

A10 NETWORKS, INC.
Condensed Consolidated Statements of Operations
(unaudited, in thousands, except per share data, on a US GAAP basis)

	Three Months Ended								Year Ended		Three Months Ended		
	Mar. 31, 2019	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Mar. 31, 2020	Jun. 30, 2020	Sep. 30, 2020	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2020	Mar. 31, 2021	Jun. 30, 2021	Sep. 30, 2021
Revenue:													
Products	\$ 28,230	\$ 26,785	\$ 30,052	\$ 36,853	\$ 30,736	\$ 29,214	\$ 32,188	\$ 37,738	\$ 121,920	\$ 129,876	\$ 30,540	\$ 34,363	\$ 39,815
Services	22,060	22,404	22,781	23,463	23,028	23,286	24,420	24,917	90,708	95,651	24,303	24,805	25,545
Total revenue	50,290	49,189	52,833	60,316	53,764	52,500	56,608	62,655	212,628	225,527	54,843	59,168	65,360
Cost of revenue:													
Products	7,516	6,891	7,108	8,301	6,941	6,544	7,610	8,014	29,816	29,109	7,086	8,215	7,859
Services	4,734	4,380	4,812	5,139	5,201	4,878	5,513	5,447	19,065	21,039	5,413	5,415	5,335
Total cost of revenue	12,250	11,271	11,920	13,440	12,142	11,422	13,123	13,461	48,881	50,148	12,499	13,630	13,194
Gross profit	38,040	37,918	40,913	46,876	41,622	41,078	43,485	49,194	163,747	175,379	42,344	45,538	52,166
Gross margin	75.6 %	77.1 %	77.4 %	77.7 %	77.4 %	78.2 %	76.8 %	78.5 %	77.0 %	77.8 %	77.2 %	77.0 %	79.8 %
Operating expenses:													
Sales & marketing	24,483	23,626	22,056	22,618	20,621	18,476	18,556	20,079	92,783	77,732	19,092	19,749	21,354
Research & development	16,166	14,617	15,784	15,257	15,315	13,450	13,694	15,604	61,824	58,063	13,981	13,491	13,578
General & administrative	8,358	6,099	2,854	6,393	5,895	5,237	4,994	5,725	23,704	21,851	5,247	5,082	6,931
Restructuring expense	—	—	—	2,530	—	—	—	—	2,530	-	—	—	—
Total operating expenses	49,007	44,342	40,694	46,798	41,831	37,163	37,244	41,408	180,841	157,646	38,320	38,322	41,863
Income (loss) from operations	(10,967)	(6,424)	219	78	(209)	3,915	6,241	7,786	(17,094)	17,733	4,024	7,216	10,303
					-0.4%	7.5%	11.0%	12.4%	-8.0%	7.9%	7.3%	12.2%	15.8%
Non-operating income (expense):													
Interest expense	(155)	(37)	(30)	(15)	-	(1)	-	-	(237)	(1)	-	-	-
Interest and other income (expense), net	(633)	776	254	522	231	228	479	469	919	1,407	(1,183)	(112)	(198)
Total non-operating income (expense), net	(788)	739	224	507	231	227	479	469	682	1,406	(1,183)	(112)	(198)
Income (loss) before income taxes	(11,755)	(5,685)	443	585	22	4,142	6,720	8,255	(16,412)	19,139	2,841	7,104	10,105
Provision for income taxes	517	86	270	534	319	334	256	414	1,407	1,323	184	488	(64,781)
Net income (loss)	\$ (12,272)	\$ (5,771)	\$ 173	\$ 51	\$ (297)	\$ 3,808	\$ 6,464	\$ 7,841	\$ (17,819)	\$ 17,816	\$ 2,657	\$ 6,616	\$ 74,886
Net income (loss) per share:													
Basic	\$ (0.16)	\$ (0.08)	\$ 0.00	\$ 0.00	\$ (0.00)	\$ 0.05	\$ 0.08	\$ 0.10	\$ (0.23)	\$ 0.23	\$ 0.03	\$ 0.09	\$ 0.97
Diluted	\$ (0.16)	\$ (0.08)	\$ 0.00	\$ 0.00	\$ (0.00)	\$ 0.05	\$ 0.08	\$ 0.10	\$ (0.23)	\$ 0.22	\$ 0.03	\$ 0.08	\$ 0.94
Weighted-average shares used in computing net income (loss) per share:													
Basic	74,809	75,712	76,618	77,147	78,061	78,178	78,235	76,638	76,080	77,776	76,704	76,774	77,149
Diluted	74,809	75,712	79,093	79,248	78,061	79,982	80,424	78,775	76,080	80,019	79,636	79,316	79,927

A10 NETWORKS, INC.
Non-GAAP Condensed Consolidated Statements of Operations
(unaudited, in thousands, except per share data)

	Three Months Ended								Year Ended		Three Months Ended		
	Mar. 31, 2019	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Mar. 31, 2020	Jun. 30, 2020	Sep. 30, 2020	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2020	Mar. 31, 2021	Jun. 30, 2021	Sep. 30, 2021
Revenue:													
Products	\$ 28,230	\$ 26,785	\$ 30,052	\$ 36,853	\$ 30,736	\$ 29,214	\$ 32,188	\$ 37,738	\$ 121,920	\$ 129,876	\$ 30,540	\$ 34,363	\$ 39,815
Services	22,060	22,404	22,781	23,463	23,028	23,286	24,420	24,917	90,708	95,651	24,303	24,805	25,545
Total revenue	<u>50,290</u>	<u>49,189</u>	<u>52,833</u>	<u>60,316</u>	<u>53,764</u>	<u>52,500</u>	<u>56,608</u>	<u>62,655</u>	<u>212,628</u>	<u>225,527</u>	<u>54,843</u>	<u>59,168</u>	<u>65,360</u>
Cost of revenue:													
Products	7,482	6,855	7,070	8,251	6,868	6,520	7,565	7,970	29,658	28,923	7,015	8,174	7,796
Services	4,444	3,948	4,516	4,723	4,774	4,605	5,099	4,799	17,631	19,277	4,570	4,901	4,994
Total cost of revenue	<u>11,926</u>	<u>10,803</u>	<u>11,586</u>	<u>12,974</u>	<u>11,642</u>	<u>11,125</u>	<u>12,664</u>	<u>12,769</u>	<u>47,289</u>	<u>48,200</u>	<u>11,585</u>	<u>13,075</u>	<u>12,790</u>
Gross profit	<u>38,365</u>	<u>38,386</u>	<u>41,247</u>	<u>47,342</u>	<u>42,122</u>	<u>41,375</u>	<u>43,944</u>	<u>49,886</u>	<u>165,339</u>	<u>177,327</u>	<u>43,258</u>	<u>46,093</u>	<u>52,570</u>
Gross margin	76.3 %	78.0 %	78.1 %	78.5 %	78.3 %	78.8 %	77.6 %	79.6 %	77.8 %	78.6 %	78.9 %	77.9 %	80.4 %
Operating expenses:													
Sales & marketing	23,162	21,722	20,737	21,123	19,570	17,797	17,558	19,364	86,745	74,289	17,714	18,922	20,154
Research & development	14,582	12,718	13,980	13,142	13,513	12,159	12,156	12,639	54,423	50,467	10,549	11,856	12,585
General & administrative	6,562	4,895	4,702	5,416	4,929	4,176	4,182	4,014	21,576	17,301	4,187	4,199	5,328
Total operating expenses	<u>44,306</u>	<u>39,335</u>	<u>39,419</u>	<u>39,681</u>	<u>38,012</u>	<u>34,132</u>	<u>33,896</u>	<u>36,017</u>	<u>162,743</u>	<u>142,057</u>	<u>32,450</u>	<u>34,977</u>	<u>38,067</u>
Income (loss) from operations	<u>(5,942)</u>	<u>(949)</u>	<u>1,828</u>	<u>7,661</u>	<u>4,110</u>	<u>7,243</u>	<u>10,048</u>	<u>13,869</u>	<u>2,596</u>	<u>35,270</u>	<u>10,808</u>	<u>11,116</u>	<u>14,503</u>
	(11.8)%	(1.9)%	3.5 %	12.7 %	7.6 %	13.8 %	17.8 %	22.1 %	1.2 %	15.6 %	19.7 %	18.8 %	22.2 %
Non-operating income (expense):													
Interest expense	(155)	(37)	(30)	(15)	-	(1)	-	-	(237)	(1)	-	-	-
Interest income and other income (expense), net	(633)	776	254	522	231	228	479	469	919	1,407	(1,183)	(112)	(198)
Total non-operating income (expense), net	<u>(788)</u>	<u>739</u>	<u>224</u>	<u>507</u>	<u>231</u>	<u>227</u>	<u>479</u>	<u>469</u>	<u>682</u>	<u>1,406</u>	<u>(1,183)</u>	<u>(112)</u>	<u>(198)</u>
Income (loss) before provision for income taxes	(6,730)	(210)	2,052	8,168	4,341	7,470	10,527	14,338	3,278	36,676	9,625	11,004	14,305
Provision for income taxes	517	86	270	388	319	334	256	414	1,261	1,323	184	488	636
Non-GAAP net income (loss)	<u>\$ (7,247)</u>	<u>\$ (296)</u>	<u>\$ 1,782</u>	<u>\$ 7,780</u>	<u>\$ 4,022</u>	<u>\$ 7,136</u>	<u>\$ 10,271</u>	<u>\$ 13,924</u>	<u>\$ 2,018</u>	<u>\$ 35,353</u>	<u>\$ 9,441</u>	<u>\$ 10,516</u>	<u>\$ 13,669</u>
Non-GAAP net income (loss) per share:													
Basic	\$ (0.10)	\$ (0.00)	\$ 0.02	\$ 0.10	\$ 0.05	\$ 0.09	\$ 0.13	\$ 0.18	\$ 0.03	\$ 0.45	\$ 0.12	\$ 0.14	\$ 0.18
Diluted	\$ (0.10)	\$ (0.00)	\$ 0.02	\$ 0.10	\$ 0.05	\$ 0.09	\$ 0.13	\$ 0.18	\$ 0.03	\$ 0.44	\$ 0.12	\$ 0.13	\$ 0.17
Weighted-average shares used in computing Non-GAAP net income (loss) per share:													
Basic	74,809	75,712	76,618	77,147	78,061	78,178	78,235	76,638	76,080	77,776	76,704	76,704	77,149
Diluted	74,809	75,712	79,093	79,248	79,747	79,982	80,424	78,775	78,487	80,019	79,636	79,636	79,927

A10 NETWORKS, INC.
Reconciliation of GAAP net income (loss) to EBITDA and Adjusted EBITDA
(unaudited, in thousands)

	Three Months Ended								Year Ended		Three Months Ended		
	Mar. 31, 2019	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Mar. 31, 2020	Jun. 30, 2020	Sep. 30, 2020	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2020	Mar. 31, 2021	Jun. 30, 2021	Sep. 30, 2021
<u>EBITDA & Adjusted EBITDA (Non-GAAP)</u>													
GAAP net income (loss)	\$ (12,272)	\$ (5,771)	\$ 173	\$ 51	\$ (297)	\$ 3,808	\$ 6,464	\$ 7,841	\$ (17,819)	\$ 17,816	\$ 2,657	\$ 6,616	\$ 74,886
Exclude: Interest expense	155	37	30	15	—	1	—	—	237	1	—	—	—
Exclude: Interest income and other (income) expense, net	633	(776)	(254)	(522)	(231)	(228)	(479)	(469)	(919)	(1,407)	1,183	112	198
Exclude: Depreciation & amortization expense	2,447	2,535	2,451	2,595	3,311	2,785	2,676	2,531	10,028	11,303	2,413	2,340	2,291
Exclude: Provision for income taxes	517	86	270	534	319	334	256	414	1,407	1,323	184	488	(64,781)
EBITDA	(8,520)	(3,889)	2,670	2,673	3,102	6,700	8,917	10,317	(7,066)	29,036	6,437	9,556	12,594
Exclude: Stock-based compensation	3,896	5,049	3,513	4,332	3,241	3,075	3,554	2,947	16,790	12,817	4,620	2,612	4,201
Exclude: Litigation settlement and investigation expense	876	173	(2,157)	43	30	—	—	—	(1,066)	30	—	—	—
Exclude: Restructuring expense	—	—	—	2,530	—	—	—	—	2,530	—	—	—	—
Exclude: Facility exit expense	—	—	—	—	—	—	—	2,884	—	3	1,911	1,036	(1)
Exclude: Non-recurring facilities costs	—	—	—	425	795	—	—	—	425	795	-	-	-
Adjusted EBITDA	<u>\$ (3,748)</u>	<u>\$ 1,333</u>	<u>\$ 4,026</u>	<u>\$ 10,003</u>	<u>\$ 7,168</u>	<u>\$ 9,775</u>	<u>\$ 12,471</u>	<u>\$ 16,148</u>	<u>\$ 11,613</u>	<u>\$ 45,562</u>	<u>\$ 12,968</u>	<u>\$ 13,204</u>	<u>\$ 16,794</u>

A10 NETWORKS, INC.
Revenue by Product Type, Geography and Vertical
(unaudited, in thousands, on a US GAAP basis)

	Three Months Ended								Year Ended		Three Months Ended		
	Mar. 31, 2019	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Mar. 31, 2020	Jun. 30, 2020	Sep. 30, 2020	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2020	Mar. 31, 2021	Jun. 30, 2021	Sep. 30, 2021
Revenue by type:													
Product	\$ 28,230	\$ 26,785	\$ 30,052	\$ 36,853	\$ 30,736	\$ 29,214	\$ 32,188	\$ 37,738	\$ 121,920	\$ 129,876	\$ 30,540	\$ 34,363	\$ 39,815
Service	22,060	22,404	22,781	23,463	23,028	23,286	24,420	24,917	90,708	95,651	24,303	24,805	25,545
Total revenue	<u>\$ 50,290</u>	<u>\$ 49,189</u>	<u>\$ 52,833</u>	<u>\$ 60,316</u>	<u>\$ 53,764</u>	<u>\$ 52,500</u>	<u>\$ 56,608</u>	<u>\$ 62,655</u>	<u>\$ 212,628</u>	<u>\$ 225,527</u>	<u>\$ 54,843</u>	<u>\$ 59,168</u>	<u>\$ 65,360</u>
Revenue by geography:													
Americas	\$ 21,133	\$ 18,512	\$ 22,751	\$ 27,548	\$ 25,438	\$ 23,962	\$ 21,985	\$ 26,764	\$ 89,944	\$ 98,149	\$ 26,270	\$ 28,836	\$ 32,261
Japan	13,152	14,894	15,157	16,251	17,641	12,854	18,015	18,541	59,454	67,051	13,619	15,564	15,317
APAC excluding Japan	8,776	9,213	8,379	9,321	4,882	8,005	8,701	8,172	35,689	29,760	6,335	7,703	6,794
EMEA	7,229	6,570	6,546	7,196	5,803	7,679	7,907	9,178	27,541	30,567	8,619	7,065	10,988
Total revenue	<u>\$ 50,290</u>	<u>\$ 49,189</u>	<u>\$ 52,833</u>	<u>\$ 60,316</u>	<u>\$ 53,764</u>	<u>\$ 52,500</u>	<u>\$ 56,608</u>	<u>\$ 62,655</u>	<u>\$ 212,628</u>	<u>\$ 225,527</u>	<u>\$ 54,843</u>	<u>\$ 59,168</u>	<u>\$ 65,360</u>
Revenue by vertical:													
Enterprise	\$ 23,288	\$ 22,053	\$ 21,475	\$ 21,475	\$ 18,766	\$ 22,127	\$ 22,914	\$ 25,045	\$ 88,291	\$ 88,852	\$ 20,864	\$ 23,145	\$ 23,074
Service Provider	27,002	27,136	31,358	38,841	34,998	30,373	33,694	37,610	124,337	136,675	33,979	36,023	42,286
Total revenue	<u>\$ 50,290</u>	<u>\$ 49,189</u>	<u>\$ 52,833</u>	<u>\$ 60,316</u>	<u>\$ 53,764</u>	<u>\$ 52,500</u>	<u>\$ 56,608</u>	<u>\$ 62,655</u>	<u>\$ 212,628</u>	<u>\$ 225,527</u>	<u>\$ 54,843</u>	<u>\$ 59,168</u>	<u>\$ 65,360</u>

Reconciliation of Selected GAAP to Non-GAAP Financial Measures

(unaudited, in thousands, except per share data)

	Three Months Ended								Years Ended		Three Months Ended		
	Mar. 31, 2019	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Mar. 31, 2020	Jun. 30, 2020	Sep. 30, 2020	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2020	Mar. 31, 2021	Jun. 30, 2021	Sep. 30, 2021
GAAP cost of revenue - products	\$ 7,516	\$ 6,891	\$ 7,108	\$ 8,301	\$ 6,941	\$ 6,544	\$ 7,610	\$ 8,014	\$ 29,816	\$ 29,109	\$ 7,086	\$ 8,215	\$ 7,859
Stock-based compensation	(34)	(36)	(38)	(50)	(74)	(24)	(45)	(44)	(158)	(187)	(71)	(41)	(63)
Non-GAAP cost of revenue - products	\$ 7,482	\$ 6,855	\$ 7,070	\$ 8,251	\$ 6,867	\$ 6,520	\$ 7,565	\$ 7,970	\$ 29,658	\$ 28,922	\$ 7,015	\$ 8,174	\$ 7,796
GAAP cost of revenue - services	\$ 4,734	\$ 4,380	\$ 4,812	\$ 5,139	\$ 5,201	\$ 4,878	\$ 5,513	\$ 5,447	\$ 19,065	\$ 21,039	\$ 5,413	\$ 5,415	\$ 5,335
Stock-based compensation	(291)	(432)	(296)	(416)	(427)	(273)	(414)	(341)	(1,434)	(1,454)	(570)	(262)	(328)
Global distribution center transition expense	—	—	—	—	—	—	—	(307)	-	(307)	(273)	(252)	(13)
Non-GAAP cost of revenue - services	\$ 4,444	\$ 3,948	\$ 4,516	\$ 4,723	\$ 4,774	\$ 4,605	\$ 5,099	\$ 4,799	\$ 17,631	\$ 19,278	\$ 4,570	\$ 4,901	\$ 4,994
GAAP total cost of revenue	\$ 12,250	\$ 11,271	\$ 11,920	\$ 13,440	\$ 12,142	\$ 11,422	\$ 13,123	\$ 13,461	\$ 48,881	\$ 50,148	\$ 12,499	\$ 13,630	\$ 13,194
Stock-based compensation	(325)	(468)	(334)	(466)	(501)	(297)	(459)	(385)	(1,592)	(1,641)	(641)	(303)	(391)
Global distribution center transition expense	—	—	—	—	—	—	—	(307)	-	(307)	(273)	(252)	(13)
Non-GAAP total cost of revenue	\$ 11,926	\$ 10,803	\$ 11,586	\$ 12,974	\$ 11,641	\$ 11,125	\$ 12,664	\$ 12,769	\$ 47,289	\$ 48,200	\$ 11,585	\$ 13,075	\$ 12,790
GAAP gross profit	\$ 38,040	\$ 37,918	\$ 40,913	\$ 46,876	\$ 41,622	\$ 41,078	\$ 43,485	\$ 49,194	\$ 163,747	\$ 175,379	\$ 42,344	\$ 45,538	\$ 52,166
Stock-based compensation	325	468	334	466	501	297	459	385	1,592	1,641	641	303	391
Global distribution center transition expense	—	—	—	—	—	—	—	307	-	307	273	252	13
Non-GAAP gross profit	\$ 38,365	\$ 38,386	\$ 41,247	\$ 47,342	\$ 42,123	\$ 41,375	\$ 43,944	\$ 49,886	\$ 165,339	\$ 177,327	\$ 43,258	\$ 46,093	\$ 52,570
GAAP sales & marketing expense	\$ 24,483	\$ 23,626	\$ 22,056	\$ 22,618	\$ 20,621	\$ 18,476	\$ 18,556	\$ 20,079	\$ 92,783	\$ 77,732	\$ 19,092	\$ 19,749	\$ 21,354
Stock-based compensation	(1,321)	(1,904)	(1,196)	(1,495)	(1,051)	(679)	(998)	(715)	(5,915)	(3,444)	(1,378)	(827)	(1,199)
Global distribution center transition expense	—	—	—	—	—	—	—	—	—	—	—	—	(1)
Litigation settlement and investigation expense	—	—	(123)	—	—	—	—	—	(123)	—	—	—	—
Non-GAAP sales & marketing expense	\$ 23,162	\$ 21,722	\$ 20,737	\$ 21,123	\$ 19,570	\$ 17,797	\$ 17,558	\$ 19,364	\$ 86,745	\$ 74,288	\$ 17,714	\$ 18,922	\$ 20,154
GAAP research & development	\$ 16,166	\$ 14,617	\$ 15,784	\$ 15,257	\$ 15,315	\$ 13,450	\$ 13,694	\$ 15,604	\$ 61,824	\$ 58,063	\$ 13,981	\$ 13,491	\$ 13,578
Stock-based compensation	(1,331)	(1,646)	(1,551)	(1,862)	(1,548)	(1,038)	(1,285)	(1,198)	(6,390)	(5,069)	(1,607)	(668)	(993)
Global distribution center transition expense	—	—	—	—	—	—	—	(1,515)	-	(1,515)	(1,572)	(715)	-
Amortization expense related to acquisition	(253)	(253)	(253)	(253)	(253)	(253)	(253)	(252)	(1,012)	(1,011)	(253)	(252)	-
Non-GAAP research & development	\$ 14,582	\$ 12,718	\$ 13,980	\$ 13,142	\$ 13,514	\$ 12,159	\$ 12,156	\$ 12,639	\$ 54,423	\$ 50,468	\$ 10,549	\$ 11,856	\$ 12,585
GAAP general & administrative expense	\$ 8,358	\$ 6,099	\$ 2,854	\$ 6,393	\$ 5,895	\$ 5,237	\$ 4,994	\$ 5,725	\$ 23,704	\$ 21,851	\$ 5,247	\$ 5,082	\$ 6,931
Stock-based compensation	(920)	(1,031)	(432)	(509)	(141)	(1,061)	(812)	(649)	(2,891)	(2,663)	(994)	(814)	(1,618)
Litigation settlement and investigation expense	(876)	(173)	2,280	(43)	(30)	—	—	—	1,188	(30)	—	—	—
Global distribution center transition expense	—	—	—	—	—	—	—	(1,062)	—	(1,062)	(66)	(69)	15
Transition facilities expense	—	—	—	(425)	(795)	—	—	—	(425)	(795)	—	—	—
Non-GAAP general & administrative expense	\$ 6,562	\$ 4,895	\$ 4,702	\$ 5,416	\$ 4,929	\$ 4,176	\$ 4,182	\$ 4,014	\$ 21,576	\$ 17,301	\$ 4,187	\$ 4,199	\$ 5,328
GAAP restructuring expense	\$ —	\$ —	\$ —	\$ 2,530	\$ —	\$ —	\$ —	\$ —	\$ 2,530	\$ —	\$ —	\$ —	\$ —
Restructuring expense	—	—	—	(2,530)	—	—	—	—	(2,530)	—	—	—	—
Non-GAAP restructuring expense	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

A10 NETWORKS, INC.

Reconciliation of Selected GAAP to Non-GAAP Financial Measures

(unaudited, in thousands, except per share data)

	Three Months Ended								Years Ended		Three Months Ended		
	Mar. 31, 2019	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Mar. 31, 2020	Jun. 30, 2020	Sep. 30, 2020	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2020	Mar. 31, 2021	Jun. 30, 2021	Sep. 30, 2021
GAAP total operating expenses	\$ 49,007	\$ 44,342	\$ 40,694	\$ 46,798	\$ 41,831	\$ 37,163	\$ 37,244	\$ 41,408	\$ 180,841	\$ 157,646	\$ 38,320	\$ 38,322	\$ 41,863
Stock-based compensation	(3,572)	(4,581)	(3,179)	(3,866)	(2,740)	(2,778)	(3,095)	(2,562)	(15,197)	(11,176)	(3,979)	(2,309)	(3,810)
Amortization expense related to acquisition	(253)	(253)	(253)	(253)	(253)	(253)	(253)	(252)	(1,012)	(1,011)	(253)	(252)	—
Litigation settlement and investigation expense	(876)	(173)	2,157	(43)	(30)	—	—	—	1,066	(30)	—	—	—
Transition facilities expense	—	—	—	(425)	(795)	—	—	—	(425)	(795)	—	—	—
Global distribution center transition expense	—	—	—	—	—	—	—	(2,577)	—	(2,577)	(1,638)	(784)	14
Restructuring expense	—	—	—	(2,530)	—	—	—	—	(2,530)	—	—	—	—
Non-GAAP total operating expenses	<u>\$ 44,306</u>	<u>\$ 39,335</u>	<u>\$ 39,419</u>	<u>\$ 39,681</u>	<u>\$ 38,013</u>	<u>\$ 34,132</u>	<u>\$ 33,896</u>	<u>\$ 36,017</u>	<u>\$ 162,743</u>	<u>\$ 142,057</u>	<u>\$ 32,450</u>	<u>\$ 34,977</u>	<u>\$ 38,067</u>
GAAP income (loss) from operations	\$ (10,967)	\$ (6,424)	\$ 219	\$ 78	\$ (209)	\$ 3,915	\$ 6,241	\$ 7,786	\$ (17,094)	\$ 17,733	\$ 4,024	\$ 7,216	\$ 10,303
Stock-based compensation	3,897	5,049	3,513	4,332	3,241	3,075	3,554	2,947	16,790	12,817	4,620	2,612	4,201
Amortization expense related to acquisition	253	253	253	253	253	253	253	252	1,012	1,011	253	252	—
Litigation settlement and investigation expense	876	173	(2,157)	43	30	—	—	—	(1,066)	30	—	—	—
Global distribution center transition expense	—	—	—	—	—	—	—	2,884	—	2,884	1,911	1,036	(1)
Restructuring expense	—	—	—	2,530	—	—	—	—	2,530	—	—	—	—
Transition facilities expense	—	—	—	425	795	—	—	—	425	795	—	—	—
Non-GAAP income (loss) from operations	<u>(5,942)</u>	<u>(949)</u>	<u>1,828</u>	<u>7,661</u>	<u>4,110</u>	<u>7,243</u>	<u>10,048</u>	<u>13,869</u>	<u>\$ 2,597</u>	<u>\$ 35,270</u>	<u>10,808</u>	<u>11,116</u>	<u>14,503</u>
GAAP Provision for income taxes	\$ 517	\$ 86	\$ 270	\$ 534	\$ 319	\$ 334	\$ 256	\$ 414	\$ 1,407	\$ 1,323	\$ 184	\$ 488	\$ (64,781)
Tax from restructuring expense	—	—	—	(146)	—	—	—	—	(146)	—	—	—	—
Release of DTA valuation allowance	—	—	—	—	—	—	—	—	—	—	—	—	65,417
Non-GAAP provision for income Taxes	<u>\$ 517</u>	<u>\$ 86</u>	<u>\$ 270</u>	<u>\$ 388</u>	<u>\$ 319</u>	<u>\$ 334</u>	<u>\$ 256</u>	<u>\$ 414</u>	<u>\$ 1,261</u>	<u>\$ 1,323</u>	<u>\$ 184</u>	<u>\$ 488</u>	<u>\$ 636</u>
GAAP net income (loss)	\$ (12,272)	\$ (5,771)	\$ 173	\$ 51	\$ (297)	\$ 3,808	\$ 6,464	\$ 7,841	\$ (17,819)	\$ 17,816	\$ 2,657	\$ 6,616	\$ 74,886
Stock-based compensation	3,897	5,049	3,513	4,332	3,241	3,075	3,554	2,947	16,790	12,817	4,620	2,612	4,201
Amortization expense related to acquisition	253	253	253	253	253	253	253	252	1,012	1,011	253	252	-
Litigation settlement and investigation expense	876	173	(2,157)	43	30	—	—	—	(1,066)	30	—	—	—
Global distribution center transition expense	—	—	—	—	—	—	—	2,884	—	2,884	1,911	1,036	(1)
Restructuring expense, and related tax	—	—	—	2,676	—	—	—	—	2,676	—	—	—	—
Transition facilities expense	—	—	—	425	795	—	—	—	425	795	—	—	—
Release of DTA valuation allowance	—	—	—	—	—	—	—	—	—	—	—	—	(65,417)
Non-GAAP net income (loss)	<u>\$ (7,247)</u>	<u>\$ (296)</u>	<u>\$ 1,782</u>	<u>\$ 7,780</u>	<u>\$ 4,022</u>	<u>\$ 7,136</u>	<u>\$ 10,271</u>	<u>\$ 13,924</u>	<u>\$ 2,018</u>	<u>\$ 35,353</u>	<u>\$ 9,441</u>	<u>\$ 10,516</u>	<u>\$ 13,669</u>
Non-GAAP net income (loss) per share:													
Basic	\$ (0.10)	\$ (0.00)	\$ 0.02	\$ 0.10	\$ 0.05	\$ 0.09	\$ 0.13	\$ 0.18	\$ 0.03	\$ 0.45	\$ 0.12	\$ 0.14	\$ 0.18
Diluted	\$ (0.10)	\$ (0.00)	\$ 0.02	\$ 0.10	\$ 0.05	\$ 0.09	\$ 0.13	\$ 0.18	\$ 0.03	\$ 0.44	\$ 0.12	\$ 0.13	\$ 0.17
Weighted-average shares used in computing Non-GAAP net income (loss) per share:													
Basic	74,809	75,712	76,618	77,147	78,061	78,178	78,235	76,638	76,080	77,776	76,704	76,774	77,149
Diluted	74,809	75,712	79,093	79,248	79,747	79,982	80,424	78,775	78,487	80,019	79,636	79,316	79,927

A10 NETWORKS, INC.
Condensed Consolidated Balance Sheets
(unaudited, in thousands)

	Mar. 31, 2019	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Mar. 31, 2020	Jun. 30, 2020	Sep. 30, 2020	Dec. 31, 2020	Mar. 31, 2021	Jun. 30, 2021	Sep. 30, 2021
ASSETS											
CURRENT ASSETS:											
Cash and cash equivalents	\$ 33,967	\$ 36,818	\$ 36,067	\$ 45,742	\$ 65,633	\$ 65,846	\$ 83,069	\$ 83,281	\$ 75,696	\$ 67,949	\$ 85,637
Marketable securities	88,784	82,478	86,525	84,180	77,273	77,544	76,041	74,851	85,261	98,860	101,820
Accounts receivable, net of allowances	44,802	45,251	45,397	53,566	42,862	45,895	42,803	51,051	51,449	50,219	46,784
Inventory, net	20,952	22,522	21,081	22,384	20,764	22,159	22,600	20,730	19,547	19,084	19,169
Prepaid expenses and other current assets	17,113	14,746	14,509	15,067	12,518	11,342	10,809	12,390	13,022	14,523	13,910
Total current assets	205,618	201,815	203,579	220,939	219,050	222,786	235,322	242,303	244,975	250,635	267,320
Property and equipment, net	7,676	7,408	8,846	7,656	7,462	7,033	7,297	7,888	8,223	9,148	9,555
Goodwill	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307
Intangible assets	3,387	3,026	2,666	2,305	1,944	1,584	1,223	862	502	141	33
Other non-current assets	13,989	13,256	12,549	41,846	40,294	39,898	38,948	38,451	36,573	34,907	96,230
TOTAL ASSETS	\$ 231,977	\$ 226,812	\$ 228,947	\$ 274,053	\$ 270,057	\$ 272,608	\$ 284,097	\$ 290,811	\$ 291,580	\$ 296,138	\$ 374,445
LIABILITIES AND STOCKHOLDERS' EQUITY											
CURRENT LIABILITIES:											
Accounts payable	\$ 8,136	\$ 7,749	\$ 5,488	\$ 7,592	\$ 3,937	\$ 6,850	\$ 7,289	\$ 4,851	\$ 4,521	\$ 5,661	\$ 3,755
Accrued liabilities	25,436	20,209	20,735	27,756	24,243	23,493	27,602	36,930	26,198	27,763	28,968
Deferred revenue	62,528	60,571	59,603	62,233	62,718	65,915	61,886	65,999	68,299	69,918	70,501
Total current liabilities	96,100	88,529	85,826	97,581	90,898	96,258	96,777	107,780	99,018	103,342	103,224
Deferred revenue, non-current	36,041	37,220	38,470	38,931	38,560	39,083	40,140	42,700	44,920	46,409	46,616
Other non-current liabilities	3,062	2,737	2,483	28,754	27,347	26,407	25,479	24,357	22,983	21,882	21,010
TOTAL LIABILITIES	135,203	128,486	126,779	165,266	156,805	161,748	162,396	174,837	166,921	171,633	170,850
STOCKHOLDERS' EQUITY:											
Common & treasury stock, additional paid-in-capital	381,196	388,357	391,999	398,601	403,651	396,941	401,533	388,125	394,241	387,490	391,683
Accumulated other comprehensive income (loss)	96	258	285	251	(37)	473	258	98	10	(9)	2
Accumulated deficit	(284,518)	(290,289)	(290,116)	(290,065)	(290,362)	(286,554)	(280,090)	(272,249)	(269,592)	(262,976)	(188,090)
Total stockholders' equity	96,774	98,326	102,168	108,787	113,252	110,860	121,701	115,974	124,659	124,505	203,595
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 231,977	\$ 226,812	\$ 228,947	\$ 274,053	\$ 270,057	\$ 272,608	\$ 284,097	\$ 290,811	\$ 291,580	\$ 296,138	\$ 374,445