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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
**FORM 10-Q**

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2019

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-22140



**META FINANCIAL GROUP, INC.®**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

42-1406262

(I.R.S. Employer Identification No.)

5501 South Broadband Lane, Sioux Falls, South Dakota 57108

(Address of principal executive offices and Zip Code)

(605) 782-1767

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ☒ NO ☐

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). YES ☒ NO ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller Reporting Company ☐

Emerging growth company ☐

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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☐ YES ☒ NO

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$.01 par value	CASH	The NASDAQ Stock Market LLC

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class:	Outstanding at May 2, 2019:
Common Stock, \$.01 par value	39,449,882 shares
Nonvoting Common Stock, \$.01 par value	0 Nonvoting shares

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**META FINANCIAL GROUP, INC.**  
**FORM 10-Q**

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# PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements.

### META FINANCIAL GROUP, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Financial Condition

(Dollars in Thousands, Except Share Data (1) )

	(Unaudited) March 31, 2019	September 30, 2018
<b>ASSETS</b>		
Cash and cash equivalents	\$ 156,461	\$ 99,977
Investment securities available for sale, at fair value	1,081,663	1,484,160
Mortgage-backed securities available for sale, at fair value	413,493	364,065
Investment securities held to maturity, at cost	146,992	163,893
Mortgage-backed securities held to maturity, at cost	7,606	7,850
Loans held for sale	59,745	15,606
Loans and leases	3,437,980	2,944,739
Allowance for loan and lease losses	(48,672)	(13,040)
Federal Home Loan Bank Stock, at cost	7,436	23,400
Accrued interest receivable	20,281	22,016
Premises, furniture, and equipment, net	45,457	40,458
Rental equipment, net	140,087	107,290
Bank-owned life insurance	88,565	87,293
Foreclosed real estate and repossessed assets	29,548	31,638
Goodwill	307,464	303,270
Intangible assets	60,506	70,719
Prepaid assets	26,597	27,906
Deferred taxes	19,079	18,737
Other assets	49,754	35,090
<b>Total assets</b>	<b>\$ 6,050,042</b>	<b>\$ 5,835,067</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Noninterest-bearing checking	\$ 3,034,428	\$ 2,405,274
Interest-bearing checking	183,492	111,587
Savings deposits	59,978	54,765
Money market deposits	56,563	51,995
Time certificates of deposit	154,401	276,180
Wholesale deposits	1,481,445	1,531,186
<b>Total deposits</b>	<b>4,970,307</b>	<b>4,430,987</b>
Short-term debt	11,583	425,759
Long-term debt	99,800	88,963
Accrued interest payable	9,239	7,794
Accrued expenses and other liabilities	135,404	133,838
<b>Total liabilities</b>	<b>5,226,333</b>	<b>5,087,341</b>
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, 3,000,000 shares authorized, no shares issued or outstanding at March 31, 2019 and September 30, 2018, respectively	—	—
Common stock, \$.01 par value; 90,000,000 and 90,000,000 shares authorized, 39,565,496 and 39,192,063 shares issued, 39,450,938 and 39,167,280 shares outstanding at March 31, 2019 and September 30, 2018, respectively	395	393
Common stock, Nonvoting, \$.01 par value; 3,000,000 shares authorized, no shares issued or outstanding at March 31, 2019 and September 30, 2018, respectively	—	—
Additional paid-in capital	576,406	565,811
Retained earnings	258,600	213,048
Accumulated other comprehensive loss	(10,264)	(33,111)
Treasury stock, at cost, 114,558 and 24,783 common shares at March 31, 2019 and September 30, 2018, respectively	(4,956)	(1,989)
<b>Total equity attributable to parent</b>	<b>820,181</b>	<b>744,152</b>

Noncontrolling interest	3,528	3,574
<b>Total stockholders' equity</b>	<b>823,709</b>	<b>747,726</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 6,050,042</b>	<b>\$ 5,835,067</b>

See Notes to Condensed Consolidated Financial Statements.

(1) All share and per share data has been adjusted to reflect the 3-for-1 forward stock split effected by the Company on October 4, 2018.

**META FINANCIAL GROUP, INC. AND SUBSIDIARIES**  
Condensed Consolidated Statements of Operations (Unaudited)

(Dollars in Thousands, Except Share and Per Share Data <sup>(1)</sup>)

	Three Months Ended March 31,		Six Months Ended March 31,	
	2019	2018	2019	2018
Interest and dividend income:				
Loans and leases, including fees	\$ 73,670	\$ 17,844	\$ 134,168	\$ 34,287
Mortgage-backed securities	2,861	4,047	5,559	7,805
Other investments	11,763	11,480	23,543	22,136
	88,294	33,371	163,270	64,228
Interest expense:				
Deposits	14,740	2,957	25,336	4,842
FHLB advances and other borrowings	2,204	3,009	6,312	5,785
	16,944	5,966	31,648	10,627
<b>Net interest income</b>	<b>71,350</b>	<b>27,405</b>	<b>131,622</b>	<b>53,601</b>
Provision for loan and lease losses	33,318	18,343	42,417	19,411
<b>Net interest income after provision for loan and lease losses</b>	<b>38,032</b>	<b>9,062</b>	<b>89,205</b>	<b>34,190</b>
Noninterest income:				
Refund transfer product fees	31,601	33,803	31,862	33,995
Tax advance product fees	33,038	33,838	34,723	35,785
Card fees	23,052	26,856	42,403	52,103
Rental income	9,890	—	20,780	—
Loan and lease fees	925	1,042	2,173	2,334
Bank-owned life insurance	631	650	1,273	1,319
Deposit fees	2,093	982	4,031	1,830
Gain (loss) on sale of securities available-for-sale, net (Includes \$231 and (\$166) reclassified from accumulated other comprehensive income (loss) for net gains (losses) on available for sale securities for the three months ended March 31, 2019 and 2018, respectively and \$209 and (\$1,176) for the six months ended March 31, 2019 and 2018, respectively)	231	(166)	209	(1,176)
Gain on sale of loans and leases	1,085	—	1,951	—
Loss on foreclosed real estate	(200)	—	(185)	(19)
Other income	2,679	414	3,556	516
<b>Total noninterest income</b>	<b>105,025</b>	<b>97,419</b>	<b>142,776</b>	<b>126,687</b>
Noninterest expense:				
Compensation and benefits	49,164	32,172	82,174	54,512
Refund transfer product expense	7,181	9,871	7,191	9,972
Tax advance product expense	2,225	1,474	2,677	1,754
Card processing	6,971	7,190	14,056	13,730
Occupancy and equipment	7,212	4,477	13,670	9,367
Operating lease equipment depreciation	4,485	—	12,251	—
Legal and consulting	4,308	3,239	8,277	5,655
Marketing	585	668	1,124	1,221
Data processing	321	243	758	657
Intangible amortization	5,596	2,731	9,978	4,412
Impairment expense	9,660	—	9,660	—
Other expense	12,546	6,432	22,733	11,259
<b>Total noninterest expense</b>	<b>110,254</b>	<b>68,497</b>	<b>184,549</b>	<b>112,539</b>
<b>Income before income tax expense</b>	<b>32,803</b>	<b>37,984</b>	<b>47,432</b>	<b>48,338</b>
Income tax (benefit) expense (Includes \$58 and (\$46) reclassified from accumulated other				

comprehensive loss for the three months ended March 31, 2019 and 2018, respectively and \$52 and (\$329) for the six months ended March 31, 2019 and 2018, respectively)	(395)	6,548	(2,086)	12,232
<b>Net income before noncontrolling interest</b>	33,198	31,436	49,518	36,106
Net income attributable to noncontrolling interest	1,078	—	2,000	—
<b>Net income attributable to parent</b>	<u>\$ 32,120</u>	<u>\$ 31,436</u>	<u>\$ 47,518</u>	<u>\$ 36,106</u>
<b>Earnings per common share</b>				
Basic	<u>\$ 0.81</u>	<u>\$ 1.08</u>	<u>\$ 1.21</u>	<u>\$ 1.24</u>
Diluted	<u>\$ 0.81</u>	<u>\$ 1.08</u>	<u>\$ 1.20</u>	<u>\$ 1.24</u>

See Notes to Condensed Consolidated Financial Statements.

(1) All share and per share data has been adjusted to reflect the 3-for-1 forward stock split effected by the Company on October 4, 2018.

**META FINANCIAL GROUP, INC. AND SUBSIDIARIES**  
Condensed Consolidated Statements of Comprehensive Income (Unaudited)

(Dollars in Thousands)	Three Months Ended March 31,		Six Months Ended March 31,	
	2019	2018	2019	2018
Net income before noncontrolling interest	\$ 33,198	\$ 31,436	\$ 49,518	\$ 36,106
Other comprehensive (loss) income:				
Change in net unrealized gain (loss) on debt securities	25,089	(35,993)	31,260	(43,472)
(Gain) loss realized in net income	(231)	166	(209)	1,176
	24,858	(35,827)	31,051	(42,296)
Unrealized gain (loss) on currency translation	116	—	(245)	—
Deferred income tax effect	6,051	(8,879)	7,484	(11,964)
Total other comprehensive (loss) income	18,923	(26,948)	23,322	(30,332)
Total comprehensive income	52,121	4,488	72,840	5,774
Total comprehensive income attributable to noncontrolling interest	1,078	—	2,000	—
Comprehensive income attributable to parent	\$ 51,043	\$ 4,488	\$ 70,840	\$ 5,774

See Notes to Condensed Consolidated Financial Statements.



**META FINANCIAL GROUP, INC. AND SUBSIDIARIES**  
Condensed Consolidated Statements of Changes in Stockholders' Equity (Unaudited)  
(Dollars in Thousands, Except Share and Per Share Data <sup>(1)</sup>)

	Meta Financial Group, Inc. Stockholders' Equity							
	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Stockholders' Equity	Noncontrolling Interest	Total Equity
<b>Three Months Ended March 31, 2019</b>								
Balance, December 31, 2018	\$ 394	\$ 572,156	\$ 228,453	\$ (29,186)	\$ (4,356)	\$ 767,461	\$ 3,267	\$ 770,728
Cash dividends declared on common stock (\$0.05 per share)	—	—	(1,973)	—	—	(1,973)	—	(1,973)
Issuance of common shares due to restricted stock	1	—	—	—	—	1	—	1
Shares repurchased for tax withholdings on stock compensation	—	—	—	—	(600)	(600)	—	(600)
Stock compensation	—	4,250	—	—	—	4,250	—	4,250
Total other comprehensive income	—	—	—	18,922	—	18,922	—	18,922
Net income	—	—	32,120	—	—	32,120	1,078	33,198
Net investment by (distribution to) noncontrolling interests	—	—	—	—	—	—	(817)	(817)
<b>Balance, March 31, 2019</b>	<b>\$ 395</b>	<b>\$ 576,406</b>	<b>\$ 258,600</b>	<b>\$ (10,264)</b>	<b>\$ (4,956)</b>	<b>\$ 820,181</b>	<b>\$ 3,528</b>	<b>\$ 823,709</b>
<b>Six Months Ended March 31, 2019</b>								
Balance, September 30, 2018	\$ 393	\$ 565,811	\$ 213,048	\$ (33,111)	\$ (1,989)	\$ 744,152	\$ 3,574	\$ 747,726
Adoption of Accounting Standards Update 2014-09, net of income taxes	—	—	1,502	—	—	1,502	—	1,502
Adoption of Accounting Standards Update 2016-01	—	—	475	(475)	—	—	—	—
Cash dividends declared on common stock (\$0.10 per share)	—	—	(3,943)	—	—	(3,943)	—	(3,943)
Issuance of common shares due to exercise of stock options	—	54	—	—	—	54	—	54
Issuance of common shares due to restricted stock	3	—	—	—	—	3	—	3
Issuance of common shares due to ESOP	—	2,010	—	—	—	2,010	—	2,010
Shares repurchased for tax withholdings on stock compensation	(1)	1	—	—	(2,967)	(2,967)	—	(2,967)
Stock compensation	—	8,530	—	—	—	8,530	—	8,530
Total other comprehensive income	—	—	—	23,322	—	23,322	—	23,322
Net income	—	—	47,518	—	—	47,518	2,000	49,518
Net investment by (distribution to) noncontrolling interests	—	—	—	—	—	—	(2,046)	(2,046)
<b>Balance, March 31, 2019</b>	<b>\$ 395</b>	<b>\$ 576,406</b>	<b>\$ 258,600</b>	<b>\$ (10,264)</b>	<b>\$ (4,956)</b>	<b>\$ 820,181</b>	<b>\$ 3,528</b>	<b>\$ 823,709</b>

Meta Financial Group, Inc. Stockholders' Equity								
Three Months Ended March 31, 2018	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Stockholders' Equity	Noncontrolling Interest	Total Equity
Balance, December 31, 2017	\$ 290	\$ 262,678	\$ 170,578	\$ 5,782	\$ (1,623)	\$ 437,705	\$ —	\$ 437,705
Cash dividends declared on common stock (\$0.04 per share)	—	—	(1,261)	—	—	(1,261)	—	(1,261)
Issuance of common shares due to exercise of stock options	—	147	—	—	—	147	—	147
Issuance of common shares due to restricted stock	1	—	—	—	—	1	—	1
Shares repurchased for tax withholdings on stock compensation	—	(412)	—	—	(43)	(455)	—	(455)
Stock compensation	—	3,078	—	—	—	3,078	—	3,078
Total other comprehensive (loss)	—	—	—	(26,948)	—	(26,948)	—	(26,948)
Net income	—	—	31,436	—	—	31,436	—	31,436
<b>Balance, March 31, 2018</b>	<b>\$ 291</b>	<b>\$ 265,491</b>	<b>\$ 200,753</b>	<b>\$ (21,166)</b>	<b>\$ (1,666)</b>	<b>\$ 443,703</b>	<b>\$ —</b>	<b>\$ 443,703</b>
<b>Six Months Ended March 31, 2018</b>								
Balance, September 30, 2017	\$ 288	\$ 258,144	\$ 167,164	\$ 9,166	\$ (266)	\$ 434,496	\$ —	\$ 434,496
Cash dividends declared on common stock (\$0.08 per share)	—	—	(2,517)	—	—	(2,517)	—	(2,517)
Issuance of common shares due to exercise of stock options	—	147	—	—	—	147	—	147
Issuance of common shares due to restricted stock	2	—	—	—	—	2	—	2
Issuance of common shares due to ESOP	1	1,605	—	—	—	1,606	—	1,606
Shares repurchased for tax withholdings on stock compensation	—	(726)	—	—	(1,400)	(2,126)	—	(2,126)
Stock compensation	—	6,321	—	—	—	6,321	—	6,321
Total other comprehensive (loss)	—	—	—	(30,332)	—	(30,332)	—	(30,332)
Net income	—	—	36,106	—	—	36,106	—	36,106
<b>Balance, March 31, 2018</b>	<b>\$ 291</b>	<b>\$ 265,491</b>	<b>\$ 200,753</b>	<b>\$ (21,166)</b>	<b>\$ (1,666)</b>	<b>\$ 443,703</b>	<b>\$ —</b>	<b>\$ 443,703</b>

See Notes to Condensed Consolidated Financial Statements.

(1) All share and per share data has been adjusted to reflect the 3-for-1 forward stock split effected by the Company on October 4, 2018.

**META FINANCIAL GROUP, INC. AND SUBSIDIARIES**  
Condensed Consolidated Statements of Cash Flows (Unaudited)

(Dollars in Thousands)	Six Months Ended March 31,	
	2019	2018
<b>Cash flows from operating activities:</b>		
Net income	\$ 49,518	\$ 36,106
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation, amortization and accretion, net	28,933	19,183
Stock compensation	8,530	6,321
Provision (recovery):		
Loan and lease losses	42,417	19,411
Deferred taxes	(7,811)	126
Loans held for sale:		
Originations	(42,961)	—
Purchases	(5,940)	—
Proceeds from sales	36,461	—
Net change	8,760	—
Fair value adjustment of foreclosed real estate	—	23
Net realized (gain) loss:		
Other assets	(46)	(15)
Foreclosed real estate or other assets	185	19
Available for sale securities, net	(209)	1,176
Loans held for sale	(1,650)	—
Leases receivable and rental equipment	(1,985)	—
Net change:		
Other assets	(16,226)	(14,472)
Accrued interest payable	1,445	(965)
Accrued expenses and other liabilities	21,951	36,779
Accrued interest receivable	1,735	1,776
Change in bank-owned life insurance value	(1,272)	(1,319)
Impairment on rental equipment	6,194	—
Impairment of intangibles	111	—
<b>Net cash provided by operating activities</b>	<b>128,140</b>	<b>104,149</b>
<b>Cash flows from investing activities:</b>		
Available for sale securities:		
Purchases	(222,436)	(323,995)
Proceeds from sales	534,779	126,373
Proceeds from maturities and principal repayments	66,417	71,652
Held to maturity:		
Proceeds from maturities and principal repayments	16,225	19,863
Loans and leases:		
Purchases	(144,104)	(88,986)
Proceeds from sales	10,857	9,582
Net change	(399,380)	(143,766)
Proceeds from sales of foreclosed real estate or other assets	1,905	122
Federal Home Loan Bank stock:		
Purchases	(358,516)	(477,604)
Redemption	374,480	520,880
Rental equipment:		
Purchases	(58,968)	—
Proceeds from sales	4,962	—
Net change	674	—

Premises and equipment:		
Purchases	(8,815)	(3,689)
Proceeds from sales	101	—
Net cash (used in) investing activities	(181,819)	(289,568)
Cash flows from financing activities:		
Net change:		
Checking, savings, and money market deposits	712,896	464,084
Time deposits	(121,887)	(51,925)
Wholesale deposits	(49,777)	(295,086)
FHLB and other borrowings	—	(385,000)
Federal funds	(422,000)	(703,000)
Securities sold under agreements to repurchase	(890)	(758)

Net investment by (distribution to) noncontrolling interests	(2,046)	—
Proceeds from other liabilities	5,027	—
Principal payments:		
Other liabilities	(6,032)	—
Capital lease obligations	(40)	(31)
Cash dividends paid	(3,943)	(2,517)
Purchase of shares by ESOP	2,010	1,606
Issuance of restricted stock	3	2
Proceeds from exercise of stock options & issuance of common stock	54	147
Shares repurchased for tax withholdings on stock compensation	(2,967)	(2,126)
<b>Net cash provided by (used in) financing activities</b>	<b>110,408</b>	<b>(974,604)</b>
Effect of exchange rate changes on cash	(245)	—
<b>Net change in cash and cash equivalents</b>	<b>56,484</b>	<b>(1,160,023)</b>
Cash and cash equivalents at beginning of year	99,977	1,267,586
<b>Cash and cash equivalents at end of year</b>	<b>\$ 156,461</b>	<b>\$ 107,563</b>

**META FINANCIAL GROUP, INC. AND SUBSIDIARIES**  
Condensed Consolidated Statements of Cash Flows (Con't.)

	Six Months Ended March 31,	
	2019	2018
<b>Supplemental disclosure of cash flow information</b>		
Cash paid during the period for:		
Interest	\$ 18,389	\$ 9,662
Income taxes	1,218	3,966
Franchise taxes	73	66
Other taxes	465	153
<b>Supplemental schedule of non-cash investing activities:</b>		
Transfers		
Loans and leases to foreclosed real estate or other assets	—	(29,922)
Loans transferred to held for sale	39,452	—
Purchases/Sales of investment securities accrued, not settled		
Purchases - Available for sale	—	—
Securities transferred from held-to-maturity to available-for-sale	—	(306,000)
Short and long term debt transferred from other liabilities	20,026	—
See Notes to Condensed Consolidated Financial Statements.		

## NOTE 1. BASIS OF PRESENTATION

The interim unaudited Condensed Consolidated Financial Statements contained herein should be read in conjunction with the audited consolidated financial statements and accompanying notes to the consolidated financial statements for the fiscal year ended September 30, 2018 included in Meta Financial Group, Inc.'s ("Meta" or the "Company") Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") on November 29, 2018. Accordingly, footnote disclosures which would substantially duplicate the disclosures contained in the audited consolidated financial statements have been omitted.

The financial information of the Company included herein has been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial reporting and has been prepared pursuant to the rules and regulations for reporting on Form 10-Q and Rule 10-01 of Regulation S-X. Such information reflects all adjustments (consisting of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the financial position and results of operations for the periods presented. The results of the three and six month periods ended March 31, 2019 are not necessarily indicative of the results expected for the fiscal year ending September 30, 2019 .

All share and per share data reported in this Form 10-Q has been adjusted to reflect the 3-for-1 forward stock split of the Company's common stock effected by the Company on October 4, 2018.

Certain prior year amounts have been reclassified to conform to the current year financial statement presentation. These changes and reclassifications did not impact previously reported net income or comprehensive income.

Certain amounts in the Recorded Investment table presented in Note 4 to the consolidated financial statements have been restated from what was previously reported as of September 30, 2018 on Form 10-K.

Loan and lease tables have been conformed to be consistent with the Company's updated presentation of its lending portfolio. The new presentation includes expanding the commercial and consumer finance portfolio to present the lending categories that are included in each, presenting the warehouse finance portfolio as its own category, and condensing the community bank loan categories. Warehouse finance loans were previously included in the consumer finance portfolio. All current and prior period numbers are reflective of this new presentation and total loan and lease balances remained unchanged.

## NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RECENTLY ADOPTED ACCOUNTING STANDARDS UPDATES ("ASU")

Significant accounting policies in effect and disclosed within the Company's most recent audited consolidated financial statements as of September 30, 2018 remain substantially unchanged with the exception of the policies impacted by the adoption of noted ASUs below.

### **Adopted ASUs**

**Revenue Recognition** - The Company adopted ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* , subsequent related Updates (collectively, ASU 2014-09), and ASU 2016-04, *Liabilities - Extinguishments of Liabilities (Subtopic 405-20): Recognition of Breakage of Certain Prepaid Stored-Value Products* on October 1, 2018. ASU 2014-09 modifies the guidance used to recognize revenue from contracts with customers for transfers of goods or services and transfers of non-financial assets, unless those contracts are within the scope of other guidance. Upon adoption, the Company recorded a cumulative-effect adjustment of \$1.5 million to retained earnings, net of tax, due to changes in timing of revenue recognition from breakage of unregistered, unused prepaid cards in the Company's Meta Payment Systems (MPS) division. Refer to Note 12. Revenue from Contracts with Customers for additional information.

*Financial Instruments* - The Company adopted ASU 2016-01, *Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Liabilities* and related Updates (collectively, ASU 2016-01) on October 1, 2018. ASU 2016-01 makes several revisions to Subtopic 825-10, including that ASU 2016-01: (1) requires equity investments to be measured at fair value with changes in fair value recognized in net income, (2) simplifies impairment assessment of equity investments without readily determinable fair value, (3) eliminates requirement to disclose methods and significant assumptions used to estimate fair value of financial instruments measured at amortized cost, (4) requires the use of an exit price notion when measuring fair value of financial instruments for disclosure purposes, and (5) requires separate presentation of financial assets and liabilities by measurement category and form of financial asset on the balance sheet and accompanying notes. Upon adoption, the Company recorded a cumulative-effect adjustment that reclassified \$0.5 million, net of tax, from accumulated other comprehensive income to retained earnings, due to the Company's cumulative change in fair value of equity securities with readily determinable fair value. Refer to Note 6. Securities for additional information.

The Company also adopted the following ASUs on October 1, 2018, none of which had a material impact on the Company's consolidated financial statements.

- ASU 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments*
- ASU 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*
- ASU 2017-01, *Clarifying the Definition of a Business*
- ASU 2017-04, *Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*
- ASU 2017-05, *Other Income - Gains and Losses from Derecognition of Non-Financial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and accounting for Partial Sales of Non-Financial Assets*
- ASU 2018-07, *Compensation - Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting*

#### **ASUs to be Adopted**

*Leases* - ASU 2016-02, *Leases (Topic 842)*, and related Updates (collectively Topic 842) will become effective for the Company on October 1, 2019. For lessees, Topic 842 establishes a right-of-use (ROU) model that requires a lessee to recognize a ROU asset and lease liability on the balance sheet for all leases with a term longer than 12 months. Leases will be classified as finance or operating, with such classification affecting the pattern and classification of expense recognition in the income statement. For lessors, the guidance with Topic 842 is largely unchanged from current guidance.

A modified retrospective transition approach is required. An entity may choose to use either (1) the standard's effective date or (2) the beginning of the earliest comparative period presented in the financial statements, as the date of initial application. The Company expects to adopt Topic 842 using the effective date, October 1, 2019, as the date of initial application. Consequently, financial information will not be updated and disclosures required under Topic 842 will not be provided for dates and periods before October 1, 2019.

FASB has released several updates to Topic 842 through subsequent ASUs, many of which allow for practical expedients in transition. The Company expects to elect the 'package of practical expedients', which permits the Company to not reassess under the new standard the Company's prior conclusions about lease identification, lease classification and initial direct costs. The Company does not expect to elect the use-of-hindsight or the practical expedient pertaining to land easements, with the latter not being applicable to the Company. The new standard also provides practical expedients for a lessee's and lessor's ongoing accounting. The Company expects to elect the short-term lease recognition exemption for all leases that qualify. The Company (as a lessee and lessor) also expects to elect the practical expedient to not separate lease and non-lease components for all of its leases that qualify.

As a lessee, the Company expects Topic 842 to have a material effect on its financial statements. While the Company continues to assess the effects of adoption, the Company believes the significant effects will relate to (1) recognition of ROU assets and lease liabilities on the balance sheet for the Company's office and equipment operating leases; (2) recognition of ROU assets and lease liabilities on the balance sheet for the Company's service contracts that meet the revised definition of a lease under Topic 842; and (3) providing significant new disclosures about the Company's leasing activities. The Company is currently implementing a methodology and process to estimate and account for the ROU assets and lease liabilities.

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As a lessor, the Company continues to assess the effects of adoption, however the Company believes the significant effects will relate to (1) earlier recognition of expense due to a narrower definition of initial direct costs; (2) gross presentation of costs excluded from contract consideration that are reimbursed by the lessee as revenue and expenses on the income statement; and (3) presentation of leasing activities on the Company's financial statements. The Company is currently in the process of implementing a new lease accounting system, processes and procedures to reflect the new standard.

*Other Upcoming ASUs* - Refer to the Company's most recently audited consolidated financial statements for the year ended September 30, 2018 for the latest update on ASUs relevant to the Company and not yet adopted as of March 31, 2019 .

### NOTE 3. ACQUISITIONS

The Company acquired Crestmark Bancorp, Inc. ("Crestmark") and its bank subsidiary, Crestmark Bank, on August 1, 2018 for a purchase price of \$295.8 million paid by issuance of 9,919,512 shares of Meta common stock. The initial accounting for certain liabilities and goodwill were incomplete and the amounts recorded were considered provisional. The Company recognized certain measurement period adjustments as disclosed below during the three months ended March 31, 2019. The amount of goodwill recorded remains provisional, as well as the other assets and liabilities noted in the table below, as more information becomes available related to DC Solar. The measurement period remains open for the Crestmark acquisition until August 1, 2019. The following table summarizes the allocation of the purchase price to net assets of Crestmark as of the August 1, 2018 acquisition date.

(Dollars in Thousands)	Estimated fair value as previously reported (a)	Measurement period adjustments	Fair value as adjusted
Rental Equipment	\$ 98,977	\$ (3,355)	\$ 95,622
Intangible assets	28,253	(117)	28,136
Goodwill	204,547	4,194	208,742
Accrued expenses and other liabilities	88,301	723	89,024
Net other assets	55,464	—	55,464
Noncontrolling interest	3,167	—	3,167
Purchase price	295,773	—	295,773

(a) As previously reported in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2018

### Measurement Period Adjustments and Impairment - DC Solar

The Company previously purchased a portfolio of mobile solar generators ("MSGs") from DC Solar Solutions, Inc. and certain of its affiliates, a relationship in the Company's solar leasing business, and, in turn, leased the MSGs to DC Solar Distribution, Inc., an affiliate of DC Solar Solutions. During the second fiscal quarter of 2019, the Company became aware that the DC Solar entities and their affiliates filed for bankruptcy and the entities, including their principals, are subjects of ongoing federal investigations involving allegations of fraudulent misconduct. The Company had three separate operating leases with DC Solar - two of the transactions were included in the acquired Crestmark balances on August 1, 2018. The third transaction was originated in August 2018 after the Crestmark acquisition date. The Company considered the bankruptcy filing and fraud allegations as new facts and circumstances and concluded the alleged fraud existed at the acquisition date for the acquired DC Solar transactions. As a result, the identified impairment for the acquired DC Solar transactions and other related adjustments were recorded as measurement period adjustments to the acquired assets and liability amounts recognized and were offset through provisional goodwill. The impairment and related adjustments for the DC Solar transaction originated post-acquisition are reflected in current earnings.



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The Company continues to gather information about the situation and, as of the date of this filing, has identified and located 175 of 176 of the underlying assets, however the timing and extent to which the Company will be able to recover and re-lease the underlying assets remains uncertain, due in part to claims by third parties as to their potential interests in the underlying assets. The adjustments to goodwill and impairment recognized for the DC Solar events reflect the Company's best estimate of the potential loss incurred, based on the Company's present understanding of the relevant facts. Assumptions utilized in the estimate included recoverability of the MSGs and the Company's ability to re-lease them, contractual rents, and residual values. As new facts and circumstances become available, the Company will assess any remaining exposure with respect to these DC Solar matters to determine whether additional adjustments to goodwill and/or impairment loss is necessary. As long as the required criteria under GAAP are met, the Company will continue to account for adjustments to the acquired DC Solar transactions as adjustments to goodwill until the measurement period closes, which will not extend beyond August 1, 2019.

The table below reflects the net impact of the foregoing DC Solar matters, based upon the Company's present understanding of the relevant facts and circumstances, to the Company's financial statements at March 31, 2019 and for the three months ended March 31, 2019.

		Increase (Decrease)
Balance Sheet:		(Dollars in Thousands)
Operating lease equipment	\$	(12,589)
Goodwill		1,968
Other assets		(394)
Liabilities		(4,461)
Total balance sheet impact	\$	(6,554)
Regulatory capital impact	\$	(8,522)
		Income (Expense)
Income Statement:		
Rental income	\$	1,633
Other income		315
Impairment		(9,549)
Income tax benefit		1,047
Impact to net income	\$	(6,554)

**Measurement Period Adjustments - Other**

The Company recorded additional measurement period adjustments in the second fiscal quarter of 2019 for provisional tax and compensation liabilities assumed through the Crestmark acquisition. The Company obtained additional information about facts and circumstances existing at the Crestmark acquisition date that resulted in an increase to liabilities and goodwill recognized of \$2.2 million .

**NOTE 4. LOANS AND LEASES, NET**

Loan and lease tables have been conformed to be consistent with the Company's updated categorization of its lending portfolio between National Lending and Community Banking.

Loans and leases at March 31, 2019 and September 30, 2018 were as follows:

	<b>March 31, 2019</b>	<b>September 30, 2018</b>
<b>National Lending</b>	(Dollars in Thousands)	
Asset based lending	\$ 572,210	\$ 477,917
Factoring	287,955	284,221
Lease financing	321,414	265,315
Insurance premium finance	307,875	337,877
SBA/USDA	77,481	59,374
Other commercial finance	98,956	85,145
<b>Commercial finance</b>	<b>1,665,891</b>	<b>1,509,849</b>
Consumer credit products	139,617	80,605
Other consumer finance	170,824	189,756
Consumer finance (1)	310,441	270,361
Tax services	84,824	1,073
Warehouse finance (1)	186,697	65,000
<b>Total National Lending</b>	<b>2,247,853</b>	<b>1,846,283</b>
<b>Community Banking</b>		
Commercial real estate and operating	869,917	790,890
Consumer one-to-four family real estate and other	257,079	247,318
Agricultural real estate and operating	60,167	60,498
<b>Total Community Banking</b>	<b>1,187,163</b>	<b>1,098,706</b>
<b>Total gross loans and leases</b>	<b>3,435,016</b>	<b>2,944,989</b>
Allowance for loan and lease losses	(48,672)	(13,040)
Net deferred loan origination fees (costs)	2,964	(250)
<b>Total loans and leases, net (2)</b>	<b>\$ 3,389,308</b>	<b>\$ 2,931,699</b>

(1) Warehouse finance loans are presented in their own line. Previously these balances were included with consumer finance loans. Prior period balances have also been adjusted to reflect this change.

(2) As of March 31, 2019, the remaining balance of acquired loans and leases from the Crestmark acquisition was \$591.1 million and the remaining balances of the credit and interest rate mark discounts related to the acquired loans and leases held for investment were \$8.7 million and \$4.5 million, respectively, while the remaining balance of the interest rate mark premium related to the acquired loans held for sale was \$0.8 million. On August 1, 2018, the Company acquired loans and leases from the Crestmark acquisition totaling \$1.06 billion and recorded related credit and interest rate mark discounts of \$12.3 million and \$6.0 million, respectively.

During the six months ended March 31, 2019, the Company transferred \$39.5 million of consumer credit product loans to held for sale and originated \$43.0 million of SBA/USDA and consumer credit product loans as held for sale. The Company sold held for sale loans resulting in proceeds of \$36.5 million and gains on sale of \$1.7 million during the six months ended March 31, 2019. During the six months ended March 31, 2018, the Company did not designate any loans as held for sale or sell any held for sale loans.

Loans purchased and sold by portfolio segment, including participation interests, for the three and six months ended March 31, 2019 and 2018 were as follows:

	Three Months Ended		Six Months Ended	
	March 31, 2019	March 31, 2018	March 31, 2019	March 31, 2018
(Dollars in Thousands)				
<b>Loans Purchased</b>				
Loans held for sale	\$ 5,940	\$ —	\$ 5,940	\$ —
Loans held for investment:				
Total National Lending	10,621	—	125,591	72,751
Total Community Banking	7,432	13,823	18,513	16,235
Total purchases	<u>23,933</u>	<u>13,823</u>	<u>150,044</u>	<u>88,986</u>
<b>Loans Sold</b>				
Loans held for sale	28,051	—	34,904	—
Loans held for investment:				
Total Community Banking	10,479	3,666	10,857	9,582
Total sales	<u>\$ 38,530</u>	<u>\$ 3,666</u>	<u>\$ 45,761</u>	<u>\$ 9,582</u>

The net investment in direct financing and sales-type leases is comprised of the following as of March 31, 2019 and September 30, 2018 .

	March 31, 2019	September 30, 2018
(Dollars in Thousands)		
Minimum lease payments receivable	\$ 366,361	\$ 301,835
Estimated residual value of leased equipment	11,328	12,406
Unamortized initial direct costs	4,190	1,806
Premium on acquired leases	9	26
Unearned income	(56,266)	(48,949)
Net investment in direct financing and sales-type leases	<u>\$ 325,622</u>	<u>\$ 267,124</u>

Future minimum lease payments receivable on noncancelable direct financing and sales-type leases were as follows as of March 31, 2019 .

	As of March 31, 2019
(Dollars in thousands)	
Remaining in 2019	\$ 69,316
2020	115,307
2021	90,333
2022	55,328
2023	29,147
2024 and thereafter	6,930
Total	<u>\$ 366,361</u>

The Company did not record any contingent rental income from sales-type and direct financing leases in the six months ended March 31, 2019 .

Activity in the allowance for loan and lease losses and balances of loans and leases by portfolio segment for each of the three and six months ended March 31, 2019 and 2018 was as follows:

	Beginning balance	Provision (recovery) for loan and lease losses	Charge-offs	Recoveries	Ending balance
Allowance for loan and lease losses:					
Three Months Ended March 31, 2019	(Dollars in Thousands)				
National Lending					
Asset based lending	\$ 2,065	\$ 1,365	\$ —	\$ 69	\$ 3,499
Factoring	1,062	1,799	(1,125)	25	1,761
Lease financing	1,084	1,671	(1,044)	254	1,965
Insurance premium finance	972	1,797	(1,877)	27	919
SBA/USDA	253	221	—	—	474
Other commercial finance	291	234	—	—	525
Commercial finance	5,727	7,087	(4,046)	375	9,143
Consumer credit products	1,151	163	—	—	1,314
Other consumer finance	4,222	3,336	(2,456)	28	5,130
Consumer finance	5,373	3,499	(2,456)	28	6,444
Tax services	1,546	22,473	(1)	84	24,102
Warehouse finance	176	9	—	—	185
Total National Lending	12,822	33,068	(6,503)	487	39,874
Community Banking					
Commercial real estate and operating	6,570	103	—	—	6,673
Consumer one-to-four family real estate and other	719	259	(20)	—	958
Agricultural real estate and operating	1,179	(112)	—	100	1,167
Total Community Banking	8,468	250	(20)	100	8,798
Total	\$ 21,290	\$ 33,318	\$ (6,523)	\$ 587	\$ 48,672

	Beginning balance	Provision (recovery) for loan and lease losses	Charge-offs	Recoveries	Ending balance
Allowance for loan and lease losses:					
Six Months Ended March 31, 2019	(Dollars in Thousands)				
National Lending					
Asset based lending	\$ 107	\$ 3,528	\$ (262)	\$ 126	\$ 3,499
Factoring	64	3,022	(1,375)	50	1,761
Lease financing	59	1,542	(1,462)	1,826	1,965
Insurance premium finance	1,031	1,890	(2,085)	83	919
SBA/USDA	13	461	—	—	474
Other commercial finance	28	497	—	—	525
Commercial finance	1,302	10,940	(5,184)	2,085	9,143
Consumer credit products	785	529	—	—	1,314
Other consumer finance	2,820	6,359	(4,079)	30	5,130
Consumer finance	3,605	6,888	(4,079)	30	6,444
Tax services	—	23,969	(43)	176	24,102
Warehouse finance	65	120	—	—	185
Total National Lending	4,972	41,917	(9,306)	2,291	39,874
Community Banking					
Commercial real estate and operating	6,220	453	—	—	6,673
Consumer one-to-four family real estate and other	632	346	(20)	—	958
Agricultural real estate and operating	1,216	(299)	—	250	1,167
Total Community Banking	8,068	500	(20)	250	8,798
Total	\$ 13,040	\$ 42,417	\$ (9,326)	\$ 2,541	\$ 48,672

	Beginning balance	Provision (recovery) for loan and lease losses	Charge-offs	Recoveries	Ending balance
Allowance for loan and lease losses:					
Three Months Ended March 31, 2018	(Dollars in Thousands)				
National Lending					
Insurance premium finance	\$ 725	\$ 214	\$ (339)	\$ 146	\$ 746
Other commercial finance	4	—	—	—	4
Commercial finance	729	214	(339)	146	750
Tax services	1,435	18,129	—	9	19,573
Total National Lending	2,164	18,343	(339)	155	20,323
Community Banking					
Commercial real estate and operating	3,149	951	—	—	4,100
Consumer one-to-four family real estate and other	665	233	—	3	901
Agricultural real estate and operating	1,984	(1,273)	—	54	765
Unallocated	900	89	—	—	989
Total Community Banking	6,698	—	—	57	6,755
Total	\$ 8,862	\$ 18,343	\$ (339)	\$ 212	\$ 27,078

Allowance for loan and lease losses:	Beginning balance	Provision (recovery) for loan and lease losses	Charge-offs	Recoveries	Ending balance
Six Months Ended March 31, 2018	(Dollars in Thousands)				
National Lending					
Insurance premium finance	\$ 796	\$ 265	\$ (468)	\$ 153	\$ 746
Other commercial finance	4	—	—	—	4
Commercial finance	800	265	(468)	153	750
Tax services	5	19,146	—	422	19,573
Total National Lending	805	19,411	(468)	575	20,323
Community Banking					
Commercial real estate and operating	2,820	1,280	—	—	4,100
Consumer one-to-four family real estate and other	809	120	(31)	3	901
Agricultural real estate and operating	2,574	(1,863)	—	54	765
Unallocated	526	463	—	—	989
Total Community Banking	6,729	—	(31)	57	6,755
Total	\$ 7,534	\$ 19,411	\$ (499)	\$ 632	\$ 27,078

Recorded Investment	Allowance			Loans and Leases		
	Ending balance: individually evaluated for impairment	Ending balance: collectively evaluated for impairment	Total	Ending balance: individually evaluated for impairment	Ending balance: collectively evaluated for impairment	Total
As of March 31, 2019	(Dollars in Thousands)					
National Lending						
Asset based lending	\$ 62	\$ 3,437	\$ 3,499	\$ 5,965	\$ 566,245	\$ 572,210
Factoring	12	1,749	1,761	6,034	281,921	287,955
Lease financing	67	1,898	1,965	2,299	319,115	321,414
Insurance premium finance	—	919	919	—	307,875	307,875
SBA/USDA	—	474	474	—	77,481	77,481
Other commercial finance	—	525	525	—	98,956	98,956
Commercial finance	141	9,002	9,143	14,298	1,651,593	1,665,891
Consumer credit products	—	1,314	1,314	—	139,617	139,617
Other consumer finance	—	5,130	5,130	1,236	169,588	170,824
Consumer finance	—	6,444	6,444	1,236	309,205	310,441
Tax services	—	24,102	24,102	—	84,824	84,824
Warehouse finance	—	185	185	—	186,697	186,697
Total National Lending	141	39,733	39,874	15,534	2,232,319	2,247,853
Community Banking						
Commercial real estate and operating	—	6,673	6,673	—	869,917	869,917
Consumer one-to-four family real estate and other	—	958	958	134	256,945	257,079
Agricultural real estate and operating	—	1,167	1,167	1,220	58,947	60,167
Total Community Banking	—	8,798	8,798	1,354	1,185,809	1,187,163
Total	\$ 141	\$ 48,531	\$ 48,672	\$ 16,888	\$ 3,418,128	\$ 3,435,016

Recorded Investment	Allowance			Loans and Leases		
	Ending balance: individually evaluated for impairment (1)	Ending balance: collectively evaluated for impairment (1)	Total	Ending balance: individually evaluated for impairment	Ending balance: collectively evaluated for impairment	Total
As of September 30, 2018	(Dollars in Thousands)					
National Lending						
Asset based lending	\$ —	\$ 107	\$ 107	\$ 1,404	\$ 476,513	\$ 477,917
Factoring	—	64	64	3,331	280,890	284,221
Lease financing	—	59	59	8,877	256,438	265,315
Insurance premium finance	—	1,031	1,031	—	337,877	337,877
SBA/USDA	—	13	13	—	59,374	59,374
Other commercial finance	—	28	28	—	85,145	85,145
Commercial finance	—	1,302	1,302	13,612	1,496,237	1,509,849
Consumer credit products	—	785	785	—	80,605	80,605
Other consumer finance	—	2,820	2,820	—	189,756	189,756
Consumer finance	—	3,605	3,605	—	270,361	270,361
Tax services	—	—	—	—	1,073	1,073
Warehouse finance	—	65	65	—	65,000	65,000
Total National Lending	—	4,972	4,972	13,612	1,832,671	1,846,283
Community Banking						
Commercial real estate and operating	—	6,220	6,220	451	790,439	790,890
Consumer one-to-four family real estate and other	—	632	632	94	247,224	247,318
Agricultural real estate and operating	—	1,216	1,216	1,454	59,044	60,498
Total Community Banking	—	8,068	8,068	1,999	1,096,707	1,098,706
Total	\$ —	\$ 13,040	\$ 13,040	\$ 15,611	\$ 2,929,378	\$ 2,944,989

(1) Balances have been restated from what was previously reported as of September 30, 2018 on the Company's Annual Report on Form 10-K for its fiscal year ended September 30, 2018.

Federal regulations provide for the classification of loans and other assets such as debt and equity securities considered by the Bank's primary regulator, the Office of the Comptroller of the Currency (the "OCC"), to be of lesser quality as "substandard," "doubtful" or "loss." The loan and lease classification and risk rating definitions are as follows:

**Pass-** A pass asset is of sufficient quality in terms of repayment, collateral and management to preclude a special mention or an adverse rating.

**Watch-** A watch asset is generally a credit performing well under current terms and conditions but with identifiable weakness meriting additional scrutiny and corrective measures. Watch is not a regulatory classification but can be used to designate assets that are exhibiting one or more weaknesses that deserve management's attention. These assets are of better quality than special mention assets.

**Special Mention-** Special mention assets are a credit with potential weaknesses deserving management's close attention and, if left uncorrected, may result in deterioration of the repayment prospects for the asset. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification. Special mention is a temporary status with aggressive credit management required to garner adequate progress and move to watch or higher.

The adverse classifications are as follows:

**Substandard-** A substandard asset is inadequately protected by the net worth and/or repayment ability or by a weak collateral position. Assets so classified will have well-defined weaknesses creating a distinct possibility the Bank will sustain some loss if the weaknesses are not corrected. Loss potential does not have to exist for an asset to be classified as substandard.

**Doubtful-** A doubtful asset has weaknesses similar to those classified substandard, with the degree of weakness causing the likely loss of some principal in any reasonable collection effort. Due to pending factors, the asset's classification as loss is not yet appropriate.

**Loss-** A loss asset is considered uncollectible and of such little value that the asset's continuance on the Bank's balance sheet is no longer warranted. This classification does not necessarily mean an asset has no recovery or salvage value leaving room for future collection efforts.

General allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When assets are classified as "loss," the Company is required either to establish a specific allowance for losses equal to 100% of that portion of the asset so classified or to charge-off such amount. The Company's determinations as to the classification of its assets and the amount of its valuation allowances are subject to review by its regulatory authorities, which may order the establishment of additional general or specific loss allowances.

The Company recognizes that concentrations of credit may naturally occur and may take the form of a large volume of related loans and leases to an individual, a specific industry, or a geographic location. Credit concentration is a direct, indirect, or contingent obligation that has a common bond where the aggregate exposure equals or exceeds a certain percentage of the Company's Tier 1 Capital plus the Allowance for Loan and Lease Losses.

The asset classification of loans and leases at March 31, 2019 and September 30, 2018 were as follows:

<b>Asset Classification</b>	<b>Pass</b>	<b>Watch</b>	<b>Special Mention</b>	<b>Substandard</b>	<b>Total</b>
<b>March 31, 2019</b>	(Dollars in Thousands)				
<b>National Lending</b>					
Asset based lending	\$ 493,351	\$ —	\$ 72,894	\$ 5,965	\$ 572,210
Factoring	237,880	—	44,041	6,034	287,955
Lease financing	303,742	—	14,652	3,020	321,414
Insurance premium finance	307,875	—	—	—	307,875
SBA/USDA	63,428	—	14,053	—	77,481
Other commercial finance	98,380	—	576	—	98,956
Commercial finance	1,504,656	—	146,216	15,019	1,665,891
Consumer credit products	139,617	—	—	—	139,617
Other consumer finance	170,824	—	—	—	170,824
Consumer finance	310,441	—	—	—	310,441
Tax services	84,824	—	—	—	84,824
Warehouse finance	186,697	—	—	—	186,697
<b>Total National Lending</b>	<b>2,086,618</b>	<b>—</b>	<b>146,216</b>	<b>15,019</b>	<b>2,247,853</b>
<b>Community Banking</b>					
Commercial real estate and operating	857,897	6,672	5,348	—	869,917
Consumer one-to-four family real estate and other	253,698	2,999	306	76	257,079
Agricultural real estate and operating	43,260	5,331	3,038	8,538	60,167
<b>Total Community Banking</b>	<b>1,154,855</b>	<b>15,002</b>	<b>8,692</b>	<b>8,614</b>	<b>1,187,163</b>
<b>Total loans and leases</b>	<b>\$ 3,241,473</b>	<b>\$ 15,002</b>	<b>\$ 154,908</b>	<b>\$ 23,633</b>	<b>\$ 3,435,016</b>



Asset Classification	Pass	Watch	Special Mention	Substandard	Total
September 30, 2018	(Dollars in Thousands)				
National Lending					
Asset based lending	\$ 418,635	\$ —	\$ 57,877	\$ 1,405	\$ 477,917
Factoring	248,246	—	32,644	3,331	284,221
Lease financing	252,487	—	3,951	8,877	265,315
Insurance premium finance	336,296	—	1,581	—	337,877
SBA/USDA	39,093	—	20,281	—	59,374
Other commercial finance	85,145	—	—	—	85,145
Commercial finance	1,379,902	—	116,334	13,613	1,509,849
Consumer credit products	80,605	—	—	—	80,605
Other consumer finance	189,756	—	—	—	189,756
Consumer finance	270,361	—	—	—	270,361
Tax services	1,073	—	—	—	1,073
Warehouse finance	65,000	—	—	—	65,000
Total National Lending	1,716,336	—	116,334	13,613	1,846,283
Community Banking					
Commercial real estate and operating	778,445	12,251	194	—	790,890
Consumer one-to-four family real estate and other	246,463	537	239	79	247,318
Agricultural real estate and operating	42,292	2,447	4,872	10,887	60,498
Total Community Banking	1,067,200	15,235	5,305	10,966	1,098,706
Total loans and leases	\$ 2,783,536	\$ 15,235	\$ 121,639	\$ 24,579	\$ 2,944,989

#### **National Lending (Commercial Finance, Consumer Finance, Tax Services and Warehouse Finance)**

##### **Commercial Finance**

The Company's commercial finance product lines include asset-based lending, factoring, leasing, commercial insurance premium finance, and other commercial finance products offered on a nationwide basis. Asset-based lending and factoring primarily service small businesses that are startups, distressed and/or generally that may not otherwise qualify for traditional bank financing. Leasing focuses on providing equipment finance solutions to mid-market companies. These product offerings supplement the asset generation capacity in our community bank and tax services divisions and enhance the overall yield of our loan and lease portfolio, enabling us to earn attractive risk-adjusted net interest margins.

**Asset-Based Lending** . Through its Crestmark division, the Bank provides asset-based loans secured by debtors' short-term assets such as inventory, accounts receivable, and work-in-process. Asset-based loans may also be secured by real estate and equipment. The primary sources of repayment are the operating income of the borrower, the collection of the receivables securing the loan, and/or the sale of the inventory securing the loan. Loans are typically revolving lines of credit with terms of one to three years, whereby the Bank withholds a contingency reserve representing the difference between the amount advanced and the fair value of the invoice amount or other collateral value. Credit risk is managed through advance rates appropriate for the collateral, standardized loan policies, established and authorized credit limits, attentive portfolio management and the use of lock box agreements and similar arrangements that result in the Company receiving and controlling the debtors' cash receipts. The Bank also originates collateralized term loans and notes receivable, with terms ranging from three to 25 years.

**Factoring**. Through its Crestmark division, the Bank provides factoring lending where clients provide detailed inventory, accounts receivable, and work-in-process reports for lending arrangements. The factoring clients are diversified as to industry and geography. With these loans, the Crestmark division withholds a contingency reserve, which is the difference between the fair value of the invoice amount or other collateral value and the amount advanced. This reserve is withheld for nonpayment of factored receivables, service fees and other adjustments. Credit risk is managed through standardized advance policies, established and authorized credit limits, verification of receivables, attentive portfolio management and the use of lock box agreements and similar arrangements that result in the Company receiving and controlling the client's cash receipts. In addition, clients generally guarantee the payment of purchased accounts receivable.

**Lease Financing.** Through its Crestmark division, the Bank provides creative, flexible lease solutions for technology, capital equipment and select transportation assets like tractors and trailers. Direct financing leases and sales-type leases substantially transfer the benefits and risks of equipment ownership to the lessee. The lease may contain provisions that transfer ownership to the lessee at the end of the initial term, contain a bargain purchase option or allow for purchase of the equipment at fair market value. Residual values are estimated at the inception of the lease. Lease maturities are generally no greater than 84 months. The focus in this lease financing category is to support middle market companies by providing a variety of financing products to help them meet their business objectives.

**Insurance Premium Finance.** Through its AFS/IBEX division the Bank provides, on a national basis, short-term, primarily collateralized financing to facilitate the commercial customers' purchase of insurance for various forms of risk, otherwise known as insurance premium financing. This includes, but is not limited to, policies for commercial property, casualty and liability risk. Premiums are advanced either directly to the insurance carrier or through an intermediary/broker and repaid by the policyholder with interest during the policy term. The policyholder generally makes a 20% to 25% down payment to the insurance broker and finances the remainder over nine to 10 months on average. The down payment is set such that if the policy is canceled, the unearned premium is typically sufficient to cover the loan balance and accrued interest. The AFS/IBEX division markets itself to the insurance community as a competitive option based on service, reputation, competitive terms, cost and ease of operation.

**Small Business Administration ("SBA") and United States Department of Agriculture ("USDA").** The Bank originates loans through programs partially guaranteed by the SBA or USDA. These loans are made to small businesses and professionals with what the Bank believes are lower risk characteristics.

**Other Commercial Finance.** Included in this category of loans are the Company's healthcare receivables loan portfolio primarily comprised of loans to individuals for medical services received. The majority of these loans are guaranteed by the hospital providing the service to the debtor and this guarantee serves to reduce credit risk as the guarantors agree to repurchase severely delinquent loans. Credit risk is minimized on these loans based on the guarantor's repurchase agreement. This loan category also includes commercial real estate loans to customers of the Crestmark division.

#### **Consumer Finance**

**Consumer Credit Products.** Through the acquisition of Specialty Consumer Services, the Bank acquired a platform that provides a total solution for marketplace lending, including underwriting and loan management in the direct-to-consumer credit business. The acquired platform allows the Bank to provide innovative lending solutions through consumer credit products. The Company designs and structures its credit programs in an effort to insulate the Company from program losses and to potentially increase the liquidity attributes of such lending programs' marketability to potential bank or other purchasers. While each program is different, all contain one or more types of credit enhancements, loss protections, or trigger events. When determining the applicable program enhancement, generally, the Company uses proprietary data provided by the Company's partner, with respect to such program, supplemented with public data to design and shape appropriate loss curves, as well as implement stresses significantly higher than base to provide protection in changing credit cycles. Credit enhancements are typically built through holding excess program interest and fees in a reserve account to pay program credit losses. Cash flow waterfall positioning allows for losses and Company program principal and interest to be paid, under certain circumstances, before servicing or other program expenses. Trigger events allow programs and originations to be suspended if certain vintage loss limits, during a specific period of time, are triggered or if cumulative loss percentages are triggered. These triggers are designed to allow the Company to address potential issues quickly. Other trigger events in certain programs provide for excess credit or reserve enhancements, which could be beyond excess interest amounts, if certain loss triggers are breached. The Bank applies a reserve for loan losses of approximately 1% on outstanding loan balances within each of the consumer credit product programs.

Through March 31, 2019, the Bank has launched two consumer credit programs. During the second quarter of fiscal 2018, the Bank entered into a three-year program agreement with Liberty Lending, LLC ("Liberty Lending") whereby the Bank provides personal loans to Liberty Lending customers. The Bank and Liberty Lending market the program jointly through a wide variety of marketing channels. The loan products under the agreement with Liberty Lending are closed-end installment loans ranging from \$3,500 to \$45,000 in initial principal amount with durations of between 13 and 60 months.

The Bank entered into a three-year agreement with Health Credit Services ("HCS") during the third quarter of fiscal 2018. The Bank approves and originates loans for elective medical procedures for select HCS provider offices throughout the United States. HCS works with its provider partners to market the loans, as well as provide servicing for them. The loan products offered are unsecured, closed-end installment loans with terms between 12 and 84 months and revolving lines of credit with durations between six and 60 months.

**Other Consumer Finance.** The Bank's purchased student loan portfolios are seasoned, floating rate, private portfolios that are serviced by a third-party servicer. The portfolio purchased during the first quarter of fiscal year 2018 is indexed to one-month LIBOR, while the portfolio purchased in the first quarter of fiscal year 2017 is indexed to three-month LIBOR plus various margins. The Company received written notification on June 18, 2018 from ReliaMax Surety Company ("ReliaMax"), the company that provided insurance coverage for the student loan portfolios, which informed policy holders that the South Dakota Division of Insurance filed a petition to have ReliaMax declared insolvent and to adopt a plan of liquidation. An Order of Liquidation was entered on June 27, 2018 by the Sixth Circuit Court in Hughes County, South Dakota, declaring ReliaMax insolvent and appointing the South Dakota Division of Insurance as liquidator to adopt a plan of liquidation. The Company expects to ultimately recover a portion of the unearned premiums, which could take a year or longer.

#### **Tax Services**

The Bank's tax services division provides short-term taxpayer advance loans. Taxpayers are underwritten to determine eligibility for these unsecured loans. Due to the nature of taxpayer advance loans, it typically takes no more than three e-file cycles (the period of time between scheduled IRS payments) from when the return is accepted by the IRS to collect from the borrower. In the event of default, the Bank has no recourse against the tax consumer. The Bank will charge off the balance of a taxpayer advance loan if there is a balance at the end of the calendar year, or when collection of principal becomes doubtful.

Through its tax services division, the Bank provides short-term electronic return originator ("ERO") advance loans on a nationwide basis. These loans are typically utilized by tax preparers to purchase tax preparation software and to prepare tax office operations for the upcoming tax season. EROs go through an underwriting process to determine eligibility for the unsecured advances. ERO loans are not collateralized. Collection on ERO advances begins once the ERO begins to process refund transfers. Generally, the Bank will charge off the balance of an ERO advance loan if there is a balance at the end of June, or when collection of principal becomes doubtful.

#### **Warehouse Finance**

In fiscal 2018, the Bank entered into a first-out participation agreement in a consumer receivable asset-backed warehouse line of credit, with the Bank holding a senior collateral position enhanced by a subordinate party structure. During the first quarter of fiscal 2019, the Bank entered into two additional first-out participation agreements in asset-backed warehouse lines of credit, including consumer loan receivables and small business loan receivables. The senior collateral position of the Bank is supported by a subordinate party position.

#### **Community Banking**

**Commercial Real Estate and Operating .** The Company engages in commercial and multi-family real estate lending in the community bank's primary market areas and surrounding areas. These loans are secured primarily by apartment buildings, office buildings, and hotels. Commercial and multi-family real estate loans generally are underwritten with terms not exceeding 20 years, have loan-to-value ratios of up to 80% of the appraised value of the property securing the loan, and are typically secured by guarantees of the borrowers. The Company has a variety of rate adjustment features and other terms in its commercial and multi-family real estate loan portfolio. Commercial and multi-family real estate loans provide for a margin over a number of different indices. In underwriting these loans, the Company analyzes the financial condition of the borrower, the borrower's credit history, and the reliability and predictability of the cash flow generated by the property securing the loan. Appraisals on properties securing commercial real estate loans originated by the Company are performed by independent appraisers.

The repayment of loans secured by commercial and multi-family real estate is typically dependent upon the successful operation of the related real estate project. If the cash flow from the project is reduced (for example, if leases are not obtained or renewed, or a bankruptcy court modifies a lease term, or a major tenant is unable to fulfill its lease obligations), the borrower's ability to repay the loan may be impaired.

The Company originates its community banking commercial operating loans primarily in its market areas. Most of these commercial operating loans have been extended to finance local and regional businesses and include short-term loans to finance machinery and equipment purchases, inventory and accounts receivable. Commercial loans also may involve the extension of revolving credit for a combination of equipment acquisitions and working capital in expanding companies. The maximum term for loans extended on machinery and equipment is based on the projected useful life of such machinery and equipment. Generally, the maximum term on non-mortgage lines of credit is one year .

The Company's commercial operating lending policy includes credit file documentation and analysis of the borrower's management ability, capacity to repay the loan, the adequacy of the borrower's capital and collateral as well as an evaluation of conditions affecting the borrower. Analysis of the borrower's past, present and future cash flows is also an important aspect of the Company's current credit analysis. Commercial operating loans typically are made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial operating loans may be substantially dependent on the success of the business itself (which, in turn, is likely to be dependent upon the general economic environment). The Company's commercial operating loans are usually secured by business assets and personal guarantees. However, the collateral securing the loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business.

*Consumer One-to-Four Family Real Estate and Other .* One-to-four family real estate loan originations are typically generated by the Company's marketing efforts, its present customers, walk-in customers and referrals. The Company offers fixed-rate loans and adjustable-rate mortgage ("ARM") loans for both permanent structures and those under construction. The Company's one-to-four family real estate loan originations are secured primarily by properties located in the community bank's primary market areas and surrounding areas.

The Company originates one-to-four family real estate loans with terms up to a maximum of 30 years and with loan-to-value ratios up to 100% of the lesser of the appraised value of the property securing the loan or the contract price. However, the vast majority of these loans are originated with loan-to-value ratios below 80% . The Company generally requires that private mortgage insurance be obtained in an amount sufficient to reduce the Company's exposure to at or below the 80% loan-to-value level. Due to consumer demand, the Company also offers fixed-rate mortgage loans with terms up to 30 years , which may conform to secondary market standards such as those imposed by Fannie Mae, Ginnie Mae, and Freddie Mac. The Company typically holds all fixed-rate mortgage loans and does not engage in secondary market sales. The Company also currently offers five - and ten -year ARM loans.

In underwriting one-to-four family real estate loans, the Company evaluates both the borrower's ability to make monthly payments and the value of the property securing the loan. Properties securing real estate loans made by the Company are appraised by independent appraisers approved by the Board of Directors of the Company. The Company generally requires borrowers to obtain an attorney's title opinion or title insurance, as well as fire and property insurance (including flood insurance, if necessary) in an amount not less than the amount of the loan. Real estate loans originated by the Company generally contain a "due on sale" clause that allows the Company to declare the unpaid principal balance due and payable upon the sale of the security property. The Company has not engaged in sub-prime residential mortgage originations.

The Company originates a variety of secured consumer loans, including home equity, home improvement, automobile and boat loans, as well as loans secured by savings deposits in its primary market areas and surrounding areas. Substantially all of the Company's home equity loans and lines of credit are secured by second mortgages on principal residences. The Bank will lend amounts that, together with all prior liens, may be up to 90% of the appraised value of the property securing the loan. Home equity loans and lines of credit generally have maximum terms of five years.

Consumer loan terms vary according to the type and value of collateral, length of contract and creditworthiness of the borrower. The underwriting standards employed by the Bank for consumer loans include an application, a determination of the applicant's payment history on other debts and an assessment of ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also may include a comparison of the value of the security, if any, in relation to the proposed loan amount.

**Agricultural Real Estate and Operating** . The Company originates loans to finance the purchase of farmland, livestock, farm machinery and equipment, seed, fertilizer, and other farm-related products, primarily in its market areas. Agricultural operating loans are originated at either an adjustable- or fixed-rate of interest for up to a one -year term or, in the case of livestock, are due upon sale. Agricultural real estate loans are frequently originated with adjustable rates of interest. Generally, such loans provide for a fixed rate of interest for the first five to 10 years , after which the loan will balloon or the interest rate will adjust annually. These loans generally amortize over a period of 20 to 25 years . Fixed-rate agricultural real estate loans typically have terms up to 10 years . Agricultural real estate loans are generally limited to 75% of the value of the property securing the loan.

Payments on loans are dependent on the successful operation or management of the farm property securing the loan or for which an operating loan is utilized. The success of the loan may also be affected by many factors outside the control of the borrower such as weather, government support programs and grain and livestock prices. These risks may be reduced, by the farmer, with the use of crop insurance coverage and futures contracts or options to mitigate price risk, both of which the Company frequently requires of the borrowers to help ensure loan repayment. Many farms are also dependent on a limited number of key individuals whose injury or death may result in an inability to successfully operate the farm.

Past due loans and leases at March 31, 2019 and September 30, 2018 were as follows:

	Accruing and Non-accruing Loans and Leases					Non-performing Loans and Leases			
	30-59 Days Past Due	60-89 Days Past Due	> 89 Days Past Due	Total Past Due	Current	Total Loans and Leases Receivable	> 89 Days Past Due and Accruing	Non- accrual balance	Total
Past Due Loans and Leases									
March 31, 2019									
(Dollars in Thousands)									
<b>National Lending</b>									
Asset based lending	\$ 799	\$ 1,712	\$ 78	\$ 2,589	\$ 569,621	\$ 572,210	\$ —	\$ 266	\$ 266
Factoring	—	—	—	—	287,955	287,955	—	716	716
Lease financing	9,291	1,227	1,761	12,279	309,135	321,414	645	1,802	2,447
Insurance premium finance	2,009	767	1,640	4,416	303,459	307,875	1,640	—	1,640
SBA/USDA	1,078	—	—	1,078	76,403	77,481	—	—	—
Other commercial finance	—	—	—	—	98,956	98,956	—	—	—
Commercial finance	13,177	3,706	3,479	20,362	1,645,529	1,665,891	2,285	2,784	5,069
Consumer credit products	1,080	667	420	2,167	137,450	139,617	420	—	420
Other consumer finance	1,256	504	1,853	3,613	167,211	170,824	1,853	—	1,853
Consumer finance	2,336	1,171	2,273	5,780	304,661	310,441	2,273	—	2,273
Tax services	667	—	—	667	84,157	84,824	—	—	—
Warehouse finance	—	—	—	—	186,697	186,697	—	—	—
Total National Lending	16,180	4,877	5,752	26,809	2,221,044	2,247,853	4,558	2,784	7,342
<b>Community Banking</b>									
Commercial real estate and operating	271	—	—	271	869,646	869,917	—	—	—
Consumer one-to-four family real estate and other	110	250	76	436	256,643	257,079	—	76	76
Agricultural real estate and operating	—	—	2,200	2,200	57,967	60,167	2,200	—	2,200
Total Community Banking	381	250	2,276	2,907	1,184,256	1,187,163	2,200	76	2,276
Total Loans and Leases	\$ 16,561	\$ 5,127	\$ 8,028	\$ 29,716	\$ 3,405,300	\$ 3,435,016	\$ 6,758	\$ 2,860	\$ 9,618

Past Due Loans and Leases September 30, 2018	Accruing and Non-accruing Loans and Leases						Non-performing Loans and Leases		
	30-59 Days Past Due	60-89 Days Past Due	> 89 Days Past Due	Total Past Due	Current	Total Loans and Leases Receivable	> 89 Days Past Due and Accruing	Non- accrual balance	Total
(Dollars in Thousands)									
<b>National Lending</b>									
Asset based lending	\$ 1,235	\$ 2,151	\$ 94	\$ 3,480	\$ 474,437	\$ 477,917	\$ 94	\$ —	\$ 94
Factoring	—	—	—	—	284,221	284,221	—	—	—
Lease financing	16,542	532	2,921	19,995	245,320	265,315	726	2,864	3,590
Insurance premium finance	1,864	1,019	2,981	5,864	332,013	337,877	2,981	—	2,981
SBA/USDA	1,067	—	—	1,067	58,307	59,374	—	—	—
Other commercial finance	—	—	—	—	85,145	85,145	—	—	—
Commercial finance	20,708	3,702	5,996	30,406	1,479,443	1,509,849	3,801	2,864	6,665
Consumer credit products	532	284	147	963	79,642	80,605	147	—	147
Other consumer finance	2,677	1,311	2,237	6,225	183,531	189,756	2,237	—	2,237
Consumer finance	3,209	1,595	2,384	7,188	263,173	270,361	2,384	—	2,384
Tax services	—	—	1,073	1,073	—	1,073	1,073	—	1,073
Warehouse finance	—	—	—	—	65,000	65,000	—	—	—
Total National Lending	23,917	5,297	9,453	38,667	1,807,616	1,846,283	7,258	2,864	10,122
<b>Community Banking</b>									
Commercial real estate and operating	—	—	—	—	790,890	790,890	—	—	—
Consumer one-to-four family real estate and other	105	—	79	184	247,134	247,318	79	—	79
Agricultural real estate and operating	—	—	—	—	60,498	60,498	—	—	—
Total Community Banking	105	—	79	184	1,098,522	1,098,706	79	—	79
Total Loans and Leases	\$ 24,022	\$ 5,297	\$ 9,532	\$ 38,851	\$ 2,906,138	\$ 2,944,989	\$ 7,337	\$ 2,864	\$ 10,201

Certain loans and leases 89 days or more past due as to interest or principal continue to accrue because they are (1) well-secured and in the process of collection or (2) one-to-four family real estate loans or consumer loans exempt under regulatory rules from being classified as non-accrual until later delinquency, usually 120 days past due.

When analysis of borrower or lessee operating results and financial condition indicates that underlying cash flows of the borrower's business are not adequate to meet its debt service requirements, the loan or lease is evaluated for impairment. Often, this is associated with a delay or shortfall in scheduled payments, as described above.

Impaired loans and leases at March 31, 2019 and September 30, 2018 were as follows:

March 31, 2019	Recorded Balance	Unpaid Principal Balance	Specific Allowance
Loans and leases without a specific valuation allowance	(Dollars in Thousands)		
National Lending			
Asset based lending	\$ 4,887	\$ 5,399	\$ —
Factoring	6,009	7,084	—
Lease financing	2,209	2,209	—
Commercial finance	13,105	14,692	—
Other consumer finance	1,236	1,304	—
Consumer finance	1,236	1,304	—
Total National Lending	14,341	15,996	—
Community Banking			
Consumer one-to-four family real estate and other	134	153	—
Agricultural real estate and operating	1,220	1,220	—
Total Community Banking	1,354	1,373	—
Total	\$ 15,695	\$ 17,370	\$ —
Loans and leases with a specific valuation allowance			
National Lending			
Asset based lending	\$ 1,078	\$ 1,078	\$ 62
Factoring	25	25	12
Lease financing	90	90	67
Commercial finance	1,193	1,193	141
Total National Lending	1,193	1,193	141
Total	\$ 1,193	\$ 1,193	\$ 141
September 30, 2018	Recorded Balance	Unpaid Principal Balance	Specific Allowance
Loans and leases without a specific valuation allowance	(Dollars in Thousands)		
National Lending			
Asset based lending	\$ 1,325	\$ 1,325	\$ —
Factoring	1,383	1,713	—
Lease financing	5,491	5,491	—
Commercial finance	8,199	8,529	—
Total National Lending	8,199	8,529	—
Community Banking	405	405	—
Commercial real estate and operating	140	140	—
Consumer one-to-four family real estate and other	1,454	1,454	—
Agricultural real estate and operating	1,999	1,999	—
Total	\$ 10,198	\$ 10,528	\$ —
Loans and leases with a specific valuation allowance			
National Lending			
Asset based lending	\$ 79	\$ 79	\$ 22
Factoring	1,948	2,198	49
Lease financing	3,386	3,386	517
Commercial finance	5,413	5,663	588
Total National Lending	5,413	5,663	588
Total	\$ 5,413	\$ 5,413	\$ 588

The following table provides the average recorded investment in impaired loans and leases for the three and six month periods ended March 31, 2019 and 2018 .

Three Months Ended March 31,	2019		2018	
	Average Recorded Investment	Recognized Interest Income	Average Recorded Investment	Recognized Interest Income
(Dollars in Thousands)				
<b>National Lending</b>				
Asset based lending	\$ 3,569	\$ 95	\$ —	\$ —
Factoring	3,131	—	—	—
Lease financing	4,100	7	—	—
Commercial finance	10,800	102	—	—
Other consumer finance	1,232	10	—	—
Consumer finance	1,232	10	—	—
<b>Total National Lending</b>	<b>12,032</b>	<b>112</b>	<b>—</b>	<b>—</b>
<b>Community Banking</b>				
Commercial real estate and operating	268	—	705	5
Consumer one-to-four family real estate and other	137	—	229	6
Agricultural real estate and operating	1,414	10	1,680	50
<b>Total Community Banking</b>	<b>1,819</b>	<b>10</b>	<b>2,614</b>	<b>61</b>
<b>Total loans and leases</b>	<b>\$ 13,851</b>	<b>\$ 122</b>	<b>\$ 2,614</b>	<b>\$ 61</b>

Six Months Ended March 31,	2019		2018	
	Average Recorded Investment	Recognized Interest Income	Average Recorded Investment	Recognized Interest Income
(Dollars in Thousands)				
<b>National Lending</b>				
Asset based lending	\$ 2,648	\$ 174	\$ —	\$ —
Factoring	2,956	5	—	—
Lease financing	5,842	17	—	—
Commercial finance	11,446	196	—	—
Other consumer finance	1,227	10	—	—
Consumer finance	1,227	10	—	—
<b>Total National Lending</b>	<b>12,673</b>	<b>206</b>	<b>—</b>	<b>—</b>
<b>Community Banking</b>				
Commercial real estate and operating	336	4	840	10
Consumer one-to-four family real estate and other	138	2	165	9
Agricultural real estate and operating	1,443	35	1,015	64
<b>Total Community Banking</b>	<b>1,917</b>	<b>41</b>	<b>2,020</b>	<b>83</b>
<b>Total loans and leases</b>	<b>\$ 14,590</b>	<b>\$ 247</b>	<b>\$ 2,020</b>	<b>\$ 83</b>

The Company's troubled debt restructurings ("TDRs") typically involve forgiving a portion of interest or principal on existing loans, making loans at a rate materially less than current market rates, or extending the term of the loan. There were \$1.5 million of national lending loans and leases that were modified in a TDR during the three months ended March 31, 2019 , all of which were modified to extend the term of the loan, and no community banking loans that were modified in a TDR. There were \$2.6 million of community banking loans that were modified in a TDR during the three months ended March 31, 2018 .



There were \$1.6 million of national lending loans and leases and \$0.1 million of community banking loans that were modified in a TDR during the six months ended March 31, 2019 , all of which were modified to extend the term of the loan. There were \$3.8 million of community banking loans that were modified in a TDR during the six months ended March 31, 2018 . During the six months ended March 31, 2019, the Company had \$0.9 million of community banking loans that were modified as a TDR within the previous 12 months and for which there was a payment default. During the six months ended March 31, 2018, the Company had \$0.1 million of community banking loans that were modified as a TDR within the previous 12 months and for which there was a payment default.

At March 31, 2019 , foreclosed and repossessed assets totaled \$29.5 million , compared to \$31.6 million at September 30, 2018 . There were no impairments on or valuation allowances established for any foreclosed and repossess assets at either date. The Company did not have any loans or leases in the process of foreclosure at March 31, 2019 .

#### **NOTE 5. EARNINGS PER COMMON SHARE**

Earnings per common share is computed after deducting any preferred dividends, if applicable. The Company has granted restricted share awards with dividend rights that are considered to be participating securities. Accordingly, a portion of the Company's earnings is allocated to those participating securities in the earnings per share calculation. Basic earnings per common share is computed by dividing income available to common stockholders after the allocation of dividends and undistributed earnings to the participating securities by the weighted average number of common shares outstanding for the period. Diluted earnings per common share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised, and is computed after giving consideration to the weighted average dilutive effect of the Company's stock options and after the allocation of earnings to the participating securities. Antidilutive options are disregarded in earnings per share calculations. The share and per share amounts for fiscal year 2018 have been restated to reflect the 3-for-1 forward stock split of the Company's common stock that was effected by the Company on October 4, 2018.

A reconciliation of net income and common stock share amounts used in the computation of basic and diluted earnings per share for the three and six months ended March 31, 2019 and 2018 is presented below.

Three Months Ended March 31,	2019	2018
(Dollars in Thousands, Except Share and Per Share Data)		
<b>Basic income per common share:</b>		
Net income attributable to Meta Financial Group, Inc.	\$ 32,120	\$ 31,436
Weighted average common shares outstanding	39,429,595	29,061,180
Basic income per common share	0.81	1.08
<b>Diluted income per common share:</b>		
Net income attributable to Meta Financial Group, Inc.	\$ 32,120	\$ 31,436
Weighted average common shares outstanding	39,429,595	29,061,180
Outstanding options - based upon the two-class method	67,237	118,956
Weighted average diluted common shares outstanding	39,496,832	29,180,136
Diluted income per common share	0.81	1.08
Six Months Ended March 31,	2019	2018
(Dollars in Thousands, Except Share and Per Share Data)		
<b>Basic income per common share:</b>		
Net income attributable to Meta Financial Group, Inc.	\$ 47,518	\$ 36,106
Weighted average common shares outstanding	39,381,682	29,015,376
Basic income per common share	1.21	1.24
<b>Diluted income per common share:</b>		
Net income attributable to Meta Financial Group, Inc.	\$ 47,518	\$ 36,106
Weighted average common shares outstanding	39,381,682	29,015,376
Outstanding options - based upon the two-class method	68,581	115,038
Weighted average diluted common shares outstanding	39,450,263	29,130,414
Diluted income per common share	1.20	1.24

#### NOTE 6. SECURITIES

On October 1, 2018, the Company adopted ASU 2016-01 on a prospective basis, which redefined the definition of equity securities and required their segregation from available for sale debt securities. While changes in the fair value of debt securities continue to be recorded in the equity category of accumulated other comprehensive income, the new guidance requires that changes in fair value of equity securities with readily determinable fair value be recorded in current earnings. As required by the new guidance, the unrealized gain in fair value on equity securities with readily determinable fair value (recorded in accumulated other comprehensive income at September 30, 2018) was reclassified to retained earnings on October 1, 2018. The amount of the reclassification was \$0.5 million, net of tax. Equity securities with readily determinable fair value include mutual funds of \$1.8 million at cost and \$1.9 million at fair value at March 31, 2019.

The amortized cost, gross unrealized gains and losses and estimated fair values of available for sale ("AFS") and held to maturity ("HTM") debt securities at March 31, 2019 and September 30, 2018 are presented below.

At March 31, 2019	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED (LOSSES)	FAIR VALUE
	(Dollars in Thousands)			
Debt securities AFS				
SBA securities	\$ 163,621	\$ 637	\$ (155)	\$ 164,103
Obligations of states and political subdivisions	11,432	106	(9)	11,529
Non-bank qualified obligations of states and political subdivisions	629,732	1,357	(9,447)	621,642
Asset-backed securities	284,701	1,286	(1,598)	284,389
Mortgage-backed securities	419,024	1,064	(6,595)	413,493
Total debt securities AFS	<u>\$ 1,508,510</u>	<u>\$ 4,450</u>	<u>\$ (17,804)</u>	<u>\$ 1,495,156</u>
Common equities and mutual funds (1)(2)	\$ 3,592	\$ 619	\$ —	\$ 4,211

(1) Equity securities at fair value are included within other assets on the consolidated statement of financial condition at March 31, 2019 and September 30, 2018.

(2) ASU 2016-01 adopted on October 1, 2018, on a prospective basis, removed equity securities from AFS category at March 31, 2019.

At September 30, 2018	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED (LOSSES)	FAIR VALUE
	(Dollars in Thousands)			
Debt securities AFS				
SBA securities	\$ 45,591	\$ 1	\$ (1,255)	\$ 44,337
Obligations of states and political subdivisions	17,154	49	(293)	16,910
Non-bank qualified obligations of states and political subdivisions	1,140,884	826	(31,825)	1,109,885
Asset-backed securities	310,700	2,585	(257)	313,028
Mortgage-backed securities	378,301	—	(14,236)	364,065
Total debt securities AFS	<u>\$ 1,892,630</u>	<u>\$ 3,461</u>	<u>\$ (47,866)</u>	<u>\$ 1,848,225</u>
Common equities and mutual funds (1)	3,172	635	(7)	3,800
Total AFS securities (1)	<u>\$ 1,895,802</u>	<u>\$ 4,096</u>	<u>\$ (47,873)</u>	<u>\$ 1,852,025</u>

(1) Equity securities at fair value are included within other assets on the consolidated statement of financial condition at March 31, 2019 and September 30, 2018.

#### Held to Maturity

At March 31, 2019	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED (LOSSES)	FAIR VALUE
	(Dollars in Thousands)			
Debt securities				
Non-bank qualified obligations of states and political subdivisions	\$ 146,992	\$ —	\$ (5,224)	\$ 141,768
Mortgage-backed securities	7,606	—	(210)	7,396
Total held to maturity securities	<u>\$ 154,598</u>	<u>\$ —</u>	<u>\$ (5,434)</u>	<u>\$ 149,164</u>

At September 30, 2018

	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED (LOSSES)	FAIR VALUE
(Dollars in Thousands)				
Debt securities				
Non-bank qualified obligations of states and political subdivisions	\$ 163,893	\$ —	\$ (10,758)	\$ 153,135
Mortgage-backed securities	7,850	—	(422)	7,428
Total held to maturity securities	<u>\$ 171,743</u>	<u>\$ —</u>	<u>\$ (11,180)</u>	<u>\$ 160,563</u>

Management has implemented a process to identify securities with potential credit impairment that are other-than-temporary. This process involves evaluation of the length of time and extent to which the fair value has been less than the amortized cost basis, review of available information regarding the financial position of the issuer, monitoring the rating, watch, and outlook of the security, monitoring changes in value, cash flow projections, and the Company's intent to sell a security or whether it is more likely than not the Company will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend to maturity. To the extent the Company determines that a security is deemed to be other-than-temporarily impaired, an impairment loss is recognized.

For all securities considered temporarily impaired, the Company does not intend to sell these securities, and it is not more likely than not that the Company will be required to sell the security before recovery of its amortized cost, which may occur at maturity. The Company believes it will collect all principal and interest due on all investments with amortized cost in excess of fair value and considered only temporarily impaired.

GAAP requires that, at acquisition, an enterprise classify debt securities into one of three categories: AFS, HTM or trading. AFS securities are carried at fair value on the consolidated statements of financial condition, and unrealized holding gains and losses are excluded from earnings and recognized as a separate component of equity in accumulated other comprehensive income ("AOCI"). HTM debt securities are measured at amortized cost. Both AFS and HTM are subject to review for other-than-temporary impairment. The Company did not have any trading securities at March 31, 2019 or September 30, 2018.

Gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at March 31, 2019 and September 30, 2018, were as follows:

	LESS THAN 12 MONTHS		OVER 12 MONTHS		TOTAL	
	Fair Value	Unrealized (Losses)	Fair Value	Unrealized (Losses)	Fair Value	Unrealized (Losses)
At March 31, 2019	(Dollars in Thousands)					
Debt securities AFS						
SBA securities	\$ 41,845	\$ (29)	\$ 27,214	\$ (126)	\$ 69,059	\$ (155)
Obligations of states and political subdivisions	—	—	2,052	(9)	2,052	(9)
Non-bank qualified obligations of states and political subdivisions	10,210	(2)	448,680	(9,445)	458,890	(9,447)
Asset-backed securities	148,254	(1,539)	12,184	(59)	160,438	(1,598)
Mortgage-backed securities	32,722	(13)	282,789	(6,582)	315,511	(6,595)
Total debt securities AFS	<u>\$ 233,031</u>	<u>\$ (1,583)</u>	<u>\$ 772,919</u>	<u>\$ (16,221)</u>	<u>\$ 1,005,950</u>	<u>\$ (17,804)</u>
Common equities and mutual funds (1)(2)	—	—	—	—	—	—

(1) Equity securities at fair value are included within other assets on the consolidated statement of financial condition at March 31, 2019 and September 30, 2018.

(2) ASU 2016-01 adopted on October 1, 2018, on a prospective basis, removed equity securities from AFS category at March 31, 2019.

	LESS THAN 12 MONTHS		OVER 12 MONTHS		TOTAL	
	Fair Value	Unrealized (Losses)	Fair Value	Unrealized (Losses)	Fair Value	Unrealized (Losses)
<b>At September 30, 2018</b>						
(Dollars in Thousands)						
Debt securities AFS						
SBA securities	\$ 43,097	\$ (1,255)	\$ —	\$ —	\$ 43,097	\$ (1,255)
Obligations of state and political subdivisions	11,036	(279)	881	(14)	11,917	(293)
Non-bank qualified obligations of states and political subdivisions	626,693	(13,539)	358,095	(18,286)	984,788	(31,825)
Asset-backed securities	146,638	(257)	—	—	146,638	(257)
Mortgage-backed securities	121,217	(3,292)	242,849	(10,944)	364,066	(14,236)
Total debt securities AFS	\$ 948,681	\$ (18,622)	\$ 601,825	\$ (29,244)	\$ 1,550,506	\$ (47,866)
Common equities and mutual funds (1)	1,818	(7)	—	—	1,818	(7)
Total debt AFS securities (1)	\$ 950,499	\$ (18,629)	\$ 601,825	\$ (29,244)	\$ 1,552,324	\$ (47,873)

(1) Equity securities at fair value are included within other assets on the consolidated statement of financial condition at March 31, 2019 and September 30, 2018.

	LESS THAN 12 MONTHS		OVER 12 MONTHS		TOTAL	
	Fair Value	Unrealized (Losses)	Fair Value	Unrealized (Losses)	Fair Value	Unrealized (Losses)
<b>At March 31, 2019</b>						
(Dollars in Thousands)						
Debt securities						
Non-bank qualified obligations of states and political subdivisions	\$ —	\$ —	\$ 141,768	\$ (5,225)	\$ 141,768	\$ (5,225)
Mortgage-backed securities	—	—	7,396	(210)	7,396	(210)
Total held to maturity securities	\$ —	\$ —	\$ 149,164	\$ (5,435)	\$ 149,164	\$ (5,435)

	LESS THAN 12 MONTHS		OVER 12 MONTHS		TOTAL	
	Fair Value	Unrealized (Losses)	Fair Value	Unrealized (Losses)	Fair Value	Unrealized (Losses)
<b>At September 30, 2018</b>						
(Dollars in Thousands)						
Debt securities						
Non-bank qualified obligations of states and political subdivisions	\$ 5,767	\$ (287)	\$ 147,368	\$ (10,471)	\$ 153,135	\$ (10,758)
Mortgage-backed securities	—	—	7,428	(422)	7,428	(422)
Total held to maturity securities	\$ 5,767	\$ (287)	\$ 154,796	\$ (10,893)	\$ 160,563	\$ (11,180)

At March 31, 2019, the investment portfolio included securities with current unrealized losses that have existed for longer than one year. All of these securities are considered to be acceptable credit risks. Because (i) the declines in fair value were due to changes in market interest rates, not in estimated cash flows, (ii) the Company does not intend or has not made a decision to sell these securities and (iii) it is not more likely than not that the Company will be required to sell the securities before recovery of their amortized cost basis, which may occur at maturity, no other-than-temporary impairment was recorded at March 31, 2019.

The amortized cost and fair value of debt securities by contractual maturity as of the dates set forth below are shown below. Certain securities have call features which allow the issuer to call the security prior to maturity. Expected maturities may differ from contractual maturities in mortgage-backed securities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Therefore, mortgage-backed securities are not included in the maturity categories in the following maturity summary. The expected maturities of certain housing related municipal securities, SBA and asset-backed securities may differ from contractual maturities because the borrowers may have the right to prepay the obligation. However, certain prepayment penalties may apply.

**Securities at Fair Value**

	AMORTIZED COST	FAIR VALUE
(Dollars in Thousands)		
<b>At March 31, 2019</b>		
Due in one year or less	\$ 1,020	\$ 1,019
Due after one year through five years	15,058	15,285
Due after five years through ten years	64,894	65,335
Due after ten years	1,008,514	1,000,024
	<u>1,089,486</u>	<u>1,081,663</u>
Mortgage-backed securities	419,024	413,493
<b>Total securities at fair value</b>	<u><u>\$ 1,508,510</u></u>	<u><u>\$ 1,495,156</u></u>

	AMORTIZED COST	FAIR VALUE
(Dollars in Thousands)		
<b>At September 30, 2018</b>		
Due in one year or less	\$ 2,532	\$ 2,529
Due after one year through five years	41,415	41,504
Due after five years through ten years	352,099	350,143
Due after ten years	1,118,283	1,089,984
	<u>1,514,329</u>	<u>1,484,160</u>
Mortgage-backed securities	378,301	364,065
Common equities and mutual funds (1)	3,172	3,800
<b>Total securities at fair value</b>	<u><u>\$ 1,895,802</u></u>	<u><u>\$ 1,852,025</u></u>

(1) Equity securities at fair value are included within other assets on the consolidated statement of financial condition at March 31, 2019 and September 30, 2018.

**Held To Maturity**

	AMORTIZED COST	FAIR VALUE
(Dollars in Thousands)		
<b>At March 31, 2019</b>		
Due after ten years	\$ 146,992	\$ 141,768
	<u>146,992</u>	<u>141,768</u>
Mortgage-backed securities	7,606	7,396
<b>Total held to maturity securities at cost</b>	<u><u>\$ 154,598</u></u>	<u><u>\$ 149,164</u></u>

	AMORTIZED COST	FAIR VALUE
<b>At September 30, 2018</b>		
	(Dollars in Thousands)	
Due after ten years	\$ 163,893	\$ 153,135
	163,893	153,135
Mortgage-backed securities	7,850	7,428
Total held to maturity securities at cost	\$ 171,743	\$ 160,563

Other investments, at cost, which are included in other assets on the consolidated statement of financial condition, include equity securities without a readily determinable fair value and shares of stock in the Federal Home Loan Bank ("FHLB") of Des Moines. Equity securities without a readily determinable fair value totaled \$2.4 million at March 31, 2019 and \$2.0 million at September 30, 2018, respectively. FHLB of Des Moines stock at March 31, 2019 and September 30, 2018 totaled \$7.4 million and \$23.4 million, respectively. The decrease in FHLB stock directly correlates with lower short-term borrowings balances at March 31, 2019 compared to September 30, 2018. The Company's wholly-owned subsidiary, MetaBank, is required by federal law to maintain FHLB stock as a member of FHLB of Des Moines. These equity securities are 'restricted' in that they can only be sold back to the respective institution from which they were acquired or another member institution at par. Therefore, FHLB stock is less liquid than other marketable equity securities, and the fair value approximates cost. The Company evaluates impairment for investments held at cost on at least an annual basis based on the ultimate recoverability of the par value. No impairment was recognized for such investments for the six months ended March 31, 2019.

#### NOTE 7. RENTAL EQUIPMENT, NET

Rental equipment was as follows as of March 31, 2019 and September 30, 2018.

	March 31, 2019	September 30, 2018
	(Dollars in thousands)	
Computers and IT networking equipment	\$ 43,896	\$ 53,035
Motor vehicles and other	59,589	43,505
Office furniture and equipment	3,409	3,590
Solar panels and equipment	81,498	57,242
Total	188,392	157,372
Accumulated depreciation	(48,305)	(50,082)
Net book value	\$ 140,087	\$ 107,290

During the second quarter of fiscal year 2019, an impairment was recorded related to solar panels and equipment. Please refer to Note 3 for further discussion.

Future minimum lease payments receivable on equipment under operating leases was as follows as of March 31, 2019.

	March 31, 2019
	(Dollars in thousands)
2019	\$ 12,849
2020	20,737
2021	16,290
2022	10,135
2023	8,220
2024 and thereafter	10,164
Total	\$ 78,395

**NOTE 8. GOODWILL AND INTANGIBLE ASSETS**

The Company held a total of \$ 307.5 million of goodwill as of March 31, 2019 . The recorded goodwill is a result of multiple business combinations that have occurred since fiscal year 2015, the most recent being the merger with Crestmark pursuant to the Crestmark acquisition that closed on August 1, 2018. Goodwill is assessed for impairment at a reporting unit level, which is one level below the operating segments.

The changes in the carrying amount of the Company's goodwill and intangible assets for the six months ended March 31, 2019 and 2018 were as follows:

	Payments	Banking	Corporate Services/Other	Total
<b>Goodwill</b>	(Dollars in Thousands)			
September 30, 2018	\$ 87,145	\$ 216,125	\$ —	\$ 303,270
Acquisitions	—	—	—	—
Measurement Period Adjustments (1)	—	4,194	—	4,194
Impairment	—	—	—	—
March 31, 2019	\$ 87,145	\$ 220,319	\$ —	\$ 307,464
September 30, 2017	\$ 87,145	\$ 11,578	\$ —	\$ 98,723
Acquisitions	—	—	—	—
Impairment	—	—	—	—
March 31, 2018	\$ 87,145	\$ 11,578	\$ —	\$ 98,723

(1) The Company recognized measurement period adjustments on provisional goodwill during the second fiscal quarter of 2019 related to the Crestmark acquisition. Refer to Note 3. Acquisitions.

	Trademark(1)	Non-Compete(2)	Customer Relationships(3)	All Others(4)	Total
<b>Intangibles</b>	(Dollars in Thousands)				
Balance as of September 30, 2018	\$ 12,987	\$ 1,297	\$ 48,455	\$ 7,980	\$ 70,719
Acquisitions during the period	—	—	—	78	78
Amortization during the period	(514)	(235)	(8,742)	(487)	(9,978)
Write-offs during the period	—	—	—	(313)	(313)
Balance as of March 31, 2019	\$ 12,473	\$ 1,062	\$ 39,713	\$ 7,258	\$ 60,506
Gross carrying amount	\$ 14,624	\$ 2,480	\$ 82,088	\$ 10,667	\$ 109,859
Accumulated amortization	(2,151)	(1,418)	(32,127)	(2,750)	(38,446)
Accumulated impairment	—	—	(10,248)	(659)	(10,907)
Balance as of March 31, 2019	\$ 12,473	\$ 1,062	\$ 39,713	\$ 7,258	\$ 60,506

(1) Book amortization period of 5-15 years. Amortized using the straight line and accelerated methods.

(2) Book amortization period of 3-5 years. Amortized using the straight line method.

(3) Book amortization period of 10-30 years. Amortized using the accelerated method.

(4) Book amortization period of 3-20 years. Amortized using the straight line method.



	Trademark(1)	Non-Compete(2)	Customer Relationships(3)	All Others(4)	Total
(Dollars in Thousands)					
<b>Intangibles</b>					
Balance as of September 30, 2017	\$ 10,051	\$ 1,782	\$ 31,707	\$ 8,638	\$ 52,178
Acquisitions during the period	—	—	—	47	47
Amortization during the period	(319)	(249)	(3,388)	(456)	(4,412)
Write-offs during the period	—	—	—	(89)	(89)
Balance as of March 31, 2018	<u>\$ 9,732</u>	<u>\$ 1,533</u>	<u>\$ 28,319</u>	<u>\$ 8,140</u>	<u>\$ 47,724</u>
Gross carrying amount	\$ 10,990	\$ 2,480	\$ 57,810	\$ 10,550	\$ 81,830
Accumulated amortization	(1,258)	(947)	(19,243)	(1,792)	(23,240)
Accumulated impairment	—	—	(10,248)	(618)	(10,866)
Balance as of March 31, 2018	<u>\$ 9,732</u>	<u>\$ 1,533</u>	<u>\$ 28,319</u>	<u>\$ 8,140</u>	<u>\$ 47,724</u>

(1) Book amortization period of 15 years. Amortized using the straight line and accelerated methods.

(2) Book amortization period of 3 years. Amortized using the straight line method.

(3) Book amortization period of 10-30 years. Amortized using the accelerated method.

(4) Book amortization period of 3-20 years. Amortized using the straight line method.

The estimated amortization expense of intangible assets assumes no activities, such as acquisitions, which would result in additional amortizable intangible assets. Estimated amortization expense of intangible assets in the remaining six months of fiscal 2019 and subsequent fiscal years is as follows:

	(Dollars in Thousands)
Remaining in 2019	\$ 7,731
2020	10,984
2021	8,525
2022	6,399
2023	5,081
2024	4,363
Thereafter	17,423
Total anticipated intangible amortization	<u>\$ 60,506</u>

The Company tests intangible assets for impairment at least annually or more often if conditions indicate a possible impairment. There was \$0.1 million in impairments to intangible assets during the three and six months ended March 31, 2019 and no impairments to intangible assets during the three and six months ended March 31, 2018 .

#### NOTE 9. STOCK COMPENSATION

The Company maintains the amended and restated Meta Financial Group, Inc. 2002 Omnibus Incentive Plan, as amended (the "2002 Omnibus Incentive Plan"), which, among other things, provides for the awarding of stock options and nonvested (restricted) shares to certain officers and directors of the Company. Awards are granted by the Compensation Committee of the Board of Directors based on the performance of the award recipients or other relevant factors.

Compensation expense for share-based awards is recorded over the vesting period at the fair value of the award at the time of the grant. The exercise price of options or fair value of non-vested (restricted) shares granted under the Company's incentive plan is equal to the fair market value of the underlying stock at the grant date. The Company has elected, with the adoption of ASU 2016-09, to record forfeitures as they occur.

The following tables show the activity of options and nonvested (restricted) shares granted, exercised, or forfeited under the 2002 Omnibus Incentive Plan for the six months ended March 31, 2019 :

	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Yrs)	Aggregate Intrinsic Value
(Dollars in Thousands, Except Per Share Data <sup>(1)</sup> )				
Options outstanding, September 30, 2018	155,961	\$ 8.48	1.78	\$ 2,974
Granted	—	—	—	—
Exercised	(45,132)	8.95	—	742
Forfeited or expired	(3,027)	10.60	—	33
Options outstanding, March 31, 2019	107,802	\$ 8.23	1.47	\$ 1,235
Options exercisable, March 31, 2019	107,802	\$ 8.23	1.47	\$ 1,235

	Number of Shares	Weighted Average Fair Value at Grant
(Dollars in Thousands, Except Per Share Data <sup>(1)</sup> )		
Nonvested (restricted) shares outstanding, September 30, 2018	1,005,813	\$ 29.89
Granted	296,302	24.84
Vested	(347,354)	26.78
Forfeited or expired	(1,623)	26.17
Nonvested (restricted) shares outstanding, March 31, 2019	953,138	\$ 29.46

<sup>(1)</sup> All share and per share data has been adjusted to reflect the 3-for-1 forward stock split effected by the Company on October 4, 2018.

At March 31, 2019 , stock-based compensation expense not yet recognized in income totaled \$15.8 million , which is expected to be recognized over a weighted average remaining period of 3.11 years.

#### NOTE 10. INCOME TAXES

The Company recorded an income tax benefit of \$ 2.1 million for the six months ended March 31, 2019 , resulting in an effective tax rate of (4.40%) , compared to an income tax expense of \$ 12.2 million, or an effective tax rate of 25.31% , for the six months ended March 31, 2018 . The Company's effective tax rate is lower than the U.S. statutory rate of 21% primarily because of the anticipated effect of investment tax credits during fiscal year 2019. The Company's effective tax rate in the future will depend in part on actual investment tax credits earned as part of its financing of solar energy projects.

The table below compares the income tax expense components for the periods presented.

<b>Six Months Ended March 31,</b>	<b>2019</b>	<b>2018</b>
(Dollars in Thousands)		
Provision at statutory rate	\$ 9,541	\$ 11,857
Tax-exempt income	(1,824)	(3,728)
State income taxes	2,143	2,003
Interim period effective rate adjustment	(3,968)	(1,277)
Tax credit investments, net - federal	(9,568)	—
Tax Reform rate adjustment	—	3,635
IRC 162(m) nondeductible compensation	1,561	—
Other, net	29	(258)
Income tax expense	\$ (2,086)	\$ 12,232
Effective tax rate	(4.40%)	25.31%

#### NOTE 11. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Bank makes various commitments to extend credit that are not reflected in the accompanying Consolidated Financial Statements.

At March 31, 2019 and September 30, 2018 , unfunded loan commitments approximated \$860.4 million and \$748.8 million , respectively, excluding undisbursed portions of loans in process. Commitments, which are disbursed subject to certain limitations, extend over various periods of time. Generally, unused commitments are canceled upon expiration of the commitment term as outlined in each individual contract.

The Company had no commitments to purchase securities at March 31, 2019 and \$1.4 million in commitments to purchase securities at September 30, 2018 . The Company had no commitments to sell securities at March 31, 2019 or September 30, 2018 .

The exposure to credit loss in the event of non-performance by other parties to financial instruments for commitments to extend credit is represented by the contractual amount of those instruments. The same credit policies and collateral requirements are used in making commitments and conditional obligations as are used for on-balance-sheet instruments. At March 31, 2019 and at September 30, 2018 , the Company had an allowance for credit losses on off-balance sheet credit exposures of \$0.1 million . This amount is maintained as a separate liability account within other liabilities.

Since certain commitments to make loans and to fund lines of credit and loans in process expire without being used, the amount does not necessarily represent future cash commitments. In addition, commitments used to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract.

As disclosed in Note 3. Acquisitions, the Company continues to monitor the bankruptcy proceedings and federal investigations of DC Solar. As of the date of the filing of this quarterly report, the Company has not accrued for any additional loss contingencies related to DC Solar as of March 31, 2019.

## Legal Proceedings

The Bank was served on April 15, 2013, with a lawsuit captioned *Inter National Bank v. NetSpend Corporation, MetaBank, BDO USA, LLP d/b/a BDO Seidman*, Cause No. C-2084-12-I filed in the District Court of Hidalgo County, Texas. The Plaintiff's Second Amended Original Petition and Application for Temporary Restraining Order and Temporary Injunction adds both MetaBank and BDO Seidman to the original causes of action against NetSpend. NetSpend acts as a prepaid card program manager and processor for both Inter National Bank ("INB") and MetaBank. According to the Petition, NetSpend has informed INB that the depository accounts at INB for the NetSpend program supposedly contained \$10.5 million less than they should. INB alleges that NetSpend has breached its fiduciary duty by making affirmative misrepresentations to INB about the safety and stability of the program, and by failing to timely disclose the nature and extent of any alleged shortfall in settlement of funds related to cardholder activity and the nature and extent of NetSpend's systemic deficiencies in its accounting and settlement processing procedures. To the extent that an accounting reveals that there is an actual shortfall, INB alleges that MetaBank may be liable for portions or all of said sum due to the fact that funds have been transferred from INB to MetaBank, and thus MetaBank would have been unjustly enriched. The Bank is vigorously contesting this matter. In January 2014, NetSpend was granted summary judgment in this matter which is under appeal. Because the theory of liability against both NetSpend and the Bank is the same, the Bank views the NetSpend summary judgment as a positive in support of its position. An estimate of a range of reasonably possible loss cannot be made at this stage of the litigation because discovery is still being conducted.

The Bank was served, on October 14, 2016, with a lawsuit captioned *Card Limited, LLC v. MetaBank dba Meta Payment Systems*, Civil No. 2:16-cv-00980 in the United States District Court for the District of Utah. This action was initiated by a former prepaid program manager of the Bank, which was terminated by the Bank in fiscal year 2016. Card Limited alleges that after all of the programs were wound down, there were two accounts with a positive balance to which they are entitled. The Bank's position is that Card Limited is not entitled to the funds contained in said accounts. The total amount to which Card Limited claims it is entitled is \$4.0 million. The Bank intends to vigorously defend this claim. An estimate of a range of reasonably possible loss cannot be made at this stage of the litigation because discovery is still being conducted.

On February 9, 2018, the Bank's AFS/IBEX division filed a lawsuit in the United States District Court for the Eastern District of New York captioned *AFS/IBEX, a division of MetaBank v. Aegis Managing Agency Limited ("AMA"), Aegis Syndicate 1225 (together with AMA, the "Aegis defendants"), CRC Insurance Services, Inc. ("CRC"), and Transportation Underwriters, Inc.* The suit was filed against commercial insurance underwriters and brokers that facilitated the issuance of commercial insurance policies to Red Hook Construction Group-II, LLC ("Red Hook"). The Bank's position is that both CRC and Transportation Underwriters represented to the Bank that, upon cancellation of the insurance policies prior to their stated terms, any unearned premiums would be refunded. The Bank then provided insurance premium financing to Red Hook, and Red Hook executed a written premium finance agreement pursuant to which Red Hook assigned its rights to any unearned premiums to the Bank. After the policies were cancelled, the Aegis defendants failed to return the unearned insurance premiums totaling just over \$1.6 million owed to the Bank under the insurance policies and the premium finance agreement. The Bank is seeking recovery of all amounts to which it is entitled at law or equity and intends to vigorously pursue its claims against the defendants.

The Bank was served on December 24, 2018, with a lawsuit captioned *The Ohio Valley Bank Company v. MetaBank dba Refund Advantage*, Case No. 18 CV 134 in the Court of Common Pleas, Gallia County, Ohio. This action alleges that MetaBank breached a contract with The Ohio Valley Bank Company by terminating the contract before the term expired, resulting in over \$3.0 million in damages. The Bank intends to vigorously defend this claim. The Company has established an accrual for this related claim.

From time to time, the Company or its subsidiaries are subject to certain legal proceedings and claims in the ordinary course of business. Accruals have been recorded when the outcome is probable and can be reasonably estimated. While management currently believes that the ultimate outcome of these proceedings will not have a material adverse effect on the Company's financial position or its results of operations, legal proceedings are inherently uncertain and unfavorable resolution of some or all of these matters could, individually or in the aggregate, have a material adverse effect on the Company's and its subsidiaries' respective businesses, financial condition or results of operations.

**NOTE 12. REVENUE FROM CONTRACTS WITH CUSTOMERS**

On October 1, 2018, the Company adopted Topic 606 on a modified retrospective basis. Prior period amounts have not been adjusted to reflect the adoption of Topic 606 and continue to be reported in accordance with the Company's historical accounting policies. The impact of the Company's adoption of Topic 606 was limited to the MPS division within the Payments reporting segment. Upon adoption, Meta recorded a cumulative-effect adjustment that increased retained earnings by \$1.5 million, net of tax.

Topic 606 applies to all contracts with customers unless such revenue is specifically addressed under existing guidance. The table below presents the Company's revenue by operating segment. For additional descriptions of the Company's operating segments, including additional financial information and the underlying management accounting process, see Note 14. Segment Reporting to the Consolidated Financial Statements.

(Dollars in thousands)	Payments		Banking		Corporate Services/Other		Consolidated Company	
Three Months Ended March 31,	2019	2018	2019	2018	2019	2018	2019	2018
<b>Net interest income <sup>(1)</sup></b>	\$ 13,607	\$ 4,933	\$ 56,271	\$ 16,120	\$ 1,472	\$ 6,352	\$ 71,350	\$ 27,405
<b>Noninterest income:</b>								
Refund transfer product fees	31,601	33,803	—	—	—	—	31,601	33,803
Tax advance product fees <sup>(1)</sup>	33,038	33,838	—	—	—	—	33,038	33,838
Card fees	22,960	26,771	92	85	—	—	23,052	26,856
Rental income <sup>(1)</sup>	—	—	9,890	—	—	—	9,890	—
Loan and lease fees <sup>(1)</sup>	—	—	925	1,042	—	—	925	1,042
Bank-owned life insurance <sup>(1)</sup>	—	—	—	—	631	650	631	650
Deposit fees	1,711	879	382	103	—	—	2,093	982
Gain (loss) on sale of securities available-for-sale, net <sup>(1)</sup>	—	—	—	—	231	(166)	231	(166)
Gain on sale of loans and leases <sup>(1)</sup>	—	—	1,085	—	—	—	1,085	—
Loss on foreclosed real estate <sup>(1)</sup>	—	—	(200)	—	—	—	(200)	—
Other income <sup>(1)</sup>	442	382	1,774	11	463	21	2,679	414
Total noninterest income	89,752	95,673	13,948	1,241	1,325	505	105,025	97,419
<b>Revenue</b>	<b>\$ 103,359</b>	<b>\$ 100,606</b>	<b>\$ 70,219</b>	<b>\$ 17,361</b>	<b>\$ 2,797</b>	<b>\$ 6,857</b>	<b>\$ 176,375</b>	<b>\$ 124,824</b>

(1) These revenues are not within the scope of Topic 606. Additional details are included in other footnotes to the accompanying financial statements. The scope of Topic 606 explicitly excludes net interest income as well as many other revenues for financial assets and liabilities, including loans, leases, and securities.

(Dollars in thousands)

	Payments		Banking		Corporate Services/Other		Consolidated Company	
Six Months Ended March 31,	2019	2018	2019	2018	2019	2018	2019	2018
Net interest income <sup>(1)</sup>	\$ 23,007	\$ 9,602	\$ 108,063	\$ 31,717	\$ 552	\$ 12,282	\$ 131,622	\$ 53,601
Noninterest income:								
Refund transfer product fees	31,862	33,995	—	—	—	—	31,862	33,995
Tax advance product fees <sup>(1)</sup>	34,723	35,785	—	—	—	—	34,723	35,785
Card fees	42,233	51,945	170	158	—	—	42,403	52,103
Rental income <sup>(1)</sup>	—	—	20,780	—	—	—	20,780	—
Loan and lease fees <sup>(1)</sup>	—	—	2,173	2,334	—	—	2,173	2,334
Bank-owned life insurance <sup>(1)</sup>	—	—	—	—	1,273	1,319	1,273	1,319
Deposit fees	3,245	1,607	786	223	—	—	4,031	1,830
Gain (loss) on sale of securities available-for-sale, net <sup>(1)</sup>	—	—	—	—	209	(1,176)	209	(1,176)
Gain on sale of loans and leases <sup>(1)</sup>	—	—	1,951	—	—	—	1,951	—
Loss on foreclosed real estate <sup>(1)</sup>	—	—	(185)	(19)	—	—	(185)	(19)
Other income <sup>(1)</sup>	515	442	2,542	30	499	44	3,556	516
Total noninterest income	112,578	123,774	28,217	2,726	1,981	187	142,776	126,687
Revenue	\$ 135,585	\$ 133,376	\$ 136,280	\$ 34,443	\$ 2,533	\$ 12,469	\$ 274,398	\$ 180,288

<sup>(1)</sup> These revenues are not within the scope of Topic 606. Additional details are included in other footnotes to the accompanying financial statements. The scope of Topic 606 explicitly excludes net interest income as well as many other revenues for financial assets and liabilities, including loans, leases, and securities.

Following is a discussion of key revenues within the scope of Topic 606. The Company provides services to customers that have related performance obligations that must be completed to recognize revenue. Revenues are generally recognized immediately upon the completion of the service or over time as services are performed. Any services performed over time generally require that the Company renders services each period, therefore the Company measures progress in completing these services based upon the passage of time. Revenue from contracts with customers did not generate significant contract assets and liabilities.

#### Refund Transfer Product Fees

Refund transfer fees are specific to the tax products offered by Refund Advantage and EPS. These fees are for products, services such as payment processing, and product referral commissions. Software partner fees paid and/or incurred are recorded on a net basis. The Company's obligation for product fees and commissions is satisfied at the time of the product delivery and obligation for payment processing is satisfied at the time of processing. The transaction price for such activity is based upon stand-alone fees within the terms and conditions. As of March 31, 2019, there were no receivables related to refund transfer fees, which reflect earned revenue with unconditional rights to payment for product fee income, while as of September 30, 2018, there were \$827,039 of such receivables. All refund transfer fees are recorded within the Payments reporting segment.

### *Card Fees*

Card fees relate to MPS, retail bank, Refund Advantage and EPS products. These fees are for products and services such as card activation, product support, processing, and servicing. The Company earns these fees based upon the underlying terms and conditions with each cardholder over the contract term. Agreements with the Company's cardholders are considered daily service contracts as they are not fixed in duration. The Company's obligation for card activation and product support fees is satisfied at the time of product delivery, while the obligation for processing and servicing is satisfied over the course of each month. The transaction price for such activity is based upon the stand-alone fees within the terms and conditions of the cardholder agreements. Card fee revenue also includes income from sponsorships, associations and networks, and interchange income. Sponsorship income relates to fees charged to the Company's ATM sponsorship partners, where the obligation is satisfied over the course of each month. Association and network income reflect incentives, performance bonuses and rebates with MasterCard and Visa. The obligation for such income is satisfied at the time when certain thresholds of transaction volume have been met. Interchange income is generated by cardholder activity, and therefore the Company's obligations are satisfied as activity occurs. The transaction price for such activity is based on underlying rates and activity thresholds within the terms and conditions of the applicable agreements. Card fee revenue also includes breakage revenue. Breakage represents the estimated amount that will not be redeemed by the holder of unregistered, unused prepaid cards for goods or services. Breakage revenue is recognized ratably over the expected customer usage period and is an estimate based on cardholder behavior and breakage rates. Breakage is also impacted by escheatment laws. Card fees are recorded within the Payments and Banking reporting segments.

### *Deposit Fees*

Fees are earned on depository accounts for commercial and consumer customers and include fees for account services, overdraft services, safety deposit box rentals, and event-driven services (i.e. returned checks, ATM surcharge, card replacement, wire transfers, and stop pays). The Company's obligation for event-driven services is satisfied at the time of the event when the service is delivered, while its obligation for account services is satisfied over the course of each month. The Company's obligation for overdraft services is satisfied at the time of overdraft. The transaction price for such activity is based upon stand-alone fees within the terms and conditions of the deposit agreements. Deposit fees are recorded within the Payments and Banking reporting segment.

### *Principal vs Agent*

The Payments reporting segment includes principal/agent relationships. Within this segment, MPS relationships are recorded on a gross basis within the income statement, as Meta is the principal in the contract, with the exception of association/network contracts and partner/processor contracts for prepaid cards, which are recorded on a net basis within the income statement as Meta is the agent in these contracts. Also within this segment, Tax service relationships are recorded on a gross basis within the income statement, as Meta is the principal in the contract, with the exception of contracts with software providers and merchants, which are recorded on a net basis within the income statement as Meta is the agent in these contracts.

## NOTE 13. FAIR VALUE MEASUREMENTS

Accounting Standards Codification (“ASC”) 820, *Fair Value Measurements* defines fair value, establishes a framework for measuring the fair value of assets and liabilities using a hierarchy system and requires disclosures about fair value measurement. It clarifies that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts.

The fair value hierarchy is as follows:

Level 1 Inputs - Valuation is based upon quoted prices for identical instruments traded in active markets that the Company has the ability to access at measurement date.

Level 2 Inputs - Valuation is based upon (1) quoted prices for similar instruments in active markets, (2) quoted prices for identical or similar instruments in markets that are not active and (3) model-based valuation techniques for which significant assumptions are observable in the market.

Level 3 Inputs - Valuation is generated from model-based techniques that use significant assumptions not observable in the market and are used only to the extent that observable inputs are not available. These unobservable assumptions reflect the Company’s own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

*Debt Securities Available for Sale and Equity Securities* . Debt securities available for sale and equity securities are recorded at fair value on a recurring basis and securities held to maturity are carried at amortized cost. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using an independent pricing service. For both Level 1 and Level 2 securities, management uses various methods and techniques to corroborate prices obtained from the pricing service, including but not limited to reference to dealer or other market quotes, and by reviewing valuations of comparable instruments. The Company’s Level 1 securities include equity securities and mutual funds. Level 2 securities include U.S. Government agency and instrumentality securities, U.S. Government agency and instrumentality mortgage-backed securities, municipal bonds and corporate debt securities. The Company had no Level 3 securities at March 31, 2019 or September 30, 2018 .

The fair values of securities are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs), or valuation based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model based valuation techniques for which significant assumptions are observable in the market (Level 2 inputs). The Company considers these valuations supplied by a third party provider which utilizes several sources for valuing fixed-income securities. These sources include Interactive Data Corporation, Reuters, Standard and Poor’s, Bloomberg Financial Markets, Street Software Technology, and the third party provider’s own matrix and desk pricing. The Company, no less than annually, reviews the third party’s methods and source’s methodology for reasonableness and to ensure an understanding of inputs utilized in determining fair value. Sources utilized by the third party provider include but are not limited to pricing models that vary based by asset class and include available trade, bid, and other market information. This methodology includes but is not limited to broker quotes, proprietary models, descriptive terms and conditions databases, as well as extensive quality control programs. Monthly, the Company receives and compares prices provided by multiple securities dealers and pricing providers to validate the accuracy and reasonableness of prices received from the third party provider. On a monthly basis, the Investment Committee reviews mark-to-market changes in the securities portfolio for reasonableness.



The following table summarizes the fair values of debt securities available for sale and equity securities at March 31, 2019 and September 30, 2018, as they are measured at fair value on a recurring basis.

(Dollars in Thousands)	Fair Value At March 31, 2019			
	Total	Level 1	Level 2	Level 3
Debt securities AFS				
Small business administration securities	\$ 164,103	\$ —	\$ 164,103	\$ —
Obligations of states and political subdivisions	11,529	—	11,529	—
Non-bank qualified obligations of states and political subdivisions	621,642	—	621,642	—
Asset-backed securities	284,389	—	284,389	—
Mortgage-backed securities	413,493	—	413,493	—
<b>Total debt securities AFS</b>	<b>1,495,156</b>	<b>—</b>	<b>1,495,156</b>	<b>—</b>
Common equities and mutual funds (1)(2)	\$ 4,211	\$ 4,211	\$ —	\$ —

(1) Equity securities at fair value are included within other assets on the consolidated statement of financial condition at March 31, 2019 and September 30, 2018.

(2) ASU 2016-01 adopted on October 1, 2018, on a prospective basis, removed equity securities from AFS category at March 31, 2019.

(Dollars in Thousands)	Fair Value At September 30, 2018			
	Total	Level 1	Level 2	Level 3
Debt securities AFS				
Small business administration securities	\$ 44,337	\$ —	\$ 44,337	\$ —
Obligations of states and political subdivisions	16,910	—	16,910	—
Non-bank qualified obligations of states and political subdivisions	1,109,885	—	1,109,885	—
Asset-backed securities	313,028	—	313,028	—
Mortgage-backed securities	364,065	—	364,065	—
<b>Total debt securities AFS</b>	<b>1,848,225</b>	<b>—</b>	<b>1,848,225</b>	<b>—</b>
Common equities and mutual funds (1)	3,800	3,800	—	—
<b>Total securities</b>	<b>\$ 1,852,025</b>	<b>\$ 3,800</b>	<b>\$ 1,848,225</b>	<b>\$ —</b>

(1) Equity securities at fair value are included within other assets on the consolidated statement of financial condition at March 31, 2019 and September 30, 2018.

The Company did not transfer any AFS debt securities or equity securities between fair value hierarchy categories at March 31, 2019 or September 30, 2018.

**Loans and Leases.** The Company does not record loans and leases at fair value on a recurring basis. If a loan or lease is identified as individually impaired, management then measures impairment in accordance with ASC 310, *Receivables*. See Note 4 Loans and Leases, Net for further information.

The following table summarizes the assets of the Company that were measured at fair value in the consolidated statements of financial condition on a non-recurring basis as of March 31, 2019 and September 30, 2018.

(Dollars in Thousands)	Fair Value At March 31, 2019			
	Total	Level 1	Level 2	Level 3
Impaired Loans and Leases, net				
Asset Based Lending	\$ 1,218	\$ —	\$ —	\$ 1,218
Factoring	13	—	—	13
Lease Financing	23	—	—	23
Commercial finance	1,254	—	—	1,254
<b>Total National Lending</b>	<b>1,254</b>	<b>—</b>	<b>—</b>	<b>1,254</b>
<b>Total Impaired Loans and Leases</b>	<b>1,254</b>	<b>—</b>	<b>—</b>	<b>1,254</b>
Foreclosed Assets, net	29,548	—	—	29,548
<b>Total</b>	<b>\$ 30,802</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 30,802</b>

**Fair Value At September 30, 2018**

(Dollars in Thousands)	Total	Level 1	Level 2	Level 3
Impaired loans and leases, net				
Asset Based Lending	\$ 57	\$ —	\$ —	\$ 57
Factoring	1,899	—	—	1,899
Lease Financing	2,869	—	—	2,869
Commercial finance	4,825	—	—	4,825
Total National Lending	4,825	—	—	4,825
Total impaired loans and leases	4,825	—	—	4,825
Foreclosed assets, net	31,638	—	—	31,638
Total	\$ 36,463	\$ —	\$ —	\$ 36,463

**Quantitative Information About Level 3 Fair Value Measurements**

(Dollars in Thousands)	Fair Value at March 31, 2019	Fair Value at September 30, 2018	Valuation Technique	Unobservable Input	Range of Inputs
Impaired loans and leases, net	\$ 1,254	4,825	Market approach	Appraised values (1)	4.00 - 10.00%
Foreclosed Assets, net	\$ 29,548	31,638	Market approach	Appraised values (1)	4.00 - 10.00%

(1) The Company generally relies on external appraisers to develop this information. Management reduced the appraised value by estimating selling costs in a range of 4% to 10% .

The following table discloses the Company's estimated fair value amounts of its financial instruments as of the dates set forth below. It is management's belief that the fair values presented below are reasonable based on the valuation techniques and data available to the Company as of March 31, 2019 and September 30, 2018 , as more fully described below. The operations of the Company are managed from a going concern basis and not a liquidation basis. As a result, the ultimate value realized for the financial instruments presented could be substantially different when actually recognized over time through the normal course of operations. Additionally, a substantial portion of the Company's inherent value is the Bank's capitalization and franchise value. Neither of these components have been given consideration in the presentation of fair values below.

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The following presents the carrying amount and estimated fair value of the financial instruments held by the Company at March 31, 2019 and September 30, 2018 .

(Dollars in Thousands)	March 31, 2019				
	Carrying Amount	Estimated Fair Value	Level 1	Level 2	Level 3
<b>Financial assets</b>					
Cash and cash equivalents	\$ 156,461	\$ 156,461	\$ 156,461	\$ —	\$ —
Debt securities available for sale	1,495,156	1,495,156	—	1,495,156	—
Debt securities held to maturity	154,598	149,164	—	149,164	—
Equity securities (1)	4,211	4,211	4,211	—	—
Total securities	1,653,965	1,648,531	4,211	1,644,320	—
Loans held for sale	59,745	59,745	—	59,745	—
<b>Loans and leases:</b>					
Asset based lending	572,210	551,579	—	—	551,579
Factoring	287,955	283,337	—	—	283,337
Lease financing	321,414	320,411	—	—	320,411
Insurance premium finance	307,875	307,732	—	—	307,732
SBA/USDA	77,481	74,407	—	—	74,407
Other commercial finance	98,956	100,038	—	—	100,038
Commercial finance	1,665,891	1,637,504	—	—	1,637,504
Consumer credit products	139,617	138,748	—	—	138,748
Other consumer finance	170,824	166,925	—	—	166,925
Consumer finance	310,441	305,673	—	—	305,673
Tax services	84,824	60,722	—	—	60,722
Warehouse finance	186,697	186,764	—	—	186,764
Total National Lending	2,247,853	2,190,663	—	—	2,190,663
Commercial real estate and operating	869,917	861,524	—	—	861,524
Consumer one to four family real estate and other	257,079	254,642	—	—	254,642
Agricultural real estate and operating	60,167	58,454	—	—	58,454
Total Community Banking	1,187,163	1,174,620	—	—	1,174,620
Total loans and leases	3,435,016	3,365,283	—	—	3,365,283
Federal Home Loan Bank stock	7,436	7,436	—	7,436	—
Accrued interest receivable	20,281	20,281	20,281	—	—
<b>Financial liabilities</b>					
Noninterest-bearing demand deposits	3,034,428	3,034,428	3,034,428	—	—
Interest-bearing demand deposits, savings, and money markets	300,033	300,033	300,033	—	—
Certificates of deposits	154,401	153,951	—	153,951	—
Wholesale non-maturing deposits	207,795	207,795	207,795	—	—
Wholesale certificates of deposits	1,273,650	1,272,291	—	1,272,291	—
Total deposits	4,970,307	4,968,498	3,542,256	1,426,242	—
Securities sold under agreements to repurchase	2,804	2,804	—	2,804	—
Capital leases	1,996	1,996	—	1,996	—
Trust preferred securities	13,661	13,878	—	13,878	—
Subordinated debentures	73,566	75,188	—	75,188	—
Other borrowings	19,357	19,162	—	19,162	—
Accrued interest payable	9,239	9,239	9,239	—	—

(1) Equity securities at fair value are included within other assets on the consolidated statement of financial condition at March 31, 2019 and September 30, 2018.



(Dollars in Thousands)	September 30, 2018				
	Carrying Amount	Estimated Fair Value	Level 1	Level 2	Level 3
<b>Financial assets</b>					
Cash and cash equivalents	\$ 99,977	\$ 99,977	\$ 99,977	\$ —	\$ —
Securities available for sale	1,852,025	1,852,025	3,800	1,848,225	—
Securities held to maturity	172,154	160,974	—	160,974	—
Total securities	2,024,179	2,012,999	3,800	2,009,199	—
Loans held for sale	15,606	15,606	—	15,606	—
Loans and leases:					
Asset based lending	477,917	477,471	—	—	477,471
Factoring	284,221	283,424	—	—	283,424
Lease financing	265,315	264,679	—	—	264,679
Insurance premium finance	337,877	337,212	—	—	337,212
SBA/USDA	59,374	61,072	—	—	61,072
Other commercial finance	85,145	83,111	—	—	83,111
Commercial finance	1,509,849	1,506,969	—	—	1,506,969
Consumer credit products	80,605	80,633	—	—	80,633
Other consumer finance	189,756	197,320	—	—	197,320
Consumer finance	270,361	277,953	—	—	277,953
Tax services	1,073	1,073	—	—	1,073
Warehouse finance	65,000	64,978	—	—	64,978
Total National Lending	1,846,283	1,850,973	—	—	1,850,973
Commercial real estate and operating	790,890	773,203	—	—	773,203
Consumer one to four family real estate and other	247,318	244,730	—	—	244,730
Agricultural real estate and operating	60,498	58,849	—	—	58,849
Total Community Banking	1,098,706	1,076,782	—	—	1,076,782
Total loans and leases	2,944,989	2,927,755	—	—	2,927,755
Federal Home Loan Bank stock	23,400	23,400	—	23,400	—
Accrued interest receivable	22,016	22,016	22,016	—	—
<b>Financial liabilities</b>					
Noninterest-bearing demand deposits	2,405,274	2,405,274	2,405,274	—	—
Interest-bearing demand deposits, savings, and money markets	218,347	218,347	218,347	—	—
Certificates of deposits	276,180	273,800	—	273,800	—
Wholesale non-maturing deposits	94,384	94,384	94,384	—	—
Wholesale certificates of deposits	1,436,802	1,432,146	—	1,432,146	—
Total deposits	4,430,987	4,423,951	2,718,005	1,705,946	—
Federal funds purchased	422,000	422,000	422,000	—	—
Securities sold under agreements to repurchase	3,694	3,694	—	3,694	—
Capital leases	1,876	1,876	—	1,876	—
Trust preferred securities	13,661	13,866	—	13,866	—
Subordinated debentures	73,491	75,563	—	75,563	—
Accrued interest payable	7,794	7,794	7,794	—	—

The following sets forth the methods and assumptions used in determining the fair value estimates for the Company's financial instruments at March 31, 2019 and September 30, 2018 .

**CASH AND CASH EQUIVALENTS**

The carrying amount of cash and short-term investments is assumed to approximate the fair value.

**DEBT SECURITIES AVAILABLE FOR SALE AND EQUITY SECURITIES**

Debt securities available for sale and equity securities are recorded at fair value on a recurring basis. Fair values for these investment securities are based on obtaining quoted prices on nationally recognized securities exchanges, or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities.

**LOANS HELD FOR SALE**

The carrying amount of loans held for sale is assumed to approximate the fair value.

**LOANS AND LEASES, NET**

Upon adoption of ASU 2016-01, the fair value of loans and leases were estimated using an exit price methodology. The exit price estimation of fair value is based on the present value of expected cash flows, which are based on the contractual terms of the loans, adjusted for prepayments and a discount rate based on the relative risk of the cash flows. Other considerations include the loan type, remaining life of the loan and credit risk. In comparison, loan and lease fair values as of September 30, 2018 were estimated on an entrance price methodology, which discounts future cash flows using the then-current rates at which a similar loan would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair value of non-impaired loans and leases as of March 31, 2019 and September 30, 2018 are not comparable.

**FEDERAL HOME LOAN BANK ("FHLB") STOCK**

The fair value of FHLB stock is assumed to approximate book value since the Company is only able to redeem this stock at par value.

**ACCRUED INTEREST RECEIVABLE**

The carrying amount of accrued interest receivable is assumed to approximate the fair value.

**DEPOSITS**

The carrying values of noninterest-bearing checking deposits, interest-bearing checking deposits, savings, money markets, and wholesale non-maturing deposits are assumed to approximate fair value since deposits are immediately withdrawable without penalty. The fair value of time certificate deposits and wholesale certificate deposits are estimated using a discounted cash flows calculation that applies the FHLB Des Moines curve to aggregated expected maturities of time deposits. In accordance with Subtopic 825-10, *Financial Instruments* , no value has been assigned to the Company's long-term relationships with its deposit customers (core value of deposits intangible) since such intangible is not a financial instrument as defined under Subtopic 825-10.

**ADVANCES FROM FHLB**

The fair value of such advances was estimated by discounting the expected future cash flows using current interest rates for advances with similar terms and remaining maturities.

**FEDERAL FUNDS PURCHASED**

The carrying amount of federal funds purchased is assumed to approximate the fair value.

**SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE, SUBORDINATED DEBENTURES AND OTHER BORROWINGS**

The fair value of these instruments was estimated by discounting the expected future cash flows using derived interest rates approximating market over the contractual maturity of such borrowings.

**ACCRUED INTEREST PAYABLE**

The carrying amount of accrued interest payable is assumed to approximate the fair value.

## LIMITATIONS

Fair value estimates are made at a specific point in time and are based on relevant market information about the financial instrument. Additionally, fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business, customer relationships and the value of assets and liabilities that are not considered financial instruments. These estimates do not reflect any premium or discount that could result from offering the Company's entire holdings of a particular financial instrument for sale at one time. Furthermore, since no market exists for certain of the Company's financial instruments, fair value estimates may be based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with a high level of precision. Changes in assumptions as well as tax considerations could significantly affect the estimates. Accordingly, based on the limitations described above, the aggregate fair value estimates are not intended to represent the underlying value of the Company, on either a going concern or a liquidation basis.

## NOTE 14. SEGMENT REPORTING

An operating segment is generally defined as a component of a business for which discrete financial information is available and whose results are reviewed by the chief operating decision-maker. Operating segments are aggregated into reportable segments if certain criteria are met.

The Company reports its results of operations through the following three business segments: *Payments, Banking, and Corporate Services/Other*. The Meta Payment Systems and Tax Services divisions are reported in the *Payments* segment. The Community Banking, Commercial Finance and Consumer Finance divisions are reported in the *Banking* segment. Certain shared services, including the investment portfolio, wholesale deposits and borrowings, are included in the *Corporate Services/Other* segment.

The following tables present segment data for the Company for the three and six months ended March 31, 2019 and 2018, respectively.

	Payments	Banking	Corporate Services/Other	Total
<b>Three Months Ended March 31, 2019</b>				
Net interest income (expense)	\$ 13,607	\$ 56,271	\$ 1,472	\$ 71,350
Provision for loan and lease losses	22,474	10,844	—	33,318
Noninterest income	89,752	13,948	1,325	105,025
Noninterest expense	32,178	42,522	35,554	110,254
Income (loss) before income tax expense (benefit)	48,707	16,853	(32,757)	32,803
Total assets	245,872	3,884,673	1,919,497	6,050,042
Total goodwill	87,145	220,319	—	307,464
Total deposits	3,107,264	482,033	1,381,010	4,970,307

	Payments	Banking	Corporate Services/Other	Total
<b>Six Months Ended March 31, 2019</b>				
Net interest income (expense)	\$ 23,007	\$ 108,063	\$ 552	\$ 131,622
Provision for loan and lease losses	23,969	18,448	—	42,417
Noninterest income	112,578	28,217	1,981	142,776
Noninterest expense	53,539	76,365	54,645	184,549
Income (loss) before income tax expense (benefit)	58,077	41,467	(52,112)	47,432
Total assets	245,872	3,884,673	1,919,497	6,050,042
Total goodwill	87,145	220,319	—	307,464
Total deposits	3,107,264	482,033	1,381,010	4,970,307

	Payments	Banking	Corporate Services/Other	Total
<b>Three Months Ended March 31, 2018</b>				
Net interest income	\$ 4,933	\$ 16,120	\$ 6,352	\$ 27,405
Provision for loan losses	18,129	214	—	18,343
Noninterest income	95,673	1,241	505	97,419
Noninterest expense	44,841	6,984	16,672	68,497
Income (loss) before income tax expense (benefit)	37,636	10,163	(9,815)	37,984
Total assets	243,140	1,510,939	2,547,614	4,301,693
Total goodwill	87,145	11,578	—	98,723
Total deposits	2,882,441	244,149	213,907	3,340,497
	Payments	Banking	Corporate Services/Other	Total
<b>Six Months Ended March 31, 2018</b>				
Net interest income	\$ 9,602	\$ 31,717	\$ 12,282	\$ 53,601
Provision for loan losses	19,146	265	—	19,411
Noninterest income	123,774	2,726	187	126,687
Noninterest expense	71,796	13,552	27,191	112,539
Income (loss) before income tax expense (benefit)	42,434	20,626	(14,722)	48,338
Total assets	243,140	1,510,939	2,547,614	4,301,693
Total goodwill	87,145	11,578	—	98,723
Total deposits	2,882,441	244,149	213,907	3,340,497

#### NOTE 15. SUBSEQUENT EVENTS

Management has evaluated subsequent events that occurred after March 31, 2019. During this period, up to the filing date, management did not identify any material subsequent events that would require recognition or disclosure in our consolidated financial statements as of or for the quarter ended March 31, 2019.



**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**META FINANCIAL GROUP, INC®.  
AND SUBSIDIARIES**

**FORWARD LOOKING STATEMENTS**

Meta Financial Group, Inc.®, ("Meta" or "the Company" or "us") and its wholly-owned subsidiary, MetaBank® (the "Bank" or "MetaBank"), may from time to time make written or oral "forward-looking statements," including statements contained in this Quarterly Report on Form 10-Q, in the Company's other filings with the Securities and Exchange Commission ("SEC"), in its reports to stockholders, and in other communications by the Company and the Bank, which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

You can identify forward-looking statements by words such as "may," "hope," "will," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential," "continue," "could," "future," or the negative of those terms, or other words of similar meaning or similar expressions. You should carefully read statements that contain these words because they discuss our future expectations or state other "forward-looking" information. These forward-looking statements are based on information currently available to us and assumptions about future events, and include statements with respect to the Company's beliefs, expectations, estimates, and intentions, which are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond the Company's control. Such risks, uncertainties and other factors may cause our actual growth, results of operations, financial condition, cash flows, performance and business prospects and opportunities to differ materially from those expressed in, or implied by, these forward-looking statements. Such statements address, among others, the following subjects: future operating results; customer retention; loan and other product demand; important components of the Company's statements of financial condition and operations; growth and expansion; new products and services, such as those offered by MetaBank or the Company's Payments divisions (which include Meta Payment Systems, Refund Advantage, EPS Financial and Specialty Consumer Services); credit quality and adequacy of reserves; technology; and the Company's employees. The following factors, among others, could cause the Company's financial performance and results of operations to differ materially from the expectations, estimates, and intentions expressed in such forward-looking statements: maintaining our executive management team; the expected growth opportunities, beneficial synergies and/or operating efficiencies from the Crestmark acquisition may not be fully realized or may take longer to realize than expected; unanticipated or unknown losses and liabilities may be incurred by the Company following the Crestmark acquisition; the costs, risks and effects on the Company of the ongoing federal investigation and bankruptcy proceedings involving DC Solar Solutions, Inc., DC Solar Distribution, Inc., and their affiliates, including the potential financial impact of those matters on the net book value of Company assets leased to DC Solar Distribution and the Company's ability to recognize certain investment tax credits associated with such assets, and the results of the Company's review of its due diligence processes with respect to the Company's alternative energy assets; factors relating to the Company's recently announced share repurchase program; actual changes in interest rates and the Fed Funds rate; additional changes in tax laws; the strength of the United States' economy, in general, and the strength of the local economies in which the Company conducts operations; risks relating to the recent U.S. government shutdown and any potential future government shutdown, including any adverse impact on our ability to originate or sell SBA/USDA loans and any delay by the Internal Revenue Service in processing taxpayer refunds, thereby increasing the cost to us of our refund advance loans; the effects of, and changes in, trade, monetary, and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (the "Federal Reserve"), as well as efforts of the United States Congress and the United States Treasury in conjunction with bank regulatory agencies to stimulate the economy and protect the financial system; inflation, market, and monetary fluctuations; the timely and efficient development of, and acceptance of, new products and services offered by the Company or its strategic partners, as well as risks (including reputational and litigation) attendant thereto, and the perceived overall value of these products and services by users; the risks of dealing with or utilizing third parties, including, in connection with the Company's refund advance business, the risk of reduced volume of refund advance loans as a result of reduced customer demand for or acceptance of usage of Meta's strategic partners' refund advance products; any actions which may be initiated by our regulators in the future; the impact of changes in financial services laws and regulations, including, but not limited to, laws and regulations relating to the tax refund industry and the insurance premium finance industry; our relationship with our primary regulators, the Office of the Comptroller of the Currency and the Federal Reserve, as well as the Federal Deposit Insurance Corporation, which insures MetaBank's deposit accounts up to applicable limits; technological changes, including, but not limited to, the protection of electronic files or databases; acquisitions; litigation risk, in general, including, but not limited to, those risks involving MetaBank's divisions; the growth of the Company's business, as well as expenses related thereto; continued maintenance by MetaBank of its status as a well-capitalized institution, particularly in light of our growing deposit base, a portion of which has been characterized as "brokered;" changes in consumer spending and saving habits; and the success of the Company at maintaining its high quality asset level and managing and collecting assets of borrowers in default should problem assets increase.

The foregoing list of factors is not exclusive. We caution you not to place undue reliance on these forward-looking statements. The forward-looking statements included in this Quarterly Report speak only as of the date hereof. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Additional discussions of factors affecting the Company's business and prospects are included under the caption "Risk Factors" and in other sections of the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2018 and in other filings made with the SEC. The Company expressly disclaims any intent or obligation to update any forward-looking statements, whether written or oral, that may be made from time to time by or on behalf of the Company or its subsidiaries, whether as a result of new information, changed circumstances or future events or for any other reason.

## GENERAL

The Company, a registered unitary savings and loan holding company, is a Delaware corporation, the principal assets of which are all the issued and outstanding shares of the Bank, a federal savings bank. Unless the context otherwise requires, references herein to the Company include Meta and the Bank, and all direct or indirect subsidiaries of Meta on a consolidated basis.

The Company's common stock trades on the NASDAQ Global Select Market under the symbol "CASH."

The following discussion focuses on the consolidated financial condition of the Company at March 31, 2019, compared to September 30, 2018, and the consolidated results of operations for the three and six months ended March 31, 2019 and 2018. This discussion should be read in conjunction with the Company's consolidated financial statements, and notes thereto, for the year ended September 30, 2018 and the related management's discussion and analysis of financial condition and results of operations contained in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2018.

## EXECUTIVE SUMMARY

In January 2019, the Company announced three key elements to its near-term plan that management expects will enhance long-term value for shareholders. The three key initiatives within the plan are as follows:

- 1) Increase the percentage of balance sheet funding from core deposits.
- 2) Optimize the earning asset mix of the balance sheet.
- 3) Improve operating efficiencies.

The Company recorded net income of \$32.1 million, or \$0.81 per diluted share, for the quarter ended March 31, 2019, comparing favorably to net income of \$31.4 million, or \$1.08 per diluted share, that was recorded for the fiscal 2018 second quarter. Total revenue for the fiscal 2019 second quarter was \$176.4 million, compared to \$124.8 million for the same quarter in fiscal 2018, an increase of 41%. The improvement in revenue and net income was driven primarily by the Company's improved earning asset mix in connection with the acquisition of Crestmark in the fourth quarter of fiscal 2018.

During the second quarter of fiscal 2019, the peak period for the Company's tax services division, the Company recorded total tax services product revenue, inclusive of interest income from the launch of a new interest-bearing refund advance product, of \$72.8 million, an increase of 6% compared to the second quarter of fiscal 2018. The Company recorded \$22.5 million in loan loss provision expense related to \$1.49 billion in tax services loans originated during the fiscal second quarter of 2019. Tax services product income, net of losses and direct product expenses, increased 5% when comparing the fiscal 2019 second quarter to the same period of the prior fiscal year.

The continued growth in loans and leases during the second quarter of fiscal 2019, along with the continued optimization of the earning asset mix of the balance sheet, led to net interest income of \$71.4 million and net interest margin of 5.06% and net interest margin, tax-equivalent ("NIM, TE") of 5.18%. The Company's average gross loans and leases increased by \$1.9 billion, or 100%, while average noninterest-bearing deposits increased by \$296.8 million, or 11%, when compared to the same period in fiscal 2018. Management anticipates that NIM, TE will continue to increase as the loan and lease portfolio continues to grow along with the Company's noninterest-bearing checking deposits.

Noninterest income for the quarter ended March 31, 2019 increased to \$105.0 million. Contributing to the increase were increases in rental income, deposit fees, other income, and gain on sale of loans and leases. For the quarter ended March 31, 2019, noninterest expense was \$110.3 million. The increase in noninterest expense over the prior year fiscal second quarter was primarily due to the addition of the Crestmark Division as a result of the Crestmark acquisition, which was not present in the comparable quarter in the prior fiscal year. Within compensation and benefits expense, the Company also recorded during the quarter ended March 31, 2019 the previously disclosed \$6.1 million of pre-tax executive transition agreement costs.

During the second quarter of fiscal 2019, the Company became aware that DC Solar Solutions, Inc., DC Solar Distribution, Inc. and their affiliates filed for bankruptcy and the entities, including their principals, are subjects of ongoing federal investigations involving allegations of fraudulent misconduct. Due to the facts and circumstances surrounding these DC Solar matters, the Company recognized a \$6.6 million after-tax net non-cash charge to earnings and recorded a \$2.0 million increase to goodwill. See Note 3 to the Condensed Consolidated Financial Statements included in this quarterly report for further discussion.

Also, during the second quarter of fiscal 2019, the Company announced that its Board of Directors authorized a share repurchase program to repurchase up to 2,000,000 shares of the Company's outstanding common stock. The program will be effective May 1, 2019 through September 30, 2021.

## FINANCIAL CONDITION

At March 31, 2019, the Company's total assets increased by \$215.0 million, or 4%, to \$6.05 billion compared to \$5.84 billion at September 30, 2018, primarily due to an increase in loans and leases, while partially being offset by a decrease in the investment portfolio.

Total cash and cash equivalents was \$156.5 million at March 31, 2019, an increase of \$56.5 million, or 56%, from \$100.0 million at September 30, 2018. The increase was primarily the result of the Company's increased balances related to tax season activity. The Company maintains its cash investments primarily in interest-bearing overnight deposits with the FHLB of Des Moines and the Federal Reserve Bank.

The total investment portfolio decreased \$370.2 million, or 18%, to \$1.65 billion at March 31, 2019, compared to \$2.02 billion at September 30, 2018, as maturities, sales, and principal pay downs exceeded purchases. The Company's portfolio of securities customarily consists primarily of MBS, which have expected lives much shorter than the stated final maturity, non-bank qualified obligations of states and political subdivisions ("NBQ"), which mature in approximately 15 years or less, and other tax exempt municipal mortgage related pass through securities which have average lives much shorter than their stated final maturities. All MBS held by the Company at March 31, 2019 were issued by a U.S. Government agency or instrumentality. Of the total MBS, \$413.5 million, at fair value, were classified as available for sale, and \$7.6 million, at cost, were classified as held to maturity. Of the total investment securities, \$1.08 billion, at fair value, were classified as available for sale and \$147.0 million, at cost, were classified as held to maturity. During the six month period ended March 31, 2019, the Company purchased \$222.4 million of investment securities available for sale and no investment securities held to maturity or MBS securities.

The Company's portfolio of gross loans and leases increased by \$490.0 million, or 17%, to \$3.44 billion at March 31, 2019, from \$2.94 billion at September 30, 2018.

National lending loans and leases increased \$401.6 million, or 22% to \$2.25 billion at March 31, 2019 compared to September 30, 2018. Within the national lending portfolios, commercial finance loans and leases increased \$156.0 million, warehouse finance portfolio increased \$121.7 million, tax services loans increased \$83.8 million, and the consumer finance portfolio increased \$40.1 million at March 31, 2019 compared to September 30, 2018. Community banking loans grew \$88.5 million, or 8%, at March 31, 2019 compared to September 30, 2018, primarily due to growth in commercial real estate loans.

As of March 31, 2019, the remaining balance of acquired loans and leases from the Crestmark acquisition was \$591.1 million and the remaining balances of the credit and interest rate mark discounts related to the acquired loans and leases held for investment were \$8.7 million and \$4.5 million, respectively, while the remaining balance of the interest rate mark premium related to the acquired loans held for sale was \$0.8 million. On August 1, 2018, the Company acquired loans and leases from the Crestmark acquisition totaling \$1.06 billion and recorded related credit and interest rate mark discounts of \$11.4 million and \$5.5 million, respectively.

Through the Bank, the Company owns stock in the FHLB due to the Bank's membership and participation in this banking system. The FHLB requires a level of stock investment based on a pre-determined formula. The Company's investment in such stock decreased \$16.0 million, or 68%, to \$7.4 million at March 31, 2019, from \$23.4 million at September 30, 2018. The decrease in FHLB stock directly correlates with lower short-term borrowings balances at March 31, 2019 compared to September 30, 2018.

Total end-of-period deposits increased \$539.3 million , or 12% , at March 31, 2019 to \$4.97 billion from \$4.43 billion at September 30, 2018 , primarily related to increases of \$629.2 million in noninterest-bearing deposits and \$71.9 million in interest-bearing checking deposits. The increase in total deposits was partially offset by decreases of \$121.8 million in certificates of deposit and \$49.7 million in wholesale deposits.

The average balance of total deposits and interest-bearing liabilities was \$5.49 billion for the six month period ended March 31, 2019 , compared to \$3.89 billion for the same period of the prior fiscal year. The average balance of noninterest-bearing deposits for the six month period ended March 31, 2019 increased by \$228.1 million , or 9% , to \$2.72 billion compared to the same period in the prior year.

The Company's total borrowings decreased \$403.3 million , or 78% , from \$514.7 million at September 30, 2018 to \$111.4 million at March 31, 2019 , primarily due to a decrease in short-term borrowings. The Company's short-term borrowings fluctuate on a daily basis due to the nature of a portion of its noninterest-bearing deposit base, primarily related to payroll processing timing with a higher volume of short-term borrowings on Monday and Tuesday, which are typically paid down throughout the week. This predictable fluctuation may be augmented near a month-end by a prefunding of certain programs. The Company also has an available no fee line of credit with JP Morgan of \$25.0 million with no funds advanced at March 31, 2019 .

At March 31, 2019 , the Company's stockholders' equity totaled \$823.7 million , an increase of \$76.0 million , from \$747.7 million at September 30, 2018 . The increase was attributable to net earnings, an increase in additional paid-in capital and lower losses in accumulated other comprehensive income, partially offset by a higher outstanding balance in treasury stock. At March 31, 2019 , the Bank continued to exceed all regulatory requirements for classification as a well-capitalized institution. See "Liquidity and Capital Resources" for further information.

#### **Non-performing Assets and Allowance for Loan and Lease Losses**

Generally, when a loan or lease becomes delinquent 90 days or more or when the collection of principal or interest becomes doubtful, the Company will place the loan or lease on a non-accrual status and, as a result, previously accrued interest income on the loan or lease is reversed against current income. The loan or lease will generally remain on a non-accrual status until six months of good payment history has been established or management believes the financial status of the borrower has been significantly restored. Certain relationships in the table below are over 90 days past due and still accruing. The Company considers these relationships as being in the process of collection. Insurance premium finance loans, consumer finance and tax services loans are generally not placed on non-accrual status, but are instead written off when the collection of principal and interest become doubtful.

Loans and leases, or portions thereof, are charged off when collection of principal becomes doubtful. Generally, this is associated with a delay or shortfall in payments of greater than 210 days for insurance premium finance, 180 days for tax and other specialty lending loans, 120 days for consumer credit products and 90 days for other loans. Action is taken to charge off ERO loans if such loans have not been collected by the end of June and taxpayer advance loans if such loans have not been collected by the end of the calendar year. Non-accrual loans and troubled debt restructurings are generally considered impaired.

The Company believes that the level of allowance for loan and lease losses at March 31, 2019 was appropriate and reflected probable losses related to these loans and leases; however, there can be no assurance that all loans and leases will be fully collectible or that the present level of the allowance will be adequate in the future. See "Allowance for Loan and Lease Losses" below.

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The table below sets forth the amounts and categories of non-performing assets in the Company's portfolio as of the dates set forth below. Foreclosed assets include assets acquired in settlement of loans.

	Non-Performing Assets As Of	
	March 31, 2019	September 30, 2018
(Dollars in Thousands)		
<u>Non-performing loans and leases</u>		
<b>Non-accruing loans and leases:</b>		
Asset based lending	\$ 266	\$ —
Factoring	716	—
Lease financing	1,802	2,864
Commercial finance	2,784	2,864
<b>Total National Lending</b>	<b>2,784</b>	<b>2,864</b>
Consumer one-to-four family real estate and other	76	—
<b>Total Community Banking</b>	<b>76</b>	<b>—</b>
<b>Total</b>	<b>2,860</b>	<b>2,864</b>
<b>Accruing loans and leases delinquent 90 days or more:</b>		
Asset based lending	—	94
Lease financing	645	726
Insurance premium finance	1,640	2,981
Commercial finance	2,285	3,801
Consumer credit products	420	147
Other consumer finance	1,853	2,237
Consumer finance	2,273	2,384
Tax services	—	1,073
<b>Total National Lending</b>	<b>4,558</b>	<b>7,258</b>
Consumer one-to-four family real estate and other	—	79
Agricultural real estate and operating	2,200	—
<b>Total Community Banking</b>	<b>2,200</b>	<b>79</b>
<b>Total</b>	<b>6,758</b>	<b>7,337</b>
<b>Total non-performing loans and leases</b>	<b>9,618</b>	<b>10,201</b>
<u>Other assets</u>		
Non-performing operating leases	1,685	—
<b>Foreclosed and repossessed assets:</b>		
Commercial finance	1,426	1,626
Consumer one-to-four family real estate and other	—	90
Agricultural real estate and operating	28,122	29,922
<b>Total</b>	<b>29,548</b>	<b>31,638</b>
<b>Total other assets</b>	<b>31,233</b>	<b>31,638</b>
<b>Total non-performing assets</b>	<b>\$ 40,851</b>	<b>\$ 41,839</b>
<b>Total as a percentage of total assets</b>	<b>0.68%</b>	<b>0.72%</b>

At March 31, 2019 , non-performing loans and leases totaled \$9.6 million , representing 0.28% of total loans and leases, compared to \$10.2 million , or 0.35% of total loans and leases at September 30, 2018 .



**Classified Assets** . Federal regulations provide for the classification of loans, leases, and other assets such as debt and equity securities considered by our primary regulator, the OCC, to be of lesser quality as “substandard,” “doubtful” or “loss,” with each such classification dependent on the facts and circumstances surrounding the assets in question. An asset is considered “substandard” if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. “Substandard” assets include those characterized by the “distinct possibility” that the Bank will sustain “some loss” if the deficiencies are not corrected. Assets classified as “doubtful” have all of the weaknesses inherent in those classified “substandard,” with the added characteristic that the weaknesses present make “collection or liquidation in full,” on the basis of currently existing facts, conditions and values, “highly questionable and improbable.” Assets classified as “loss” are those considered “uncollectible” and of such minimal value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

General allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When assets are classified as “loss,” the Bank is required either to establish a specific allowance for losses equal to 100% of that portion of the asset so classified or to charge off such amount. The Bank’s determinations as to the classification of its assets and the amount of its valuation allowances are subject to review by its regulatory authorities, which may order the establishment of additional general or specific loss allowances.

On the basis of management’s review of its loans, leases, and other assets, at March 31, 2019 , the Company had classified \$23.6 million of its assets as substandard and did not classify any assets as doubtful or loss. At September 30, 2018 , the Company classified \$24.6 million of its assets as substandard and did not classify any assets as doubtful or loss.

**Allowance for Loan and Lease Losses** . The allowance for loan and lease losses is established through a provision for loan and lease losses based on management’s evaluation of the risk inherent in its loan and lease portfolio and changes in the nature and volume of its loan and lease activity, including those loans and leases that are being specifically monitored by management. Such evaluation, which includes a review of loans and leases for which full collectability may not be reasonably assured, includes consideration of, among other matters, the estimated fair value of the underlying collateral, economic conditions, historical loan and lease loss experience and other factors that warrant recognition in providing for an appropriate loan and lease loss allowance.

Management closely monitors economic developments both regionally and nationwide, and considers these factors when assessing the appropriateness of its allowance for loan and lease losses. The current economic environment continues to show signs of stability and improvement in the Bank’s markets. The Bank’s average loss rates over the past three years were low relative to industry averages for such years, offset, in the case of fiscal 2016, with a higher agricultural loss rate driven by the charge-off of one relationship. The Bank does not believe it is likely these low loss conditions will continue indefinitely. Each loan and lease segment is evaluated using both historical loss factors as well as other qualitative factors, in order to determine the amount of risk the Company believes exists within that segment.

Management believes that, based on a detailed review of the loan and lease portfolio, historic loan and lease losses, current economic conditions, the size of the loan and lease portfolio and other factors, the level of the allowance for loan and lease losses at March 31, 2019 reflected an appropriate allowance against probable losses from the lending portfolio. Although the Company maintains its allowance for loan and lease losses at a level it considers to be appropriate, investors and others are cautioned that there can be no assurance that future losses will not exceed estimated amounts, or that additional provisions for loan and lease losses will not be required in future periods. In addition, the Company’s determination of the allowance for loan and lease losses is subject to review by the OCC, which can require the establishment of additional general or specific allowances.

At March 31, 2019 , the Company had established an allowance for loan and lease losses totaling \$48.7 million , compared to \$13.0 million at September 30, 2018 . The increase in the Company’s allowance for loan and lease losses was driven primarily by increases in the allowance of \$24.1 million in tax services loans, \$7.8 million in the commercial finance portfolio, and \$2.8 million in consumer finance loans. The change in the tax services portfolio was driven by additional provision expense related to loan originations by the Company’s tax services division. Growth in the commercial finance portfolio was largely attributable to the Crestmark division while the increase in consumer finance is related to the Company now taking on all of the risk of the student loan portfolio.



The Company affirms its previously stated estimates that, within its consumer credit products portfolio, net cumulative program loan losses would need to be between 15% to 20% for the current prime program and between 25% to 30% for the current non-prime program in order for the 1% allowance for loan losses for its current consumer loan programs not to be adequate. Expected cumulative net loss rates continue to be estimated to be under 8% for the prime program and under 10% for the non-prime program. Program loss rates are dependent on curvature of the loss curve. A quicker, or steeper curve, may impact these rates. Current curvature is based on historical or like-program statistics. In constructing its contracts with its current partners, the Company instituted the ability to suspend or terminate any new originations if net cumulative loss rates exceed certain levels. These suspension or termination loss rates are set well below the estimated net cumulative loss rate levels which would lead to the inadequacy of the 1% allowance for loan losses of the Company's consumer credit products portfolio.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Company's financial statements are prepared in accordance with GAAP. The financial information contained within these financial statements is, to a significant extent, based on approximate measures of the financial effects of transactions and events that have already occurred. Management has identified its critical accounting policies, which are those policies that, in management's view, are most important in the portrayal of our financial condition and results of operations, and include those for the allowance for loan and lease losses, goodwill and identifiable intangible assets. These policies involve complex and subjective decisions and assessments. Some of these estimates may be uncertain at the time they are made, could change from period to period, and could have a material impact on the financial statements. A discussion of the Company's critical accounting policies and estimates can be found in the Company's Annual Report on Form 10-K for the year ended September 30, 2018. There were no significant changes to these critical accounting policies and estimates during the first six months of fiscal year 2019.

## RESULTS OF OPERATIONS

**General.** The Company recorded net income of \$32.1 million, or \$0.81 per diluted share, for the three months ended March 31, 2019, compared to net income of \$31.4 million, or \$1.08 per diluted share, for the three months ended March 31, 2018. Total revenue for the fiscal 2019 second quarter was \$176.4 million, compared to \$124.8 million for the same quarter in fiscal 2018, an increase of \$51.5 million, or 41%. The increase in net income and revenue was primarily due to the improvement in net interest income, attributable to the acquisition of Crestmark in the fourth quarter of fiscal 2018, along with an enhanced interest earnings asset mix.

The Company recorded net income of \$47.5 million, or \$1.20 per diluted share, for the six months ended March 31, 2019, compared to \$36.1 million, or \$1.24 per diluted share, for the same period in fiscal year 2018. Total revenue for the six months ended March 31, 2019 was \$274.4 million, compared to \$180.3 million for the same period of the prior year, an increase of \$94.1 million, or 52%.

**Net Interest Income.** Net interest income for the fiscal 2019 second quarter increased by \$43.9 million, or 160%, to \$71.4 million from \$27.4 million for the same quarter in 2018, primarily due to growth in loan and lease balances, expansion in net interest margin, and an increase in tax services interest income of \$7.4 million, due in large part to the launch of a new interest-bearing refund advance product. The quarterly average outstanding balance of loans and leases as a percentage of interest-earning assets for the quarter ended March 31, 2019 increased to 65%, from 44% for the quarter ended March 31, 2018, while the quarterly average balance of total investments as a percentage of interest-earning assets decreased to 30% from 53% over that same period.

For the six months ended March 31, 2019, net interest income was \$131.6 million compared to \$53.6 million for the same period in the prior year. This increase was primarily due to an enhanced interest-earning asset mix related to the acquired loans and leases in the Crestmark division, along with continued growth in the National Lending and Community Banking loan and lease portfolios.

Net interest margin ("NIM") was 5.06% in the fiscal 2019 second quarter, an increase of 245 basis points from 2.61% in the fiscal 2018 second quarter. NIM,TE was 5.18% in the fiscal 2019 second quarter, an increase of 229 basis points from 2.89% in the fiscal 2018 second quarter. The increases in NIM and NIM, TE in the fiscal 2019 second quarter, compared to the same period of the prior year, were primarily attributable to higher net loan and lease yields attained through the Crestmark division.



For the six months ended March 31, 2019 , NIM was 4.84% , increasing 216 basis points from 2.68% during the comparable prior year period. NIM, TE for the six months ended March 31, 2019 was 4.98% , an increase of 201 basis points for the same period of the prior year.

The overall reported tax equivalent yield ("TEY") on average earning assets increased by 292 basis points to 6.38% when comparing the fiscal 2019 second quarter to the same period of the prior fiscal year. The improvement was driven primarily by the Company's improved earning asset mix, which reflects increased balances in the national lending portfolio and the launch of a new interest-bearing refund advance product. The fiscal 2019 second quarter TEY on the securities portfolio increased by 18 basis points to 3.36% compared to the same period of the prior year TEY of 3.18% .

The Company's average interest-earning assets for the fiscal 2019 second quarter increased by \$1.47 billion , or 35% , to \$5.72 billion , from the comparable quarter in 2018. The increase was primarily attributable to growth in the Company's loan and lease portfolio of \$1.86 billion , of which \$1.67 billion was related to an increase in national lending loans and leases and \$190.2 million was related to community banking loans. This increase was partially offset by a decrease in total investment securities of \$534.0 million , which decreased as the Company continued to utilize sales of securities and cash flow from its amortizing securities portfolio to fund loan growth.

The Company's average balance of total deposits and interest-bearing liabilities was \$5.86 billion for the three-month period ended March 31, 2019 , compared to \$4.17 billion for the same period in the prior year, representing an increase of 41% . This increase was primarily due to increases in average wholesale deposits of \$1.60 billion , average noninterest-bearing deposits of \$296.8 million , average interest-bearing checking of \$47.8 million , and average time deposits of \$29.5 million , partially offset by a decrease in average balance of total borrowings of \$286.4 million .

Overall, the Company's cost of funds for all deposits and borrowings averaged 1.17% during the fiscal 2019 second quarter, compared to 0.58% for the 2018 second fiscal quarter. This increase was primarily due to a rise in short-term interest rates affecting overnight borrowing rates, other wholesale funding, and the interest-bearing time deposits acquired by the Company in connection with the Crestmark acquisition in the fourth quarter of fiscal 2018. The Company's overall cost of deposits was 1.06% in the 2019 fiscal second quarter, compared to 0.33% in the same quarter of 2018.

The following tables present, for the periods indicated, the Company's total dollar amount of interest income from average interest-earning assets and the resulting yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates. Tax-equivalent adjustments have been made in yield on interest-bearing assets and net interest margin. Non-accruing loans and leases have been included in the table as loans carrying a zero yield.

Three Months Ended March 31,		2019			2018		
(Dollars in Thousands)		Average Outstanding Balance	Interest Earned / Paid	Yield / Rate <sup>(1)</sup>	Average Outstanding Balance	Interest Earned / Paid	Yield / Rate <sup>(2)</sup>
<b>Interest-earning assets:</b>							
Cash & fed funds sold	\$	281,069	\$ 1,914	2.76%	\$ 132,355	\$ 722	2.21%
Mortgage-backed securities		374,096	2,861	3.10%	642,164	4,047	2.56%
Tax exempt investment securities		926,156	6,138	3.40%	1,431,974	9,001	3.38%
Asset-backed securities		285,783	2,677	3.80%	112,301	1,220	4.41%
Other investment securities		142,452	1,034	2.95%	76,081	537	2.86%
Total investments		1,728,487	12,710	3.36%	2,262,520	14,805	3.18%
Total commercial finance		1,649,973	41,954	10.31%	249,320	3,009	4.90%
Total consumer finance		327,441	7,289	9.03%	197,134	3,218	6.62%
Total tax services		369,331	8,204	9.01%	416,625	833	0.81%
Total warehouse finance		181,781	2,789	6.22%	—	—	—%
National Lending loans and leases		2,528,526	60,236	9.66%	863,079	7,060	3.32%
Community Banking loans		1,181,294	13,434	4.61%	991,089	10,784	4.41%
Total loans and leases		3,709,820	73,670	8.05%	1,854,168	17,844	3.90%
Total interest-earning assets		5,719,376	\$ 88,294	6.38%	4,249,043	\$ 33,371	3.46%
Noninterest-earning assets		1,068,318			453,759		
Total assets	\$	6,787,694			\$ 4,702,802		
<b>Interest-bearing liabilities:</b>							
Interest-bearing checking	\$	148,640	\$ 78	0.21%	\$ 100,804	\$ 51	0.20%
Savings		56,048	9	0.07%	59,634	9	0.06%
Money markets		57,932	92	0.64%	48,812	27	0.22%
Time deposits		148,384	715	1.95%	118,933	344	1.17%
Wholesale deposits		2,283,049	13,846	2.46%	685,025	2,526	1.50%
Total interest-bearing deposits		2,694,053	14,740	2.22%	1,013,208	2,957	1.18%
Overnight fed funds purchased		103,600	637	2.49%	407,789	1,679	1.67%
FHLB advances		—	—	—%	2,333	9	1.56%
Subordinated debentures		73,542	1,162	6.41%	73,395	1,114	6.15%
Other borrowings		39,610	405	4.14%	19,602	207	4.29%
Total borrowings		216,752	2,204	4.12%	503,119	3,009	2.43%
Total interest-bearing liabilities		2,910,805	16,944	2.36%	1,516,327	5,966	1.60%
Noninterest-bearing deposits		2,953,275	—	—%	2,656,516	—	—%
Total deposits and interest-bearing liabilities		5,864,080	\$ 16,944	1.17%	4,172,843	\$ 5,966	0.58%
Other noninterest-bearing liabilities		129,525			86,675		
Total liabilities		5,993,605			4,259,518		
Shareholders' equity		794,089			443,284		
Total liabilities and shareholders' equity	\$	6,787,694			\$ 4,702,802		
Net interest income and net interest rate spread including noninterest-bearing deposits			\$ 71,350	5.21%		\$ 27,405	2.88%
Net interest margin				5.06%			2.61%
Tax-equivalent effect				0.12%			0.28%
Net interest margin, tax-equivalent <sup>(3)</sup>				5.18%			2.89%

(1) Tax rate used to arrive at the TEY for the three months ended March 31, 2019 was 21%.

(2) Tax rate used to arrive at the TEY for the three months ended March 31, 2018 was 24.53%.

(3) Net interest margin expressed on a fully-taxable-equivalent basis ("Net interest margin, tax-equivalent") is a non-GAAP financial measure. The tax-equivalent adjustment to net interest income recognizes the estimated income tax savings when comparing taxable and tax-exempt assets and adjusting for federal and state exemption of interest income. We believe that it is a standard practice in the banking industry to present net interest margin expressed on a fully-taxable-equivalent basis, and accordingly believe the presentation of this non-GAAP financial measure may be useful for peer comparison purposes.



Six Months Ended March 31, 2019				2018			
(Dollars in Thousands)							
	Average Outstanding Balance	Interest Earned / Paid	Yield / Rate <sup>(1)</sup>	Average Outstanding Balance	Interest Earned / Paid	Yield / Rate <sup>(2)</sup>	
<b>Interest-earning assets:</b>							
Cash & fed funds sold	\$ 161,931	\$ 2,468	3.06%	\$ 116,163	\$ 1,329	2.29%	
Mortgage-backed securities	377,730	5,559	2.95%	657,959	7,805	2.38%	
Tax exempt investment securities	1,083,386	13,941	3.27%	1,420,134	17,699	3.31%	
Asset-backed securities	292,184	5,389	3.70%	102,864	1,985	3.87%	
Other investment securities	126,492	1,745	2.77%	77,100	1,123	2.92%	
Total investments	1,879,792	26,634	3.24%	2,258,057	28,612	3.05%	
Total commercial finance	1,605,531	81,235	10.15%	249,627	5,877	4.72%	
Total consumer finance	309,233	13,519	8.77%	196,203	6,327	6.47%	
Total tax services	188,201	8,206	8.74%	216,694	833	0.77%	
Total warehouse finance	140,349	4,421	6.32%	—	—	—%	
National Lending loans and leases	2,243,314	107,381	9.60%	662,524	13,037	3.95%	
Community Banking loans	1,168,545	26,787	4.60%	965,345	21,250	4.41%	
Total loans and leases	3,411,859	134,168	7.89%	1,627,869	34,287	4.22%	
Total interest-earning assets	5,453,582	\$ 163,270	6.14%	4,002,089	\$ 64,228	3.51%	
Noninterest-earning assets	926,604			407,600			
Total assets	\$ 6,380,186			\$ 4,409,689			
<b>Interest-bearing liabilities:</b>							
Interest-bearing checking	\$ 125,508	\$ 135	0.22%	\$ 85,965	\$ 101	0.23%	
Savings	54,841	19	0.07%	56,323	17	0.06%	
Money markets	56,090	156	0.56%	48,351	54	0.22%	
Time deposits	177,028	1,597	1.81%	123,767	710	1.15%	
Wholesale deposits	1,987,559	23,429	2.36%	583,346	3,960	1.36%	
Total interest-bearing deposits	2,401,026	25,336	2.12%	897,752	4,842	1.08%	
Overnight fed funds purchased	250,049	3,117	2.50%	271,994	2,203	1.62%	
FHLB advances	—	—	—%	137,088	946	1.38%	
Subordinated debentures	73,523	2,323	6.34%	73,377	2,227	6.09%	
Other borrowings	45,209	872	3.87%	21,310	409	3.85%	
Total borrowings	368,781	6,312	3.43%	503,769	5,785	2.30%	
Total interest-bearing liabilities	2,769,806	31,648	2.29%	1,401,521	10,627	1.52%	
Noninterest-bearing deposits	2,718,661	—	—%	2,490,534	—	—%	
Total deposits and interest-bearing liabilities	5,488,467	\$ 31,648	1.16%	3,892,055	\$ 10,627	0.55%	
Other noninterest-bearing liabilities	118,783			78,952			
Total liabilities	5,607,250			3,971,007			
Shareholders' equity	772,936			438,682			
Total liabilities and shareholders' equity	\$ 6,380,186			\$ 4,409,689			
Net interest income and net interest rate spread including noninterest-bearing deposits		\$ 131,622	4.98%		\$ 53,601	2.96%	
Net interest margin			4.84%			2.68%	
Tax-equivalent effect			0.14%			0.29%	
Net interest margin, tax-equivalent <sup>(3)</sup>			4.98%			2.97%	

(1) Tax rate used to arrive at the TEY for the six months ended March 31, 2019 was 21%.

(2) Tax rate used to arrive at the TEY for the six months ended March 31, 2018 was 24.53%.

(3) Net interest margin expressed on a fully-taxable-equivalent basis ("Net interest margin, tax-equivalent") is a non-GAAP financial measure. The tax-equivalent adjustment to net interest income recognizes the estimated income tax savings when comparing taxable and tax-exempt assets and adjusting for federal and state exemption of interest income. We believe that it is a standard practice in the banking industry to present net interest margin expressed on a fully-taxable-equivalent basis, and accordingly believe the presentation of this non-GAAP financial measure may be useful for peer comparison purposes.

**Provision for Loan and Lease Losses** . The Company recorded a \$33.3 million and a \$42.4 million provision for loan and lease losses for the three and six month periods ended March 31, 2019 , respectively, as compared to a \$18.3 million and a \$19.4 million provision for loan and lease losses for the three and six month periods ended March 31, 2018 , respectively. Also see Note 4 to the Condensed Consolidated Financial Statements included in this quarterly report.

**Noninterest Income** . Noninterest income for the fiscal 2019 second quarter increased by \$7.6 million , or 8% , to \$105.0 million from \$97.4 million for the same period in the prior fiscal year, largely due to increases in rental income of \$9.9 million , other income of \$2.3 million , deposit fees of \$1.1 million and gain on sale of loans and leases of \$1.1 million . Partially offsetting the increase in noninterest income, card fee income decreased \$3.8 million , or 14% , to \$23.1 million and total tax product fee income decreased \$3.0 million to \$64.6 million from the same quarter of the prior fiscal year. The increases in rental income, other income and gain on sale of loans and leases were largely attributable to the Crestmark Acquisition. The card fee income decrease was related to the wind-down of two non-strategic partners and the transition of certain fees to deposit fees. Certain tax product revenues moved from fee income to interest income due to the launch of a new interest-bearing refund advance product.

Noninterest income for the six months ended March 31, 2019 was \$142.8 million , an increase of \$16.1 million , or 13% , from the same period in the prior fiscal year. This increase was primarily due to an increase in rental income, other income, deposit fees, and an increase in gain on sale of investment securities.

**Noninterest Expense** . Noninterest expense increased \$41.8 million , or 61% , to \$110.3 million for the 2019 fiscal second quarter, compared to the same quarter in 2018. This increase was primarily caused by increases of \$17.0 million in compensation and benefits expense, \$9.7 million in impairment expense, \$6.1 million in other expense, and \$4.5 million in operating lease equipment depreciation expense. Increases in intangible amortization expense, occupancy and equipment, and legal and consulting also contributed to the increase in noninterest expense. The increase in compensation and benefits expense was primarily due to the addition of Crestmark division employees, executive transition agreement costs and new hires in the back half of fiscal 2018 in support of Meta's national lending and other business initiatives. The impairment expense included \$9.5 million related to the DC Solar relationship.

Noninterest expense for the six months ended March 31, 2019 increased by \$72.0 million , or 64% , to \$184.5 million compared to the same period in the prior fiscal year. This increase was primarily caused by increases in compensation and benefits expense, other expense, impairment expense, intangible amortization expense, occupancy and equipment, and legal and consulting expense.

**Income Tax** . The Company recorded an income tax benefit for the fiscal 2019 second quarter of \$0.4 million , resulting in an effective tax rate of (1.20%) , compared to an income tax expense of \$6.5 million , or an effective tax rate of 17.24% , for the fiscal 2018 second quarter. Investment tax credits related to solar leasing initiatives and future originations in fiscal 2019 will be recognized ratably based on income over the duration of the current fiscal year. The timing and impact of future solar tax credits are expected to vary from period to period, and Meta intends to undertake only those tax credit opportunities that meet the Company's underwriting criteria.

## **LIQUIDITY AND CAPITAL RESOURCES**

The Company's primary sources of funds are deposits, derived principally through its Payments divisions, and to a lesser extent through its Community Banking division borrowings, principal and interest payments on loans and mortgage-backed securities, and maturing investment securities. In addition, the Company utilizes wholesale deposit sources to provide temporary funding when necessary or when favorable terms are available. While scheduled loan repayments and maturing investments are relatively predictable, deposit flows and early loan repayments are influenced by the level of interest rates, general economic conditions and competition. The Company uses its capital resources principally to meet ongoing commitments to fund maturing certificates of deposits and loan commitments, to maintain liquidity, and to meet operating expenses. At March 31, 2019 , the Company had commitments to originate and purchase loans and unused lines of credit totaling \$860.4 million . The Company believes that loan repayments and other sources of funds will be adequate to meet its foreseeable short- and long-term liquidity needs.

In July 2013, the Company's primary federal regulator, the Federal Reserve and the Bank's primary federal regulator, the OCC, approved final rules (the "Basel III Capital Rules") establishing a new comprehensive capital framework for U.S. banking organizations, which replaced earlier frameworks adopted in 1988 ("Basel I") and 2004 (Basel II). The Basel III Capital Rules generally implement the Basel Committee on Banking Supervision's (the "Basel Committee") December 2010 final capital framework referred to as "Basel III" for strengthening international capital standards. The Basel III Capital Rules substantially revised the risk-based capital requirements applicable to financial institution holding companies and their depository institution subsidiaries, including us and the Bank, as compared to U.S. general risk-based capital rules. The Basel III Capital Rules revised the definitions and the components of regulatory capital, as well as addressed other issues affecting the numerator in banking institutions' regulatory capital ratios. In addition, the Basel III Capital Rules implemented certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act, including the requirements of Section 939A to remove references to credit ratings from the federal agencies' rules. The Basel III Capital Rules became effective for us and the Bank on January 1, 2015, subject to phase-in periods for certain of their components and other provisions.

Pursuant to the Basel III Capital Rules, the Company and the Bank, respectively, are subject to regulatory capital adequacy requirements promulgated by the Federal Reserve and the OCC. Failure by the Company or Bank to meet minimum capital requirements could result in certain mandatory and discretionary actions by our regulators that could have a material adverse effect on our consolidated financial statements. Under the capital requirements and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum ratios (set forth in the table below) of total risk-based capital and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and a leverage ratio consisting of Tier 1 capital (as defined) to average assets (as defined). At March 31, 2019, both the Bank and the Company exceeded federal regulatory minimum capital requirements to be classified as well-capitalized under the prompt corrective action requirements. The Company and the Bank took the accumulated other comprehensive income ("AOCI") opt-out election; under the rule, non-advanced approach banking organizations were given a one-time option to exclude certain AOCI components.

The tables below include certain non-GAAP financial measures that are used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies. Management reviews these measures along with other measures of capital as part of its financial analysis.

At March 31, 2019	Company	Bank	Minimum to be Adequately Capitalized Under Prompt Corrective Action Provisions	Minimum to be Well Capitalized Under Prompt Corrective Action Provisions
Tier 1 leverage ratio	7.45%	8.42%	4.00%	5.00%
Common equity Tier 1 capital ratio	10.94	12.72	4.50	6.50
Tier 1 capital ratio	11.31	12.76	6.00	8.00
Total qualifying capital ratio	14.20	13.92	8.00	10.00

Due to the predictable, quarterly cyclicity of noninterest-bearing deposits in conjunction with tax season business activity, management believes that a six-month capital calculation is a useful metric to monitor the Company's overall capital management process. As such, the Bank's six-month average Tier 1 leverage ratio, Common Equity Tier 1 capital ratio, Tier 1 capital ratio, and Total qualifying capital ratio as of March 31, 2019 were 8.97%, 12.27%, 12.31%, and 13.42%, respectively.

The following table provides certain non-GAAP financial measures used to compute certain of the ratios included in the table above, as well as a reconciliation of such non-GAAP financial measures to the most directly comparable financial measure in accordance with GAAP:

	Standardized Approach <sup>(1)</sup> March 31, 2019
	(Dollars in Thousands)
Total stockholders' equity	\$ 823,709
Adjustments:	
LESS: Goodwill, net of associated deferred tax liabilities	302,768
LESS: Certain other intangible assets	56,456
LESS: Net deferred tax assets from operating loss and tax credit carry-forwards	7,381
LESS: Net unrealized gains (losses) on available-for-sale securities	(10,022)
LESS: Noncontrolling interest	3,528
LESS: Unrealized currency gains (losses)	(242)
Common Equity Tier 1 <sup>(1)</sup>	463,840
Long-term debt and other instruments qualifying as Tier 1	13,661
Tier 1 minority interest not included in common equity tier 1 capital	2,064
Total Tier 1 capital	479,565
Allowance for loan and lease losses	48,812
Subordinated debentures (net of issuance costs)	73,566
Total qualifying capital	601,963

(1) Capital ratios were determined using the Basel III capital rules that became effective on January 1, 2015. Basel III revised the definition of capital, increased minimum capital ratios, and introduced a minimum common equity tier 1 capital ratio; those changes are being fully phased in through the end of 2021.

The following table provides a reconciliation of tangible common equity and tangible common equity excluding AOCI, each of which is used in calculating tangible book value data, to Total Stockholders' Equity at March 31, 2019. Each of tangible common equity and tangible common equity excluding AOCI is a non-GAAP financial measure that is commonly used within the banking industry.

	March 31, 2019
	(Dollars in Thousands)
Total Stockholders' Equity	\$ 823,709
LESS: Goodwill	307,464
LESS: Intangible assets	60,506
Tangible common equity	455,739
LESS: AOCI	(10,264)
Tangible common equity excluding AOCI	466,003

Since January 1, 2016, the Company and the Bank have been required to maintain a capital conservation buffer above the minimum risk-based capital requirements in order to avoid certain limitations on capital distributions, stock repurchases and discretionary bonus payments to executive officers. The capital conservation buffer is exclusively composed of Common Equity Tier 1 capital, and it applies to each of the three risk-based capital ratios but not the leverage ratio. The implementation of the capital conservation buffer by annual increments finished on January 1, 2019, so that the required Common Equity Tier 1 risk-based, Tier 1 risk-based and total risk-based capital ratios with the buffer are currently 7.0%, 8.5% and 10.5%, respectively.

Based on current and expected continued profitability and subject to continued access to capital markets, we believe that the Company and the Bank will continue to meet the capital conservation buffer of 2.5% in addition to required minimum capital ratios.

## CONTRACTUAL OBLIGATIONS

See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations-Contractual Obligations " in the Company's Annual Report on Form 10-K for its fiscal year ended September 30, 2018 for a summary of our contractual obligations as of September 30, 2018 . There were no material changes outside the ordinary course of our business in contractual obligations from September 30, 2018 through March 31, 2019 .

## OFF-BALANCE SHEET FINANCING ARRANGEMENTS

For discussion of the Company's off-balance sheet financing arrangements as of March 31, 2019 , see Note 11 to our consolidated financial statements included in Part I, Item 1 "Financial Statements" of this Quarterly Report on Form 10-Q. Depending on the extent to which the commitments or contingencies described in Note 11 occur, the effect on the Company's capital and net income could be significant.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

#### MARKET RISK

The Company derives a portion of its income from the excess of interest collected over interest paid. The rates of interest the Company earns on assets and pays on liabilities generally are established contractually for a period of time. Market interest rates change over time. Accordingly, the Company's results of operations, like those of most financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of its assets and liabilities. The risk associated with changes in interest rates and the Company's ability to adapt to these changes is known as interest rate risk and is the Company's only significant "market" risk.

The Company monitors and measures its exposure to changes in interest rates in order to comply with applicable government regulations and risk policies established by the Board of Directors, and in order to preserve stockholder value. In monitoring interest rate risk, the Company analyzes assets and liabilities based on characteristics including size, coupon rate, repricing frequency, maturity date and likelihood of prepayment.

If the Company's assets mature or reprice more rapidly or to a greater extent than its liabilities, then economic value of equity and net interest income would tend to increase during periods of rising rates and decrease during periods of falling interest rates. Conversely, if the Company's assets mature or reprice more slowly or to a lesser extent than its liabilities, then economic value of equity and net interest income would tend to decrease during periods of rising interest rates and increase during periods of falling interest rates.

The Company currently focuses lending efforts toward originating and purchasing competitively priced adjustable-rate and fixed-rate loan products with short to intermediate terms to maturity, and may originate loans with terms longer than five years for borrowers that have a strong credit profile and typically lower loan-to-value ratios. This approach allows the Company to better maintain a portfolio of loans that will have less sensitivity to changes in the level of interest rates, while providing a reasonable spread to the cost of liabilities used to fund the loans.

The Company's primary objective for its investment portfolio is to provide a source of liquidity for the Company. In addition, the investment portfolio may be used in the management of the Company's interest rate risk profile. The investment policy generally calls for funds to be invested among various categories of security types and maturities based upon the Company's need for liquidity, desire to achieve a proper balance between minimizing risk while maximizing yield, the need to provide collateral for borrowings, and the need to fulfill the Company's asset/liability management goals.

The Company's cost of funds responds to changes in interest rates due to the relatively short-term nature of its wholesale deposit portfolio and the relatively short-term nature of its borrowed funds. The Company believes that its growing portfolio of longer duration, low-cost deposits generated from its prepaid division provides a stable and profitable funding vehicle, but also subjects the Company to greater risk in a falling interest rate environment than it would otherwise have without this portfolio. This risk is due to the fact that, while asset yields may decrease in a falling interest rate environment, the Company cannot significantly reduce interest costs associated with these deposits, which thereby compress the Company's net interest margin. As a result of the Company's interest rate risk exposure in this regard, the Company typically does not enter into any new longer-term wholesale borrowings, and generally has not emphasized longer-term time deposit products.



The Board of Directors and relevant government regulations establish limits on the level of acceptable interest rate risk at the Company, to which management adheres. There can be no assurance, however, that, in the event of an adverse change in interest rates, the Company's efforts to limit interest rate risk will be successful.

### Interest Rate Risk ("IRR")

**Overview.** The Company actively manages interest rate risk, as changes in market interest rates can have a significant impact on reported earnings. The Bank, like other financial institutions, is subject to interest rate risk to the extent that its interest-bearing liabilities mature or reprice more rapidly than its interest-earning assets. The Company's interest rate risk analysis is designed to compare income and economic valuation simulations in market scenarios designed to alter the direction, magnitude and speed of interest rate changes, as well as the slope of the yield curve. The Company does not currently engage in trading activities to control interest rate risk although it may do so in the future, if deemed necessary, to help manage interest rate risk.

**Earnings at risk and economic value analyses.** As a continuing part of its financial strategy, the Bank considers methods of managing an asset/liability mismatch consistent with maintaining acceptable levels of net interest income. In order to monitor interest rate risk, the Board of Directors has created an Asset Liability Committee whose principal responsibilities are to assess the Bank's asset/liability mix and implement strategies that will enhance income while managing the Bank's vulnerability to changes in interest rates.

The Company uses two approaches to model interest rate risk: Earnings at Risk ("EAR analysis") and Economic Value of Equity ("EVE analysis"). Under EAR analysis, net interest income is calculated for each interest rate scenario to the net interest income forecast in the base case. EAR analysis measures the sensitivity of interest-sensitive earnings over a one-year minimum time horizon. The results are affected by projected rates, prepayments, caps and floors. Management exercises its best judgement in making assumptions regarding events that management can influence, such as non-contractual deposit re-pricing, as well as events outside of management's control, such as customer behavior on loan and deposit activity and the effect that competition has on both loan and deposit pricing. These assumptions are subjective and, as a result, net interest income simulation results will differ from actual results due to the timing, magnitude, and frequency of interest rate changes, changes in market conditions, customer behavior and management strategies, among other factors. We perform various sensitivity analyses on assumptions of deposit attrition and deposit re-pricing. Market-implied forward rates and various likely and extreme interest rate scenarios can be used for EAR analysis. These likely and extreme scenarios can include rapid and gradual interest rate ramps, rate shocks and yield curve twists.

The EAR analysis used in the following table reflects the required analysis used no less than quarterly by management. It models -100, +100, +200, +300, and +400 basis point parallel shifts in market interest rates over the next one-year period. Due to the current low level of interest rates, only a -100 basis point parallel shift is represented.

The Company was within Board policy limits for all interest rate scenarios using the snapshot as of March 31, 2019 as required by regulation. The table below shows the results of the scenarios as of March 31, 2019 :

Net Sensitive Earnings at Risk							
		Change in Interest Income/Expense for a given change in interest rates					
		Over / (Under) Base Case Parallel Shift					
(Dollars in thousands)	Book Value	-100	Base	100	200	300	400
Total Interest-Sensitive Income	5,123,519	267,839	290,574	312,869	334,229	355,149	376,024
Total Interest-Sensitive Expense	1,960,036	33,175	42,299	51,753	61,217	70,696	80,167
Net Interest-Sensitive Income	3,163,483	234,664	248,275	261,116	273,012	284,453	295,857
Basis Point Change Scenario	—	-5.5 %	—	5.2 %	10.0 %	14.6 %	19.2 %
Board Policy Limits	—	-8.0 %	—	-8.0 %	-10.0 %	-15.0 %	-20.0 %

The EAR analysis reported at March 31, 2019 , shows that in all rising rate scenarios, more assets than liabilities would reprice over the modeled one-year period.

IRR is a snapshot in time. The Company's business and deposits are very predictably cyclical on a weekly, monthly and yearly basis. The Company's static IRR results could vary depending on which day of the week and timing in relation to certain payrolls, as well as time of the month in regard to early funding of certain programs, when this snapshot is taken. The Company's overnight federal funds purchased fluctuates on a predictable daily and monthly basis due to fluctuations in a portion of its noninterest-bearing deposit base, primarily related to payroll processing and timing of when certain programs are prefunded and when the funds are received.

The Company believes that its growing portfolio of noninterest-bearing deposits provides a stable and profitable funding vehicle and a significant competitive advantage in a rising interest rate environment as the Company's cost of funds would likely remain relatively low, with less increase expected relative to many other banks.

Under EVE analysis, the economic value of financial assets, liabilities and off-balance sheet instruments, is derived under each rate scenario. The economic value of equity is calculated as the difference between the estimated market value of assets and liabilities, net of the impact of off-balance sheet instruments.

The EVE analysis used in the following table reflects the required analysis used no less than quarterly by management. It models immediate -100, +100, +200, +300 and +400 basis point parallel shifts in market interest rates. Due to the current low level of interest rates, only a -100 basis point parallel shift is represented.

The Company was within Board policy limits for all scenarios. The table below shows the results of the scenarios as of March 31, 2019 :

Economic Value Sensitivity as of March 31, 2019

	Standard (Parallel Shift)				
	Economic Value of Equity at Risk%				
	-100	100	200	300	400
Basis Point Change Scenario	-3.5 %	1.3 %	1.6 %	1.0 %	0.6 %
Board Policy Limits	-10.0 %	-10.0 %	-20.0 %	-30.0 %	-40.0 %

The EVE at risk reported at March 31, 2019 shows that as interest rates increase, the economic value of equity position will be relatively neutral. When viewing total asset versus total liability economic value, projected total assets are affected similarly on a percentage basis as compared to projected total liabilities in a rising rate environment.

**Item 4. Controls and Procedures.**

**CONTROLS AND PROCEDURES**

Any control system, no matter how well designed and operated, can provide only reasonable (not absolute) assurance that its objectives will be met. Furthermore, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in a cost-effective control system, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the Company have been detected.

**DISCLOSURE CONTROLS AND PROCEDURES**

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's "disclosure controls and procedures", as such term is defined in Rules 13a - 15(e) and 15d - 15(e) of the Securities Exchange Act of 1934 ("Exchange Act") as of the end of the period covered by this quarterly report.

Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, at March 31, 2019, the Company's disclosure controls and procedures were effective to provide reasonable assurance that (i) the information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (ii) information required to be disclosed by us in our reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

**INTERNAL CONTROL OVER FINANCIAL REPORTING**

With the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of the Company's internal control over financial reporting to determine whether any changes occurred during the Company's fiscal quarter ended March 31, 2019, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. Based on such evaluation, management concluded that, as of the end of the period covered by this report, there have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**META FINANCIAL GROUP, INC.  
PART II - OTHER INFORMATION**

**FORM 10-Q**

**Item 1. Legal Proceedings.** - See "Legal Proceedings" under Note 11 to the Notes to Condensed Consolidated Financial Statements, which is incorporated herein by reference.

**Item 1A. Risk Factors.** - A description of our risk factors can be found in "Item 1A. Risk Factors" included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2018. There were no material changes to those risk factors during the six months ended March 31, 2019, except that the following risk factor is hereby added:

**Our investments in certain tax-advantaged projects may not generate returns as anticipated and may have an adverse impact on our results of operations.**

We invest in certain tax-advantaged investments that support renewable energy resources. Our investments in these projects are designed to generate a return in part through the realization of federal and state income tax credits, and other tax benefits, over specified time periods. We are subject to the risk that previously recorded tax credits, which remain subject to recapture by taxing authorities based on compliance features required to be met at the project level, may fail to meet certain government compliance requirements and may not be able to be realized. For example, as previously disclosed, we previously recognized \$7.9 million of investment tax credits between fiscal year 2017 and 2018 associated with the MSGs subject to the transactions with the DC Solar entities. We are aware that the DC Solar entities, including their principals, are subjects of ongoing federal investigations involving allegations of fraudulent misconduct. While we continue to gather information about the situation, there can be no assurances that such tax credits will not be subject to recapture in the future. See Note 3. Acquisitions to the Condensed Consolidated Financial Statements included herein for further information regarding the transactions with these DC Solar entities and related matters.

The risk of not being able to realize, or of subsequently incurring a recapture of, the tax credits and other tax benefits depends on various factors, some of which are outside our control, including changes in the applicable tax code, as well as the continued economic viability of the project and project operator. Further, while we engage in due diligence review both prior to the initial investment and on an ongoing basis, our due diligence review may not identify relevant issues or risks that may adversely impact our ability to realize these tax credits or other tax benefits. The possible inability to realize these tax credits and other tax benefits may have a negative impact on our financial results.

**Item 6. Exhibits.**

Exhibit Number	Description
<a href="#">31.1</a>	Section 302 certification of Chief Executive Officer.
<a href="#">31.2</a>	Section 302 certification of Chief Financial Officer.
<a href="#">32.1</a>	Section 906 certification of Chief Executive Officer.
<a href="#">32.2</a>	Section 906 certification of Chief Financial Officer.
101.INS	Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

**META FINANCIAL GROUP, INC.**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**META FINANCIAL GROUP, INC.**

Date: May 8, 2019

By: /s/ Bradley C. Hanson  
Bradley C. Hanson,  
President, Chief Executive Officer and Director

Date: May 8, 2019

By: /s/ Glen W. Herrick  
Glen W. Herrick, Executive Vice President  
and Chief Financial Officer

**CERTIFICATION PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Bradley C. Hanson, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Meta Financial Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report), that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2019

/s/ Bradley C. Hanson

President and Chief Executive Officer

**CERTIFICATION PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Glen W. Herrick, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Meta Financial Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report), that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2019

/s/ Glen W. Herrick

Executive Vice President and Chief Financial Officer



**CERTIFICATION PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Meta Financial Group, Inc. (the "Company") for the quarterly period ended March 31, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Bradley C. Hanson, the Chief Executive Officer of the Company, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

By: /s/ Bradley C. Hanson  
Name: Bradley C. Hanson  
President and Chief Executive Officer  
May 8, 2019

**CERTIFICATION PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Meta Financial Group, Inc. (the "Company") for the quarterly period ended March 31, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Glen W. Herrick, Chief Financial Officer of the Company, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

By: /s/ Glen W. Herrick

Name: Glen W. Herrick

Executive Vice President and Chief Financial Officer

May 8, 2019