A10 NETWORKS, INC.

Condensed Consolidated Statements of Operations

(unaudited, in thousands)

	Three Months Ended											Years Ended	
	Mar. 31, 2016	**Jun. 30, 2016**	**Sep. 30, 2016**	**Dec. 31, 2016**	**Mar. 31, 2017**	**Jun. 30, 2017**	**Sep. 30, 2017**	**Dec. 31, 2017**	**Mar. 31, 2018**	**Jun. 30, 2018**	**Sep. 30, 2018**	**Dec. 31, 2016**	**Dec. 31, 2017**
Revenue:													
Products	$ 37,898	$ 38,846	$ 35,057	$ 40,507	$ 43,698	$ 32,828	$ 40,404	$ 32,973	$ 28,149	$ 39,224	$ 38,265	$152,308	$149,903
Services	17,118	18,210	19,401	20,260	20,236	21,145	21,601	22,544	21,034	21,489	22,237	74,989	85,526
Total revenue	55,016	57,056	54,458	60,767	63,934	53,973	62,005	55,517	49,183	60,713	60,502	227,297	235,429
Cost of revenue:													
Products	8,876	9,873	8,826	9,945	10,502	8,265	9,357	8,145	7,109	9,080	8,790	37,520	36,269
Services	4,494	4,283	4,046	4,070	4,241	4,535	4,510	3,763	4,775	4,107	4,224	16,893	17,049
Total cost of revenue	13,370	14,156	12,872	14,015	14,743	12,800	13,867	11,908	11,884	13,187	13,014	54,413	53,318
Gross profit	41,646	42,900	41,586	46,752	49,191	41,173	48,138	43,609	37,299	47,526	47,488	172,884	182,111
Gross margin	75.7%	75.2%	76.4%	76.9%	76.9%	76.3%	77.6%	78.6%	75.8%	78.3%	78.5%	76.1%	77.4%
Operating expenses:													
Sales & marketing	26,768	26,773	24,331	26,488	26,263	25,561	26,930	22,606	26,904	25,788	24,539	104,360	101,360
Research & development	14,777	14,486	15,968	15,469	17,042	16,490	15,997	13,462	18,797	15,572	15,505	60,700	62,991
General & administrative	6,701	6,590	6,294	6,720	7,647	6,852	6,945	6,688	11,594	9,858	9,012	26,305	28,132
Litigation settlement expense	1,791	202	66	30	—	—	—	—	—	—	—	2,089	—
Total operating expenses	50,037	48,051	46,659	48,707	50,952	48,903	49,872	42,756	57,295	51,218	49,056	193,454	192,483
Income (loss) from operations	(8,391)	(5,151)	(5,073)	(1,955)	(1,761)	(7,730)	(1,734)	853	(19,996)	(3,692)	(1,568)	(20,570)	(10,372)
Non-operating income (expense):													
Interest expense	(126)	(126)	(145)	(27)	(44)	(64)	(20)	(34)	(33)	(32)	(34)	(424)	(162)
Interest and other income (expense), net	215	1,020	309	(2,184)	842	(26)	(37)	210	566	(429)	(131)	(640)	989
Total non-operating income (expense), net	89	894	164	(2,211)	798	(90)	(57)	176	533	(461)	(165)	(1,064)	827
Income (loss) before income taxes	(8,302)	(4,257)	(4,909)	(4,166)	(963)	(7,820)	(1,791)	1,029	(19,463)	(4,153)	(1,733)	(21,634)	(9,545)
Provision for income taxes	204	59	298	196	374	135	454	243	207	379	74	757	1,206
Net income (loss)	$ (8,506)	$ (4,316)	$ (5,207)	$ (4,362)	$ (1,337)	$ (7,955)	$ (2,245)	$ 786	$ (19,670)	$ (4,532)	$ (1,807)	$ (22,391)	$ (10,751)
Net income (loss) per share, basic and diluted	$ (0.13)	$ (0.07)	$ (0.08)	$ (0.06)	$ (0.02)	$ (0.11)	$ (0.03)	$ 0.01	$ (0.27)	$ (0.06)	$ (0.02)	$ (0.34)	$ (0.15)
Weighted-average shares used in computing net income (loss) per share:													
Basic	64,309	64,861	66,260	67,505	68,571	69,770	70,705	71,145	72,232	72,707	72,707	65,701	70,053
Diluted	64,309	64,861	66,260	67,505	68,571	69,770	70,705	74,559	72,232	72,707	72,707	65,701	70,053

A10 NETWORKS, INC.

Condensed Consolidated Statements of Operations (Continued)

(unaudited, in thousands)

	Three Months Ended											Years Ended	
	Mar. 31, 2016	**Jun. 30, 2016**	**Sep. 30, 2016**	**Dec. 31, 2016**	**Mar. 31, 2017**	**Jun. 30, 2017**	**Sep. 30, 2017**	**Dec. 31, 2017**	**Mar. 31, 2018**	**Jun. 30, 2018**	**Sep. 30, 2018**	**Dec. 31, 2016**	**Dec. 31, 2017**
EBITDA & Adjusted EBITDA (Non-GAAP)													
GAAP net income (loss)	$ (8,506)	$ (4,316)	$ (5,207)	$ (4,362)	$ (1,337)	$ (7,955)	$ (2,245)	$ 786	$ (19,670)	$ (4,532)	$ (1,807)	$ (22,391)	$ (10,751)
Exclude: Interest expense	126	126	145	27	44	64	20	34	33	32	34	424	162
Exclude: Interest income and other (income) expense, net	(215)	(1,020)	(309)	2,184	(842)	26	37	(210)	(566)	429	131	640	(989)
Exclude: Depreciation & amortization expense	1,906	1,811	2,202	2,348	2,202	2,130	1,890	2,289	2,134	1,969	1,917	8,267	8,511
Exclude: Provision for income taxes	204	59	298	196	374	135	454	243	207	379	74	757	1,206
EBITDA	(6,485)	(3,340)	(2,871)	393	441	(5,600)	156	3,142	(17,862)	(1,723)	349	(12,303)	(1,861)
Exclude: Stock-based compensation	4,612	3,869	4,588	3,853	4,316	4,963	4,545	3,379	8,151	2,571	2,333	16,922	17,203
Exclude: Litigation, settlement, litigation and investigation expense	836	—	—	—	—	—	—	—	4,218	3,282	1,531	836	—
Adjusted EBITDA	$ (1,037)	$ 529	$ 1,717	$ 4,246	$ 4,757	$ (637)	$ 4,701	$ 6,521	$ (5,493)	$ 4,130	$ 4,213	$ 5,455	$ 15,342

A10 NETWORKS, INC.

Reconciliation of Selected GAAP to Non-GAAP Financial Measures

(unaudited, in thousands)

	Three Months Ended											Years Ended	
	Mar. 31, 2016	Jun. 30, 2016	Sep. 30, 2016	Dec. 31, 2016	Mar. 31, 2017	Jun. 30, 2017	Sep. 30, 2017	Dec. 31, 2017	Mar. 31, 2018	Jun. 30, 2018	Sep. 30, 2018	Dec. 31, 2016	Dec. 31, 2017
GAAP cost of revenue - products	$ 8,876	$ 9,873	$ 8,826	$ 9,945	$ 10,502	$ 8,265	$ 9,357	$ 8,145	$ 7,109	$ 9,080	$ 8,790	$ 37,520	$ 36,269
Stock-based compensation	(43)	(19)	(33)	(16)	(27)	(41)	(44)	(22)	(131)	(7)	(13)	(111)	(134)
Non-GAAP cost of revenue - products	$ 8,833	$ 9,854	$ 8,793	$ 9,929	$ 10,475	$ 8,224	$ 9,313	$ 8,123	$ 6,978	$ 9,073	$ 8,777	$ 37,409	$ 36,135
GAAP cost of revenue - services	$ 4,494	$ 4,283	$ 4,046	$ 4,070	$ 4,241	$ 4,535	$ 4,510	$ 3,763	$ 4,775	$ 4,107	$ 4,224	$ 16,893	$ 17,049
Stock-based compensation	(322)	(205)	(299)	(168)	(256)	(341)	(359)	(272)	(762)	(190)	(174)	(994)	(1,228)
Non-GAAP cost of revenue - services	$ 4,172	$ 4,078	$ 3,747	$ 3,902	$ 3,985	$ 4,194	$ 4,151	$ 3,491	$ 4,013	$ 3,917	$ 4,050	$ 15,899	$ 15,821
GAAP total cost of revenue	$ 13,370	$ 14,156	$ 12,872	$ 14,015	$ 14,743	$ 12,800	$ 13,867	$ 11,908	$ 11,884	$ 13,187	$ 13,014	$ 54,413	$ 53,318
Stock-based compensation	(365)	(224)	(332)	(184)	(283)	(382)	(403)	(294)	(893)	(197)	(187)	(1,105)	(1,362)
Non-GAAP total cost of revenue	$ 13,005	$ 13,932	$ 12,540	$ 13,831	$ 14,460	$ 12,418	$ 13,464	$ 11,614	$ 10,991	$ 12,990	$ 12,827	$ 53,308	$ 51,956
GAAP gross profit	$ 41,646	$ 42,900	$ 41,586	$ 46,752	$ 49,191	$ 41,173	$ 48,138	$ 43,609	$ 37,299	$ 47,526	$ 47,488	$ 172,884	$ 182,111
Stock-based compensation	365	224	332	184	283	382	403	294	893	197	187	1,105	1,362
Non-GAAP gross profit	$ 42,011	$ 43,124	$ 41,918	$ 46,936	$ 49,474	$ 41,555	$ 48,541	$ 43,903	$ 38,192	$ 47,723	$ 47,675	$ 173,989	$ 183,473
GAAP sales & marketing expense	$ 26,768	$ 26,773	$ 24,331	$ 26,488	$ 26,263	$ 25,561	$ 26,930	$ 22,606	$ 26,904	$ 25,788	$ 24,539	$ 104,360	$ 101,360
Stock-based compensation	(2,085)	(1,732)	(1,760)	(1,429)	(1,536)	(1,888)	(1,696)	(955)	(2,765)	(701)	(619)	(7,006)	(6,075)
Non-GAAP sales & marketing expense	$ 24,683	$ 25,041	$ 22,571	$ 25,059	$ 24,727	$ 23,673	$ 25,234	$ 21,651	$ 24,139	$ 25,087	$ 23,920	$ 97,354	$ 95,285
GAAP research & development	$ 14,777	$ 14,486	$ 15,968	$ 15,469	$ 17,042	$ 16,490	$ 15,997	$ 13,462	$ 18,797	$ 15,572	$ 15,505	$ 60,700	$ 62,991
Stock-based compensation	(1,431)	(1,090)	(1,730)	(1,481)	(1,664)	(1,823)	(1,537)	(1,319)	(3,382)	(1,003)	(960)	(5,732)	(6,343)
Amortization expense related to acquisition	—	—	(253)	(252)	(252)	(253)	(253)	(252)	(252)	(253)	(253)	(505)	(1,010)
Non-GAAP research & development	$ 13,346	$ 13,396	$ 13,985	$ 13,736	$ 15,126	$ 14,414	$ 14,207	$ 11,891	$ 15,163	$ 14,316	$ 14,292	$ 54,463	$ 55,638
GAAP general & administrative expense	$ 6,701	$ 6,590	$ 6,294	$ 6,720	$ 7,647	$ 6,852	$ 6,945	$ 6,688	$ 11,594	$ 9,858	$ 9,012	$ 26,305	$ 28,132
Stock-based compensation	(731)	(823)	(766)	(759)	(833)	(870)	(909)	(811)	(1,111)	(670)	(567)	(3,079)	(3,423)
Litigation and investigation expense	—	—	—	—	—	—	—	—	(4,218)	(3,282)	(1,531)	—	—
Non-GAAP general & administrative expense	$ 5,970	$ 5,767	$ 5,528	$ 5,961	$ 6,814	$ 5,982	$ 6,036	$ 5,877	$ 6,265	$ 5,906	$ 6,914	$ 23,226	$ 24,709
GAAP litigation expense	$ 1,791	$ 202	$ 66	$ 30	$ —	$ —	$ —	$ —	$ —	$ —	$ —	$ 2,089	$ —
Litigation settlement expense	(836)	—	—	—	—	—	—	—	—	—	—	(836)	—
Non-GAAP litigation expense	$ 955	$ 202	$ 66	$ 30	$ —	$ —	$ —	$ —	$ —	$ —	$ —	$ 1,253	$ —

A10 NETWORKS, INC.

Reconciliation of Selected GAAP to Non-GAAP Financial Measures (Continued)

(unaudited, in thousands)

	Three Months Ended											Years Ended	
	Mar. 31, 2016	Jun. 30, 2016	Sep. 30, 2016	Dec. 31, 2016	Mar. 31, 2017	Jun. 30, 2017	Sep. 30, 2017	Dec. 31, 2017	Mar. 31, 2018	Jun. 30, 2018	Sep. 30, 2018	Dec. 31, 2016	Dec. 31, 2017
GAAP total operating expenses	$ 50,037	$ 48,051	$ 46,659	$ 48,707	$ 50,952	$ 48,903	$ 49,872	$ 42,756	$ 57,295	$ 51,218	$ 49,056	$ 193,454	$ 192,483
Stock-based compensation	(4,247)	(3,645)	(4,256)	(3,669)	(4,033)	(4,581)	(4,142)	(3,085)	(7,258)	(2,374)	(2,146)	(15,817)	(15,841)
Amortization expense related to acquisition	—	—	(253)	(252)	(252)	(253)	(253)	(252)	(252)	(253)	(253)	(505)	(1,010)
Litigation settlement, litigation and investigation expense	(836)	—	—	—	—	—	—	—	(4,218)	(3,282)	(1,531)	(836)	—
Non-GAAP total operating expenses	$ 44,954	$ 44,406	$ 42,150	$ 44,786	$ 46,667	$ 44,069	$ 45,477	$ 39,419	$ 45,567	$ 45,309	$ 45,126	$ 176,296	$ 175,632
GAAP income (loss) from operations	$ (8,391)	$ (5,151)	$ (5,073)	$ (1,955)	$ (1,761)	$ (7,730)	$ (1,734)	$ 853	$ (19,996)	$ (3,692)	$ (1,568)	$ (20,570)	$ (10,372)
Stock-based compensation	4,612	3,869	4,588	3,853	4,316	4,963	4,545	3,379	8,151	2,571	2,333	16,922	17,203
Amortization expense related to acquisition	—	—	253	252	252	253	253	252	252	253	253	505	1,010
Litigation settlement, litigation and investigation expense	836	—	—	—	—	—	—	—	4,218	3,282	1,531	836	—
Non-GAAP income (loss) from operations	$ (2,943)	$ (1,282)	$ (232)	$ 2,150	$ 2,807	$ (2,514)	$ 3,064	$ 4,484	$ (7,375)	$ 2,414	$ 2,549	$ (2,307)	$ 7,841
GAAP net income (loss)	$ (8,506)	$ (4,316)	$ (5,207)	$ (4,362)	$ (1,337)	$ (7,955)	$ (2,245)	$ 786	$ (19,670)	$ (4,532)	$ (1,807)	$ (22,391)	$ (10,751)
Stock-based compensation	4,612	3,869	4,588	3,853	4,316	4,963	4,545	3,379	8,151	2,571	2,333	16,922	17,203
Amortization expense related to acquisition	—	—	253	252	252	253	253	252	252	253	253	505	1,010
Litigation settlement, litigation and investigation expense	836	—	—	—	—	—	—	—	4,218	3,282	1,531	836	—
Non-GAAP net income (loss)	$ (3,058)	$ (447)	$ (366)	$ (257)	$ 3,231	$ (2,739)	$ 2,553	$ 4,417	$ (7,049)	$ 1,574	$ 2,310	$ (4,128)	$ 7,462
Non-GAAP net income (loss) per share:													
Basic	$ (0.05)	$ (0.01)	$ (0.01)	$ 0.00	$ 0.05	$ (0.04)	$ 0.04	$ 0.06	$ (0.10)	$ 0.02	$ 0.03	$ (0.06)	$ 0.11
Diluted	$ (0.05)	$ (0.01)	$ (0.01)	$ 0.00	$ 0.04	$ (0.04)	$ 0.03	$ 0.06	$ (0.10)	$ 0.02	$ 0.03	$ (0.06)	$ 0.10
Weighted-average shares used in computing Non-GAAP net income (loss) per share:													
Basic	64,309	64,861	66,260	67,505	68,571	69,770	70,705	71,145	72,232	72,707	72,707	65,701	70,053
Diluted	64,309	64,861	66,260	67,505	74,312	69,770	73,572	74,559	72,232	74,634	74,940	65,701	74,270

A10 NETWORKS, INC.

Non-GAAP Condensed Consolidated Statements of Operations

(unaudited, in thousands)

	Three Months Ended											Years Ended	
	Mar. 31, 2016	Jun. 30, 2016	Sep. 30, 2016	Dec. 31, 2016	Mar. 31, 2017	Jun. 30, 2017	Sep. 30, 2017	Dec. 31, 2017	Mar. 31, 2018	Jun. 30, 2018	Sep. 30, 2018	Dec. 31, 2016	Dec. 31, 2017
Revenue:													
Products	$ 37,898	$ 38,846	$ 35,057	$ 40,507	$ 43,698	$ 32,828	$ 40,404	$ 32,973	$ 28,149	$ 39,224	$ 38,265	$152,308	$ 149,903
Services	17,118	18,210	19,401	20,260	20,236	21,145	21,601	22,544	21,034	21,489	22,237	74,989	85,526
Total revenue	55,016	57,056	54,458	60,767	63,934	53,973	62,005	55,517	49,183	60,713	60,502	227,297	235,429
Cost of revenue:													
Products	8,833	9,854	8,793	9,929	10,475	8,224	9,313	8,123	6,978	9,073	8,777	37,409	36,135
Services	4,172	4,078	3,747	3,902	3,985	4,194	4,151	3,491	4,013	3,917	4,050	15,899	15,821
Total cost of revenue	13,005	13,932	12,540	13,831	14,460	12,418	13,464	11,614	10,991	12,990	12,827	53,308	51,956
Gross profit	42,011	43,124	41,918	46,936	49,474	41,555	48,541	43,903	38,192	47,723	47,675	173,989	183,473
Gross margin	76.4%	75.6%	77.0%	77.2%	77.4%	77.0 %	78.3%	79.1%	77.7 %	78.6%	78.8%	76.5 %	77.9%
Operating expenses:													
Sales & marketing	24,683	25,041	22,571	25,059	24,727	23,673	25,234	21,651	24,139	25,087	23,920	97,354	95,285
Research & development	13,346	13,396	13,985	13,736	15,126	14,414	14,207	11,891	15,163	14,316	14,292	54,463	55,638
General & administrative	5,970	5,767	5,528	5,961	6,814	5,982	6,036	5,877	6,265	5,906	$ 6,914	23,226	24,709
Litigation settlement expense	955	202	66	30	—	—	—	—	—	—	—	1,253	—
Total operating expenses	44,954	44,406	42,150	44,786	46,667	44,069	45,477	39,419	45,567	45,309	45,126	176,296	175,632
Income (loss) from operations	(2,943)	(1,282)	(232)	2,150	2,807	(2,514)	3,064	4,484	(7,375)	2,414	2,549	(2,307)	7,841
Non-operating income (expense):													
Interest expense	(126)	(126)	(145)	(27)	(44)	(64)	(20)	(34)	(33)	(32)	(34)	(424)	(162)
Interest income and other income (expense), net	215	1,020	309	(2,184)	842	(26)	(37)	210	566	(429)	(131)	(640)	989
Total non-operating income (expense), net	89	894	164	(2,211)	798	(90)	(57)	176	533	(461)	(165)	(1,064)	827
Income (loss) before provision for income taxes	(2,854)	(388)	(68)	(61)	3,605	(2,604)	3,007	4,660	(6,842)	1,953	2,384	(3,371)	8,668
Provision for income taxes	204	59	298	196	374	135	454	243	207	379	74	757	1,206
Non-GAAP net income (loss)	$ (3,058)	$ (447)	$ (366)	$ (257)	$ 3,231	$ (2,739)	$ 2,553	$ 4,417	$ (7,049)	$ 1,574	$ 2,310	$ (4,128)	$ 7,462
Non-GAAP net income (loss) per share:													
Basic	$ (0.05)	$ (0.01)	$ (0.01)	$ 0.00	$ 0.05	$ (0.04)	$ 0.04	$ 0.06	$ (0.10)	$ 0.02	$ 0.03	$ (0.06)	$ 0.11
Diluted	$ (0.05)	$ (0.01)	$ (0.01)	$ 0.00	$ 0.04	$ (0.04)	$ 0.03	$ 0.06	$ (0.10)	$ 0.02	$ 0.03	$ (0.06)	$ 0.10
Weighted-average shares used in computing Non-GAAP net income (loss) per share:													
Basic	64,309	64,861	66,260	67,505	68,571	69,770	70,705	71,145	72,232	72,707	72,707	65,701	70,053
Diluted	64,309	64,861	66,260	67,505	74,312	69,770	73,572	74,559	72,232	74,634	74,940	65,701	74,270

A10 NETWORKS, INC.

Condensed Consolidated Balance Sheets

(unaudited, in thousands)

	Mar. 31, 2016	Jun. 30, 2016	Sep. 30, 2016	Dec. 31, 2016	Mar. 31, 2017	Jun. 30, 2017	Sep. 30, 2017	Dec. 31, 2017	Mar. 31, 2018	Jun. 30, 2018	Sep. 30, 2018
ASSETS											
CURRENT ASSETS:											
Cash and cash equivalents	$ 38,196	$ 28,632	$ 31,380	$ 28,975	$ 30,580	$ 46,385	$ 39,919	$ 46,567	$ 46,964	$ 40,567	$ 36,162
Marketable securities	69,278	85,069	85,385	85,372	85,595	85,773	83,973	84,567	83,738	86,820	87,391
Accounts receivable, net of allowances	40,780	38,426	46,882	61,287	59,830	39,989	49,148	48,266	47,755	50,370	51,084
Inventory, net	17,397	14,609	14,889	15,849	16,688	15,542	15,994	17,577	16,189	14,965	15,102
Prepaid expenses and other current assets	6,423	5,427	4,652	5,221	6,295	7,336	7,045	6,825	14,352	12,977	13,266
Total current assets	172,074	172,163	183,188	196,704	198,988	195,025	196,079	203,802	208,998	205,699	203,005
Property and equipment, net	8,641	8,917	8,851	8,219	8,131	8,266	9,531	9,913	9,634	8,676	7,994
Goodwill	—	—	—	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307
Intangible Assets	834	7,086	8,300	6,633	6,272	5,911	5,551	5,190	4,829	4,469	4,108
Other long-term assets	3,285	3,681	3,752	3,870	4,569	4,930	4,837	4,646	7,229	8,555	8,380
TOTAL ASSETS	$ 184,834	$ 191,847	$ 204,091	$ 216,733	$ 219,267	$ 215,439	$ 217,305	$ 224,858	$ 231,997	$ 228,706	$ 224,794
LIABILITIES AND STOCKHOLDERS' EQUITY											
CURRENT LIABILITIES:											
Accounts payable	$ 9,562	$ 7,782	$ 9,419	$ 9,851	$ 8,522	$ 8,318	$ 8,509	$ 9,033	$ 7,632	$ 6,234	$ 9,630
Accrued liabilities	24,442	28,830	29,427	31,525	29,887	25,396	27,604	21,835	25,491	25,154	20,602
Deferred revenue	50,615	50,953	52,553	60,043	57,785	61,055	58,664	61,858	65,735	64,907	60,653
Total current liabilities	84,619	87,565	91,399	101,419	96,194	94,769	94,777	92,726	98,858	96,295	90,885
Deferred revenue, non-current	24,125	24,379	29,759	31,574	34,325	30,671	31,710	32,779	31,895	33,176	34,202
Other long-term liabilities	1,285	1,162	1,052	988	912	794	1,073	967	884	760	642
TOTAL LIABILITIES	110,029	113,106	122,210	133,981	131,431	126,234	127,560	126,472	131,637	130,231	125,729
STOCKHOLDERS' EQUITY:											
Common stock and additional paid-in-capital	306,937	315,157	323,556	328,870	335,494	344,818	347,574	355,534	364,954	367,526	369,859
Accumulated other comprehensive income (loss)	56	88	36	(45)	(46)	(46)	(17)	(123)	(296)	(221)	(157)
Accumulated deficit	(232,188)	(236,504)	(241,711)	(246,073)	(247,612)	(255,567)	(257,812)	(257,025)	(264,298)	(268,830)	(270,637)
Total stockholders' equity	74,805	78,741	81,881	82,752	87,836	89,205	89,745	98,386	100,360	98,475	99,065
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	$ 184,834	$ 191,847	$ 204,091	$ 216,733	$ 219,267	$ 215,439	$ 217,305	$ 224,858	$ 231,997	$ 228,706	$ 224,794