

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**Form 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended October 1, 2021

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-17781

**NortonLifeLock Inc.**

*(Exact name of the registrant as specified in its charter)*

**Delaware**

*(State or other jurisdiction of incorporation or organization)*

**77-0181864**

*(I.R.S. employer Identification no.)*

**60 E. Rio Salado Parkway, Suite 1000, Tempe, Arizona**

*(Address of principal executive offices)*

**85281**

*(Zip code)*

**Registrant's telephone number, including area code:**

**(650) 527-8000**

**Former name or former address, if changed since last report:**

**Not applicable**

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Trading symbol(s)	Name of each exchange on which registered
<b>Common Stock, par value \$0.01 per share</b>	<b>NLOK</b>	<b>The Nasdaq Stock Market LLC</b>

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of NortonLifeLock common stock, \$0.01 par value per share, outstanding as of October 28, 2021 was 581,755,019 shares.

**NORTONLIFELOCK INC.**  
**FORM 10-Q**  
**Quarterly Period Ended October 1, 2021**  
**TABLE OF CONTENTS**

	<b>Page</b>	
<b><u>PART I. FINANCIAL INFORMATION</u></b>		
<a href="#">Item 1.</a>	<a href="#">Financial Statements (Unaudited)</a>	<a href="#">3</a>
	<a href="#">Condensed Consolidated Balance Sheets</a>	<a href="#">3</a>
	<a href="#">Condensed Consolidated Statements of Operations</a>	<a href="#">4</a>
	<a href="#">Condensed Consolidated Statements of Comprehensive Income</a>	<a href="#">5</a>
	<a href="#">Condensed Consolidated Statements of Stockholders' Equity (Deficit)</a>	<a href="#">6</a>
	<a href="#">Condensed Consolidated Statements of Cash Flows</a>	<a href="#">8</a>
	<a href="#">Notes to Condensed Consolidated Financial Statements</a>	<a href="#">9</a>
<a href="#">Item 2.</a>	<a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	<a href="#">27</a>
<a href="#">Item 3.</a>	<a href="#">Quantitative and Qualitative Disclosures about Market Risk</a>	<a href="#">36</a>
<a href="#">Item 4.</a>	<a href="#">Controls and Procedures</a>	<a href="#">36</a>
<b><u>PART II. OTHER INFORMATION</u></b>		
<a href="#">Item 1.</a>	<a href="#">Legal Proceedings</a>	<a href="#">37</a>
<a href="#">Item 1A.</a>	<a href="#">Risk Factors</a>	<a href="#">37</a>
<a href="#">Item 2.</a>	<a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a>	<a href="#">47</a>
<a href="#">Item 6.</a>	<a href="#">Exhibits</a>	<a href="#">48</a>
<a href="#">Signatures</a>		<a href="#">49</a>

"NortonLifeLock," "we," "us," "our," and "the Company" refer to NortonLifeLock Inc. and all of its subsidiaries. NortonLifeLock, the NortonLifeLock Logo, the Checkmark Logo, Norton, LifeLock, and the LockMan Logo are trademarks or registered trademarks of NortonLifeLock Inc. or its affiliates in the United States (U.S.) and other countries. Other names may be trademarks of their respective owners.

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

**NORTONLIFELOCK INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(Unaudited, in millions, except par value per share amounts)

	October 1, 2021	April 2, 2021
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 1,526	\$ 933
Short-term investments	15	18
Accounts receivable, net	108	117
Other current assets	243	237
Assets held for sale	58	233
Total current assets	1,950	1,538
Property and equipment, net	67	78
Operating lease assets	93	76
Intangible assets, net	1,064	1,116
Goodwill	2,896	2,867
Other long-term assets	663	686
Total assets	\$ 6,733	\$ 6,361
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>		
Current liabilities:		
Accounts payable	\$ 81	\$ 52
Accrued compensation and benefits	72	107
Current portion of long-term debt	1,073	313
Contract liabilities	1,159	1,210
Current operating lease liabilities	20	26
Other current liabilities	409	428
Total current liabilities	2,814	2,136
Long-term debt	2,779	3,288
Long-term contract liabilities	54	55
Deferred income tax liabilities	140	137
Long-term income taxes payable	1,034	1,119
Long-term operating lease liabilities	88	66
Other long-term liabilities	56	60
Total liabilities	6,965	6,861
Commitments and contingencies (Note 18)		
Stockholders' equity (deficit):		
Common stock and additional paid-in capital, \$0.01 par value: 3,000 shares authorized; 582 and 580 shares issued and outstanding as of October 1, 2021 and April 2, 2021, respectively	1,996	2,229
Accumulated other comprehensive income	34	47
Retained earnings (accumulated deficit)	(2,262)	(2,776)
Total stockholders' equity (deficit)	(232)	(500)
Total liabilities and stockholders' equity (deficit)	\$ 6,733	\$ 6,361

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**NORTONLIFELOCK INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited, in millions, except per share amounts)

	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Net revenues	\$ 692	\$ 626	\$ 1,378	\$ 1,240
Cost of revenues	100	90	202	176
Gross profit	592	536	1,176	1,064
Operating expenses:				
Sales and marketing	150	143	306	288
Research and development	66	63	134	128
General and administrative	63	68	108	121
Amortization of intangible assets	21	18	42	36
Restructuring, transition and other costs	5	14	12	141
Total operating expenses	305	306	602	714
Operating income	287	230	574	350
Interest expense	(31)	(37)	(63)	(77)
Other income (expense), net	177	38	174	57
Income (loss) from continuing operations before income taxes	433	231	685	330
Income tax expense (benefit)	100	65	171	15
Income (loss) from continuing operations	333	166	514	315
Income (loss) from discontinued operations	—	(102)	—	(133)
Net income	\$ 333	\$ 64	\$ 514	\$ 182
Income (loss) per share - basic:				
Continuing operations	\$ 0.57	\$ 0.28	\$ 0.88	\$ 0.53
Discontinued operations	\$ —	\$ (0.17)	\$ —	\$ (0.23)
Net income per share - basic <sup>(1)</sup>	\$ 0.57	\$ 0.11	\$ 0.88	\$ 0.31
Income (loss) per share - diluted:				
Continuing operations	\$ 0.56	\$ 0.28	\$ 0.87	\$ 0.52
Discontinued operations	\$ —	\$ (0.17)	\$ —	\$ (0.22)
Net income per share - diluted	\$ 0.56	\$ 0.11	\$ 0.87	\$ 0.30
Weighted-average shares outstanding:				
Basic	582	592	581	591
Diluted	591	600	591	607

(1) Net income per share amounts may not add due to rounding.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**NORTONLIFELOCK INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(Unaudited, in millions)

	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Net income	\$ 333	\$ 64	\$ 514	\$ 182
Other comprehensive income, net of taxes:				
Foreign currency translation adjustments	(15)	26	(13)	37
Net unrealized gain (loss) on available-for-sale securities	—	—	—	1
Other comprehensive income, net of taxes	(15)	26	(13)	38
Comprehensive income	<u>\$ 318</u>	<u>\$ 90</u>	<u>\$ 501</u>	<u>\$ 220</u>

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**NORTONLIFELOCK INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)**  
(Unaudited, in millions, except per share amounts)

<b>Three months ended October 1, 2021</b>	<b>Common Stock and Additional Paid-In Capital</b>		<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Retained Earnings (Accumulated Deficit)</b>	<b>Total Stockholders' Equity (Deficit)</b>
	<b>Shares</b>	<b>Amount</b>			
Balance as of July 2, 2021	581	\$ 2,049	\$ 49	\$ (2,595)	\$ (497)
Net income	—	—	—	333	333
Other comprehensive income, net of taxes	—	—	(15)	—	(15)
Common stock issued under employee stock incentive plans	1	7	—	—	7
Cash dividends declared (\$0.125 per share of common stock) and dividend equivalents accrued	—	(73)	—	—	(73)
Stock-based compensation	—	13	—	—	13
Balance as of October 1, 2021	<u>582</u>	<u>\$ 1,996</u>	<u>\$ 34</u>	<u>\$ (2,262)</u>	<u>\$ (232)</u>

<b>Six months ended October 1, 2021</b>	<b>Common Stock and Additional Paid-In Capital</b>		<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Retained Earnings (Accumulated Deficit)</b>	<b>Total Stockholders' Equity (Deficit)</b>
	<b>Shares</b>	<b>Amount</b>			
Balance as of April 2, 2021	580	\$ 2,229	\$ 47	\$ (2,776)	\$ (500)
Net income	—	—	—	514	514
Other comprehensive income, net of taxes	—	—	(13)	—	(13)
Common stock issued under employee stock incentive plans	3	8	—	—	8
Shares withheld for taxes related to vesting of restricted stock units	(1)	(15)	—	—	(15)
Cash dividends declared (\$0.250 per share of common stock) and dividend equivalents accrued	—	(147)	—	—	(147)
Stock-based compensation	—	33	—	—	33
Extinguishment of convertible debt	—	(112)	—	—	(112)
Balance as of October 1, 2021	<u>582</u>	<u>\$ 1,996</u>	<u>\$ 34</u>	<u>\$ (2,262)</u>	<u>\$ (232)</u>

**NORTONLIFELOCK INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)**  
(Unaudited, in millions, except per share amounts)

<b>Three months ended October 2, 2020</b>	<b>Common Stock and Additional Paid-In Capital</b>		<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Retained Earnings (Accumulated Deficit)</b>	<b>Total Stockholders' Equity (Deficit)</b>
	<b>Shares</b>	<b>Amount</b>			
Balance as of July 3, 2020	591	\$ 2,713	\$ (4)	\$ (3,212)	\$ (503)
Net income	—	—	—	64	64
Other comprehensive income, net of taxes	—	—	26	—	26
Common stock issued under employee stock incentive plans	1	8	—	—	8
Shares withheld for taxes related to vesting of restricted stock units	—	(4)	—	—	(4)
Repurchases of common stock	—	(5)	—	—	(5)
Cash dividends declared (\$0.125 per share of common stock) and dividend equivalents accrued	—	(82)	—	—	(82)
Stock-based compensation	—	20	—	—	20
Balance as of October 2, 2020	592	\$ 2,650	\$ 22	\$ (3,148)	\$ (476)

<b>Six months ended October 2, 2020</b>	<b>Common Stock and Additional Paid-In Capital</b>		<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Retained Earnings (Accumulated Deficit)</b>	<b>Total Stockholders' Equity (Deficit)</b>
	<b>Shares</b>	<b>Amount</b>			
Balance as of April 3, 2020	589	\$ 3,356	\$ (16)	\$ (3,330)	\$ 10
Net income	—	—	—	182	182
Other comprehensive income, net of taxes	—	—	38	—	38
Common stock issued under employee stock incentive plans	4	10	—	—	10
Shares withheld for taxes related to vesting of restricted stock units	(1)	(21)	—	—	(21)
Repurchases of common stock	—	(5)	—	—	(5)
Cash dividends declared (\$0.250 per share of common stock) and dividend equivalents accrued	—	(154)	—	—	(154)
Stock-based compensation	—	45	—	—	45
Extinguishment of convertible debt	—	(581)	—	—	(581)
Balance as of October 2, 2020	592	\$ 2,650	\$ 22	\$ (3,148)	\$ (476)

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**NORTONLIFELOCK INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited, in millions)

	Six Months Ended	
	October 1, 2021	October 2, 2020
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 514	\$ 182
Adjustments:		
Amortization and depreciation	71	85
Impairments and write-offs of current and long-lived assets	3	88
Stock-based compensation expense	33	45
Deferred income taxes	13	30
Loss (gain) on extinguishment of debt	5	(20)
Gain on sale of property	(175)	(35)
Non-cash operating lease expense	11	11
Other	5	38
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable, net	9	13
Accounts payable	27	(24)
Accrued compensation and benefits	(36)	(36)
Contract liabilities	(47)	(25)
Income taxes payable	(97)	(299)
Other assets	(5)	21
Other liabilities	(13)	(17)
Net cash provided by (used in) operating activities	318	57
<b>INVESTING ACTIVITIES:</b>		
Purchases of property and equipment	(2)	(3)
Payments for acquisition, net of cash acquired	(40)	—
Proceeds from the maturities and sales of short-term investments	4	47
Proceeds from the sale of property	355	118
Other	(4)	(5)
Net cash provided by (used in) investing activities	313	157
<b>FINANCING ACTIVITIES:</b>		
Repayments of debt and related equity component	(382)	(1,929)
Proceeds from issuance of debt, net of issuance costs	512	750
Net proceeds from sales of common stock under employee stock incentive plans	8	10
Tax payments related to restricted stock units	(14)	(30)
Dividends and dividend equivalents paid	(157)	(187)
Repurchases of common stock	—	(5)
Net cash provided by (used in) financing activities	(33)	(1,391)
Effect of exchange rate fluctuations on cash and cash equivalents	(5)	9
Change in cash and cash equivalents	593	(1,168)
Beginning cash and cash equivalents	933	2,177
Ending cash and cash equivalents	\$ 1,526	\$ 1,009

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**NORTONLIFELOCK INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

**Note 1. Description of Business and Significant Accounting Policies**

**Business**

NortonLifeLock, Inc. is a leading provider of consumer Cyber Safety solutions globally. We help customers protect their devices, online privacy, identity and home networks.

**Basis of presentation**

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with generally accepted accounting principles (GAAP) in the United States of America for interim financial information. In the opinion of management, the unaudited Condensed Consolidated Financial Statements contain all adjustments, consisting only of normal recurring items, except as otherwise noted, necessary for the fair presentation of our financial position, results of operations, and cash flows for the interim periods. These unaudited Condensed Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended April 2, 2021. The results of operations for the six months ended October 1, 2021 are not necessarily indicative of the results expected for the entire fiscal year.

**Fiscal calendar**

We have a 52/53-week fiscal year ending on the Friday closest to March 31. Unless otherwise stated, references to three and six month periods in this report relate to fiscal periods ended October 1, 2021 and October 2, 2020. The three and six months ended October 1, 2021 and October 2, 2020 each consisted of 13 and 26 weeks, respectively. Our 2022 fiscal year consists of 52 weeks and ends on April 1, 2022.

**Use of estimates**

The preparation of Condensed Consolidated Financial Statements in conformity with U.S. GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported and disclosed in the financial statements and accompanying notes. Such estimates include, but are not limited to, valuation of business combinations including acquired intangible assets and goodwill, loss contingencies, the recognition and measurement of current and deferred income taxes, including the measurement of uncertain tax positions and valuation of assets and liabilities and results of operations of our discontinued operations. On an ongoing basis, management determines these estimates and assumptions based on historical experience and on various other assumptions that are believed to be reasonable. Third-party valuation specialists are also utilized for certain estimates. Actual results could differ from such estimates and assumptions due to risks and uncertainties, including uncertainty in the current economic environment due to the COVID-19 pandemic, and such differences may be material to the Condensed Consolidated Financial Statements.

**Significant accounting policies**

There have been no material changes to our significant accounting policies as of and for the six months ended October 1, 2021, as compared to the significant accounting policies described in our Annual Report on Form 10-K for the fiscal year ended April 2, 2021.

## Note 2. Recent Accounting Standards

### Recently adopted authoritative guidance

*Income Taxes.* In December 2019, the FASB issued new guidance that simplifies the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. The guidance also clarifies and amends existing guidance to improve consistent application. On April 3, 2021, the first day of fiscal 2022, we adopted this guidance prospectively. The adoption of this guidance did not have a material impact on our Condensed Consolidated Financial Statements.

### Recently issued authoritative guidance not yet adopted

*Business Combinations, Accounting for Contract Assets and Contract Liabilities from Contracts with Customers.* In October 2021, the FASB issued new guidance which requires contract assets and contract liabilities acquired in a business combination to be recognized and measured by the acquirer on the acquisition date in accordance with ASC 606, *Revenue from Contracts with Customers*. Historically, such amounts were recognized by the acquirer at fair value in acquisition accounting. This new guidance will result in the acquirer recognizing contract assets and contract liabilities at the same amounts recorded by the acquiree. The standard will be effective for us in our first quarter of fiscal 2024, with early adoption permitted. The guidance will be applied prospectively to acquisitions occurring on or after the effective date. We are currently evaluating the impact of the adoption of this guidance on our Condensed Consolidated Financial Statements and disclosures.

*Debt with Conversion and Other Options.* In August 2020, the FASB issued new guidance that simplifies the accounting for certain financial instruments with characteristics of liabilities and equity, including convertible instruments. The new guidance removes from GAAP the separation models for convertible debt with embedded conversion features. As a result, after adopting the guidance, entities will no longer separately present embedded conversion features in equity. Instead, they will account for the convertible debt wholly as debt. The new guidance also requires use of the if-converted method when calculating the dilutive impact of convertible debt on earnings per share. The standard will be effective for us in our first quarter of fiscal 2023. It may be applied retrospectively to each prior period presented or retrospectively with cumulative effect recognized in retained earnings as of the date of adoption. We are currently evaluating the impact of the adoption of this guidance on our Condensed Consolidated Financial Statements and disclosures.

*Reference Rate Reform.* In March 2020, the FASB issued new guidance providing temporary optional expedients and exceptions to ease the financial reporting burden of the expected market transition from the London Interbank Offered Rate (LIBOR) and other interbank offered rates to alternative reference rates, such as the Secured Overnight Financing Rate. The standard was effective upon issuance and may generally be applied through December 31, 2022, to any new or amended contracts, hedging relationships, and other transactions that reference LIBOR. We continue to evaluate our contractual arrangements and hedging relationships that reference LIBOR.

Although there are several other new accounting pronouncements issued or proposed by the FASB that we have adopted or will adopt, as applicable, we do not believe any of these accounting pronouncements has had, or will have, a material impact on our Condensed Consolidated Financial Statements and disclosures.

## Note 3. Discontinued Operations and Assets Held for Sale

### Discontinued operations

On November 4, 2019, we completed the sale of certain of our Enterprise Security assets and certain liabilities to Broadcom Inc. (the Broadcom sale). Certain costs associated with the divestiture of our Enterprise Security business are classified as discontinued operations in our Condensed Consolidated Statements of Operations. During the three and six months ended October 2, 2020, costs included severance and termination benefits as part of our November 2019 restructuring plan. These activities were completed during fiscal 2021. See Note 12 for information associated with our restructuring activities.

On October 1, 2020, we entered into multiple agreements with Broadcom for an aggregate amount of \$200 million. We licensed Broadcom's enterprise software, multiple security engines and related telemetry for 5.6 years, which will be amortized to continuing operations over the term of license. In addition, we resolved all outstanding payments and certain claims related to the asset purchase and transition services agreements, which is included in discontinued operations.

In connection with the Broadcom sale, we entered into a transition services agreement under which we provided assistance to Broadcom including, but not limited to, business support services and information technology services. During fiscal 2021, the transition services were completed. Dedicated direct costs, net of charges to Broadcom, for these transition services were \$1 million and \$9 million during the three and six months ended October 2, 2020, respectively. These direct costs were presented as part of Other income (expense), net in the Condensed Consolidated Statements of Operations.

The following table presents information regarding certain components of income (loss) from discontinued operations, net of income taxes during the three and six months ended October 2, 2020. There was no discontinued operations activity during the three and six months ended October 1, 2021.

(In millions)	Three Months Ended	Six Months Ended
	October 2, 2020	October 2, 2020
Net revenues	\$ —	\$ —
Gross profit	\$ —	\$ —
Operating income (loss)	\$ (133)	\$ (175)
Income (loss) before income taxes	\$ (132)	\$ (173)
Income tax expense (benefit)	\$ (30)	\$ (40)
Income (loss) from discontinued operations	\$ (102)	\$ (133)

#### Assets held for sale

During fiscal 2020, we reclassified certain land and buildings previously reported as property and equipment to assets held for sale when the properties were approved for immediate sale in their present condition and the sale was expected to be completed within one year.

We continue to actively market the properties for sale; however, during fiscal 2022, the commercial real estate market continues to be adversely affected by the COVID-19 pandemic, which has delayed the expected timing of sale. We have taken into consideration the current real estate values and demand, and continue to execute plans to sell these properties. As of October 1, 2021, these assets are classified as assets held for sale. During the three and six months ended October 1, 2021, there were no impairments because the fair value of the properties less costs to sell either equals or exceeds their carrying value.

On July 14, 2021, we completed the sale of certain land and buildings in Mountain View, California for cash consideration of \$355 million, net of selling costs. We recognized a gain of \$175 million on the sale. In conjunction with the sale, we signed a 7-year leaseback agreement for a portion of the property. See Note 9 for further information related to the sale leaseback.

#### Note 4. Business Combinations

##### Proposed Merger with Avast

On August 10, 2021, we announced a transaction under which we intend to acquire the entire issued and to be issued ordinary share capital of Avast plc, a public company incorporated in England and Wales and a global leader of digital security and privacy headquartered in Prague, Czech Republic (Avast and such transaction, the Proposed Merger). The Proposed Merger will be implemented by means of a court-sanctioned scheme of arrangement under the UK Companies Act 2006, as amended (the Scheme), and remains subject to a certain number of conditions. Under the terms of the Proposed Merger, Avast shareholders will be entitled to elect to receive, for each ordinary share of Avast held, in respect of their entire holding of Avast shares, either: (i) \$7.61 in cash and 0.0302 of a new share of our common stock (such option, the Majority Cash Option); or (ii) \$2.37 in cash and 0.1937 of a new share of our common stock (such option, the Majority Stock Option). The estimated purchase price range, based on our undisturbed closing share price of \$27.20 on July 13, 2021, for the Avast shares under the Proposed Merger is \$8.1 billion to \$8.6 billion, depending on the Avast shareholders elections. Each of the directors of Avast who holds shares has undertaken to elect for the Majority Stock Option in respect of their entire beneficial holdings of Avast shares. We plan to finance the Proposed Merger with existing cash, cash to be generated by operations and new debt financing.

In conjunction with the Proposed Merger, on August 10, 2021, we entered into an agreement (as amended, the Interim Facilities Agreement) with certain financial institutions, in which they agreed to provide us with (i) a \$3,600 million term loan interim facility B (Interim Facility B), (ii) \$750 million term loan interim facility A1 (Interim Facility A1) and \$3,500 million term loan interim facility A2 (Interim Facility A2), and (iii) a \$1,500 million interim revolving facility (Interim Revolving Facility) (collectively, the Interim Facilities) and a commitment letter (as amended, the Commitment Letter) to finance the cash consideration payable in connection with the Proposed Merger. The Interim Facilities will be financed by a syndicate of lenders led by Bank of America, N.A. and Wells Fargo Bank N.A. The Interim Facilities Agreement contains, and any definitive financing documentation entered into in connection with the Commitment Letter will contain, customary representations and warranties, events of default and covenants for transactions of this type. Definitive financing documentation entered into in connection with the Commitment Letter will replace the existing credit facility agreement upon the close of the transactions contemplated thereby.

In conjunction with the Proposed Merger, on August 10, 2021, we entered into a Co-operation Agreement (the Co-operation Agreement) with Nitro Bidco Limited, our wholly-owned subsidiary (Bidco), and Avast, pursuant to which we and Bidco agreed to, among other things, use all reasonable endeavors for the purposes of obtaining any regulatory authorizations which are required to implement the Proposed Merger, and we, Bidco and Avast agreed to cooperate with each other in preparing required transaction documents and certain other matters in connection with the Proposed Merger. The Co-operation Agreement also contains certain termination rights. The Co-operation Agreement also provides that, subject to certain exceptions, in connection with a failure to satisfy specified events, conditions or regulatory approvals, we may be required to pay Avast a break fee ranging from \$100 million to \$300 million.

The Proposed Merger has been approved by our Board of Directors, the Board of Directors of Avast and our shareholders. The Proposed Merger is subject to approval by the Avast shareholders. The Proposed Merger is expected to close by mid-calendar year 2022, subject to regulatory approvals and the satisfaction or waiver of other customary closing conditions.

**Fiscal 2021 Avira acquisition**

On January 8, 2021, we completed our acquisition of Avira. Avira provides a consumer-focused portfolio of cybersecurity and privacy solutions primarily in Europe and key emerging markets. The total aggregate consideration for the acquisition was \$344 million, net of \$32 million cash acquired.

Our current allocation of the aggregate purchase price for the acquisition as of January 8, 2021, is as follows:

(In millions)	January 8, 2021
<b>Assets:</b>	
Current assets	\$ 12
Intangible assets	162
Goodwill	261
Other long-term asset	21
Total assets acquired	456
<b>Liabilities:</b>	
Current liabilities	29
Contract liabilities	54
Other long-term obligations	29
Total liabilities assumed	112
Total purchase price	\$ 344

The allocation of the purchase price above was based upon a preliminary valuation performed during the fourth quarter of fiscal 2021 and reflects adjustments made during the six months ended October 1, 2021. Our estimates and assumptions are subject to refinement within the measurement period, which may be up to one year from the acquisition date. Adjustments to the purchase price may require adjustments to goodwill prospectively. The primary area of purchase price allocation that is not yet finalized relates to certain tax matters.

**Note 5. Revenues****Contract liabilities**

During the three and six months ended October 1, 2021, we recognized \$506 million and \$858 million from the contract liabilities balance at July 2, 2021 and April 2, 2021, respectively. During the three and six months ended October 2, 2020, we recognized \$452 million and \$762 million from the contract liabilities balance at July 3, 2020 and April 3, 2020, respectively.

**Remaining performance obligations**

Remaining performance obligations represent contract revenue that has not been recognized, which include contract liabilities and amounts that will be billed and recognized as revenue in future periods. As of October 1, 2021, we had \$794 million of remaining performance obligations, excluding customer deposit liabilities of \$419 million, of which we expect to recognize approximately 93% as revenue over the next 12 months.

See Note 17 for tabular disclosures of disaggregated revenue by solution and geographic region.

**Note 6. Goodwill and Intangible Assets****Goodwill**

The changes in the carrying amount of goodwill were as follows:

(In millions)		
Balance as of April 2, 2021	\$	2,867
Acquisition		40
Purchase accounting adjustment		(7)
Translation adjustments		(4)
Balance as of October 1, 2021	\$	2,896

On September 15, 2021, we completed an acquisition of an online reputation management and digital privacy solutions company for total aggregate consideration of \$40 million. The purchase price was preliminarily allocated to goodwill and will be finalized during the third quarter of fiscal 2022.

**Intangible assets, net**

(In millions)	October 1, 2021			April 2, 2021		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Customer relationships	\$ 567	\$ (340)	\$ 227	\$ 556	\$ (299)	\$ 257
Developed technology	210	(125)	85	210	(104)	106
Other	7	(1)	6	7	(1)	6
Total finite-lived intangible assets	784	(466)	318	773	(404)	369
Indefinite-lived trade names	746	—	746	747	—	747
Total intangible assets	\$ 1,530	\$ (466)	\$ 1,064	\$ 1,520	\$ (404)	\$ 1,116

Amortization expense for purchased intangible assets is summarized below:

(In millions)	Three Months Ended		Six Months Ended		Condensed Statements of Operations Classification
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020	
Customer relationships and other	\$ 21	\$ 18	\$ 42	\$ 36	Operating expenses
Developed technology	11	7	21	14	Cost of revenues
Total	\$ 32	\$ 25	\$ 63	\$ 50	

As of October 1, 2021, future amortization expense related to intangible assets that have finite lives is as follows by fiscal year:

(In millions)	
Remainder of 2022	\$ 59
2023	101
2024	88
2025	29
2026	24
Thereafter	17
Total	\$ 318

**Note 7. Supplementary Information**
**Cash and cash equivalents:**

(In millions)	October 1, 2021	April 2, 2021
Cash	\$ 767	\$ 650
Cash equivalents	759	283
Total cash and cash equivalents	\$ 1,526	\$ 933

**Accounts receivable, net:**

(In millions)	October 1, 2021	April 2, 2021
Accounts receivable	\$ 109	\$ 118
Allowance for doubtful accounts	(1)	(1)
Total accounts receivable, net	\$ 108	\$ 117

**Other current assets:**

(In millions)	October 1, 2021	April 2, 2021
Prepaid expenses	\$ 97	\$ 95
Income tax receivable and prepaid income taxes	112	96
Other tax receivable	16	31
Other	18	15
Total other current assets	\$ 243	\$ 237

**Property and equipment, net:**

(In millions)	October 1, 2021	April 2, 2021
Land	\$ 2	\$ 3
Computer hardware and software	465	479
Office furniture and equipment	28	63
Buildings	28	29
Leasehold improvements	58	58
Construction in progress	1	1
Total property and equipment, gross	582	633
Accumulated depreciation and amortization	(515)	(555)
Total property and equipment, net	<u>\$ 67</u>	<u>\$ 78</u>

**Other long-term assets:**

(In millions)	October 1, 2021	April 2, 2021
Non-marketable equity investments	\$ 185	\$ 185
Long-term income tax receivable and prepaid income taxes	30	30
Deferred income tax assets	341	355
Long-term prepaid royalty	61	70
Other	46	46
Total other long-term assets	<u>\$ 663</u>	<u>\$ 686</u>

**Short-term contract liabilities:**

(In millions)	October 1, 2021	April 2, 2021
Deferred revenue	\$ 740	\$ 795
Customer deposit liabilities	419	415
Total short-term contract liabilities	<u>\$ 1,159</u>	<u>\$ 1,210</u>

**Other current liabilities:**

(In millions)	October 1, 2021	April 2, 2021
Income taxes payable	\$ 99	\$ 111
Other taxes payable	69	82
Accrued legal fees	76	66
Accrued royalties	36	46
Other	129	123
Total other current liabilities	<u>\$ 409</u>	<u>\$ 428</u>

**Long-term income taxes payable:**

(In millions)	October 1, 2021	April 2, 2021
Deemed repatriation tax payable	\$ 438	\$ 525
Other long-term income taxes	25	29
Uncertain tax positions (including interest and penalties)	571	565
Total long-term income taxes payable	<u>\$ 1,034</u>	<u>\$ 1,119</u>

**Other income (expense), net:**

(In millions)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Interest income	\$ —	\$ 1	\$ —	\$ 3
Foreign exchange gain (loss)	1	—	2	1
Gain (loss) on early extinguishment of debt	—	—	(5)	20
Gain on sale of property	175	35	175	35
Transition service expense, net	—	(1)	—	(9)
Other	1	3	2	7
Other income (expense), net	<u>\$ 177</u>	<u>\$ 38</u>	<u>\$ 174</u>	<u>\$ 57</u>

**Supplemental cash flow information:**

(In millions)	Six Months Ended	
	October 1, 2021	October 2, 2020
Income taxes paid, net of refunds	\$ 273	\$ 235
Interest expense paid	\$ 60	\$ 76
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 14	\$ 17
<b>Non-cash operating activities:</b>		
Operating lease assets obtained in exchange for operating lease liabilities	\$ 35	\$ 28
Reduction of operating lease assets as a result of lease terminations and modifications	\$ 8	\$ 22
<b>Non-cash investing and financing activities:</b>		
Extinguishment of debt with borrowings from same creditors	\$ 494	\$ —

**Note 8. Financial Instruments and Fair Value Measurements**

For financial instruments measured at fair value, fair value is the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining fair value, we consider the principal or most advantageous market in which we would transact, and we consider assumptions that market participants would use when pricing the asset or liability.

The three levels of inputs that may be used to measure fair value are:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in less active markets or model-derived valuations. All significant inputs used in our valuations, such as discounted cash flows, are observable or can be derived principally from or corroborated with observable market data for substantially the full term of the assets or liabilities.
- Level 3: Unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of assets or liabilities. We monitor and review the inputs and results of these valuation models to help ensure the fair value measurements are reasonable and consistent with market experience in similar asset classes.

**Assets measured and recorded at fair value on a recurring basis**

The following table summarizes our financial instruments measured at fair value on a recurring basis:

(In millions)	October 1, 2021			April 2, 2021		
	Fair Value	Level 1	Level 2	Fair Value	Level 1	Level 2
<b>Assets:</b>						
Money market funds	\$ 759	\$ 759	\$ —	\$ 284	\$ 284	\$ —
Certificates of deposit	1	—	1	1	—	1
Corporate bonds	14	—	14	17	—	17
Total	<u>\$ 774</u>	<u>\$ 759</u>	<u>\$ 15</u>	<u>\$ 302</u>	<u>\$ 284</u>	<u>\$ 18</u>

The following table presents the contractual maturities of our investments in debt securities as of October 1, 2021:

(In millions)	Fair Value
Due in one year or less	\$ 15
Total	<u>\$ 15</u>

Actual maturities may differ from the contractual maturities because borrowers may have the right to call or prepay certain obligations.

Financial instruments not recorded at fair value on a recurring basis include our non-marketable equity investments and long-term debt.

**Non-marketable equity investments**

As of October 1, 2021 and April 2, 2021, the carrying value of our non-marketable equity investments was \$185 million and \$185 million, respectively.

**Current and long-term debt**

As of October 1, 2021 and April 2, 2021, the total fair value of our fixed rate debt was \$2,149 million and \$2,400 million, respectively. The fair value of our variable rate debt approximated its carrying value. The fair values of all our debt obligations were based on Level 2 inputs.

**Note 9. Leases**

We lease certain of our facilities, equipment, and data center co-locations under operating leases that expire on various dates through fiscal 2029. Our leases generally have terms that range from 1 year to 8 years for our facilities, 1 year to 6 years for equipment, and 1 year to 6 years for data center co-locations. Some of our leases contain renewal options, escalation clauses, rent concessions and leasehold improvement incentives.

On July 14, 2021, we completed the sale of certain land and buildings in Mountain View, California for cash consideration of \$355 million, net of selling costs. In conjunction with the sale, we signed a 7-year leaseback agreement for a portion of the property, with an option to extend the lease for an additional 5 years. The leaseback agreement is effective as of the date of sale. The sale transaction and immediate leaseback qualified as a completed sale and we recognized a gain of \$175 million on the sale.

The following summarizes our lease costs:

(In millions)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Operating lease costs	\$ 4	\$ 5	\$ 8	\$ 9
Short-term lease costs	1	1	2	2
Variable lease costs	2	2	3	5
Total lease costs	\$ 7	\$ 8	\$ 13	\$ 16

Other information related to our operating leases was as follows:

	Three Months Ended	
	October 1, 2021	October 2, 2020
Weighted-average remaining lease term	4.9 years	4.7 years
Weighted-average discount rate	4.05 %	4.04 %

See Note 7 for cash flow information related to our operating leases.

As of October 1, 2021, the maturities of our lease liabilities by fiscal year are as follows:

(In millions)	
Remainder of 2022	\$ 13
2023	23
2024	27
2025	22
2026	16
Thereafter	19
Total lease payments	120
Less: Imputed interest	(12)
Present value of lease liabilities	\$ 108

**Note 10. Debt**

The following table summarizes components of our debt:

(In millions, except percentages)	October 1, 2021	April 2, 2021	Effective Interest Rate
New 2.50% Convertible Senior Notes due April 1, 2022	\$ —	\$ 250	2.63 %
3.95% Senior Notes due June 15, 2022	400	400	4.05 %
New 2.00% Convertible Unsecured Notes due August 15, 2022	625	625	2.62 %
5.00% Senior Notes due April 15, 2025	1,100	1,100	5.00 %
Initial Term Loan due May 7, 2026	1,010	494	LIBOR plus <sup>(1)</sup>
Delayed Term loan due May 7, 2026	722	741	LIBOR plus <sup>(1)</sup>
0.95% Avira Mortgage due December 30, 2030	4	5	0.95 %
1.29% Avira Mortgage due December 30, 2029	5	5	1.29 %
Total principal amount	3,866	3,620	
Less: unamortized discount and issuance costs	(14)	(19)	
Total debt	3,852	3,601	
Less: current portion	(1,073)	(313)	
Total long-term debt	\$ 2,779	\$ 3,288	

(1) The term loans bear interest at a rate equal to LIBOR plus a margin based either on the current debt rating of our non-credit-enhanced, senior unsecured long-term debt or consolidated adjusted leverage as defined in the underlying loan agreement. The interest rates for the outstanding term loans are as follows:

	October 1, 2021	April 2, 2021
Initial Term Loan due May 7, 2026	1.50 %	1.50 %
Delayed Term Loan due May 7, 2026	1.50 %	1.50 %

As of October 1, 2021, the future contractual maturities of debt by fiscal year are as follows:

(In millions)	
Remainder of 2022	\$ 19
2023	1,101
2024	89
2025	89
2026	1,189
Thereafter	1,379
Total future maturities of debt	\$ 3,866

**Repayments of Convertible Senior Notes**

In May 2021, we settled the \$250 million principal and conversion rights of our New 2.5% Convertible Notes in cash. The aggregate settlement amount of \$364 million was based on \$24.40 per underlying share into which the New 2.5% Convertible Notes were convertible. In addition, we paid \$1 million of accrued and unpaid interest through the date of settlement and \$1 million of cash dividends that we declared on May 10, 2021. The repayments resulted in an adjustment to stockholders' equity of \$112 million and a loss on extinguishment of \$2 million.

As of October 1, 2021 and April 2, 2021, our Convertible Senior Notes consisted of the following:

(In millions)	October 1, 2021		April 2, 2021			
	New 2.00% Convertible Notes		New 2.50% Convertible Notes	New 2.00% Convertible Notes		
<b>Liability components:</b>						
Principal	\$	625	\$	250	\$	625
Unamortized discount and issuance costs		(3)		—		(5)
Net carrying amount	\$	622	\$	250	\$	620
<b>Equity component net of tax</b>						
	\$	56	\$	43	\$	56

Based on the closing price of our common stock of \$25.56 on October 1, 2021, the if-converted value of the New 2.0% Convertible Notes exceeded the principal amount by approximately \$158 million.

The following table sets forth total interest expense recognized related to our Convertible Senior Notes:

(In millions)	Three Months Ended		Six Months Ended			
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020		
Contractual interest expense	\$	3	\$	6	\$	10
Amortization of debt discount and issuance costs	\$	1	\$	2	\$	2
Payments in lieu of conversion price adjustments <sup>(1)</sup>	\$	2	\$	4	\$	5

(1) Payments in lieu of conversion price adjustments consist of amounts paid to holders of the Convertible Senior Notes when our quarterly dividend to our common stockholders exceeds the amounts defined in the Convertible Senior Notes agreements.

### Credit facility

On November 4, 2019, we entered into a credit agreement with financial institutions, which provides a revolving line of credit of \$1 billion, a 5-year term loan of \$500 million (the Initial Term Loan) and a delayed draw 5-year term loan commitment of \$750 million (the Delayed Draw Term Loan). On September 14, 2020, we drew \$750 million on the Delayed Draw Term Loan.

On May 7, 2021, we entered into the first amendment to the credit agreement with financial institutions (the First Amendment), which extended the maturity of all term loans and revolver credit facilities from November 2024 to May 2026. The First Amendment also provided for an incremental increase under the Initial Term Loan of \$525 million. This transaction was accounted for as a debt extinguishment of the Initial Term Loan and resulted in accelerated recognition of interest expense for unamortized debt issuance costs, which was immaterial. At the closing of the First Amendment, we did not borrow any funds under the revolving line of credit and fully borrowed the First Amendment under the Initial Term Loan, such that loans in an aggregate principal amount of \$1,741 million were outstanding. The credit facilities remain senior secured.

The principal amount of the Initial Term Loan and the additional borrowings under the First Amendment must be repaid in quarterly installments on the last business day of each calendar quarter commencing with the quarter ended September 30, 2022 in an amount equal to 1.25% of the aggregate principal amount, as of the date of the first amendment. The principal amount of the Delayed Draw Term Loan must be repaid in quarterly installments on the last business day of each calendar quarter commencing with the later of (i) the quarter ended March 31, 2021 and (ii) the first full fiscal quarter ended following the Borrowing of the Delayed Draw Term Loans in an amount equal to 1.25% of aggregate principal amount that are outstanding immediately after the borrowing of the Delayed Draw Term Loan. We may voluntarily repay outstanding principal balances without penalty. As of October 1, 2021, there were no borrowings outstanding under our revolving credit facilities.

Interest on borrowings under the credit agreement can be based on a base rate or the LIBOR at our election. Based on our debt ratings and our consolidated leverage ratios as determined in accordance with the credit agreement, loans borrowed bear interest, in the case of base rate loans, at a per annum rate equal to the applicable base rate plus a margin ranging from 0.125% to 0.75%, and in the case of LIBOR loans, LIBOR, as adjusted for statutory reserves, plus a margin ranging from 1.125% to 1.75%. The unused revolving line of credit is subject to a commitment fee ranging from 0.125% to 0.30% per annum.

In conjunction with the Proposed Merger, we entered into the Interim Facilities Agreement with certain financial institutions, in which they agreed to provide us with (i) a 7-year term loan interim facility B of \$3,600 million (Interim Facility B), (ii) a 60-day term loan interim facility A1 of \$750 million (Interim Facility A1) and 5-year term loan interim facility A2 of \$3,500 million (Interim Facility A2), and (iii) a 5-year interim revolving facility of \$1,500 million (Interim Revolving Facility) (collectively, the Interim Facilities) and the Commitment Letter to finance the cash consideration payable in connection with the Proposed Merger. The Interim Facilities will be financed by a syndicate of lenders led by Bank of America, N.A. and Wells Fargo Bank N.A. The Interim Facilities Agreement contains, and any definitive financing documentation entered into in connection with the Commitment Letter will contain, customary representations and warranties, events of default and covenants for transactions of this type. Definitive financing documentation entered into in connection with the Commitment Letter will replace the existing credit facility agreement upon the close of the transactions contemplated thereby.

**Debt covenant compliance**

The credit agreement contains customary representations and warranties, non-financial covenants for financial reporting, affirmative and negative covenants, including a covenant that we maintain a consolidated leverage ratio of not more than 5.25 to 1.0, or 5.75 to 1.0 if we acquire assets or business in an aggregate amount greater than \$250 million, and restrictions on indebtedness, liens, investments, stock repurchases, and dividends (with exceptions permitting our regular quarterly dividend and other specific capital returns). As of October 1, 2021, we were in compliance with all debt covenants.

**Note 11. Derivatives**

We conduct business in numerous currencies throughout our worldwide operations and our entities hold monetary assets or liabilities, earn revenues or incur costs in currencies other than the entity's functional currency. As a result, we are exposed to foreign exchange gains or losses, which impact our operating results. As part of our foreign currency risk mitigation strategy, we have entered into foreign exchange forward contracts with up to 12 months in duration. We do not use derivative financial instruments for speculative trading purposes, nor do we hedge our foreign currency exposure in a manner that entirely offsets the effects of the changes in foreign exchange rates.

We enter into foreign currency forward contracts to hedge foreign currency balance sheet exposure. These forward contracts are not designated as hedging instruments. As of October 1, 2021 and April 2, 2021, the fair value of these contracts was immaterial. The related gain (loss) recognized in Other income (expense), net in our Condensed Consolidated Statements of Operations was as follows:

(In millions)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Foreign exchange forward contracts gain (loss)	\$ (3)	\$ 1	\$ —	\$ 11

The fair value of our foreign exchange forward contracts is presented on a gross basis in our Condensed Consolidated Balance Sheets. To mitigate losses in the event of nonperformance by counterparties, we have entered into master netting arrangements with our counterparties that allow us to settle payments on a net basis. The effect of netting on our derivative assets and liabilities was immaterial as of October 1, 2021 and April 2, 2021.

The notional amount of our outstanding foreign exchange forward contracts in U.S. dollar equivalent was as follows:

(In millions)	October 1, 2021	April 2, 2021
Foreign exchange forward contracts purchased	\$ 347	\$ 270
Foreign exchange forward contracts sold	\$ 141	\$ 68

**Note 12. Restructuring and Other Costs**

Our restructuring and other costs consist primarily of severance and termination benefits, contract cancellation charges and asset write-offs and impairments. Severance costs generally include severance payments, outplacement services, health insurance coverage and legal costs. Contract cancellation charges primarily include penalties for early termination of contracts and write-offs of related prepaid assets.

**December 2020 Plan**

In December 2020, our Board of Directors approved a restructuring plan (the December 2020 Plan) to consolidate facilities and reduce operating costs in connection with our acquisition of Avira. We estimate that we will incur total costs of up to \$20 million. These actions are expected to be completed in fiscal 2022. As of October 1, 2021, we have incurred total costs of \$17 million under the December 2020 Plan.

**November 2019 Plan**

In November 2019, our Board of Directors approved a restructuring plan (the November 2019 Plan) in connection with the strategic decision to divest our Enterprise Security business. Actions under this plan included the reduction of our workforce as well as asset write-offs and impairments, contract terminations, facilities closures, and the sale of underutilized facilities. These actions were completed in fiscal 2021. Any remaining costs or adjustments are immaterial. We incurred total costs of \$516 million, excluding stock-based compensation expense, under the November 2019 Plan.

In connection with the Broadcom sale, our Board of Directors also approved an equity-based severance program under which certain equity awards held by certain terminated employees were accelerated. As of October 1, 2021, we have incurred \$127 million of stock-based compensation related to our equity-based severance program. See Note 15 for further information on the impact of this program.

## Restructuring and other costs summary

Our restructuring and other costs attributable to continuing operations are presented in the table below:

(In millions)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Severance and termination benefit costs	\$ 1	\$ 4	\$ 4	\$ 18
Contract cancellation charges	—	1	1	49
Stock-based compensation charges	—	1	—	8
Asset write-offs	—	3	—	58
Other exit and disposal costs	4	5	7	8
Total restructuring and other costs	\$ 5	\$ 14	\$ 12	\$ 141

In connection with the agreement to sell certain assets of our Enterprise Security business, a portion of our restructuring and other costs were classified to discontinued operations during the three and six months ended October 2, 2020. Our restructuring and other costs attributable to discontinued operations are presented in the table below. There was no discontinued operations activity during the three and six months ended October 1, 2021.

(In millions)	Three Months Ended	Six Months Ended
	October 2, 2020	October 2, 2020
Severance and termination benefit costs	\$ 27	\$ 64
Separation costs	1	2
Total restructuring and other costs	\$ 28	\$ 66

## Restructuring summary

Our activities and liabilities related to our December 2020 Plan are presented in the table below:

(in millions)	Liability Balance as of April 2, 2021	Costs, Net of Adjustments	Cash Payments	Liability Balance as of October 1, 2021
Severance and termination benefit costs	\$ 3	\$ 4	\$ (6)	\$ 1
Other exit and disposal costs	—	1	(1)	—
Total	\$ 3	\$ 5	\$ (7)	\$ 1

The restructuring liabilities are included in Other current liabilities in our Condensed Consolidated Balance Sheets.

## Note 13. Income Taxes

The following table summarizes our effective tax rate for the periods presented:

(In millions, except percentages)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Income (loss) from continuing operations before income taxes	\$ 433	\$ 231	\$ 685	\$ 330
Income tax expense (benefit)	\$ 100	\$ 65	\$ 171	\$ 15
Effective tax rate	23 %	28 %	25 %	5 %

Our effective tax rate for the three and six months ended October 1, 2021 differs from the federal statutory income tax rate primarily due to state taxes and U.S. taxation on foreign earnings.

Our effective tax rate for the three and six months ended October 2, 2020 differs from the federal statutory income tax rate primarily due to various permanent differences, foreign return to provision adjustments, and state taxes, partially offset by the benefits of lower-tax international earnings and the research and development tax credit. In addition, for the six months ended October 2, 2020, we recorded a tax benefit related to a favorable tax ruling in Japan.

We are a U.S.-based multinational company subject to tax in multiple U.S. and international tax jurisdictions. Our results of operations would be adversely affected to the extent that our geographical mix of income becomes more weighted toward jurisdictions with higher tax rates and would be favorably affected to the extent the relative geographic mix shifts to lower tax jurisdictions. Any change in our mix of earnings is dependent upon many factors and is therefore difficult to predict.

The timing of the resolution of income tax examinations is highly uncertain, and the amounts ultimately paid, if any, upon resolution of the issues raised by the taxing authorities may differ materially from the amounts accrued for each year. Given the potential resolution of uncertain tax positions involves multiple tax periods and jurisdictions, we are unable to accurately estimate when these unrecognized tax benefits will be realized or released. However, it is reasonably possible that there could be significant changes to our unrecognized tax benefits in the next 12 months.

We continue to monitor the progress of ongoing income tax controversies and the impact, if any, of the expected expiration of the statute of limitations in various taxing jurisdictions.

#### Note 14. Stockholders' Equity

##### Dividends

On November 4, 2021, we announced that our Board of Directors declared a cash dividend of \$0.125 per share of common stock to be paid in December 2021. All shares of common stock issued and outstanding and all restricted stock units (RSUs) and performance-based restricted stock units (PRUs) as of the record date will be entitled to the dividend and dividend equivalent rights (DERs), respectively, which will be paid out if and when the underlying shares are released. Any future dividends and DERs will be subject to the approval of our Board of Directors.

##### Stock repurchase program

Under our stock repurchase program, we may purchase shares of our outstanding common stock through open market and through accelerated stock repurchase transactions. On May 4, 2021, our Board of Directors approved an incremental share repurchase authorization of \$1,500 million. As of October 1, 2021, we had \$1,774 million remaining under the authorization to be completed in future periods with no expiration date. No shares were repurchased during the six months ended October 1, 2021.

The following table summarizes activity related to this program during the six months ended October 2, 2020:

(In millions, except per share amounts)	Six Months Ended October 2, 2020
Number of shares repurchased <sup>(1)</sup>	—
Average price per share	\$ 22.90
Aggregate purchase price	\$ 5

(1) The number of shares was less than 1 million.

##### Accumulated other comprehensive income (loss)

Accumulated other comprehensive income (loss), net of taxes, consisted of foreign currency translation adjustments:

(In millions)	Foreign Currency Translation Adjustments
Balance as of April 2, 2021	\$ 47
Other comprehensive income before reclassifications	(13)
Balance as of October 1, 2021	\$ 34

#### Note 15. Stock-Based Compensation

The following table sets forth the stock-based compensation expense recognized for our equity incentive plans:

(In millions)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Cost of revenues	\$ 1	\$ 1	\$ 1	\$ 1
Sales and marketing	3	5	8	9
Research and development	3	7	9	13
General and administrative	6	6	15	14
Restructuring and other costs	—	1	—	8
Other income (expense), net	—	—	—	(1)
Total stock-based compensation from continuing operations	13	20	33	44
Discontinued operations	—	—	—	1
Total stock-based compensation expense	\$ 13	\$ 20	\$ 33	\$ 45
Income tax benefit for stock-based compensation expense	\$ (3)	\$ (4)	\$ (7)	\$ (10)

As of October 1, 2021, the total unrecognized stock-based compensation costs related to our unvested stock-based awards was \$127 million, which will be recognized over an estimated weighted-average amortization period of 2 years.

The following table summarizes additional information related to our stock-based awards, including awards associated with our discontinued operations:

(In millions, except per grant data)	Six Months Ended	
	October 1, 2021	October 2, 2020
<b>Restricted stock units (RSUs):</b>		
Weighted-average fair value per award granted	\$ 21.55	\$ 20.67
Awards granted	3	3
Total fair value of awards released	\$ 51	\$ 66
Outstanding and unvested	5	6
<b>Performance-based restricted stock units (PRUs):</b>		
Weighted-average fair value per award granted	\$ 28.84	\$ 27.82
Awards granted	1	1
Total fair value of awards released	\$ —	\$ 3
Outstanding and unvested at target payout	2	2
<b>Stock options:</b>		
Total intrinsic value of stock options exercised	\$ 1	\$ 4
Outstanding	— (1)	1
Exercisable	— (1)	— (1)

(1) The number of shares was less than 1 million.

#### Dividend equivalent rights (DERs)

Our RSUs and PRUs contain DERs that entitles the recipient of an award to receive cash dividend payments if and when the underlying shares are released. The amount of DERs equals the amount of cumulated dividends on the issued number of common stock that would have been payable since the date the associated award was granted. As of October 1, 2021 and April 2, 2021, current dividends payable related to DER was \$9 million and \$12 million, respectively, recorded as part of Other current liabilities in the Condensed Consolidated Balance Sheets, and long-term dividends payable related to DER was \$2 million and \$10 million, respectively, recorded as part of Other long-term liabilities.

#### Stock-based award modifications

In connection with the Broadcom sale, during the first quarter of fiscal 2021, we entered into severance and retention arrangements with certain executives. Pursuant to these agreements, these executives were entitled to receive vesting of 50% of their unvested equity, subject to a service condition, and the remaining unvested equity was earned at levels of 0% to 150%, subject to market and service conditions. In addition, we entered into severance and retention arrangements with certain other employees in connection with restructuring activities and the Broadcom sale, which accelerated either a portion or all of the vesting of their stock-based awards. All award modifications related to the Broadcom sale were fully expensed in fiscal 2021.

The following table summarizes the stock-based compensation expense recognized as a result of these modifications during the three and six months ended October 2, 2020:

(In millions)	Three Months Ended	Six Months Ended
	October 2, 2020	October 2, 2020
Sales and marketing	\$ 1	\$ 2
Research and development	3	5
General and administrative	3	6
Restructuring and other costs	1	8
Total stock-based compensation	\$ 8	\$ 21

#### Note 16. Net Income Per Share

Basic income per share is computed by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted net income per share also includes the incremental effect of dilutive potentially issuable common shares outstanding during the period using the treasury stock method. Dilutive potentially issuable common shares include the dilutive effect of the shares underlying convertible debt and employee equity awards.

The components of basic and diluted net income (loss) per share are as follows:

(In millions, except per share amounts)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Income (loss) from continuing operations	\$ 333	\$ 166	\$ 514	\$ 315
Income (loss) from discontinued operations	—	(102)	—	(133)
Net income	\$ 333	\$ 64	\$ 514	\$ 182
Income (loss) per share - basic:				
Continuing operations	\$ 0.57	\$ 0.28	\$ 0.88	\$ 0.53
Discontinued operations	\$ —	\$ (0.17)	\$ —	\$ (0.23)
Net income per share - basic <sup>(1)</sup>	\$ 0.57	\$ 0.11	\$ 0.88	\$ 0.31
Income (loss) per share - diluted:				
Continuing operations	\$ 0.56	\$ 0.28	\$ 0.87	\$ 0.52
Discontinued operations	\$ —	\$ (0.17)	\$ —	\$ (0.22)
Net income per share - diluted	\$ 0.56	\$ 0.11	\$ 0.87	\$ 0.30
Weighted-average shares outstanding - basic	582	592	581	591
Dilutive potentially issuable shares:				
Convertible debt	7	5	7	13
Employee equity awards	2	3	3	3
Weighted-average shares outstanding - diluted	591	600	591	607
Anti-dilutive shares excluded from diluted net income per share calculation:				
Employee equity awards	1	—	1	1
Total	1	—	1	1

(1) Net income per share amounts may not add due to rounding.

Under the treasury stock method, our convertible debt instruments will generally have a dilutive impact on net income per share when our average stock price for the period exceeds the conversion prices for the convertible debt instruments. The 2.0% Convertible Notes and New 2.5% Convertible Senior Notes were fully repaid on May 26, 2020 and May 13, 2021, respectively. The conversion price of each convertible debt instrument applicable in the periods presented is as follows:

	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
2.0% Convertible Senior Notes due August 15, 2022	N/A	N/A	N/A	\$ 10.23
New 2.5% Convertible Senior Notes due April 1, 2022	N/A	\$ 16.77	N/A	\$ 16.77
New 2.0% Convertible Senior Notes due August 15, 2022	\$ 20.41	\$ 20.41	\$ 20.41	\$ 20.41

#### Note 17. Segment and Geographic Information

We operate as one reportable segment. Our Chief Operating Decision Maker reviews financial information presented on a consolidated basis to evaluate company performance and to allocate resources.

The following table summarizes net revenues for our major solutions:

(In millions)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Consumer security	\$ 415	\$ 370	\$ 827	\$ 733
Identity and information protection	277	256	551	507
Total net revenues	\$ 692	\$ 626	\$ 1,378	\$ 1,240

Consumer security products include our Norton 360 Security offerings, Norton Security, Norton Secure VPN, Avira Security, and other consumer security solutions. Identity and information protection products include our Norton 360 with LifeLock offerings, LifeLock identity theft protection and other information protection solutions.

## Geographic information

Net revenues by geography are based on the billing addresses of our customers. The following table represents net revenues by geographic area for the periods presented:

(In millions)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Americas	\$ 485	\$ 450	\$ 962	\$ 898
EMEA	125	98	252	194
APJ	82	78	164	148
Total net revenues	\$ 692	\$ 626	\$ 1,378	\$ 1,240

Note: The Americas include U.S., Canada and Latin America; EMEA includes Europe, Middle East and Africa; APJ includes Asia Pacific and Japan.

Revenues from customers inside the U.S. were \$460 million and \$916 million during the three and six months ended October 1, 2021, respectively, and \$428 million and \$855 million during the three and six months ended October 2, 2020, respectively. No other individual country accounted for more than 10% of revenues.

The table below represents cash, cash equivalents and short-term investments held in the U.S. and internationally in various foreign subsidiaries.

(In millions)	October 1, 2021	April 2, 2021
U.S.	\$ 1,003	\$ 536
International	538	415
Total cash, cash equivalents and short-term investments	\$ 1,541	\$ 951

The table below represents our property and equipment, net of accumulated depreciation and amortization, by geographic area, based on the physical location of the asset, at the end of each period presented.

(In millions)	October 1, 2021	April 2, 2021
U.S.	\$ 20	\$ 28
Ireland	30	32
Germany	14	14
Other countries	3	4
Total property and equipment, net	\$ 67	\$ 78

Our operating lease assets by geographic area, based on the physical location of the asset, at the end of each period presented, are as follows:

(In millions)	October 1, 2021	April 2, 2021
U.S.	\$ 84	\$ 55
India	6	9
Other countries <sup>(1)</sup>	3	12
Total operating lease assets	\$ 93	\$ 76

(1) No other individual country represented more than 10% of the respective totals.

## Significant customers

No customer accounted for 10% or more of our net revenues during the six months ended October 1, 2021 and October 2, 2020. Customers that accounted for over 10% of our net accounts receivable were as follows:

	October 1, 2021	April 2, 2021
Customer A	47 %	46 %
Customer B	13 %	N/A

## **Note 18. Commitments and Contingencies**

### **Indemnifications**

In the ordinary course of business, we may provide indemnifications of varying scope and terms to customers, vendors, lessors, business partners, subsidiaries and other parties with respect to certain matters, including, but not limited to, losses arising out of our breach of agreements or representations and warranties made by us. In addition, our bylaws contain indemnification obligations to our directors, officers, employees, and agents, and we have entered into indemnification agreements with our directors and certain of our officers to give such directors and officers additional contractual assurances regarding the scope of the indemnification set forth in our bylaws and to provide additional procedural protections. We maintain director and officer insurance, which may cover certain liabilities arising from our obligation to indemnify our directors and officers. It is not possible to determine the aggregate maximum potential loss under these indemnification agreements due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement. Such indemnification agreements might not be subject to maximum loss clauses. Historically, we have not incurred material costs as a result of obligations under these agreements, and we have not accrued any material liabilities related to such indemnification obligations in our Condensed Consolidated Financial Statements.

In connection with the sale of Veritas and the sale of our Enterprise Security business to Broadcom, we assigned several leases to Veritas Technologies LLC or Broadcom and/or their related subsidiaries. As a condition to consenting to the assignments, certain lessors required us to agree to indemnify the lessor under the applicable lease with respect to certain matters, including, but not limited to, losses arising out of Veritas Technologies LLC, Broadcom, or their related subsidiaries' breach of payment obligations under the terms of the lease. As with our other indemnification obligations discussed above and in general, it is not possible to determine the aggregate maximum potential loss under these indemnification agreements due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement. As with our other indemnification obligations, such indemnification agreements might not be subject to maximum loss clauses, and to date, generally under our real estate obligations, we have not incurred material costs as a result of such obligations under our leases and have not accrued any liabilities related to such indemnification obligations in our Condensed Consolidated Financial Statements.

We provide limited product warranties, and the majority of our software license agreements contain provisions that indemnify licensees of our software from damages and costs resulting from claims alleging that our software infringes on the intellectual property rights of a third party. Historically, payments made under these provisions have been immaterial. We monitor the conditions that are subject to indemnification to identify if a loss has occurred.

### **Litigation contingencies**

#### ***SEC Investigation***

As previously disclosed in our public filings, the Audit Committee of our Board of Directors (the Audit Committee) completed its internal investigation (the Audit Committee Investigation) in September 2018. In connection with the Audit Committee Investigation, we voluntarily contacted the U.S. Securities and Exchange Commission (SEC) in April 2018. The SEC commenced a formal investigation, and we continue to cooperate with that investigation. The outcome of such an investigation is difficult to predict. We have incurred, and may continue to incur, significant expenses related to legal and other professional services in connection with the SEC investigation. At this stage, we are unable to assess whether any material loss or adverse effect is reasonably possible as a result of the SEC's investigation or estimate the range of any potential loss.

#### ***Securities Class Action and Derivative Litigation***

Securities class action lawsuits, which have since been consolidated, were filed in May 2018 against us and certain of our former officers, in the U.S. District Court for the Northern District of California. The lead plaintiff's consolidated amended complaint alleged that, during a purported class period of May 11, 2017 to August 2, 2018, defendants made false and misleading statements in violation of Sections 10(b) and 20(a), and that certain individuals violated Section 20A, of the Securities Exchange Act. Defendants filed motions to dismiss, which the Court granted in an order dated June 14, 2019. Pursuant to that order, plaintiff filed a motion seeking leave to amend and a proposed first amended complaint on July 11, 2019. The Court granted the motion in part on October 2, 2019 and the first amended complaint was filed on October 11, 2019. The Court's order dismissed certain claims against certain of our former officers. Defendants filed answers on November 7, 2019. On April 20, 2021, to resolve an alleged conflict of interest raised with respect to the lead plaintiff and its counsel, the Court ordered a second Class Notice disclosing the circumstances of the alleged conflict and providing a further period for class members to opt out, which closed on July 2, 2021. The initial class opt out period closed on August 25, 2020.

On May 24, 2021, the parties reached a proposed settlement and release of all claims in the class action, for \$70 million, and on June 8, 2021, the parties executed a Stipulation and Agreement of Settlement, subject to Court approval and exclusive of any claims that may be brought by shareholders who opted out of the class action. Of the \$70M, \$67.1 million was covered under the applicable insurance policy with the remainder to be paid by the Company. On July 6, 2021, the plaintiff filed its Motion for Preliminary Settlement Approval and the Court preliminarily approved the settlement on September 12, 2021. The Court also ordered an additional opt-out period extending until January 13, 2022. The Settlement Fairness Hearing is set for February 12, 2022.

Purported shareholder derivative lawsuits have been filed against us and certain of our former officers and current and former directors in the U.S. District Courts for the District of Delaware and the Northern District of California, Delaware Chancery Court, and Delaware Superior Court, arising generally out of the same facts and circumstances as alleged in the securities class action and alleging claims for breach of fiduciary duty and related claims; these lawsuits include an action brought derivatively on behalf

of our 2008 Employee Stock Purchase Plan. The derivative actions are currently voluntarily stayed in light of the securities class action. No specific amount of damages has been alleged in these lawsuits. We have also received demands from purported stockholders to inspect corporate books and records under Delaware law.

We will continue to incur legal fees in connection with these pending cases and demands, including expenses for the reimbursement of legal fees of present and former officers and directors under indemnification obligations. The expense of continuing to defend such litigation may be significant. We intend to defend these lawsuits vigorously, but there can be no assurance that we will be successful in any defense. If any of the lawsuits are decided adversely, we may be liable for significant damages directly or under our indemnification obligations, which could adversely affect our business, results of operations, and cash flows.

At this stage, we are unable to assess whether any material loss or adverse effect is reasonably possible as a result of the derivative lawsuits or estimate the range of any potential loss.

#### **GSA**

During the first quarter of fiscal 2013, we were advised by the Commercial Litigation Branch of the Department of Justice's (DOJ) Civil Division and the Civil Division of the U.S. Attorney's Office for the District of Columbia that the government is investigating our compliance with certain provisions of our U.S. General Services Administration (GSA) Multiple Award Schedule Contract No. GS-35F-0240T effective January 24, 2007, including provisions relating to pricing, country of origin, accessibility, and the disclosure of commercial sales practices.

As reported on the GSA's publicly-available database, our total sales under the GSA Schedule contract were approximately \$222 million from the period beginning January 2007 and ending September 2012. We fully cooperated with the government throughout its investigation, and in January 2014, representatives of the government indicated that their initial analysis of our actual damages exposure from direct government sales under the GSA Schedule contract was approximately \$145 million; since the initial meeting, the government's analysis of our potential damages exposure relating to direct sales has increased. The government also indicated they would pursue claims for certain sales to California, Florida, and New York as well as sales to the federal government through reseller GSA Schedule contracts, which could significantly increase our potential damages exposure.

In 2012, a sealed civil lawsuit was filed against us related to compliance with the GSA Schedule contract and contracts with California, Florida, and New York. On July 18, 2014, the Court-imposed seal expired, and the government intervened in the lawsuit. On September 16, 2014, the states of California and Florida intervened in the lawsuit, and the state of New York notified the Court that it would not intervene. On October 3, 2014, the DOJ filed an amended complaint, which did not state a specific damages amount. On October 17, 2014, California and Florida combined their claims with those of the DOJ and the relator on behalf of New York in an Omnibus Complaint, and a First Amended Omnibus Complaint was filed on October 8, 2015; the state claims also do not state specific damages amounts. On June 6, 2019, we filed a motion seeking summary judgment on all claims asserted by all plaintiffs, and the plaintiffs filed a motion for partial summary judgment on elements of liability on their claims. On October 21, 2019, the DOJ moved for a Prejudgment Writ of Sequestration for the Company to set aside \$1,090 million to pay a judgment, should the United States prevail in this litigation, under the Federal Debt Collection Procedures Act. The Writ was sought in response to the Company's announcement of its plans to distribute the after-tax proceeds of the sale of the Symantec enterprise business to Broadcom to its shareholders via a special dividend. The Court denied the Writ on December 12, 2019, on the basis of the Government's failure to establish the "probable validity" of the debt, the amount sought to be sequestered, and the Company's available cash, cash equivalents and short-term investments. The Court permitted the DOJ limited discovery of facts relevant to the Company's financial state and financial projections and the option to renew its motion if appropriate and supported by the analysis of its own financial expert. That discovery period has now closed. On March 30, 2020, the Court issued an Order granting in part and denying in part our motion for summary judgment and granting in part and denying in part the United States' motion for partial summary judgment. On September 30, 2020, the Company filed a Motion for Reconsideration of certain rulings in the Court's March 30 Summary Judgment Order. A second Motion for Reconsideration of certain rulings in the Summary Judgement Order based on significant change in the law was filed on July 23, 2021. Both Motions for Reconsideration were denied. Court ordered mediations in July 2020 and February 2021 were not successful.

The trial date has now been continued until February 28, 2022. On March 23, 2021, Plaintiffs withdrew their demand for a jury trial and the Company consented to proceed with a bench trial. On May 13, 2021, we reached a settlement in principle with the State of Florida to resolve all claims it asserted in the litigation for \$0.5 million. The issue of relator's statutory attorney's fees with respect to the State of Florida's claims remains unresolved. At this time, our current estimate of the low end of the range of probable estimated losses from this matter is \$50 million, inclusive of the settlement with the State of Florida, which we have accrued. It is possible that the litigation could lead to claims or findings of violations of the False Claims Act and could be material to our results of operations and cash flows for any period. Resolution of False Claims Act investigations can ultimately result in the payment of somewhere between one and three times the actual damages proven by the government, plus civil penalties. There is at least a reasonable possibility that a loss may have been incurred in excess of our accrual for this matter.

#### **Holden v. NortonLifeLock**

On February 8, 2021, Lauren Holden filed a putative class action in the Circuit Court for Duval County, Florida alleging that the Company violated the Florida wiretapping statute, Florida Security of Communications Act, Fla. Stat. Ann. § 934.01, et. seq., through the use of session replay technology on [www.us.norton.com](http://www.us.norton.com). The complaint defines the class as consisting of Florida residents who visited the website and whose electronic communications were alleged to have been intercepted by the Company without prior consent and, on behalf of the class, seeks statutory damages, attorney's fees and costs, and injunctive relief. On

March 12, 2021, the Company removed the case to the District Court for the Middle District of Florida and filed its Answer and Affirmative Defenses to the complaint. The Company then filed a Motion for Judgment on the Pleadings on April 20, 2021. On April 29, 2021, Plaintiff filed a Motion for Leave to File an Amended Complaint. On July 22, 2021, the Court granted Plaintiff leave to file an amended complaint and deemed the Motion for Judgment on the Pleadings moot. On August 5, 2021, the Company filed a Motion to Dismiss the First Amended Complaint. On September 9, 2021, the Plaintiff filed a Notice of Voluntary Dismissal Without Prejudice and the Court entered an Order on September 16, 2021, dismissing the case without prejudice.

**Other**

We are involved in a number of other judicial and administrative proceedings that are incidental to our business. Although adverse decisions (or settlements) may occur in one or more of the cases, it is not possible to estimate the possible loss or losses from each of these cases. The final resolution of these lawsuits, individually or in the aggregate, is not expected to have a material adverse effect on our business, results of operations, financial condition or cash flows.

**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

**Forward-looking statements and factors that may affect future results**

The discussion below contains forward-looking statements, which are subject to safe harbors under the Securities Act of 1933, as amended (the Securities Act) and the Exchange Act of 1934, as amended (the Exchange Act). Forward-looking statements include references to our ability to utilize our deferred tax assets, as well as statements including words such as “expects,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” “goal,” “intent,” “momentum,” “projects,” and similar expressions. In addition, projections of our future financial performance; anticipated growth and trends in our businesses and in our industries; the anticipated impacts of acquisitions (including the recent acquisition of Avira and the Proposed Merger with Avast), divestitures, restructurings, stock repurchases, and investment activities; the outcome or impact of pending litigation, claims or disputes; our intent to pay quarterly cash dividends in the future; plans for and anticipated benefits of our solutions; matters arising out of the ongoing U.S. Securities and Exchange Commission (the SEC) investigation; anticipated tax rates, benefits and expenses; the impact of the COVID-19 pandemic on our operations and financial performance; and other characterizations of future events or circumstances are forward-looking statements. These statements are only predictions, based on our current expectations about future events and may not prove to be accurate. We do not undertake any obligation to update these forward-looking statements to reflect events occurring or circumstances arising after the date of this report. These forward-looking statements involve risks and uncertainties, and our actual results, performance, or achievements could differ materially from those expressed or implied by the forward-looking statements on the basis of several factors, including those that we discuss in Part II Item 1A, of this Quarterly Report on Form 10-Q. We encourage you to read that section carefully.

**OVERVIEW**

NortonLifeLock Inc. has the largest Consumer Cyber Safety platform in the world, empowering nearly 80 million users in more than 150 countries. We are the trusted and number one top of mind brand in consumer Cyber Safety, according to the 2020 NortonLifeLock brand tracking study. We help prevent, detect and restore potential damages caused by many cyber criminals.

**Fiscal calendar**

We have a 52/53-week fiscal year ending on the Friday closest to March 31. The three and six months ended October 1, 2021 and October 2, 2020 each consisted of 13 and 26 weeks, respectively. Our 2022 fiscal year consists of 52 weeks and ends on April 1, 2022.

**Key financial metrics**

The following tables provide our key financial metrics for the periods presented:

(In millions, except for per share amounts)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Net revenues	\$ 692	\$ 626	\$ 1,378	\$ 1,240
Operating income	\$ 287	\$ 230	\$ 574	\$ 350
Income (loss) from continuing operations	\$ 333	\$ 166	\$ 514	\$ 315
Income (loss) from discontinued operations	\$ —	\$ (102)	\$ —	\$ (133)
Net income	\$ 333	\$ 64	\$ 514	\$ 182
Net income per share from continuing operations - diluted	\$ 0.56	\$ 0.28	\$ 0.87	\$ 0.52
Net income (loss) per share from discontinued operations - diluted	\$ —	\$ (0.17)	\$ —	\$ (0.22)
Net income per share - diluted	\$ 0.56	\$ 0.11	\$ 0.87	\$ 0.30
Net cash provided by (used in) operating activities	\$ 60	\$ (113)	\$ 318	\$ 57

(In millions)	As Of	
	October 1, 2021	April 2, 2021
Cash, cash equivalents and short-term investments	\$ 1,541	\$ 951
Contract liabilities	\$ 1,213	\$ 1,265

Below are our financial highlights for the second quarter of fiscal 2022, compared to the corresponding period in the prior year:

- Net revenues increased \$66 million, due to higher sales in both our consumer security products and our identity and information protection products. This was driven by an increase in our direct customer count year-over-year and revenue attributable to Avira, which was acquired during the fourth quarter of fiscal 2021.
- Operating income increased \$57 million, primarily due to the increase in revenue, partially offset by an increase in related cost of revenue, and the decrease in restructuring costs for which the related activities were completed in fiscal 2021 and continued general and administrative efficiencies. The increase was also partially offset by our investment in advertising during fiscal 2022.
- Income (loss) from continuing operations increased \$167 million, primarily due to the increase in operating income partially offset by an increase in income tax expense.
- Income (loss) from discontinued operations, net of tax, decreased from a loss of \$102 million, primarily due to the completion of the discontinued operations activities during fiscal 2021.
- Net income increased \$269 million and net income per share increased \$0.45, primarily due to the increase in income from continuing operations discussed above, partially offset by the \$35 million increase in income tax expense.

Below are our financial highlights for the first six months of fiscal 2022, compared to the corresponding period in the prior year:

- Net revenues increased \$138 million, due to higher sales in both our consumer security products and our identity and information protection products. This was driven by an increase in our direct customer count year-over-year and revenue attributable to Avira, which was acquired during the fourth quarter of fiscal 2021.
- Operating income increased \$224 million, primarily due to the increase in revenue, partially offset by an increase in related cost of revenue, the decrease in restructuring costs for which the related activities were completed in fiscal 2021 and continued general and administrative efficiencies. The increase was also partially offset by our investment in advertising during fiscal 2022.
- Income (loss) from continuing operations increased \$199 million, primarily due to the increase in operating income partially offset by an increase in income tax expense.
- Income (loss) from discontinued operations, net of tax, decreased from a loss of \$133 million, primarily due to the completion of the discontinued operations activities during fiscal 2021.
- Net income increased \$332 million and net income per share increased \$0.57, primarily due to the increase in income from continuing operations discussed above, partially offset by the 156 million increase in income tax expense.
- Cash, cash equivalents and short-term investments increased by \$590 million compared to April 2, 2021, primarily due to cash generated by operations during the first six months of fiscal 2022 and proceeds from sale of certain Mountain View, California properties.
- Contract liabilities were relatively flat compared to April 2, 2021.

#### **Proposed Merger with Avast**

On August 10, 2021, we announced a transaction under which we intend to acquire the entire issued and to be issued ordinary share capital of Avast plc, a public company incorporated in England and Wales and a global leader of digital security and privacy headquartered in Prague, Czech Republic (Avast and such transaction, the Proposed Merger). The Proposed Merger will be implemented by means of a court-sanctioned scheme of arrangement under the UK Companies Act 2006, as amended (the Scheme), and remains subject to a number of conditions. Under the terms of the Proposed Merger, Avast shareholders will be entitled to elect to receive, for each ordinary share of Avast held, in respect of their entire holding of Avast shares, either: (i) \$7.61 in cash and 0.0302 of a new share of our common stock (such option, the Majority Cash Option); or (ii) \$2.37 in cash and 0.1937 of a new share of our common stock (such option, the Majority Stock Option). The estimated purchase price range, based on our undisturbed closing share price of \$27.20 on July, 13 2021, for the Avast shares under the Proposed Merger is \$8.1 billion to \$8.6 billion, depending on the Avast shareholders elections. Each of the directors of Avast who holds shares has undertaken to elect for the Majority Stock Option in respect of their entire beneficial holdings of Avast shares. We plan to finance the Proposed Merger with existing cash, cash to be generated by operations and new debt financing.

In conjunction with the Proposed Merger, on August 10, 2021, we entered into an agreement (as amended, the Interim Facilities Agreement) with certain financial institutions, in which they agreed to provide us with (i) a \$3,600 million term loan interim facility B (Interim Facility B), (ii) \$750 million term loan interim facility A1 (Interim Facility A1) and \$3,500 million term loan interim facility A2 (Interim Facility A2), and (iii) a \$1,500 million interim revolving facility (Interim Revolving Facility) (collectively, the Interim Facilities) and a commitment letter (as amended, the Commitment Letter) to finance the cash consideration payable in connection with the Proposed Merger. The Interim Facilities will be financed by a syndicate of lenders led by Bank of America, N.A. and Wells Fargo Bank N.A. The Interim Facilities Agreement contains, and any definitive financing documentation entered into in connection with the Commitment Letter will contain, customary representations and warranties, events of default and covenants for transactions of this type. Definitive financing documentation entered into in connection with the Commitment Letter will replace the existing credit facility agreement upon the close of the transactions contemplated thereby.

In conjunction with the Proposed Merger, on August 10, 2021, we entered into a Co-operation Agreement (the Co-operation Agreement) with Nitro Bidco Limited, our wholly-owned subsidiary (Bidco), and Avast, pursuant to which we and Bidco agreed to, among other things, use all reasonable endeavors for the purposes of obtaining any regulatory authorizations which are required to implement the Proposed Merger, and we, Bidco and Avast agreed to cooperate with each other in preparing required transaction documents and certain other matters in connection with the Proposed Merger. The Co-operation Agreement also contains certain termination rights. The Co-operation Agreement also provides that, subject to certain exceptions, in connection with a failure to satisfy specified events, conditions or regulatory approvals, we may be required to pay Avast a break fee ranging from \$100 million to \$300 million.

The Proposed Merger has been approved by our Board of Directors, the Board of Directors of Avast and our shareholders. The Proposed Merger is subject to approval by the Avast shareholders. The Proposed Merger is expected to close by mid-calendar year 2022, subject to regulatory approvals and the satisfaction or waiver of other customary closing conditions.

#### **COVID-19 UPDATE**

The COVID-19 pandemic is having widespread, rapidly evolving and unpredictable impacts on global society, economies, financial markets and business practices. To protect the health and well-being of our employees, partners and third-party service providers, we implemented a work-from-home requirement for most employees, established site-specific COVID-19 prevention protocols, made substantial modifications to employee travel policies and cancelled or shifted our conferences and other marketing events to virtual-only. We continue to monitor the situation and plan to adjust our current policies as recommendations and public health guidance is changing. To date, we have not seen any meaningful negative impact on our customer success efforts, sales and marketing efforts or employee productivity. Nevertheless, as employees, partners or third-party services providers return to work during the COVID-19 pandemic, the risk of inadvertent transmission of COVID-19 through human contact could still occur and result in litigation.

The U.S. and global economies have experienced a recession due to the economic impacts of the COVID-19 pandemic. Although we did not experience a material increase in cancellations by customers or a material reduction in our retention rate in 2021, we may experience such an increase or reduction in the future, especially in the event of a prolonged recession as a result of the COVID-19 pandemic. A prolonged recession could adversely affect demand for our offerings, retention rates and harm our business and results of operations, particularly in light of the fact that our solutions are discretionary purchases and thus may be more susceptible to macroeconomic pressures, as well impact the value of our common stock, ability to refinance our debt and our access to capital.

The duration and extent of the impact from the COVID-19 pandemic depends on future developments that cannot be accurately forecasted at this time, such as the severity and transmission rate of new variants of the disease, the extent, effectiveness and acceptance of containment actions, such as vaccination programs, and the impact of these and other factors on our employees, customers, partners and third-party service providers. For more information on the risks associated with the COVID-19 pandemic, please see "Risk Factors" in Part II, Item 1A below.

#### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The preparation of our Condensed Consolidated Financial Statements and related notes in accordance with generally accepted accounting principles in the U.S. requires us to make estimates, including judgments and assumptions that affect the reported amounts of assets, liabilities, revenue, and expenses, and related disclosure of contingent assets and liabilities. We have based our estimates on historical experience and on various assumptions that we believe to be reasonable under the circumstances. We evaluate our estimates on a regular basis and make changes accordingly. Management believes that the accounting estimates employed and the resulting amounts are reasonable; however, actual results may differ from these estimates. Making estimates and judgments about future events is inherently unpredictable and is subject to significant uncertainties, some of which are beyond our control. Should any of these estimates and assumptions change or prove to have been incorrect, it could have a material impact on our results of operations, financial position and cash flows.

Our critical accounting policies and estimates were disclosed in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the fiscal year ended April 2, 2021. There have been no material changes in the matters for which we make critical accounting estimates in the preparation of our Condensed Consolidated Financial Statements during the six months ended October 1, 2021.

## RESULTS OF OPERATIONS

The following table sets forth our Condensed Consolidated Statements of Operations data as a percentage of net revenues for the periods indicated:

	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Net revenues	100 %	100 %	100 %	100 %
Cost of revenues	14	14	15	14
Gross profit	86	86	85	86
Operating expenses:				
Sales and marketing	22	23	22	23
Research and development	10	10	10	10
General and administrative	9	11	8	10
Amortization of intangible assets	3	3	3	3
Restructuring, transition and other costs	1	2	1	11
Total operating expenses	44	49	44	58
Operating income	41	37	42	28
Interest expense	(4)	(6)	(5)	(6)
Other income (expense), net	26	6	13	5
Income (loss) from continuing operations before income taxes	63	37	50	27
Income tax expense (benefit)	14	10	12	1
Income (loss) from continuing operations	48	27	37	25
Income (loss) from discontinued operations	—	(16)	—	(11)
Net income	48 %	10 %	37 %	15 %

Note: Percentages may not add due to rounding.

### Net revenues

(In millions, except for percentages)	Three Months Ended			Six Months Ended		
	October 1, 2021	October 2, 2020	Change in %	October 1, 2021	October 2, 2020	Change in %
Net revenues	\$ 692	\$ 626	11 %	\$ 1,378	\$ 1,240	11 %

#### Three Months Ended October 1, 2021 Compared with Three Months Ended October 2, 2020

Net revenues increased \$66 million, due to a \$45 million increase in sales of our consumer security products and a \$21 million increase in sales of our identity and information protection products. This was driven by an increase in our direct customer count year-over-year and revenue attributable to Avira, which was acquired during the fourth quarter of fiscal 2021.

#### Six Months Ended October 1, 2021 Compared with Six Months Ended October 2, 2020

Net revenues increased \$138 million, due to a \$94 million increase in sales of our consumer security products and a \$44 million increase in sales of our identity and information protection products. This was driven by an increase in our direct customer count year-over-year and revenue attributable to Avira, which was acquired during the fourth quarter of fiscal 2021.

#### Performance Metrics

We regularly monitor a number of metrics in order to measure our current performance and estimate our future performance. Our metrics may be calculated in a manner different than similar metrics used by other companies.

The following table summarizes supplemental key performance metrics:

(In millions, except for per user amounts)	Three Months Ended	
	October 1, 2021	October 2, 2020
Direct customer revenues <sup>(1)</sup>	\$ 616	\$ 563
Partner revenues	\$ 79	\$ 63
Average direct customer count	23.2	20.6
Direct customer count (at quarter end)	23.3	20.7
Direct average revenue per user (ARPU)	\$ 8.85	\$ 9.10

(1) Direct customer revenues during the three months ended October 1, 2021 excludes a \$3 million reduction of revenue from a contract liability purchase accounting adjustment. We believe that eliminating the impact of this adjustment improves the comparability of revenues between periods. In addition, although the adjustment amounts will never be recognized in our GAAP financial statements, we do not expect the acquisitions to affect the future renewal rates of revenues excluded by the adjustments.

We define direct customer revenues as revenues from sales of our consumer solutions to direct customers, which we define as active paid users who have a direct billing relationship with the Company at the end of the reported period. We exclude users on free trials and users who have indirectly purchased our product or services through partners unless such users convert or renew their subscription directly with us.

Average direct customer count presents the average of the total number of direct customers at the beginning and end of the fiscal quarter.

ARPU is calculated as estimated direct customer revenues for the period divided by the average direct customer count for the same period, expressed as a monthly figure. Non-GAAP estimated direct customer revenues and ARPU have limitations as analytical tools and should not be considered in isolation or as a substitute for GAAP estimated direct customer revenues or other GAAP measures. We monitor ARPU because it helps us understand the rate at which we are monetizing our consumer customer base.

#### Net revenues by geographical region

	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Americas	70 %	72 %	70 %	72 %
EMEA	18 %	16 %	18 %	16 %
APJ	12 %	12 %	12 %	12 %

The Americas include the U.S., Canada and Latin America; EMEA includes Europe, the Middle East and Africa; APJ includes Asia Pacific and Japan.

Percentage of revenue by geographic region in the three and six months ended October 1, 2021 remains primarily in the Americas but is beginning to shift into the international markets, which is consistent with our stated strategy.

#### Cost of revenues

(In millions, except for percentages)	Three Months Ended			Six Months Ended		
	October 1, 2021	October 2, 2020	Change in %	October 1, 2021	October 2, 2020	Change in %
Cost of revenues	\$ 100	\$ 90	11 %	\$ 202	\$ 176	15 %

#### Three Months Ended October 1, 2021 Compared with Three Months Ended October 2, 2020

Our cost of revenues increased \$10 million, primarily due to higher revenue share costs, payment processing fees and technical support costs associated with year-over-year business growth.

#### Six Months Ended October 1, 2021 Compared with Six Months Ended October 2, 2020

Our cost of revenues increased \$26 million, primarily due to higher revenue share costs, payment processing fees and technical support costs associated with year-over-year business growth.

**Operating expenses**

(In millions, except for percentages)	Three Months Ended			Six Months Ended		
	October 1, 2021	October 2, 2020	Change in %	October 1, 2021	October 2, 2020	Change in %
Sales and marketing	\$ 150	\$ 143	5 %	\$ 306	\$ 288	6 %
Research and development	66	63	5 %	134	128	5 %
General and administrative	63	68	(7) %	108	121	(11) %
Amortization of intangible assets	21	18	17 %	42	36	17 %
Restructuring and other costs	5	14	(64) %	12	141	(91) %
Total operating expenses	\$ 305	\$ 306	— %	\$ 602	\$ 714	(16) %

**Three Months Ended October 1, 2021 Compared with Three Months Ended October 2, 2020**

Sales and marketing expense increased \$7 million, primarily due to a \$17 million increase in advertising and promotional expenses as a result of increased investment in advertising. This is partially offset by a \$6 million decrease in IT and related support costs from corporate restructuring and cost reduction efforts in fiscal 2021.

Research and development expense increased \$3 million, primarily due to an increase in compensation and benefits as a result of the Avira acquisition.

General and administrative expense decreased \$5 million, primarily due to IT asset restructuring and write-offs in connection with our November 2019 restructuring plan (the November 2019 Plan) as well as a decrease in outside services.

Amortization of intangible assets increased by \$3 million as a result of the Avira acquisition.

Restructuring and other costs decreased \$9 million, in connection with the November 2019 Plan, which was substantially completed in the second quarter of fiscal 2021. See Note 12 of the Notes to the Condensed Consolidated Financial Statements for details of the fiscal 2021 restructuring activities.

**Six Months Ended October 1, 2021 Compared with Six Months Ended October 2, 2020**

Sales and marketing expense increased \$18 million, primarily due to a \$36 million increase in advertising and promotional expenses as a result of increased investment in advertising. This is partially offset by a \$14 million decrease in IT costs from corporate restructuring and cost reduction efforts in fiscal 2021.

Research and development expense increased \$6 million, primarily due to a \$18 million increase in compensation and benefits primarily as a result of the Avira acquisition. This partially offset by a \$8 million decrease in shared facility and IT costs.

General and administrative expense decreased \$13 million, primarily due to IT asset restructuring and write-offs in connection with our November 2019 restructuring plan (the November 2019 Plan) as well as a decrease in outside services and compensation and benefits.

Amortization of intangible assets increased by \$6 million as a result of the Avira acquisition.

Restructuring and other costs decreased \$129 million, in connection with the November 2019 Plan, which was substantially completed in the second quarter of fiscal 2021. See Note 12 of the Notes to the Condensed Consolidated Financial Statements for details of the fiscal 2021 restructuring activities.

**Non-operating income (expense), net**

(In millions)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Interest expense	\$ (31)	\$ (37)	\$ (63)	\$ (77)
Interest income	—	1	—	3
Foreign exchange gain (loss)	1	—	2	1
Gain (loss) on early extinguishment of debt	—	—	(5)	20
Gain on sale of property	175	35	175	35
Transition service expense, net	—	(1)	—	(9)
Other	1	3	2	7
Total non-operating income (expense), net	\$ 146	\$ 1	\$ 111	\$ (20)

**Three Months Ended October 1, 2021 Compared with Three Months Ended October 2, 2020**

Non-operating income (expense), net, increased by \$145 million in expense, primarily due to a \$175 million gain on the sale of certain land and buildings in Mountain View, California during the second quarter of fiscal 2022 compared to the gain on sale of our Culver City property in the second quarter of fiscal 2021.

**Six Months Ended October 1, 2021 Compared with Six Months Ended October 2, 2020**

Non-operating income (expense), net, increased by \$131 million in expense, primarily due to a \$175 million gain on the sale of certain land and buildings in Mountain View during the second quarter of fiscal 2022 compared to the gain on sale of our Culver City property in the second quarter of fiscal 2021. This is partially offset by the absence of gain on early extinguishment of debt of \$20 million during the first quarter of fiscal 2021, which was partially offset by a \$3 million loss on the amendment and extension of our credit facility and a \$2 million loss on early extinguishment of our \$250 million New 2.5% Convertible Notes during the first quarter of fiscal 2022.

**Provision for income taxes**

(In millions, except for percentages)	Three Months Ended		Six Months Ended	
	October 1, 2021	October 2, 2020	October 1, 2021	October 2, 2020
Income (loss) from continuing operations before income taxes	\$ 433	\$ 231	\$ 685	\$ 330
Income tax expense (benefit)	\$ 100	\$ 65	\$ 171	\$ 15
Effective tax rate	23 %	28 %	25 %	5 %

Our effective tax rate for income for the three and six months ended October 1, 2021 differs from the federal statutory income tax rate primarily due to state taxes and U.S. taxation on foreign earnings.

Our effective tax rate for the three and six months ended October 2, 2020 differs from the federal statutory income tax rate primarily due to various permanent differences, foreign return to provision adjustments, and state taxes, partially offset by the benefits of lower-tax international earnings and the research and development tax credit. In addition, for the six months ended October 2, 2020, we recorded a tax benefit related to a favorable tax ruling in Japan.

We are a U.S.-based multinational company subject to tax in multiple U.S. and international tax jurisdictions. Our results of operations would be adversely affected to the extent that our geographical mix of income becomes more weighted toward jurisdictions with higher tax rates and would be favorably affected to the extent the relative geographic mix shifts to lower tax jurisdictions. Any change in our mix of earnings is dependent upon many factors and therefore, is difficult to predict.

The timing of the resolution of income tax examinations is highly uncertain and the amounts ultimately paid, if any, upon resolution of the issues raised by the taxing authorities may differ materially from the amounts accrued for each year. Given the potential resolution of uncertain tax positions involves multiple tax periods and jurisdictions, we are unable to accurately estimate when these unrecognized tax benefits will be realized or released. However, it is reasonably possible that there could be significant changes to our unrecognized tax benefits in the next 12 months.

We continue to monitor the progress of ongoing income tax controversies and the impact, if any, of the expected expiration of the statute of limitations in various taxing jurisdictions.

**LIQUIDITY, CAPITAL RESOURCES AND CASH REQUIREMENTS****Liquidity and Capital Resources**

We have historically relied on cash generated from operations, borrowings under credit facilities, issuances of debt and proceeds from divestitures for our liquidity needs.

Our principal cash requirements are primarily to meet our working capital needs, support on-going business activities, including payment of taxes and cash dividends, funding capital expenditures, servicing existing debt, repurchasing shares of our common stock and investing in business acquisitions and mergers.

Our capital allocation strategy is to balance driving stockholder returns, managing financial risk and preserving our flexibility to pursue strategic options, including acquisitions and mergers. Historically, this has included a quarterly cash dividend, the repayment of debt and the repurchase of shares of our common stock.

**Cash and cash equivalents**

As of October 1, 2021, we had cash, cash equivalents and short-term investments of \$1,541 million, of which \$538 million was held by our foreign subsidiaries. Our cash, cash equivalents and short-term investments are managed with the objective to preserve principal, maintain liquidity and generate investment returns. The participation exemption system under current U.S. federal tax regulations generally allows us to make distributions of non-U.S. earnings to the U.S. without incurring additional U.S. federal tax, however these distributions may be subject to applicable state or foreign taxes.

**Debt**

We have an undrawn revolving credit facility of \$1 billion, which expires in May 2026.

On May 7, 2021, we entered into the first amendment to our credit agreement (the First Amendment), which provided for an incremental increase under the Initial Term Loan, and extended the maturity date of the Initial Term Loan, the Delayed Draw Term Loan, and revolving credit facility from November 2024 to May 2026. We borrowed \$525 million under the First Amendment of

our Initial Term Loan. For additional discussion on the amendment, see Note 10 of the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

On May 20, 2021, we settled the \$250 million principal and conversion rights of our New 2.5% Convertible Notes in cash. The aggregate settlement amount of \$364 million was based on \$24.40 per underlying share into which the New 2.5% Convertible Notes were convertible. In addition, we paid \$1 million of accrued and unpaid interest through the date of settlement and \$1 million of cash dividends that we declared on May 10, 2021.

#### **Proposed Merger with Avast**

On August 10, 2021, the Company announced a transaction under which we intend to acquire the entire issued and to be issued ordinary share capital of Avast plc, a public company incorporated in England and Wales and a global leader of digital security and privacy headquartered in Prague, Czech Republic (Avast and such transaction, the Proposed Merger). The estimated purchase price range, based on our undisturbed closing share price of \$27.20 on July, 13 2021, for the Avast shares under the Proposed Merger is \$8.1 billion to \$8.6 billion, depending on the Avast shareholder elections. In conjunction with the Proposed Merger, we and certain financial institution parties entered into an Interim Facilities Agreement, under which Bank of America, N.A. and Wells Fargo Bank N.A., as interim lenders, agreed to provide us with certain term loan and revolving facilities in order to finance the cash consideration payable and based on the terms and conditions set forth in a commitment letter. The Interim Facilities Agreement includes (i) a \$3,600 million term loan interim facility B (Interim Facility B), (ii) \$750 million term loan interim facility A1 (Interim Facility A1) and \$3,500 million term loan interim facility A2 (Interim Facility A2), and (iii) a \$1,500 million interim revolving facility (Interim Revolving Facility) which, on or before the final repayment date, are to be repaid/replaced in full by loans made under the definitive financing documentation for the Facilities Agreement. The obligations under the Facilities Agreement will be guaranteed, jointly and severally, by all of our present and future domestic subsidiaries, with certain exceptions, as applicable. The Interim Facilities Agreement will replace the existing credit facility agreement upon the close of the transaction.

#### **Sale of certain assets**

On July 14, 2021, we completed the sale of certain land and buildings in Mountain View, California for cash consideration of \$355 million, net of selling costs.

#### **Cash flows**

The following summarizes our cash flow activities:

(In millions)	Six Months Ended	
	October 1, 2021	October 2, 2020
Net cash provided by (used in):		
Operating activities	\$ 318	\$ 57
Investing activities	\$ 313	\$ 157
Financing activities	\$ (33)	\$ (1,391)

See Note 7 of the Notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for our supplemental cash flow information.

#### **Cash from operating activities**

Our cash flows provided by operating activities increased by \$261 million, primarily due to higher profit before taxes adjusted by non-cash items and a decrease in tax payments compared to the first six months of fiscal 2021.

#### **Cash from investing activities**

Our cash flows provided by investing activities increased \$156 million, primarily due to proceeds from the sale of certain Mountain View, California properties, partially offset by payment for the business acquisition and a decrease in proceeds from maturities and sales of short-term investments.

#### **Cash from financing activities**

Our cash flows used in financing activities decreased \$1,358 million, primarily due to \$512 million of proceeds from the issuance of our Initial Term Loan and decreases in repayments of debt and payments of dividends and dividend equivalents. The first six months of fiscal 2022 reflects the settlement of our New 2.5% Convertible Notes of \$364 million and payment of dividends and dividend equivalents of \$157 million, compared to the settlement of our 2.0% Convertible Notes and repayment of our 4.2% Senior Notes of \$1,929 million and payment of dividends and dividend equivalents of \$187 million during the first six months of fiscal 2021. Dividend equivalents paid during the first six months of fiscal 2021 included a larger portion of awards released that were entitled to the special \$12 dividend declared in fiscal 2020.

## Cash Requirements

*Debt.* As of October 1, 2021, our total outstanding principal amount of indebtedness is summarized as follows. See Note 10 of the Notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for further information on our debt.

(In millions)	October 1, 2021
Term Loans	\$ 1,732
Senior Notes	1,500
Convertible Senior Notes	625
Mortgage Loans	9
Total debt	\$ 3,866

*Debt covenant compliance.* The credit agreement we entered into in November 2019, which was amended and extended through May 2026 on May 7, 2021, contains customary representations and warranties, non-financial covenants for financial reporting and affirmative and negative covenants, including compliance with specified financial ratios. As of October 1, 2021, we were in compliance with all debt covenants. See Note 10 of the Notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for further information regarding financial ratios and debt covenant compliance.

*Dividends.* On November 4, 2021, we announced the declaration of a cash dividend of \$0.125 per share of common stock to be paid in December 2021. Any future dividends and dividend equivalents will be subject to the approval of our Board of Directors.

*Stock repurchases.* Under our stock repurchase program, we may purchase shares of our outstanding common stock through accelerated stock repurchase transactions, open market transactions (including through trading plans intended to qualify under Rule 10b5-1 under the Exchange Act) and privately-negotiated transactions. On May 4, 2021, our Board of Directors approved an incremental share repurchase authorization of \$1,500 million. No shares were repurchased during the six months ended October 1, 2021. As of October 1, 2021, the remaining balance of our stock repurchase authorization was \$1,774 million and does not have an expiration date. The timing and actual number of shares repurchased will depend on a variety of factors, including price, general business and market conditions and other investment opportunities.

*Restructuring.* Under our restructuring plans approved by our Board of Directors in December 2020, we have incurred cash expenditures primarily for severance and termination benefits. As of October 1, 2021, we estimate remaining costs of up to \$3 million in connection with the December 2020 Plan. During the six months ended October 1, 2021, we made \$7 million in cash payments related to the December 2020 Plan. Actions under the December 2020 Plan are expected to be completed in fiscal 2022. See Note 12 of the Notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for further cash flow information associated with our restructuring activities.

*Contractual obligations.* Our principal commitments consist of principal and interest payments related to our debt instruments, obligations under our purchase agreements, repatriation tax payments under the Tax Cuts and Jobs Acts and obligations under various non-cancellable leases. Due to the uncertainty with respect to the timing of future cash flows associated with our unrecognized tax benefits and other long-term taxes as of October 1, 2021, we are unable to make reasonably reliable estimates of the period of cash settlement with the respective taxing authorities. Therefore, \$571 million in long-term income taxes payable has been excluded from our quarterly review of timing of contractual obligations.

Commitments related to the principal payments of our debt instruments increased \$246 million from our Annual Report on Form 10-K for the fiscal year ended April 2, 2021 primarily due to additional borrowings under our Initial Term Loan, partially offset by the repayment of our New 2.5% Convertible Notes. In addition, commitments related to repatriation tax payments under the Tax Cuts and Jobs Acts decreased \$88 million from our fiscal year ended April 2, 2021 due to adjustments and payments made during the six months ended October 1, 2021. There have been no other material changes, outside the ordinary course of business, to the contractual obligations reported in our Annual Report. For additional information about our debt obligations and certain other contingencies, see Note 10 and Note 18, respectively, of the Notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

*Business Combinations.* Under the terms of the Proposed Merger, we expect to pay a purchase price for the Avast shares ranging from \$8.1 billion to \$8.6 billion upon the completion of the transaction in mid-calendar year 2022. In conjunction with the Proposed Merger, we have secured debt under the Interim Facilities which will be available upon the close of the transaction. If the Proposed Merger is completed, our debt obligations will include principal and interest payments related to these credit facilities. See Note 4 of the Notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for further information regarding this business combination and the related debt instruments.

Based on past performance and current expectations, we believe that our existing cash and cash equivalents, together with cash generated from operations and amounts available under our credit facility, will be sufficient to meet our working capital needs and support on-going business activities through at least the next 12 months and to meet our known long-term contractual obligations. We plan to finance the cash consideration payable to Avast primarily with borrowings under our Interim Facilities. We believe that our existing cash and cash to be generated by operations, along with amounts available under the new credit facility, will satisfy our long-term cash requirements for this transaction. However, our future liquidity and capital requirements may vary materially from those as of October 1, 2021 depending on several factors, including, but not limited to, economic conditions; the

expansion of sales and marketing activities; the costs to acquire or invest in businesses; and the risks and uncertainties discussed in “Risk Factors” in Part II, Item 1A below.

#### **Indemnifications**

In the ordinary course of business, we may provide indemnifications of varying scope and terms to customers, vendors, lessors, business partners, subsidiaries and other parties with respect to certain matters, including, but not limited to, losses arising out of our breach of agreements or representations and warranties made by us. In connection with the sale of Veritas and the sale of our Enterprise Security business to Broadcom, we assigned several leases to Veritas Technologies LLC or Broadcom and/or their related subsidiaries. See Note 18 of the Notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for further information on our indemnifications.

#### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

There have been no significant changes to our market risk exposures during the first six months of fiscal 2022, as compared to those discussed in Quantitative and Qualitative Disclosures About Market Risk, set forth in Part II, Item 7A, of our Annual Report on Form 10-K for the fiscal year ended April 2, 2021.

#### **Item 4. Controls and Procedures**

##### **(a) Evaluation of Disclosure Controls and Procedures**

The SEC defines the term “disclosure controls and procedures” to mean a company’s controls and other procedures that are designed to ensure that information required to be disclosed in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported, within the time periods specified in the SEC’s rules and forms. “Disclosure controls and procedures” include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer’s management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Our disclosure controls and procedures are designed to provide reasonable assurance that such information is accumulated and communicated to our management. Our management (with the participation of our Chief Executive Officer and Chief Financial Officer) has conducted an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act). Based on such evaluation, our Chief Executive Officer and our Chief Financial Officer have concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of the end of the period covered by this report.

##### **(b) Changes in Internal Control over Financial Reporting**

There were no changes in our internal controls over financial reporting or in other factors during the second quarter of fiscal 2022, that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

##### **(c) Limitations on Effectiveness of Controls**

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Information with respect to this Item may be found under the heading "Litigation contingencies" in Note 18 of the Notes to the Condensed Consolidated Financial Statements in this Form 10-Q, which information is incorporated herein by reference.

### Item 1A. Risk Factors

A description of the risk factors associated with our business is set forth below. The list is not exhaustive, and you should carefully consider these risks and uncertainties before investing in our common stock.

#### COVID-19 RISKS

***The COVID-19 pandemic has affected how we are operating our business, and the duration and extent to which this will impact our future results of operations and overall financial performance remains uncertain.***

The COVID-19 pandemic is having widespread, rapidly evolving, and unpredictable impacts on global society, economies, financial markets, and business practices. To protect the health and well-being of our employees, partners and third-party service providers, we have implemented a work-from-home requirement for most employees until further notice, established site-specific COVID-19 prevention protocols, made substantial modifications to employee travel policies, and cancelled or shifted our conferences and other marketing events to virtual-only for the foreseeable future. We continue to monitor the situation and will adjust our current policies as recommendations and public health guidance changes. To date, we have not seen any meaningful negative impact on our customer success efforts, sales and marketing efforts, or employee productivity. Nevertheless, as employees, partners or third-party services providers return to work during the COVID-19 pandemic, the risk of inadvertent transmission of COVID-19 through human contact could still occur and result in litigation.

The U.S. and global economies have experienced a recession due to the economic impacts of the COVID-19 pandemic. Although we did not experience a material increase in cancellations by customers or a material reduction in our retention rate in fiscal 2021 or in the first quarter of fiscal 2022, we may experience such an increase or reduction in the future, especially in the event of a prolonged recession as a result of the COVID-19 pandemic. A prolonged recession could adversely affect demand for our offerings, retention rates and harm our business and results of operations, particularly in light of the fact that our solutions are discretionary purchases and thus may be more susceptible to macroeconomic pressures, as well impact the value of our common stock, ability to refinance our debt, and our access to capital.

The duration and extent of the impact from the COVID-19 pandemic depends on future developments that cannot be accurately forecasted at this time, such as the severity and transmission rate of new variants of the disease, the extent, effectiveness and acceptance of containment actions, such as vaccination programs, and the impact of these and other factors on our employees, customers, partners and third-party service providers. If we are not able to respond to and manage the impact of such events effectively and if the macroeconomic conditions of the general economy or the industries in which we operate do not improve, or deteriorate further, our business, operating results, financial condition and cash flows could be adversely affected.

#### RISKS RELATED TO OUR BUSINESS STRATEGY AND INDUSTRY

***If we are unable to develop new and enhanced solutions, or if we are unable to continually improve the performance, features, and reliability of our existing solutions, our business and operating results could be adversely affected.***

Our future success depends on our ability to effectively respond to evolving threats to consumers, as well as competitive technological developments and industry changes, by developing or introducing new and enhanced solutions on a timely basis.

We have in the past incurred, and will continue to incur, significant research and development expenses as we focus on organic growth through internal innovation. We believe that we also must continue to dedicate a significant amount of resources to our research and development efforts to decrease our reliance on third parties. If we do not achieve the benefits anticipated from these investments, or if the achievement of these benefits is delayed, our operating results may be adversely affected. Additionally, we must continually address the challenges of dynamic and accelerating market trends and competitive developments. Customers may require features and capabilities that our current solutions do not have. Our failure to develop new solutions and improve our existing solutions to satisfy customer preferences and effectively compete with other market offerings in a timely and cost-effective manner may harm our ability to retain our customers and attract new customers. A loss of customers would adversely impact our business and operating results.

The development and introduction of new solutions involve a significant commitment of time and resources and are subject to a number of risks and challenges including but not limited to:

- Lengthy development cycles;
- Evolving industry and regulatory standards and technological developments by our competitors and customers;
- Rapidly changing customer preferences;
- Evolving platforms, operating systems, and hardware products, such as mobile devices;
- Product and service interoperability challenges with customer's technology and third-party vendors;
- The integration of products and solutions from acquired companies;

- Entering into new or unproven markets; and
- Executing new product and service strategies.

In addition, third parties, including operating systems and internet browser companies, may take steps to limit the interoperability of our solutions with their own products and services, in some cases to promote their own offerings. This could delay the development of our solutions or our solutions may be unable to operate effectively. This could also result in decreased demand for our solutions, decreased revenue, and harm to our reputation, and adversely affect our business, financial condition, results of operations, and cash flows.

If we are not successful in managing these risks and challenges, or if our new or improved solutions are not technologically competitive or do not achieve market acceptance, our business and operating results could be adversely affected.

***We operate in a highly competitive environment, and our competitors may gain market share in the markets for our solutions.***

We operate in intensely competitive markets that experience frequent technological developments, changes in industry and regulatory standards, changes in customer requirements and preferences, and frequent new product introductions and improvements. If we are unable to anticipate or react to these continually evolving conditions, we could lose market share and experience a decline in our revenues. To compete successfully, we must maintain an innovative research and development effort to develop new solutions and enhance our existing solutions, effectively adapt to changes in the technology or product rights held by our competitors as well as the ways our information is accessed, used and stored by our customers, and appropriately respond to competitive strategies.

Our competitors include software vendors and operating system providers that offer solutions that directly compete with our offerings. We face growing competition from other technology companies, as well as from companies in the identity threat protection space such as credit bureaus. Many of our competitors are increasingly developing and incorporating into their products data protection software and other competing products, often free of charge, that compete at some level with our offerings. Our competitive position could be adversely affected to the extent that our customers perceive the functionality incorporated into these products as replacing the need for our solutions. We face additional risk that these products could limit the operability of our solutions for our customers. Some of our competitors have greater financial, technical, marketing, or other resources than we do and consequently, may have the ability to influence customers to purchase their products instead of ours, including through investing more in internal innovation than we can. Further consolidation within our industry or other changes in the competitive environment, such as greater vertical integration from key computing and operating system suppliers could result in larger competitors that compete more directly with us. We also face competition from many smaller companies that specialize in particular segments of the market in which we compete.

In addition to competing with these vendors directly for sales to end-users of our solutions, we compete with them for the opportunity to have our solutions bundled with the offerings of our strategic partners, such as computer hardware original equipment manufacturers (OEMs) and internet service providers (ISPs) and operating systems. Our competitors could gain market share from us if any of these strategic partners replace our solutions with those of our competitors or if these partners more actively promote our competitors' solutions than our own. In addition, software vendors who have bundled our solutions with theirs may choose to bundle their solutions with their own or other vendors' solutions or may limit our access to standard interfaces and inhibit our ability to develop solutions for their platform. In the future, further product development by these vendors could cause our solutions to become redundant, which could significantly impact our sales and operating results.

***We may need to change our pricing models to compete successfully.***

The intense competition we face, in addition to general and economic business conditions, can put pressure on us to change our prices. If our competitors offer deep discounts on certain solutions or provide offerings, or offer free introductory products (freemium products) that compete with ours, we may need to lower prices or offer similar freemium products in order to compete successfully. Similarly, if external factors require us to raise our prices, our ability to acquire new customers and retain existing customers may be diminished. Any such changes may reduce revenue and margins and could adversely affect our financial results.

Additionally, our business may be affected by changes in the macroeconomic environment. Our solutions are discretionary purchases, and customers may reduce or eliminate their discretionary spending on our solutions during a difficult macroeconomic environment. Although we did not experience a material increase or reduction in cancellations by customers or a material reduction in our retention rate in fiscal 2021 or in the first quarter of fiscal 2022, we may experience such an increase or reduction in the future, especially in the event of a prolonged recession or a worsening of current conditions as a result of the COVID-19 pandemic. In addition, during a recession, consumers may experience a decline in their credit or disposable income, which may result in less demand for our solutions. As a result, we may have to lower our prices or make other changes to our pricing model to address these dynamics, any of which could adversely affect our business and financial results.

In addition, in January 2021, we acquired Germany-based Avira. Many of Avira's users are freemium subscribers, meaning they do not pay for its basic services. Much of our anticipated growth in connection with the Avira acquisition is attributable to converting Avira's freemium users to a paid subscription option. Numerous factors, however, may impede our ability to retain and convert these users into paying customers.

***If we fail to manage our sales and distribution channels effectively, or if our partners choose not to market and sell our solutions to their customers, our operating results could be adversely affected.***

A portion of our revenues is derived from sales through indirect channels, including, but not limited to, distributors that sell our products to end-users and other resellers, and OEM partners that incorporate our products into, or bundle our products with, their products. These channels involve a number of risks, including:

- Our resellers, distributors and OEMs are generally not subject to minimum sales requirements or any obligation to market our solutions to their customers;
- Our reseller and distributor agreements are generally nonexclusive and may be terminated at any time without cause and our OEM partners may terminate or renegotiate their arrangements with us and new terms may be less favorable due to competitive conditions in our markets and other factors;
- Our resellers, distributors and OEMs may encounter issues or have violations of applicable law or regulatory requirements or otherwise cause damage to our reputation through their actions;
- Our resellers and distributors frequently market and distribute competing solutions and may, from time to time, place greater emphasis on the sale of these competing solutions due to pricing, promotions, and other terms offered by our competitors;
- Any consolidation of electronics retailers can increase their negotiating power with respect to software providers such as us and any decline in the number of physical retailers could decrease the channels of distribution for us;
- The continued consolidation of online sales through a small number of larger channels has been increasing, which could reduce the channels available for online distribution of our solutions; and
- Sales through our partners are subject to changes in general economic conditions, strategic direction, competitive risks, and other issues that could result in a reduction of sales, or cause our partners to suffer financial difficulty which could delay payments to us, affecting our operating results.

If we fail to manage our sales and distribution channels successfully, these channels may conflict with one another or otherwise fail to perform as we anticipate, which could reduce our sales and increase our expenses as well as weaken our competitive position.

***Our revenue and operating results depend significantly on our ability to retain our existing customers, convert existing non-paying customers to paying customers, and add new customers.***

We generally sell our solutions to our customers on a monthly or annual subscription basis. Customers may choose not to renew their membership with us at any time. Renewing customers may require additional incentives to renew, may not renew for the same contract period, or may change their subscriptions. We therefore may be unable to retain our existing customers on the same or on more profitable terms, if at all. In addition, we may not be able to accurately predict or anticipate future trends in customer retention or effectively respond to such trends.

Our customer retention rates may decline or fluctuate due to a variety of factors, including the following:

- Our customers' levels of satisfaction or dissatisfaction with our solutions and the value they place on our solutions;
- The quality, breadth, and prices of our solutions;
- Our general reputation and events impacting that reputation;
- The services and related pricing offered by our competitors;
- Disruption by new services or changes in law or regulations that impact the need for efficacy of our products and services;
- Changes in auto-renewal regulations;
- Our customer service and responsiveness to the needs of our customers; and
- Changes in our target customers' spending levels as a result of general economic conditions or other factors.

Declining customer retention rates could cause our revenue to may grow more slowly than expected or decline; and our operating results, gross margins and business will be harmed.

***Our acquisitions and divestitures create special risks and challenges that could adversely affect our financial results.***

As part of our business strategy, we may acquire or divest businesses or assets. For example, in 2019 we completed the sale of certain of our enterprise security assets to Broadcom Inc. (the Broadcom sale) and in January 2021, we completed the acquisition of Avira. These activities can involve a number of risks and challenges, including:

- Complexity, time, and costs associated with managing these transactions, including the integration of acquired and the winding down of divested business operations, workforce, products, IT systems, and technologies;
- Challenges in retaining customers of acquired businesses, or providing the same level of service to existing customers with reduced resources;
- Diversion of management time and attention;

- Loss or termination of employees, including costs associated with the termination or replacement of those employees;
- Assumption of liabilities of the acquired and divested business or assets, including pending or future litigation, investigations or claims related to the acquired business or assets;
- The addition of acquisition-related debt;
- Difficulty in entering into or expanding in new markets or geographies;
- Increased or unexpected costs and working capital requirements;
- Dilution of stock ownership of existing stockholders;
- Unanticipated delays or failure to meet contractual obligations;
- Substantial accounting charges for acquisition-related costs, asset impairments, amortization of intangible assets, and higher levels of stock-based compensation expense; and
- Difficulty in realizing potential benefits, including cost savings and operational efficiencies, synergies and growth prospects from integrating acquired businesses.

Moreover, to be successful, large complex acquisitions depend on large-scale product, technology, and sales force integrations that are difficult to complete on a timely basis or at all and may be more susceptible to the special risks and challenges described above. Any of the foregoing, and other factors, could harm our ability to achieve anticipated levels of profitability or other financial benefits from our acquired or divested businesses, product lines or assets or to realize other anticipated benefits of divestitures or acquisitions.

***We may fail to consummate the Proposed Merger with Avast plc, may not consummate the Proposed Merger on the expected terms, or may not achieve the anticipated benefits.***

It is currently anticipated that the Proposed Merger will be consummated in mid-2022. Completion of the Proposed Merger is subject to, among other things, the receipt of approval from Avast's shareholders, regulatory approvals and other customary closing conditions for the acquisition of a UK public company, including the sanction of the UK's High Court. As a result, the possible timing and likelihood of completion are uncertain, and, accordingly, there can be no assurance that the Proposed Merger will be completed on the expected terms, on the anticipated schedule or at all. In addition, the success of the Proposed Merger will depend, in significant part, on our ability to successfully integrate Avast and its subsidiaries, grow the revenue of the combined company and realize the anticipated strategic benefits and synergies from the combination. We believe that the addition of Avast and its subsidiaries represents an attractive opportunity to create a new, industry leading consumer cyber safety business, leveraging the established brands, technical expertise and innovation of both groups to deliver substantial benefits to consumers, shareholders and other stakeholders. Achieving these goals requires growth of the revenue of the combined company and realization of the targeted synergies expected from the Proposed Merger. This growth and the anticipated benefits of the Proposed Merger may not be realized fully or at all, or may take longer to realize than we expect. Actual operating, technological, strategic and revenue opportunities, if achieved at all, may be less significant than we expect or may take longer to achieve than anticipated. If we are not able to achieve these objectives and realize the anticipated benefits and synergies expected from the Proposed Merger within a reasonable time, our business, financial condition and operating results may be adversely affected.

As previously reported in our Form 8-K dated October 29, 2021, we received letters (collectively, the Stockholder Letters) on behalf of our purported stockholders, in each case stating the stockholder's belief that the proxy statement filed by us on October 4, 2021 omits material information with respect to the Merger and demanding that we make additional and supplemental disclosures regarding the Merger. Additionally, six complaints have been filed by our purported stockholders in connection with the Merger (collectively, the Merger Complaints). The Merger Complaints were brought by the plaintiffs individually and also allege that the proxy statement omits material information with respect to the Merger. The plaintiffs in the Merger Complaints seek various remedies, including, among other things, injunctive relief to prevent the consummation of the Merger unless certain allegedly material information is disclosed, an order of rescission or rescissory damages if the Merger is consummated and an award of attorneys' and experts' fees.

We believe that the claims asserted in the Stockholder Letters and the Merger Complaints are entirely without merit.

***Changes in industry structure and market conditions could lead to charges related to discontinuance of certain of our products or businesses and asset impairments.***

In response to changes in industry structure and market conditions, we may be required to strategically reallocate our resources and consider restructuring, disposing of, or otherwise exiting certain businesses. Any decision to limit investment in or dispose of or otherwise exit businesses may result in the recording of special charges, such as technology-related write-offs, workforce reduction costs, charges relating to consolidation of excess facilities, or claims from third parties who were resellers or users of discontinued products. Our estimates with respect to the useful life or ultimate recoverability of our carrying basis of assets, including purchased intangible assets, could change as a result of such assessments and decisions. Although in certain instances our vendor agreements allow us the option to cancel, reschedule, and adjust our requirements based on our business needs, our loss contingencies may include liabilities for contracts that we cannot cancel, reschedule or adjust with suppliers.

Further, our estimates relating to the liabilities for excess facilities are affected by changes in real estate market conditions. Additionally, we are required to evaluate goodwill impairment on an annual basis and between annual evaluations in certain circumstances, and future goodwill impairment evaluations may result in a charge to earnings.

## RISKS RELATED TO OUR OPERATIONS

### ***We are dependent upon Broadcom for certain engineering and threat response services, which are critical to our products and business.***

Our endpoint security solution has historically relied upon certain threat analytics software engines and other software (the Engine-Related Services) that have been developed and provided by engineering teams that have transferred to Broadcom as part of the Broadcom sale. The technology, including source code, at issue is shared, and pursuant to the terms of the Broadcom sale, we retain rights to use, modify, enhance and create derivative works from such technology. Broadcom has committed to provide these Engine-Related Services substantially to the same extent and in substantially the same manner, as has been historically provided under a license agreement with a limited term.

As a result, we are dependent on Broadcom for services and technology that are critical to our Norton business, and if Broadcom fails to deliver these Engine-Related Services it would result in significant business disruption, and our business and operating results and financial condition could be materially and adversely affected. Furthermore, if our current sources become unavailable, and if we are unable to develop or obtain alternatives to integrate or deploy them in time, our ability to compete effectively could be impacted and have a material adverse effect on our business. Additionally, in connection with the Broadcom sale, we lost other capabilities, including certain threat intelligence data which were historically provided by our former Enterprise Security business, the lack of which could have a negative impact on our business and products.

### ***Our future success depends on our ability to attract and retain personnel in a competitive marketplace.***

Our future success depends upon our ability to recruit and retain key management, technical (including cyber security experts), sales, marketing, e-commerce, finance, and other personnel. Our officers and other key personnel are “at will” employees and we generally do not have employment or non-compete agreements with our employees. Competition for people with the specific skills that we require is significant. While we continue to monitor the competitive environment, it is possible that the COVID-19 pandemic may affect the productivity of our employees and our ability to attract and retain key talent. As a result of the pandemic, in March 2020, we transitioned to a remote working environment for the substantial majority of our employees. While our employees have transitioned effectively to working from home, over time such remote operations may decrease the cohesiveness of our employees and our ability to maintain our culture, both of which are integral to our success. Additionally, a remote working environment may impede our ability to undertake new business projects, to foster a creative environment, to hire new employees and to retain existing employees.

In order to attract and retain personnel in a competitive marketplace, we must provide competitive pay packages, including cash and equity-based compensation. Additionally, changes in immigration laws could impair our ability to attract and retain highly qualified employees. If we fail to attract, retain and motivate new or existing personnel, our business, results of operations and future growth prospects could suffer. The volatility in our stock price may from time to time adversely affect our ability to recruit or retain employees. In addition, we may not have an adequate number of shares reserved under our equity compensation plans, forcing us to reduce awards of equity-based compensation, which could impair our efforts to attract, retain and motivate necessary personnel. If we are unable to hire and retain qualified employees, or conversely, if we fail to manage employee performance or reduce staffing levels when required by market conditions, our business and operating results could be adversely affected.

Effective succession planning is also important to our long-term success. Failure to ensure effective transfer of knowledge and smooth transitions involving key employees could hinder our strategic planning and execution. From time to time, key personnel leave our company and the frequency and number of such departures have widely varied and have, in the past, resulted in significant changes to our executive leadership team. The loss of any key employee could result in significant disruptions to our operations, including adversely affecting the timeliness of product releases, the successful implementation and completion of company initiatives, our internal control over financial reporting, and our results of operations. In addition, hiring, training, and successfully integrating replacement personnel can be time consuming and expensive, may cause additional disruptions to our operations, and may be unsuccessful, which could negatively impact future financial results.

### ***Our inability to successfully recover from a disaster or other business continuity event could impair our ability to deliver our products and services and harm our business.***

We are heavily reliant on our technology and infrastructure to provide our products and services to our customers. For example, we host many of our products using third-party data center facilities, and while we require them to maintain formal service level agreements around availability, we do not control the operation of these facilities. These facilities are vulnerable to damage, interruption, or performance problems from earthquakes, hurricanes, floods, fires, power loss, telecommunications failures, pandemics and similar events. They are also subject to break-ins, computer viruses, sabotage, intentional acts of vandalism, and other misconduct. The occurrence of a natural disaster, an act of terrorism, a pandemic, and similar events could result in a decision to close the facilities without adequate notice or other unanticipated problems, which in turn, could result in lengthy interruptions in the delivery of our products and services, which could negatively impact our sales and operating results.

Furthermore, our business administration, human resources, compliance efforts, and finance services depend on the proper functioning of our computer, telecommunication, and other related systems and operations. A disruption or failure of these systems or operations because of a disaster, cyber-attack or other business continuity event, such as the COVID-19 pandemic, could cause data to be lost or otherwise delay our ability to complete sales and provide the highest level of service to our customers. In addition, we could have difficulty producing accurate financial statements on a timely basis, and deficiencies may arise in our internal control over financial reporting, which may impact our ability to certify our financial results, all of which could adversely affect the trading value of our stock. Although we endeavor to ensure there is redundancy in these systems and that

they are regularly backed-up, there are no assurances that data recovery in the event of a disaster would be effective or occur in an efficient manner. If these systems or their functionality do not operate as we expect them to, we may be required to expend significant resources to make corrections or find alternative sources for performing these functions.

***If we fail to offer high-quality customer support, our customer satisfaction may suffer and have a negative impact on our business and reputation.***

Many of our customers rely on our customer support services to resolve issues, including technical support, billing and subscription issues, that may arise. If demand increases, or our resources decrease, we may be unable to offer the level of support our customers expect. Any failure by us to maintain the expected level of support could reduce customer satisfaction and negatively impact our customer retention and our business.

***Our international operations involve risks that could increase our expenses, adversely affect our operating results, and require increased time and attention of our management.***

We derive a portion of our revenues from customers located outside of the U.S., and we have significant operations outside of the U.S., including engineering, finance, sales and customer support. Our international operations are subject to risks in addition to those faced by our domestic operations, including:

- Potential loss of proprietary information due to misappropriation or laws that may be less protective of our intellectual property rights than U.S. laws or that may not be adequately enforced;
- Requirements of foreign laws and other governmental controls, including tariffs, trade barriers and labor restrictions, and related laws that reduce the flexibility of our business operations;
- Potential changes in trade relations arising from policy initiatives or other political factors;
- Regulations or restrictions on the use, import, or export of encryption technologies that could delay or prevent the acceptance and use of encryption products and public networks for secure communications;
- Local business and cultural factors that differ from our normal standards and practices, including business practices that we are prohibited from engaging in by the Foreign Corrupt Practices Act and other anti-corruption laws and regulations;
- Central bank and other restrictions on our ability to repatriate cash from our international subsidiaries or to exchange cash in international subsidiaries into cash available for use in the U.S.;
- Fluctuations in currency exchange rates, economic instability, and inflationary conditions could make our solutions more expensive or could increase our costs of doing business in certain countries;
- Limitations on future growth or inability to maintain current levels of revenues from international sales if we do not invest sufficiently in our international operations;
- Difficulties in staffing, managing, and operating our international operations;
- Difficulties in coordinating the activities of our geographically dispersed and culturally diverse operations;
- Costs and delays associated with developing software and providing support in multiple languages; and
- Political unrest, war, or terrorism, or regional natural disasters, particularly in areas in which we have facilities.

#### **RISKS RELATED TO OUR SOLUTIONS**

***Our solutions, systems, websites and the data on these sources may be subject to intentional disruption that could materially harm to our reputation and future sales.***

Despite our precautions and significant ongoing investments to protect against security risks, data protection breaches, cyber-attacks, and other intentional disruptions of our solutions, we expect to be an ongoing target of attacks specifically designed to impede the performance and availability of our offerings and harm our reputation as a leading cyber security company. Similarly, experienced computer programmers or other sophisticated individuals or entities, including malicious hackers, state-sponsored organizations, and insider threats including actions by employees and third-party service providers, may attempt to penetrate our network security or the security of our systems and websites and misappropriate proprietary information or cause interruptions of our products and services. Such attempts are increasing in number and in technical sophistication, and if successful could expose us and the affected parties, to risk of loss or misuse of proprietary or confidential information or disruptions of our business operations.

While we engage in a number of measures aimed to protect against security breaches and to minimize the impact if a data breach were to occur, our information technology systems and infrastructure may be vulnerable to damage, compromise, disruption, and shutdown due to attacks or breaches by hackers or other circumstances, such as error or malfeasance by employees or third party service providers or technology malfunction. The occurrence of any of these events, as well as a failure to promptly remedy these events should they occur, could compromise our systems, and the information stored in our systems could be accessed, publicly disclosed, lost, stolen, or damaged. Any such circumstance could adversely affect our ability to attract and maintain customers as well as strategic partners, cause us to suffer negative publicity or damage to our brand, and subject us to legal claims and liabilities or regulatory penalties. In addition, unauthorized parties might alter information in our databases, which would adversely affect both the reliability of that information and our ability to market and perform our services as well as undermine our ability to remain compliant with relevant laws and regulations. Techniques used to obtain unauthorized access or to sabotage systems change frequently, are constantly evolving and generally are difficult to recognize and react to

effectively. We may be unable to anticipate these techniques or to implement adequate preventive or reactive measures. Several recent, highly publicized data security breaches, including a large-scale attack on SolarWinds customers by a foreign nation state actor and a significant uptick in ransomware/extortion attacks at other companies have heightened consumer awareness of this issue and may embolden individuals or groups to target our systems or those of our strategic partners or enterprise customers.

***Our solutions are complex and operate in a wide variety of environments, systems and configurations, which could result in failures of our solutions to function as designed.***

Because we offer very complex solutions, errors, defects, disruptions, or other performance problems with our solutions may and have occurred. For example, we may experience disruptions, outages, and other performance problems due to a variety of factors, including infrastructure changes, human or software errors, capacity constraints due to an overwhelming number of users accessing our websites simultaneously, fraud, or security attacks. In some instances, we may not be able to identify the cause or causes of these performance problems within an acceptable period of time. Interruptions in our solutions, could impact our revenues or cause customers to cease doing business with us. Our operations are dependent upon our ability to protect our technology infrastructure against damage from business continuity events that could have a significant disruptive effect on our operations. We could potentially lose customer data or experience material adverse interruptions to our operations or delivery of solutions to our clients in a disaster recovery scenario.

***Negative publicity regarding our brand, solutions and business could harm our competitive position.***

Our brand recognition and reputation as a trusted service provider are critical aspects of our business and key to retaining existing customers and attracting new customers. Our business could be harmed due to errors, defects, disruptions or other performance problems with our solutions causing our customers and potential customers to believe our solutions are unreliable. Furthermore, negative publicity, whether or not justified, including intentional brand misappropriation, relating to events or activities attributed to us, our employees, our strategic partners, our affiliates, or others associated with any of these parties, may tarnish our reputation and reduce the value of our brands. In addition, the rapid rise and use of social media has the potential to harm our brand and reputation. We may be unable to timely respond to and resolve negative and inaccurate social media posts regarding our company, solutions and business in an appropriate manner. Damage to our reputation and loss of brand equity may reduce demand for our solutions and have an adverse effect on our business, operating results, and financial condition. Moreover, any attempts to rebuild our reputation and restore the value of our brands may be costly and time consuming, and such efforts may not ultimately be successful.

***We collect, use, disclose, store, or otherwise process personal information, which subjects us to privacy and data security laws and contractual commitments.***

We collect, use, process, store, transmit or disclose (collectively, process) an increasingly large amount of confidential information, including personally identifiable information, credit card information and other critical data from employees and customers, in connection with the operation of our business, particularly in relation to our identity and information protection offerings.

The personal information we process is subject to an increasing number of federal, state, local, and foreign laws regarding privacy and data security, as well as contractual commitments. Any failure or perceived failure by us to comply with such obligations may result in governmental enforcement actions, fines, litigation, or public statements against us by consumer advocacy groups or others and could cause our customers to lose trust in us, which could have an adverse effect on our reputation and business.

Additionally, changes to applicable privacy or data security laws could impact how we process personal information and therefore limit the effectiveness of our solutions or our ability to develop new solutions. For example, the European Union General Data Protection Regulation imposes more stringent data protection requirements and provides for greater penalties for noncompliance of up to the greater of €20 million or four percent of our worldwide annual revenues.

Data protection legislation is also becoming increasingly common in the U.S. at both the federal and state level. For example, the California Consumer Privacy Act of 2018 (the CCPA) requires, among other things, covered companies to provide new disclosures to California consumers regarding the use of personal information, gives California residents expanded rights to access their personal information that has been collected and allows such consumers new abilities to opt-out of certain sales of personal information. Further, the new California Privacy Rights Act (the CPRA) significantly modifies the CCPA. These modifications may result in additional uncertainty and require us to incur additional costs and expenses in our effort to comply. Additionally, the Federal Trade Commission (the FTC) and many state attorneys general are interpreting federal and state consumer protection laws to impose standards for the online collection, use, dissemination, and security of data. The burdens imposed by the CCPA, CPRA and other similar laws that may be enacted at the federal and state level may require us to modify our data processing practices and policies, adapt our goods and services and incur substantial expenditures in order to comply.

Global privacy and data protection legislation, enforcement, and policy activity are rapidly expanding and evolving, and may be inconsistent from jurisdiction to jurisdiction. We may be or become subject to data localization laws mandating that data collected in a foreign country be processed and stored only within that country. If any country in which we have customers were to adopt a data localization law, we could be required to expand our data storage facilities there or build new ones in order to comply. The expenditure this would require, as well as costs of compliance generally, could harm our financial condition.

Additionally, third parties with whom we work, such as vendors or developers, may violate applicable laws or our policies and such violations can place personal information of our customers at risk. In addition, our customers may also accidentally disclose

their passwords or store them on a device that is lost or stolen, creating the perception that our systems are not secure against third-party access. This could have an adverse effect on our reputation and business. In addition, such third parties could expose us to compromised data or technology, or be the target of cyberattack and other data breaches which could impact our systems or our customers' records. Further, we could be the target of a cyberattack or other action that impacts our systems and results in a data breach of our customers' records. This could have an adverse effect on our reputation and business.

#### **LEGAL AND COMPLIANCE RISKS**

***Matters relating to or arising from our completed Audit Committee Investigation, including regulatory investigations and proceedings, litigation matters, and potential additional expenses, may adversely affect our business and results of operations.***

As previously disclosed in our public filings, the Audit Committee completed its internal investigation in September 2018. In connection with the Audit Committee Investigation, we voluntarily self-reported to the SEC. The SEC commenced a formal investigation, and we continue to cooperate with that investigation. The outcome of such an investigation is difficult to predict. If the SEC commences legal action, we could be required to pay significant penalties and become subject to injunctions, a cease and desist order, and other equitable remedies. We can provide no assurances as to the outcome of any governmental investigation.

We have incurred, and may continue to incur, significant expenses related to legal and other professional services in connection with the ongoing SEC investigation, which may continue to adversely affect our business and financial condition. In addition, securities class actions and other lawsuits have been filed against us, certain current and former directors, and former officers. The outcome of the securities class actions and other litigation and regulatory proceedings or government enforcement actions is difficult to predict, and the cost to defend, settle, or otherwise resolve these matters may be significant. Plaintiffs or regulatory agencies or authorities in these matters may seek recovery of very large or indeterminate amounts or seek to impose sanctions, including significant monetary penalties. The monetary and other impact of these litigations, proceedings, or actions may remain unknown for substantial periods of time. Further, an unfavorable resolution of litigations, proceedings or actions could have a material adverse effect on our business, financial condition, and results of operations and cash flows. Any future investigations or additional lawsuits may also adversely affect our business, financial condition, results of operations, and cash flows.

***Our solutions are highly regulated, which could impede our ability to market and provide our solutions or adversely affect our business, financial position, and results of operations.***

Our solutions are subject to a high degree of regulation, including a wide variety of federal, state, and local laws and regulations, such as the Fair Credit Reporting Act, the Gramm-Leach-Bliley Act, the Federal Trade Commission Act (FTC Act), and comparable state laws that are patterned after the FTC Act. LifeLock has previously entered into consent decrees and similar arrangements with the FTC and the attorney generals of 35 states as well as a settlement with the FTC relating to allegations that certain of LifeLock's advertising, marketing and security practices constituted deceptive acts or practices in violation of the FTC Act, which impose additional restrictions on our business, including prohibitions against making any misrepresentation of "the means, methods, procedures, effects, effectiveness, coverage, or scope of" our solutions. NortonLifeLock signed an Undertaking, effective June 14, 2021, with the United Kingdom's Competition and Markets Authority (CMA) requiring NortonLifeLock to make certain changes to its policies and practices related to automatically renewing subscriptions in the United Kingdom as part of the CMA's investigation into auto-renewal practices in the antivirus sector it launched in December 2018. Any of the laws and regulations that apply to our business are subject to revision or new or changed interpretations, and we cannot predict the impact of such changes on our business.

Additionally, the nature of our identity and information protection products subjects us to the broad regulatory, supervisory, and enforcement powers of the Consumer Financial Protection Bureau which may exercise authority with respect to our services, or the marketing and servicing of those services, through the oversight of our financial institution or credit reporting agency customers and suppliers, or by otherwise exercising its supervisory, regulatory, or enforcement authority over consumer financial products and services.

***If we do not protect our proprietary information and prevent third parties from making unauthorized use of our products and technology, our financial results could be harmed.***

Much of our software and underlying technology is proprietary. We seek to protect our proprietary rights through a combination of confidentiality agreements and procedures and through copyright, patent, trademark, and trade secret laws. However, these measures afford only limited protection and may be challenged, invalidated, or circumvented by third parties. Third parties may copy all or portions of our products or otherwise obtain, use, distribute, and sell our proprietary information without authorization.

Third parties may also develop similar or superior technology independently by designing around our patents. Our consumer agreements do not require a signature and therefore may be unenforceable under the laws of some jurisdictions. Furthermore, the laws of some foreign countries do not offer the same level of protection of our proprietary rights as the laws of the U.S., and we may be subject to the unauthorized use of our products in those countries. The unauthorized copying or use of our products or proprietary information could result in reduced sales of our products. Any legal action to protect proprietary information that we may bring or be engaged in with a strategic partner or vendor could adversely affect our ability to access software, operating system, and hardware platforms of such partner or vendor, or cause such partner or vendor to choose not to offer our products to their customers. In addition, any legal action to protect proprietary information that we may bring or be engaged in, could be

costly, may distract management from day-to-day operations, and may lead to additional claims against us, which could adversely affect our operating results.

***From time to time we are a party to lawsuits and investigations, which typically require significant management time and attention and result in significant legal expenses.***

We have initiated and been named as a party to lawsuits, including patent litigation, class actions, and governmental claims, and we may be named in additional litigation. The expense of initiating and defending, and in some cases settling, such litigation may be costly and divert management's attention from the day-to-day operations of our business, which could have a materially adverse effect on our business, results of operations, and cash flows. In addition, an unfavorable outcome in such litigation could result in significant fines, settlements, monetary damages, or injunctive relief that could negatively and materially impact our ability to conduct our business, results of operations, and cash flows.

***Third parties claiming that we infringe their proprietary rights could cause us to incur significant legal expenses and prevent us from selling our products.***

From time to time, third parties may claim that we have infringed their intellectual property rights, including claims regarding patents, copyrights, and trademarks. Because of constant technological change in the segments in which we compete, the extensive patent coverage of existing technologies, and the rapid rate of issuance of new patents, it is possible that the number of these claims may grow. In addition, former employers of our former, current, or future employees may assert claims that such employees have improperly disclosed to us confidential or proprietary information of these former employers. Any such claim, with or without merit, could result in costly litigation and distract management from day-to-day operations. If we are not successful in defending such claims, we could be required to stop selling, delay shipments of, or redesign our solutions, pay monetary amounts as damages, enter into royalty or licensing arrangements, or satisfy indemnification obligations that we have with some of our partners. We cannot assure you that any royalty or licensing arrangements that we may seek in such circumstances will be available to us on commercially reasonable terms or at all. We have made and expect to continue making significant expenditures to investigate, defend, and settle claims related to the use of technology and intellectual property rights as part of our strategy to manage this risk.

In addition, we license and use software from third parties in our business. These third-party software licenses may not continue to be available to us on acceptable terms or at all and may expose us to additional liability. This liability, or our inability to use any of this third-party software, could result in delivery delays or other disruptions in our business that could materially and adversely affect our operating results.

***Some of our products contain "open source" software, and any failure to comply with the terms of one or more of these open source licenses could negatively affect our business.***

Certain of our products are distributed with software licensed by its authors or other third parties under so-called "open source" licenses. Some of these licenses contain requirements that we make available source code for modifications or derivative works we create based upon the open source software and that we license such modifications or derivative works under the terms of a particular open source license or other license granting third parties certain rights of further use. By the terms of certain open source licenses, we could be required to release the source code of our proprietary software if we combine our proprietary software with open source software in a certain manner. In addition to risks related to license requirements, usage of open source software can lead to greater risks than use of third-party commercial software, as open source licensors generally do not provide warranties or controls on origin of the software. We have established processes to help alleviate these risks, including a review process for screening requests from our development organizations for the use of open source, but we cannot be sure that all open source is submitted for approval prior to use in our products. In addition, many of the risks associated with usage of open source may not or cannot be eliminated and could, if not properly addressed, negatively affect our business.

#### **RISKS RELATED TO OUR LIQUIDITY AND INDEBTEDNESS**

***There are risks associated with our outstanding and future indebtedness that could adversely affect our financial condition.***

As of October 1, 2021, we had an aggregate of \$3,866 million of outstanding indebtedness that will mature in calendar years 2022 through 2030, and \$1,000 million available for borrowing under our revolving credit facility. See Note 10 of the Notes to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for further information on our outstanding debt. Our ability to meet expenses, remain in compliance with the covenants under our debt instruments, pay interest and repay principal for our substantial level of indebtedness depends on, among other things, our operating performance, competitive developments, and financial market conditions, all of which are significantly affected by financial, business, economic, and other factors. We are not able to control many of these factors. Accordingly, our cash flow may not be sufficient to allow us to pay principal and interest on our debt, including the notes, and meet our other obligations. Our level of indebtedness could have other important consequences, including the following:

- We must use a substantial portion of our cash flow from operations to pay interest and principal on the term loans and revolving credit facility, our existing senior notes, and other indebtedness, which reduces funds available to us for other purposes such as working capital, capital expenditures, other general corporate purposes, and potential acquisitions;
- We may be unable to refinance our indebtedness or to obtain additional financing for working capital, capital expenditures, acquisitions, or general corporate purposes;

- We are exposed to fluctuations in interest rates because borrowings under our senior secured credit facilities bear interest at variable rates;
- Our leverage may be greater than that of some of our competitors, which may put us at a competitive disadvantage and reduce our flexibility in responding to current and changing industry and financial market conditions;
- We may be more vulnerable to an economic downturn or recession and adverse developments in our business;
- We may be unable to comply with financial and other covenants in our debt agreements, which could result in an event of default that, if not cured or waived, may result in acceleration of certain of our debt and would have an adverse effect on our business and prospects and could force us into bankruptcy or liquidation;
- Changes by any rating agency to our outlook or credit rating could negatively affect the value of our debt and/or our common stock, adversely affect our access to debt markets, and increase the interest we pay on outstanding or future debt; and
- Conversion of our convertible note could result in significant dilution of our common stock, which could result in significant dilution to our existing stockholders and cause the market price of our common stock to decline.

There can be no assurance that we will be able to manage any of these risks successfully. In addition, we conduct a significant portion of our operations through our subsidiaries. Accordingly, repayment of our indebtedness will be dependent in part on the generation of cash flow by our subsidiaries and their ability to make such cash available to us by dividend, debt repayment, or otherwise, which may not always be possible. In the event that we do not receive distributions from our subsidiaries, we may be unable to make the required principal and interest payments on our indebtedness.

***The elimination of LIBOR after June 2023 may affect our financial results.***

All LIBOR tenors relevant to us will cease to be published or will no longer be representative after June 30, 2023. This means that any of our LIBOR-based borrowings that extend beyond June 30, 2023 will need to be converted to a replacement rate. In the U.S., the Alternative Reference Rates Committee, a committee of private sector entities convened by the Federal Reserve Board and the Federal Reserve Bank of New York, has recommended the Secured Overnight Financing Rate ("SOFR") plus a recommended spread adjustment as LIBOR's replacement. There are significant differences between LIBOR and SOFR, such as LIBOR being an unsecured lending rate while SOFR is a secured lending rate, and SOFR is an overnight rate while LIBOR reflects term rates at different maturities. If our LIBOR-based borrowings are converted to SOFR, the differences between LIBOR and SOFR, plus the recommended spread adjustment, could result in interest costs that are higher than if LIBOR remained available, which could have a material adverse effect on our operating results. Although SOFR is the ARRC's recommended replacement rate, it is also possible that lenders may instead choose alternative replacement rates that may differ from LIBOR in ways similar to SOFR or in other ways that would result in higher interest costs for us. It is not yet possible to predict the magnitude of LIBOR's end on our borrowing costs given the remaining uncertainty about which rates will replace LIBOR.

***Our term loan and revolving credit facility agreement impose operating and financial restrictions on us.***

Our term loan and revolving credit facility agreement contain covenants that limit our ability and the ability of our restricted subsidiaries to:

- Incur additional debt;
- Create liens on certain assets to secure debt;
- Enter into certain sale and leaseback transactions;
- Pay dividends on or make other distributions in respect of our capital stock or make other restricted payments; and
- Consolidate, merge, sell or otherwise dispose of all or substantially all of our assets.

All of these covenants may adversely affect our ability to finance our operations, meet or otherwise address our capital needs, pursue business opportunities, react to market conditions, or otherwise restrict activities or business plans. A breach of any of these covenants could result in a default in respect of the related indebtedness. If a default occurs, the relevant lenders could elect to declare the indebtedness, together with accrued interest and other fees, to be immediately due and payable and, to the extent such indebtedness is secured in the future, proceed against any collateral securing that indebtedness.

**GENERAL RISKS**

***Fluctuations in our quarterly financial results have affected the trading price of our outstanding securities in the past and could affect the trading price of our outstanding securities in the future.***

Our quarterly financial results have fluctuated in the past and are likely to vary in the future due to a number of factors, many of which are outside of our control. If our quarterly financial results or our predictions of future financial results fail to meet our expectations or the expectations of securities analysts and investors, the trading price of our outstanding securities could be negatively affected. Volatility in our quarterly financial results may make it more difficult for us to raise capital in the future or pursue acquisitions. Factors associated with our industry, the operation of our business, and the markets for our solutions may cause our quarterly financial results to fluctuate, including but not limited to:

- Fluctuations in demand for our solutions;

- Disruptions in our business operations or target markets caused by, among other things, terrorism or other intentional acts, outbreaks of disease, such as the COVID-19 pandemic, or earthquakes, floods, or other natural disasters;
- Entry of new competition into our markets;
- Our ability to achieve targeted operating income and margins and revenues;
- Competitive pricing pressure or free offerings that compete with one or more of our solutions;
- Our ability to timely complete the release of new or enhanced versions of our solutions;
- The amount and timing of commencement and termination of major marketing campaigns;
- The number, severity, and timing of threat outbreaks and cyber security incidents;
- Loss of customers or strategic partners;
- Changes in the mix or type of solutions and subscriptions sold and changes in consumer retention rates;
- The rate of adoption of new technologies and new releases of operating systems, and new business processes;
- Consumer confidence and spending changes;
- The impact of litigation, regulatory inquiries, or investigations;
- The impact of acquisitions and divestitures and our ability to achieve expected synergies or attendant cost savings;
- Fluctuations in foreign currency exchange rates and interest rates;
- The publication of unfavorable or inaccurate research reports about our business by cybersecurity industry analysts;
- The success of our corporate responsibility initiatives;
- Changes in tax laws, rules, and regulations; and
- Changes in consumer protection laws and regulations.

Any of the foregoing factors could cause the trading price of our outstanding securities to fluctuate significantly.

***Changes to our effective tax rate could increase our income tax expense and reduce (increase) our net income (loss), cash flows and working capital.***

Our effective tax rate could be adversely affected by several factors, many of which are outside of our control, including:

- Changes to the U.S. federal income tax laws, including the potential for federal tax law changes put forward by Congress and the Biden administration including potentially increased corporate tax rates, new minimum taxes and other changes to the way that our US tax liability has been calculated following the 2017 Tax Cuts and Jobs Act. Certain of these proposals could have significant retroactive adjustments adding cash tax payments/liabilities if adopted;
- Changes to other tax laws, regulations, and interpretations in multiple jurisdictions in which we operate, including actions resulting from the Organisation for Economic Co-operation and Development's base erosion and profit shifting project including recent proposals for a global minimum tax rate, proposed actions by international bodies such as digital services taxation, as well as the requirements of certain tax rulings;
- Changes in the relative proportions of revenues and income before taxes in the various jurisdictions in which we operate that have differing statutory tax rates;
- The tax effects of significant infrequently occurring events that may cause fluctuations between reporting periods;
- Tax assessments, or any related tax interest or penalties, that could significantly affect our income tax expense for the period in which the settlements take place; and
- Taxes arising in connection to changes in our workforce, corporate entity structure or operations as they relate to tax incentives and tax rates.

From time to time, we receive notices that a tax authority in a particular jurisdiction believes that we owe a greater amount of tax than we have reported to such authority. We are regularly engaged in discussions and sometimes disputes with these tax authorities. If the ultimate determination of our taxes owed in any of these jurisdictions is for an amount in excess of the tax provision we have recorded or reserved for, our operating results, cash flows, and financial condition could be adversely affected.

## **Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds***

### **Repurchase of equity securities**

Under our stock repurchase programs, shares may be repurchased on the open market and through accelerated stock repurchase transactions. As of October 1, 2021, we have \$1,774 million remaining authorized to be completed in future periods with no expiration date. No shares were repurchased during the three months ended October 1, 2021.

**Item 6. Exhibits**

Exhibit Number	Exhibit Description	Incorporated by Reference				Filed/Furnished with this 10-Q
		Form	File Number	Exhibit	File Date	
2.01	<a href="#">Rule 2.7 Announcement</a>	8-K	000-17781	2.01	8/10/2021	
2.02	<a href="#">Co-operation Agreement</a>	8-K	000-17781	2.02	8/10/2021	
2.03	<a href="#">Form of Deed of Irrevocable Undertaking</a>	8-K	000-17781	2.03	8/10/2021	
10.01	<a href="#">Interim Facilities Agreement</a>	8-K	000-17781	10.01	8/10/2021	
10.02	<a href="#">Commitment Letter</a>	8-K	000-17781	10.02	8/10/2021	
10.03	<a href="#">Amended and Restated Interim Facilities Agreement</a>	8-K	000-17781	10.01	9/3/2021	
10.04	<a href="#">Amended and Restated Commitment Letter</a>	8-K	000-17781	10.02	9/3/2021	
31.01	<a href="#">Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>					X
31.02	<a href="#">Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>					X
32.01†	<a href="#">Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>					X
32.02†	<a href="#">Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>					X
101	The following financial information from NortonLifeLock Inc.'s Quarterly Report on Form 10-Q for the quarter ended October 1, 2021 are formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Operations, (iii) Condensed Consolidated Statements of Comprehensive Income, (iv) Condensed Consolidated Statements of Stockholders' Equity (Deficit), (v) Condensed Consolidated Statements of Cash Flows, and (vi) Notes to the Condensed Consolidated Financial Statements, tagged as blocks of text and including detailed tags.					X
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)					X

† This exhibit is being furnished rather than filed, and shall not be deemed incorporated by reference into any filing, in accordance with Item 601 of Regulation S-K.



**Certification**

I, Vincent Pilette, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NortonLifeLock Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Vincent Pilette

**Vincent Pilette**

*Chief Executive Officer*

Date: November 5, 2021

**Certification**

I, Natalie Derse, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NortonLifeLock Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Natalie Derse

**Natalie Derse**

*Chief Financial Officer*

Date: November 5, 2021

**Certification Pursuant to  
18 U.S.C. Section 1350, as adopted pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002**

I, Vincent Pilette, Chief Executive Officer of NortonLifeLock Inc. (the "Company"), do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge: (i) the Company's quarterly report on Form 10-Q for the period ended October 1, 2021, to which this Certification is attached (the "Form 10-Q"), fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended, and (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Vincent Pilette

\_\_\_\_\_

**Vincent Pilette**

*Chief Executive Officer*

Date: November 5, 2021

This Certification which accompanies the Form 10-Q is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing.

**Certification Pursuant to  
18 U.S.C. Section 1350, as adopted pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002**

I, Natalie Derse, Chief Financial Officer of NortonLifeLock Inc. (the "Company"), do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge: (i) the Company's quarterly report on Form 10-Q for the period ended October 1, 2021, to which this Certification is attached (the "Form 10-Q"), fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended, and (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Natalie Derse

**Natalie Derse**

*Chief Financial Officer*

Date: November 5, 2021

This Certification which accompanies the Form 10-Q is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing.