



SBA COMMUNICATIONS CORPORATION

Supplemental Financial Data

**Key Financial and Operations Measures
and Non-GAAP Financial Measures**

Fourth Quarter 2025

sbasite.com



This Supplemental Financial Data package provides key financial and operational data as well as reconciliations of those non-GAAP financial measures that SBA Communications Corporation (“SBA” or “We”) use in evaluating the performance of our business.

These non-GAAP financial measures include (1) Cash Site Leasing Revenue, (2) Core Leasing Revenue, (3) Tower Cash Flow and Tower Cash Flow Margin, (4) Adjusted EBITDA, Annualized Adjusted EBITDA, and Adjusted EBITDA Margin, (5) Return on Invested Capital, (6) Net Debt, Net Secured Debt, Leverage Ratio, Net Cash Interest Coverage Ratio, and Secured Leverage Ratio, (7) Funds From Operations, Adjusted Funds From Operations, and Adjusted Funds From Operations Per Share and (8) certain financial metrics after eliminating the impact of changes in foreign currency exchange rates (collectively, our “Constant Currency Measures”) and other identified non-recurring items. Reconciliations of these non-GAAP financial measures to their most comparable GAAP measures can be found in the Appendix to this supplemental package.

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Consolidated Core Leasing Revenue and Organic Growth Rates



(\$ millions - totals may not add due to rounding)

	2022	2023	2024	1Q25	2Q25	3Q25	4Q25	2025
Segment Revenue	\$ 2,337	\$ 2,517	\$ 2,527	\$ 616	\$ 632	\$ 656	\$ 667	\$ 2,571
Segment Cost of Revenue (Excluding Depreciation, Accretion, and Amortization)	(446)	(473)	(463)	(115)	(118)	(127)	(130)	(490)
Segment Operating Profit	<u>\$ 1,890</u>	<u>\$ 2,044</u>	<u>\$ 2,064</u>	<u>\$ 501</u>	<u>\$ 514</u>	<u>\$ 529</u>	<u>\$ 537</u>	<u>\$ 2,081</u>
Segment Operating Profit Margin	80.9%	81.2%	81.7%	81.3%	81.3%	80.6%	80.5%	80.9%
Components of Changes in Site Leasing Revenues:								
Prior Year Core Leasing Revenue	\$ 1,845	\$ 2,005	\$ 2,163	\$ 549	\$ 544	\$ 552	\$ 557	\$ 2,202
New Leases & Amendments ⁽¹⁾	85	97	60	13	13	15	16	57
Escalators ⁽¹⁾	72	70	70	18	18	18	17	71
Total Churn ⁽¹⁾	(72)	(82)	(81)	(25)	(26)	(26)	(31)	(108)
Regular Churn ⁽¹⁾	(54)	(55)	(50)	(13)	(15)	(15)	(14)	(57)
Sprint Churn - Domestic	(18)	(27)	(31)	(12)	(11)	(11)	(17)	(51)
Organic Site Leasing Revenue	<u>85</u>	<u>85</u>	<u>49</u>	<u>6</u>	<u>5</u>	<u>7</u>	<u>2</u>	<u>20</u>
Non-Organic Revenue ⁽¹⁾	73	70	13	4	8	22	26	60
FX Impact on Core Leasing Revenue	2	3	(23)	(11)	(6)	2	4	(11)
Core Leasing Revenue	<u>2,005</u>	<u>2,163</u>	<u>2,202</u>	<u>548</u>	<u>551</u>	<u>583</u>	<u>589</u>	<u>2,271</u>
Straight-Line Revenues	39	25	11	1	-	1	3	6
Pass Through Reimbursable Expenses	178	196	183	45	45	48	49	187
Amortization of Capital Contributions	21	21	23	5	6	6	5	22
Managed and Subleased Businesses	20	19	18	4	4	4	4	16
Non-Macro Businesses ⁽²⁾	24	35	36	8	11	9	10	38
Other Miscellaneous Items ⁽³⁾	50	58	53	5	15	5	7	32
Non-Core Leasing Revenue	<u>332</u>	<u>354</u>	<u>324</u>	<u>68</u>	<u>81</u>	<u>73</u>	<u>78</u>	<u>300</u>
FX Impact Included in Non-Core Revenue	3	(1)	(15)	(5)	(2)	1	5	(1)
Total Site Leasing Revenue	<u>\$ 2,337</u>	<u>\$ 2,517</u>	<u>\$ 2,527</u>	<u>\$ 616</u>	<u>\$ 632</u>	<u>\$ 656</u>	<u>\$ 667</u>	<u>\$ 2,571</u>
FX Impact on Total Site Leasing Revenue	5	2	(38)	(16)	(8)	3	9	(12)
FX Impact on Total Site Leasing Revenue (%)	0.2%	0.1%	-1.5%	-2.6%	-1.3%	0.5%	1.3%	-0.5%
Historical Organic Leasing Revenue Growth Rates (%)⁽⁴⁾								
Organic Growth Excluding the Impact of Churn	8.5%	8.3%	6.0%	5.7%	5.7%	6.0%	5.9%	5.8%
Regular Churn	-2.9%	-2.7%	-2.3%	-2.4%	-2.8%	-2.7%	-2.5%	-2.6%
Sprint Churn	-1.0%	-1.3%	-1.4%	-2.2%	-2.0%	-2.0%	-3.1%	-2.3%
Net Organic Growth	4.6%	4.2%	2.3%	1.1%	0.9%	1.3%	0.4%	0.9%
Net Organic Growth Ex-Sprint Churn	5.6%	5.6%	3.7%	3.3%	2.9%	3.3%	3.4%	3.2%
% of Total Site Leasing Revenue⁽⁵⁾								
Core Revenue	85.8%	85.9%	87.1%	89.0%	87.2%	88.9%	88.3%	88.3%
Non-Core Revenue	14.2%	14.1%	12.8%	11.0%	12.8%	11.1%	11.7%	11.7%

Footnotes:

1. Presented on a constant currency basis to eliminate the impact of changes in foreign currency exchange rates.
2. Includes data centers, distributed antenna systems, connected venues and other non-macro tower revenues.
3. Includes out of period billings, cash basis revenues, termination fees and other miscellaneous items.
4. Organic leasing revenue growth represents the newly added core leasing revenue divided by the total core leasing revenue of the prior year comparable period (excluding non-organic revenue).
5. Percentages may not add to 100% due to rounding.

Domestic Core Leasing Revenue and Organic Growth Rates



	2022	2023	2024	1Q25	2Q25	3Q25	4Q25	2025
(\$ millions - totals may not add due to rounding)								
Segment Revenue	\$ 1,778	\$ 1,847	\$ 1,862	\$ 461	\$ 470	\$ 470	\$ 465	\$ 1,866
Segment Cost of Revenue (Excluding Depreciation, Accretion, and Amortization)	(264)	(269)	(269)	(68)	(69)	(70)	(71)	(278)
Segment Operating Profit	\$ 1,513	\$ 1,578	\$ 1,593	\$ 393	\$ 401	\$ 400	\$ 394	\$ 1,588
Segment Operating Profit Margin	85.1%	85.4%	85.6%	85.2%	85.3%	85.1%	84.7%	85.1%
Components of Changes in Site Leasing Revenues:								
Prior Year Core Leasing Revenue	\$ 1,524	\$ 1,602	\$ 1,676	\$ 424	\$ 424	\$ 434	\$ 438	\$ 1,720
New Leases & Amendments	67	78	42	9	8	10	10	37
Escalators	49	49	51	13	13	13	13	52
Total Churn	(48)	(57)	(56)	(18)	(17)	(16)	(23)	(74)
Regular Churn	(30)	(30)	(25)	(6)	(6)	(5)	(6)	(23)
Sprint Churn	(18)	(27)	(31)	(12)	(11)	(11)	(17)	(51)
Organic Site Leasing Revenue	68	70	37	4	4	7	-	15
Non-Organic Revenue	10	4	7	2	2	2	1	7
FX Impact on Core Leasing Revenue	-	-	-	-	-	-	-	-
Core Leasing Revenue	1,602	1,676	1,720	430	430	443	439	1,742
Straight-Line Revenues	42	27	11	1	2	(1)	(1)	1
Pass Through Reimbursable Expenses	37	37	35	9	9	9	9	36
Amortization of Capital Contributions	20	20	22	5	6	6	5	22
Managed and Subleased Businesses	19	18	17	4	4	4	4	16
Non-Macro Businesses ⁽¹⁾	18	26	27	7	8	6	7	28
Other Miscellaneous Items ⁽²⁾	40	43	29	5	11	3	2	21
Non-Core Leasing Revenue	176	171	142	31	40	27	26	124
FX Impact Included in Non-Core Revenue	-	-	-	-	-	-	-	-
Total Site Leasing Revenue	\$ 1,778	\$ 1,847	\$ 1,862	\$ 461	\$ 470	\$ 470	\$ 465	\$ 1,866
FX Impact on Total Site Leasing Revenue	-	-	-	-	-	-	-	-
FX Impact on Total Site Leasing Revenue (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Historical Organic Leasing Revenue Growth Rates (%)⁽³⁾								
Organic Growth Excluding the Impact of Churn	7.6%	7.9%	5.5%	5.2%	5.0%	5.3%	5.3%	5.2%
Regular Churn	-2.0%	-1.9%	-1.5%	-1.4%	-1.4%	-1.2%	-1.4%	-1.3%
Sprint Churn	-1.2%	-1.7%	-1.8%	-2.8%	-2.6%	-2.5%	-3.9%	-3.0%
Net Organic Growth	4.5%	4.4%	2.2%	1.0%	1.0%	1.6%	0.0%	0.9%
Net Organic Growth Ex-Sprint Churn	5.6%	6.1%	4.1%	3.8%	3.5%	4.1%	3.9%	3.8%
% of Total Site Leasing Revenue⁽⁴⁾								
Core Revenue	90.1%	90.7%	92.4%	93.3%	91.5%	94.3%	94.4%	93.4%
Non-Core Revenue	9.9%	9.3%	7.6%	6.7%	8.5%	5.7%	5.6%	6.6%

Footnotes:

- Includes data centers, distributed antenna systems, connected venues and other non-macro tower revenues.
- Includes out of period billings, cash basis revenues, termination fees and other miscellaneous items.
- Organic leasing revenue growth represents the newly added core leasing revenue divided by the total core leasing revenue of the prior year comparable period (excluding non-organic revenue).
- Percentages may not add to 100% due to rounding.

International Core Leasing Revenue and Organic Growth Rates



	2022	2023	2024	1Q25	2Q25	3Q25	4Q25	2025
(\$ millions - totals may not add due to rounding)								
Segment Revenue	\$ 559	\$ 670	\$ 665	\$ 155	\$ 162	\$ 186	\$ 202	\$ 705
Segment Cost of Revenue (Excluding Depreciation, Accretion, and Amortization)	(182)	(204)	(194)	(47)	(49)	(57)	(59)	(212)
Segment Operating Profit	\$ 377	\$ 466	\$ 471	\$ 108	\$ 113	\$ 129	\$ 143	\$ 493
Segment Operating Profit Margin	67.4%	69.6%	70.8%	69.7%	69.8%	69.4%	70.8%	69.9%
Components of Changes in Site Leasing Revenues:								
Prior Year Core Leasing Revenue	\$ 321	\$ 403	\$ 487	\$ 125	\$ 120	\$ 118	\$ 119	\$ 482
New Leases & Amendments ⁽¹⁾	18	19	18	4	5	5	6	20
Escalators ⁽¹⁾	23	21	19	5	5	5	4	19
Total Churn ⁽¹⁾	(24)	(25)	(25)	(7)	(9)	(10)	(8)	(34)
Organic Site Leasing Revenue	17	15	12	2	1	-	2	5
Non-Organic Revenue ⁽¹⁾	63	66	6	2	6	20	25	53
FX Impact on Core Leasing Revenue	2	3	(23)	(11)	(6)	2	4	(11)
Core Leasing Revenue	403	487	482	118	121	140	150	529
Straight-Line Revenues	(3)	(2)	-	-	(2)	2	4	5
Pass Through Reimbursable Expenses	141	159	148	36	36	39	40	151
Amortization of Capital Contributions	1	1	1	-	-	-	-	-
Managed and Subleased Businesses	1	1	1	-	-	-	-	-
Non-Macro Businesses ⁽²⁾	6	9	9	1	3	3	3	10
Other Miscellaneous Items ⁽³⁾	10	15	24	-	4	2	5	11
Non-Core Leasing Revenue	156	183	183	37	41	46	52	176
FX Impact Included in Non-Core Revenue	3	(1)	(15)	(5)	(2)	1	5	(1)
Total Site Leasing Revenue	\$ 559	\$ 670	\$ 665	\$ 155	\$ 162	\$ 186	\$ 202	\$ 705
FX Impact on Total Site Leasing Revenue	5	2	(38)	(16)	(8)	3	9	(12)
FX Impact on Total Site Leasing Revenue (%)	0.9%	0.3%	-5.7%	-10.3%	-4.9%	1.6%	4.5%	-1.7%
Historical Organic Leasing Revenue Growth Rates (%)⁽⁴⁾								
Organic Growth Excluding the Impact of Churn	12.8%	9.9%	7.6%	7.2%	8.3%	8.5%	8.4%	8.1%
Regular Churn	-7.5%	-6.2%	-5.1%	-5.6%	-7.5%	-8.5%	-6.7%	-7.1%
Net Organic Growth	5.3%	3.7%	2.5%	1.6%	0.8%	0.0%	1.7%	1.0%
% of Total Site Leasing Revenue⁽⁵⁾								
Core Revenue	72.1%	72.7%	72.5%	76.1%	74.7%	75.3%	74.3%	75.0%
Non-Core Revenue	27.9%	27.3%	27.5%	23.9%	25.3%	24.7%	25.7%	25.0%

Footnotes:

1. Presented on a constant currency basis to eliminate the impact of changes in foreign currency exchange rates.
2. Includes data centers, distributed antenna systems, connected venues and other non-macro tower revenues.
3. Includes out of period billings, cash basis revenues, termination fees and other miscellaneous items.
4. Organic leasing revenue growth represents the newly added core leasing revenue divided by the total core leasing revenue of the prior year comparable period (excluding non-organic revenue).
5. Percentages may not add to 100% due to rounding.

Historical Capital Allocation and Return on Invested Capital (ROIC)



Historical Capital Allocation (\$M)

	2021	2022	2023	2024	2025
	<i>(in millions)</i>				
Share Repurchases	\$ 582.5	\$ 431.6	\$ 100.0	\$ 200.0	\$ 497.8
Acquisitions	1,225.3	1,092.5	86.7	241.8	1,009.9
Dividends	253.6	306.8	370.0	424.2	479.0
Construction and related costs	61.2	103.5	98.1	119.9	109.0
Augmentation and tower upgrades	33.1	60.7	82.5	53.6	57.7
Land buyouts and other assets	32.4	83.6	43.3	58.0	48.9
Tower maintenance	34.5	41.6	50.5	49.2	53.5
General corporate	4.8	8.8	5.6	5.5	4.6
Total Capital Allocation	\$ 2,227.4	\$ 2,129.1	\$ 836.7	\$ 1,152.2	\$ 2,260.4
Period End Leverage Ratio⁽¹⁾	7.3x	6.9x	6.3x	6.1x	6.4x

Return on Invested Capital (ROIC)

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	<i>(in thousands)</i>							
Adjusted EBITDA ⁽²⁾	\$ 1,861,648	\$ 1,868,256	\$ 1,890,480	\$ 1,957,000	\$ 1,829,164	\$ 1,901,936	\$ 1,973,208	\$ 1,944,104
Less: TCF from in-Period Acquisitions ⁽³⁾	—	—	—	—	\$ (435)	(10,120)	(27)	(19,703)
Less: Cash Taxes ⁽⁴⁾	(35,556)	(36,636)	(45,340)	(29,304)	(23,096)	(32,072)	(37,340)	(48,681)
Numerator	\$ 1,826,092	\$ 1,831,620	\$ 1,845,140	\$ 1,927,696	\$ 1,805,633	\$ 1,859,744	\$ 1,935,841	\$ 1,875,720
Historical Gross Property and Equipment ⁽⁵⁾	\$ 7,813,075	\$ 7,896,026	\$ 7,985,335	\$ 8,056,193	\$ 8,097,072	\$ 8,565,328	\$ 8,666,493	\$ 8,749,940
Historical Gross Intangibles ⁽⁵⁾⁽⁶⁾	9,845,083	9,860,014	10,045,579	10,054,503	10,050,614	10,222,654	10,346,640	10,497,015
Less: Gross PPE and Intangibles from in-Period Acquisitions ⁽⁵⁾⁽⁷⁾	—	—	—	—	\$ (51,562)	(595,805)	(154,226)	(316,754)
Denominator	\$ 17,658,158	\$ 17,756,040	\$ 18,030,914	\$ 18,110,696	\$ 18,096,124	\$ 18,192,177	\$ 18,858,907	\$ 18,930,201
Return on Invested Capital	10.3%	10.3%	10.2%	10.6%	10.0%	10.2%	10.3%	9.9%

Footnotes:

Note: ROIC calculation excludes returns on stock repurchases. See definition of ROIC in the Appendix of Non-GAAP Reconciliations on page 8.

1. Defined as Net Debt divided by Annualized Adjusted EBITDA. See reconciliations of Net Debt and Adjusted EBITDA on pages 13 and 10 respectively.

2. Adjusted EBITDA numbers are annualized. See reconciliation of Annualized Adjusted EBITDA on page 10.

3. Represents Tower Cash Flow (TCF) impact from in-period M&A transactions. Numbers are annualized.

4. Calculated by annualizing the current portion of the Provision for Income Taxes less current taxes relating to in-period acquisitions.

5. Calculated using historical foreign currency exchange rates in effect at date of investment and excludes impact of Disposals and Impairments.

6. Included in Historical Gross Intangibles are acquired sites treated as Right-of-use assets. The invested capital relating to each of these sites is presented under Acquired and other Right-of-use asset, net on the Company's consolidated balance sheet.

7. Represents the Gross PPE and Intangibles relating to in-period M&A transactions.

Customer Concentration, Portfolio Summary, & Selected Foreign Currency Exposure



Customer Concentration

The following is a list of significant customers and the percentage of total segment revenue for the specified time periods derived from such customers. Customers with less than 10% of total segment site leasing revenue are not presented herein.

	Percentage of Domestic Site Leasing Revenue							
	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
T-Mobile	38.8%	38.2%	38.0%	37.5%	36.2%	36.7%	36.6%	36.7%
AT&T Wireless	29.5%	29.7%	29.7%	29.6%	30.4%	30.5%	30.5%	30.9%
Verizon Wireless	20.0%	20.2%	20.1%	20.0%	20.4%	20.2%	20.2%	20.7%

	Percentage of International Site Leasing Revenue							
	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
Telefonica	22.0%	21.8%	21.6%	19.8%	20.2%	21.8%	18.4%	18.8%
America Movil	20.3%	21.5%	20.3%	18.3%	18.9%	19.8%	18.7%	18.4%
Tigo	5.7%	5.8%	5.9%	5.9%	4.5%	6.7%	13.8%	18.1%
TIM	15.8%	15.3%	14.8%	17.5%	15.6%	14.0%	12.5%	12.1%

Communication Site Portfolio Summary

	2022	2023	2024	1Q25	2Q25	3Q25	4Q25
Sites owned at beginning of period	34,177	39,311	39,618	39,749	39,709	44,065	44,581
Sites acquired during the period	4,790	91	186	344	4,329	447	2,026
Sites built during the period	461	340	482	67	94	151	164
Sites decommissioned/reclassified/sold during the period	(117)	(124)	(537)	(451)	(67)	(82)	(443)
Sites owned at end of period	39,311	39,618	39,749	39,709	44,065	44,581	46,328
North America ⁽¹⁾	17,797	17,866	17,841	17,836	17,824	17,779	17,398
South America ⁽¹⁾	14,618	14,645	14,603	14,376	14,367	14,368	14,365
Central America	3,555	3,602	3,579	3,897	8,226	8,747	10,846
Africa	3,226	3,357	3,557	3,600	3,648	3,687	3,719
Asia ⁽¹⁾	115	148	169	-	-	-	-

Selected Foreign Currency Exposure⁽²⁾

The following is a summary of the percentage of total Cash Site Leasing Revenue generated by currency and total Adjusted EBITDA denominated in U.S. dollars.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
Brazilian Real ⁽³⁾	15.8%	15.1%	14.3%	15.6%	13.9%	13.9%	13.6%	14.3%
Brazilian Real, Net of Reimbursables ⁽⁴⁾	13.0%	12.3%	11.7%	13.2%	11.2%	11.3%	10.8%	11.6%
Canadian Dollar ⁽³⁾	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.9%	0.6%
South African Rand ⁽³⁾	2.5%	2.6%	2.8%	2.8%	2.8%	2.7%	2.9%	3.0%
Tanzanian Shilling ⁽³⁾	1.9%	1.7%	1.7%	1.8%	1.7%	1.7%	1.8%	1.9%
Tanzanian Shilling, Net of Reimbursables ⁽⁴⁾	1.2%	1.0%	1.0%	1.1%	1.2%	1.2%	1.2%	1.3%
Other ⁽³⁾⁽⁵⁾	1.1%	1.2%	1.2%	1.2%	1.0%	0.9%	0.9%	1.0%
U.S. Dollar Denominated Cash Site Leasing Revenue ⁽⁶⁾	77.9%	78.6%	79.2%	77.9%	79.8%	79.9%	79.9%	79.3%
U.S. Dollar Denominated Adjusted EBITDA ⁽⁷⁾	82.4%	83.4%	83.9%	82.2%	84.7%	85.4%	84.7%	83.4%

Footnotes:

Note: All contributions from individual countries that are less than 0.8% of total cash site leasing revenue will be combined on the line labeled "Other".

- The Company sold all of its towers and related assets held in the Philippines and Colombia on January 10, 2025 and March 14, 2025, respectively. In addition, the Company sold 365 towers in Canada on October 15, 2025.
- Percentages may not sum due to rounding.
- Defined as (A) the USD equivalent of Total Cash Site Leasing Revenue generated in functional currency divided by (B) consolidated Total Cash Site Leasing Revenue.
- Defined as (A) the USD equivalent of Total Cash Site Leasing Revenue generated in functional currency minus pass through reimbursable expenses generated in functional currency divided by (B) consolidated Total Cash site leasing revenue minus consolidated pass through reimbursable expenses.
- Other includes the contribution from revenues denominated in Chilean Pesos, Peruvian Soles, Colombian Pesos, Philippines Pesos, and Costa Rican Colones.
- Defined as (A) Total Cash Site Leasing Revenue generated in U.S. dollars divided by (B) consolidated Total Cash Site Leasing Revenue.
- Defined as (A) the USD equivalent of Adjusted EBITDA generated in functional currency divided by (B) Consolidated Adjusted EBITDA.

Non-Cash Straight-line Summary



The following is a summary of Non-cash Straight-line Revenue by segment:

	2020	2021	2022	2023	2024	2025	2026E ⁽³⁾
	<i>(in thousands)</i>						
Domestic ⁽¹⁾	\$ 5,733	\$ 33,814	\$ 41,763	\$ 27,026	\$ 11,210	\$ 1,500	\$ (9,000)
International ⁽¹⁾	(2,258)	(3,697)	(3,557)	(1,820)	(359)	4,936	14,000
Consolidated ⁽¹⁾	\$ 3,475	\$ 30,117	\$ 38,206	\$ 25,206	\$ 10,851	\$ 6,436	\$ 5,000

The following is a summary of Non-cash Straight-line Ground Lease Expense by segment:

	2020	2021	2022	2023	2024	2025	2026E ⁽³⁾
	<i>(in thousands)</i>						
Domestic ⁽²⁾	\$ 12,071	\$ 6,178	\$ 779	\$ (3,705)	\$ (10,540)	\$ (6,940)	\$ (7,800)
International ⁽²⁾	1,884	1,588	1,640	3,019	2,872	2,316	1,800
Consolidated ⁽²⁾	\$ 13,954	\$ 7,766	\$ 2,419	\$ (686)	\$ (7,668)	\$ (4,624)	\$ (6,000)

Footnotes:

1. Non-cash straight-line revenue represents the difference between the revenue that we are required to recognize in accordance with US GAAP for the period presented and the cash that we receive under the relevant lease for the period presented. For purposes of calculating the 2026 projections above, we assume only those escalators that are currently in place. For a more detailed discussion of our revenue recognition policy, please review our "Critical Accounting Policies and Estimates" in our Form 10-K.
2. Non-cash straight-line ground lease expense represents the difference between the ground lease expense that we are required to recognize in accordance with US GAAP for the period presented and the cash that we actually pay under the relevant ground lease for the period presented. For purposes of calculating the 2026 projections above, we assume only those escalators that are currently in place. For a more detailed discussion of our revenue recognition policy, please review our "Critical Accounting Policies and Estimates" in our Form 10-K.
3. Estimates translated at foreign currency exchange rates based on guidance issued February 26, 2026.

Other Supplemental Data



Pass Through Reimbursable Expenses

The following is a summary of pass through reimbursable expenses which are associated with site leasing revenue.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	<i>(in thousands)</i>							
Domestic	\$ 9,356	\$ 8,732	\$ 8,916	\$ 9,251	\$ 8,848	\$ 9,114	\$ 9,135	\$ 9,226
International	37,627	37,227	36,715	36,313	35,809	36,358	38,720	39,754
Total	\$ 46,983	\$ 45,959	\$ 45,631	\$ 45,564	\$ 44,657	\$ 45,472	\$ 47,855	\$ 48,980

Tower Cash Flow Margin and Adjusted EBITDA Margin Excluding Pass Through Reimbursable Expenses

Tower Cash Flow Margin and Adjusted EBITDA Margin excluding pass through reimbursable expenses which are associated with site leasing revenue are non-GAAP measures that we believe provide investors information indicative of the Company's operating efficiency excluding the impact of fully reimbursable expenses.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
Tower Cash Flow Margin ⁽¹⁾	87.7%	87.6%	87.7%	87.9%	87.3%	87.3%	86.7%	86.6%
Adjusted EBITDA Margin ⁽²⁾	76.7%	76.7%	76.1%	75.5%	74.0%	72.8%	72.2%	72.8%

Amortization of Capital Contributions

The following is a summary of amortization of capital contributions for tower augmentations as leasing revenue.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	<i>(in thousands)</i>							
Total	\$ 5,678	\$ 5,821	\$ 6,007	\$ 5,702	\$ 5,354	\$ 5,767	\$ 6,097	\$ 5,545

Footnotes:

1. Defined as (A) Tower Cash Flow divided by (B) Cash site leasing revenue minus revenue from pass through reimbursable expenses. See reconciliation of Tower Cash Flow and Cash Site Leasing Revenue on page 9.
2. Defined as (A) Adjusted EBITDA divided by (B) Total revenues minus non-cash straight-line leasing revenue minus revenue from pass through reimbursable expenses. See reconciliation of Adjusted EBITDA on page 10.

Appendix of Non-GAAP Reconciliations



Cash Site Leasing Revenue, Core Leasing Revenue, Tower Cash Flow, and Tower Cash Flow Margin

Cash Site Leasing Revenue is defined as site leasing revenue less non-cash straight-line site leasing revenue. Core Leasing Revenue is defined as site leasing revenues derived from new leases, amendments, and escalators less total churn plus non-organic revenue and the associated FX impact on each component. Tower Cash Flow is defined as Cash Site Leasing Revenue less site leasing cost of revenues net of non-cash straight-line ground lease expense and Tower Cash Flow Margin is defined as Tower Cash Flow divided by Cash Site Leasing Revenue. We discuss these non-GAAP financial measures because we believe these items are indicators of performance of our site leasing operations. In addition, Tower Cash Flow is a component of the calculation used by our lenders to determine compliance with certain covenants under our Senior Credit Agreement. Neither Cash Site Leasing Revenue, Tower Cash Flow nor Tower Cash Flow Margin are intended to be alternative measures of site leasing gross profit nor of site leasing gross profit margin as determined in accordance with GAAP.

Adjusted EBITDA, Annualized Adjusted EBITDA, and Adjusted EBITDA Margin

Adjusted EBITDA is defined as net income (loss) excluding the impact of interest expense, interest income, provision for or benefit from taxes, depreciation, accretion and amortization, asset impairment and decommission costs, non-cash compensation, loss from extinguishment of debt, net, other (income) and expense, acquisition and new business initiatives related adjustments and expenses, non-cash straight-line leasing revenue, and non-cash straight-line ground lease expense. Adjusted EBITDA excludes acquisition related costs which, pursuant to the adoption of new business combination accounting guidance, are expensed and included within operating expenses. Annualized Adjusted EBITDA is calculated as Adjusted EBITDA for the most recent quarter multiplied by four. Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by the difference of total revenue minus non-cash straight-line leasing revenue.

Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by excluding the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of REITs. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Adjusted EBITDA should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Funds From Operations, Adjusted Funds From Operations, and Adjusted Funds From Operations Per Share

Funds From Operations, or FFO, is defined as net income (loss) plus real estate related depreciation, amortization and accretion, asset impairment and decommission costs, and adjustments for unconsolidated joint ventures. Adjusted Funds From Operations, or AFFO, is defined as FFO adjusted to remove the impact of non-cash straight-line leasing revenue, non-cash straight-line ground lease expense, non-cash compensation, changes in the non-cash portion of our reported tax position, non-real estate related depreciation, amortization and accretion, amortization of deferred financing costs and debt discounts, loss from extinguishment of debt, net, other (income) and expense, acquisition and new business initiatives related adjustments and expenses, non-discretionary cash capital expenditures, and adjustments for unconsolidated joint ventures. AFFO Per Share is defined as AFFO divided by the weighted number of shares outstanding, adjusted to include the dilutive effect of stock options and restricted stock units.

FFO, AFFO and AFFO per share, which are metrics used by our public company peers in the communication site industry, provide investors useful indicators of the financial performance of our business and permit investors an additional tool to evaluate the performance of our business against those of our two principal competitors. FFO, AFFO, and AFFO per share are also used to address questions we receive from analysts and investors who routinely assess our operating performance on the basis of these performance measures, which are considered industry standards. We believe that FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily depreciation, amortization and accretion). We believe that AFFO and AFFO per share help investors or other interested parties meaningfully evaluate our financial performance as they include (1) the impact of our capital structure (primarily interest expense on our outstanding debt) and (2) sustaining capital expenditures and exclude the impact of our (1) asset base (primarily depreciation, amortization and accretion) and (2) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods and the non-cash portion of our reported tax provision. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations, or rent free periods, the revenue or expense is recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. We only use AFFO as a performance measure. AFFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flows from operations or as residual cash flow available for discretionary investment. We believe our definition of FFO is consistent with how that term is defined by the National Association of Real Estate Investment Trusts ("NAREIT") and that our definition and use of AFFO and AFFO per share is consistent with those reported by the other communication site companies.

Net Debt, Leverage Ratio, and Net Cash Interest Coverage Ratio

Net Debt is defined as the notional principal amount of outstanding debt minus cash and cash equivalents, short-term investments, and short-term restricted cash. Net Secured Debt is defined as the notional principal amount of outstanding secured debt minus cash and cash equivalents, short-term investments, and short-term restricted cash. Under GAAP policies, the notional principal amount of the Company's outstanding debt is not necessarily reflected on the face of the Company's financial statements. Leverage Ratio is defined as Net Debt divided by Annualized Adjusted EBITDA. Secured Leverage Ratio is defined as Net Secured Debt divided by Annualized Adjusted EBITDA. Net cash interest coverage ratio is defined as Adjusted EBITDA divided by Net Cash Interest Expense. We believe that by including the full amount of the notional principal amount due at maturity for purposes of calculating net debt, and, to the extent that such measures are calculated on net debt, by excluding cash and cash equivalents, it will provide investors a more complete understanding of our net debt and leverage position. We have included these non-GAAP financial measures because we believe these items are indicators of our financial condition, and they are used by our lenders to determine compliance with certain covenants under our Senior Credit Agreement, 2020 Senior Notes, and 2021 Senior Notes.

Return on Invested Capital (ROIC)

Return on Invested Capital (ROIC) is defined as A) annualized Adjusted EBITDA less annualized Cash Taxes divided by B) Historical Gross Property and Equipment plus Historical Gross Intangibles in an individual period. Annualized Cash Taxes are calculated by annualizing the current portion of the Provision for Income Taxes. Both Historical Gross Property and Equipment and Historical Gross Intangibles are calculated using historical foreign currency exchange rates in effect at date of investment and exclude the impact of Disposals and Impairments. Included in Historical Gross Intangibles are acquired sites treated as Right-of-use assets. The invested capital relating to each of these sites is presented under Acquired and other Right-of-use asset, net on the Company's consolidated Balance Sheet. ROIC is useful to investors because it measures management's ability to efficiently generate value from deployed capital.

Starting in 2025, the Company presents adjustments to ROIC to exclude the impact of in-period M&A transactions. Annualized Tower Cash Flows (TCF) relating to in-period acquired towers are removed from the numerator and the Gross Property and Equipment and Gross Intangibles are removed from the denominator to arrive at ROIC. We believe in-period acquisitions distort ROIC because annualized EBITDA contributions from new acquisitions do not reflect a full period of returns, resulting in an artificially low ROIC.

Cash Site Leasing Revenue, Tower Cash Flow, and Tower Cash Flow Margin



The quarterly reconciliation of Cash Site Leasing Revenue and Tower Cash Flow, and the calculation of Tower Cash Flow Margin for our Domestic, International, and Consolidated segments are as follows:
 Note: Numbers may not add due to rounding.

	Consolidated							
	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Site leasing revenue	\$ 628,276	\$ 626,457	\$ 625,697	\$ 646,335	\$ 616,209	\$ 631,788	\$ 656,427	\$ 666,217
Non-cash straight-line leasing revenue	(4,092)	(5,466)	(1,065)	(228)	(1,281)	(647)	(1,649)	(2,858)
Cash site leasing revenue	624,184	620,991	624,632	646,107	614,928	631,141	654,778	663,359
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(114,813)	(114,131)	(117,948)	(116,104)	(115,478)	(118,571)	(127,281)	(130,671)
Non-cash straight-line ground lease expense	(3,383)	(2,988)	945	(2,242)	(1,668)	(1,418)	(1,063)	(476)
Tower Cash Flow	\$ 505,988	\$ 503,872	\$ 507,629	\$ 527,761	\$ 497,782	\$ 511,152	\$ 526,434	\$ 532,212
Tower Cash Flow Margin	81.1%	81.1%	81.3%	81.7%	80.9%	81.0%	80.4%	80.2%
Pass-through reimbursable expenses	\$ 46,983	\$ 45,959	\$ 45,631	\$ 45,564	\$ 44,657	\$ 45,472	\$ 47,855	\$ 48,980
Cash site leasing revenues minus pass-through reimbursable expenses	\$ 577,201	\$ 575,032	\$ 579,001	\$ 600,543	\$ 570,271	\$ 585,669	\$ 606,923	\$ 614,379
Tower Cash Flow Margin minus pass-through reimbursable expenses	87.7%	87.6%	87.7%	87.9%	87.3%	87.3%	86.7%	86.6%

	Domestic							
	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Site leasing revenue	\$ 461,499	\$ 463,204	\$ 464,860	\$ 471,861	\$ 460,994	\$ 469,807	\$ 470,251	\$ 464,551
Non-cash straight-line leasing revenue	(4,886)	(5,774)	(1,004)	453	(1,050)	(2,396)	540	1,407
Cash site leasing revenue	456,613	457,430	463,856	472,314	459,944	467,411	470,791	465,958
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(65,970)	(65,489)	(68,908)	(68,799)	(68,272)	(69,421)	(70,251)	(71,262)
Non-cash straight-line ground lease expense	(3,461)	(3,701)	(873)	(2,504)	(2,182)	(1,917)	(1,681)	(1,162)
Tower Cash Flow	\$ 387,182	\$ 388,240	\$ 394,075	\$ 401,011	\$ 389,490	\$ 396,073	\$ 398,859	\$ 393,534
Tower Cash Flow Margin	84.8%	84.9%	85.0%	84.9%	84.7%	84.7%	84.7%	84.5%
Pass-through reimbursable expenses	\$ 9,356	\$ 8,732	\$ 8,916	\$ 9,251	\$ 8,848	\$ 9,114	\$ 9,135	\$ 9,226
Cash site leasing revenues minus pass-through reimbursable expenses	\$ 447,257	\$ 448,698	\$ 454,940	\$ 463,063	\$ 451,096	\$ 458,297	\$ 461,656	\$ 456,732
Tower Cash Flow Margin minus pass-through reimbursable expenses	86.6%	86.5%	86.6%	86.6%	86.3%	86.4%	86.4%	86.2%

	International							
	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Site leasing revenue	\$ 166,777	\$ 163,253	\$ 160,837	\$ 174,474	\$ 155,215	\$ 161,981	\$ 186,176	\$ 201,666
Non-cash straight-line leasing revenue	794	308	(61)	(681)	(231)	1,749	(2,189)	(4,265)
Cash site leasing revenue	167,571	163,561	160,776	173,793	154,984	163,730	183,987	197,401
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(48,843)	(48,642)	(49,040)	(47,305)	(47,206)	(49,150)	(57,030)	(59,409)
Non-cash straight-line ground lease expense	78	713	1,818	262	514	499	618	686
Tower Cash Flow	\$ 118,806	\$ 115,632	\$ 113,554	\$ 126,750	\$ 108,292	\$ 115,079	\$ 127,575	\$ 138,678
Tower Cash Flow Margin	70.9%	70.7%	70.6%	72.9%	69.9%	70.3%	69.3%	70.3%
Pass-through reimbursable expenses	\$ 37,627	\$ 37,227	\$ 36,715	\$ 36,313	\$ 35,809	\$ 36,358	\$ 38,720	\$ 39,754
Cash site leasing revenues minus pass-through reimbursable expenses	\$ 129,944	\$ 126,334	\$ 124,061	\$ 137,480	\$ 119,175	\$ 127,372	\$ 145,267	\$ 157,647
Tower Cash Flow Margin minus pass-through reimbursable expenses	91.4%	91.5%	91.5%	92.2%	90.9%	90.3%	87.8%	88.0%

Adjusted EBITDA, Annualized Adjusted EBITDA, and Adjusted EBITDA Margin



Adjusted EBITDA and Annualized Adjusted EBITDA

The quarterly reconciliation of Adjusted EBITDA and the calculation of Annualized Adjusted EBITDA are as follows:

Note: Numbers may not add due to rounding.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Net income	\$ 154,543	\$ 159,452	\$ 255,891	\$ 178,791	\$ 190,922	\$ 225,694	\$ 240,431	\$ 370,426
Non-cash straight-line leasing revenue	(4,092)	(5,466)	(1,065)	(228)	(1,281)	(647)	(1,649)	(2,858)
Non-cash straight-line ground lease expense	(3,383)	(2,988)	945	(2,242)	(1,668)	(1,418)	(1,063)	(476)
Non-cash compensation	21,469	18,598	16,373	17,934	15,713	21,516	19,323	19,182
Loss from extinguishment of debt, net	4,428	—	—	1,512	—	—	—	—
Other (income) / expense	44,652	104,859	(23,700)	124,606	(5,181)	(44,123)	(35,595)	(254,328)
Acquisition and new business initiatives related adjustments and expenses	7,417	6,574	5,388	6,567	7,379	5,887	5,156	8,898
Asset impairment and decommission costs	43,648	31,610	12,670	19,997	37,026	45,231	20,322	81,586
Interest income	(7,314)	(7,046)	(6,999)	(20,603)	(10,780)	(8,155)	(5,517)	(7,224)
Total interest expense ⁽¹⁾	110,122	109,542	108,088	120,950	117,930	126,306	126,198	128,200
Depreciation, accretion and amortization	76,750	64,179	63,515	65,073	65,048	69,964	76,883	80,390
Provision (benefit) for taxes ⁽²⁾	17,172	(12,250)	41,514	(23,107)	42,183	35,229	48,813	62,230
Adjusted EBITDA	\$ 465,412	\$ 467,064	\$ 472,620	\$ 489,250	\$ 457,291	\$ 475,484	\$ 493,302	\$ 486,026
Annualized Adjusted EBITDA ⁽³⁾	\$ 1,861,648	\$ 1,868,256	\$ 1,890,480	\$ 1,957,000	\$ 1,829,164	\$ 1,901,936	\$ 1,973,208	\$ 1,944,104

The quarterly reconciliation of Adjusted EBITDA and the calculation of Annualized Adjusted EBITDA for the latest five year-end periods are as follows:

Note: Numbers may not add due to rounding.

	2021	2022	2023	2024	2025
	(in thousands)				
Net income	\$ 48,902	\$ 102,580	\$ 109,528	\$ 178,791	\$ 370,426
Non-cash straight-line leasing revenue	(9,630)	(9,133)	(3,828)	(228)	(2,858)
Non-cash straight-line ground lease expense	1,383	401	(821)	(2,242)	(476)
Non-cash compensation	25,227	25,769	22,089	17,934	19,182
Loss from extinguishment of debt, net	25,829	437	—	1,512	—
Other (income) / expense	24,892	(8,207)	(33,090)	124,606	(254,328)
Acquisition and new business initiatives related adjustments and expenses	10,095	8,031	5,049	6,567	8,898
Asset impairment and decommission costs	14,484	17,596	77,067	19,997	81,586
Interest income	(1,324)	(3,255)	(5,541)	(20,603)	(7,224)
Total interest expense ⁽¹⁾	99,631	116,861	109,894	120,950	128,200
Depreciation, accretion and amortization	169,895	183,036	171,400	65,073	80,390
Provision (benefit) for taxes ⁽²⁾	(331)	26,604	28,914	(23,107)	62,230
Adjusted EBITDA	\$ 409,053	\$ 460,720	\$ 480,661	\$ 489,250	\$ 486,026
Annualized Adjusted EBITDA ⁽³⁾	\$ 1,636,212	\$ 1,842,880	\$ 1,922,644	\$ 1,957,000	\$ 1,944,104

Adjusted EBITDA and Adjusted EBITDA Margin

The quarterly calculation of Adjusted EBITDA Margin is as follows:

Note: Numbers may not add due to rounding.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Total revenues	\$ 657,862	\$ 660,477	\$ 667,595	\$ 693,700	\$ 664,248	\$ 698,981	\$ 732,327	\$ 719,583
Non-cash straight-line leasing revenue	(4,092)	(5,466)	(1,065)	(228)	(1,281)	(647)	(1,649)	(2,858)
Total revenues minus non-cash straight-line leasing revenue	\$ 653,770	\$ 655,011	\$ 666,530	\$ 693,472	\$ 662,967	\$ 698,334	\$ 730,678	\$ 716,725
Adjusted EBITDA	\$ 465,412	\$ 467,064	\$ 472,620	\$ 489,250	\$ 457,291	\$ 475,484	\$ 493,302	\$ 486,026
Adjusted EBITDA Margin	71.2%	71.3%	70.9%	70.6%	69.0%	68.1%	67.5%	67.8%
Pass-through reimbursable expenses	\$ 46,983	\$ 45,959	\$ 45,631	\$ 45,564	\$ 44,657	\$ 45,472	\$ 47,855	\$ 48,980
Total revenues minus non-cash straight-line leasing revenue minus pass-through reimbursable expenses	\$ 606,787	\$ 609,052	\$ 620,899	\$ 647,908	\$ 618,310	\$ 652,862	\$ 682,823	\$ 667,745
Adjusted EBITDA Margin minus pass-through reimbursable expenses	76.7%	76.7%	76.1%	75.5%	74.0%	72.8%	72.2%	72.8%

Footnotes:

1. Total interest expense includes interest expense, non-cash interest expense, and amortization of deferred financing fees.
2. These amounts include Franchise and Gross receipt taxes which are reflected in the Statements of Operations in selling, general and administrative expenses.
3. Annualized Adjusted EBITDA is calculated as Adjusted EBITDA for the most recent quarter multiplied by four.

Annual Reconciliations for Adjusted EBITDA, Adjusted EBITDA Margin, and Tower Cash Flow



Adjusted EBITDA

The annual reconciliation of Adjusted EBITDA for the latest five year-end periods is as follows:
 Note: Numbers may not add due to rounding.

	2021	2022	2023	2024	2025
	(in thousands)				
Net income	\$ 237,624	\$ 459,799	\$ 497,415	\$ 748,677	\$ 1,054,456
Non-cash straight-line leasing revenue	(30,117)	(38,675)	(25,206)	(10,851)	(6,436)
Non-cash straight-line ground lease expense	7,766	2,653	(686)	(7,668)	(4,624)
Non-cash compensation	84,402	99,909	87,919	74,374	75,734
Loss from extinguishment of debt, net	39,502	437	—	5,940	—
Other (income) / expense	74,284	(10,467)	(63,053)	250,415	(366,209)
Acquisition and new business initiatives related adjustments and expenses	27,621	26,807	21,671	25,946	27,320
Asset impairment and decommission costs	33,044	43,160	169,387	107,925	184,165
Interest income	(3,448)	(10,133)	(18,305)	(41,962)	(31,676)
Total interest expense ⁽¹⁾	419,593	419,728	456,514	448,704	498,633
Depreciation, accretion and amortization	700,161	707,576	716,309	269,517	292,285
Provision (benefit) for taxes ⁽²⁾	15,847	68,183	51,885	23,328	188,456
Adjusted EBITDA	\$ 1,606,279	\$ 1,768,977	\$ 1,893,850	\$ 1,894,345	\$ 1,912,104

The annual calculation of Adjusted EBITDA margin for the latest five year-end periods is as follows:

Note: Numbers may not add due to rounding.

	2021	2022	2023	2024	2025
	(in thousands)				
Total revenues	\$ 2,308,834	\$ 2,633,454	\$ 2,711,584	\$ 2,679,634	\$ 2,815,139
Non-cash straight-line leasing revenue	(30,117)	(38,675)	(25,206)	(10,851)	(6,435)
Total revenues minus non-cash straight-line leasing revenue	\$ 2,278,717	\$ 2,594,779	\$ 2,686,378	\$ 2,668,783	\$ 2,808,704
Adjusted EBITDA	\$ 1,606,279	\$ 1,768,977	\$ 1,893,850	\$ 1,894,345	\$ 1,912,104
Adjusted EBITDA Margin	70.5%	68.2%	70.5%	71.0%	68.1%

Tower Cash Flow

The annual reconciliation of Tower Cash Flow for the latest five year-end periods is as follows:

Note: Numbers may not add due to rounding.

	2021	2022	2023	2024	2025
	(in thousands)				
Site leasing revenue	\$ 2,104,087	\$ 2,336,575	\$ 2,516,935	\$ 2,526,765	\$ 2,570,641
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(386,391)	(445,685)	(472,687)	(462,997)	(492,001)
Site Leasing Segment Operating Profit	1,717,696	1,890,890	2,044,248	2,063,768	2,078,640
Non-cash straight-line leasing revenue	(30,117)	(38,675)	(25,206)	(10,851)	(6,435)
Non-cash straight-line ground lease expense	7,766	2,653	(686)	(7,668)	(4,625)
Tower Cash Flow	\$ 1,695,345	\$ 1,854,868	\$ 2,018,356	\$ 2,045,249	\$ 2,067,580

Funds From Operations, Adjusted Funds From Operations, and Adjusted Funds From Operations Per Share



The annual calculation of Funds From Operations, Adjusted Funds From Operations, and Adjusted Funds From Operations Per Share is as follows:

Note: Numbers may not add due to rounding.

	2024		2025	
	(in thousands)	(\$ per share)	(in thousands)	(\$ per share)
Net income	\$ 748,677	\$ 6.93	\$ 1,054,456	\$ 9.81
Real estate related depreciation, amortization, and accretion	263,191	2.43	285,433	2.65
Asset impairment and decommission costs	107,925	1.00	184,165	1.71
FFO	\$ 1,119,793	\$ 10.36	\$ 1,524,054	\$ 14.17
Adjustments to FFO:				
Non-cash straight-line leasing revenue	(10,851)	(0.10)	(6,436)	(0.06)
Non-cash straight-line ground lease expense	(7,668)	(0.07)	(4,624)	(0.04)
Non-cash compensation	74,374	0.69	75,734	0.70
Adjustment for non-cash portion of tax provision and other tax adjustments ⁽¹⁾	(13,380)	(0.12)	152,146	1.41
Non-real estate related depreciation, amortization, and accretion	6,326	0.06	6,852	0.06
Amortization of deferred financing costs and debt discounts	48,926	0.45	30,723	0.29
Loss from extinguishment of debt, net	5,940	0.05	—	—
Other (Income) Expense, Net	250,415	2.32	(366,209)	(3.41)
Acquisition and new business initiatives related adjustments and expenses	25,946	0.24	27,320	0.25
Non-discretionary cash capital expenditures	(54,742)	(0.51)	(58,167)	(0.54)
AFFO / AFFO per share	\$ 1,445,079	\$ 13.37	\$ 1,381,393	\$ 12.85
Diluted Weighted average number of common shares	108,080		107,533	

The quarterly calculation of Funds From Operations, Adjusted Funds From Operations, and Adjusted Funds From Operations Per Share is as follows:

Note: Numbers may not add due to rounding.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Net income	\$ 154,543	\$ 159,452	\$ 255,891	\$ 178,791	\$ 190,922	\$ 225,694	\$ 240,431	\$ 370,426
Real estate related depreciation, amortization and accretion	75,397	62,213	61,993	63,588	63,853	68,250	75,162	78,168
Asset impairment and decommission costs	43,648	31,610	12,670	19,997	37,026	45,231	20,322	81,586
FFO	\$ 273,588	\$ 253,275	\$ 330,554	\$ 262,376	\$ 291,801	\$ 339,175	\$ 335,915	\$ 530,180
Adjustments to FFO:								
Non-cash straight-line leasing revenue	(4,092)	(5,466)	(1,065)	(228)	(1,281)	(647)	(1,649)	(2,858)
Non-cash straight-line ground lease expense	(3,383)	(2,988)	945	(2,242)	(1,668)	(1,418)	(1,063)	(476)
Non-cash compensation	21,469	18,598	16,373	17,934	15,713	21,516	19,323	19,182
Adjustment for non-cash portion of tax provision and other tax adjustments ⁽¹⁾⁽²⁾	8,283	(21,409)	30,179	(30,433)	36,409	27,211	39,478	49,047
Non-real estate related depreciation, amortization and accretion	1,353	1,966	1,522	1,485	1,195	1,714	1,721	2,222
Amortization of deferred financing costs and debt discounts	13,732	12,012	12,377	10,805	13,782	6,648	6,044	4,249
Loss from extinguishment of debt, net	4,428	—	—	1,512	—	—	—	—
Other (income) expense	44,652	104,859	(23,700)	124,606	(5,181)	(44,123)	(35,595)	(254,328)
Acquisition and new business initiatives related adjustments and expenses	7,417	6,574	5,388	6,567	7,379	5,887	5,156	8,898
Non-discretionary cash capital expenditures	(10,025)	(13,094)	(14,313)	(17,310)	(14,233)	(13,846)	(14,417)	(15,671)
AFFO	\$ 357,422	\$ 354,327	\$ 358,260	\$ 375,072	\$ 343,916	\$ 342,117	\$ 354,913	\$ 340,445
Adjustments for joint venture partner interest	(1,293)	(1,251)	(1,553)	(1,539)	(1,727)	(1,715)	(1,972)	(1,171)
AFFO attributable to SBA Communications Corporation	\$ 356,129	\$ 353,076	\$ 356,707	\$ 373,533	\$ 342,189	\$ 340,402	\$ 352,941	\$ 339,274
Diluted Weighted average number of common shares	108,616	107,679	107,922	108,105	108,140	107,797	107,559	106,651
AFFO per share	\$ 3.29	\$ 3.29	\$ 3.32	\$ 3.47	\$ 3.18	\$ 3.17	\$ 3.30	\$ 3.19
AFFO per share attributable to SBA Communications Corporation	\$ 3.28	\$ 3.28	\$ 3.31	\$ 3.46	\$ 3.16	\$ 3.15	\$ 3.28	\$ 3.18

The quarterly calculation of Funds From Operations Per Share and Adjusted Funds From Operations Per Share is as follows:

Note: Numbers may not add due to rounding.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Net income	\$ 1.42	\$ 1.48	\$ 2.37	\$ 1.65	\$ 1.77	\$ 2.09	\$ 2.24	\$ 3.47
Real estate related depreciation, amortization and accretion	0.69	0.58	0.57	0.59	0.59	0.63	0.70	0.73
Asset impairment and decommission costs	0.40	0.29	0.12	0.18	0.34	0.42	0.19	0.76
FFO	\$ 2.51	\$ 2.35	\$ 3.06	\$ 2.42	\$ 2.70	\$ 3.14	\$ 3.13	\$ 4.96
Adjustments to FFO:								
Non-cash straight-line leasing revenue	(0.04)	(0.05)	(0.01)	—	(0.01)	(0.01)	(0.02)	(0.03)
Non-cash straight-line ground lease expense	(0.03)	(0.03)	0.01	(0.02)	(0.02)	(0.01)	(0.01)	—
Non-cash compensation	0.20	0.17	0.15	0.17	0.15	0.20	0.18	0.18
Adjustment for non-cash portion of tax provision and other tax adjustments ⁽¹⁾⁽²⁾	0.08	(0.20)	0.28	(0.28)	0.34	0.25	0.37	0.46
Non-real estate related depreciation, amortization and accretion	0.01	0.02	0.01	0.01	0.01	0.02	0.02	0.02
Amortization of deferred financing costs and debt discounts	0.13	0.11	0.11	0.10	0.13	0.06	0.06	0.04
Loss from extinguishment of debt, net	0.04	—	—	0.01	—	—	—	—
Other (income) expense	0.41	0.98	(0.21)	1.16	(0.06)	(0.40)	(0.35)	(2.37)
Acquisition and new business initiatives related adjustments and expenses	0.07	0.06	0.05	0.06	0.07	0.05	0.05	0.08
Non-discretionary cash capital expenditures	(0.09)	(0.12)	(0.13)	(0.16)	(0.13)	(0.13)	(0.13)	(0.15)
AFFO	\$ 3.29	\$ 3.29	\$ 3.32	\$ 3.47	\$ 3.18	\$ 3.17	\$ 3.30	\$ 3.19
Adjustments for joint venture partner interest	(0.01)	(0.01)	(0.01)	(0.01)	(0.02)	(0.02)	(0.02)	(0.01)
AFFO attributable to SBA Communications Corporation	\$ 3.28	\$ 3.28	\$ 3.31	\$ 3.46	\$ 3.16	\$ 3.15	\$ 3.28	\$ 3.18
Diluted Weighted average number of common shares	108,616	107,679	107,922	108,105	108,140	107,797	107,559	106,651
AFFO per share	\$ 3.29	\$ 3.29	\$ 3.32	\$ 3.47	\$ 3.18	\$ 3.17	\$ 3.30	\$ 3.19
AFFO per share attributable to SBA Communications Corporation	\$ 3.28	\$ 3.28	\$ 3.31	\$ 3.46	\$ 3.16	\$ 3.15	\$ 3.28	\$ 3.18

Footnotes:

1. Removes the non-cash portion of the tax provision for the period specified.
2. Other tax adjustments in 3Q25 include \$5.6 million in taxes related to the sale of towers held in Canada. In addition, the 4Q25 value includes \$36M in taxes related to the sale of towers held in Canada as well as a \$5.1 million one-time income tax liability in Brazil. We believe that these tax payments are nonrecurring, and do not believe these are an indication of our operating performance. Accordingly, we believe it is more meaningful to present AFFO and AFFO attributable to SBA Communications Corporation excluding these amounts.

Net Debt, Leverage Ratio, and Debt Maturity

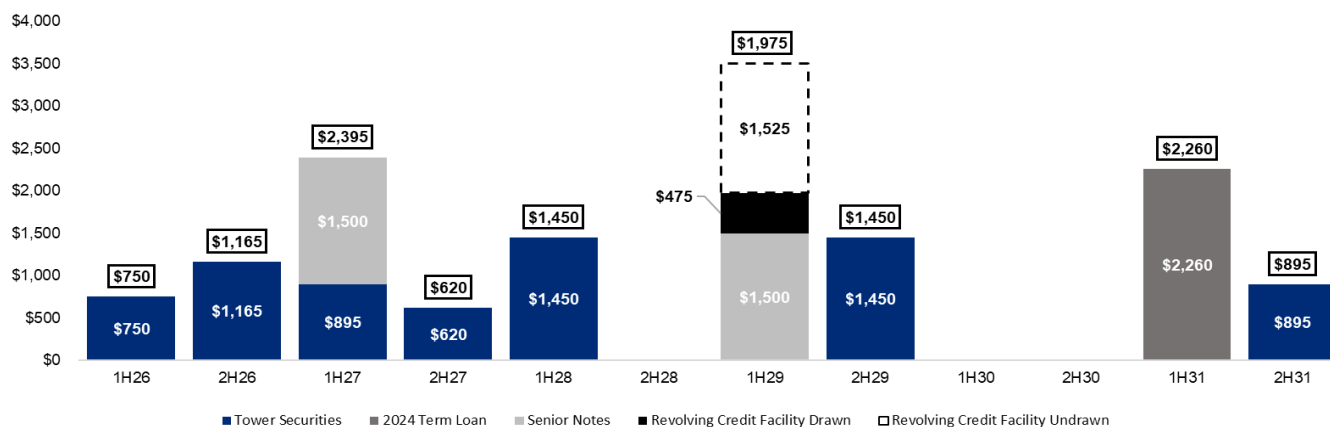


The calculations of Net Debt, Leverage Ratio, Net Secured Debt, and Secured Leverage Ratio are as follows:

As of December 31, 2025			
	Interest Rate	Maturity Date	Principal Balance (in thousands)
2020-1C Tower Securities ⁽¹⁾	1.884%	1/9/2026	\$ 750,000
2020-2C Tower Securities ⁽¹⁾	2.328%	1/11/2028	600,000
2021-1C Tower Securities ⁽¹⁾	1.631%	11/9/2026	1,165,000
2021-2C Tower Securities ⁽¹⁾	1.840%	4/9/2027	895,000
2021-3C Tower Securities ⁽¹⁾	2.593%	10/9/2031	895,000
2022-1C Tower Securities ⁽¹⁾	6.599%	1/11/2028	850,000
2024-1C Tower Securities ⁽¹⁾	4.831%	10/9/2029	1,450,000
2024-2C Tower Securities ⁽¹⁾	4.654%	10/8/2027	620,000
Revolving Credit Facility	4.815%	1/25/2029	475,000
2024 Term Loan	5.200%	1/25/2031	2,259,750
Total secured debt			\$ 9,959,750
2020 Senior Notes	3.875%	2/15/2027	1,500,000
2021 Senior Notes	3.125%	2/1/2029	1,500,000
Total unsecured debt			\$ 3,000,000
Total Debt			\$ 12,959,750
Weighted Average Interest Rate			3.8%

As of December 31, 2025 (in thousands)	
Leverage Ratio	
Total debt	\$ 12,959,750
Less: Cash and cash equivalents, short-term restricted cash and short-term investments	(439,020)
Net Debt	\$ 12,520,730
Divided by: Annualized Adjusted EBITDA	\$ 1,944,104
Leverage Ratio	6.4x
Secured Leverage Ratio	
Total Secured Debt	\$ 9,959,750
Less: Cash and cash equivalents, short-term restricted cash and short-term investments	(439,020)
Net Secured Debt	\$ 9,520,730
Divided by: Annualized Adjusted EBITDA	\$ 1,944,104
Secured Leverage Ratio	4.9x

Debt Maturity Schedule



Footnotes:

1. The maturity date represents the anticipated repayment date for each issuance.

Net Debt, Leverage Ratio, and Net Cash Interest Coverage Ratio



The quarterly calculations of Net Debt and Leverage Ratio are as follows:
 Note: Numbers may not add due to rounding.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Total Debt (notional)	\$ 12,435,000	\$ 12,354,250	\$ 12,388,500	\$ 13,672,750	\$ 12,502,000	\$ 12,582,000	\$ 12,770,500	\$ 12,959,750
Less: Cash and cash equivalents, short-term investments and short-term restricted cash	(261,786)	(309,382)	(263,603)	(1,651,028)	(723,332)	(297,583)	(461,534)	(439,020)
Net Debt	12,173,214	12,044,868	12,124,897	12,021,722	11,778,668	12,284,417	12,308,966	12,520,730
Divided by: Annualized Adjusted EBITDA	1,861,648	1,868,256	1,890,480	1,957,000	1,829,164	1,901,936	1,973,208	1,944,104
Leverage Ratio	6.5x	6.4x	6.4x	6.1x	6.4x	6.5x	6.2x	6.4x

The quarterly calculations of Net Debt and Leverage Ratio for the latest five year-end periods are as follows:
 Note: Numbers may not add due to rounding.

	2021	2022	2023	2024	2025
	(in thousands)				
Total Debt (notional)	\$ 12,396,000	\$ 12,952,000	\$ 12,388,000	\$ 13,672,750	\$ 12,959,750
Less: Cash and cash equivalents, short-term investments and short-term restricted cash	(433,617)	(186,998)	(247,722)	(1,651,028)	(439,020)
Net Debt	11,962,383	12,765,002	12,140,278	12,021,722	12,520,730
Divided by: Annualized Adjusted EBITDA	1,636,212	1,837,360	1,922,644	1,957,000	1,944,104
Leverage Ratio	7.3x	6.9x	6.3x	6.1x	6.4x

The quarterly calculation of Net Cash Interest Coverage Ratio is as follows:
 Note: Numbers may not add due to rounding.

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
	(in thousands)							
Adjusted EBITDA	\$ 465,412	\$ 467,064	\$ 472,620	\$ 489,250	\$ 457,291	\$ 475,484	\$ 493,302	\$ 486,026
Interest expense	96,390	97,530	95,711	110,145	104,148	119,658	120,154	123,951
Interest income	(7,314)	(7,046)	(6,999)	(20,603)	(10,780)	(8,155)	(5,517)	(7,224)
Net cash interest expense	\$ 89,076	\$ 90,484	\$ 88,712	\$ 89,542	\$ 93,368	\$ 111,503	\$ 114,637	\$ 116,727
Net Cash Interest Coverage Ratio	5.2x	5.2x	5.3x	5.5x	4.9x	4.3x	4.3x	4.2x