

NOTICE OF 2023 ANNUAL MEETING OF SHAREHOLDERS

TO THE SHAREHOLDERS:

NOTICE IS HEREBY GIVEN that, pursuant to the call of its Board of Directors, the 2023 Annual Meeting of Shareholders of UNITED BANKSHARES, INC. ("United") will be held at the Congressional Country Club, 8500 River Road, Bethesda, Maryland on Wednesday, May 10, 2023, at 4:00 p.m., local time, for the purpose of considering and voting upon the following matters:

At the Annual Meeting, shareholder will be asked to consider and vote upon the following matters:

- 1. To elect fifteen (15) persons to serve as directors of United. The nominees selected by the current Board of Directors are listed in the accompanying Proxy Statement for this Annual Meeting.
- 2. To ratify the selection of Ernst & Young LLP to act as the independent registered public accounting firm for 2023.
 - 3. To approve, on an advisory basis, the compensation of United's named executive officers.
- 4. To approve a non-binding advisory proposal on the frequency of future advisory shareholder votes on the compensation of United's named executive officers.

The close of business on March 2, 2023, has been fixed by the Board of Directors as the record date for determining the shareholders entitled to notice of and to vote at this Annual Meeting. To participate in the Annual Meeting, you will need to review the information included on your Notice, on your proxy card or on the instructions that accompanied your proxy materials.

Your vote is extremely important to us. You may vote via telephone or over the internet as directed in the proxy materials. If you received a printed copy of the proxy materials, you may also vote by mailing the enclosed proxy card. Please see the proxy card or page 1 of the attached proxy statement for instructions on these methods of voting.

WE URGE YOU TO SIGN AND RETURN THE ENCLOSED PROXY OR VOTE BY TELEPHONE OR OVER THE INTERNET AS PROMPTLY AS POSSIBLE REGARDLESS OF YOUR PLANS TO ATTEND THE MEETING. YOU MAY WITHDRAW YOUR PROXY AT ANY TIME IN WRITING, BY VALIDLY SUBMITTING ANOTHER PROXY OR BY VOTING IN PERSON AT THE MEETING.

TWO INDIVIDUALS, WHO ARE NOT DIRECTORS OF UNITED, HAVE BEEN NAMED IN THE PROXY TO VOTE THE SHARES REPRESENTED BY PROXY. IF YOU WISH TO CHOOSE SOME OTHER PERSON TO ACT AS YOUR PROXY, MARK OUT THE PRINTED NAME AND WRITE IN THE NAME OF THE PERSON YOU SELECT.

By Order of the Board of Directors

Richard M. Adams Executive Chairman

March 30, 2023

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF SHAREHOLDERS TO BE HELD ON MAY 10, 2023

Our proxy statement, along with our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 and our 2022 Annual Report, are available free of charge on the following website: www.ubsi-inc.com.

UNITED BANKSHARES, INC. 2023 PROXY STATEMENT

TABLE OF CONTENTS

	Page
PROXY STATEMENT	1
VOTING INFORMATION	1
PROPOSAL 1: ELECTION OF DIRECTORS	4
DIRECTORS WHOSE TERMS EXPIRE IN 2023 AND NOMINEES FOR DIRECTORS	6
COMMON STOCK OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT	12
GOVERNANCE OF THE COMPANY	14
CORPORATE SOCIAL RESPONSIBILITY	25
PROPOSAL 2: RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	25
AUDIT COMMITTEE AND INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	26
PROPOSAL 3: APPROVAL OF, ON AN ADVISORY BASIS, THE COMPENSATION OF UNITED'S NAMED EXECUTIVE OFFICERS	27
PROPOSAL 4: NON-BINDING ADVISORY VOTE ON THE FREQUENCY OF FUTURE ADVISORY VOTES ON THE COMPENSATION OF UNITED'S NAMED EXECUTIVE OFFICERS	28
COMPENSATION DISCUSSION AND ANALYSIS ("CD&A")	29
EXECUTIVE COMPENSATION	43
REPORT OF THE COMPENSATION COMMITTEE ON EXECUTIVE COMPENSATION	68
REQUIREMENTS, INCLUDING DEADLINES, FOR SUBMISSION OF PROXY PROPOSALS, NOMINATIONS OF DIRECTORS, AND OTHER BUSINESS OF SHAREHOLDERS	69
EODM 10 V	71

United Bankshares, Inc. P.O. Box 1508 United Square Fifth and Avery Streets Parkersburg, West Virginia 26101

PROXY STATEMENT

General Information

These proxy materials are delivered in connection with the solicitation by the Board of Directors of United Bankshares, Inc. ("United," the "Company," "we," or "us"), a West Virginia corporation, of proxies to be voted at our 2023 Annual Meeting of Shareholders and at any adjournment or postponement.

You are invited to attend our Annual Meeting of Shareholders on May 10, 2023, beginning at 4:00 p.m. The Meeting will be held at the Congressional Country Club, 8500 River Road, Bethesda, Maryland.

This proxy statement, form of proxy and voting instructions are being mailed or made available on or about March 30, 2023.

VOTING INFORMATION

Shareholders Entitled to Vote

Holders of record of United common shares at the close of business on March 2, 2023, are entitled to receive this notice and to vote their shares electronically at the Annual Meeting. As of that date, there were 134,781,615 common shares outstanding. Each common share is entitled to one vote on each matter properly brought before the Annual Meeting.

How You Can Vote

Shareholders of record may vote by proxy by mail, in person at the Annual Meeting, by telephone or by Internet.

Proxies may be revoked at any time before they are exercised by (1) written notice to the Secretary of the Company, (2) timely delivery of a valid, later-dated proxy or (3) voting at the Annual Meeting.

You may save us the expense of a second mailing by voting promptly. Choose one of the following voting methods to cast your vote.

Vote By Mail

If you choose to vote by mail, simply mark your proxy, date and sign it, and return it to us in the postage-paid envelope provided.

Vote By Telephone or Internet

If you have telephone or Internet access, you may submit your proxy by following the instructions on the proxy card.

Vote at the Annual Meeting

The method by which you vote now will in no way limit your right to vote at the Annual Meeting if you later decide to attend the Annual Meeting. If your shares are held in the name of a bank, broker or other holder of record, you must obtain a proxy, executed in your favor, from the holder of record to be able to vote at the Annual Meeting.

All shares that have been properly voted and not revoked will be voted at the Annual Meeting in accordance with your instructions. If you sign your proxy card but do not give voting instructions, the shares represented by that proxy will be voted as recommended by the Board of Directors.

Voting on Other Matters

If any other matters are properly presented for consideration at the Annual Meeting, the persons named in the enclosed form of proxy intend to exercise their discretionary authority in accordance with applicable federal and state laws and regulations to vote on those matters for you. On the date this proxy statement went to press, we do not know of any other matter to be raised at the Annual Meeting.

Required Vote and Cumulative Voting

The presence, in person at the Annual Meeting or by proxy, of the holders of a majority of all of the shares of stock entitled to vote at the Annual Meeting is necessary to constitute a quorum. Abstentions and broker "non-votes" are counted as present and entitled to vote for purposes of determining a quorum. A broker "non-vote" occurs when a nominee holding shares for a beneficial owner does not vote on a particular proposal because the nominee does not have discretionary voting power for that particular item and has not received instructions from the beneficial owner.

A plurality of the votes cast is required for the election of directors. This means that the nominees receiving the highest number of affirmative "FOR" votes will be elected as directors. Only "FOR" votes will affect the outcome of the election of directors. A properly executed proxy or voting instructions marked "WITHHOLD" with respect to the election of one or more directors will not be counted as a vote cast with respect to the director or directors indicated and will not affect the outcome of the vote, although it will be counted for the purposes of determining whether there is a quorum. Abstentions and broker "non-votes" are not counted for purposes of the election of directors.

In the election of directors, shareholders cast one (1) vote for each nominee for each share held. However, every shareholder has the right of cumulative voting, in person or by proxy, in the election of directors. Cumulative voting gives each shareholder the right to aggregate all votes which he or she is entitled to cast in the election of directors and to cast all such votes for one candidate or distribute them among as many candidates and in such a manner as the shareholder desires.

At our 2023 Annual Meeting, the number of directors to be elected will be fifteen (15), and each shareholder will have the right to cast fifteen (15) votes in the election of directors for each share of stock held on the record date. If you wish to exercise, by proxy, your right to cumulative voting in the election of directors, you must provide a proxy showing how your votes are to be distributed among one or more candidates. Unless contrary instructions are given by a shareholder who signs and returns a proxy, all votes for the election of directors represented by such proxy will be divided equally among the nominees to be elected. If cumulative voting is invoked by any shareholder, the vote represented by the proxies delivered pursuant to this solicitation, which does not contain contrary instructions, may be cumulated at the discretion of the Board of Directors of United in order to elect to the Board of Directors the maximum number of nominees named in this proxy statement.

With respect to (i) the ratification of the selection of Ernst & Young LLP to act as the independent registered public accounting firm for the fiscal year that began January 1, 2023, and (ii) the nonbinding resolution to approve the compensation of United's named executive officers, if a quorum exists, the affirmative vote of a majority of the votes cast is required for approval of such matters. In voting for these matters, shares may be voted "for" or "against" or "abstain". The non-binding advisory proposal on the frequency of future advisory shareholder votes on the compensation of United's named executive officers provides each shareholder with the opportunity to choose the preferred frequency of one (1) year, two (2) years, or three (3) years, or alternatively, a shareholder may abstain. The frequency with the highest number of votes cast is deemed as the frequency selected by the shareholders for future advisory votes on executive compensation. In determining whether the proposal has received the requisite number of affirmative votes, abstentions and broker "non-votes" will be disregarded and have no effect on the outcome of the vote.

On March 2, 2023, there were 134,781,615 shares of common stock outstanding that are held by approximately 9,482 shareholders of record and 52,540 shareholders in street name. The presence in person at the meeting or by proxy of a majority of the outstanding shares of United will constitute a quorum at the Annual Meeting.

Cost of Proxy Solicitation

We will bear the entire cost of soliciting proxies from our shareholders. Proxies may be solicited on our behalf by directors, officers or employees in person or by telephone, electronic transmission, or facsimile transmission. United has retained Georgeson LLC of New York, New York ("Georgeson") pursuant to a retention letter dated January 10, 2023, to assist in soliciting proxies from institutional investors, nominee accounts and beneficial holders. United is not retaining Georgeson to solicit proxies from registered holders or from non-objecting beneficial owners. Georgeson's fee for the above services is \$9,500 plus reasonable disbursements that may include the broker search, printing, postage, courier charges, filing reports, data transmissions and other expenses approved by United.

In order to facilitate and expedite distribution of these proxy solicitation materials to brokers, fiduciaries, nominee holders and institutional investors, United has retained Proxy Express of Lyndhurst, New Jersey. Proxy Express will contact all broker and other nominee accounts identified on United's shareholder mailing list in order to facilitate determination of the number of sets of proxy materials such accounts require for purposes of forwarding the same to beneficial owners. Brokers, fiduciaries, custodians and other nominees have been requested to forward solicitation materials to the beneficial owners of the Company's common stock. Upon request we will reimburse these entities for their reasonable expenses. Proxy Express will then assist in the delivery of proxy materials to these accounts for distribution. Proxy Express will also assist in the distribution of proxy materials to institutional investors.

Notice and Access

We are continuing to use the Securities and Exchange Commission's ("SEC") Notice and Access rule, allowing us to furnish our proxy materials to certain shareholders over the Internet. This means many of our shareholders will receive only a notice containing instructions on how to access the proxy materials over the Internet and vote online. This offers a convenient way for shareholders to review the materials. The notice is not a proxy card and cannot be used to vote. If you receive the notice but would like to receive paper copies of the proxy materials, please follow the instructions in the notice or on the website referred to in the notice.

Delivery of Proxy Materials

To reduce the expenses of delivering duplicate proxy materials to our shareholders, we are relying upon Securities and Exchange Commission ("SEC") rules that permit us to deliver only one proxy statement and annual report to multiple shareholders who share an address unless we received contrary instructions from any shareholders at that address. Shareholders of record who have the same address and have not previously requested electronic delivery of proxy materials will receive a single envelope containing the notices or the proxy statement and proxy card for all shareholders having that address. The notice or proxy card for each shareholder will include that shareholder's unique control number needed to vote his or her shares. If, in the future, you do not wish to participate in householding and prefer to receive your notice or proxy statement in a separate envelope, or if your household currently receives more than one notice or proxy statement and in the future, you would prefer to participate in householding, please contact us at: United Bankshares, Inc., Shareholder Relations Department, 514 Market Street, Parkersburg, WV 26102 or by telephoning us at (304) 424-8800.

For those shareholders who have the same address and who request to receive a printed copy of the proxy materials by mail, we will send only one copy of such materials to each address unless one or more of those shareholders notifies us, in the same manner described above, that they wish to receive a printed copy for each shareholder at that address.

List of Shareholders

If a shareholder requests a list of shareholders entitled to vote at the 2023 Annual Meeting for purposes of soliciting the shareholders or sending a written communication to the shareholders, then the Company will either (i) provide the list to the requesting shareholder upon receipt of an affidavit of the requesting shareholder that he will not use the list for any purpose other than to solicit shareholders with respect to the 2023 Annual Meeting; or (ii) mail the requesting shareholder's materials to the shareholders.

PROPOSAL 1: ELECTION OF DIRECTORS

The Board of Directors consists of one class of fifteen (15) directors. Fifteen (15) directors will be elected at our 2023 Annual Meeting to serve for a one-year term expiring at our Annual Meeting in the year 2024. The Company's Restated Bylaws provide that the number of directors shall be at least five (5) and no more than thirty-five (35) with the composition and number of nominees to be set at the discretion of the Board of Directors. For the election of directors at the 2023 Annual Meeting, the Board of Directors established the composition and number of directors to be elected at fifteen (15).

The persons named in the enclosed proxy intend to vote the proxy for the election of each of the fifteen (15) nominees, unless you indicate on the proxy card that your vote should be withheld from any or all of such nominees. Each nominee elected as a director will continue in office until his or her successor has been elected or until his or her death, resignation or retirement.

The Board of Directors has proposed the following nominees for election as directors with terms expiring in 2024 at the Annual Meeting: Richard M. Adams, Richard M. Adams, Jr., Charles L. Capito, Jr., Peter A. Converse, Michael P. Fitzgerald, Dr. Patrice A. Harris, Diana Lewis Jackson, J. Paul McNamara, Mark R. Nesselroad, Jerold L. Rexroad, Lacy I. Rice, III, Albert H. Small, Jr., Mary K. Weddle, Gary G. White and P. Clinton Winter. All of the nominees are directors standing for re-election.

We expect each nominee for election as a director to be able to serve if elected. To the extent permitted under applicable law, if any nominee is not able to serve, proxies will be voted in favor of the remainder of those nominated and may be voted for substitute nominees, unless the Board chooses to reduce the number of directors serving on the Board.

The principal occupation, current public company directorships and public company directorships held at any time during the past five years, share holdings and the specific experience, qualifications, attributes and skills considered by the Board in concluding that the nominees are qualified to serve as a director of the Company are set forth on the following pages. Age is of the record date of March 2, 2023.

2023 Director Nominee Overview					
Name	Age	Gender	Ethnicity	Director Since	Principal Experience/Occupation
Richard M. Adams	76	M	White	1984	Executive Chairman, United Bankshares, Inc.
Richard M. Adams, Jr.	54	M	White	2022	CEO, United Bankshares, Inc.
Charles L. Capito, Jr.	68	M	White	2021	Former Managing Director, Wells Fargo Advisors
Peter A. Converse	72	M	White	2014	Former President & CEO, Virginia Commerce Bancorp, Inc.
Michael P. Fitzgerald	66	M	White	2016	Former Co-Founder, Chairman, CEO & President, Bank of Georgetown
Patrice A. Harris, MD, MA, FAPA	63	F	African American	2020	Psychiatrist & CEO of eMed
Diana Lewis Jackson	60	F	African American	2022	President & Founder of Action Facilities Management
J. Paul McNamara	74	M	White	2003	Chairman of Potomac Capital Advisors
Mark R. Nesselroad	67	M	White	2011	CEO of Glenmark Holding LLC
Jerold L. Rexroad	62	M	White	2020	EVP, United Bankshares, Inc.
Lacy I. Rice, III	61	M	White	2022	Co-Founder & Managing Partner, Federal Capital Partners
Albert H. Small, Jr.	66	M	White	2018	Founder & President of Renaissance Centro Inc., LLC
Mary K. Weddle	72	F	White	2004	CPA & Former EVP of The Long & Foster Companies
Gary G. White	73	M	White	2008	Business Consultant
P. Clinton Winter	75	M	White	1996	President of Bray & Oakley Insurance Agency, Inc.

The Board of Directors recommends a vote "FOR" the election of each of these nominees for Director.

DIRECTORS WHOSE TERMS EXPIRE IN 2023 AND NOMINEES FOR DIRECTORS

Amount of Beneficial Ownership of Shares of Common Stock and Options (c)

Shares (a)	Options (b)	%
861,148	282,438	*

Name, Age, Principal Occupation and Directorships for the Last Five Years and Experience, Qualifications and Skills (d)

RICHARD M. ADAMS, 76, is the Executive Chairman of United and the Chairman of the Board of United Bank. Mr. Adams previously served as the Chairman of the Board and Chief Executive Officer of United from 1984 until March 31, 2022. Mr. Adams also served as the Chairman of the Board and Chief Executive Officer of United Bank, Inc., a former subsidiary of United, Chief Executive Officer of The Parkersburg National Bank ("PNB"), the predecessor to United, from 1975 to 1984, and as the Chairman of the Board of PNB from 1976 to 1984. Mr. Adams has been a director of the Company since 1984.

Mr. Adams has worked in the banking industry for more than 50 years and successfully served as the Company's Chairman and Chief Executive Officer for 45 years before becoming Executive Chairman. While Chairman and Chief Executive Officer, Mr. Adams guided the Company through 33 acquisitions, growing the Company from a single-office \$100 million bank to approximately 250 offices in eight (8) states and Washington, D.C. with \$29.3 billion in assets. Mr. Adams has the experience and expertise necessary to understand the opportunities and challenges facing the Company as Executive Chairman. Mr. Adams is very familiar with the Company's business, industry, regulatory requirements, and markets. Mr. Adams is a member of the Bank Policy Institute, the World President's Organization, and is a board member of the West Virginia Chamber of Commerce. Mr. Adams is a past Chairman of the Board of Directors of the West Virginia Business Roundtable, the West Virginia Chamber of Commerce, the West Virginia Bankers Association, West Virginia Kids Count, and Eastern States Bankcard Association in New York. He has been a member of the International Financial Conference and has served on the American Bankers Association Governing Council. Mr. Adams has also served on the Board of the Federal Reserve Bank, the Office of the Comptroller of the Currency Regional Advisory Council, the Young President's Organization of America, the West Virginia United Health System and the Rotary Club. Mr. Adams also serves as Chairman of the Executive Committee.

RICHARD M. ADAMS, **JR.**, 54, is the Chief Executive Officer of United and the Vice-Chairman of United Bank. Mr. Adams, Jr. previously served as President of United from 2014 until March 31, 2022 and as an Executive Vice-President of United from 2000 to 2014. Mr. Adams, Jr. also served as President of United Bank, Inc. Mr. Adams, Jr. has been a director of the Company since 2022.

103,277 93,638

Mr. Adams, Jr. has successfully served as the Company's President for over 7 years and has served in a managerial capacity at the Company for over 22 years. In his role as President of United, Mr. Adams, Jr. was responsible for overseeing the operation of day-to-day banking activities including all sales and service lines of business, including commercial and consumer lending, retail banking and wealth management. Mr. Adams, Jr. has the banking experience and expertise necessary to understand the opportunities and challenges facing the Company, and he possesses the requisite leadership and management skills to promote and execute the Company's values and strategy. Prior to joining United, Adams, Jr. worked as an associate at Bowles Rice, LLP and practiced law in the areas of Commercial Law, Real Estate, Employment Law and Litigation. Mr. Adams, Jr. received his law degree from the Washington and Lee School of Law and is a member of the West Virginia State Bar Association and the American Bar Association. Mr. Adams, Jr., is active in several community and industry based organizations, including the Federal City Council, the Bank Policy Institute, the American Bankers Council, the Mid-Size Bank Coalition of America, and the Greenbrier Health and Wellness Advisory Council. Mr. Adams, Jr. currently serves on the Board of Directors for the Virginia Bankers Association and is also a past Chairman of the West Virginia Bankers Association and the West Virginia Bankers Trust Division. Mr. Adams, Jr. is a former director of Energy Services of America, Inc. Mr. Adams, Jr. is a member of the Executive Committee.

DIRECTORS WHOSE TERMS EXPIRE IN 2023 AND NOMINEES FOR DIRECTORS					
	Owners	nt of Beneficia ship of Shares Stock and Opti	of		
Name, Age, Principal Occupation and Directorships for the Last Five Years and Experience, Qualifications and Skills (d)	Shares (a)	Options (b)	%		
CHARLEGA CARRED IR (0 1 d C N 1 R) A Cd Will E	0.024		.		

CHARLES L. CAPITO, JR., 68, is the former Managing Director of the Wells Fargo Advisors Complex in West Virginia. Mr. Capito is a director of United Bank. Mr. Capito has been a director of the Company since 2021.

8,924 — *

Mr. Capito is highly credentialed as a finance executive, financial advisor and has overseen the management of billions of dollars in assets throughout his career. While at Wells Fargo, Mr. Capito was responsible for managing seven offices. In this capacity, Mr. Capito was responsible for the prudent management of the firm's resources, building local partnerships and recruiting talent while creating an inclusive environment of teamwork and innovation. Prior to his position with Wells Fargo, Mr. Capito was an Executive Vice President and Director of Business Development for United Bank where he provided leadership for the implementation of sales initiatives and other private wealth management strategies. While at United Bank, Mr. Capito served as a member of the United Brokerage Services, Inc. board. Mr. Capito is a member on the West Virginia University Board of Governors, a trustee for the Charleston Area Medical Center, Inc. and a director of Vandalia Health. Mr. Capito serves as the Audit Committee Chairman for both the Charleston Area Medical Center, Inc. and Vandalia Health. Mr. Capito previously served as the President of the Board for the Congressional Club Museum and Foundation in Washington, D.C. Mr. Capito is a member of the Risk Committee.

PETER A. CONVERSE, 72, is the former President and Chief Executive Officer of Virginia Commerce Bancorp, Inc. and Virginia Commerce Bank. Mr. Converse is a director of United Bank. Mr. Converse has been a director of the Company since 2014.

437,283

Mr. Converse has extensive community banking experience of over 40 years in the Washington, D.C. area. He served as President, Chief Executive Officer and a director of Virginia Commerce Bancorp, Inc. for 20 years until January 2014 when Virginia Commerce Bancorp, Inc. was acquired by United. Prior to that, Mr. Converse was the Senior Vice President/Chief Lending Officer for Federal Capital Bank from March 1992 to December 1993; Senior Vice President of Bank of Maryland from October 1990 to March 1992; and Executive Vice President/Chief Lending Officer for Century National Bank from May 1986 to July 1990 and Senior Vice President/Chief Lending Officer for Central National Bank from July 1979 to April 1986. Mr. Converse is a member of the Executive Committee.

MICHAEL P. FITZGERALD, 66, is the former Co-Founder, Chairman, Chief Executive Officer and President of Bank of Georgetown. Mr. Fitzgerald is Vice Chairman and a director of United Bank. Mr. Fitzgerald is the former President of United Bank. Mr. Fitzgerald has been a director of the Company since 2016.

208,479 —

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Mr. Fitzgerald has over 40 years of experience helping businesses achieve their financial goals through his work in the Washington, D.C. area commercial banking industry. His career prior to Bank of Georgetown included a variety of senior executive roles at some of the region's most prestigious banking institutions. He served as Senior Vice President of Sequoia Bank (and subsequently United Bank post-merger) with responsibilities for all commercial banking operations in Maryland as well as oversight of government contractor banking efforts throughout the region. Mr. Fitzgerald began his banking career with Riggs Bank, where for 15 years he served in several capacities including Corporate Banking, Special Assistant to the Chairman, and President and Chief Executive Officer of The Riggs National Bank of Maryland. He is a former director of the Federal Home Loan Bank of Atlanta.

DIRECTORS WHOSE TERMS EXPIRE IN 2023 AND NOMINEES FOR DIRECTORS Amount of Beneficial Ownership of Shares of Common Stock and Options (c) Name, Age, Principal Occupation and Directorships for the Last Five Years and Experience, Qualifications and Skills (d) Shares (a) Options (b) % PATRICE A HARRIS MD MA FARA 63 is a practicing psychiatric trained in 8,238 **

PATRICE A. HARRIS, MD, MA, FAPA, 63, is a practicing psychiatrist trained in child/adolescent and forensic psychiatry, Chief Executive Officer of eMed and the immediate past president of the American Medical Association ("AMA"). Dr. Harris is a director of United Bank. Dr. Harris has been a director of the Company since 2020.

Paving her way to success in the medical field, Dr. Harris is a passionate leader, internationally-recognized expert and an advocate for improving the lives of children and serving others on both local and national levels. In June 2019, Dr. Harris became the first African American woman to be president of the AMA, the largest association of physicians and medical students in the U.S. She has served on the AMA Board of Trustees since 2011 and is the chair of the AMA Opioid Task Force. Apart from the AMA, she has also held leadership positions with the American Psychiatric Association ("APA"), the Medical Association of Georgia, The Big Cities Health Coalition, and the Georgia Psychiatric Physicians Association. She was also the founding president of the Georgia Psychiatry Political Action Committee. Dr. Harris earned a bachelor's degree in psychology, master's degree in counseling psychology and medical degree from West Virginia University. She completed residencies and a fellowship at Emory University, and now serves as an adjunct assistant professor in the Emory Department of Psychiatry and Behavioral Sciences and adjunct clinical assistant professor in psychiatry and behavioral sciences at Morehouse School of Medicine. A Fellow of the APA, she continues in private practice and consults with both public and private organizations on health service delivery and emerging trends in practice and health policy. Dr. Harris is a member of the Compensation and Governance and Nominating Committees.

DIANA LEWIS JACKSON, 60, is the President and Founder of Action Facilities Management ("AFM"). Ms. Jackson currently serves on an advisory board for United Bank and is a former director of United Bank, Inc. Ms. Jackson has been a director of the Company since 2022.

7,674 —

AFM is a government and commercial contract firm specializing in building integrated facilities maintenance, janitorial/sanitation, administrative and security services with just under 400 employees in ten (10) states and Washington, D.C. AFM has championed diversity through its employment practices and retention programs, and is proud to be among the minority and women-owned small businesses that represent West Virginia. For the past several decades, Ms. Jackson has provided her time, leadership and generosity into a myriad of organizations that prioritize education, health, support for the disadvantaged, and local entrepreneurship. She currently serves on the Discover the Real West Virginia Foundation, West Virginia Higher Education Policy Commission, West Virginia Regional Technology Park Board of Directors, WVU Medicine Cancer Institute Council, the United Bank Advisory Board, and numerous other committees and boards. Ms. Jackson was previously appointed to the WVU Board of Governors and the WVU Hospital Board of Directors. Among her many awards, she was elected to the West Virginia Business Hall of Fame in 2021, selected as Small Business Prime Contractor of the Year in 2020, SBA's 8(a)-Graduate of the Year in 2016 and the West Virginia Small Business Person of the Year in 2013. Ms. Jackson is a member of the Risk Committee.

DIRECTORS WHOSE TERMS EXPIRE IN 2023 AND NOMINEES FOR DIRECTORS					
		Amount of Beneficial Ownership of Shares of Common Stock and Options (c)			
Name, Age, Principal Occupation and Directorships for the Last Five Years and Experience, Qualifications and Skills (d)	Shares (a)	Options (b)	%		
J. PAUL MCNAMARA , 74, is the Chairman of Potomac Capital Advisors and the former President and Chief Operating Officer of Sequoia Bancshares, Inc.	80,966	_	*		

J. PAUL MCNAMARA, 74, is the Chairman of Potomac Capital Advisors and the former President and Chief Operating Officer of Sequoia Bancshares, Inc. Mr. McNamara is a current director and a former Vice Chairman of United Bank. Mr. McNamara has been a director of the Company since 2003.

Currently, Mr. McNamara is the Chairman of Potomac Capital Advisors, a privately held real estate investment company. Mr. McNamara has spent over 50 years in the banking industry. Mr. McNamara was the President and Chief Operating Officer of Sequoia Bancshares for 15 years. Prior to Sequoia, Mr. McNamara worked for Manufacturers Hanover Trust Company for three years and the National Bank of Washington for 12 years where he held several senior management positions. Mr. McNamara has gained valuable insight through his banking experience in senior management positions into retail banking, commercial banking, bank operations and systems. Mr. McNamara brings this extensive knowledge of the banking industry to his role as a director of the Company, Chairman of the Governance and Nominating Committee, and as a member of the Executive, Compensation and Risk Committees.

MARK R. NESSELROAD, 67, is the Chief Executive Officer of Glenmark Holding Limited Liability Company, a real estate development company. Mr. Nesselroad is a director of United Bank. Mr. Nesselroad has been a director of the Company since 2011.

73,139 —

Prior to serving on United's Board, Mr. Nesselroad served on Centra Financial Holdings, Inc.'s Board of Directors from 2003 to July 2011. He was a member of Centra's audit committee, executive committee, compensation committee and finance committee. Mr. Nesselroad is a real estate developer in one of United's key markets. Mr. Nesselroad formerly served on the Board of Directors of the West Virginia Housing Development Fund and the West Virginia United Health System and he currently serves on the Board of Directors of the EdVenture Group and the Mylan Park Foundation, Inc. Mr. Nesselroad brings his knowledge of commercial real estate in a key geographic market of United as well as his extensive experience on boards of directors and committees to his role as a director of the Company and as the Chairman of the Risk Committee and a member of the Governance and Nominating, Executive, Audit and Compensation Committees.

JEROLD L. REXROAD, 62, is an Executive Vice President of United and the former Chief Executive Officer and President of Carolina Financial Corporation. Mr. Rexroad is a director of United Bank. Mr. Rexroad has been a director of the Company since 2020.

125,324 14,058

Mr. Rexroad joined Carolina Financial Corporation in May 2008 as Executive Vice President and became its Chief Executive Officer and President in 2012. Mr. Rexroad began his career in 1982 with Peat, Marwick, Mitchell and Co., a predecessor to the international accounting firm KPMG LLP, and is a Certified Public Accountant. He became a KPMG partner in 1994 with responsibilities for all financial institutions in South Carolina. In 1995, Mr. Rexroad joined Coastal Financial Corporation as Executive Vice President and Chief Financial Officer. Coastal Financial Corporation was sold to BB&T in 2007. Mr. Rexroad is a graduate of Bob Jones University, cum laude. His leadership experience, including over 40 years of experience in public accounting and financial institution management, as well as his service as the chief executive officer and chief financial officer of public bank holding companies, enhance his ability to serve on the Company's Board of Directors.

DIRECTORS WHOSE TERMS EXPIRE IN 2023 AND NOMINEES FOR DIRECTORS				
	Owner	nt of Beneficia ship of Shares Stock and Opti-	of	
Name, Age, Principal Occupation and Directorships for the Last Five Years and Experience, Qualifications and Skills (d)	Shares (a)	Options (b)	%	

LACY I. RICE, III, 61, is the co-founder and managing partner of Federal Capital 23,261 — * Partners ("FCP"). Mr. Rice has been a director of the Company since 2022.

FCP is a privately held real estate investment company that acquires, operates, and develops residential and commercial assets nationally. In addition, FCP deploys capital in residential and commercial product sectors through joint venture equity, mezzanine debt, and preferred equity investments. Mr. Rice over 35 years of experience in real estate investment and corporate finance. Prior to founding FCP, Mr. Rice was a Principal at The Carlyle Group and served on the company's real estate funds Investment Committee. Prior to Carlyle, Mr. Rice worked at companies including Alex. Brown, Haas & Haynie Corporation, and Chemical Bank. Mr. Rice is a Board Member of the National Multifamily Housing Council, member of the NMHC Affordable Housing Council, and member of the Urban Land Institute. He also serves on the Board of The Boys & Girls Clubs of Greater Washington. He is a former member of the Board of Shepherd University, the BB&T Advisory Board, and the Mercersburg Academy Alumni Council. Rice was Board Chairperson of American Community Properties Trust (NYSE: APO), which FCP purchased and took private. Mr. Rice is a member of the Audit Committee.

ALBERT H. SMALL, JR., 66, is the founder and president of Renaissance Centro Inc., LLC and the founder of the former Renaissance Housing Corporation. Mr. Small is a director of United Bank. Mr. Small has been a director of the Company since 2018.

12,856 —

Renaissance Centro Inc., LLC is a nationally recognized real estate development firm located in the Washington, D.C. area, specializing in residential, commercial and hotel development. Renaissance Housing Corporation is one of Washington, D.C.'s most highly recognized luxury home builders and high-rise tower developers. During Mr. Small's more than 20 years at Renaissance Housing Corporation, the firm developed over a thousand homes, apartments and lots. Mr. Small is a well-known business and community member in the Washington, D.C. area and brings a significant knowledge of commercial real estate development and management in a key geographic market of United. Mr. Small is a board member of Tulane University and a director of Griffin Industrial Realty, Inc. Mr. Small is active in World Presidents' Organization ("WPO"), Chief Executive Organization ("CEO"), Urban Land Institute, civic boards and philanthropic organizations.

MARY K. WEDDLE, 72, is a Certified Public Accountant ("CPA") and a former 19,944 — Executive Vice President of The Long & Foster Companies. Ms. Weddle is a director of United Bank. Ms. Weddle has been a director of the Company since 2004.

Ms. Weddle has spent her career in real estate and related financial services. For over 20 years, she was in management and leadership roles in the real estate industry. Her former employer, The Long & Foster Companies, was, at the time, the nation's largest, privately-held real estate company. In her most recent position as Executive Vice President and head of Operations, which she held for almost 15 years, she skillfully brought together a team responsible for a wide variety of diverse activities, such as legal, marketing, information technology, human resources, and accounting. Her expertise as head of Operations covered strategic planning and the design and implementation of efficient systems and processes for distribution to thousands of internal and external users. She also understands customer service and consumer behavior. She brings this broad and relevant experience to her role as a director of the Company and as a member of the Risk Committee and Audit Committee, where she has served as a financial expert for many years. Her designation and ongoing qualifications as a CPA give her the ability to analyze and understand the financial aspects of business.

DIRECTORS WHOSE TERMS EXPIRE IN 2023 AND NOMINEES FOR DIRECTORS				
	Amount of Beneficial Ownership of Shares of Common Stock and Options (c		s of	
Name, Age, Principal Occupation and Directorships for the Last Five Years and Experience, Qualifications and Skills (d)	Shares (a)	Options (b)	%	
GARY G. WHITE, 73, is the Principal of JRW, LLC, a consulting firm, and the President and Chief Executive Officer of Gilbert Development, Inc. He is the former Interim President of Marshall University, the former President and Chief Operating Officer of International Resource Partners LP and the former President and Chief Executive Officer of International Industries, Inc. Mr. White is also the former President and Chief Executive Officer of the West Virginia Coal Association. Mr. White is a director of United Bank. Mr. White has been a director of the Company since 2008.	38,583	_	*	
Mr. White has served in several senior management positions in the coal industry for	or over 40 yea	rs. Mr. White	also has	

Mr. White has served in several senior management positions in the coal industry for over 40 years. Mr. White also has more than 20 years of executive level experience with non-profit entities which provides him with a broad perspective on business operations. Mr. White has a good knowledge of the basic industries in the Company's primary market areas. Mr. White has been a past director of another publicly traded banking company. Mr. White brings this expertise in corporate management to his role as a director of the Company and as Chairman of the Audit Committee and as a member of the Executive, Compensation and Governance and Nominating Committees.

P. CLINTON WINTER, 75, is the President of Bray & Oakley Insurance Agency, Inc. Mr. Winter is a director of United Bank. Mr. Winter has been a director of the Company since 1996.

531,354 —

Mr. Winter has spent over 35 years working in the insurance and financial services industry. Mr. Winter's experience as President of Bray & Oakley Insurance Agency, as well as a past chairperson of an audit committee of an acquired banking company, has provided him with significant financial experience. Mr. Winter also served on the executive committee and was the chairperson of the compensation committee for this acquired banking company. Through his long experience with the insurance and financial industries, Mr. Winter possesses expertise in financial and risk management matters as well as business development and marketing. Mr. Winter brings this knowledge of financial and risk management to his role as a director of the Company, the Chairman of the Compensation Committee and as a

All Directors, Nominees and Executive Officers as a Group (26 persons) 5,273,513 739,513 4.37%

member of the Executive, Audit and Governance and Nominating Committees. Mr. Winter also serves as the Lead

Director of the independent directors of the Board.

Footnotes:

- (a) Includes stock held by United Bank's Trust Department which shares beneficial ownership as described in this footnote. The following directors each exercise voting authority over the number of shares indicated as follows: Mr. Adams, Jr., 254 shares; Ms. Weddle, 7,787 shares and Mr. Winter, 40,134 shares. United Bank's Board of Directors exercises voting authority over 2,641,650 shares held by United Bank's Trust Department. All of these shares are included in the 5,273,513 shares held by all directors, nominees and executive officers as a group. Also includes shares pledged as collateral as follows: Mr. Converse, 100,000 shares and Mr. Winter, 112,412 shares.
- (b) Beneficial ownership is stated as of March 2, 2023, including shares of common stock that may be acquired within sixty (60) days of that date through the exercise of stock options pursuant to United's Stock Option Plans.
- (c) Unless otherwise indicated, beneficial ownership shares listed represent sole voting power. The following number of shares may be held in the name of spouses, children, certain relatives, trust, estates, and certain affiliated companies as to which shared voting and/or shared investment powers may exist: Mr. Adams, 27,144 shares; Mr. Adams, Jr., 10,986 shares; Mr. McNamara, 15,475 shares; Mr. Nesselroad, 59,782 shares; Mr. Rexroad, 12,475; Mr. Small, 5,947 shares; and Mr. Winter, 37,800 shares.
- (d) United Bank is a subsidiary of United. Age is as of the record date of March 2, 2023.

^{*} Indicates the director owns less than 1% of United's issued and outstanding shares.

COMMON STOCK OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Beneficial Ownership of Directors and Named Executive Officers

As of March 2, 2023, directors of the Company and nominees owned beneficially, directly or indirectly, the number of shares of common stock indicated in the preceding table.

The Company's chief executive officer, chief financial officer, and the three other most highly compensated executive officers, other than anyone who served as a chief executive officer or chief financial officer during the year, constitute the named executive officers of the Company. The following table sets forth certain information regarding the named executive officers' beneficial ownership of common stock of United as of March 2, 2023. For purposes of this determination, the number of shares of United's common stock beneficially owned by any person or persons is calculated as a percentage of the total number of shares of United's common stock issued and outstanding as of March 2, 2023 plus the number of shares of United's common stock that may be acquired by such person within sixty (60) days of that date through the exercise of stock options pursuant to United's Stock Option Plans.

		Shares of Common Stock of the Company Beneficially Owned ⁽¹⁾		
Title of Class	Name of Officer	Number of Shares	Percent of Class	
Common Stock	Richard M. Adams	1,143,586	0.85%	
Common Stock	Richard M. Adams, Jr.	196,915	0.15%	
Common Stock	James J. Consagra, Jr.	171,391	0.12%	
Common Stock	Jerold L. Rexroad	139,382	0.10%	
Common Stock	W. Mark Tatterson	127,252	0.09%	
Common Stock	Darren K. Williams	66,128	0.05%	

Footnotes:

(1) The amounts shown represent the total shares owned directly and indirectly by such named executive officers. The number of shares includes shares that are issuable upon the exercise of all stock options currently exercisable, as follows: Mr. Adams, 282,438 shares; Mr. Adams, Jr., 93,638 shares; Mr. Consagra, 93,638 shares; Mr. Rexroad, 14,058 shares; Mr. Tatterson, 74,070 shares; and Mr. Williams, 41,273 shares. Unless otherwise indicated, beneficial ownership shares listed represent sole voting power. The following number of shares may be held in the name of spouses, children, certain relatives, trust, estates, and certain affiliated companies as to which shared voting and/or shared investment powers may exist: Mr. Adams, 27,144 shares, Mr. Adams, Jr., 10,986 shares; Mr. Rexroad, 12,475 shares; and Mr. Tatterson, 82 shares.

Principal Shareholders of United

The following table lists each shareholder of United who is the beneficial owner of more than 5% of United's common stock, the only class of stock outstanding, as of March 2, 2023 unless otherwise noted.

Title of Class	Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class
Common Stock	BlackRock, Inc. 55 East 52 nd Street, New York, NY 10055	19,774,245 (1)	14.67%
Common Stock	State Street Corporation One Lincoln Street, Boston, MA 02111	14,243,920 (2)	10.57%
Common Stock	The Vanguard Group 100 Vanguard Blvd., Malvern, PA 19355	14,016,115 (3)	10.40%
Common Stock	Dimensional Fund Advisors LP 6300 Bee Cave Road, Building 1, Austin, TX 78746	7,205,109 (4)	5.35%

Footnotes:

- (1) BlackRock, Inc. ("BlackRock") is a global investment management firm that serves institutional and retail clients, including pension funds, foundations, endowments, official institutions, insurance companies, sub-advisory relationships, high net worth individuals, family offices and private banks. BlackRock beneficially owns 19,774,245 or 14.67% of United's common stock. BlackRock holds sole dispositive authority for the 19,774,245 shares and sole voting authority over 19,491,924 shares. BlackRock's address and holdings are based solely on a Schedule 13G filing with the Securities and Exchange Commission dated January 23, 2023 made by BlackRock setting forth information as of December 31, 2022.
- (2) State Street Corporation ("State Street") is a global financial services provider that offers a flexible suite of services that spans the investment spectrum, including investment management, research and trading, and investment servicing. State Street, and certain of its subsidiaries, beneficially owns 14,243,920 or 10.57% of United's common stock. State Street holds, shared dispositive authority for the 14,243,920 shares and shared voting authority over 13,946,141 shares. State Street's address and holdings are based solely on a Schedule 13G filing with the Securities and Exchange Commission dated February 7, 2023 made by State Street setting forth information as of December 31, 2022. The Schedule 13G filing also identifies SSGA Funds Management, Inc. ("SSGA") as a subsidiary of State Street Corporation and beneficial owner of more than 5% of United's common stock. SSGA's shares are included among the 14,243,920 shares beneficially owned by State Street Corporation as reflected in the table. The filing states that SSGA has shared dispositive authority for 8,847,450 shares and shared voting authority over 8,818,794 shares.
- (3) The Vanguard Group ("Vanguard") is one of the world's largest investment management companies, serving individual investors, institutions, employer-sponsored retirement plans, and financial professionals. Vanguard beneficially owns 14,016,115 or 10.40% of United's common stock. Of these beneficially-owned shares, Vanguard holds shared voting authority over 98,604 shares, sole dispositive authority over 13,784,891 shares, and shared dispositive authority over 231,224 shares. Vanguard's address and holdings are based solely on a Schedule 13G filing with the Securities and Exchange Commission dated February 9, 2023 made by Vanguard setting forth information as of December 30, 2022.
- (4) Dimensional Fund Advisors LP ("Dimensional") is an investment adviser under Section 203 of the Investment Advisors Act of 1940, furnishes investment advice to four investment companies registered under the Investment Company Act of 1940, and serves as an investment manager or sub-advisor to certain other commingled funds, group trusts and separate accounts. Dimensional beneficially owns 7,205,109 or 5.35% of United's common stock. Of these beneficially-owned shares, Dimensional holds shared voting authority over 7,096,914 shares and sole dispositive authority over 7,205,109 shares. Dimensional's address and holdings are based solely on a Schedule 13G filing with the Securities and Exchange Commission dated February 14, 2023 made by Dimensional setting forth information as of December 30, 2022.

Delinquent Section 16(a) Reports

Section 16(a) of the Securities Exchange Act of 1934 requires our directors, executive officers and beneficial owners of more than ten percent of our common stock to file reports of holdings and transactions in United shares with the Securities and Exchange Commission ("SEC"). To our knowledge, based solely on our review of the copies of such reports furnished and written representations, no person required to file such reports during 2022 failed to file such reports on a timely basis or failed to file a report.

Related Shareholder Matters

The following table discloses the number of outstanding options granted by United to participants in equity compensation plans, as well as the number of securities remaining available for future issuance under these plans, as of December 31, 2022. The table provides this information for equity compensation plans that have and have not been approved by shareholders.

Plan Category	Number of Securities to be issued upon exercise of outstanding options	Weighted-average exercise price of outstanding options	Number of securities remaining available for future issuance under equity compensation plans
Equity Compensation Plans approved by Shareholders	1,255,269	\$ 37.06	1,618,931
Equity Compensation Plans not approved by Shareholders (1)	_		_
Total	1,255,269	\$ 37.06	1,618,931

Footnotes:

(1) The table does not include information for equity compensation plans assumed by United in connection with mergers and acquisitions and pursuant to which there remain outstanding options (collectively, "Assumed Plans"). The Assumed Plans include remaining outstanding options from the Community Bankers Trust Corporation, Carolina Financial Corporation, Cardinal Financial Corporation, Bank of Georgetown, and Virginia Commerce Bancorp, Inc. mergers. A total of 245,943 shares of United common stock may be purchased under the Assumed Plans, at a weighted average exercise price of \$22.32. No further grants may be made under any Assumed Plan.

GOVERNANCE OF THE COMPANY

Board Leadership Structure

The Board does not have a fixed policy regarding the separation of the offices of the Chairman and the Chief Executive Officer and believes it should maintain the flexibility to establish a leadership structure that fits the needs of the Company and its shareholders at any particular point in time. The Board of Directors regularly evaluates the Board's leadership structure to ensure it continues to be in the best interest of the Company and its shareholders. The Board is led by a Chairman, selected by the Board, who moved to the Executive Chairman role as of April 1, 2022 related to the naming of a new Chief Executive Officer.

On April 1, 2022, the Company separated the roles of the Chairman of the Board and the Company's Chief Executive Officer. Effective April 1, 2022, Richard M. Adams became the Company's Executive Chairman and Richard M. Adams, Jr. was appointed the Company's Chief Executive Officer.

Mr. Adams moved to Executive Chairman after serving as the Company's Chief Executive Officer and the Chairman of the Board since 1984. Prior to this, Mr. Adams served as the Chief Executive Officer of The

Parkersburg National Bank ("PNB"), the predecessor to United, from 1975 to 1984, and as the Chairman of the Board of PNB from 1976 to 1984. Mr. Adams has been a director of United since 1984. Mr. Adams has worked in the banking industry for more than 50 years and has successfully served as the Company's Chairman and Chief Executive Officer for over 45 years. Mr. Adams is a significant shareholder reporting beneficial ownership of 1,143,586 shares, closely aligning his interests with those of the Company's shareholders.

Prior to being appointed as the Company's Chief Executive Officer, Mr. Adams, Jr. successfully served as the Company's President for over 7 years and has served in a managerial capacity at the Company for over 21 years. Mr. Adams, Jr. had been President of the Company since 2014 and Executive Vice President of the Company from 2000 to 2014. Mr. Adams, Jr. is the Vice Chairman of United Bank. Mr. Adams, Jr. joined the Company in 1994. Also effective April 1, 2022, Mr. Adams, Jr. was appointed a director of the Company. Mr. Adams, Jr. has the banking experience and expertise necessary to understand the opportunities and challenges facing the Company, and he possesses the requisite leadership and management skills to promote and execute the Company's values and strategy. Mr. Adams, Jr. beneficially owns 196,915 shares of United stock.

The Board of Directors recognizes the importance of a strong independent board. The Board of Directors maintains a supermajority of independent directors, designates a lead independent director, has regular meetings of the independent directors in executive session without the presence of insiders, has a succession plan for incumbent management, determines management compensation by a committee of independent directors, and the Company's operations are highly regulated.

P. Clinton Winter serves as the Board of Directors' Lead Independent Director. The Lead Independent Director's duties and responsibilities include: setting the agenda for and presiding over meetings of the independent directors; advising the Executive Chairman as to the quality, quantity, and timeliness of the flow of information from the Company's management that is necessary for the independent directors to effectively and responsibly perform their duties; acting as a "sounding board" and advisor to the Executive Chairman; contributing to the performance review of the Executive Chairman; and staying informed about the strategy and performance of the Company and reinforcing that expectation for all Board members.

Mr. Winter is the Chairman of the Compensation Committee, and also serves on the Board of Directors' Audit, Executive, and Governance and Nominating Committees. He has been a director of the Company since 1996 and is a significant shareholder with reported beneficial ownership of 531,354 shares.

Independence of Directors

The Governance and Nominating Committee of the Board of Directors annually reviews the relationships of each member of the Board of Directors to determine whether each director and each nominee for director is independent. This determination is based on both subjective and objective criteria developed by the NASDAQ listing standards and the SEC rules. The determination made by the Governance and Nominating Committee is then submitted to the Board of Directors to permit the Board of Directors to affirmatively determine whether each director and each nominee for director has any relationship which would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.

The Governance and Nominating Committee met on February 23, 2023, to determine the independence of the current members and the nominees for director of the Board of Directors. At the meeting, the Governance and Nominating Committee reviewed the directors' responses to a questionnaire asking about their relationships with the Company (and those of their immediate family members) and other potential conflicts of interest, as well as information provided by management related to transactions, relationships, or arrangements between the Company and the directors or parties related to the directors.

Based on the subjective and objective criteria developed by the NASDAQ listing standards and the SEC rules, the Governance and Nominating Committee determined that the following current members of the Board of Directors are independent: Charles L. Capito, Jr., Peter A. Converse, Dr. Patrice A. Harris, Diana Lewis Jackson, J. Paul McNamara, Mark R. Nesselroad, Lacy I. Rice, III, Albert H. Small, Jr., Mary K. Weddle, Gary G. White and P. Clinton Winter.

The NASDAQ listing standards contain additional requirements for members of the Compensation Committee, the Audit Committee and the Governance and Nominating Committee. All of the directors serving on each of these committees are independent under the additional requirements applicable to such committees.

The Governance and Nominating Committee also considered the following relationships in evaluating the independence of the Company's independent directors and determined that none of the relationships constitute a material relationship with the Company.

- United's subsidiaries provided lending and/or other financial services to certain members of the Company's Board of Directors, their immediate family members, and/or their affiliated organizations during 2022 in the ordinary course of business and on substantially the same terms as those available to unrelated parties. These relationships satisfied the standards for independence.
- Peter Converse received \$120,000 in each of 2020, 2021 and 2022 for services performed under a contract with United Bank as an independent contractor. Because Mr. Converse has not been paid more than \$120,000 in the last three years and his relationship with United Bank is that of an independent contractor, Mr. Converse satisfied the standards for independence.
- JRW, LLC rents office space from United Bank at its Aracoma, West Virginia location. Gary White is the sole owner of JRW, LLC. The total amount of rent paid to United Bank by JRW, LLC was well below the \$120,000 threshold standard set forth in the NASDAQ listing standards and the SEC rules and therefore satisfied the standards for independence.
- Albert H. Small, Jr. owns an interest in Commerce Building Associates in an aggregate amount of less than 4%. United Bank commenced leasing office space from Commerce Building Associates in 2019 and paid \$516,422 in rent in 2022. Because Mr. Small's interest in this partnership is less than 10% and he is not a general partner, this relationship satisfies the standards for independence.
- Action Facilities Management, Inc., an entity affiliated with Diana Lewis Jackson, was awarded a contract, using a competitive bid process, to provide unarmed security guard services for the Company's banking subsidiary in 2022. Payments for these services did not exceed 5% of Action Facilities Management, Inc.'s revenues for 2022, and therefore, the relationship satisfied the standards for independence.

The Governance and Nominating Committee determined that the following current members of the Board of Directors and the nominees for director are not independent: Richard M. Adams, Richard M. Adams, Jr., Michael P. Fitzgerald and Jerold L. Rexroad. Messrs. Adams, Adams, Jr., Fitzgerald and Rexroad are not independent because these directors are currently employed by the Company.

The Board of Directors reviewed and approved the determinations made by the Governance and Nominating Committee.

Risk Management Oversight

The Board of Directors' role in the risk management process is to provide oversight to ensure an effective Enterprise Risk Management Program is in place. This program and the processes related thereto

focus on the following nine risk categories: capital risk, credit risk, liquidity risk, information security risk, market risk, operational risk, regulatory risk, reputational risk, and strategic risk. The Board of Directors, through the adoption of Company policies, defines risk exposure limits for each of these risk categories, taking into consideration the Company's strategic goals and objectives, as well as current market conditions.

The Board of Directors risk management oversight is provided primarily by the Board of Directors' Risk Committee. This oversight includes the appointment and annual review of the Company's Corporate Risk Manager, the approval of outsourced or co-sourced risk management arrangements, the review of significant reports to management prepared by the Company's Risk Management Department and the timeliness of management's responses, and the discussion with management regarding the responsibilities, budget, staffing, and scope of the Company's Risk Management Department.

At the management level, the ultimate responsibility for oversight of the risk management function lies with the Corporate Risk Manager. The Corporate Risk Manager is an executive officer of the Company who reports directly to the Risk Committee Chairman. The Corporate Risk Manager provides regular risk management reports to the Risk Committee and the full Board of Directors, as well as at meetings of the independent directors.

The Corporate Risk Manager has established a Corporate Risk Management Committee at the Company level, to serve as the Company's primary risk management forum for analyzing policy. The objective of this committee is to promote proper risk management practices throughout the Company and to serve as the vehicle for the oversight of the risk management guidelines contained in the Company's Corporate Risk Management and Control Policy. On a regular basis, the Corporate Risk Management Committee prepares risk management reports for presentation to the Risk Committee and the full Board of Directors.

In addition to the oversight of the Risk Committee, the Board of Directors' Compensation Committee oversees the Company's compensation policies and arrangements to ensure they encourage appropriate levels of risk taking by management with respect to the Company's strategic goals and to determine whether any of them give rise to risks that are reasonably likely to have a material adverse effect on the Company. The Board of Directors' Governance and Nominating Committee also plays a key role related to risk management by ensuring the Company's leadership structure is appropriate and by carefully reviewing the responsibilities of each Board Committee to ensure that all significant risk categories are addressed by at least one Committee.

The Audit Committee, the Compensation Committee, the Risk Committee and the Governance and Nominating Committee are comprised entirely of independent directors.

Board and Committee Membership

The committee descriptions and membership set forth below are those applicable as of the mailing date of this proxy statement.

During 2022, the Board of Directors met seven (7) times. The Board of Directors of the Company has five (5) standing committees: The Executive Committee, Audit Committee, Compensation Committee, Risk Committee and Governance and Nominating Committee. During 2022, each incumbent director attended 75% or more of the aggregate of the total number of meetings of the Board of Directors and all committees of the Board on which he or she served. Although there is no formal written policy, attendance at the annual meeting by directors is expected. All fifteen of the incumbent directors of United attended the 2022 Annual Meeting. The Company's independent directors held two (2) meetings during 2022.

The Executive Committee

The Executive Committee is currently comprised of seven (7) directors, Richard M. Adams, Chairman, Richard M. Adams, Jr., Peter A. Converse, J. Paul McNamara, Mark R. Nesselroad, Gary G. White, and P. Clinton Winter. The Executive Committee exercises all the authority of the Board of Directors whenever the Board of Directors is not meeting unless prohibited by law or the provisions of the Amended and Restated Articles of Incorporation or Restated Bylaws of the Corporation. The Board of Directors has specifically empowered the Executive Committee to investigate mergers and acquisitions by marshaling necessary information and data to evaluate the advisability of mergers and acquisitions and to report their findings to the Board of Directors. The Board of Directors may accept, ratify, approve, amend, modify, repeal or change the actions of the Executive Committee. The Executive Committee is governed by the Executive Committee charter which is available on the corporate website under Investor Relations, Corporate Overview and Governance Documents at "www.ubsi-inc.com". During 2022, the Executive Committee met three (3) times.

The Audit Committee

The Audit Committee has the primary responsibility to review and evaluate significant matters relating to audit, internal control and compliance. It reviews, with representatives of the independent registered public accounting firm, the scope and results of the audit of the financial statements, audit fees and any recommendations with respect to internal controls and financial matters. The Audit Committee is governed by the Audit Committee charter which is available on the corporate website under Investor Relations, Corporate Overview and Governance Documents at "www.ubsi-inc.com". Current members of this committee are Gary G. White, Chairman, Mark R. Nesselroad, Lacy I. Rice, III, Mary K. Weddle, and P. Clinton Winter. The Audit Committee met four (4) times during 2022. All members of the Audit Committee are independent directors as defined in the NASDAQ listing standards and the SEC rules.

Audit Committee Financial Expert

The Board of Directors has determined that all audit committee members are financially literate under the NASDAQ listing standards. The Board also determined that Mary K. Weddle qualifies as an "audit committee financial expert" as defined by the SEC rules adopted pursuant to the Sarbanes-Oxley Act of 2002. For the relevant qualifications and experience of Ms. Weddle as an "audit committee financial expert", please refer the section of this proxy statement entitled "Directors Whose Terms Expire in 2023 and Nominees for Directors."

The Compensation Committee

The Compensation Committee approves executive officer and director compensation. The Compensation Committee is composed solely of independent directors as independence is defined under the NASDAQ listing standards and the SEC rules. Current members of this committee are P. Clinton Winter, Chairman, Dr. Patrice A. Harris, J. Paul McNamara, Mark R. Nesselroad and Gary G. White. The Compensation Committee met three (3) times during 2022. The Compensation Committee is governed by the Compensation Committee charter which is available on the corporate website under Investor Relations, Corporate Overview and Governance Documents at "www.ubsi-inc.com".

The Compensation Committee's primary processes and procedures for consideration and determination of executive compensation as well as any delegation of its authority with respect to compensation decisions can be found in the Compensation Discussion and Analysis section under the headings "Role of Executive Officers and the Committee in Compensation Decisions" and "Overview of Compensation Program."

The Compensation Committee is also responsible for evaluating the compensation of our directors and recommending changes for consideration by the independent directors of the Board when appropriate. The Compensation Committee uses peer group information when evaluating the compensation of our directors. Compensation for our directors who served on United's Board of Directors in 2022 can be found in the Director Compensation table on page 66.

At its February 23, 2023 meeting, the Compensation Committee decided to change its formal name to the "Compensation and Human Capital Committee," which will be the name used going forward.

The Risk Committee

The Risk Committee provides oversight of the Company's corporate risk structure and the processes established to identify, measure, manage and monitor United's significant financial and other risk exposures including capital risk, credit risk, liquidity risk, information security risk, market risk, operational risk, regulatory risk, reputational risk, and strategic risk. In particular, the Risk Committee is responsible for oversight of enterprise risk management, including assessing climate-related risk, customer due diligence, complaint management, legal risk, and fair and responsible banking. The Risk Committee periodically reviews management's strategies and policies for assessing and managing risk including, but not limited to, the approval of the overall risk appetite, review of the risk management structure. The Risk Committee also reviews capital management activities and make recommendations, as appropriate, to the Board of Directors.

The Risk Committee is composed solely of independent directors as independence is defined under the NASDAQ listing standards and the SEC rules. Current members of this committee are Mark R. Nesselroad, Chairman, Charles L. Capito, Jr., Diana Lewis Jackson, J. Paul McNamara and Mary K. Weddle. Theodore J. Georgelas served on the Risk Committee during 2022 until his retirement from the board on May 11, 2022. The Risk Committee met four (4) times during 2022. The Risk Committee is governed by the Risk Committee charter which is available on the corporate website under Investor Relations, Corporate Overview and Governance Documents at "www.ubsi-inc.com".

The Governance and Nominating Committee

The purpose of the Governance and Nominating Committee is to evaluate and recommend candidates for election as directors, make recommendations concerning the size and composition of the Board of Directors, develop and implement United's corporate governance policies, approve annual director nominees for and any subsequent changes in the subsidiary bank's board, develop specific criteria for director independence, and assess the effectiveness of the Board of Directors. The Governance and Nominating Committee is composed entirely of independent directors as independence is defined under the NASDAQ listing standards and the SEC rules. Members of this committee are J. Paul McNamara, Chairman, Dr. Patrice A. Harris, Mark R. Nesselroad, Gary G. White, and P. Clinton Winter. The Governance and Nominating Committee met three (3) times during 2022. The charter for this committee is available on the corporate website under Investor Relations, Corporate Overview and Governance Documents at "www.ubsi-inc.com".

Board Selection, Nomination and Composition. Nominations to the Board of Directors by a shareholder may be made only if such nominations are made in accordance with the procedures set forth in Article II, Section 5 of the Restated Bylaws of United, which section is set forth in full below:

Section 5. Nomination of directors. Directors shall be nominated by the Board prior to the giving of notice of any meeting of shareholders wherein directors are to be elected. Additional nominations of

directors may be made by any shareholder; provided that such nomination or nominations must be made in writing, signed by the shareholder and received by the Chairman or President no later than ten (10) days from the date the notice of the meeting of shareholders was mailed; however, in the event that notice is mailed less than thirteen (13) days prior to the meeting, such nomination or nominations must be received no later than three (3) days prior to any meeting of the shareholders wherein directors are to be elected.

In identifying nominees and evaluating and determining whether to nominate a candidate for a position on United's Board, the Committee considers the criteria outlined in United's Corporate Governance Policy and Guidelines, which include the independence of the proposed nominee, diversity, age, skills and experience in the context of the needs of the Board of Directors. United's Corporate Governance Policy and Guidelines is available on the corporate website under Investor Relations, Corporate Overview and Governance Documents at "www.ubsi-inc.com". While United does not have a separate policy with regard to the consideration of diversity in identifying director nominees, the Committee will review available information about the candidates including gender, race, and ethnicity, as well as the candidate's diverse individual background and geographic location. United regularly assesses the size of the Board, whether any vacancies are expected due to retirement or otherwise, and the need for particular expertise on the Board. Candidates may come to the attention of the Committee from current Board members, shareholders, professional search firms, officers or other persons. The Committee will consider and review all candidates in the same manner regardless of the source of the recommendation.

Board Diversity Matrix. The following table discloses United's board level diversity statistics. The information provided below was based on voluntary self-identification by members of United's Board of Directors.

Board Diversity Matrix As of December 31, 2022				
Total number of Directors	Total number of Directors 15			
	Female	Male	Non-Binary	Did Not Disclose Gender
Part I: Gender Identity				
Directors	3	12		
Part I: Demographic Background				
African American or Black	2	_	_	
Alaskan Native or Native American	_	_	_	
Asian	_	_	_	
Hispanic or Latinx	_	_	_	
Native Hawaiian or Pacific Islander	_	_		
White	1	12		
Two or More Races or Ethnicities			_	_
LGBTQ+	_			
Did Not Disclose Demographic Background	_			

Board Refreshment. Longer-serving directors have been able to develop, over a period of time, increasing insight into the Company and its operations and, therefore, provide an increasing contribution to the Board as a whole. As such, United's Board does not believe it should establish term limits. At the same time,

the Board recognizes the importance of board refreshment to help ensure an appropriate balance of experience and perspectives on the Board. To promote board refreshment, United's Corporate Governance Policy and Guidelines states that the retirement of a director should normally occur at the end of the term in which he or she becomes seventy-five years of age.

In accordance with Article III, Section 2 of the Restated Bylaws of United, directors shall be elected at each annual meeting of the shareholders, or any adjournment thereof, to serve until the next annual meeting of the shareholders or until their offices shall be declared vacant, or until their successors are elected and qualified; provided, however, the directors at any duly called meeting, without shareholder approval, may elect, during any calendar year, directors for any vacancies who shall serve until the next annual meeting of shareholders or until their successors are elected and qualified; and provided, further, that at any time during the year the directors may enlarge the number of directors and may fill those vacancies or may decrease the number of directors but no such decrease shall have the effect of shortening or terminating the term of any incumbent director.

We have a mix of newer and longer-term directors nominated for election at the 2023 Annual Meeting. Of the fifteen incumbent director nominees, six have joined the Board in the last three years (in 2022, 2021 and 2020) and eight have joined since our 2016 Annual Meeting, ensuring fresh perspectives.

Annual Performance Evaluation. The Board of Directors conducts an annual self-evaluation to determine whether it and its Committees are functioning effectively. The Governance and Nominating Committee receives comments from all directors and reports annually to the Board with an assessment of the Board's performance. This assessment is discussed with the full Board following the end of each fiscal year. The assessment focuses on the Board's contribution to the Company and on areas in which the Board or management believes that the Board could improve.

Board Resignation Situations. It is the policy of the Board of Directors that if a nominee for director who is an incumbent director does not receive a majority of the votes cast in an uncontested election or at any meeting for the election of directors at which a quorum is present, the director shall promptly tender his or her resignation to the Board of Directors. The Board's Governance and Nominating Committee shall make a recommendation to the Board of Directors as to whether to accept or reject the tendered resignation, or whether other action should be taken. The Board of Directors shall act on the tendered resignation, taking into account the Governance and Nominating Committee's recommendation. The Governance and Nominating Committee in making its recommendation, and the Board of Directors in making its decision, may each consider any factors or other information that it considers appropriate and relevant. The director who tenders his or her resignation shall not participate in the recommendation of the Governance and Nominating Committee or the decision of the Board of Directors with respect to his or her resignation. If such incumbent director's resignation is not accepted by the Board of Directors, such director shall continue to serve until the next annual meeting and until his or her successor is duly elected, or his or her earlier resignation or removal. If a director's resignation is accepted by the Board of Directors, then the Board of Directors, in its sole discretion, may fill any resulting vacancy pursuant to the provisions of the Restated Bylaws. In addition, those individual Directors who change their principal occupation, position, or responsibility they held when they were elected to the Board should submit their resignation from the Board. It is not the sense of the Board that in every instance the directors who retire or change from the position they held when they joined the Board should necessarily leave the Board. There should, however, be an opportunity for the Board, through the Governance and Nominating Committee, to review the continued appropriateness of Board membership under the circumstances.

Minimum Stock Ownership Requirements

The following is a summary of the minimum stock ownership requirements for outside directors and executive officers:

- Outside directors must beneficially own at least 5,000 shares of the Company's common stock and options;
- The Chief Executive Officer must beneficially own at least six times (6x) his or her base salary in shares of the Company's common stock and options; and
- The executive officers (not including the Chief Executive Officer) must beneficially own at least three times (3x) his or her salary in shares of the Company's common stock and options.

Anti-Hedging and Pledging Policy

At a meeting held on February 23, 2015, the Board approved a policy whereby the outside directors and the executive officers of United are prohibited from hedging their ownership of United stock, including trading in publicly-traded options, puts, calls, or other derivative instruments related to United stock.

The policy also prohibits its members and named executive officers from, directly or indirectly, pledging the Company's equity securities. For these purposes, "pledging" includes the intentional creation of any form of pledge, security interests, deposit, lien or other hypothecation, including the holding of shares in a margin account, that entitles a third-party to foreclose against, or otherwise sell, any equity securities, whether with or without notice, consent, default or otherwise, but does not include either the involuntary imposition of liens, such as tax liens arising from legal proceedings, or customary purchase and sale agreements, such as Rule 10b5-1 plans. All existing pledging arrangements in effect as of February 23, 2015 were grandfathered. Any exceptions to this policy must be approved by the Chairman of the Governance and Nominating Committee and the Chief Executive Officer. As of March 2, 2023, the number of shares pledged by Board members and the named executive officers was 0.16% of the common shares outstanding. Over the last five years, the aggregate number of shares pledged has not exceeded 1% of common shares outstanding.

Related Party Transactions

Policies and Procedures. The Board of Directors has adopted a written policy and procedure for review, approval and monitoring of transactions involving the Company and "related persons" (directors and executive officers or their immediate families, or shareholders owning five percent or greater of the Company's outstanding stock). The policy covers any related person transaction that meets the minimum threshold for disclosure in the proxy statement under the relevant SEC rules (generally, transactions involving amounts exceeding \$120,000 in which a related person has a direct or indirect material interest).

Related person transactions must be approved by the Audit Committee of the Board (the "Committee"). At each calendar year's first regularly scheduled Committee meeting, management recommends related person transactions to be entered into by the Company for that calendar year, including the proposed aggregate value of such transactions if applicable. After review, the Committee approves or disapproves such transactions, and at each subsequently scheduled meeting, management will update the Committee as to any material change to proposed transactions.

The Committee will consider all of the relevant facts and circumstances available to the Committee, including whether the transaction is on terms comparable to those that could be obtained in arm's length

dealings with an unrelated third person and whether the transaction violates any requirements of the Company's financing agreements.

In the event management recommends any further related person transactions subsequent to the first calendar year meeting, such transactions may be presented to the Committee for approval or preliminarily entered into by management subject to ratification by the Committee; provided that if ratification shall not be forthcoming, management will make all reasonable efforts to cancel or annul such transaction.

All related party transactions since January 1, 2022, which were required to be reported in this proxy statement, were approved by the Committee in accordance with United's Related Party Transaction Policy.

Description of Related Person Transactions. United's banking subsidiary has had, and expects to have in the future, banking transactions with United and with its officers, directors, principal shareholders, or their interests (entities in which they have more than a 10% interest). The transactions, which at times involved loans in excess of \$120,000, were in the ordinary course of business, were made on substantially the same terms, including interest rates, collateral and repayment terms as those prevailing at the time for comparable transactions with persons not related to United and did not involve more than the normal risk of collectability or present other unfavorable features. United's subsidiary bank is subject to federal statutes and regulations governing loans to officers and directors and loans extended to officers and directors are in compliance with such laws and are exempt from insider loan prohibitions included in the Sarbanes-Oxley Act of 2002.

In addition to the normal banking transactions described above, the Company entered into an agreement with Action Facilities Management, Inc. to provide unarmed security guard services at two locations for the Company's subsidiary bank. Diana Lewis Jackson, a Director of the Company, is the President and majority owner of Action Facilities Management, Inc. Fees paid to Action Facilities Management, Inc. for such services was \$249,697 in 2022, which were less than 5% of Action Facilities Management, Inc.'s revenues for 2022.

Executive Officers

Set forth below are the executive officers of United and their principal occupation for the past five years.

Name	Age (1)	Present Position	Principal Occupation and Banking Experience During the Last Five Years (2)
Richard M. Adams	76	Executive Chairman since April 1, 2022 – United; Chairman of the Board – United Bank, a subsidiary of United	Executive Chairman – United; Chairman of the Board – United Bank; Chairman of the Board & Chief Executive Officer – United; Chairman of the Board & Chief Executive Officer – United Bank, Inc., a former subsidiary of United
Richard M. Adams, Jr.	54	Chief Executive Officer since April 1, 2022 – United; Vice Chairman – United Bank	Chief Executive Officer – United; Vice Chairman – United Bank; President – United; President – United Bank, Inc.
James J. Consagra, Jr.	62	President since April 1, 2022 – United; Chief Executive Officer – United Bank	President – United; Chief Executive Officer – United Bank; Chief Operating Officer – United; Executive Vice-President – United; President – United

Name	Age (1)	Present Position	Principal Occupation and Banking Experience During the Last Five Years ⁽²⁾	
Ross M. Draber	35	Chief Operating Officer since May 11, 2022 – United; Executive Vice-President since May 11, 2022 – United	Chief Operating Officer – United; Executive Vice-President – United; Chief Administration Officer – United; Chief Operating Officer – United Bank	
Douglas B. Ernest	58	Chief Credit Officer since 2015 – United; Executive Vice-President since 2014 – United; Executive Vice-President – United Bank	Chief Credit Officer & Executive Vice-President – United; Executive Vice President – United Bank and United Bank, Inc.	
Julie R. Gurtis	60	Executive Vice-President – United since May 11, 2022; President – United Bank	Executive Vice-President – United; President – United Bank; Chief Commercial Banking Officer – United Bank	
Matthew L. Humphrey	43	Executive Vice-President – United since May 11, 2022; Head of Wealth Management since May 11, 2022; Chief Executive Officer & President of United Brokerage Services, Inc., an indirect subsidiary of United	Executive Vice-President – United; Head of Wealth Management – United; Chief Executive Officer & President of United Brokerage Services, Inc.	
Charles J. Mildren	51	Executive Vice-President – United since May 11, 2022; Chief Consumer Banking Officer – United since May 11, 2022; President of United Title Company, a subsidiary of United Bank	Executive Vice-President – United; Chief Consumer Banking Officer – United; President of United Title Company; Chief Consumer Banking Officer – United Bank	
Michael Proctor	39	Executive Vice-President – United since May 11, 2022; Chief Commercial Banking Officer – United since May 11, 2022	Executive Vice-President – United; Chief Commercial Banking Officer – United	
Jerold L. Rexroad	62	Executive Vice-President since May 2020 – United; Chairman of Crescent Mortgage Company, an indirect subsidiary of United	Executive Vice-President – United; Chairman of Crescent Mortgage Company; President & Chief Executive Officer – Carolina Financial Corporation	
Anna J. Schultheis	63	Executive Vice-President – United since May 11, 2022; Corporate Secretary & Secretary to the Board – United since 2010	Executive Vice-President – United; Corporate Secretary & Secretary to the Board – United	
Ami L. Shaver	51	Executive Vice-President – United since May 11, 2022; Head of Human Resources – United since 2021	Executive Vice-President – United; Head of Human Resources – United; Director of Retail Sales & Service – United Bank	
W. Mark Tatterson	47	Chief Financial Officer and Treasurer since 2015 – United; Executive Vice-President since 2011 – United; Chief Financial Officer – United Bank	Chief Financial Officer, Treasurer & Executive Vice-President – United; Chief Financial Officer – United Bank; Chief Financial Officer & Senior Vice-President – United Bank, Inc.	

Name	Age (1)	Present Position	Principal Occupation and Banking Experience During the Last Five Years (2)
Darren K. Williams	50	Chief Risk and Information Officer since September of 2020 – United; Executive Vice-President since 2014 – United; Executive Vice-President – United Bank	Chief Risk and Information Officer & Executive Vice-President – United; Chief Risk Officer – United; Executive Vice- President – United Bank

Footnotes:

- (1) Age is as of the record date of March 2, 2023.
- (2) United Bank, a Virginia corporation, and United Bank, Inc. were banking subsidiaries of United. United Bank, Inc. merged with and into United Bank effective November 10, 2017.

Family Relationships

Richard M. Adams and Richard M. Adams, Jr. are father and son.

CORPORATE SOCIAL RESPONSIBILITY

The core elements of a successful environmental, social, and corporate governance ("ESG") program – strong risk management, providing excellence in service to our stakeholders, and planning for long-term sustainability - are at the core of what United and its leadership do every day. The Board of Directors has ultimate oversight of the Company's ESG practices and initiatives. The Board has tasked the Governance & Nominating Committee with monitoring the Company's progress and efforts. The Board Risk Committee has oversight of ESG-related items that are incorporated within the enterprise risk management program. This includes climate-related risk, information security, customer due diligence, complaint management, legal and reputational risk, and fair and responsible banking. Executive management meets regularly to set strategy, priorities, and pace of program advancement. United is enhancing its ESG program through expanding disclosures across ESG pillars, sustaining our strong community commitment, providing a variety of training opportunities at various levels of the company on ESG-related areas, calculating our scope 1 and 2 GHG emissions and evaluating opportunities to lower them, incorporating climate into our enterprise risk management program, hosting quarterly diversity, equity, and inclusion ("DE&I") employee liaison courageous conversations and developing a DE&I dashboard. In 2023, we will continue to expand and enhance our ESG program and disclosures, which will be available on our website at www.bankwithunited.com/esg. The ESG and other information posted on our web site is not part of or incorporated by reference into this Proxy Statement.

PROPOSAL 2: RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Subject to ratification by United's shareholders, United's Audit Committee has selected Ernst & Young LLP ("Ernst & Young"), Charleston, West Virginia as the independent registered public accounting firm for United to audit the consolidated financial statements of United and its subsidiaries for the fiscal year ending December 31, 2023. Ernst & Young has audited the financial statements of United and its subsidiaries since 1986.

Representatives of Ernst & Young will be present at the Annual Meeting and will have an opportunity to make a statement if they desire to do so. Such representatives of the firm will be available to respond to appropriate shareholder inquiries at the Annual Meeting.

The affirmative vote of a majority of votes cast on this proposal is required for the approval of this proposal. In determining whether the proposal has received the requisite number of affirmative votes, abstentions and broker non-votes will be disregarded and will have no effect on the outcome of the vote.

Shareholder ratification of the selection of Ernst & Young as our independent registered public accounting firm is not required by our Bylaws or otherwise. However, the Board of Directors is submitting the selection of Ernst & Young to the shareholders for ratification as a matter of good corporate practice. If the shareholders fail to ratify the selection, the Audit Committee will terminate Ernst & Young as the Company's independent registered public accounting firm and direct the appointment of a different firm. Even if the selection is ratified, the Audit Committee and the Board of Directors in their discretion may direct the appointment of different independent auditors at any time during the year if they determine that such a change would be in the best interests of the Company and its shareholders.

The Audit Committee and the Board of Directors recommends a vote "FOR" the ratification of Ernst & Young as the independent registered accounting firm for United.

AUDIT COMMITTEE AND INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Audit Committee Report

The Audit Committee reviews United's financial reporting process on behalf of the Board of Directors and is responsible for appointment, compensation and oversight of the external auditor. Management has the primary responsibility for the financial statements and the reporting process including the systems of internal control. United's independent registered public accounting firm is responsible for expressing an opinion on the conformity of the consolidated financial statements with U.S. generally accepted accounting principles and on the effectiveness of internal control over financial reporting. In fulfilling its oversight responsibilities, the Audit Committee reviewed and discussed with management and the independent registered public accounting firm the 2022 consolidated financial statements. This discussion included the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments and the clarity of disclosures in the consolidated financial statements.

The Audit Committee discussed with the independent registered public accounting firm the matters required to be discussed under Auditing Standard No. 1301, Communications with Audit Committees, as adopted by the Public Company Accounting Oversight Board ("PCAOB"). In addition, the Audit Committee received from the independent registered public accounting firm the written disclosures and the letter required by PCAOB Ethics and Independence Rule 3526, Communication with Audit Committees Concerning Independence, and discussed with them their independence from the Company and its management. The Audit Committee determined that all services provided to the Company by the independent registered public accounting firm, including non-audit services, are compatible with the auditors' independence.

In reliance on the review and discussions referred to above, the Audit Committee recommended to the Board of Directors, and the Board of Directors approved, that the consolidated financial statements and management's report on the effectiveness of internal control over financial reporting be included in United's Annual Report on Form 10-K for the year ended December 31, 2022, for filing with the Securities and Exchange Commission.

No member of the Audit Committee is a former or current officer or employee of United.

Audit Committee

Gary G. White, Chairman Mark R. Nesselroad Lacy I. Rice, III Mary K. Weddle P. Clinton Winter

Pre-Approval Policies and Procedures

The Audit Committee has adopted a policy that requires advance approval of all audit, audit-related, tax services and other services performed by the independent registered public accounting firm. The policy provides for pre-approval by the Audit Committee of specifically defined audit and non-audit services. Unless the specific service has been previously pre-approved with respect to that year, the Audit Committee must approve the permitted service before the independent auditor is engaged to perform it. The Audit Committee has delegated to the Chair of the Audit Committee authority to pre-approve permitted services provided that the Chair reports any decisions to the Committee at its next scheduled meeting. During 2022 and 2021, all services related to the audit, audit-related and tax fees described below provided by Ernst & Young LLP were pre-approved by the Audit Committee.

Independent Registered Public Accounting Firm Fees Information

Audit Fees. Fees for audit services were \$1,662,796 in 2022 and \$1,600,576 in 2021, including fees associated with the annual audit, the reviews of United's quarterly reports on Form 10-Q and annual report on Form 10-K, and required statutory audits as well as the audit of management's assertion on the effectiveness of internal control over financial reporting.

Audit-Related Fees. Fees for audit-related services were \$275,950 in 2022 and \$273,200 in 2021. Audit-related services principally include audits of certain subsidiaries, employee benefit plans, and other attest services not classified as audit.

Tax Fees. Fees for tax services, including tax compliance, tax advice and tax planning were \$339,995 in 2022 and \$250.875 in 2021.

PROPOSAL 3: APPROVAL OF, ON AN ADVISORY BASIS, THE COMPENSATION OF UNITED'S NAMED EXECUTIVE OFFICERS

In accordance with Section 14A of the Exchange Act, shareholders will be asked to provide their support with respect to the compensation of United's named executive officers by voting on an advisory, nonbinding resolution.

The executive officers named in the summary compensation table set forth in this proxy statement and deemed to be United's "named executive officers" are Richard M. Adams, Richard M. Adams, Jr., James J. Consagra, Jr., Jerold L. Rexroad, W. Mark Tatterson and Darren K. Williams.

Shareholders are urged to read the compensation information on the following pages of this proxy statement which discusses the compensation policies and procedures with respect to United's named executive officers and vote on the following advisory, nonbinding resolution.

RESOLVED, that the shareholders approve, on an advisory basis, the compensation paid to United's named executive officers, as disclosed in this proxy statement pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the compensation tables and narrative discussion.

As detailed in the Compensation Discussion and Analysis beginning below, United's compensation for its named executive officers is in line with its peer group identified on page 33 ("Proxy Peer Group") while United's financial performance continues to be superior to its Proxy Peer Group's financial performance. In

addition, United's Compensation Committee has reviewed the Company's compensation policies and believes that United's policies do not promote unnecessary risk-taking nor are they reasonably likely to have a material adverse effect on the Company.

This advisory vote, commonly referred to as a "say-on-pay" advisory vote, is nonbinding on the Board of Directors. Although nonbinding, the Board of Directors and the Compensation Committee value constructive dialogue on executive compensation and other important governance topics with shareholders and encourage all shareholders to vote their shares on this matter. The Board of Directors and the Compensation Committee will review the voting results and take them into consideration when making future decisions regarding United's executive compensation programs.

United is currently conducting the "say-on-pay" advisory vote on an annual basis. The next "say-on-pay" advisory vote is scheduled for the 2024 Annual Meeting of Shareholders.

The Board of Directors and Compensation Committee recommends a vote "FOR" the nonbinding resolution to approve the compensation of United's named executive officers.

PROPOSAL 4: NON-BINDING ADVISORY VOTE ON THE FREQUENCY OF FUTURE ADVISORY SHAREHOLDER VOTES ON THE COMPENSATION OF UNITED'S NAMED EXECUTIVE OFFICERS

In accordance with Section 14A of the Exchange Act, shareholders are being asked to provide an advisory vote to approve the compensation of executives (the "say-on-pay" advisory vote in Proposal 3 above) this year. Pursuant to Section 14A of the Exchange Act, at the 2023 Annual Meeting, shareholders are also being asked to vote on whether future "say-on-pay" advisory votes on executive compensation should occur every year, every two years or every three years.

The Board of Directors and Compensation Committee recommends that future shareholder "say-on-pay" advisory votes on executive compensation be conducted every year. The Board of Directors and the Compensation Committee believe that a shareholder advisory vote on executive compensation that occurs on an annual basis is the most appropriate alternative for United because it will allow United's shareholders to provide timely, direct input on United's executive compensation philosophy, policies and practices as disclosed in the proxy statement each year and is consistent with United's efforts to engage in an ongoing dialogue with United's shareholders on executive compensation and corporate governance matters.

Although the Board of Directors and Compensation Committee recommends a "say-on-pay" vote every year, shareholders will be able to specify one of four choices for this proposal on the proxy card: one year, two years, three years or abstain. Shareholders are not voting to approve or disapprove the recommendation of the Board of Directors and Compensation Committee.

Although this advisory vote regarding the frequency of "say-on-pay" votes is non-binding on the Board of Directors, the Compensation Committee will review the voting results and take them into consideration when deciding how often to conduct future "say-on-pay" shareholder advisory votes.

The Board of Directors and Compensation Committee recommends a vote "FOR" the option of ONE YEAR for the frequency of an advisory vote to approve named executive officer compensation.

COMPENSATION DISCUSSION AND ANALYSIS ("CD&A")

UBSI 2022 Performance

United Bankshares continues to be one of the best performing regional banking companies in the nation based upon our consistent earnings performance, solid asset quality, and strong capital position. Key accomplishments for 2022 included:

- Achieved record Net Income of \$379.6 million and record Net Interest Income of \$896.4 million
 - > Net Interest Margin (FTE) increased from 3.09% to 3.50% (full year)
 - Achieved record organic loan growth with full-year period end loan growth of 15.7%
 - ➤ Achieved Diluted Earnings Per Share of \$2.80
- Increased the dividend to shareholders for the 49th consecutive year, from \$1.41 to \$1.44 per share, a record only one other major banking company in the United States has achieved
 - Member of the Dow Jones US Dividend Select Index, S&P High Yield Dividends Aristocrats Index, and the NASDAQ US Dividend Achiever 50 Index
- Outperformed all companies in the Proxy Peer Group based on total shareholder return in 2022
- Second best performing company in the KBW Regional Banking Index (KRX) based on total return to shareholders in 2022
 - > Outperformed the KRX with a total return of 16.04% compared to the index's return of (6.92)%
- Outperformed the Proxy Peer Group with reported Return on Average Assets ("ROAA") of 1.31%, compared to the Proxy Peer Group's average ROAA of 1.18% and median ROAA of 1.09%, ranking United's ROAA in the 76th percentile
- In March of 2022, Newsweek ranked UBSI as the No. 2 "Most Trusted Company" among all publicly traded banking companies
- Asset Quality remained sound with Non-Performing Assets to Total Assets decreasing from 0.36% to 0.21%
 - ➤ Non-Performing Assets decreased 42.5% during 2022
- Continued to be well-capitalized based on all regulatory guidelines, with capital ratios well in excess of the regulatory requirements: Risk-Based Capital Ratio of 14.4%, a Common Equity Tier 1 Capital Ratio of 12.3%, a Tier 1 Capital Ratio of 12.3%, and a Leverage Ratio of 10.8%
- Continued our position as the largest community bank headquartered in the nation's capital, with the #1 deposit market share of all community banks in the Washington, D.C. MSA
- Continued to enhance our Environmental, Social, and Governance ("ESG") Initiatives, including our Diversity, Equity, and Inclusion ("DE&I") Program and practices

Philosophy of Compensation Program

The Company's philosophy is to ensure that the total compensation paid to all its employees is fair, reasonable, competitive, maintains a balance between risk and reward, and is aligned with the best interests of our shareholders. United's Compensation Committee (the "Committee"), comprised entirely of independent

directors, administers United's executive compensation program consistent with the Company's compensation philosophy. Ensuring that United's compensation program does not encourage excessive risk-taking continues to be a top priority of the Committee, and the Committee monitors the Company's risk profile and risk management process to be sure that the Company's compensation policies do not promote unnecessary and excessive risks that may threaten the value of the Company. All elements of compensation for the Company's executive officers, as well as all its employees, are determined by competitive practices from marketplace data. For example, base salaries fall within salary ranges formulated from competitive salary information for like positions in like financial institutions. This information is developed from salary surveys as well as other peer group information. This compensation data is verified from time to time by outside consultants.

The Company strives to intricately link executive and nonexecutive compensation with the achievement of financial and non-financial performance goals. Compensation is based on corporate performance, business unit performance, individual performance, and an individual's level of responsibility. In general, with an increased level of responsibility, there is a greater emphasis on corporate performance. The Committee believes that discretion, flexibility, and judgment are important to its ability to deliver appropriate incentive compensation. It is the Company's practice to provide a mix of cash, equity-based compensation, and other non-cash compensation that it believes balances the best interests of the Company's employees and the Company's shareholders, reflecting near-term performance results and progress toward longer-term objectives.

At our 2022 Annual Meeting of Shareholders, our shareholders were given the opportunity to provide feedback to the Committee in the form of a nonbinding advisory vote on the Company's executive compensation program, commonly referred to as a "Say-on-Pay" vote. Our shareholders overwhelmingly approved the compensation of our named executive officers, with 97.89% of the votes cast in favor of the "Say-on-Pay" resolution approving the compensation of the named executive officers for the 2021 fiscal year. Even though the result of the "Say-on-Pay" vote is nonbinding, the Board of Directors and Committee value the opinions that shareholders express in their votes and will continue to consider the outcome of the vote when making future executive compensation decisions.

Additionally, when determining how often to hold an advisory vote on executive compensation, the Board considered the strong preference for an annual vote expressed by our shareholders at our 2017 Annual Meeting. Accordingly, the Board determined that we would hold an annual advisory shareholder vote on the compensation of our named executive officers until the next "Say-on-Pay" frequency vote.

United's compensation practices specifically related to its named executive officers are presented in more detail in the following discussion and analysis.

Role of Executive Officers and the Committee in Compensation Decisions

As provided in its charter, the Committee has the authority to determine all compensation components for the named executive officers and to approve equity awards to other officers of the Company. The Committee met in February 2022 to discuss the annual evaluation process; to analyze peer data as it relates to executive compensation; to act on compensation issues for the named executive officers for 2022 and cash incentive awards for performance during 2021; to review consultant's calculations related to the CEO Pay Ratio; to reaffirm the Proxy Peer Group; to review and approve the Company's long-term incentive compensation; and to review Board compensation. The Committee also met in July 2022 to review the results of the shareholder votes related to "Say-on-Pay" from the Annual Meeting of Shareholders and discuss the proxy advisory service reports. In addition, the Committee met in November 2022 to review the Annual Incentive Compensation Risk Assessment and to review the Company's Management Succession and Development Plan. Prior to the February 2022 Compensation Committee Meeting, the Chairman of the

Company's Compensation Committee and Richard M. Adams, the Chairman and Chief Executive Officer, met to review the performance of the Company, the CEO's performance, the performance of the other named executive officers, and the CEO's recommendations as to the compensation of each named executive officer. The conclusions reached and recommendations based on these reviews, including salary adjustments and annual award amounts, were presented to the Committee. The Committee, without the CEO present, annually reviews the CEO's performance and reaches a recommendation as to his compensation.

The Committee considered compensation information for the Proxy Peer Group gathered from documents filed with the Securities and Exchange Commission and publicly available executive compensation surveys. The Committee also reviews a summary compensation table which provides an overview of total compensation for each named executive officer. The summary compensation table includes the value of each component of compensation including, base salary, annual cash incentive award, stock award, stock option awards, change in pension benefit value, change in non-qualified deferred compensation earnings, and other compensation. The Committee reviews the compensation table on an annual basis.

Overview of Compensation Program

The Company's executive compensation program is designed to:

- Retain executive officers by paying them competitively, motivating them to contribute to the Company's success, and rewarding them for their performance.
- Link a substantial part of each executive officer's compensation to the performance of both the Company and the individual executive officer.
- Encourage ownership of Company common stock by executive officers.
- Discourage excessive risk-taking by executive officers.

2022 Executive Compensation Components

For the fiscal year ended December 31, 2022, the principal components of compensation for named executive officers were:

- Salary
- Annual cash incentive compensation
- Long-term incentive equity-based compensation
- Retirement and other benefits

2022 Target Pay Performance Mix

The Committee aims to establish the appropriate balance between fixed and performance-based compensation as well as between its annual incentive and long-term incentive compensation. The following charts display the target pay mix of total compensation in 2022 for the Chief Executive Officer ("CEO") and the average of the other five Named Executive Officers ("NEOs") based on the executives' actual salary and their target annual incentive and long-term incentive awards.

CEO Target Pay Mix 2022



- Long-Term Incentive Compensation Time Vested
- Base Salary
- Long-Term Incentive Compensation Performance Vested
- Annual Incentive Compensation

Other NEOs Target Pay Mix 2022



- Long-Term Incentive Compensation Time Vested
- Base Salary
- Long-Term Incentive Compensation Performance Vested
- Annual Incentive Compensation

Role of Consultants, Peer Group, and Surveys

The Company uses salary surveys and peer group information when evaluating the compensation of our named executive officers. Periodically, the Committee retains the services of nationally recognized compensation consulting firms to provide independent advice on compensation matters and to review the Company's compensation program for all executive officers. The Committee has the authority to retain and terminate any compensation consultant that assists its compensation analysis. The Committee receives comparative compensation data from independent compensation consultants' reports, management, proxy statements, and other public disclosures providing insight on industry best practices. In 2019 and early 2020, the Committee consulted with McLagan to redefine its Proxy Peer Group and to prepare models for the Committee's consideration regarding the share size and design of United's long-term incentive plan taking into consideration proxy advisory firm and principal shareholder policies. Additionally, in 2020, the Committee consulted with McLagan to review executive compensation compared to peers and to assist with the development of the design of a new long-term incentive plan, which was implemented in 2021 and utilized in 2021, 2022 and 2023, which is more fully described in the Long-Term Incentive Compensation section on page 37.

Proxy Peer Group

At the meeting held on February 22, 2022, the Committee adjusted the Company's recommended Proxy Peer Group in determining executive compensation for 2022 to account for recent M&A activity, where one member of the 2021 peer group was acquired in early 2022. The Committee considers a peer company's size (market capitalization and asset size), business mix, and other factors which the Committee believed to be representative of the Proxy Peer Group. This Proxy Peer Group represented a market capitalization range of \$2.89 billion to \$9.59 billion and had an average market capitalization of \$5.06 billion compared to United's market capitalization of \$5.6 billion as of early February 2023.

In determining executive compensation for 2022, the Committee utilized the Proxy Peer Group, which included the following 17 companies:

2022 PROXY PEER GROUP				
Peer	State	Peer	State	
Associated Banc-Corp	Wisconsin	PacWest Bancorp	California	
Atlantic Union Bankshares Corp.	Virginia	Pinnacle Financial Partners, Inc.	Tennessee	
Cadence Bank	Mississippi	Simmons First National Corporation	Arkansas	
Bank OZK	Arkansas	UMB Financial Corporation	Missouri	
Bank United, Inc.	Florida	Umpqua Holdings Corporation	Oregon	
Cullen/Frost Bankers, Inc.	Texas	Webster Financial Corporation	Connecticut	
F.N.B. Corporation	Pennsylvania	Western Alliance Bancorporation	Arizona	
Fulton Financial Corp.	Pennsylvania	Wintrust Financial Corporation	Illinois	
Hancock Whitney Corporation	Mississippi			

^{*} First Midwest Bancorp Inc. was removed from the 2022 Proxy Peer Group following their merger with Old National in early 2022.

Named Executive Officers ("NEOs")

The Company's Named Executive Officers ("NEOs") for 2022 include the Chief Executive Officer, the Chief Financial Officer, and our next three most highly compensated executive officers, other than anyone who served as Chief Executive Officer or the Chief Financial Officer during the year. Our NEOs are summarized in the table below:

Executive	Title	Years at United
Richard M. Adams	Executive Chairman	53
Richard M. Adams, Jr.	Chief Executive Officer	28
James J. Consagra, Jr.	President	25
W. Mark Tatterson	Chief Financial Officer and Treasurer	25
Jerold L. Rexroad	Executive Vice President; Chairman of the Carolinas	3
Darren K. Williams	Chief Risk and Information Officer	12

Salaries

The first element of the executive compensation program is salaries. Salaries of the named executive officers are reviewed on an annual basis. In recent years, the Committee has been directing a shift in the mix of the Company's executive compensation toward incentive compensation. This strategy is intended to increase the performance orientation of the Company's executive compensation, and the Committee continued this emphasis in 2022. In setting the base salary for the Chief Executive Officer, and in reviewing and approving the salaries for the other named executive officers, the Committee first reviews the history of and the proposals for the compensation for each individual, including cash and equity-based components. In setting the salaries of the named executive officers, the Committee does not benchmark but considers salaries paid by the Proxy Peer Group to executive officers holding equivalent positions, the information contained in the consultant's executive compensation reports, corporate performance, business unit performance, individual performance, and an individual's level of responsibility.

Based on the competitive salary data described above, the Committee established a competitive midpoint for a salary range which was used as a guideline to determine the named executive officers' base salaries for the following year. At its meeting held on February 22, 2022, the Committee decided to increase the base salaries for the named executive officers, as is reflected in the following table. These base salary increases were effective on June 1, 2022.

Executive (1)	Title	2021 Base Salary	2022 Base Salary	% Increase (2)
Richard M. Adams	Executive Chairman	\$1,248,000	\$1,297,920	4.00%
Richard M. Adams, Jr.	Chief Executive Officer	\$ 676,000	\$ 950,000	40.53%
James J. Consagra, Jr.	President	\$ 676,000	\$ 850,000	25.74%
W. Mark Tatterson	Chief Financial Officer and Treasurer	\$ 560,000	\$ 600,000	7.14%
Jerold L. Rexroad	Executive Vice President; Chairman of the Carolinas	\$ 568,000	\$ 590,720	4.00%
Darren K. Williams	Chief Risk and Information Officer	\$ 442,000	\$ 459,680	4.00%

Footnotes:

- (1) As detailed in the section entitled Management Succession on page 37, Richard M. Adams transitioned from the role of Chairman and Chief Executive Officer to Executive Chairman on April 1, 2022. In addition, Richard M. Adams, Jr. and James J. Consagra, Jr. became the Chief Executive Officer and President, respectively, on that date.
- (2) A portion of the increases for Mr. Adams, Jr. and Mr. Consagra represented their changes in roles and responsibilities as Chief Executive Officer and President, respectively.

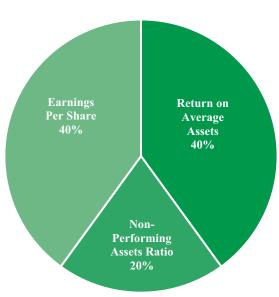
Annual Incentive Plan ("AIP") Compensation

The second element of the executive compensation program is the Annual Incentive Plan ("AIP") compensation. The purpose of the Company's AIP compensation is to motivate and reward executives for their contributions to the Company's performance by making a portion of their cash compensation variable and dependent upon the Company's performance. The Committee annually sets the metrics for the AIP compensation for the current year and approves the awards of AIP compensation for the prior year based on the Company's performance against the prior year's metrics. The Committee considered the industry best practices provided by McLagan in the design of the 2022 AIP compensation framework.

The Committee considered a variety of performance metrics for the AIP compensation for 2022. These metrics are designed to align how management, shareholders, and banking regulators assess the Company's financial performance. The Committee determined that the following measures would focus executives on objectives that would benefit the Company and shareholders:

- Earnings Per Share
- Return on Average Assets
- Non-Performing Assets Ratio





Earnings Per Share is the ratio of after-tax earnings to average diluted shares and is a common metric used by investors to evaluate the profitability of a company. Return on Average Assets ("ROAA") is defined as the ratio of after-tax earnings to average total assets and allows investors to evaluate banks by their asset size, with loans and investment securities making up the largest components of the assets. Non-Performing Assets Ratio is the ratio of the sum of loans 90 days past due, non-accrual loans, restructured loans, and other real estate owned ("OREO") to the sum of total assets, which gives investors and regulators an evaluation of a company's asset quality, allowing them to determine if management is taking excessive risks.

The table below summarizes the 2022 performance measures and goals approved by the Committee for the named executive officers, as well as the actual 2022 performance results.

Goal	Weight	Threshold	Target	Maximum	Actual
Earnings Per Share	40%	\$2.30	\$2.55	\$2.80	\$2.80
Return on Average Assets	40%	25 th Percentile	50th Percentile	75th Percentile	76 th Percentile
Non-Performing Assets Ratio	20%	25 th Percentile	50th Percentile	75th Percentile	65th Percentile

Named executive officers are entitled to award opportunities based upon a percentage of base salary. Actual awards can range from 0% to the percentage set forth in the "Maximum" column of the table below, depending upon the corporate performance relative to the AIP compensation goals. The Committee established the target awards based in part on the market data for comparable executives included in the McLagan analysis. Performance between each performance level is interpolated on a straight-line basis. The following table represents the potential award opportunity levels expressed as a percentage of base salary for each named executive officer of United for 2022.

Named Executive Officer	Threshold	Target	Maximum
Richard M. Adams	5%	55%	80%
Richard M. Adams, Jr.	15%	85%	110%
James J. Consagra, Jr.	10%	70%	95%
W. Mark Tatterson	5%	55%	80%
Jerold L. Rexroad	5%	55%	80%
Darren K. Williams	5%	45%	65%

The AIP for each named executive officer includes a discretionary feature that allows the Committee to adjust the award that would otherwise be suggested by rigid computation of the formula in the AIP. The discretionary feature was not utilized in determining this year's annual cash incentive.

Based upon the Company's 2022 performance, Richard M. Adams, Jr. received an annual cash incentive award equating to 127% of his targeted level, and the other named executive officers received annual incentive awards equating to 133%-142% of their targeted incentive award level. The following tables include the performance level achieved with respect to each performance goal relative to the weighting and the level of each performance goal, and the actual annual incentive awards paid to each named executive officer based upon overall performance.

	Actual Payout Relative to Target						
Goal	Level Achieved		Exec Chairman (Adams)*	CEO (Adams, Jr.)	Consagra	Tatterson and Rexroad	
EPS	Reached Maximum	40%	145%	129%	136%	145%	144%
ROAA	Reached Maximum	40%	145%	129%	136%	145%	144%
NPAs / Total Assets	Between Target & Maximum	20%	127%	118%	121%	127%	127%
Calculated Total		100%	142%	127%	133%	142%	141%
Subjective Adjustment			0%	0%	0%	0%	0%
Total		100%	142%	127%	133%	142%	141%

Named Executive Officer	Target Incentive as % of Salary	Target Cash Incentive, \$	Annual Cash Incentive as % of Salary	Actual Cash Incentive, \$
Richard M. Adams	55%	\$713,856	78%	\$1,012,378
Richard M. Adams, Jr.	85%	\$807,500	108%	\$1,026,000
James J. Consagra, Jr.	70%	\$595,000	93%	\$ 790,500
W. Mark Tatterson	55%	\$330,000	78%	\$ 468,000
Jerold L. Rexroad	55%	\$324,896	78%	\$ 460,762
Darren K. Williams	45%	\$206,856	63%	\$ 291,437

Management Succession

At the February 2022 Compensation Committee meeting, Richard M. Adams made a recommendation to the Committee regarding management succession and reorganization as it related to the CEO and President positions. Richard M. Adams stated that after careful consideration and based upon the management succession plan in place, it was his recommendation that he move to the position of Executive Chairman and that Richard M. Adams, Jr. be named Chief Executive Officer and James J. Consagra, Jr. be named President.

The Committee accepted Richard M. Adams' recommendations for reorganization as presented. The position changes took effect on April 1, 2022.

During Mr. Adams' administration, the Company has grown from a single-office, \$100 million bank into the current United, which has approximately \$29 billion in assets with nearly 250 offices in eight states and the nation's capital. During his tenure as CEO, United continued its track record of providing excellent long-term shareholder returns by outperforming the KBW Bank Index since its inception in 1992, with a total return of 810% compared to United's return of 1,442%. The Company increased dividends for the 49th consecutive year. If you had invested \$100,000 at the start of this administration, including dividend reinvestment, it would have been worth approximately \$16.3 million on December 31, 2022.

Chief Executive Officer Performance Evaluation

The CEO received an overall excellent performance rating from the Committee for 2022. During his first nine months of leadership as CEO, United increased the dividend to shareholders for the 49th consecutive year. United is one of only two major banking companies in the nation to have achieved such a record. This achievement is evidence of United's consistent profitability, solid asset quality, and sound capital position. In 2022, under Adams' leadership, the Company achieved record Net Income of \$379.6 million and record Net Interest Income of \$896.4 million. The Company outperformed all companies in its Proxy Peer Group based on total shareholder return in 2022. United was also the second best performing company in the KBW Regional Banking Index (KRX) based on total return to shareholders in 2022, outperforming the index with a total return of (6.92)% compared to United's total return of 16.04%. The Company's Net Interest Margin (FTE) increased from 3.09% to 3.50% (full year). The Company also achieved record organic loan growth with full-year period end loan growth of 15.7% (excluding PPP loans). The Company achieved diluted Earnings Per Share of \$2.80. The Company also outperformed United's Proxy Peer Group with reported Return on Average Assets ("ROAA") of 1.31%, compared to the Proxy Peer Group's average ROAA of 1.18% and median ROAA of 1.09%, ranking United's ROAA in the 76th percentile.

In March of 2022, Newsweek ranked UBSI as the No. 2 "Most Trusted Company" among all publicly traded banking companies. The Committee noted the Company's sound asset quality highlighted by the decrease in the Company's Non-Performing to Total Assets ratio, which declined from 0.36% to 0.21%. United continues to be the largest community bank headquartered in the nation's capital, with the #1 deposit market share of all community banks in the Washington, D.C. MSA, with over \$10 billion in deposits.

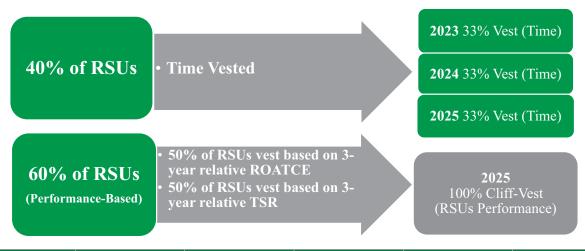
Long-Term Incentive Compensation

The third element of the executive compensation program is long-term incentive compensation. United believes that a substantial portion of an executive's pay should be granted in long-term incentive compensation and should align executive interests with those of shareholders through a combination of performance-based and time-based equity. Additionally, the Committee believes long-term incentive awards are a key component of market-competitive total compensation and serve to attract and retain key executives while linking a

substantial portion of their pay to the attainment of preset goals. The Committee approves annual long-term incentive awards for the named executive officers based on several factors, including the level of responsibility within the organization, the individual's contribution toward performance goals, and peer group data.

On February 24, 2020, the Committee and the Board of Directors approved a new 2020 Long-Term Incentive Plan (the "2020 LTI Plan") to replace the 2016 LTI Plan. The Committee directed that the 2020 LTI Plan be submitted to the shareholders for approval. At the 2020 Annual Meeting of Shareholders held on May 12, 2020, the shareholders approved the 2020 LTI Plan. The 2020 LTI Plan will expire on May 12, 2025. All remaining unissued awards under the 2016 LTI Plan were canceled and are no longer available for future grants. Awards granted under the 2016 LTI Plan prior to the effective date of the 2020 LTI Plan will remain in full force and effect and will remain subject to the terms of the 2016 LTI Plan.

The Committee met in November of 2020 to review a market analysis provided by McLagan, proxy advisory firm reports, and feedback obtained from various shareholders related to United's 2020 LTI Plan. After reviewing the available data, the Committee approved a new long-term incentive design on February 22, 2021, to be utilized for the 2021 grant of long-term incentive awards. This design was utilized for the 2022 grant of long-term incentive awards, as well as the 2023 grant of long-term incentive awards. Target opportunities for NEOs were set as a percent of salary for each executive. The awards are a mix of time-vested and performance-based restricted stock units ("RSUs"). Time-vested units vest ratably over three years from the date of grant. Performance-based restricted stock units' cliff-vest after assessment of company performance over a period of three years. The number of performance units that vest is determined by two metrics measured relative to peers: Return on Average Tangible Common Equity ("ROATCE") and Total Shareholder Return ("TSR"). The performance measures associated with the performance-based awards are set forth in the table below. There will be no payout of the performance-based awards if the threshold performance is not achieved for that metric.



Goal	Weight	Measurement	Threshold	Target	Maximum
TSR (3-Year) (Average of 3 Years)	50%	Relative	25 th Percentile	50th Percentile	75 th Percentile
ROATCE (Average of 3 Years)	50%	Relative	25 th Percentile	50th Percentile	75 th Percentile
Pay	out as a % of Target		50%	100%	150%

The Committee believes that two measures provide balance and are consistent with market trends and current shareholder preferences. The goals were chosen to avoid overlap with the goals used in the Company's Annual Incentive Plan. The Committee further believes that the three-year averaging period for ROATCE and a three-year TSR performance period creates multi-year linked performance goals. Additionally, due to changes in market practices, the Committee is no longer issuing stock options as part of its long-term incentive compensation.

On February 22, 2022, the Compensation Committee met to issue long-term incentive awards for 2022 under the 2020 LTI Plan. The Committee set the following target awards for each of the NEOs:

Named Executive Officer / Position	Target Long-Term Incentive as % of Salary	Target LTI (\$)
Richard M. Adams, Executive Chairman	150%	\$1,872,000
Richard M. Adams, Jr., Chief Executive Officer	110%	\$ 743,600
James J. Consagra, Jr., President	110%	\$ 743,600
W. Mark Tatterson, Chief Financial Officer, and Treasurer	110%	\$ 616,000
Jerold L. Rexroad, Executive Vice President and Chairman of the Carolinas	110%	\$ 624,800
Darren K. Williams, Chief Risk and Information Officer	90%	\$ 397,800

Based upon the targets above, the following tables depict the Committee's awards for long-term incentives in 2022 at target. The tables also display the breakdown between performance vested and time vested awards (in dollars) for each Named Executive Officer.

Named Executive Officer Position	Performance- Vested (60% of Award)	Time- Vested (40% of Award)
Richard M. Adams, Executive Chairman	\$1,123,200	\$748,800
Richard M. Adams, Jr., Chief Executive Officer	\$ 446,160	\$297,440
James J. Consagra, Jr., President	\$ 446,160	\$297,440
W. Mark Tatterson, Chief Financial Officer, and Treasurer	\$ 369,600	\$246,400
Jerold L. Rexroad, Executive Vice President and Chairman of the Carolinas	\$ 374,880	\$249,920
Darren K. Williams, Chief Risk and Information Officer	\$ 238,680	\$159,120

The following table also displays the potential long-term incentive awards on a share basis for both the time vested and performance vested allocations. The performance vested awards listed below reflect the potential awards, based on the Company's performance, on a share basis under multiple scenarios: "Below Threshold," "At Threshold," "At Target" and "Maximum."

	Time Vested	Performance Vested					
Named Executive Officer	# of Shares	Below Threshold (# of Shares)	Threshold (# of Shares)	Target (# of Shares)	Maximum (# of Shares)		
Richard M. Adams	20,651	0	15,488	30,976	46,464		
Richard M. Adams, Jr.	8,203	0	6,152	12,304	18,457		
James J. Consagra, Jr.	8,203	0	6,152	12,304	18,457		
W. Mark Tatterson	6,795	0	5,097	10,193	15,290		
Jerold L. Rexroad	6,892	0	5,169	10,339	15,508		
Darren K. Williams	4,388	0	3,291	6,582	9,874		

Stock Options

Any options historically granted by the Company had an exercise price equal to the fair market value of the Company's stock-based on the closing stock price of the Company's common stock as of the date of grant. The Company's practice was to grant option awards as of the date approved by the Committee. The Company has never granted an option priced on a date other than the grant date. These stock options will have value only if the market price of the common stock increases after the grant date. The Company is prohibited from exchanging underwater stock options for a cash settlement. Options granted in previous years vest per a schedule designated at the grant date.

Perquisites and Other Personal Benefits

The Company provides modest perquisites or personal benefits, and only with respect to benefits or services that are designed to assist a named executive officer in being productive and focused on his or her duties, and which management and the Committee believe are reasonable and consistent with the Company's overall compensation program. Management and the Committee periodically review the levels of perquisites or personal benefits provided to the named executive officers.

Retirement and Other Benefits

United has a defined benefit retirement plan covering substantially all employees hired prior to October 1, 2007. Employees who meet the minimum age requirement, work at least 1,000 hours per year and were hired prior to October 1, 2007, are covered under the United Bankshares, Inc. Pension Plan (the "Pension Plan"). The cost of the Pension Plan is fully funded by the Company. Employees hired or rehired on or after October 1, 2007, are not eligible to participate in this Pension Plan. The Pension Plan benefit is based on years of service and average salary. Maximum salary levels are set each year based on Internal Revenue Service regulations and are generally less than the average salary of the named executive officers. These maximum levels limit the qualified pension benefit payout available to named executive officers' percentage of current base pay.

To provide funding for the shortfall in qualified pension plan benefit, United provides Supplemental Executive Retirement Plan ("SERP") agreements to certain named executive officers. SERP agreements have been historically provided to executives in the banking industry, and the Company considers them a necessary element of a competitive compensation package. In 2018, the Company retained McLagan to evaluate industry best practices for SERP agreements for executive officers. The revisions made to the SERPs in 2018 are discussed on page 51.

Clawback Provision

The Committee has approved a "Clawback" policy that applies to all our NEOs and other executive officers. Under the policy, if the Company is required to prepare an accounting restatement due to materially inaccurate performance metrics, then each executive officer must pay back the excess incentive compensation amount paid to such officer over the corrected incentive compensation payment after applying the restatement. This policy applies to all cash incentive compensation provided on or after January 1, 2015.

Employment Agreements

None of the named executive officers, other than the Company's Executive Chairman, Richard M. Adams, have an employment agreement with the Company. See the description of Mr. Adams' Employment Agreement under the heading "Employment Contracts of Named Executive Officers" on page 46.

In deciding to enter into an Employment Agreement with Mr. Adams and in deciding to extend the term of Mr. Adams' Employment Agreement, the Company considered the following factors: the Company's consistent long-term success in attaining its performance goals under Mr. Adams' leadership; Mr. Adams' 53 years of service to the Company; and the growth of the Company from a single office \$100 million bank to a \$30 billion regional bank holding company, successfully negotiating, executing and closing 33 acquisitions during his administration. During Mr. Adams' 46-year tenure as Chief Executive Officer, he presided over various economic and credit cycles, including the Great Recession, all while continuing to create substantial long-term returns to the Company's shareholders. The Company has increased its dividend to shareholders for 49 consecutive years, a record only one other major banking company in the United States has achieved. During his tenure as CEO, the Company increased its dividend to shareholders for 46 consecutive years. If you had invested \$100,000 at the start of this administration, including dividend reinvestment, it would have been worth approximately \$16.3 million on December 31, 2022.

Termination and Change of Control

The Company has entered into change of control agreements with the following named executive officers: Richard M. Adams, James J. Consagra, Jr., and Richard M. Adams, Jr. The Change of Control Agreements are designed to promote stability and continuity of senior management. Information regarding applicable payments under such agreements for the named executive officers is provided under the heading "Potential Payments upon Termination or Change of Control" on page 50.

Non-Qualified Deferred Compensation

The named executive officers, in addition to certain other executives, are entitled to participate in the Company's Non-Qualified Retirement and Savings Plan. Under the Non-Qualified Retirement and Savings Plan, eligible employees can defer up to 100% of cash compensation in excess of the limits prescribed by the Internal Revenue Service. The Company does not match or supplement executive contributions to this Plan. The Non-Qualified Retirement and Savings Plan is discussed in further detail under the heading "Non-Qualified Deferred Compensation" on page 49.

Other Compensation

The Company provides other benefits to executive officers as well as all full-time employees. These benefits include the opportunity to participate in a Qualified Savings and Stock Investment 401K plan, medical and dental insurance plans, company-paid group life and long-term disability plans, and paid time off.

Tax and Accounting Implications

Deductibility of Executive Compensation

As part of its role, the Committee reviews and considers the deductibility of executive compensation under Section 162(m) of the Internal Revenue Code, which provides that the Company may not deduct compensation of more than \$1,000,000 that is paid to certain individuals. However, the Committee may approve compensation that will not meet these requirements to ensure competitive levels of total compensation for its executive officers.

Non-Qualified Deferred Compensation

On October 22, 2004, the American Jobs Creation Act of 2004 was signed into law, changing the tax rules applicable to non-qualified deferred compensation arrangements. A more detailed discussion of the Company's non-qualified deferred compensation arrangements is provided on page 49 under the heading "Non-Qualified Deferred Compensation."

Accounting for Stock-Based Compensation

Beginning on January 1, 2006, the Company began accounting for stock-based payments, including its Stock Option Program, Long-Term Stock Grant Program, Restricted Stock Program, and Stock Award Program in accordance with the requirements of Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic 718, "Compensation-Stock Compensation" ("ASC topic 718").

EXECUTIVE COMPENSATION

Summary Compensation Table

The following table is a summary of certain information concerning the compensation awarded or paid to, or earned by, the Company's named executive officers as determined as of the end of 2022, 2021, and 2020.

Name and Principal Position	Year	Salary	Stock Awards ⁽¹⁾	Option Awards	Non-Equity Incentive Plan Compen- sation ⁽³⁾	Change in Pension Value and Non-qualified Deferred Compen- sation Earnings (4)	All Other Compen- sation (5)	Total
Richard M. Adams	2022	\$1,277,106	\$1,830,487	_	\$1,012,378	_	\$60,896	\$4,180,867
Executive Chairman	2021	\$1,228,023	\$1,800,000	_	\$1,540,032	_	\$61,523	\$4,629,578
	2020	\$1,174,500	\$1,269,353	\$249,069(2)	\$1,554,545	_	\$50,079	\$4,297,546
Richard M. Adams, Jr.	2022	\$ 834,077	\$ 727,096		\$1,026,000	_	\$76,158	\$2,663,331
Chief Executive Officer	2020	\$ 665,031	\$ 714,991	_	\$ 477,256	\$ 4,905	\$42,459	\$1,904,642
	2020	\$ 595,000	\$ 425,036	\$ 83,400(2)	\$ 486,023	\$295,382	\$85,156	\$1,969,997
James J. Consagra, Jr.	2022	\$ 776,385	\$ 727,096	_	\$ 790,500	_	\$37,693	\$2,331,674
President	2021	\$ 665,036	\$ 714,991	_	\$ 477,256	\$ 89,142	\$43,047	\$1,989,472
	2020	\$ 595,000	\$ 425,036	\$ 83,400(2)	\$ 486,023	\$320,841	\$38,066	\$1,948,366
Jerold L. Rexroad	2022	\$ 581,108	\$ 610,943	_	\$ 460,762	_	\$51,060	\$1,703,873
Executive Vice President	2021	\$ 547,709	\$ 571,978	_	\$ 401,008	_	\$51,993	\$1,572,688
	2020	\$ 357,218	_	_	\$ 158,414	_	\$29,371	\$ 545,003
W. Mark Tatterson	2022	\$ 583,077	\$ 602,328	_	\$ 468,000	_	\$49,915	\$1,703,320
Executive Vice President, Chief	2021	\$ 534,647	\$ 550,007	_	\$ 395,360	\$ 79,374	\$51,319	\$1,610,707
Financial Officer and	2020	\$ 464,462	\$ 340,022	\$ 66,721(2)	\$ 373,864	\$386,031	\$52,037	\$1,683,137
Treasurer								
Darren K. Williams	2022	\$ 452,200	\$ 388,952	_	\$ 291,437	_	\$33,827	\$1,166,416
Chief Risk and Information Officer	2021	\$ 434,839	\$ 382,504	_	\$ 254,062	\$ 39,850	\$31,939	\$1,143,194
Information Officer	2020	\$ 363,731	\$ 208,649	\$ 40,940(2)	\$ 258,477	\$ 61,934	\$26,767	\$ 960,498

Footnotes:

- (1) The amounts for the awards of restricted stock units shown in this table represent the target dollar amount of awards during the fiscal year determined pursuant to FASB ASC Topic 718. For 2022, the compensation amount was calculated using a grant date closing stock price of \$36.26 for time-vested and performance-based condition restricted stock units and \$33.58 for the market-based condition restricted stock units which was based on a monte carlo simulation model fair value. For 2021, the compensation amount was calculated using a grant date closing stock price of \$37.05. For 2020, the compensation amount for the restricted stock awards was calculated using a grant date closing stock price of \$32.51. For 2020, the actual amount of restricted stock that vested was different than the target amount due to meeting certain performance criteria. For 2020, the actual grant date fair values of restricted stock based on performance were: Mr. Adams, \$1,904,013; Mr. Consagra, \$637,554; Mr. Adams, Jr., \$637,554; Mr. Tatterson, \$510,049 and Mr. Williams, \$312,974.
- (2) Compensation amounts for 2020 reflect the grant date fair value of target stock options granted in 2020 in accordance with FASB ASC Topic 718. For 2020, the actual amount of stock options that vested was different than the target amount due to meeting certain performance criteria. For 2020, the actual grant date fair values of stock option awards based on performance

were: Mr. Adams, \$373,601; Mr. Consagra, \$125,102; Mr. Adams, Jr., \$125,102; Mr. Tatterson, \$100,084 and Mr. Williams, \$61,410. The fair value was calculated using a binomial lattice option pricing model based on a weighted average fair value of \$5.65 per option granted in 2020. The assumptions used in determining the valuation of these options using this methodology were as follows: average expected option life of 7.36 years; risk-free interest rate of 0.51%; a volatility factor of 0.2516; and a dividend yield of 3.00%.

- (3) The amounts disclosed were awarded pursuant to United's Non-Equity Incentive Plan which is based on financial and individual performance measures that are communicated to the named executive officers. A more detailed discussion of terms of such plan and its application in 2021 is set forth in the Compensation Discussion and Analysis under the heading "Annual Incentive Plan (AIP)." The amounts earned under United's Non-Equity Incentive Plan are disclosed in the year earned, although paid in the following year.
- (4) Change in value of executive officer's Pension and SERP benefit during the year presented. Declines in Pension and SERP values are not included in the table above. In 2022, for Mr. Adams, his Pension value decreased \$233,535 and his SERP value decreased \$1,106,159. For Mr. Adams, Jr., his Pension value decreased \$332,954 and his SERP value decreased \$138,499. For Mr. Consagra, his Pension value decreased \$232,598 and his SERP value decreased \$157,181. Mr. Rexroad does not have a Pension or SERP. For Mr. Tatterson, his Pension value decreased \$384,787 and his SERP value decreased \$160,202. For Mr. Williams, his SERP value decreased \$27,332. Mr. Williams does not have a Pension.
- (5) All Compensation includes perquisites, company contributions to the executive officer's 401(k) Plan, life insurance, health and disability coverage premiums. Perquisites are valued based on their incremental cost to United in accordance with SEC regulations. The table above includes all perquisities; however, only the named executive officers with amounts above \$10,000 are listed in the proxy statement. Below are those individuals with perquisities in excess of \$10,000. Aggregate perquisites of \$26,859 were provided to Mr. Adams in 2022 which exceeded \$10,000 and are thus included in his All Other Compensation column. His perquisites include sporting and country club memberships and the personal use of a company automobile. Aggregate perquisites of \$47,033 were provided to Mr. Adams, Jr. in 2022 which exceeded \$10,000 and are thus included in his All Other Compensation column. His perquisites include business and country club memberships and the personal use of a company automobile. Aggregate perquisites of \$10,633 were provided to Mr. Consagra in 2022 which exceeded \$10,000 and are thus included in his All Other Compensation column. His perquisites include a country club membership and the personal use of a company automobile. Aggregate perquisites of \$24,000 were provided to Mr. Rexroad in 2022 which exceeded \$10,000 and are thus included in his All Other Compensation column. His perquisite was a company automobile allowance. Aggregate perquisites of \$16,087 were provided to Mr. Tatterson in 2022 which exceeded \$10,000 and are thus included in his All Other Compensation column. His perquisites include a country club membership and the personal use of a company automobile.

Salary and bonus amounts paid to the named executive officers as a percentage of total compensation are as follows for 2022: Mr. Adams -30.55%; Mr. Adams, Jr. -31.32%; Mr. Consagra -33.30%; Mr. Rexroad -34.11%; Mr. Tatterson -34.23% and Mr. Williams -38.77%.

Grants of Plan-Based Awards

The following table sets forth information concerning individual grants of all plan-based awards in the fiscal year 2022 to the named executives.

			Under Non-Equity Incentive Plan Under Equity Ince		All Other Stock Awards: Number o Shares of Shares of Stock or			Grant Date Fair Value of Stock and Option		
Name	Type of Award*	Grant Date	Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)	Units (#) (3)(4)	Awards (\$) ⁽⁵⁾
Richard M. Adams	ACI RSUT RSUP	2/22/2022 2/22/2022 2/22/2022	\$ 194,688 — —	\$1,168,128 — —	\$ 1,817,088 — —	 15,488	30,976	46,464	20,651	\$ 748,805 \$ 1,081,682
Richard M. Adams, Jr.	ACI RSUT RSUP	2/22/2022 2/22/2022 2/22/2022	\$ 47,500 —	\$ 522,500 —	\$ 760,000 —	- 6,152	12,304	 18,457	8,203 —	\$ 297,441 \$ 429,656
James J. Consagra, Jr.	ACI RSUT RSUP	2/22/2022 2/22/2022 2/22/2022	\$ 42,500 —	\$ 467,500 —	\$ 680,000 —	- 6,152	 12,304	 18,457	8,203 —	\$ 297,441 \$ 429,656
Jerold L. Rexroad	ACI RSUT RSUP	2/22/2022 2/22/2022 2/22/2022	\$ 29,536 —	\$ 324,896 —	\$ 472,576 —	 5,169	10,339	15,508	6,892 —	\$ 249,904 \$ 361,039
W. Mark Tatterson	ACI RSUT RSUP	2/22/2022 2/22/2022 2/22/2022	\$ 30,000 —	\$ 330,000 —	\$ 480,000 —	 5,097	 10,193	 15,290	6,795 —	\$ 246,387 \$ 355,941
Darren K. Williams	ACI RSUT RSUP	2/22/2022 2/22/2022 2/22/2022	\$ 22,984 — —	\$ 206,856 — —	\$ 298,792 — —	3,291	 6,582	9,874	4,388 —	\$ 159,109 \$ 238,663

Footnotes:

- * ACI = Annual Cash Incentive; RSUT = Time-Vested Restricted Stock Units; RSUP = Performance-Based Restricted Stock Units
- (1) Amounts represent potential payout opportunities under United's Non-Equity Incentive Plan for each of the named executive officers. As further detailed in the section entitled "Annual Cash Incentive Compensation" in the Compensation Discussion and Analysis, the award opportunities presented in the table are based on percentages of base salary, performance measures and goals for 2022. Actual awards earned for 2022 are reported in the Summary Compensation Table under the column headed "Non-Equity Incentive Compensation."
- (2) Shares of performance-based restricted stock units granted in 2022 were made under the United Bankshares, Inc. 2020 Long-Term Incentive Plan as approved by shareholders on May 12, 2020. These columns represent the potential number of restricted stock units to be vested based on the Company's performance in 2022, 2023 and 2024. The number of performance-based restricted stock units that vest is determined by the Company's three-year ROATCE and TSR measured relative to peers. See the section entitled "Long-Term Incentive Compensation" in the Compensation Discussion and Analysis for a description of the terms of these awards.
- (3) Shares of time-vested restricted stock units granted in 2022 were made under the United Bankshares, Inc. 2020 Long-Term Incentive Plan as approved by shareholders on May 12, 2020. These restricted stock units vest ratably over a period of three years.
- (4) Recipients of restricted stock units do not pay any consideration to United for these units, do not have the right to vote these units or receive dividends on these units until such units vest. Vesting is based upon continued employment through the vesting date. All restricted stock units will immediately vest upon a change of control of the Company.
- (5) Amounts in this column reflect the aggregate grant date fair value of restricted stock units granted in 2022 computed in accordance with FASB ASC Topic 718. The grant date fair value was calculated using a grant date closing stock price of \$36.26 for time-vested and performance-based condition restricted stock units and \$33.58 for the market-based condition restricted stock units which was based on a monte carlo simulation model fair value.

Employment Contracts of Named Executive Officers

On February 22, 2022, the Company and Richard M. Adams entered into the Amended and Restated Employment Agreement (the "Employment Agreement"). Under the Employment Agreement, Mr. Adams is employed as the Executive Chairman of the Board of Directors of the Company, and as Chairman of the Board of Directors of the Company's banking subsidiary, United Bank, until March 31, 2025, unless terminated or extended pursuant to the Employment Agreement. The Compensation Committee of United shall review this Employment Agreement at least annually, and may, with the approval of Mr. Adams, extend the term of this Employment Agreement annually for additional one (1) year periods. This contract was amended on February 23, 2023 to provide for continued employment for Mr. Adams and to extend the term of the contract through March 31, 2026.

Mr. Adams will be paid a base salary equal to \$1,297,920 and additional benefits consistent with the position. No decreases in the base salary shall be permitted during the term. In addition to the base salary provided, Adams shall be entitled to receive incentive compensation from United or United Bank in accordance with plans adopted by their Boards of Directors, and such incentive compensation if not deferred by Mr. Adams pursuant to any deferral election which may be available to Mr. Adams under any plan adopted by United or United Bank (if any), shall be paid with respect to services rendered by Mr. Adams in any year no later than the fifteenth day of the third month of the following year.

Bank Owned Life Insurance ("BOLI")

United has purchased BOLI policies covering several key company officers including the named executive officers. The purchase of BOLI represents a tax-advantaged financing strategy that permits the Company to meet its increasing benefit liability obligations in a more cost-effective manner. The intent is to create an independent source of funds to recoup some of the benefit expenses. The policies' earnings, including death proceeds, will be used to offset and recover a portion of the costs to carry the policies. Interest earned on the cash value is not subject to tax unless the policies are surrendered or borrowed against before the insured's death.

Employee Benefit Plans

Except for the Deferred Compensation Plan applicable to directors, no directors or principal shareholders of United and its subsidiaries, other than those persons who are salaried officers, participate in any type of benefit plan of United.

United's subsidiaries provide, on a substantially non-contributory basis for all full-time employees, including the named executive officers, life and disability insurance. Life insurance with a value of 250% of base salary, up to a maximum benefit of \$1,000,000, is provided to all full-time employees, including executive officers. The premiums paid by United for life insurance on any individual, which has a face value greater than \$50,000 is properly reported as compensation. These plans do not discriminate, in scope, terms or operation, in favor of the executive officers of United or its subsidiaries and are available generally to all full-time salaried employees of United and its subsidiaries.

Pension Benefits

Pension Plan. The United Bankshares, Inc. Pension Plan is a defined benefit pension plan. It is a tax-qualified, broad-based plan generally available to all regular employees (with some exceptions) hired prior to October 1, 2007. Participation is automatic for those employees hired before October 1, 2007 and begins on January 1 or July 1 after an eligible employee completes one (1) year of service (12 consecutive months during which the employee completes at least 1,000 hours of service) and reaches the age of 21.

Normal benefits under the Pension Plan are based on these factors:

- years of credited service
- compensation of the employee, and
- Social Security covered compensation.

An employee is 100% vested when the first of the following occurs:

- the employee completes at least 5 years of service or
- the employee reaches the normal retirement date or
- the employee reaches early or disability retirement (regardless of whether the employee actually retires).

For purposes of calculating benefits under the Pension Plan, compensation is generally the pay an employee receives from United, including any pre-tax savings under a 401(k) plan maintained by United and salary reductions under an Internal Revenue Code Section 125 plan. Compensation does not include overtime, bonuses or director's fees. Maximum compensation limits for benefit calculations are set by governmental rules. The limit is indexed and may change each year. For 2022, the limit was \$245,000.

The employee's average compensation is used to calculate his or her retirement benefit. Average compensation is the employee's average pay over the consecutive five years out of the last ten years with the Company that produces the highest average.

Benefits are paid under the Pension Plan when an employee retires. Retirement under the Pension Plan can be normal retirement, early retirement, delayed retirement or disability retirement.

If an employee retires at the normal retirement age of 65, then the employee's monthly normal retirement benefit is equal to the sum of 1.25% of average compensation and 0.5% of average compensation in excess of Social Security covered compensation, multiplied by years of service up to 25 years. If an employee terminates employment before his or her normal retirement date, the employee is entitled to his or her vested accrued benefit. The employee will receive the benefits upon early retirement or at his or her normal retirement date, whichever comes first.

An employee may elect early retirement after he or she reaches age 55 and has completed at least 5 years of service. The early retirement benefit is equal to the employee's accrued benefit as of his or her early retirement date. If payment of the early retirement benefit begins before the employee's normal retirement date, then the benefit is reduced.

Supplemental Executive Retirement Agreements. United has entered into Supplemental Retirement Agreements ("SERPs") with certain named executive officers to encourage such officers to remain employees of United. The SERPs are designed to provide a certain level of post-retirement income to the individuals who have a significant impact on the long-term growth and profitability of United. A more detailed description of the SERPs begins on page 50 of this Proxy Statement.

The following table shows the present value of the accumulated benefit under the Pension Plan and the SERPs as well as the dollar amount of any payments and benefits paid to each named executive officer during the last completed fiscal year and the years of credited service for each of the named executive officers. The values in the table reflect the actuarial present value of the named executive officer's accumulated benefit under each plan, computed as of December 31, 2022.

Name	Plan Name	Number of Years Credited Service (1) (#)	Present Value of Accumulated Benefit (\$)	Payments During Last Fiscal Year (\$)
Richard M. Adams	Pension Plan	54	\$ 1,193,557	\$ 108,964
	SERP	32	\$ 5,395,031	_
Richard M. Adams, Jr.	Pension Plan	28	\$ 847,503	_
	SERP	19	\$ 997,096	
James J. Consagra, Jr.	Pension Plan	25	\$ 1,213,666	_
	SERP	19	\$ 1,049,444	_
W. Mark Tatterson	Pension Plan	26	\$ 559,001	_
	SERP	9	\$ 534,204	
Darren K. Williams	SERP	5	\$ 188,738	_

Footnote:

(1) The benefits payable under the SERPs are triggered upon the NEO reaching a certain age as opposed to years of service as more fully described on page 50 under the heading of "Potential Payments upon Termination or Change of Control." Messrs. Adams, Adams, Jr. and Consagra are fully vested in their respective SERP benefits.

The present value of the accumulated benefit for both the SERP and the Pension Plan benefits was calculated using the following weighted-average assumptions: discount rate of 5.25%; compensation increase rates of 5.00% prior to age 40, 4.00% between the ages of 40-54, and 3.50% otherwise. Benefits under both the Pension Plan and the SERP are based on annual base salary and do not include bonuses, directors' fees, expense reimbursements, and employer contributions to retirement plans.

Benefit figures shown are computed on the assumption that participants will retire at the earliest time available under the Pension Plan without any benefit reduction due to age. For the Pension Plan, the earliest retirement age is 55. For the SERPs, the earliest retirement ages without benefit reduction due to age for the named executive officers are as follows: Mr. Adams -65; Mr. Adams, Jr. -55; Mr. Consagra -60; Mr. Tatterson -60; and Mr. Williams -60.

The Pension Plan and the SERP are designed to work together to provide each named executive officer with a certain level of benefits. Social Security benefits are deducted from the annual benefits payable under the Pension Plan. The annual benefits under the amended SERP for Mr. Adams is reduced by (i) fifty percent of the annual benefits payable at retirement under Social Security, (ii) the annual benefits payable upon retirement under the Pension Plan and (iii) the benefits attributable to the portion of the named executive officer's account balances arising from the Company's contributions to the United's Savings and Stock Investment Plan.

As a general rule, United does not grant extra years of service under the Pension Plan and the SERP. Exceptions may occur, however, in the case of mergers and acquisitions.

Other Employee Plans

Each employee of United, including named executive officers, who completes ninety (90) days of qualified service, is eligible to participate in the United Bankshares, Inc. Savings and Stock Investment Plan, a qualified deferred compensation plan under Section 401(k) of the Internal Revenue Code. Each participant may

contribute from 1% to 100% of compensation to his/her account, subject to Internal Revenue Service maximum deferral limits. United will match 100% of the first 5% of salary deferred with United stock. Vesting is 100% for employee deferrals and the company match at the time the employee makes his/her deferral.

United employees may participate in an employee stock purchase plan whereby its employees may purchase shares of United's common stock. Purchases made by employees under this plan are coordinated by the Personnel and Shareholder Relations Department of United Bank, and involve stock purchased at market price for this purpose.

Non-Qualified Deferred Compensation

United provides a Non-Qualified Retirement and Savings Plan (the "Non-Qualified Plan"), which was amended and restated in November of 2008 to comply with Internal Revenue Code Section 409A, to provide a supplemental savings program for certain employees of the Company who are unable to make meaningful contributions to the United Savings and Stock Investment Plan. This plan is intended to benefit a select group of management or highly compensated employees of the Company. Each participant may elect to defer any percentage of his or her salary and bonus as a supplemental savings contribution. Participants may elect the manner in which their deferral contributions are deemed to be invested provided that no investments are made in assets located outside of the United States.

Participants are not entitled to the Non-Qualified Plan benefits prior to their date of employment termination. The benefits under the Non-Qualified Plan are paid upon a participant's retirement, disability or termination of employment. Benefits are paid either as a single lump sum or substantially equal installments over a period of not less than three nor more than ten years as elected by the participant. Upon death of a participant, his or her named beneficiary(ies) will receive such participant's benefits payable under the Non-Qualified Plan.

Each investment is subject to market risk. The degree of market risk varies by investment.

The following table shows the contributions, earnings and year-end balances for 2022 with respect to non-qualified deferred compensation plans for the named executive officers.

Name	Executive Contributions in Last FY (\$)	Registrant Contributions in Last FY (\$)	Aggregate Earnings in Last FY (1) (\$)	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last FYE (\$)
Richard M. Adams	_	_	_	_	
Richard M. Adams, Jr.	_	_	\$ (9,285)	_	\$ 1,047,160
James J. Consagra, Jr.	_	_	\$ (6,217)	_	\$ 32,010
Jerold L. Rexroad	\$ 666,118	_	\$ (73,885)	_	\$ 862,566
W. Mark Tatterson	\$ 181,305	_	\$ (131,603)	_	\$ 427,115
Darren K. Williams	_	_	_	_	

Footnotes:

(1) None of the earnings shown above or in the previous year represent above-market or preferential earnings and, thus, are not included in the Summary Compensation Table.

Potential Payments upon Termination or Change in Control

Supplemental Executive Retirement Agreements. On July 27, 1990, United entered into a Supplemental Retirement Agreement ("SERP") with Richard M. Adams. The agreement was amended on November 1, 2001 and was further amended in November of 2008 to comply with Internal Revenue Code Section 409A. This amended agreement provides for an annual supplemental retirement benefit upon Mr. Adams reaching age 65 or upon the later termination of his employment with United or an affiliated or successor entity to United, whichever last occurs. On February 28, 2011, the agreement was further amended to change the benefits payable under the SERP. Under the amended agreement, the annual benefit will be equal to seventy percent (70%) of the average of Mr. Adams' three highest base salaries, reduced by (1) fifty percent of benefits paid upon retirement under Social Security, (2) annual benefits payable upon retirement under the Pension Plan, and (3) the annual amount of benefits payable to Mr. Adams upon his normal retirement age, on a single life annuity basis, attributable to the portion of Mr. Adams' account balances arising from employer contributions under the United Savings and Stock Investment Plan. The amended agreement continues to provide for reduced benefits for early retirement before age 65 as well as payments to his spouse or his estate if unmarried in the event of his death. The benefits under the amended agreement are fully vested in Mr. Adams and survive his termination of employment from United or an affiliated or successor entity to United for whatever reason, including but not limited to, change in control, dismissal with or without cause, voluntary termination, expiration of contract or disability.

On October 1, 2003, United entered into SERPs with Richard M. Adams, Jr. and James J. Consagra, Jr. to encourage them to remain an employee of United. These Supplemental Retirement Agreements were amended in November of 2007 to add a death benefit payable to the participant's beneficiary and amended in November of 2008 in order to comply with Internal Revenue Code Section 409A.

The amended SERPs for Mr. Adams, Jr. and Mr. Consagra provide that each will receive upon retirement on or after the age set forth in the SERPs, an annual benefit equal to \$100,000, paid in monthly installments for a period of fifteen (15) years. If Mr. Adams, Jr. or Mr. Consagra retires or leaves employment early, the executive will receive an accrual benefit set forth in a Schedule to the SERP, subject to a ten (10) year vesting schedule. This early termination benefit will be paid monthly for a period of fifteen (15) years starting at age 55 for Mr. Adams, Jr. for a separation from service before age 55, or starting at age 60 for a separation from service before the age of 60 for Mr. Consagra.

On November 7, 2013, United entered into a SERP with W. Mark Tatterson. The SERP provides that Mr. Tatterson will receive, at the age set forth in the SERP, an annual benefit equal to \$110,000, paid in monthly installments for a period of fifteen (15) years. If Mr. Tatterson retires or leaves employment early, the executive will receive an accrual benefit set forth in a Schedule to the SERP, subject to a ten (10) year vesting schedule. This early termination benefit will be paid monthly for a period of fifteen (15) years starting at the date of separation of service for a separation of service at or after age 60 or starts at age 60 for a separation from service before the age of 60.

On November 10, 2017, amendments were made to the SERPs with Richard M. Adams, Jr., James J. Consagra, Jr., and W. Mark Tatterson to amend the definition of disability to comply with the final rules related to disability claims procedures recently issued by the U.S. Department of Labor.

On February 26, 2018, amendments were made to the SERPs with Richard M. Adams, Jr., James J. Consagra, Jr., and W. Mark Tatterson to revise the vesting and non-competition provisions in the SERPs as follows:

- the SERP benefit will be deemed to be 100% vested and the executive will not be subject to the one-year non-compete restrictions under the SERP following a change of control in the event of (i) an involuntary termination other than for "Cause," or (ii) any resignation (whether voluntary, with or without Good Reason, upon retirement, etc.).
- even if no change of control occurs, the SERP benefit will be deemed to be 100% vested and the executive will not be subject to the one- year non-compete restrictions under the SERP in the event of (i) a voluntary resignation at any time for "Good Reason" or (ii) an involuntary termination of the executive other than for "Cause."
- the applicable SERP benefit will be deemed to be 100% vested if the executive becomes Disabled.
- if no change of control has occurred, an executive who resigns without "Good Reason" will remain subject to the applicable vesting schedule and the one year non-compete provisions in the SERP.
- in all cases, whether or not a change of control has occurred, a termination for "Cause" will result in a forfeiture of the SERP benefit.
- provisions in the SERPs which provide for forfeiture due to suicide or misstatement were deleted.

On February 26, 2018, United entered into a SERP with the named executive officer, Darren K. Williams with an effective date of March 1, 2017. The SERP provides that Mr. Williams will receive, at the age set forth in the SERP, an annual benefit equal to \$50,000, paid in monthly installments for a period of fifteen (15) years. If Mr. Williams retires or leaves employment early, the executive will receive an accrual benefit set forth in a Schedule to the SERP, subject to a ten (10) year vesting schedule. This early termination benefit will be paid monthly for a period of fifteen (15) years starting at the date of separation of service for a separation of service at or after age 60.

Change of Control Agreements. In August of 2000, United entered into Change of Control Agreements with Richard M. Adams, Jr. and James J. Consagra, Jr. to encourage them not to terminate their employment with United because of the possibility that United might be acquired by another entity. The Change in Control Agreements were subsequently amended and restated in November of 2008 to comply with the requirements of Internal Revenue Code Section 409A. The Board of Directors determined that such an arrangement was appropriate, considering the entry of large regional bank holding companies into United's market areas. The agreements were not undertaken in the belief that a change of control of United was imminent. In November of 2017, the definition of disability in the Change of Control Agreements with Richard M. Adams, Jr. and James J. Consagra, Jr. was amended to comply with the final rules related to disability claims procedures recently issued by the U.S. Department of Labor.

Generally, the agreements provide severance compensation to those officers if their employment should end under certain specified conditions after a change of control of United. Compensation is paid upon any involuntary termination within two years following a change of control unless the officer is terminated for cause. In addition, compensation will be paid after a change of control if (i) the officer voluntarily terminates employment within two years of a change in control because of a decrease in the total amount of the officer's base salary below the level in effect on the date of consummation of the change of control, without the officer's consent; (ii) upon a material reduction in the importance of the officer's job responsibilities without the

officer's consent; (iii) upon geographical relocation of the officer without consent to an office more than fifty (50) miles from the officer's location at the time of a change of control; (iv) upon failure by United to obtain assumption of the contract by its successor or (v) upon any termination of employment within thirty-six (36) months after consummation of a change of control which is effected for any reason other than good cause.

Under the agreements, a change of control is defined in Section 409A and the regulations issued thereunder and includes:

- a change in the ownership of United which is defined to occur on the date that any one person, or more than one person acting as a group, acquires ownership of stock of United that, together with stock held by such person or group, constitutes more than 50 percent of the total fair market value or total voting power of the stock of United,
- a change in the effective control of United, which is defined to occur on (1) the date any one person, or more than one person acting as a group, acquires (or has acquired during the 12-month period ending on the date of the most recent acquisition by such person or persons) ownership of stock of United possessing 30% or more of the total voting power of United, and also to occur on (2) the date a majority of members of United's board of directors is replaced during any 12-month period by directors whose appointment or election is not endorsed by a majority of the members of United's board of directors before the date of the appointment or election, and
- a change in the ownership of a substantial portion of United's assets which is defined to occur on the date that any one person, or more than one person acting as a group acquires (or has acquired during the 12-month period ending on the date of the most recent acquisition by such person or persons) assets from United that have a total gross fair market value equal to or more than 40% of the total gross fair market value of all of the assets of United immediately before such acquisition or acquisitions. For this purpose, gross fair market value means the value of the assets of United, or the value of the assets being disposed of, determined without regard to any liabilities associated with such assets.

Under the agreements, severance benefits include: (a) cash payment equal to the officer's monthly base salary in effect on either (i) the date of termination; or (ii) the date immediately preceding the change of control, whichever is higher, multiplied by the number of full months between the date of termination and the date that is thirty-six (36) months after the date of consummation of the change of control; (b) payment of a pro-rata amount of the cash incentive award, if any, awarded to executive under United's Incentive Plan; and (c) continuing participation in employee benefit plans and programs such as retirement, disability and medical insurance for the period of time during which the officer would be entitled (or would, but for such plan, be entitled) to continuation coverage under a group health plan of the service recipient under Code section 4980B (COBRA) if the officer elected such coverage and paid the applicable premiums, but in no event shall such period exceed thirty-six (36) months following the date of termination.

The agreements do not affect the right of United to terminate the officer, or change the salary or benefits of the officer, with or without good cause, prior to any change of control; provided, however, any termination or change which takes place after discussions have commenced which result in a change of control will be presumed to be a violation of the agreement and will entitle the officer to the benefits under the agreement, absent clear and convincing evidence to the contrary if such termination or change takes place within two years after the change of control.

The following table shows the potential incremental value transfer to each named executive under various termination scenarios. The table was prepared as though each named executive officer's employment was terminated on December 30, 2022 (the last business day of 2022). The amounts in the row labeled "If Change in Control ("CIC") Termination Occurs during FY 2022" assume that a change in control occurred on

December 30, 2022. We are required by the SEC to use these assumptions. With these required assumptions, the Company believes that the remaining assumptions listed in the footnotes below, which are necessary to produce these estimates, are reasonable in the aggregate. However, the executives' employment was not terminated on December 30, 2022, and a change in control did not occur on that date. There can be no assurance that a termination of employment, a change in control or both would produce the same or similar results as those described if either or both of them occur on any other date or at any other price, or if any assumption is not correct in fact.

Incremental Value Transfer	Richard M. Adams (2)	Richard M. Adams , Jr. ⁽³⁾	James J. Consagra, Jr. ⁽⁴⁾	Jerold L. Rexroad	W. Mark Tatterson	Darren K. Williams
If Retirement Occurs during FY2022	\$ 5,549,610	\$ 2,097,446	\$ 2,095,826	\$ 1,239,480	\$ 1,680,763	\$ 1,093,578
If Voluntary Termination Occurs during FY2022	\$ 5,549,610	_				
If Termination for Cause Occurs during FY2022		_	_	_		
If Termination Without Cause Occurs during FY2022	_	_			\$ 143,000	\$ 200,000
If Change in Control ("CIC") Termination Occurs during FY2022 (1)	\$ 11,584,938	\$ 5,796,571	\$ 5,276,256	\$ 1,239,480	\$ 1,823,763	\$ 1,293,578
If Disability Occurs during FY2022	\$ 11,584,938	\$ 3,646,466	\$ 2,443,946	\$ 1,587,600	\$ 5,374,155	\$ 4,252,238
If Death Occurs during FY2022	\$ 12,584,938	\$ 3,097,446	\$ 3,095,826	\$ 2,339,480	\$ 2,680,763	\$ 2,093,578

Footnotes:

- (1) The benefits listed in the row entitled "If Change in Control ("CIC") Termination Occurs during FY 2022" are payable upon the happening of any of the following events within two years after a change in control: (i) involuntary termination unless the officer is terminated for cause; or (ii) voluntarily termination of the officer's employment because of (A) a decrease in the total amount of the officer's base salary below the level in effect on the date of consummation of the change of control, without the officer's consent, (B) a material reduction in the importance of the officer's job responsibilities without the officer's consent, (C) geographical relocation of the officer without consent to an office more than fifty (50) miles from the officer's location at the time of a change of control, or (D) failure by United to obtain assumption of the contract by its successor.
- (2) Mr. Adams' severance benefit under voluntary termination within six months after a CIC, death or disability is equal to 3 times the sum of his base salary and target cash incentive. For purposes of the table above, retirement or voluntary termination is assumed to occur at the expiration of Mr. Adams' employment agreement. If the termination for cause is based solely upon (i) excessive absenteeism without approval by United, not caused by disability, (ii) gross or willful neglect of duty resulting in some substantial loss to United after Mr. Adams has been given written direction and reasonable time to perform such duties, or (iii) any acts or omissions on the part of Mr. Adams which when proven constitute fraud or commission of any criminal act involving the person or property of others or the public generally, or any combination of the above, United must pay Mr. Adams' base salary only up until termination, Assuming the CIC, retirement, voluntary termination, death or disability occurred on December 30, 2022, the value of Mr. Adams' stock options would have been \$280,791 which was calculated using the difference between the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) and the unvested option exercise prices multiplied by the number of options that would have vested (41,543). The value of Mr. Adams' restricted stock would have been \$5,006,467 which was calculated using the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) multiplied by the number of restricted shares that would have vested (130,126). Mr. Adams is fully vested in the benefits under his SERP Agreement for the CIC, dismissal with or without cause, voluntary termination, expiration of contract or disability. Upon Mr. Adams' death, his named beneficiary(ies) will receive a benefit of \$1,000,000 from a company-paid life insurance policy.
- (3) Mr. Adams, Jr.'s severance benefit for certain terminations within two years after a CIC is equal to his monthly base salary in effect on either (i) the date of termination; or (ii) the date immediately preceding the CIC, whichever is higher, multiplied by the number of full months between the date of termination and the date that is thirty-six (36) months after the date of

consummation of the change in control. Also, Mr. Adams, Jr. is entitled to receive an additional payment equal to a pro-rata amount of the cash incentive award, if any, awarded to him under United's Incentive Plan for the prior year and to participate in health care, life insurance and disability perquisites for the period of time during which he would be entitled (or would, but for such plan, be entitled) to continuation coverage under a group health plan of the service recipient under Code section 4980B ("COBRA") if he elected such coverage and paid the applicable premiums, but in no event shall such period exceed 36 months following the applicable termination within two years after a CIC. Upon a CIC, retirement, death or disability, Mr. Adams, Jr.'s unvested options and restricted stock would immediately vest. Assuming the CIC, retirement, death or disability occurred on December 30, 2022, the value of Mr. Adams, Jr.'s stock options would have been \$94,153 which was calculated using the difference between the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) and the unvested option exercise prices multiplied by the number of options that would have vested (13,976). The value of Mr. Adams, Jr.'s restricted stock would have been \$1,898,981 which was calculated using the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) multiplied by the number of restricted shares that would have vested (49,476). Mr. Adams, Jr. is fully vested in the benefits under his SERP Agreement for the CIC, dismissal with or without cause, voluntary termination, expiration of contract or disability. If Mr. Adams, Jr. becomes completely disabled, he is eligible for disability benefits of \$11,735 per month up until age 65. Upon Mr. Adams, Jr.'s death, his named beneficiary(ies) will receive a benefit of \$1,000,000 from a company-paid life insurance policy.

- (4) Mr. Consagra's severance benefit for certain terminations within two years after a CIC is equal to his monthly base salary in effect on either (i) the date of termination; or (ii) the date immediately preceding the CIC, whichever is higher, multiplied by the number of full months between the date of termination and the date that is thirty-six (36) months after the date of consummation of the change in control. Also, Mr. Consagra is entitled to receive an additional payment equal to a pro-rata amount of the cash incentive award, if any, awarded to him under United's Incentive Plan for the prior year to participate in health care, life insurance and disability perquisites for the period of time during which he would be entitled (or would, but for such plan, be entitled) to continuation coverage under a group health plan of the service recipient under Code section 4980B ("COBRA") if he elected such coverage and paid the applicable premiums, but in no event shall such period exceed thirty six (36) months following the applicable termination within two years after a CIC. Upon a CIC, retirement, death or disability, Mr. Consagra's unvested options and restricted stock would immediately vest. Assuming the CIC, retirement, death or disability occurred on December 30, 2022, the value of Mr. Consagra's stock options would have been \$94,153 which was calculated using the difference between the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) and the unvested option exercise prices multiplied by the number of options that would have vested (13,976). The value of Mr. Consagra's restricted stock would have been \$1,898,981 which was calculated using the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) multiplied by the number of restricted shares that would have vested (49,476). Mr. Consagra's is fully vested in the benefits under his SERP Agreement for the CIC, dismissal with or without cause, voluntary termination, expiration of contract or disability. If Mr. Consagra becomes completely disabled, he is eligible for disability benefits of \$9,670 per month up until age 65. Upon Mr. Consagra's death, his named beneficiary(ies) will receive a benefit of \$1,000,000 from a company-paid life insurance policy.
- (5) Upon a CIC, retirement, death or disability, Mr. Rexroad's unvested restricted stock would immediately vest. Assuming the CIC, retirement, death or disability occurred on December 30, 2022, the value of Mr. Rexroad's restricted stock would have been \$1,156,070 which was calculated using the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) multiplied by the number of restricted shares that would have vested (30,612). If Mr. Rexroad becomes completely disabled, he is eligible for disability benefits of \$9,670 per month up until age 65. Upon Mr. Rexroad's death, his named beneficiary(ies) will receive benefits of \$1,100,000 from company-paid life insurance policies.
- (6) Mr. Tatterson's SERP benefit will immediately vest for an involuntary not for cause termination, CIC and a disability. Assuming the involuntary not for cause termination, CIC or disability occurred on December 30, 2022, Mr. Tatterson was 90% vested in his SERP benefit and therefore would receive an incremental value equal to the remaining 10% of the benefit to be accrued. This incremental value for Mr. Tatterson would have been \$143,000 which is calculated by multiplying his remaining percentage to vest (10%) by his annual benefit of \$110,000 for a period of thirteen (13) years. Upon a CIC, retirement, death or disability, Mr. Tatterson's unvested options and restricted stock would immediately vest. Assuming the CIC, retirement, death or disability occurred on December 30, 2022, the value of Mr. Tatterson's stock options would have been \$75,325 which was calculated using the difference between the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) and the unvested option exercise prices multiplied by the number of options that would have vested (11,182). The value of Mr. Tatterson's restricted stock would have been \$1,898,981 which was calculated using the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49

- per share) multiplied by the number of restricted shares that would have vested (39,650). If Mr. Tatterson becomes completely disabled, he is eligible for disability benefits of \$16,437 per month up until age 65. Upon Mr. Tatterson's death, his named beneficiary(ies) will receive a benefit of \$1,000,000 from a company-paid life insurance policy.
- (7) Mr. Williams' SERP benefit will immediately vest for an involuntary not for cause termination, CIC and a disability. Assuming the involuntary not for cause termination, CIC or disability occurred on December 30, 2022, Mr. Williams was 60% vested in his SERP benefit and therefore would receive an incremental value equal to the remaining 40% of the benefit to be accrued. This incremental value for Mr. Williams would have been \$200,000 which is calculated by multiplying his remaining percentage to vest (40%) by his annual benefit of \$50,000 for a period of ten (10) years. Upon a CIC, retirement, death or disability, Mr. Williams' unvested options and restricted stock would immediately vest. Assuming the CIC, retirement, death or disability occurred on December 30, 2022, the value of Mr. Williams' stock options would have been \$17,170 which was calculated using the difference between the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) and the unvested option exercise prices multiplied by the number of options that would have vested (6,794). The value of Mr. Williams' restricted stock would have been \$991,681 which was calculated using the price per share of the Company's stock on the date of the CIC, retirement, death or disability (\$40.49 per share) multiplied by the number of restricted shares that would have vested (25,870). If Mr. Williams becomes completely disabled, he is eligible for disability benefits of \$16,437 per month up until age 65. Upon Mr. Williams' death, his named beneficiary(ies) will receive a benefit of \$1,000,000 from a company-paid life insurance policy.

CEO Pay Ratio

As required by Item 402(u) of Regulation S-K, we are required to calculate and disclose the total compensation for our median paid employee, as well as the ratio of this employee's total compensation compared to the total compensation of Richard M. Adams, Jr., our Chief Executive Officer (our "CEO").

For 2022, our last completed fiscal year:

- The median of the annual total compensation of all employees of our company (other than Mr. Adams, Jr.), was \$58,583; and
- The annual total compensation of Mr. Adams, Jr., our CEO, was \$3,259,774. Consistent with the applicable SEC guidance, this amount reflects an annualized view of Mr. Adams, Jr.'s compensation as if he had served as CEO for all of 2022.

Based on this information, the ratio for 2022 of the annual total compensation of our CEO to the median of the annual total compensation of all employees is 56 to 1. Total compensation for our CEO and the median employee includes company 401(k) plan matches and company paid life, health and disability insurance premiums (to the extent these individuals participated in these programs).

We completed the following steps to identify the median of the annual total compensation of all our employees and to determine the annual total compensation of our median employee and CEO:

- As of December 31, 2022, we identified our employee population including any full-time, parttime, temporary, or seasonal employees employed on that date.
- To find the median of the annual total compensation of all our employees (other than our CEO), we used wages from our payroll records as reported to the Internal Revenue Service on Form W-2 for fiscal 2022. No full-time equivalent adjustments were made for part-time employees.
- We identified our median employee using this compensation measure and methodology, which was consistently applied to all our employees included in the calculation.
- We reviewed 2022 compensation for this median employee, which was calculated by adding together all elements of this employee's compensation for 2022 in accordance with the requirements of Item 402(c)(2)(x) of Regulation S-K. We identified an anomaly with this employee's 2022 compensation that would

have significantly impacted our pay ratio and therefore substituted this employee with an employee immediately adjacent to the median employee that had substantially similar 2022 W-2 compensation to that of the originally identified median employee, resulting in annual total compensation of \$58,583.

With respect to our CEO, total compensation used for purposes of computing our pay ratio disclosure differs from the annual total compensation amount reflected in the Summary Compensation Table. Specifically, our CEO on the determination date, December 31, 2022, was Mr. Adams Jr., who began serving in that capacity on April 1, 2022. Because Mr. Adams, Jr. served as CEO for less than the full year, we have adjusted his 2022 compensation as reported in the Summary Compensation Table to estimate the compensation that he reasonably would have received if he had served as CEO for all of 2022.

Annualized adjustments to 2022 total compensation are as follows:

	Reported in Summary Compensation Table	As Adjusted for Purposes of CEO Pay Ratio Disclosure	Reason for Adjustment
Salary	\$ 834,078	\$ 950,000	Annualized salary as CEO
Non-Equity Incentive Plan Compensation	1,026,000	1,026,000	No adjustment is necessary as the actual 2022 Annual Incentive Plan award for Mr. Adams, Jr. fully reflected his role as CEO during 2022.
Stock Awards	727,096	1,207,616	The actual LTI award was granted to Mr. Adams, Jr. in February 2022 at the target level based on his target of 110% of salary at that time. Upon becoming CEO, Mr. Adams, Jr.'s LTI target increased to 130% of salary, which is reflected in the adjusted award value used for the CEO pay ratio calculation.
Change in Pension Value and Non-qualified Deferred Compensation Earnings	_	_	No adjustment
All Other Compensation	76,158	76,158	No adjustment
Total	\$ 2,663,332	\$ 3,259,774	

As a result of these adjustments for purposes of the pay ratio disclosure, Mr. Adams, Jr.'s annualized compensation as CEO for 2022 was \$3,259,774. The 2022 total compensation for our median employee was \$58,583, resulting in a pay ratio of approximately 56 to 1.

Pay Versus Performance Table

In accordance with rules adopted by the Securities and Exchange Commission pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, we provide the following disclosure regarding the relationship between executive compensation to our named executive officers ("NEOs") and Company performance for the fiscal years listed below. In determining "compensation actually paid" to our NEOs, we are required to make various adjustments to amounts that have been previously reported in the Summary Compensation Table, as the valuation methods required by this disclosure differ from those required in reporting the compensation information in the Summary Compensation Table. For our NEOs other than our principal executive officer ("PEO"), compensation is reported as an average. The Compensation Committee did not consider the pay versus performance disclosure below in making its pay decisions for any of the years shown.

	Compensa	mary ation Table r PEO ⁽¹⁾		ion Actually PEO (2)(3)	Average Summary Compensation	Average Compensation	Value of Initial Fixed \$100 Investment Based on:			"Core"
Year		Richard M. Adams, Jr.	Richard M. Adams	Richard M. Adams, Jr.	Table Total for Non-PEO NEOs (1)	Actually Paid to Non-PEO NEOs (2)(3)	Total Shareholder Return ⁽⁴⁾	Peer Group Shareholder Return (5)	Net Income (\$000) ⁽⁶⁾	Diluted Earnings Per Share (7)
2022	\$4,180,867	\$2,663,331	\$5,150,164	\$3,031,307	\$1,726,321	\$2,044,967	\$119.54	\$101.92	\$379,627	\$2.80
2021	\$4,629,578	_	\$6,285,498	_	\$1,769,377	\$2,144,686	\$103.02	\$124.84	\$367,738	\$2.96
2020	\$4,297,546	_	\$4,018,078	_	\$1,640,500	\$1,319,157	\$ 88.54	\$ 89.37	\$289,023	\$2.76

Footnotes:

(1) Richard M. Adams was our PEO for 2020, 2021, and from January 1, 2022 until March 31, 2022. Richard M. Adams, Jr. was our PEO for the remainder of 2022 and is our current PEO. The individuals comprising our other NEOs other than the PEO (the "Non-PEO NEOs") for each year presented are listed below.

2020	2021	2022
Richard M. Adams, Jr.	Richard M. Adams, Jr.	James J. Consagra, Jr.
James J. Consagra, Jr.	James J. Consagra, Jr.	W. Mark Tatterson
W. Mark Tatterson	W. Mark Tatterson	Jerold L. Rexroad
Darren K. Williams	Jerold L. Rexroad	Darren K. Williams

- (2) The amounts shown for Compensation Actually Paid have been calculated in accordance with Item 402(v) of Regulation S-K and do not reflect compensation actually earned, realized, or received by the Company's NEOs. These amounts reflect the Summary Compensation Table Total with certain adjustments as described in footnote 3 below.
- (3) Compensation Actually Paid reflects the exclusions and inclusions of certain amounts for the PEOs and the Non-PEO NEOs as set forth below. Equity values are calculated in accordance with FASB ASC Topic 718. Amounts in the Exclusion of Stock Awards and Option Awards column are the totals from the Stock Awards and Option Awards columns set forth in the Summary Compensation Table. Amounts in the Exclusion of Change in Pension Value column reflect the positive changes in the Change in Pension Value and Non-Qualified Deferred Compensation column reported in the Summary Compensation Table. Amounts in the Inclusion of Pension Service Cost are based on the actuarially determined service cost for services rendered by the executives during the listed year. Any negative pension service costs are excluded from this column.

Year	Summary Compensation Table Total for Richard M. Adams (\$)	Exclusion of Change in Pension Value for Richard M. Adams (\$)	Exclusion of Stock Awards and Option Awards for Richard M. Adams (\$)	Inclusion of Pension Service Cost for Richard M. Adams (\$)	Inclusion of Equity Values for Richard M. Adams (\$)	Compensation Actually Paid to Richard M. Adams (\$)
2022	4,180,867	_	(1,830,487)	_	2,799,784	5,150,164
2021	4,629,578	_	(1,800,000)	13,865	3,442,055	6,285,498
2020	4,297,546	_	(1,518,422)	117,114	1,121,840	4,018,078

Year	Summary Compensation Table Total for Richard M. Adams Jr. (\$)	Exclusion of Change in Pension Value for Richard M. Adams Jr. (\$)	Exclusion of Stock Awards and Option Awards for Richard M. Adams Jr. (\$)	Inclusion of Pension Service Cost for Richard M. Adams Jr. (\$)	Inclusion of Equity Values for Richard M. Adams Jr. (\$)	Compensation Actually Paid to Richard M. Adams Jr. (\$)
2022	2,663,331	_	(727,096)	_	1,095,072	3,031,307

Year	Average Summary Compensation Table Total for Non-PEO NEOs (\$)	Average Exclusion of Change in Pension Value for Non-PEO NEOs (\$)	Average Exclusion of Stock Awards and Option Awards for Non-PEO NEOs (\$)	Average Inclusion of Pension Service Cost for Non-PEO NEOs (\$)	Average Inclusion of Equity Values for Non-PEO NEOs (\$)	Average Compensation Actually Paid to Non-PEO NEOs (\$)
2022	1,726,321	_	(582,330)	49,002	851,974	2,044,967
2021	1,769,377	(43,355)	(637,992)	48,262	1,008,394	2,144,686
2020	1,640,500	(266,047)	(418,301)	51,560	311,445	1,319,157

The amounts in the Inclusion of Equity Values in the tables above are derived from adding or deducting the amounts set forth in the following tables:

Year	Year-End Fair Value of Equity Awards Granted During Year That Remained Unvested as of Last Day of Year for Richard M. Adams (\$)	Change in Fair Value from Last Day of Prior Year to Last Day of Year of Unvested Equity Awards for Richard M. Adams (\$)	Vesting- Date Fair Value of Equity Awards Granted During Year that Vested During Year for Richard M. Adams (\$)	Change in Fair Value from Last Day of Prior Year to Vesting Date of Unvested Equity Awards that Vested During Year for Richard M. Adams	Fair Value at Last Day of Prior Year of Equity Awards Forfeited During Year for Richard M. Adams (\$)	Value of Dividends or Other Earnings Paid on Equity Awards Not Otherwise Included for Richard M. Adams	Total Inclusion of Equity Values for Richard M. Adams (\$)
2022	2,164,204	654,972	_	(19,392)	_	_	2,799,784
2021	2,683,953	405,812	_	352,290	_	_	3,442,055
2020	1,649,861	(210,696)	_	(317,325)	_	_	1,121,840

Year	Year-End Fair Value of Equity Awards Granted During Year That Remained Unvested as of Last Day of Year for Richard M. Adams Jr. (\$)	Change in Fair Value from Last Day of Prior Year to Last Day of Year of Unvested Equity Awards for Richard M. Adams Jr. (\$)	Vesting- Date Fair Value of Equity Awards Granted During Year that Vested During Year for Richard M. Adams Jr.	Change in Fair Value from Last Day of Prior Year to Vesting Date of Unvested Equity Awards that Vested During Year for Richard M. Adams Jr.	Fair Value at Last Day of Prior Year of Equity Awards Forfeited During Year for Richard M. Adams Jr. (\$)	Value of Dividends or Other Earnings Paid on Equity Awards Not Otherwise Included for Richard M. Adams Jr. (\$)	Total— Inclusion of Equity Values for Richard M. Adams Jr. (\$)
2022	859,653	241,944	_	(6,525)	_	_	1,095,072

Year	Average Year-End Fair Value of Equity Awards Granted During Year That Remained Unvested as of Last Day of Year for Non-PEO NEOs (\$)	Average Change in Fair Value from Last Day of Prior Year to Last Day of Year of Unvested Equity Awards for Non-PEO NEOs (\$)	Average Vesting- Date Fair Value of Equity Awards Granted During Year that Vested During Year for Non- PEO NEOs (\$)	Average Change in Fair Value from Last Day of Prior Year to Vesting Date of Unvested Equity Awards that Vested During Year for Non- PEO NEOs (\$)	Average Fair Value at Last Day of Prior Year of Equity Awards Forfeited During Year for Non- PEO NEOs (\$)	Average Value of Dividends or Other Earnings Paid on Equity Awards Not Otherwise Included for Non-PEO NEOs (\$)	Total— Average Inclusion of Equity Values for Non-PEO NEOs (\$)
2022	688,504	167,257	_	(3,787)	_	_	851,974
2021	831,244	95,233	_	81,917	_	_	1,008,394
2020	454,510	(57,458)	_	(85,607)	_	_	311,445

- (4) The Company's TSR set forth in the table assumes \$100 was invested for the period beginning December 31, 2019 through the end of the listed year in the Company, with reinvestment of dividends. There is no assurance that the Company's common stock performance will continue in the future with the same or similar trends as depicted in the table.
- (5) The Peer Group TSR set forth in this table utilizes the NASDAQ Bank Index, which we also utilize in the stock performance graph required by Item 201(e) of Regulation S-K included in our Annual Report for the year ended December 31, 2022. The comparison assumes \$100 was invested for the period beginning December 31, 2019 through the end of the listed year in the NASDAQ Bank Index. Historical stock performance is not necessarily indicative of future stock performance.
- (6) The dollar amounts reported represent the amount of net income reflected in the Company's audited financial statements for the applicable year.
- (7) We determined "Core" Diluted Earnings Per Share to be the most important financial performance measure used to link Company performance to Compensation Actually Paid to our PEOs and Non-PEO NEOs in 2022. This performance measure may not have been the most important financial performance measure for years 2021 and 2020 and we may determine a different financial performance measure to be the most important financial performance measure in future years. The "Core" Diluted Earnings Per Share amount for 2022 represents earnings per diluted share reflected in the Company's audited financial statements in accordance with generally accepted accounting principles ("GAAP") with no adjustments. The "Core" Diluted Earnings Per Share amount for 2021 and 2020 represents the earnings per diluted share amount adjusted for merger-related expenses, a non-GAAP measure. A reconciliation of this non-GAAP measure is set forth below for 2021 and 2020.

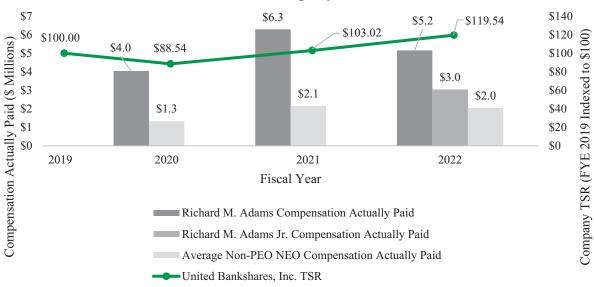
"Care? Diluted Fourings Der Chare		For the Year Ended December 31, 2021		
"Core" Diluted Earnings Per Share	Decei	ilber 51, 2021		
(Dollars in thousands)				
Net Earnings Allocated to Common Shareholders (GAAP) (a)	\$	366,696		
Plus: Merger-related expense, net of tax		17,017		
"Core" Net Earnings Allocated to Common Shareholders (non-GAAP) (b)	\$	383,713		
Average Diluted Shares Outstanding (GAAP) (c)	12	29,512,853		
Earnings Per Diluted Common Share (GAAP) [(a)/(c)]	\$	2.83		
"Core" Diluted Earnings Per Share (non-GAAP) [(b)/(c)]	\$	2.96		

"Core" Diluted Earnings Per Share	For the Year Ended December 31, 2020		
(Dollars in thousands)			
Net Earnings Allocated to Common Shareholders (GAAP) (a)	\$	288,282	
Plus: Merger-related expense, net of tax		43,577	
"Core" Net Earnings Allocated to Common Shareholders (non-GAAP) (b)	\$	331,859	
Average Diluted Shares Outstanding (GAAP) (c)	120,090,232		
Earnings Per Diluted Common Share (GAAP) [(a)/(c)]	\$	2.40	
"Core" Diluted Earnings Per Share (non-GAAP) [(b)/(c)]	\$	2.76	

Description of Relationship Between PEO and Non-PEO NEO Compensation Actually Paid and Company Total Shareholder Return ("TSR")

The following chart sets forth the relationship between Compensation Actually Paid to our PEOs, the average of Compensation Actually Paid to our Non-PEO NEOs, and the Company's cumulative TSR over the three most recently completed fiscal years.

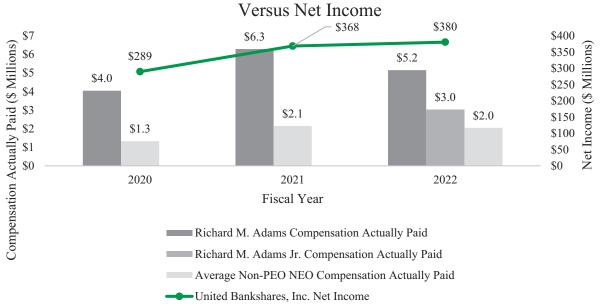
PEO and Average Non-PEO NEO Compensation Actually Paid Versus Company TSR



Description of Relationship Between PEO and Non-PEO NEO Compensation Actually Paid and Net Income

The following chart sets forth the relationship between Compensation Actually Paid to our PEOs, the average of Compensation Actually Paid to our Non-PEO NEOs, and our net income during the three most recently completed fiscal years.

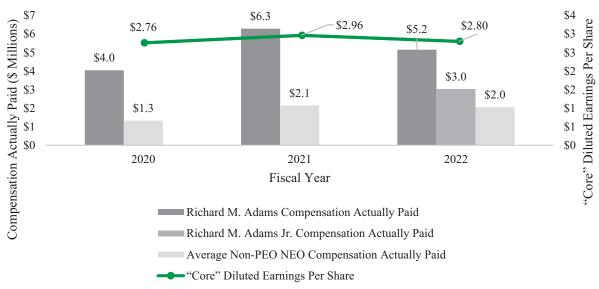




Description of Relationship Between PEO and Non-PEO NEO Compensation Actually Paid and "Core" Diluted Earnings Per Share

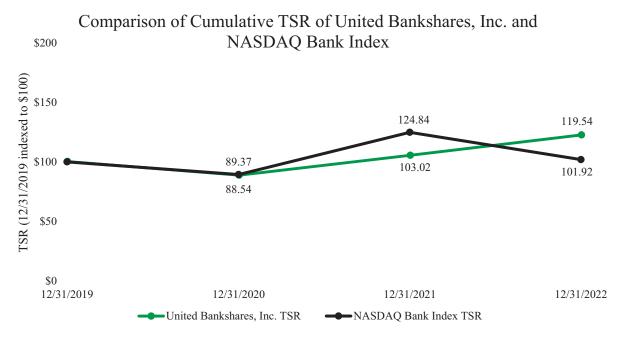
The following chart sets forth the relationship between Compensation Actually Paid to our PEO, the average of Compensation Actually Paid to our Non-PEO NEOs, and our "Core" Diluted Earnings Per Share during the three most recently completed fiscal years.

PEO and Average Non-PEO NEO Compensation Actually Paid Versus "Core" Diluted Earnings Per Share



Description of Relationship Between Company TSR and Peer Group TSR

The following chart compares our cumulative TSR over the three most recently completed fiscal years to that of the NASDAQ Bank Index over the same period.



The following table presents the financial performance measures that the Company considers to have been the most important in linking Compensation Actually Paid to our PEO and other NEOs for 2022 to Company performance. The measures in this table are not ranked.

Financial Performance Measures
Earnings Per Share
Return on Average Assets
Non-Performing Assets Ratio

Outstanding Equity Awards at December 31, 2022

The following table sets forth certain information regarding the number and term of stock option and restricted stock awards for each of the named executives as of December 31, 2022.

			Opt	ion Awards				Stock	Awards	
Name	Grant Date	Number of Securities Underlying Unexercised Options (#) Exercisable (1)	Number of Securities Underlying Unexercised Options (#) Unexercisable (2)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#)	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (3)	Market Value of Shares or Units of Stock That Have Not Vested (4) (\$)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)
Richard M.	02/24/14	33,300	_	_	\$28.89	02/24/24	_	_	_	_
Adams	02/23/15	33,300	_	_	\$36.92	02/23/25	_	_	_	_
	02/29/16	33,300	_	_	\$35.04	03/01/26	_	_	_	_
	02/27/17	49,519	_	_	\$45.30	02/27/27	_	_	_	_
	02/26/18	49,519	_	_	\$37.60	02/26/28	_	_	_	_
	02/25/19	25,431	8,479	_	\$38.49	02/25/29	7,110	\$ 287,864	_	_
	02/24/20	33,060	33,064	_	\$32.51	02/24/30	29,283	\$1,185,648	_	_
	02/22/21	_	_	_	\$ —	_	42,106	\$1,704,888	_	_
	02/22/22	_	_	_	\$ —	_	51,627	\$2,090,377	_	_
Richard M.	02/24/14	11,100	_	_	\$28.89	02/24/24	_	_	_	_
Adams, Jr.	02/23/15	11,100	_	_	\$36.92	02/23/25	_	_	_	_
	02/29/16	11,100	_	_	\$35.04	03/01/26	_	_	_	_
	02/27/17	16,060	_	_	\$45.30	02/27/27	_	_	_	_
	02/26/18	16,060	_	_	\$37.60	02/26/28	_	_	_	_
	02/25/19	8,709	2,904	_	\$38.49	02/25/29	2,436	\$ 98,613	_	_
	02/24/20	11,070	11,072	_	\$32.51	02/24/30	9,807	\$ 397,065	_	_
	02/22/21	_	_	_	\$ —	_	16,726	\$ 677,237	_	_
	02/22/22	_	_	_	\$ —	_	20,507	\$ 830,328	_	_
James J.	02/24/14	11,100		_	\$28.89	02/24/24	_	_	_	_
Consagra, Jr.	02/23/15	11,100	_	_	\$36.92	02/23/25	_	_	_	_
	02/29/16	11,100	_	_	\$35.04	03/01/26	_	_	_	_
	02/27/17	16,060		_	\$45.30	02/27/27	_	_	_	_
	02/26/18	16,060	_	_	\$37.60	02/26/28	_	_	_	_
	02/25/19	8,709	2,904	_	\$38.49	02/25/29	2,436	\$ 98,613	_	_
	02/24/20	11,070	11,072	_	\$32.51	02/24/30	9,807	\$ 397,065	_	_
	02/22/21	_	_	_	\$ —	_	16,726	\$ 677,237	_	_
	02/22/22	_	_	_	\$ —	_	20,507	\$ 830,328	_	_
Jerold L. Rexroad (5)	03/16/16	4,520	_	_	\$14.89	03/16/26	_	_	_	_
INCATUAL (3)	02/15/17	9,538	_	_	\$27.35	02/15/27	_	_	_	_
	02/22/21	_	_	_	\$ —	_	13,381	\$ 541,784	_	_
	02/22/22	_	_	_	\$ —	_	17,231	\$ 697,683	_	_

			Opt	ion Awards	Stock Awards					
Name	Grant Date	Number of Securities Underlying Unexercised Options (#) Exercisable (1)	Number of Securities Underlying Unexercised Options (#) Unexercisable (2)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#)	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (3)	Market Value of Shares or Units of Stock That Have Not Vested (4)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)
W. Mark Tatterson	02/24/14	8,300	_	_	\$28.89	02/24/24	_	_	_	_
Tatterson	02/23/15	9,130	_	_	\$36.92	02/23/25	_	_	_	_
	02/29/16	9,130	_	_	\$35.04	03/01/26	_	_	_	_
	02/27/17	12,453	_	_	\$45.30	02/27/27	_	_	_	_
	02/26/18	12,453	_	_	\$37.60	02/26/28	_	_	_	_
	02/25/19	6,966	2,324	_	\$38.49	02/25/29	1,949	\$ 78,895	_	_
	02/24/20	8,856	8,858	_	\$32.51	02/24/30	7,847	\$ 317,705	_	_
	02/22/21	_	_	_	\$ —	_	12,866	\$ 520,932	_	_
	02/22/22	_	_		\$ —	_	16,988	\$ 687,844	_	_
Darren K. Williams	02/24/14	2,500	_	_	\$28.89	02/24/24	_		_	_
williams	02/23/15	5,000	_	_	\$36.92	02/23/25	_		_	_
	02/29/16	5,000			\$35.04	03/01/26			_	_
	02/27/17	7,603			\$45.30	02/27/27		-	_	_
	02/26/18	7,603	_	_	\$37.60	02/26/28	_		_	_
	02/25/19	4,062	1,357	_	\$38.49	02/25/29	1,136	\$ 45,997	_	_
	02/24/20	5,432	5,437		\$32.51	02/24/30	4,815	\$ 194,939	_	_
	02/22/21	_	_	_	\$ —	_	8,948	\$ 362,319	_	_
	02/22/22	_	_	_	\$ —	_	10,971	\$ 444,216	_	_

Footnotes:

- (1) All options except for the options granted in 2020 and 2019 were vested as of December 31, 2022.
- (2) All unexercisable options consist solely of those options granted in 2020 and 2019. The options granted in 2020 and 2019 vest equally over a four-year period ending on February 24, 2024 and February 25, 2023, respectively.
- (3) The awards of time-vested restricted stock units granted in 2022 and 2021 vest equally over a three-year period ending on February 22, 2025 and February 22, 2024, respectively. The number of performance-based restricted stock units that vest is determined by the Company's three-year ROATCE and TSR measured relative to peers. See the section entitled "Long-term Incentive Compensation" in the Compensation Discussion and Analysis for a description of the terms of these awards. The shares of restricted stock granted in 2020 and 2019 vest equally over a four-year period ending on February 24, 2024 and February 25, 2023, respectively.
- (4) The market value is calculated by multiplying the number of restricted shares and restricted share units that has not vested by the price per share of the Company's stock on December 31, 2022 (\$40.49 per share).
- (5) Mr. Rexroad's 2016 & 2017 options were granted under Carolina Financial Corporation's 2013 Equity Incentive Plan and assumed by United in its acquisition of Carolina Financial Corporation.

Stock Option Exercises and Stock Vested During 2022

The following table sets forth certain information regarding individual stock option exercises and stock awards vested during 2022 by each of the named executive officers.

	Option 2	Awards	Stock Awards		
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (1) (\$)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (2) (\$)	
Richard M. Adams	66,300	\$802,290	32,797	\$1,180,010	
Richard M. Adams, Jr.	22,200	\$268,176	11,390	\$ 410,019	
James J. Consagra, Jr.	22,200	\$268,176	11,390	\$ 410,019	
Jerold L. Rexroad	_	\$ —	2,058	\$ 75,570	
W. Mark Tatterson	16,600	\$200,528	8,996	\$ 323,760	
Darren K. Williams	4,500	\$ 54,360	5,621	\$ 202,471	

Footnotes:

- (1) Value determined by subtracting the exercise price per share from the market value of the common stock on the date of exercise.
- (2) Total value realized on vesting is equal to the number of shares acquired on vesting multiplied by the market price of the underlying securities on the vesting dates of February 22 (\$36.72), February 24 (\$35.93), February 25 (\$35.00) and February 26, 2022 (\$36.61).

Director Compensation

The following table sets forth certain information regarding the compensation earned by or awarded to each director who served on United's Board of Directors in 2022 except for Messrs. Richard M. Adams, Richard M. Adams, Jr. and Jerold L. Rexroad whose compensation as a named executive officers of the Company is presented in the Summary Compensation Table on page 43. Messrs. Richard M. Adams, Jr and Jerold L. Rexroad are not compensated for their board service.

Name	Fees Earned or Paid in Cash (\$)	Stock Awards (6) (\$)	Option Awards (\$)	Non-Equity Incentive Plan Compensation (\$)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$) (7)	All Other Compensation (\$)	Total (\$)
Charles L. Capito, Jr. (8)	\$ 64,000	\$55,006		_	_	_	\$119,006
Peter A. Converse (1) (8)	\$ 66,750	\$55,006	_	_	_	\$120,000	\$241,756
Michael P. Fitzgerald (2)	_	_	_	_	_	\$368,347	\$368,347
Theodore J. Georgelas (3)	\$ 43,584	\$55,006	_	_	_	_	\$ 98,590
Dr. Patrice A. Harris (8)	\$ 65,000	\$55,006	_	_	_	_	\$120,006
Diana Lewis Jackson (4)(8)	\$ 47,334	\$41,261	_	_	_	_	\$ 88,595
J. Paul McNamara (5)(8)	\$ 95,500	\$55,006	_	_	_	_	\$150,506
Mark R. Nesselroad (8)	\$103,750	\$55,006	_	_	_	_	\$158,756

Name	Fees Earned or Paid in Cash (\$)	Stock Awards (6) (\$)	Option Awards (\$)	Non-Equity Incentive Plan Compensation (\$)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$) (7)	All Other Compensation (\$)	Total (\$)
Lacy I. Rice, III (4) (8)	\$ 43,834	\$41,261	ĺ	_	_	_	\$ 85,095
Albert H. Small, Jr. (8)	\$ 54,750	\$55,006	_	_	_	_	\$109,756
Mary K. Weddle (8)	\$ 80,500	\$55,006	_	_	_	_	\$135,506
Gary G. White (8)	\$101,250	\$55,006	_	_	_	_	\$156,256
P. Clinton Winter (8)	\$111,250	\$55,006	_	_	_	_	\$166,256

Footnotes:

- (1) Mr. Converse's "Other Compensation" consists of \$120,000 received for services performed under a contract as an independent contractor.
- (2) Mr. Fitzgerald's "Other Compensation" includes a salary from United of \$300,000, a cash incentive of \$25,000, company contributions to his 401(K) Plan, life insurance, health and disability coverage premiums as well as perquisites of \$17,080 which Mr. Fitzgerald received in his capacity as Vice Chairman of United Bank in 2022. Mr. Fitzgerald's perquisites consisted of a country club membership and the personal use of a Company automobile.
- (3) Mr. Georgelas retired from the Board of Directors on May 11, 2022.
- (4) Ms. Jackson and Mr. Rice were elected to the Board of Directors on May 11, 2022.
- (5) Mr. McNamara received \$258,555 under a SERP Agreement United assumed in the acquisition of Sequoia Bancshares, Inc. which is not included in the table above.
- (6) Compensation amounts reflect the grant date fair value of restricted stock awarded in accordance with FASB ASC Topic 718. The compensation amount was calculated using a closing stock price of \$36.26 on the grant date of February 22, 2022 for all directors except for Ms. Jackson and Mr. Rice. The compensation amounts for Ms. Jackson and Mr. Rice was calculated using a closing stock price of \$34.10 on the grant date of May 11, 2022.
- (7) Change in the value of the director's Pension and SERP during the year of 2022. For Mr. McNamara, his Pension value decreased \$24.816 and his SERP value decreased \$545.811.
- (8) As of December 31, 2022, Messrs. Converse, McNamara, Nesselroad, Small. White, and Winter and Ms. Weddle held 3,447 unvested shares of restricted stock while Mr. Capito, Dr. Harris and Mr. Small had 2,146, 2,630 and 3,447 unvested shares of restricted stock, respectively. Ms. Jackson and Mr. Rice both had 1,210 unvested shares of restricted stock as of December 31, 2022.

Each director of the Company, except for Mr. Adams, Mr. Adams, Jr., Mr. Fitzgerald and Mr. Rexroad, receives an annual retainer fee of \$35,000 regardless of United Board Meeting attendance and \$2,500 for each United Board Meeting attended or \$1,250 if attended by conference call or virtually. In addition, each director of the Company, except for Mr. Adams, Mr. Adams, Jr., Mr. Fitzgerald and Mr. Rexroad, receives restricted stock awards with a total grant date fair value of \$55,000 annually under the terms of United's 2020 LTI Plan. Restricted shares granted to the directors have a three-year time-based vesting period. Recipients of restricted shares do not pay any consideration to United for the shares, have the right to vote all shares subject to such grant and receive all dividends with respect to such shares, whether or not the shares have vested. Mr. Adams, Mr. Adams, Jr., Mr. Fitzgerald and Mr. Rexroad receive no compensation for their United board service. As members of United Bank's Board of Advisors ("Advisory Board"), Mr. Converse, Mr. McNamara, Mr. Small and Ms. Weddle, each receive a fee of \$1,000 for each Advisory Board meeting attended or \$500 if attended by conference call or virtually.

Each director who serves on the Executive, Audit, Compensation, Risk, and Governance and Nominating Committees receives a fee of \$2,500 for each United Board Committee Meeting attended or \$1,250 if attended by conference call or virtually except for Mr. Adams, Mr. Adams, Jr., Mr. Fitzgerald and Mr. Rexroad. Mr. Adams, Mr. Adams, Jr., Mr. Fitzgerald and Mr. Rexroad receive no compensation for serving on any committee. Mr. White, as Chairman of the Audit Committee, receives a retainer payment of \$5,000 per quarter without regard to committee meeting attendance in addition to the fee of \$2,500 for each United Board Committee Meeting attended or \$1,250 if attended by conference call or virtually. Mr. Winter, as Chairman of the Compensation Committee, receives a retainer payment of \$2,500 per quarter without regard to committee meeting attendance in addition to the fee of \$2,500 for each United Board Committee Meeting attended or \$1,250 if attended by conference call or virtually. As Chairman of the Governance and Nominating Committee, Mr. McNamara receives a retainer payment of \$2,500 per quarter without regard to committee meeting attendance in addition to the fee of \$2,500 for each United Board Committee Meeting attended or \$1,250 if attended by conference call or virtually. Mr. Nesselroad, as Chairman of the Risk Committee, receives a retainer payment of \$2,500 per quarter without regard to committee meeting attendance in addition to the fee of \$2,500 for each United Board Committee Meeting attended or \$1,250 if attended by conference call or virtually. Mr. Winter, as Lead Director of the independent directors of the Board, receives a retainer payment of \$5,000 per quarter without regard to meeting attendance. Directors are reimbursed for meeting attendance expenses in accordance with the Board's reimbursement policy.

On November 24, 2008, the Board of Directors approved a Deferred Compensation Plan (the "DCP") for the Directors of United as well as for the directors of its banking subsidiary, United Bank. This DCP was drafted to be compliant with Internal Revenue Code Section 409A. Under the DCP, any director may defer all or any portion of his or her fees for board service. A participant's deferral account will be held in trust by United until distribution. Amounts deferred under the DCP will be payable twelve months after separation from service in either a single lump sum payment or equal monthly, quarterly or annual installment payments over a period of not more than five years.

Mr. Converse entered into an Independent Contractor Agreement with United Bank effective April 1, 2016. The Independent Contractor Agreement has an initial one-year term which extends for additional one year periods unless terminated by either party at any time on thirty days notice. Compensation under the Independent Contractor Agreement is \$120,000 per year to be paid in equal semi-monthly installments.

On June 3, 2016, Mr. Fitzgerald entered into an Amended and Restated Employment Agreement with United and United Bank pursuant to which Mr. Fitzgerald agreed to serve as the Vice Chairman of United Bank at an annual base salary of \$300,000. The original term of the Amended and Restated Employment Agreement was for two years. In May of 2018, Mr. Fitzgerald agreed to serve as President of United Bank at the same annual base salary of \$300,000. Mr. Fitzgerald is entitled under his Amended and Restated Employment Agreement to a retention bonus of \$739,200 payable over a period of twenty-three (23) months beginning thirteen (13) months after a separation from service. Effective April 1, 2022, Mr. Fitzgerald agreed to serve as Vice Chairman of United Bank upon appointment of a new President to United Bank.

REPORT OF THE COMPENSATION COMMITTEE ON EXECUTIVE COMPENSATION

Compensation Committee Report

The following Compensation Committee Report shall not be deemed "soliciting material" or to be "filed" with the Securities and Exchange Commission, nor shall such information be incorporated by reference into any future filing under the Securities Act of 1933 or Securities Exchange Act of 1934, each as amended, except to the extent that United specifically incorporates it by reference into such filing.

The Compensation Committee of the Company has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the Compensation Committee recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement.

Compensation Committee

Dr. Patrice A. Harris Mark R. Nesselroad P. Clinton Winter, Chairman J. Paul McNamara Gary G. White

Compensation Committee Interlocks and Insider Participation

The Compensation Committee consists of the following members: Dr. Patrice A. Harris, J. Paul McNamara, Mark R. Nesselroad, Gary G. White and P. Clinton Winter. No member of the Compensation Committee was a member or officer of the Company or any of its subsidiaries during 2022 or was formerly an officer of the Company or any of its subsidiaries. No executive officer of the Company has served as a member of the Compensation Committee or as a director of any other entity whose executive officers have served on the Compensation Committee of the Company or has served as a director of the Company. In addition, no member of the Compensation Committee has had any relationship with the Company requiring disclosure under Item 404 of Regulation S-K under the Exchange Act.

REQUIREMENTS, INCLUDING DEADLINES, FOR SUBMISSION OF PROXY PROPOSALS, NOMINATIONS OF DIRECTORS, AND OTHER BUSINESS OF SHAREHOLDERS

Stock Transfers

United Bankshares, Inc. common stock is listed on the NASDAQ Global Select Market. The quotation symbol is "UBSI".

Shareholder Proposals for 2024 Annual Meeting

Shareholder Proposals For Inclusion in Proxy Statement. Presently, the next annual meeting of United shareholders is scheduled for May 20, 2024. Under the SEC rules, any shareholder proposals to be presented at the 2024 Annual Meeting must be received at the principal office of United no later than December 1, 2023 for inclusion in the proxy statement and form of proxy relating to the 2024 Annual Meeting. If the scheduled date for the 2024 Annual Meeting is changed by more than thirty (30) days, shareholders will be informed of the new meeting date and the revised date by which shareholder proposals must be received. We strongly encourage any shareholder interested in submitting a proposal to consult knowledgeable counsel with regard to the detailed requirements of applicable securities laws. Submitting a proposal does not guarantee that we will include it in our proxy statement.

Shareholder Proposals for Presentation at 2024 Annual Meeting. In order to be considered for possible action by shareholders at the 2024 Annual Meeting, shareholder proposals not included in the Company's proxy statement must be submitted to the principal office of United by February 14, 2024, which is 45 calendar days before the one-year anniversary of the date United released the previous year's annual proxy statement to shareholders. If notice is not provided by February 14, 2024, the proposal will be considered untimely and, if presented at the 2024 Annual Meeting, the persons named in the Company's proxy for the 2024 Annual Meeting will be able to exercise discretionary authority to vote on any such proposal to the extent authorized by Rule 14a-4(c) under the Securities Exchange Act of 1934, as amended.

All shareholder proposals must comply with Rule 14a-8 under the Securities Exchange Act of 1934, as amended, as well as United's Restated Bylaws.

Nomination of Directors

Shareholder nominations for Directors may be made only if such nominations are made in accordance with the procedures set forth in Article II, Section 5 of the Restated Bylaws of United, which section, in full, is set forth as follows:

Section 5. Nomination of directors. Directors shall be nominated by the Board prior to the giving of notice of any meeting of shareholders wherein directors are to be elected. Additional nominations of directors may be made by any shareholder; provided that such nomination or nominations must be made in writing, signed by the shareholder and received by the Chairman or President no later than ten (10) days from the date the notice of the meeting of shareholders was mailed; however, in the event that notice is mailed less than thirteen (13) days prior to the meeting, such nomination or nominations must be received no later than three (3) days prior to any meeting of the shareholders wherein directors are to be elected.

In addition to satisfying the foregoing requirements under the Restated Bylaws, to comply with the universal proxy rules, shareholders who intend to solicit proxies in support of director nominees other than the Company's nominees must provide notice that sets forth the information required by Rule 14a-19 under the Exchange Act no later than March 11, 2024.

Shareholder Account Maintenance

Computershare acts as our Transfer Agent. All communications concerning accounts of shareholders of record, including address changes, name changes, inquiries as to requirements to transfer common shares and similar issues can be handled by either contacting:

Computershare P.O. Box 43006 Providence, Rhode Island 02940 (888) 470-5886 www.computershare.com/investor United Bankshares, Inc. Shareholder Relations Department United Square Fifth and Avery Streets Parkersburg, West Virginia 26101 (304) 424-8800

Shareholder Communications

Shareholders of United may communicate with the Board of Directors, including non-management directors, by sending a letter to UBSI Board of Directors, c/o W. Mark Tatterson, Chief Financial Officer, 514 Market Street, Parkersburg, WV 26101. Communications sent by qualified shareholders for proper, non-commercial purposes will be transmitted to the Board of Directors or appropriate committee as soon as practicable.

If the personnel responsible for receiving and processing the communications determine that the substance of the communication is not of a type that is appropriate for delivery to the Board of Directors, the personnel shall take the following action:

• if the communication is in respect of an individual grievance or other interest that is personal to the party submitting the communication, the personnel shall determine if there exists a standing body or department of the Company which is authorized to deal with communications of this type

and, if so, shall forward the communication to that body or department, and shall inform the person submitting the communication of this action; otherwise, the personnel shall take no further action with respect to such communication;

- if the communication appears to advocate United's engaging in illegal activity, the personnel shall refer the communication to counsel, which may be counsel in United's legal department, and if counsel confirms this assessment, the personnel shall take no further action with respect to such communication;
- if the communication appears to contain offensive, scurrilous or abusive content, the personnel shall refer the communication to a senior officer of United, and if the officer confirms this assessment, the personnel shall take no further action with respect to such communication; and
- if the communication appears to have no rational relevance to the business or operations of United, the personnel shall refer the communication to a senior officer of United, and if the officer confirms this assessment, the personnel shall take no further action with respect to such communication.

If a communication is not presented to the directors because the personnel responsible for receiving and processing the communications deems that it is not appropriate for delivery to the directors under these procedures, that communication must nonetheless be made available to any director to whom it was directed and who wishes to review it.

FORM 10-K

The Company will furnish without charge to each person whose proxy is being solicited, upon the request of any such person, a copy of the Company's annual report on Form 10-K for 2022. Requests for copies of such report should be directed to Shareholder Relations Department, United Bankshares, Inc., P. O. Box 1508, Parkersburg, West Virginia 26102.

Whether or not you plan to attend the Meeting, please mark, sign, date and promptly return the enclosed proxy in the enclosed envelope. No postage is required for mailing in the United States.

By Order of the Board of Directors

Richard M. Adams

Executive Chairman

March 30, 2023