PennyMac Mortgage Investment Trust



Fourth Quarter 2012 Earnings Report

February 7, 2013

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, regarding management's beliefs, estimates, projections and assumptions with respect to, among other things, the Company's financial results, future operations, business plans and investment strategies, as well as industry and market conditions, all of which are subject to change. Words like "believe," "expect," "anticipate," "promise," "plan," and other expressions or words of similar meanings, as well as future or conditional verbs such as "will," "would," "should," "could," or "may" are generally intended to identify forward-looking statements. Actual results and operations for any future period may vary materially from those projected herein, from past results discussed herein, or illustrative examples provided herein. Factors which could cause actual results to differ materially from historical results or those anticipated include, but are not limited to: changes in general business, economic, market and employment conditions from those expected; continued declines in residential real estate and disruption in the U.S. housing market; the availability of, and level of competition for, attractive risk-adjusted investment opportunities in residential mortgage loans and mortgage-related assets that satisfy our investment objectives and investment strategies; changes in our investment or operational objectives and strategies, including any new lines of business; the concentration of credit risks to which we are exposed; the availability, terms and deployment of short-term and long-term capital; unanticipated increases in financing and other costs, including a rise in interest rates; the performance, financial condition and liquidity of borrowers; increased rates of delinquency or decreased recovery rates on our investments; increased prepayments of the mortgage and other loans underlying our investments; changes in regulations or the occurrence of other events that impact the business, operation or prospects of government sponsored enterprises; changes in government support of homeownership; changes in governmental regulations, accounting treatment, tax rates and similar matters; and our ability to satisfy complex rules in order to qualify as a REIT for U.S. federal income tax purposes. You should not place undue reliance on any forward-looking statement and should consider all of the uncertainties and risks described above, as well as those more fully discussed in reports and other documents filed by the Company with the Securities and Exchange Commission from time to time. The Company undertakes no obligation to publicly update or revise any forward-looking statements or any other information contained herein, and the statements made in this presentation are current as of the date of this presentation only.

Fourth Quarter 2012 Highlights

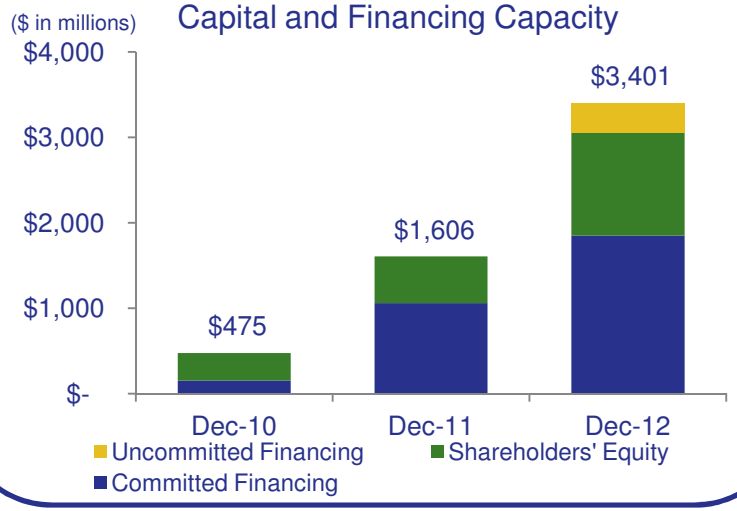
	As of or for the three months ended December 2012	% Change Q/Q
Diluted EPS	$0.83 per share	2%
Net Income	$49.2 million	22%
Net Investment Income	$124.9 million	26%
Correspondent Acquisitions	$10.0 billion	59%
Distressed Acquisitions	$290 million in UPB	(19%)
ROAE	16%	-

Full Year 2012 Highlights

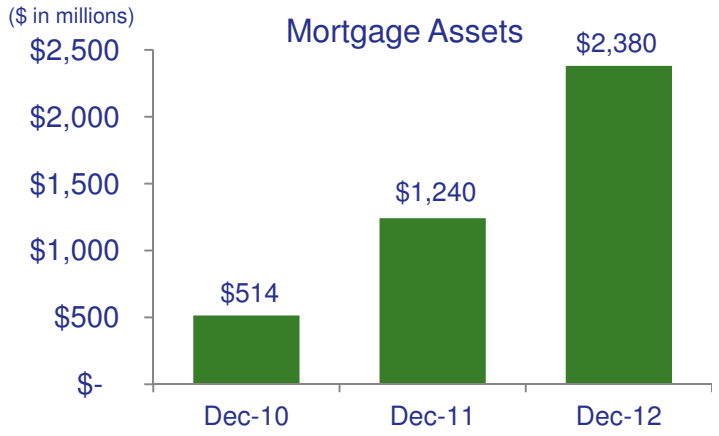
	As of or for the twelve months ended December 2012	% Change Y/Y
Diluted EPS	$3.14 per share	30%
Net Income	$138.2 million	115%
Net Investment Income	$335.2 million	161%
Correspondent Acquisitions	$21.5 billion	1,587%
Distressed Acquisitions	$1.0 billion in UPB	2%
ROAE	16%	4%

PMT is an Externally Managed REIT, with a Broad Array of Residential Mortgage Investments

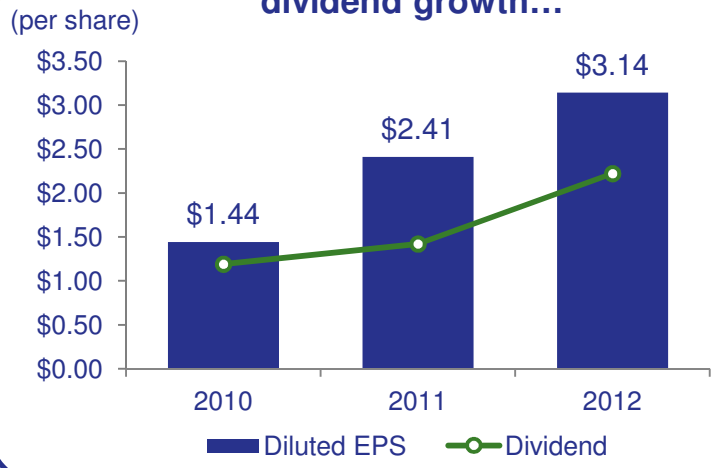
1 PMT utilizes its equity and modest leverage…



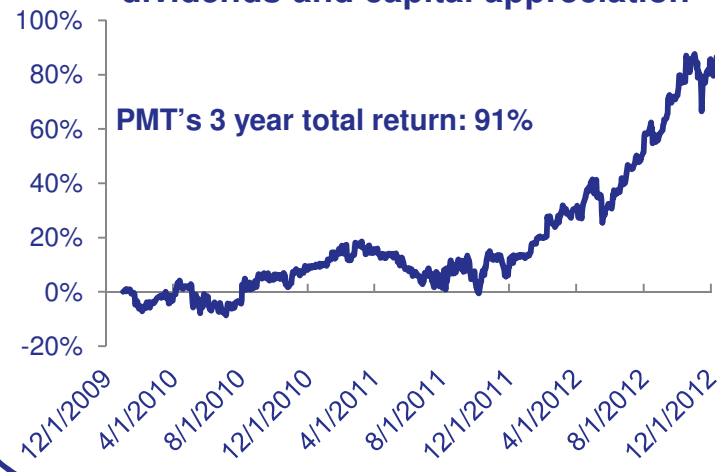
2 to invest in residential mortgage assets…



3 providing solid earnings and dividend growth…



4 driving quality investor returns through dividends and capital appreciation



PMT's Returns are Driven By the Synergistic Relationship with PCM and PLS

- PMT's investment returns are achieved through the investment management capabilities of PCM and the mortgage banking services provided by PLS. These services include:
  - Specialized investment management for PMT, including sourcing, capital markets analytics and valuation, due diligence, portfolio strategy for distressed investments, and overall portfolio management
  - Special servicing for PMT's distressed whole loan investments, including execution of loan modification and property resolution programs, and subservicing for PMT's prime mortgage assets
  - Mortgage banking services for PMT's correspondent and warehouse lending activities, including loan fulfillment, secondary marketing and hedging, counterparty review and relationship management
- Governed by a Management Agreement, Flow Servicing Agreement, Mortgage Banking and Warehouse Services Agreement, and other associated agreements, which were amended effective February 1, 2013
- Revisions to these agreements include, but are not limited to:
  - Establishes a four-year term for all services, subject to periodic assessment of fees
  - Provides for exclusivity of correspondent lending fulfillment to PMT
  - Better aligns PCM's incentives under the Management Agreement with PMT's performance
  - Provides remuneration to PMT for a percentage of the MSR value on refinanced loans recaptured by PLS

Please see 8-K filed February 7, 2013. The above summary highlights various components of the "revised agreements" and is not intended to be comprehensive or provide guidance as to the relative materiality of any component of such agreements. Investors should read the agreements in their entirety to fully ascertain the full extent of the agreements and their impact on PMT. See page 24 of the Appendix for a pro forma financial analysis under the revised agreements.

Outlook for Key Mortgage Market Drivers and Implications for PMT

Driver	Outlook	Implications for PMT
Origination Market	• Refinance activity to diminish as marginally higher rates are anticipated to reduce demand • Increased home purchase demand expected to partially offset lower refinance activity	• Continued focus on deepening relationships and growing correspondent seller network • Focused growth strategies in jumbo and the re-emergence of non-agency securitization
Competitive Environment	• Capital flow into residential mortgage investments is expected to remain strong • Margins to continue moving towards normalization as new competitors emerge • Ability to pursue organic growth capabilities critical to long-term viability	• Continuing to differentiate through best-in-class execution of PLS • Growing and pursuing investments to deliver solid returns through the cycle
Housing	• Continued modest recovery in prices nationally, the pace of which will vary geographically • Improved consumer perception on home ownership • Housing starts and home sales to benefit from a stabilization in prices and improved affordability	• Improving home prices positively affect the fair value of distressed loans • Higher volume of home purchase loans available for acquisition
Economy	• Residential real estate investment is expected to grow momentum aiding overall growth • Continued modest improvement in labor markets	• Improved mortgage demand as unemployment slowly declines • Distressed whole loan supply to increase as banks continue to reduce legacy assets
Regulatory / Government	• QM rules provide clarity and are an important milestone on the path to market normalization • Ongoing GSE involvement in mortgage finance is essential to the nascent housing recovery	• Regulatory clarity helps define risks and provides a framework for the ongoing recovery of the housing market and the re-emergence of non-agency securitization

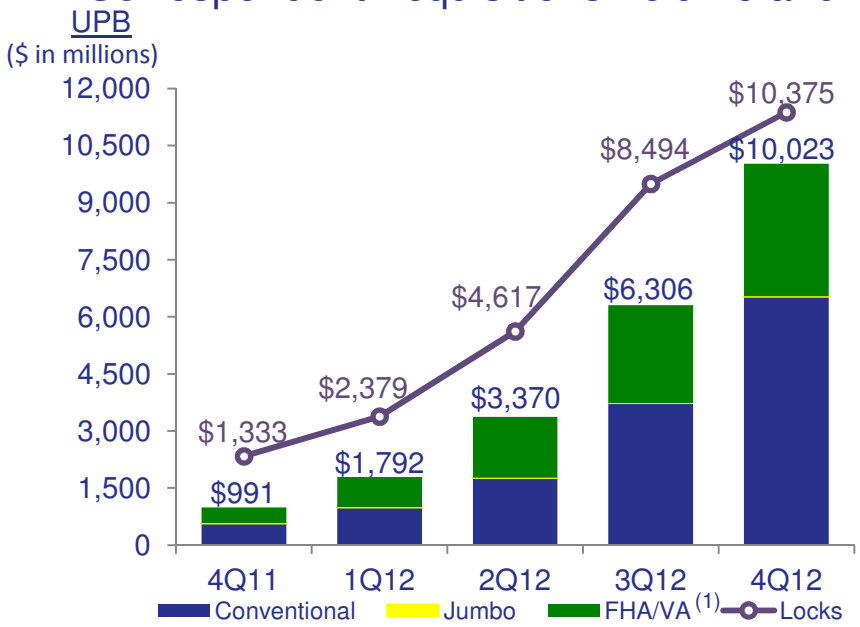
Mortgage Investment Activities



Correspondent Lending Continues Solid Performance in 4Q12

- Correspondent loan acquisitions totaled $10.0 billion in 4Q12, up 59% vs. 3Q12
  - Conventional and jumbo loan purchases reached $6.5 billion and locks totaled $7.0 billion
- Margins remain elevated versus historical levels, and increased slightly from 3Q12
  - The ratio of net gain on mortgage loans acquired for sale to locks rose in 4Q12 versus 3Q12
  - The market is expected to begin transitioning to a more normalized margin environment in 2013
- Targeting $4 billion in total correspondent acquisitions per month by December 2013
- Expect continued volume growth in correspondent, but at appropriate returns on equity
  - Non-agency products (Jumbo)
  - Expanding network of correspondent seller relationships
- Final QM rules announced in January provide clarity and are an important step toward mortgage market normalization

Correspondent Acquisitions Volume and Mix



Key Metrics – 4Q12

CLG Business Partners	**140**
Net Worth ≥ $10 million	85

Credit	Conventional	FHA
WA FICO	766	711
WA DTI	32	40
% Purchase	30%	54%
% CA	38%	42%

(1) For FHA/VA, PMT earns a sourcing fee and interest income for its holding period and does not pay a fulfillment fee.
(2) Excludes streamline refinancing activity for FHA

Distressed Whole Loan Purchases Remained Active in 4Q12

- Distressed whole loan purchases totaled $290 million in UPB during 4Q12
  - Purchases in the quarter were largely comprised of nonperforming loans
  - Flow of distressed loan pools available for review remains robust
- Fair value of acquisitions during the quarter was $130 million
  - Acquisition price to UPB averaged 45% in 4Q12
- Purchased an additional $173 million in UPB of nonperforming loans thus far in 1Q13
- Flow of distressed whole loans available for sale is anticipated to rise
  - Additional participants are looking to sell legacy assets and free up capital
  - Currently targeting levered returns in the range of 16% - 23%(1) depending on delinquency status
  - Leverage on distressed whole loans at quarter end was modest at 0.4X

Distressed Whole Loan Purchase Activity



Distressed Whole Loan Acquisitions

($ in thousands)	Quarter Ended December 31, 2012 Fair Value	UPB
Distressed mortgage loans (2)		
Performing	$ 5,718	$ 12,437
Nonperforming	124,609	277,899
	$ 130,328	**$ 290,336**

(1) Targeted gross returns including the effect of leverage before corporate operating and other administrative expenses. Includes both nonperforming and reperforming loans.

(2) Performance status as of the date of acquisition.

Distressed Whole Loan Investments Benefit from Housing Market Stabilization

- Gains on mortgage loans rose 44% from 3Q12 as a result of improving loan performance, home prices and higher refinance activity
  - Loan performance improved due to lower delinquencies and solid progress toward resolution
  - Actual home prices reported during the fourth quarter positively impacted loan valuations
    - CoreLogic's national home price index rose 8.3% from year ago levels(1) and has posted 10 consecutive monthly increases
  - The forecasted magnitude of future home price declines improved modestly quarter over quarter
    - Reflects the perceived stabilization of the real estate market
  - The number of loans that paid off during the fourth quarter increased compared to the prior quarter, driving higher payoff-related gains

Realized and Unrealized Gains on Mortgage Loans

($ in thousands)	Quarter ended December 31, 2012
Valuation Changes:	
Performing Loans	$ 3,335
Nonperfoming Loans	30,418
	33,753
Payoffs	4,355
	$ 38,108

Baseline Forward Curve – HPI Forecast(2)

	Baseline December 2012 Curve	Baseline September 2012 Curve
Trough Drop (from baseline as of date)	(1.40)%	(2.00)%
Trough Date	Feb-13	Feb-13
Return to current levels	Sep-13	Oct-13

(1) Corelogic HPI index as of December 2012
(2) Moody's Analytics – National averages

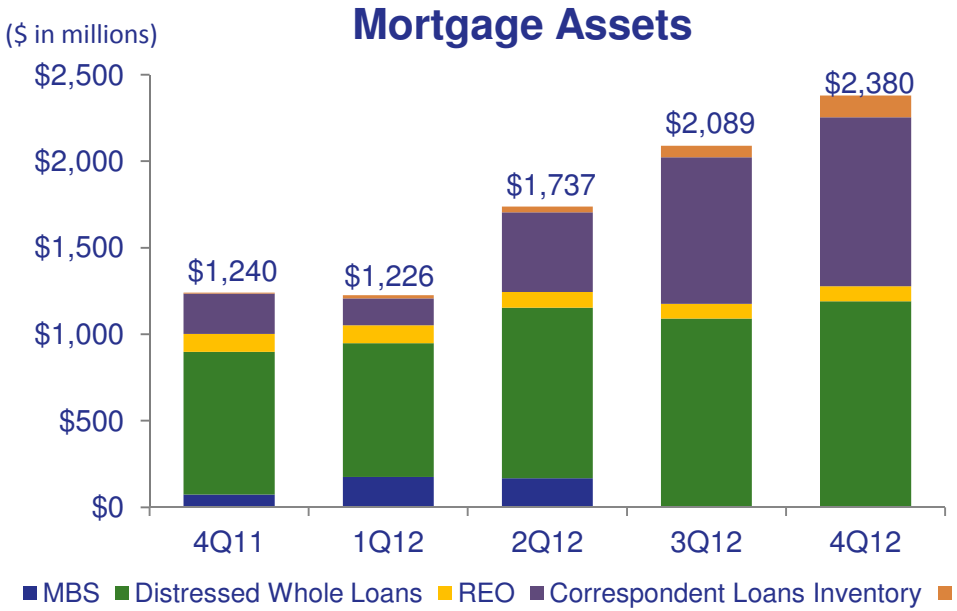
Prospective Investments Provide Opportunities For Future Growth

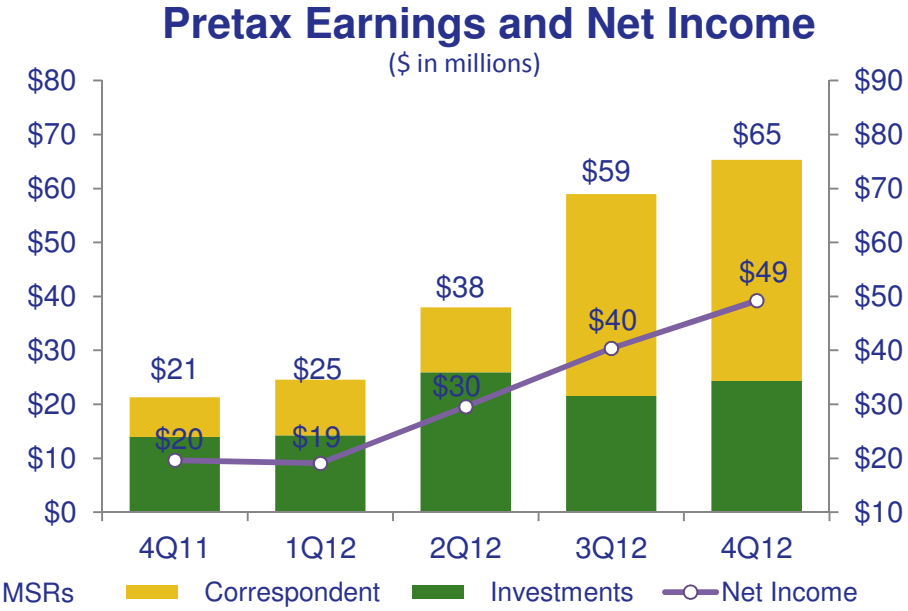
Prospective Future Investment	Commentary
Prime Non- Agency Jumbo Securitizations	• Participation in the structuring, sale and servicing of new non-agency mortgage backed securities • Collateral would be newly originated prime jumbo loans sourced through correspondent lending • Investor demand for new non-agency MBS is growing, which has been aided by a lack of supply in this asset class and an improved housing outlook
Investments in Subordinate Tranche of Non-Agency Securitizations	• Credit enhancements levels have declined in 2012, given increased collateral diversification and the performance of recent deals • Retention of the subordinate tranche is an attractive investment for PMT, and provides alignment of interests between investors and the issuer
Legacy Reperforming Whole Loans	• Increased supply is anticipated as banks opportunistically sell capital intensive reperforming loans • Pools trading at 20-25% discount to property value based on strength of the cash flow and LTV attributes • Significant negative equity refinance opportunity enhances returns
Bulk MSR Acquisitions / I/O Strip	• Several large bulk MSR deals have traded recently and more are likely this year; estimate $100-$200 billion will come to market in 2013 • Strong demand for recent deals reflected in pricing, but remains an attractive opportunity • Aligns well with PMT's core investment strategy

Financial Results



Growth in Mortgage Assets and Earnings Continued in 4Q12





- Mortgage related assets continued to grow, increasing 14% Q/Q to $2.4 billion
- Growth primarily resulted from distressed whole loan acquisition and a growing pipeline of correspondent loans acquired for sale
- MSRs grew 95% on continued strong volume growth by Correspondent Lending
- Net income rose 22% Q/Q on strong operational performance and a lower effective tax rate
- Total pretax income rose 11% Q/Q, driven by record results in both operating segments

Investment Activities Deliver Solid Fourth Quarter Performance

Investment Activities Segment Pretax Income

($ in thousands)	Quarter Ended December 31, 2012	September 30, 2012
	(Unaudited)	
Revenues:		
Net gain on investments	$ 38,108	$ 26,061
Interest income	12,680	13,586
Other income	(5,605)	775
Total revenues	45,183	40,422
Expenses:		
Interest	4,692	4,931
Servicing	4,932	5,148
Other	11,237	8,801
Total expenses	20,861	18,880
Pre-tax income	**$ 24,322**	**$ 21,542**

- Pretax income increased 13% Q/Q, resulting from higher investment balances and improved home price performance
  - Revenues increased 12% Q/Q from a solid 46% increase in net gain on investments
  - Loss in other income of $5.6 million due to LOCOM adjustments for selected high balance REOs and increased property tax and preservation costs
- Expenses increased 10% Q/Q, due to a rise in management fee expense and higher professional services expense
- Annualized total return on distressed loan investments was over 20% in 4Q12(1)

(1) Total return represents the sum of the interest yield and the net gain on the respective investment and does not take into account any associated expenses.

Correspondent Lending Pretax Income Grows as Loan Purchase Volumes Rise

Correspondent Lending Segment Pretax Income

($ in thousands)	Quarter Ended December 31, 2012	September 30, 2012
Revenues:	(Unaudited)	
Interest income	$ 7,604	$ 6,159
Net gain on mortgage loans acquired for sale	66,465	49,793
Other income	5,665	2,837
Total revenues	79,734	58,789
Expenses:		
Interest	5,291	3,366
Servicing	68	60
Loan fulfillment fees	31,809	17,258
Other	1,585	678
Total expenses	38,753	21,362
Pre-tax income	**$ 40,981**	**$ 37,427**

- Correspondent segment pretax income rose 9% Q/Q to $41 million as a result of strong growth in correspondent loan purchase volumes
- Net gain on mortgage loans acquired for sale increased 33% Q/Q
- Other income increase driven by a doubling of loan origination fee revenue
- Loan fulfillment fees increased 84% Q/Q, commensurate with conventional loan sales volume

Net Gain On Mortgage Loans Acquired for Sale Up On Strong Correspondent Performance

- Net gain on mortgage loans acquired for sale reached $66 million in 4Q12, a 33% quarter-over-quarter increase
- Growth in net gain on mortgage loans acquired for sale resulted from strong growth in correspondent lock volume
- Margin as measured by net gain on mortgage loans acquired for sale to lock volume rose 4bps quarter over quarter
  - Low mortgage rates resulting from QE3 drove wider margins, which narrowed as the quarter progressed
- Margins are expected to move toward normalization in 2013, however, many variables will impact what the new normal will be

Net gain on mortgage loans acquired for sale

($ in thousands)	Quarter ended December 31, 2012
MSR Value - originated in period	$ 68,033
Rep & Warrant provision	(2,063)
Cash gain (loss)	(25,079)
Change in fair value of commitments to purchase loans	(20,556)
Change in fair value related to loans and hedging	46,130
Net gain on mortgage loans acquired for sale	**$ 66,465**

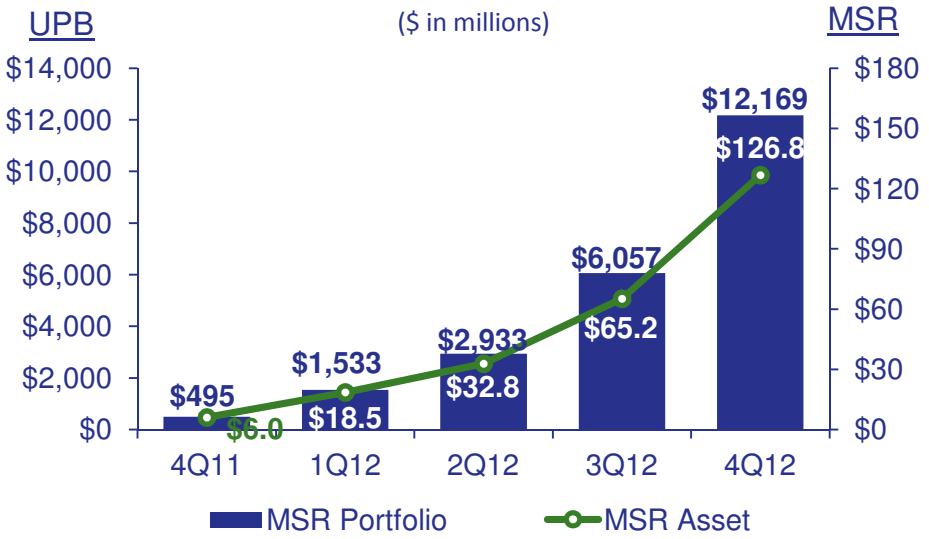
Net gain on mortgage loans acquired for sale margins

($ in millions)	Quarter Ended September 30, 2012	Quarter Ended December 30, 2012
Net gain on mortgage loans acquired for sale	$ 49.79	$ 66.47
Volume of conventional and jumbo interest rate lock commitments (IRLC)	$ 5,466.39	$ 7,010.26
Ratio of net gain on mortgage loans acquired for sale to IRLC	0.91%	0.95%

Servicing Portfolio Growth Continues with Addition of Low Coupon MSRs

- PMT's MSR investment grew 95% from 3Q12, reflecting the strong correspondent activity
  - The total UPB of PMT's MSR portfolio reached $12.2 billion at year end
- Servicing multiple on conventional MSRs capitalized in 4Q12 was 4.14X
  - The weighted average coupon of mortgage loans underlying MSRs capitalized during 4Q12 was 3.55% vs. 3.79% in 3Q12
- The ability to organically grow the MSR portfolio is a key strength of PMT's business model
- Amortization and impairment charges were partially offset by $2.1 million in hedge gains
  - Charges resulted from higher prepayment activity that was driven by declining mortgage rates during the fourth quarter

MSR Portfolio and MSR Asset



Net Loan Servicing Fees

($ in thousands)	Quarter ended December 31, 2012
Servicing Fees	$ 4,878
Effect of MSRs:	
Amortization	(3,121)
Impairment of MSRs carried at lower of amortized cost or fair value	(3,042)
Change in fair value of MSRs carried at fair value	(233)
	(6,396)
Hedge results	2,123
	(4,273)
Net loan servicing fees	**$ 605**

Key Takeaways



Key Takeaways

- Residential mortgage market opportunities remain significant
- Stabilization in housing benefits both correspondent acquisitions and distressed whole loan values
- Correspondent acquisition volumes expected to grow
  - Targeting $4 billion of total correspondent acquisitions per month by December 2013
  - Deepening relationships and expanding product penetration, i.e. Jumbo
  - Best-in-class service and execution by our fulfillment provider
- Robust market for distressed whole loans expected in 2013
  - Addressable market for non-performing loans anticipated to grow with additional participants seeking to sell
  - Reperforming whole loan market also expected to grow
- The non-agency securitization market is expected to grow
  - Non-agency MBS issuance is a key opportunity
  - PMT would likely retain subordinate tranches as investments
- Relationships with PCM and PLS provide PMT the ability to pursue a wide range of residential mortgage investments

Appendix



PMT's REIT Income and Asset Test Results

Income Test Requirements	YTD Status As of 12/31/12	Notes
1. At least 75% of income must be derived from interest on obligations secured by mortgages or interests in real property, gain from the disposition of non-dealer real property…and qualified temporary investment income	99%	***Income associated with the income test excludes income derived in the TRS***
2. At least 95% of income must be derived from the above sources plus dividends and interest, and gain from disposition of securities	100%	***Predominantly all of the income in the REIT is derived from mortgages and real property***

Asset Test Requirements	YTD Status As of 12/31/12	Notes
1. At least 75% of REIT assets must consist of real estate assets, cash and cash items, government securities, and qualified temporary investments	84%	***Management of the QRS remains an ongoing focus which is achieved by the purchase of qualified REIT assets, investment in qualified temporary investments, and other strategic investments***
2. No more than 25% of REIT assets can consist of securities of taxable REIT subsidiaries	16%	

Portfolio Acquisitions Are Progressing in Line With Expectations

1Q10	Purchase	4Q12
Balance ($mm)	$ 182.7	78.6
Pool Factor[(1)]	1.00	0.43
Current	6.2%	27.0%
30	1.6%	4.7%
60	5.8%	4.1%
90+	37.8%	19.0%
FC	46.4%	34.2%
REO	2.3%	11.0%

2Q10	Purchase	4Q12
Balance ($mm)	$ 195.5	70.4
Pool Factor[(1)]	1.00	0.36
Current	5.1%	27.6%
30	2.0%	5.0%
60	4.1%	4.2%
90+	42.8%	19.0%
FC	45.9%	34.6%
REO	0.0%	9.6%

3Q10	Purchase	4Q12
Balance ($mm)	$ 146.2	56.0
Pool Factor[(1)]	1.00	0.38
Current	1.2%	27.7%
30	0.4%	5.3%
60	1.3%	3.0%
90+	38.2%	17.3%
FC	58.9%	35.1%
REO	0.0%	11.5%

4Q10	Purchase	4Q12
Balance ($mm)	$ 277.8	151.2
Pool Factor[(1)]	1.00	0.54
Current	5.0%	28.9%
30	4.0%	6.2%
60	5.1%	5.3%
90+	26.8%	13.7%
FC	59.1%	34.5%
REO	0.0%	11.3%

1Q11	Purchase	4Q12
Balance ($mm)	$ 515.1	321.6
Pool Factor[(1)]	1.00	0.62
Current	2.0%	25.6%
30	1.9%	5.4%
60	3.9%	2.7%
90+	25.9%	13.7%
FC	66.3%	43.7%
REO	0.0%	8.9%

2Q11	Purchase	4Q12
Balance ($mm)	$ 259.8	183.0
Pool Factor[(1)]	1.00	0.70
Current	11.5%	29.8%
30	6.5%	6.2%
60	5.2%	4.2%
90+	31.2%	16.6%
FC	43.9%	33.5%
REO	1.7%	9.8%

3Q11	Purchase	4Q12
Balance ($mm)	$ 542.6	327.0
Pool Factor[(1)]	1.00	0.60
Current	0.6%	11.1%
30	1.3%	3.7%
60	2.0%	2.3%
90+	22.6%	19.2%
FC	73.0%	50.9%
REO	0.4%	12.8%

4Q11	Purchase	4Q12
Balance ($mm)	$ 49.0	42.9
Pool Factor[(1)]	1.00	0.88
Current	0.2%	18.3%
30	0.1%	1.8%
60	0.2%	1.6%
90+	70.4%	32.9%
FC	29.0%	43.2%
REO	0.0%	2.2%

1Q12
No Pools Purchased in this Quarter.

2Q12	Purchase	4Q12
Balance ($mm)	$ 402.5	371.6
Pool Factor[(1)]	1.00	0.92
Current	45.0%	47.0%
30	4.0%	4.5%
60	4.3%	2.7%
90+	31.3%	23.0%
FC	15.3%	20.2%
REO	0.1%	2.5%

3Q12	Purchase	4Q12
Balance ($mm)	$ 357.2	349.9
Pool Factor[(1)]	1.00	0.98
Current	0.0%	1.2%
30	0.0%	0.0%
60	0.1%	0.1%
90+	49.1%	47.6%
FC	50.8%	48.4%
REO	0.0%	2.7%

(1) Ratio of unpaid principal balance remaining to unpaid principal balance at acquisition

Pre-tax Financial Impact of Revised Management and Services Agreements

(unaudited, in millions)	PMT Expense for FY 2012		
	Current Agreements	Pro Forma for Revised Agreement(1)	Impact
Loan Fulfillment Fees	$62.9	$65.2	$2.3
Loan Servicing	$18.6	$18.6	-
Refinance Recapture Benefit	--	$(0.1)	$(0.1)
Management Fees	$12.4	$13.1	$0.7
Incentive Fee to PCM	--	$6.5	$6.5
Total Pre-Tax Items	$93.9	$103.2	$9.3

(1) Figures are estimated based upon operational activity during 2012 and actual results could differ materially..