

# Chubb Limited Investor Presentation

December 2025

### Chubb Shareholder Value Creation Model

Balance sheet¹: \$90B total capital, AA S&P rated, \$166B invested asset; underwriting and investment management capability, strength of loss reserves, earning power, liquidity and cash flow

Breadth of capability and diversification globally means opportunity for growth

### Long track record of value creation capability

### 3 Sources of Organic Growth

P&C revenue growth and superior underwriting margin = underwriting income growth and reserve strength Investment income: large and growing invested asset, liquid and a growing portion of private classes = investment income and book value growth

Life revenue and earnings growth (Asia & U.S. worksite)
– predominantly protectionoriented

#### Sustainable Value Creation Goals

Strong growth in operating income; EPS double-digit growth

Target returns (medium-term):
Core ROE: 14%+

Core ROTE: 20%+



Double-digit, sustainable compounding tangible book value growth



Generate "free capital" for:
- Risk and opportunity
- Invested asset



Sustainable return of capital to shareholders: dividends, buybacks



1. As of 9/30/2025

# Well Positioned to Capitalize on Global Growth Opportunity

Broad range of capabilities globally: breadth of product, deep local presence, capabilities and customer focus; multichannel distribution, depth of talent, technology, data and know-how

### **Global P&C – Outperformance**

- Well diversified global P&C book \$44.7B NPW<sup>1,2</sup> – 70% Commercial, 30% Consumer; commercial well balanced
- Superior underwriting: combined ratio outperformance vs. peers<sup>3,4</sup>:
- 7% points over 3, 5, 10, 20 years
- Underwriting income growth
- Doubled last 5 years (2019 2024)
- 10-year CAGR3: 11.9%
- Relatively low volatility given scale and diversification

### Chubb Global Enterprise – Product & Distribution Breadth<sup>5,6</sup>

- Well diversified insurer globally (60% commercial, 40% consumer), many market-leading businesses; carefully constructed by territory, customer, product and distribution channel; scale and global presence
- N.A. (59%): Leading P&C insurer (75% commercial, 25% consumer); #1 commercial (#1 large risks, #1 crop, #2 mid-market, top 5 E&S), well balanced book: 26% major accounts, 26% mid & small, 12% E&S, 21% #1 high-net-worth personal lines
- International (41%): Well diversified, 51 countries and territories; local presence and capabilities create substantial growth opportunity
- 56% Asia, 29% Europe, 15% LatAm
- 65% P&C, 35% Life full product suite
- #1 direct marketer of A&H insurance in Asia and LatAm, rapidly growing direct to consumer digital business

### Global Life – rapidly growing<sup>1</sup>

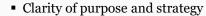
- \$9.5B premium revenue<sup>5</sup>, growing and profitable; 17% of Chubb total revenue<sup>5</sup>, ~75% of NWP A&H and risk products
- Asia focus (87%) + U.S. worksite (13%)<sup>5</sup>
- \$1.2B segment income; high cash conversion, dividend payer

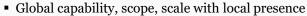
#### **Performance Culture**

- Integrated global command and control management, highly disciplined
- Business builders, growth company ~2/3 organic growth
- Successful acquisition track record \$47B last 18 years, most acquisitive insurer globally ~1/3 M&A growth



## Strategic Optionality





- Strong earning power, cash generator
- Attractive returns





### **Exceptional Service & Brand**

- Brand is known for quality and service
- Continuously in Fortune Most Admired Company ranking



### **Invested Asset**

- Investment manager with an excellent track record for value creation
- #1 source of income and growing, earnings diversification and book value growth
- 1. As of 2025F
- 2. Excluding agriculture
- 3. As of FY2024

### **Digital Future**

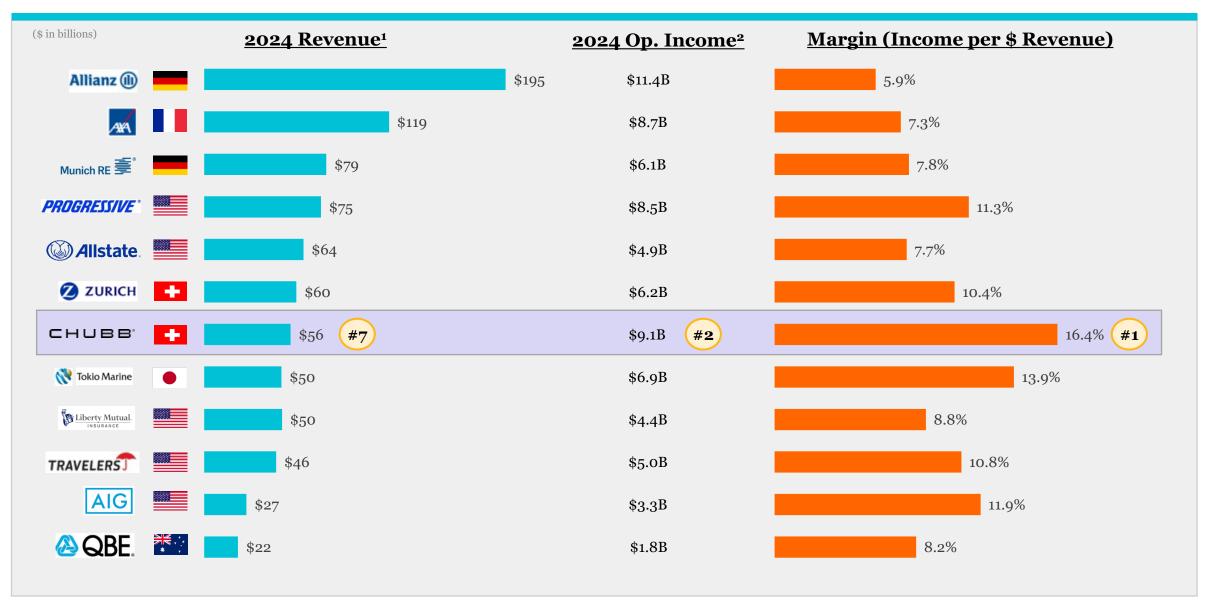
- Employ tech, data and AI to transform our businesses; realize growth, speed, insight and efficiencies
- In-house Insurtech: \$1.3B business, profitable and growing quickly
- 4. Peers: AIG, Berkshire Hathaway, CNA, Hartford, Liberty Mutual, Travelers
- 5. Net premiums written plus deposits
- 6. Based on 2025F, except for rankings which are estimates based on FY2024 Chubb's results compared to peers (crop based on GPW)

# Key Accomplishments Last 5 Years: Standout Performance, Positioned for Superior Earnings Growth

Financial								
(\$ in billions of U.S. dollars, except ratios)	2020		LTM <b>9/30/25</b>	5 yr % Change				
Total Premium Revenue <sup>1</sup>	\$35.4		\$56.4	59%				
P&C Net Premiums Written	\$31.3		\$46.8	49%				
■ Global Commercial P&C²	\$20.6		\$31.1	51%				
Agriculture	\$1.8	$\longrightarrow$	\$2.8	51%				
■ Global Consumer P&C	\$8.8	$\longrightarrow$	\$12.9	46%				
P&C U/W Income CAY ex. CATs	\$1.2 \$4.1		\$5.9 \$8.0	389% 96%				
• Global Life Revenue¹ Segment Income	\$4.1 \$0.4		\$9.6 <i>\$1.2</i>	136% 197%				
Adj. Investment Income <sup>3</sup>	\$3.6		\$6.8	89%				
Core Operating Income	\$3.3		\$9.4	185%				
Market Capitalization <sup>4</sup>	\$69.4		\$117.5	69%				
Core Operating Return on Tangible Equity	9.8%	$\qquad \qquad \longrightarrow$	20.1%	10.3 pts				
Core Operating Return on Equity	6.2%		13.2%	7.0 pts				

Net premiums written plus deposits
 Global Commercial P&C includes North America A&H
 Excludes amortization expense of fair value adjustment on acquired invested assets and includes income from private equity partnerships where we hold more than 3% ownership
 Market capitalizations as of 12/31/2020 and 11/26/2025

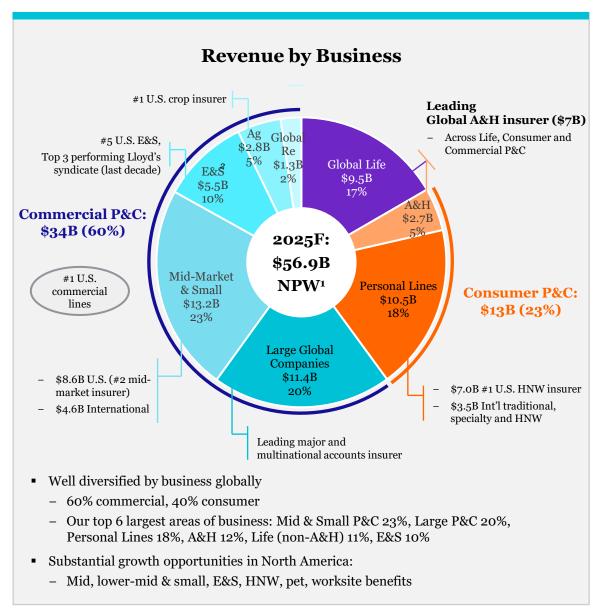
## Vs P&C Global Insurers, #7 by Revenue, #2 by Income, #1 by Margin



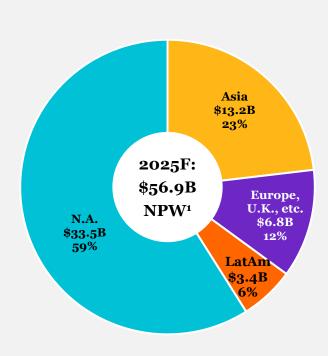
<sup>1.</sup> Revenue defined as NPE + Net Investment Income + Net Realized Gains/(Losses) + Market Risk Benefits Gains/(Losses). Certain peers also include other Income i.e. Fees & Commissions Income, Asset Management Income, etc.; Allianz, AXA, and Munich Re represents GPW and other revenues; QBE and Zurich represents Insurance Revenue

<sup>2.</sup> Allianz, AXA, Liberty Mutual, Munich Re, Progressive, QBE, Tokio Marine, and Zurich data is based on Net Income

## Well Diversified Franchise – Positioned for Superior Growth







- Well diversified by geography with deep local presence, capability and know-how
- Enormous growth opportunities globally \$3.8T addressable market<sup>3</sup>
  - Asia Life: favorable macro trends, economic growth; focus on Korea, Taiwan, Southeast Asia, China (protection and savings)
  - P&C Asia + LatAm: commercial (mid & small) and consumer (A&H, home, auto, travel)
  - Europe, U.K.: commercial (small, mid and large)

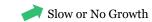
Includes premiums plus deposits

E&S includes Westchester and Lloyd's

Source: Swiss Re; Global Non-Life and Asia Life market size

# Resilient Business Mix – Power of Diversification

Division Over		Overview	2025F NPW Breakdown (% of premium revenue: \$57B) <sup>5</sup>	Commercial P&C Cycle Exposure	Growth Outlook
Insurance	P&C	<ul> <li>Last five years¹ <ul> <li>Premium growth: 9% per year</li> <li>Underwriting income growth: 38% per year</li> </ul> </li> <li>World-class combined ratio advantage vs peers across market cycle² <ul> <li>10 years: 8% points</li> <li>5 years: 7% points</li> <li>3 years: 7% points</li> <li>1 year: 6% points</li> </ul> </li> <li>Admin ratio leadership vs peers <ul> <li>8.2% vs 14.2% peers³ over last five years⁴</li> </ul> </li> </ul>	Large Risk – N.A. – 15%  \$11.4B  Int'l – 5%  Global E&S – 10% / \$5.5B  Mid & Small	~25% Higher Impact  ~75% Lower / No Impact	
	Life  Last five years¹  Premium growth: 24% per year  Earnings growth: 25% per year  Includes large portion of A&H and risk (~75% NWP) – solid growth, attractive, stable margins, high cash conversion and dividends, capital light / higher ROE	Global Life – 17% \$9.5B		•	
Asse Mai	et nagement	<ul> <li>Net investment income growth 14% last 5 years¹</li> <li>Pre-tax ROE contribution of ~9.6% (LTM)</li> </ul>	~\$7B investment income  Alternative investment income to grow from \$0.9B → \$2B, further increasing our ROE	No impact / uncorrelated	•



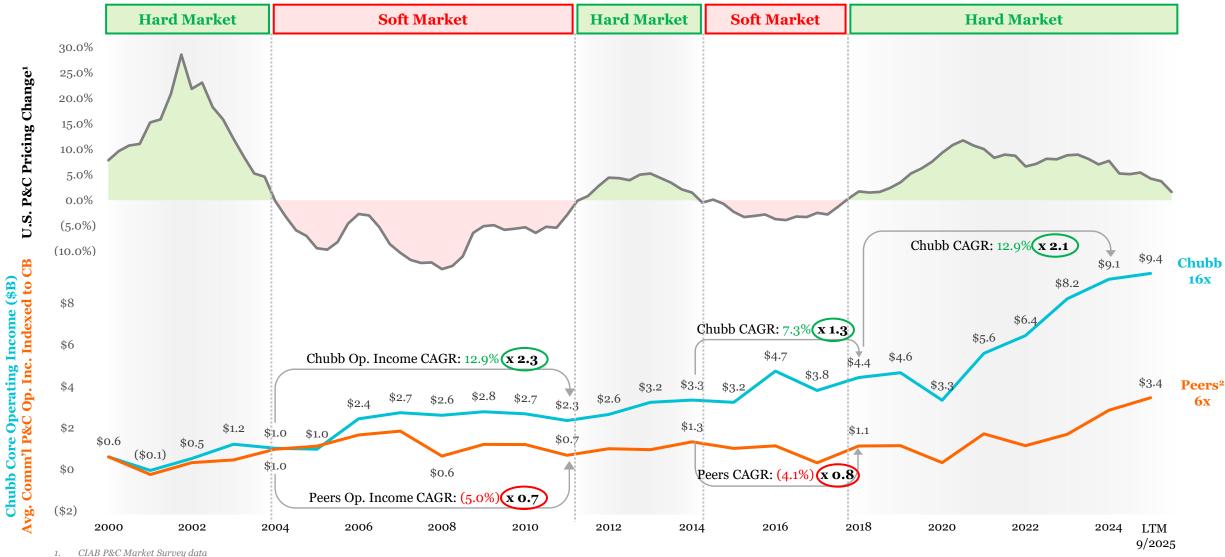
CAGR from FY2020 to 2025F
 Peers: AIG, Berkshire Hathaway, CNA, Hartford, Liberty Mutual, Travelers

<sup>3.</sup> Peers: AIG, CNA, Hartford, Travelers

<sup>4.</sup> Average from FY2020 to FY2024 5. Includes premiums plus deposits. Not shown: Global Re  $\sim$ 2%

# Outperformance Over Past P&C Market Cycles

We have outperformed peers during P&C soft market cycles and grown our income. Today we are much better positioned than in prior soft markets to outperform again: competitive profile, capability, diversification, product, distribution, balance sheet, brand and people



Commercial P&C Peers include AIG, Allianz, AXA, CNA, HIG, Liberty Mutual, QBE, Tokio Marine, and Zurich data is based on Net Income. LTM 9M25 for Chubb and Peers, except for AXA, QBE, Tokio Marine, and Zurich, which are based on LTM 6M25 data.

# **Digital Transformation**

Digital Transformation will impact 70% of our organization in the next 3 years – digitizing businesses, the functions and processes they employ, end to end

- Sales and marketing
- Underwriting administration and support functions
- Claims
- Finance and other functions

AI, foundational technologies, data & analytics, organizational management skill and technical expertise (process and software, engineers and underwriters) all working together

"Hard yards" effort – business by business

We've made significant investments: data centers, wide-scale data ingestion capabilities, wide use of AI algorithms and LLM; today 3,500+ engineers; engineering hubs in Mexico, Greece, India, Colombia

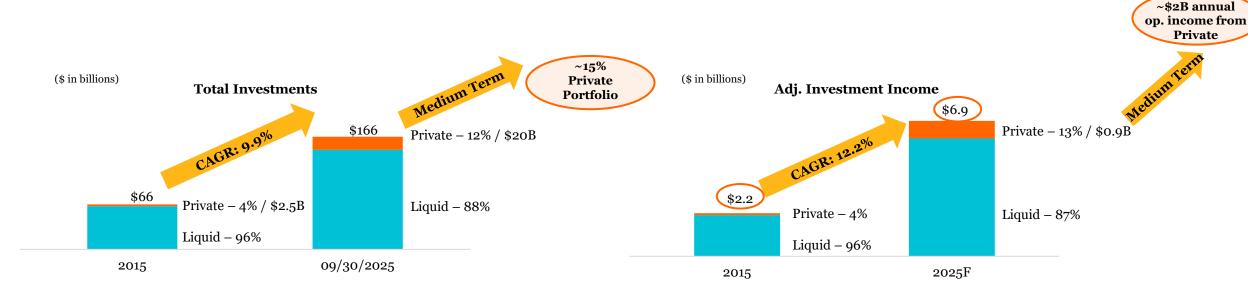
We are on a mission to re-invent ourselves again

### Impact – Our Vision ~3-4 years out

- Circa 20% headcount reduction
- Run-rate expense savings ~1.5% combined ratio pts
- Radical automation goals
  - 85% of major underwriting and claims processes automated
  - 85% of global GWP operates as digital business or significantly digitally enabled
  - Data, AI, and process automation will be the driving force to achieve growth at low marginal cost

# Investment Manager: Growing and Diversified Source of Earnings

- We are an investment manager with a 20-year proven track record; we have earned attractive, risk-adjusted returns:
  - Our invested asset has grown from \$32B → \$166B past 20 years; ~88% liquid/investment grade, ~12% private, less liquid
  - We control asset allocation, select and actively manage 3rd party managers. We benefit from a preferred fee structure and a deep, long-standing network of partner managers
- Our liquid portfolio (\$146B) primarily supports our obligations claims reserves and required capital and it's invested conservatively with high grade liquid assets (A rated on average)
- Our private portfolio (\$20B) has yielded to date IRRs of ~16%¹ for private equity and ~10%¹ for private credit with attractive cash yields of ~7% on average
- We are increasing private investments to ~15% of our portfolio over the medium term, partnering with a small list of blue-chip private asset managers. Emphasis on income-producing assets with alpha ~15% IRR target capitalize on huge demand globally for private capital with good risk/return
- Circa half of our private portfolio is our Strategic Holdings Partnership with KKR, a cornerstone of our private investment strategy that is a buy-and-own long-term strategy: we are active engaged partners and invest pari-passu into stable, low leverage companies with strong cashflows; current net asset value of \$7.5B with ~15% IRR; \$330M annual yield growing to nearly \$1B medium term
- We expect our annual operating income from private investments to grow from ~\$0.9B to ~\$2B; accretive to ROE and Book Value growth



# Well Positioned to Sustain Margin, Double-Digit EPS Growth, 14%+ Core Operating ROE

Highly diversified: global presence, product range, capabilities, distribution, geography, technology, scale and track record of outperformance = growth

# Clarity in strategy with substantial growth priorities – \$2.5T global P&C, \$1.3T Asia life market

- Global mid & small commercial
- Global consumer
  - U.S. and international personal lines
  - Asia Life and Combined Worksite
  - A&H
  - Digital and traditional channels

Underwriting & engineering company; advances in Digital Transformation and AI will add support to both topline growth and bottom-line margin, increasing our underwriting performance and expense leadership

Growing and well diversified invested asset, investment income growing double-digit

### Strong balance sheet and reserves

# Strong earnings growth, double-digit EPS and tangible book value growth, ROE increasing over next few years to 14%+

- Resilient business mix: growth from business classes that are less impacted by commercial P&C cycle
- We prefer to retain capital to support our insurance businesses and invested asset growth while we also return capital
- Balanced capital management strategy in last 5 years, returned ~59% of income:
  - Buybacks \$1.5B in 2019 (pre-covid)  $\rightarrow$  \$3.0B LTM 9/30/25 (+97%)
  - Dividends \$0.78 per share  $\rightarrow \$0.97$  per share (+24%)

### Chubb Capital Use of Operating Income 2021 to Q3 2025: \$36B





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John Keogh President and Chief Operating Officer, Chubb Group

## Our Priorities

**Talent** 

**External Relationships** 

Leadership in the Marketplace **Underwriting Discipline** 

Strengthening and Building Products and Services

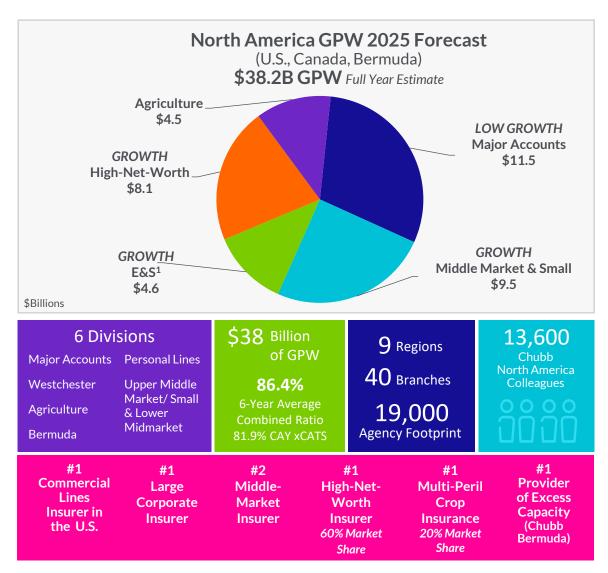


# **Chubb Limited Investor Presentation**

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Juan Luis Ortega Executive Vice President, Chubb Group President, North America Insurance Ben Rockwell Senior Vice President, Chubb Group Division President, North America Middle Market Melissa Scheffler Senior Vice President, Chubb Group Division President, Personal Risk Services

### North America Insurance

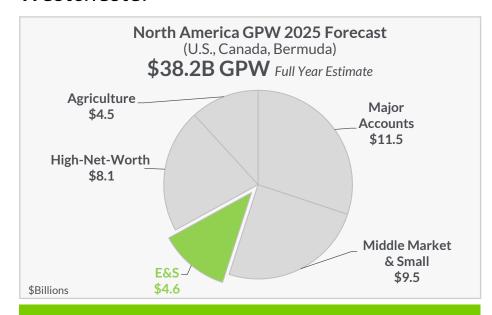




<sup>1.</sup> E&S includes only Westchester.

### E&S Wholesale Market

### Westchester





Brokerage, Digital/Middle Market, Programs, Healthy Paws

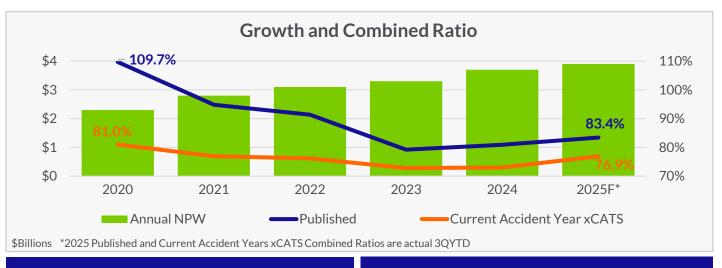
540,000+ submissions in last 12 months

> 300+ broker partners with 1,000+ locations

130+ broad property & casualty product range: builder's risk, environmental. financial lines

150,000+ customers micro to global 370 underwriters
20+ offices

**500,000+** pets insured



### 46% Cumulative Rate Change

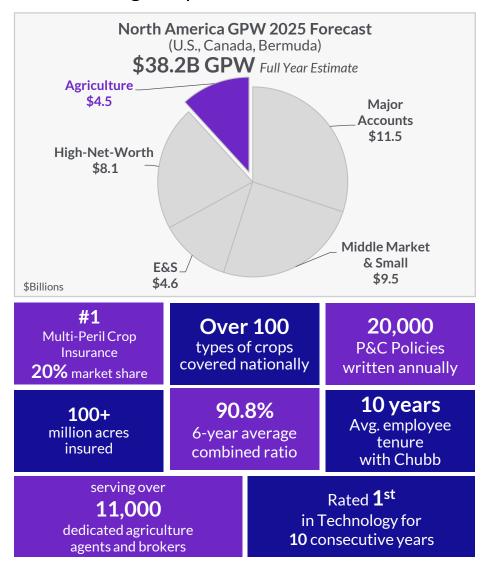
12% – 5-Year NPW Compound Growth ('20-'25)

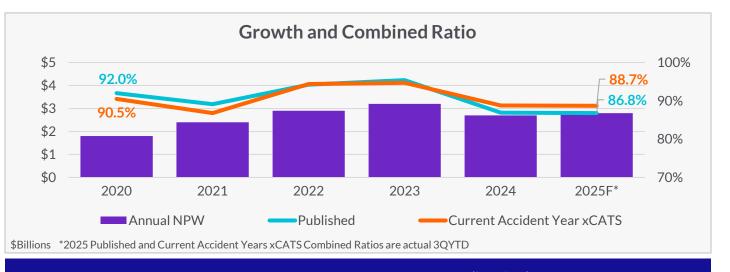
A broad specialty product set, digital platforms and an extensive regional footprint distinguish Westchester and enable continued growth in the current P&C cycle.

- Exclusive wholesale distribution along with the stability and depth of leadership and product teams create loyalty
- Focused on delivering Property, Casualty and Financial Lines offerings at adequate prices
- Technology enables direct connections to distribution and automated underwriting decision-making and processing
- Increasing Middle Market footprint in standalone property, casualty and multi-line products
- Digital connections with key strategic broker partners for delivery of small commercial

# Chubb Agriculture

## The Leading Crop Insurer in the U.S.



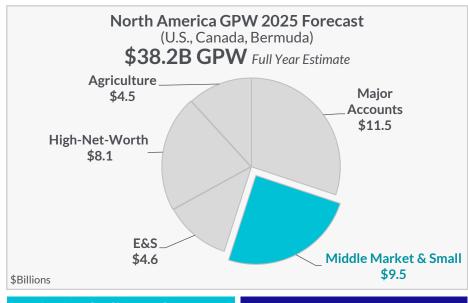


### 8.5% – 5-Year NPW Compound Growth ('20-'25)

The leading multi-peril crop insurer in the U.S. with extensive P&C capabilities serving the commercial agriculture sector. CAT-like business with superior risk-reward characteristics. Chubb benefits from its consistency and longevity in the market.

- Best-in-class quoting, servicing and claims technology enable efficient agent experience and ease of use a key competitive advantage
- An unmatched reputation for proactive and excellent claims service
- Opportunity to grow in Agriculture P&C market due to favorable conditions, market dislocation and a flight to quality
- Expanding distribution through newly acquired agent relationships and broader access to Chubb branchappointed agencies

### Middle Market & Small Commercial



840+ dedicated P&C underwriters460+ Specialty Lines48 Branches

Product, Underwriting, Claims and Risk Consulting Services specialization in 25 industry practices

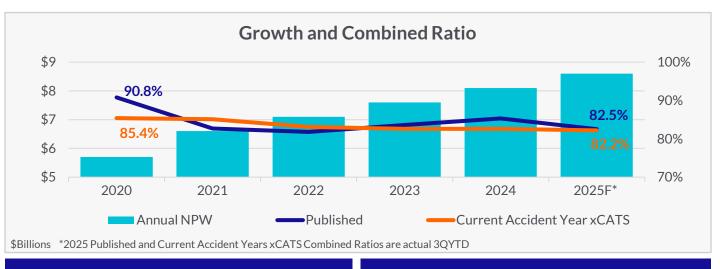
#3 Small
#2 Middle-Market
Insurer;
\$225B Market
Opportunity

100+ product offerings P&C, A&H, Financial Lines 30+ API integrations with key digital partners

Appetite for >90% of GDP Customers <\$1B in revenue

660,000+ submissions 530,000+ policies written annually

19,000+ Risk Engineering Assessments 320 Risk Engineers



### 26% Cumulative Rate Change

8.5% – 5-Year NPW Compound Growth ('20-'25)

Our dedicated go-to-market approach leverages digital and underwriting expertise, combined with products and services tailored by industry and customer size, as well as a wide geographic reach, all create unique differentiation across Middle, Lower Middle and Small markets.

#### Middle Market

- Local underwriters execute focused target acquisition, broker/customer engagement and industry-specific, tailored delivery of services and stewardship efforts through differentiated underwriting and superior sales acumen
- Opportunity to expand market share in virtually all segments with an active pipeline to identify emerging and growing new segments and geographies

#### **Lower Middle Market**

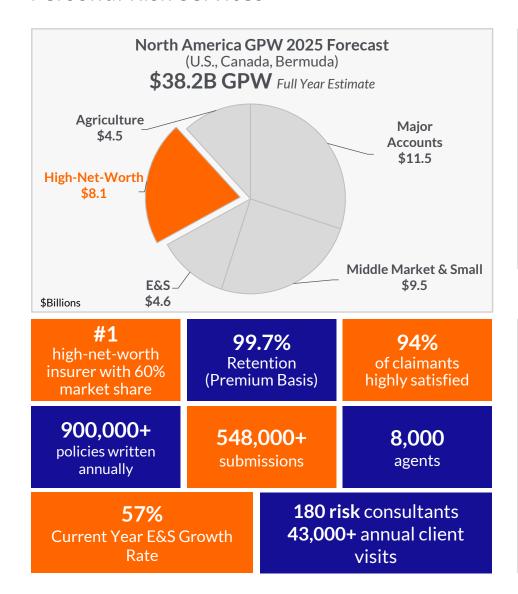
• Dedicated underwriting team and specialized, tailored products for this segment capitalizing on new automation and technology to drive a faster trade, pricing segmentation and consistent underwriting

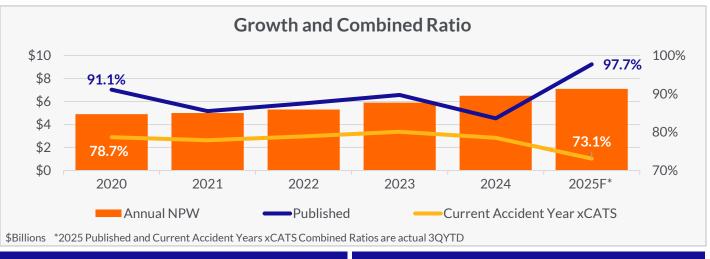
#### **Small Commercial**

• World-class digital delivery experience for agents offering differentiated value proposition and unparalleled product and underwriting breadth (P&C, FL, Cyber, A&H) through a modern, cohesive, and efficient agent experience

## High-Net-Worth

### Personal Risk Services





7.5% - 5-Year NPW Compound Growth ('20-'25)

Chubb Personal Risk Services enjoys a significant competitive advantage in the market (60% market share) with rich coverage options, a broad suite of core and specialty products, and a longstanding reputation for exceptional service.

- Significant growth opportunity in Signature and Premier segments (+14% growth YTD 2025) where Chubb's service is valued most, and growing E&S business (+57% growth YTD 2025)
- Strategically deploy CAT capacity while managing exposure

33% Cumulative Rate Change

- Deliver differentiated services to clients enhancing their risk resiliency
- · Expand reach to identify new clients through embedded partnerships and digital distribution



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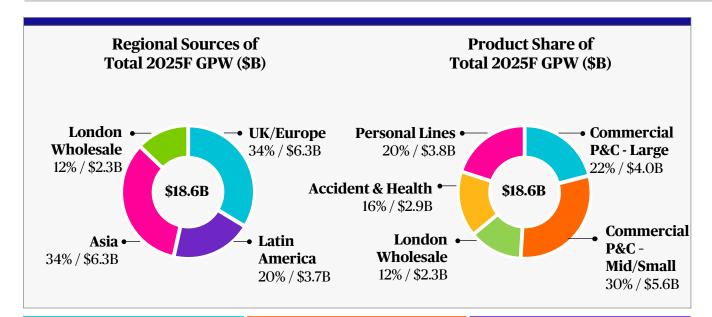
Paul McNamee

Executive Vice President, Chubb Group President, Overseas General Insurance Ana Robic

Senior Vice President, Chubb Group Regional President, Europe, Middle East and Africa Marcos Gunn

Senior Vice President, Chubb Group Regional President, Asia Pacific

### Overseas General Insurance: Chubb's International P&C Business





\$9.6B / 52% of COG

10.9% NPW 5-Yr Compound Growth ('20-'25)

- Customer segments: Middle Market and Small Commercial, Large and Multinational Corporates
- Products: Property, Casualty, Financial lines, Specialty P&C

### **London Wholesale**

\$2.3B / 12% of COG

11.8% NPW 5-Yr Compound Growth ('20-'25)

• E&S through Lloyd's and London market

### **Consumer**

\$6.6B / 36% of COG

10.8% NPW 5-Yr Compound Growth ('20-'25)

Coverage highlights:

- Accident & Health (Group and Direct Marketing)
- Travel (Leisure and Business)
- Auto
- Residential
- Cell phone
- High Net Worth

**51** countries/territories

**500**+ offices

**17,000**+ employees

100+ products

**26,000**+ Independent Agents and Brokers

**240**+ partnerships with fintech, e-commerce, and social platforms



10.9% NPW 5-Year Compound Growth ('20-'25)

**87.4%**6-Year Average COR ('20-'25)
(86.2% CAY COR xCATS)

Note: All numbers are in constant \$ other than COR, which is as published.

# Commercial: Underlying Strengths, Uniquely Positioned for Growth

#### **Commercial Overview**

#### Commercial Insurance: Middle Market & Small Commercial

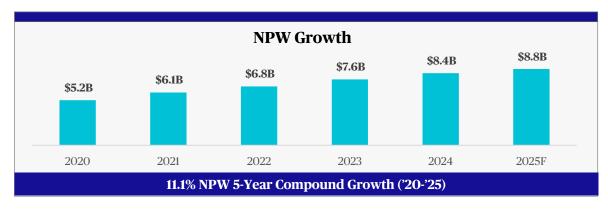
- Local capabilities built in all regions give us direct access to local markets
- Significant future growth opportunity given regional and branch presence in major countries and superior breadth in product capability
- Broad product range, both across traditional, specialty lines, and industry practices
- Modern underwriting and policy issuance technology in place in Europe and Asia Pacific coupled with strong analytics capability built to select and price risk effectively, delivering competitive advantage

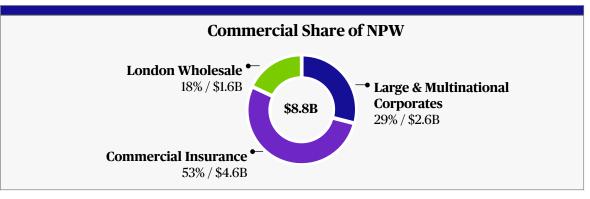
#### **Large & Multinational Corporates**

- A leading presence with large multinationals requiring our 51-country and territory network and proven technology for large program administration
- Significant capacity to absorb large risks, backed by superior reinsurance programs delivering efficiency and diversification benefit through global purchasing
- Clients seek our consistency through market cycles and our renowned claims and engineering services

#### **London Wholesale**

- Lead underwriters: we do our own underwriting and don't outsource
- Experienced team with track record of outperformance







# Consumer: Accelerating Through Enhanced Product & Distribution

#### **Consumer Overview**

#### **Consumer Lines**

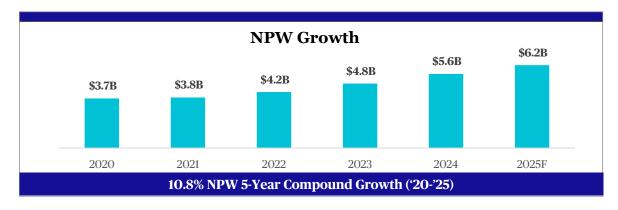
- Over 240 digital distribution partners with market-leading fintech, e-commerce, social and gig economy platforms
- Long-term strategic distribution with market-leading financial institutions
- Unique product bundling capability across Life, A&H, Personal Lines and Small Commercial

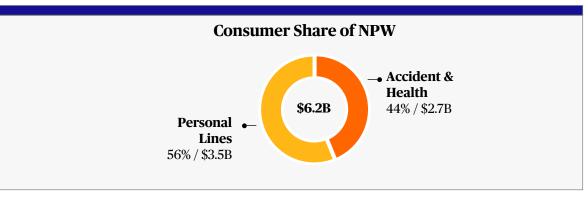
#### **Accident & Health**

- #1 direct marketer of A&H insurance in Asia
- Distribution partnerships with 36 of the world's airlines
- Leading employer-paid group personal and travel accident provider in Europe, Asia, and Latin America

#### **Personal Lines**

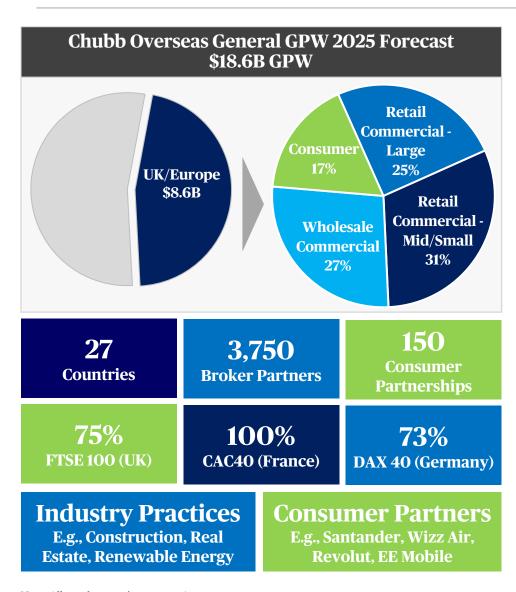
- Growing in select markets
- Highly focused motor strategy across Mexico, China, Thailand, Malaysia
- Leading cellphone insurer in Europe and Asia Pacific
- Growing presence in home and contents products in Latin America and Asia through digital and financial institutions







# UK/Europe





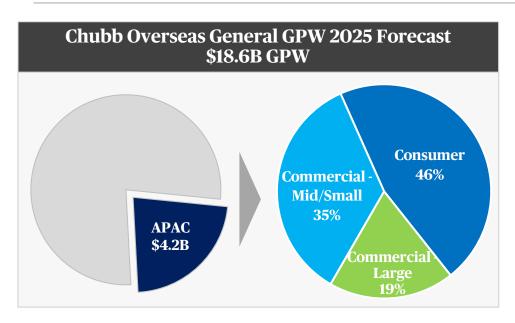
### 9.2% NPW 5-Year Compound Growth ('20-'25)

The UK/Europe region spans 27 countries and 60 offices across Europe, the Middle East and Africa and comprises just under half of Chubb Overseas General premium, including:

- Large P&C retail practice with a proven track record in Major Accounts, insuring most of the publicly traded companies across the UK, France and Germany.
- Significant expansion opportunity in the Mid-Market and Small Commercial. We are investing to deliver unique product and technology solutions to grow our market share.
- Chubb Global Markets team that writes specialized wholesale business through Lloyd's.
- Growing Consumer business, including strategic partnerships with more than 20 household names across banking, telecommunications and retail.

Note: All numbers are in constant \$

## Asia Pacific (APAC) excluding China





Major Accounts, Middle Market, Small Commercial, Industry Practices, Specialty Products Consumer Partners Eg. Grab, DBS, KTB, Samsung, Shopee, GCash, TikTok

Note: All numbers are in constant \$



### 11.2% NPW 5-Year Compound Growth ('20-'25)

The APAC region spans 11 markets and 118 offices and branches across Australasia, Southeast Asia and North Asia, and contributes 23% of Chubb Overseas General gross premium including:

#### **Commercial business**

- Dominant presence in the Major Account segment, with accelerating growth in Mid-Market Industry Practices, and Small Commercial.
- Distributed through a large network of agents and brokers, leveraging digital channels powered by technology and data analytics.

#### **Consumer business**

- Wide range of products including Accident & Health, motor, residential, and specialty personal lines - tailored for every consumer segment, providing personalized protection solutions that meet customer needs.
- Differentiated omnichannel sales strategies, powered by AI and data-driven decisions, including assisted sales, personalized offers, engagement triggers, and click-to-engage capability.

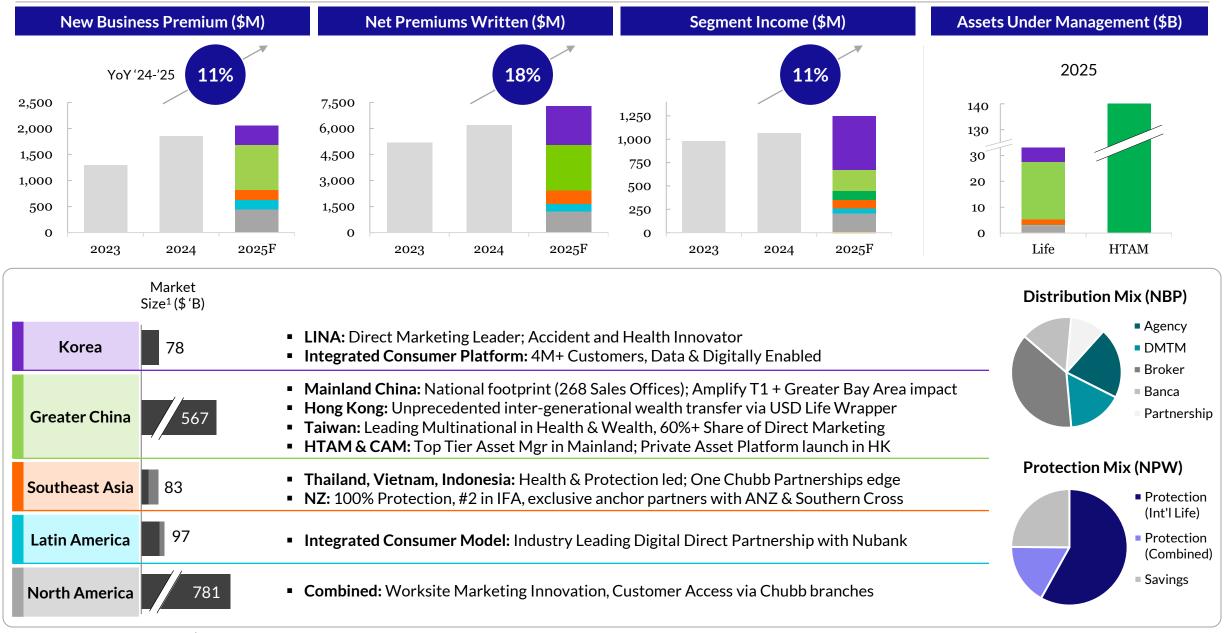


# **Chubb Limited Investor Presentation**

December 2025

Bryce Johns Senior Vice President, Chubb Group President, Chubb Life

# Chubb Life: Strategic Market Context & Performance [Life Int'l & Combined]





# **Chubb Limited Investor Presentation**

December 2025

Sean Ringsted
Executive Vice President, Chubb Group
Chief Digital Business Officer and Chief Analytics Officer

Julie Dillman

Executive Vice President, Chubb Group Executive Chairperson, Operations, Technology and Digital Transformation

# Artificial Intelligence & Analytics | Unlocking Broad-Based Value for Chubb

### AI to digitize knowledge | assess risk | optimize outcomes | lead in dynamic markets | grow profitably

### **Business AI**

- **Commercial Underwriting** ingest | enrich | prioritize | risk assess | rate and recommend actions
- Consumer Sales engage customers | equip telemarketers | reimagine personalization of distribution and experience
- **Claims** predict severity | suggest next best adjuster actions | provide feedback to underwriting
- **Pricing** mine market insights | segment granular cohorts
- **Portfolio Management** scenario analysis | market monitoring | dynamic pricing | adjust appetite in real-time

### **Enterprise AI**

- Chubb AI for daily employee productivity
- **Engineering Code** for quality | speed | testing
- Continuous Audit for embedded workflow controls | underwriting | claims operations
- Generative Business Intelligence for actionable real-time insights | deeper | faster

### **Business Impacts**

- ✓ Better, more informed underwriting and claims decisions with quicker cycle times | greater consistency | continuous with feedback loops
- ✓ Portfolio management enables the business to identify and respond quickly to changing market conditions | optimize risk selection | drive profitable growth
- ✓ Competitive advantage with curated proprietary data that unlocks insights and accelerates decision-making
- ✓ Digitalized operating environment | real-time intelligence | more effective and efficient controls
- ✓ Attract and retain highest quality, ambitious talent | enable focus on higher-value actions | enhance productivity and improve business outcomes
- ✓ Still experimental, but within the next 2 to 3 years, AI adoption is expected to surge and drive change across the industry



Data Historical Underwriting & Claims

ΑŢ

Intelligent Intake (Ingestion)

Third Party

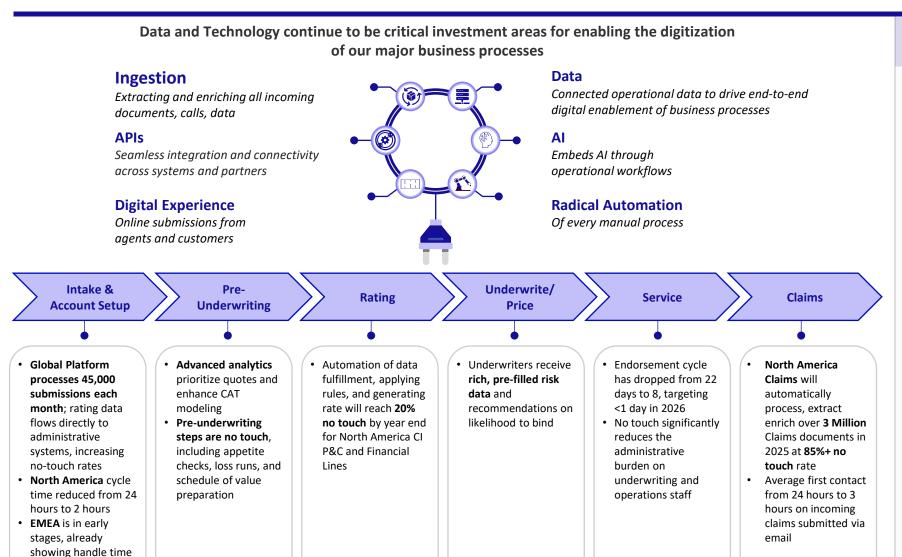
Cloud Infrastructure (Compute | Storage) Integration (APIs | MCPs)

Enterprise Platform – AI Governance & Trust | Security | Scale

# Digital Enablement: Process, Data and Technology

improvement

Chubb is utilizing data, technology, and process to digitally enable major business processes across all functions to drive significant expense reductions



### **Digital Enablement Focus**

#### **Focus Areas:**

- NA small and lower middle market ingestion and Al enabled end-to-end
- NA Middle Market and WSG ingestion through rating for all commercial
- UK and France middle market end-to-end
- Ingestion for total continent
- · Mexico: Auto, Small and Middle
- Australia Commercial

#### Finance and PRS + Market in the U.S. are fast followers

#### Technology

- Investments made to build our engineering development centers and insource our key technologists
- Actively using AI to improve developer productivity and overall code quality

#### **Data**

- Investments made in data foundations to support reporting, model development, and portfolio underwriting
- Enabling end-to-end automation by extracting and enriching data with LLMs, streamlining business processes, removing manual steps, and accelerating risk selection from intake to bind

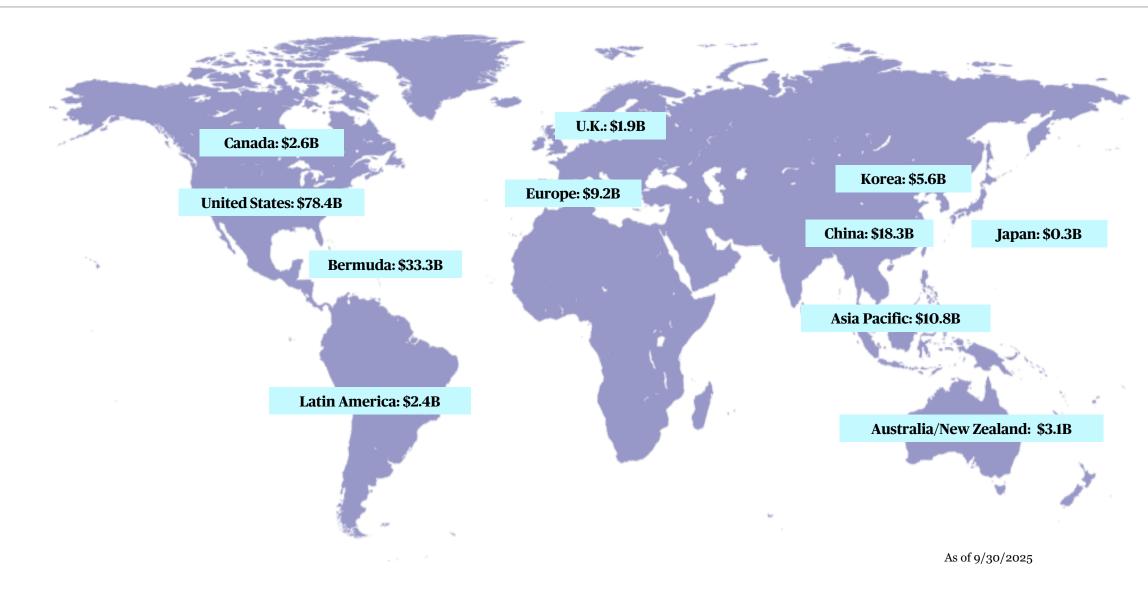


# **Chubb Limited Investor Presentation**

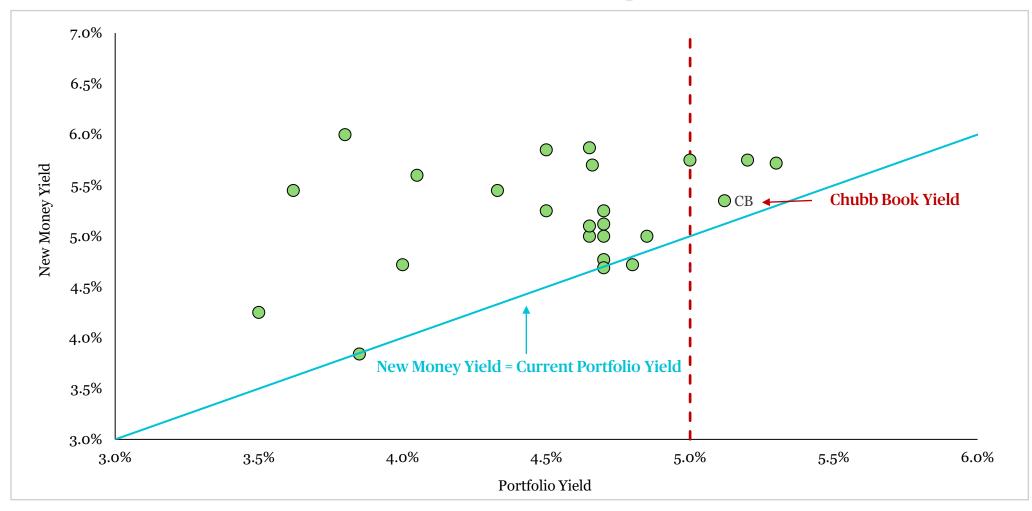
December 2025

Timothy Boroughs Vice Chairman, Chubb Group Executive Chairman, Asset Management

# Chubb Group Investment Portfolio: \$166 Billion



### Portfolio Book Yields vs. Reinvestment Rates P&C Peer Group



O Peer Group¹ Book Yields: 6/30/2025

Source: Company Reports, Dowling & Partners Analysis

<sup>1.</sup> Peers: ACGL, AFG, AIG, AMSF, AXS, BOW, CINF, DGICA, DRI, EG, HIG, IFC, JRVR, KMPR, KNSL, LRE, MKL, PLMR, RLI, RNR, SIGI, UFCS, WRB

# **Explanatory Note**

This document and the remarks made during the presentation today may contain forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "believe," "anticipate," "estimate," "project," "should," "plan," "expect," "intend," "hope," "feel," "foresee," "will," "will likely result," or "will continue," and similar expressions, may identify forward-looking statements, which may include statements related to Company performance (including 2025 performance), growth opportunities, strategic initiatives (including digital and technology), pricing and business mix, investments, and economic and market conditions. Such statements involve risks and uncertainties that could cause actual results to differ materially, including, without limitation, the following: competition, pricing and policy term trends; the levels of new and renewal business achieved; the frequency and severity of unpredictable catastrophic events; actual loss experience; uncertainties in the reserving or settlement process; integration activities and performance of acquired companies; loss of key employees or disruptions to our operations; new theories of liability; judicial, legislative, regulatory and other governmental developments; litigation tactics and developments; investigation developments and actual settlement terms; the amount and timing of reinsurance recoverable; credit developments among reinsurers; rating agency action; possible terrorism or the outbreak and effects of war; economic, political, regulatory, insurance and reinsurance business conditions; and potential strategic opportunities including acquisitions and our ability to achieve and integrate them, as well as management's response to these factors, and other factors identified in our filings with the Securities and Exchange Commission. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. The Company undertakes no obligation to publicly update or r

This document and the remarks made during the presentation today may also contain non-GAAP financial measures. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures and related information are provided in our most recent quarterly earnings press release and financial supplement, which are available on the Investor Relations section of our website at investors.chubb.com, and in the pages that follow in this presentation.

(in millions of U.S. dollars except ratios)

The following non-GAAP financial measures, which may be defined differently by other companies, are important for an understanding of our overall results of operations and financial condition. However, they should not be viewed as a substitute for measures determined in accordance with generally accepted accounting principles (GAAP).

LTM refers to the last twelve months.

#### **Core operating income**

Core operating income relates only to Chubb income, which excludes noncontrolling interests. It excludes from Chubb net income the after-tax impact of adjusted net realized gains (losses) and other, which include items described in this paragraph, and market risk benefits gains (losses). We believe this presentation enhances the understanding of our results of operations by highlighting the underlying profitability of our insurance business. We exclude adjusted net realized gains (losses) and market risk benefits gains (losses) because the amount of these gains (losses) is heavily influenced by, and fluctuates in part according to, the availability of market opportunities. In addition, we exclude the amortization of fair value adjustments on purchased invested assets and long-term debt related to certain acquisitions due to the size and complexity of these acquisitions. We also exclude integration expenses, which include legal and professional fees and all other costs directly related to acquisition integration activities. The costs are not related to the ongoing activities of the individual segments and are therefore included in Corporate and excluded from our definition of segment income. We believe these integration expenses are not indicative of our underlying profitability, and excluding these integration expenses facilitates the comparison of our financial results to our historical operating results. Additionally, we exclude the non-recurring tax benefit from the Bermuda Economic Transition Adjustment enacted in 2023 and adjusted in 2024 and subsequent years' amortization of the related deferred tax asset, which we believe provides investors with a better view of our operating performance, enhances the understanding of the trends in the underlying business, improves comparability between periods and provides increased transparency compared to the prior presentation of the non-recurring tax benefit. References to core operating income measures mean net of tax, whether or not noted.

The following table presents the reconciliation of Chubb net income to Core operating income:

	LTM						% Change
	Q3 YTD 2025		Full Year		Full Year		LTM Q3 YTD
			2024			2020	'25 vs. FY '20
Net income, as reported	\$	9,675	\$	9,272	\$	3,533	
Amortization of fair value adjustment of acquired invested assets and long-term debt, pre-tax		12		7		(95)	
Tax (expense) benefit on amortization adjustment		(5)		(5)		17	
Integration expenses, pre-tax		(21)		(39)		-	
Tax (expense) benefit on integration expenses		3		7		-	
Adjusted realized gains (losses), pre tax (1)		(208)		(413)		(499)	
Net realized gains (losses) related to unconsolidated entities, pre-tax (2)		653		512		821	
Tax (expense) benefit on adjusted net realized gains (losses)		24		146		(24)	
Market risk benefits gains (losses), pre-tax		(153)		(140)		-	
Tax (expense) benefit on market risk benefits gains (losses)		38		-		-	
Amortization of deferred tax asset from Bermuda law		(91)		55			
Core operating income	\$	9,423	\$	9,142	\$	3,313	185%

<sup>(1)</sup> Excludes realized gains (losses) on crop derivatives of \$(8) million, \$(5) million, and \$1 million for LTM Q3 YTD 2025, full year 2020, respectively, and realized gains (losses) on underlying investments supporting the liabilities of certain participating policies related to the policyholders' share of gains and losses of \$68 million, \$213 million, and nil for LTM Q3 YTD 2025, full year 2020, respectively.

<sup>(2)</sup> Realized gains (losses) on partially-owned entities, which are investments where we hold more than an insignificant percentage of the investee's shares. The net realized gain or loss is included in other income (expense) under U.S. GAAP.

(in millions of U.S. dollars except ratios)

#### **Core operating ROE and Core operating ROTE**

Core operating return on equity (ROE) and Core operating return on tangible equity (ROTE) are annualized non-GAAP financial measures. The numerator includes core operating income (loss), net of tax. The denominator includes the average Chubb shareholders' equity for the period adjusted to exclude unrealized gains (losses) on investments, current discount rate on future policy benefits (FPB), and instrument-specific credit risk – market risk benefits (MRB), all net of tax and attributable to Chubb. For the ROTE calculation, the denominator is also adjusted to exclude Chubb goodwill and other intangible assets, net of tax. These measures enhance the understanding of the return on shareholders' equity by highlighting the underlying profitability relative to shareholders' equity and tangible equity excluding the effect of these items as these are heavily influenced by changes in market conditions. We believe ROTE is meaningful because it measures the performance of our operations without the impact of goodwill and other intangible assets.

	LTM				% Pt Change
	C	Q3 YTD	F	'ull Year	LTM Q3 YTD '25
		2025	2020		vs. FY '20
Chubb net income	\$	9,675	\$	3,533	
Core operating income	\$	9,423	\$	3,313	
Equity - beginning of period, as reported	\$	65,757	\$	55,259	
Less: unrealized gains (losses) on investments, net of deferred tax		(2,042)		2,543	
Less: changes in current discount rate on FPB, net of deferred tax		(527)		-	
Less: changes in instrument-specific credit risk on MRB, net of deferred tax		(20)		<u> </u>	
Equity - beginning of period, as adjusted	\$	68,346	\$	52,716	
Less: Chubb goodwill and other intangible assets, net of tax		24,376		20,012	
Equity - beginning of period, as adjusted ex Chubb goodwill and other intangible assets	\$	43,970	\$	32,704	
Equity - end of period, as reported	\$	71,855	\$	59,441	
Less: unrealized gains (losses) on investments, net of deferred tax		(1,940)		4,673	
Less: changes in current discount rate on FPB, net of deferred tax		(462)		-	
Less: changes in instrument-specific credit risk on MRB, net of deferred tax		(19)		<u>-</u>	
Equity - end of period, as adjusted	\$	74,276	\$	54,768	
Less: Chubb goodwill and other intangible assets, net of tax		24,485		19,916	
Equity - end of period, as adjusted ex Chubb goodwill and other intangible assets	\$	49,791	\$	34,852	
Weighted average equity, as reported	\$	68,806	\$	57,350	
Weighted average equity, as adjusted ex Chubb goodwill and other intangible assets	\$	46,881	\$	33,778	
Weighted average equity, as adjusted	\$	71,311	\$	53,742	
ROE		14.1%		6.2%	7.9 pts
Core operating ROTE		20.1%		9.8%	10.3 pts
Core operating ROE		13.2%		6.2%	7.0 pts

(in millions of U.S. dollars except ratios)

#### P&C underwriting income and P&C CAY underwriting income excluding catastrophe losses (Cats)

**P&C underwriting income** excludes the Life Insurance segment and is calculated by subtracting adjusted losses and loss expenses, adjusted policy benefits, policy acquisition costs and administrative expenses from net premiums earned. We use underwriting income (loss) and operating ratios to monitor the results of our operations without the impact of certain factors, including income tax expense, amortization expense of purchased intangibles, other income (expense), interest expense, net investment income, net realized gains (losses), market risk benefits gains (losses), and integration expenses. **P&C CAY underwriting income excluding Cats** is P&C underwriting income adjusted to exclude P&C Cats and prior period development (PPD). We believe it is useful to exclude Cats, as they are not predictable as to timing and amount, and PPD, as these unexpected loss developments on historical reserves are not indicative of our current underwriting performance. We believe the use of these measures enhances the understanding of our results of operations by highlighting the underlying profitability of our insurance business.

		LTM									% Cha	nge	(CAGR)
The following table presents the reconciliation of Net income to P&C underwriting income and P&C CAY underwriting income excluding Cats:	Q	3 YTD		Full Year		Full Year	I	Full Year	1	Full Year	LTM Q3 YTD '25	Full Year	Full Year
		2025		2024		2020		2019		2014	vs. FY '20	'24 vs. '19	'24 vs. '14
Net income, as reported	\$	10,089	\$	9,640	\$	3,533	\$	4,454	\$	2,853			
Less: Income tax expense		(2,304)		(1,815)		(629)		(795)		(634)			
Amortization expense of purchased intangibles		(306)		(323)		(290)		(305)		(108)			
Other income (expense)		1,178		1,023		994		596		190			
Interest expense		(748)		(741)		(516)		(552)		(280)			
Net investment income		6,340		5,930		3,375		3,426		2,252			
Net realized gains (losses)		243		117		(498)		(530)		(507)			
Market risk benefits gains (losses)		(153)		(140)		-		-		-			
Integration expenses		(21)		(39)		-		(23)		-			
Life Insurance underlying income (loss) <sup>(1)</sup>		(54)		(227)		(112)		(97)		93			
Add: Realized gains (losses) on crop derivatives		(8)		(5)		1		(8)		51			
P&C underwriting income	\$	5,906	\$	5,850	\$	1,210	\$	2,726	\$	1,898	389%	115%	11.9%
Add: Catastrophe losses (including reinstatement premiums) - pre-tax		3,163				3,259							
Favorable prior period development (PPD) - pre-tax		(1,078)				(395)							
P&C CAY underwriting income excluding Cats	\$	7,991			\$	4,074					96%		

% Change

<sup>(1)</sup> Life Insurance underlying income (loss) is calculated by subtracting losses and loss expenses, policy benefits, policy acquisition costs and administrative expenses from net premiums earned related to the Life Insurance segment.

(in millions of U.S. dollars except ratios)

#### Adjusted net investment income

Adjusted net investment income is net investment income excluding the amortization of the fair value adjustment on acquired invested assets from certain acquisitions, and including investment income from partially-owned investment companies (private equity partnerships) where our ownership interest is in excess of 3% that are accounted for under the equity method. The mark-to-market movement on these private equity partnerships are included in adjusted net realized gains (losses). We believe this measure is meaningful as it highlights the underlying performance of our invested assets and portfolio management in support of our lines of business.

The following table presents a reconciliation of net investment income to adjusted net investment income:

	Q	LTM 3 YTD 2025	]	Full Year 2020	% Change LTM Q3 YTD '25 vs. FY '20	
Net investment income	\$	6,340	\$	3,375		
Less: Amortization expense of fair value adjustment on acquired invested assets		(9)		(116)		
Add: Other income (expense) from private equity partnerships		475		115		
Adjusted net investment income	\$	6,824	\$	3,606	89%	

#### Life Insurance net premiums written and deposits (Global life revenue) and Total premium revenue

Global life revenue and Total premium revenue include deposits collected on universal life and investment contracts (life deposits are not reflected as revenues in our consolidated statements of operations in accordance with GAAP. However, we include life deposits in presenting growth in our business because new life deposits are an important component of production and key to our efforts to grow our business.

	LTM Q3 YTD Full Year				% Change LTM Q3 YTD '25		
		2025		2020	vs. FY '20		
Life Insurance net premiums written	\$	7,015	\$	2,514			
Life Insurance deposits		2,607		1,559			
Global life revenue	\$	9,622	\$	4,073	136%		
Net premiums written	\$	53,766	\$	33,820			
Life Insurance deposits		2,607		1,559			
Total premium revenue	\$	56,373	\$	35,379	59%		