Investor Presentation

June 2026

Forward-Looking Statements

This document contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that are not historical in nature and typically address future or anticipated events, trends, expectations or beliefs with respect to our financial condition, results of operations or business. Forward-looking statements often contain words such as “believes,” “expects,” “anticipates,” “foresees,” “forecasts,” “estimates,” “plans,” “intends,” “continues,” “may,” “will,” “should,” “projects,” “might,” “could” or other similar words or phrases. Similarly, statements that describe our business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements. We believe there is a reasonable basis for our forward-looking statements, but they are inherently subject to risks and uncertainties and actual results could differ materially from the expectations and beliefs reflected in the forward-looking statements.

We presently consider the following to be among the important factors that could cause actual results to differ materially from our expectations and beliefs: (1) changes in the budgets or regulatory environments of our clients, including local, state and federal government agencies, that could negatively impact information technology spending; (2) disruption to our business and harm to our competitive position resulting from cyber-attacks, security vulnerabilities and software updates; (3) our ability to protect client information from security breaches and provide uninterrupted operations of data centers; (4) our ability to achieve growth or operational synergies through the integration of acquired businesses, while avoiding unanticipated costs and disruptions to existing operations; (5) material portions of our business require the Internet infrastructure to be adequately maintained; (6) our ability to actively monitor developments in artificial intelligence ("AI") regulation and ethical standards as we expect that future changes in the regulatory landscape may affect our product development timelines, compliance costs, and market opportunities related to AI; (7) our ability to achieve our financial forecasts due to various factors, including project delays by our clients, reductions in transaction size, fewer transactions, delays in delivery of new products or releases or a decline in our renewal rates for service agreements; (8) general economic, political and market conditions, including inflation and changes in interest rates; (9) technological and market risks associated with the development of new products or services or of new versions of existing or acquired products or services; (10) competition in the industry in which we conduct business and the impact of competition on pricing, client retention and pressure for new products or services; (11) the ability to attract and retain qualified personnel and dealing with rising labor costs, the loss or retirement of key members of management or other key personnel; and (12) costs of compliance and any failure to comply with government and stock exchange regulations.

These factors and other risks that affect our business are described in our filings with the Securities and Exchange Commission, including the detailed “Risk Factors” contained in our most recent annual report on Form 10-K and quarterly report on Form 10-Q. We expressly disclaim any obligation to publicly update or revise our forward-looking statements.

Statement Regarding Use of Non-GAAP Measures

Tyler Technologies has provided in this presentation financial measures that have not been prepared in accordance with generally accepted accounting principles (GAAP) and are therefore considered non-GAAP financial measures. This information may include non-GAAP gross profit, non-GAAP gross margin, non-GAAP operating income, non-GAAP operating margin, non-GAAP net income, non-GAAP earnings per diluted share, EBITDA, adjusted EBITDA, free cash flow, and free cash flow margin. We use these non-GAAP financial measures internally in analyzing our financial results and believe they are useful to investors, as a supplement to GAAP measures, in evaluating Tyler's ongoing operational performance because they provide additional insight in comparing results from period to period while isolating the effects of some items that vary from period to period without correlation to core operating performance. Tyler believes the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends and in comparing our financial results with other companies in our industry, many of which present similar non-GAAP financial measures. EBITDA is net income before interest expense, other income, income taxes, depreciation, and amortization. Non-GAAP and adjusted financial measures discussed above exclude share-based compensation expense, employer portion of payroll taxes on employee stock transactions, expenses associated with amortization of intangibles arising from business combinations, acquisition-related expenses, and lease restructuring costs and other. Annualized recurring revenue (ARR) is calculated by annualizing the current quarter's recurring revenues from subscriptions and maintenance.

Tyler Technologies has not reconciled forward-looking full-year non-GAAP financial measures to their most directly comparable GAAP measures, as permitted by item 10(e)(1)(i)(B) of Regulation S-K. Such reconciliations would require unreasonable efforts at this time to estimate and quantify with a reasonable degree of certainty various necessary GAAP components, including for example those related to stock-based compensation, acquisition transactions, tax items or others that may arise during the year. These components and other factors could materially impact the amount of the future directly comparable GAAP measures, which may differ significantly from their non-GAAP counterparts.

Tyler currently uses a non-GAAP tax rate of 23.0%. This rate is based on Tyler's estimated annual GAAP income tax rate forecast, adjusted to account for items excluded from GAAP income in calculating Tyler's non-GAAP income, as well as significant non-recurring tax adjustments. The non-GAAP tax rate used in future periods will be reviewed periodically to determine whether it remains appropriate in consideration of factors including Tyler's periodic annual effective tax rate calculated in accordance with GAAP, changes resulting from tax legislation, changes in the geographic mix of revenues and expenses, and other factors deemed significant. Due to differences in tax treatment of items excluded from non-GAAP earnings, as well as the methodology applied to Tyler's estimated annual tax rate as described above, the estimated tax rate on non-GAAP income may differ from the GAAP tax rate and from Tyler's actual tax liabilities.

Non-GAAP financial measures should be considered in addition to, and not as a substitute for, or superior to, financial information prepared in accordance with GAAP. The non-GAAP measures used by Tyler Technologies may be different from non-GAAP measures used by other companies. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measures, which has been provided in the appendix.

All financial measures represented throughout the presentation are on a non-GAAP basis unless specified otherwise.

AGENDA:

Enduring Advantage Driving Durable Growth

1	**Stronger Position: Why We Win, and Keep Winning**
2	Attractive Market: Government Modernization Creates a Long Growth Runway
3	Strategy Going Forward: Multiple Growth Engines Accelerating Recurring Revenue
4	Financial Outlook: High Visibility Compounding Growth

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TYLER AT A GLANCE

The Leader in Software Solutions to the Public Sector

Key Metrics

#1 MARKET POSITION

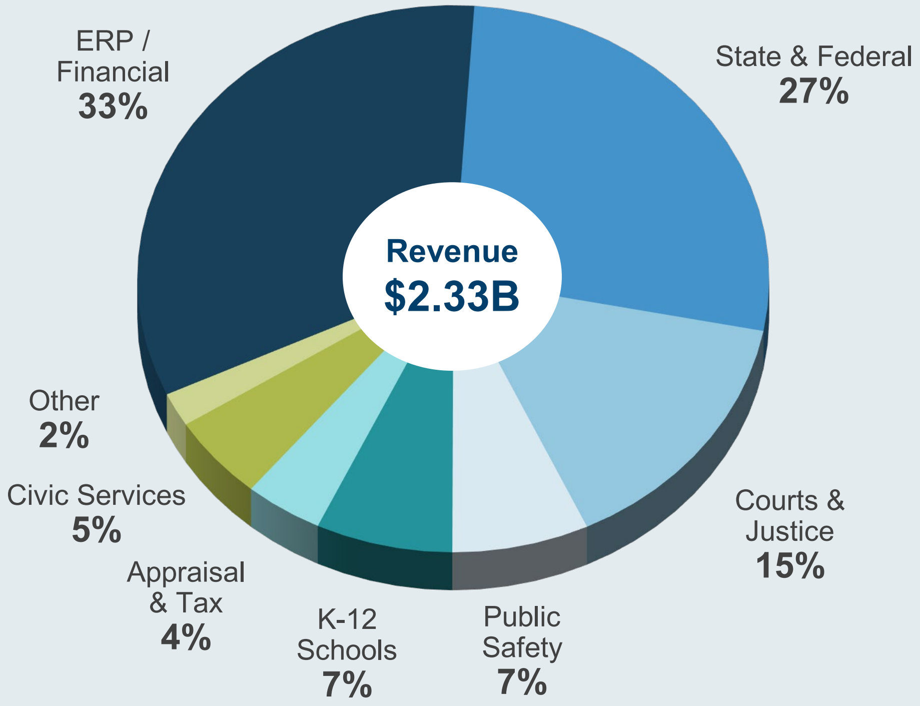
87% RECURRING REVENUES 2025

98% GROSS CLIENT RETENTION

~27% FREE CASH FLOW MARGIN 2025

Diversified Revenue Streams

2025 REVENUE BREAKDOWN



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Met or Exceeded 2025 Targets

Metric	2025 Target 2023 Investor Day	2025 Actual	Status
New Client SaaS Mix	~100%	95%	✓
Total Revenue	\$2.3–\$2.4B	\$2.33B	✓
% Recurring	86%–87%	87%	✓
SaaS Revenue Growth (FY22–FY25)	~20% CAGR	22% CAGR	✓
Gross Margin	47%–48%	50%	✓
Free Cash Flow Margin	17-19%	27%	✓

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Expanding the Moat — Differentiated Strengths Drive Increased Market Share

1. Broadest, most **integrated solutions**
2. Singular **vertical focus, deep domain expertise**
3. Largest **installed client base**
4. **Investments in innovation** focused on long-term results
5. **Strategic acquirer** in a fragmented industry

STRENGTH #1

Delivering the Broadest, Most Integrated Public Sector Solutions

PUBLIC ADMINISTRATION

Enterprise Resource Planning

Permitting & Licensing

Appraisal & Tax

Property & Recording

COURTS & PUBLIC SAFETY

Enterprise Justice

Public Safety

Supervision

Corrections Solutions

SCHOOLS

School ERP Pro

Student Transportation

Absence & Substitute

STATE & FEDERAL

Digital Solutions

Resident Engagement

Application Platform

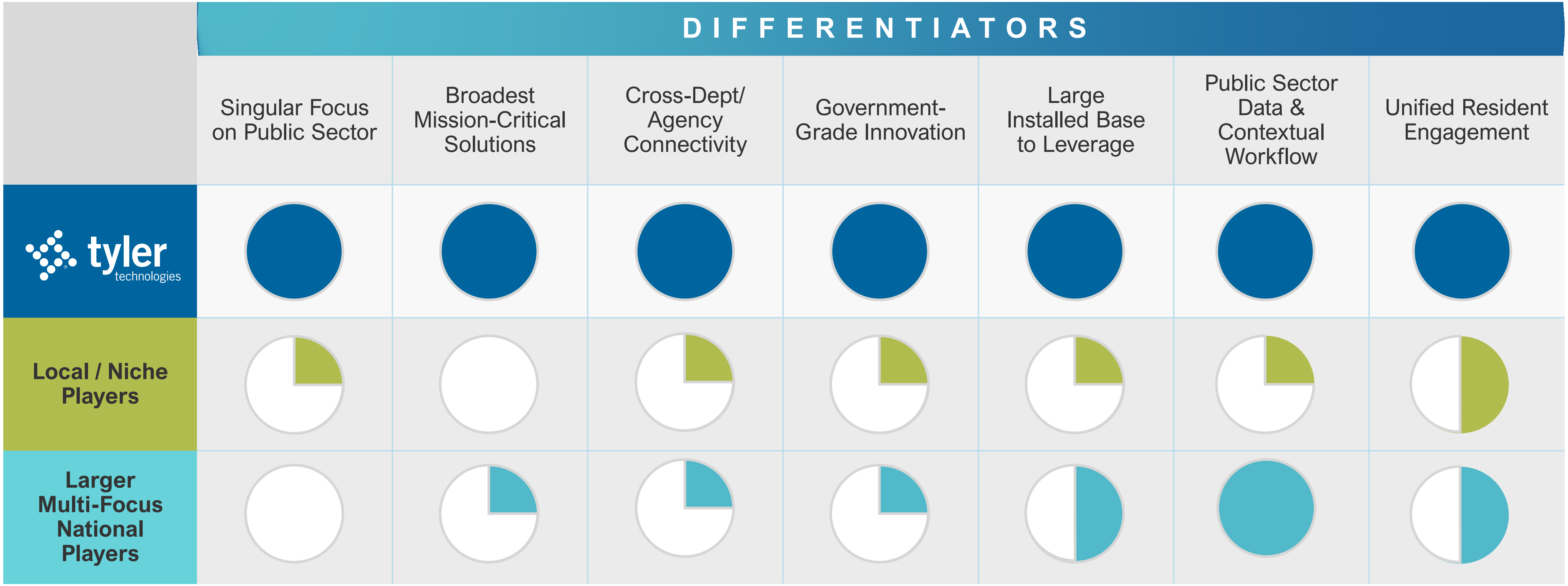
Outdoor Recreation

TRANSFORMATIVE TECHNOLOGY

Data & Insights | Payments | Artificial Intelligence | Cybersecurity

STRENGTH #2

Singular Vertical Focus with Deep Domain Expertise



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STRENGTH #3

Largest Installed Base – Provides Significant Cross-Sell and Upsell Opportunities

Most clients use only **a fraction** of the Tyler platform

~3 PRODUCTS

8-10 PRODUCTS

Majority of
client lifetime value
still ahead

TODAY

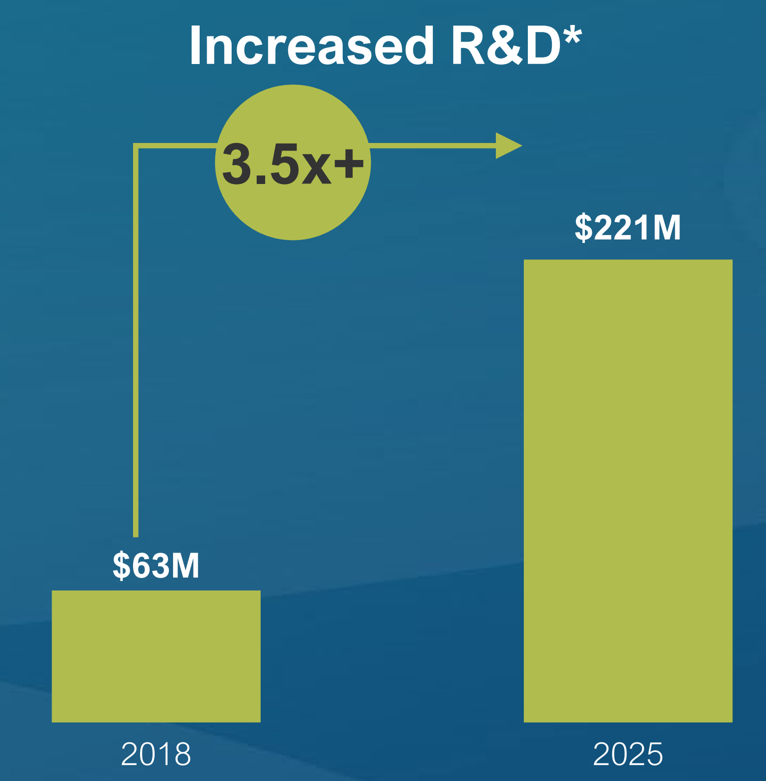
+

EXPANSION OPPORTUNITY

STRENGTH #4

Investments in Innovation Focused on Long-Term Results

- **Anticipating client needs** for digital transformation
- **Increased R&D** spending, including AI innovation, further widens the moat
- **>2,800** innovative developers
- **45%** of Tyler team members have worked in the public sector



*Represents GAAP R&D expense plus capitalized software development

STRENGTH #5

Strategic Acquirer in Fragmented Industry Adding Capabilities and Accelerating Growth

16 acquisitions 2021–2025, including

- NIC
- Rapid Financial Solutions
- Computing Systems Innovations
- ARInspect
- US eDirect
- ResourceX
- MyGov
- Emergency Networking
- CloudGavel
- Edulink

Invested

111%

of free cash flow 2021-2025

Advantages

- Expands TAM
- Adds new products, capabilities, and AI technologies
- Adds clients
- Leverages our sales organization and client base

AGENDA:

Enduring Advantage Driving Durable Growth

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4. Financial Outlook: High Visibility Compounding Growth

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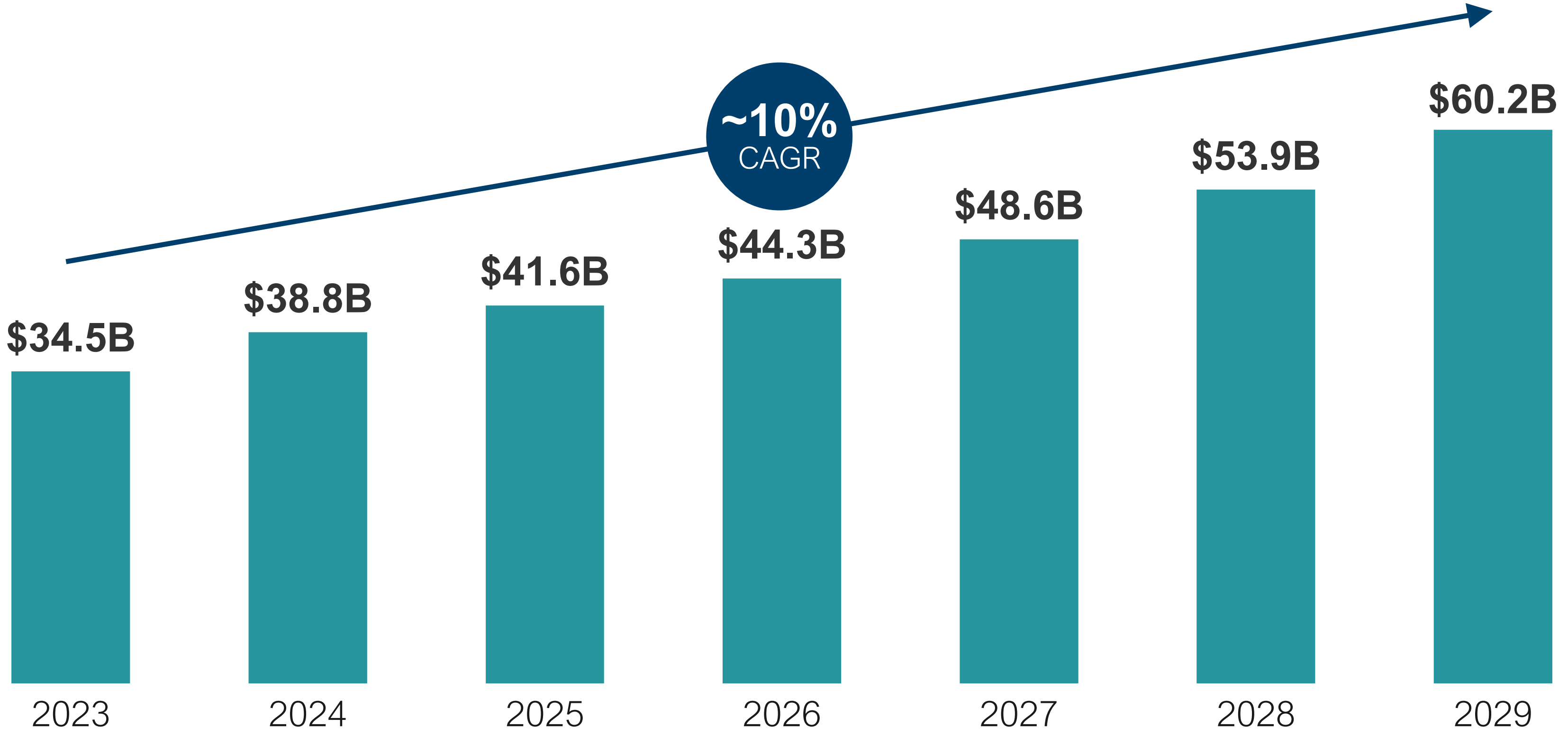
Steady ~10% CAGR in SLED Government Software Spend

Vertical-Specific Software + Application Software Spend



Vertical-specific software: standalone software applications that focus on agency-specific processes and domain areas; are not modules or extensions of horizontal applications.
Application Software includes analytic platforms, ERP, SCM, CRM, and other application software. Source: Gartner.
SLED: State & Local Government and K-12 Education.

Sustained, Long-Term Growth Supported by Stable Industry Tailwinds

Driven by Structural Tailwinds

Antiquated Systems:
Legacy or homegrown – end of life

Cyber & Regulatory Mandates:
CJIS, NIST, financial controls

Workforce Reality:
Retirement of legacy-skilled staff

Service Expectations: Citizen service demands, 24X7 availability for public services

AI Readiness:
Demand tailwind

Demand is durable and inevitable – governments *must* modernize

Governments must modernize to meet rising cybersecurity, regulatory, efficiency, and citizen service demands

Results in Large Underpenetrated Whitespace Opportunity

SLED SYSTEMS / INSTALLATIONS
500,000 TAM

11%
TYLER SHARE

More than 50,000 mission-critical installations across **16,000+ client locations**

Long runway to add new logos and expand penetration with existing clients

Source: company estimates. SLED entities include states, districts, territories, counties, municipalities, towns, townships, villages, school districts, special districts.

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Consistent Strategy with AI-Enhanced Growth Pillars

Leveraging Installed Base

- Flips / Upsell
- Cross-sell
- AI adoption

Expanding TAM

- Expanded AI market
- Leverage M&A to grow in new and existing markets

Completing Cloud Transition

- Cloud-first drives long-term ARR growth + expanded FCF

Driving Transactions Growth

- Truly differentiated offering

GOAL

ARR Growth + Improved Margins = Expanded Free Cash Flow

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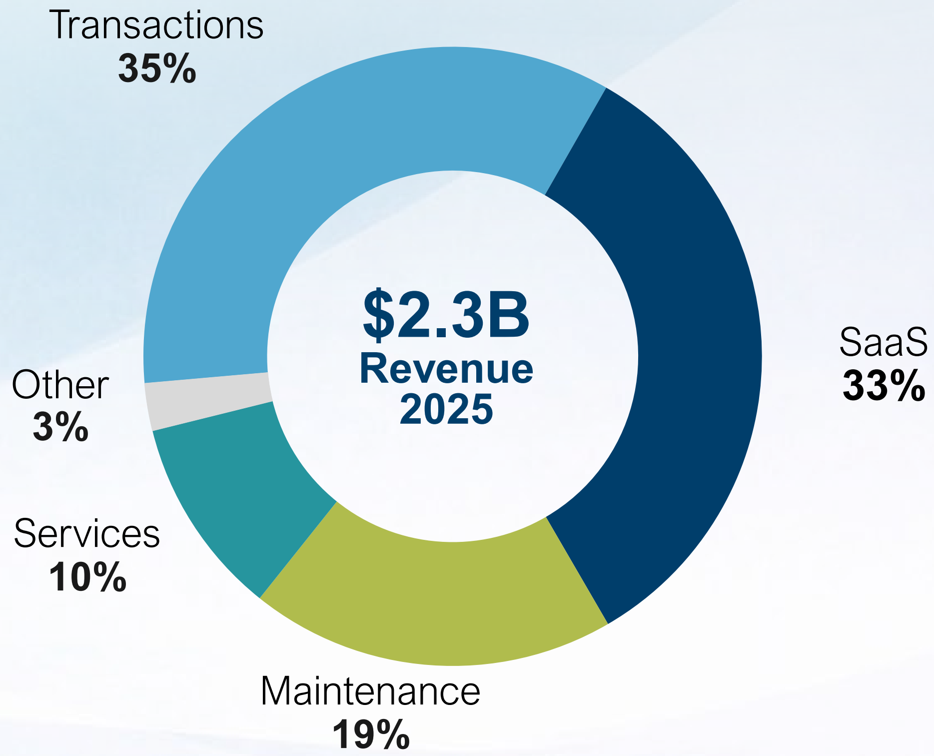
SaaS and Transactions – Tyler's Two Largest Segments and Key Growth Drivers

Tyler Revenue Mix



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Converting Maintenance to SaaS Increases Recurring Revenue by ~1.7x

On-premises Perpetual License Model

Annual maintenance

1.7x
Greater Recurring Revenue

SaaS Model

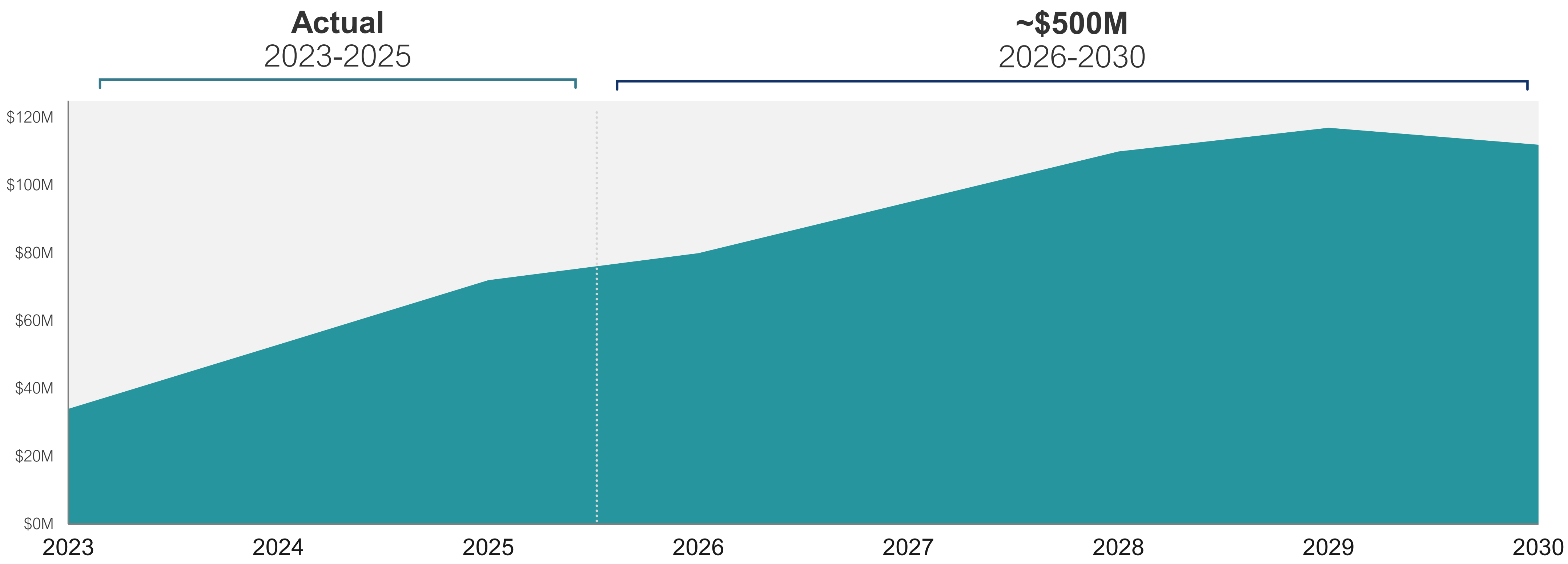
Annual subscription

Revenue Growth Potential

Expect 85% of maintenance to convert to SaaS by 2030

SaaS Flip Activity Adds Meaningful ARR Growth

SaaS ARR Converted from Flips



Illustrative timing of flips - may not be linear

Tyler Transactions: An Engine for ARR Growth

Transaction-Funded Software

- *Tyler software solution is funded based on number of transactions*
- *Transaction fees paid by users or government clients*
- *May or may not include a payment*

California Parks

Premium Payment Solutions

- *Solutions that enable a payment to government, or government to a constituent*
- *Bring together payments from multiple systems and agencies*

Riverside County, CA Enterprise Payments

Embedded Payments

- *Payments and disbursements integrated to Tyler software solutions to create a seamless end to end experience*

State of New Jersey

Transactions Growth Is Driven by Three Additive Levers

~10% CAGR

TYLER 2030

1

Grow Attach Rate

Within existing clients and new logos

2

Expand Transaction-Funded Portfolio

Add more solutions with transactions built in

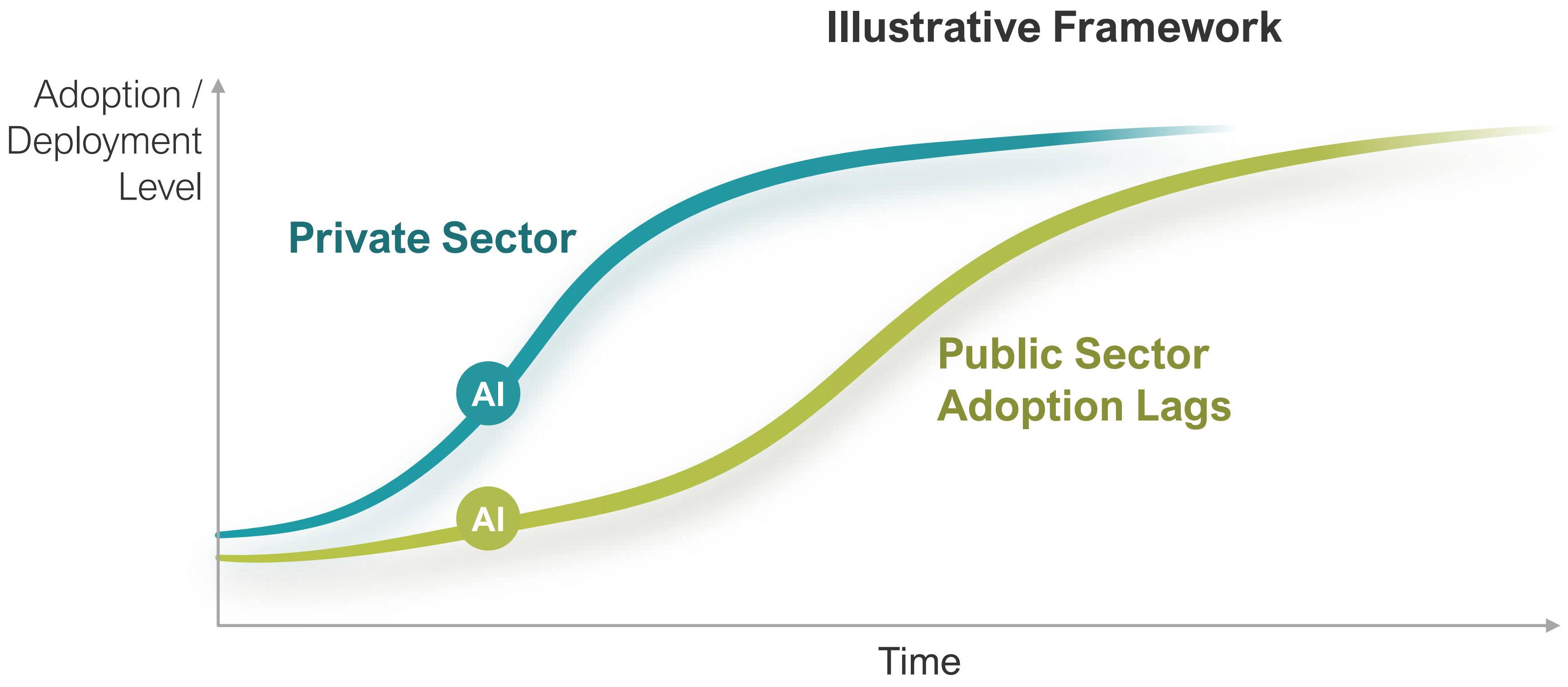
3

Drive Adoption

Increase transactions volume per client

AI Makes Tyler Stronger and Drives ARR Growth

Public Sector AI Adoption Follows a Different Curve – And That Works in Tyler's Favor



Why the lag defends Tyler

- Risk-averse buyers favor trusted incumbents
- Procurement gates entrants for years
- Switching costs lock in buyers
- Critical systems rarely replaced
- Regulatory access already earned

A measured market is a key element of our moat

AI Makes Tyler More Valuable

RECURRING SOFTWARE REVENUE TODAY

$2.0B

Protected recurring base

+

AI WORLD

New TAM

The labor augmentation budget

AI strengthens it.

A new TAM we have the right to win.

Tyler Has A Right to Win This New TAM

What "Government Grade" AI Requires	Why Tyler Is Advantaged
Trusted systems	Mission-critical systems of record for 40+ years
Critical public-sector data	The system of record holding the data agents need
Deep workflow integration	The workflows that run government, end-to-end
Public-sector domain expertise	Deep public-sector domain expertise
Governance & auditability	Compliance infrastructure already in place
Proven delivery at scale	16,000+ clients live – trusted to ship transformation
Connected portfolio	Broadest application footprint – AI unlocks workflows no one else can

"Government-grade AI" is a category, not a feature. Tyler is the only vendor built to meet all seven requirements.

Tyler Is Better Positioned for AI Than Any Competitor

	Tyler	Horizontal SaaS	AI startups	Hyperscalers / models	Public-sector point solutions
Trusted systems	●	○	○	◐	◐
Critical public-sector data	●	○	○	○	○
Deep workflow integration	●	○	○	○	◐
Public-sector domain expertise	●	○	◐	○	◐
Governance & auditability	●	◐	○	◐	○
Proven delivery at scale	●	◐	○	◐	○
Connected portfolio	●	○	○	○	○

● strong structural position ◐ partial / partner-dependent ○ limited standalone position

No competitor checks every box – Tyler is the only player built for government-grade AI across all dimensions.

Tyler's AI Strategy Is Working

We have the scale, trusted relationships and early proof points to drive meaningful AI revenue.

LARGE ATTACH OPPORTUNITY

16,000+

clients across U.S. state and local government

STRONG RECURRING FOUNDATION

$2.0B

recurring software revenue base to attach AI upsells

EARLY AI MONETIZATION EXAMPLES

Client	AI Use Case	SoR ARR (System of Record)	ARR With AI	AI Uplift
Tarrant County, TX	Document Automation	$902K	**$1.3M**	**43%**
Doral, FL	Resident Assistant	$190K	**$230K**	**21%**
Placer County, CA	Supervision Assistant	$225K	**$475k**	**111%**

Early deals demonstrate that AI can deliver meaningful value – and become a new, incremental ARR layer on top of Tyler's existing relationships.

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Capital Deployment Since 2023 Investor Day Reflects Clear Priorities

STRONG CASH FLOW 2023-Q1 2026

$1.6B*

$995M

Debt Repayment

$360M

M&A

(including Q2 2026
For The Record acquisition)

$842M

Share Repurchases

(including Q2 2026)

*After significant business investment

Capital Allocation Priorities 2026 - 2030

1

Invest in organic growth

2

Strategic acquisitions

3

Opportunistic share repurchases

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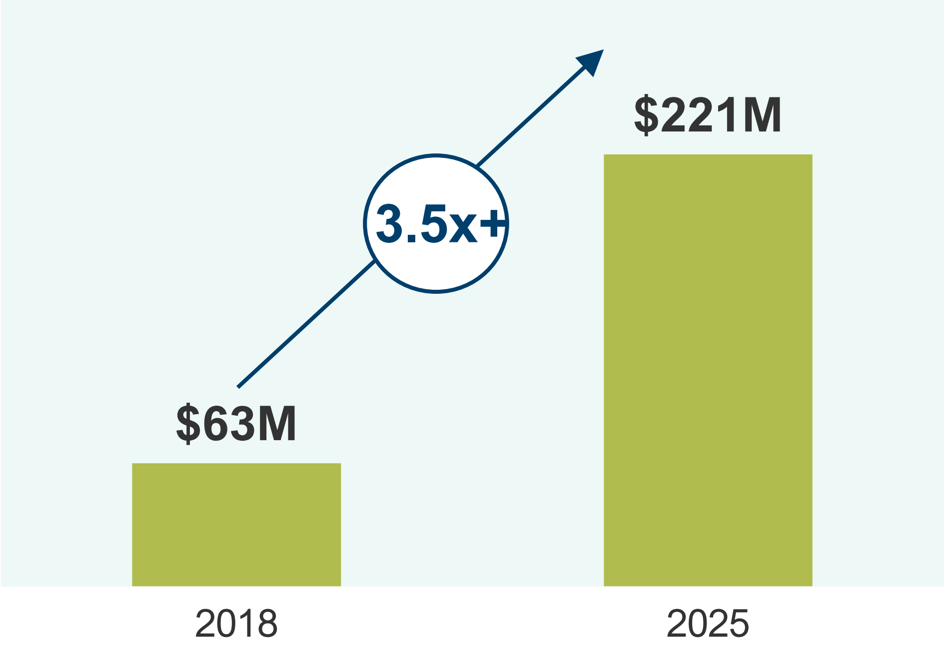
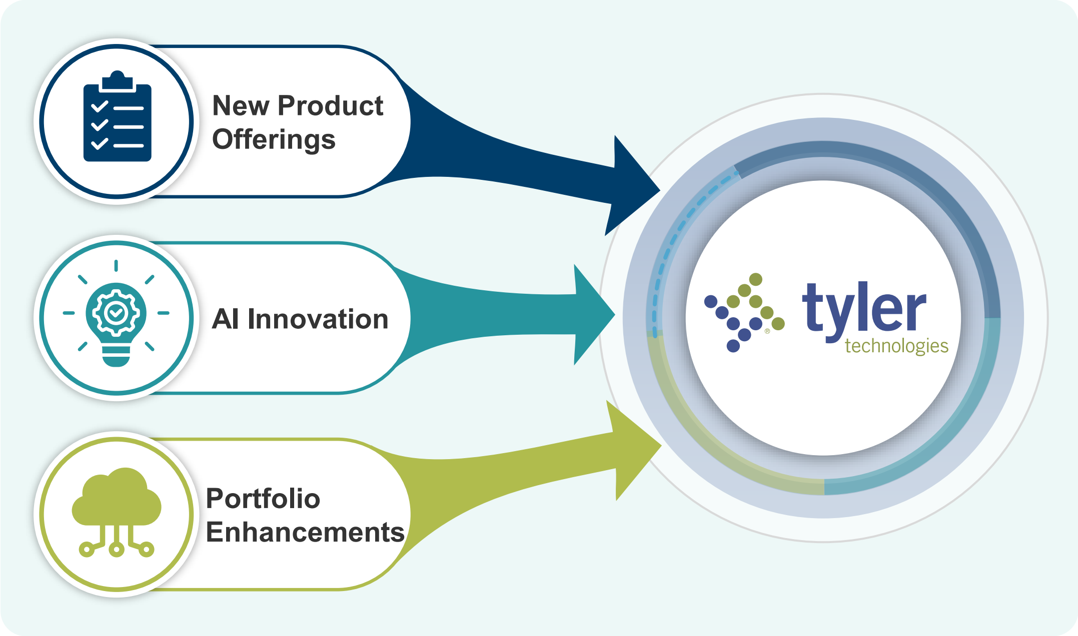
Organic Investment Supporting Durable Value Creation

R&D Capacity Expansion*



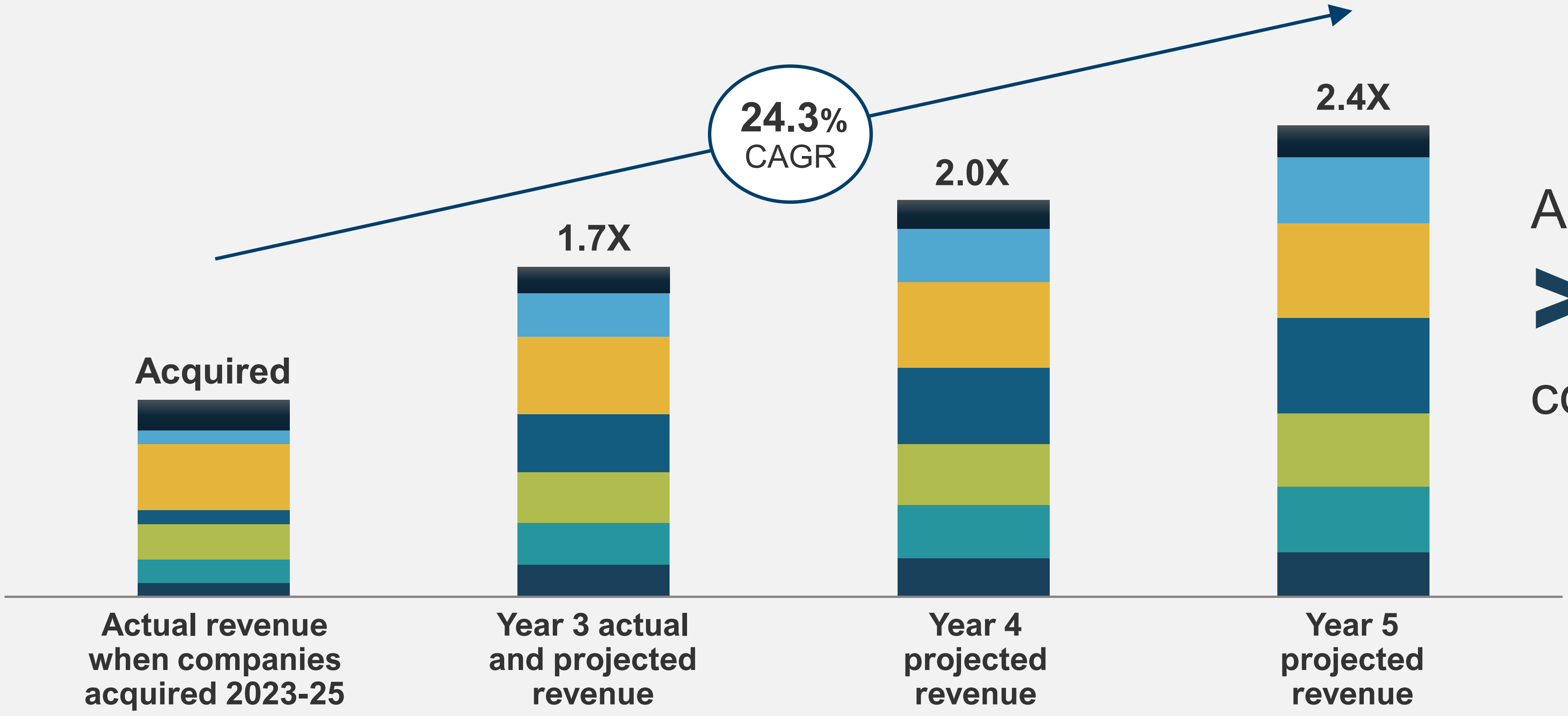
Further Strengthens the Moat



* Represents GAAP R&D expense plus capitalized software development

Our M&A Playbook Produces Faster-Growing, Scalable Revenue Streams

Actual and Projected Revenue of Acquisitions Completed 2023 - 2025



Acquisitions growing **>2x** faster than core business

Opportunistic Repurchases Are a Disciplined Capital Allocation Tool

$1B Repurchase Authorization

$667M
spent since Feb 2026

~5%
of outstanding shares (2.1M)

$333M
authorization remaining

Our Approach

- Opportunistic relative to intrinsic value
- No fixed annual target
- Focused on long-term EPS accretion
- Executed through open market and 10b5-1 programs

Supports per-share growth while preserving capital allocation flexibility

As of June 9, 2026

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Execution Since 2023 Investor Day Has Strengthened Tyler's 2030 Financial Outlook

Our model is stronger, more visible, and more cash-generative

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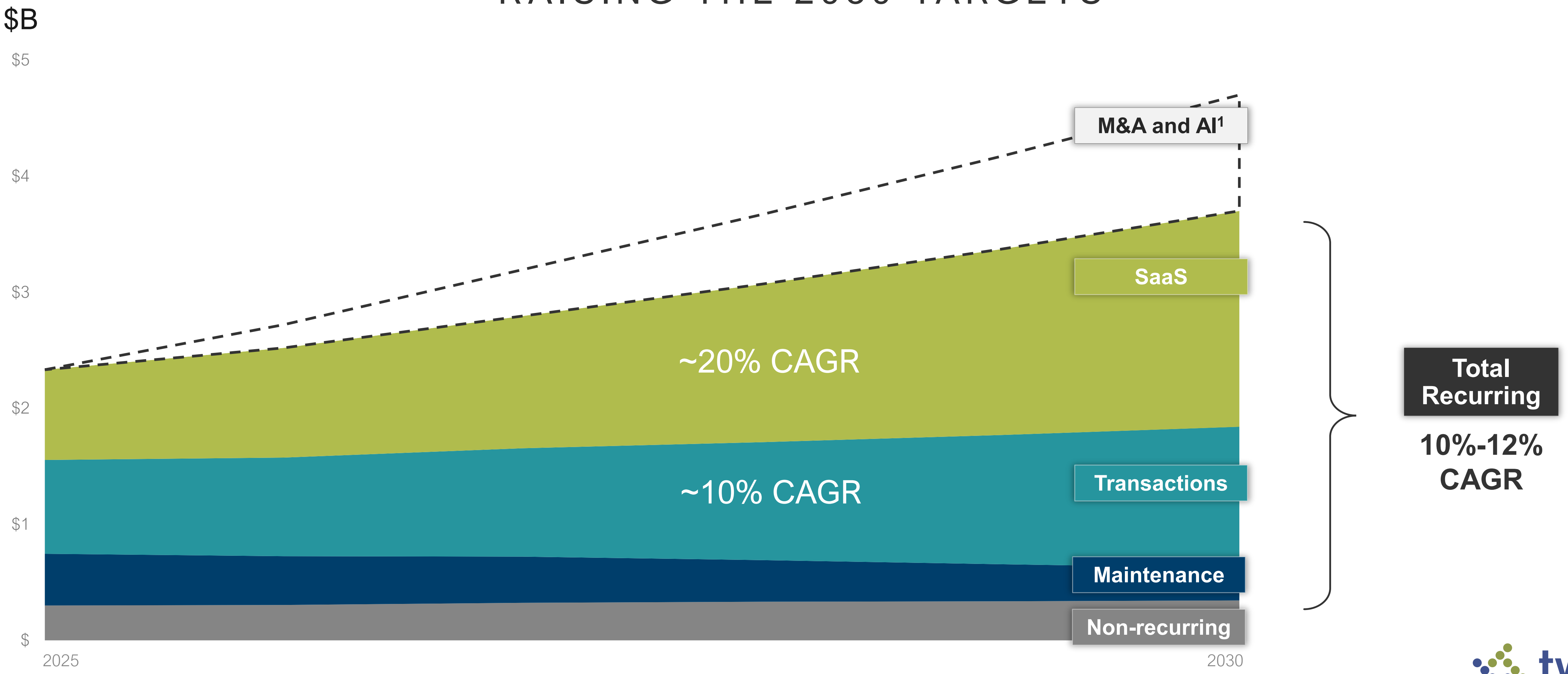
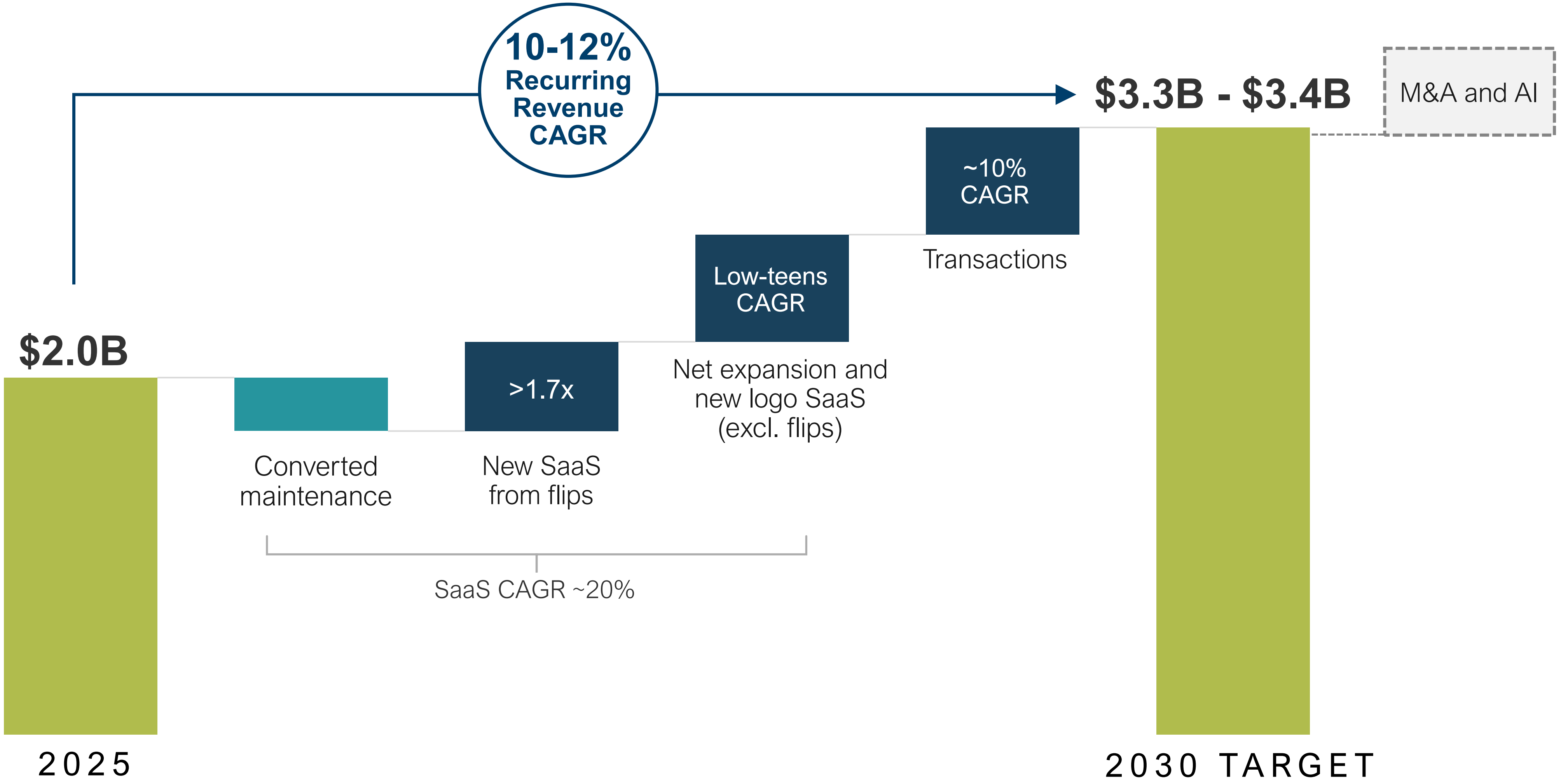
Recurring Revenue Momentum Continues With Double-Digit Growth

RAISING THE 2030 TARGETS

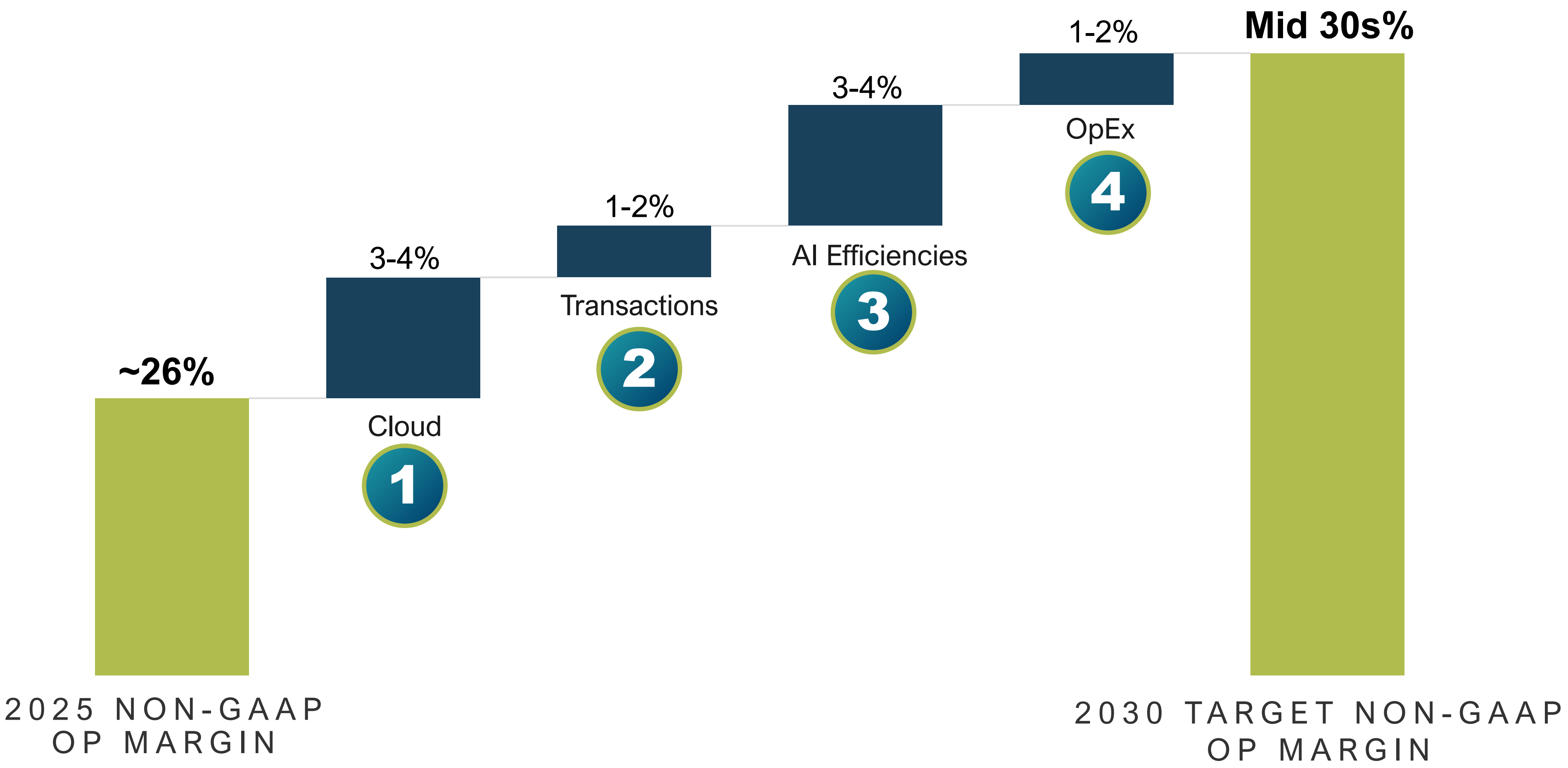


1. For illustrative purposes only.

The 10-12% Recurring Revenue Growth Algorithm Is Supported by Three Visible Drivers

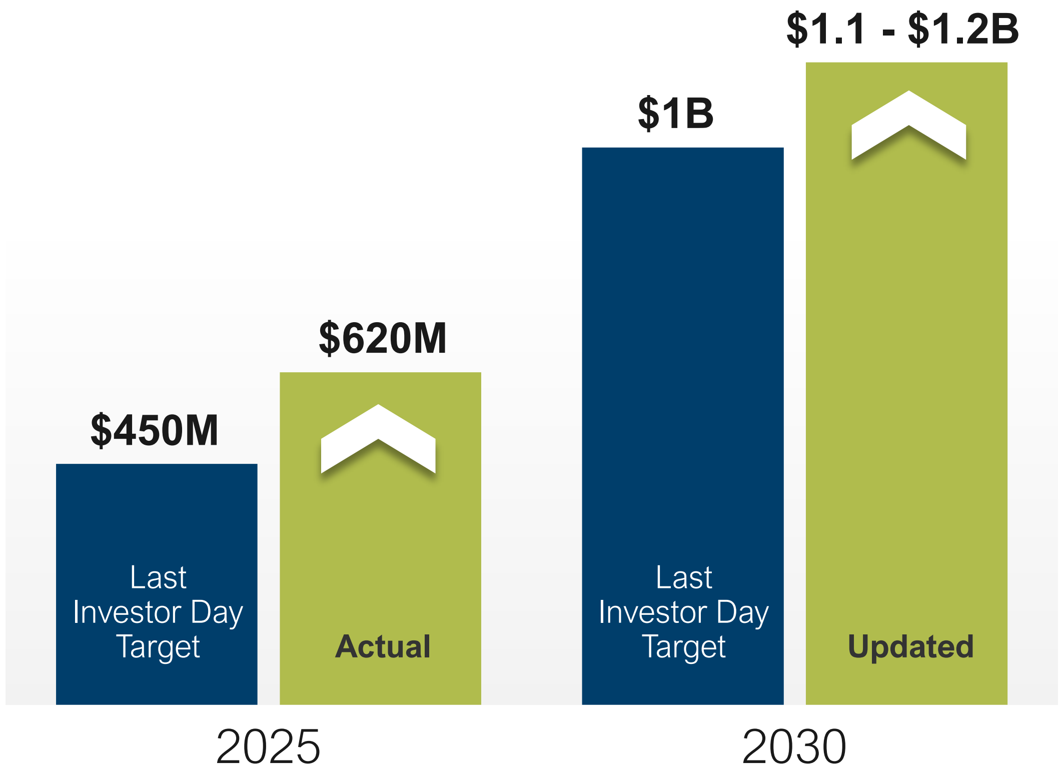


Four Structural Drivers Support the Path to Higher Margins

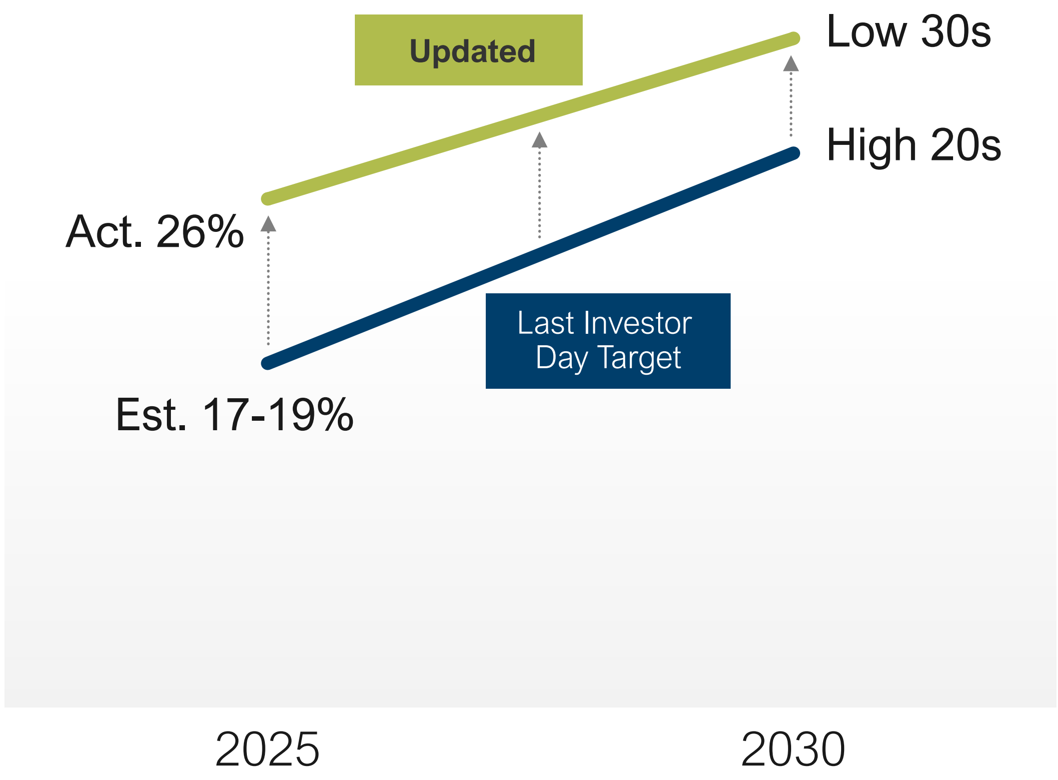


Tyler's 2030 Model Now Delivers More Cash at Higher Margins

Free Cash Flow $

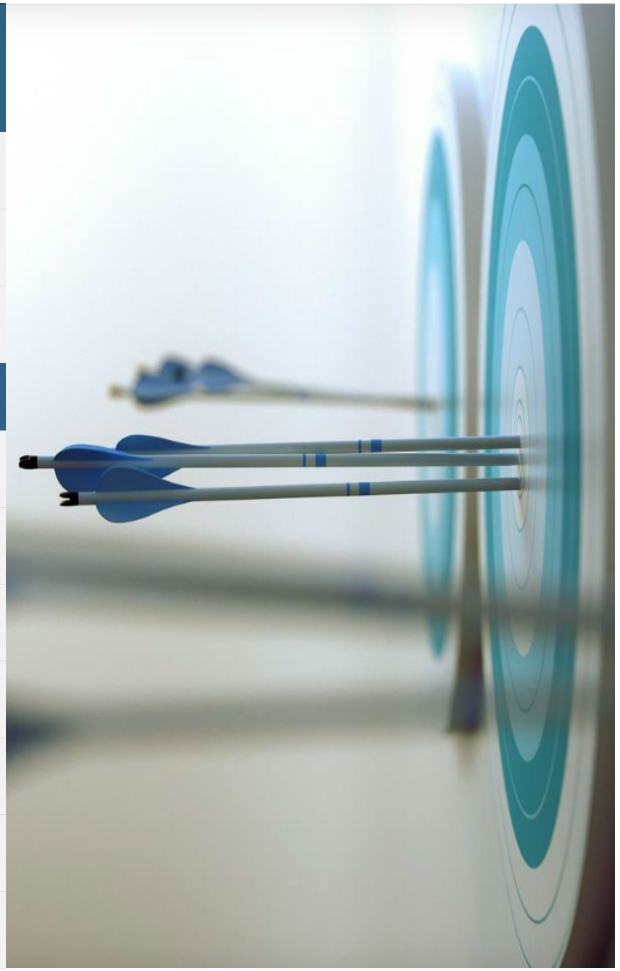


Free Cash Flow Margin

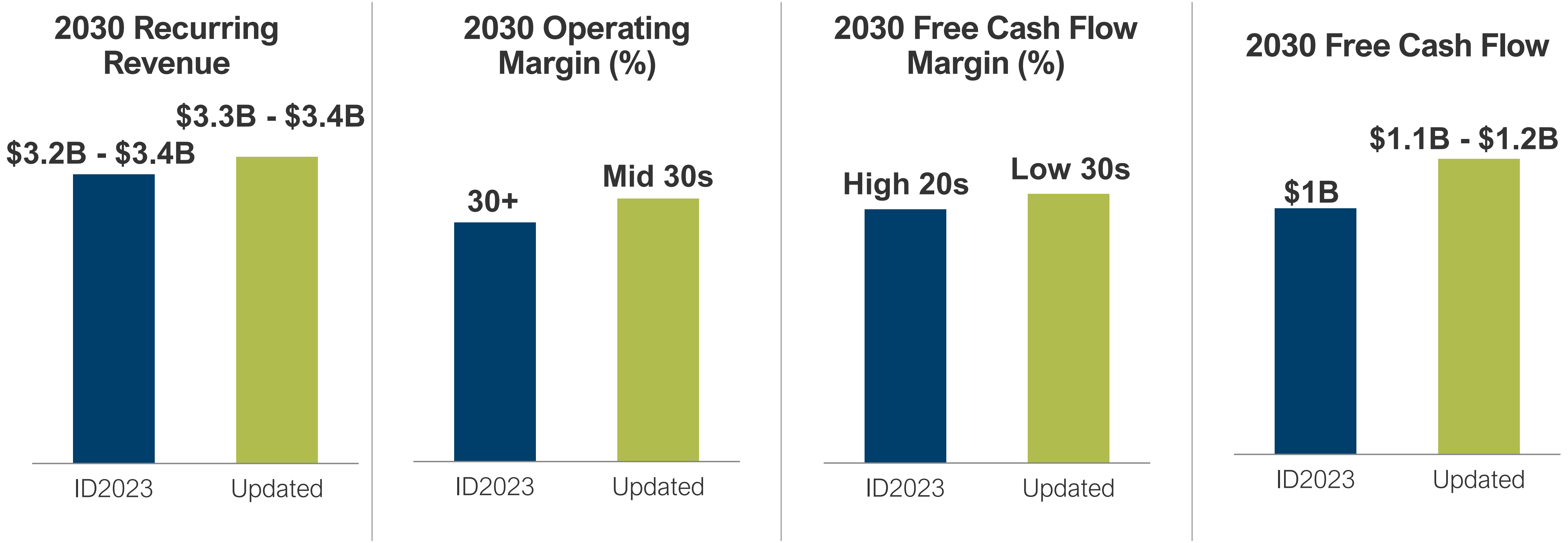


Tyler's 2030 Financial Targets

Revenue	2030E 2023 ID	Updated 2030E	Change from 2023 Investor Day
Total Recurring Revenue	$3.2-3.4B	$3.3-3.4B	Increased
% Recurring	~90%	90+%	Increased
Total Revenue	$3.6-3.8B	$3.6-3.7B	Within Range
Margin Profile			
Revenue	100%	100%	
Non-GAAP Gross Margin	53-55%	59-60%	Improved
S&M % of Revenue	6-7%	~6%	Improved
G&A % of Revenue	9-10%	~9%	Improved
R&D % of Revenue	~5%	~10%	Improved
Non-GAAP Operating Margin	30+%	Mid 30s%	Improved
Free Cash Flow Margin	High 20s	Low 30s	Improved



Execution Since 2023 Supports Higher 2030 Outcomes



How Success Will Be Measured Going Forward

Recurring Revenue

10-12%
organic CAGR

>90%
recurring revenue mix by 2030

Free Cash Flow

Low 30s%
FCF margin

$1.1B - $1.2B
FCF by 2030

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KEY MESSAGES:

Enduring Advantage Driving Durable Growth

1. Durable moat in a large, growing, mission-critical market
2. Multiple growth engines compounding recurring revenue to 2030
3. Structural mix shift driving higher-quality, more profitable growth
4. Disciplined capital allocation and a credible path to higher 2030 targets

Appendix

2026 Annual Guidance

EXECUTING LONG-TERM GROWTH AND CLOUD-FIRST STRATEGY

REVENUE DRIVERS

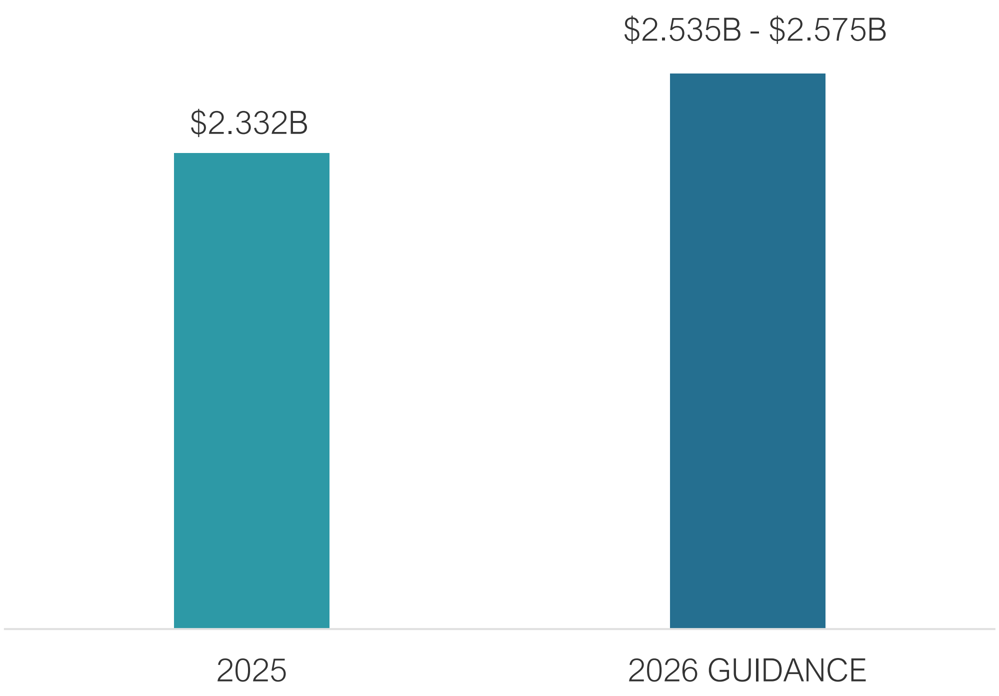
Guidance midpoint implies growth of approx. 9.5%

- Excluding impact of Texas payments contract termination, midpoint implies 11.3%

Revenue percentage growth expectations:

- Subscriptions growth of 13 - 16%
  - SaaS growth of 21.5 – 23.5%
  - Transaction growth of 6 - 8%
    - Excluding impact of Texas payments contract termination, growth of 11 – 13%
- Maintenance decline of 3 - 5%
- Professional services growth of 0 - 2%
- Other revenue growth of 9 - 11%

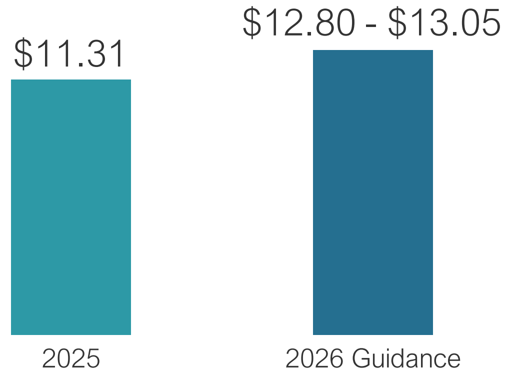
TOTAL REVENUES



Most recent 2026 guidance provided on 4/29/26 and updated June 9, 2026.

2026 Annual Guidance

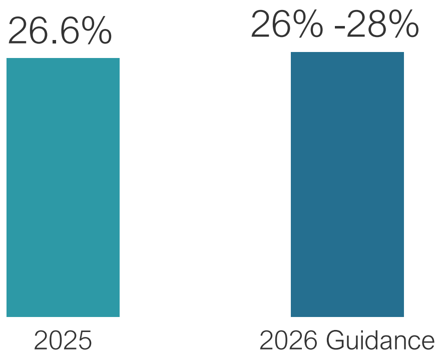
Diluted EPS - Non-GAAP



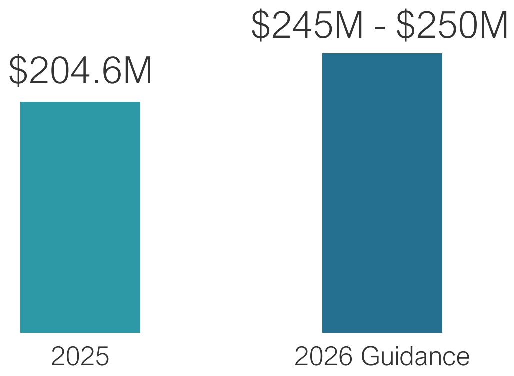
Expected 2026 EPS Linearity

1H ~47% | 2H ~53%

Free Cash Flow Margin



R&D Expense



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Non-GAAP Reconciliations

Reconciliation of non-GAAP gross profit and margin	2025
GAAP gross profit	1,083,700
Non-GAAP adjustments:	
Add: Share-based compensation expense included in cost of revenues	36,129
Add: Amortization of acquired software	37,435
Non-GAAP gross profit	1,157,264
GAAP gross margin	46.5%
Non-GAAP gross margin	49.6%

Reconciliation of non-GAAP operating profit and margin	2025
GAAP operating profit	357,676
Non-GAAP adjustments:	
Add: Share-based compensation expense	151,276
Add: Employer portion of payroll tax related to employee stock transactions	2,966
Add: Acquisition-related costs	714
Add: Restructuring costs and other	165
Add: Amortization of acquired software	37,435
Add: Amortization of other intangibles	56,419
Non-GAAP operating profit	606,651
GAAP operating margin	15.3%
Non-GAAP operating margin	26.0%

Reconciliation of free cash flow and margin	Q1 2026	2025	2024	2023	2001
Net cash provided by operating activities	107,262	653,543	624,633	380,440	12,744
Less: additions to property and equipment	(3,237)	(16,015)	(20,535)	(20,519)	(3,101)
Less: investments in software development	(1,260)	(16,778)	(29,401)	(32,490)	(6,225)
Free cash flow	102,765	620,750	574,697	327,431	3,418
Free cash flow margin	16.8%	26.6%	26.9%	16.8%	2.9%