

# Accelerating Drug Discovery through First End-to-End Bio-Native Al Platform

NASDAQ:HYFT | www.mindwalkAl.com

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### **Forward Looking Statements**

This presentation includes forward-looking statements (within the meaning of applicable securities laws) to provide prospective investors with information pertaining to the Company's long-term business objective. Forward-looking statements often, but not always, are identified by the use of words such as "seek", "anticipate", "believe", "plan", "estimate", "expect", "targeting" and "intend" and statements that an event or result "may", "will", "should", or "might" occur or be achieved and other similar expressions.

Forward-looking statements are not statements of historical fact or assurances of future performance. They are based on the current beliefs, expectations and assumptions of the Company's management about the Company's business, planned acquisitions, future plans, anticipated events and other future conditions. All forward–looking statements attributable to the Company or persons acting on its behalf apply only as of the date of this document and are expressly qualified in their entirety by the cautionary statements included in this presentation. In particular, and without limiting the generality of the foregoing, forward looking information in this information includes statements related to: the Company's revenue growth, the Company's asset growth, the Company's client retention, the Company key performance indicators and the application of LensAl<sup>™</sup> and HYFT® technology to the Company's business.

The forward-looking statements that are contained in this presentation involve a number of risks and uncertainties and are based on certain assumptions, including but not limited to: the progress, timing and costs related to the execution of the Company's business plan and strategy; estimates and projections regarding the industry in which the Company operates; the future success of research and development activities; the absence of material changes in general business and economic conditions; estimates regarding the future financing and capital requirements; and the absence of adverse changes in relevant laws and regulations. As a consequence, actual results might differ materially from results forecast or suggested in these forward-looking statements. Please see the Company's most recent Annual Information Form, which is available under the Company's profile on EDGAR at <a href="https://www.sec.gov.edgar">www.sec.gov.edgar</a> and SEDAR+ at <a href="https://www.sedarplus.ca">www.sedarplus.ca</a> for additional related risks factors that could materially affect the Company's operations and financial results.

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# MindWalk: A unified brand, a strategic evolution

Unifying IPA, BioStrand, and Talem under one brand to strengthen market position.

#### Why the Change?

- Reflects transformation from wet-lab service model to scalable Bio-native AI platform company
- Inspired by Darwin's daily walk along his thinking path, we carry this spirit forward to reimagine modern discovery—powered by data, algorithms, and biology.

#### **New Identity, Same Mission — Now with Greater Reach:**

- MindWalk symbolizes motion, depth, and pattern recognition
- Ticker "HYFT" highlights our core technology: HYFT® a biologically rooted data fingerprinting system that powers traceable, scalable insight
- Reinforces U.S. expansion and operational centralization in Austin, Texas

#### **Effective Immediately:**

Common shares now trade on the NASDAQ under HYFT

"MindWalk is the first to make biological diversity truly computable — integrating multi-modal data into a living, structured system for faster, deeper discovery."



# Who We Are:

# We Help Pharmaceutical Companies Discover New Drugs Faster, Cheaper, and More Effectively

- Pioneering a New Ecosystem The first platform uniting bio-native AI, multi-omics data, and advanced lab research to transform biologics discovery and development
- Al Advantage LensAl<sup>™</sup> powered by proprietary HYFT<sup>®</sup> technology with 25 billion biologic connections, enabling transparent, clinically relevant insights unmatched by traditional "black box" Al
- Data Integration One-of-a-kind multi-omics data platform unifying fragmented patient records, sequences, lab data, and more literature into a single scalable system for faster, more accurate discovery

- Demonstrated Expertise Contributing to the advancement of >15 molecules to the clinic and achieving a >98% success rate in leading B-cell technology
- Scalability & Speed AMD-optimized infrastructure provides ability to accelerate up to 3x faster drug discovery and development turning months/years into hours
- Positioned for Value Creation Delivering a differentiated, end-to-end solution at the intersection of AI, data, and biology to drive innovation and shareholder value



# **Investment Highlights**

- Patented HYFT® technology Enables life sciences companies to de-risk their programs; faster, cheaper and at a significantly lower cost, representing an enormous market opportunity
- Al Driven BioStrand growing rapidly FY25 revenues of C\$1.3M, with gross margins of ~90% vs. ~50% for legacy operations
- Strong Financial Position with Capital Reallocation to High Growth Opportunities – Divestiture on 8/6/25, which generated USD\$11.7M in cash proceeds, combined with current cash as of September 15, 2025, totals \$20.1M with zero debt with improving cash burn profile.

- Deep industry relationships Have 750 active clients and partnered with 19 of the top 20 global pharma companies through its wet labs business
- Strong IP position Portfolio of over 25 granted patents protecting proprietary technology and driving competitive advantage



# LensAl Foundation Al Model Powered by HYFT®

The first foundation AI model with deep scalable biologic context

### HYFT® technology

Embedded unique biodata intelligence clusters

- Patented technology
- 660 million objects
- 25 billion connections

## Large Language Models

The seamless integration of stacked LLMs enables the LensAl model to decode the complex language of proteins, unlocking critical insights



Single platform to integrate all multi-omics data

## Next-gen stack embedding

Physiochemical properties Structural modelling Immunogenicity information...

Optimize all data sources into one infrastructure with unlimited scale and insight extraction





# LensAI - Addressing Challenges in Drug Discovery & Data Management

The only truly bio-native AI platform

- LensAl unifies all key data types and applies HYFT's reasoning to reveal hidden relationships, accelerate drug design, and increase the likelihood of clinical success
- Powered by HYFT® A breakthrough technology indexing 660 million biological data objects, transforming raw data into connected insights
- Empowered by HYFT technology Changes how drug discovery is done, enabling researchers to scan massive biological datasets in seconds

### Makes drug discovery:

- Faster
- Smarter
- Cheaper
- More precise

25+ billion biologic connections revealing hidden insights



# **Challenges in Drug Discovery**

- Drug discovery is slow (10-15 years)
- Very expensive cost could be over \$2 billion per successful drug
- Data is fragmented (genomes, protein structures, assays, literature all live in silos)
- Current tools, such as traditional knowledge graphs or sequences alignment software, only provide static narrow insights





# Why its Different

- Alignment-free: Doesn't rely on traditional sequence comparison, which are slow and brittle
- Continuously Updating: No retraining bottlenecks every experiment makes the graph smarter
- **Bio-native:** Built specifically for biologics and complex therapies, not generic data

MindWalk's approach is industry specific compared to big data companies like Palantir, Snowflake, or Databricks – which are powerful at data handling but not specialized in biology





# **LensAl<sup>™</sup> Unique Competitive Advantage**

# First platform to encode Biological Semantics at the Storage Layer

#### **LENSai's Storage-Level Advantages**

- Native biological queries: Homology searches operate directly on stored fingerprints
- Real-time intelligence: Biological reasoning without external processing
- **Inherent relationships:** 660M objects across 25B relationships stored natively
- **Unified omics language:** Sequence, structure, and function automatically linked

#### **The Technical Difference**

#### **Traditional Storage**

seq\_id | sequence\_data 1 | "ATCGATCGAA" 2 | "GCTAGCTAGT"

Generic text strings with no biological understanding

#### **HYFT Storage**

hyft\_id | bio\_fingerprint 5de0b | [semantic\_vector] 7a2c1 | [function\_pattern]

Biological fingerprints with inherent semantic meaning

#### **How Competitors Store Biological Data**

Palantir

Semantic layers above storage; sequences stored as generic strings

Microsoft Fabric Delta Lake format treats DNA/protein as text blobs

Snowflake Cloud-native but biological sequences remain as VARCHAR fields

Databricks

ACID transactions but requires external bioinformatics tools

## **F** Revolutionary Storage Architecture

"No competing platform encodes biological semantics at the storage layer"

LENSai stores biological meaning, not just data

# **Business Model**

A hybrid of SaaS & Partnerships

### **Recurring Platform Fees**

 Enterprise subscription fees to access HYFT / LensAI platform

### **Usage / API Consumption**

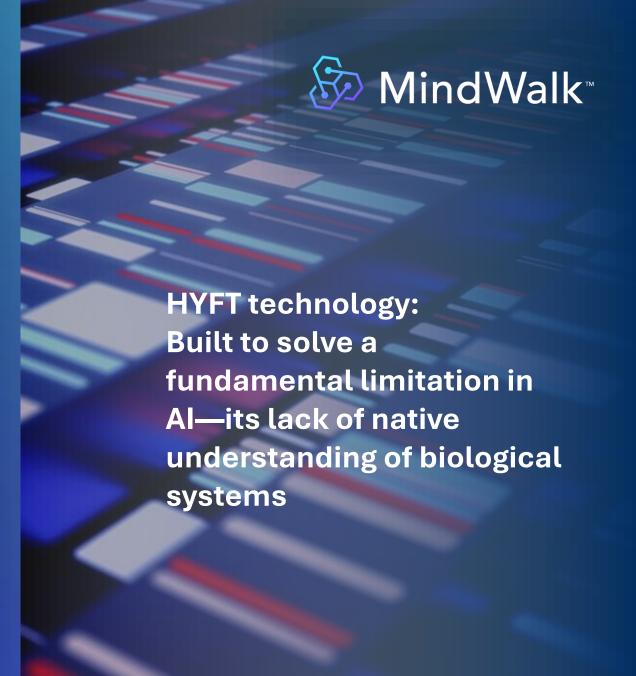
Pay-as-you-go for batch analysis

#### **Data Onboarding Fees**

One-time setup fees per customer

### **Partnered Discovery Economics**

 Upfront + milestones + royalties on co-developed antibodies/peptides/vaccines



# Why Now? Why Us?

### Over 25 HYFT Technology patents awarded worldwide

- We alone hold the patents—the Rosetta Stone to interpret the language of life
- Patented HYFT technology and applications granted in 29 countries worldwide and counting
- 15 years of tracking, mapping constellations of biological patterns, all embedded into the AI-powered HYFT OS.
- Over 90 applications for fully in silico drug discovery save years, save millions

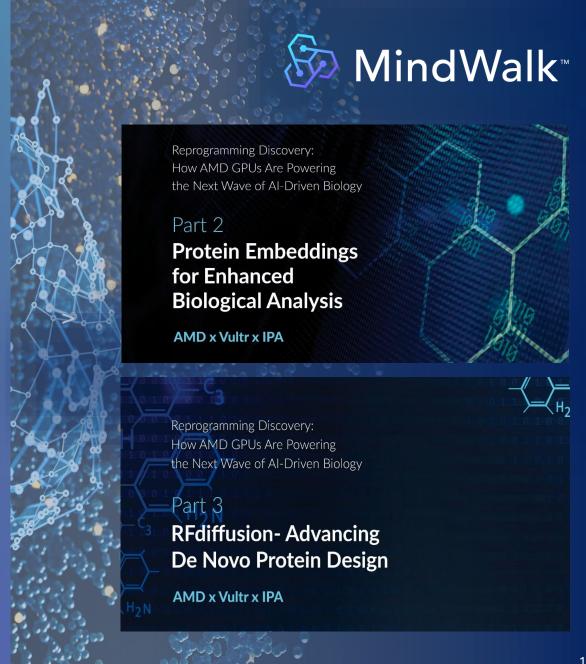


# Reprogramming Drug Discovery: the future of Al-driven biology

# Partnering with top tech:







# **MindWalk**<sup>™</sup>

# **Top Tier Partners**

"We tried 7 different AI companies and could not validate any of the work, until MindWalk...we've validated 100% of the results from LensAI"

– Top 10 Global Pharma Partner

"MindWalk is known for taking the toughest programs and knocking them out of the park." – Top 5 Global Pharma Partner

"LensAI is the OpenAI of the life sciences. Every pharma company develops drugs. MindWalk is the company that EVERYONE will use."

- Multi-Billion Dollar Tech Partner

MindWalk works with 19 of top 20 pharma - global partners include:









xencor

Penn

















**Onco**Response

**InterSystems**°











# **Our Reach**

- 19 of the top 20 global pharma companies and ~750+ partners
- Running hundreds of programs at any given time
- Revenue ~C\$25 M
- LensAl driving higher gross margins with its ~90% (in silico)
   margins vs. ~50% (wet lab business)
- Partners report high satisfaction and improved drug discovery efficiency using LensAl





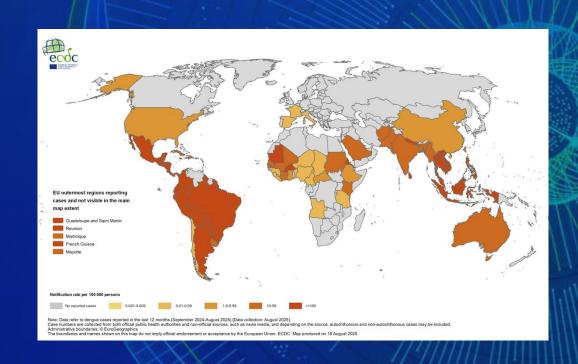


# Internal Advances in Drug Discovery using LensAl

# **Dengue Vaccine Discovery**

- LensAI<sup>™</sup> powered by HYFT<sup>®</sup> technology Identifies a single multi-factorial target conserved across all dengue serotypes
- Confirmed that vaccine target is safe, immunologically active, and structurally stable
- Advancing to pre-clinical manufacturing for in vivo (in animal) testing and virus neutralization analysis

Discovery validates the success of the Company's LensAl platform powered by HYFT technology





# **Application**

# GLP 1 Therapy — LensAl's First 100% Al-Generated Potential Therapeutic

**Al-guided engineering:** LensAl used HYFT-powered computational modeling to rapidly design and optimize GLP-1 candidates—bringing speed, precision, and scalability to early-stage development.

**Assess risk early:** The LensAI Immunogenicity Screening flags high-risk sequences before they become clinical liabilities—supporting alignment with new FDA and NIH guidance while aimed at reducing clinical set-backs.

**Next-gen delivery:** The program features a proprietary nanoplasmid expression system combined with a transdermal (patch) delivery method—enabling low-impact administration and reducing invasive testing requirements.



IPA (ImmunoPrecise Antibodies) Pioneers AI-Designed GLP-1 Therapies: A Potential New Chapter in Diabetes Treatment

January 22, 2025

AUSTIN, Texas--(BUSINESS WIRE)-- ImmunoPrecise Antibodies Ltd. (IPA) (NASDAQ: IPA) has developed a new class of GLP-1 therapies entirely through artificial intelligence, designed to enhance efficacy, safety, therapy longevity, and patient satisfaction in diabetes treatment. These Al-designed therapeutics aim to improve upon current GLP-1 therapies, which are widely used for managing type 2 diabetes and obesity. Created using the Company's proprietary LENS<sup>ai™</sup> platform, an Al-driven system that analyzes evolutionary patterns in biological data, these novel Al-generated sequences have been optimized to maximize therapeutic performance while improving the patient experience. Enhancements are aimed at increased patentability, extended stability and resistance to degradation, improved administration routes for greater compliance, reduced dosing requirements, and more efficient manufacturing methods. The Company's GLP-1-like alternatives are currently being evaluated for potential transdermal delivery as non-invasive alternatives to injections. These novel constructs represent the Company's first fully Algenerated assets, complementing their growing portfolio of Al-assisted and laboratory-developed therapies.

Manufacturing by





# Market Opportunity: Unlocking Scalable Revenue with Bio-Al

### TAM (Total Addressable Market):

- Al in Drug Discovery TAM projected to exceed \$50B by 2030.
- Biological data infrastructure (bio-native AI + data harmonization) is a key growth vertical.
- Life sciences data management: multi-billion-dollar market (e.g., Informatica 25% share, \$445M quarterly revenue).

### **Our AI –Powered Vertical SaaS Opportunity:**

- HYFT-powered data management and LensAl Integrated Analysis platform.
- Scalable subscription models for biotech/pharma.
- Tiered API access, usage-based pricing, upsell to custom modules.
- >3,000 antibody programs and >300 antibody projects since 2020.
- Targeted SaaS rollout to existing wet-lab clients, including 19 of the top 20 global pharma.

### **Strategic Market Penetration Goals**

- Focused entry into high-growth segments of the Al driven drug discovery space.
- Select partnerships in key therapeutic areas to validate and expand platform adoption.
- Building recurring revenue through pilot programs, renewals, and modular platform offerings.



# From Discovery to Revenue: Our Bio-Al Monetization Engine

#### **HYFT Index:**

Universal biological fingerprints—continuously enriched and powering deep biological understanding.

#### LensAl Platform:

Al engine connecting sequence, structure, function, and literature into a unified reasoning layer.

#### **Customer-Facing Tools:**

Antibody design portals, target validation dashboards, and predictive APIs—all cloud-delivered and scalable.

#### **Data Management Layer:**

HYFT technology ensures lossless integration of multi-modal data into a single coherent graph. This is the foundation of our V-SaaS model: once data is harmonized and indexed by HYFTs, it becomes AI-ready—enabling LLMs, APIs, and applications to operate efficiently across biology's full spectrum.

#### **Monetization Pillars**

- V-SaaS: Subscription-based access to specialized Al modules rooted in lossless harmonized data.
- Custom Research-as-a-Service: Partner-driven discovery programs using LensAI powered by HYFT technology.
- **Platform Licensing:** API/SDK integration for enterprise discovery pipelines.
- Milestone-Based Collaborations: Co-developed assets with upside-sharing models.
- Al-Powered Wet Lab Integration: End-to-end drug discovery stack from target to IND.

"LensAl and HYFTs aren't just technologies—they're revenue-generating engines built for scale. Our model combines the recurring revenue of SaaS with the strategic upside of biopharma partnerships."

— Dr. Dirk Van Hyfte, Co-Founder & Chief Innovation Officer, BioStrand

### Leadership



#### Jennifer Bath, Ph.D.: **Chief Executive Officer**

Visionary executive in biotechnology and therapeutics, specializing in therapeutic and prophylactic drug development, Al-driven biologics, and infectious disease. Spearheads LensAl's industry leadership in nextgeneration drug discovery.







#### Frédéric Chabot: **Head of Corporate** Development

**Business strategist with** deep expertise in biotech investments, Al-driven market expansion, and corporate finance. Drives strategic partnerships and industry adoption of LensAl and HYFT.







#### Dr. Ingrid Brands, MD, Ph.D.: **Chief Innovation and Strategy Officer**

Experienced leader in biotech operations and strategic growth, ensuring seamless execution of Alpowered discovery and laboratory integration. Expertise in data-driven decision-making and process optimization.









#### Dr. Dirk Van Hyfte MD, Ph.D.: **Chief Technology Officer**

Pioneering expert in Al-driven drug discovery and computational biology, leading the integration of HYFT technology with large-scale AI models.

Passionate about solving the Information Integration Dilemma (IID) in biotechnology.





# Financial Highlights



Financial Data (CAD in 000's)						
	FY25	FY24	FY23			
Total Revenue	24,520	24,518	20,665			
Al Revenue	1,274	449	38			
Gross Profit	13,548	12,053	11,563			
Gross Margin	55.3%	49.2%	56.0%			

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Financial Metrics MindWalk NASDAQ:HYFT	
Stock Price (USD) (9/16/25)	\$1.59
Shares Out (9/16/25)	46.1M
Market Cap	\$73.4M
*Total Cash (9/16/25)	\$21.1M
Total Debt	\$0.0M
Enterprise Value (USD)	\$58.4M
TTM Revenue	\$24M

<sup>\*</sup> Includes \$16.1M received on 8/6/25 for divestiture

(all values in CAD unless otherwise noted)





# Solve the complex<sup>™</sup>

**THANK YOU!**