Results of Placing

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17 October 2019

discoverIE Group plc ("discoverIE", the "Company")

Results of Placing

discoverIE is pleased to announce the successful completion of the placing announced earlier today by the Company (the "**Placing**").

Peel Hunt LLP ("**Peel Hunt**") has placed a total of 8,034,840 new ordinary shares of five pence each in the share capital of the Company (the "**Placing Shares**") at a price of 415 pence per Placing Share (the "**Placing Price**"), raising gross proceeds of approximately £33m. The Placing Price represents a discount of 3.9 per cent. to the closing price of 432 pence per share on 16 October 2019. The Placing Shares being issued represent approximately 9.96 per cent. of the issued share capital of the Company prior to the Placing.

Applications have been made for admission of the Placing Shares to the premium listing segment of the Official List of the Financial Conduct Authority (the "**FCA**") and to trading on the main market of the London Stock Exchange (together "**Admission**"). It is expected that Admission will take place at 8.00 a.m. on 21 October 2019 at which time dealings in the Placing Shares will commence.

The Placing Shares, when issued, will be fully paid and will rank *pari passu* in all respects with the existing ordinary shares of five pence each in the share capital of the Company, including the right to receive all dividends and other distributions declared, made or paid after the date of issue of the Placing Shares.

The Placing is conditional upon, amongst other things, Admission becoming effective by 8.00 a.m. on 21 October 2019 (or such later time and/or date as Peel Hunt may agree with the Company) and the placing agreement entered into by the Company and Peel Hunt having not been terminated in accordance with its terms before that time.

Total voting rights

Following Admission becoming effective, the Company's issued share capital will consist of 88,705,915 ordinary shares with voting rights. Therefore, the total number of voting rights in the Company will be 88,705,915. This figure may be used by shareholders in the Company as the denominator for the calculations by which they will determine if they are required to notify their interest in, or a change to their interest in, the Company under the disclosure guidance issued by the FCA and the transparency rules made by the FCA under section 89A(1) of the Financial Services and Markets Act 2000, as amended ("**FSMA**") (together, the "**Disclosure Guidance and Transparency Rules**").

Director participation

Certain Directors of discoverIE have subscribed, in aggregate, for 30,956 Placing Shares at the Placing Price. The related party transactions involving each of the Directors are exempt small transactions pursuant to paragraph 1 of Annex 1 to Chapter 11 of the Listing Rules. Further details are set out in the Appendix to this announcement. The interests of the Directors who have participated in the Placing in the issued share capital of the Company, as enlarged by the Placing and immediately following Admission, are set out below:

Director/PDMR	No. of Ordinary Shares currently	Placing Shares	Holding following	% of enlarged issued share

	held	subscribed for	Admission	capital after Placing
Malcolm Diamond	24,907	2,409	27,316	0.03
Nick Jefferies	960,931	4,819	965,750	1.09
Simon Gibbins	262,670	4,819	267,489	0.30
Tracey Graham	6,949	2,409	9,358	0.01
Bruce Thompson	16,000	9,000	25,000	0.03
Clive Watson	5,000	7,500	12,500	0.01

Enquiries:

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Simon Gibbins, Group Finance Director

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James Gray

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This announcement contains "forward-looking statements" which includes all statements other than statements of historical fact, including, without limitation, those regarding the Company's financial position, business strategy, plans and objectives of management for future operations, or any statements preceded by, followed by or that include the words "targets", "believes", "expects", "aims", "intends", "will", "may", "anticipates", "would, "could" or similar expressions or negatives thereof. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond the Company's control that could cause the actual results, performance or achievements of the Company to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. These forward-looking statements speak only as at the date of this announcement. None of the Company, Peel Hunt nor their respective directors, officers, employees, agents, affiliates and advisers, or any other party undertakes or is under any duty to update this announcement or to correct any inaccuracies in any such information which may become apparent or to provide you with any additional information, other than any requirements that the Company may have under applicable law or the Listing Rules, the Disclosure Guidance and Transparency Rules or MAR. To the fullest extent permissible by law, such persons disclaim all and any responsibility or liability, whether arising in tort, contract or otherwise, which they might otherwise have in respect of this announcement. The information in this announcement is subject to change without notice.

The Placing Shares will not be admitted to trading on any stock exchange other than the London Stock Exchange.

In connection with the Placing, Peel Hunt and any of its affiliates, acting as investors for their own account, may take up a portion of the shares in the Placing as a principal position and in that capacity may retain, purchase, sell, offer to sell for the own accounts such shares and other securities of the Company or related investments in connection with the Placing or otherwise. Accordingly, references to Placing Shares being offered, acquired, placed or otherwise dealt in should be read as including any issue or offer to, or acquisition, placing or dealing by, Peel Hunt and any of its affiliates acting in such capacity. In addition, Peel Hunt and any of its affiliates may enter into financing arrangements (including swaps) with investors in connection with which the Peel Hunt and any of its respective affiliates may from time to time acquire, hold or dispose of shares. Peel Hunt and its respective affiliates do not intend to disclose the extent of any such investment or transactions otherwise than in accordance with any legal or regulatory obligations to do so.

Information to Distributors

Solely for the purposes of the product governance requirements contained within: (a) EU Directive 2014/65/EU on markets in financial instruments, as amended ("MiFID II"); (b) Articles 9 and 10 of Commission Delegated Directive (EU) 2017/593 supplementing MiFID II; and (c) local implementing measures (together, the "MiFID II Product Governance Requirements"), and disclaiming all and any liability, whether arising in tort, contract or otherwise, which any "manufacturer" (for the purposes of the Product Governance Requirements) may otherwise have with respect thereto, the Placing Shares have been subject to a product approval process, which has determined that the Placing Shares are: (i) compatible with an end target market of retail investors and investors who meet the criteria of professional clients and eligible counterparties, each as defined in MiFID II; and (ii) eligible for distribution through all distribution

channels as are permitted by MiFID II (the "Target Market Assessment"). Notwithstanding the Target Market Assessment, distributors should note that: the price of the Company's ordinary shares may decline and investors could lose all or part of their investment; the Company's ordinary shares offer no guaranteed income and no capital protection; and an investment in the Company's ordinary shares is compatible only with investors who do not need a guaranteed income or capital protection, who (either alone or in conjunction with an appropriate financial or other adviser) are capable of evaluating the merits and risks of such an investment and who have sufficient resources to be able to bear any losses that may result therefrom. The Target Market Assessment is without prejudice to the requirements of any contractual, legal or regulatory selling restrictions in relation to the Placing. Furthermore, it is noted that, notwithstanding the Target Market Assessment, Peel Hunt will only procure investors who meet the criteria of professional clients and eligible counterparties.

For the avoidance of doubt, the Target Market Assessment does not constitute: (a) an assessment of suitability or appropriateness for the purposes of MiFID II; or (b) a recommendation to any investor or group of investors to invest in, or purchase, or take any other action whatsoever with respect to the Placing Shares.

Each distributor is responsible for undertaking its own target market assessment in respect of the Placing Shares and determining appropriate distribution channels.

Appendix

The information below, set out in accordance with the requirements of the EU Market Abuse Regulation, provides further detail.

1	**Details of the person discharging managerial responsibilities/person closely associated**	
a)	Name	Malcolm Diamond
2	**Reason for the notification**	
a)	Position / status	Non-Executive Chairman
b)	Initial notification / amendment	Initial notification
3	**Details of issuer**	
a)	Name	discoverIE Group plc
b)	LEI	213800BMDLQU1VEEAN68
4	**Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted**	
a)	Description of the financial instrument, type of instrument Identification code	Ordinary shares of 5 pence GB0000055888
b)	Nature of the transaction	Purchase of shares in the Placing
c)	Price(s) and volume(s)	Price: 415p Volume: 2,409
d)	Aggregated information	N/A
e)	Date of the transaction	17 October 2019
f)	Place of the transaction	London Stock Exchange, Main Market (XLON)

1	**Details of the person discharging managerial responsibilities/person closely associated**	
a)	Name	Nicholas Jefferies
2	**Reason for the notification**	
a)	Position / status	Group Chief Executive
b)	Initial notification / amendment	Initial notification
3	**Details of issuer**	
a)	Name	discoverIE Group plc
b)	LEI	213800BMDLQU1VEEAN68
4	**Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted**	
a)	Description of the financial instrument, type of instrument Identification code	Ordinary shares of 5 pence GB0000055888
b)	Nature of the transaction	Purchase of shares in the Placing
c)	Price(s) and volume(s)	Price: 415p Volume: 4,819

d)	Aggregated information	N/A
e)	Date of the transaction	17 October 2019
f)	Place of the transaction	London Stock Exchange, Main Market (XLON)

1	**Details of the person discharging managerial responsibilities/person closely associated**	
a)	Name	Simon Gibbins
2	**Reason for the notification**	
a)	Position / status	Group Finance Director
b)	Initial notification / amendment	Initial notification
3	**Details of issuer**	
a)	Name	discoverIE Group plc
b)	LEI	213800BMDLQU1VEEAN68
4	**Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted**	
a)	Description of the financial instrument, type of instrument Identification code	Ordinary shares of 5 pence GB0000055888
b)	Nature of the transaction	Purchase of shares in the Placing
c)	Price(s) and volume(s)	Price: 415p Volume: 4,819
d)	Aggregated information	N/A
e)	Date of the transaction	17 October 2019
f)	Place of the transaction	London Stock Exchange, Main Market (XLON)

1	**Details of the person discharging managerial responsibilities/person closely associated**	
a)	Name	Tracey Graham
2	**Reason for the notification**	
a)	Position / status	Non-Executive Director
b)	Initial notification / amendment	Initial notification
3	**Details of issuer**	
a)	Name	discoverIE Group plc
b)	LEI	213800BMDLQU1VEEAN68
4	**Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted**	
a)	Description of the financial instrument, type of instrument Identification code	Ordinary shares of 5 pence GB0000055888
b)	Nature of the transaction	Purchase of shares in the Placing
c)	Price(s) and volume(s)	Price: 415p Volume: 2,409
d)	Aggregated information	N/A
e)	Date of the transaction	17 October 2019
f)	Place of the transaction	London Stock Exchange, Main Market (XLON)

1	**Details of the person discharging managerial responsibilities/person closely associated**	
a)	Name	Bruce Thompson
2	**Reason for the notification**	
a)	Position / status	Non-Executive Director
b)	Initial notification / amendment	Initial notification
3	**Details of issuer**	
a)	Name	discoverIE Group plc
b)	LEI	213800BMDLQU1VEEAN68
4	**Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted**	
a)	Description of the financial instrument, type of instrument	Ordinary shares of 5 pence

	Identification code	GB0000055888
b)	Nature of the transaction	Purchase of shares in the Placing
c)	Price(s) and volume(s)	<table><tr><td>Price</td><td>Volume</td></tr><tr><td>415p</td><td>9,000</td></tr></table>
d)	Aggregated information	N/A
e)	Date of the transaction	17 October 2019
f)	Place of the transaction	London Stock Exchange, Main Market (XLON)

1	**Details of the person discharging managerial responsibilities/person closely associated**	
a)	Name	Clive Watson
2	**Reason for the notification**	
a)	Position / status	Non-Executive Director
b)	Initial notification / amendment	Initial notification
3	**Details of issuer**	
a)	Name	discoverIE Group plc
b)	LEI	213800BMDLQU1VEEAN68
4	**Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted**	
a)	Description of the financial instrument, type of instrument Identification code	Ordinary shares of 5 pence GB0000055888
b)	Nature of the transaction	Purchase of shares in the Placing
c)	Price(s) and volume(s)	<table><tr><td>Price</td><td>Volume</td></tr><tr><td>415p</td><td>7,500</td></tr></table>
d)	Aggregated information	N/A
e)	Date of the transaction	17 October 2019
f)	Place of the transaction	London Stock Exchange, Main Market (XLON)

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