

PRESENTATION



SBA Communications Corporation

Fourth Quarter 2022

Supplemental Financial Data

Key Financial and Operational Measures and Non-GAAP Financial Measures



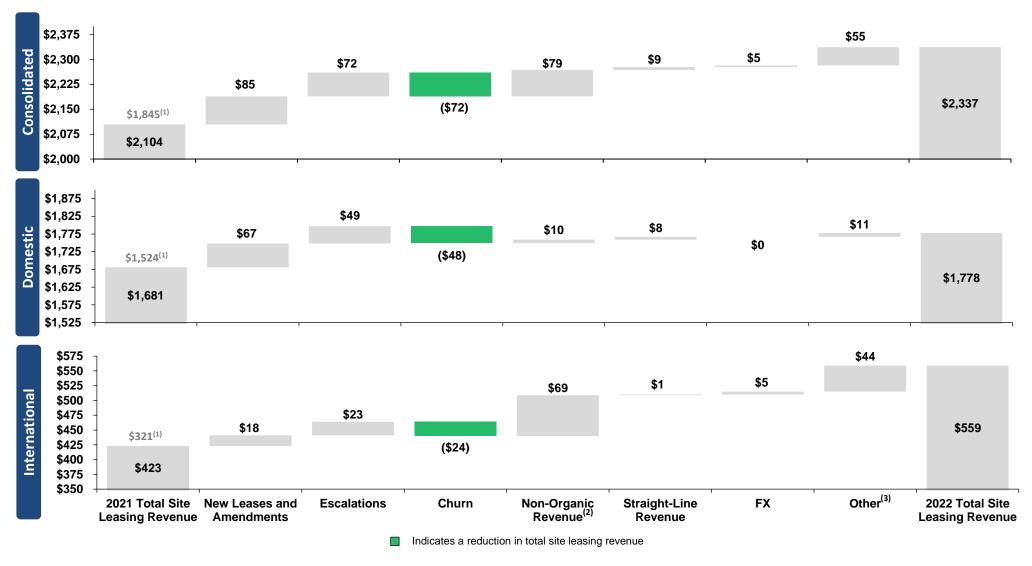
This Supplemental Financial Data package provides key financial and operational data as well as reconciliations of those non-GAAP financial measures that SBA Communications Corporation ("SBA" or "We") use in evaluating the performance of our business.

These non-GAAP financial measures include (1) Cash Site Leasing Revenue, (2) Core Recurring Cash Leasing Revenue, (3) Tower Cash Flow and Tower Cash Flow Margin, (4) Adjusted EBITDA, Annualized Adjusted EBITDA, and Adjusted EBITDA Margin, (5) Return on Invested Capital, (6) Net Debt, Net Secured Debt, Leverage Ratio, Net Cash Interest Coverage Ratio, and Secured Leverage Ratio, (7) Funds From Operations, Adjusted Funds From Operations, and Adjusted Funds From Operations Per Share and (8) certain financial metrics after eliminating the impact of changes in foreign currency exchange rates (collectively, our "Constant Currency Measures") and other identified non-recurring items. The following pages provide reconciliations of these non-GAAP financial measures to their most comparable GAAP measures and the other information required by Regulation G.



Bridge of 2021 Total Site Leasing Revenue to 2022 (\$M)

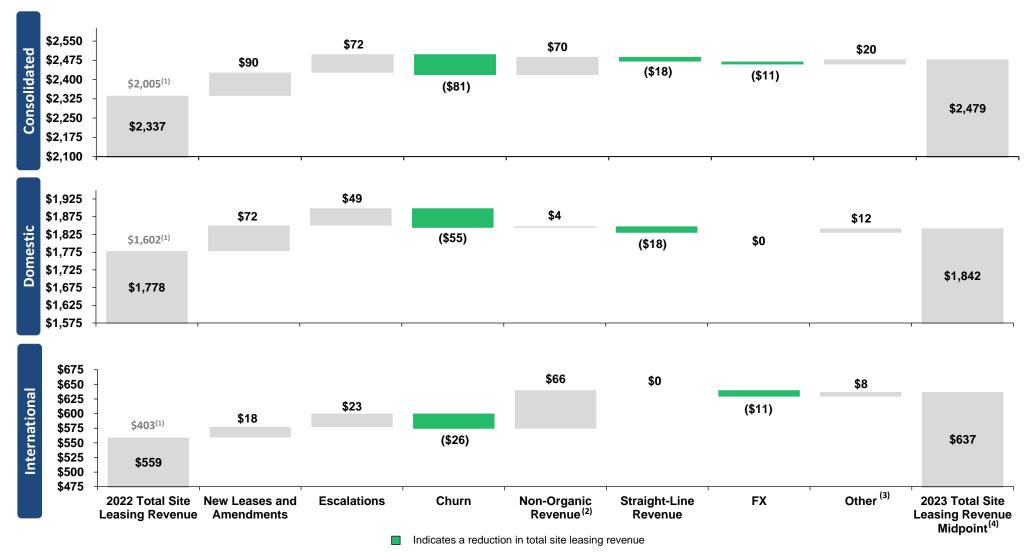




- 1. Represents core recurring cash leasing revenue (see page 6 for reconciliation of this non-GAAP metric)
- 2. Includes contributions from acquisitions and new infrastructure builds
- 3. Includes pass-through reimbursable expenses, amortization of capital contributions for tower augmentations, managed and non-macro business and other miscellaneous items

Bridge of 2022 Total Site Leasing Revenue to 2023 Guidance (\$M)





- 1. Represents core recurring cash leasing revenue (see page 6 for reconciliation of this non-GAAP metric)
- 2. Includes contributions from acquisitions and new infrastructure builds
- 3. Includes pass-through reimbursable expenses, amortization of capital contributions for tower augmentations, managed and non-macro business and other miscellaneous items
- 4. Based on guidance issued on February 21, 2023

Reconciliation of Site Leasing Revenue to Core Recurring Cash Leasing Revenue



		FY 2022	FY 2021								
(\$M)	Consolidated	<u> </u>	<u>Domestic</u>	<u>Inte</u>	<u>rnational</u>	Con	<u>solidated</u>	Domestic		Interna	tional
Total Site Leasing Revenue	\$ 2,337	7 \$	1,778	\$	559	\$	2,104	\$ 1,68	31	\$	423
Less: Straight-Line Revenue	39)	42		(3)		30	3	34		(4)
Less: Pass Through Reimbursable Expenses	178	3	37		141		136	3	89		97
Less: Amortization of Capital Contributions	2		20		1		24	2	23		1
Less: Managed and Subleased Businesses	20)	19		1		21	2	20		1
Less: Non-Macro Businesses (1)	24	ļ	18		6		16	1	6		-
Less: Other Miscellaneous Items (2)	50)	40		10		32	2	25		7
Core Recurring Cash Leasing Revenue	\$ 2,005	5 \$	1,602	\$	403	\$	1,845	\$ 1,52	24	\$	321
% of Total Site Leasing Revenue Total Site Leasing Revenue	1009	%	100%		100%		100%	100)%		100%
Less: Straight-Line Revenue	29	%	2%		-1%		1%	2	2%		-1%
Less: Pass Through Reimbursable Expenses	89	%	2%		25%		6%	2	2%		23%
Less: Amortization of Capital Contributions	19	%	1%		0%		1%	1	%		0%
Less: Managed and Subleased Businesses	19	%	1%		0%		1%	1	%		0%
Less: Non-Macro Businesses (1)	19	%	1%		1%		1%	1	%		0%
Less: Other Miscellaneous Items (2)	29	%	2%		2%	-	2%	1	%		2%
Core Recurring Cash Leasing Revenue	859	%	91%		73%		88%	92	2%		76%

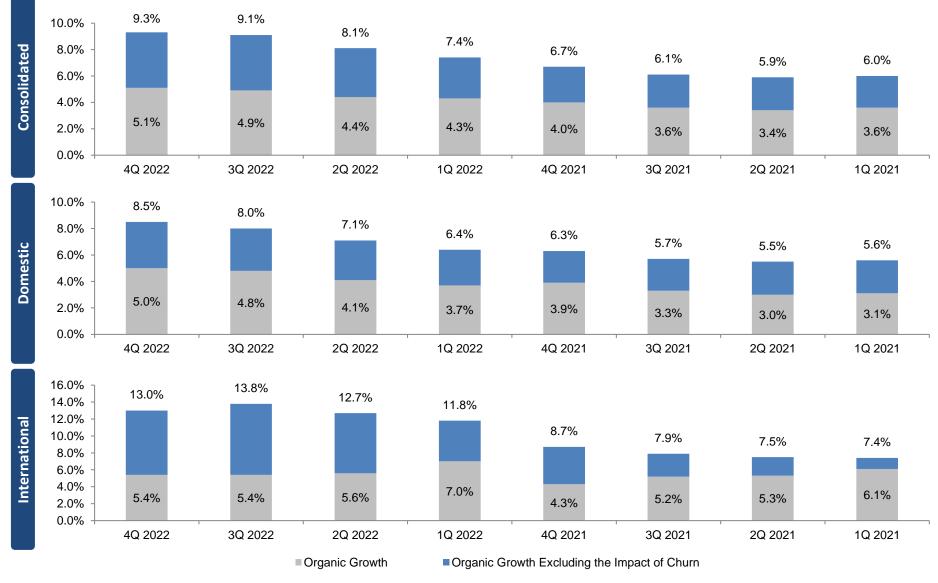
Note: Percentages may not add up due to rounding

^{1.} Includes data centers, distributed antenna systems, connected venues and other non-macro tower revenues. Certain of these amounts were previously included as part of core recurring cash leasing revenue, but going forward will be presented separately. Prior period numbers have been revised to be consistent with this presentation.

^{2.} Includes out of period billings, cash basis revenues, termination fees and other miscellaneous items

Historical Same Tower Y-o-Y Organic Leasing Revenue Growth Rates (%)⁽¹⁾





^{1.} Same tower leasing revenue growth represents the newly added cash recurring leasing revenue over the prior twelve month period divided by the total core recurring cash leasing revenue of the prior year comparable period. This growth is calculated only on the population of towers owned for both the current period and the comparable prior year period on a constant currency basis.

Historical Capital Allocation (\$M)



	 2022		2021 2020			2019	2018
					(in millions)		
Share Repurchases	\$ 431.6	\$	582.5	\$	856.0	\$ 470.3	\$ 795.6
Acquisitions	1,092.5		1,225.3		181.5	701.5	406.7
Dividends	306.8		253.6		207.7	83.4	0.0
Construction and related costs	103.5		61.2		54.7	57.0	65.6
Augmentation and tower upgrades	60.7		33.1		38.3	62.8	49.4
Land buyouts and other assets	83.6		32.4		89.9	72.5	45.1
Tower maintenance	41.6		34.5		29.4	29.0	29.6
General corporate	 8.8		4.8		6.1	5.4	5.2
Total Capital Allocation	\$ 2,129.1	\$	2,227.4	\$	1,463.6	\$ 1,481.9	\$ 1,397.2
Period End Leverage Ratio ⁽¹⁾	 6.9x		7.3x	, k	7.1x	7.1x	7.3x

^{1.} Defined as net debt divided by Annualized Adjusted EBITDA (see pages 35 and 36 for reconciliation of these non-GAAP metrics)
Note: Historical activity is not necessarily indicative of future capital allocation and totals may not add up due to rounding

Customer Concentration



The following is a list of significant customers and the percentage of total segment revenue for the specified time periods derived from such customers.

Percentage of Domestic Site Leasing Revenue

For the three months ended

	12/31/2022	9/30/2022	6/30/2022	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
T-Mobile	40.4%	40.9%	40.8%	40.3%	40.2%	40.3%	40.0%	40.4%
AT&T Wireless	28.8%	28.8%	29.0%	29.6%	30.3%	29.9%	30.4%	31.2%
Verizon Wireless	19.9%	20.1%	20.2%	20.3%	20.1%	20.3%	20.2%	18.5%

Percentage of International Site Leasing Revenue

For the three months ended

	12/31/2022	9/30/2022	6/30/2022	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
America Movil ⁽¹⁾	17.7%	18.8%	13.2%	12.2%	13.2%	13.6%	14.0%	14.2%
Telefonica ⁽¹⁾	25.9%	18.6%	14.9%	14.1%	14.4%	14.7%	18.1%	17.9%
TIM ⁽¹⁾	15.7%	17.2%	6.9%	6.9%	7.3%	7.2%	7.3%	6.9%
Oi S.A. ⁽¹⁾	3.5%	4.0%	26.1%	25.6%	28.2%	28.4%	28.2%	28.2%

^{1.} Decrease in Oi S.A. from Q2 2022 to Q3 2022 due to sale of Brazil business to other carriers (America Movil/Telefonica/TIM).

Selected Foreign Currency Exposure



The following is a summary of the percentage of Total Cash Site Leasing Revenue generated in non-U.S. dollars by currency.

For the three months ended

	12/31/2022	9/30/2022	6/30/2022	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Brazilian Real ⁽¹⁾	15.1%	12.5%	13.1%	12.0%	11.3%	11.7%	11.5%	11.1%
Brazilian Real ⁽²⁾	12.1%	9.2%	9.9%	8.8%	8.1%	8.4%	8.4%	8.1%
Canadian Dollar ⁽¹⁾	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%
South African Rand ⁽¹⁾	2.4%	2.3%	2.2%	2.3%	2.1%	2.1%	2.0%	1.9%
Tanzanian Shilling ⁽¹⁾	2.0%	2.1%	2.1%	1.9%	0.0%	0.0%	0.0%	0.0%
Tanzanian Shilling ⁽²⁾	1.2%	1.2%	1.3%	1.2%	0.0%	0.0%	0.0%	0.0%
Other ^{(1) (3)}	1.1%	1.1%	1.1%	0.8%	0.8%	0.8%	0.8%	0.8%

^{1.} Defined as (A) the USD equivalent of Total Cash Site Leasing Revenue generated in functional currency divided by (B) Consolidated Total Cash site leasing revenue

^{2.} Defined as (A) the USD equivalent of Total Cash Site Leasing Revenue generated in country minus pass through reimbursable expenses generated in country divided by (B) Consolidated Total Cash site leasing revenue minus Consolidated pass through reimbursable expenses

^{3.} Other includes the contribution from revenues denominated in Chilean Pesos, Peruvian Soles, Colombian Pesos, Argentinean Pesos, and Philippines Pesos

Pass Through Reimbursable Expenses



The following is a summary of pass through reimbursable expenses which are associated with site leasing revenue.

	For the three months ended													
		12/31/2022		9/30/2022		6/30/2022		3/31/2022	1	2/31/2021		9/30/2021	6/30/2021	 3/31/2021
								(in thousa	ands	s)				
Domestic	\$	9,177	\$	9,183	\$	9,279	\$	9,211	\$	11,020	\$	8,921	\$ 9,007	\$ 9,573
International		37,218		36,274		35,470		31,703		25,455		25,266	23,502	22,662
Total	\$	46,395	\$	45,457	\$	44,749	\$	40,914	\$	36,475	\$	34,187	\$ 32,509	\$ 32,235

Tower Cash Flow Margin and Adjusted EBITDA Margin Excluding Pass Through Reimbursable Expenses



Tower Cash Flow Margin and Adjusted EBITDA Margin excluding pass through reimbursable expenses which are associated with site leasing revenue are non-GAAP measures that we believe provide investors information indicative of the Company's operating efficiency excluding the impact of fully reimbursable expenses.

	For the three months ended												
_	12/31/2022	9/30/2022	6/30/2022	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021					
Tower Cash Flow Margin ⁽¹⁾	87.7%	87.5%	87.4%	87.2%	88.0%	87.2%	87.4%	87.2%					
Adjusted EBITDA Margin (2)	73.1%	72.2%	73.3%	74.2%	74.5%	74.7%	75.0%	75.6%					

^{1.} Defined as (A) Tower Cash Flow divided by (B) Cash site leasing revenue minus revenue from pass through reimbursable expenses (see page 22 for a reconciliation)

^{2.} Defined as (A) Adjusted EBITDA divided by (B) Total revenues minus non-cash straight-line leasing revenue minus revenue from pass through reimbursable expenses (see page 26 for a reconciliation)

Amortization of Capital Contributions



The following is a summary of amortization of capital contributions for tower augmentations as leasing revenue.

For the three months ended

	12	/31/2022	9/30/2022	6	6/30/2022	3/31/2022	22 12/31/2021 9/30/20				6/30/2021	3/31/2021	
						(in thou	ısan	ıds)					
Total	\$	5,772	\$ 5,097	\$	4,869	\$ 4,906	\$	5,051	\$	5,824	\$ 5,974	\$	6,641

Return on Invested Capital (ROIC)



	 12/31/2022	9/30/2022	6/30/2022	3/31/2022		12/31/2021	9/30/2021	6/30/2021	3/31/2021
				(in tho	usa	nds)			_
Adjusted EBITDA (1)	\$ 1,842,880	\$ 1,787,036	\$ 1,751,024	\$ 1,695,004	\$	1,636,212	\$ 1,627,856	\$ 1,600,776	\$ 1,560,284
Less: Cash taxes (1)	(36,944)	(42,600)	(31,792)	(29,796)		(21,872)	(25,040)	(25,976)	(24,540)
Numerator	\$ 1,805,936	\$ 1,744,436	\$ 1,719,232	\$ 1,665,208	\$	1,614,340	\$ 1,602,816	\$ 1,574,800	\$ 1,535,744
Historical Gross Property and Equipment (2)	\$ 7,435,070	\$ 7,315,116	\$ 7,233,450	\$ 7,123,520	\$	6,997,330	\$ 6,920,017	\$ 6,865,007	\$ 6,814,679
Historical Gross Intangibles (2)(3)	9,816,033	9,118,382	9,078,553	8,995,571		8,854,284	8,827,346	8,779,244	8,720,182
Denominator	\$ 17,251,103	\$ 16,433,498	\$ 16,312,003	\$ 16,119,091	\$	15,851,614	\$ 15,747,363	\$ 15,644,251	\$ 15,534,861
Return on Invested Capital	10.5%	10.6%	10.5%	10.3%		10.2%	10.2%	10.1%	9.9%

Note: Excludes returns on stock repurchases

^{1.} Numbers are annualized – see page 25 for reconciliation of Annualized Adjusted EBITDA

Calculated using historical foreign currency exchange rates in effect at date of investment and excludes impact of Disposals and Impairments
 Effective December 31, 2022, \$528M of the invested capital related to the sites acquired from Grupo TorreSur in Brazil is included in Historical Gross Intangibles and is presented as an Acquired and other Right-of-use asset, net on the Company's consolidated balance sheet

Non-Cash Straight Line Summary



For the year ended December 31,

	_					2000								
	2	2023E ⁽¹⁾		2022 2021			2020		2019		2018		2017	
							(in t	housands)						
<u>Consolidated</u>														
Non-cash straight-line revenue (2)	\$	20,600	\$	38,206	\$	30,117	\$	3,475	\$	2,645	\$	18,643	\$	16,419
Non-cash straight-line ground lease expense (3)		(2,700)		2,419		7,766		13,954		6,089		26,212		30,850
<u>Domestic</u>														_
Non-cash straight-line revenue (2)	\$	24,100	\$	41,763	\$	33,814	\$	5,733	\$	1,603	\$	11,111	\$	928
Non-cash straight-line ground lease expense (3)		(3,700)		779		6,178		12,071		5,663		24,514		27,110
International														
Non-cash straight-line revenue (2)	\$	(3,500)	\$	(3,557)	\$	(3,697)	\$	(2,258)	\$	1,042	\$	7,532	\$	15,492
Non-cash straight-line ground lease expense (3)		1,000		1,640		1,588		1,884		426		1,698		3,741

^{1.} Estimates translated at foreign currency exchange rates based on guidance issued February 21, 2023

^{2.} Non-cash straight-line revenue represents the difference between the revenue that we are required to recognize in accordance with GAAP for the period presented and the cash that we receive under the relevant lease for the period presented. For purposes of calculating 2023 projections above, we assume only those escalators that are currently in place. For a more detailed discussion of our revenue recognition policy, please review our "Critical Accounting Policies and Estimates" in our Form 10-K.

^{3.} Non-cash straight-line ground lease expense represents the difference between the ground lease expense that we are required to recognize in accordance with GAAP for the period presented and the cash that we actually pay under the relevant ground lease for the period presented. For purposes of calculating the 2023 projections above, we assume only those escalators that are currently in place. For a more detailed discussion of our revenue recognition policy, please review our "Critical Accounting Policies and Estimates" in our Form 10-K.

Segment Profitability



Segment Operating Profit and Segment Operating Profit Margin for the Three Months are as follows:

	Domestic Site Leasing		For the three months ended December 31,					Total Site	e Lea	asing		Site Deve	elopi	ment	
	For the three months ended December 31,							For the three ended De			_	For the thr ended Dec			
	 2022		2021		2022		2021		2022		2021		2022		2021
							(in tho	usar	nds)						
Segment revenue Segment cost of revenues (excluding depreciation, accretion, and	\$ 452,928	\$	432,205	\$	156,680	\$	107,191	\$	609,608	\$	539,396	\$	76,486	\$	55,866
amortization)	(66,151)		(64,285)		(48,848)		(32,723)		(114,999)		(97,008)		(57,155)		(42,921)
Segment operating profit	\$ 386,777	\$	367,920	\$	107,832	\$	74,468	\$	494,609	\$	442,388	\$	19,331	\$	12,945
Segment operating profit margin	 85.4%		85.1%		68.8%		69.5%		81.1%		82.0%		25.3%		23.2%



Constant Currency Measures



We eliminate the impact of changes in foreign currency exchange rates for each of the following financial metrics (collectively, our "Constant Currency Measures") by dividing the current period's financial results by the average monthly exchange rates of the prior year period and by eliminating the impact of the remeasurement of our intercompany loans. The table below provides the reconciliation of the reported growth rate year-over-year, of each of the measures included in the table, to the growth rate after eliminating the impact of changes in foreign currency exchange rates to such measure.

We believe that our Constant Currency Measures provide management and investors the ability to evaluate the performance of the business without the impact of foreign exchange fluctuations.

	Fourth		
	quarter		Growth
	2022 year	Foreign	excluding
	over year	currency	foreign
	growth rate	impact	currency impact
Total site leasing revenue	13.0%	0.4%	12.6%
Total cash site leasing revenue	13.3%	0.4%	12.9%
Int'l cash site leasing revenue	45.7%	1.9%	43.8%
Total site leasing segment oper. profit	11.8%	0.4%	11.4%
Int'l site leasing segment oper. profit	44.8%	2.3%	42.5%
Total site leasing tower cash flow	11.9%	0.4%	11.5%
Int'l site leasing tower cash flow	44.3%	2.3%	42.0%
Net income	109.8%	62.6%	47.2%
Earnings per share - diluted	113.6%	64.4%	49.2%
Adjusted EBITDA	12.6%	0.4%	12.2%
AFFO	9.6%	0.7%	8.9%
AFFO per share	11.0%	0.7%	10.3%



Cash Site Leasing Revenue is defined as site leasing revenue less non-cash straight-line site leasing revenue. Tower Cash Flow is defined as Cash Site Leasing Revenue less site leasing cost of revenues net of non-cash straight-line ground lease expense and Tower Cash Flow Margin is defined as Tower Cash Flow divided by Cash Site Leasing Revenue. We discuss these non-GAAP financial measures because we believe these items are indicators of performance of our site leasing operations. In addition, Tower Cash Flow is a component of the calculation used by our lenders to determine compliance with certain covenants under our Senior Credit Agreement. Neither Cash Site Leasing Revenue, Tower Cash Flow nor Tower Cash Flow Margin are intended to be alternative measures of site leasing gross profit nor of site leasing gross profit margin as determined in accordance with GAAP.

	Domestic Site Leasing				Int'l Site	Leas	sing		Total Site	e Lea	asing
		For the thr			 For the three ended Dec				For the thr		
		2022		2021	2022		2021		2022		2021
					(in thou	ısan	ds)				
Site leasing revenue	\$	452,928	\$	432,205	\$ 156,680	\$	107,191	\$	609,608	\$	539,396
Non-cash straight-line site leasing revenue		(9,949)		(10,525)	816		895		(9,133)		(9,630)
Cash site leasing revenue		442,979		421,680	157,496		108,086	·	600,475		529,766
Site leasing cost of revenues (excluding											
depreciation, accretion, and amortization)		(66,151)		(64,285)	(48,848)		(32,723)		(114,999)		(97,008)
Non-cash straight-line ground lease expense		(242)		1,023	643		360		401		1,383
Tower Cash Flow	\$	376,586	\$	358,418	\$ 109,291	\$	75,723	\$	485,877	\$	434,141
Tower Cash Flow Margin		85.0%		85.0%	69.4%		70.1%		80.9%		81.9%



	Domestic															
	12	/31/2022	9/	30/2022	6/	30/2022	3/	31/2022	12	/31/2021	9/	30/2021	6/	30/2021	3/	31/2021
								(in thou	ısar	nds)						
Site leasing revenue	\$	452,928	\$	449,595	\$	442,084	\$	432,986	\$	432,205	\$	426,758	\$	418,829	\$	403,579
Non-cash straight-line leasing revenue		(9,949)		(12,350)		(10,267)		(9,484)		(10,525)		(11,408)		(10,547)		(1,330)
Cash site leasing revenue		442,979		437,245		431,817		423,502		421,680		415,350		408,282		402,249
Site leasing cost of revenues (excluding																
depreciation, accretion, and amortization)		(66,151)		(66,423)		(65,768)		(65,804)		(64,285)		(65,260)		(63,948)		(65,120)
Non-cash straight-line ground lease expense		(242)		82		413		694		1,023		1,346		1,594		2,214
Tower Cash Flow	\$	376,586	\$	370,904	\$	366,462	\$	358,392	\$	358,418	\$	351,436	\$	345,928	\$	339,343
Tower Cash Flow Margin		85.0%		84.8%		84.9%		84.6%		85.0%		84.6%		84.7%		84.4%
Pass-through reimbursable expenses	\$	9,177	\$	9,183	\$	9,279	\$	9,211	\$	11,020	\$	8,921	\$	9,007	\$	9,573
Cash site leasing revenues minus pass-through reimbursable expenses	\$	433,802	\$	428,062	\$	422,538	\$	414,291	\$	410,660	\$	406,429	\$	399,275	\$	392,676
Tower Cash Flow Margin minus pass-through reimbursable expenses		86.8%		86.6%		86.7%		86.5%		87.3%		86.5%		86.6%		86.4%



	International															
	12	/31/2022	9/	30/2022	6/	/30/2022	3/	31/2022	12	/31/2021	9/	30/2021	6/	30/2021	3/	31/2021
								(in thou	ısar	nds)						
Site leasing revenue	\$	156,680	\$	137,707	\$	138,149	\$	126,446	\$	107,191	\$	108,734	\$	105,266	\$	101,524
Non-cash straight-line leasing revenue		816		664		421		1,483		895		1,016		1,032		754
Cash site leasing revenue		157,496		138,371		138,570		127,929		108,086		109,750		106,298		102,278
Site leasing cost of revenues (excluding																
depreciation, accretion, and amortization)		(48,848)		(45,590)		(45,747)		(41,351)		(32,723)		(33,406)		(31,402)		(30,248)
Non-cash straight-line ground lease expense		643		396		308		359		360		388		413		427
Tower Cash Flow	\$	109,291	\$	93,177	\$	93,131	\$	86,937	\$	75,723	\$	76,732	\$	75,309	\$	72,457
Tower Cash Flow Margin		69.4%		67.3%		67.2%		68.0%		70.1%		69.9%		70.8%		70.8%
Pass-through reimbursable expenses	\$	37,218	\$	36,274	\$	35,470	\$	31,703	\$	25,455	\$	25,266	\$	23,502	\$	22,662
Cash site leasing revenues minus pass-through reimbursable expenses	\$	120,278	\$	102,097	\$	103,100	\$	96,226	\$	82,631	\$	84,484	\$	82,796	\$	79,616
Tower Cash Flow Margin minus pass-through reimbursable expenses		90.9%		91.3%		90.3%		90.3%		91.6%		90.8%		91.0%		91.0%



							Conso	lida	ted						
12	/31/2022	9/	/30/2022	6	/30/2022	3	/31/2022	12	/31/2021	9/	30/2021	6/	30/2021	3/	31/2021
							(in thou	ısar	nds)						
\$	609,608	\$	587,302	\$	580,233	\$	559,432	\$	539,396	\$	535,492	\$	524,095	\$	505,103
	(9,133)		(11,686)		(9,846)		(8,001)		(9,630)		(10,392)		(9,515)		(576)
	600,475		575,616		570,387		551,431		529,766		525,100		514,580		504,527
	(114,999)		(112,013)		(111,515)		(107,155)		(97,008)		(98,666)		(95,350)		(95,368)
	401		478		721		1,053		1,383		1,734		2,007		2,641
\$	485,877	\$	464,081	\$	459,593	\$	445,329	\$	434,141	\$	428,168	\$	421,237	\$	411,800
	80.9%		80.6%		80.6%		80.8%		81.9%		81.5%		81.9%		81.6%
\$	46,395	\$	45,457	\$	44,749	\$	40,914	\$	36,475	\$	34,187	\$	32,509	\$	32,235
\$	554,080	\$	530,159	\$	525,638	\$	510,517	\$	493,291	\$	490,913	\$	482,071	\$	472,292
	87.7%		87.5%		87.4%		87.2%		88.0%		87.2%		87.4%		87.2%
	\$ \$	(9,133) 600,475 (114,999) 401 \$ 485,877 80.9% \$ 46,395	\$ 609,608 \$ (9,133) 600,475 (114,999) 401 \$ 485,877 \$ 80.9% \$ 46,395 \$ \$ 554,080 \$	\$ 609,608 \$ 587,302 (9,133) (11,686) 600,475 575,616 (114,999) (112,013) 401 478 \$ 485,877 \$ 464,081 80.9% 80.6% \$ 46,395 \$ 45,457 \$ 554,080 \$ 530,159	\$ 609,608 \$ 587,302 \$ (9,133) (11,686) 600,475 575,616 (114,999) (112,013) 401 478 \$ 485,877 \$ 464,081 \$ 80.9% 80.6% \$ 46,395 \$ 45,457 \$ \$ 554,080 \$ 530,159 \$	\$ 609,608 \$ 587,302 \$ 580,233 (9,133) (11,686) (9,846) 600,475 575,616 570,387 (114,999) (112,013) (111,515) 401 478 721 \$ 485,877 \$ 464,081 \$ 459,593 80.9% 80.6% 80.6% \$ 46,395 \$ 45,457 \$ 44,749 \$ 554,080 \$ 530,159 \$ 525,638	\$ 609,608 \$ 587,302 \$ 580,233 \$ (9,133) (11,686) (9,846) 600,475 575,616 570,387 (114,999) (112,013) (111,515) 401 478 721 \$ 485,877 \$ 464,081 \$ 459,593 \$ 80.9% 80.6% 80.6% \$ 46,395 \$ 45,457 \$ 44,749 \$ \$ 554,080 \$ 530,159 \$ 525,638 \$	12/31/2022 9/30/2022 6/30/2022 3/31/2022 (in thous) \$ 609,608 \$ 587,302 \$ 580,233 \$ 559,432 (9,133) (11,686) (9,846) (8,001) \$ 600,475 \$ 575,616 \$ 570,387 \$ 551,431 \$ (114,999) \$ (112,013) (111,515) (107,155) (107,155) \$ 401 \$ 478 \$ 721 \$ 1,053 \$ 485,877 \$ 464,081 \$ 459,593 \$ 445,329 \$ 80.9% \$ 80.6% \$ 80.6% \$ 80.8% \$ 46,395 \$ 45,457 \$ 44,749 \$ 40,914 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517	12/31/2022 9/30/2022 6/30/2022 3/31/2022 12 (in thousar \$ 609,608 \$ 587,302 \$ 580,233 \$ 559,432 \$ (9,133) (11,686) (9,846) (8,001) 600,475 575,616 570,387 551,431 (114,999) (112,013) (111,515) (107,155) 401 478 721 1,053 \$ 485,877 \$ 464,081 \$ 459,593 \$ 445,329 \$ 80.9% \$ 80.9% 80.6% 80.6% 80.8% \$ 46,395 \$ 45,457 \$ 44,749 \$ 40,914 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 525,638 \$ 510,517 \$ 525,638 \$ 510,517 \$ 525,638 \$ 510,517 <	\$ 609,608 \$ 587,302 \$ 580,233 \$ 559,432 \$ 539,396 (9,133) (11,686) (9,846) (8,001) (9,630) 600,475 575,616 570,387 551,431 529,766 (114,999) (112,013) (111,515) (107,155) (97,008) 401 478 721 1,053 1,383 \$ 485,877 \$ 464,081 \$ 459,593 \$ 445,329 \$ 434,141 80.9% 80.6% 80.6% 80.8% 81.9% \$ 46,395 \$ 45,457 \$ 44,749 \$ 40,914 \$ 36,475 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 493,291	12/31/2022 9/30/2022 6/30/2022 3/31/2022 12/31/2021 9/201/201 \$ 609,608 \$ 587,302 \$ 580,233 \$ 559,432 \$ 539,396 \$ (9,133) (11,686) (9,846) (8,001) (9,630) 600,475 575,616 570,387 551,431 529,766 529,766 571,431 529,766 572,008) 529,766 600,475	12/31/2022 9/30/2022 6/30/2022 3/31/2022 12/31/2021 9/30/2021 \$ 609,608 \$ 587,302 \$ 580,233 \$ 559,432 \$ 539,396 \$ 535,492 (9,133) (11,686) (9,846) (8,001) (9,630) (10,392) 600,475 575,616 570,387 551,431 529,766 525,100 (114,999) (112,013) (111,515) (107,155) (97,008) (98,666) 401 478 721 1,053 1,383 1,734 \$ 485,877 \$ 464,081 \$ 459,593 \$ 445,329 \$ 434,141 \$ 428,168 80.9% 80.6% 80.6% 80.8% 81.9% 81.5% \$ 46,395 \$ 45,457 \$ 44,749 \$ 40,914 \$ 36,475 \$ 34,187 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 493,291 \$ 490,913	12/31/2022 9/30/2022 6/30/2022 3/31/2022 12/31/2021 9/30/2021 6/30/2021 6/30/2022 6/30/2022 12/31/2021 9/30/2021 6/30/2021 6/30/2021 6/30/2022 12/31/2021 9/30/2021 6/30/2021 6/30/2022 6/30/2022 12/31/2021 9/30/2021 6/30/2022 6/30/2022 12/31/2021 9/30/2021 6/30/2022 6/30/2022 12/31/2021 9/30/2021 6/30/2021 6/30/2022 12/31/2021 9/30/2021 6/30/2021 6/30/2021 12/31/2021 9/30/2021 6/30/2021 6/30/2021 1/30/2	12/31/2022 9/30/2022 6/30/2022 3/31/2022 12/31/2021 9/30/2021 6/30/2021 \$ 609,608 \$ 587,302 \$ 580,233 \$ 559,432 \$ 539,396 \$ 535,492 \$ 524,095 (9,133) (11,686) (9,846) (8,001) (9,630) (10,392) (9,515) 600,475 575,616 570,387 551,431 529,766 525,100 514,580 (114,999) (112,013) (111,515) (107,155) (97,008) (98,666) (95,350) 401 478 721 1,053 1,383 1,734 2,007 \$ 485,877 \$ 464,081 \$ 459,593 \$ 445,329 \$ 434,141 \$ 428,168 \$ 421,237 80.9% 80.6% 80.6% 80.8% 81.9% 81.5% 81.9% \$ 46,395 \$ 45,457 \$ 44,749 \$ 40,914 \$ 36,475 \$ 34,187 \$ 32,509 \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 493,291 \$ 490,913 \$ 482,071	12/31/2022 9/30/2022 6/30/2022 3/31/2022 12/31/2021 9/30/2021 6/30/2021 3/31/2022 \$ 609,608 \$ 587,302 \$ 580,233 \$ 559,432 \$ 539,396 \$ 535,492 \$ 524,095 \$ (9,133) (11,686) (9,846) (8,001) (9,630) (10,392) (9,515) (95,15) 600,475 575,616 570,387 551,431 529,766 525,100 514,580 (114,999) (112,013) (111,515) (107,155) (97,008) (98,666) (95,350) 401 478 721 1,053 1,383 1,734 2,007 \$ 485,877 \$ 464,081 \$ 459,593 \$ 445,329 \$ 434,141 \$ 428,168 \$ 421,237 \$ 80.9% 80.6% 80.6% 80.8% 81.9% 81.5% 81.9% \$ 46,395 \$ 45,457 \$ 44,749 \$ 40,914 \$ 36,475 \$ 34,187 \$ 32,509 \$ \$ 554,080 \$ 530,159 \$ 525,638 \$ 510,517 \$ 493,291 \$ 490,913 \$ 482,071 \$

Tower Cash Flow



The annual reconciliation of Tower Cash Flow is as follows:

For the year ended December 31,

			,		
2022	2021		2020	2019	2018
		(in	thousands)		
\$ 2,336,575	\$ 2,104,087	\$	1,954,472	\$ 1,860,858	\$ 1,740,434
(445,685)	(386,391)		(373,778)	(373,951)	(372,296)
\$ 1,890,890	\$ 1,717,696	\$	1,580,694	\$ 1,486,907	\$ 1,368,138
(38,675)	(30,117)		(3,475)	(12,368)	(18,643)
2,653	7,766		13,954	19,944	26,212
\$ 1,854,868	\$ 1,695,345	\$	1,591,173	\$ 1,494,483	\$ 1,375,707

depreciation, accretion, and amortization)
Site Leasing Segment Operating Profit
Non-cash straight-line leasing revenue
Non-cash straight-line ground lease expense
Tower Cash Flow

Site leasing cost of revenues (excluding

Site leasing revenue

Adjusted EBITDA, Annualized Adjusted EBITDA and Adjusted EBITDA Margin



Adjusted EBITDA is defined as net income (loss) excluding the impact of interest expense, interest income, provision for or benefit from taxes, depreciation, accretion and amortization, asset impairment and decommission costs, non-cash compensation, loss from extinguishment of debt, net, other (income) and expense, acquisition and new business initiatives related adjustments and expenses, non-cash straight-line leasing revenue, and non-cash straight-line ground lease expense. Adjusted EBITDA excludes acquisition related costs which, pursuant to the adoption of new business combination accounting guidance, are expensed and included within operating expenses. Annualized Adjusted EBITDA is calculated as Adjusted EBITDA for the most recent quarter multiplied by four. Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by the difference of total revenue minus non-cash straight-line leasing revenue.

Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by excluding the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of REITs. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Adjusted EBITDA should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Adjusted EBITDA and Annualized Adjusted EBITDA



The quarterly reconciliation of Adjusted EBITDA and the calculation of Annualized Adjusted EBITDA are as follows:

	12	/31/2022	9/	30/2022	6/	30/2022	3,	3/31/2022	12/	31/2021	9/	30/2021	6/	/30/2021	3/	31/2021
								(in thou	ısar	ıds)						
Net income (loss)	\$	102,580	\$	99,762	\$	69,151	\$	188,306	\$	48,902	\$	47,798	\$	152,669	\$	(11,745)
Non-cash straight-line leasing revenue	•	(9,133)	•	(11,686)	Ť	(9,846)	•	(8,001)	•	(9,630)	•	(10,392)	•	(9,515)	•	(576)
Non-cash straight-line ground lease expense		401		478		721		1,053		1,383		1,734		2,007		2,641
Non-cash compensation		25,769		25,492		23,900		24,747		25,227		17,111		21,643		20,422
Loss from extinguishment of debt, net		437		_		_		_		25,829		_		2,020		11,652
Other (income) / expense		(8,207)		39,756		66,141		(108,161)		24,892		69,804		(108,849)		88,436
Acquisition and new business initiatives related adjustments and expenses		8,031		6,844		6,829		5,104		10,095		5,730		6,794		5,001
Asset impairment and decommission costs		17,596		8,532		8,521		8,512		14,484		9,860		3,797		4,903
Interest income		(3,255)		(2,858)		(1,517)		(2,502)		(1,324)		(945)		(547)		(632)
Total interest expense (1)		116,861		103,444		100,766		98,659		99,631		105,953		107,221		106,790
Depreciation, accretion and amortization		183,036		173,825		176,392		174,323		169,895		170,916		175,469		183,881
Provision (benefit) for taxes (2)		26,604		3,170		(3,302)		41,711		(331)		(10,605)		47,485		(20,702)
Adjusted EBITDA	\$	460,720	\$	446,759	\$	437,756	\$	423,751	\$	409,053	\$	406,964	\$	400,194	\$	390,071
Annualized Adjusted EBITDA (3)	\$	1,842,880	\$	1,787,036	\$	1,751,024	\$	1,695,004	\$	1,636,212	\$	1,627,856	\$	1,600,776	\$	1,560,284

^{1.} Total interest expense includes interest expense, non-cash interest expense, and amortization of deferred financing fees

^{2.} These amounts include Franchise and Gross receipt taxes which are reflected in the Statements of Operations in selling, general and administrative expenses

^{3.} Annualized Adjusted EBITDA is calculated as Adjusted EBITDA for the most recent quarter multiplied by four



The quarterly calculation of Adjusted EBITDA Margin is as follows:

	12/3	31/2022	9/3	30/2022	6/3	80/2022	3/3	31/2022 (in tho		(31/2021 nds)	9/3	30/2021	6/	30/2021	3/3	31/2021
Total revenues Non-cash straight-line leasing revenue	\$	686,094 (9,133)	\$	675,584 (11,686)	\$	652,006 (9,846)	\$	619,770 (8,001)	\$	595,262 (9,630)	\$	589,305 (10,392)	\$	575,528 (9,515)	\$	548,739 (576)
Total revenues minus non-cash straight-line leasing revenue	\$	676,961	\$	663,898	\$	642,160	\$	611,769	\$	585,632	\$	578,913	\$	566,013	\$	548,163
Adjusted EBITDA	\$	460,720	\$	446,759	\$	437,756	\$	423,751	\$	409,053	\$	406,964	\$	400,194	\$	390,071
Adjusted EBITDA Margin		68.1%		67.3%		68.2%		69.3%		69.8%		70.3%		70.7%		71.2%
Pass-through reimbursable expenses Total revenues minus non-cash straight-line leasing revenue minus pass-	<u>\$</u> \$	46,395 630,566	\$ \$	45,457 618,441	\$ \$	44,749 597,411	\$ \$	40,914 570,855		36,475 549,157		34,187 544,726	\$ \$	32,509 533,504	\$ \$	32,235 515,928
through reimbursable expenses Adjusted EBITDA Margin minus pass-through reimbursable expenses	<u> </u>	73.1%		72.2%		73.3%		74.2%	<u> </u>	74.5%		74.7%		75.0%		75.6%



The annual reconciliation of Adjusted EBITDA is as follows:

For the year ended December 31,

	 2022	2021	:	2020	2019	2018
		(i	n th	ousands)		
Net income	\$ 459,799	\$ 237,624	\$	24,047	\$ 147,284	\$ 47,451
Non-cash straight-line leasing revenue	(38,675)	(30,117)		(3,475)	(12,368)	(18,643)
Non-cash straight-line ground lease expense	2,653	7,766		13,955	19,944	26,212
Non-cash compensation	99,909	84,402		68,890	73,214	42,327
Loss from extinguishment of debt, net	437	39,502		19,463	457	14,443
Other (income) / expense	(10,467)	74,284		222,159	(14,053)	85,624
Acquisition and new business initiatives related adjustments and expenses	26,807	27,621		16,582	15,228	10,961
Asset impairment and decommission costs	43,160	33,044		40,097	33,103	27,134
Interest income	(10,133)	(3,448)		(2,981)	(5,500)	(6,731)
Total interest expense (1)	419,728	419,593		412,802	415,695	399,146
Depreciation, accretion and amortization	707,576	700,161		721,970	697,078	672,113
Provision (benefit) for taxes (2)	68,183	15,847		(40,895)	40,548	5,035
Adjusted EBITDA	\$ 1,768,977	\$ 1,606,279	\$ 1	1,492,614	\$ 1,410,630	\$ 1,305,072

Note: Annual numbers may not add up due to rounding

^{1.} Total interest expense includes interest expense, non-cash interest expense, and amortization of deferred financing fees

^{2.} These amounts include Franchise and Gross receipt taxes which are reflected in the Statements of Operations in selling, general and administrative expenses



The quarterly reconciliation of Adjusted EBITDA and the calculation of Annualized Adjusted EBITDA are as follows:

	12/31/2022		12/	/31/2021	12	/31/2020	12	2/31/2019	12/	31/2018
				(in tl	nousands)				
Net income	\$	102,580	\$	48,902	\$	106,185	\$	67,556	\$	57,152
Non-cash straight-line leasing revenue		(9,133)		(9,630)		(152)		(3,023)		(2,953)
Non-cash straight-line ground lease expense		401		1,383		3,053		4,064		5,884
Non-cash compensation		25,769		25,227		16,975		12,581		10,187
Loss from extinguishment of debt, net		437		25,829		_		_		_
Other (income) / expense		(8,207)		24,892		(77,986)		(35,349)		(24,550)
Acquisition and new business initiatives related adjustments and expenses		8,031		10,095		4,024		5,559		1,789
Asset impairment and decommission costs		17,596		14,484		10,994		9,472		4,356
Interest income		(3,255)		(1,324)		(641)		(808)		(1,760)
Total interest expense (1)		116,861		99,631		103,195		105,727		103,601
Depreciation, accretion and amortization		183,036		169,895		180,383		179,487		169,454
Provision for taxes (2)		26,604		(331)		34,566		17,127		16,105
Adjusted EBITDA	\$	460,720	\$	409,053	\$	380,596	\$	362,393	\$	339,265
Annualized Adjusted EBITDA ⁽³⁾	\$ 1	,842,880	\$	1,636,212	\$	1,522,384	\$	1,449,572	\$	1,357,060

^{1.} Total interest expense includes interest expense, non-cash interest expense, and amortization of deferred financing fees

^{2.} These amounts include Franchise and Gross receipt taxes which are reflected in the Statements of Operations in selling, general and administrative expenses

^{3.} Annualized Adjusted EBITDA is calculated as Adjusted EBITDA for the most recent quarter multiplied by four



The annual calculation of Adjusted EBITDA Margin is as follows:

For the year ended December 31, 2022 2020 2019 2018 2021 (in thousands) Total revenues \$ 2,633,454 \$ 2,308,834 \$ 2,083,138 \$ 2,014,645 \$ 1,865,695 Non-cash straight-line leasing revenue (38,675)(30,117)(3,475)(12,368)(18,643)Total revenues minus non-cash straight-line leasing \$ 2,594,779 \$ 2,278,717 \$ 2,079,663 \$ 2,002,277 \$ 1,847,052 revenue Adjusted EBITDA \$ 1,768,977 \$ 1,606,279 \$ 1,492,614 \$ 1,410,630 \$ 1,305,072 68.2% 71.8% Adjusted EBITDA Margin 70.5% 70.5% 70.7%

Note: Annual numbers may not add up due to rounding

Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share



Funds From Operations, or FFO, is defined as net income (loss) plus real estate related depreciation, amortization and accretion, asset impairment and decommission costs, and adjustments for unconsolidated joint ventures. Adjusted Funds From Operations, or AFFO, is defined as FFO adjusted to remove the impact of non-cash straight-line leasing revenue, non-cash straight-line ground lease expense, non-cash compensation, changes in the non-cash portion of our reported tax position, non-real estate related depreciation, amortization and accretion, amortization of deferred financing costs and debt discounts, loss from extinguishment of debt, net, other (income) and expense, acquisition and new business initiatives related adjustments and expenses, non-discretionary cash capital expenditures, and adjustments for unconsolidated joint ventures. AFFO Per Share is defined as AFFO divided by the weighted number of shares outstanding, adjusted to include the dilutive effect of stock options and restricted stock units.

FFO, AFFO and AFFO per share, which are metrics used by our public company peers in the communication site industry, provide investors useful indicators of the financial performance of our business and permit investors an additional tool to evaluate the performance of our business against those of our two principal competitors. FFO, AFFO, and AFFO per share are also used to address questions we receive from analysts and investors who routinely assess our operating performance on the basis of these performance measures, which are considered industry standards. We believe that FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily depreciation, amortization and accretion). We believe that AFFO and AFFO per share help investors or other interested parties meaningfully evaluate our financial performance as they include (1) the impact of our capital structure (primarily interest expense on our outstanding debt) and (2) sustaining capital expenditures and exclude the impact of our (1) asset base (primarily depreciation, amortization and accretion) and (2) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods and the non-cash portion of our reported tax provision. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations, or rent free periods, the revenue or expense is recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. We only use AFFO as a performance measure. AFFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flows from operations or as residual cash flow available for discretionary investment. We believe ou

Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share



The annual calculation of Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share is as follows:

For the year ended December 31,

	<u>2022</u>		<u>2021</u>
	(in thousa	nds)	
Net income	\$ 459,799	\$	237,624
Real estate related depreciation, amortization, and accretion	702,937		696,020
Asset impairment and decommission costs	43,160		33,044
FFO	\$ 1,205,896	\$	966,688
Adjustments to FFO:			
Non-cash straight-line leasing revenue	(38,675)		(30,117)
Non-cash straight-line ground lease expense	2,653		7,766
Non-cash compensation	99,909		84,402
Adjustment for non-cash portion of tax provision (1)	32,901		(8,510)
Non-real estate related depreciation, amortization, and accretion	4,639		4,141
Amortization of deferred financing costs and debt discounts	65,944		66,674
Loss from extinguishment of debt, net	437		39,502
Other expense	(10,467)		74,284
Acquisition and new business initiatives related adjustments and expenses	26,807		27,621
Non-discretionary cash capital expenditures	(50,327)		(39,389)
AFFO	\$ 1,339,717	\$	1,193,062
Weighted average number of common shares (2)	109,386		111,177
AFFO per share	\$ 12.25	\$	10.74

Note: Annual numbers may not add up due to rounding

^{1.} Removes the non-cash portion of the tax provision for the period specified.

^{2.} For purposes of the AFFO per share calculation, the basic weighted average number of common shares has been adjusted to include the dilutive effect of stock options, restricted stock units, and performance-based restricted stock units.

Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share



The quarterly calculation of Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share is as follows:

	12/31/2022	9/30/2022	6/30/2022	3/31/2022		12/31/2021	9/30/2021	6/30/2021	3/31/2021
				(in thou	san	ds)			
Net income (loss)	\$ 102,580	\$ 99,762	\$ 69,151	\$ 188,306	\$	48,902	\$ 47,798	\$ 152,669	\$ (11,745)
Real estate related depreciation, amortization and accretion	181,962	172,551	175,190	173,235		168,870	169,881	176,340	182,886
Asset impairment and decommission costs	17,596	8,532	8,521	8,512		14,484	9,860	3,797	4,903
FFO	\$ 302,138	\$ 280,845	\$ 252,862	\$ 370,053	\$	232,256	\$ 227,539	\$ 332,806	\$ 176,044
Adjustments to FFO:									
Non-cash straight-line leasing revenue	(9,133)	(11,686)	(9,846)	(8,001)		(9,630)	(10,392)	(9,515)	(576)
Non-cash straight-line ground lease expense	401	478	721	1,053		1,383	1,734	2,007	2,641
Non-cash compensation	25,769	25,492	23,900	24,747		25,227	17,111	21,643	20,422
Adjustment for non-cash portion of tax provision (1)	17,368	(7,480)	(11,250)	34,262		(5,799)	(16,865)	40,991	(26,837)
Non-real estate related depreciation, amortization and accretion	1,074	1,274	1,202	1,088		1,025	1,035	(871)	995
Amortization of deferred financing costs and debt discounts	16,605	16,483	16,451	16,407		16,550	16,754	16,677	16,695
Loss from extinguishment of debt, net	437	_	_	_		25,829	_	2,020	11,652
Other (income) expense	(8,207)	39,756	66,141	(108,161)		24,892	69,804	(108,849)	88,436
Acquisition and new business initiatives related adjustments and expenses	8,031	6,844	6,829	5,104		10,095	5,730	6,794	5,001
Non-discretionary cash capital expenditures	(13,767)	(12,565)	(11,737)	(12,257)		(11,050)	(9,988)	(10,198)	(8,153)
AFFO	\$ 340,716	\$ 339,441	\$ 335,273	\$ 324,295	\$	310,778	\$ 302,461	\$ 293,505	\$ 286,320
Adjustments for joint venture partner interest	(790)	(868)	(971)	(654)				_	
AFFO attributable to SBA Communications Corporation	\$ 339,926	\$ 338,573	\$ 334,302	\$ 323,641	\$	310,778	\$ 302,461	\$ 293,505	\$ 286,320
Weighted average number of common shares (2)	109,298	109,358	109,347	109,544		110,727	111,565	111,301	111,118
AFFO per share	\$ 3.12	\$ 3.10	\$ 3.07	\$ 2.96	\$	2.81	\$ 2.71	\$ 2.64	\$ 2.58
AFFO per share attributable to SBA Communications Corporation	\$ 3.11	\$ 3.10	\$ 3.06	\$ 2.95	\$	2.81	\$ 2.71	\$ 2.64	\$ 2.58

^{1.} Removes the non-cash portion of the tax provision for the period specified.

^{2.} For purposes of the AFFO per share calculation, the basic weighted average number of common shares has been adjusted to include the dilutive effect of stock options, restricted stock units, and performance-based restricted stock units.

Net Debt, Leverage Ratio and Net Cash Interest Coverage Ratio



Net Debt is defined as the notional principal amount of outstanding debt minus cash and cash equivalents, short-term investments, and short-term restricted cash. Net Secured Debt is defined as the notional principal amount of outstanding secured debt minus cash and cash equivalents, short-term investments, and short-term restricted cash. Under GAAP policies, the notional principal amount of the Company's outstanding debt is not necessarily reflected on the face of the Company's financial statements. Leverage Ratio is defined as Net Debt divided by Annualized Adjusted EBITDA. Secured Leverage Ratio is defined as Net Secured Debt divided by Annualized Adjusted EBITDA. Net cash interest coverage ratio is defined as Adjusted EBITDA divided by Net Cash Interest Expense. We believe that by including the full amount of the notional principal amount due at maturity for purposes of calculating net debt, and, to the extent that such measures are calculated on net debt, by excluding cash and cash equivalents, it will provide investors a more complete understanding of our net debt and leverage position. We have included these non-GAAP financial measures because we believe these items are indicators of our financial condition, and they are used by our lenders to determine compliance with certain covenants under our Senior Credit Agreement, 2020 Senior Notes, and 2021 Senior Notes.

Net Debt and Leverage Ratio



The calculations of Net Debt and Leverage Ratio are as follows:

2014-2C Tower Securities 620,000 2019-1C Tower Securities 1,165,000 2020-1C Tower Securities 750,000 2020-2C Tower Securities 600,000 2021-1C Tower Securities 895,000 2021-2C Tower Securities 895,000 2021-3C Tower Securities 895,000 2022-1C Tower Securities 850,000 Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880 Leverage Ratio 6.9x			12/31/2022
2019-1C Tower Securities 1,165,000 2020-1C Tower Securities 750,000 2020-2C Tower Securities 600,000 2021-1C Tower Securities 1,165,000 2021-2C Tower Securities 895,000 2021-3C Tower Securities 895,000 2022-1C Tower Securities 850,000 Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880		(i	n thousands)
2020-1C Tower Securities 750,000 2020-2C Tower Securities 600,000 2021-1C Tower Securities 1,165,000 2021-2C Tower Securities 895,000 2021-3C Tower Securities 895,000 2022-1C Tower Securities 850,000 Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2014-2C Tower Securities		620,000
2020-2C Tower Securities 600,000 2021-1C Tower Securities 1,165,000 2021-2C Tower Securities 895,000 2021-3C Tower Securities 895,000 2022-1C Tower Securities 850,000 Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2019-1C Tower Securities		1,165,000
2021-1C Tower Securities 1,165,000 2021-2C Tower Securities 895,000 2021-3C Tower Securities 895,000 2022-1C Tower Securities 850,000 Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2020-1C Tower Securities		750,000
2021-2C Tower Securities 895,000 2021-3C Tower Securities 895,000 2022-1C Tower Securities 850,000 Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2020-2C Tower Securities		600,000
2021-3C Tower Securities 895,000 2022-1C Tower Securities 850,000 Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2021-1C Tower Securities		1,165,000
2022-1C Tower Securities 850,000 Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2021-2C Tower Securities		895,000
Revolving Credit Facility 720,000 2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2021-3C Tower Securities		895,000
2018 Term Loan \$ 2,292,000 Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2022-1C Tower Securities		850,000
Total secured debt \$ 9,952,000 2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	Revolving Credit Facility		720,000
2020 Senior Notes 1,500,000 2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2018 Term Loan	\$	2,292,000
2021 Senior Notes 1,500,000 Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	Total secured debt	\$	9,952,000
Total unsecured debt \$ 3,000,000 Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2020 Senior Notes		1,500,000
Total debt \$ 12,952,000 Less: Cash and cash equivalents, short-term investments and short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	2021 Senior Notes		1,500,000
Less: Cash and cash equivalents, short-term investments and short-term restricted cash Net debt Divided by: Annualized Adjusted EBITDA \$ 1,842,880	Total unsecured debt	\$	3,000,000
short-term restricted cash (186,998) Net debt \$ 12,765,002 Divided by: Annualized Adjusted EBITDA \$ 1,842,880	Total debt	\$	12,952,000
Divided by: Annualized Adjusted EBITDA \$ 1,842,880	•		(186,998)
	Net debt	\$	12,765,002
Leverage Ratio 6.9x	Divided by: Annualized Adjusted EBITDA	\$	1,842,880
	Leverage Ratio		6.9x

Net Debt and Leverage Ratio



The quarterly calculations of Net Debt and Leverage Ratio are as follows:

	 12/31/2022	9/30/2022	6/30/2022	3/31/2022		12/31/2021	9/30/2021	6/30/2021	3/31/2021
				(in thou	san	ds)			
Total Debt (notional)	\$ 12,952,000	\$ 12,438,000	\$ 12,564,000	\$ 12,720,000	\$	12,396,000	\$ 11,937,000	\$ 12,028,000	\$ 12,134,000
Less: Cash and cash equivalents, short-term investments and									
short-term restricted cash	(186,998)	(297,516)	(288,360)	(334,103)		(433,617)	(252,341)	(336,937)	(240,228)
Net Debt	\$ 12,765,002	\$ 12,140,484	\$ 12,275,640	\$ 12,385,897	\$	11,962,383	\$ 11,684,659	\$ 11,691,063	\$ 11,893,772
Divided by: Annualized Adjusted EBITDA	\$ 1,842,880	\$ 1,787,036	\$ 1,751,024	\$ 1,695,004	\$	1,636,212	\$ 1,627,856	\$ 1,600,776	\$ 1,560,284
Leverage Ratio	6.9x	6.8x	7.0x	7.3x		7.3x	7.2x	7.3x	7.6x

Net Debt and Leverage Ratio



The quarterly calculations of Net Debt and Leverage Ratio are as follows:

	12/31/2022	12/31/2021		12/31/2020	12/31/2019	12/31/2018
			(in	thousands)		
Total Debt (notional)	\$ 12,952,000	\$ 12,396,000	\$	11,180,000	\$ 10,414,000	\$ 10,028,000
Less: Cash and cash equivalents, short-term investments and						
short-term restricted cash	 (186,998)	(433,617)		(340,908)	(139,086)	(176,147)
Net Debt	\$ 12,765,002	\$ 11,962,383	\$	10,839,092	\$ 10,274,914	\$ 9,851,853
Divided by: Annualized Adjusted EBITDA	\$ 1,842,880	\$ 1,636,212	\$	1,522,384	\$ 1,449,572	\$ 1,357,060
Leverage Ratio	6.9x	7.3x		7.1x	7.1x	7.3x

Net Cash Interest Coverage Ratio



The quarterly calculation of Net Cash Interest Coverage Ratio is as follows:

	12	12/31/2022		9/30/2022		6/30/2022		3/31/2022		12/31/2021		9/30/2021		6/30/2021		3/31/2021
		(in th					(in thou	ousands)							_	
Adjusted EBITDA	\$	460,720	\$	446,759	\$	437,756	\$	423,751	\$	409,053	\$	406,964	\$	400,194	\$	390,071
Interest expense		100,256		86,961		84,315		82,252		83,081		89,199		90,544		90,095
Interest income		(3,255)		(2,858)		(1,517)		(2,502)		(1,324)		(945)		(547)		(632)
Net cash interest expense	\$	97,001	\$	84,103	\$	82,798	\$	79,750	\$	81,757	\$	88,254	\$	89,997	\$	89,462
Net Cash Interest Coverage Ratio		4.7x		5.3x		5.3x		5.3x		5.0x		4.6x		4.4x		4.4x

Net Secured Debt and Secured Leverage Ratio



The calculations of Net Secured Debt and Secured Leverage Ratio are as follows:

	12/31/2022 (in thousands)					
Total debt (1)	\$	12,952,000				
Less: Unsecured debt ⁽¹⁾		(3,000,000)				
Secured debt (1)	\$	9,952,000				
Less: Cash and cash equivalents, short-term investments and short-term restricted cash		(186,998)				
Net Secured Debt	\$	9,765,002				
Divided by: Annualized Adjusted EBITDA	\$	1,842,880				
Secured Leverage Ratio		5.3x				

⁽¹⁾ Notional principal amount of outstanding debt



