2026 Second Quarter Earnings Review
2026 Annual Guidance

July 29, 2026

Statement Regarding Use of Non-GAAP Measures

Tyler Technologies has provided in this press release financial measures that have not been prepared in accordance with generally accepted accounting principles (GAAP) and are therefore considered non-GAAP financial measures. This information includes non-GAAP gross profit, non-GAAP gross margin, non-GAAP operating income, non-GAAP operating margin, non-GAAP net income, non-GAAP earnings per diluted share, EBITDA, adjusted EBITDA, free cash flow, and free cash flow margin. We use these non-GAAP financial measures internally in analyzing our financial results and believe they are useful to investors, as a supplement to GAAP measures, in evaluating Tyler's ongoing operational performance because they provide additional insight in comparing results from period to period while isolating the effects of some items that vary from period to period without correlation to core operating performance. Tyler believes the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends and in comparing our financial results with other companies in our industry, many of which present similar non-GAAP financial measures. EBITDA is net income before interest expense, other income, income taxes, depreciation, and amortization. Non-GAAP and adjusted financial measures discussed above exclude share-based compensation expense, employer portion of payroll taxes on employee stock transactions, expenses associated with amortization of intangibles arising from business combinations, acquisition-related expenses, restructuring costs and other, gain on remeasurement of equity investment, and other non-recurring items in other income. Annualized recurring revenue (ARR) is calculated by annualizing the current quarter's recurring revenues from subscriptions and maintenance.

Tyler currently uses a non-GAAP tax rate of 23.0%. This rate is based on Tyler's estimated annual GAAP income tax rate forecast, adjusted to account for items excluded from GAAP income in calculating Tyler's non-GAAP income, as well as significant non-recurring tax adjustments. The non-GAAP tax rate used in future periods will be reviewed periodically to determine whether it remains appropriate in consideration of factors including Tyler's periodic annual effective tax rate calculated in accordance with GAAP, changes resulting from tax legislation, changes in the geographic mix of revenues and expenses, and other factors deemed significant. Due to differences in tax treatment of items excluded from non-GAAP earnings, as well as the methodology applied to Tyler's estimated annual tax rate as described above, the estimated tax rate on non-GAAP income may differ from the GAAP tax rate and from Tyler's actual tax liabilities.

Non-GAAP financial measures should be considered in addition to, and not as a substitute for, or superior to, financial information prepared in accordance with GAAP. The non-GAAP measures used by Tyler Technologies may be different from non-GAAP measures used by other companies. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measures, which has been provided in the financial statement tables included below in this press release.

Forward-Looking Statements

This document contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that are not historical in nature and typically address future or anticipated events, trends, expectations or beliefs with respect to our financial condition, results of operations or business. Forward-looking statements often contain words such as “believes,” “expects,” “anticipates,” “foresees,” “forecasts,” “estimates,” “plans,” “intends,” “continues,” “may,” “will,” “should,” “projects,” “might,” “could” or other similar words or phrases. Similarly, statements that describe our business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements. We believe there is a reasonable basis for our forward-looking statements, but they are inherently subject to risks and uncertainties and actual results could differ materially from the expectations and beliefs reflected in the forward-looking statements.

We presently consider the following to be among the important factors that could cause actual results to differ materially from our expectations and beliefs: (1) changes in the budgets or regulatory environments of our clients, including local, state and federal government agencies, that could negatively impact information technology spending; (2) disruption to our business and harm to our competitive position resulting from cyber-attacks, security vulnerabilities and software updates; (3) our ability to protect client information from security breaches and provide uninterrupted operations of data centers; (4) our ability to achieve growth or operational synergies through the integration of acquired businesses, while avoiding unanticipated costs and disruptions to existing operations; (5) material portions of our business require the Internet infrastructure to be adequately maintained; (6) our ability to actively monitor developments in artificial intelligence ("AI") regulation and ethical standards as we expect that future changes in the regulatory landscape may affect our product development timelines, compliance costs, and market opportunities related to AI; (7) our ability to achieve our financial forecasts due to various factors, including project delays by our clients, reductions in transaction size, fewer transactions, delays in delivery of new products or releases or a decline in our renewal rates for service agreements; (8) general economic, political and market conditions, including inflation and changes in interest rates; (9) technological and market risks associated with the development of new products or services or of new versions of existing or acquired products or services; (10) competition in the industry in which we conduct business and the impact of competition on pricing, client retention and pressure for new products or services; (11) the ability to attract and retain qualified personnel and dealing with rising labor costs, the loss or retirement of key members of management or other key personnel; and (12) costs of compliance and any failure to comply with government and stock exchange regulations.

These factors and other risks that affect our business are described in our filings with the Securities and Exchange Commission, including the detailed “Risk Factors” contained in our most recent annual report on Form 10-K and quarterly report on Form 10-Q. We expressly disclaim any obligation to publicly update or revise our forward-looking statements.

TYLER AT A GLANCE

The Leader in Software Solutions to the Public Sector

Key Metrics

#1 MARKET POSITION

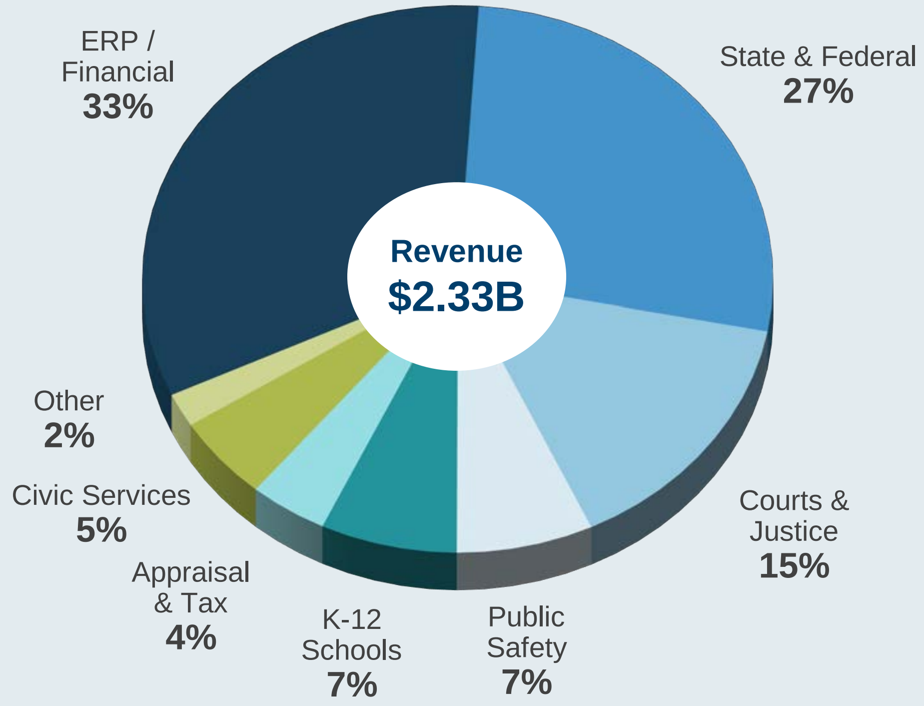
87% RECURRING REVENUES 2025

98% GROSS CLIENT RETENTION

~27% FREE CASH FLOW MARGIN 2025

Diversified Revenue Streams

2025 REVENUE BREAKDOWN



Consistent Strategy with AI-Enhanced Growth Pillars

Leveraging Installed Base

- Flips / Upsell
- Cross-sell
- AI adoption

Expanding TAM

- Expanded AI market
- Leverage M&A to grow in new and existing markets

Completing Cloud Transition

- Cloud-first drives long-term ARR growth + expanded FCF

Driving Transactions Growth

- Truly differentiated offering

GOAL

ARR Growth + Improved Margins = Expanded Free Cash Flow

Q2 2026 Summary

Second Quarter Results

RECORD SAAS BOOKINGS & FREE CASH FLOW

Revenues*

Total Revenues $645.1M, up 8.2%
SaaS Revenues $230.6M, up 21.7%
Transaction Revenues $223.1M, up 3.5%
ARR $2.24B, up 8.2%

Free Cash Flow[1]

$118.5M, up 34.7%
FCF margin expanded to 18.4%

Non-GAAP Operating Margin[1]

25.7%, down 80 bps

**Excluding the impact of the Texas payments contract, total revenues grew 10.5% and transactions revenues grew 9.9%*

[1] See the reconciliation of GAAP to Non-GAAP measures included in this presentation and in our earnings release.

Second Quarter Results

RECORD TOTAL BOOKINGS AND SAAS BOOKINGS

Stable public sector market and generally healthy budgets; high volume of RFP and demo trends reflecting sustained modernization priorities and continued tech investment to drive efficiencies and augment workforce capacity

SaaS revenue growth of 21.7% with SaaS bookings up 21.1% and total bookings up 12.5%, **both new quarterly highs**

Strong growth of new SaaS ACV up 22.3%, including solid progress with cloud migrations, with **flips ACV growth of 18.4%**

Strengthened balance sheet through highly successful $1.4B convertible debt offering; Net proceeds of $1.2B, after capped call and transaction fees. Also extended and upsized revolving credit facility from $700M to $1B.

Strategic capital deployment:

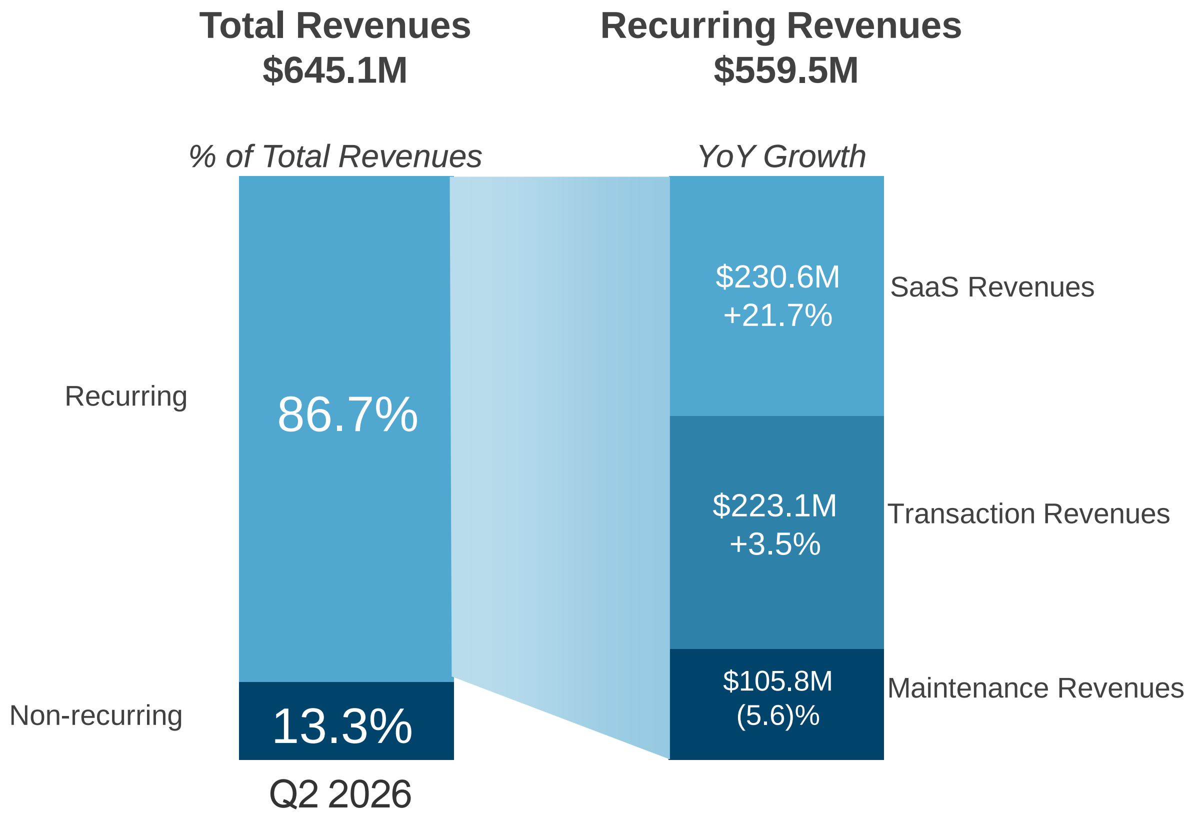
- Completed For The Record acquisition for $213M
- Executed $505M in share repurchases, representing 1.6M shares
- Repurchased 5.6% of outstanding shares YTD
- Expanded share repurchase authorization by an additional $1.5B *(Board authorized July 24, 2026)*

Expanding AI adoption initiatives, addressing practical use cases purpose-built for the public sector

Strong Recurring Revenue Growth

- Recurring revenues **up 8.2%**
  - *Excluding the impact of the Texas payments contract, recurring revenues grew 10.9%*

- Subscriptions **rose 12.0%**
  - SaaS revenues **grew 21.7%**
  - Transaction revenues **increased 3.5%**
    - *Excluding the impact of the Texas payments contract, transaction revenues grew 9.9%, subscription revenues grew 15.6%, and total revenues grew 10.5%.*
  - Maintenance revenues declined 5.6%, reflecting the ongoing migration of on-premises clients to SaaS



Notable Q2 Wins

ACCELERATING SAAS MOMENTUM

New Software deals

- Santa Cruz Regional 911, CA
  - Enterprise Public Safety
- Louisiana Office of Technology Services
  - Tyler Supervision
- Eldorado Irrigation District, CA
  - Enterprise ERP
- Waller County Sheriff, TX
  - Enterprise Public Safety
- City of Pineville, LA
  - Enterprise Public Safety
- Spartanburg County School District, SC
  - School ERP Pro
- Federal Courts of Australia
  - Existing For The Record client moved to digital transcription

SaaS flips

- City of Orlando, FL
  - Enterprise Public Safety
- Bonneville County, ID
  - Enterprise Public Safety
- City of Manhattan Beach, CA
  - Enterprise ERP
- Superior Court of California, Santa Cruz County
  - Enterprise Justice
- Brown County, WI
  - Enterprise ERP
- City of Cupertino, CA
  - Enterprise ERP
- KenCom 911, IL
  - Enterprise Public Safety
- Galveston County, TX
  - Enterprise Justice
- Dallas County, TX
  - Civil Process

AI-Driven deals

- Indiana Office of Judicial Administration
  - Document Automation AI add-on with renewal of existing eFiling contract
- Monroe County, FL
  - Document Automation AI add-on
  - Existing Enterprise Justice client
- State of South Carolina
  - Eighth state to adopt Resident AI Assistant - “Bradley”
- City of Doral, FL
  - Resident AI Assistant
- Washtenaw County, MI
  - Priority-Based Budgeting
  - Existing Enterprise ERP client, countywide deployment

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Notable Q2 Wins

State / Federal / Transactions

- Transaction-based State Contract
  - Digital Motor Vehicle Titling and Electronic Liens
  - Software funded through transactions
  - Estimated ARR >$10M at full adoption
- State of New Jersey Child Care Information System
  - Tyler Disbursements
- Texas Health and Human Services
  - Workforce Case Management
- Alabama Board of Nursing
  - Tyler Payments
- State Enterprise Contract Renewals / Extensions
  - Wisconsin
  - Arkansas

Multi-Product / Cross-Sell Synergies

- Illinois Department of Agriculture
  - Data & Insights
  - Cannabis Licensing
- State of Mississippi Department of Health
  - Enterprise Permitting & Licensing, leveraging existing state relationship
- City of Davis, CA
  - Enterprise ERP, Permitting & Licensing plus Tyler Payments
- City of College Station, TX
  - Enterprise Permitting & Licensing plus Tyler Payments
- Spartanburg County, SC
  - Enterprise ERP and EPL joint SaaS flips
- Washington County, TX
  - ERP Pro and Municipal Justice

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2026 Annual Guidance

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EXECUTING LONG-TERM GROWTH AND CLOUD-FIRST STRATEGY

REVENUE DRIVERS

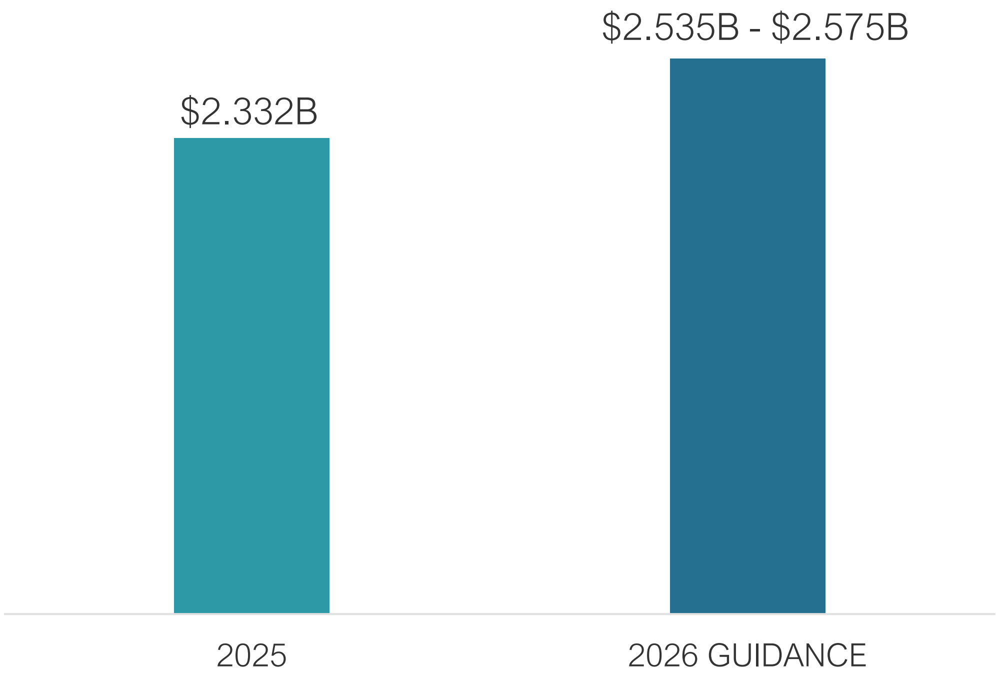
Guidance midpoint implies growth of approx. 9.5%

- Excluding impact of Texas payments contract, midpoint implies 11.3% growth

Revenue percentage growth expectations:

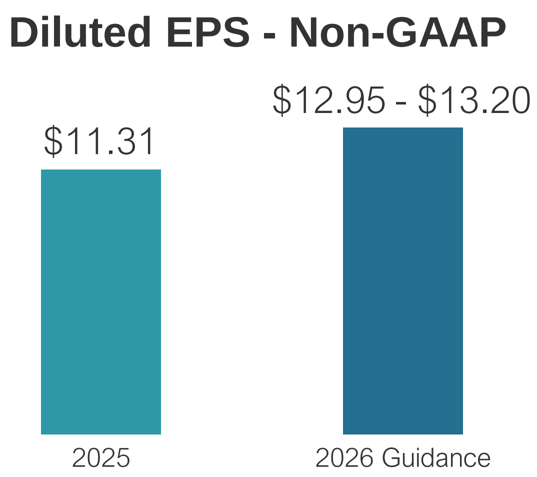
- Subscriptions growth of 13 - 16%
    - SaaS growth of 21.5 – 23.5%
    - Transaction growth of 6 - 8%
        - Excluding impact of Texas payments contract, growth of 11 – 13%
- Maintenance decline of 3 - 5%
- Professional services growth of 0 - 2%
- Other revenue growth of 9 - 11%

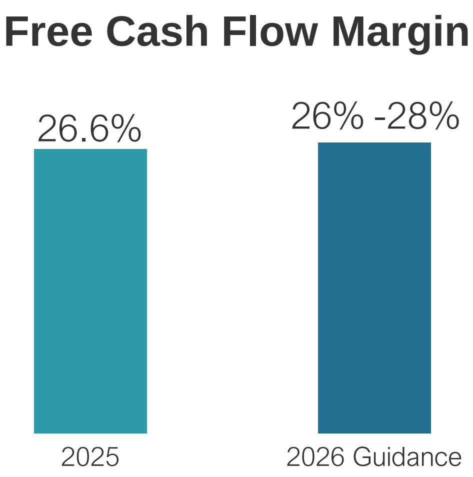
TOTAL REVENUES

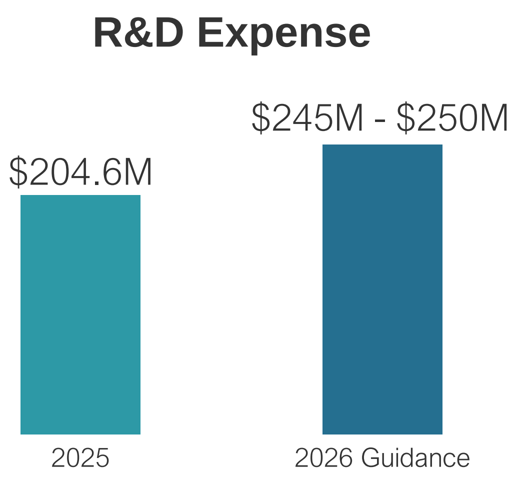


Most recent 2026 guidance provided on 7/29/26

2026 Annual Guidance







Most recent 2026 guidance provided on 7/29/26

Tyler Technologies has not reconciled forward-looking full-year non-GAAP financial measures to their most directly comparable GAAP measures, as permitted by item 10(e)(1)(i)(B) of Regulation S-K. Such reconciliations would require unreasonable efforts at this time to estimate and quantify with a reasonable degree of certainty various necessary GAAP components, including for example those related to stock-based compensation, acquisition transactions, tax items or others that may arise during the year. These components and other factors could materially impact the amount of the future directly comparable GAAP measures, which may differ significantly from their non-GAAP counterparts.

Tyler's AI Commitment

Tyler's AI Commitment

BUILT ON FOUNDATIONAL PRINCIPLES

Built on foundational principles

Secure & private

Auditable & transparent

Practical

Human centered

Governed with strong oversight

AI governance committee

GenAI-specific guardrails and protections

Adversarial testing & strict evaluations

Strengthened with deep partnerships

AWS + Anthropic

Azure + Open AI

AI Makes Tyler More Valuable

RECURRING SOFTWARE REVENUE TODAY

$2.0B

Protected recurring base

+

AI WORLD

New TAM

The labor augmentation budget

AI strengthens it.

A new TAM we have the right to win.

Tyler's Government-Grade AI
Has the Foundational Elements to Succeed

WHY WE WIN

Data
Produced daily by over 16,000 clients

+

Expertise
From decades of public sector experience managing complex workflows

+

Tyler AI
Internal & partnerships with Microsoft + OpenAI + AWS + Anthropic

+

Trust
Clients trust us to lead

Appendix

Non-GAAP Measures

THE TABLE RECONCILES THE NON-GAAP MEASURES USED IN THIS PRESENTATION

Reconciliation of non-GAAP gross profit and margin	Three months ended June 30, 2026	Three months ended June 30, 2025	Six months ended June 30, 2026	Six months ended June 30, 2025
GAAP gross profit	$ **307,057**	$ 273,184	$ **603,491**	$ 540,265
Non-GAAP adjustments:				
Add: Share-based compensation expense included in cost of revenues	**9,504**	8,891	**18,978**	17,605
Add: Amortization of acquired software	**8,532**	9,319	**17,516**	18,613
Non-GAAP gross profit	$ **325,093**	$ 291,394	$ **639,985**	$ 576,483
GAAP gross margin	**47.6 %**	45.8 %	**47.9 %**	46.5 %
Non-GAAP gross margin	**50.4 %**	48.9 %	**50.8 %**	49.6 %

Reconciliation of non-GAAP operating income and margin	Three months ended June 30, 2026	Three months ended June 30, 2025	Six months ended June 30, 2026	Six months ended June 30, 2025
GAAP operating income	$ **95,095**	$ 95,596	$ **194,907**	$ 184,769
Non-GAAP adjustments:				
Add: Share-based compensation expense	**43,662**	38,302	**80,821**	75,962
Add: Employer portion of payroll tax related to employee stock transactions	**437**	1,055	**1,229**	2,119
Add: Acquisition-related costs	**2,087**	—	**2,311**	33
Add: Restructuring costs and other	**326**	24	**5,815**	48
Add: Amortization of acquired software	**8,532**	9,319	**17,516**	18,613
Add: Amortization of other intangibles	**15,546**	13,833	**29,679**	27,972
Non-GAAP adjustments subtotal	**70,590**	62,533	**137,371**	124,747
Non-GAAP operating income	$ **165,685**	$ 158,129	$ **332,278**	$ 309,516
GAAP operating margin	**14.7 %**	16.0 %	**15.5 %**	15.9 %
Non-GAAP operating margin	**25.7 %**	26.5 %	**26.4 %**	26.7 %

Reconciliation of non-GAAP net income and earnings per share	Three months ended June 30, 2026	Three months ended June 30, 2025	Six months ended June 30, 2026	Six months ended June 30, 2025
GAAP net income	$ **93,512**	$ 84,627	$ **174,692**	$ 165,679
Non-GAAP adjustments:				
Add: Total non-GAAP adjustments to operating income	**70,590**	62,533	**137,371**	124,747
Less: Gain on remeasurement of equity investment	**(25,048)**	—	**(25,048)**	—
Add: Non-recurring items in other income, net	**1,406**	—	**1,406**	—
Less: Income tax impact	**(11,424)**	(19,249)	**(26,019)**	(40,450)
Non-GAAP net income	$ **129,036**	$ 127,911	$ **262,402**	$ 249,976
GAAP earnings per diluted share	$ **2.23**	$ 1.93	$ **4.17**	$ 3.76
Non-GAAP earnings per diluted share	$ **3.08**	$ 2.91	$ **6.27**	$ 5.68

Non-GAAP Measures

THE TABLE RECONCILES THE NON-GAAP MEASURES USED IN THIS PRESENTATION

Detail of share-based compensation expense	Three months ended June 30, 2026	Three months ended June 30, 2025	Six months ended June 30, 2026	Six months ended June 30, 2025
Cost of revenues	$ 9,504	$ 8,891	$ 18,978	$ 17,605
Operating expenses	34,158	29,411	61,843	58,357
Total share-based compensation expense	$ 43,662	$ 38,302	$ 80,821	$ 75,962

Reconciliation of EBITDA and adjusted EBITDA	Three months ended June 30, 2026	Three months ended June 30, 2025	Six months ended June 30, 2026	Six months ended June 30, 2025
GAAP net income	$ 93,512	$ 84,627	$ 174,692	$ 165,679
Amortization of other intangibles	15,546	13,833	29,679	27,972
Depreciation and amortization included in cost of revenues, sales and marketing expense, general and administrative expense, and research and development expense	19,295	20,322	39,018	40,531
Interest expense	2,974	1,262	4,040	2,508
Gain on remeasurement of equity investment	(25,048)	—	(25,048)	—
Other income, net	(3,462)	(8,179)	(11,138)	(15,542)
Income tax provision	27,119	17,886	52,361	32,124
EBITDA	$ 129,936	$ 129,751	$ 263,604	$ 253,272
Share-based compensation expense	43,662	38,302	80,821	75,962
Acquisition-related costs	2,087	—	2,311	33
Employer portion of payroll tax related to employee stock transactions	437	1,055	1,229	2,119
Lease restructuring costs and other	326	24	5,815	48
Adjusted EBITDA	$ 176,448	$ 169,132	$ 353,780	$ 331,434

Reconciliation of free cash flow	Three months ended June 30, 2026	Three months ended June 30, 2025	Six months ended June 30, 2026	Six months ended June 30, 2025
Net cash provided by operating activities	$ 124,411	$ 98,311	$ 231,673	$ 154,469
Less: additions to property and equipment	(5,051)	(5,487)	(8,288)	(7,822)
Less: investment in software development	(845)	(4,850)	(2,105)	(10,400)
Free cash flow	$ 118,515	$ 87,974	$ 221,280	$ 136,247
Free cash flow margin	18.4 %	14.8 %	17.6 %	11.7 %

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