

**FOR IMMEDIATE RELEASE**

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## Cardinal Health Reports Third-quarter Results for Fiscal Year 2017

- Revenue increased 4 percent to \$31.8 billion
- GAAP<sup>1</sup> diluted earnings per share increased 3 percent to \$1.20, and non-GAAP diluted earnings per share increased 7 percent to \$1.53

**DUBLIN, Ohio, May 1, 2017** - Cardinal Health (NYSE: CAH) today reported third-quarter fiscal year 2017 revenues of \$31.8 billion, an increase of 4 percent. The company also reported a decline in GAAP operating earnings of 8 percent to \$605 million and in non-GAAP operating earnings of 4 percent to \$759 million. GAAP diluted earnings per share (EPS) increased 3 percent to \$1.20, while non-GAAP diluted EPS increased 7 percent to \$1.53.

"The third quarter came in largely as we expected, in a dynamic market environment, as we noted a few weeks ago," said George S. Barrett, chairman and chief executive officer of Cardinal Health. "Many of our lines of business continue to perform well, particularly naviHealth, our medical/surgical consumables lines, and our Specialty Solutions group. We are also extremely excited about our recent announcement to acquire Medtronic's Patient Care, Deep Vein Thrombosis and Nutritional Insufficiency businesses. These product lines are natural extensions to the work that we're doing across the continuum of care from acute care, to surgery centers, to long-term care, into the retail setting and even to the consumer."

### Q3 FY17 summary

|                                                             | Q3 FY17         | Q3 FY16         | Y/Y  |
|-------------------------------------------------------------|-----------------|-----------------|------|
| Revenue                                                     | \$ 31.8 billion | \$ 30.7 billion | 4%   |
| Operating earnings                                          | \$ 605 million  | \$ 656 million  | (8)% |
| Non-GAAP operating earnings                                 | \$ 759 million  | \$ 788 million  | (4)% |
| Net earnings attributable to Cardinal Health, Inc.          | \$ 381 million  | \$ 386 million  | (1)% |
| Non-GAAP net earnings attributable to Cardinal Health, Inc. | \$ 485 million  | \$ 472 million  | 3%   |
| Diluted EPS attributable to Cardinal Health, Inc.           | \$ 1.20         | \$ 1.17         | 3%   |
| Non-GAAP diluted EPS attributable to Cardinal Health, Inc.  | \$ 1.53         | \$ 1.43         | 7%   |

Diluted EPS for the quarter benefitted from a lower effective tax rate and fewer weighted average shares outstanding than the same quarter in the prior fiscal year.

### Segment results

#### Pharmaceutical segment

Third-quarter revenue for the Pharmaceutical segment increased 3 percent to \$28.4 billion due to performance from the Specialty business and growth from Pharmaceutical Distribution customers.

Segment profit for the quarter decreased 7 percent to \$611 million. This decrease was driven by generic pharmaceutical pricing, the final quarterly impact of the loss of Safeway, and the company's ongoing investment in its pharmaceutical IT platform. These were partially offset by solid performance from Red Oak Sourcing.

|                | Q3 FY17         | Q3 FY16         | Y/Y  |
|----------------|-----------------|-----------------|------|
| Revenue        | \$ 28.4 billion | \$ 27.5 billion | 3%   |
| Segment profit | \$ 611 million  | \$ 660 million  | (7)% |

#### Medical segment

Third-quarter revenue for the Medical segment increased 9 percent to \$3.4 billion driven by contributions from new and existing customers.

Segment profit increased 16 percent to \$148 million, reflecting solid performance from naviHealth, Cardinal Health Branded products (excluding Cordis) and distribution services. A decline in Cordis performance reflected increased SG&A expenses and the net favorable impact of two larger inventory adjustments in the year-over-year comparison.

|                | Q3 FY17        | Q3 FY16        | Y/Y |
|----------------|----------------|----------------|-----|
| Revenue        | \$ 3.4 billion | \$ 3.1 billion | 9%  |
| Segment profit | \$ 148 million | \$ 128 million | 16% |

## Fiscal year 2017 outlook

As previously disclosed, the company does not provide GAAP EPS outlook, because it is unable to reliably forecast most of the items that are excluded from GAAP EPS to calculate non-GAAP EPS. These items could cause EPS to differ materially from non-GAAP EPS. See "Use of Non-GAAP Measures" following the attached schedules for additional explanation.

The company reaffirms its expectation that its fiscal 2017 non-GAAP EPS from continuing operations will be at the bottom of its previous guidance range of \$5.35 to \$5.50. Additional details about this outlook can be found in the company's [press release issued April 18](#).

## Additional third-quarter and recent highlights

- Announced [intent to acquire Medtronic's Patient Care, Deep Vein Thrombosis and Nutritional Insufficiency businesses](#) for \$6.1 billion, enabling Cardinal Health to add an industry-leading portfolio of products, deepen its presence in the post-acute channel and increase its geographic scale
- Acquired rights to Navidea's Lymphoseek, a radiopharmaceutical diagnostic imaging agent
- Named on Fortune's 2017 "[World's Most Admired Companies](#)" list
- Recognized among the nation's best workplaces for female advancement as a [Top Company for Executive Women](#) by the National Association for Female Executives

## Webcast

Cardinal Health will host a webcast today at 8:30 a.m. Eastern to discuss third-quarter results. The webcast and corresponding slide presentation will be available on the Investor Relations page at [ir.cardinalhealth.com](http://ir.cardinalhealth.com). No access code is required.

Presentation slides and a webcast replay will be available on the Cardinal Health website at [ir.cardinalhealth.com](http://ir.cardinalhealth.com) until April 30, 2018.

## Upcoming webcasted investor events

- Goldman Sachs 38<sup>th</sup> Annual Global Healthcare Conference on June 14 at 10:40 a.m. Pacific in Rancho Palos Verdes, Calif.

## About Cardinal Health

Cardinal Health, Inc. is a global, integrated healthcare services and products company, providing customized solutions for hospitals, healthcare systems, pharmacies, ambulatory surgery centers, clinical laboratories and physician offices worldwide. The company provides clinically proven medical products and pharmaceuticals and cost-effective solutions that enhance supply chain efficiency from hospital to home. Cardinal Health connects patients, providers, payers, pharmacists and manufacturers for integrated care coordination and better patient management. Backed by nearly 100 years of experience, with more than 40,000 employees in nearly 60 countries, Cardinal Health ranks among the top 25 on the *Fortune* 500. For more information, visit [cardinalhealth.com](http://cardinalhealth.com), follow [@CardinalHealth](#) on Twitter and connect on LinkedIn at [linkedin.com/company/cardinal-health](https://www.linkedin.com/company/cardinal-health).

- GAAP refers to U.S. generally accepted accounting principles. This news release includes GAAP financial measures as well as non-GAAP financial measures, which are financial measures not calculated in accordance with GAAP. See "Use of Non-GAAP Measures" following the attached schedules for definitions of the non-GAAP financial measures presented in this news release, and see the attached schedules for reconciliations of the differences between the non-GAAP financial measures and their most directly comparable GAAP financial measures.

Cardinal Health uses its website as a channel of distribution for material company information. Important information, including news releases, financial information, earnings and analyst presentations, and information about upcoming presentations and events is routinely posted and accessible on the Investor Relations page at [ir.cardinalhealth.com](http://ir.cardinalhealth.com). In addition, the website allows investors and other interested persons to sign up automatically to receive e-mail alerts when the company posts news releases, SEC filings and certain other information on its website.

## Cautions concerning forward-looking statements

This news release contains forward-looking statements addressing expectations, prospects, estimates and other matters that are dependent upon future events or developments. These statements may be identified by words such as "expect," "anticipate," "intend," "plan," "believe," "will," "should," "could," "would," "project," "continue," "likely," and similar expressions, and include statements reflecting future results or guidance, statements of outlook and

expense accruals. These matters are subject to risks and uncertainties that could cause actual results to differ materially from those projected, anticipated or implied. These risks and uncertainties include competitive pressures in Cardinal Health's various lines of business; the amount or rate of pharmaceutical price appreciation or deflation and the timing of and benefit from generic pharmaceutical introductions; the ability to maintain the benefits from the generic sourcing venture with CVS Health; the ability to successfully complete the acquisition of the Patient Recovery businesses from Medtronic on a timely basis, including obtaining required regulatory approvals and the satisfaction of other conditions; the conditions of the credit markets and our ability to issue debt to fund the acquisition on acceptable terms; if the acquisition of the Patient Recovery businesses is completed, the ability to retain the acquired businesses' customers and employees, the ability to successfully integrate the acquired businesses into our operations and the ability to achieve the expected synergies as well as accretion in earnings; risks associated with the anticipated increase of indebtedness and potential limitations on our ability to use our cash for other purposes; our ability to successfully integrate and realize the benefits from our acquisition of Cordis; the risk of non-renewal or a default under one or more key customer or supplier arrangements or changes to the terms of or level of purchases under those arrangements; uncertainties due to government health care reform including federal health care reform legislation; changes in the distribution patterns or reimbursement rates for health care products and services; the effects of any investigation or action by any regulatory authority; and changes in foreign currency rates and the cost of commodities such as oil-based resins, cotton, latex and diesel fuel. Cardinal Health is subject to additional risks and uncertainties described in Cardinal Health's Form 10-K, Form 10-Q and Form 8-K reports and exhibits to those reports. This news release reflects management's views as of May 1, 2017. Except to the extent required by applicable law, Cardinal Health undertakes no obligation to update or revise any forward-looking statement.

**Cardinal Health, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Earnings (Unaudited)**

| (in millions, except per common share amounts)                          | Third Quarter |               | % Change    |
|-------------------------------------------------------------------------|---------------|---------------|-------------|
|                                                                         | 2017          | 2016          |             |
| Revenue                                                                 | \$ 31,821     | \$ 30,662     | 4 %         |
| Cost of products sold                                                   | 30,093        | 28,973        | 4 %         |
| Gross margin                                                            | 1,728         | 1,689         | 2 %         |
| <b>Operating expenses:</b>                                              |               |               |             |
| Distribution, selling, general and administrative expenses              | 960           | 914           | 5 %         |
| Restructuring and employee severance                                    | 15            | 6             | N.M.        |
| Amortization and other acquisition-related costs                        | 128           | 108           | N.M.        |
| Impairments and loss on disposal of assets, net                         | 2             | —             | N.M.        |
| Litigation charges, net                                                 | 18            | 5             | N.M.        |
| Operating earnings                                                      | 605           | 656           | (8)%        |
| Other (income)/expense, net                                             | (5)           | —             | N.M.        |
| Interest expense, net                                                   | 46            | 44            | N.M.        |
| Earnings before income taxes                                            | 564           | 612           | (8)%        |
| Provision for income taxes                                              | 182           | 226           | (19)%       |
| Net earnings                                                            | 382           | 386           | (1)%        |
| Less: Net earnings attributable to noncontrolling interests             | (1)           | —             | N.M.        |
| <b>Net earnings attributable to Cardinal Health, Inc.</b>               | <b>\$ 381</b> | <b>\$ 386</b> | <b>(1)%</b> |
| <b>Earnings per common share attributable to Cardinal Health, Inc.:</b> |               |               |             |
| Basic                                                                   | \$ 1.21       | \$ 1.18       | 3 %         |
| Diluted                                                                 | 1.20          | 1.17          | 3 %         |
| <b>Weighted-average number of common shares outstanding:</b>            |               |               |             |
| Basic                                                                   | 316           | 328           |             |
| Diluted                                                                 | 318           | 331           |             |

**Cardinal Health, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Earnings (Unaudited)**

| (in millions, except per common share amounts)                          | Year-to-Date    |                 | % Change    |
|-------------------------------------------------------------------------|-----------------|-----------------|-------------|
|                                                                         | 2017            | 2016            |             |
| Revenue                                                                 | \$ 97,010       | \$ 90,162       | 8 %         |
| Cost of products sold                                                   | 92,089          | 85,285          | 8 %         |
| Gross margin                                                            | 4,921           | 4,877           | 1 %         |
| <b>Operating expenses:</b>                                              |                 |                 |             |
| Distribution, selling, general and administrative expenses              | 2,792           | 2,678           | 4 %         |
| Restructuring and employee severance                                    | 31              | 19              | N.M.        |
| Amortization and other acquisition-related costs                        | 365             | 327             | N.M.        |
| Impairments and loss on disposal of assets, net                         | 15              | 17              | N.M.        |
| Litigation (recoveries)/charges, net                                    | 37              | (3)             | N.M.        |
| Operating earnings                                                      | 1,681           | 1,839           | (9)%        |
| Other (income)/expense, net                                             | (2)             | 5               | N.M.        |
| Interest expense, net                                                   | 134             | 134             | N.M.        |
| Earnings before income taxes                                            | 1,549           | 1,700           | (9)%        |
| Provision for income taxes                                              | 533             | 604             | (12)%       |
| Net earnings                                                            | 1,016           | 1,096           | (7)%        |
| Less: Net earnings attributable to noncontrolling interests             | (2)             | (1)             | N.M.        |
| <b>Net earnings attributable to Cardinal Health, Inc.</b>               | <b>\$ 1,014</b> | <b>\$ 1,095</b> | <b>(7)%</b> |
| <b>Earnings per common share attributable to Cardinal Health, Inc.:</b> |                 |                 |             |
| Basic                                                                   | \$ 3.19         | \$ 3.33         | (4)%        |
| Diluted                                                                 | 3.17            | 3.30            | (4)%        |
| <b>Weighted-average number of common shares outstanding:</b>            |                 |                 |             |
| Basic                                                                   | 318             | 328             |             |
| Diluted                                                                 | 320             | 331             |             |

**Cardinal Health, Inc. and Subsidiaries**  
**Condensed Consolidated Balance Sheets (Unaudited)**

| (in millions)                                                                          |                                                                                  | March 31,<br>2017 | June 30,<br>2016 |
|----------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-------------------|------------------|
|                                                                                        | <b>Assets</b>                                                                    |                   |                  |
| <b>Current assets:</b>                                                                 |                                                                                  |                   |                  |
| Cash and equivalents                                                                   |                                                                                  | \$ 1,368          | \$ 2,356         |
| Trade receivables, net                                                                 |                                                                                  | 7,505             | 7,405            |
| Inventories, net                                                                       |                                                                                  | 11,641            | 10,615           |
| Prepaid expenses and other                                                             |                                                                                  | 1,769             | 1,580            |
| Total current assets                                                                   |                                                                                  | 22,283            | 21,956           |
| Property and equipment, net                                                            |                                                                                  | 1,849             | 1,796            |
| Goodwill and other intangibles, net                                                    |                                                                                  | 9,287             | 9,426            |
| Other assets                                                                           |                                                                                  | 755               | 944              |
| <b>Total assets</b>                                                                    |                                                                                  | <b>\$ 34,174</b>  | <b>\$ 34,122</b> |
|                                                                                        | <b>Liabilities, Redeemable Noncontrolling Interests and Shareholders' Equity</b> |                   |                  |
| <b>Current liabilities:</b>                                                            |                                                                                  |                   |                  |
| Accounts payable                                                                       |                                                                                  | \$ 17,535         | \$ 17,306        |
| Current portion of long-term obligations and other short-term borrowings               |                                                                                  | 607               | 587              |
| Other accrued liabilities                                                              |                                                                                  | 1,654             | 1,808            |
| Total current liabilities                                                              |                                                                                  | 19,796            | 19,701           |
| Long-term obligations, less current portion                                            |                                                                                  | 4,854             | 4,952            |
| Deferred income taxes and other liabilities                                            |                                                                                  | 2,742             | 2,781            |
| Redeemable noncontrolling interests                                                    |                                                                                  | 117               | 117              |
| Total Cardinal Health, Inc. shareholders' equity                                       |                                                                                  | 6,646             | 6,554            |
| Noncontrolling interests                                                               |                                                                                  | 19                | 17               |
| Total shareholders' equity                                                             |                                                                                  | 6,665             | 6,571            |
| <b>Total liabilities, redeemable noncontrolling interests and shareholders' equity</b> |                                                                                  | <b>\$ 34,174</b>  | <b>\$ 34,122</b> |

**Cardinal Health, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Cash Flows (Unaudited)**

| (in millions)                                                                              | Third Quarter   |                 | Year-to-Date    |                 |
|--------------------------------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
|                                                                                            | 2017            | 2016            | 2017            | 2016            |
| <b>Cash flows from operating activities:</b>                                               |                 |                 |                 |                 |
| Net earnings                                                                               | \$ 382          | \$ 386          | \$ 1,016        | \$ 1,096        |
| Adjustments to reconcile net earnings to net cash provided by operating activities:        |                 |                 |                 |                 |
| Depreciation and amortization                                                              | 186             | 159             | 525             | 465             |
| Impairments and loss on sale of other investments                                          | 1               | —               | 4               | —               |
| Impairments and loss on disposal of assets, net                                            | 3               | —               | 15              | 17              |
| Share-based compensation                                                                   | 26              | 26              | 73              | 82              |
| Provision for bad debts                                                                    | 17              | 16              | 46              | 51              |
| Change in fair value of contingent consideration obligation                                | —               | (2)             | —               | (16)            |
| Change in operating assets and liabilities, net of effects from acquisitions:              |                 |                 |                 |                 |
| Decrease/(increase) in trade receivables                                                   | 39              | (328)           | (107)           | (721)           |
| Decrease/(increase) in inventories                                                         | 284             | 108             | (1,010)         | (1,457)         |
| Increase/(decrease) in accounts payable                                                    | (1,338)         | 408             | 225             | 2,839           |
| Other accrued liabilities and operating items, net                                         | 202             | 146             | (327)           | (26)            |
| Net cash provided by/(used in) operating activities                                        | (198)           | 919             | 460             | 2,330           |
| <b>Cash flows from investing activities:</b>                                               |                 |                 |                 |                 |
| Acquisition of subsidiaries, net of cash acquired                                          | (102)           | (99)            | (113)           | (3,383)         |
| Additions to property and equipment                                                        | (80)            | (109)           | (293)           | (284)           |
| Purchase of available-for-sale securities and other investments                            | (63)            | (62)            | (188)           | (150)           |
| Proceeds from sale of available-for-sale securities and other investments                  | 43              | 42              | 115             | 99              |
| Proceeds from maturities of available-for-sale securities                                  | 10              | 18              | 49              | 37              |
| Proceeds from divestitures and disposal of property and equipment and held for sale assets | —               | —               | 1               | —               |
| Net cash used in investing activities                                                      | (192)           | (210)           | (429)           | (3,681)         |
| <b>Cash flows from financing activities:</b>                                               |                 |                 |                 |                 |
| Payment of contingent consideration obligation                                             | (3)             | —               | (3)             | (23)            |
| Net change in short-term borrowings                                                        | (8)             | (5)             | 25              | 34              |
| Net purchase of noncontrolling interests                                                   | —               | (10)            | (12)            | (10)            |
| Reduction of long-term obligations                                                         | —               | (1)             | (60)            | (5)             |
| Proceeds from interest rate swap terminations                                              | —               | —               | 14              | —               |
| Net tax proceeds/(withholdings) from share-based compensation                              | 20              | 4               | 20              | (3)             |
| Excess tax benefits from share-based compensation                                          | 5               | 1               | 37              | 33              |
| Dividends on common shares                                                                 | (142)           | (127)           | (435)           | (386)           |
| Purchase of treasury shares                                                                | —               | (300)           | (600)           | (300)           |
| Net cash used in financing activities                                                      | (128)           | (438)           | (1,014)         | (660)           |
| Effect of exchange rates changes on cash and equivalents                                   | 5               | 3               | (5)             | (7)             |
| Net increase/(decrease) in cash and equivalents                                            | (513)           | 274             | (988)           | (2,018)         |
| Cash and equivalents at beginning of period                                                | 1,881           | 2,324           | 2,356           | 4,616           |
| <b>Cash and equivalents at end of period</b>                                               | <b>\$ 1,368</b> | <b>\$ 2,598</b> | <b>\$ 1,368</b> | <b>\$ 2,598</b> |

**Cardinal Health, Inc. and Subsidiaries**  
**Segment Business Analysis**

| (in millions)         | Third Quarter |           | (in millions)            | Third Quarter |          |
|-----------------------|---------------|-----------|--------------------------|---------------|----------|
|                       | 2017          | 2016      |                          | 2017          | 2016     |
| <b>Pharmaceutical</b> |               |           | <b>Medical</b>           |               |          |
| <b>Revenue</b>        |               |           | <b>Revenue</b>           |               |          |
| Amount                | \$ 28,406     | \$ 27,527 | Amount                   | \$ 3,418      | \$ 3,138 |
| Growth rate           | 3 %           | 22%       | Growth rate              | 9%            | 13%      |
| <b>Segment profit</b> |               |           | <b>Segment profit</b>    |               |          |
| Amount                | \$ 611        | \$ 660    | Amount                   | \$ 148        | \$ 128   |
| Growth rate           | (7)%          | 16%       | Growth rate <sup>1</sup> | 16%           | 26%      |
| Segment profit margin | 2.15 %        | 2.40%     | Segment profit margin    | 4.34%         | 4.08%    |

1. Segment profit for three months ended March 31, 2016 includes a \$21 million unfavorable impact of Cordis-related inventory fair value step-up. Excluding this step-up, year-over-year Medical segment profit declined 1 percent and grew 47 percent for the three months ended March 31, 2017 and 2016, respectively.

Refer to definitions for an explanation of calculations.

Total consolidated revenue for the three months ended March 31, 2017 was \$31,821 million, which included total segment revenue of \$31,824 million and Corporate revenue of \$(3) million. Total consolidated revenue for the three months ended March 31, 2016 was \$30,662 million, which included total segment revenue of \$30,665 million and Corporate revenue of \$(3) million. Corporate revenue consists primarily of elimination of inter-segment revenue and other revenue not allocated to the segments.

Total consolidated operating earnings for the three months ended March 31, 2017 were \$605 million, which included total segment profit of \$759 million and Corporate costs of \$(154) million. Total consolidated operating earnings for the three months ended March 31, 2016 were \$656 million, which included total segment profit of \$788 million and Corporate costs of \$(132) million. Corporate includes, among other things, LIFO charges/(credits), restructuring and employee severance, amortization and other acquisition-related costs, impairments and (gain)/loss on disposal of assets, litigation (recoveries)/charges, net and certain investment spending that are not allocated to the segments.



**Cardinal Health, Inc. and Subsidiaries**  
**Segment Business Analysis**

| (in millions)         | Year-to-Date |           | (in millions)            | Year-to-Date |          |
|-----------------------|--------------|-----------|--------------------------|--------------|----------|
|                       | 2017         | 2016      |                          | 2017         | 2016     |
| <b>Pharmaceutical</b> |              |           | <b>Medical</b>           |              |          |
| <b>Revenue</b>        |              |           | <b>Revenue</b>           |              |          |
| Amount                | \$ 86,911    | \$ 80,954 | Amount                   | \$ 10,107    | \$ 9,220 |
| Growth rate           | 7 %          | 22%       | Growth rate              | 10%          | 8%       |
| <b>Segment profit</b> |              |           | <b>Segment profit</b>    |              |          |
| Amount                | \$ 1,682     | \$ 1,945  | Amount                   | \$ 435       | \$ 335   |
| Growth rate           | (14)%        | 25%       | Growth rate <sup>1</sup> | 30%          | 1%       |
| Segment profit margin | 1.94 %       | 2.40%     | Segment profit margin    | 4.30%        | 3.63%    |

<sup>1.</sup> Segment profit for the six months ended March 31, 2016 includes the \$43 million unfavorable impact of the Cordis-related inventory fair value step-up. Excluding this step-up, year-over-year Medical segment profit growth was 15 percent and 14 percent for the nine months ended March 31, 2017 and 2016, respectively.

Refer to definitions for an explanation of calculations.

Total consolidated revenue for the nine months ended March 31, 2017 was \$97,010 million, which included total segment revenue of \$97,018 million and Corporate revenue of \$(8) million. Total consolidated revenue for the nine months ended March 31, 2016 was \$90,162 million, which included total segment revenue of \$90,174 million and Corporate revenue of \$(12) million. Corporate revenue consists primarily of elimination of inter-segment revenue and other revenue not allocated to the segments.

Total consolidated operating earnings for the nine months ended March 31, 2017 were \$1,681 million, which included total segment profit of \$2,117 million and Corporate costs of \$(436) million. Total consolidated operating earnings for the nine months ended March 31, 2016 were \$1,839 million, which included total segment profit of \$2,280 million and Corporate costs of \$(441) million. Corporate includes, among other things, LIFO charges/(credits), restructuring and employee severance, amortization and other acquisition-related costs, impairments and (gain)/loss on disposal of assets, litigation (recoveries)/charges, net and certain investment spending that are not allocated to the segments.

**Cardinal Health, Inc. and Subsidiaries**  
**GAAP / Non-GAAP Reconciliation<sup>1</sup>**

| (in millions, except per common share amounts)    | Gross Margin | Gross Margin Growth Rate | Operating Earnings | Operating Earnings Growth Rate | Earnings Before Income Taxes | Provision for Income Taxes | Net Earnings <sup>2</sup> | Net Earnings <sup>2</sup> Growth Rate | Diluted EPS <sup>2,3,4</sup> | Diluted EPS <sup>2</sup> Growth Rate |
|---------------------------------------------------|--------------|--------------------------|--------------------|--------------------------------|------------------------------|----------------------------|---------------------------|---------------------------------------|------------------------------|--------------------------------------|
|                                                   | Margin       | Rate                     | Earnings           | Rate                           | Taxes                        | Taxes                      | Earnings <sup>2</sup>     | Growth Rate                           | EPS <sup>2,3,4</sup>         | Growth Rate                          |
| Third Quarter 2017                                |              |                          |                    |                                |                              |                            |                           |                                       |                              |                                      |
| <b>GAAP</b>                                       | \$ 1,728     | 2%                       | \$ 605             | (8)%                           | \$ 564                       | \$ 182                     | \$ 381                    | (1)%                                  | \$ 1.20                      | 3%                                   |
| LIFO charges/(credits)                            | (9)          |                          | (9)                |                                | (9)                          | (4)                        | (5)                       |                                       | (0.02)                       |                                      |
| Restructuring and employee severance              | —            |                          | 15                 |                                | 15                           | 6                          | 9                         |                                       | 0.03                         |                                      |
| Amortization and other acquisition-related costs  | —            |                          | 128                |                                | 128                          | 41                         | 87                        |                                       | 0.27                         |                                      |
| Impairments and (gain)/loss on disposal of assets | —            |                          | 2                  |                                | 2                            | —                          | 2                         |                                       | 0.01                         |                                      |
| Litigation (recoveries)/charges, net              | —            |                          | 18                 |                                | 18                           | 7                          | 11                        |                                       | 0.03                         |                                      |
| <b>Non-GAAP</b>                                   | \$ 1,719     | 1%                       | \$ 759             | (4)%                           | \$ 718                       | \$ 232                     | \$ 485                    | 3 %                                   | \$ 1.53                      | 7%                                   |
| Third Quarter 2016                                |              |                          |                    |                                |                              |                            |                           |                                       |                              |                                      |
| <b>GAAP</b>                                       | \$ 1,689     | 16%                      | \$ 656             | 11 %                           | \$ 612                       | \$ 226                     | \$ 386                    | 6 %                                   | \$ 1.17                      | 7%                                   |
| LIFO charges/(credits)                            | 12           |                          | 12                 |                                | 12                           | 4                          | 8                         |                                       | 0.02                         |                                      |
| Restructuring and employee severance              | —            |                          | 6                  |                                | 6                            | 2                          | 4                         |                                       | 0.01                         |                                      |
| Amortization and other acquisition-related costs  | —            |                          | 108                |                                | 108                          | 37                         | 71                        |                                       | 0.21                         |                                      |
| Impairments and (gain)/loss on disposal of assets | —            |                          | —                  |                                | —                            | —                          | —                         |                                       | —                            |                                      |
| Litigation (recoveries)/charges, net              | —            |                          | 5                  |                                | 5                            | 2                          | 3                         |                                       | 0.01                         |                                      |
| <b>Non-GAAP</b>                                   | \$ 1,702     | 17%                      | \$ 788             | 20 %                           | \$ 744                       | \$ 272                     | \$ 472                    | 19 %                                  | \$ 1.43                      | 20%                                  |
| Year-to-Date 2017                                 |              |                          |                    |                                |                              |                            |                           |                                       |                              |                                      |
| <b>GAAP</b>                                       | \$ 4,921     | 1%                       | \$ 1,681           | (9)%                           | \$ 1,549                     | \$ 533                     | \$ 1,014                  | (7)%                                  | \$ 3.17                      | (4)%                                 |
| LIFO charges/(credits)                            | —            |                          | —                  |                                | —                            | —                          | —                         |                                       | —                            |                                      |
| Restructuring and employee severance              | —            |                          | 31                 |                                | 31                           | 12                         | 19                        |                                       | 0.06                         |                                      |
| Amortization and other acquisition-related costs  | —            |                          | 365                |                                | 365                          | 120                        | 245                       |                                       | 0.76                         |                                      |
| Impairments and (gain)/loss on disposal of assets | —            |                          | 15                 |                                | 15                           | 4                          | 11                        |                                       | 0.03                         |                                      |
| Litigation (recoveries)/charges, net              | —            |                          | 37                 |                                | 37                           | 14                         | 23                        |                                       | 0.07                         |                                      |
| <b>Non-GAAP</b>                                   | \$ 4,921     | —%                       | \$ 2,129           | (5)%                           | \$ 1,997                     | \$ 684                     | \$ 1,311                  | (4)%                                  | \$ 4.10                      | — %                                  |
| Year-to-Date 2016                                 |              |                          |                    |                                |                              |                            |                           |                                       |                              |                                      |
| <b>GAAP</b>                                       | \$ 4,877     | 15%                      | \$ 1,839           | 15 %                           | \$ 1,700                     | \$ 604                     | \$ 1,095                  | 19 %                                  | \$ 3.30                      | 20 %                                 |
| LIFO charges/(credits)                            | 51           |                          | 51                 |                                | 51                           | 20                         | 31                        |                                       | 0.10                         |                                      |
| Restructuring and employee severance              | —            |                          | 19                 |                                | 19                           | 7                          | 12                        |                                       | 0.04                         |                                      |
| Amortization and other acquisition-related costs  | —            |                          | 327                |                                | 327                          | 115                        | 212                       |                                       | 0.64                         |                                      |
| Impairments and (gain)/loss on disposal of assets | —            |                          | 17                 |                                | 17                           | 7                          | 10                        |                                       | 0.03                         |                                      |
| Litigation (recoveries)/charges, net              | —            |                          | (3)                |                                | (3)                          | (3)                        | —                         |                                       | —                            |                                      |
| <b>Non-GAAP</b>                                   | \$ 4,929     | 16%                      | \$ 2,251           | 21 %                           | \$ 2,112                     | \$ 751                     | \$ 1,361                  | 20 %                                  | \$ 4.10                      | 21 %                                 |

<sup>1</sup>For more information on these measures, refer to the Use of Non-GAAP Financial Measures and Definitions schedules.

<sup>2</sup>attributable to Cardinal Health, Inc.

<sup>3</sup>GAAP diluted EPS for the three months ended March 31, 2017 compared to the prior year period was favorably impacted by \$0.13, which includes \$0.08 due to change in the effective tax rate and \$0.05 due to the change in weighted average shares outstanding. The change in GAAP diluted EPS due to the effective tax rate is calculated as ((GAAP Earnings before Income Taxes for the current period times (one minus the current period GAAP Effective Tax Rate)) minus (GAAP Earnings before Income Taxes for the current period times (one minus the prior period GAAP Effective Tax Rate)))

divided by the current period weighted average shares outstanding. The change in GAAP diluted EPS due to the weighted average shares outstanding is calculated as (GAAP Net Earnings for the current period divided by the current period weighted average shares outstanding) minus (GAAP Net Earnings for the current period divided by the prior period weighted average shares outstanding).

<sup>4</sup>Non-GAAP diluted EPS for the three months ended March 31, 2017 compared to the prior year period was favorably impacted by \$0.16, which includes \$0.10 due to change in the effective tax rate and \$0.06 due to the change in weighted average shares outstanding. The change in Non-GAAP diluted EPS due to the effective tax rate is calculated as ((Non-GAAP Earnings before Income Taxes for the current period times (one minus the current period Non-GAAP Effective Tax Rate)) minus (Non-GAAP Earnings before Income Tax for the current period times (one minus the prior period Non-GAAP Effective Tax Rate))) divided by the current period weighted average shares outstanding. The change in Non-GAAP diluted EPS due to the weighted average shares outstanding is calculated as (Non-GAAP Net Earnings for the current period divided by the current period weighted average shares outstanding) minus (Non-GAAP Net Earnings for the current period divided by the prior period weighted average shares outstanding).

The sum of the components may not equal the total due to rounding.

We apply varying tax rates depending on the item's nature and tax jurisdiction where it is incurred.

There were no losses on extinguishment of debt during the periods presented.

**Cardinal Health, Inc. and Subsidiaries**  
**GAAP / Non-GAAP Reconciliation**

| (in millions)                                                | Third Quarter |              |
|--------------------------------------------------------------|---------------|--------------|
|                                                              | 2017          | 2016         |
| <b>GAAP effective tax rate</b>                               | <b>32.3%</b>  | <b>36.9%</b> |
| <b>Non-GAAP effective tax rate</b>                           |               |              |
| Earnings before income taxes                                 | \$ 564        | \$ 612       |
| LIFO charges/(credits)                                       | (9)           | 12           |
| Restructuring and employee severance                         | 15            | 6            |
| Amortization and other acquisition-related costs             | 128           | 108          |
| Impairments and loss on disposal of assets                   | 2             | —            |
| Litigation (recoveries)/charges, net                         | 18            | 5            |
| Adjusted earnings before income taxes                        | \$ 718        | \$ 744       |
| Provision for income taxes                                   | \$ 182        | \$ 226       |
| LIFO charges/(benefits) tax benefit/(expense)                | (4)           | 4            |
| Restructuring and employee severance tax benefit             | 6             | 2            |
| Amortization and other acquisition-related costs tax benefit | 41            | 37           |
| Litigation (recoveries)/charges, net tax benefit/(expense)   | 7             | 2            |
| Adjusted provision for income taxes                          | \$ 232        | \$ 272       |
| <b>Non-GAAP effective tax rate</b>                           | <b>32.3%</b>  | <b>36.6%</b> |

The sum of the components may not equal the total due to rounding.

We apply varying tax rates depending on the item's nature and tax jurisdiction where it is incurred.

## Cardinal Health, Inc. and Subsidiaries

### Use of Non-GAAP Measures

This earnings release contains financial measures that are not calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). In addition to analyzing our business based on financial information prepared in accordance with GAAP, we use these non-GAAP financial measures internally to evaluate our performance, evaluate the balance sheet, engage in financial and operational planning, and determine incentive compensation because we believe that these measures provide additional perspective on and, in some circumstances are more closely correlated to, the performance of our underlying, ongoing business. We provide these non-GAAP financial measures to investors as supplemental metrics to assist readers in assessing the effects of items and events on our financial and operating results on a year-over-year basis and in comparing our performance to that of our competitors. However, the non-GAAP financial measures that we use may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies. The non-GAAP financial measures disclosed by us should not be considered a substitute for, or superior to, financial measures calculated in accordance with GAAP, and the financial results calculated in accordance with GAAP and reconciliations to those financial statements set forth below should be carefully evaluated.

### Exclusions from Non-GAAP Financial Measures

Management believes it is useful to exclude the following items from the non-GAAP measures presented in this earnings release for its own and for investors' assessment of the business for the reasons identified below:

- LIFO charges and credits are excluded because the factors that drive last-in first-out ("LIFO") inventory charges or credits, such as pharmaceutical manufacturer price appreciation or deflation and year-end inventory levels (which can be meaningfully influenced by customer buying behavior immediately preceding our fiscal year-end), are largely out of our control and cannot be accurately predicted. The exclusion of LIFO charges from non-GAAP metrics allows for a better comparison of our current financial results to our historical financial results and to our peer group companies' financial results.
- Restructuring and employee severance costs are excluded because they relate to programs in which we fundamentally change our operations and because they are not part of the ongoing operations of our underlying business, which includes normal levels of reinvestment in the business.
- Amortization and other acquisition-related costs are excluded primarily for consistency with the presentation of the financial results of our peer group companies. Additionally, amortizations of acquisition-related intangible assets are non-cash amounts, which are variable in amount and frequency and are significantly impacted by the timing and size of acquisitions, so their exclusion allows for better comparison of historical, current and forecasted financial results. We also exclude other acquisition-related costs because they are directly related to an acquisition but do not meet the criteria to be recognized on the acquired entity's initial balance sheet as part of the purchase price allocation. They are also significantly impacted by the timing and size of acquisitions.
- Impairments and gains or loss on disposal of assets are excluded because they do not occur in or reflect the ordinary course of our ongoing business operations and their exclusion results in a metric that more meaningfully reflects the sustainability of our operating performance.
- Litigation recoveries or charges, net are excluded because they often relate to events that may have occurred in prior or multiple periods, and are inherently unpredictable in timing and amount. In the third quarter of fiscal 2017, consistent with the presentation of financial results by peer medical device companies, in litigation recoveries or charges, net we began to classify accrued losses and legal fees, net of expected recoveries, related to mass tort product liability claims, including claims for injuries allegedly caused by Cordis OptEase and TrapEase inferior vena cava (IVC) filter products. Such amounts would not have materially affected litigation recoveries or charges, net in prior periods, so have not been reclassified for those periods.
- Loss on extinguishment of debt is excluded because it does not typically occur in the normal course of business operations and may obscure analysis of trends and financial performance. Additionally, the amount and frequency of this type of charge is not consistent and is significantly impacted by the timing and size of debt financing transactions.

The tax effect for each of the items listed above is determined using the tax rate and other tax attributes applicable to the item and the jurisdiction(s) in which the item is recorded. The gross, tax and net impact of each item are presented with our GAAP to non-GAAP reconciliations.

### Forward Looking Non-GAAP Measures

In this earnings release, the Company presents its outlook for fiscal 2017 non-GAAP EPS. The Company does not provide EPS outlook, which is the most directly comparable GAAP measure to non-GAAP EPS, because changes in the items that the Company excludes from EPS to calculate non-GAAP EPS, described above, can be dependent on future events that are less capable of being controlled or reliably predicted by management and are not part of the Company's routine operating activities. Additionally, due to their unpredictability, management does not forecast many of the excluded items for internal use and therefore cannot create or rely on an EPS outlook.

The timing and amount of any of the excluded items could significantly impact the Company's fiscal 2017 EPS. Over the past five fiscal years, the excluded items have lowered the Company's EPS from \$0.14 to \$2.76, which includes a goodwill impairment charge of \$2.32 per share related to our Nuclear Pharmacy Services division that we recognized in fiscal 2013.

## Definitions

**Growth rate calculation:** Growth rates in this earnings release are determined by dividing the difference between current period results and prior period results by prior period results.

**Non-GAAP operating earnings:** operating earnings excluding (1) LIFO charges/(credits), (2) restructuring and employee severance, (3) amortization and other acquisition-related costs, (4) impairments and (gain)/loss on disposal of assets and (5) litigation (recoveries)/charges, net.

**Non-GAAP earnings before income taxes:** earnings before income taxes excluding (1) LIFO charges/(credits), (2) restructuring and employee severance, (3) amortization and other acquisition-related costs, (4) impairments and (gain)/loss on disposal of assets, (5) litigation (recoveries)/charges, net and (6) loss on extinguishment of debt.

**Non-GAAP effective tax rate:** (provision for income taxes adjusted for (1) LIFO charges/(credits), (2) restructuring and employee severance, (3) amortization and other acquisition-related costs, (4) impairments and (gain)/loss on disposal of assets, (5) litigation (recoveries)/charges, net, and (6) loss on extinguishment of debt) divided by (earnings before income taxes adjusted for the same six items).

**Non-GAAP net earnings attributable to Cardinal Health, Inc.:** net earnings attributable to Cardinal Health, Inc. excluding (1) LIFO charges/(credits), (2) restructuring and employee severance, (3) amortization and other acquisition-related costs, (4) impairments and (gain)/loss on disposal of assets, (5) litigation (recoveries)/charges, net and (6) loss on extinguishment of debt, each net of tax.

**Non-GAAP diluted EPS attributable to Cardinal Health, Inc.:** non-GAAP net earnings attributable to Cardinal Health, Inc. divided by diluted weighted-average shares outstanding.