



Volume 3 | Issue 3

NOTABLE CONTRACTS AND ANNOUNCEMENTS

Notable Contracts*

- Maine Turnpike Authority – Munis
- Polk County, TX – Odyssey
- City of Baytown, TX – EnerGov
- Cedar Rapids Community School District, IA – Infinite Visions
- City of Bartlesville Police Department, OK – New World public safety
- City of Pasadena, TX – Incode court

Read All About it: Tyler in the News



Michael Guertler, Avery Gosselin, and Aidan Blum Levine were named winners of the 2019 Maine App Challenge.

Investor News often features contract signings, but Tyler is in the news across the country, with stories covering a variety of products and topics. Below is just a sample of some of our recent media coverage:

- Last month, Tyler celebrated the winners of its 2019 Maine App Challenge, a contest that encourages students to develop a mobile application and showcase their design. Three students were awarded \$10,000 in college scholarships and recognized at an awards ceremony, which was covered by [MaineBiz](#) and the [Portland Press Herald](#).
- Also in Maine, the [Portland Press Herald](#) covered Tyler's agreement with the state's Attorney General's Office and District Attorney's Offices to select Odyssey Attorney Manager for prosecutors. This selection will allow for integration between the statewide Odyssey case management system through Tyler Alliance, which connects a variety of departments and organizations to automate critical information sharing.
- The [Santa Fe New Mexican](#) wrote about the city's upcoming go-live for Tyler's EnerGov civic services platform. EnerGov is helping the city of Santa Fe connect departments and resources to make the process of filing for building permits more digital.
- An in-depth Q&A with Tyler's Vice President of ODR Colin Rule was featured in [Pew Charitable Trusts](#), which discusses the origins of ODR, current challenges for courts, and the advantages of using ODR in civil cases.
- [VT Digger](#) in Vermont highlighted Tyler's successful partnership with



Three cities select Tyler's MyCivic citizen engagement application. Read [more](#).



Tyler's Open Data platform supports Seattle's groundbreaking parking research. Read [more](#).



New Mexico works to improve access to justice with Tyler's Modria solution. Read [more](#).



Tyler signs \$20 million SaaS agreement with Bexar County, Texas. Read [more](#).



Tyler signs \$7.2 million appraisal services agreement with The Commonwealth of the Bahamas. Read [more](#).



To view recent press releases for newly acquired MicroPact, click [here](#).

*The above list shows a selection, not a comprehensive list, of Tyler's recent contract signings to demonstrate the variety of Tyler's solutions.

the Vermont Judiciary as they shifted to an online case management system.

- Tyler's appraisal project with The Commonwealth of the Bahamas was covered by Bahamian outlet [Eyewitness News](#). Tyler will be collecting and verifying property data to bring base values up to date for fair and equitable taxation for the entire island of New Providence.

INVESTOR INSIGHTS

- When Tyler completed the acquisition of MicroPact for approximately \$195 million at the end of February, it represented the second-largest acquisition in the company's history. MicroPact, with revenues of more than \$70 million and nearly 500 employees, provides specialized, vertically oriented case management and business process management applications for governments. MicroPact's solutions include entellittrak[®], a low-code application development platform that can be implemented rapidly and configured continuously.
- MicroPact has more than 350 top-tier public-sector clients, with approximately half of its business with the federal government and the balance at the state and local levels. The entry into the federal market through this acquisition represents a significant expansion of Tyler's addressable market. In addition, Tyler gained a partner network through the extensive MicroPact Global Alliance program that includes companies such as Accenture, Amazon Web Services, Booz Allen Hamilton, CACI, General Dynamics Information Technology, and NTT Data.
- Integration of MicroPact into Tyler is well under way. Given the size of MicroPact's operations, as well as the number of acquisitions that Tyler has completed in the past 18 months, we are taking a deliberate and well-planned approach to MicroPact's integration, which will continue through the end of this year.
- Tyler's product and sales teams are working together to identify joint opportunities to leverage Tyler's existing sales organization and client base to accelerate MicroPact's growth.
- We're also exploring potential product synergies. For example, our Socrata data and analytics platform will be leveraged to expand the analytics offerings in the MicroPact products.
- Since being acquired, MicroPact has experienced strong sales activity, including a contract for ETK Anti-Harassment with the Department of Defense (DoD) Office of Equity, Diversity, and Inclusion, which will centralize the collection and management of complaints DoD-wide; as well as an award to build a Background Investigation (BI) system for the Export Import Bank (EXIM) of the United States, representing MicroPact's 23rd BI implementation.

MANAGEMENT ROADSHOW





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