

Supplemental Information

Fourth Quarter FY 2026



Sales | Q4 Highlights

\$93.9B

Net Sales

+11.2%

Growth

+9.4%

Comparable Sales

+5.9%

Comparable Ticket

+19.5%

Digitally-Enabled
Comparable Sales

+3.3%

Comparable Traffic

+3.3%

Adjusted
Comparable Ticket¹

+19.8%

Adjusted Digitally-
Enabled
Comparable Sales²

¹ - Excluding impacts from changes in gasoline prices and foreign exchange

² - Excluding impacts from changes in foreign exchange rates

Segment Reporting - Sales | Q4 Highlights

Comp Sales	<u>US</u>	<u>Canada</u>	<u>Other International</u>	<u>Total Company</u>
Sales	+10.7%	+5.0%	+7.0%	+9.4%
Ticket	+7.3%	+2.5%	+2.4%	+5.9%
Traffic	+3.2%	+2.5%	+4.5%	+3.3%

Adjusted Comp Sales¹	<u>US</u>	<u>Canada</u>	<u>Other International</u>	<u>Total Company</u>
Sales	+7.2%	+4.6%	+6.2%	+6.7%
Ticket	+3.9%	+2.1%	+1.7%	+3.3%
Traffic	+3.2%	+2.5%	+4.5%	+3.3%

¹ - Excluding impacts from changes in gasoline prices and foreign exchange

Membership | Q4 Highlights

+7.3%

Membership Income
Growth

+7.7%

Membership Income
Growth ex-FX

84.1MM

Paid Memberships
+3.8% Growth

150.4MM

Total Cardholders
+3.6% Growth

89.8%

Worldwide Membership
Renewal Rate

92.3%

US/CN Renewal Rate

42.3MM

**Executive
Memberships**

75.6%

**Penetration of Sales to
Executive Members**



Financial Performance | Q4 Highlights

Net Income	Diluted EPS
\$3.00B	\$6.75
+14.9% Growth*	+15.0% Growth*
* – “Other” Items for the Quarter: – This year’s results included a non-recurring benefit of \$0.15 per diluted share related to IEEPA tariff refunds received in the quarter, less partial reinvestment of those refunds. – Excluding this benefit, net income grew 12.3%, and EPS 12.4%.	

Gross Margin

11.02%

-11 bps vs Q4 FY'25

+20 bps ex. gas impact

Reported		Ex Gas ¹
Core	-32bps	-9bps
Other Bus	+23bps	+32bps
LIFO	-11bps	-12bps
Other ²	+9bps	+9bps
Total	-11bps	+20bps
Core on Core Sales ³ : +18 bps		

SG&A

8.94%

+27 bps vs Q4 FY'25

+2 bps ex. gas impact

Reported		Ex Gas ¹
Ops	+22bps	0bps
Central	+5bps	+2bps
Equity Comp	0bps	0bps
Pre-opening	0bps	0bps
Total	+27bps	+2bps

¹ - Excluding the impacts from changes in gasoline prices

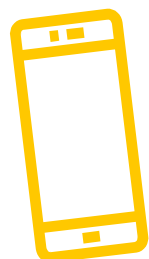
² - Related to the IEEPA tariff refunds received in the quarter, less partial reinvestment of those refunds

³ - Excluding the impact from the IEEPA tariff refunds received in the quarter, less partial reinvestment of those refunds

+ = Favorable/lower, - = Unfavorable/higher



Digital | Q4 Highlights



Digitally-Enabled
Comparable Sales

+19.5%

Adjusted Digitally-Enabled
Comparable Sales¹

+19.8%

Ecommerce
Site & App Traffic

+30%

COSTCO
WHOLESALE | Same-Day

**Costco favorites delivered in
as fast as 1 hour**

 **DOORDASH**

 **instacart**

 **Uber Eats**

Top Sales Growth Categories:

- Pharmacy
- Home Furnishings
- Small Electrics
- Hardware
- Housewares
- Domestics

Digital Enhancements:

- Expansion of 3rd-party same day delivery channels in the US
- Personalization enhancements – email and online product placement

¹ - Excluding impacts from changes in foreign exchange rates

Warehouse Expansion | Q4 Highlights

	<u>Q4 FY'25 End</u>	<u>FY'26 Q1-Q3</u>	<u>FY'26 Q4</u>	<u>FY'26 End</u>	<u>FY'27 (Estimated)</u>
US	629	8	10	647	665
Canada	110	5	-	115	120
Other International	175	1	1	177	182
Total	914	14	11	939	967

Mansfield, TX: 8/25/26



Stone Mountain, GA: 8/27/26



New Member Values | Q4 Highlights

Lowering Everyday Low Prices



**KS Walnuts \$13.79 to
\$9.99**



**KS Colombian (Whole
Bean)
From \$21.99 to \$19.99**



**KS Dry Facial Towel \$19.99
to \$18.99**



**KS Course Black Pepper
From \$6.99 to \$5.99**



**KS Japanese Matcha
Green Tea Powder
12oz**



KS Pretzel Sandwiches



KS 1oz Silver Bars



**KS Ultra Filtered Lactose Free
Milk 2%**

Safe Harbor | Q4 Highlights

Certain statements contained in this document constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. For these purposes, forward-looking statements are statements that address activities, events, conditions or developments that the Company expects or anticipates may occur in the future. In some cases forward-looking statements can be identified because they contain words such as “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “intend,” “likely,” “may,” “might,” “plan,” “potential,” “predict,” “project,” “seek,” “should,” “target,” “will,” “would,” or similar expressions and the negatives of those terms. Such forward-looking statements involve risks and uncertainties that may cause actual events, results or performance to differ materially from those indicated by such statements. These risks and uncertainties include, but are not limited to, domestic and international economic conditions, including exchange rates, inflation or deflation, the effects of competition and regulation, uncertainties in the financial markets, consumer and small business spending patterns and debt levels, breaches of security or privacy of member or business information, conditions affecting the acquisition, development, ownership or use of real estate, capital spending, actions of vendors, rising costs associated with employees (generally including health-care costs and wages), workforce interruptions, energy and certain commodities, geopolitical conditions (including tariffs and global conflicts), the ability to maintain effective internal control over financial reporting, regulatory and other impacts related to environmental and social matters, public-health related factors, and other risks identified from time to time in the Company’s public statements and reports filed with the Securities and Exchange Commission. Forward-looking statements speak only as of the date they are made, and the Company does not undertake to update these statements, except as required by law. Comparable sales and comparable sales excluding impacts from changes in gasoline prices and foreign exchange are intended as supplemental information and are not a substitute for net sales presented in accordance with U.S. GAAP.