

MarketAxess Announces Trading Volume Statistics for January 2025

NEW YORK | February 5, 2025 - MarketAxess Holdings Inc. (Nasdaq: MKTX), the operator of a leading electronic trading platform for fixed-income securities, today announced trading volume and preliminary variable transaction fees per million (“FPM”) for January 2025.¹

Chris Concannon, CEO of MarketAxess, commented:

“Our investments in protocols and workflow tools across the client-initiated, portfolio trading and dealer-initiated channels are beginning to show early signs of progress. While we are disappointed with our U.S. credit market share in January, in the client-initiated channel, we generated **record** block trading ADV in emerging markets hard currency. In the portfolio trading channel, we are continuing to build momentum after our launch of global portfolio trading on X-Pro in November 2024. Portfolio trading volume in Eurobonds increased **219%** from January 2024 levels and increased **26%** from December 2024. Additionally, we launched benchmark pricing for portfolio trading in Europe at the end of January, which is an important enhancement for our clients. Last, in the dealer-initiated channel, we generated **record** ADV in Dealer RFQ of **\$1.5 billion**, up **23%** from the prior year, and up **45%** from December 2024 levels. We believe that the enhancements we have made will continue to show progress in the coming quarters and enhance our market share.”

Select January 2025 Highlights

- Total average daily volume (“ADV”) of **\$38.9 billion** increased **22%** compared to the prior year, and increased **22%** compared to December 2024 levels. Total rates ADV of **\$24.5 billion** increased **45%** compared to the prior year, and increased **24%** compared to December 2024. Total credit ADV of **\$14.5 billion** was down **3%** compared to the prior year, but increased **18%** compared to December 2024.

U.S. Credit²

- U.S. high-grade ADV of **\$6.9 billion** decreased **8%** compared to the prior year, but increased **17%** compared to December 2024. Estimated market ADV increased **0.2%** compared to the prior year, and increased **29%** compared to December 2024. Estimated market share was **17.7%**, down from **19.1%** in the prior year, and down from **19.5%** in December 2024. **Including the impact of single-dealer portfolio trades**, estimated market share was **17.9%**, down from **19.7%** in the prior year, and down from **19.6%** in December 2024.
- U.S. high-yield ADV of **\$1.3 billion** decreased **8%** compared to the prior year, but increased **5%** compared to December 2024. Estimated market ADV decreased **0.4%** compared to the prior year, and increased **29%** compared to December 2024. Estimated market share was **12.0%**, down from **13.0%** in the prior year, and down from **14.7%** in December 2024. **Including the impact of single-dealer portfolio trades**, estimated market share was **12.3%**, down from **13.1%** in the prior year, and down from **14.7%** in December 2024.

Other Credit

- Emerging markets ADV of **\$3.6 billion** decreased **2%** compared to the prior year, but increased **27%** compared to December 2024. The year-over-year decrease was driven by an **11%** decrease in local currency ADV, offset by a **1%** increase in hard currency ADV.
- Eurobonds ADV of **\$2.1 billion** increased **8%** compared to the prior year, and increased **30%** compared to December 2024.
- Municipal bond ADV of **\$535 million** increased **32%** compared to the prior year, but decreased **18%** compared to December 2024. Estimated market ADV increased **40%** compared to the prior year, but decreased **5%** compared to December 2024. Estimated market share was **5.8%**, down from **6.2%** in the prior year, and down from **6.8%** in December 2024.

Strategic Priority Related Protocols & Workflow Tools

- **\$0.9 billion** in total portfolio trading ADV increased **1%** compared to the prior year, but decreased **12%** compared to December 2024. **77%** of portfolio trading volume was executed over X-Pro.
 - Estimated U.S. high-grade and U.S. high-yield TRACE portfolio trading market ADV decreased **7%** compared to December 2024.
- Our estimated market share of U.S. high-grade and U.S. high-yield TRACE portfolio trading was **14.7%** in January 2025, down from **16.7%** in December 2024.
 - Portfolio trading represented approximately **9%** of U.S. high-grade and U.S. high-yield TRACE in January 2025, down from **13%** in December 2024.
- Open Trading ADV of **\$4.2 billion** decreased **8%** compared to the prior year, but increased **16%** compared to December 2024. Open Trading share³ of total credit trading volume was **34%**, down from **35%** in the prior year, and down from **36%** in December 2024.
- **Record Dealer RFQ ADV of \$1.5 billion** across all credit products increased **23%** compared to the prior year, and increased **45%** compared to December 2024.
- **AxessIQ**, the order and execution workflow solution designed for wealth management and private banking clients, achieved ADV of **\$145 million**, up **9%** compared to the prior year, and up **8%** compared to December 2024.

Rates

- Total rates ADV of **\$24.5 billion** increased **45%** compared to the prior year, and increased **24%** compared to December 2024.

Variable Transaction Fees Per Million (FPM)¹

- The preliminary FPM for total credit for January 2025 was approximately **\$141**, down from **\$156** in the prior year, and down from **\$148** in December 2024. The decline in total credit FPM year-over-year was due to product and protocol mix, principally the lower duration of bonds traded in U.S. high-grade, driven by a decrease in the weighted average years to maturity. The decrease in total credit FPM month-over-month was due to product mix, principally the lower duration of bonds traded in U.S. high-grade, driven by a decrease in the weighted average years to maturity, as well as less U.S. high-yield activity. The preliminary FPM for total rates for January 2025 was approximately **\$4.25**, down from **\$5.39** in the prior year, but up from **\$4.14** in December 2024. The decline in total rates FPM year-over-year was driven by the impact of product mix within our rates business.

Table 1: January 2025 ADV

\$ in millions (unaudited)	US/UK Trading Days ⁴	Total ADV	CREDIT						RATES		
			Total Credit	High-Grade	High-Yield	Emerging Markets	Eurobonds	Municipal Bonds	Total Rates	US Govt. Bonds	Agcy./Other Govt. Bonds
Jan-25	21/22	\$38,926	\$14,473	\$6,912	\$1,284	\$3,638	\$2,100	\$535	\$24,453	\$23,374	\$1,079
Dec-24	21/20	\$32,037	\$12,285	\$5,921	\$1,219	\$2,869	\$1,619	\$656	\$19,752	\$18,735	\$1,017
Jan-24	21/22	\$31,855	\$14,964	\$7,481	\$1,397	\$3,726	\$1,943	\$405	\$16,891	\$16,406	\$485
YoY % Change		22%	(3%)	(8%)	(8%)	(2%)	8%	32%	45%	42%	122%
MoM % Change		22%	18%	17%	5%	27%	30%	(18%)	24%	25%	6%

Table 1A: January 2025 estimated market share

(unaudited)	CREDIT				RATES
	High-Grade	High-Yield	High-Grade/High-Yield Combined	Municipals	US Govt. Bonds
Jan-25	17.7%	12.0%	16.4%	5.8%	2.6%
Dec-24	19.5%	14.7%	18.5%	6.8%	2.3%
Jan-24	19.1%	13.0%	17.8%	6.2%	1.8%
YoY Bps Change	<i>(140) bps</i>	<i>(100) bps</i>	<i>(140) bps</i>	<i>(40) bps</i>	<i>+80 bps</i>
MoM Bps Change	<i>(180) bps</i>	<i>(270) bps</i>	<i>(210) bps</i>	<i>(100) bps</i>	<i>+30 bps</i>

¹ The FPM for total credit and total rates for January 2025 are preliminary and may be revised in subsequent updates and public filings. The Company undertakes no obligation to update any fee information in future press releases.

² The Company is currently highlighting the impact of single-dealer portfolio trading volume on U.S. high-grade and U.S. high-yield trading volume and estimated market share, but will continue to exclude single-dealer portfolio trading activity from each product's aggregated trading volume and estimated market share and the total credit FPM calculation.

³ Open Trading share of total credit trading volume is derived by taking total Open Trading volume across all credit products where Open Trading is offered and dividing by total credit trading volume across all credit products where Open Trading is offered.

⁴ The number of U.S. trading days is based on the SIFMA holiday recommendation calendar and the number of U.K. trading days is based primarily on the U.K. Bank holiday schedule.

General Notes Regarding the Data Presented

Reported MarketAxess volume in all product categories includes only fully electronic trading volume. MarketAxess trading volumes and the Financial Industry Regulatory Authority ("FINRA") Trade Reporting and Compliance Engine ("TRACE") reported volumes are available on the Company's website at investor.marketaxess.com/volume.

Cautionary Note Regarding Forward-Looking Statements

This press release may contain forward-looking statements, including statements about the outlook and prospects for the Company, market conditions and industry growth, as well as statements about the Company's future financial and operating performance. These and other statements that relate to future results and events are based on MarketAxess' current expectations. The Company's actual results in future periods may differ materially from those currently expected or desired because of a number of risks and uncertainties, including: global economic, political and market factors; the level of trading volume transacted on the MarketAxess platform; the rapidly evolving nature of the electronic financial services industry; the level and intensity of competition in the fixed-income electronic trading industry and the pricing pressures that may result; the variability of our growth rate; our ability to introduce new fee plans and our clients' response; our ability to attract clients or adapt our technology and marketing strategy to new markets; risks related to our growing international operations; our dependence on our broker-dealer clients; the loss of any of our significant institutional investor clients; our exposure to risks resulting from non-performance by counterparties to transactions executed between our clients in which we act as an intermediary in matched principal trades; risks related to self-clearing; risks related to sanctions levied against states or individuals that could expose us to operational or regulatory risks; the effect of rapid market or technological changes on us and the users of our technology; our dependence on third-party suppliers for key products and services; our ability to successfully maintain the integrity of our trading platform and our response to system failures, capacity constraints and business interruptions; the occurrence of design defects, errors, failures or delays with our platforms, products or services; our vulnerability to malicious cyber-attacks and attempted cybersecurity breaches; our actual or perceived failure to comply with privacy and data protection laws; our ability to protect our intellectual property rights or technology and defend against intellectual property infringement or other claims; our ability to enter into strategic alliances and to acquire other businesses and successfully integrate them with our business; our dependence on our management team and our ability to attract and retain talent; limitations on our flexibility because we operate in a highly regulated industry; the increasing government regulation of us and our clients; risks related to the divergence of U.K. and European Union legal and regulatory requirements following the U.K.'s exit from the European Union; our exposure to costs and penalties related to our extensive regulation; our risks of litigation and securities laws liability; adverse effects as a result of climate change or other ESG risks that could affect



our reputation; our future capital needs and our ability to obtain capital when needed; limitations on our operating flexibility contained in our credit agreement; our exposure to financial institutions by holding cash in excess of federally insured limits; and other factors. The Company undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. More information about these and other factors affecting MarketAxess' business and prospects is contained in MarketAxess' periodic filings with the Securities and Exchange Commission and can be accessed at www.marketaxess.com.

About MarketAxess

MarketAxess (Nasdaq: MKTX) operates a leading electronic trading platform that delivers greater trading efficiency, a diversified pool of liquidity and significant cost savings to institutional investors and broker-dealers across the global fixed-income markets. Over 2,000 firms leverage MarketAxess' patented technology to efficiently trade fixed-income securities. Our automated and algorithmic trading solutions, combined with our integrated and actionable data offerings, help our clients make faster, better-informed decisions on when and how to trade on our platform. MarketAxess' award-winning Open Trading[®] marketplace is widely regarded as the preferred all-to-all trading solution in the global credit markets. Founded in 2000, MarketAxess connects a robust network of market participants through an advanced full trading lifecycle solution that includes automated trading solutions, intelligent data and index products and a range of post-trade services. Learn more at www.marketaxess.com and on X [@MarketAxess](https://twitter.com/MarketAxess).

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Table 2: Trading Volume Detail

In millions (unaudited)	Month Ended January 31,					
	2025		2024		% Change	
	Volume	ADV	Volume	ADV	Volume	ADV
Credit						
High-grade	\$ 145,152	\$ 6,912	\$ 157,093	\$ 7,481	(8) %	(8) %
High-yield	26,958	1,284	29,330	1,397	(8)	(8)
Emerging markets	76,402	3,638	78,249	3,726	(2)	(2)
Eurobonds	46,207	2,100	42,755	1,943	8	8
Other credit	11,333	539	8,767	417	29	29
Total credit trading¹	<u>306,052</u>	<u>14,473</u>	<u>316,194</u>	<u>14,964</u>	(3)	(3)
Rates						
U.S. government bonds ²	490,852	23,374	344,527	16,406	42	42
Agency and other government bonds ¹	23,681	1,079	10,516	485	125	122
Total rates trading	<u>514,533</u>	<u>24,453</u>	<u>355,043</u>	<u>16,891</u>	45	45
Total trading	<u>\$ 820,585</u>	<u>\$ 38,926</u>	<u>\$ 671,237</u>	<u>\$ 31,855</u>	22	22
Number of U.S. Trading Days³		21		21		
Number of U.K. Trading Days⁴		22		22		

¹ Consistent with FINRA TRACE reporting standards, both sides of trades are included in the Company's reported volumes when the Company executes trades on a matched principal basis between two counterparties.

² Consistent with industry standards, U.S. government bond trades are single-counted.

³ The number of U.S. trading days is based on the SIFMA holiday recommendation calendar.

⁴ The number of U.K. trading days is based primarily on the U.K. Bank holiday schedule.