

Canadian Tire Corporation

Q1 2026 Financial Results and Segment Eliminations



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Q1 2026 Financial Results

Q1 2026 Consolidated Financial Results

(C\$ in millions, except where noted)	Q1 2026	Q1 2025	Change
Retail sales ¹	\$ 3,375.7	\$ 3,423.0	(1.4) %
Revenue	\$ 3,570.9	\$ 3,456.7	3.3 %
Gross margin dollars	\$ 1,263.8	\$ 1,190.8	6.1 %
Gross margin rate ¹	35.4 %	34.4 %	94 bps
Other expense (income)	\$ 9.1	\$ 111.9	NM ²
Selling, general and administrative expenses	822.7	775.9	6.0 %
Depreciation and amortization	186.8	181.8	2.8 %
Net finance costs (income)	76.1	69.6	9.3 %
Income before income taxes	\$ 169.1	\$ 51.6	227.7 %
Income tax expense (recovery)	39.6	4.6	NM ²
Effective tax rate ¹	23.4 %	8.9 %	
Net income from continuing operations	\$ 129.5	\$ 47.0	175.5 %
Net income from discontinued operations	–	9.9	NM ²
Net income	\$ 129.5	\$ 56.9	127.6 %
Net income attributable to:			
Shareholders of Canadian Tire Corporation			
Continuing operations	\$ 107.0	\$ 27.3	291.9 %
Discontinued operations	–	9.9	NM ²
Non-controlling interests	22.5	19.7	14.2 %
	\$ 129.5	\$ 56.9	127.6 %
Basic earnings per share	\$ 2.03	\$ 0.67	203.0 %
Continuing operations	2.03	0.49	314.3 %
Discontinued operations	–	0.18	NM ²
Diluted earnings per share	\$ 2.02	\$ 0.67	201.5 %
Continuing operations	2.02	0.49	312.2 %
Discontinued operations	–	0.18	NM ²
Weighted average number of Common and Class A Non-Voting Shares outstanding:			
Basic	52,763,097	55,568,222	(5.0) %
Diluted	52,958,272	55,740,159	(5.0) %

¹ For further information about these measures see Section 9.2 of the Company's Q1 2026 MD&A, which is available at www.SEDARPLUS.ca and incorporated by reference herein. ² Not meaningful.

Q1 2026 Normalizing Items

There were no normalizing items in the first quarter of 2026. The first quarter of operations in 2025 included a one-time transformation charge of \$95.4 million including severance, in addition to costs for optimization of the SportChek store portfolio, including closing standalone Atmosphere stores. The Company also expensed \$18.7 million in other transformation and advisory costs. These costs were recorded within Other expense (income) in the Consolidated Statements of Income.

The following table summarizes the normalizing items recorded in the first quarter of 2025:

(C\$ in millions)	Q1 2026	Q1 2025
Restructuring costs	\$ –	\$ 95.4
Other transformation and advisory costs	–	18.7
Total normalized costs before income taxes	\$ –	\$ 114.1
Income tax expense	–	30.0
Total normalized costs after income taxes	\$ –	\$ 84.1

Q1 2026 Normalized Metrics – Consolidated

(C\$ in millions, except where noted)	Q1 2026	Normalizing Items ¹	Normalized Q1 2026 ²	Q1 2025	Normalizing Items ¹	Normalized Q1 2025 ²	Change ³
Revenue	\$ 3,570.9	\$ –	\$ 3,570.9	\$ 3,456.7	\$ –	\$ 3,456.7	3.3 %
Cost of producing revenue	2,307.1	–	2,307.1	2,265.9	–	2,265.9	1.8 %
Gross margin dollars	\$ 1,263.8	\$ –	\$ 1,263.8	\$ 1,190.8	\$ –	\$ 1,190.8	6.1 %
Gross margin rate ⁴	35.4 %	– bps	35.4 %	34.4 %	– bps	34.4 %	94 bps
Other expense (income)	\$ 9.1	\$ –	\$ 9.1	\$ 111.9	\$ (114.1)	\$ (2.2)	NM ⁵
Selling, general and administrative expenses	822.7	–	822.7	775.9	–	775.9	6.0 %
Depreciation and amortization	186.8	–	186.8	181.8	–	181.8	2.8 %
Net finance costs (income)	76.1	–	76.1	69.6	–	69.6	9.3 %
Income before income taxes	\$ 169.1	\$ –	\$ 169.1	\$ 51.6	\$ 114.1	\$ 165.7	2.1 %
Income tax expense (recovery)	39.6	–	39.6	4.6	30.0	34.6	14.5 %
Net income from continuing operations	\$ 129.5	\$ –	\$ 129.5	\$ 47.0	\$ 84.1	\$ 131.1	(1.2) %
Net income from discontinued operations	–	–	–	9.9	–	9.9	NM ⁵
Net income	\$ 129.5	\$ –	\$ 129.5	\$ 56.9	\$ 84.1	\$ 141.0	(8.2) %
Net income attributable to shareholders of CTC							
Continuing operations	\$ 107.0	\$ –	\$ 107.0	\$ 27.3	\$ 84.1	\$ 111.4	(3.9) %
Discontinued operations	–	–	–	9.9	–	9.9	NM ⁵
Diluted EPS	\$ 2.02	\$ –	\$ 2.02	\$ 0.67	\$ 1.51	\$ 2.18	(7.3) %
Continuing operations	2.02	–	2.02	0.49	1.51	2.00	1.0 %
Discontinued operations	–	–	–	0.18	–	0.18	NM ⁵
EBITDA⁶	\$ 437.1	\$ –	\$ 437.1	\$ 308.3	\$ 114.1	\$ 422.4	3.5 %

1) Refer to Normalizing Items table in this presentation for more details.

2) These normalized measures (Other expense (income), Income before income taxes, Income tax expense (recovery), Net income from continuing operations, Net income, Diluted EPS, and EBITDA) are non-GAAP financial measures or non-GAAP ratios. For further information and a detailed reconciliation see Section 9.1 of the Q1 2026 MD&A.

3) Change is between normalized results.

4) For further information about this measure see Section 9.2 of the Q1 2026 MD&A.

5) Not meaningful.

6) Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA).

Q1 2026 Retail Segment Results

(C\$ in millions, except where noted)	Q1 2026	Q1 2025	Change
Retail sales ¹	\$ 3,375.7	\$ 3,423.0	(1.4) %
Revenue	\$ 3,149.6	\$ 3,061.8	2.9 %
Gross margin dollars	\$ 1,034.5	\$ 977.8	5.8 %
Gross margin rate ¹	32.8 %	31.9 %	91 bps
Other expense (income)	\$ (29.9)	\$ 73.2	NM ²
Selling, general and administrative expenses	719.8	689.8	4.3 %
Depreciation and amortization	237.4	223.9	6.0 %
Net finance costs (income)	56.3	54.1	4.1 %
Income (loss) before income taxes from continuing operations	\$ 50.9	\$ (63.2)	NM ²
Income before income taxes from discontinued operations	–	13.2	NM ²
Income (loss) before income taxes	\$ 50.9	\$ (50.0)	NM ²

1) For further information about this measure see Section 9.2 of the Company's Q1 2026 MD&A

2) Not meaningful.

Q1 2026 Normalized Metrics: Retail Segment Results*

(C\$ in millions, except where noted)	Q1 2026	Normalizing Items ¹	Normalized Q1 2026 ²	Q1 2025	Normalizing Items ¹	Normalized Q1 2025 ²	Change ³
Revenue	\$ 3,149.6	\$ –	\$ 3,149.6	\$ 3,061.8	\$ –	\$ 3,061.8	2.9 %
Cost of producing revenue	2,115.1	–	2,115.1	2,084.0	–	2,084.0	1.5 %
Gross margin dollars	\$ 1,034.5	\$ –	\$ 1,034.5	\$ 977.8	\$ –	\$ 977.8	5.8 %
Gross margin rate ⁴	32.8 %	– bps	32.8 %	31.9 %	– bps	31.9 %	91 bps
Other expense (income)	\$ (29.9)	\$ –	\$ (29.9)	\$ 73.2	\$ (114.1)	\$ (40.9)	(26.9) %
Selling, general and administrative expenses	719.8	–	719.8	689.8	–	689.8	4.3 %
Depreciation and amortization	237.4	–	237.4	223.9	–	223.9	6.0 %
Net finance costs (income)	56.3	–	56.3	54.1	–	54.1	4.1 %
Income (loss) before income taxes from continuing operations	\$ 50.9	\$ –	\$ 50.9	\$ (63.2)	\$ 114.1	\$ 50.9	– %
Income before income taxes from discontinued operations	–	–	–	13.2	–	13.2	NM ⁵
Income (loss) before income taxes	\$ 50.9	\$ –	\$ 50.9	\$ (50.0)	\$ 114.1	\$ 64.1	(20.6) %
EBITDA ²	\$ 349.7	\$ –	\$ 349.7	\$ 220.1	\$ 114.1	\$ 334.2	4.6 %
EBITDA as a percentage of revenue ²	11.1 %	– bps	11.1 %	7.2 %	373 bps	10.9 %	19 bps

*Retail segment performance from continuing operations excluding the Helly Hansen business.

1) Refer to Section 4.1.1 in the MD&A for a description of normalizing items.

2) These normalized measures (Other expense (income), Income before income taxes, Income tax expense (recovery), Net income from continuing operations, Net income, Diluted EPS, and EBITDA) are non-GAAP financial measures or non-GAAP ratios. For further information and a detailed reconciliation see Section 9.1 of the Q1 2026 MD&A.

3) Change is between normalized results.

4) For further information about this measure see Section 9.2 of the Q1 2026 MD&A.

5) Not meaningful.

Q1 2026 Financial Services Results

(C\$ in millions)	Q1 2026	Q1 2025	Change
Revenue	\$ 416.5	\$ 395.6	5.3 %
Gross margin dollars	\$ 201.6	\$ 191.7	5.1 %
Gross margin rate ¹	48.4 %	48.5 %	(7) bps
Other expense (income)	\$ 0.3	\$ 1.2	NM ²
Selling, general and administrative expenses	107.5	94.7	13.5 %
Depreciation and amortization	1.6	1.7	(3.5) %
Net finance costs (income)	(2.0)	(2.9)	(32.7) %
Income before income taxes	\$ 94.2	\$ 97.0	(3.1) %

1) For further information about this measure see Section 9.2 of the Company's Q1 2026 MD&A

2) Not meaningful.

Q1 2026 Segment Eliminations

Q1 2026 Segment Reporting Note Disclosure*

(C\$ in millions)	Retail	Financial Services	CT REIT	CT REIT eliminations and adjustments ¹	Financial Services eliminations and adjustments ²	Total
Total revenue	\$3,149.6	\$416.5	\$157.5	(\$139.6)	(\$13.1)	\$3,570.9
Cost of producing revenue	2,115.1	214.9	—	—	(22.9)	2,307.1
Gross margin	\$1,034.5	\$201.6	\$157.5	(\$139.6)	\$9.8	\$1,263.8
Other expense (income)	(29.9)	0.3	—	38.7	—	9.1
Selling, general and administrative expenses	719.8	107.5	39.6	(32.3)	(11.9)	822.7
Depreciation and amortization	237.4	1.6	—	(51.9)	(0.3)	186.8
Net finance costs (income)	56.3	(2.0)	33.4	(33.4)	21.8	76.1
Fair value (gain) loss	—	—	(31.2)	31.2	—	—
Income before taxes	\$50.9	\$94.2	\$115.7	(\$91.9)	\$0.2	\$169.1
Depreciation and amortization in cost of producing revenue	5.1	—	—	—	—	5.1
EBITDA ³	349.7	93.8	149.1	(177.2)	21.7	437.1
Items included in the above:						
Interest Income	27.0	360.8	—	(19.2)	(0.3)	368.3
Interest Expense	78.4	58.8	33.4	(52.8)	(0.3)	117.5

*Retail segment performance from continuing operations excluding the Helly Hansen business.

- 1) The CT REIT eliminations and adjustments include intersegment eliminations between Retail and CT REIT including intercompany rent and property management fees and the adjustments for the conversion from CT REIT's fair value investment property measurement policy to the Company's cost model, including the recording of depreciation and removing fair value adjustments.
- 2) The Financial Services eliminations and adjustments mainly include elimination of intercompany credit card processing fees and reclassifications of certain revenues and costs in the Financial Services segment to net finance costs (income).
- 3) This measure is a non-GAAP financial measure with no standardized meaning under IFRS Accounting Standards and therefore may not be comparable to similar measures presented by other issuers. See Section 9.1 (Non-GAAP Financial Measures and Ratios) of the Company's Q1 2026 MD&A, which is available on SEDAR+ at www.SEDARPLUS.ca and is incorporated by reference herein.



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