

sndi

Q1 2026

Q1 HIGHLIGHTS

- Investments in growth platforms with SNDL assuming exclusive Canadian production and commercialization of Jeeter, a leading U.S. Cannabis brand, enhancing its positioning in the premium pre-roll category
- Retail Gross Margin expansion through continued promotional efficiency, pricing, mix management and productivity initiatives
- Profit enhancement with the deployment of several initiatives aimed to boost profitability and improve commercial execution over the remainder of the year

1st QUARTER RESULTS

Net Revenue	\$196M	(4.4)%
Gross Profit	\$52.8M	(6.8)%
Gross Margin	27.0%	(0.7)pp
Adj. Operating Income	\$(8.9)M	+1.0%
Free Cash Flow	\$(7.6)M	>(100)%

LIQUOR RETAIL

Net Revenue	\$104.1M	(4.9)%
Gross Profit	\$26.7M	(4.1)%
Gross Margin	25.6%	+0.2pp
Adj. Operating Income	\$(3.2)M	(31)%

CANNABIS RETAIL

Net Revenue	\$77.3M	(0.3)%
Gross Profit	\$20.4M	+3.7%
Gross Margin	26.3%	+1.0pp
Adj. Operating Income	\$1.1M	(16)%

CANNABIS OPERATIONS

Net Revenue	\$29.4M	(14)%
Gross Profit	\$5.8M	(37)%
Gross Margin	19.7%	(7.1)pp
Adj. Operating Income	\$(6.9)M	(112)%