SVB Financial Group

Silicon Valley Bank's Jim Maynard to Moderate Panel at VentureOne Exchange on June 19

Boston -- June 18, 2001 -- Jim Maynard, senior relationship manager in Silicon Valley Bank's Boston Venture Capital Group, will be moderating a panel at the VentureOne Exchange on June 19 at the Seaport Hotel in Boston. The panel topic is "Managing Capital when Liquidity Opportunities are Scarce."

Maynard's panel will discuss how entrepreneurs and investors must plan and manage their rounds of financing during the market slowdown, in order to sustain growth and reach profitability. Panelists will explain which attributes companies need to succeed when the prospect of private investment, public investment or corporate buyout is scarce.

The Exchange is VentureOne's Annual East Coast investment conference attended by venture capitalists, corporate executives, entrepreneurs and service providers focused on the private equity market. The event will include business presentations of top entrepreneurs and industry experts giving insights on the current market through keynote addresses, industry overviews and panel discussions.

Panelists include Michael Balmuth, general partner with Summit Accelerator Fund, Yuchun Lee, founder and CEO of Unica Corporation, Gautam Prakash, general partner of Bessemer Venture Partners and Ben Coes, chairman and founder of Beachfire.

About Silicon Valley Bank

Silicon Valley Bank serves emerging growth and middle market companies in targeted niches, focusing on technology and life sciences, while also addressing other specific industries in which it can provide a higher level of service and better manage credit through specialization and focus.

The Bank operates throughout the Silicon Valley: Santa Clara, Palo Alto and Sand Hill, the center of the venture capital community in California. Other regional offices within California include: Irvine, Los Angeles, Napa Valley, San Diego, San Francisco, Santa Barbara, and Sonoma. Office locations outside of California include: Phoenix, Arizona; Boulder, Colorado; West Palm Beach, Florida; Atlanta, Georgia; Chicago, Illinois; Boston, Massachusetts; Minneapolis, Minnesota; Durham, North Carolina; Portland, Oregon; Philadelphia, Pennsylvania; Austin, Texas; Dallas, Texas; Northern Virginia; and Seattle, Washington. More information on the Bank can be found at www.svb.com.

SVB Contact: Andrea McGhee, (408) 654-3078, amcghee@svbank.com.