



Fiscal Q1 2026 Earnings Call Supplementary Slides

October 29, 2025

Cautionary Language Concerning Forward-Looking Statements

This presentation contains forward-looking statements under Section 27A of the Securities Act of 1934. Forward-looking statements are all statements we make other than those dealing specifically with historical matters. These forward-looking statements include, among other things, financial guidance and our expectations regarding the acquired business. Please refer to the Company's filings with the Securities and Exchange Commission, including our annual report on Form 10-K filed on August 11, 2025 for additional factors that could cause actual results to materially differ from current expectations. The forward-looking statements included in this presentation are valid only as of today's date except where otherwise noted. Viavi Solutions Inc. undertakes no obligation to update these statements.

This presentation and the Q&A that follows include non-GAAP financial measures which complement the Company's preliminary consolidated GAAP financial statements. These non-GAAP financial measures are not intended to supersede or replace the Company's preliminary GAAP financials. We provide a detailed reconciliation of preliminary GAAP results to the non-GAAP results in the Appendix to this presentation and in the "Preliminary Reconciliation of GAAP Measures to Non-GAAP Measures" schedule in our earnings release issued today. This earnings release is located in the Investor Relations section of our web site at <https://investor.viavisolutions.com>.

Note: Amounts presented in all slides are on a continuing operations basis unless otherwise noted.

Fiscal Q1 2026 Summary and Key Highlights

(Amounts in \$millions, except per share amounts, and other than revenue reflect non-GAAP)

KEY METRICS

Revenue \$299.1M	25.6% Y/Y
Non-GAAP Operating Income \$47.1M	97.1% Y/Y
Non-GAAP Operating Margin 15.7%	570 bps Y/Y
Non-GAAP EPS \$0.15	150.0% Y/Y

HIGHLIGHTS

- Revenue above the high end of the guidance range.
- Non-GAAP Operating Margin and Non-GAAP EPS above the high end of the guidance range.
- Generated operating cash flow of \$31.0 million and free cash flow of \$22.5 million in Q1FY26.
- Incurred capex of \$8.5 million.

Capital Allocation Activities

- Successfully closed the acquisition of Spirent's high speed ethernet, network security, and channel emulation business lines from Keysight.
 - Expected to add about \$200M of annual revenue run rate, above our original assumption of about \$188M.
- Concurrently closed the previously announced \$600M Term Loan B, which was used to fund the transaction and for general corporate purposes.
- Refinanced \$250M 1.625% 3 year convertible notes due in March 2026 (2026 Notes) with \$250M 0.625% 5.5 years convertible notes due in March 2031 (2031 Notes).
 - ~\$100.9M of 2031 Notes were issued in exchange for ~\$97.5 million of 2026 Notes.
 - ~\$149.1M 2031 Notes were issued for cash and will be used to payoff the balance of the 2026 Notes.
- Repurchased \$30M of our stock in conjunction with the refinance.

Fiscal Q1 2026 NSE Highlights

(Amounts in \$millions and other than revenue reflect non-GAAP)

NSE

Revenue	
\$216.0M	35.5% Y/Y
Gross Margin	
63.0%	210 bps Y/Y
Operating Margin	
7.5%	1210 bps Y/Y

HIGHLIGHTS

- Revenue at \$216.0 million exceeded guidance range of \$208-\$214 million, up 35.5% Y/Y driven by
 - Strong demand for lab and production and field products mainly driven from the data center ecosystem.
 - Growth in aerospace and defense products, including the acquisition of Inertial Labs.
- Gross Margin at 63.0%, increased 210 basis points Y/Y driven by higher volume and favorable product mix.
- Operating Margin at 7.5% above the high end of guidance range driven by higher fall through.

The Company does not allocate stock-based compensation, acquisition-related charges, amortization of intangibles, restructuring, impairment of goodwill or other charges unrelated to core operating performance to its segments. All non-GAAP amounts are reconciled to the corresponding GAAP amounts at the entity level in the Appendix section.

Fiscal Q1 2026 OSP Highlights

(Amounts in \$millions and other than revenue reflect non-GAAP)

OSP

Revenue	
\$83.1M	5.5% Y/Y
Gross Margin	
52.3%	(300) bps Y/Y
Operating Margin	
37.1%	(250) bps Y/Y

HIGHLIGHTS

- Revenue at \$83.1 million, at the midpoint of guidance range of \$82-\$84 million, and increased 5.5% Y/Y, primarily as a result of strength in Anti-Counterfeiting and Other products.
- Gross Margin at 52.3%, decreased 300 basis points Y/Y primarily driven by unfavorable product mix.
- Operating Margin at 37.1%, below guidance range of 38.1%-38.5% due to product mix and higher manufacturing costs.

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Fiscal Q2 2026 Business Outlook

	SEGMENT	BUSINESS OUTLOOK
Revenue	VIAVI	\$360 million to \$370 million
	NSE	\$288 million, plus or minus \$5 million
	OSP	~ \$77 million
Non-GAAP Operating Margin	VIAVI	17.9%, plus or minus 60 bps
	NSE	13.6%, plus or minus 70 bps
	OSP	34.0%, plus or minus 50 bps
Non-GAAP EPS		\$0.18 to \$0.20
Non-GAAP Tax		\$10.0 million, plus or minus \$0.5 million
Non-GAAP Other (Income) & Expense		\$12.2 million
Non-GAAP Share Count		228.7 million

With respect to our business outlook above, the Company has not reconciled GAAP measures to non-GAAP measures presented above.

Fiscal Q2 2026 Events

DATE	EVENT	LOCATION
November 24, 2025	6th Annual Needham Tech Week	Virtual
December 1,2025	UBS Global Technology and AI Conference	Scottsdale, AZ
December 16,2025	2025 Northland Growth Conference	Virtual

Additional Financial Information

Fiscal Q1 2026 Financial Highlights

(Amounts in \$millions, except per share amounts)

FISCAL QUARTER	Q1 2026	Q4 2025	Q1 2025	QOQ	YOY
GAAP Revenue					
NSE	\$216.0	\$209.1	\$159.4	3.3%	35.5%
OSP	\$83.1	\$81.4	\$78.8	2.1%	5.5%
Total	\$299.1	\$290.5	\$238.2	3.0%	25.6%
Non-GAAP Gross Margin					
NSE	63.0%	62.2%	60.9%	80 bps	210 bps
OSP	52.3%	54.7%	55.3%	(240 bps)	(300 bps)
Total	60.0%	60.1%	59.1%	(10 bps)	90 bps
Non-GAAP Operating Margin					
NSE	7.5%	4.7%	(4.6%)	280 bps	1,210 bps
OSP	37.1%	39.4%	39.6%	(230 bps)	(250 bps)
Total	15.7%	14.4%	10.0%	130 bps	570 bps
Non-GAAP Earnings Per Share	\$0.15	\$0.13	\$0.06	15.4%	150.0%
GAAP Operating Cash Flow	\$31.0	\$23.8	\$13.5	30.3%	129.6%

All non-GAAP amounts are reconciled to the corresponding GAAP amounts in the Appendix section.

Revenue by Business Segment and Geographic Region

(Amounts in \$millions)

FISCAL QUARTER	Q1 2026		Q4 2025		Q1 2025		<u>QOQ</u>	<u>YOY</u>
Segment Mix								
NSE	\$216.0	72.2%	\$209.1	72.0%	\$159.4	66.9%	3.3%	35.5%
OSP	\$83.1	27.8%	\$81.4	28.0%	\$78.8	33.1%	2.1%	5.5%
Total	\$299.1	100.0%	\$290.5	100.0%	\$238.2	100.0%	3.0%	25.6%
Region Mix								
Americas	\$128.8	43.1%	\$112.3	38.7%	\$88.7	37.2%	14.7%	45.2%
Asia-Pacific	\$92.1	30.8%	\$99.4	34.2%	\$85.9	36.1%	(7.3%)	7.2%
EMEA	\$78.2	26.1%	\$78.8	27.1%	\$63.6	26.7%	(0.8%)	23.0%
Total	\$299.1	100.0%	\$290.5	100.0%	\$238.2	100.0%	3.0%	25.6%

Balance Sheet Highlights

(Amounts in \$millions)

FISCAL QUARTER	Q1 2026
Total Cash Balance ⁽¹⁾	\$549.1
Short-term Debt (Carrying Value) ⁽²⁾	\$151.1
Long-term Debt (Carrying Value) ⁽³⁾	\$640.5
GAAP Cash from Operations	\$31.0

⁽¹⁾ Includes cash and cash-equivalents, short-term investments and short-term restricted cash.

⁽²⁾ Carrying value equals outstanding principal amount less the unamortized debt issuance costs and discount costs. Face amount for short-term debt is \$152.5 million related to the 2026 1.625% Convertible Notes.

⁽³⁾ Carrying value equals outstanding principal amount less the unamortized debt issuance costs. Face amount for long-term debt is \$650.0 million related to the 2029 3.75% High-Yield Notes and 2031 0.625% Convertible Notes.

Term Notes Summary

	2026 SENIOR CONVERTIBLE NOTES	2029 HIGH-YIELD NOTES	2031 SENIOR CONVERTIBLE NOTES
Issue Size	\$250.0M	\$400.0M	\$250.0M
Current Outstanding *	\$152.5M	\$400.0M	\$250.0M
Coupon	1.625%	3.75%	0.625%
Final Maturity	3/15/2026	10/1/2029	3/1/2031
Put Date	N/A	N/A	N/A
Call Date	3/20/2025	10/1/2024	9/6/2028
Call / Put Price (%)	100%	N/A	100%
Conversion Price	\$13.19	N/A	\$13.79
Shares Underlying *	11.6M	N/A	18.1M
Settlement	Par in Cash; Balance in stock & cash	Par in Cash	Par in Cash; Balance in stock & cash

* As of September 27, 2025

Income Statement

(Amounts in \$millions, except per share amounts)

FISCAL QUARTER	Q1 2026	Q4 2025	Q1 2025	<u>QOQ</u>	<u>YOY</u>
GAAP Revenue	\$299.1	\$290.5	\$238.2	3.0%	25.6%
Non-GAAP Gross Margin	60.0%	60.1%	59.1%	(10) bps	90 bps
Non-GAAP Operating Expenses	\$132.5	\$132.6	\$116.8	(0.1%)	13.4%
Non-GAAP Operating Profit	\$47.1	\$41.9	\$23.9	12.4%	97.1%
Non-GAAP Operating Margin	15.7%	14.4%	10.0%	130 bps	570 bps
Non-GAAP Net Income	\$33.1	\$29.7	\$12.4	11.4%	166.9%
Non-GAAP EPS	\$0.15	\$0.13	\$0.06	\$0.02	\$0.09

All non-GAAP amounts are reconciled to the corresponding GAAP amounts in the Appendix section.

GAAP Income Statement

(Amounts in \$millions, except per share amounts)

UNAUDITED GAAP INCOME STATEMENT	Q1 2026	Q4 2025	Q1 2025	QOQ	YOY
Net revenue	\$ 299.1	\$ 290.5	\$ 238.2	3.0 %	25.6 %
Cost of revenues	123.2	120.2	98.8	2.5 %	24.7 %
Amortization of acquired technologies	6.9	6.8	3.3	1.5 %	109.1 %
Total cost of revenues	130.1	127.0	102.1	2.4 %	27.4 %
Gross profit	169.0	163.5	136.1	3.4 %	24.2 %
Operating expenses:					
Research and development	56.0	57.2	49.4	(2.1)%	13.4 %
Selling, general and administrative	104.2	89.7	74.1	16.2 %	40.6 %
Amortization of other intangibles	1.5	1.5	1.1	— %	36.4 %
Restructuring and related benefits	(0.3)	(0.2)	—	50.0 %	NM
Total operating expenses	161.4	148.2	124.6	8.9 %	29.5 %
Income from operations	7.6	15.3	11.5	(50.3)%	(33.9)%
Interest income and other (expense) income	(2.5)	1.8	3.2	(238.9)%	(178.1)%
Interest expense	(7.4)	(7.5)	(7.5)	(1.3)%	(1.3)%
(Loss) Income before income taxes and equity investment (losses) earnings	(2.3)	9.6	7.2	(124.0)%	(131.9)%
Provision for Income Taxes	19.0	2.2	9.0	763.6 %	111.1 %
Equity investment (losses) earnings	(0.1)	0.6	—	(116.7)%	NM
Net (loss) income	\$ (21.4)	\$ 8.0	\$ (1.8)	(367.5)%	(1088.9)%
Net (loss) income per share, basic	\$ (0.10)	\$ 0.04	\$ (0.01)	(350.0)%	(900.0)%
Net (loss) income per share, diluted	\$ (0.10)	\$ 0.04	\$ (0.01)	(350.0)%	(900.0)%
Shares used in per-share calculation (basic)	222.9	223.2	222.0	(0.1)%	0.4 %
Shares used in per-share calculation (diluted)	222.9	227.0	222.0	(1.8)%	0.4 %

UNAUDITED % TOTAL GAAP REVENUE	Q1 2026	Q4 2025	Q1 2025	QOQ	YOY
Gross margin	56.5 %	56.3 %	57.1 %	20 bps	(60 bps)
Research and development	18.7 %	19.7 %	20.7 %	(100 bps)	(200 bps)
Selling, general and administrative	34.8 %	30.9 %	31.1 %	390 bps	370 bps
Total operating expenses	54.0 %	51.0 %	52.3 %	300 bps	170 bps
Operating margin	2.5 %	5.3 %	4.8 %	(280 bps)	(230 bps)

Non-GAAP Income Statement

(Amounts in \$millions, except per share amounts)

UNAUDITED NON-GAAP INCOME STATEMENT	Q1 2026	Q4 2025	Q1 2025	QoQ	YoY
Net revenue	\$ 299.1	\$ 290.5	\$ 238.2	3.0 %	25.6 %
Cost of revenues	119.5	116.0	97.5	3.0 %	22.6 %
Gross profit	179.6	174.5	140.7	2.9 %	27.6 %
Operating expenses:					
Research and development	53.5	54.6	47.3	(2.0)%	13.1 %
Selling, general and administrative	79.0	78.0	69.5	1.3 %	13.7 %
Total operating expenses	132.5	132.6	116.8	(0.1)%	13.4 %
Income from operations	47.1	41.9	23.9	12.4 %	97.1 %
Interest and other expense, net	(5.1)	(4.5)	(3.2)	13.3 %	59.4 %
Income before income taxes and equity investment (losses) earnings	42.0	37.4	20.7	12.3 %	102.9 %
Provision for income tax	8.8	8.3	8.3	6.0 %	6.0 %
Equity investment (losses) earnings	(0.1)	0.6	—	(116.7)%	NM
Net income	\$ 33.1	\$ 29.7	\$ 12.4	11.4 %	166.9 %
Net income per share, basic	\$ 0.15	\$ 0.13	\$ 0.06	15.4 %	150.0 %
Net income per share, diluted	\$ 0.15	\$ 0.13	\$ 0.06	15.4 %	150.0 %
Shares used in per-share calculation (basic)	222.9	223.2	222.0	(0.1)%	0.4 %
Shares used in per-share calculation (diluted)	227.9	227.0	224.0	0.4 %	1.7 %

UNAUDITED % TOTAL REVENUE	Q1 2026	Q4 2025	Q1 2025	QoQ	YoY
Gross margin	60.0 %	60.1 %	59.1 %	(10 bps)	90 bps
Research and development	17.9 %	18.8 %	19.9 %	(90 bps)	(200 bps)
Selling, general and administrative	26.4 %	26.9 %	29.2 %	(50 bps)	(280 bps)
Total operating expenses	44.3 %	45.6 %	49.0 %	(130 bps)	(470 bps)
Operating margin	15.7 %	14.4 %	10.0 %	130 bps	570 bps

NM - Percentage change considered not meaningful

Appendix

Reconciliation of GAAP Measures to Non-GAAP Measures

(Amounts in \$millions)

UNAUDITED					
Gross Profit - GAAP to Non-GAAP Reconciliation					
	Q1 2026	Q4 2025	Q1 2025	QOQ	YOY
GAAP segment gross profit	\$ 169.0	\$ 163.5	\$ 136.1	3.4 %	24.2 %
Stock-based compensation	1.0	1.2	1.2	(16.7)%	(16.7)%
Amortization of intangibles	6.9	6.8	3.3	1.5 %	109.1 %
Other charges unrelated to core operating performance ⁽¹⁾	0.1	0.4	0.1	(75.0)%	— %
Amortization of acquisition related inventory step-up	2.6	2.6	—	— %	NM
Non-GAAP gross profit	<u>\$ 179.6</u>	<u>\$ 174.5</u>	<u>\$ 140.7</u>	<u>2.9 %</u>	<u>27.6 %</u>
UNAUDITED					
Operating Income - GAAP to Non-GAAP Reconciliation					
	Q1 2026	Q4 2025	Q1 2025	QOQ	YOY
GAAP operating income	\$ 7.6	\$ 15.3	\$ 11.5	(50.3)%	(33.9)%
Stock-based compensation	13.4	12.6	12.7	6.3 %	5.5 %
Amortization of intangibles	8.4	8.3	4.4	1.2 %	90.9 %
Change in fair value of contingent liability	10.9	(3.4)	(3.5)	420.6 %	411.4 %
Acquisition and integration related charges	3.9	5.6	0.6	(30.4)%	550.0 %
Other charges (benefits) unrelated to core operating performance ⁽¹⁾	0.6	1.1	(1.8)	(45.5)%	133.3 %
Amortization of acquisition related inventory step-up	2.6	2.6	—	— %	NM
Restructuring and related benefits	(0.3)	(0.2)	—	50.0 %	NM
Non-GAAP operating income	<u>\$ 47.1</u>	<u>\$ 41.9</u>	<u>\$ 23.9</u>	<u>12.4 %</u>	<u>97.1 %</u>
UNAUDITED					
Net Income GAAP to Non-GAAP Reconciliation					
	Q1 2026	Q4 2025	Q1 2025	QOQ	YOY
GAAP net (loss) income	\$ (21.4)	\$ 8.0	\$ (1.8)	(367.5)%	(1088.9)%
Stock-based compensation	13.4	12.6	12.7	6.3 %	5.5 %
Amortization of intangibles	8.4	8.3	4.4	1.2 %	90.9 %
Restructuring and related benefits	(0.3)	(0.2)	—	50.0 %	NM
Change in fair value of contingent liability	10.9	(3.4)	(3.5)	420.6 %	411.4 %
Acquisition and integration related charges	3.9	5.6	0.6	(30.4)%	550.0 %
Other charges (benefits) unrelated to core operating performance ⁽¹⁾	0.6	1.1	(1.8)	(45.5)%	133.3 %
Amortization of acquisition related inventory step-up	2.6	2.6	—	— %	NM
Non-cash interest expense	4.8	1.2	1.1	300.0 %	336.4 %
Income Taxes	10.2	(6.1)	0.7	267.2 %	1357.1 %
Non-GAAP net income	<u>\$ 33.1</u>	<u>\$ 29.7</u>	<u>\$ 12.4</u>	<u>11.4 %</u>	<u>166.9 %</u>

⁽¹⁾ Other charges (benefits) consists of legal settlements, transformational initiatives, intangible impairment and net losses related to long-lived assets.

NM - Percentage change considered not meaningful

Financial Information by Segment

(Amounts in \$millions and other than revenue reflect non-GAAP)

UNAUDITED SEGMENT RESULTS (\$ in millions)	Q1 2026	Q4 2025	Q1 2025	QOQ	YOY
Net revenue:					
Network and Service Enablement	216.0	209.1	159.4	3.3 %	35.5 %
Optical Securities and Performance Products	83.1	81.4	78.8	2.1 %	5.5 %
Total net revenue	\$ 299.1	\$ 290.5	\$ 238.2	3.0 %	25.6 %
Gross profit					
Network and Service Enablement	136.1	130.0	97.1	4.7 %	40.2 %
Optical Securities and Performance Products	43.5	44.5	43.6	(2.2)%	(0.2)%
Total segment gross profit	\$ 179.6	\$ 174.5	\$ 140.7	2.9 %	27.6 %
Operating income (loss)					
Network and Service Enablement	\$ 16.3	\$ 9.8	\$ (7.3)	66.3 %	323.3 %
Optical Securities and Performance Products	30.8	32.1	31.2	(4.0)%	(1.3)%
Total segment operating income	\$ 47.1	\$ 41.9	\$ 23.9	12.4 %	97.1 %
UNAUDITED REVENUE BY SEGMENT (%)	Q1 2026	Q4 2025	Q1 2025	QOQ	YOY
Network and Service Enablement	72.2 %	72.0 %	66.9 %	20 bps	530 bps
Optical Securities and Performance Products	27.8 %	28.0 %	33.1 %	(20 bps)	(530 bps)

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Condensed Balance Sheet

(Amounts in \$millions)

UNAUDITED BALANCE SHEET (in millions)	Q4 2025	Q1 2026
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 423.6	\$ 543.8
Short-term investments	1.7	1.8
Restricted cash	3.7	3.5
Accounts receivable, net	261.0	242.0
Inventories, net	117.9	124.5
Prepayments and other current assets	77.3	74.7
Total current assets	885.2	990.3
Property, plant and equipment, net	231.9	230.3
Goodwill, net	595.7	592.3
Intangibles, net	131.6	123.2
Deferred income taxes	87.2	77.4
Other non-current assets	62.2	68.6
Total assets	\$ 1,993.8	\$ 2,082.1
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 68.8	\$ 66.6
Accrued payroll and related expenses	63.6	54.4
Deferred revenue	74.1	64.2
Accrued expenses	28.7	29.9
Short-term debt	246.2	151.1
Other current liabilities	108.3	131.3
Total current liabilities	589.7	497.5
Long-term debt	396.3	640.5
Other non-current liabilities	227.6	220.2
Total stockholders' equity	780.2	723.9
Total liabilities and stockholders' equity	\$ 1,993.8	\$ 2,082.1



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