



Q3 2022 Investor Fact Sheet

"In the third quarter, we effectively engaged our loyalty customers, resulting in increased spending per Triangle Member, with total loyalty sales outpacing non-member sales – a trend we expect to continue. We remain committed to the strategic growth investments we laid out as part of our *Better Connected* strategy, and in the near-term, we will face into changing customer demand and a dynamic economic environment with the confidence that our multi-category assortment is well-positioned to meet our customer needs. Throughout its long history, Canadian Tire Corporation has consistently demonstrated the underlying strength and resilience of its business and its ability to deliver steady growth and returns to its shareholders." — Greg Hicks, President and CEO, Canadian Tire Corporation.

Financial Highlights

Q3 COMPARABLE SALES² GROWTH

0.7%
Consolidated

0.7% CANADIAN TIRE
(1.0)% SPORTCHEK
3.6% MARK'S

\$3.14
Q3 Diluted EPS

\$3.34
Q3 Normalized Diluted EPS¹

Retail Highlights

Q3 TOP PERFORMERS



1. BACKYARD FUN
2. CAMPING
3. AUTO MAINTENANCE

SPORTCHEK

1. CYCLING
2. CASUAL CLOTHING
3. LIFESTYLE FOOTWEAR

Mark's

1. MEN'S SHORTS
2. WORKWEAR
3. LADIES CASUAL

Q3 DIGITAL METRICS

\$230 M
eCommerce Sales²

1.8 M
eCommerce Orders³

Q3 OWNED BRANDS PENETRATION RATE²



38%

SPORTCHEK

13%⁴

Mark's

63%

Q3 Financial Services Highlights



11.2 M active Triangle Rewards members (12 month) including 2.3 M active credit cardholders.

14.2%
GAAR² Growth

2.8%
PD2+¹

4.5%
Net Write-Off Rate²

¹ This is a non-GAAP financial measure or non-GAAP ratio with no standardized meaning under IFRS and therefore may not be comparable to similar measures presented by other issuers. See section 9.1 of the Company's MD&A for the third quarter of 2022, which is available on SEDAR at www.sedar.com and is incorporated by reference herein.

² This is a supplementary financial measure. See section 9.2 of the Company's MD&A for the third quarter of 2022, which is available on SEDAR at www.sedar.com and is incorporated by reference herein.

³ Gross eCommerce orders across retail banners before cancellations and returns.

⁴ Refers to SportChek and Atmosphere stores only.