

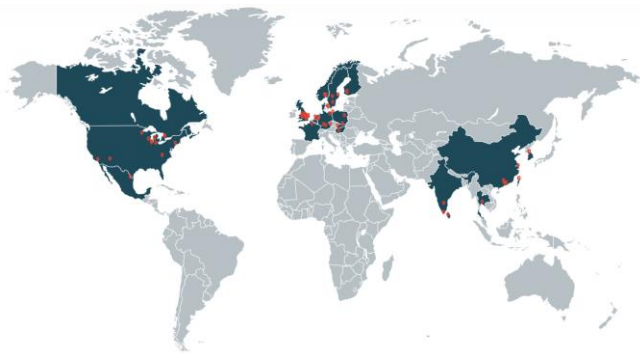
Factsheet

discoverIE is an international specialist electronic engineering group. We design and manufacture customised, application-specific electronic components and solutions for industrial OEMs. We expand globally through both organic growth and acquisitions. We acquired 23 businesses in the past 12 years. By creating innovative electronics and focusing on four UN SDG-aligned markets driven by structural growth, we help to improve the world and people's lives.

discoverIE (DSCV) is listed on the London Stock Exchange and is a constituent of the FTSE250.

Global Footprint

34 Manufacturing location	20 Countries	4,500 Employees
25 Operating businesses	70 Countries sold into	4 Target end markets



Primary Markets

We target four markets that demonstrate long term growth and are aligned with the UN Sustainable Development Goals. They account for 76% of Group revenue.



Renewable Energy

Driven by decarbonisation and energy diversification



Transportation

Electrification of mass transit and vehicles; charging infrastructure



Medical

Driven by rising life expectancy And ageing population



Industrial & Connectivity

Automation and robotics, smart factories, 5G technology



Vision and Mission

We aspire to be a leading global innovator in electronics. We work with our customers around the world to create ever better technical solutions. We aim to achieve this through a motivated, entrepreneurial and empowered workforce that adhere to the highest ethical and quality standards.

Our Values

Integrity – Act with honesty and openness, treat our partners and stakeholders fairly

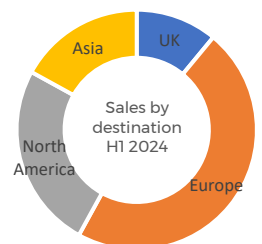
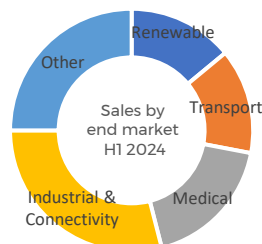
Quality – Strive for excellence and make constant improvement that deliver superior value to our customers

Empowerment – Inspire growth and innovation by providing an entrepreneurial environment

Collaboration – Work together, trust and respect each other

Positive Impact – Commit to making a positive impact on the environment and society

Market and Geographical Breakdown



Management



Nick Jefferies, Group Chief Executive

Joined the Group as Chief Executive in 2009 from Electrocomponents (now RS Group). Previous companies include Toshiba, Hitachi and Racal Defence. Nick is an electronics engineer.

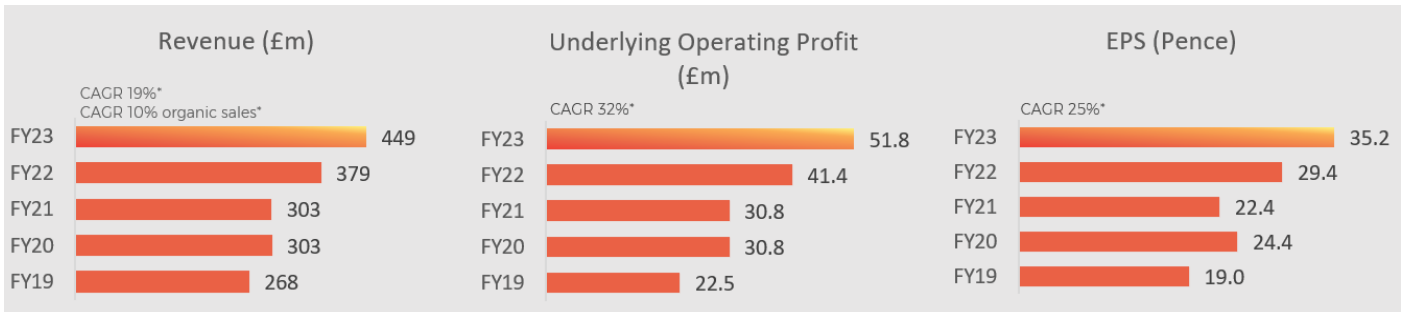


Simon Gibbins, Group Finance Director

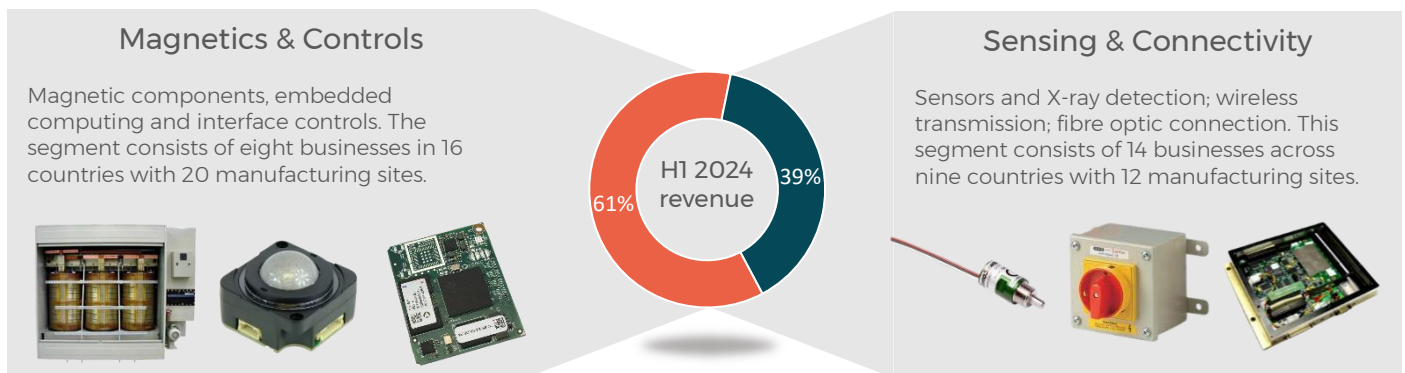
Joined the Group in 2010 from Shire where he was global head of finance and deputy CFO. Before that, he had various finance roles at ICI plc. Simon is a Chartered Accountant.

Factsheet

Financial Highlights



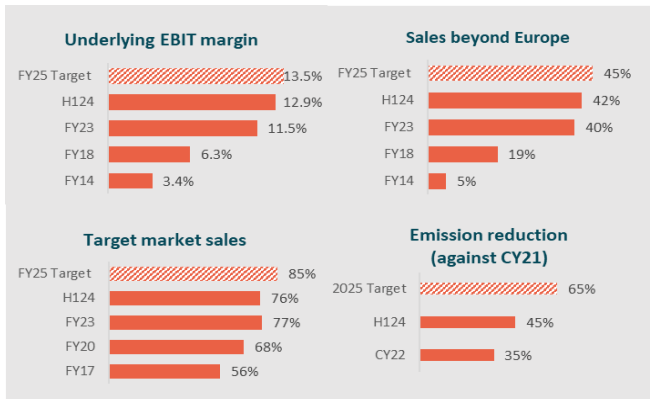
Divisional Structure



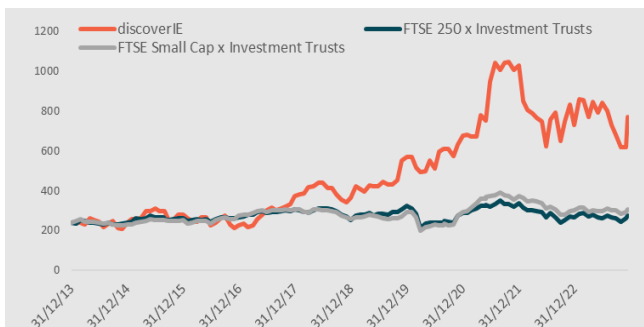
Our Strategy

-  **Grow sales well ahead of GDP** through the economic cycle
-  **Move up the value chain** where margins are higher
-  **Acquire high quality businesses** with attractive growth prospects and strong sustainable margins
-  **Further internationalise** the business by expanding outside of Europe
-  **Generate strong cash flow** while reducing impact on environment

Key Strategic Indicators



Share Performance (10 years)



ESG Rating



Essential Information

Founded: 1986
Headquarters: Guildford, UK
IR contact: IR@discoverIEplc.com | +44 1483 544 522
Media contact: discoverIE@buchanan.uk.com | +44 20 7466 5000