SVB Financial Group

Silicon Valley Bank Names Brian Araki Investment Products and Services Division Manager

Santa Clara -- May 16, 2001 -- Silicon Valley Bank, a wholly owned subsidiary of Silicon Valley Bancshares,has named Brian Araki Investment Products and Services Division Manager.

This Division provides corporate cash management services for both pre- and post-IPO emerging technology and life sciences companies served by the Bank. Clients are provided with direct access to high-grade money market instruments, which provide highly competitive yields compatible with the company's need for liquidity.

Prior to joining Silicon Valley Bank, Araki was a client relationship manager in the Palo Alto Corporate Services Division of Salomon Smith Barney, where he was responsible for managing the firm's largest corporate services re-investment program. In addition to his extensive banking experience, Araki spent ten years in the commercial real estate and real estate development industries.

"Brian has extensive experience in the investment industry and as a result is extremely efficient at putting our clients' cash to work in the investment vehicles that are best for them," said Tim Waterson, manager of Silicon Valley Bank's Products and Services Group. "We look forward to continued success and growth in our Investment Products and Services Division under his direction."

Araki earned a bachelor's degree in finance from San Jose State University. He also holds several licenses, including Series 7, 63, and 65 securities licenses, a California Life Agent Insurance license, and a California Real Estate license.

Silicon Valley Bank serves emerging growth and middle market companies in targeted niches, focusing on technology and life sciences, while also addressing other specific industries in which it can provide a higher level of service and better manage credit through specialization and focus.

The Bank operates throughout the Silicon Valley: Santa Clara, Palo Alto and Sand Hill, the center of the venture capital community in California. Other regional offices within California include: Irvine, Los Angeles, Napa Valley, San Diego, San Francisco, Santa Barbara, and Sonoma. Office locations outside of California include: Phoenix, Arizona; Boulder, Colorado; West Palm Beach, Florida; Atlanta, Georgia; Chicago, Illinois; Boston, Massachusetts; Minneapolis, Minnesota; Durham, North Carolina; Portland, Oregon; Philadelphia, Pennsylvania; Austin, Texas; Dallas, Texas; Northern Virginia; and Seattle, Washington. More information on the Bank can be found at www.svb.com.

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