

# **NEWS RELEASE**

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# FIRST CITIZENS BANCSHARES REPORTS FIRST QUARTER 2023 EARNINGS

RALEIGH, N.C. -- First Citizens BancShares, Inc. ("BancShares") (Nasdaq: FCNCA) reported earnings for the first quarter ended March 31, 2023.

Chairman and CEO Frank B. Holding, Jr. said: "We are pleased with our solid financial performance in the first quarter, marked by continued momentum across all our lines of business. Since the completion of our acquisition of certain assets and liabilities of Silicon Valley Bridge Bank, N.A. on March 27, 2023, we have made strides to integrate our two companies, including meaningful engagement with key Silicon Valley Bank leaders and clients. Building on the considerable strengths Silicon Valley Bank brings to the business, including exceptional talent and expertise, significant scale, geographic diversity, and meaningful solutions for customers, we are confident we will continue to deliver long-term value for our shareholders. In an environment of macroeconomic challenges and uncertainties, we continue to operate with solid capital and liquidity positions. We remain encouraged by the resiliency of our clients in the face of elevated inflation and rising interest rates and we look forward to continuing to support them."

# PURCHASE AND ASSUMPTION OF CERTAIN ASSETS AND LIABILITIES OF SILICON VALLEY BRIDGE BANK FROM THE FDIC

- On March 27, 2023, BancShares announced that through its banking subsidiary, First-Citizens Bank & Trust Company, it assumed all customer deposits and certain other liabilities and acquired substantially all loans and certain other assets of Silicon Valley Bridge Bank, N.A. (the "Acquisition"), as successor to Silicon Valley Bank from the Federal Deposit Insurance Corporation (the "FDIC"). In connection with the Acquisition, BancShares identified a new business segment (the "SVB segment") which includes the assets, liabilities and results of operations related to the Acquisition.
- The Acquisition included total assets with estimated fair values of approximately \$106.60 billion and total loans with estimated fair values of approximately \$68.50 billion, including Global Fund Banking, Private Bank, and the Technology & Life Science and Healthcare loan portfolios and \$35.28 billion in cash and interest-earning deposits at banks. BancShares also assumed approximately \$55.96 billion in customer deposits and entered into a five-year note payable to the FDIC (the "Purchase Money Note") of approximately \$35.15 billion, bearing an interest rate of 3.50%. The deposits were acquired without a premium and the assets were acquired at a discount of \$16.45 billion.
- In connection with the Acquisition, BancShares granted the FDIC a value appreciation instrument with a value of up to \$500 million payable in cash. The FDIC exercised its option on March 28, 2023, and BancShares paid the FDIC \$500 million in cash in April of 2023.

## FINANCIAL HIGHLIGHTS

The results for the first quarter include the Acquisition. Measures referenced as adjusted below are non-GAAP financial measures (refer to the supporting tables for a reconciliation of each non-GAAP measure to the most directly comparable GAAP measure). Net income for the three months ended March 31, 2023, was \$9.52 billion compared to \$257 million for the three months ended December 31, 2022. Net income available to common stockholders for the three months ended March 31, 2023, was \$9.50 billion, or \$653.64 per diluted common share, compared to \$243 million, or \$16.67 per diluted common share in the fourth quarter of 2022.

As a result of the Acquisition, net income includes a preliminary gain on acquisition of \$9.82 billion (net of tax), a provision for acquired non-purchased credit deteriorated ("non-PCD") loan and lease losses of \$462 million and a provision for unfunded commitments of \$254 million. Adjusted net income available to common stockholders was \$292 million, or \$20.09 per diluted common share, down from \$306 million, or \$20.94 per diluted common share in the fourth quarter of 2022.

First quarter 2023 results were impacted by the following items:

- Preliminary gain on acquisition of \$9.82 billion (net of tax) related to the acquisition,
- Provision for acquired non-PCD loan and lease losses of \$462 million and a provision for unfunded commitments of \$254 million related to the Acquisition,
- Acquisition-related expenses of \$28 million,
- Realized loss on the sale of an investment security of \$14 million,
- Unrealized loss on fair value adjustments on marketable equity securities of \$9 million,
- Intangible asset amortization of \$5 million,
- Gain on sale of leasing equipment of \$4 million, and
- Provision for credit losses on investment securities available for sale of \$4 million.

The following bullets highlight significant changes in the components of net income and adjusted net income between the first quarter of 2023 and the fourth quarter of 2022:

- Net interest income totaled \$850 million, up from \$802 million in the fourth quarter. The SVB segment contributed \$65 million during the quarter.
- Net interest margin was 3.41%, an increase of 5 basis points over the fourth quarter, as the rising interest rate environment increased yields on our earning assets coupled with average loan growth, partially offset by higher rates paid on interest-bearing deposits and borrowings.
- Noninterest income totaled \$10.26 billion compared to \$429 million in the fourth quarter. The increase was primarily due to a \$9.82 billion gain on acquisition. Adjusted noninterest income totaled \$309 million compared to \$290 million in the fourth quarter, an increase of \$19 million. The increase was primarily due a \$14 million gain on customer derivative positions, a \$7 million increase in wealth management services due to increased brokerage transactions and higher assets under management, a \$4 million increase in fee income associated with higher capital markets fees, and a \$8 million increase spread among various items, partially offset by a \$7 million decline in factoring commissions, a \$5 million decrease in cardholder services, and a \$2 million decline in income from bank-owned life insurance.
- Noninterest expense totaled \$855 million compared to \$760 million in the fourth quarter. Adjusted noninterest expense totaled \$677 million compared to \$590 million in the fourth quarter, an increase of \$87 million. The increases in noninterest expense and adjusted noninterest expense were primarily the result of higher personnel costs of \$66 million due to seasonal adjustments associated with the savings plan and payroll taxes, promotions and annual merit adjustments, a \$13 million increase in FDIC insurance expense,

the impact from the SVB segment, and a \$14 million increase spread among various items, partially offset by a \$6 million decrease in marketing expenses in the Direct Bank.

#### **BALANCE SHEET SUMMARY**

- Loans totaled \$138.29 billion, an increase of \$67.51 billion compared to \$70.78 billion as of December 31, 2022. The increase is primarily due to SVB segment loans of \$66.17 billion as of March 31, 2023. The remaining \$1.3 billion increase occurred among various businesses, including Mortgage, Commercial Services, Real Estate Finance and Retail Services. The yield on loans was 5.57% for the first quarter compared to 5.10% in the fourth quarter of 2022.
- Deposits totaled \$140.05 billion, an increase of \$50.64 billion compared to \$89.41 billion as of December 31, 2022. The increase is primarily due to SVB segment deposits of \$49.26 billion as of March 31, 2023. The remaining \$1.26 billion increase was due to a \$2.32 billion increase in time deposits and a \$1.3 billion increase in savings account balances, partially offset by a \$914 million decrease in money market deposits, a \$472 million decrease in checking with interest accounts, and a \$817 million decline in noninterest bearing deposits driven by a reduction in commercial deposit balances. Noninterest-bearing deposits represented 39.0% of total deposits as of March 31, 2023, compared to 27.9% of total deposits at December 31, 2022. The cost of average total deposits was 1.24% for the first quarter, up 46 basis points compared to the fourth quarter of 2022.
- Total borrowings increased \$39.45 billion during the quarter, primarily due to the \$35.15 billion Purchase Money Note related to the Acquisition and the \$4.25 billion increase in Federal Home Loan Bank ("FHLB") borrowings.

## PROVISION FOR CREDIT LOSSES AND CREDIT QUALITY

- Provision for credit losses totaled \$783 million compared to \$79 million in the fourth quarter, an increase of \$704 million. The increase was primarily related to the Acquisition, which included provisions for credit losses of \$462 million for non-PCD loans and \$254 million for unfunded commitments. Adjusted provision for credit losses totaled \$63 million compared to \$79 million in the fourth quarter of 2022, a decrease of \$16 million. The decrease was due to a \$23 million decrease in the reserve for unfunded commitments and a \$19 million decrease in reserve build (from \$40 million in the fourth quarter of 2022 to \$21 million in the first quarter of 2023), partially offset by a \$26 million increase in net charge-offs. The \$21 million reserve build for the quarter was a result of loan growth and deterioration in credit quality, partially offset by portfolio mix and CECL macroeconomic forecasts. Net charge-offs totaled \$50 million, or a ratio of 0.27% of average loans, compared to \$24 million, or a ratio of 0.14% of average loans, during the fourth quarter of 2022.
- Nonaccrual loans were \$828 million or 0.60% of total loans, at March 31, 2023 compared to \$627 million, or 0.89% of total loans at December 31, 2022. The increase is primarily due to \$224 million of nonaccrual loans in the SVB segment at March 31, 2023.
- Delinquencies at March 31, 2023 of \$1.2 billion increased \$349 million compared to December 31, 2022. The increase is primarily due to \$206 million of delinquent loans in the SVB segment and an increase in past due commercial loans at March 31, 2023.
- The allowance for credit losses totaled \$1.6 billion, or 1.16% of total loans at March 31, 2023, an increase of \$683 million from December 31, 2022. The Acquisition resulted in a \$662 million increase in the allowance for credit losses, which included \$200 million related to PCD loans and \$462 million related to non-PCD loans. The remaining \$21 million increase was primarily related to portfolio growth, mild credit quality deterioration, and higher specific reserves partially offset by improvement in the macroeconomic forecasts.

## **EARNINGS CALL DETAILS**

BancShares will host a conference call to discuss the company's financial results on Wednesday, May 10, 2023, at 9:00 a.m. Eastern time.

To access this call, dial:

United States: 1-833-470-1428 Canada: 1-833-950-0062

All other locations: 1-929-526-1599

Access code: 197515

The first quarter 2023 earnings presentation and this news release are available on the company's website at ir.firstcitizens.com.

After the conference call, you may access a replay of the call through May 31, 2023, by dialing 1-866-813-9403 (United States), 1-226-828-7578 (Canada) or 44-204-525-0658 (all other locations) using the access code 328418.

## ABOUT FIRST CITIZENS BANCSHARES

First Citizens BancShares, Inc., a top 20 U.S. financial institution with more than \$200 billion in assets, is the financial holding company for First-Citizens Bank & Trust Company ("First Citizens Bank"). Headquartered in Raleigh, N.C., and now celebrating the 125th anniversary of its founding, First Citizens Bank has built a unique legacy of strength, stability and long-term thinking that has spanned generations. First Citizens offers an array of general banking services including a network of more than 550 branches and offices in 23 states; commercial banking expertise delivering best-in-class lending, leasing and other financial services coast to coast; and a nationwide direct bank. First Citizens Bank, Member FDIC. Discover more at first citizens.com.

#### FORWARD-LOOKING STATEMENTS

This communication contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 regarding the financial condition, results of operations, business plans, asset quality, future performance, and other strategic goals of BancShares. Words such as "anticipates," "believes," "estimates," "expects," "predicts," "forecasts," "intends," "plans," "projects," "targets," "designed," "could," "may," "should," "will," "potential," "continue", "aims" or other similar words and expressions are intended to identify these forward-looking statements. These forward-looking statements are based on BancShares' current expectations and assumptions regarding BancShares' business, the economy, and other future conditions.

Because forward-looking statements relate to future results and occurrences, they are subject to inherent risks, uncertainties, changes in circumstances and other risk factors that are difficult to predict. Many possible events or factors could affect BancShares' future financial results and performance and could cause the actual results, performance or achievements of BancShares to differ materially from any anticipated results expressed or implied by such forward-looking statements. Such risks and uncertainties include, among others, general competitive, economic, political, geopolitical events (including the military conflict between Russia and Ukraine) and market conditions, including changes in competitive pressures among financial institutions and the impacts related to or resulting from recent bank failures and other volatility, the financial success or changing conditions or strategies of BancShares' vendors or customers, including changes in demand for deposits, loans and other financial services, fluctuations in interest rates, changes in the quality or composition of BancShares' loan or investment portfolio, actions of government regulators, including the recent and projected interest rate hikes by the Board of Governors of the Federal Reserve Board (the "Federal Reserve"), changes to estimates of future costs and benefits of actions taken by BancShares, BancShares' ability to main adequate sources of funding and liquidity, the potential impact of decisions by the Federal Reserve on BancShares' capital plans, adverse developments with respect to U.S. or global economic conditions, including the significant turbulence in the capital or financial markets, the impact of the current inflationary environment, the impact of implementation and compliance with current or proposed laws,

regulations and regulatory interpretations, including the risk that such laws, regulations and regulatory interpretations may change, the availability of capital and personnel, and the failure to realize the anticipated benefits of BancShares' previous acquisition transactions, including the Acquisition and the recently completed transaction with CIT, which acquisition risks include (1) disruption from the transactions with customer, supplier or employee relationships, (2) the possibility that the amount of the costs, fees, expenses and charges related to the transaction may be greater than anticipated, including as a result of unexpected or unknown factors, events or liabilities or increased regulatory compliance obligations or oversight, (3) reputational risk and the reaction of the parties' customers to the transactions, (4) the risk that the cost savings and any revenue synergies from the transactions may not be realized or take longer than anticipated to be realized, (5) difficulties experienced in the integration of the businesses, (6) the ability to retain customers following the transactions and (7) adjustments to BancShares' estimated purchase accounting impacts of the Acquisition.

Except to the extent required by applicable laws or regulations, BancShares disclaims any obligation to update forward-looking statements or to publicly announce the results of any revisions to any of the forward-looking statements included herein to reflect future events or developments. Additional factors which could affect the forward-looking statements can be found in BancShares' Annual Report on Form 10-K for the fiscal year ended December 31, 2022, and its other filings with the Securities and Exchange Commission (the "SEC").

#### **NON-GAAP MEASURES**

Certain measures in this release and supporting tables, including those referenced as "Adjusted," are "non-GAAP", meaning they are not presented in accordance with generally accepted accounting principles in the U.S. and also are not codified in U.S. banking regulations currently applicable to BancShares. BancShares believes that non-GAAP financial measures, when reviewed in conjunction with GAAP financial information, can provide transparency about or an alternative means of assessing its operating results and financial position to its investors, analysts and management. Each non-GAAP measure is reconciled to the most comparable GAAP measure in the non-GAAP reconciliation table below and notable items are summarized in a separate table.

Net interest income and provision for credit losses   783   79   72   72   72   72   72   72   72	Summary Financial Data & Key Metrics	1Q23	4Q22	1Q22
Provision for credit losses				
Not interest income         10,259         429           Nominterest income         10,259         429           Income before income taxes         9,471         392           Income before income taxes         9,471         135           Income before income taxes         9,518         327           Preferred stock dividends         1,4         1,4           Net income available to common stockholders         \$9,504         \$2,43         \$3           Adjusted net income available to common stockholders <sup>11</sup> \$9,202         \$3,06         \$3           Pre-fax, pre-provision net revenue (PPNR) <sup>(1)</sup> \$10,254         \$16,67         \$3,06           Pre-fax, pre-provision net revenue (PPNR) <sup>(1)</sup> \$0,025         \$16,67         \$3,06         \$16,67         \$3,06         \$16,67         \$3,00	Net interest income	\$ 850 \$	802 \$	649
Noninterest income	Provision for credit losses	783	79	464
Nominterest expense         855         760           Income before income taxes         9,471         302           Income tax (benefit) expense         (47)         135           Net income         9,518         257           Preferred stock dividends         14         14         14           Net income available to common stockholders         \$9,504         \$ 23         \$ 30         \$ 5           Net experience dividends         \$0,202         \$ 300         \$ 5         \$ 30 <td>Net interest income after provision for credit losses</td> <td>67</td> <td>723</td> <td>185</td>	Net interest income after provision for credit losses	67	723	185
Income before income taxes   9,471   392   1   1   1   1   1   1   1   1   1	Noninterest income	10,259	429	850
Income tax (benefit) expense         (4)         1 <t< td=""><td>Noninterest expense</td><td>855</td><td>760</td><td>810</td></t<>	Noninterest expense	855	760	810
Net income         9,518         257           Prefered stock dividends         1.14         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.4         1.2         1.2         2.4         2.4         2.4         2.4         2.4         2.4         2.5         3.0         5         5         3.0         5         5         3.0         5         1.0         5         1.0	Income before income taxes	9,471	392	225
Preferred stock dividends         14         14           Net income available to common stockholders <sup>60</sup> 8 9,504         \$ 243         \$ 8           Pre-tax, pre-provision net revenue (PPNR) <sup>60</sup> \$ 10,224         \$ 471         \$           Per Share Information:           Dilute dearnings per common share (EPS) <sup>10</sup> 20         9 10.67         \$           Adjusted diluted earnings per common share (EPS) <sup>10</sup> 20.93         60.34         \$           Book value per common share (EPS) <sup>10</sup> 20.93         60.34         \$           Tangible book value per common share (EPS) <sup>10</sup> 33.23         0.93 %         \$           Power Performance Metrics:           Return on average assets (ROA)         33.23         0.93 %         \$           Adjusted PPN ROA <sup>(1)</sup> 1.15         PPNR ROA <sup>(1)</sup> 1.15         PPNR ROA <sup>(1)</sup> 1.15         PPNR ROA <sup>(1)</sup> 1.15         PPNR ROA <sup>(1)</sup> 1.18         1.70         1.18         1.70         1.18         1.70         1.71         1.70         1.71         1.70         1.71         1.70         1.70         1.71         1.70         1.70         1.70         1.70         1.70         1.70         1.70         1.70         1.70<	Income tax (benefit) expense	(47)	135	(46)
Net income available to common stockholders	Net income	9,518	257	271
Pre-tax, pre-provision net revenue (PPNR) <sup>(1)</sup>   S   10,254   S   47   S   S   10,254   S   10,254   S   S   10,254   S   S   10,254   S   S   S   S   S   S   S   S   S	Preferred stock dividends	14	14	7
Pre-tax, pre-provision net revenue (PPNR) <sup>(1)</sup>   S   10,254   S   47   S   S   10,254   S   10,254   S   S   10,254   S   S   10,254   S   S   S   S   S   S   S   S   S	Net income available to common stockholders	\$ 9,504 \$	243 \$	264
Pre Share Information:         Ver Share Information:         All 166 of 505.36 of 605.36 of 605.36 of 605.36 of 605.36 of 605.36 of 605.36 of 70.38 of 7	Adjusted net income available to common stockholders <sup>(1)</sup>	\$ 292 \$	306 \$	299
Per Share Information:   Diluted earnings per common share (EPS)		\$ 10,254 \$	471 \$	689
Adjusted diluted earnings per common share (EPS) <sup>(1)</sup> Book value per common share  Tanglie book value per common share  (TBV) <sup>(1)</sup> (Tanglie book value per common share  (Tanglie book value per common stare  (Tanglie book value per common stare  (Tanglie book value per common stare  (Tanglie book value per common sta				
Adjusted diluted earnings per common share (EPS) <sup>(1)</sup> 20.09 (5.36 (	Diluted earnings per common share (EPS)	\$ 653.64 \$	16.67 \$	16.70
Book value per common share         1,262.76         605.36           Tangible book value per common share (TBV) <sup>(1)</sup> 1,213.82         571.89           Key Performance Metrics:           Return on average assets (ROA)         33.23 %         0.93 %           Adjusted ROA <sup>(1)</sup> 1.07         1.15           PPNR ROA <sup>(1)</sup> 35.80         1.70           Adjusted PDR ROA <sup>(1)</sup> 1.69         1.81           Return on average common equity (ROE)         367.47         11.05           Adjusted ROTCE <sup>(1)</sup> 38.69         11.70           Adjusted ROTCE <sup>(1)</sup> 318.9         14.71           Efficiency ratio         7.0         61.74           Adjusted efficiency ratio <sup>(1)</sup> 58.39         14.01           Adjusted efficiency ratio <sup>(1)</sup> 58.39         14.01           Adjusted efficiency ratio <sup>(1)</sup> 38.69         11.70           Adjusted efficiency ratio <sup>(1)</sup> 58.39         14.01           Adjusted efficiency ratio <sup>(1)</sup> 8.31         8.16           Net interest margin (NIM) <sup>(2)</sup> 8.7         18.36         8.7           Total operating expected times at Period End:         8.31         8.156           Total operating lease equipment, net				18.95
Key Performance Metrics:         Return on average assets (ROA)         33.23 %         0.93 %           Adjusted ROA(¹)         1.07         1.15           PPNR ROA(¹)         36.24 %         1.07           Adjusted PPNR ROA(¹)         1.69         1.81           Return on average common equity (ROE)         367.47         11.05           Adjusted ROE(¹)         363.47         11.03           Return on average tangible common equity (ROTCE)(¹)         386.69         11.70           Adjusted ROTCE(¹)         38.69         11.70           Adjusted ROTCE(¹)         38.39         54.08           Adjusted ROTCE(¹)         38.39         54.08           Adjusted efficiency ratio(¹)         38.39         54.08           Adjusted ROTCE(¹)         38.39         54.08           Net interest margin (NIM)(²)         38.31         38.69           Net interest margin (NIM)(²)         38.31         38.69           Total loans and leases         18.89         70.781           Total loans and leases         18.95         89.08           Total operating lease equipment, net         89.78         9.08           Total borrowings         46.04         6.64         1.06           Loan to deposit ratio		1,262.76	605.36	605.48
Key Performance Metrics:           Return on average assets (ROA)         33.23 %         0.93 %           Adjusted ROA(¹)         1.07         1.15           PPNR ROA(¹)         35.80         1.70           Adjusted PPNR ROA(¹)         1.69         1.81           Return on average common equity (ROE)         11.30         36.69         11.70           Adjusted ROE(¹)         11.89         14.71         4		*		574.09
Return on average assets (ROA)         33.23		,		
Adjusted ROA(1) PPNR ROA(1) Adjusted ROE(1) Adjusted ROE(1) Adjusted ROTCE(1) Adjusted ROTCE(1) Adjusted ROTCE(1) Adjusted ROTCE(1) Adjusted ROTCE(1) Efficiency ratio 7,70 61,74 Adjusted efficiency ratio(1) Adjusted efficiency rat		22.22.0/	0.02.0/	1.00.0/
PPNR ROA(¹)         35.80         1.70           Adjusted PPNR ROA(¹)         1.69         1.81           Return on average common equity (ROE)         367.47         11.05           Adjusted ROE(¹)         11.30         13.89           Return on average tangible common equity (ROTCE)¹)         386.69         11.70           Adjusted ROTCE(¹)         11.89         14.71           Efficiency ratio         7.70         61.74           Adjusted efficiency ratio(¹)         58.39         54.08           Net interest margin (NIM)¹²         3.41         3.36           Select Balance Sheet Items at Period End:         7.70         61.74           Total investment securities         \$ 19,527         \$ 19,369         \$           Total operating lease equipment, net         8,331         8,156         \$           Total operating lease equipment, net         8,331         8,156         \$           Total operating lease equipment, net         89,408         \$         \$           Total operating deposits to total deposits         39,02         27.87         \$           Nominterest-bearing deposits to total deposits         39,02         27.87         \$           Total risk-based capital ratio         14.86         13.18         \$ </td <td></td> <td></td> <td></td> <td>1.00 %</td>				1.00 %
Adjusted PPNR ROA(1)       1.69       1.81         Return on average common equity (ROE)       367.47       11.05         Adjusted ROE(1)       11.30       13.89         Return on average tangible common equity (ROTCE)(1)       386.69       11.70         Adjusted ROTCE(1)       11.89       14.71         Efficiency ratio       7.70       61.74         Adjusted efficiency ratio(1)       58.39       54.08         Net interest margin (NIM)(2)       3.41       3.5         Select Balance Sheet Items at Period End:       19,527       \$ 19,369       \$         Total investment securities       138,288       70,781       70,781         Total operating lease equipment, net       8,331       8,156       8,468         Total deposits       140,050       89,408       8         Total oberrowings       46,094       6,645       6,645         Loan to deposit ratio       98.74%       79.17%         Noninterest-bearing deposits to total deposits       39.02       27.87         Capital Ratios at Period End: 60         Total risk-based capital ratio       14.86%       13.18%         Total risk-based capital ratio       14.86%       13.18         Common equity Tier 1 ratio       1	·			1.12
Return on average common equity (ROE)         367.47         11.05           Adjusted ROE <sup>(1)</sup> 11.30         13.89           Return on average tangible common equity (ROTCE) <sup>(1)</sup> 386.69         11.70           Adjusted ROTCE <sup>(1)</sup> 11.89         14.71           Efficiency ratio         7.70         61.74           Adjusted efficiency ratio <sup>(1)</sup> 58.39         54.08           Net interest margin (NIM) <sup>(2)</sup> 3.41         3.36           Select Balance Sheet Items at Period End:           Total investment securities         \$ 19,527         \$ 19,369         \$           Total loans and leases         138,288         70,781         70				2.54
Adjusted ROE(¹)       11.30       13.89         Return on average tangible common equity (ROTCE)¹)       386.69       11.70         Adjusted ROTCE(¹)       11.89       14.71         Efficiency ratio       7.70       61.74         Adjusted efficiency ratio(¹)       58.39       54.08         Net interest margin (NIM)²²)       3.41       3.36         Select Balance Sheet Items at Period End:         Total investment securities       \$ 19,527       \$ 19,369       \$         Total loans and leases       138,288       70,781       Total operating lease equipment, net       8,331       8,156         Total deposits       140,050       89,408       140,050       89,408         Total borrowings       46,094       6,645       6,645         Loan to deposit ratio       98.74 %       79.17 %         Noninterest-bearing deposits to total deposits       39.02       27.87         **Capital Ratios at Period End: 60         Tier 1 risk-based capital ratio       14.86 %       13.18 %         Tier 1 leverage capital ratio       12.53       10.08         Tier 1 leverage capital ratio       16.72       8.99         Asset Quality at Period End:       0.60 %       0.89 % <td>·</td> <td></td> <td></td> <td>1.31</td>	·			1.31
Return on average tangible common equity (ROTCE) <sup>(1)</sup> 386.69         11.70           Adjusted ROTCE <sup>(1)</sup> 11.89         14.71           Efficiency ratio         7.70         61.74           Adjusted efficiency ratio <sup>(1)</sup> 58.39         54.08           Net interest margin (NIM) <sup>(2)</sup> 3.41         3.36           Select Balance Sheet Items at Period End:           Total investment securities         19,527         19,369         \$           Total loans and leases         138,288         70,781         Total operating lease equipment, net         8,331         8,156           Total operating lease equipment, net         8,331         8,156         8,408           Total borrowings         46,094         6,645         6,645           Loan to deposit ratio         98,74%         79,17%           Noninterest-bearing deposits to total deposits         39.02         27,87           Capital Ratios at Period End: <sup>(3)</sup> Tier I risk-based capital ratio         14,86%         13,18%           Tier I risk-based capital ratio         12,53         10,08           Tier I leverage capital ratio         16,72         8,99           Asset Quality at Period End:           Nonaccrual loans to total loans and leases<				11.18
Adjusted ROTCE(¹)       11.89       14.71         Efficiency ratio       7.70       61.74         Adjusted efficiency ratio(¹)       58.39       54.08         Net interest margin (NIM)²)       3.41       3.36         Select Balance Sheet Items at Period End:         Total investment securities       \$ 19.527       \$ 19.369       \$         Total loans and leases       138.288       70,781       \$         Total operating lease equipment, net       8,331       8,156       \$         Total deposits       140,050       89,408       \$         Total borrowings       46,094       6,645       \$         Loan to deposit ratio       98.74 %       79.17 %         Noninterest-bearing deposits to total deposits       39.02       27.87         Capital Ratios at Period End: (³)         Tier 1 risk-based capital ratio       14.86 %       13.18 %         Tier 1 risk-based capital ratio       12.53       10.08         Common equity Tier 1 ratio       16.72       8.99         Asset Quality at Period End:         Nonaccrual loans to total loans and leases       0.60 %       0.89 %				12.67
Efficiency ratio         7.70         61.74           Adjusted efficiency ratio(1)         58.39         54.08           Net interest margin (NIM)(2)         3.41         3.36           Select Balance Sheet Items at Period End:           Total investment securities         \$ 19,527         \$ 19,369         \$           Total loans and leases         138,288         70,781         70,781         1 <td></td> <td></td> <td></td> <td>11.83</td>				11.83
Adjusted efficiency ratio(¹¹)       58.39       54.08         Net interest margin (NIM)(²²)       3.41       3.36         Select Balance Sheet Items at Period End:         Total investment securities       \$ 19,527       \$ 19,369       \$         Total loans and leases       138,288       70,781         Total operating lease equipment, net       8,331       8,156         Total deposits       140,050       89,408         Total borrowings       46,094       6,645         Loan to deposit ratio       98.74 %       79.17 %         Noninterest-bearing deposits to total deposits       39.02       27.87         Capital Ratios at Period End: 6³         Total risk-based capital ratio       14.86 %       13.18 %         Tier 1 risk-based capital ratio       12.53       10.08         Tier 1 leverage capital ratio       12.53       10.08         Tier 1 leverage capital ratio       16.72       8.99         Asset Quality at Period End:         Nonaccrual loans to total loans and leases       0.60 %       0.89 %	•			13.41
Select Balance Sheet Items at Period End:         Total investment securities         \$ 19,369 \$ 19,369 \$ 19,369 \$ 19,369 \$ 19,369 \$ 10,369 \$ 10,300 \$ 10,				53.95
Select Balance Sheet Items at Period End:           Total investment securities         \$ 19,527 \$ 19,369 \$ 70,781           Total loans and leases         138,288 70,781           Total operating lease equipment, net         8,331 8,156           Total deposits         140,050 89,408           Total borrowings         46,094 6,645           Loan to deposit ratio         98.74 % 79.17 %           Noninterest-bearing deposits to total deposits         39.02 27.87           Capital Ratios at Period End: (3)           Total risk-based capital ratio         14.86 % 13.18 %           Tier 1 risk-based capital ratio         13.13 11.06           Common equity Tier 1 ratio         12.53 10.08           Tier 1 leverage capital ratio         16.72 8.99           Asset Quality at Period End:         0.60 % 0.89 %				61.57
Total investment securities         \$ 19,527 \$ 19,369 \$           Total loans and leases         138,288 70,781           Total operating lease equipment, net         8,331 8,156           Total deposits         140,050 89,408           Total borrowings         46,094 6,645           Loan to deposit ratio         98.74 % 79.17 %           Noninterest-bearing deposits to total deposits         39.02 27.87           Capital Ratios at Period End: (3)           Total risk-based capital ratio         14.86 % 13.18 %           Tier 1 risk-based capital ratio         13.13 11.06           Common equity Tier 1 ratio         12.53 10.08           Tier 1 leverage capital ratio         16.72 8.99           Asset Quality at Period End:         0.60 % 0.89 %	Net interest margin (NIM) <sup>(2)</sup>	3.41	3.36	2.73
Total loans and leases       138,288       70,781         Total operating lease equipment, net       8,331       8,156         Total deposits       140,050       89,408         Total borrowings       46,094       6,645         Loan to deposit ratio       98.74 %       79.17 %         Noninterest-bearing deposits to total deposits       39.02       27.87         Capital Ratios at Period End: (3)           Total risk-based capital ratio       14.86 %       13.18 %         Tier 1 risk-based capital ratio       13.13       11.06         Common equity Tier 1 ratio       12.53       10.08         Tier 1 leverage capital ratio       16.72       8.99         Asset Quality at Period End:         Nonaccrual loans to total loans and leases       0.60 %       0.89 %	Select Balance Sheet Items at Period End:			
Total operating lease equipment, net         8,331         8,156           Total deposits         140,050         89,408           Total borrowings         46,094         6,645           Loan to deposit ratio         98.74 %         79.17 %           Noninterest-bearing deposits to total deposits         39.02         27.87           Capital Ratios at Period End:         14.86 %         13.18 %           Tier 1 risk-based capital ratio         13.13         11.06           Common equity Tier 1 ratio         12.53         10.08           Tier 1 leverage capital ratio         16.72         8.99           Asset Quality at Period End:         Nonaccrual loans to total loans and leases         0.60 %         0.89 %	Total investment securities	\$ 19,527 \$	19,369 \$	19,469
Total deposits       140,050       89,408         Total borrowings       46,094       6,645         Loan to deposit ratio       98.74 %       79.17 %         Noninterest-bearing deposits to total deposits       39.02       27.87         Capital Ratios at Period End: (3)         Total risk-based capital ratio       14.86 %       13.18 %         Tier 1 risk-based capital ratio       13.13       11.06         Common equity Tier 1 ratio       12.53       10.08         Tier 1 leverage capital ratio       16.72       8.99         Asset Quality at Period End:         Nonaccrual loans to total loans and leases       0.60 %       0.89 %	Total loans and leases	138,288	70,781	65,524
Total borrowings 46,094 6,645 Loan to deposit ratio 98.74 % 79.17 % Noninterest-bearing deposits to total deposits 39.02 27.87  Capital Ratios at Period End: (3)  Total risk-based capital ratio 14.86 % 13.18 % Tier 1 risk-based capital ratio 13.13 11.06 Common equity Tier 1 ratio 12.53 10.08 Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End: Nonaccrual loans to total loans and leases 0.60 % 0.89 %	Total operating lease equipment, net	8,331	8,156	7,972
Loan to deposit ratio 98.74 % 79.17 % Noninterest-bearing deposits to total deposits 39.02 27.87  Capital Ratios at Period End: (3)  Total risk-based capital ratio 14.86 % 13.18 % Tier 1 risk-based capital ratio 13.13 11.06 Common equity Tier 1 ratio 12.53 10.08 Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End:  Nonaccrual loans to total loans and leases 0.60 % 0.89 %	Total deposits	140,050	89,408	91,597
Noninterest-bearing deposits to total deposits  Capital Ratios at Period End: (3)  Total risk-based capital ratio 14.86 % 13.18 %  Tier 1 risk-based capital ratio 13.13 11.06  Common equity Tier 1 ratio 12.53 10.08  Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End:  Nonaccrual loans to total loans and leases 0.60 % 0.89 %	Total borrowings	46,094	6,645	3,292
Capital Ratios at Period End: (3)  Total risk-based capital ratio 14.86 % 13.18 % Tier 1 risk-based capital ratio 13.13 11.06 Common equity Tier 1 ratio 12.53 10.08 Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End: Nonaccrual loans to total loans and leases 0.60 % 0.89 %	Loan to deposit ratio	98.74 %	79.17 %	71.53 %
Total risk-based capital ratio 14.86 % 13.18 % Tier 1 risk-based capital ratio 13.13 11.06 Common equity Tier 1 ratio 12.53 10.08 Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End: Nonaccrual loans to total loans and leases 0.60 % 0.89 %	Noninterest-bearing deposits to total deposits	39.02	27.87	28.24
Total risk-based capital ratio 14.86 % 13.18 % Tier 1 risk-based capital ratio 13.13 11.06 Common equity Tier 1 ratio 12.53 10.08 Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End: Nonaccrual loans to total loans and leases 0.60 % 0.89 %	Capital Ratios at Period End: (3)			
Tier 1 risk-based capital ratio 13.13 11.06  Common equity Tier 1 ratio 12.53 10.08  Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End:  Nonaccrual loans to total loans and leases 0.60 % 0.89 %		14.86 %	13.18 %	14.47 %
Common equity Tier 1 ratio 12.53 10.08 Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End: Nonaccrual loans to total loans and leases 0.60 % 0.89 %				12.39
Tier 1 leverage capital ratio 16.72 8.99  Asset Quality at Period End:  Nonaccrual loans to total loans and leases 0.60 % 0.89 %	•			11.34
Asset Quality at Period End:  Nonaccrual loans to total loans and leases  0.60 %  0.89 %				9.55
Nonaccrual loans to total loans and leases 0.60 % 0.89 %				
	•	0.60.9/	0 80 0/	0.82 %
	Allowance for credit losses (ACL) to loans and leases	1.16	1.30	1.29
Net charge-off ratio 0.27 0.14				0.09

<sup>(1)</sup> Denotes a non-GAAP measure. Refer to the non-GAAP reconciliation subsequently included in these materials for a reconciliation to the most directly comparable GAAP measure. "Adjusted" items exclude the impact of Notable Items.

 $<sup>^{(2)}\!</sup>$  Calculated net of average credit balances of factoring clients.

<sup>(3)</sup> Capital ratios for the current quarter are preliminary pending completion of quarterly regulatory filings.

Income Statement (unaudited)	1Q23	4Q22	1Q22
Interest income			
Interest and fees on loans	\$ 1,017 \$	892 \$	621
Interest on investment securities	107	92	83
Interest on deposits at banks	87	56	6
Total interest income	1,211	1,040	710
Interest expense			
Deposits	288	176	39
Borrowings	73	62	22
Total interest expense	361	238	61
Net interest income	850	802	649
Provision for credit losses	783	79	464
Net interest income after provision for credit losses	67	723	185
Noninterest income			
Rental income on operating lease equipment	233	224	208
Fee income and other service charges	50	46	36
Wealth management services	42	35	35
Service charges on deposit accounts	24	22	27
Factoring commissions	19	26	27
Cardholder services, net	21	26	25
Merchant services, net	10	8	10
Insurance commissions	13	13	12
Realized loss on sale of investment securities available for sale, net	(14)	_	_
Fair value adjustment on marketable equity securities, net	(9)	2	3
Bank-owned life insurance	5	7	8
Gain on sale of leasing equipment, net	4	2	6
Gain on acquisition	9,824	_	431
Gain on extinguishment of debt	_	_	6
Other noninterest income	37	18	16
Total noninterest income	 10,259	429	850
Noninterest expense			
Depreciation on operating lease equipment	89	88	81
Maintenance and other operating lease expenses	56	47	43
Salaries and benefits	420	354	356
Net occupancy expense	50	48	48
Equipment expense	58	55	52
Professional fees	12	11	12
Third-party processing fees	29	26	24
FDIC insurance expense	18	5	12
Marketing expense	15	21	8
Acquisition-related expenses	28	29	135
Intangible asset amortization	5	6	6
Other noninterest expense	75	70	33
Total noninterest expense	 855	760	810
Income before income taxes	 9,471	392	225
Income tax (benefit) expense	(47)	135	(46)
Net income	\$ 9,518 \$	257 \$	271
Preferred stock dividends	14	14	7
Net income available to common stockholders	\$ 9,504 \$	243 \$	264
Basic earnings per common share	\$ 654.22 \$	16.69 \$	16.70
Diluted earnings per common share	\$ 653.64 \$	16.67 \$	16.70
Weighted average common shares outstanding (basic)	14,526,693	14,590,387	15,779,153
Weighted average common shares outstanding (diluted)	14,539,709	14,607,426	15,779,153

Mar \$	1,598 38,522 — 85 9,061	\$ 518 5,025 — 95	March 31, 2022 \$ 523 9,285 —
\$	38,522 — 85	5,025	
\$	38,522 — 85	5,025	•
	38,522 — 85	5,025	9,285
	— 85	_	_
		95	
	9,061		100
	,	8,995	9,295
	10,381	10,279	10,074
	94	60	83
	138.288	70.781	65,524
			(848)
			64,676
			7,972
	-	-	1,431
	-	•	346
			156
			4,656
\$			
¢.	54.640	Ф 24.022	¢ 25.067
\$	-	•	-
	-		65,730
	·		91,597
	1,126	995	1,150
	1 000	2.107	(1)
	,	-	616
			2,676
	•		3,292
		-	1,988
\$	195,442	\$ 99,636	\$ 98,027
	881	881	881
	14	14	15
	1	1	1
	4,104	4,109	5,344
	14,885	5,392	4,634
	(669)	(735)	(305)
	19,216	9,662	10,570
\$	214,658	109,298	108,597
	\$ \$	\$ 54,649 85,401 140,050 1,126 1,009 45,085 46,094 8,172 \$ 195,442 881 14 1 4,104 14,885 (669) 19,216	(1,605)       (922)         136,683       69,859         8,331       8,156         1,743       1,456         346       346         364       140         7,450       4,369         \$ 214,658 \$ 109,298         \$ 54,649 \$ 24,922         85,401       64,486         140,050       89,408         1,126       995         1,009       2,186         45,085       4,459         46,094       6,645         8,172       2,588         \$ 195,442 \$ 99,636         881       881         881       881         4,104       4,109         14,885       5,392         (669)       (735)         19,216       9,662

Dollars in millions, except share per share data

Notable Items (1)	1Q23	4Q22	1Q22
Noninterest income			
Rental income on operating lease equipment (2)	\$ (145) \$	(135) \$	(124)
Realized loss on sale of investment securities available for sale, net	14	_	_
Fair value adjustment on marketable equity securities, net	9	(2)	(3)
Gain on sale of leasing equipment, net	(4)	(2)	(6)
Gain on acquisition	(9,824)	_	(431)
Gain on extinguishment of debt	_	_	(6)
Noninterest income - total adjustments	\$ (9,950) \$	(139) \$	(570)
Noninterest expense			
Depreciation on operating lease equipment (2)	(89)	(88)	(81)
Maintenance and other operating lease equipment expense (2)	(56)	(47)	(43)
Acquisition-related expenses	(28)	(29)	(135)
Intangible asset amortization	(5)	(6)	(6)
Other noninterest expense (3)	 _	_	27
Noninterest expense - total adjustments	\$ (178) \$	(170) \$	(238)
Day 2 provision, including provision for unfunded commitments	(716)	_	(513)
Provision for credit losses - investment securities available for sale	(4)	_	_
Provision for credit losses - total adjustments	\$ (720) \$	<b>— \$</b>	(513)
Impact of notable items on pre-tax income	\$ (9,052) \$	31 \$	181
Income tax impact (4) (5)	160	(32)	146
Impact of notable items on net income	\$ (9,212) \$	63 \$	35
Impact of notable items on diluted EPS	\$ (633.55) \$	4.27 \$	2.25

<sup>(1)</sup> Notable items include income and expense for infrequent transactions and certain recurring items (typically noncash) that Management believes should be excluded from adjusted measures (non-GAAP) to enhance understanding of operations and comparability to historical periods. Management utilizes both GAAP and adjusted measures (non-GAAP) to analyze the Company's performance. Refer to the Non-GAAP reconciliation table(s) at the end of this earnings release for a reconciliation of Non-GAAP measures to the most directly comparable GAAP measures.

<sup>(2)</sup> Depreciation and maintenance and other operating lease expenses are reclassified from noninterest expense to a reduction of rental income on operating lease equipment. There is no net impact to earnings for this notable item as adjusted noninterest income and expense are reduced by the same amount. Adjusted rental income on operating lease equipment (non-GAAP) is net of depreciation and maintenance expense for operating lease equipment. Management believes this measure enhances comparability to banking peers, primarily due to the extent of our rail and other equipment rental activities. Refer to the Non-GAAP reconciliation table(s) at the end of this earnings release for a reconciliation of Non-GAAP measures to the most directly comparable GAAP measure.

<sup>(3)</sup> Includes termination of two post retirement benefit plans.

<sup>(4) 4</sup>Q22 includes \$55 million of tax expense related to the early surrender of BOLI policies. During 4Q22, management decided to early surrender \$1.2 billion of BOLI policies. This triggered a taxable early surrender \$160 million and resulted in tax expense of \$55 million

triggered a taxable gain of \$160 million and resulted in tax expense of \$55 million.

(5) For the periods presented the income tax impact may include tax discrete items and changes in the estimated annualized effective tax rate.

Dollars in millions, except share and per share data

Condensed Income Statement (unaudited) - Adjusted for Notable Items (1)	1022	4022	1Q22
	1Q23	4Q22	•
Interest income	\$ 1,211	\$ 1,040	\$ 710
Interest expense	361	238	61
Net interest income	850	802	649
Provision (benefit) for credit losses	63	79	(49)
Net interest income after provision for credit losses	787	723	698
Noninterest income	309	290	280
Noninterest expense	677	590	572
Income before income taxes	419	423	406
Income tax expense	113	103	100
Net income	\$ 306	\$ 320	\$ 306
Preferred stock dividends	14	14	7
Net income available to common stockholders	\$ 292	\$ 306	\$ 299
Basic earnings per common share	\$ 20.11	\$ 20.97	\$ 18.95
Diluted earnings per common share	\$ 20.09	\$ 20.94	\$ 18.95
Weighted average common shares outstanding (basic)	14,526,693	14,590,387	15,779,153
Weighted average common shares outstanding (diluted)	14,539,709	 14,607,426	15,779,153

<sup>(1)</sup> The GAAP income statements and notable items are included previously in this communication. The condensed adjusted income statements above (non-GAAP) exclude the impacts of notable items. Refer to the Non-GAAP reconciliation table(s) at the end of this earnings release for a reconciliation of Non-GAAP measures to the most directly comparable GAAP measure.

Loans & Leases by Class (end of period)	N	March 31, 2023	Dec	eember 31, 2022	Marc	h 31, 2022
Loans & Leases by Class						
Commercial						
Commercial construction	\$	2,971	\$	2,804	\$	2,633
Owner-occupied commercial mortgages		14,456		14,473		13,553
Non-owner-occupied commercial mortgages		10,292		9,902		9,293
Commercial and industrial		24,508		24,105		22,402
Leases		2,163		2,171		2,220
Total commercial	\$	54,390	\$	53,455	\$	50,101
Consumer						
Residential mortgage	\$	13,727	\$	13,309	\$	11,711
Revolving mortgage		1,916		1,951		1,840
Consumer auto		1,452		1,414		1,320
Consumer other		632		652		552
Total consumer	\$	17,727	\$	17,326	\$	15,423
SVB						
Global fund banking	\$	36,097	\$	_	\$	_
Investor dependent - early stage		1,994		_		_
Investor dependent - growth stage		4,418		_		_
Innovation C&I and cash flow dependent		9,193		_		_
Private Bank		9,476		_		_
CRE		2,444		_		_
Other		2,549		_		_
Total SVB	\$	66,171	\$	_	\$	_
Total loans and leases	\$	138,288	\$	70,781	\$	65,524
Less: Allowance for credit losses		(1,605)		(922)		(848)
Total loans and leases, net of allowance for credit losses	\$	136,683	\$	69,859	\$	64,676

Deposits by Type (end of period)	March	31, 2023	December 31, 2022	March 31, 2022
Demand	\$	54,649	\$ 24,922	\$ 25,898
Checking with interest		23,743	16,202	16,702
Money market		30,598	21,040	26,249
Savings		17,932	16,634	13,506
Time		13,128	10,610	9,242
Total deposits	\$	140,050	\$ 89,408	\$ 91,597

# Dollars in millions

Credit Quality & Allowance		1Q23		4Q22		1Q22
Nonaccrual loans	\$	828	\$	627	\$	538
Ratio of nonaccrual loans to total loans		0.60 %		0.89 %	)	0.82 %
Charge-offs	\$	(62)	\$	(39)	\$	(33)
Recoveries		12		15		18
Net charge-offs	\$	(50)	\$	(24)	\$	(15)
Net charge-off ratio	_	0.27 %		0.14 %	)	0.09 %
Allowance for credit losses to loans ratio		1.16 %	)	1.30 %	Ó	1.29 %
Allowance for credit losses - beginning	\$	922	\$	882	\$	178
Initial PCD ACL		200		_		284
Day 2 provision, excluding provision for unfunded commitments		462		_		454
Provision (benefit) for credit losses		71		64		(53)
Net charge-offs		(50)		(24)		(15)
Allowance for credit losses - ending	\$	1,605	\$	922	\$	848

Dollars in millions

		1	Q23				4	4Q22				10	Q22		
Average Balance Sheet	Avg Balance		come/ pense	Yield/ Rate	В	Avg Balance		icome/ xpense	Yield/ Rate	В	Avg Balance		come/ pense	Yield/ Rate	
Loans and leases (1)(2)	\$ 73,900	\$	1,017	5.57%	\$	69,290	\$	892	5.10%	\$	64,144	\$	621	3.92 %	
Total investment securities	19,416		107	2.21		18,876		92	1.95		19,492		83	1.71	
Interest-earning deposits at banks	7,585		87	4.61		6,193		56	3.60		11,476		6	0.19	
Total interest-earning assets (2)	\$ 100,901	\$	1,211	4.85%	\$	94,359	\$	1,040	4.37%	\$	95,112	\$	710	3.02 %	
Operating lease equipment, net (including held for sale)  Cash and due from banks	\$ 8,236 595				\$	8,049 500				\$	7,924 536				
Allowance for credit losses All other noninterest-earning assets	(936) 7,368					(886) 7,770					(914) 7,736				
					<b>C</b>					•					
Total assets	\$ 116,164				<b>3</b>	109,792				3	110,394				
Interest-bearing deposits:  Checking with interest  Money market	\$ 16,499 21,216	\$	22 80	0.50 % 1.53	\$	15,985 21,200	\$	13 60	0.24 % 1.13	\$	16,614 26,199	\$	5 15	0.10 % 0.24	
Savings	17,521		110	2.54		15,831		69	1.73		13,659		9	0.24	
Time deposits	12,126		76	2.55		9,516		34	1.73		9,794		10	0.43	
Total interest-bearing deposits	67,362		288	1.73	Н	62,532		176	1.12	┝	66,266		39	0.43	
Borrowings:	07,302		200	1.75	Н	02,332		170	1.12	┢	00,200		3)	0.24	
Securities sold under customer repurchase agreements	455		_	0.30		514		_	0.27		600		_	0.16	
Short-term FHLB Borrowings	323		4	4.67		2,080		20	3.77		_		_	_	
Short-term borrowings	778		4	2.23		2,594		20	3.04	Г	600		_	0.16	
Federal Home Loan Bank borrowings	3,284		40	4.96		2,818		28	3.90		641		2	1.29	
Senior unsecured borrowings	883		5	2.06		906		4	2.08		2,719		12	1.71	
Subordinated debt	1,048		9	3.54		1,051		9	3.38		1,060		8	2.96	
Other borrowings	1,978		15	2.95		25		1	5.76		85		_	1.85	
Long-term borrowings	7,193		69	3.84		4,800		42	3.45	T	4,505		22	1.95	
Total borrowings	7,971		73	3.68		7,394		62	3.32	Г	5,105		22	1.74	
Total interest-bearing liabilities	\$ 75,333	\$	361	1.94%	\$	69,926	\$	238	1.35%	\$	71,371	\$	61	0.35 %	
Noninterest-bearing deposits	\$ 26,482	-			\$	26,510				Г	25,354	<u> </u>			
Credit balances of factoring clients	1,007					1,174				ľ	1,160				
Other noninterest-bearing liabilities	1,973					2,561					2,086				
Stockholders' equity	11,369					9,621					10,423				
1 7					•	109,792	•			¢					
Total liabilities and stockholders' equity	\$ 116,164				Ф	109,792				4	110,394				
Net interest income		\$	850				\$	802				\$	649		
Net interest spread <sup>(2)</sup>				2.91%					3.02 %					2.67 %	
Net interest margin (2)				3.41%					3.36%					2.73 %	

<sup>(1)</sup> Loans and leases include non-PCD and PCD loans, nonaccrual loans and held for sale. Interest income on loans and leases includes accretion income and loan fees.

 $<sup>^{(2)}</sup>$  The balance and rate presented is calculated net of average credit balances of factoring clients.

Dollars in millions, except share and per share data

Non-GAAP Reconciliations			1Q23		4Q22		1Q22
N. C. LEDG							
Net income and EPS		ф	0.510	Ф	257	Ф	271
Net income (GAAP)	a	\$	9,518	\$	257	\$	271
Preferred stock dividends			14		14		7
Net income available to common stockholders (GAAP)	b		9,504		243		264
Total notable items, after income tax	c		(9,212)		63		35
Adjusted net income (non-GAAP)	d = (a+c)		306		320		306
Adjusted net income available to common stockholders (non-GAAP)	e = (b+c)	\$	292	\$	306	\$	299
Weighted average common shares outstanding							
Basic	f	14	4,526,693	14	4,590,387	1	5,779,153
Diluted	g	14	4,539,709	14	4,607,426	1	5,779,153
EPS (GAAP)							
Basic	b/f	\$	654.22	\$	16.69	\$	16.70
Diluted	b/g		653.64		16.67		16.70
Adjusted EPS (non-GAAP)							
Basic	e/f	\$	20.11	\$	20.97	\$	18.95
Diluted	e/g		20.09		20.94		18.95
Noninterest income and expense							
Noninterest income	h	\$	10,259	\$	429	\$	850
Impact of notable items, before income tax			(9,950)		(139)		(570)
Adjusted or core noninterest income	i	\$	309	\$	290	\$	280
Noninterest expense	j	\$	855	\$	760	\$	810
Impact of notable items, before income tax			(178)		(170)		(238)
Adjusted or core noninterest expense	k	\$	677	\$	590	\$	572
Provision (benefit) for credit losses							
Provision (benefit) for credit losses		\$	783	\$	79	\$	464
Plus: Day 2 provision for credit losses			(716)		_		(513)
Plus: Specific reserve for AFS securities			(4)		_		_
Adjusted provision (benefit) for credit losses		\$	63	\$	79	\$	(49)
PPNR							
Net income (GAAP)	a	\$	9,518	\$	257	\$	271
Plus:							
Provision for credit losses			783		79		464
Income tax expense (benefit)			(47)		135		(46)
PPNR (non-GAAP)	1	\$	10,254	\$	471	\$	689
Plus: total notable items, before income tax			(9,772)		31		(332)
Adjusted PPNR (non-GAAP)	m	\$	482	\$	502	\$	357

Dollars in millions, except share and per share data

Non-GAAP Reconciliations (continued)			1Q23		4Q22		1Q22
ROA							
Net income (GAAP)	a	\$	9,518	\$	257	\$	271
Annualized net income	n = a annualized		38,602		1,020		1,099
Adjusted net income (non-GAAP)	d		306		320		306
Annualized adjusted net income	p = d annualized		1,244		1,270		1,242
Average assets	o		116,164		109,792		110,394
ROA	n/o		33.23 %	<b>6</b>	0.93	<b>6</b>	1.00 %
Adjusted ROA	p/o		1.07		1.15		1.12
PPNR ROA							
PPNR (non-GAAP)	1	\$	10,254	\$	471	\$	689
Annualized PPNR	q = 1 annualized		41,586		1,868		2,796
Adjusted PPNR (non-GAAP)	m		482		502		357
Annualized PPNR	r = m annualized		1,954		1,992		1,452
PPNR ROA	q/o		35.80 %	<b>6</b>	1.70 9	<b>6</b>	2.54 %
Adjusted PPNR ROA	r/o		1.69		1.81		1.31
ROE and ROTCE							
Annualized net income available to common shareholders	s = b annualized	\$	38,543	\$	964	\$	1,071
Annualized adjusted net income available to common shareholders	t = e annualized	\$	1,185	\$	1,214	\$	1,214
Average stockholders' equity (GAAP)		\$	11,369	\$	9,621	\$	10,423
Less: average preferred stock			881		881		863
Average common stockholders' equity (non-GAAP)	u	\$	10,488	\$	8,740	\$	9,560
Less: average goodwill			346		346		346
Less: average other intangible assets			175		143		182
Average tangible common equity (non-GAAP)	v	\$	9,967	\$	8,251	\$	9,032
ROE	s/u		367.47 %	<b>%</b>	11.05 9	<b>%</b>	11.18 %
Adjusted ROE	t/u		11.30		13.89		12.67
ROTCE	s/v		386.69		11.70		11.83
Adjusted ROTCE	t/v		11.89		14.71		13.41
Tangible common equity to tangible assets							
Stockholders' equity (GAAP)	w	\$	19,216	\$	9,662	\$	10,570
Less: preferred stock			881		881		881
Common equity (non-GAAP)	X	\$	18,335	\$	8,781	\$	9,689
Less: goodwill			346		346		346
Less: other intangible assets			364		140		156
Tangible common equity (non-GAAP)	y	\$	17,625	\$	8,295	\$	9,187
Total assets (GAAP)	z	_	214,658		109,298		108,597
Tangible assets (non-GAAP)	aa		213,948		108,812		108,095
Total equity to total assets	w/z		8.95 %	⁄o	8.84 9	⁄o	9.73 %
Tangible common equity to tangible assets (non-GAAP)	y/aa		8.24	•	7.62	-	8.50

Dollars in millions, except share and per share data

Non-GAAP Reconciliations (continued)		1Q23		4Q22		1Q22
Book value and tangible book value per common share						
Common shares outstanding at period end	bb	14,519,993		14,506,200		16,001,508
Book value per share	x/bb	\$ 1,262.76	\$		\$	605.48
Tangible book value per share	y/bb	1,213.82		571.89		574.09
Efficiency ratio						
Net interest income	cc	\$ 850	\$	802	\$	649
Efficiency ratio (GAAP)	j/(h+cc)	7.70	%	61.74 %	6	53.95 %
Adjusted efficiency ratio (non-GAAP) <sup>(1)</sup>	k/(i+cc)	58.39		54.08		61.57
Rental income on operating lease equipment						
Rental income on operating lease equipment		\$ 233	\$	224	\$	208
Less:						
Depreciation on operating lease equipment		89		88		81
Maintenance and other operating lease expenses		56		47		43
Adjusted rental income on operating lease equipment		\$ 88	\$	89	\$	84