Second Quarter 2026 Earnings Conference Call

August 6, 2026 – TECNOGLASS HOLDINGS INC.

(NYSE: TGLS)

www.tecnoglass.com

Disclaimer

FORWARD LOOKING STATEMENTS

This presentation includes certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding future financial performance, future growth and future acquisitions. These statements are based on Tecnoglass' current expectations or beliefs and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive and/or regulatory factors, and other risks and uncertainties affecting the operation of Tecnoglass' business. These risks, uncertainties and contingencies are indicated from time to time in Tecnoglass' filings with the Securities and Exchange Commission. The information set forth herein should be read in light of such risks. Further, investors should keep in mind that Tecnoglass' financial results in any particular period may not be indicative of future results. Tecnoglass is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, changes in assumptions or otherwise.

FINANCIAL PRESENTATION

Certain of the financial information contained herein is unaudited and does not conform to SEC Regulation S-X. Furthermore, it includes EBITDA (earnings before interest, taxes, depreciation and amortization) which is a non-GAAP financial measure as defined by Regulation G promulgated by the SEC under the Securities Act of 1933, as amended. Accordingly, such information may be materially different when presented in Tecnoglass' filings with the Securities and Exchange Commission. Tecnoglass believes that the presentation of this non-GAAP financial measure provides information that is useful to investors as it indicates more clearly the ability of Tecnoglass to meet capital expenditures and working capital requirements and otherwise meet its obligations as they become due. EBITDA was derived by taking earnings before interest, taxes, depreciation and amortization as adjusted for certain one-time non-recurring items and exclusions.

NO OFFER OR SOLICITATION

This announcement is not intended to and does not constitute an offer to sell or the solicitation of an offer to subscribe for or buy or an invitation to purchase or subscribe for any securities or the solicitation of any vote or approval in any jurisdiction, nor shall there be any sale, issuance or transfer of securities in any jurisdiction in contravention of applicable law. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.

Highlights

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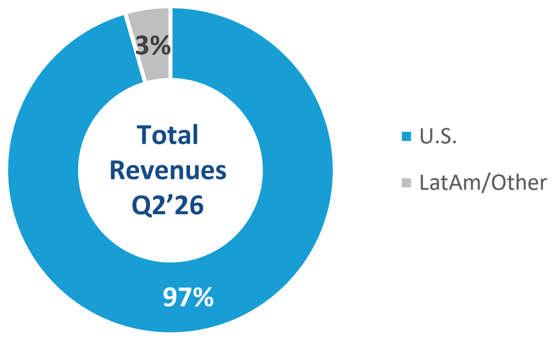
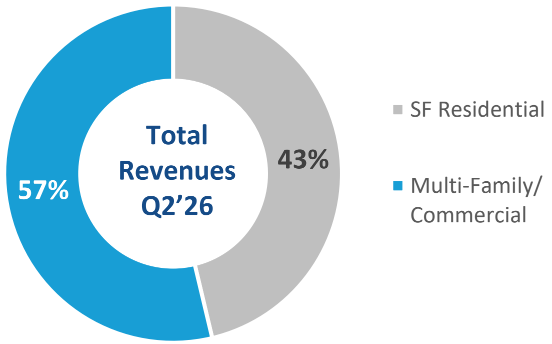
Q2 2026 Key Takeaways

- Revenues up 15.6% YoY to an all time record $295.3 mm, driven by strong core market performance, market share gains through expanding geographic presence, and increased vinyl traction
- Single-family residential revenues grew 15.4% YoY to $126.5 mm on market share gains, geographic expansion, vinyl contributions, and order pull forward ahead of the May price increase
- Multi-family and commercial revenues grew 15.7% YoY to $168.8 mm on record backlog execution and market share gains
- Gross margin of 37.3%, impacted by all time high U.S. aluminum premiums and multi-year high LME costs, higher labor costs, and FX headwinds, partially offset by operating leverage on record volume
- Adjusted EBITDA [1] of $51.7 mm, or 17.5% of revenues, maintaining industry leading margins
- Net income of $24.6 mm, or EPS of $0.55
- Record backlog of $1.38 bn, up 15.6% YoY, representing a 1.1x book-to-bill ratio and ~1.2x total revenues
- Strong reception of the recently launched Legacy line, with a West Coast showroom on track to open in Q3'26
- Completed U.S. redomiciliation in Jul'26, aligning corporate structure with U.S. listing, enhancing index eligibility and investor access

Revenues by Geography Q2'26



End Market Mix Q2'26



Q2'26 Revenues	**$295.3 mm**
Q2'26 Adj EBITDA	**$51.7 mm**
Record Backlog	**$1.38 bn**

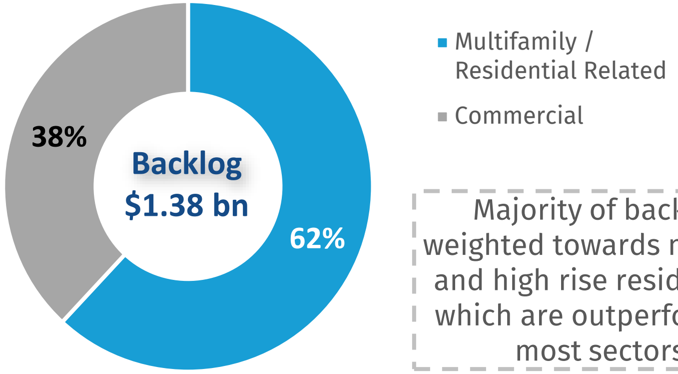
Notes:
1. *Adjusted EBITDA, Adjusted Net Income and Adjusted EPS excludes non-recurring and non-cash expenses mainly associated with non-cash foreign exchange transaction gains or losses, non-recurring professional fees and other non-core items, and include the proportional contribution of the Company's joint venture with Saint-Gobain.*

U.S. Growth Driving Resilient Multi-family/Commercial Backlog

Backlog Overview

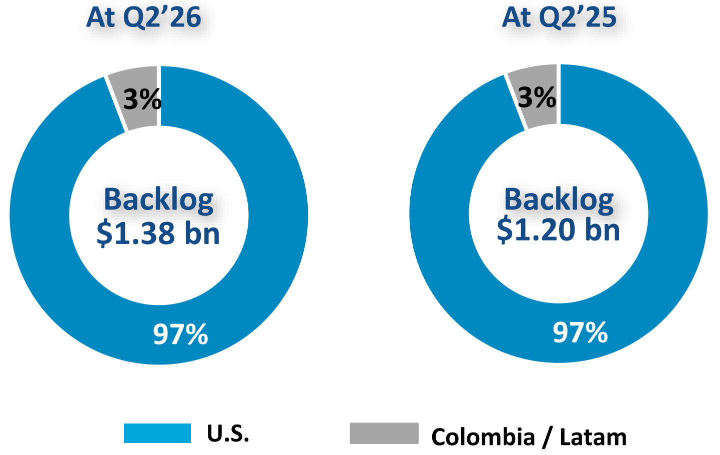
- Backlog expanded 15.6% YoY to a record $1.38 bn, supported by our strong execution track record on high-profile projects and ability to gain market share, which continues to drive new opportunities across the U.S.
- More favorable demographic trends in Florida and Southeast along with favorable commercial sub-sector mix allow for continued strength despite macroeconomic uncertainty
- Geographical expansion continues to provide added diversification with Florida backlog going from approx. 90% to 75% YoY
- U.S. backlog represents 97% of total backlog, driven by continued market share gains, geographical diversification and strong activity in the Southeast U.S.
- While interest rates remain high, the majority of backlog is comprised of projects that we believe to have less sensitivity to interest rate fluctuations (high end condos, luxury lodging, etc.)
- Book-to-bill ratio remains strong, supporting a visible path for growth into 2027
- Single-family residential growth trajectory not fully captured in backlog given shorter term "spot" duration of projects

Backlog as of Q2'26 by End Market



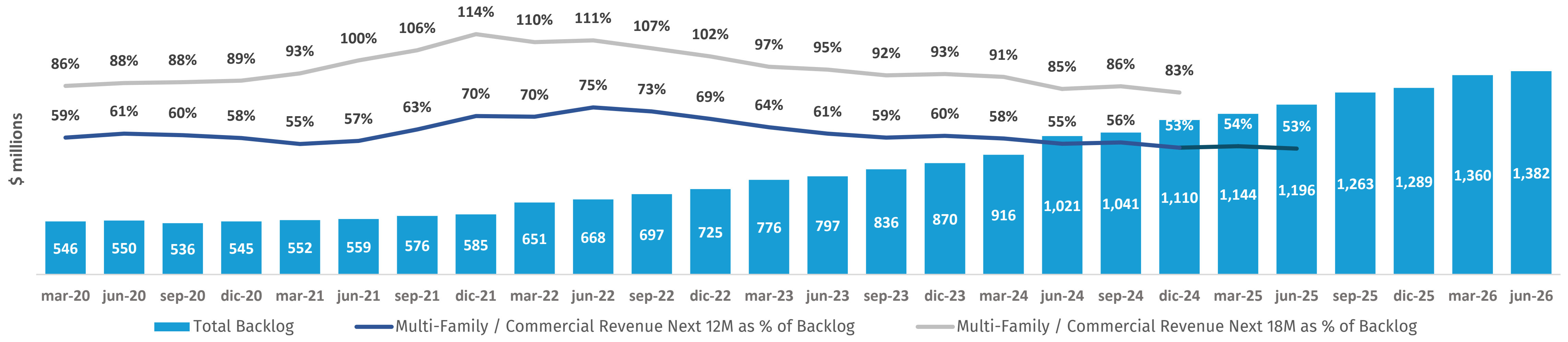
Majority of backlog weighted towards medium and high rise residential, which are outperforming most sectors

Geographic Mix



Demonstrated History of Converting Backlog to Revenue

Backlog to Revenue Conversion

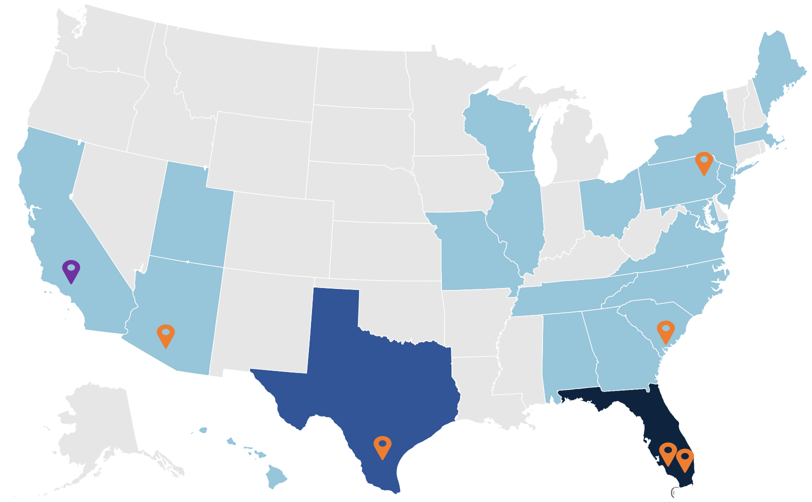


Note: Excludes Single-family Residential

- Backlog has demonstrated consistent growth each quarter since 2021, reflecting sustained business momentum and a strong pipeline
- On average, ~53% of multi-family and commercial revenue in backlog rolls off within 12 months and ~83% of the backlog rolls off within 18 months. Currently, the backlog composition has shifted toward more large-scale projects (with lesser interest rate sensitivity), which get executed over a longer time period (typically multi-year execution)
- Solid book-to-bill ratio above 1.0x for the past 23 consecutive quarters
- Virtually no project cancellations historically given late-stage installation of windows into largely completed buildings, though tighter lending standards or other delays may lead to some longer duration projects
- Single-family residential not fully reflected in backlog and provides additional growth avenues through showroom expansions and recent vinyl window market entry

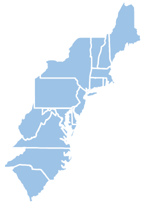
Single-Family Residential Business Expanding

Strong Presence in High-Demand U.S. Markets



- Operational Showrooms
- Expected 2026 Openings
- Core Presence Today
- Developing Presence
- Emerging Presence

Product Innovation to Propel Effective Expansion

Florida	*Texas*	*East Coast*	*California & Arizona*
			
Impact Resistance	***Mixed***	***Energy Efficiency & Heat Insulation***	***Energy Efficiency & Heat Insulation***
ES | Elite	ES | Elite	ES | Legacy Line	ES | Legacy Line
ES | Prestige	ES | Prestige	ES | Prestige	ES | Prestige
ES | uPVC	ES | uPVC	ES | uPVC	ES | uPVC
ES | Multimax	ES | Legacy Line	ES | Interiors	ES | Interiors
ES | Interiors	ES | Interiors		

- Single-family residential orders increased 8.5% YoY and 35.3% QoQ in Q2'26, supported by orders pulled forward ahead of the price increase. Momentum expected to normalize in Q3'26
- Market share upside exists through multiple avenues:
  - Organic growth from a widening dealer base, enabled by 5-6 week lead times and product development
  - Geographic expansion across the U.S. through showroom openings, vinyl market entry and lighter aluminum products for new geographies
  - Strong demographic trends in key TGLS markets, with showrooms in fast-growing cities
- ~65-70% of single-family residential revenues tied to repair & remodel demand, which is more resilient and less correlated with mortgage rates

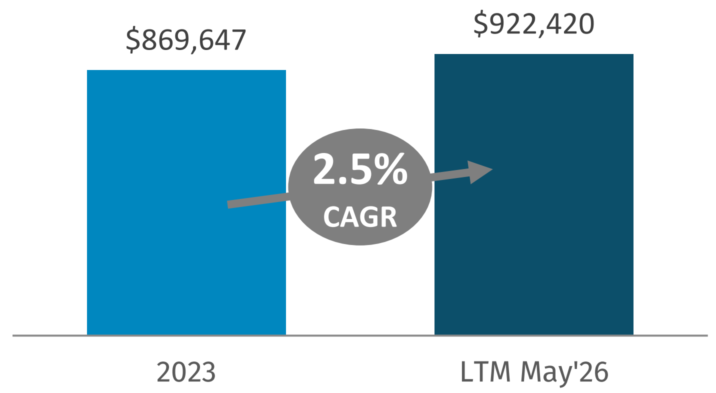
Strategy to further penetrate the single-family residential market

- Operational showrooms in FL,SC, NY, TX & AZ; CA opening by Q3'26
- Legacy Light aluminum line launched for the Southwest U.S.
- Vinyl entry more than doubles addressable market, leveraging existing network for U.S. expansion; strong early quoting traction signals growth potential
- Expanded sales team covering strategic areas
- Dealership expansion of over 20% in last 12 months

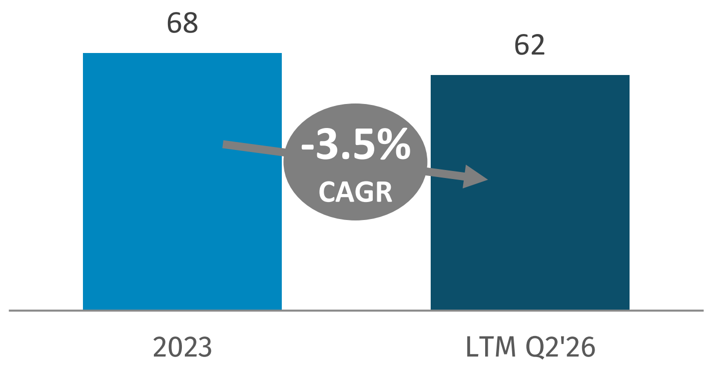
TGLS Continues to Outperform a Muted Single-Family Residential Market

Residential Construction Spending Put in Place

($ in Millions)

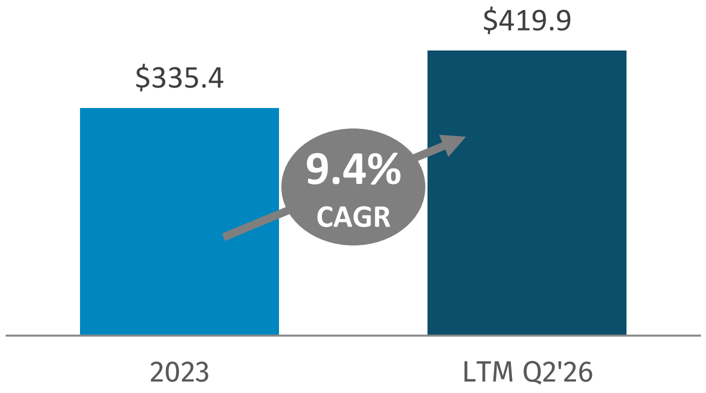


NAHB Remodeling Market Index



Tecnoglass Single-family Residential Revenue

($ in Millions)



Total Construction Spending Put in Place
2026 Projected Growth in TGLS Key Regions

West South Central 2.9% | Middle Atlantic 1.7% | South Atlantic 1.3%

Notes:
Source: FMI: 2026 North American Engineering and Construction Industry, NAHB 2Q26 Remodeling Market Index, U.S. Census Bureau

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Financial Update

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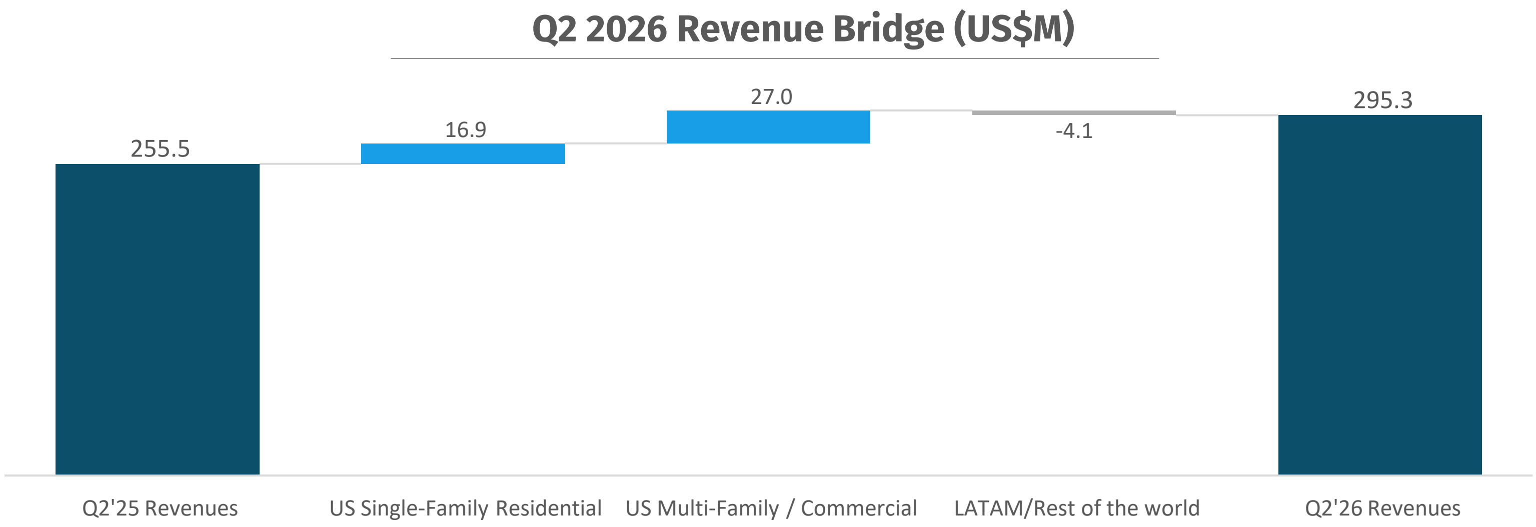
Revenue Bridge 2026 vs. 2025

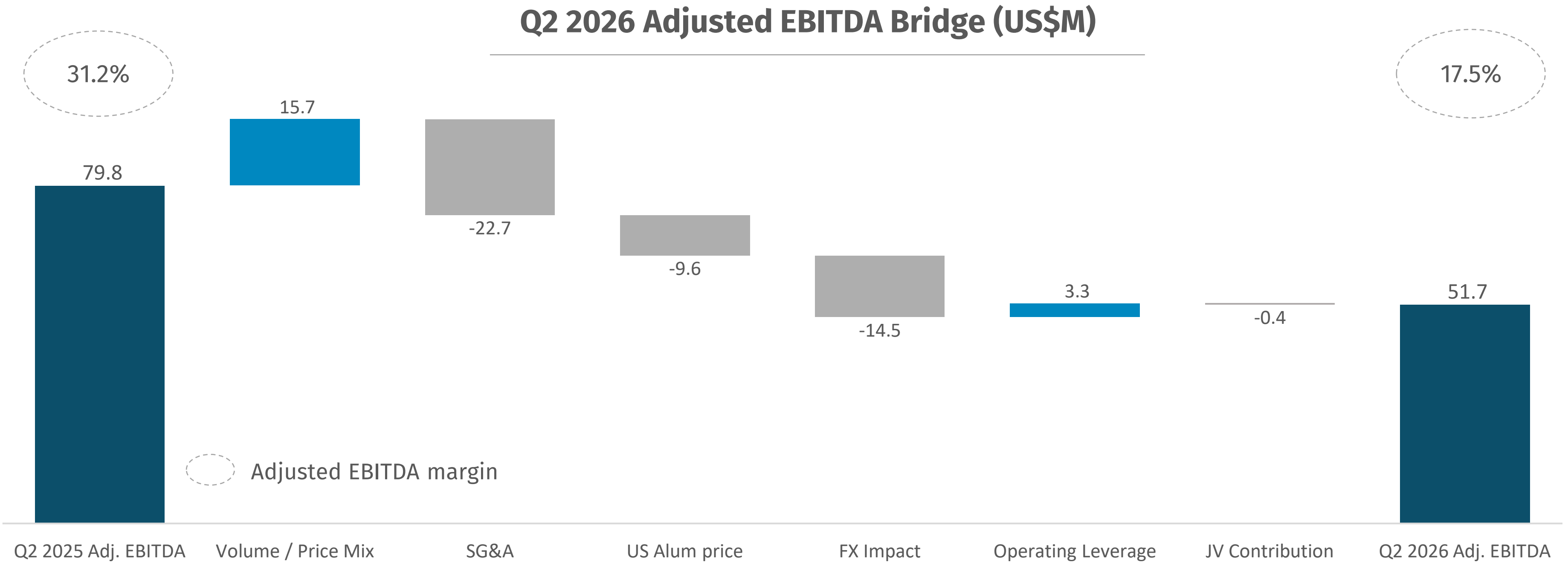


- Revenue growth of 15.6% to $295.3 mm in Q2'26, driven by market share gains in multi-family / commercial revenues, reflecting robust demand and continued share gains in geographies outperforming the broader U.S. market
- Multi-family and commercial revenues grew 15.7% year-over-year to $168.8 mm, approximately 57% of sales in Q2'26, as we execute on our growing backlog and market share gains
- Single-family residential revenues increased $16.9 mm, or 15.4% YoY, to $126.5 mm on market share gains and strong demand, aided by a pull forward ahead of tariff-related price adjustments
- Single-family residential orders increased 8.5% YoY and 35.3% QoQ in Q2'26, supported by market share gains, geographic expansion and orders pulled forward ahead of announced pricing initiatives

TGLS LTM revenue mix from U.S. 96%+, compared to average of 84% for U.S.-based building product peers[1]

Notes:
1. Peer average includes AMWD, APOG, AWI, AYI, FBIN, JBI, JELD, MBC, NX, ROCK, SSD, and TILE as of latest annual SEC filings; Sourced from FactSet

Adjusted EBITDA[1] Bridge 2026 vs. 2025



- Gross margin decreased ~740 bps to 37.3% YoY, driven by record-high U.S. aluminum premiums and LME, a 14.0% YoY COP revaluation and higher Colombian labor costs from annual salary adjustments
- SG&A increased primarily from ~US$17 mm in Section 232 aluminum import tariffs, plus higher transportation and commission expenses on revenue growth and higher personnel cost from annual wage increases and a stronger Peso. SG&A rose 410 bps YoY to 24.9% of total sales
- Q2’26 Adjusted EBITDA of $51.7 mm lower YoY on cost headwinds, partially offset by higher volumes

Notes:

1. *Adjusted EBITDA excludes non-recurring and non-cash expenses mainly associated with non-cash foreign exchange transaction gains or losses, non-recurring professional fees and other non-core items, and include the proportional contribution of the Company’s joint venture with Saint-Gobain.*

Pricing, Operational, and Strategic Initiatives to Mitigate Aluminum and FX Impacts

Aluminum Market Context

- Record-high aluminum prices and premiums are the main raw material drag on Q2'26 margins, partially offset by pricing adjustments implemented in 2025
- Avg all-in U.S. aluminum price up 76.9% vs. Q2'25 (LME avg spot +43%, MWP avg spot +164%)
- In April 2026, the U.S. introduced a 10% tariff on certain metal-containing imports, including aluminum windows; with May 2026 pricing adjustments beginning to mitigate the impact in Q3'26
- In June 2026, LME spot dropped 16% to $3,100/ton and MWP fell 10% to $2,300/ton

Aluminum Cost Mitigation Actions in Place

- Proactively addressing U.S. aluminum tariffs since May 2025 through targeted mitigation and supply chain adjustments
- Ongoing pricing adjustments across a broad range of product lines, with new price action in May 2026
- Advancing automation and logistics initiatives to fully offset tariff impact in 2027
- Secured U.S. aluminum supply to mitigate tariff headwinds
- Continued vinyl window expansion diversifies product base and dilutes aluminum input cost exposure
- Diversified footprint with the Continental Glass Systems asset acquisition, including its Florida manufacturing facility, while assessing long-term U.S. capacity investments

Colombian Peso (COP) FX Context

- COP appreciated ~14.0% from Jun'25 to Jun'26, creating headwinds on COP denominated costs
- At ~$3,200 cop/usd, the Peso is at its strongest level since Jun 2019
- A 5% COP movement impacts margins by ~120 bps
- ~25% of total costs and expenses are COP denominated, primarily labor

FX Headwind Mitigation Actions in Place

- Hedged a portion of FX exposure during 2025 and Q1'26 to mitigate FX headwinds
- Ongoing automation to reduce headcount and FX exposure, as local labor remains the largest COP denominated item

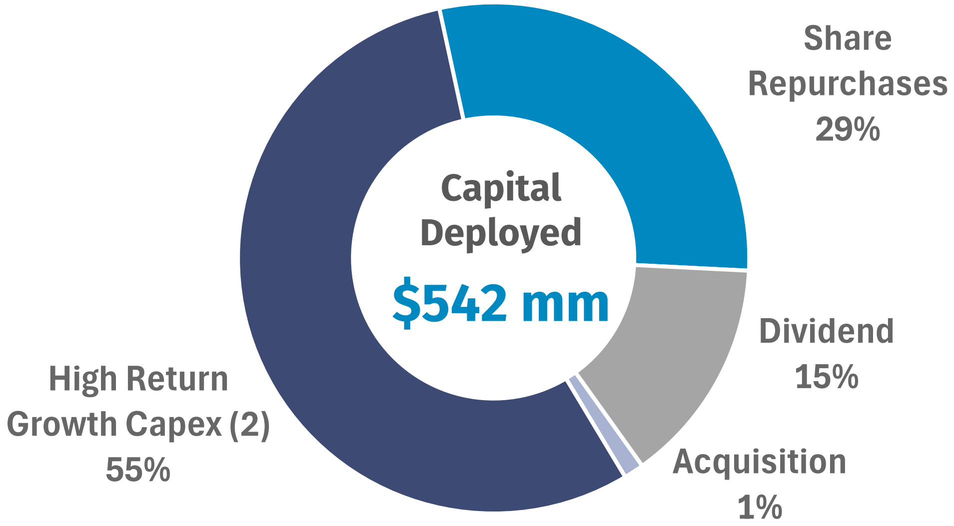
Strong Capital Resources and Record of Deployment

Fortress Balance Sheet, 2Q'26

Total Debt **$225 mm**	**Net Leverage**[(1)] **0.57x**
Weighted Average Interest Rate **5.1%**	**Weighted Average Maturity** **~4.2 Years**

- Significant financial flexibility to invest in growth and return cash to shareholders
- Total liquidity of ~$360 mm, including $81 mm cash and $280 mm of revolver availability
- Senior Secured Credit Facility priced at the lowest tier of SOFR + 1.25%
- Net debt / LTM Adj. EBITDA[(1)] at 0.57x, with no significant maturities until year-end 2030

High Return Capital Deployment, 2023-YTD 2Q'26



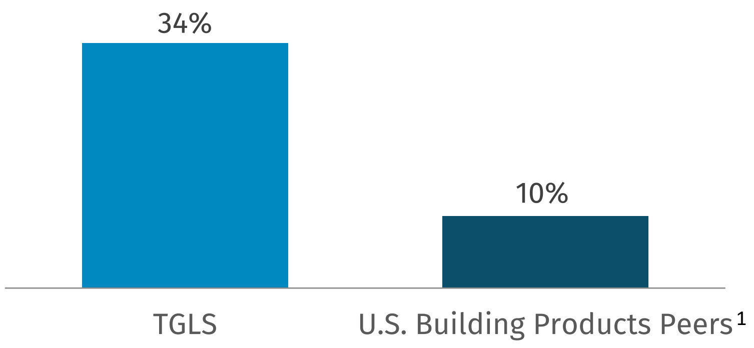
- Cash flow from operations funded ~85% of capital deployed since 2023
- Repurchased $16.5 mm of shares in 1H'26 and $157 mm since program approval, with $92.5 mm remaining under the $250 mm program
- Paid approx. $7 mm in dividends during Q2'26
- Q2'26 operating cash flow reflected ~$26 mm of seasonal tax payments, plus tariffs and strategic aluminum purchases

Notes:

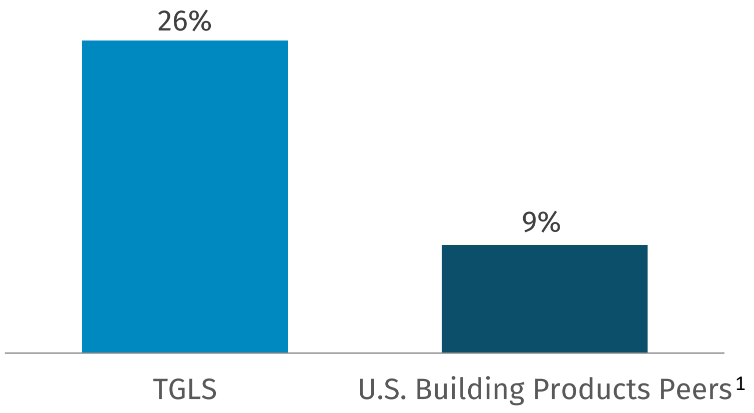
1. *Adjusted EBITDA excludes non-recurring and non-cash expenses mainly associated with non-cash foreign exchange transaction gains or losses, non-recurring professional fees and other non-core items, and include the proportional contribution of the Company's joint venture with Saint-Gobain.*
2. *High return growth capex excludes maintenance capex, which management estimates represents on average ~1% of annual revenues, and excludes a portion of the 2025 Continental Glass Systems asset acquisition reported as acquisition of property and equipment*

Consistent Record of Attractive Returns Above Peers

3 Year Average ROIC



3 Year Average ROE



Strong profitability, prudent cash management and disciplined deployment driving strong returns

Notes:

1. *U.S. Building Products Peers include AMWD, APOG, AWI, AYI, FBIN, JBI, JELD, MBC, NX, ROCK, SSD, and TILE for the three year period from Q1 2023 to Q1 2026. Source: FactSet.*

OUTLOOK UPDATE

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2026 Outlook

Full Year 2026 Outlook		Assumptions
High End		
$1.12 B Revenue	**$230 MM** Adj. EBITDA	• Sustained share gains and solid residential demand support growth, supplemented by May pricing actions • Continued share gains plus strong execution in new geographies and vinyl; Executing on current backlog without project delays • Aluminum (LME & U.S. premium) spot rates stay at current levels, down from peaks of the year • Colombian Peso gradually devaluates through year end • Annual salary adjustments in Colombia offset by higher operating leverage, FX and efficiencies • Takes into consideration new Section 232 aluminum tariffs
Low End		
$1.08 B Revenue	**$220 MM** Adj. EBITDA	• High single digit revenue growth, driven by execution on current backlog, market share gains and "flattish" Florida single-family residential revenues • Pricing actions moderate demand, leading to a softer pace of residential growth • Gradual expansion in new geographies and vinyl segment • Continued backlog execution with potential timing shifts in certain projects to 2027 • Aluminum (LME & U.S. premium) spot rates remain at elevated levels through remainder of 2026 • Colombian Peso strength continues through year end • Annual salary adjustments in Colombia not fully offset by operating leverage and stronger FX • Takes into consideration new Section 232 aluminum tariffs

3Eleven 601 Hudson Yards
New York City, New York

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APPENDIX

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Vertically-Integrated & Well-Situated Operations Create Structural Advantages

JV & Long Term Supply Relationships → Raw Materials → Production Process → Final Product → Sales, Distribution & Installation

Tecnoglass integration across the architectural glass and window value chain provides significant control over a substantial portion of costs and structural advantages relative to industry peers

Raw Materials
- ✓ Stable glass supply and costs resulting from JV with Saint-Gobain
- ✓ Bulk purchases of U.S. sourced aluminum to secure multiple months of supply

Labor
- ✓ Investments in automation initiatives and commitment to workforce providing production efficiency and low turnover
- ✓ While TGLS pays 15% above minimum wage, this is 7-10x below U.S. peers

Transportation
- ✓ U.S./Colombia trade imbalance mitigates marine transportation costs
- ✓ Connected supply chain keeps intercompany transport costs <5% of revenues

Energy
- ✓ 15% energy savings from prior investments in renewables (solar panels)
- ✓ Utilizing co-generation through on-site natural gas emissions

Structural advantages resulting in substantially shorter lead times than industry, unlocking opportunities for continued expansion and market share gains

ESG Strategy

Outstanding Achievements

Environmental	Social	Governance
Leading Eco-Efficiency and Innovation	**Enhancing Our Environment**	**Promoting Continuous, Ethical and Responsible Growth**
National Carbon Neutrality Program	Employee Training and Education Programs	Ethics and Compliance Program
+15,000 Solar Panels Installed Generating Over 32.443,19 MWh	Program for Prevention and Care of COVID-19	Efficient Supply Chain Security Management
Waste Management and Utilization	Occupational Health and Safety	Continuous Improvement of Our Products Through Our Quality Management System "QMS"
Container and Packaging Environmental Management Plan	Tecnoglass ESWindows Foundation	Communication Strategies In-Line With the Company's Objectives and Specially Designed for Each Audience
Automation and Innovation	Social Intervention Campaigns	

ESG Strategy

Our Sustainability Strategy contains the Company's guidelines and value propositions to meet the expectations of our stakeholders

Environmental

Leading Eco-Efficiency and Innovation

- Encourage the energy efficiency of the operation and the products
- Prevent, mitigate and compensate environmental impacts of the business
- Promote the efficient use of materials and technologies, respectful with the environment
- Responsible management of the value chain and the product cycle
- Position an innovation and quality approach within all of the Company`s processes

Social

Enhancing Our Environment

- Generate quality work opportunities
- Promote and adopt the best labor and Human Rights
- Build and develop a comprehensive teamwork with innovating mentality
- Achieve an accident-free labor environment, supported by culture of health and safety
- Generate value for the communities in the areas of influence

Governance

Promoting Continuous, Ethical and Responsible Growth

- Adapt our offer and operation to new markets
- Conduct our business with integrity, ethical and transparency
- Adopt best corporate governance practices that facilitate decision making and accountability
- Consolidate and protect our brand
- Strengthen risk management as strategic factor for the organization

Leading Eco-efficiency and Innovation

Over 85% of Tecnoglass' total revenues are considered Green Revenues, including low emissivity and impact-resistant glass and windows, contributing to reducing global emissions and mitigating climate change effects

68%

of our revenues are Impact Resistant (Hurricane), reflecting the increasing demand for resilient solutions in regions vulnerable to extreme weather events

65%

of our revenues are Energy Efficient, including IGUs and low emissivity glass, providing greener and more efficient cooling or heating energy usage

84%

of our Low-E products are equipped with double or more coatings, providing superior performance sought in sustainable building solutions

Non-GAAP Reconciliation1

Adjusted EBITDA and adjusted net (loss) income attributable to parent reconciliation

Figures in U.S 000's	**Three months ended June 30, 2026**	**Three months ended June 30, 2025**	**Six months ended June 30, 2026**	**Six months ended June 30, 2025**
Net income	**24,555**	**44,083**	**56,446**	**86,272**
Foreign currency transactions losses (gains)	(5,213)	(847)	(6,130)	(338)
Provision for bad debt	234	772	1,322	987
Non-Recurring expenses (non-recurring professional fees, capital market fees, other non-core items)	3,753	6,660	7,233	7,297
Derivative financial instruments	(64)	-	279	-
Joint Venture VA (Saint Gobain) adjustments	162	(89)	75	(142)
Tax impact of adjustments at statutory rate	338	(2,079)	(834)	(2,498)
Adjusted net income	**23,765**	**48,500**	**58,391**	**91,578**
Basic income per share	0.55	0.94	1.27	1.84
Diluted income per share	0.55	0.94	1.27	1.84
Diluted Adjusted net income per share	0.54	1.03	1.31	1.95
Basic weighted average common shares outstanding in thousands	44,365	46,988	44,497	46,990
Diluted Weighted Average Common Shares Outstanding in thousands	44,365	46,988	44,497	46,990

	Three months ended June 30, 2026	**Three months ended June 30, 2025**	**Six months ended Jun 30, 2026**	**Six months ended Jun 30, 2025**
Net income	**24,555**	**44,083**	**56,446**	**86,272**
Interest expense and deferred cost of financing	3,584	1,350	6,264	2,681
Income tax provision	14,095	18,148	25,997	35,808
Depreciation & amortization	10,689	9,145	21,367	16,479
Foreign currency transactions losses (gains)	(5,213)	(847)	(6,130)	(338)
Provision for bad debt	234	772	1,322	987
Non-Recurring expenses (non-recurring professional fees, capital market fees, other non-core items)	3,753	6,660	7,233	7,297
Derivative financial instruments	(64)	-	279	-
Joint Venture VA (Saint Gobain) EBITDA adjustments	93	468	497	789
ADJUSTED EBITDA	**51,726**	**79,779**	**113,275**	**149,975**

Notes:

1. Adjusted EBITDA, Adjusted EBIT and Adjusted Net Income are not measures of financial performance under generally accepted accounting principles ("GAAP"). Management believes Adjusted EBITDA, Adjusted EBIT and Adjusted Net Income, in addition to operating profit, net income and other GAAP measures, is useful to investors to evaluate the Company's results because it excludes certain items that are not directly related to the Company's core operating performance. Investors should recognize that Adjusted EBITDA, Adjusted EBIT and Adjusted Net Income might not be comparable to similarly-titled measures of other companies. These measures should be considered in addition to, and not as a substitute for or superior to, any measure of performance prepared in accordance with GAAP. Because GAAP financial measures on a forward-looking basis are not accessible, and reconciling information is not available without unreasonable effort, we have not provided reconciliations for forward-looking non-GAAP measures.

Non-GAAP Reconciliation[1]

Net Debt, Leverage and Total Investment Reconciliations

Figures in U.S 000's	As of Jun 30, 2026	As of Jun 30, 2025
Short Term Debt and Current Portion of Long Term Debt	6,156	587
Long Term Debt	219,238	108,642
Gross Debt	**225,394**	**109,229**
Cash at the end of the period	80,814	137,907
Net Debt	**144,580**	**(28,678)**
LTM Adjusted EBITDA	254,634	310,658
Net Debt / LTM Adjusted EBITDA	**0.57x**	**-0.09x**

Notes:

1. *Total Investment and Free Cash Flow are not financial measures under generally accepted accounting principles ("GAAP"). Management believes this measurements are useful to investors to evaluate the Company's performance. Total Investment includes capex or cash acquisition of property and equipment, assets acquired under capital lease and assets acquired with debt. Free Cash Flow is calculated as cash (used in) provided by operating activities (-) capex or cash acquisition of property and equipment. Free Cash Flow do not include assets acquired under capital lease or debt. Investors should recognize Total Investment and Free Cash Flow might not be comparable to similarly-titled measures of other companies. These measures should be considered in addition to, and not as a substitute for or superior to, any measure prepared in accordance with GAAP. Because GAAP financial measures on a forward-looking basis are not accessible, and reconciling information is not available without unreasonable effort, we have not provided reconciliations for forward-looking non-GAAP measures.*