

Marin County, California, Signs \$8 Million ERP Agreement with Tyler Technologies

County selects Tyler's integrated Munis enterprise resource planning software suite

PLANO, Texas – Jan. 8, 2015 – Tyler Technologies, Inc. (NYSE: TYL) has signed an agreement with Marin County, California, for Tyler's Munis® [enterprise resource planning](#) (ERP) solution. The agreement, valued at approximately \$8.2 million, includes software licenses, related professional services, maintenance and support.

Marin County has approximately 2,000 full-time employees in 22 departments. The county estimates it will lose one-third of its current workforce to retirements during the next five years, and sought a modern and effective ERP system to support workforce-related decisions and knowledge-transfer practices. Marin County spent four years researching and detailing the county's technical needs and vendor capabilities before selecting [Munis](#) to enhance the county's business processes. County steering committee members reviewed vendors based on experience, software functionality, costs, implementation plans, input from the employees who will use the system, and ongoing savings.

“After a thorough and exhaustive review process involving hundreds of our employees, we concluded that Tyler's product was the best fit for our needs,” said Marin County Administrator Matthew Hymel. “Those employees were particularly impressed with Tyler's track record of success with municipal governments. We look forward to building a lasting and trusting relationship with Tyler as we begin the implementation and training process.”

The county selected a wide range of Munis applications, including functionality for core financial, budgeting, human resources and payroll processes. Munis will replace more than 250 ancillary systems countywide to enhance reporting capabilities and information delivery to employees, elected officials and residents, as well as provide improved services in a cost-effective manner.

Tyler Technologies will implement Munis using Tyler implementation resources, all of whom are focused exclusively on public sector implementations. Tyler does not outsource implementation efforts to third-party integrators as Tyler's public sector focus promotes more effective knowledge transfer which reduces both project risk and expense. Tyler also provides all future software enhancements as part of the county's annual maintenance agreement without additional relicensing fees.

“Tyler is uniquely qualified to partner with Marin County on this important project because of our singular focus on public sector solutions, our proven track record of success and our software development philosophy. These qualities provide the county with the best return on investment available,” said Chris Hepburn, senior vice president of Tyler's ERP & School Division. “Helping our clients solve their problems is what Tyler solutions are all about, and we are committed to making the county's transition to a new financial management solution a successful one.”

Marin County is located in the north San Francisco Bay area with a population of about 258,000. The county is on the north side of the Golden Gate Bridge from San Francisco, bordering the Pacific Ocean to the west, Sonoma County to the north and San Francisco Bay to the east.

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About Tyler Technologies, Inc.

Tyler Technologies (NYSE: TYL) is a leading provider of end-to-end information management solutions and services for local governments. Tyler partners with clients to empower the public sector — cities, counties, schools and other government entities — to become more efficient, more accessible and more responsive to the needs of citizens. Tyler’s client base includes more than 11,000 local government offices in all 50 states, Canada, the Caribbean, the United Kingdom and other international locations. Forbes has named Tyler one of “America’s Best Small Companies” eight times and the company has been included four times on the Barron’s 400 Index, a measure of the most promising companies in America. More information about Plano-based Tyler Technologies can be found at www.tylertech.com.

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