SVB Financial Group

EC Outlook Receives Equipment Financing Facility from Silicon Valley Bank

Austin, TX -- June 20, 2001 -- Silicon Valley Bank (the "Bank"), a wholly owned subsidiary of Silicon Valley Bancshares, announced it provided Houston-based EC Outlook with a $4 million equipment financing facility. EC Outlook, a collaborative commerce and supply chain software company, is a new client of the Bank.

"Our relationship with Silicon Valley Bank enables EC Outlook to grow faster and maintain a leadership position in collaborative commerce software," said Pat DeSouza, EC Outlook's CFO and executive vice president of Corporate Development. "We are delighted to have a strong relationship with Silicon Valley Bank. Over the last decade, their track record and reputation is unparalleled in helping emerging growth companies become category winners."

"Silicon Valley Bank is proud to be a valued partner of EC Outlook," said Doug Mangum, Silicon Valley Bank's Southwest division manager. "With their strongly developed intellectual property, top-tier investor backing and a fully developed management team, we are optimistic that EC Outlook will live up to their recent distinction as one of Upside Magazine's 'Hot 100' privately held companies."

About EC Outlook

EC Outlook's software applications automate collaborative commerce activities between Global 1000 companies and their trading partners. Powered by SDI Server™ software, these applications enable customers and partners to quickly connect wit one another to share information, regardless of size, technical sophistication or existing infrastructure. By overcoming connectivity and data disparity issues, customers have achieved increased revenues, working capital reductions and short-term payback on their investment. For more information, visit www.ecoutlook.com.

About Silicon Valley Bank

Silicon Valley Bank serves emerging growth and middle market companies in targeted niches, focusing on technology and life sciences, while also addressing other specific industries in which it can provide a higher level of service and better manage credit through specialization and focus.

The Bank operates throughout the Silicon Valley: Santa Clara, Palo Alto and Sand Hill, the center of the venture capital community in California. Other regional offices within California include: Irvine, Los Angeles, Napa Valley, San Diego, San Francisco, Santa Barbara, and Sonoma. Office locations outside of California include: Phoenix, Arizona; Boulder, Colorado; West Palm Beach, Florida; Atlanta, Georgia; Chicago, Illinois; Boston, Massachusetts; Minneapolis, Minnesota; Durham, North Carolina; Portland, Oregon; Philadelphia, Pennsylvania; Austin, Texas; Dallas, Texas; Northern Virginia; and Seattle, Washington. More information on the Bank can be found at www.svb.com.

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