Dollars in millions, except per share data Summary Financial Data & Key Metrics	Ma	rch 31, 2025		e Months Ended ember 31, 2024		arch 31, 2024
Results of Operations:		101, 2025	Dec	2021		
Net interest income	\$	1,663	\$	1,709	\$	1,817
Provision for credit losses	•	154	-	155	4	64
Net interest income after provision for credit losses		1,509		1,554		1,753
Noninterest income		635		699		627
Noninterest expense		1,493		1,517		1,376
Income before income taxes		651		736		1,004
Income tax expense		168		36		273
Net income		483		700		731
Preferred stock dividends		15		15		15
Net income available to common stockholders	\$	468	\$	685	\$	716
Adjusted net income available to common stockholders <sup>(1)</sup>	\$	513	\$	628	\$	769
Pre-tax, pre-provision net revenue (PPNR) <sup>(1)</sup>	\$	805	\$	891	\$	1,068
Adjusted PPNR <sup>(1)</sup>	Ψ.	865	Ψ	957	Ψ	1,141
Per Share Information:		005		751		1,171
Diluted earnings per common share (EPS)	\$	34.47	\$	49.21	\$	49.26
Adjusted diluted EPS <sup>(1)</sup>	ψ	37.79	Ψ	45.10	Ψ	52.92
Book value per common share at period end		1,596.30		1,556.16		1,443.03
Tangible book value per common share (TBV) <sup>(1)</sup> at period end		1,553.06		1,512.77		1,398.88
Key Performance Metrics:		1,333.00		1,312.77		1,396.66
Return on average assets (ROA)		0.87 %	/.	1.25 %		1.36 %
Adjusted ROA <sup>(1)</sup>		0.87 /	0	1.14		1.46
PPNR ROA <sup>(1)</sup>		1.45		1.14		1.40
Adjusted PPNR ROA <sup>(1)</sup>		1.43		1.70		2.12
·		8.79		12.56		13.97
Return on average common equity (ROE)  Adjusted ROE <sup>(1)</sup>		9.64		11.51		
		9.04		12.92		15.01
Return on average tangible common equity (ROTCE) <sup>(1)</sup>						14.42
Adjusted ROTCE <sup>(1)</sup>		9.91		11.84		15.50
Efficiency ratio		64.97		63.01		56.30
Adjusted efficiency ratio <sup>(1)</sup> Net interest margin (NIM) <sup>(2)</sup>		59.62		56.98		50.29
		3.26		3.32		3.67
NIM, excluding purchase accounting accretion (PAA) <sup>(1), (2)</sup>		3.12		3.16		3.35
Select Balance Sheet Items at Period End:	0	44.210	Φ	44.000	Φ.	25.044
Total investment securities	\$	44,319	\$	44,090	\$	35,044
Total loans and leases		141,358		140,221		135,370
Total operating lease equipment, net		9,371		9,323		8,811
Total deposits		159,325		155,229		149,609
Total borrowings		38,406	,	37,051		37,540
Loan to deposit ratio		88.72 %	6	90.33 %		90.48 %
Noninterest-bearing deposits to total deposits		25.59		24.89		26.25
Capital Ratios at Period End: (3)						
Total risk-based capital ratio		15.23 %	0	15.04 %		15.66 %
Tier 1 risk-based capital ratio		13.35		13.53		14.00
Common equity Tier 1 ratio		12.81		12.99		13.44
Tier 1 leverage capital ratio		9.75		9.90		10.11
Asset Quality at Period End:						
Nonaccrual loans to total loans and leases		0.85 %	6	0.84 %		0.79 %
Allowance for loan and lease losses (ALLL) to loans and leases		1.19		1.20		1.28
Net charge-off ratio for the period		0.41		0.46		0.31

<sup>(1)</sup> Denotes a non-GAAP measure. Refer to the non-GAAP reconciliation tables included at the end of this financial supplement for a reconciliation to the most directly comparable GAAP measure. "Adjusted" items exclude the impacts of Notable Items.

 $<sup>^{\</sup>rm (2)}$  Calculated net of average credit balances and deposits of factoring clients.

<sup>(3)</sup> Capital ratios as of the current quarter-end are preliminary pending completion of quarterly regulatory filings.

Dollars in millions, except share and per share data	Three Months Ended						
Income Statement (unaudited)	March 31, 2025 I			March 31, 2024			
Interest income			•	·			
Interest and fees on loans	\$	2,236	\$ 2,322	\$ 2,354			
Interest on investment securities		414	377	282			
Interest on deposits at banks		245	302	448			
Total interest income		2,895	3,001	3,084			
Interest expense				·			
Deposits		893	957	928			
Borrowings		339	335	339			
Total interest expense		1,232	1,292	1,267			
Net interest income		1,663	1,709	1,817			
Provision for credit losses		154	155	64			
Net interest income after provision for credit losses		1,509	1,554	1,753			
Noninterest income		,	,	,			
Rental income on operating lease equipment		270	272	255			
Lending-related fees		66	68	59			
Deposit fees and service charges		58	58	58			
Client investment fees		53	54	50			
Wealth management services		56	54	51			
International fees		32	33	28			
Factoring commissions		17	20	17			
Cardholder services, net		41	41	40			
Merchant services, net		14	13	12			
Insurance commissions		14	13	15			
Realized gain on sale of investment securities, net			2	_			
Fair value adjustment on marketable equity securities, net		(5)		(4)			
Gain on sale of leasing equipment, net		5	11	10			
Loss on extinguishment of debt		_		(2)			
Other noninterest income		14	50	38			
Total noninterest income		635	699	627			
Noninterest expense		033	0,,	027			
Depreciation on operating lease equipment		98	101	96			
Maintenance and other operating lease expenses		58	55	45			
Personnel cost		818	801	744			
Net occupancy expense		58	60	62			
Equipment expense		136	136	114			
Professional fees		25	30	25			
Third-party processing fees		63	57	60			
FDIC insurance expense		38	33	41			
Marketing expense		32	24	14			
		42	62				
Acquisition-related expenses Intangible asset amortization		15	16	58 17			
		110	142				
Other noninterest expense				100			
Total noninterest expense		1,493	1,517	1,376			
Income before income taxes		651	736	1,004			
Income tax expense	<u> </u>	168	36	273			
Net income	2	483					
Preferred stock dividends	Φ.	15	15	15			
Net income available to common stockholders	\$	468	\$ 685	\$ 716			
Basic earnings per common share	\$	34.47	\$ 49.21	\$ 49.27			
Diluted earnings per common share	\$	34.47	\$ 49.21	\$ 49.26			
Weighted average common shares outstanding (basic)		13,575,231	13,927,887	14,533,302			
Weighted average common shares outstanding (diluted)		13,575,231	13,927,887	14,536,442			

Dollars in millions, except share data

Balance Sheet (unaudited)	_ Mar	rch 31, 2025	<b>December 31, 2024</b>	March 31, 2024
Assets				
Cash and due from banks	\$	812	\$ 814	\$ 698
Interest-earning deposits at banks		24,692	21,364	30,792
Securities purchased under agreements to resell		345	158	394
Investment in marketable equity securities		95	101	79
Investment securities available for sale		33,900	33,750	24,915
Investment securities held to maturity		10,324	10,239	10,050
Assets held for sale		185	85	86
Loans and leases		141,358	140,221	135,370
Allowance for loan and lease losses		(1,680)	(1,676)	(1,737)
Loans and leases, net of allowance for loan and lease losses		139,678	138,545	133,633
Operating lease equipment, net		9,371	9,323	8,811
Premises and equipment, net		2,044	2,006	1,906
Goodwill		346	346	346
Other intangible assets, net		234	249	295
Other assets		6,796	6,740	5,831
Total assets	\$	228,822	\$ 223,720	\$ 217,836
Liabilities				
Deposits:				
Noninterest-bearing	\$	40,767	\$ 38,633	\$ 39,276
Interest-bearing		118,558	116,596	110,333
Total deposits		159,325	155,229	149,609
Credit balances of factoring clients		1,145	1,016	1,152
Borrowings:				
Short-term borrowings		450	367	395
Long-term borrowings		37,956	36,684	37,145
Total borrowings		38,406	37,051	37,540
Other liabilities		7,651	8,196	7,687
Total liabilities	\$	206,527	\$ 201,492	\$ 195,988
Stockholders' equity				
Preferred stock		881	881	881
Common stock:				
Class A - \$1 par value		12	13	14
Class B - \$1 par value		1	1	1
Additional paid in capital		1,798	2,417	4,099
Retained earnings		19,802	19,361	17,435
Accumulated other comprehensive loss		(199)	(445)	
Total stockholders' equity		22,295	22,228	21,848
Total liabilities and stockholders' equity	\$	228,822		

Dollars in millions, except share per share data		Three Months Ended				
Notable Items (1)	Marc	ch 31, 2025 Dece	mber 31, 2024	March 31, 2024		
Noninterest income						
Rental income on operating lease equipment (2) (7)	\$	(156) \$	(152) \$	(141)		
Realized (gain) loss on sale of investment securities, net		_	(2)	_		
Fair value adjustment on marketable equity securities, net		5	(10)	4		
Gain on sale of leasing equipment, net		(5)	(11)	(10)		
Loss on extinguishment of debt		_	_	2		
Other noninterest income (3)		_	(8)	(4)		
Impact of notable items on adjusted noninterest income	\$	(156) \$	(183) \$	(149)		
Noninterest expense						
Depreciation on operating lease equipment (2) (7)		(98)	(101)	(96)		
Maintenance and other operating lease equipment expense (2)		(58)	(55)	(45)		
Professional fees (4)		_	_	(3)		
FDIC insurance special assessment		_	_	(9)		
Acquisition-related expenses		(42)	(62)	(58)		
Intangible asset amortization		(15)	(16)	(17)		
Other noninterest expense (5)		(3)	(15)	6		
Impact of notable items on adjusted noninterest expense	\$	(216) \$	(249) \$	(222)		
Impact of notable items on adjusted pre-tax income	\$	60 \$	66 \$	73		
Income tax impact (6)		15	123	20		
Impact of notable items on adjusted net income	\$	45 \$	(57) \$	53		
Impact of notable items on adjusted diluted EPS	\$	3.32 \$	(4.11) \$	3.66		

<sup>(1)</sup> Notable items include income and expense for infrequent transactions and certain recurring items (typically noncash) that management believes should be excluded from adjusted measures (non-GAAP) to enhance understanding of operations and comparability to historical periods. Management utilizes both GAAP and adjusted measures (non-GAAP) to analyze BancShares' performance. Refer to subsequent pages of this financial supplement for a reconciliation of non-GAAP measures to the most directly comparable GAAP measures.

<sup>(2)</sup> Depreciation and maintenance and other operating lease expenses are deducted from rental income on operating lease equipment to calculate adjusted rental income on operating lease equipment (non-GAAP). There is no net impact to earnings for this non-GAAP item because adjusted noninterest income and expense are reduced by the same amount. Management believes adjusted rental income on operating lease equipment (non-GAAP) is meaningful because it helps management monitor the performance and profitability of the operating leases after deducting direct expenses. Refer to subsequent pages of this financial supplement for a reconciliation of non-GAAP measures to the most directly comparable GAAP measures.

<sup>(3)</sup> Other noninterest income includes a gain on sale of portfolio residential mortgages in 4Q24 and a gain on settlement of litigation in 1Q24.

<sup>(4)</sup> Professional fees include expenses related to integration activities in 1Q24.

<sup>(5)</sup> Other noninterest expense primarily includes impairment of capitalized software and related projects in 1Q25 and 4Q24 as well as a litigation reserve release in 1Q24.

<sup>(6)</sup> For the periods presented, the income tax impact may include tax discrete items and changes in the estimated annualized effective tax rate. 4Q24 includes the impact of a change in our estimated state income tax rates after filing our first income tax returns that included the SVBB Acquisition.

<sup>(7)</sup> Depreciation on operating lease equipment includes impairment of \$4 million in 4Q24. The \$4 million impairment is a notable item and is excluded from adjusted rental income on operating lease equipment (non-GAAP).

Dollars in millions, except share and per share data	<b>Three Months Ended</b>				
Condensed Income Statements (unaudited) - Adjusted for Notable Items (1)	March 31, 2025 December 31, 2024 March 31,				
Interest income	\$	2,895	\$ 3,001	\$ 3,084	
Interest expense		1,232	1,292	1,267	
Net interest income		1,663	1,709	1,817	
Provision for credit losses		154	155	64	
Net interest income after provision for credit losses		1,509	1,554	1,753	
Noninterest income		479	516	478	
Noninterest expense		1,277	1,268	1,154	
Income before income taxes		711	802	1,077	
Income tax expense		183	159	293	
Net income	\$	528	\$ 643	\$ 784	
Preferred stock dividends		15	15	15	
Net income available to common stockholders	\$	513	\$ 628	\$ 769	
	-				
Basic earnings per common share	\$	37.79	\$ 45.10	\$ 52.94	
Diluted earnings per common share		37.79	45.10	52.92	
Weighted average common shares outstanding (basic)		13,575,231	13,927,887	14,533,302	
Weighted average common shares outstanding (diluted)		13,575,231	13,927,887	14,536,442	

<sup>(1)</sup> The GAAP income statements and notable items are included previously in this financial supplement. The condensed adjusted income statements above (non-GAAP) exclude the impact of notable items. Refer to the non-GAAP reconciliation tables at the end of this financial supplement for a reconciliation of non-GAAP measures to the most directly comparable GAAP measure.

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Dollars in millions						
Loans and Leases by Class (end of period)		ch 31, 2025	December 31, 2024		March 31	, 2024
Commercial						
Commercial construction	\$	5,529	\$	5,109	\$	4,062
Owner occupied commercial mortgages		16,951		16,842		15,979
Non-owner occupied commercial mortgages		16,139		16,194		15,329
Commercial and industrial		31,899		31,640		30,164
Leases		2,022		2,014		2,067
Total commercial	\$	72,540	\$	71,799	\$	67,601
Consumer						
Residential mortgage	\$	23,060	\$	23,152	\$	22,901
Revolving mortgage		2,635		2,567		2,240
Consumer auto		1,487		1,523		1,476
Consumer other		965		986		1,306
Total consumer	\$	28,147	\$	28,228	\$	27,923
SVB						
Global fund banking	\$	28,572	\$	27,904	\$	26,518
Investor dependent - early stage		908		997		1,293
Investor dependent - growth stage		2,050		2,196		2,696
Innovation C&I and cash flow dependent		9,141		9,097		9,339
Total SVB	\$	40,671	\$	40,194	\$	39,846
Total loans and leases	\$	141,358	\$	140,221	\$	135,370
Less: allowance for loan and lease losses		(1,680)		(1,676)		(1,737
Total loans and leases, net of allowance for loan and lease losses	\$	139,678	\$	138,545	\$	133,633
Deposits by Type (end of period)	Mai	ch 31, 2025	Decemb	oer 31, 2024	March 31	. 2024
Noninterest-bearing demand	\$	40,767		38,633		39,276
Checking with interest	<del>-</del>	23.041		25.343		24.244

Deposits by Type (end of period)	March 31, 2025	December 31, 2024	March 31, 2024
Noninterest-bearing demand	\$ 40,767	\$ 38,633	\$ 39,276
Checking with interest	23,041	25,343	24,244
Money market	37,705	35,722	31,399
Savings	45,817	42,278	37,682
Time	11,995	13,253	17,008
Total deposits	\$ 159,325	\$ 155,229	\$ 149,609

Dollars in millions	Three Months Ended				
Credit Quality and Allowance for Loan and Lease Losses (ALLL)	M	Iarch 31, 2025 D	December 31, 2024	March 31, 2024	
Nonaccrual loans at period end	\$	1,206 \$	1,184 \$	1,074	
Ratio of nonaccrual loans to total loans at period end		0.85 %	0.84 %	0.79 %	
Charge-offs	\$	(167) \$	(193) \$	(128)	
Recoveries		23	33	25	
Net charge-offs	\$	(144) \$	(160) \$	(103)	
Net charge-off ratio		0.41 %	0.46 %	0.31 %	
ALLL to loans ratio at period end		1.19 %	1.20 %	1.28 %	
ALLL at beginning of period	\$	1,676 \$	1,678 \$	1,747	
Provision for loan and lease losses		148	158	93	
Net charge-offs		(144)	(160)	(103)	
ALLL at end of period	\$	1,680 \$	1,676 \$	1,737	

Dollars in millions	Three Months Ended

	M	arch 31, 202	5	December 31, 2024		March 31, 2024			
Average Balance Sheets, Yields and Rates	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
Loans and leases (1)(2)	\$ 139,491	\$ 2,236	6.49%	\$ 138,186	\$ 2,322	6.69%	\$ 132,313	\$ 2,354	7.15 %
Investment securities	43,555	411	3.79	40,779	374	3.66	32,647	279	3.42
Securities purchased under agreements to resell	283	3	4.37	266	3	4.67	244	3	5.40
Interest-earning deposits at banks	22,699	245	4.38	25,548	302	4.70	33,383	448	5.39
Total interest-earning assets (2)	\$ 206,028	\$ 2,895	5.68%	\$ 204,779	\$ 3,001	5.83%	\$ 198,587	\$ 3,084	6.23 %
Operating lease equipment, net	\$ 9,350			\$ 9,288			\$ 8,806		
Cash and due from banks	787			756			785		
Allowance for loan and lease losses	(1,705)			(1,710)			(1,796)		
All other noninterest-earning assets	10,989			10,593			9,699		
Total assets	\$ 225,449			\$ 223,706			\$ 216,081		
Interest-bearing deposits									
Checking with interest	\$ 23,931	\$ 104	1.77%	\$ 24,460	\$ 125	2.04%	\$ 23,963	\$ 130	2.18 %
Money market	36,760	257	2.83	35,319	271	3.05	30,937	232	3.02
Savings	43,918	417	3.85	41,103	421	4.07	36,485	391	4.31
Time deposits	12,615	115	3.71	13,683	140	4.07	16,679	175	4.21
Total interest-bearing deposits	117,224	893	3.09	114,565	957	3.32	108,064	928	3.45
Borrowings:									
Securities sold under customer repurchase agreements	428	1	0.52	370	1	0.57	431	1	0.47
Senior unsecured borrowings	169	2	4.88	59	1	4.44	376	2	2.50
Subordinated debt	959	8	3.36	845	6	2.75	911	8	3.29
Other borrowings	35,842	328	3.66	35,818	327	3.66	35,859	328	3.66
Long-term borrowings	36,970	338	3.66	36,722	334	3.64	37,146	338	3.64
Total borrowings	37,398	339	3.62	37,092	335	3.61	37,577	339	3.60
Total interest-bearing liabilities	\$ 154,622	\$ 1,232	3.22%	\$ 151,657	\$ 1,292	3.39%	\$ 145,641	\$ 1,267	3.49 %
Noninterest-bearing deposits	\$ 39,154			\$ 39,969			\$ 39,651		
Credit balances of factoring clients	1,089			1,232			1,105		
Other noninterest-bearing liabilities	8,127			8,250			8,186		
Stockholders' equity	22,457			22,598			21,498		
Total liabilities and stockholders' equity	\$ 225,449			\$ 223,706			\$ 216,081		
Net interest income		\$ 1,663			\$ 1,709			\$ 1,817	
Net interest spread (2)			2.46%			2.44%			2.74 %
Net interest margin (2)			3.26%			3.32%			3.67 %

<sup>(1)</sup> Loans and leases include nonaccrual loans and loans held for sale. Interest income on loans and leases includes loan PAA income and loan fees.

<sup>(2)</sup> The balance and rate presented are calculated net of average credit balances and deposits of factoring clients.

Dollars in millions, except share and per share data		Three Months Ended					
Non-GAAP Reconciliations		March 31, 2025 December 31, 2024 March 31, 2				Iarch 31, 2024	
Net income and EPS							
Net income (GAAP)	a	\$	483	\$	700	\$	731
Preferred stock dividends			15		15		15
Net income available to common stockholders (GAAP)	b	\$	468	\$	685	\$	716
Total notable items, after income tax	c		45		(57)		53
Adjusted net income (non-GAAP)	d = (a+c)		528		643		784
Adjusted net income available to common stockholders (non-GAAP)	e = (b+c)	\$	513	\$	628	\$	769
Weighted average common shares outstanding							
Basic	f		13,575,231		13,927,887		14,533,302
Diluted	g		13,575,231		13,927,887		14,536,442
EPS (GAAP)							
Basic	b/f	\$	34.47	\$	49.21	\$	49.27
Diluted	b/g		34.47		49.21		49.26
Adjusted EPS (non-GAAP)							
Basic	e/f	\$	37.79	\$	45.10	\$	52.94
Diluted	e/g		37.79		45.10		52.92
Noninterest income and expense							
Noninterest income (GAAP)	h	\$	635	\$	699	\$	627
Impact of notable items, before income tax			(156)		(183)		(149)
Adjusted noninterest income (non-GAAP)	i	\$	479	\$	516	\$	478
Noninterest expense (GAAP)	j	\$	1,493	\$	1,517	\$	1,376
Impact of notable items, before income tax			(216)		(249)		(222)
Adjusted noninterest expense (non-GAAP)	k	\$	1,277	\$	1,268	\$	1,154
PPNR							
Net income (GAAP)	a	\$	483	\$	700	\$	731
Plus: provision for credit losses			154		155		64
Plus: income tax expense			168		36		273
PPNR (non-GAAP)	1	\$	805	\$	891	\$	1,068
Impact of notable items (1)			60		66		73
Adjusted PPNR (non-GAAP)	m	\$	865	\$	957	\$	1,141

<sup>(1)</sup> Excludes the impact of notable items on income taxes as this is excluded from PPNR as presented in the table above.

Dollars in millions		<b>Three Months Ended</b>					
Non-GAAP Reconciliations (continued)		Ma	rch 31, 2025	December 31, 2024		March 31, 2024	
ROA							
Net income (GAAP)	a	\$	483	\$	700	\$	731
A P. L. W.	n = a		1.056		2.797		2.042
Annualized net income	annualized		1,956		2,786		2,942
Adjusted net income (non-GAAP)	d		528		643		784
Annualized adjusted net income	p = d annualized		2,139		2,558		3,156
Average assets	o		225,449		223,706		216,081
ROA	n/o		0.87 %	6	1.25 %		1.36
Adjusted ROA (non-GAAP)	p/o		0.95		1.14		1.46
PPNR ROA							
PPNR (non-GAAP)	1	\$	805	\$	891	\$	1,068
Annualized PPNR	q = 1 annualized		3,264		3,545		4,296
Adjusted PPNR (non-GAAP)	m		865		957		1,141
ragassou rrite (non Ornin)	r = m		000		,,,,		1,111
Annualized adjusted PPNR	annualized		3,507		3,809		4,589
PPNR ROA (non-GAAP)	q/o		1.45 %	6	1.58 %		1.99
Adjusted PPNR ROA (non-GAAP)	r/o		1.56		1.70		2.12
ROE and ROTCE							
	s = b						
Annualized net income available to common stockholders	annualized	\$	1,898	\$	2,727	\$	2,880
Annualized adjusted net income available to common stockholders	t = e annualized	\$	2,081	\$	2,499	\$	3,094
A minutificed adjusted filet meeting available to common stockholders	umumzeu	Ψ	2,001	Ψ	2,199	Ψ	3,071
Average stockholders' equity (GAAP)		\$	22,457	\$	22,598	\$	21,498
Less: average preferred stock			881		881		881
Average common stockholders' equity	u	\$	21,576	\$	21,717	\$	20,617
Less: average goodwill			346		346		346
Less: average other intangible assets			244		259		304
Average tangible common equity (non-GAAP)	v	\$	20,986	\$	21,112	\$	19,967
ROE	s/u		8.79 %	6	12.56 %		13.97
Adjusted ROE (non-GAAP)	t/u		9.64		11.51		15.01
ROTCE (non-GAAP)	s/v		9.04		12.92		14.42
Adjusted ROTCE (non-GAAP)	t/v		9.91		11.84		15.50
Tangible common equity to tangible assets at period end							
Stockholders' equity (GAAP)	W	\$	22,295	\$	22,228	\$	21,848
Less: preferred stock		Ψ	881	Ψ	881	Ψ	881
Common equity	X	\$	21,414	\$		\$	20,967
Less: goodwill	A	Ψ	346	Ψ	346	Ψ	346
Less: other intangible assets			234		249		295
Tangible common equity (non-GAAP)	y	\$	20,834	\$	20,752	\$	20,326
Total assets (GAAP)	z	Ψ	228,822	Ψ	223,720	Ψ	217,836
Tangible assets (non-GAAP)	aa		228,242		223,125		217,830
Total equity to total assets (GAAP)	w/z		9.74 %	6	9.94 %		10.03
Tangible common equity to tangible assets (non-GAAP)	w/z y/aa		9.74 7	U	9.94 %		9.36
Yangiote common equity to tangiote assets (non-OAAI)	y/da		9.13		9.50		9.30

Dollars in millions, except share and per share data		Three			ee Months Ended	e Months Ended		
Non-GAAP Reconciliations (continued)		M	arch 31, 2025	De	ecember 31, 2024		March 31, 2024	
Book value and tangible book value per common share at period end								
Common shares outstanding at period end	bb		13,414,938		13,717,621		14,529,735	
Book value per share	x/bb	\$	1,596.30	\$	1,556.16	\$	1,443.03	
Tangible book value per common share (non-GAAP)	y/bb		1,553.06		1,512.77		1,398.88	
Efficiency ratio								
Net interest income	cc	\$	1,663	\$	1,709	\$	1,817	
Efficiency ratio (GAAP)	j/(h+cc)		64.97 %	ó	63.01 %	,	56.30	
Adjusted efficiency ratio (non-GAAP)	k/(i+cc)		59.62		56.98		50.29	
Rental income on operating lease equipment								
Rental income on operating lease equipment (GAAP)		\$	270	\$	272	\$	255	
Less: depreciation on operating lease equipment			98		101		96	
Less: maintenance and other operating lease expenses			58		55		45	
Plus: accelerated depreciation on impaired operating lease equipment			_		4		_	
Adjusted rental income on operating lease equipment (non-GAAP)		\$	114	\$	120	\$	114	
Net interest income & Net interest margin								
Net interest income (GAAP)	cc	\$	1,663	\$	1,709	\$	1,817	
Loan PAA	dd		84		90		163	
Other PAA	ee		(9)		(8)		(4)	
PAA	ff = (dd + ee)	\$	75	\$	82	\$	159	
Net interest income, excluding PAA (non-GAAP)	gg = (cc - ff)	\$	1,588	\$	1,627	\$	1,658	
Annualized net interest income	hh = cc annualized	\$	6,744	\$	6,798	\$	7,308	
Annualized net interest income, excluding PAA	ii = gg annualized	-	6,439		6,472		6,670	
Average interest-earning assets	jj		206,028		204,779		198,587	
Average interest-carning assets	ມ		200,020		204,777		170,507	
NIM (GAAP)	hh/jj		3.26 %	ó	3.32 %	1	3.67	
NIM, excluding PAA (non-GAAP)	ii/jj		3.12		3.16		3.35	
Interest income on loans (GAAP)		\$	2,236	\$	2,322	\$	2,354	
Less: loan PAA	dd		84		90		163	
Interest income on loans, excluding loan PAA (non-GAAP)		\$	2,152	\$	2,232	\$	2,191	
Income tax expense								
Income tax expense		\$	168	\$	36	\$	273	
Impact of notable items (1)			15		123		20	
Adjusted income tax expense (non-GAAP)		\$	183	\$	159	\$	293	
Effective tax rate								
Effective tax rate (GAAP)			25.82 %	ó	4.88 %		27.20	
Impact of notable items (1)			(0.11)%	ó	15.01 %		(0.02)	
Adjusted effective tax rate (non-GAAP)			25.71 %	ó	19.89 %		27.18	

<sup>(1) 4</sup>Q24 includes the impact of a change in our estimated state income tax rates after filing our first income tax returns that included the SVBB Acquisition.