

Tyler Technologies' EnerGov Solution Accelerates Growth, Winning 80 Percent of Municipal RFPs Year-to-Date

Clients choose EnerGov's permitting, licensing and public maintenance management software suites for its leading functionality and scalability

PLANO, Texas – Sept. 3, 2014 – The EnerGov® planning, permitting and licensing solution from Tyler Technologies, Inc. (NYSE: TYL) has been selected by more than 60 government agencies since [EnerGov](#) was acquired by Tyler less than two years ago. Tyler takes a partnership approach with its clients, which includes EnerGov employees providing all professional services, implementation and ongoing technical support rather than outsourcing these critical duties to third parties as is common with other software vendors.

In addition to earning dozens of new client relationships, EnerGov is also winning contracts from some of the largest and most sophisticated government agencies, including Kansas City, Missouri, which awarded Tyler a contract valued at nearly \$6 million to replace the city's aging permitting software with EnerGov. Rather than trying to upgrade its legacy system, the city conducted a competitive review to find a modern and fully integrated solution provided by a sustainable vendor committed to a partnership with the city, and ultimately partnered with EnerGov.

“We chose EnerGov for several reasons, including its intuitive, state-of-the-art workflow capabilities that will assist in managing and streamlining our complex business processes,” said Kansas City Assistant City Manager Rick Usher. “With its integrated use of mobile technology, we see EnerGov as a modern system that will provide the most efficiency and value to our citizens and staff.”

For governments like Kansas City that value mobility, EnerGov introduced the iGovernment concept with its iG Workforce suite of native apps designed for the iPad® and other tablet devices. These mobile apps let government workers manage case loads, inspections, code enforcement and plan review processes anywhere, anytime. EnerGov's iG apps have won the Esri® Mobile Application of the Year award.

Other significant new EnerGov relationships include the cities of Charleston, South Carolina; Gilbert, Arizona; Henderson, Nevada; and North Vancouver, British Columbia. The new client relationships that EnerGov established in the second quarter of 2014 alone represent a 128 percent increase over the prior-year quarter. And, despite 95 percent of available new contracts involving highly competitive RFPs, EnerGov has won four of every five deals it has pursued in 2014. EnerGov software suites are designed to automate and connect critical processes, including land use planning and project review, permitting, licensing and regulatory, inspections, code enforcement, citizen requests, public maintenance and work order management.

New deals have also been driven by Tyler's evergreen philosophy, which includes all related software updates and any required data migration as part of annual maintenance fees; other software vendors typically charge licensing fees, often significant ones, if clients want their software updated. EnerGov also includes data conversion without costs additional to the contract amount, and conducts that data conversion with Tyler's EnerGov staff, not outsourced third parties.

“EnerGov's technical merits attract government agencies of all sizes, but even more important to our clients is how Tyler takes a very client- and services-centric approach to business,” said Brett Cate, president of Tyler's Local Government Division. “That partnering mentality is in stark contrast to other vendors who hand off new clients to third parties, often before the ink dries on their contract. Clients know that Tyler will be there for them, shoulder-to-shoulder through implementation, training and beyond. That, and our ongoing investment in the

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EnerGov solution as a flagship Tyler product, presents significant long-term sustainability and financial stability for our clients, and a very strong ROI for their taxpayers.”

About Tyler Technologies, Inc.

Tyler Technologies (NYSE: TYL) is a leading provider of end-to-end information management solutions and services for local governments. Tyler partners with clients to empower the public sector — cities, counties, schools and other government entities — to become more efficient, more accessible and more responsive to the needs of citizens. Tyler’s client base includes more than 11,000 local government offices in all 50 states, Canada, the Caribbean, the United Kingdom and other international locations. Forbes has named Tyler one of “America’s Best Small Companies” seven times and the company has been included four times on the Barron’s 400 Index, a measure of the most promising companies in America. More information about Plano-based Tyler Technologies can be found at www.tylertech.com.

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