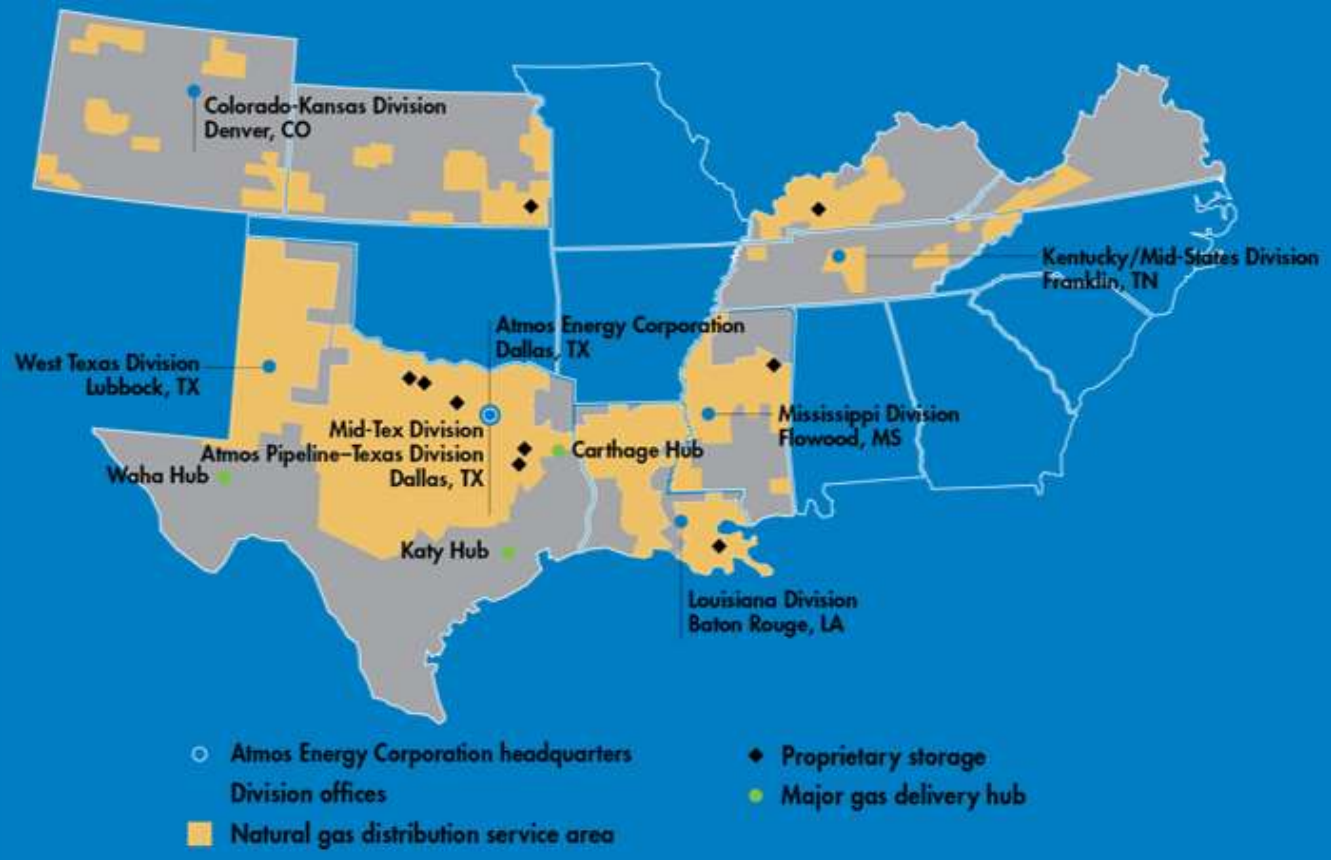
ATMOS energy®

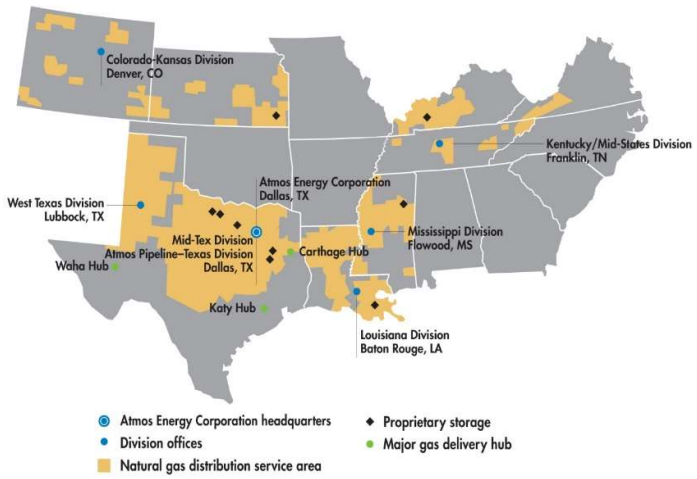



**Our vision is for Atmos Energy to be the Safest provider of natural gas services. We will be recognized for Exceptional Customer Service, for being a Great Employer and for achieving Superior Financial Results.**

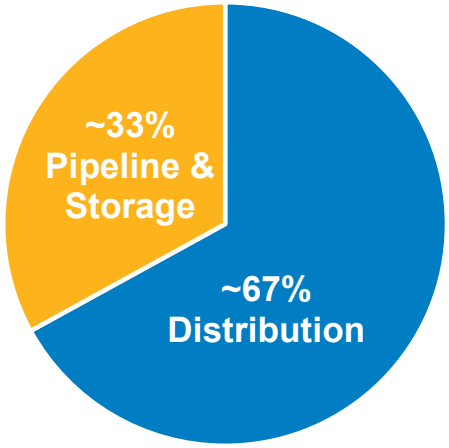
June 2023

# Leading Natural Gas Delivery Platform

## Eight-state distribution territory

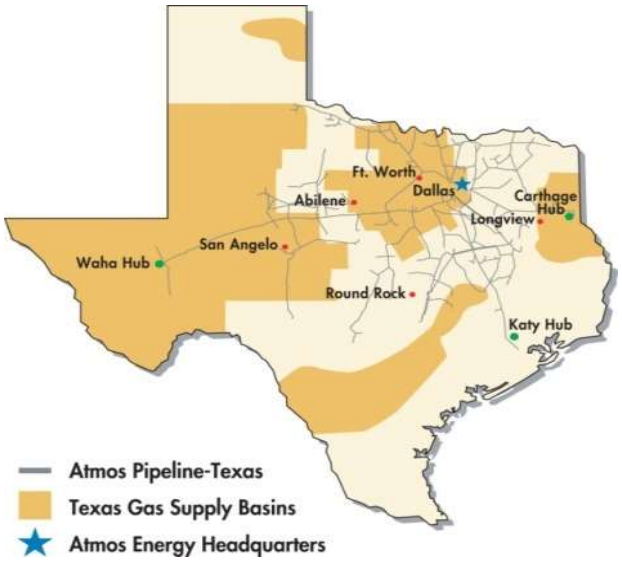



## Business Mix




**2023 Estimated Net Income**

## Intrastate pipeline system




### Diversified LDC platform in 8 states

- Largest pure-play natural gas LDC with over 3.3 million customers in 8 states
- ~73,000 miles of distribution and transmission mains
- ~65% of distribution rate base is located in Texas
- Blended allowed ROE of 9.8%
- Constructive regulatory mechanisms reduce lag
- ~13 Bcf of working storage capacity

### Favorably positioned pipeline spans Texas shale gas supply basins

- ~5,700 miles of intrastate pipeline
  - Spans multiple key shale gas formations
  - Connection to major market hubs
- ~46 Bcf of working storage capacity
- Allowed ROE of 11.5%
- Margin derived from tariff-based rates primarily serving Mid-Tex and other LDCs

# Sustainable Performance Supported By Focused Business Model

**Attractive pure-play total return supported by strong financial foundation**

- Safety-driven, organic growth strategy supports 6% - 8% earnings per share and dividend per share growth through Fiscal 2027
- 100% of earnings from fully regulated, leading natural gas delivery platform
- 20 consecutive years of EPS growth; 39 consecutive years of dividend growth
- Strong investment-grade credit ratings/ liquidity

**Diversified and growing jurisdictional footprint**

- Regulated distribution assets in 8 states serving over 3 million customers
- 97% of rate base in states that offer policy support for investment in natural gas infrastructure
- Strong customer growth
- Favorably positioned regulated pipeline spans Texas shale gas supply basins

**Transparent Capital Spending Horizon**

- Comprehensive risk-based replacement program
- Further enhance resiliency and supply reliability while reducing methane emissions
- Support strong customer growth in our existing footprint

**Constructive Regulation Focused on Safety and Reliability**

- Annual filing mechanisms in most jurisdictions offer regular, consistent rate adjustments
- Earning on ~90% of annual capex within 6 months; ~99% within 12 months
- Significant percentage of revenue earned through fixed or tariff-based charges

**Sustainability Integrated Into Strategy**

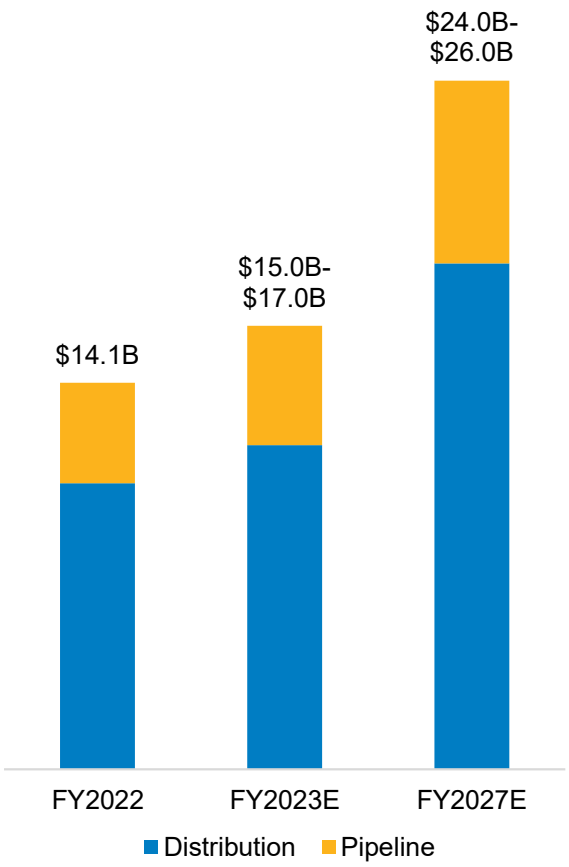
- Formal Board of Director oversight over sustainability
- Comprehensive plan to reduce environmental impact from operations
- Safely providing reliable, efficient and abundant natural gas with a lower carbon footprint than electricity
- Investing in the communities we serve

# Safety Driven, Organic Growth Strategy

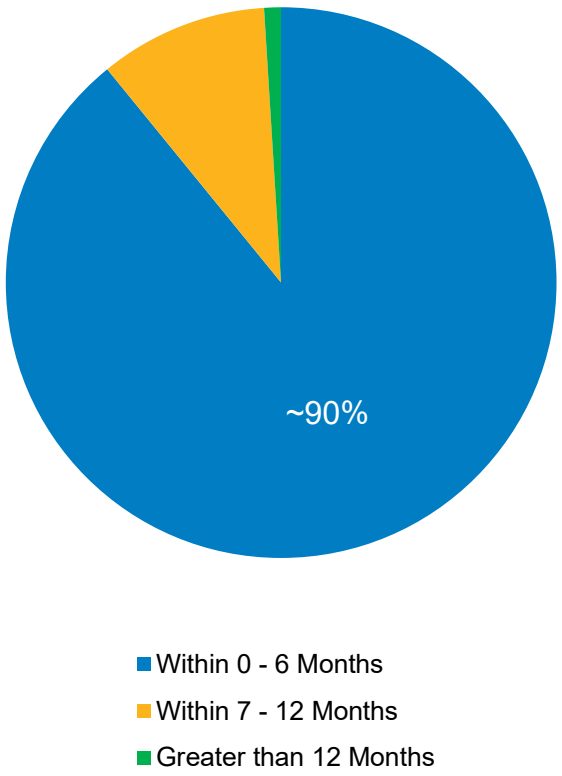
## Constructive Regulatory Mechanisms Support Efficient Conversion of Safety and Reliability Investments into Financial Results

**~ $15 billion in capital investment through 2027; >85% allocated to safety** + **Constructive rate mechanisms that reduce regulatory lag** = **6% - 8% Consolidated EPS growth**

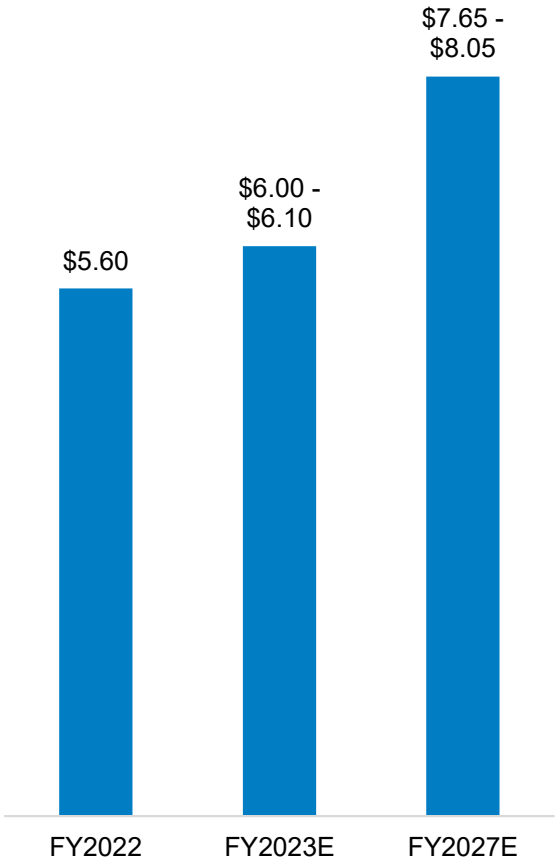
### Rate Base




### Annual Capex Recovery




### Earnings per Share



# Constructive Regulation Focused on Safety and Reliability

## ~90% of Annual Capital Spend Begins to Earn Within Six Months

| | Regulatory Mechanisms | | Recovery Method | | Service Territory Detail | | | CapEx |
|---|---|---|---|---|---|---|---|---|
| Jurisdiction | Infrastructure | Deferral/ Forward-Looking | Annual Filing | General Case | Meters (000s) | Rate Base[1] ($MM) | Rate Base[1] % of Total | 2023E ($MM) |
| **Texas** | | | | | | | | |
| • **Mid-Tex** | 8.209 | ✓ | RRM/DARR/ GRIP | - | 1,843 | 5,700 | 41 | 1,100-1,125 |
| • **APT** | GRIP | - | GRIP[2] | - | NA | 3,700 | 26 | 875-885 |
| • **West Texas** | 8.209 | ✓ | RRM/GRIP | - | 330 | 1,020 | 7 | 145-155 |
| **Louisiana** | RSC | ✓ | RSC | - | 378 | 1,040 | 7 | 175-185 |
| **Mississippi** | SIR | ✓ | SRF/SIR | - | 274 | 890 | 6 | 145-155 |
| **Kentucky** | PRP | ✓ | PRP | ✓ | 186 | 620 | 4 | 60-70 |
| **Tennessee** | - | ✓ | ARM | - | 164 | 500 | 4 | 75-85 |
| **Kansas** | GSRS | - | GSRS | ✓ | 142 | 320 | 2 | 35-45 |
| **Colorado** | SSIR | ✓ | SSIR | ✓ | 129 | 260 | 2 | 30-40 |
| **Virginia** | SAVE | - | SAVE | ✓ | 25 | 70 | 1 | 10-15 |

1. *Represents an estimate of rate base as of September 30, 2022*
2. *Requires a rate case every 5 years*

# Constructive Regulation Focused on Safety and Reliability

## Ongoing Modernization Supported By Efficient Recovery Mechanisms

### Constructive Regulation Supports

- Pipe replacement via risk models and industry identified materials
- Performance of necessary maintenance & monitoring work
- Employee training to improve safety
- Compliance with evolving rules and regulations

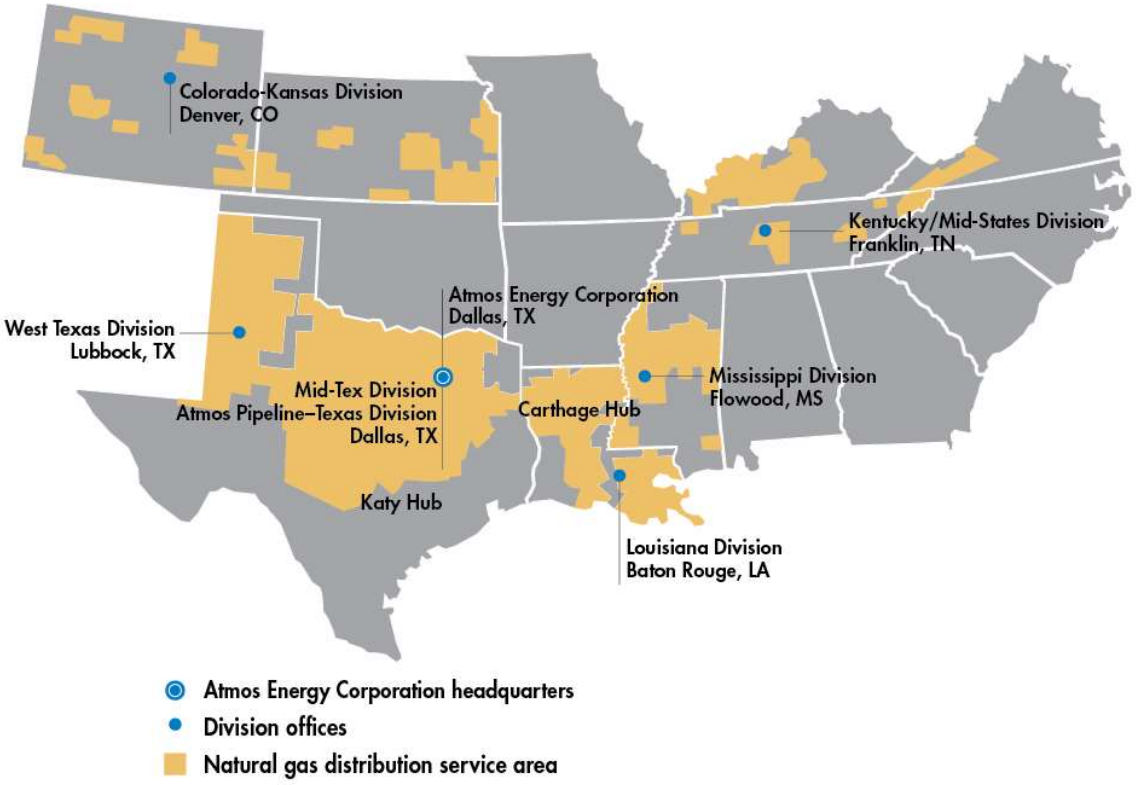
### Constructive Regulation Provides

- Reduced Regulatory Lag
  - Annual mechanisms / Infrastructure mechanisms
  - Forward-looking test periods
  - Expense deferrals
- Revenue Stability
  - Base charges – 62% of residential distribution revenue[1]
  - WNA – covers 96% of distribution revenue[1]
  - Bad debt recovery covers 81% of distribution customers, insulating revenue from the commodity portion of bad debt expense
  - Pipeline & Storage segment – tariff-based revenue
- More predictable earnings and cash flow
  - Regular, consistent rate adjustments
  - Smaller annual impact to customer bills

1. *Revenue excluding gas costs*

# Leading Natural Gas Delivery Platform

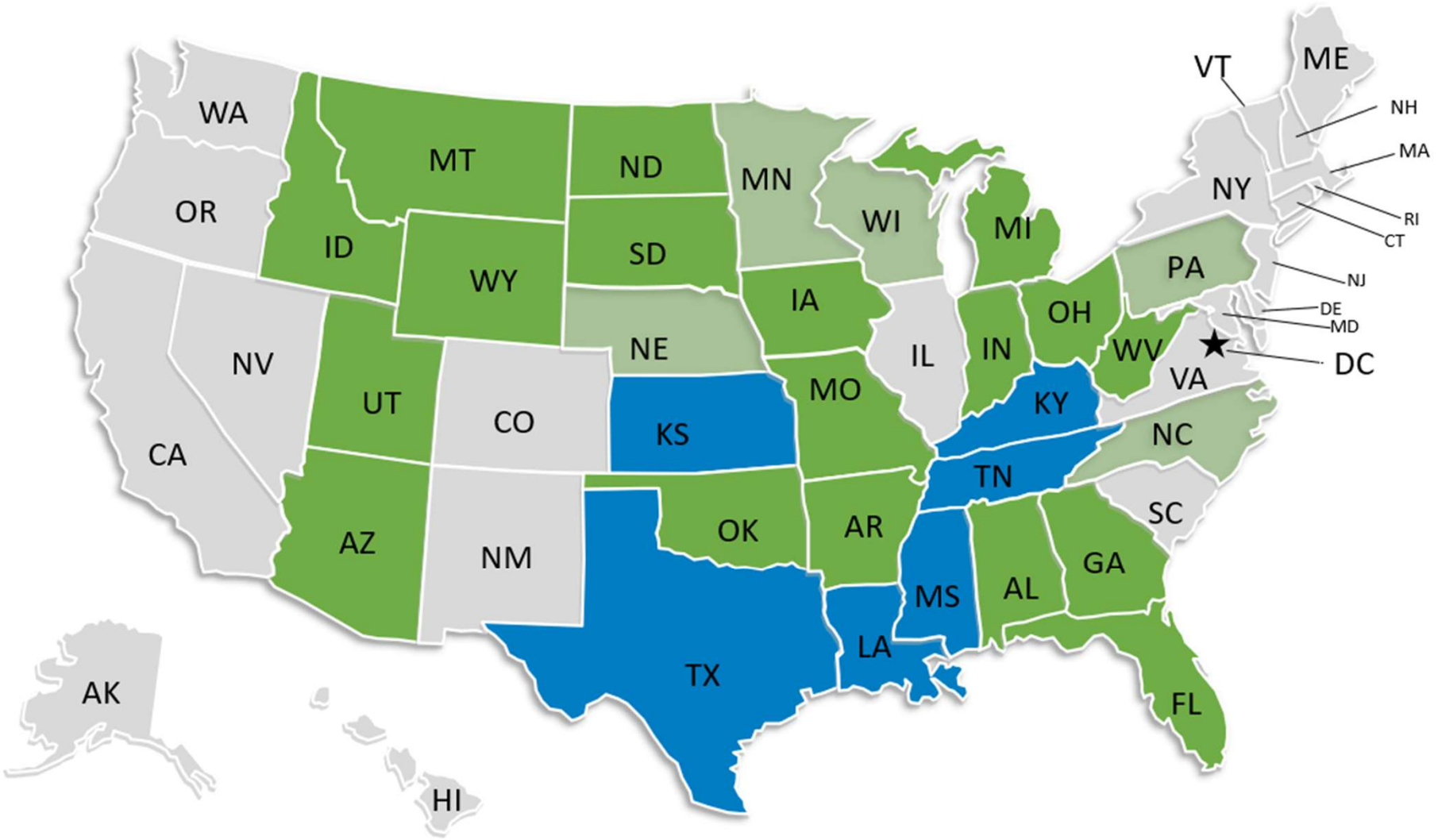
## Diversified LDC Platform in Eight States




- Largest pure-play natural gas LDC with over 3 million customers
  - Largest Natural Gas Distributor in Texas with ~ 2.1 million customers
- ~73,000 miles of distribution and transmission mains
- Connected to 38 different pipelines across 8 states providing supplier diversity
- Blended allowed ROE of 9.8%
- Constructive regulatory mechanisms reduce lag
- ~65% of revenues earned in the first 6 months of the fiscal year
- $10.4 billion estimated rate base as of September 30, 2022
- Represents 67% of consolidated net income

# Leading Natural Gas Delivery Platform

## 97% of Rate Base in states that offer policy support for investment in natural gas infrastructure

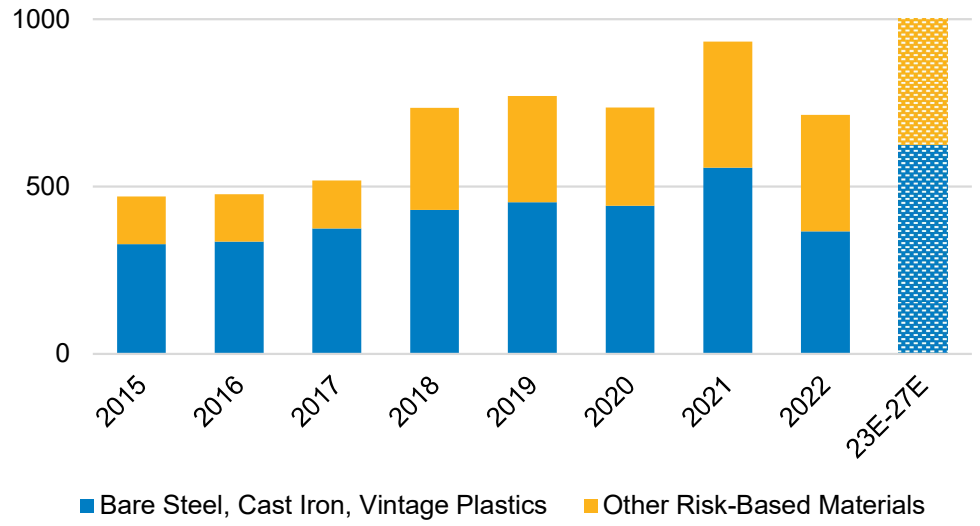


# Modernizing Our Distribution System

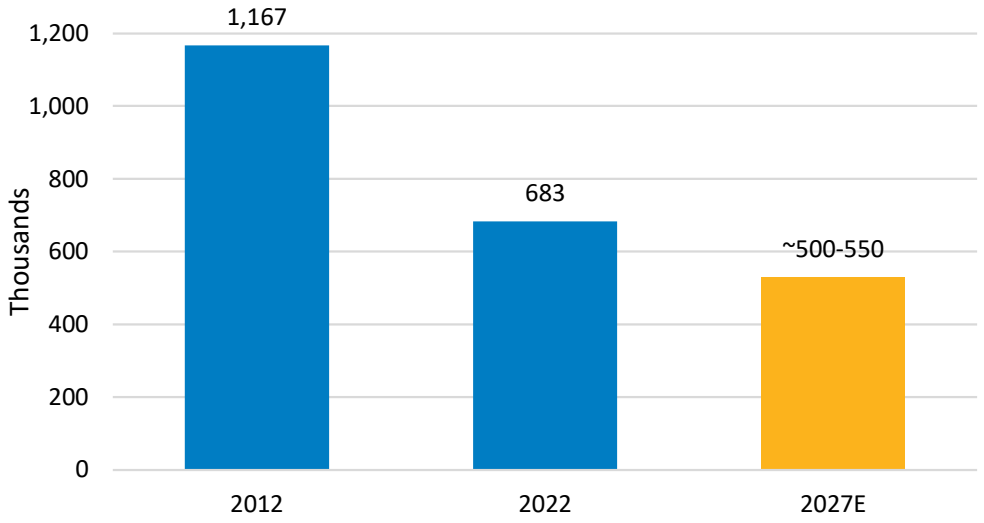
## ~$11 Billion Capital Plan Through 2027; > 85% Focused On Safety and Reliability

- **Replace 4,000 – 5,000 miles of distribution system pipe**
  - 6% - 8% of total system
- **Replace 120,000-170,000 steel service lines**
  - 15% - 20% reduction
- **Install wireless meter reading**
  - ~75% anticipated WMR coverage
- **Support Customer Growth**

Distribution Miles Replaced[1,2]



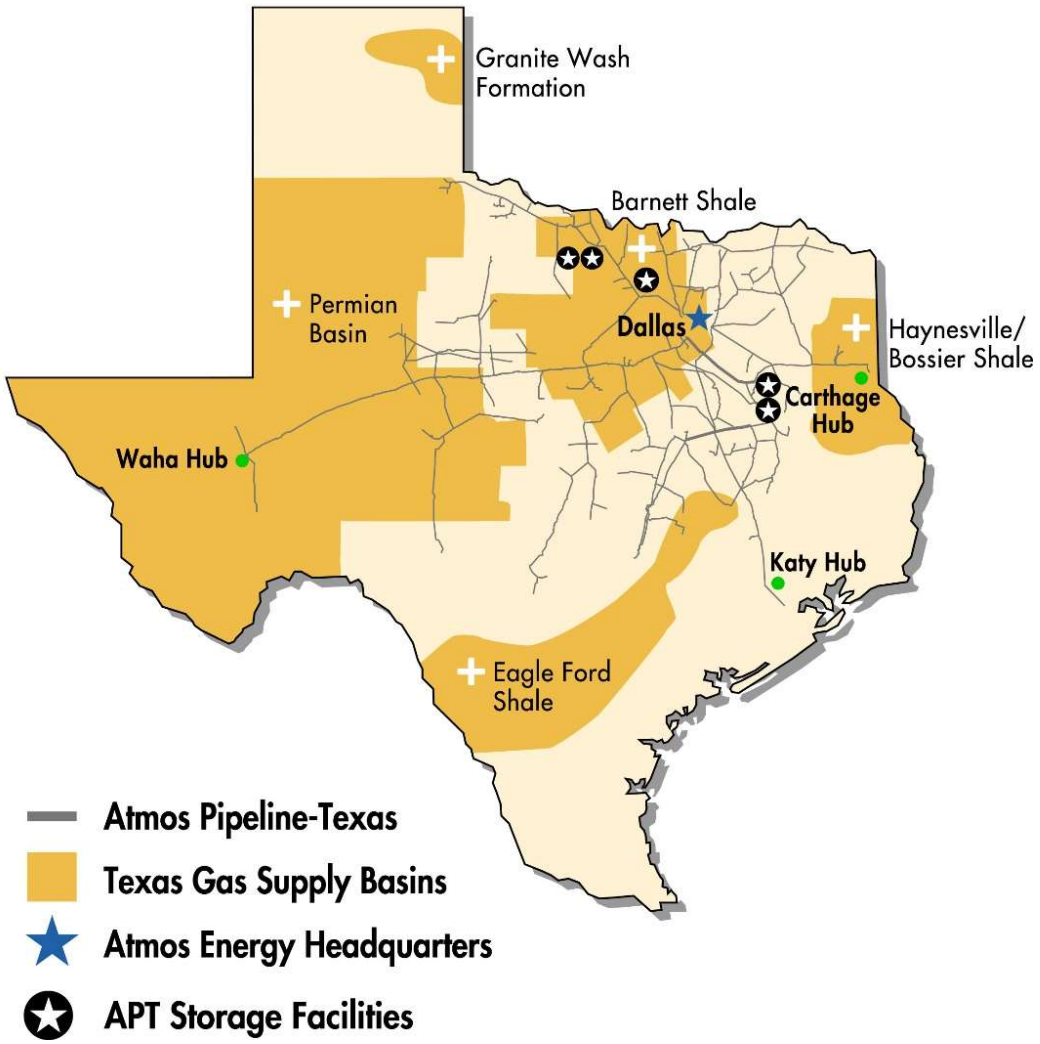

Inventory of Steel Service Lines[1,2]




1. *2021 DOT Report*
2. *2022 figures are based on fiscal year data*

# Leading Natural Gas Delivery Platform

## APT is Favorably Positioned Intrastate Pipeline Spans Texas Shale Gas Supply Basins

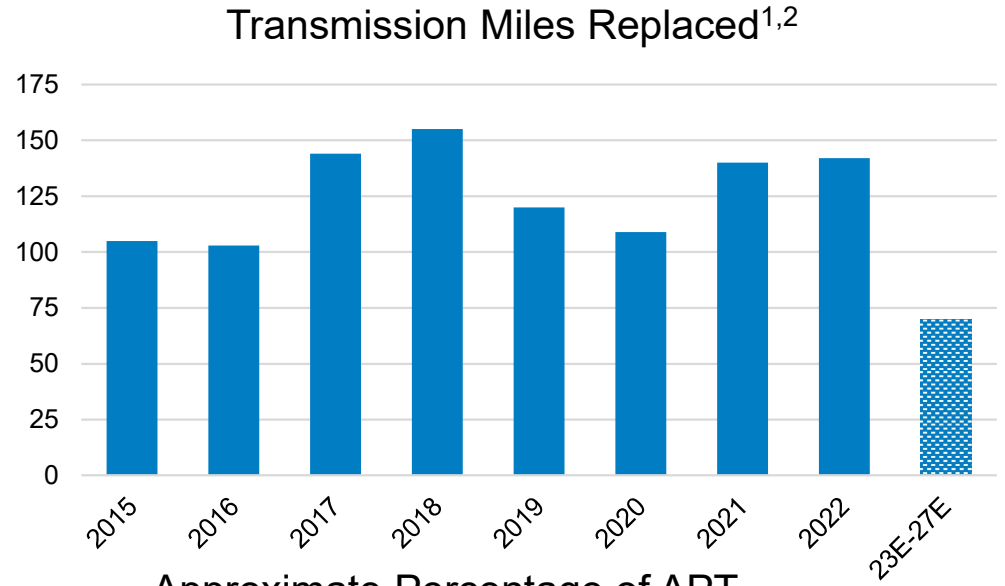


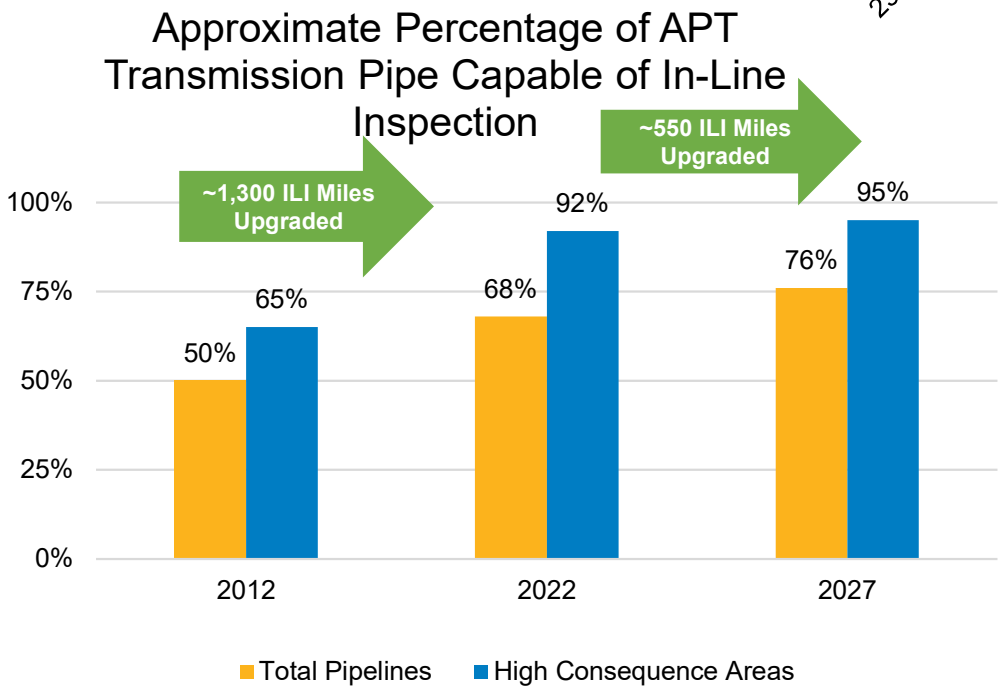

- Regulated by the Railroad Commission of Texas
  - Established to provide gas supply service to Mid-Tex and other LDCs
  - 100% of margin derived from tariff-based rates
- ~5,700 miles of intrastate pipeline
  - Spans multiple key shale gas formations
  - Connections at all 3 Texas Hubs - Waha, Katy & Carthage
  - Transported approximately 780 Bcf in Fiscal 2022
    - Average throughput of 2.1 Bcf/d
- Five storage facilities with 46 Bcf of working capacity
- Allowed ROE of 11.5%
- Margin derived from tariff-based rates primarily serving Mid-Tex and other LDCs
- $3.7 estimated rate base as of September 30, 2022
- Represents ~33% of consolidated net income

# Modernizing our Transmission System

## ~$4 Billion Capital Plan for APT Through 2027

- **Pipeline Integrity Management**
  - Upgrading lines with pigging facilities
  - Replacing valves, fittings, and pipe to allow In-Line Inspection tools to travel through pipeline
  - Prioritized replacement based on integrity management results
- **Supply Reliability and Growth**
  - Replacing 400-600 miles APT transmission pipe through 2027
  - Line S-2 east of Dallas
  - WA Loop – West of Fort Worth
  - Permian Highway Connector
  - Bethel to Groesbeck line
  - Bethel Cavern upgrade

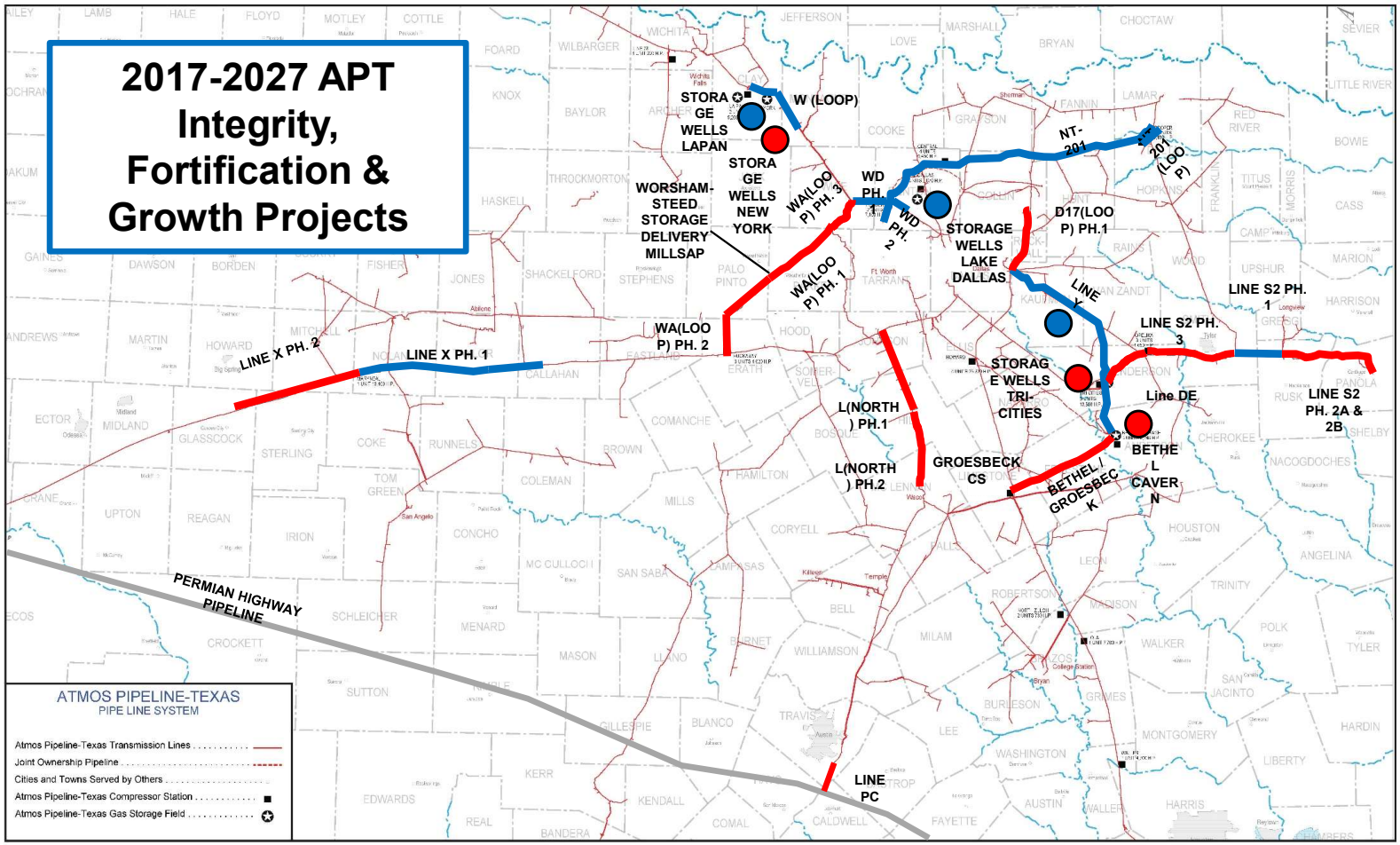



1. *2021 DOT Report*
2. *2022 figures are based on fiscal year data*

# Modernizing our Transmission System

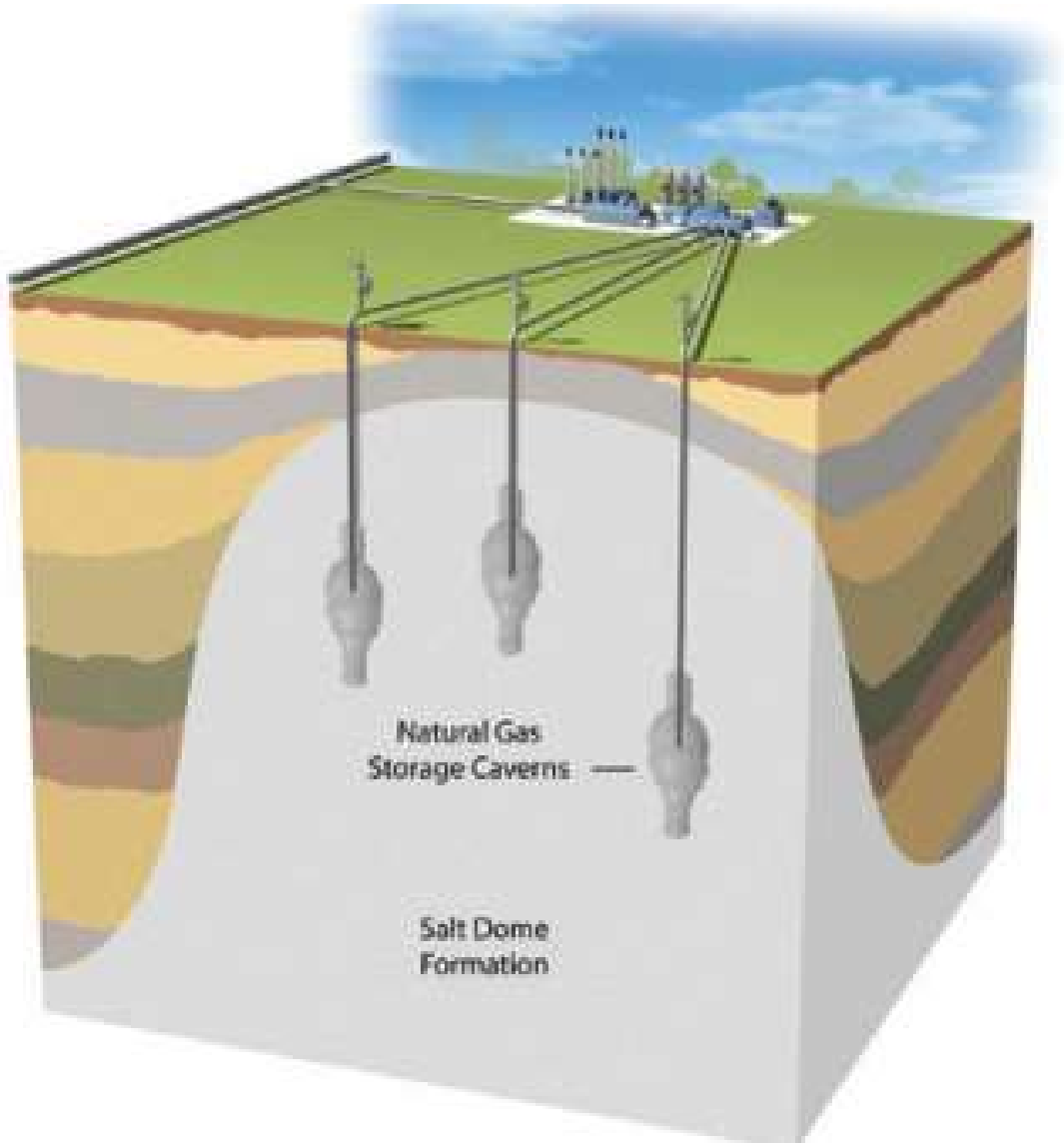
## 2017-2027 Significant APT Capital Projects




**FY17 – FY22** **FY23 – FY27**

# Modernizing our Transmission System

## APT - Bethel Storage Projects




- Development of a third cavern at Bethel provides storage capacity to meet growth.
- Third cavern placed into service in late 2022; adds 6 Bcf of new working gas capacity.

# Sustainability Integrated Into Strategy

# Sustainability Integrated Into Strategy

## Formal Board of Director Oversight Over Sustainability

**Board of Directors**
Corporate Responsibility, Sustainability, & Safety Committee

### Strong Corporate Governance

- ✓ Diverse Board & Senior Leadership
- ✓ Accountable to Shareholders

### Providing Value to Customers

- ✓ Affordable and Reliable service
- ✓ Strong Customer Service Focus

### Reduce Environmental Impact

- ✓ Comprehensive plan addresses all areas of the company
- ✓ Goal to reduce methane emissions by 50% by 2035 from 2017 levels[1]

**Focus on Safety and Risk Mitigation**

### Culture

- ✓ *AtmoSpirt*, our unique culture, introduced in 1998
- ✓ Foundation for teamwork, trust & respect

### Safety

- ✓ Comprehensive training programs
- ✓ Emphasis on technology and innovation

### Supporting Communities

- ✓ Focused on Students, Community Heroes and Our Most Vulnerable Neighbors
- ✓ Investing employee and company time and financial resources

1. *Reduction from 2017 values for EPA-reported distribution system mains and services*

# Sustainability Integrated Into Strategy

## Environmental Strategy Overview

- **Atmos Energy's comprehensive environmental strategy is focused on reducing our Scope 1, 2, and 3 emissions and environmental impact from our operations in five key focus areas: Operations, Fleet, Facilities, Gas Supply, and Customers**

- **We are implementing operating practices and solutions to reduce carbon from our operations through:**
  - Ongoing system modernization work
  - Reducing third-party damage to our system
  - Improving monitoring and measuring of methane emissions
  - Expanding supply options and opportunities including renewable natural gas (RNG)
  - Expanding customer energy efficiency programs
  - Exploring clean energy technologies through research and development
  - Collaboration with our legislators, regulators, customers, and suppliers

- **Future carbon reduction targets will be established based upon existing legislation, regulation, and technologies**

# Sustainability Integrated Into Strategy

## Environment Strategy - Operations

### Pipeline Systems

- Goal to reduce methane emissions by 50% by 2035 from 2017 levels[1] through pipe and service line replacement
- Expand advanced mobile leak detection technology
- Continue to recycle water used in boring and hydrotesting activities
- Reuse drilling mud to reduce shipped waste



### Venting

- Incorporate recompression and enclosed combustion technologies to reduce methane emissions from pipeline construction and maintenance activities



### Pneumatic Devices

- Utilize bleed-free or low bleed devices on new and replacement natural gas pneumatic devices
- ~50% of existing high-bleed devices converted to bleed-free/low-bleed devices or instrument air systems
- Installing compressed air systems at APT storage and compression facilities



### Storage & Compression

- Gas Cloud Imaging capabilities installed at all APT storage fields
- Installing advanced leak detection technologies on distribution storage fields
- Install packing vent monitoring systems on reciprocating compression units




1. *Reduction from 2017 values for EPA-reported distribution system mains and services*

# Sustainability Integrated Into Strategy

## Environment Strategy - Fleet, Facilities, Gas Supply, and Customers

### Fleet

- Transitioning fleet to gas-hybrid or CNG vehicles
  - ~10% of light duty fleet has been converted to hybrid
- Two CNG fueling stations in operation; two more in development




### Facilities

- 16 LEED certified facilities (5 Gold, 9 Silver); New facilities are designed to LEED-certified Standards
- Fuel cell installed at corporate date center
- Evaluating onsite power generation opportunities, including RNG-fueled fuel cell
- Tracking energy consumption at all facilities.
  - Source environmentally conscious electric generation




### Gas Supply

- Currently selling ~ 5 Bcf of CNG and transporting ~ 8 BCF of RNG; equivalent of removing 95,000 passenger cars annually
- Evaluating potential opportunities to incorporate Responsibly Sourced Gas or Carbon Offset Gas into our Gas Supply portfolio




### Customers

- Customer efficiency tariffs currently in four jurisdictions; seek to expand tariffs in all states
- Implemented SmartChoice Carbon Offset tariff in TN; tariff pending in KS
- Partner with builders to build Zero Net Energy Homes featuring natural-gas appliances
- Continue to promote digital customer interactions
  - ~85% of customers pay electronically
  - ~52% of customers use eBill



# Sustainability Integrated Into Strategy

## Supporting research and development initiatives to further reduce emissions

The **ONE Future Coalition** is a group of more than 50 natural gas companies working together to voluntarily reduce methane emissions **across the Natural Gas value chain** to **1% (or less) by 2025**. 2021 methane intensity of 0.462% and 99.54% efficient in delivering gas from the rig to the burner tip.

**Accelerating the commercial deployment of low- and zero-carbon technologies**
from 2030 to scale through 2050 for economy-wide deep decarbonization

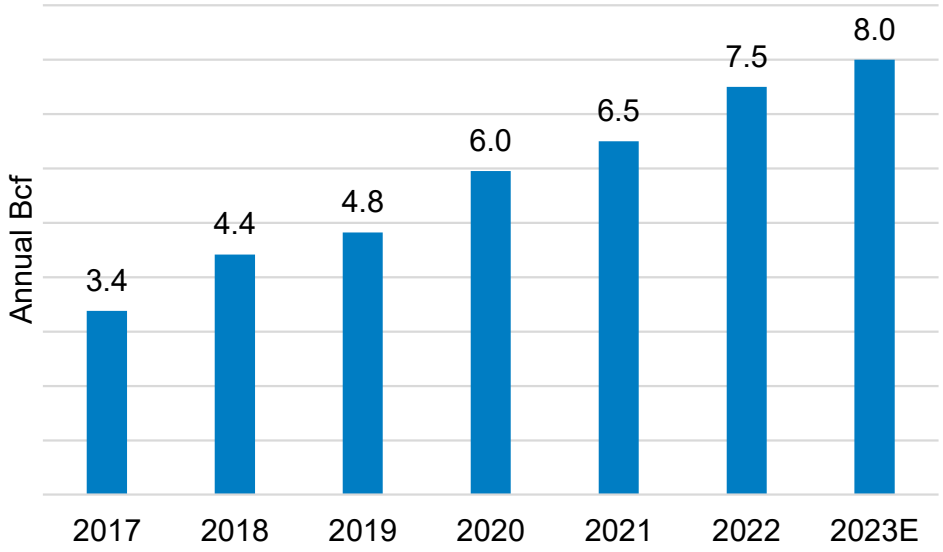
**The Coalition for Renewable Natural Gas** is a public policy advocate and education platform for the RNG industry in North America.

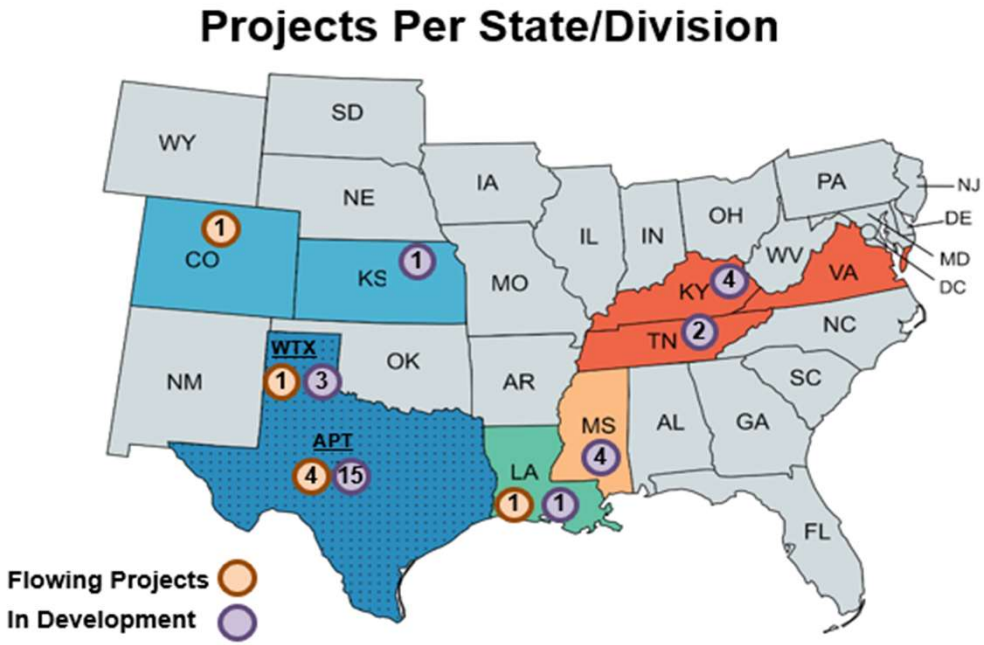
Sustainable Methane Abatement & Recycling Timeline (SMART) is an initiative **to capture and control methane from 43,000+ organic waste sites in North America by 2050**, achieving significant benchmarks by 2025, 2030 and 2040.

# Sustainability Integrated Into Strategy

## Supporting RNG Projects Through Transportation Contracts Helps Customers Achieve Their Environmental Objectives

**Atmos Energy transports ~8 Bcf of RNG annually**




- Added ~1.0 Bcf to RNG transport volume
- Equivalent to removing ~95,000 cars from roads for one year[1]
- By providing RNG transportation services this results in an increased RNG volume as a percent of our throughput without impacting customer bills

1. *Based upon the CO2e from firing fossil natural gas; does not take into account the additional offsetting capacity of RNG.*

# Sustainability Integrated Into Strategy

## Natural Gas Combined With Renewable Energy Affordably Reduce Customers' Carbon Footprint

## Zero Net Energy (ZNE) Homes






### Atmos Energy is Partnering With Local Habitat For Humanity Chapters to Build ZNE Homes

**ZNE Homes can produce as much or more energy as they consume by using:**

- High-efficiency natural gas appliances
- Rooftop solar panels
- Innovative weatherization

### About our ZNE Homes:

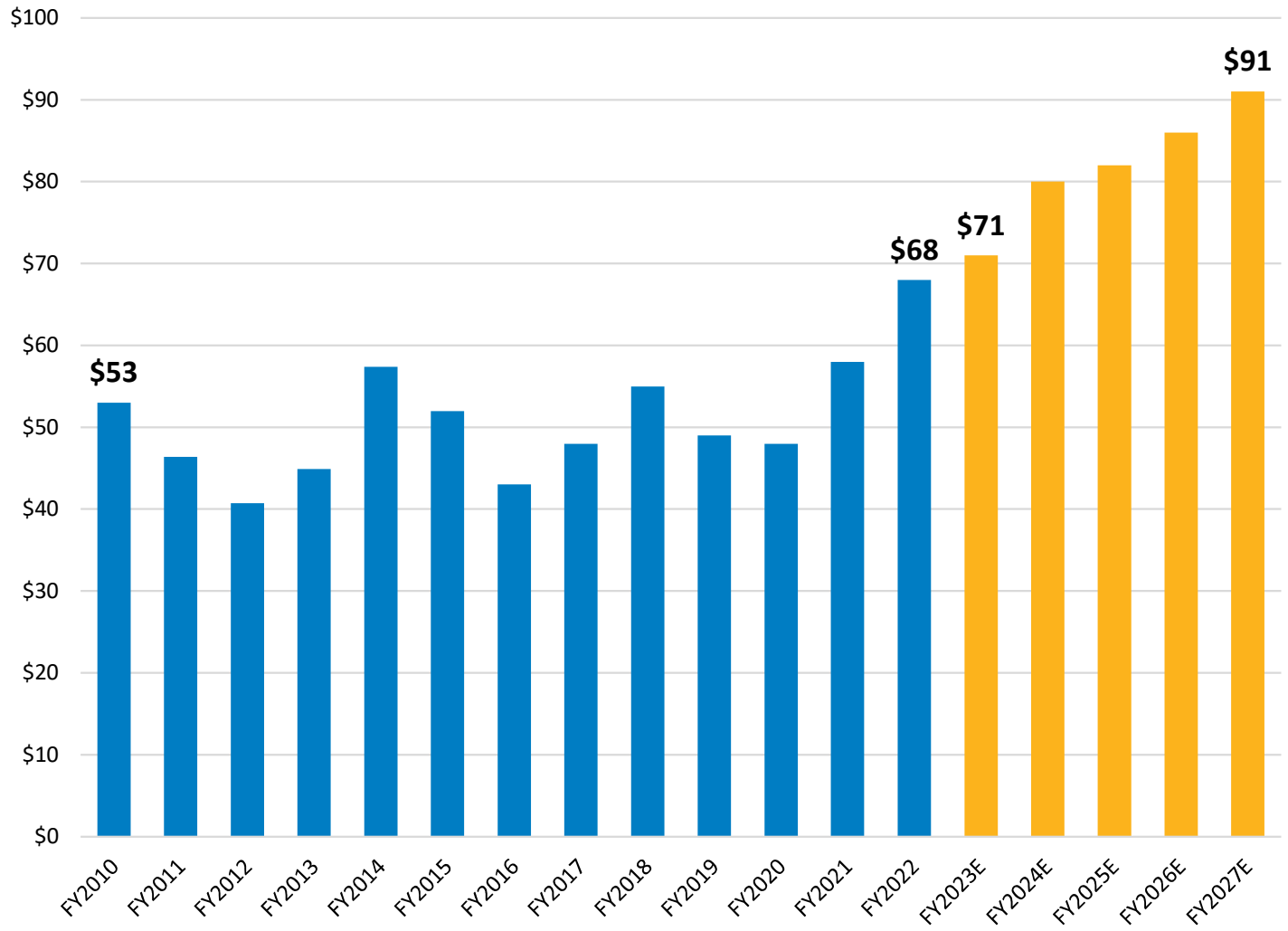
- 8 homes completed
  - HERS[1] score for each home is less than zero
- 4 homes under construction; 3 expected to be completed this fiscal year

*[1] Home Energy Rating System (HERS) is a nationally recognized rating system for calculating the energy efficiency of a home. A score less than zero means the home produces more energy from renewable sources than it consumes.*

# Sustainability Integrated Into Strategy

## Residential use of natural gas remains competitive

### Average Monthly Customer Bill



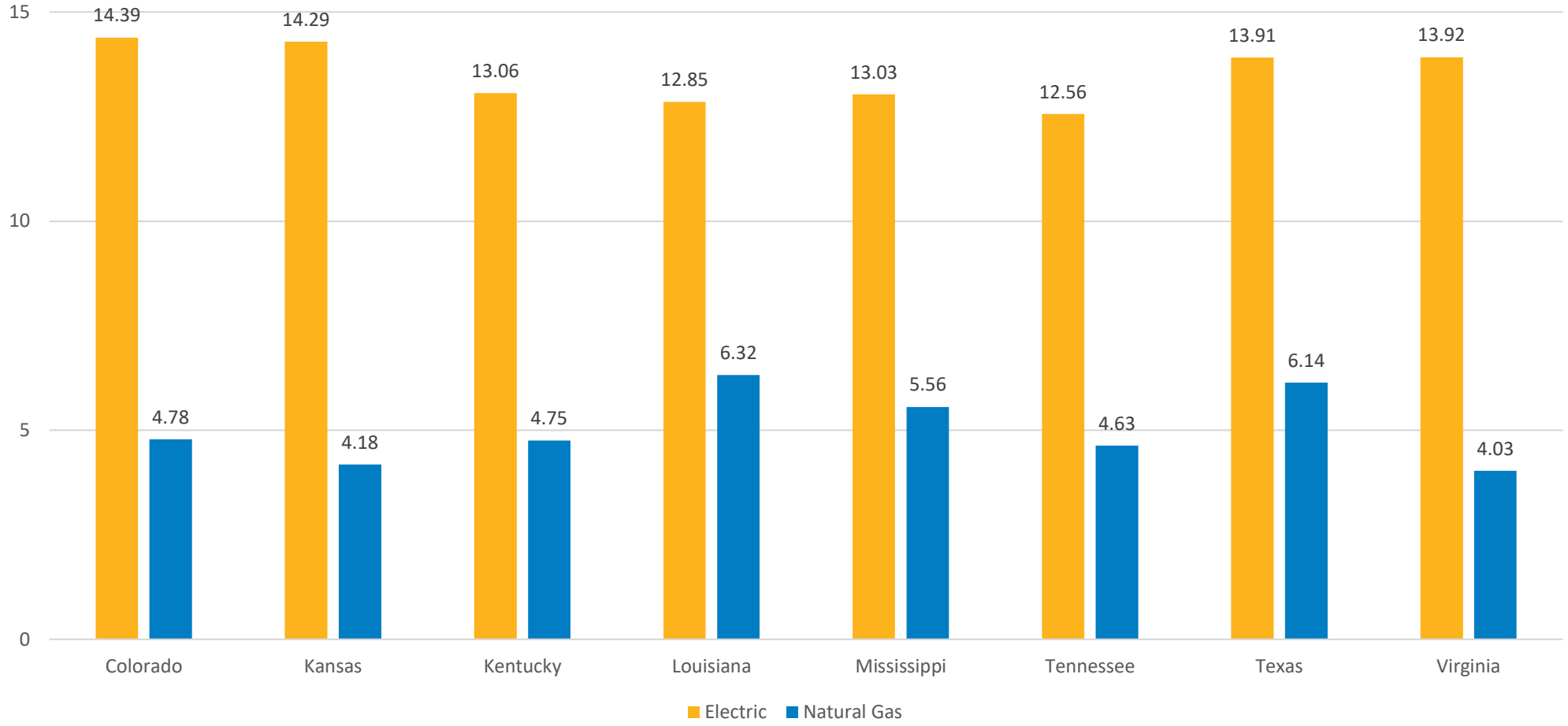

### Key Assumptions

- Normal weather and consumption
- ~$15 billion of CAPEX spending through 2027
- Commodity pricing
  - FY23: $4.00 to $5.00
  - FY24 - FY27: $4.50 to $5.50
- Delivery cost
  - FY23 – FY27: $3.00 - $3.50
- Purchased gas cost accounts for ~50% of the customer bill in FY23; dropping to ~35% by FY27

# Sustainability Integrated Into Strategy

## Natural Gas Price Advantage Over Electricity

### Electricity[1] vs Natural Gas[2] - kWh Equivalent




**Natural Gas is ~2x - 3x less expensive in Atmos Energy's states vs. electricity**

1. *US Energy Information Agency, www.eia.gov residential customer electric rates for the twelve months ending February 2023*
2. *Represents Atmos Energy's average residential customer rates for the twelve months ending February 2023*

# Sustainability Integrated Into Strategy

## Residential Natural Gas Bills Remain the Lowest Monthly Utility Bill

**Water[2]**
**$74**

**Cable & Internet[3]**
**$116**

**Natural Gas[1]**
**$71**

**Electric[4]**
**$138**

**Mobile Phone[5]**
**$104**



1. *FY2023E Atmos Energy enterprise-wide average monthly residential bill*
2. *Bureau of Labor Statistics (www.bls.gov); 2021 average monthly bill for water, sewer and other public services and maintenance*
3. *Doxo; 2021 U.S. Cable & Internet Market Size and Household Spending Report*
4. *US Energy Information Agency, www.eia.gov residential customer electric rates for the twelve months ending February 2023.*
5. *Bureau of Labor Statistics (www.bls.gov); 2021 average monthly service bill for one line*

# Financial Performance and Outlook

# Fiscal 2023 Financial Performance

## Fiscal 2023 Highlights

- **Q2 Financial Performance**
  - YTD Diluted EPS of $4.40
  - $1.4 billion in capital spending; 86% allocated to safety and reliability spending
  - Tightened fiscal 2023 EPS guidance range to $6.00 to $6.10 from $5.90 to $6.10
  - 8.8% increase in fiscal 2023 annual dividend to $2.96 per diluted share
    - 39th consecutive year of rising dividends
- **Executed Our Regulatory Strategy**
  - Completed $248.6 million as of June 26, 2023
  - $258.3 million currently in progress
- **Strong Balance Sheet**
  - Approximately $3.3 billion in available liquidity
  - $1.2 billion of financing to support operations
    - Issued $500 million 30-year senior notes at 5.75%[1]
    - Issued $300 million 10-year senior notes at 5.45%
    - Settled $360 million of equity forwards
  - Equity capitalization at 60.9% as of March 31, 2023

1. *4.50% effective rate after giving effect to the settlement of our interest rate swap.*

# Q2 Fiscal 2023 Financial Performance

## Consolidated Financial Highlights

| Segment Net Income ($millions, except EPS) | Three Months Ended March 31 | | Six Months Ended March 31 | |
|---|---|---|---|---|
| | 2023 | 2022 | 2023 | 2022 |
| Distribution | $ 289 | $ 269 | $ 483 | $ 448 |
| Pipeline & Storage | 69 | 56 | 147 | 126 |
| **Net Income** | **$ 358** | **$ 325** | **$ 630** | **$ 574** |
| **Diluted EPS[1]** | **$ 2.48** | **$ 2.37** | **$ 4.40** | **$ 4.24** |
| **Capital Expenditures** | **$ 619.7** | **$ 505.8** | **$ 1,415.3** | **$ 1,190.0** |

1. *Since Atmos Energy has non-vested share-based payments with a nonforfeitable right to dividends, there is a requirement to use the two-class method of computing earnings per share. As a result, EPS cannot be calculated directly from the income statement.*

# Q2 Fiscal 2023 Financial Performance

## Segment Operating Income Highlights

| Three Months Ended March 31 *($millions)* | 2023 | 2022 | Change |
|---|---|---|---|
| Distribution | $ 335.3 | $ 311.3 | $ 24.0 |
| Pipeline & Storage | 87.3 | 73.8 | 13.5 |
| **Operating Income** | **$ 422.6** | **$ 385.1** | **$ 37.5** |

### Distribution Key Drivers

- **$52.5MM – Increase due to rate case outcomes**
- **$14.9MM – Increase in consumption**
- **$ 6.1MM – Increase due to residential customer and industrial load growth**
- **$17.7MM – Increase in D&A and property tax expense**
- **$11.6MM – Increase in pipeline system maintenance primarily due to line locate spending**
- **$ 6.9MM – Increase in bad debt**

### Pipeline & Storage Key Drivers

- **$21.0MM – Increase due to rate case outcomes**
- **$ 6.3MM – Increase in D&A and property tax expense**

# Q2 Fiscal 2023 Financial Performance

## Segment Operating Income Highlights

| Six Months Ended March 31 *($millions)* | 2023 | 2022 | Change |
|---|---|---|---|
| Distribution | $ 567.1 | $ 501.8 | $ 65.3 |
| Pipeline & Storage | 176.7 | 159.2 | 17.5 |
| **Operating Income** | **$ 743.8** | **$ 661.0** | **$ 82.8** |

### Distribution Key Drivers

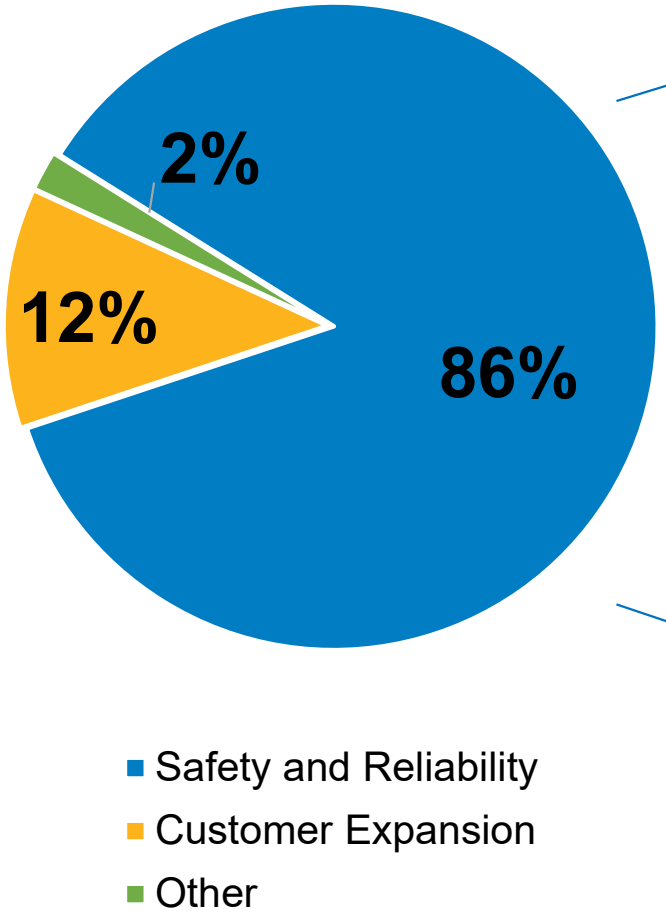
- **$109.8MM – Increase due to rate case outcomes**
- **$ 14.1MM – Increase in consumption**
- **$ 11.5MM – Increase due to residential customer and industrial load growth**
- **$ 33.7MM – Increase in D&A and property tax expense**
- **$ 18.9MM – Increase in pipeline system maintenance primarily due to line locate spending**
- **$ 7.0MM – Increase in bad debt**

### Pipeline & Storage Key Drivers

- **$42.0MM – Increase due to rate case outcomes**
- **$ 7.1MM – Increase in through-system revenues**
- **$14.1MM – Increase in O&M primarily due to inspection spending and employee-related costs**
- **$10.6MM – Increase in D&A and property tax expense**

# Q2 Fiscal 2023 Financial Performance

## Capital Spending Highlights

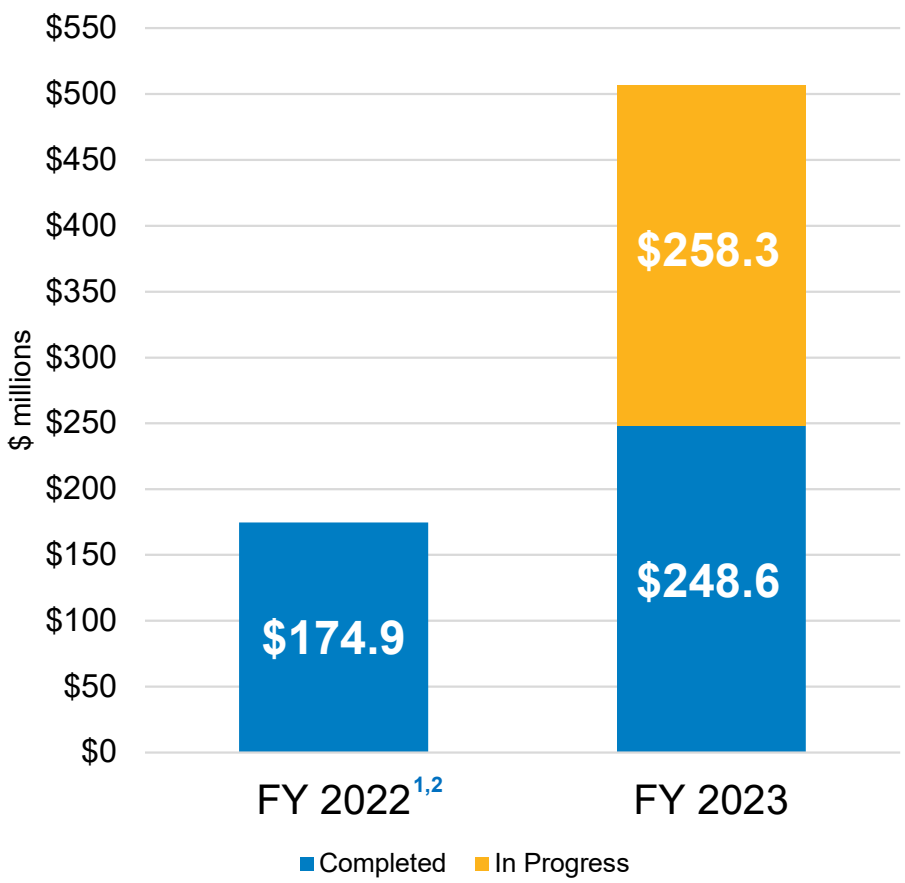



| *$millions* | | Fiscal 2023 YTD CapEx |
|---|---|---|
| $ | 626 | Repair and replace transmission and distribution pipelines |
| | 163 | Pipeline integrity management projects |
| | 135 | Fortifications |
| | 125 | Install & replace measurement & regulating equipment |
| | 124 | Service line replacement |
| | 47 | Enhance storage and compression capabilities |
| **$** | **1,220** | **Total Safety and Reliability Spending** |
| **$** | **1,415** | **Total Capital Spending** |

# FY 2023 Financial Performance

## Regulatory Highlights

### Approved Annualized Operating Income Increases




1. *Excluding the impact of EDIT fiscal 2022 rate outcomes were $215.6 million.*
2. *Includes $17.7 million excluding the impact of EDIT for the LA RSC in fiscal 2022; Implemented subject to refund.*

### Key Rate Activity
Through June 23, 2023

- **$248.6MM Completed**
  - $ 84.9MM – APT GRIP
  - $ 81.4MM – Mid-Tex Cities RRM
  - $ 12.2MM – Mississippi SRF
  - $ 17.3MM – Mid-Tex DARR
  - $ 12.8MM – Mid-Tex ATM GRIP
  - $ 8.6MM – Mississippi SIR
  - $ 7.3MM – West Texas Cities RRM
  - $ 6.9MM – West Texas ALDC GRIP
  - $ 6.0MM – Mid-Tex Environs GRIP
  - $ 2.0MM – WTX Environs & Triangle GRIP
  - $ 2.0MM – Kansas Rate Case
  - $ 2.0MM – Colorado SSIR
  - $ 1.6MM – Kentucky PRP
  - $ 1.3MM – Kansas Ad Valorem
  - $ 0.9MM – Colorado Rate Case
  - $ 0.8MM – Kansas SIP
  - $ 0.5MM – Virginia SAVE
- **$258.3MM In-Progress**
  - $113.8MM – Mid-Tex Cities RRM
  - $107.4MM – APT Rate Case
  - $ 16.5MM – Louisiana RSC
  - $ 10.1MM – West Texas Cities RRM
  - $ 9.8MM – Mississippi SIR
  - $ 0.7MM – Virginia SAVE

# Fiscal 2023 Financial Performance

## Financing Highlights

- **$800 million of long-term debt financing issued through March 31, 2023**
  - $500 million 5.75% 30-year senior notes issued in October 2022[1]
  - $300 million 5.45% 10-year senior notes issued in October 2022
- **Equity needs satisfied through our ATM program**
  - $257 million of equity forward arrangements priced through March 31, 2023
  - $360 million in settled equity forward arrangements through march 31, 2023
  - $673 million available under equity forward agreements as of March 31, 2023
    - Maturity: September 29, 2023 through September 30, 2024
    - Shares: 5,808,384
    - Forward Share Price: $115.90
  - $1.0 billion available for issuance through our ATM program as of March 31, 2023
- **$5.0 billion shelf registration statement filed March 31, 2023; $4.0 billion currently available**
- **Kansas and Texas Securitization Completed**
  - March 2023 - Received $2.02 billion in securitization proceeds from the state of Texas and utilized the proceeds to prepay the term loan facility that was previously used to repay our outstanding storm related senior notes of $2.2 billion.
  - June 2023 - Completed $95 million securitization financing in Kansas

1. *4.50% effective rate after giving effect to the settlement of our interest rate swap.*

# Financial Outlook

## FY 2023 Five Year Plan Key Themes

**Earnings and Dividends Per Share**

- Plan drives **6.0% - 8.0% annual EPS growth** through FY 2027
  - FY 2023 Guidance of **$6.00 - $6.10**; Midpoint of range implies 8.0% growth
  - FY 2027 guidance of **$7.65 - $8.05**
  - **$2.96** Indicated Dividend for FY 2023; 8.8% growth from FY 2022
- ***Incremental financing summarized below reflected in guidance***

**Safety and Reliability Continues to Drive Spending**

- **~$15 billion** in capital expenditures included in the Plan
  - **11.2%** rise from FY 2022 Five Year Plan
  - **~90%** of annual CAPEX begins to earn within 6 months from end of test year
- **$24B - $26B** targeted rate base by FY 2027
  - **11% - 13%** annual growth rate
- **3.0% - 3.5%** annual O&M expense inflation rate

**FY 23 Financing Plan Consistent With FY 22 Plan**

- **$8.5B - $9.5B** incremental long-term financing
  - Short-term debt used as needed to provide cost-effective financing until replaced with long-term financing
- Five Year Plan supports **current balance sheet strength**

# Financial Outlook

## Fiscal 2023E Guidance

| *($millions, except EPS)* | FY 2022 | FY 2023E[1] |
|---|---|---|
| Distribution | $ 522 | $ 570 - 590 |
| Pipeline & Storage | 252 | 285 - 295 |
| **Total Net Income** | **$ 774** | **$ 855 - 885** |
| Average Diluted Shares | 138.1 | 144 - 146 |
| **Diluted EPS[2]** | **$ 5.60** | **$ 6.00 - 6.10** |
| **Capital Spending** | **$ 2,444** | **$ ~2,700** |

1. *Changes in events or other circumstances that the Company cannot currently anticipate could materially impact earnings and could result in earnings for fiscal 2023 significantly above or below this outlook.*

2. *Since Atmos Energy has non-vested share-based payments with a non-forfeitable right to dividends, there is a requirement to use the two-class method of computing earnings per share. As a result, EPS cannot be calculated directly from the income statement.*

# Financial Outlook

## Fiscal 2023E Guidance

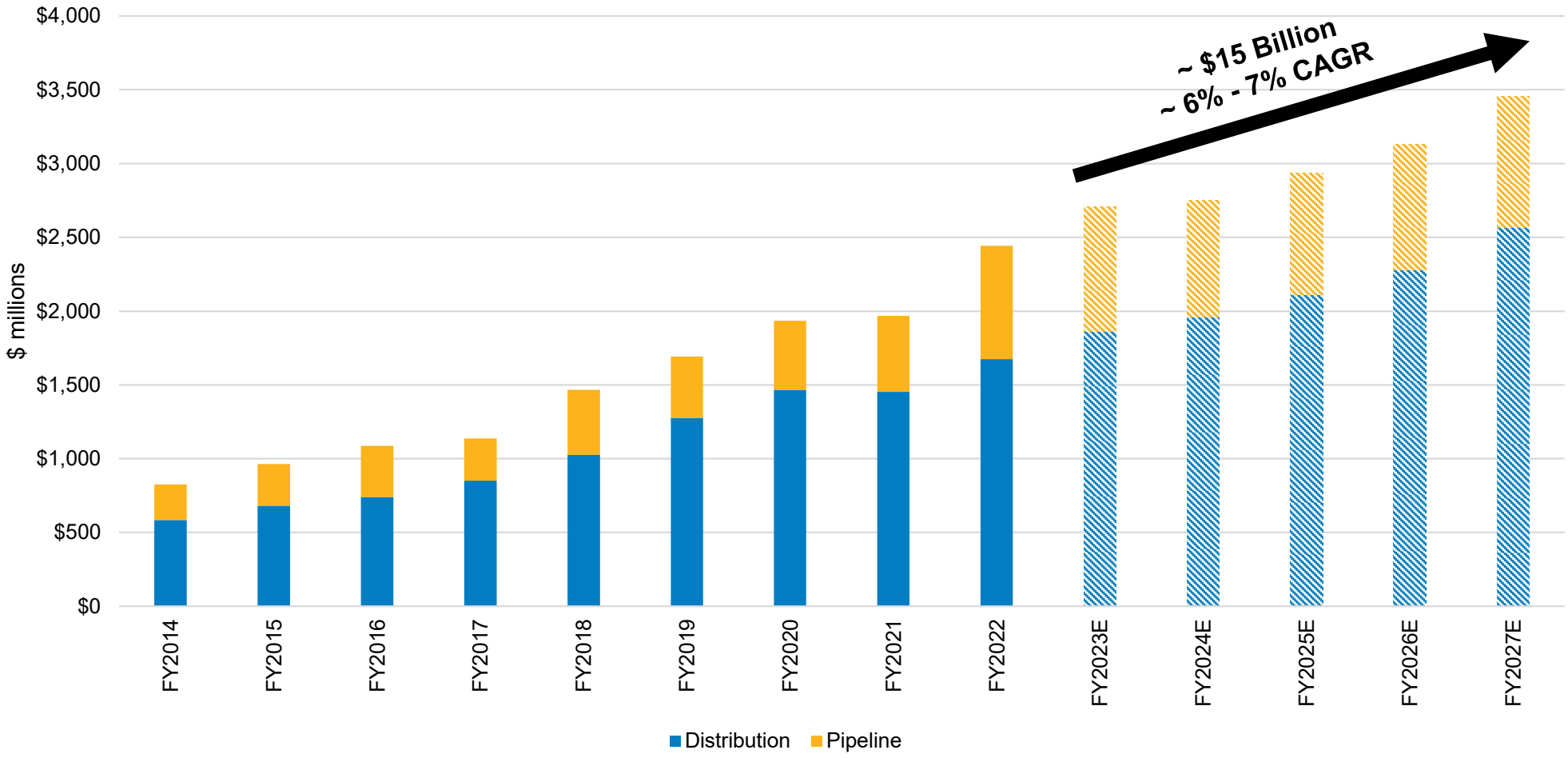
| Selected Expenses *($millions)* | FY 2022 | FY 2023E[1] |
|---|---|---|
| O&M | $ 710 | $ 760 - 780 |
| D&A | $ 536 | $ 600 - 610 |
| Interest | $ 103 | $ 123 - 129 |
| Income Tax | $ 78 | $ 105 - 120 |
| Effective Tax Rate | 9.1% | 11% - 13%[2] |

1. *Changes in events or other circumstances that the Company cannot currently anticipate could materially impact earnings and could result in earnings for fiscal 2023 significantly above or below this outlook.*
2. *Excluding the amortization of excess deferred tax liabilities, the effective rate is expected to be 22.5% - 24.5%.*

# Financial Outlook

## Capital Spending Focused on System Modernization and Growth

### Consolidated 2023E Capital Expenditures of ~$2.7 billion

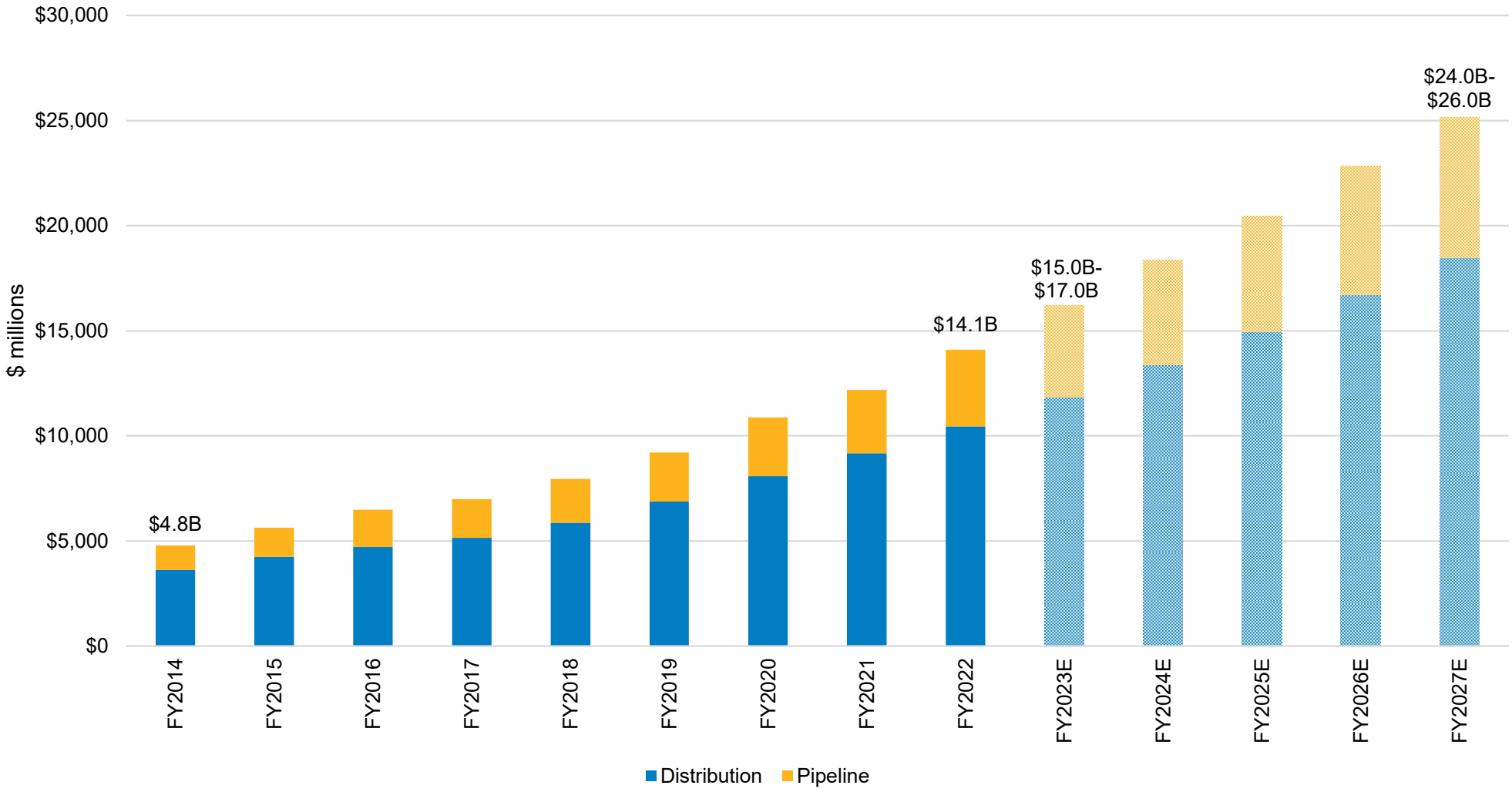



**~90% of annual CAPEX begins to earn within 6 months from end of test year**

# Financial Outlook

## Capital Spending Drives Rate Base Growth

### Enhancing System Safety and Reliability[1]

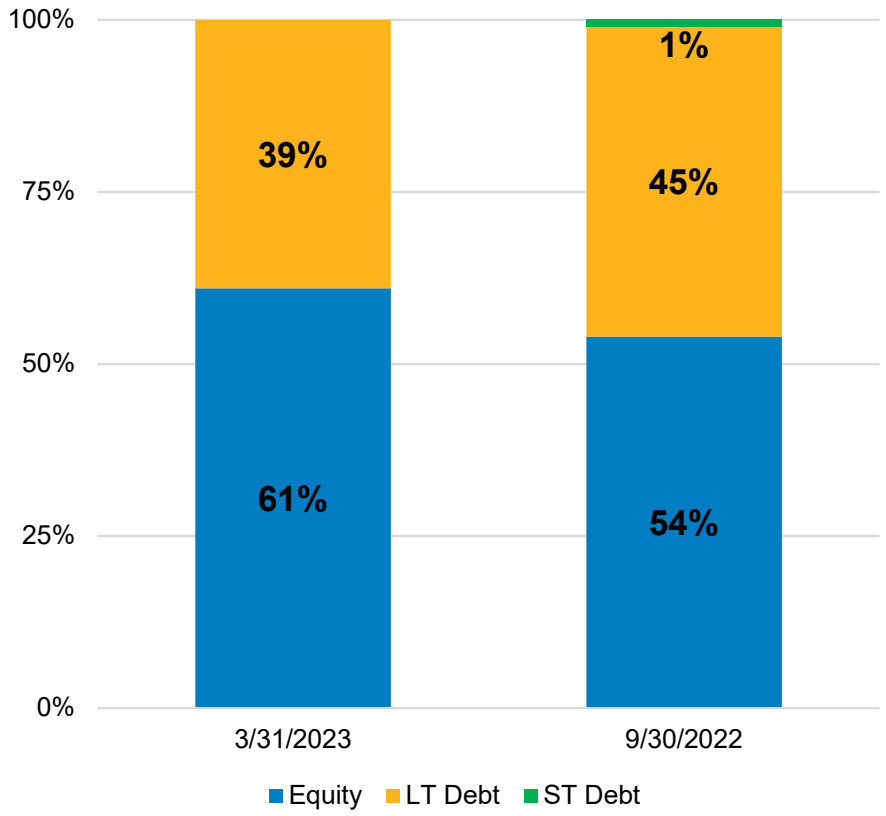


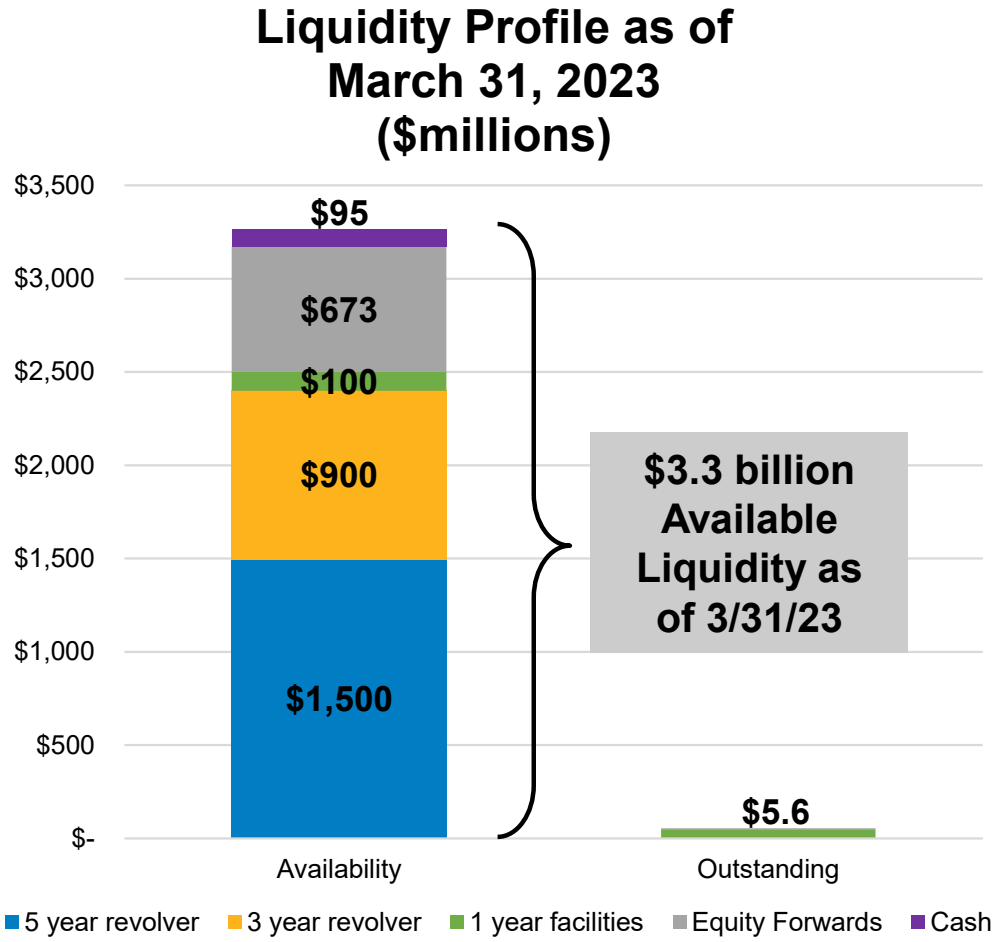

1. *Estimated rate base at the end of each fiscal year*

# Q2 Fiscal 2023 Financial Performance

## Strong Financial Foundation Supports Capital Spending Program

## Capitalization and Liquidity Profile



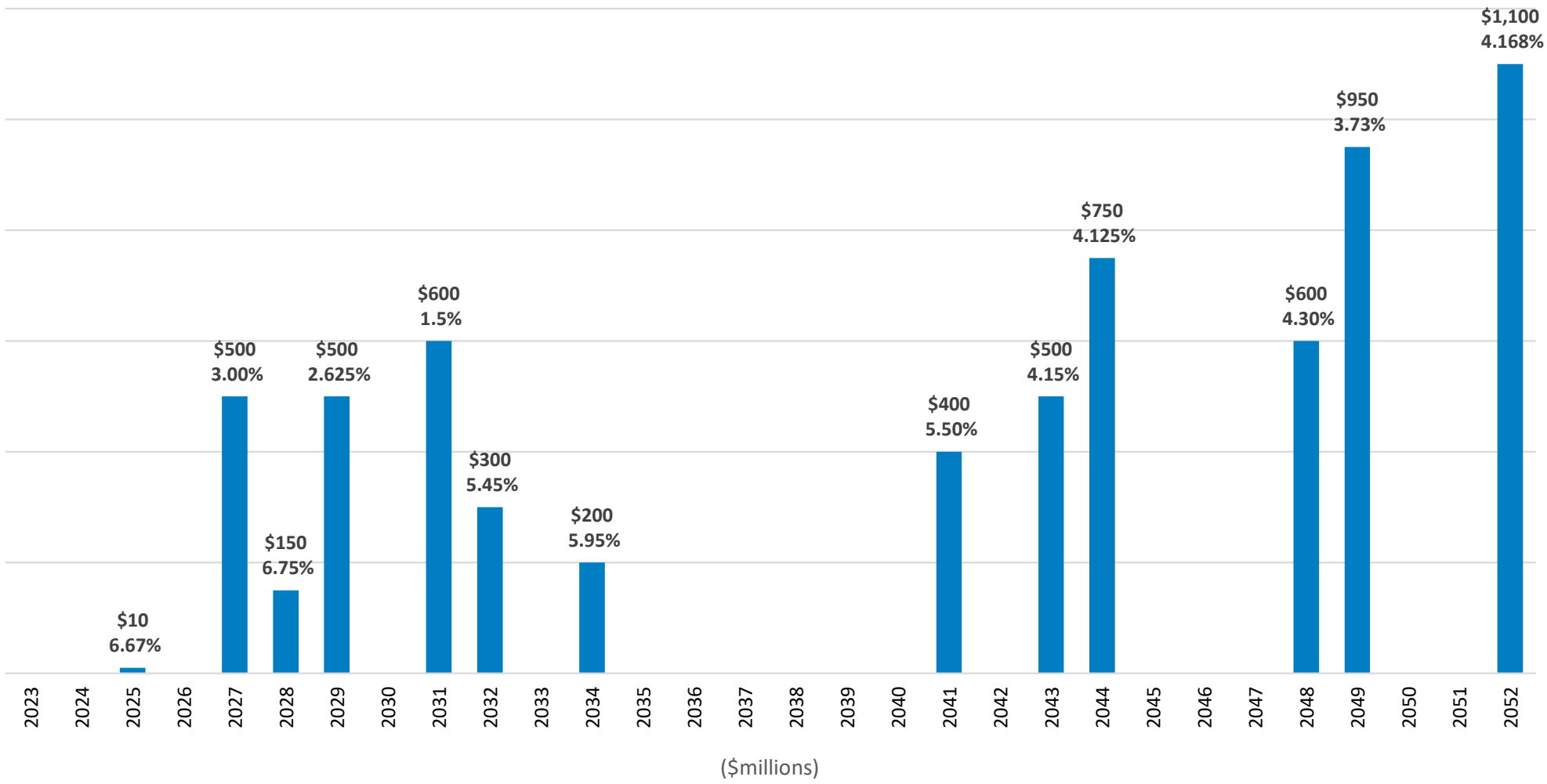




1. *Excluding the $2.2 billion of incremental Winter Storm Uri financing, the equity capitalization rate is 61.3% as of September 30, 2022.*

# Q2 Fiscal 2023 Financial Performance

## Manageable Debt Maturity Schedule Supports Capital Spending Program

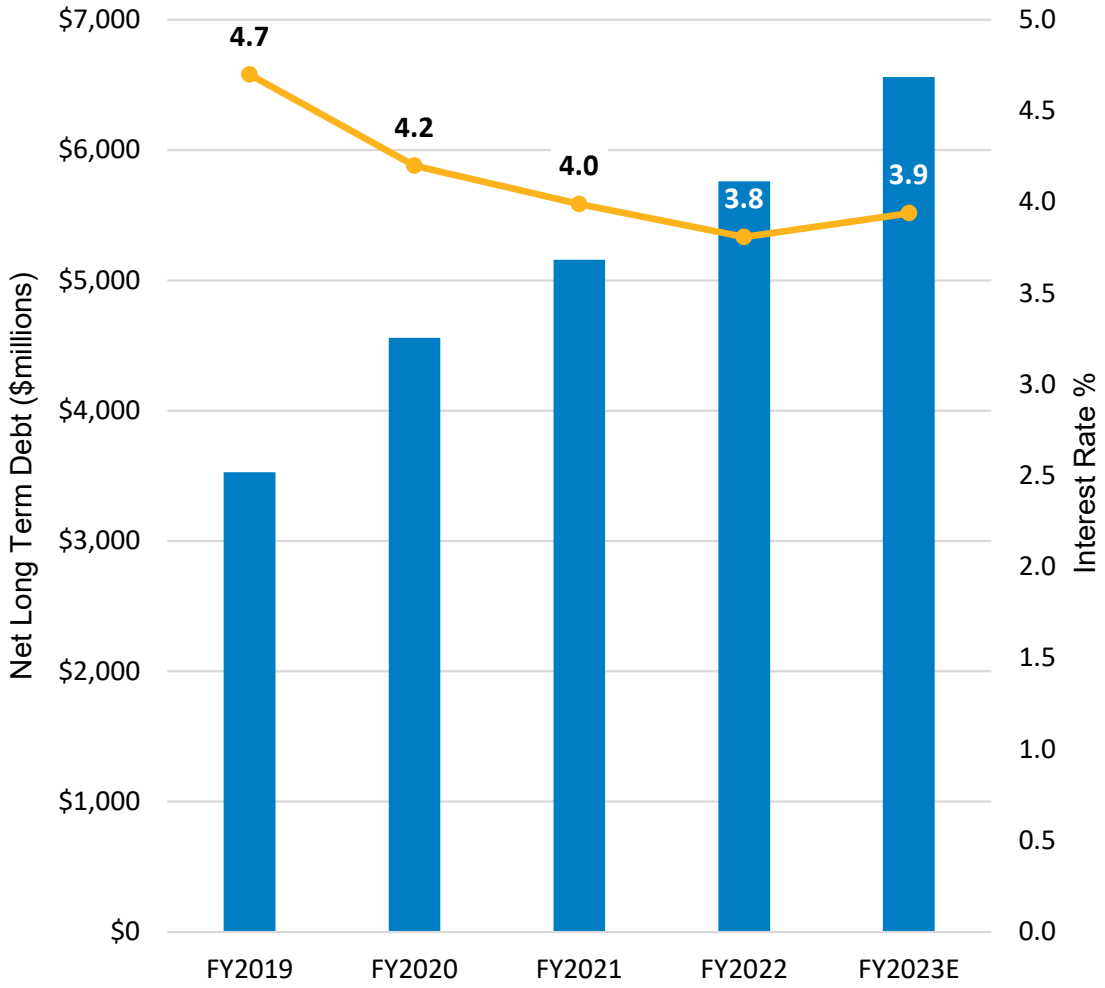
**Weighted Average Maturity ~18.5 Years**



# Q2 Fiscal 2023 Financial Performance

## Strong Investment Grade Ratings Support Affordable Customer Bills

### Weighted Average Cost of Debt[1]




### Strong Investment Grade Credit Ratings

| | Moody's | Standard & Poor's |
|---|---|---|
| Senior Unsecured | A1 | A- |
| Commercial Paper | P-1 | A-2 |
| Ratings Outlook | Stable | Stable |

### Forward Starting Interest Rate Swaps

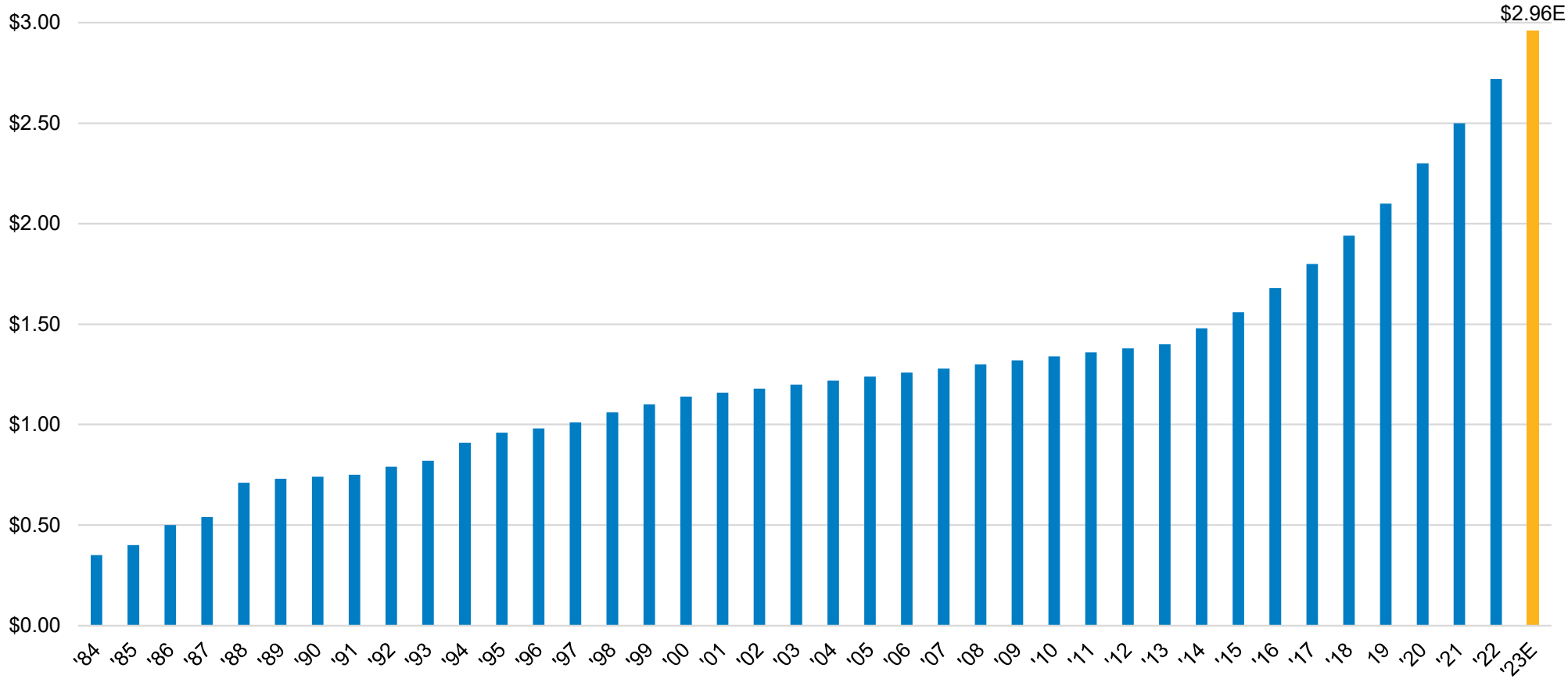
| | Amount Hedged ($Millions) | Effective Interest Rate |
|---|---|---|
| FY2024 | $700 | 2.38% |
| FY2025 | $600 | 1.75% |
| FY2026 | $300 | 2.16% |

1. *Effective interest rate after giving effect to offering costs and settlement of interest rate swaps.*

# Financial Outlook

## Sustainable Financial Performance Supports Sustained Dividend Increases

### 39 Consecutive Years* of Dividend Increases




- Indicated dividend increase of 8.8% for Fiscal 2023

*Fiscal year

***Note**: Amounts are adjusted for mergers and acquisitions.*

# Regulatory Developments Appendix

# Regulatory Mechanisms To Support Recovery

| | Annual Revenue and Lag Mechanisms | | Revenue Stability and Lag Mechanisms | | |
|---|---|---|---|---|---|
| **Jurisdiction** | **Annual Rate Stabilization** | **Infrastructure** | **Pension and Retirement Cost Trackers** | **WNA** | **Bad Debt in GCA** |
| Colorado | | ☒ | ☒ | | |
| Kansas | | ☒ | ☒ | ☒ | ☒ |
| Kentucky | | ☒ | | ☒ | ☒ |
| Tennessee | ☒ | ☒ | ☒ | ☒ | ☒ |
| Virginia | | ☒ | | ☒ | ☒ |
| Louisiana | ☒ | ☒ | ☒ | ☒ | |
| Mississippi | ☒ | ☒ | | ☒ | |
| Mid-Tex | ☒ | ☒ | ☒ | ☒ | ☒ |
| West Texas | ☒ | ☒ | ☒ | ☒ | ☒ |
| APT | | ☒ | ☒ | | |

# Key Regulatory Filings – Fiscal 2023E

## Rate Filing Planned Timing

| Q1<br>October – December | Q2<br>January – March | Q3<br>April – June | Q4<br>July – September |
|---|---|---|---|
| Mid-Tex and WTX Cities – Implemented RRM filing of $88.3MM; $88.7MM net of excess deferred income tax amortization | Colorado – Implemented SSIR filing of $2.0MM | Atmos Pipeline – Texas (APT) – Implemented GRIP of $84.9MM | **Mississippi – Anticipate Stable Rate Filing (SRF) in July 2023; new rates anticipated Q1 fiscal 2024** |
| Mississippi – Implemented SRF and SIR filings of $21.6MM; $20.8MM net of excess deferred income tax amortization | Mid-Tex Dallas – Settled Dallas Annual Rate Review (DARR) approved June 2023; new rates Q4 fiscal 2023 | Kansas – Implemented General Rate Case of $8.9MM; $2.0MM net of excess deferred income tax amortization | **Kentucky – Anticipate PRP filing in August 2023; new rates anticipated Q1 fiscal 2024** |
| Virginia – Implemented SAVE filing of $0.5MM | Mid-Tex ATM and WTX ALDC – Implemented GRIP in June 2023 | Kansas – Implemented SIP filing of $0.8MM | **Kentucky – Anticipate filing General Rate Case in September 2023; new rates anticipated Q3 fiscal 2024** |
| Kentucky – Implemented PRP filing of $1.9MM | **Mississippi – Filed System Integrity Rider (SIR) in March 2023; new rates anticipated Q1 fiscal 2024** | Colorado – Implemented General Rate Case of $0.9MM | **Kansas – Anticipate Gas Safety Reliability Surcharge (GSRS) filing in August 2023; new rates anticipated Q1 fiscal 2024** |
| | **Mid-Tex and WTX Cities – Filed Rate Review Mechanism (RRM) in March 2023; new rates anticipated Q1 fiscal 2024** | WTX Triangle and Texas Environs – Approved GRIPs of $8.0MM in May 2023; new rates implemented June 2023 | |
| | **Louisiana – Filed Rate Stabilization Clause (RSC) in March 2023; new rates anticipated Q4 fiscal 2023** | Tennessee – Approved Annual Review Mechanism (ARM) in May 2023; new rates implemented June 2023 | |
| | | **Atmos Pipeline – Texas (APT) – Filed General Rate Case in May 2023; new rates anticipated Q2 fiscal 2024** | |
| | | **Virginia – Anticipate filing General Rate Case in Q3 fiscal 2023; new rates anticipated Q3 fiscal 2024** | |
| | | **Virginia – Filed SAVE in June 2023; new rates anticipated Q1 fiscal 2024** | |

| Implemented | **Pending or anticipated** |
|---|---|

# Regulatory Summary

| Jurisdiction | | Effective Date of Last Rate Action | Date of Last Rate Filing (Pending) | Authorized Operating Income $millions | Requested Operating Income $millions | Rate Base $millions[1] | Requested Rate Base $millions | Authorized Rate of Return [1] | Requested Rate of Return | Authorized Return on Equity [1] | Requested Return on Equity | Authorized Debt/ Equity Ratio | Requested Debt/Equity Ratio | Meters at 3/31/23 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Atmos Pipeline-TX (GUD 10580) | | 8/1/17 | 5/19/23 | $13.0 | $107.4 | $1,767 | $4,270 | 8.87% | 9.73% | 11.50% | 13.50% | 47/53 | 40/60 | $4,270 |
| Atmos Pipeline-TX GRIP | 3 | 5/17/23 | | $84.9 | | $4,055 | | 8.87% | | 11.50% | | 47/53 | | NA |
| Mid-Tex - City of Dallas DARR | 6 | 9/1/23 | | $17.3 | | $5,905 | | 7.43% | | 9.80% | | 40/60 | | 234,810 |
| Mid-Tex Cities RRM | | 10/1/22 | 3/31/23 | $81.4 | $113.8 | $5,235 | $6,073 | 7.28% | 7.44% | 9.80% | 9.80% | 42/58 | 41/59 | 1,325,601 |
| Mid-Tex ATM Cities SOI/GRIP (GUD 10779) | 3 | 6/9/23 | | $12.8 | | $5,933 | | 7.97% | | 9.80% | | 40/60 | | 189,202 |
| Mid-Tex Environs SOI/GRIP (GUD 10944) | 3 | 6/1/23 | | $6.0 | | $5,933 | | 7.97% | | 9.80% | | 40/60 | | 93,747 |
| WTX Cities RRM | | 10/1/22 | 3/31/23 | $7.3 | $10.1 | $855 | $966 | 7.28% | 7.44% | 9.80% | 9.80% | 42/58 | 41/59 | 151,802 |
| WTX ALDC SOI | 4 | 6/1/21 | | $5.1 | | $752 | | 7.35% | | 2 | | 2 | | 153,897 |
| WTX ALDC GRIP | 3,4 | 6/9/23 | | $6.9 | | $961 | | 7.35% | | 2 | | 41/59 | | NA |
| WTX Environs SOI/GRIP (GUD 10945) | 3 | 6/1/23 | | $1.3 | | $958 | | 7.97% | | 9.80% | | 40/60 | | 24,245 |
| WTX Triangle (GUD 10900) | | 6/1/23 | | $0.7 | | $56 | | 7.71% | | 9.80% | | 40/60 | | NA |
| Louisiana RSC (U-35525) | 5 | 7/1/22 | 3/31/23 | $17.7 | $16.5 | $942 | $1,094 | 7.30% | 7.30% | 2 | 2 | 2 | 2 | 378,120 |
| Mississippi SRF (2005-UN-0503) | | 11/1/22 | | $12.2 | | $525 | | 7.53% | | 2 | | 2 | | 274,306 |
| Mississippi SIR (2015-UN-049) | | 11/1/22 | 3/1/23 | $8.6 | $9.8 | $390 | $473 | 7.53% | 7.53% | 2 | 2 | 2 | 2 | NA |
| Kentucky (2018-00281) | | 5/20/22 | | $5.9 | | $569 | | 6.82% | | 9.23% | | 45/55 | | 185,612 |
| Kentucky PRP (2022-00222) | | 10/2/22 | | $1.6 | | $14 | | 6.94% | | 9.45% | | 45/55 | | NA |

# Regulatory Summary (continued)

| Jurisdiction | | Effective Date of Last Rate Action | Date of Last Rate Filing (Pending) | Authorized Operating Income $millions | Requested Operating Income $millions | Rate Base $millions[1] | Requested Rate Base $millions | Authorized Rate of Return [1] | Requested Rate of Return | Authorized Return on Equity [1] | Requested Return on Equity | Authorized Debt/ Equity Ratio | Requested Debt/Equity Ratio | Meters at 3/31/23 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Tennessee ARM (22-00010) | | 6/1/23 | | $0.0 | | $499 | | 7.58% | | 9.80% | | 38/62 | | 164,102 |
| Kansas (23-ATMG-538-RTS) | | 5/9/23 | | $2.0 | | $295 | | 2 | | 2 | | 2 | | 141,884 |
| Kansas GSRS | | 2/1/22 | | $1.8 | | $36 | | 7.03% | | 9.10% | | 44/56 | | NA |
| Kansas SIP | | 4/1/23 | | $0.8 | | $13 | | 7.03% | | 9.10% | | 44/56 | | NA |
| Colorado (22AL-0348G) | | 5/14/23 | | $0.9 | | $230 | | 7.00% | | 9.3%-9.6% | | 42-45/55-58 | | 128,698 |
| Colorado SSIR (22AL-0488G) | | 1/1/23 | | $2.0 | | $115 | | 7.55% | | 9.45% | | 44/56 | | NA |
| Colorado GIS (18A-0765G) | | 4/1/19 | | $0.1 | | $1 | | 7.55% | | 9.45% | | 44/56 | | NA |
| Virginia (PUR-2018-00014) | | 4/1/19 | | ($0.4) | | $48 | | 7.43% | | 9.20% | | 42/58 | | 25,023 |
| Virginia SAVE (PUR-2022-00085) | | 10/1/22 | 6/1/23 | $0.5 | $0.7 | $12 | $16.4 | 7.43% | 7.43% | 9.20% | 9.2% | 42/58 | 42/58 | NA |

1. *Rate base, authorized rate of return and authorized return on equity presented in this table are those from the last base rate case for each jurisdiction. These rate bases, rates of return and returns on equity are not necessarily indicative of current or future rate bases, rates of return or returns on equity.*
2. *A rate base, rate of return, return on equity or debt/equity ratio was not included in the final decision.*
3. *GRIP filings are based on existing returns and the change in net utility plant investment.*
4. *Includes the cities of Amarillo, Lubbock, Dalhart and Channing.*
5. *Implemented subject to refund.*
6. *Approved in June 2023; new rates to be implemented September 1, 2023.*

# Atmos Pipeline - Texas

- **Atmos Pipeline: Filed 2023 Statement of Intent (SOI) on May 19, 2023**
  - Requested an increase in annual operating income of $107.4 million
  - Requested ROE: 13.5%; ROR: 9.73%
  - Requested capital structure: 40% debt / 60% equity
  - Requested rate base: $4.3 billion
  - Test year ended December 31, 2022

- **Atmos Pipeline: Implemented 2022 GRIP on May 17, 2023**
  - Authorized an increase in annual operating income of $84.9 million
  - Authorized ROE: 11.5%; ROR: 8.87%
  - Authorized capital structure: 47% debt / 53% equity
  - Authorized rate base: $4.1 billion
  - Test year ended December 31, 2022

# Colorado - Kansas Division

- **Kansas: Implemented 2022 General Rate Case on May 9, 2023**
  - Authorized an increase in annual operating income of $2.0 million
  - Authorized rate base: $295.1 million
  - Test year ended March 31, 2022

- **Kansas: Implemented System Integrity Program (SIP) on April 1, 2023**
  - Authorized an increase in annual operating income of $0.8 million
  - Authorized ROE: 9.10%; ROR: 7.03%
  - Authorized capital structure: 44% debt / 56% equity
  - Authorized rate base: $13.3 million

# Colorado - Kansas Division

- **Colorado: Implemented 2022 General Rate Case on May 14, 2023**
  - Authorized an increase in annual operating income of $0.9 million
  - Authorized ROE: 9.3% to 9.6%; ROR: 7.00%
  - Authorized capital structure: 42% to 45% debt / 55% to 58% equity
  - Authorized rate base: $229.6 million
  - Moved SSIR investment through calendar 2021 into base rates

- **Colorado: Implemented System Safety and Integrity Rider (SSIR) on January 1, 2023**
  - Authorized an increase in annual operating income of $2.0 million
  - Authorized ROE: 9.45%; ROR: 7.55%
  - Authorized capital structure: 44% debt / 56% equity
  - Authorized rate base: $114.7 million

# Kentucky/Mid-States Division

- **Kentucky: Implemented Annual PRP on October 2, 2022**
  - Authorized an annual operating income increase of $1.6 million
  - Authorized ROE: 9.45%; ROR: 6.94%
  - Authorized capital structure: 45% debt / 55% equity
  - Authorized rate base: $14.0 million

- **Virginia: Implemented SAVE Infrastructure Program on October 1, 2022**
  - Authorized an annual operating income increase of $0.5 million
  - Authorized ROE: 9.20%; ROR: 7.43%
  - Authorized capital structure: 42% debt / 58% equity
  - Authorized rate base: $11.8 million

- **Tennessee: Implemented Annual Review Mechanism (ARM) on June 1, 2023**
  - no change to annual operating income
  - Authorized ROE: 9.80%; ROR: 7.58%
  - Authorized capital structure: 38% debt / 62% equity
  - Authorized rate base: $499.4 million

# Kentucky/Mid-States Division

- **Virginia: Filed SAVE Infrastructure Program on June 1, 2023**
  - Requested an annual operating income increase of $0.7 million
  - Requested ROE: 9.20%; ROR: 7.43%
  - Requested capital structure: 42% debt / 58% equity
  - Requested rate base: $16.4 million

# Louisiana Division

- **Louisiana: Filed Annual Rate Stabilization Clause RSC on March 31, 2023**
  - Requested an increase in annual operating income of $16.5 million
  - Requested ROR: 7.30%
  - Requested rate base: $1.1 billion
  - Test year ending December 31, 2022

# Mid-Tex Division

- **Mid-Tex Environs: Implemented 2022 GRIP on June 1, 2023**
  - Authorized an increase in annual operating income of $6.0 million
  - Authorized ROE: 9.80%; ROR: 7.97%
  - Authorized capital structure: 40% debt / 60% equity
  - Authorized rate base: $5.9 billion
  - Test year ending December 31, 2022

- **Mid-Tex ATM Cities: Implemented 2022 GRIP on June 9, 2023**
  - Authorized an increase in annual operating income of $12.8 million
  - Authorized ROE: 9.80%; ROR: 7.97%
  - Authorized capital structure: 40% debt / 60% equity
  - Authorized rate base: $5.9 billion
  - Test year ending December 31, 2022

# Mid-Tex Division

- **Mid-Tex Cities: Filed Rate Review Mechanism RRM on March 31, 2023**
  - Requested an increase in annual operating income of $113.8 million
  - Requested ROE: 9.80%; ROR: 7.44%
  - Requested capital structure: 41% debt / 59% equity
  - Requested rate base: $6.1 billion
  - Test year ending December 31, 2022

- **Mid-Tex City of Dallas: Approved Dallas Annual Rate Review DARR on June 14, 2023; Rates to be Implemented on September 1, 2023**
  - Authorized an increase in annual operating income of $17.3 million
  - Authorized ROE: 9.80%; ROR: 7.43%
  - Authorized capital structure: 40% debt / 60% equity
  - Authorized rate base: $5.9 billion
  - Test year ending September 30, 2022

# Mid-Tex Division

- **Mid-Tex Cities: Implemented Rate Review Mechanism RRM on October 1, 2022**
  - Authorized an increase in annual operating income of $81.4 million
  - Authorized ROE: 9.80%; ROR: 7.28%
  - Authorized capital structure: 42% debt / 58% equity
  - Authorized rate base: $5.2 billion
  - Test year ending December 31, 2021

# Mississippi Division

- **Mississippi: Filed Annual System Integrity Rider (SIR) on March 1, 2023**
  - Requested an increase in annual operating income of $9.8 million
  - Requested ROR: 7.53%
  - Requested rate base: $473.0 million
  - Forward-looking components - PP&E, accumulated depreciation, accumulated deferred income taxes, depreciation and ad valorem taxes from November 2023 - October 2024

# Mississippi Division

- **Mississippi: Implemented Annual System Integrity Rider (SIR) on November 1, 2022**
  - Authorized an increase in annual operating income of $8.6 million
  - Authorized ROR: 7.53%
  - Authorized rate base: $390.3 million
  - Forward-looking components - PP&E, accumulated depreciation, accumulated deferred income taxes, depreciation and ad valorem taxes from November 2022 - October 2023

- **Mississippi: Implemented Annual Stable Rate Filing (SRF) on November 1, 2022**
  - Authorized an increase in annual operating income of $12.2 million
  - Authorized ROR: 7.53%
  - Authorized rate base: $525.3 million
  - Forward-looking components - PP&E, accumulated depreciation, accumulated deferred income taxes, depreciation and ad valorem taxes from November 2022 - October 2023

# West Texas Division

- **West Texas Environs: Implemented 2022 GRIP on June 1, 2023**
  - Authorized an increase in annual operating income of $1.3 million
  - Authorized ROE: 9.80%; ROR: 7.97%
  - Authorized capital structure: 40% debt / 60% equity
  - Authorized rate base: $958.2 million
  - Test year ending December 31, 2022

- **West Texas Triangle: Implemented 2022 GRIP on June 1, 2023**
  - Authorized an increase in annual operating income of $0.7 million
  - Authorized ROE: 9.80%; ROR: 7.71%
  - Authorized capital structure: 40% debt / 60% equity
  - Authorized rate base: $56.3 million
  - Test year ending December 31, 2022

# West Texas Division

- **West Texas Cities: Filed Rate Review Mechanism RRM on March 31, 2023**
  - Requested an increase in annual operating income of $10.1 million
  - Requested ROE: 9.80%; ROR: 7.44%
  - Requested capital structure: 41% debt / 59% equity
  - Requested rate base: $965.9 million
  - Test year ending December 31, 2022

- **West Texas ALDC: Implemented 2022 GRIP on June 9, 2023**
  - Authorized an increase in annual operating income of $6.9 million
  - Authorized ROR: 7.35%
  - Authorized capital structure: 41% debt / 59% equity
  - Authorized rate base: $960.6 million
  - Test year ending December 31, 2022

# West Texas Division

- **West Texas Cities: Implemented Rate Review Mechanism RRM on October 1, 2022**
  - Requested an increase in annual operating income of $7.3 million
  - Requested ROE: 9.80%; ROR: 7.28%
  - Requested capital structure: 42% debt / 58% equity
  - Requested rate base: $855.3 million
  - Test year ending December 31, 2021

# Jurisdictional Summaries

# Mid-Tex Division - Overview

## Key Regulatory Features:

- Each municipality has original jurisdiction
- Railroad Commission of Texas (RRC) has appellate jurisdiction and original jurisdiction over environs customers
- Weather normalization from November - April
- Rule 8.209 – System safety and reliability capital deferral mechanism
- Bad debt gas cost & pension post-retiree expense deferral

| Mechanism | Regulator | Cities % | Cust. % | ROE | Equity |
|---|---|---|---|---|---|
| **Annual Rate Review** | | | | | |
| ACSC | Cities | 72% | 72% | 9.8% | 58% Cap |
| Dallas | City | 0.2% | 13% | 9.8% | Actual |
| **GRIP** | | | | | |
| Environs | RRC | 19% | 5% | 9.8% | Actual |
| ATM | Cities | 9% | 10% | 9.8% | Actual |

| | |
|---|---|
| **Communities Served** | **550** |
| **Customers Served** | **1,843,000** |
| **Miles of Distribution Pipe** | **~32,200**[1] |

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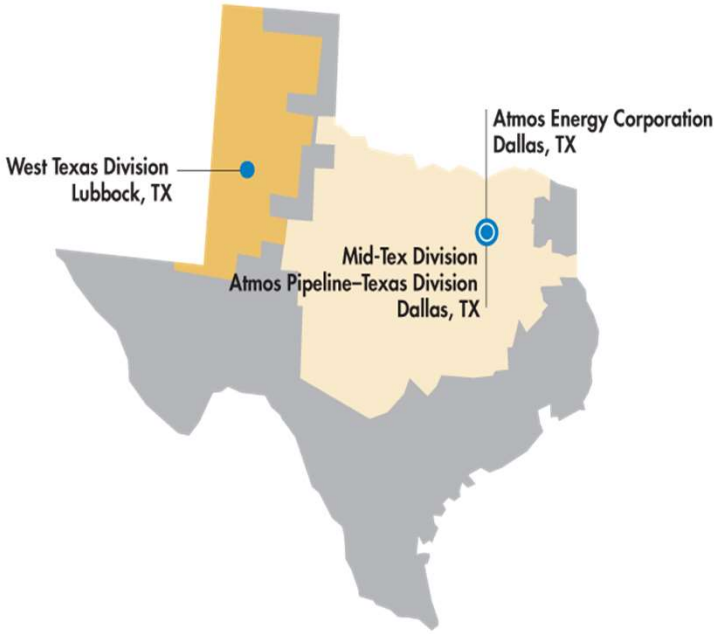
# West Texas Division - Overview

## Key Regulatory Features:

- Each municipality has original jurisdiction
- Railroad Commission of Texas (RRC) has appellate jurisdiction and original jurisdiction over environs customers
- Weather normalization from October – May
- Rule 8.209 – System safety and reliability capital deferral mechanism
- Bad debt gas cost & pension post-retiree expense deferral

| Mechanism | Regulator | Cities % | Cust. % | ROE | Equity |
|---|---|---|---|---|---|
| RRM Cities | Cities | 85% | 45% | 9.8% | 58% Cap |
| **GRIP** | | | | | |
| ALDC | RRC | 5% | 47% | 10.5% | Actual |
| Environs | RRC | 10% | 8% | 9.8% | Actual |

| | |
|---|---|
| **Communities Served** | **80** |
| **Customers Served** | **330,000** |
| **Miles of Distribution Pipe** | **~8,700**[1] |

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# Louisiana Division - Overview

| Key Regulatory Features: |
|---|
| • Public Service Commission – 5 elected commissioners, serve staggered 6-year terms |
| • Rates updated annually through the Rate Stabilization Clause (RSC), which contains a safety and reliability mechanism (SIIP) that includes deferral of carrying costs |
| • Weather normalization in place from December – March |
| • Post-retiree expense averaging |

| Regulator | ROR | Equity |
|---|---|---|
| LPSC | 7.3% | Actual |

| | |
|---|---|
| Communities Served | 270 |
| Customers Served | 378,000 |
| Miles of Distribution Pipe | ~8,800[1] |
| Working Storage Capacity | 0.4 Bcf |




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# Mississippi Division - Overview

| Key Regulatory Features: |
|---|
| • **Public Service Commission – 3 elected commissioners with 4-year terms** |
| • **Rates updated annually through Stable Rate Filing (SRF) for capital and expenses; forward-looking capital and associated costs** |
| ◦ System Integrity Rider (SIR) is a separate safety and reliability mechanism that includes capital spending and associated costs |
| • **Weather normalization in place from November – April** |

| | |
|---|---|
| **Communities Served** | **110** |
| **Customers Served** | **274,000** |
| **Miles of Distribution Pipe** | **~6,800**[1] |
| **Working Storage Capacity** | **1.9 Bcf** |

| Regulator | ROR | Equity |
|---|---|---|
| PSC | 7.53% | Unspecified |




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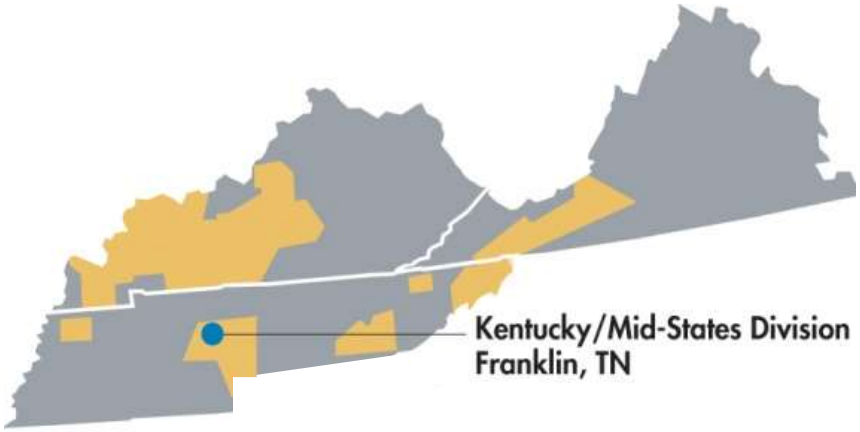
# Kentucky/Mid-States Division - Overview

## Key Regulatory Features:

- **KY: 3 appointed commissioners, 4-year staggered terms**
  - Traditional ratemaking, on a forward-looking basis, for the total cost of service
  - Weather normalization from November – April
  - Bad debt gas cost recovery
- **TN: 7 appointed commissioners, 4-year terms**
  - Annual rate making mechanism with forward-looking costs of service and true-up filing
  - Weather normalization from November – April
  - Bad debt gas cost recovery, pension cash contributions recovered as incurred
- **VA: 3 appointed commissioners, 6-year staggered terms**
  - Annual forward-looking infrastructure mechanism -SAVE
  - Weather normalization January – December
  - Bad debt gas cost recovery

| | |
|---|---|
| **Communities Served** | **230** |
| **Customers Served** | **375,000** |
| **Miles of Distribution Pipe** | **~8,700**[1] |
| **Working Storage Capacity** | **8.0 Bcf** |

| Jurisdiction | Regulator | ROE | Equity |
|---|---|---|---|
| Kentucky | PSC | 9.23% | Actual |
| Tennessee | TPUC | 9.8% | Actual |
| Virginia | VSCC | 9.2% | Actual |

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# Colorado-Kansas Division - Overview

## Key Regulatory Features:

- **CO: 3 appointed commissioners, 4-year staggered terms**
  - Forward-looking system infrastructure rider (SSIR)
- **KS: 3 appointed commissioners, 4-year staggered terms**
  - Annual infrastructure mechanism – Gas Safety and Reliability Surcharge (GSRS)
  - Weather normalization from November – April
  - Bad debt gas cost recovery
  - Property tax deferral
  - Post-retiree pension expense deferral

| | |
|---|---|
| **Communities Served** | **170** |
| **Customers Served** | **271,000** |
| **Miles of Distribution Pipe** | **~7,400**[1] |
| **Working Storage Capacity** | **3.2 Bcf** |

| Jurisdiction | Regulator | ROE | Equity |
|---|---|---|---|
| Kansas | KCC | Unspecified | Unspecified |
| Colorado | CPUC | 9.3% – 9.6% | 55% – 58% |




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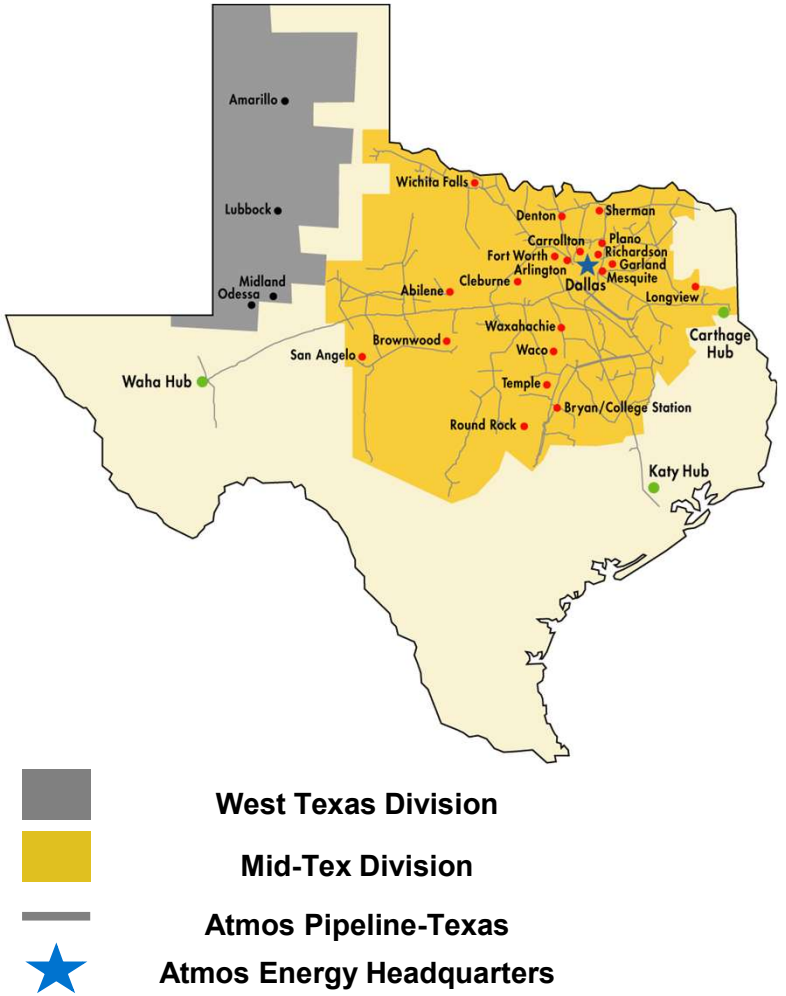
# Atmos Pipeline – Texas - Overview

## Key Regulatory Features:

- **Railroad Commission of Texas (RRC): 3 elected commissioners, with six-year staggered terms**
- **Rates updated annually through GRIP (Gas Reliability Infrastructure Program)**
  - Approved change in net utility plant investment incurred in the prior calendar year; based on existing returns
  - Requires general rate case every 5 years
- **Straight fixed/variable rates**
- **Rider Rev margin normalization credited to tariff-based customers; $69.4 million benchmark**

| | |
|---|---|
| **Miles of Gas Transmission Pipeline** | **~5,600**[1] |
| **Working Storage Capacity** | **46 Bcf** |

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# Forward Looking Statements

The matters discussed or incorporated by reference in this presentation may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this presentation are forward-looking statements made in good faith by the company and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. When used in this presentation, or any other of the company's documents or oral presentations, the words "anticipate", "believe", "estimate", "expect", "forecast", "goal", "intend", "objective", "plan", "projection", "seek", "strategy" or similar words are intended to identify forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the statements relating to our strategy, operations, markets, services, rates, recovery of costs, availability of gas supply and other factors. These risks and uncertainties include the following: federal, state and local regulatory and political trends and decisions, including the impact of rate proceedings before various state regulatory commissions; increased federal regulatory oversight and potential penalties; possible increased federal, state and local regulation of the safety of our operations; possible significant costs and liabilities resulting from pipeline integrity and other similar programs and related repairs; the inherent hazards and risks involved in distributing, transporting and storing natural gas; the availability and accessibility of contracted gas supplies, interstate pipeline and/or storage services; increased competition from energy suppliers and alternative forms of energy; failure to attract and retain a qualified workforce; natural disasters, terrorist activities or other events and other risks and uncertainties discussed herein, all of which are difficult to predict and many of which are beyond our control; increased dependence on technology that may hinder the Company's business if such technologies fail; the threat of cyber-attacks or acts of cyber-terrorism that could disrupt our business operations and information technology systems or result in the loss or exposure of confidential or sensitive customer, employee or Company information; the impact of new cybersecurity compliance requirements; adverse weather conditions; the impact of greenhouse gas emissions or other legislation or regulations intended to address climate change; the impact of climate change; the capital-intensive nature of our business; our ability to continue to access the credit and capital markets to execute our business strategy; market risks beyond our control affecting our risk management activities, including commodity price volatility, counterparty performance or creditworthiness and interest rate risk; the concentration of our operations in Texas; the impact of adverse economic conditions on our customers; changes in the availability and price of natural gas; and increased costs of providing health care benefits, along with pension and postretirement health care benefits and increased funding requirements. Accordingly, while we believe these forward-looking statements to be reasonable, there can be no assurance that they will approximate actual experience or that the expectations derived from them will be realized. Further, we undertake no obligation to update or revise any of our forward-looking statements whether as a result of new information, future events or otherwise.

Further, we will only update our annual earnings guidance through our quarterly and annual earnings releases. All estimated financial metrics for fiscal year 2023 and beyond that appear in this presentation are current as of May 3, 2023.