



# YOUR SIGNAL STARTS HERE.®

TOWER OWNERSHIP | LEASING | SITE MANAGEMENT | SITE DEVELOPMENT | CONSTRUCTION | TECHNICAL SERVICES



## BUILDING BETTER WIRELESS®

**SBA DELIVERS RAPID  
TURNAROUND ON ALL  
LEASE TRANSACTIONS  
AND OFFERS FLEXIBLE  
LEASE TERMS AND  
COMPETITIVE PRICING.**

### STAY CONNECTED TO THE FUTURE OF WIRELESS

The expanded reach and quality of mobile broadband continues to drive worldwide demand for mobile communications, real-time data and video, a growing number of smart devices and a wide range of mobile IoT applications. In 2023 there were an estimated 5.7 billion global mobile subscribers, and mobile networks support more than 13.1 billion global mobile devices – 1.4 billion of those estimated to be 5G capable.\*

In this fast-changing environment, SBA remains innovative and dedicated to meeting our customers' needs. Your organization can find solutions to network coverage and capacity needs with our full spectrum of services.

\*Cisco Annual Internet Report (2018-2023)



### TOWER OWNERSHIP

SBA owns and operates thousands of towers throughout the Americas, Africa and in Asia. We build our towers at the request of wireless carriers, leveraging our in-house experience in site acquisition, zoning and construction. The mergers and acquisitions department of SBA has successfully completed the acquisition of thousands of towers, in hundreds of transactions with an aggregate value in the billions of dollars, across all our markets. Our reputation for evaluating a portfolio and quickly structuring a mutually beneficial offer is unparalleled.

### LEASING

SBA leases antenna space on our multi-tenant towers and other communications facilities to a variety of wireless service providers under long-term lease contracts. Our customer base includes all the leading national and regional wireless communications carriers in our markets, as well as local wireless customers, representing multiple technologies. Our sites provide excellent coverage solutions to metro areas, suburban neighborhoods, rural populations, major highways, commuter zones, traffic corridors, as well as for retail, commercial office space, hospitality venues, healthcare, transportation/airports, campuses, stadiums and arenas.



## SITE MANAGEMENT

SBA offers a comprehensive selection of professional site marketing and management services for property owners. We can assist property owners by leasing their sites to wireless carriers through one of the most experienced site leasing teams in the industry. Our ability to offer carriers a comprehensive portfolio of communications sites is complementary to our tower ownership business. Currently, SBA manages approximately 48,000 communications site locations on behalf of third-party landlords.

## SITE DEVELOPMENT

SBA offers wireless service providers and operators assistance in developing their own networks. Our services include network design, acquisition, engineering services, zoning/permitting and construction for new sites and the augmentation of existing wireless facilities. Your organization can benefit from our extensive experience, based on our participation in the development of more than 220,000 communications sites.

## ABOUT US:

**SBA COMMUNICATIONS CORPORATION IS A LEADING INDEPENDENT OWNER AND OPERATOR OF WIRELESS COMMUNICATIONS INFRASTRUCTURE INCLUDING TOWERS, BUILDINGS, ROOFTOPS, DISTRIBUTED ANTENNA SYSTEMS (DAS) AND SMALL CELLS.**

In our business, it is all about the signal. Our clients depend on SBA to provide the wireless infrastructure that allows them to transmit the signal to their customers.

We set the standard for customer satisfaction by providing innovative business strategies and continuous improvement to our network infrastructure. Headquartered in Boca Raton, Florida, SBA has more than 34 years of proven execution and experience. With a portfolio of over 39,000 communications sites in markets throughout the Americas, Africa and in Asia, SBA is listed on NASDAQ under the symbol SBAC.



## CONSTRUCTION

SBA provides construction services on a single tower basis or by delivering a complete turnkey network deployment solution tailored to meet the needs of wireless service providers. Our proven ability to adhere to customer budget restrictions, deadlines and technical requirements, combined with our compliance to local requirements and superior safety record, makes SBA the first choice provider for our customers. Services include: fabrication and tower erection, full range of site civil, site acquisition, and electrical construction services, antenna and transmission line installation, setting shelters, installing and/or enhancing power plants, testing and troubleshooting, site and tower inspections, site modification services, and material procurement and warehousing.

## TECHNICAL SERVICES

Our technical services experts can provide both the program management and deployment capabilities necessary for network installations, upgrades and equipment integration. SBA offers a wide array of technical services including: installation and commissioning; quality and support services; and architectural and engineering services.

**BY PARTNERING WITH SBA,  
WE PROVIDE YOU WITH A  
FULL SPECTRUM OF SERVICES  
AND VALUE TO MEET YOUR  
BUSINESS OBJECTIVES**



**PLEASE FEEL FREE TO  
CONTACT US TODAY**