |  | 398 |  | 449 | 2.3 | (9.4) |
| Total residential mortgage banking revenue |  | 1,273 |  | 1,069 |  | 1,592 | 19.1 | (20.0) |
| Securities losses, net |  | (924) |  | $(1,547)$ |  | (1) | 40.3 | N/M |
| Change in cash surrender value of BOLI |  | 919 |  | 418 |  | 146 | 119.9 | 529.5 |
| Card related income |  | 2,606 |  | 2,690 |  | 2,653 | (3.1) | (1.8) |
| Other income |  | 1,024 |  | 773 |  | 2,165 | 32.5 | (52.7) |
| Total noninterest income | \$ | 9,877 | \$ | 8,223 | \$ | 11,496 | 20.1 | (14.1) |

N/M - Not meaningful.
Noninterest income increased $\$ 1.7$ million, or $20.1 \%$, in the third quarter of 2023 , compared to the second quarter of 2023 , and decreased $\$ 1.6$ million, or $14.1 \%$, compared to the third quarter of 2022 . The increase from the second quarter of 2023 was primarily driven by a $\$ 204,000$ increase in residential mortgage banking revenue, a $\$ 623,000$ decrease in securities losses, net, based on strategic sales, a $\$ 501,000$ increase in the cash surrender value of BOLI, and a $\$ 251,000$ increase in other income primarily due to contract incentives achieved on brokerage activities, as well as various recoveries on prior year sold mortgage claims.

The decrease in noninterest income of $\$ 1.6$ million in the third quarter of 2023 , compared to the third quarter of 2022 , is primarily due to an increase in security losses, net, of $\$ 923,000$ on strategic sales for the quarter ended September 30, 2023, a decrease of $\$ 267,000$ on mortgage servicing rights mark to market gains, and a $\$ 1.1$ million decrease in other income due to a $\$ 743,000$ pretax gain on a Visa credit card portfolio sale and a $\$ 180,000$ pretax gain on the sale of a land trust portfolio recorded in the third quarter of 2022. These decreases were partially offset by a $\$ 773,000$ increase in the cash surrender value of BOLI due to market interest rate changes.

## Noninterest Expense

| Noninterest Expense (Dollars in thousands) | Three Months Ended |  |  |  |  |  | 3rd Quarter 2023 <br> Percent Change From |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered}\text { September 302 } \\ 20,\end{gathered}$, |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | September 30,2022 |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \end{gathered}$ | September 30, 2022 |
| Salaries | \$ | 17,279 | \$ | 16,310 | \$ | 14,711 | 5.9 | 17.5 |
| Officers incentive |  | 2,773 |  | 2,397 |  | 2,787 | 15.7 | (0.5) |
| Benefits and other |  | 3,063 |  | 3,091 |  | 3,513 | (0.9) | (12.8) |
| Total salaries and employee benefits |  | 23,115 |  | 21,798 |  | 21,011 | 6.0 | 10.0 |
| Occupancy, furniture and equipment expense |  | 3,506 |  | 3,639 |  | 4,119 | (3.7) | (14.9) |
| Computer and data processing |  | 1,922 |  | 1,290 |  | 2,543 | 49.0 | (24.4) |
| FDIC insurance |  | 744 |  | 794 |  | 659 | (6.3) | 12.9 |
| Net teller \& bill paying |  | 534 |  | 515 |  | 504 | 3.7 | 6.0 |
| General bank insurance |  | 300 |  | 306 |  | 257 | (2.0) | 16.7 |
| Amortization of core deposit intangible asset |  | 616 |  | 618 |  | 657 | (0.3) | (6.2) |
| Advertising expense |  | 93 |  | 103 |  | 83 | (9.7) | 12.0 |
| Card related expense |  | 1,347 |  | 1,222 |  | 1,453 | 10.2 | (7.3) |
| Legal fees |  | 97 |  | 283 |  | 212 | (65.7) | (54.2) |
| Consulting \& management fees |  | 549 |  | 520 |  | 607 | 5.6 | (9.6) |
| Other real estate owned expense, net |  | (27) |  | (98) |  | 21 | 72.4 | (228.6) |
| Other expense |  | 4,627 |  | 3,840 |  | 3,862 | 20.5 | 19.8 |
| Total noninterest expense | \$ | 37,423 | \$ | 34,830 | \$ | 35,988 | 7.4 | 4.0 |
| Efficiency ratio (GAAP) ${ }^{1}$ |  | 50.08 \% |  | 46.84 \% |  | 53.08 |  |  |
| Adjusted efficiency ratio (non-GAAP) ${ }^{2}$ |  | 48.82 \% |  | 46.49 \% |  | 51.90 |  |  |

${ }^{1}$ The efficiency ratio shown in the table above is a GAAP financial measure calculated as noninterest expense, excluding amortization of core deposits and OREO expenses, divided by the sum of net interest income and total noninterest income less net gains or losses on securities and mark to market gains or losses on MSRs.
${ }^{2}$ The adjusted efficiency ratio shown in the table above is a non-GAAP financial measure calculated as noninterest expense, excluding amortization of core deposits, OREO expenses, and acquisition-related costs, net of gains on branch sales, Visa credit card portfolio liquidation and related deconversion costs, as well as any merger related costs, if applicable, divided by the sum of net interest income on a fully tax equivalent basis, total noninterest income less net gains or losses on securities, mark to market gains or losses on MSRs, gain on the sale of our Visa credit card and land trust portfolios, and includes a tax equivalent adjustment on the change in cash surrender value of BOLI. See the discussion entitled "Non-GAAP Presentations" below and the table on page 18 that provides a reconciliation of this non-GAAP financial measure to the most comparable GAAP equivalent.

Noninterest expense for the third quarter of 2023 increased $\$ 2.6$ million, or $7.4 \%$, compared to the second quarter of 2023 , and increased $\$ 1.4$ million, or $4.0 \%$, compared to the third quarter of 2022 . The increase in the third quarter of 2023 compared to the second quarter of 2023 was attributable to a $\$ 1.3$ million increase in salaries and employee benefits, primarily due to an increase in salaries and the officer incentive accrual. Also contributing to the increase in the third quarter of 2023 was a $\$ 632,000$ increase in computer and data processing costs as the second quarter reflects software contract incentives, and a $\$ 787,000$ increase in other expenses primarily due to $\$ 629,000$ of liquidation costs recorded from the September 2023 Visa credit card portfolio deconversion, which we sold in the third quarter of 2022 and continued to service through the third quarter of 2023. Partially offsetting the increase in noninterest expense in the third quarter of 2023 was a $\$ 186,000$ decrease in legal fees, as the second quarter of 2023 experienced higher legal costs due to senior debt redemption, the proxy filing, and benefit plan reviews.

The year over year increase in noninterest expense is primarily attributable to a $\$ 2.1$ million increase in salaries and employee benefits, primarily due to an increase in salaries due to higher wage rates in the current year. Also contributing to the increase was a $\$ 765,000$ increase in other expense, which was primarily due to $\$ 629,000$ of liquidation and deconversion costs recorded on the Visa credit card portfolio liquidation in the third quarter of 2023. Partially offsetting the increase in noninterest expense in the third quarter of 2023, compared to the third quarter of 2022, was a $\$ 613,000$ decrease in furniture and equipment expenses, a $\$ 621,000$ decrease in computer and data processing expenses, and a $\$ 115,000$ decrease in legal fees, all stemming from acquisition related costs that were recorded in the third quarter of 2022 .

## Earning Assets

| Loans <br> (Dollars in thousands) | As of |  |  |  |  |  | September 30, 2023 <br> Percent Change From |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |
| Commercial | \$ | 834,877 | \$ | 820,027 | \$ | 888,081 | 1.8 | (6.0) |
| Leases |  | 354,827 |  | 314,919 |  | 251,603 | 12.7 | 41.0 |
| Commercial real estate - investor |  | 1,047,122 |  | 1,080,073 |  | 941,910 | (3.1) | 11.2 |
| Commercial real estate - owner occupied |  | 809,050 |  | 824,277 |  | 876,951 | (1.8) | (7.7) |
| Construction |  | 202,546 |  | 189,058 |  | 176,700 | 7.1 | 14.6 |
| Residential real estate - investor |  | 53,762 |  | 55,935 |  | 59,580 | (3.9) | (9.8) |
| Residential real estate - owner occupied |  | 227,446 |  | 218,205 |  | 220,969 | 4.2 | 2.9 |
| Multifamily |  | 372,020 |  | 383,184 |  | 322,856 | (2.9) | 15.2 |
| HELOC |  | 102,055 |  | 102,058 |  | 116,108 | (0.0) | (12.1) |
| Other ${ }^{1}$ |  | 25,838 |  | 27,789 |  | 14,576 | (7.0) | 77.3 |
| Total loans | \$ | 4,029,543 |  | 4,015,525 | \$ | 3,869,334 | 0.3 | 4.1 |

Total loans increased by $\$ 14.0$ million at September 30, 2023, compared to June 30, 2023, and increased $\$ 160.2$ million for the year over year period. Loan growth of $\$ 160.2$ million in the year over year period was driven by growth in leasing, commercial real estate - investor, construction, and multifamily loans.

| Securities <br> (Dollars in thousands) | As of |  |  |  |  |  | September 30, 2023 <br> Percent Change From |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  | September 30,2022 |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |
| Securities available-for-sale, at fair value |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 216,777 | \$ | 214,613 | \$ | 211,097 | 1.0 | 2.7 |
| U.S. government agencies |  | 55,821 |  | 55,981 |  | 55,963 | (0.3) | (0.3) |
| U.S. government agency mortgage-backed |  | 104,569 |  | 115,140 |  | 127,626 | (9.2) | (18.1) |
| States and political subdivisions |  | 220,100 |  | 229,534 |  | 224,260 | (4.1) | (1.9) |
| Corporate bonds |  | 4,961 |  | 4,882 |  | 9,543 | 1.6 | (48.0) |
| Collateralized mortgage obligations |  | 386,679 |  | 407,495 |  | 587,846 | (5.1) | (34.2) |
| Asset-backed securities |  | 66,916 |  | 134,319 |  | 219,587 | (50.2) | (69.5) |
| Collateralized loan obligations |  | 173,795 |  | 173,658 |  | 173,837 | 0.1 | (0.0) |
| Total securities available-for-sale | \$ | 1,229,618 |  | 1,335,622 | \$ | 1,609,759 | (7.9) | (23.6) |

Our securities portfolio totaled $\$ 1.23$ billion as of September 30, 2023, a decrease of $\$ 106.0$ million from $\$ 1.34$ billion as of June 30, 2023, and a decrease of $\$ 380.1$ million since September 30, 2022. The portfolio decrease of $\$ 106.0$ million in the third quarter of 2023, compared to the prior quarter-end, was due to security sales of $\$ 65.6$ million, which resulted in a net realized loss of $\$ 924,000$, as well as paydowns of $\$ 29.6$ million. Net unrealized losses at September 30, 2023 were $\$ 120.5$ million, compared to $\$ 112.4$ million at June 30, 2023 and $\$ 131.0$ million at September 30,2022 . The year over year decrease in net unrealized losses is due to changes in the market interest rate environment as well as the impact of security sales undertaken to further reduce the portfolio's interest rate sensitivity. The portfolio continues to consist of high quality fixed-rate and floating-rate securities, with more than $99 \%$ of publicly issued securities rated AA or better.

## Asset Quality

Nonperforming assets
(Dollars in thousands)
Nonaccrual loans
Performing troubled debt restructured loans accruing interest ${ }^{1}$
Loans past due 90 days or more and still accruing interest

Total nonperforming loans
Other real estate owned
Total nonperforming assets

| As of |  |  |  |  | September 30, 2023 <br> Percent Change From |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ | September 30,2022 |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |
| \$ | 62,116 | \$ 60,925 | \$ | 32,126 | 2.0 | 93.4 |
|  | N/A | N/A |  | 22 | N/A | N/A |
|  | 1,485 | 308 |  | 20,752 | 382.1 | (92.8) |
|  | 63,601 | 61,233 |  | 52,900 | 3.9 | 20.2 |
|  | 407 | 761 |  | 1,561 | (46.5) | (73.9) |
| \$ | 64,008 | \$ 61,994 | \$ | 54,461 | 3.2 | 17.5 |

30-89 days past due loans and still accruing interest
Nonaccrual loans to total loans
Nonperforming loans to total loans
Nonperforming assets to total loans plus OREO
\$ 28,219 \$ 12,449 \$ 8,197

Purchased credit-deteriorated loans to total loans
$1.5 \% \quad 1.5 \% \quad 0.8 \%$
$1.6 \% \quad 1.5 \% \quad 1.4 \%$
$1.6 \% \quad 1.5 \% \quad 1.4 \%$
$1.5 \% \quad 1.6 \% \quad 2.1 \%$
$\begin{array}{lccccc}\text { Allowance for credit losses } & \$ & 51,729 & \$ 55,314 & \$ & 48,847 \\ \text { Allowance for credit losses to total loans } & 1.3 \% & 1.4 \% & 1.3 \% \\ \text { Allowance for credit losses to nonaccrual loans } & 83.3 \% & 90.8 \% & 152.1 \%\end{array}$

N/A - Not applicable.
${ }^{1}$ As of January 1, 2023, the Company prospectively adopted ASU 2022-02, Topic 326 "Troubled Debt Restructurings ("TDRs") and Vintage Disclosures", which eliminated the need for recognition, measurement and disclosure of TDRs going forward.

Nonperforming loans consist of nonaccrual loans and loans 90 days or more past due and still accruing interest. Prior to January 1, 2023, nonperforming loans also included performing troubled debt restructured loans accruing interest. Purchased credit-deteriorated ("PCD") loans acquired in our acquisitions of West Suburban and ABC Bank totaled $\$ 61.2$ million, net of purchase accounting adjustments, at September 30, 2023. PCD loans that meet the definition of nonperforming loans are included in our nonperforming disclosures. Nonperforming loans to total loans was $1.6 \%$ as of September 30, 2023, $1.5 \%$ as of June 30, 2023, and $1.4 \%$ as of September 30, 2022. Nonperforming assets to total loans plus OREO was $1.6 \%$ as of September 30, 2023, $1.5 \%$ as of June 30, 2023, and $1.4 \%$ as of September 30, 2022. Our allowance for credit losses to total loans was $1.3 \%$ as of September 30, 2023, 1.4\% as of June 30, 2023, and 1.3\% as of September 30, 2022.

The following table shows classified loans by segment, which include nonaccrual loans, PCD loans if the risk rating so indicates, and all other loans considered substandard, for the following periods.

| Classified loans (Dollars in thousands) | As of |  |  |  |  |  | September 30, 2023 <br> Percent Change From |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |
| Commercial | \$ | 18,298 | \$ | 22,245 | \$ | 31,722 | (17.7) | (42.3) |
| Leases |  | 574 |  | 974 |  | 235 | (41.1) | 144.3 |
| Commercial real estate - investor |  | 54,126 |  | 57,041 |  | 28,252 | (5.1) | 91.6 |
| Commercial real estate - owner occupied |  | 55,292 |  | 38,495 |  | 42,698 | 43.6 | 29.5 |
| Construction |  | 17,263 |  | 116 |  | 1,347 | N/M | N/M |
| Residential real estate - investor |  | 1,502 |  | 1,714 |  | 1,285 | (12.4) | 16.9 |
| Residential real estate - owner occupied |  | 3,627 |  | 3,660 |  | 3,929 | (0.9) | (7.7) |
| Multifamily |  | 1,141 |  | 1,191 |  | 1,982 | (4.2) | (42.4) |
| HELOC |  | 1,434 |  | 2,152 |  | 2,278 | (33.4) | (37.1) |
| Other ${ }^{1}$ |  | - |  | - |  | 2 | - | (100.0) |
| Total classified loans | \$ | 153,257 | \$ | 127,588 | \$ | 113,730 | 20.1 | 34.8 |

N/M - Not meaningful.
${ }^{1}$ Other class includes consumer loans and overdrafts.

Classified loans as of September 30, 2023 increased $\$ 25.7$ million from June 30, 2023, and $\$ 39.5$ million from September 30, 2022. The net increase from the second quarter of 2023 was driven by two additions totaling $\$ 17.6$ million in commercial real estate - owner occupied, two additions totaling $\$ 17.3$ million in construction, and offset by $\$ 6.8$ million charged off in commercial real estate - investor. Remediation work continues on these three credits, with the goal of cash flow improvements with increased tenancy. Reductions in commercial and multifamily classified loans were noted in the third quarter of 2023 from the linked quarter and prior year like quarter due to ongoing remediation efforts.

## Allowance for Credit Losses on Loans and Unfunded Commitments

At September 30, 2023, our allowance for credit losses ("ACL") on loans totaled $\$ 51.7$ million, and our ACL on unfunded commitments, included in other liabilities, totaled $\$ 2.9$ million. In the third quarter of 2023 , we recorded provision expense of $\$ 3.0$ million based on historical loss rate updates, loan growth, our assessment of nonperforming loan metrics and trends, and estimated future credit losses. The third quarter's provision expense consisted of a $\$ 3.0$ million provision for credit losses on loans, and a $\$ 11,000$ reversal of provision for credit losses on unfunded commitments. The decrease in unfunded commitments was primarily due to an adjustment of historical benchmark assumptions, such as funding rates and the period used to forecast those rates, within the ACL calculation. We recorded net charge-offs of $\$ 6.6$ million in the third quarter of 2023 , which reduced the ACL. The majority of the third quarter charge offs were specific to two borrowers within commercial real estate on which we had existing specific allocations within the ACL of $\$ 4.7$ million at June 30, 2023. The second quarter 2023 provision expense of $\$ 2.0$ million consisted of a $\$ 2.4$ million provision for credit losses on loans, and a $\$ 427,000$ reversal of provision for credit losses on unfunded commitments. We recorded net charge-offs of $\$ 505,000$ in the second quarter of 2023. In the third quarter of 2022, we recorded provision expense of $\$ 4.5$ million based on our assessment of nonperforming loan metrics and trends and estimated future credit losses. We recorded net charge-offs of $\$ 68,000$ in the third quarter of 2022, which reduced the ACL. Our ACL on loans to total loans was $1.3 \%$ as of September 30, 2023 and $1.4 \%$ as of June 30, 2023, and $1.3 \%$ as of September 30, 2022.

The $\$ 235,000$ decrease in our ACL on unfunded commitments at September 30, 2023, compared to June 30, 2023, was driven by a $\$ 11,000$ reversal of provision expense in the quarter discussed above, as well as purchase accounting accretion on unfunded commitments recorded during the quarter. The ACL on unfunded commitments totaled $\$ 2.9$ million as of September 30, 2023, $\$ 3.1$ million as of June 30, 2023, and $\$ 5.4$ million as of September 30, 2022.

## Net Charge-off Summary

Loan charge-offs, net of recoveries
(Dollars in thousands)
Commercial
Leases
Commercial real estate - Investor
Commercial real estate - Owner occupied
Construction
Residential real estate - Investor

| Quarters Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \% \text { of } \\ \text { Total } \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \% \text { of } \\ \text { Total }^{2} \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | \% of Total ${ }^{2}$ |
| \$ | 8 | 0.1 | \$ | 298 | 59.0 | \$ | 20 | 29.4 |
|  | (95) | (1.4) |  | (7) | (1.4) |  | 178 | 261.8 |
|  | 6,754 | 102.4 |  | 51 | 10.1 |  | 105 | 154.4 |
| d | 23 | 0.3 |  | 198 | 39.2 |  | (75) | (110.3) |
|  | (100) | (1.5) |  | - | - |  | - | - |
|  | (3) | - |  | (5) | (1.0) |  | (8) | (11.8) |
|  | (25) | (0.4) |  | (36) | (7.1) |  | (113) | (166.2) |
|  | - | - |  | - | - |  | (63) | (92.6) |
|  | (35) | (0.5) |  | (24) | (4.8) |  | (35) | (51.5) |
|  | 70 | 1.0 |  | 30 | 6.0 |  | 59 | 86.8 |
| \$ | 6,597 | 100.0 | \$ | 505 | 100.0 | \$ | 68 | 100.0 |

${ }^{1}$ Other class includes consumer loans and overdrafts.
${ }^{2}$ Represents the percentage of net charge-offs attributable to each category of loans.

Gross charge-offs for the third quarter of 2023 were $\$ 6.9$ million, compared to $\$ 733,000$ for the second quarter of 2023 and $\$ 484,000$ for the third quarter of 2022 . Gross recoveries were $\$ 339,000$ for the third quarter of 2023, compared to $\$ 228,000$ for the second quarter of 2023 , and $\$ 416,000$ for the third quarter of 2022 . Continued recoveries are indicative of the ongoing aggressive efforts by management to effectively manage and resolve prior charge-offs.

## Deposits

Total deposits were $\$ 4.61$ billion at September 30, 2023, a decrease of $\$ 103.3$ million, or $2.2 \%$, compared to $\$ 4.72$ billion at June 30, 2023, primarily due to a decline in savings of $\$ 47.0$ million, followed by a decrease of $\$ 35.0$ million in non-interest bearing deposits and $\$ 29.3$ million in money markets. The bulk of the linked quarter decline in deposit balances occurred in August 2023 and is consistent with seasonal historical trends related to tax payments and commercial customer business volumes. Total quarterly average deposits decreased $\$ 659.4$ million, or $12.4 \%$, in the year over year period, driven by declines in our average demand deposits of $\$ 225.1$ million, and savings, NOW and money markets combined of $\$ 440.7$ million. In general, the bulk of the decline in deposits year over year can be characterized as rate sensitive with significant flows and transfers into investing activities, materially offsetting the significant expansion in those same accounts in the immediate aftermath of the pandemic.

## Borrowings

As of September 30, 2023, we had $\$ 435.0$ million in other short-term borrowings due to short-term FHLB advances, compared to $\$ 485.0$ million at June 30, 2023, and $\$ 25.0$ million as of September 30, 2022.

During the second quarter of 2023, we redeemed all of the $\$ 45.0$ million senior notes that were due in 2026. This senior debt issuance carried an interest rate of $9.39 \%$ at the time of redemption, and upon redemption, the related deferred debt issuance costs of $\$ 362,000$ were also recorded as interest expense, resulting in an effective cost of this debt issuance of $12.85 \%$ for the second quarter of 2023.

## Non-GAAP Presentations

Management has disclosed in this earnings release certain non-GAAP financial measures to evaluate and measure our performance, including the presentation of adjusted net income, net interest income and net interest margin on a fully taxable equivalent basis, and our efficiency ratio calculations on a taxable equivalent basis. The net interest margin fully taxable equivalent is calculated by dividing net interest income on a tax equivalent basis by average earning assets for the period. Consistent with industry practice, management has disclosed the efficiency ratio including and excluding certain items, which is discussed in the noninterest expense presentation on page 7 .

We consider the use of select non-GAAP financial measures and ratios to be useful for financial and operational decision making and useful in evaluating period-to-period comparisons. We believe that these non-GAAP financial measures provide meaningful supplemental information regarding our performance by excluding certain expenditures or assets that we believe are not indicative of our primary business operating results or by presenting certain metrics on a fully taxable equivalent basis. We believe these measures provide investors with information regarding balance sheet profitability, and we believe that management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting, analyzing, and comparing past, present and future periods.

These non-GAAP financial measures should not be considered as a substitute for GAAP financial measures, and we strongly encourage investors to review the GAAP financial measures included in this earnings release and not to place undue reliance upon any single financial measure. In addition, because non-GAAP financial measures are not standardized, it may not be possible to compare the non-GAAP financial measures presented in this earnings release with other companies' non-GAAP financial measures having the same or similar names. The tables beginning on page 17 provide a reconciliation of each non-GAAP financial measure to the most comparable GAAP equivalent.

## Cautionary Note Regarding Forward-Looking Statements

This earnings release and statements by our management may contain forward-looking statements within the Private Securities Litigation Reform Act of 1995. Forward looking statements can be identified by words such as "should," "anticipate," "expect," "estimate," "intend," "believe," "may," "likely," "will," "forecast," "project," "looking forward," "optimistic," "hopeful," "potential," "progress," "prospect," "remain," "continue," "trend," "momentum," "remainder," "beyond," "and "near" or other statements that indicate future periods. Examples of forward-looking statements include, but are not limited to, statements regarding the economic outlook, loan growth, deposit trends and funding, asset-quality trends, balance sheet growth, and building capital. Such forward-looking statements are subject to risks, uncertainties, and other factors, which could cause actual results to differ materially from future results expressed or implied by such forward-looking statements. The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements, (1) the strength of the United States economy in general and the strength of the local economies in which we conduct our operations may be different than expected; (2) the rate of delinquencies and amounts of charge-offs, the level of allowance for credit
loss, the rates of loan growth, or adverse changes in asset quality in our loan portfolio, which may result in increased credit risk-related losses and expenses; (3) changes in legislation, regulation, policies, or administrative practices, whether by judicial, governmental, or legislative action; (4) risks related to future acquisitions, if any, including execution and integration risks; (5) adverse conditions in the stock market, the public debt market and other capital markets (including changes in interest rate conditions) could have a negative impact on us; (6) changes in interest rates, which has and may continue to affect our deposit and funding costs, net income, prepayment penalty income, mortgage banking income, and other future cash flows, or the market value of our assets, including our investment securities; (7) elevated inflation which causes adverse risk to the overall economy, and could indirectly pose challenges to our clients and to our business; (8) any increases in FDIC assessment which has increased, and may continue to increase, our cost of doing business; and (9) the adverse effects of events beyond our control that may have a destabilizing effect on financial markets and the economy, such as epidemics and pandemics, war or terrorist activities, essential utility outages, deterioration in the global economy, instability in the credit markets, disruptions in our customers' supply chains or disruption in transportation. Additional risks and uncertainties are contained in the "Risk Factors" and forward-looking statements disclosure in our most recent Annual Report on Form 10-K, and Quarterly Reports on Form 10-Q. The inclusion of this forward-looking information should not be construed as a representation by us or any person that future events, plans, or expectations contemplated by us will be achieved. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by law.

## Conference Call

We will host a call on Thursday, October 19, 2023, at 11:00 a.m. Eastern Time (10:00 a.m. Central Time) to discuss our third quarter 2023 financial results. Investors may listen to our call via telephone by dialing 888-506-0062, using Entry Code: 243040. Investors should call into the dial-in number set forth above at least 10 minutes prior to the scheduled start of the call.

A replay of the call will be available until 11:00 a.m. Eastern Time (10:00 a.m. Central Time) on October 26, 2023, by dialing 877-481-4010, using Conference ID: 49156.

## Old Second Bancorp, Inc. and Subsidiaries

## Consolidated Balance Sheets

(In thousands)

|  | $\begin{gathered} \text { (unaudited) } \\ \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 55,548 | \$ | 56,632 |
| Interest earning deposits with financial institutions |  | 53,485 |  | 58,545 |
| Cash and cash equivalents |  | 109,033 |  | 115,177 |
| Securities available-for-sale, at fair value |  | 1,229,618 |  | 1,539,359 |
| Federal Home Loan Bank Chicago ("FHLBC") and Federal Reserve Bank Chicago ("FRBC") stock |  | 35,830 |  | 20,530 |
| Loans held-for-sale |  | 2,297 |  | 491 |
| Loans |  | 4,029,543 |  | 3,869,609 |
| Less: allowance for credit losses on loans |  | 51,729 |  | 49,480 |
| Net loans |  | 3,977,814 |  | 3,820,129 |
| Premises and equipment, net |  | 76,472 |  | 72,355 |
| Other real estate owned |  | 407 |  | 1,561 |
| Mortgage servicing rights, at fair value |  | 11,461 |  | 11,189 |
| Goodwill |  | 86,478 |  | 86,478 |
| Core deposit intangible |  | 11,820 |  | 13,678 |
| Bank-owned life insurance ("BOLI") |  | 108,187 |  | 106,608 |
| Deferred tax assets, net |  | 44,051 |  | 44,750 |
| Other assets |  | 64,688 |  | 56,012 |
| Total assets | \$ | 5,758,156 | \$ | 5,888,317 |
| Liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest bearing demand | \$ | 1,862,659 | \$ | 2,051,702 |
| Interest bearing: |  |  |  |  |
| Savings, NOW, and money market |  | 2,273,671 |  | 2,617,100 |
| Time |  | 477,990 |  | 441,921 |
| Total deposits |  | 4,614,320 |  | 5,110,723 |
| Securities sold under repurchase agreements |  | 25,894 |  | 32,156 |
| Other short-term borrowings |  | 435,000 |  | 90,000 |
| Junior subordinated debentures |  | 25,773 |  | 25,773 |
| Subordinated debentures |  | 59,361 |  | 59,297 |
| Senior notes |  | - |  | 44,585 |
| Notes payable and other borrowings |  | - |  | 9,000 |
| Other liabilities |  | 65,250 |  | 55,642 |
| Total liabilities |  | 5,225,598 |  | 5,427,176 |
| Stockholders' Equity |  |  |  |  |
| Common stock |  | 44,705 |  | 44,705 |
| Additional paid-in capital |  | 201,553 |  | 202,276 |
| Retained earnings |  | 377,320 |  | 310,512 |
| Accumulated other comprehensive loss |  | $(90,619)$ |  | $(93,124)$ |
| Treasury stock |  | (401) |  | $(3,228)$ |
| Total stockholders' equity |  | 532,558 |  | 461,141 |
| Total liabilities and stockholders' equity | \$ | 5,758,156 | \$ | 5,888,317 |

## Old Second Bancorp, Inc. and Subsidiaries

## Consolidated Statements of Income

(In thousands, except share data)
(unaudited)
Three Months Ended September 30,

| $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ |
| :--- | :--- |
| $\$$ | 62665 |


| 62,665 |
| ---: |
| 29 |
|  |
|  |
| 8,946 |
| 1,333 |
| 597 |
| 659 |
| 74,229 |

Savings, NOW, and money market deposits
Time deposits
Securities sold under repurchase agreements
Other short-term borrowings
Junior subordinated debentures
Subordinated debentures
Senior notes
Notes payable and other borrowings
Total interest expense
Net interest and dividend income
Provision for credit losses
Net interest and dividend income after provision for credit losses
Noninterest income
Wealth management
Service charges on deposits
Secondary mortgage fees
Mortgage servicing rights mark to market gain (loss)
Mortgage servicing income
Net gain on sales of mortgage loans
Securities losses, net
Change in cash surrender value of BOLI
Card related income
Other income
Total noninterest income
Noninterest expense
Salaries and employee benefits
Occupancy, furniture and equipment
Computer and data processing
FDIC insurance
Net teller \& bill paying
General bank insurance
Amortization of core deposit intangible
Advertising expense
Card related expense
Legal fees
Consulting \& management fees
Other real estate expense, net
Other expense
Total noninterest expense
Income before income taxes
Provision for income taxes
Net income

Basic earnings per share
Diluted earnings per share
Dividends declared per share

Ending common shares outstanding
Weighted-average basic shares outstanding
Weighted-average diluted shares outstanding
(unaudited)
Nine Months Ended September 30,


182,195

7,203
7,290
(148)

1,534
1,111
$(4,146)$
1,579
3,286
25,450

| 8,194 |
| ---: |
| 3,949 |
| 34,170 |

62,310
10,864
12,817
1,771
3,245
923
1,981
, 044
3,044
648
1,746

| 11,585 |
| ---: |
| 111,489 |
| 59,696 |


| 15,906 |
| ---: |
| $\$ \quad 43,790$ |

\$
0.98
0.97
0.15

44,572,544
44,509,072
45,207,992

# Old Second Bancorp, Inc. and Subsidiaries 

Quarterly Consolidated Average Balance
(In thousands, unaudited)

| Assets | 2022 |  |  |  | 2023 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | 1st Qtr | 2nd Qtr | 3rd Qtr |
| Cash and due from banks | \$ 42,972 | \$ 53,371 | \$ 56,265 | \$ 56,531 | \$ 55,140 | \$ 56,191 | \$ 57,279 |
| Interest earning deposits with financial institutions | 635,302 | 426,820 | 131,260 | 50,377 | 49,310 | 50,309 | 49,737 |
| Cash and cash equivalents | 678,274 | 480,191 | 187,525 | 106,908 | 104,450 | 106,500 | 107,016 |
| Securities available-for-sale, at fair value | 1,807,875 | 1,792,099 | 1,703,348 | 1,576,004 | 1,503,619 | 1,404,664 | 1,295,211 |
| FHLBC and FRBC stock | 16,066 | 20,994 | 19,565 | 19,534 | 24,905 | 34,029 | 35,954 |
| Loans held-for-sale | 6,707 | 3,050 | 2,020 | 1,224 | 813 | 1,150 | 1,641 |
| Loans | 3,397,827 | 3,505,806 | 3,751,097 | 3,877,004 | 3,931,679 | 4,039,052 | 4,009,218 |
| Less: allowance for credit losses on loans | 44,341 | 44,354 | 45,449 | 48,778 | 49,398 | 53,480 | 54,581 |
| Net loans | 3,353,486 | 3,461,452 | 3,705,648 | 3,828,226 | 3,882,281 | 3,985,572 | 3,954,637 |
| Premises and equipment, net | 86,502 | 73,876 | 71,947 | 72,220 | 72,649 | 72,903 | 74,707 |
| Other real estate owned | 2,399 | 1,850 | 1,578 | 1,561 | 1,508 | 1,132 | 472 |
| Mortgage servicing rights, at fair value | 8,218 | 10,525 | 10,639 | 11,322 | 11,127 | 10,741 | 11,066 |
| Goodwill | 86,332 | 86,332 | 86,333 | 86,477 | 86,477 | 86,477 | 86,477 |
| Core deposit intangible | 15,977 | 15,286 | 14,561 | 13,950 | 13,327 | 12,709 | 12,119 |
| Bank-owned life insurance ("BOLI") | 105,396 | 105,463 | 105,448 | 105,754 | 106,655 | 107,028 | 107,786 |
| Deferred tax assets, net | 10,689 | 27,154 | 31,738 | 50,533 | 42,237 | 37,774 | 39,072 |
| Other assets | 55,474 | 53,823 | 55,606 | 53,909 | 48,599 | 50,812 | 52,360 |
| Total other assets | 370,987 | 374,309 | 377,850 | 395,726 | 382,579 | 379,576 | 384,059 |
| Total assets | \$ 6,233,395 | \$ 6,132,095 | \$ 5,995,956 | \$ 5,927,622 | \$ 5,898,647 | \$ 5,911,491 | $\underline{\underline{\text { 5,778,518 }}}$ |
| Liabilities |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |
| Noninterest bearing demand | \$ 2,093,293 | \$ 2,119,667 | \$ 2,092,301 | \$ 2,083,503 | \$ 2,002,801 | \$ 1,920,448 | \$ 1,867,201 |
| Interest bearing: |  |  |  |  |  |  |  |
| Savings, NOW, and money market | 2,899,497 | 2,872,622 | 2,765,281 | 2,680,767 | 2,560,893 | 2,437,096 | 2,324,613 |
| Time | 495,452 | 469,009 | 459,925 | 450,111 | 434,655 | 436,524 | 466,250 |
| Total deposits | 5,488,242 | 5,461,298 | 5,317,507 | 5,214,381 | 4,998,349 | 4,794,068 | 4,658,064 |
| Securities sold under repurchase agreements | 39,204 | 34,496 | 33,733 | 33,275 | 31,080 | 25,575 | 24,945 |
| Other short-term borrowings | - | - | 5,435 | 44,293 | 200,833 | 402,527 | 427,174 |
| Junior subordinated debentures | 25,773 | 25,773 | 25,773 | 25,773 | 25,773 | 25,773 | 25,773 |
| Subordinated debentures | 59,222 | 59,244 | 59,265 | 59,286 | 59,308 | 59,329 | 59,350 |
| Senior notes | 44,494 | 44,520 | 44,546 | 44,572 | 44,599 | 44,134 | - |
| Notes payable and other borrowings | 19,009 | 13,103 | 10,989 | 9,978 | 5,400 | - | - |
| Other liabilities | 60,819 | 32,636 | 34,949 | 51,753 | 51,279 | 48,434 | 53,164 |
| Total liabilities | 5,736,763 | 5,671,070 | 5,532,197 | 5,483,311 | 5,416,621 | 5,399,840 | 5,248,470 |
| Stockholders' equity |  |  |  |  |  |  |  |
| Common stock | 44,705 | 44,705 | 44,705 | 44,705 | 44,705 | 44,705 | 44,705 |
| Additional paid-in capital | 202,828 | 202,544 | 201,570 | 201,973 | 201,397 | 200,590 | 201,344 |
| Retained earnings | 258,073 | 267,912 | 284,302 | 301,753 | 324,785 | 346,042 | 368,732 |
| Accumulated other comprehensive loss | $(3,074)$ | $(49,151)$ | $(63,216)$ | $(100,817)$ | $(86,736)$ | $(78,940)$ | $(84,167)$ |
| Treasury stock | $(5,900)$ | $(4,985)$ | $(3,602)$ | $(3,303)$ | $(2,125)$ | (746) | (566) |
| Total stockholders' equity | 496,632 | 461,025 | 463,759 | 444,311 | 482,026 | 511,651 | 530,048 |
| Total liabilities and stockholders' equity | \$6,233,395 | \$6,132,095 | \$ 5,995,956 | \$ 5,927,622 | \$ 5,898,647 | \$ 5,911,491 | $\underline{\text { \$5,778,518 }}$ |
| Total Earning Assets | \$ 5,863,777 | \$ 5,748,769 | \$ 5,607,290 | \$ 5,524,143 | \$ 5,510,326 | \$ 5,529,204 | \$ 5,391,761 |
| Total Interest Bearing Liabilities | 3,582,651 | 3,518,767 | 3,404,947 | 3,348,055 | 3,362,541 | 3,430,958 | 3,328,105 |

Old Second Bancorp, Inc. and Subsidiaries Quarterly Consolidated Statements of Income (In thousands, except per share data, unaudited)

Interest and Dividend Income
Loans, including fees
Loans held-for-sale
Securities:
Taxable
Tax exempt
Dividends from FHLB and FRBC stock
Interest bearing deposits with financial institutions
$\quad$ Total interest and dividend income
Interest Expense
Savings, NOW, and money market deposits
Time deposits
Securities sold under repurchase agreements
Other short-term borrowings
Junior subordinated debentures
Subordinated debentures
Senior notes
Notes payable and other borrowings
Total interest expense
Net interest and dividend income
Provision for credit losses
$\quad$ Net interest and dividend income after provision for credit
losses
Noninterest Income
Wealth management
Service charges on deposits
Secondary mortgage fees
Mortgage servicing rights mark to market gain (loss)
Mortgage servicing income
Net gain (loss) on sales of mortgage loans
Securities losses, net
Change in cash surrender value of BOLI
Card related income
Other income
Total noninterest income
Noninterest Expense
Salaries and employee benefits
Occupancy, furniture and equipment
Computer and data processing
FDIC insurance
Net teller \& bill paying
General bank insurance
Amortization of core deposit intangible
Advertising expense
Card related expense
Legal fees
Consulting \& management fees
Other real estate expense, net
Other expense
Total noninterest expense
Income before income taxes
Provision for income taxes
Net income

Basic earnings per share (GAAP)
Diluted earnings per share (GAAP)
Dividends paid per share

| 2022 |  |  |  |  |  |  | 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st Qtr |  | 2nd Qtr |  | 3rd Qtr |  | 4th Qtr |  | st Qtr |  | nd Qtr |  | rd Qtr |
| \$ 36,366 | \$ | 38,229 | \$ | 46,614 | \$ | 55,170 | \$ | 57,210 | \$ | 61,561 | \$ | 62,665 |
| 57 |  | 32 |  | 22 |  | 19 |  | 12 |  | 19 |  | 29 |
| 5,169 |  | 6,786 |  | 9,116 |  | 10,495 |  | 10,735 |  | 9,930 |  | 8,946 |
| 1,317 |  | 1,297 |  | 1,332 |  | 1,341 |  | 1,337 |  | 1,337 |  | 1,333 |
| 153 |  | 263 |  | 261 |  | 259 |  | 280 |  | 396 |  | 597 |
| 269 |  | 782 |  | 663 |  | 461 |  | 585 |  | 643 |  | 659 |
| 43,331 |  | 47,389 |  | 58,008 |  | 67,745 |  | 70,159 |  | 73,886 |  | 74,229 |
| 397 |  | 347 |  | 380 |  | 776 |  | 1,149 |  | 1,742 |  | 2,558 |
| 277 |  | 265 |  | 335 |  | 571 |  | 664 |  | 1,156 |  | 1,982 |
| 11 |  | 9 |  | 10 |  | 10 |  | 9 |  | 7 |  | 27 |
| - |  | - |  | 44 |  | 436 |  | 2,345 |  | 5,160 |  | 5,840 |
| 280 |  | 284 |  | 285 |  | 287 |  | 279 |  | 281 |  | 245 |
| 546 |  | 547 |  | 546 |  | 546 |  | 546 |  | 546 |  | 547 |
| 485 |  | 578 |  | 728 |  | 891 |  | 994 |  | 1,414 |  | - |
| 103 |  | 95 |  | 111 |  | 137 |  | 87 |  | - |  | - |
| 2,099 |  | 2,125 |  | 2,439 |  | 3,654 |  | 6,073 |  | 10,306 |  | 11,199 |
| 41,232 |  | 45,264 |  | 55,569 |  | 64,091 |  | 64,086 |  | 63,580 |  | 63,030 |
| - |  | 550 |  | 4,500 |  | 1,500 |  | 3,501 |  | 2,000 |  | 3,000 |
| 41,232 |  | 44,714 |  | 51,069 |  | 62,591 |  | 60,585 |  | 61,580 |  | 60,030 |
| 2,698 |  | 2,506 |  | 2,280 |  | 2,403 |  | 2,270 |  | 2,458 |  | 2,475 |
| 2,074 |  | 2,328 |  | 2,661 |  | 2,499 |  | 2,424 |  | 2,362 |  | 2,504 |
| 139 |  | 50 |  | 81 |  | 62 |  | 59 |  | 76 |  | 66 |
| 2,978 |  | 82 |  | 548 |  | (431) |  | (525) |  | 96 |  | 281 |
| 519 |  | 579 |  | 514 |  | 518 |  | 516 |  | 499 |  | 519 |
| 1,495 |  | (262) |  | 449 |  | 340 |  | 306 |  | 398 |  | 407 |
| - |  | (33) |  | (1) |  | (910) |  | $(1,675)$ |  | $(1,547)$ |  | (924) |
| 124 |  | 72 |  | 146 |  | 376 |  | 242 |  | 418 |  | 919 |
| 2,574 |  | 2,965 |  | 2,653 |  | 2,795 |  | 2,244 |  | 2,690 |  | 2,606 |
| 862 |  | 924 |  | 2,165 |  | 1,294 |  | 1,489 |  | 773 |  | 1,024 |
| 13,463 |  | 9,211 |  | 11,496 |  | 8,946 |  | 7,350 |  | 8,223 |  | 9,877 |
| 19,967 |  | 21,332 |  | 21,011 |  | 24,263 |  | 22,248 |  | 21,798 |  | 23,115 |
| 3,699 |  | 3,046 |  | 4,119 |  | 4,128 |  | 3,475 |  | 3,639 |  | 3,506 |
| 6,268 |  | 4,006 |  | 2,543 |  | 2,978 |  | 1,774 |  | 1,290 |  | 1,922 |
| 410 |  | 702 |  | 659 |  | 630 |  | 584 |  | 794 |  | 744 |
| 1,907 |  | 834 |  | 504 |  | 485 |  | 502 |  | 515 |  | 534 |
| 315 |  | 351 |  | 257 |  | 298 |  | 305 |  | 306 |  | 300 |
| 665 |  | 659 |  | 657 |  | 645 |  | 624 |  | 618 |  | 616 |
| 182 |  | 194 |  | 83 |  | 130 |  | 142 |  | 103 |  | 93 |
| 534 |  | 1,057 |  | 1,453 |  | 1,304 |  | 1,216 |  | 1,222 |  | 1,347 |
| 257 |  | 179 |  | 212 |  | 225 |  | 319 |  | 283 |  | 97 |
| 616 |  | 523 |  | 607 |  | 679 |  | 790 |  | 520 |  | 549 |
| (12) |  | 87 |  | 21 |  | 34 |  | 306 |  | (98) |  | (27) |
| 3,444 |  | 4,279 |  | 3,862 |  | 3,885 |  | 3,637 |  | 3,840 |  | 4,627 |
| 38,252 |  | 37,249 |  | 35,988 |  | 39,684 |  | 35,922 |  | 34,830 |  | 37,423 |
| 16,443 |  | 16,676 |  | 26,577 |  | 31,853 |  | 32,013 |  | 34,973 |  | 32,484 |
| 4,423 |  | 4,429 |  | 7,054 |  | 8,238 |  | 8,406 |  | 9,411 |  | 8,149 |
| \$ 12,020 | \$ | 12,247 | \$ | 19,523 | \$ | 23,615 | \$ | 23,607 | \$ | 25,562 | \$ | 24,335 |
| \$ 0.27 | \$ | 0.28 | \$ | 0.43 | \$ | 0.53 | \$ | 0.53 | \$ | 0.57 | \$ | 0.55 |
| 0.27 |  | 0.27 |  | 0.43 |  | 0.52 |  | 0.52 |  | 0.56 |  | 0.54 |
| 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |

## Reconciliation of Non-GAAP Financial Measures

The tables below provide a reconciliation of each non-GAAP financial measure to the most comparable GAAP measure for the periods indicated. Dollar amounts below in thousands:

|  | Quarters Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  |
| Net Income |  |  |  |  |  |
| Income before income taxes (GAAP) | \$ | 32,484 | \$ 34,973 | \$ | 26,577 |
| Pre-tax income adjustments: |  |  |  |  |  |
| Merger-related costs, net of losses/(gains) on branch sales |  | - | 29 |  | 1,061 |
| Liquidation and deconversion costs on Visa credit card portfolio |  | 629 | - |  | - |
| Gains on the sale of Visa credit card and land trust portfolios |  | - | - |  | (923) |
| Adjusted net income before taxes |  | 33,113 | 35,002 |  | 26,715 |
| Taxes on adjusted net income |  | 8,307 | 9,419 |  | 7,091 |
| Adjusted net income (non-GAAP) | \$ | 24,806 | \$ 25,583 | \$ | 19,624 |
| Basic earnings per share (GAAP) | \$ | 0.55 | \$ 0.57 | \$ | 0.43 |
| Diluted earnings per share (GAAP) |  | 0.54 | 0.56 |  | 0.43 |
| Adjusted basic earnings per share excluding acquisition-related costs (non-GAAP) |  | 0.55 | 0.58 |  | 0.44 |
| Adjusted diluted earnings per share excluding acquisition-related costs (non-GAAP) |  | 0.55 | 0.56 |  | 0.43 |


|  | Quarters Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  |
| Net Interest Margin |  |  |  |  |  |  |
| Interest income (GAAP) | \$ | 74,229 | \$ | 73,886 | \$ | 58,008 |
| Taxable-equivalent adjustment: |  |  |  |  |  |  |
| Loans |  | 11 |  | 11 |  | 6 |
| Securities |  | 354 |  | 355 |  | 354 |
| Interest income (TE) |  | 74,594 |  | 74,252 |  | 58,368 |
| Interest expense (GAAP) |  | 11,199 |  | 10,306 |  | 2,439 |
| Net interest income (TE) | \$ | 63,395 | \$ | 63,946 | \$ | 55,929 |
| Net interest income (GAAP) | \$ | 63,030 | \$ | 63,580 | \$ | 55,569 |
| Average interest earning assets | \$ | 5,391,761 | \$ | 5,529,204 | \$ | 5,607,290 |
| Net interest margin (GAAP) |  | 4.64 \% |  | 4.61 \% |  | 3.93 \% |
| Net interest margin (TE) |  | 4.66 \% |  | 4.64 \% |  | 3.96 \% |


|  | GAAP |  |  |  |  | Non-GAAP |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended |  |  |  |  | Three Months Ended |  |  |  |  |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  |
| Efficiency Ratio / Adjusted Efficiency Ratio |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense | \$ | 37,423 | \$ 34,830 | \$ | 35,988 | \$ | 37,423 | \$ 34,830 | \$ | 35,988 |
| Less amortization of core deposit |  | 616 | 618 |  | 657 |  | 616 | 618 |  | 657 |
| Less other real estate expense, net |  | (27) | (98) |  | 21 |  | (27) | (98) |  | 21 |
| Less acquisition related costs, net of losses/(gains) on branch sales |  | N/A | N/A |  | N/A |  | - | 29 |  | 1,061 |
| Less liquidation and deconversion costs on Visa credit card portfolio |  | N/A | N/A |  | N/A |  | 629 | - |  | - |
| Noninterest expense less adjustments | \$ | 36,834 | \$ 34,310 | \$ | 35,310 | \$ | 36,205 | \$ 34,281 | \$ | 34,249 |
| Net interest income | \$ | 63,030 | \$ 63,580 | \$ | 55,569 | \$ | 63,030 | \$ 63,580 | \$ | 55,569 |
| Taxable-equivalent adjustment: |  |  |  |  |  |  |  |  |  |  |
| Loans |  | N/A | N/A |  | N/A |  | 11 | 11 |  | 6 |
| Securities |  | N/A | N/A |  | N/A |  | 354 | 355 |  | 354 |
| Net interest income including adjustments |  | 63,030 | 63,580 |  | 55,569 |  | 63,395 | 63,946 |  | 55,929 |
| Noninterest income |  | 9,877 | 8,223 |  | 11,496 |  | 9,877 | 8,223 |  | 11,496 |
| Less securities losses |  | (924) | $(1,547)$ |  | (1) |  | (924) | $(1,547)$ |  | (1) |
| Less MSRs mark to market gains |  | 281 | 96 |  | 548 |  | 281 | 96 |  | 548 |
| Less gain on Visa credit card portfolio sale |  | N/A | N/A |  | N/A |  | - | - |  | 743 |
| Less gain on sale of land trust portfolio |  | N/A | N/A |  | N/A |  | - | - |  | 180 |
| Taxable-equivalent adjustment: |  |  |  |  |  |  |  |  |  |  |
| Change in cash surrender value of BOLI |  | N/A | N/A |  | N/A |  | 245 | 111 |  | 39 |
| Noninterest income (excluding) / including adjustments |  | 10,520 | 9,674 |  | 10,949 |  | 10,765 | 9,785 |  | 10,065 |
| Net interest income including adjustments plus noninterest income (excluding) / including adjustments | \$ | 73,550 | \$ 73,254 | \$ | 66,518 | \$ | 74,160 | \$73,731 | \$ | 65,994 |
| Efficiency ratio / Adjusted efficiency ratio |  | 50.08 \% | $46.84 \%$ |  | 53.08 \% |  | 48.82 | 46.49 \% |  | 51.90 \% |

N/A - Not applicable.

|  | Quarters Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  |
| Adjusted Return on Average Tangible Common Equity Ratio |  |  |  |  |  |  |
| Net income (GAAP) | \$ | 24,335 | \$ | 25,562 | \$ | 19,523 |
| Income before income taxes (GAAP) | \$ | 32,484 | \$ | 34,973 | \$ | 26,577 |
| Pre-tax income adjustments: |  |  |  |  |  |  |
| Amortization of core deposit intangibles |  | 616 |  | 618 |  | 657 |
| Net income, excluding intangibles amortization, before taxes |  | 33,100 |  | 35,591 |  | 27,234 |
| Taxes on net income, excluding intangible amortization, before taxes |  | 8,304 |  | 9,578 |  | 7,228 |
| Net income, excluding intangibles amortization (non-GAAP) | \$ | 24,796 | \$ | 26,013 | \$ | 20,006 |
| Total Average Common Equity | \$ | 530,048 |  | 511,651 | \$ | 463,759 |
| Less Average goodwill and intangible assets |  | 98,596 |  | 99,186 |  | 100,894 |
| Average tangible common equity (non-GAAP) | \$ | 431,452 | \$ | 412,465 | \$ | 362,865 |
| Return on average common equity (GAAP) |  | 18.21 \% |  | 20.04 \% |  | 16.70 \% |
| Return on average tangible common equity (non-GAAP) |  | 22.80 \% |  | 25.30 \% |  | 21.87 \% |

# Old Second 

BANCORP, INC.
Loan Portfolio Disclosures
AS OF SEPTEMBER 30, 2023

Loan Portfolio Composition (in millions)


| Portfolio Segment | Outstanding | Classified | Allowance |
| :--- | :--- | :--- | :--- |
| Construction \& Land Development | $\$ 203$ | $\$ 17$ | $0.63 \%$ |
| Non-Owner Occupied CRE | $\$ 1,047$ | $\$ 54$ | $1.71 \%$ |
| Owner-Occupied CRE | $\$ 809$ | $\$ 55$ | $1.52 \%$ |
| Multifamily | $\$ 372$ | $\$ 1$ | $0.69 \%$ |
| Commercial \& Industrial (incl. Leases) | $\$ 1,190$ | $\$ 19$ | $1.41 \%$ |
| 1-4 Family Residential | $\$ 281$ | $\$ 5$ | $0.91 \%$ |
| Home Equity | $\$ 102$ | $\$ 2$ | $1.62 \%$ |
| Consumer | $\$ 26$ | - | $0.69 \%$ |
| Total | $\$ 4,030$ | $\$ 153$ | $\mathbf{1 . 2 8 \%}$ |

Total Loans and Allowance for Credit Losses Trend (in millions)


## Non-Owner Occupied CRE Portfolio Composition (in millions)



Non-Owner Occupied Office CRE Portfolio Composition (in millions)


| Location | Outstanding | LTV | Classified | Allowance |
| :--- | :--- | :--- | :--- | :--- |
| Illinois | $\$ 215$ | $67 \%$ | $\$ 37$ | $4.56 \%$ |
| Chicago | $\$ 51$ | $78 \%$ | $\$ 19$ | $5.21 \%$ |
| Suburban | $\$ 164$ | $63 \%$ | $\$ 18$ | $4.36 \%$ |
| Oklahoma | $\$ 15$ | $65 \%$ | - | $0.71 \%$ |
| Michigan | $\$ 12$ | $63 \%$ | - | $4.09 \%$ |
| Texas | $\$ 9$ | $69 \%$ | - | $0.71 \%$ |
| Colorado | $\$ 6$ | $56 \%$ | - | $0.71 \%$ |
| Wisconsin | $\$ 2$ | $91 \%$ | $\$ 2$ | $10.82 \%$ |
| Total | $\$ 259$ | $\mathbf{6 7 \%}$ | $\mathbf{\$ 3 9}$ | $\mathbf{4 . 1 2 \%}$ |

Non-Owner Occupied Office CRE Allowance Build (in millions)


Owner-Occupied CRE Portfolio Composition (in millions)



[^0]:    ${ }^{1}$ Both the Company and the Bank ratios are inclusive of a capital conservation buffer of $2.50 \%$, and both are subject to the minimum capital adequacy guidelines of $7.00 \%, 8.50 \%, 10.50 \%$, and $4.00 \%$ for the Common equity tier 1, Tier 1 risk-based, Total risk-based and Tier 1 leverage ratios, respectively.
    ${ }^{2}$ The prompt corrective action provisions are applicable only at the Bank level, and are $6.50 \%, 8.00 \%, 10.00 \%$, and $5.00 \%$ for the Common equity tier 1, Tier 1 risk-based, Total risk-based and Tier 1 leverage ratios, respectively.

