FY 2022 Results Quarterly Summary

$m	Q1	Q2	Q3	Q4	FY22
Revenue					
US	6,418	6,172	6,938	7,539	27,067
Canada	385	336	346	432	1,499
Continuing operations	**6,803**	**6,508**	**7,284**	**7,971**	**28,566**
Adj. Operating profit					
US	752	576	736	829	2,893
Canada	34	23	20	35	112
Central costs	(19)	(11)	(9)	(15)	(54)
Continuing operations	**767**	**588**	**747**	**849**	**2,951**
Adj. EBITDA (Continuing)	**814**	**648**	**795**	**896**	**3,153**

FY 2023 Results Quarterly Summary

$m	Q1	Q2	Q3	Q4	FY23
Revenue					
US	7,532	6,504			
Canada	399	321			
Continuing operations	**7,931**	**6,825**			
Adj. Operating profit					
US	845	579			
Canada	33	14			
Central costs	(14)	(11)			
Continuing operations	**864**	**582**			
Adj. EBITDA (Continuing)	**912**	**630**			

Quarterly revenue breakdown

	2023 Q1	2022 Q1	2023 Q1	2022 Q1	2023 Q1	2022 Q1
	Continuing Operations		USA		Canada	
Revenue Growth:						
Organic growth	**12.7%**	**24.5%**	**13.0%**	**25.2%**	**8.2%**	**13.9%**
Sales Days / other	1.5%	-	1.5%	-	1.5%	-
Underlying growth	14.2%	24.5%	14.5%	25.2%	9.7%	13.9%
Acquisitions / Divestments	2.7%	1.8%	2.9%	1.9%	-	-
Total growth at Constant Currency	16.9%	26.3%	17.4%	27.1%	9.7%	13.9%
FX	(0.3%)	0.3%	-	-	(6.1%)	5.7%
Total growth at Actual Rates	**16.6%**	**26.6%**	**17.4%**	**27.1%**	**3.6%**	**19.6%**

	2023 Q2	2022 Q2	2023 Q2	2022 Q2	2023 Q2	2022 Q2
	Continuing Operations		USA		Canada	
Revenue Growth:						
Organic growth	**2.7%**	**28.5%**	**2.6%**	**29.4%**	**3.0%**	**13.8%**
Sales Days / other	(0.1%)	1.8%	-	1.8%	(1.2%)	3.3%
Underlying growth	2.6%	30.3%	2.6%	31.2%	1.8%	17.1%
Acquisitions / Divestments	2.6%	1.4%	2.8%	1.4%	-	-
Total growth at Constant Currency	5.2%	31.7%	5.4%	32.6%	1.8%	17.1%
FX	(0.3%)	0.1%	-	-	(6.3%)	1.6%
Total growth at Actual Rates	**4.9%**	**31.8%**	**5.4%**	**32.6%**	**(4.5%)**	**18.7%**

	2023 Q3	2022 Q3	2023 Q3	2022 Q3	2023 Q3	2022 Q3
	Continuing Operations		USA		Canada	
Revenue Growth:						
Organic growth		**23.1%**		**23.7%**		**11.3%**
Sales Days / other		(1.6%)		(1.6%)		(1.8%)
Underlying growth		21.5%		22.1%		9.5%
Acquisitions / Divestments		1.7%		1.8%		-
Total growth at Constant Currency		23.2%		23.9%		9.5%
FX		(0.1%)		-		(0.7%)
Total growth at Actual Rates		**23.1%**		**23.9%**		**8.8%**

	2023 Q4	2022 Q4	2023 Q4	2022 Q4	2023 Q4	2022 Q4
	Continuing Operations		USA		Canada	
Revenue Growth:						
Organic growth		**19.5%**		**19.8%**		**14.2%**
Sales Days / other		-		-		-
Underlying growth		19.5%		19.8%		14.2%
Acquisitions / Divestments		2.1%		2.3%		-
Total growth at Constant Currency		21.6%		22.1%		14.2%
FX		(0.2%)		-		(3.7%)
Total growth at Actual Rates		**21.4%**		**22.1%**		**10.5%**

	2023 FY	2022 FY	2023 FY	2022 FY	2023 FY	2022 FY
	Continuing Operations		USA		Canada	
Revenue Growth:						
Organic growth		**23.5%**		**24.2%**		**13.3%**
Sales Days / other		-		(0.1%)		0.3%
Underlying growth		23.5%		24.1%		13.6%
Acquisitions / Divestments		1.8%		1.9%		-
Total growth at Constant Currency		25.3%		26.0%		13.6%
FX		-		-		0.5%
Total growth at Actual Rates		**25.3%**		**26.0%**		**14.1%**