Gen

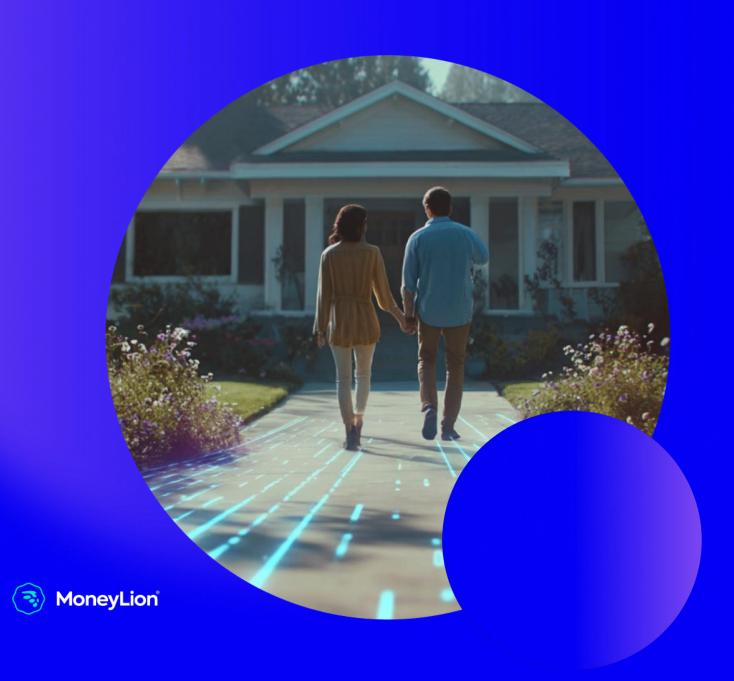
Financial Wellness

Analyst & Investor Briefing 2025









Forward-Looking Statements

This presentation contains statements which may be considered forward-looking within the meaning of the U.S. federal securities laws. In some cases, you can identify these forward-looking statements by the use of terms such as "expect," "will," "continue," or similar expressions, and variations or negatives of these words, but the absence of these words does not mean that a statement is not forward-looking. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including, but not limited to, the statements relating to our long-term targets, business and market expansion plans, new product development and other strategic initiatives, Fiscal Year 2026 Revenue and Non-GAAP EPS estimates, and any statements of assumptions underlying any of the foregoing. These statements are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from results expressed or implied in this presentation. Such risk factors include, but are not limited to, those related to: projections of our future financial performance; anticipated growth and trends in our businesses and in our industries; the consummation of or anticipated impacts of acquisitions (including our ability to achieve synergies and associated cost savings from any such acquisitions), divestitures, restructurings, stock repurchases, financings, debt repayments and investment activities; the outcome or impact of pending litigation, claims or disputes; difficulties in executing the operating models for our core businesses; lower than anticipated returns from our investments in direct customer acquisition; difficulties in retaining our existing customers and converting existing non-paying customers to paying customers; difficulties and delays in reducing run rate expenses and monetizing underutilized assets; the successful development of new products and upgrades and the degree to which these new products and upgrades gain market acceptance; our ability to maintain our customer and partner relationships; the anticipated growth of certain market segments; fluctuations and volatility in our stock price; our ability to successfully execute strategic plans; the vulnerability of our solutions, systems, websites and data to intentional disruption by third parties; changes to existing accounting pronouncements or taxation rules or practices; and general business and macroeconomic conditions in the U.S. and worldwide, including economic recessions, the impact of inflation, and ongoing and new geopolitical conflicts, and other global macroeconomic factors on our operations and financial performance. Additional information concerning these and other risk factors is contained in the Risk Factors sections of our most recent reports on Form 10-K and Form 10-Q. We encourage you to read those sections carefully. There may also be other factors that have not been anticipated or that are not described in our periodic filings with the SEC, generally because we did not believe them to be significant at the time, which could cause actual results to differ materially from our projections and expectations. All forward-looking statements should be evaluated with the understanding of their inherent uncertainty. We assume no obligation, and do not intend, to update these forward-looking statements as a result of future events or developments.

Gen

PURPOSE

Powering Digital Freedom

MISSION

We create innovative and easy-touse technology solutions that help people grow, manage, and secure their digital and financial lives.



Gen Financial Wellness

Analyst & Investor Briefing 2025

Agenda

MoneyLion Business Rick Correia

Technology & Capabilities Tim Hong

Trust-Based Solutions Travis Witteveen

Closing and Q&A Vincent Pilette + All



Rick Correia

MoneyLion



Travis WitteveenTrust-Based Solutions

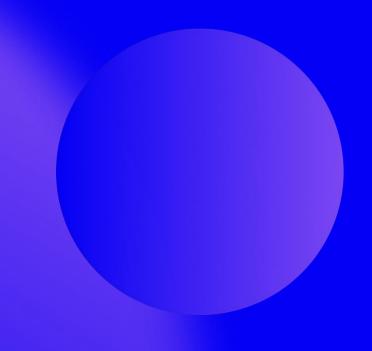


Tim Hong
Financial Technology



Vincent Pilette
CEO

Money Lion Business





Rick Correia MoneyLion





GEN

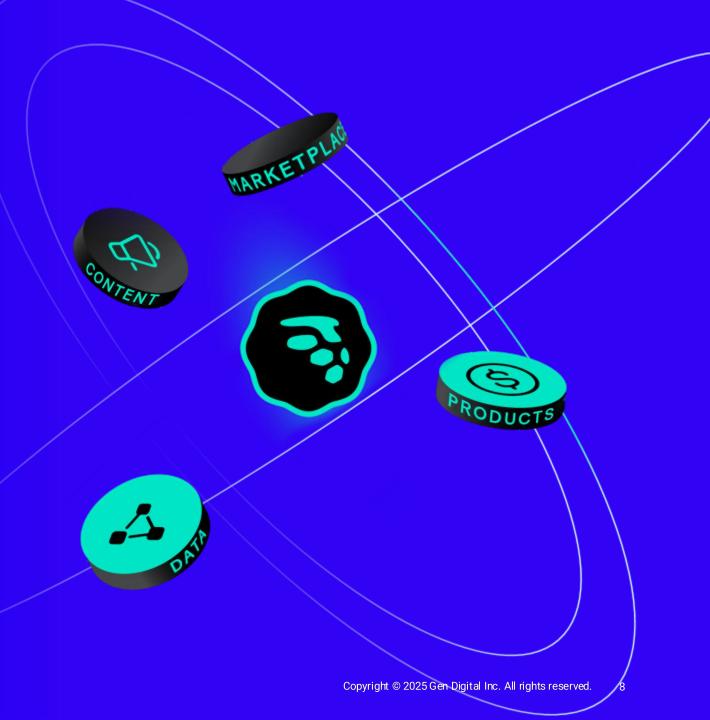
Powering Digital Freedom

MONEYLION

The first digital ecosystem for consumer finance

MONEYLION VISION

The #1 destination for financial decisions



The most complete personal financial management platform

Acquisition

350M+

Total Customer Inquiries (1) (as of Q1 FY26)

24M

Total Customers (2) (Lifetime)

8M

TTM Financially Active Customers (3) (as of Q1 FY26)

Consumption

40M+

Total Products (4) Consumed LTD (as of Q1 FY26)

12M+

Total Products Consumed LTM (as of Q1 FY26)

1.5+

Products per TTM Combined Active User

Note: See "Footnotes" section for detailed footnotes and definitions

Monetization

\$750M+

Annualized Revenue Run-rate (as of Q1 FY26)

~30%

Avg. Quarterly Revenue Growth Y/Y (Last 8 Quarters ending Q1 FY26)

80%+

Repeat Revenue (5) Profile

The next generation of consumer finance is...



Secure Financial Wellness



Products + Advice + Trust =

Consumer-centric, **trusted decision making** for a better financial life

Trust is deep

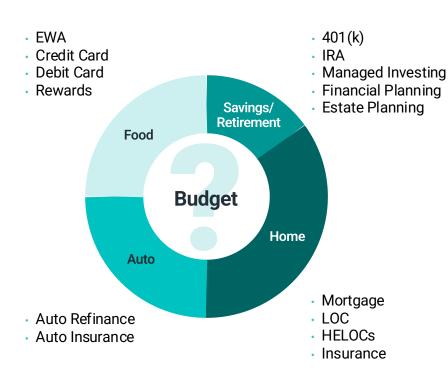
Industry-leading identity solutions and security to help people confidently navigate the digital world



Financial customers' dilemma: chaos & curiosity

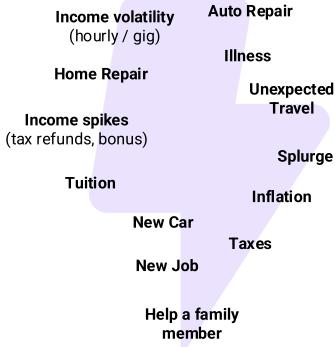
? Way Too Much "Stuff"

What is **MY** ideal portfolio of products?



Managing Financial Shocks

What do I do when **LIFE** happens?



Threats Are Everywhere

WHO can I trust?

Investment scams

Phishing (incl. Al/deepfake)

Imposter scams

Account takeover

Social media scams

Text scams

QR code scams

Customer needs: advice, optionality & trust



Way Too Much "Stuff"



Managing Financial Shocks



Threats Are Everywhere

Authentic personalized holistic advice vs. transactional point solutions

Optionality to help manage small and large income and expense shocks

Protection to reduce risk from shifting to digital

We serve the 99% as a mass market platform

- I just got a tax refund of \$5,600, what is the best place for this money?
- I just had my identity stolen & my account taken over. What do I do?
- ! Who pays if there is fraud on my account?
- Just graduated, looking for my first credit card to build my credit score. What is the best card for me?
- ? I'm with a big bank ABC but nobody seems to want to talk to me about investing
- Is this online credit card a scam?
- I just got a raise; we're squirrelling away a little each month... is there something smarter I could be doing?
- I want to go on vacation, but maybe I should wait. How should I save for my trip?

! Is my money safe in this app?

I just bought my first house; how do I plan to pay off my mortgage?

- I just got "expense shocked" with a \$3,500 truck repair estimate. What are my options to cover this expense?
- ! I'm looking at a couple online banking and borrowing options but I'm hesitant to link my bank accounts / share data.
- My company offers a 401(k), how much should I contribute? Should I use a Roth IRA instead?
- I'm a first-time homebuyer shopping for rates, looking to improve my credit score, and determining what works in my budget today and tomorrow.

Our unrivaled financial wellness ecosystem

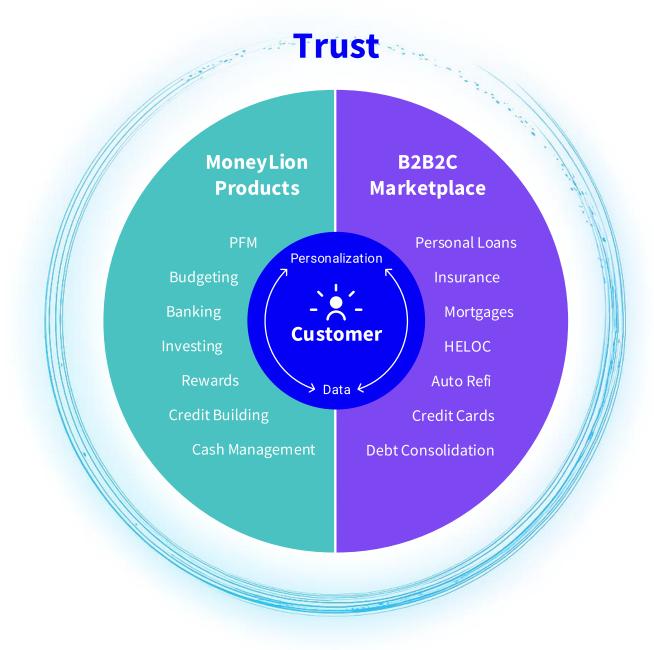
Best-in-class MoneyLion products for customers

+

Personalized **Marketplace** for adjacent needs

+

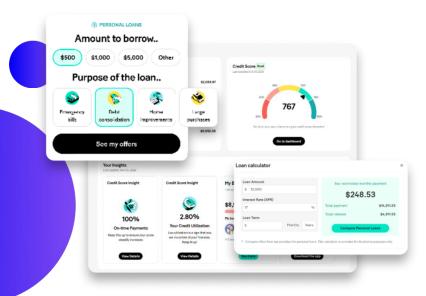
TRUST as the foundation: authentic, permanent, and safe



The most full-featured personal finance management solutions in the industry...

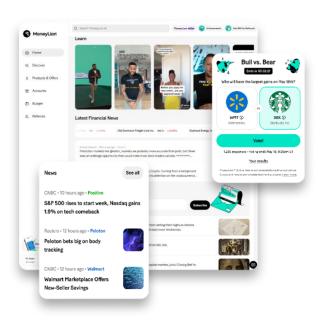
Content

Al-search, loan calculators, credit monitoring



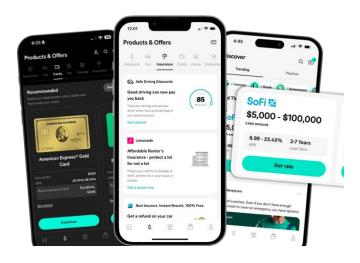
Community

Commenting, news, user-generated content



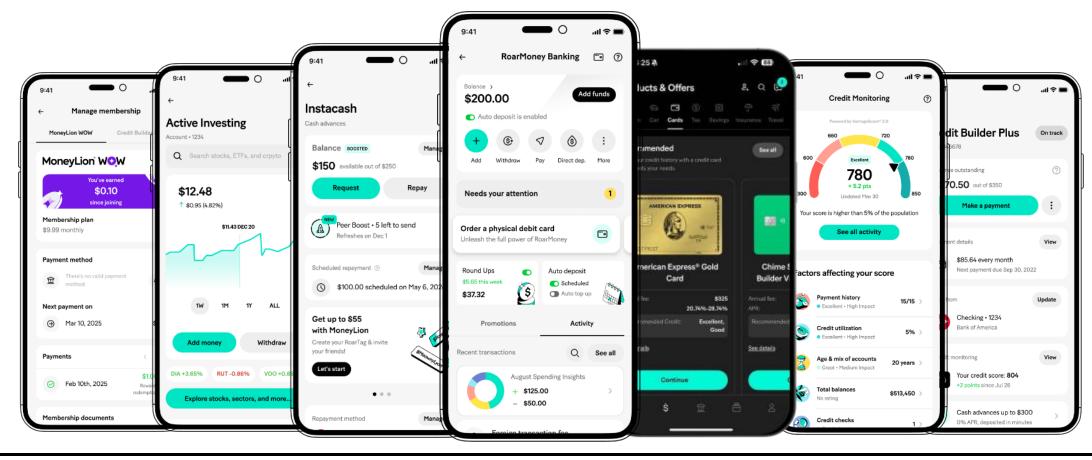
Insights

Al-driven personalized insights based on unique financial data and intent



This connective tissue drives the consumer experience between content and product

... integrating content, community with a proprietary product suite and marketplace



Rewards

Trading and Investing

Cash Management Checking Account / Banking

Consumer Marketplace Credit Monitoring

Credit Building

Leading financial product marketplace

BUYERS

high-intent traffic across the internet (650+ Channel Partners)

350M+

Annual Total Customer Inquiries (1)

Value to Channel Partners:

- Monetizes existing, high-intent consumers
- New revenue stream for publishers
- Engages & retains existing customers
- Flexible form factor

MARKETPLACE

trusted, neutral provider (Data-Powered, Personalized)

ENGINE

SELLERS

financial product providers
(600+ Product Partners)

30+
Incial Produc

Financial Product Verticals

Connects Consumers & Products:

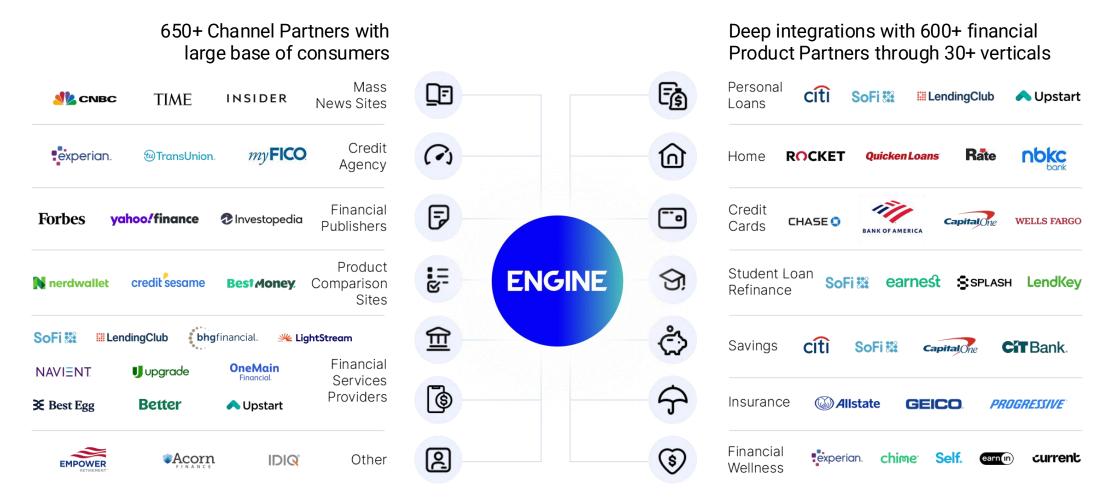
- One-to-many marketplace
- Embedded finance technology
- Integrated matching algo, MarTech, and compliance tech
- Data & Insights

Value to Product Partners:

- More efficient customer acquisition (lowers CAC)
- Provides easy connectivity to high-intent customers
- Speed to market

Large and growing network of partners

Gen's customer base will further enhance our product partners and depth in key growth verticals

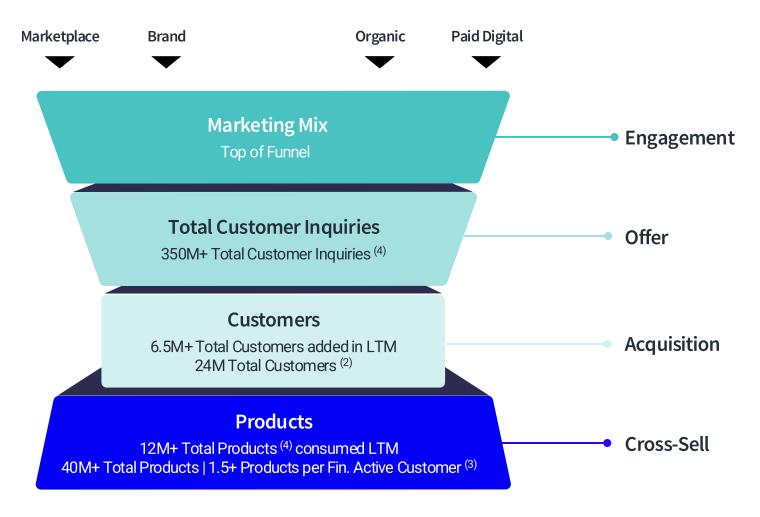


Massive top of funnel

Our unique top of funnel drove

350 million+ Total Customer
Inquiries (1) over the last 12 months,
which converted to 12 million+
Total Products (4) consumed

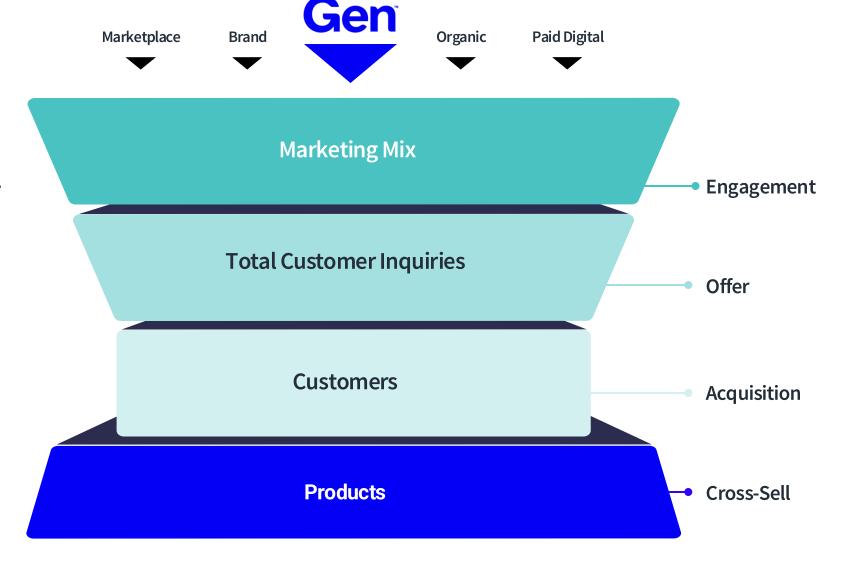
Customer Acquisition & Lifecycle Strategy



With Gen, it is even bigger

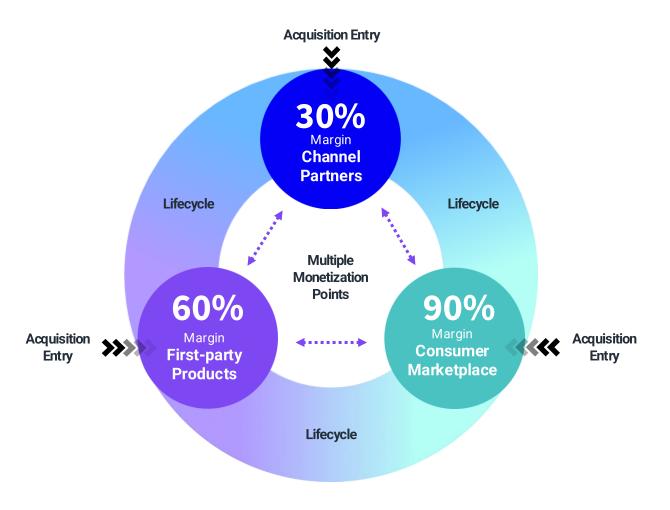
Gen's hundreds of millions of users globally creates an even larger opportunity for customer penetration and to expand into new customer demographics

Customer Acquisition & Lifecycle Strategy

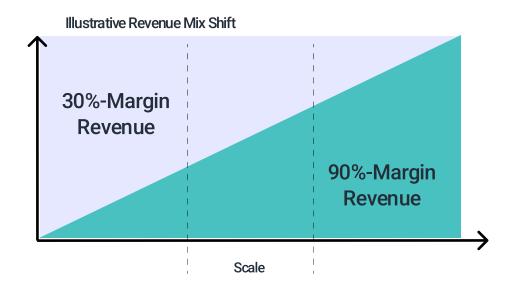


30/60/90 lifecycle strategy

Increases MoneyLion's mix of high-margin revenue

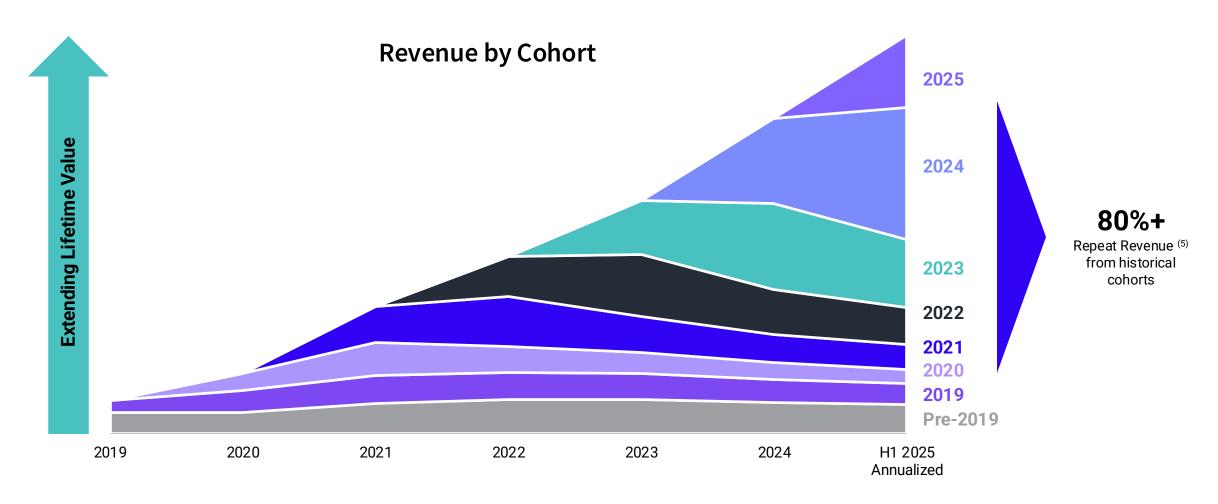


MoneyLion is accelerating its mix of high contribution-margin revenue...

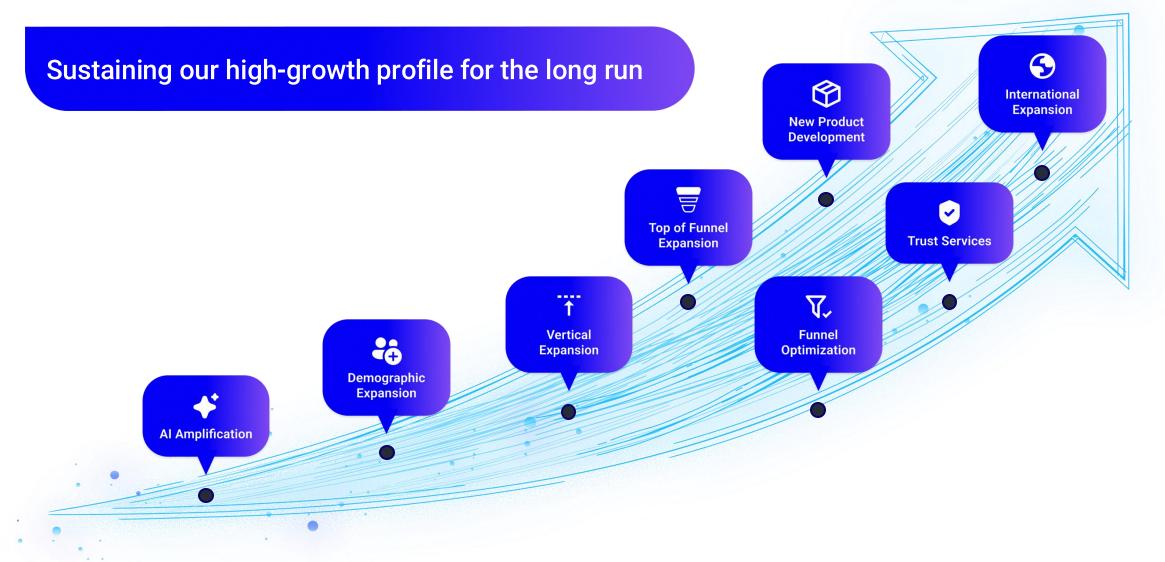


... which is driving overall operating leverage as we scale

Lifetime performance of every cohort driving significant repeat revenue



And we're just getting started



Financial Wellness Technology Platform



Tim HongFinancial Technology

Gen

MoneyLion's leading AI technology



Data and personalization at its core

- 1st party data with credit, finances, and behaviors
- Foundation for personalized experiences



Proven foundation, built for the AI age

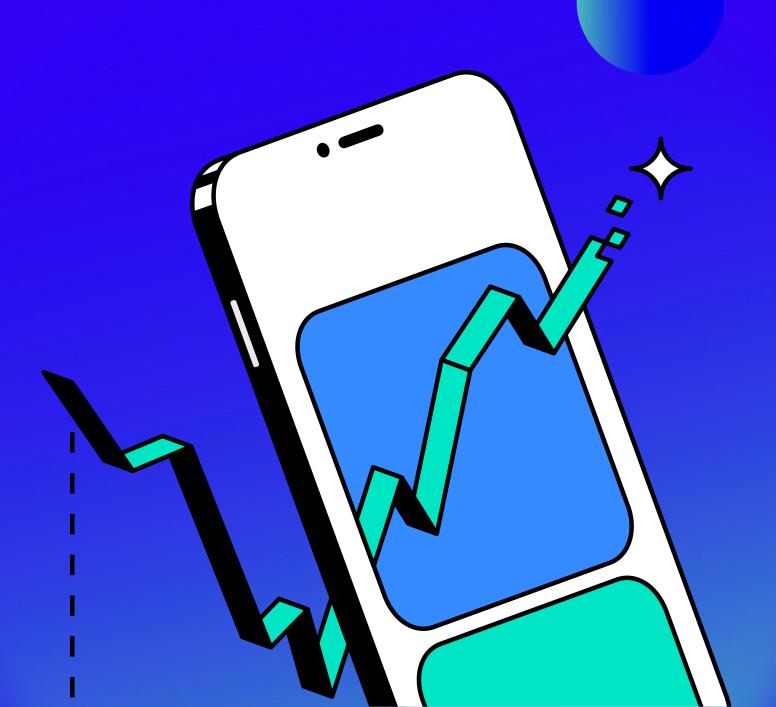
- Already billions of validated Al model outputs per year
- Unlocking new capabilities with generative Al



Services and SDKs for partner success

- Scale matters distribution and volume via our brands and partners
- Powering diverse use cases and segments

01 Financial Products

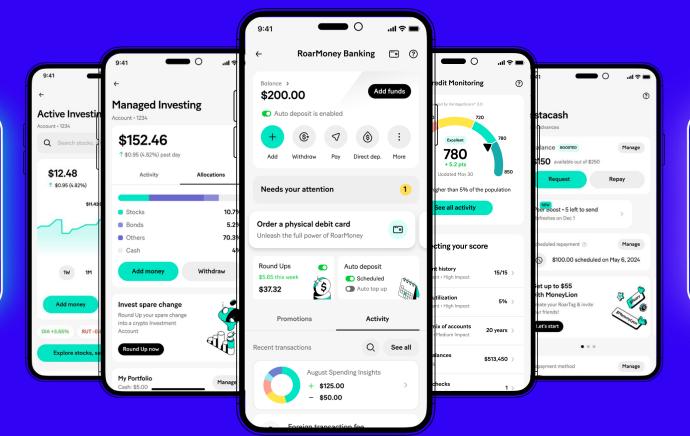


Products essential to daily life

Helping consumers navigate our **full spectrum** of **best-in-class** financial products

In times of excess

Core Banking
Investing
Trading & Crypto
Roundups



In times of need

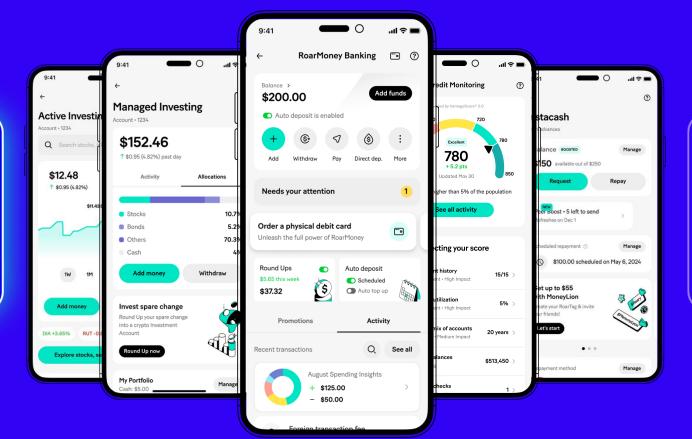
Credit Monitoring
Earned Wage Access
Credit Builder Loan
Cashflow Management

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In times of excess

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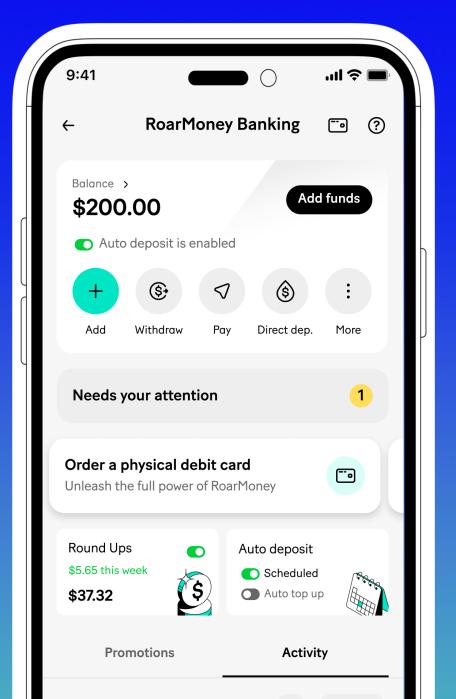


In times of need

Credit Monitoring
Earned Wage Access
Credit Builder Loan
Cashflow Management

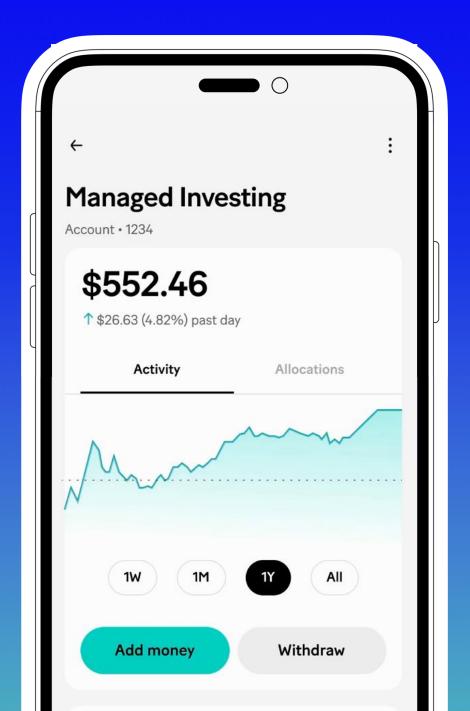
Banking

- Direct Deposit
- Early Paycheck
- ✓ Mastercard Price Protection Up to \$1,000
- Cash Rewards
- Peer-to-Peer Payments
- Bill Pay
- 55K+ ATM Network
- FDIC Insurance
- Deposit and send checks



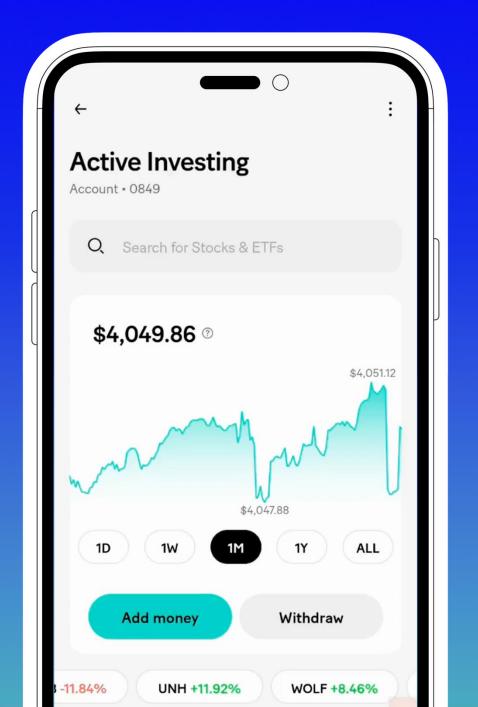
Managed investing

- Registered investment advisor
- Balanced Portfolio
- Diversified, Low-cost ETFs
- Steady Income
- Auto-invest
- Roundups



Active investing

- Trade individual stocks & ETFs
- Simple, intuitive with no investment minimums
- Portfolio alerts flagging concentration
 & other portfolio risk insights
- Fully integrated news, widgets, games, education, sentiment analysis and community
- Crypto trading
- Fractional shares
- Auto-invest

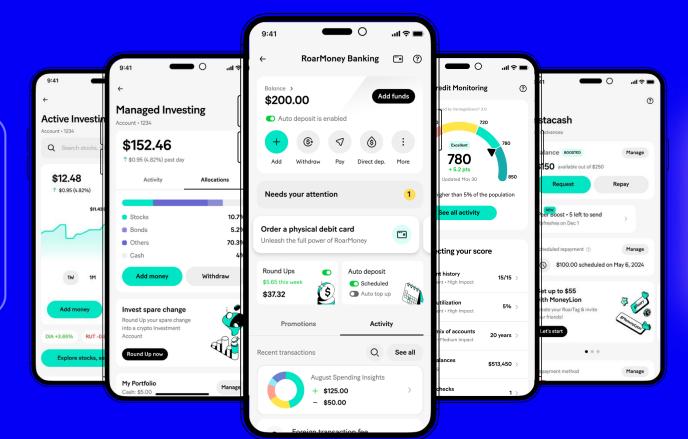


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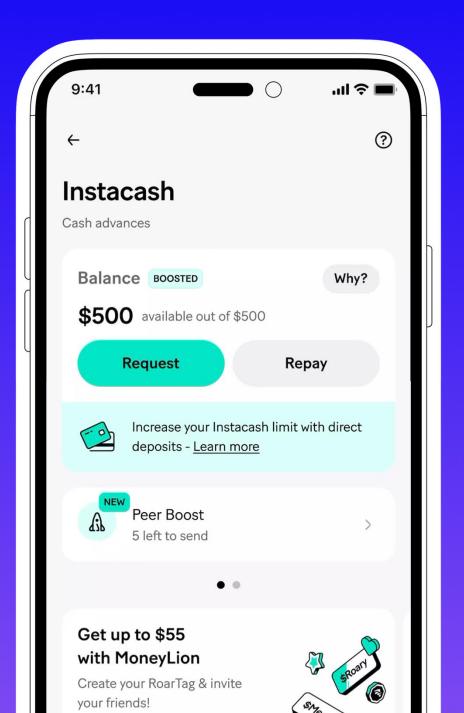
In times of need

Credit Monitoring
Earned Wage Access
Credit Builder Loan
Cashflow Management

Instacash

Get paid on your terms in minutes

- Get up to \$500 in minutes
- No interest
- No monthly fee
- No credit check
- Advanced AI enables instant onboarding, paycheck detection and real-time risk management



Instacash

Get paid on your terms in minutes

89%

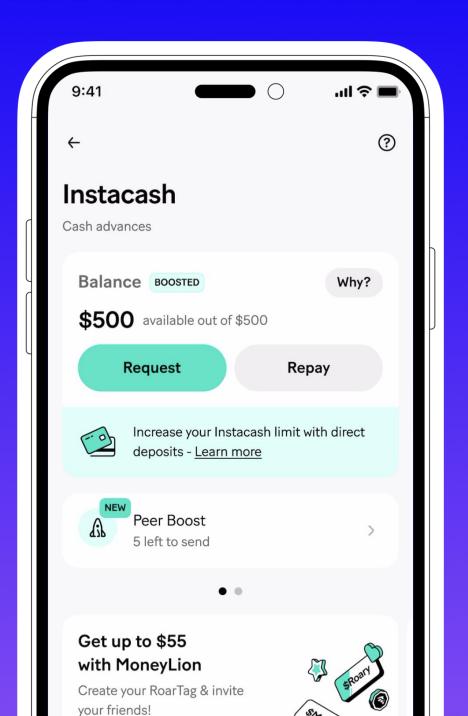
Of users feel they are better able to care for themselves and their dependents since using Instacash

93%

Of users feel more in control of their finances since using Instacash

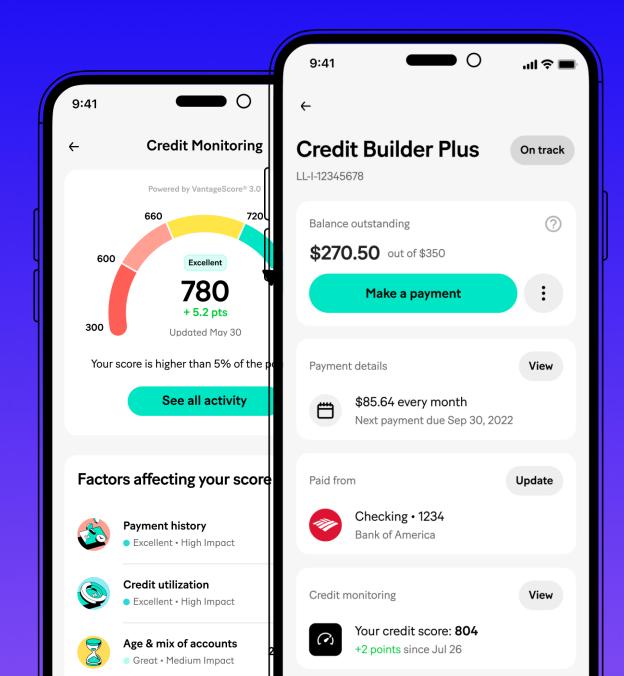
64

Instacash NPS Score



Credit building & monitoring

- Step-by-step programs to build credit
- Access to secured credit builder loans
- Reported to all three bureaus
- Earn rewards for financial wellness
- Personalized insights and content
- Members have improved their credit scores by 25+ points within 60 days

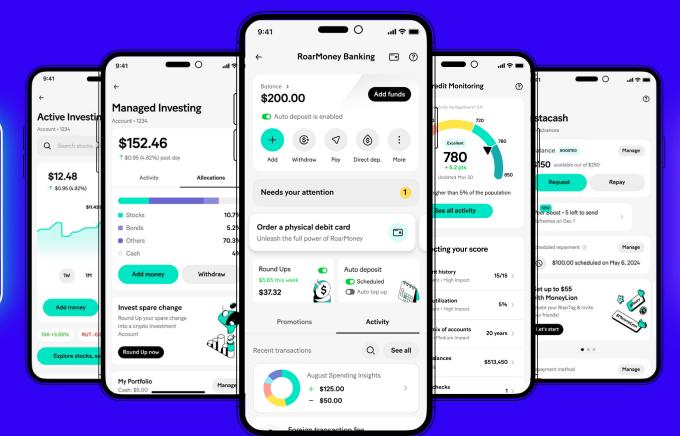


Products essential to daily life

Helping consumers navigate our **full spectrum** of **best-in-class** financial products

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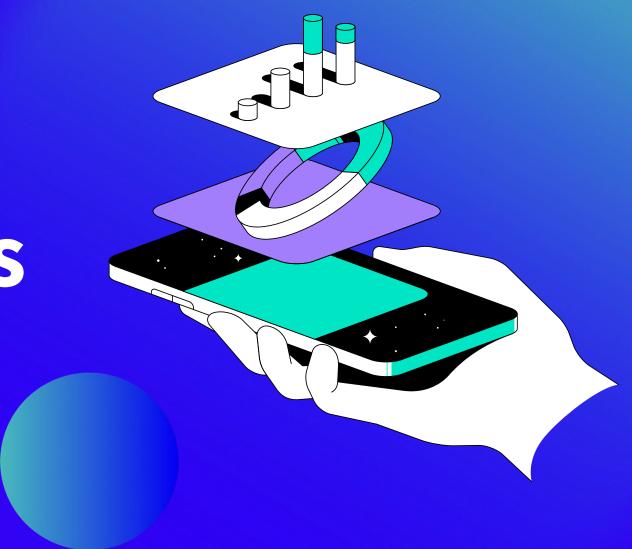


In times of need

Credit Monitoring
Earned Wage Access
Credit Builder Loan
Cashflow Management

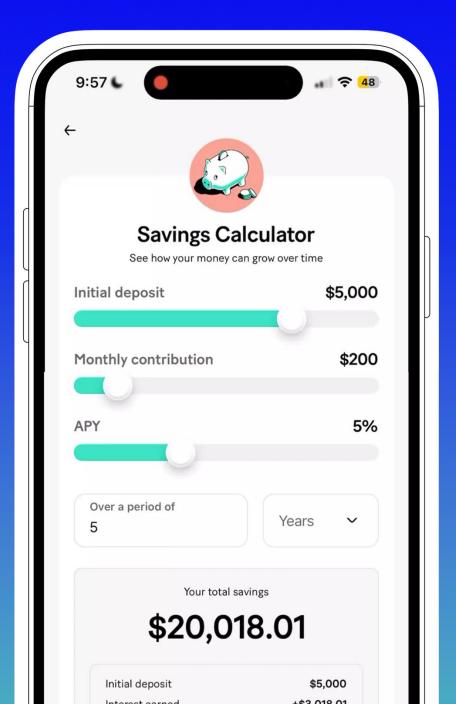
02

Embedded Marketplaces



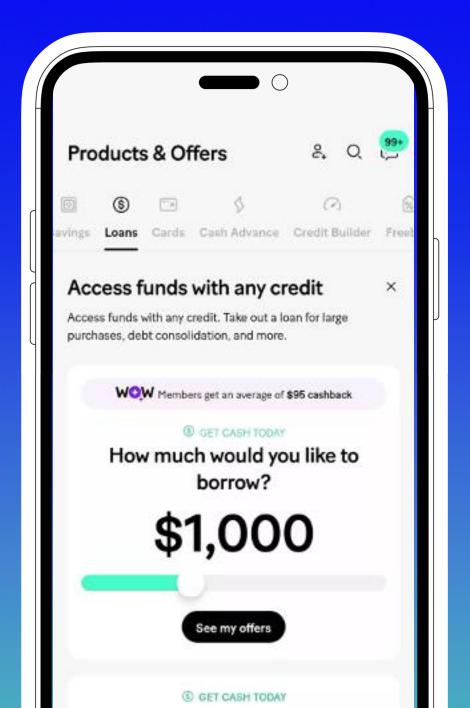
Consumer Marketplace

- API connectivity directly with product providers
- Driven by personalized matching
- Seamlessly integrated into the app experience

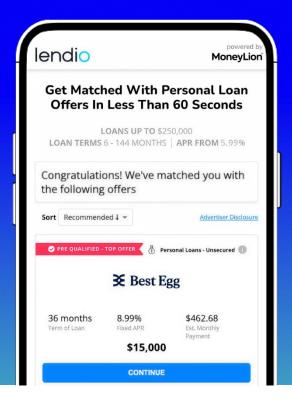


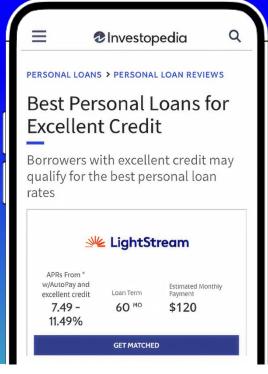
Consumer Marketplace

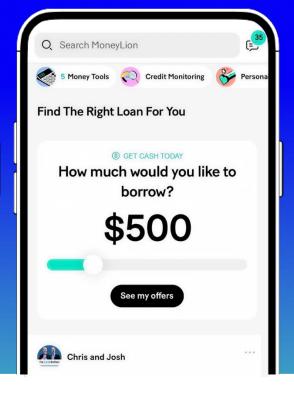
- API connectivity directly with product providers
- Driven by personalized matching
- Seamlessly integrated into the app experience



Embedded marketplace integrations









Partner Page

Links out to Engine hosted white-labelled or co-branded pages

Embed

Embeddable widgets activate in minutes

Mobile SDK

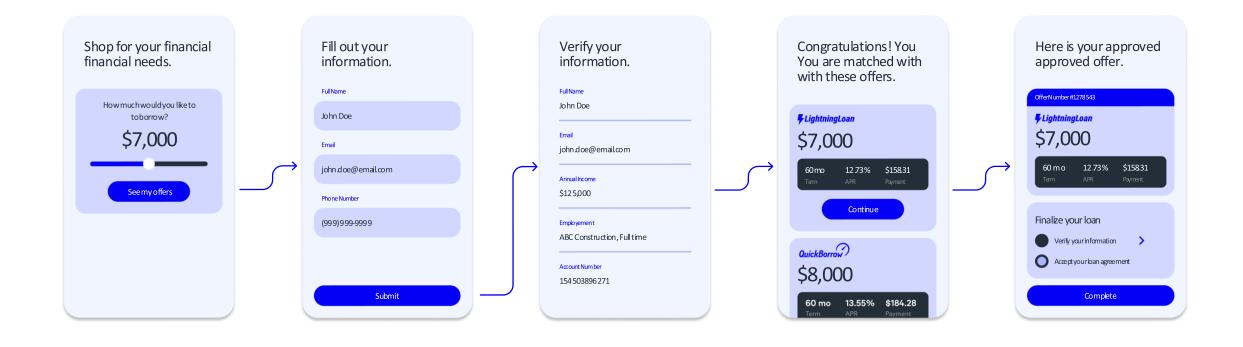
Containerized consumer application flows deployed into your mobile app

Native API

Experiences and apps - build anything on our API

Fully integrated checkout

Integrating all steps of the financial product journey, from search and application to decisioning, checkout and fulfillment, into a single unified experience



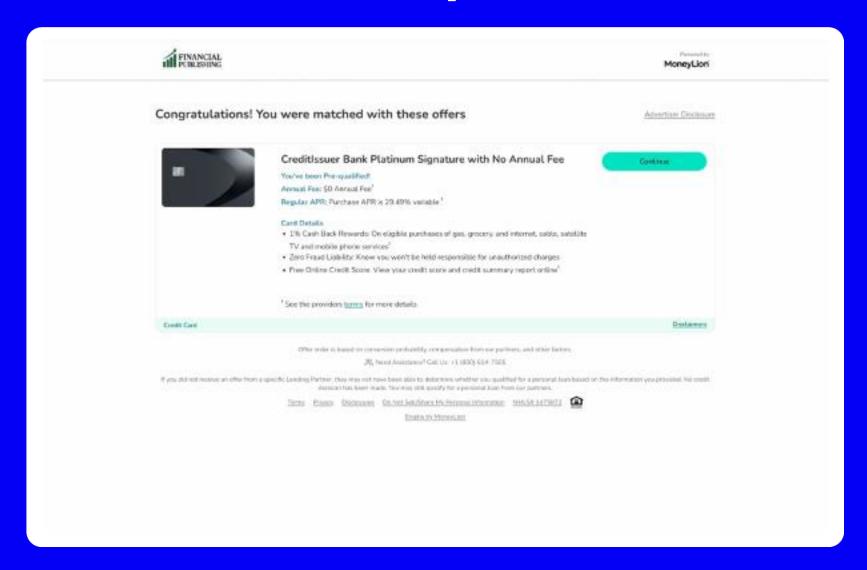
Spark: our proprietary hosted underwriting platform

Verified Consumer Data Employment < Name < John Doe ABC Construction, Full Time Annual Income Account Number < \$145,000 154503896271 1st & 3rd Party Data Sources TransUnion. experian. Bureau Data **EQUIFAX** Cashflow Data Replaid Finicity ... and more **Hosted Underwriting Models** Lender A Lender B Lender C



- Connects with our massive volume and data sets, including verified credit and financial data
- Instant decisioning for product qualification
- Self-service portal for partner teams to update and upload models
- ✓ Privacy-first model for the consumer

Checkout demo: top credit card issuer



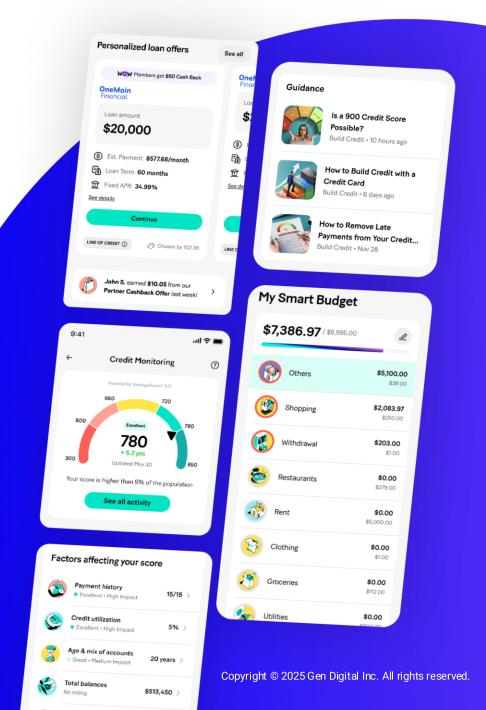
03 Advice & Al



Advice & personalization layer technologies

Driving engagement, insights, and matching with rich user-permissioned data:

- Verified identity data
- Credit data credit score,
 repayment history, debt levels
- Bank data across checking, credit card, and other accounts including balances, transactions
- Behavioral data such as financial goals, interested topics, financial shopping behavior

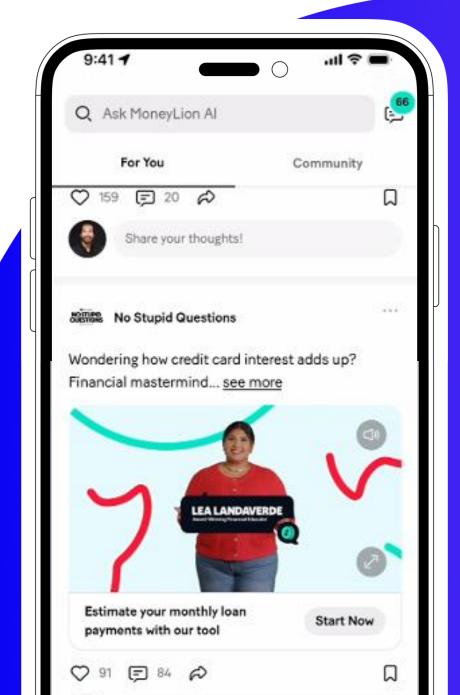


Feed technologies

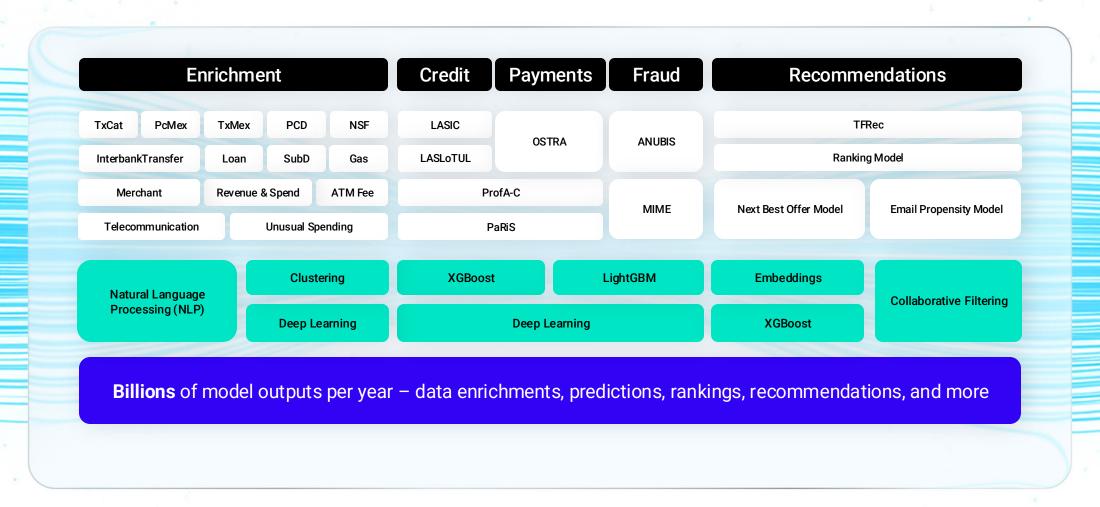
Deliver engaging content to our users, based on that data and relevancy

Powered by AI recommendation algorithms and verified financial wellness content

Unlike Facebook or TikTok, our financial data delivers tailored content to personalized financial goals and profile

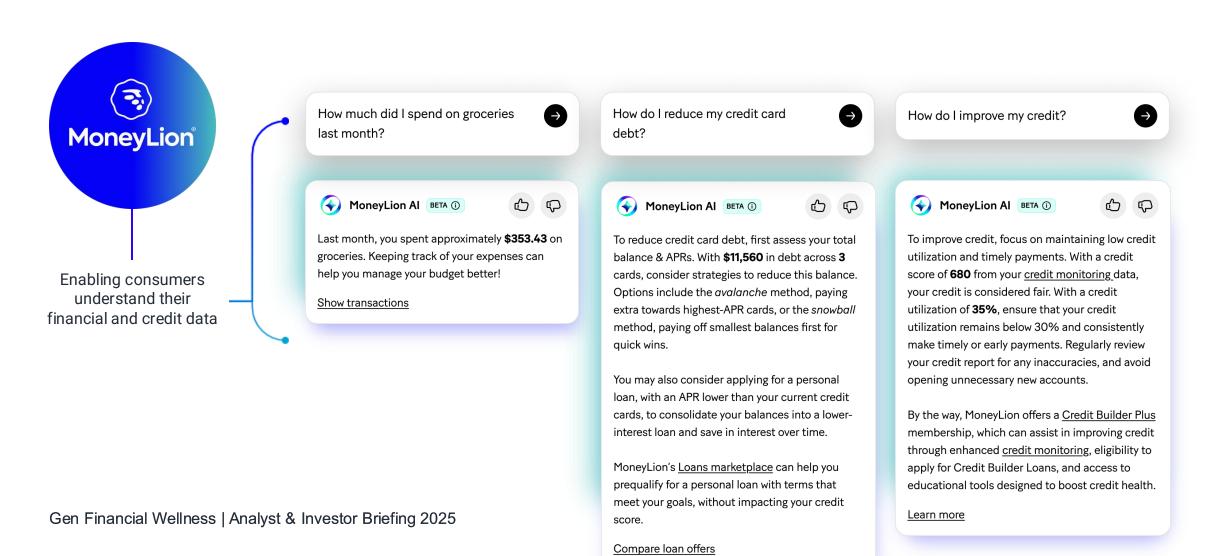


Leaders in AI for 10+ years



Leading with AI in Secure Financial Wellness

Bringing approachable, personalized insights to the consumer



Powered by agentic architectures

Task planner How do I improve my credit? MoneyLion Al BETA (i) **Tool executer** To improve credit, focus on maintaining low credit utilization and timely payments. With a credit score of **680** from your <u>credit monitoring</u> data, **Response generator** your credit is considered fair. With a credit utilization of **35%**, ensure that your credit utilization remains below 30% and consistently **Post processor** make timely or early payments. Regularly review your credit report for any inaccuracies, and avoid opening unnecessary new accounts. By the way, MoneyLion offers a Credit Builder Plus

membership, which can assist in improving credit

through enhanced credit monitoring, eligibility to

Uniquely positioned in the Al age

Data Marketplace APIs

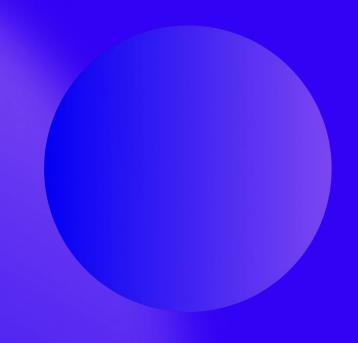
Payment APIs

Secure Financial Wellness

> Cyber Safety Agent

Financial Content

Trust-Based Solutions





Travis WitteveenTrust-Based Solutions

Gen

Synergistic businesses that bring our vision to life

Protect with the best Cyber Safety Platform



Secure me against cyber threats



Give me **control** of my data & digital footprint



Navigate in an Al-driven world, safely







Manage my identity & reputation



Empower the best financial decisions



Grow my finances with confidence











Natural extension into Trust-Based Solutions

Protect with the best Cyber Safety Platform





Give me **control** of my data & digital footprint









Manage my identity & reputation



Empower the best financial decisions



Grow my finances with confidence





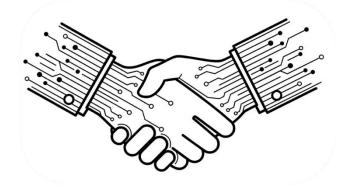






The evolution of Trust in the digital age







Trust in Physical Interactions

Historically, trust was built through face-to-face contact, handshakes, and personal reputations.

Shift to Digital Interactions

Today, many interactions occur online where traditional trust cues are absent, creating new trust challenges.

New Digital Trust Signals

Looking ahead, trust now relies on digital footprints, verified identities, online reviews, and data-driven insights.

Our heritage is built on Trust

Expanding Beyond Devices



Reputation Matters



Financial Empowerment and Decisioning



Identity management: who you are



Consumer peace of mind since 2005

Your Identity

- Name, Email, Gamertags/UN
- DL, Passport, 100+ more

Your Home

Deed/Title, Loan, Refi Own/Sold

Your Health

- Health/Insurance IDs
- Health Accounts

Your Accounts

- Applications and Openings, Data Breaches/Leaks
- Cell Phone

Your Public Identity

Name, Age, Address, Marital Status, Relatives, Court/Arrest Records

Your Family

Grandparents
Parents
Children



Over 80 million LifeLock Identity Theft Protection alerts and notifications were sent in 2024, and **over 40 million** PII protected



Enrollment

The user's first line of defense



Monitor, Detect, Alert

Financial and personal information



Restore

Solve more complex issues through agents



Insurance

Covering the unexpected costs of theft

Reputation: how you're perceived



Helping people manage their privacy and online reputation

Perception often outweighs reality:

- Applying for a job
- Securing a loan
- Getting elected
- Ensuring non-public data stays private

Your digital footprint speaks before you do



57% of employers rejected candidates based on social media content **36% of college admission officers** look into applicants' internet profiles



Create a positive first impression

What people find when searching



Promote the good

Search results that shine a positive light



Remove the bad

Suppress incorrect, or outdated content



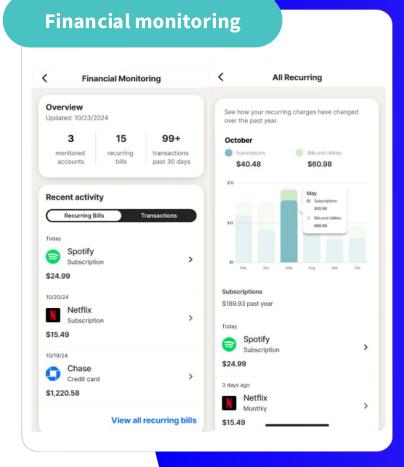
Build resilience

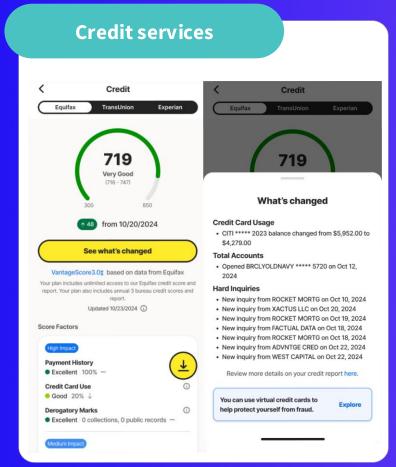
Empower to manage perception

Expanding to manageand grow your financial life

New features provide LifeLock customers with insights into their financial information

- Complementing existing financial monitoring features
- Building, leveraging, protecting, and extending credit health
- Providing actionable insights into member's credit score and steps to improve credit over time





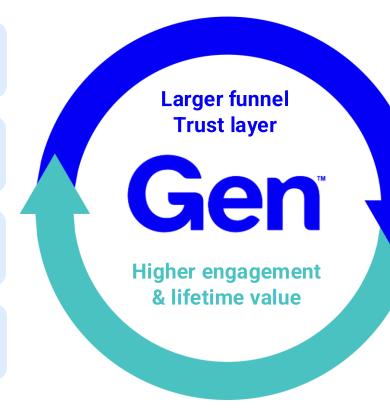
Synergistic value creation

Access to **10s of millions** of high value customers in the US

Opening more than 10M new financial accounts each year

Embed **security and privacy features** for trust-based solutions users

Access to **100s of millions** of high value customers globally



Secure access to one of the most complete financial portfolios

Educate to make financial products and services more accessible

Secure and easy access to an extended set of 3rd party products and services

Empower the consumer to monitor, manage, control, and **make better decisions**









MoneyLion

Gen converges Cyber Safety and Financial Services to define the category of **Secure Financial** Wellness

Protect

Cyber Safety as the foundation for trust

Verify

Authentication as the path to confidence

Personalize

Tailored insights that empower action through Al

Contextualize

Life-stage relevance in the moments that matter

Open ecosystems

Embedded services providing trusted access

Leading an emerging category

	Gen	Security Competitors	Big Data Providers	Financial Institutions	Emerging FinTech
Protection	~	✓			
Identity	~		\		
Reputation	~		/		
Core Financial Suite	~			✓	~
Scaled Customers	~	✓	✓	✓	
Open Ecosystem	✓		\		~

Our Trust-Based Solutions portfolio enables your full identity and financial journey



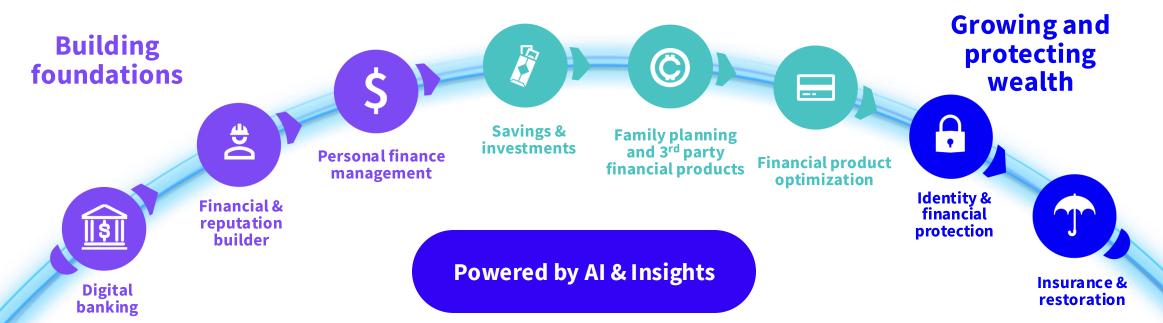




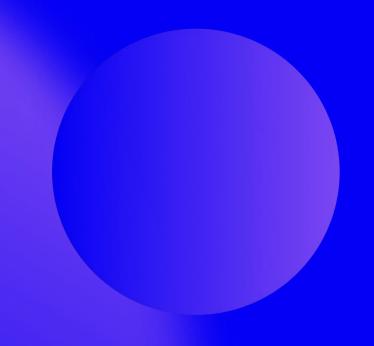


Family of trusted brands

Planning for the future



Closing and Q&A





Vincent Pilette
CEO

Gen

In the last 5 years, we transformed our business

2020 - 2025

- Cyber Safety platform
- · User-centric protection
- · Global reach, multi-brand



Today's position

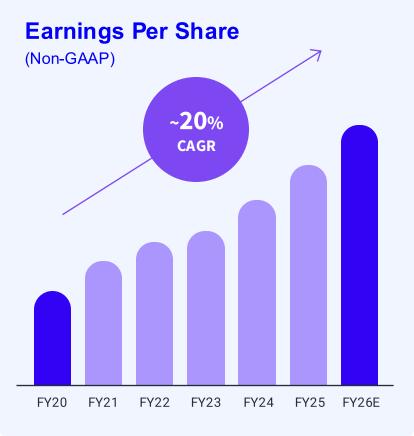
- · Safety & financial peace of mind
- · Data & Al-driven business model
- Protected, verified, personalized, contextual, open ecosystem



Gen integrated portfolio stack **Emerging Solutions (AI)** Financial Wellness Trust-Based Reputation Management **Solutions Identity Protection** Personal Privacy Cyber **Data & Cloud Protection** Safety **Platform** Security & Performance

While scaling the company profitably





Scaled paid customers to 75M+

Unified architecture and platform integration

Al for personalized services

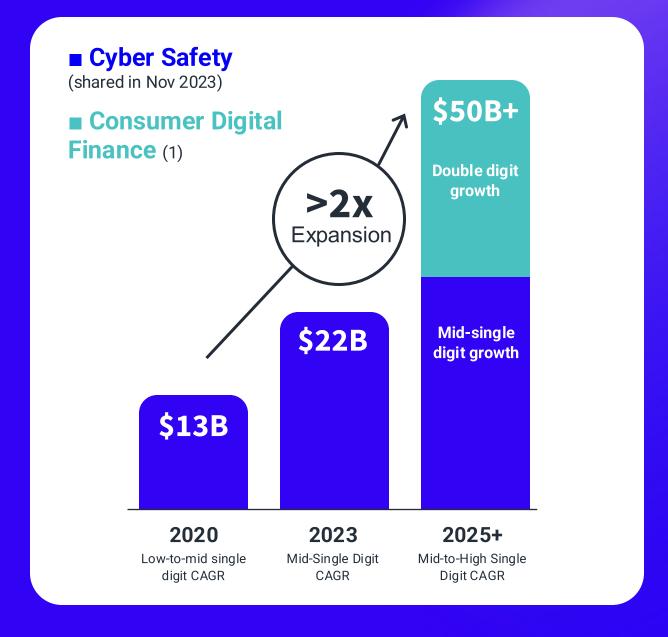
Diversification through innovation and acquisition

Operational efficiency with Non-GAAP operating margins above 50%

More than doubling addressable market with growing Secure Financial Wellness needs

Source: IDC, Gartner, Javelin Strategy & Research, GlobalInfoResearch, Maia Research, Wall Street equity research reports, public company filings, Gen estimates.

(1) Consumer Digital Finance category includes: personal financial management, financial marketplaces, digital banking services



Why Gen is uniquely positioned to win

Enriched Data • Trust-led • AI Amplification



Innovation-Driven Portfolio

Al-centric innovation

Scalable Cyber Safety platform

Data-rich protection capabilities



Customer Centricity

Consumer-first mentality

Customer journeyoptimized experiences

Leading retention and lifetime value



Trusted Brands

Leaders in consumer Cyber Safety

Global recognition

Brand equity across key demographics



Scaled Distribution

Direct-to-consumer, partner reach

Global freemium-topremium sales

B2B2C Marketplace



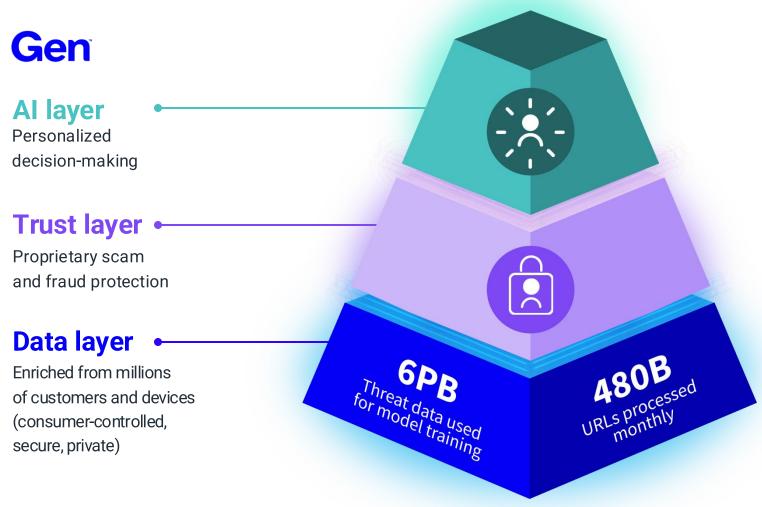
Disciplined Execution

High performance, purpose-driven culture

Strong cash generation

Strategic reinvestment for growth

Al-powered platform for personalized outcomes



Powered by:

Market-Leading Endpoint Visibility

Unprecedented access to threat and behavioral signals / trajectories across 500M+ endpoints

Bespoke AI Systems and Infrastructure

Specialized AI systems across cloud, edge, and endpoint processing billions of signals daily



AI-Native Financial Marketplace Engine

Targeting engine with **scaled network** of active consumers, publishers, and product partners

Proven track record of leveraging our data advantage to create Al-driven outcomes



Norton cross-sell penetration

Al-powered moments of truth, smart scans tied to customized offers, higher take rates

50 bps Al renewal agent uplift

Behavioral segmentation predicting churn, driving more personalized interactions and targeted offers

40M+ Financial products matched

Massive network of 1,300+ partners and 24M customers scaled with enriched decision making

Our strategic priorities will further power a robust Gen ecosystem

Cyber Safety innovation in protection and verification outpaces threats and drives **trust**

Best customer-centric trust-based solutions to strengthen value to the consumer

Dynamic network of partners enriches customers' choices and reach

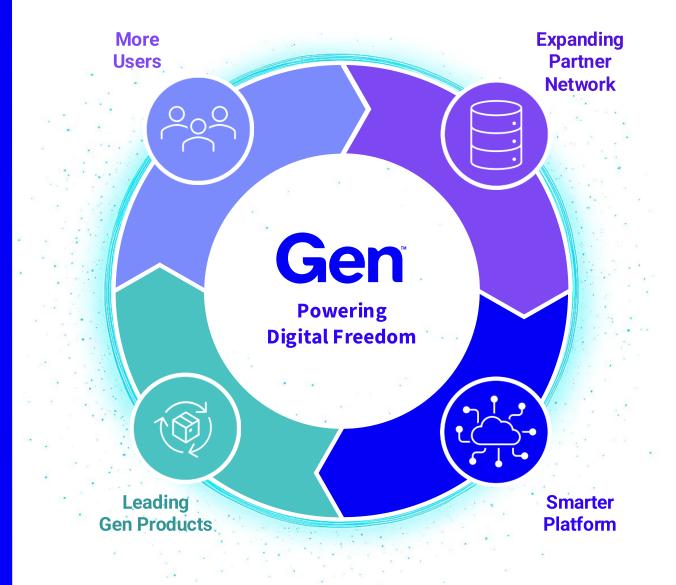
Enhanced

New

AI-powered platform for personalized guidance, decisioning, and better outcomes

Expansion into new customer segments and build on global footprint

Our enhanced ecosystem with AI-powered platform, competitive products, and partner network will drive the next virtuous growth cycle





Gen

Cyber Safety

⊘norton



Trusted Solutions





Footnotes

- 1) Total Customer Inquiries is composed of Consumer Inquiries, which represents the number of submitted consumer applications for financial products across our marketplace business, MoneyLion app installs and users who have registered via the MoneyLion website. Metrics are as of June 30, 2025, with Total Customers added and incremental Total Products consumed related to Q1 FY26. Products per customer calculated as Total Products divided by Total Customers.
- 2) Total Customers is the cumulative number of customers that have opened at least one account, including banking, membership subscription, secured personal loan, Instacash advance, managed investment account, cryptocurrency account and customers that are monetized through our marketplace and affiliate products. Total Customers also include customers that have submitted for, received or clicked on at least one marketplace credit offer.
- 3) TTM Financially Active Users are unique customers that generated revenue across any product in the trailing twelve months, whether through our first-party personal finance products, or transacting through our financial marketplaces.
- 4) Total Products is the total number of products that our Total Customers have opened, including banking, membership subscription, secured personal loan, Instacash advance, managed investment account, cryptocurrency account and monetized marketplace and affiliate products, as well as customers who signed up for our financial tracking services (with either credit tracking enabled or external linked accounts), whether or not the customer is still registered for the product. Total Products also include marketplace credit offers that our Total Customers have submitted for, received or clicked on through our marketplace. If a customer has funded multiple secured personal loans or Instacash advances or opened multiple products through our marketplace, it is only counted once for each product type.
- 5) Repeat Revenue of MoneyLion direct-to-consumer revenue as of the first half of calendar year 2025, including revenue from the consumer marketplace. Note: excludes revenue derived from phased out products.