

Supplemental Information

Third Quarter FY 2026



Sales | Q3 Highlights

\$69.2B

Net Sales

+11.6%

Growth

+9.8%
Comparable Sales

+6.6%
Adjusted
Comparable Sales¹

+7.3%
Comparable Ticket

+2.4%
Comparable Traffic

+4.2%
Adjusted
Comparable Ticket¹

+21.5%
Digitally-Enabled
Comparable Sales

+20.8%
Adjusted
Digitally-Enabled
Comparable Sales²

¹ - Excluding impacts from changes in gasoline prices and foreign exchange

² - Excluding impacts from changes in foreign exchange rates

Segment Reporting - Sales | Q3 Highlights

Comp Sales	<u>US</u>	<u>Canada</u>	<u>Other International</u>	<u>Total Company</u>
Sales	+9.4%	+10.7%	+11.2%	+9.8%
Ticket	+7.5%	+6.0%	+8.1%	+7.3%
Traffic	+1.8%	+4.4%	+2.9%	+2.4%

Adjusted Comp Sales¹	<u>US</u>	<u>Canada</u>	<u>Other International</u>	<u>Total Company</u>
Sales	+6.8%	+6.2%	+5.9%	+6.6%
Ticket	+5.0%	+1.7%	+3.0%	+4.2%
Traffic	+1.8%	+4.4%	+2.9%	+2.4%

¹ - Excluding impacts from changes in gasoline prices and foreign exchange

Membership | Q3 Highlights

+10.7%

Membership Income
Growth

+9.9%

Membership Income
Growth ex-FX

82.9MM

Paid Memberships
+4.1% Growth

148.5MM

Total Cardholders
+4.0% Growth

89.7%

Worldwide Membership
Renewal Rate

92.2%

US/CN Renewal Rate

41.2MM

Executive
Memberships

75.0%

Penetration of Sales to
Executive Members



Financial Performance | Q3 Highlights

<p>Net Income</p> <p>\$2.19B</p> <p>+15.2% Growth</p>
<p>Diluted EPS</p> <p>\$4.93</p> <p>+15.2% Growth</p>

Gross Margin

11.04%

-21 bps vs Q3 FY'25

+1 bps ex. gas impact

	Reported	Ex Gas ¹
Core	-46bps	-29bps
Other Bus	+9bps	+14bps
LIFO	+14bps	+14bps
Other²	+2bps	+2bps
Total	-21bps	+1bp
Core on Core Sales: -9 bps		

SG&A

8.96%

+20 bps vs Q3 FY'25

+2 bps ex. gas impact

	Reported	Ex Gas ¹
Ops	+12bps	-3bps
Central	+3bps	+1bp
Equity Comp	0bps	-1bp
Pre-opening	0bps	0bps
Other²	+5bps	+5bps
Total	+20bps	+2bps

¹ - Excluding the impacts from changes in gasoline prices

² - Related to lapping of the one-time vacation accrual impact from the new employee agreement effective March 2025

+ = Favorable/lower, - = Unfavorable/higher

Digital | Q3 Highlights



Digitally-Enabled Comparable Sales

+21.5%

Adjusted Digitally-Enabled Comparable Sales¹

+20.8%

Ecommerce Site & App Traffic

+37%

Top Sales Growth Categories:

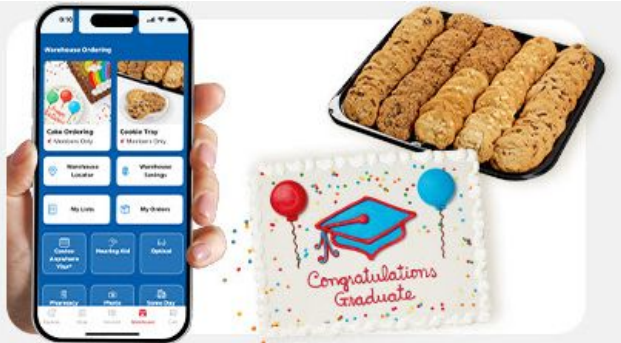
- Pharmacy
- Gold & Jewelry
- Home Furnishings
- Tires
- Housewares
- Majors

Digital Enhancements:

- Scaling of push notifications in app to streamline warehouse efficiency
- Mobile cake ordering expansion on Costco app
- Pre-Scan rolling out internationally

Cookie and Cake Ordering

Skip the paper form.
Order using the Costco App.



¹- Excluding impacts from changes in foreign exchange rates

Warehouse Expansion | Q3 Highlights

	<u>Q4 FY'25 End</u>	<u>FY'26 Q1</u>	<u>FY'26 Q2</u>	<u>FY'26 Q3</u>	<u>Rest of FY (Estimated)</u>	<u>FY'26 End (Estimated)</u>
US	629	4	1	3	11	648
Canada	110	2	2	1	-	115
Other International	175	1	-	-	1	177
Total	914	7	3	4	12	940

Liberty Hill, TX: 3/11/26



South St. George, UT: 3/13/26



New Member Values | Q3 Highlights

Lowering Everyday Low Prices



New Items



KS Crispy Wings
From \$16.99 to \$14.99



KS Milk Chocolate Almonds
From \$19.99 to \$18.99



KS Sparkling Energy Drink



KS French Roast 120ct Kcups



KS Golf Ball
From \$32.99 to \$29.99



KS Sheets King
From \$89.99 to \$79.99



KS Oven Roasted Chicken Dog Food



KS Chicken Strip w/Dipping Sauce

Safe Harbor | Q3 Highlights

Certain statements contained in this document constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. For these purposes, forward-looking statements are statements that address activities, events, conditions or developments that the Company expects or anticipates may occur in the future. In some cases forward-looking statements can be identified because they contain words such as “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “intend,” “likely,” “may,” “might,” “plan,” “potential,” “predict,” “project,” “seek,” “should,” “target,” “will,” “would,” or similar expressions and the negatives of those terms. Such forward-looking statements involve risks and uncertainties that may cause actual events, results or performance to differ materially from those indicated by such statements. These risks and uncertainties include, but are not limited to, domestic and international economic conditions, including exchange rates, inflation or deflation, the effects of competition and regulation, uncertainties in the financial markets, consumer and small business spending patterns and debt levels, breaches of security or privacy of member or business information, conditions affecting the acquisition, development, ownership or use of real estate, capital spending, actions of vendors, rising costs associated with employees (generally including health-care costs and wages), workforce interruptions, energy and certain commodities, geopolitical conditions (including tariffs and global conflicts), the ability to maintain effective internal control over financial reporting, regulatory and other impacts related to environmental and social matters, public-health related factors, and other risks identified from time to time in the Company’s public statements and reports filed with the Securities and Exchange Commission. Forward-looking statements speak only as of the date they are made, and the Company does not undertake to update these statements, except as required by law. Comparable sales and comparable sales excluding impacts from changes in gasoline prices and foreign exchange are intended as supplemental information and are not a substitute for net sales presented in accordance with U.S. GAAP.