



First Quarter 2025 Earnings

April 16, 2025

Disclaimers

Non-GAAP Information

Certain measures included in this document are “non-GAAP,” meaning they are not presented in accordance with generally accepted accounting principles in the U.S. and also are not codified in U.S. banking regulations currently applicable to FHN. Although other entities may use calculation methods that differ from those used by FHN for non-GAAP measures, FHN’s management believes such measures are relevant to understanding the financial condition, capital position, and financial results of FHN and its business segments. Non-GAAP measures are reported to FHN’s management and Board of Directors through various internal reports.

The non-GAAP measures presented in this document are listed, and are reconciled to the most comparable GAAP presentation, in the non-GAAP reconciliation table(s) appearing in the Appendix. In addition, presentation of regulatory measures, even those which are not GAAP, provides a meaningful base for comparability to other financial institutions subject to the same regulations as FHN, as demonstrated by their use by banking regulators in reviewing capital adequacy of financial institutions. Although not GAAP terms, these regulatory measures are not considered “non-GAAP” under U.S. financial reporting rules as long as their presentation conforms to regulatory standards. Regulatory measures used in this document include: common equity tier 1 capital, generally defined as common equity less goodwill, other intangibles, and certain other required regulatory deductions; tier 1 capital, generally defined as the sum of core capital (including common equity and instruments that cannot be redeemed at the option of the holder) adjusted for certain items under risk-based capital regulations; and risk-weighted assets, which is a measure of total on- and off-balance sheet assets adjusted for credit and market risk, used to determine regulatory capital ratios.

Forward-Looking Statements

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, with respect to FHN’s beliefs, plans, goals, expectations, and estimates. Forward-looking statements are not a representation of historical information, but instead pertain to future operations, strategies, financial results, or other developments. Forward-looking statements often use words such as “believe,” “expect,” “anticipate,” “intend,” “estimate,” “should,” “is likely,” “will,” “going forward,” and other similar expressions that indicate future events and trends. Forward-looking statements are necessarily based upon estimates and assumptions that are inherently subject to significant business, operational, economic, and competitive uncertainties and contingencies, many of which are beyond FHN’s control, and many of which, with respect to future business decisions and actions (including acquisitions and divestitures), are subject to change and could cause FHN’s actual future results and outcomes to differ materially from those contemplated or implied by forward-looking statements or historical performance. While there is no assurance that any list of uncertainties and contingencies is complete, examples of factors which could cause actual results to differ from those contemplated by forward-looking statements or historical performance include those mentioned: in this document; in Items 2.02 and 7.01 of FHN’s Current Report on Form 8-K to which this document has been furnished as an exhibit; in the forepart, and in Items 1, 1A, and 7, of FHN’s most recent Annual Report on Form 10-K; and in the forepart, and in Item 1A of Part II, of FHN’s Quarterly Report(s) on Form 10-Q filed after that Annual Report. Any forward-looking statements made by or on behalf of FHN speak only as of the date they are made, and FHN assumes no obligation to update or revise any forward-looking statements that are made in this document or in any other statement, release, report, or filing from time to time. Actual results could differ and expectations could change, possibly materially, because of one or more factors, including those factors listed in this document or the documents mentioned above, and other factors not listed.

Throughout this document numbers may not total due to rounding, numbers are in millions unless otherwise noted, references to EPS are fully diluted, and capital ratios for the most recent quarter are estimates.

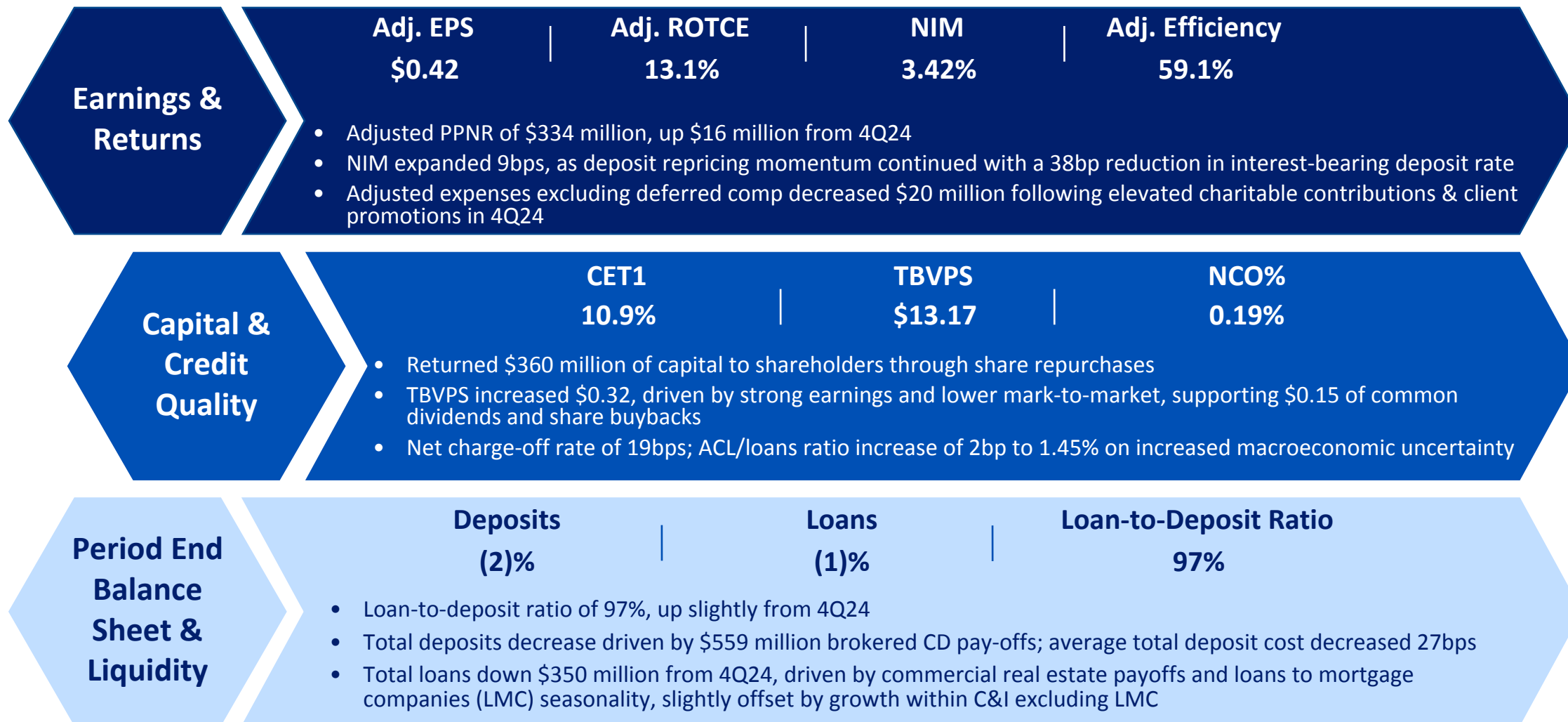
1Q25 GAAP financial summary

\$ in millions except per share data	Reported Results					1Q25 Change vs.			
	1Q25	4Q24	3Q24	2Q24	1Q24	4Q24		1Q24	
Net interest income	\$631	\$630	\$627	\$629	\$625	\$1	—%	\$7	1%
Fee income	181	99	200	186	194	82	83%	(13)	(7%)
Total revenue	812	729	828	815	819	84	11%	(7)	(1%)
Expense	488	508	511	500	515	(21)	(4%)	(27)	(5%)
Pre-provision net revenue (PPNR)	325	220	316	315	304	104	47%	21	7%
Provision for credit losses	40	10	35	55	50	30	NM	(10)	(20%)
Pre-tax income	285	210	281	260	254	74	35%	31	12%
Income tax expense	63	41	58	56	57	22	54%	5	10%
Net income	222	170	223	204	197	52	31%	25	13%
Non-controlling interest	4	4	5	5	5	—	(9%)	(1)	(17%)
Preferred dividends	5	8	5	15	8	(3)	(34%)	(3)	(37%)
Net income available to common shareholders (NIAC)	\$213	\$158	\$213	\$184	\$184	\$55	35%	\$29	16%
EPS	\$0.41	\$0.29	\$0.40	\$0.34	\$0.33	\$0.12	41%	\$0.08	24%
Diluted shares	523	534	538	547	558	(11)	(2%)	(34)	(6%)
ROCE	10.3%	7.4%	10.1%	9.0%	8.8%	292bps		154bps	
ROTCE	12.8%	9.2%	12.6%	11.3%	11.0%	364bps		186bps	
ROA	1.1%	0.8%	1.1%	1.0%	1.0%	29bps		14bps	
Net interest margin	3.42%	3.33%	3.31%	3.38%	3.37%	9bps		5bps	
Fee income / total revenue	22.3%	23.2%	24.1%	22.8%	23.7%	(91bps)		(143bps)	
Efficiency ratio	60.1%	62.0%	61.9%	61.4%	62.9%	(192bps)		(286bps)	
FTEs (full-time equivalent associates)	7,190	7,158	7,186	7,297	7,327	32	—%	(137)	(2%)
CET1 ratio	10.9%	11.2%	11.2%	11.0%	11.3%	(27bps)		(38bps)	
Effective tax rate	22.0%	19.3%	20.6%	21.5%	22.5%	264bps		(52bps)	
Tangible book value per share (TBVPS)	\$13.17	\$12.85	\$13.02	\$12.22	\$12.16	\$0.32	2%	\$1.00	8%
Period end loans	\$62.2B	\$62.6B	\$62.4B	\$62.8B	\$61.8B	(\$0.4)	(1%)	\$0.5	1%
Period end deposits	\$64.2B	\$65.6B	\$66.6B	\$64.8B	\$65.7B	(\$1.4)	(2%)	(\$1.5)	(2%)
Period end loan to deposit ratio	97%	95%	94%	97%	94%	150bps		297bps	

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Earnings success on margin expansion in 1Q25



1Q25 adjusted financial highlights

\$ in millions, except per share data	Adjusted Results			1Q25 Change vs.			
	1Q25	4Q24	1Q24	4Q24		1Q24	
Net interest income (FTE)	\$634	\$634	\$628	\$1	—%	\$6	1%
Fee income	\$181	\$190	\$194	(\$9)	(5%)	(\$13)	(7%)
Total revenue (FTE)	\$816	\$824	\$823	(\$8)	(1%)	(\$7)	(1%)
Expense	\$482	\$506	\$500	(\$24)	(5%)	(\$18)	(4%)
Pre-provision net revenue	\$334	\$318	\$323	\$16	5%	\$11	3%
Provision for credit losses	\$40	\$10	\$50	\$30	NM	(\$10)	(20%)
Net charge-offs	\$29	\$13	\$40	\$16	119%	(\$11)	(28%)
Reserve build / (release)	\$11	(\$3)	\$10	\$14	NM	\$1	12%
NIAC	\$217	\$228	\$195	(\$11)	(5%)	\$22	11%
EPS	\$0.42	\$0.43	\$0.35	(\$0.01)	(2%)	\$0.07	20%
Diluted shares	523	534	558	(11)	(2%)	(34)	(6%)
ROA	1.1%	1.2%	1.0%	(3bps)		11bps	
Net interest margin (NIM)	3.42%	3.33%	3.37%	9bps		5bps	
Fee income / total revenue	22.2%	23.1%	23.6%	(90bps)		(141bps)	
Efficiency ratio	59.1%	61.4%	60.8%	(234bps)		(169bps)	
CET1 Ratio	10.9%	11.2%	11.3%	(27bps)		(38bps)	
TBVPS	\$13.17	\$12.85	\$12.16	\$0.32	2%	\$1.00	8%
Effective tax rate	22.0%	21.0%	22.5%	99bps		(55bps)	

- **Adjusted EPS** of \$0.42, a \$0.01 decline from 4Q24
- **Adjusted ROTCE** of 13.1%, decreased 19bps from 4Q24
- **Adjusted PPNR** of \$334 million, up 5% from 4Q24
- **NII** up \$1 million linked quarter with **NIM** expansion of 9bps, driven by a 38bp reduction in interest-bearing deposit costs
- **Adjusted fee income** decreased \$5 million excluding deferred compensation, as fixed income and service charges held flat and other fluctuating revenue lines saw moderate declines
- **Adjusted expense** excluding deferred compensation decreased \$20 million from an elevated 4Q24
- **Provision expense** of \$40 million increased \$30 million from 4Q24
- **Net charge-offs** increased to \$29 million with a **reserve build** of \$11 million
- Strong earnings resulted in **CET1 ratio** of 10.9% along with \$360 million of share repurchases

1Q25 notable items

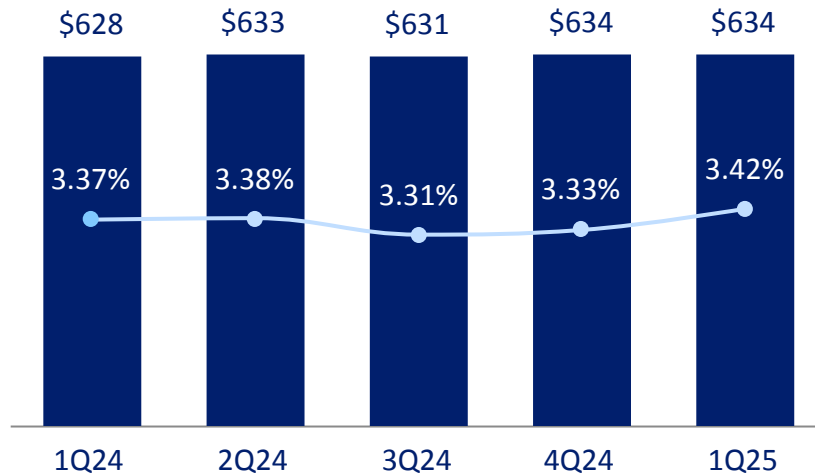
Notable Items <i>(\$ in millions, except EPS)</i>	1Q25
FDIC special assessment (other noninterest expense)	(\$1)
Visa Derivative Valuation Expense (other noninterest expense)	(\$5)
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Pre-tax impact of notable items	(\$6)
Tax impact on pre-tax notable items	\$1
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NIAC impact of notable items	(\$4)
EPS impact of notable items	(\$0.01)

Pre-Tax Notable Items

- \$5 million tied to Visa derivative valuation expenses
- Expense of \$1 million associated with an updated FDIC special assessment

Deposit pricing discipline delivered NIM expansion

Net interest income (\$) and NIM (%)

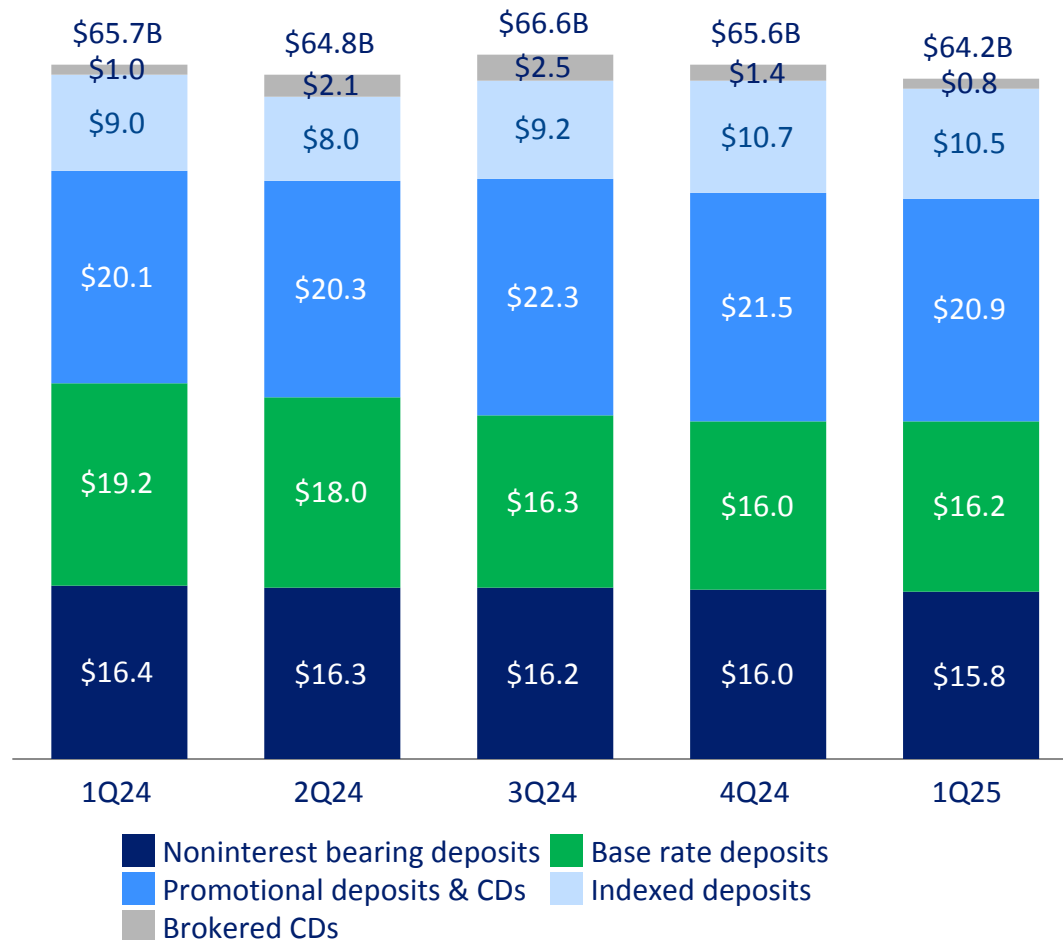


<i>\$ in millions</i>	NII	Margin
4Q24	\$634	3.33%
Days	(\$8)	
Investment Portfolio Yield	\$8	0.04%
Loan Yields	(\$31)	(0.17%)
Deposit Rate Paid	\$42	0.23%
Other	(\$10)	(0.01%)
1Q25	\$634	3.42%

- **Net interest income** increased \$1 million and **net interest margin** expanded 9bps versus 4Q24
 - Continued momentum from last quarter as average interest-bearing deposit costs improved another 38bps, while loan yields decreased by 20bps
- 4Q24 securities portfolio restructuring contributed ~\$8mm of incremental NII
- As of 1Q25, 55%¹ of loans are indexed to short-term rates
- Fixed rate cash flows over the next year include ~\$4 billion of fixed rate loans with a roll-off yield of ~4.6% and \$1 billion of securities at a roll-off yield of ~2.6%

Repriced deposits while retaining balances and clients

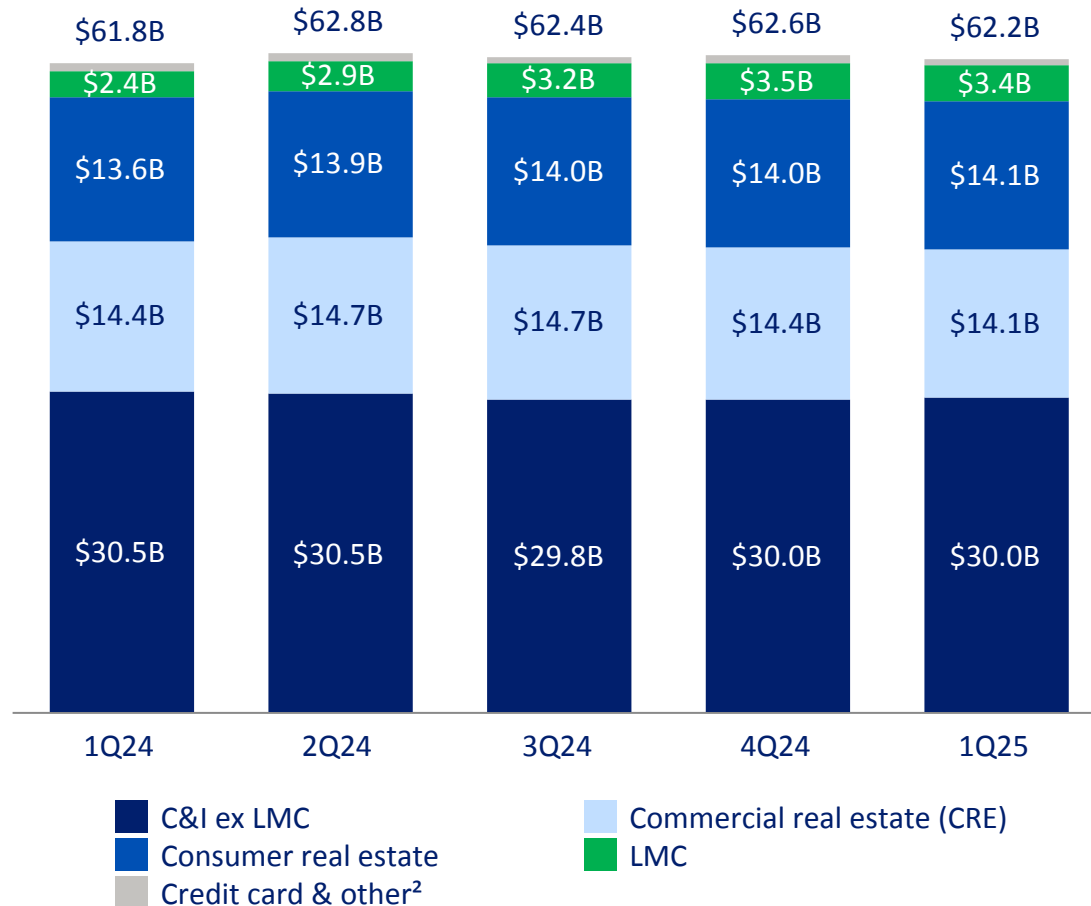
Period end deposits



- **1Q25 period end deposits** of \$64.2 billion
 - Base rate and non-interest bearing deposits remained consistent quarter over quarter
 - Decline of \$1.4 billion versus 4Q24 largely driven by a \$0.6 billion reduction in brokered CDs
 - Retained ~95% of ~\$16 billion of promotional deposits and CDs repriced in the first quarter, while achieving a 34bp reduction in the weighted average rate of these promotional deposits
- **1Q25 average deposits** of \$64.5 billion
 - Brokered CDs averaged \$0.7 billion lower in 1Q25
 - DDA balances decline with first quarter seasonal lows
- **1Q25 interest-bearing rate paid** of 2.72%, down 38bps
 - Achieved ~80% cumulative beta since Fed rate cuts began in 3Q24
 - Quarter end interest-bearing deposit spot rate was ~2.70%

Diversified portfolio across attractive geographic footprint

Period end loans



- **1Q25 period end loans** of \$62.2 billion, down 1% versus 4Q24
 - Loans to mortgage companies (LMC) saw typical seasonality, with balances down \$101 million
 - C&I excluding LMC grew \$27 million
 - CRE balances declined \$282 million due to paydowns across the portfolio including classified CRE loans paying down
- Period end line utilization of 43%¹
- **Loan yields** compressed 20bps to 5.9%, driven by lower short-term rates following the Fed rate cuts in the fourth quarter 2024
- Asset sensitive profile reflected in loan composition of 55% variable rate, 12% ARM, and 32% fixed rate³

Stable fee income despite market volatility

\$ in millions	Adjusted Results					1Q25 Change vs.			
	1Q25	4Q24	3Q24	2Q24	1Q24	4Q24		1Q24	
Fixed income	\$49	\$49	\$47	\$40	\$52	\$0	—%	(\$3)	(5%)
Mortgage banking	\$8	\$8	\$9	\$10	\$9	\$1	7%	\$0	(5%)
Service charges and fees	\$52	\$53	\$59	\$58	\$57	\$0	—%	(\$5)	(8%)
Brokerage, trust, and insurance	\$38	\$41	\$39	\$38	\$36	(\$3)	(7%)	\$2	6%
Card and digital banking fees	\$18	\$19	\$19	\$20	\$19	(\$1)	(7%)	(\$1)	(5%)
Deferred compensation income	\$(3)	\$1	\$6	\$3	\$9	(\$4)	NM	(\$11)	NM
Securities gains/(losses)	\$0	\$0	\$1	\$1	\$0	\$0	NM	\$0	11%
Other noninterest income	\$18	\$20	\$20	\$16	\$14	(\$2)	(8%)	\$4	32%
Total fee income	\$181	\$190	\$200	\$186	\$194	(\$9)	(5%)	(\$13)	(7%)
Fee income ex deferred comp	\$184	\$189	\$194	\$183	\$186	(\$5)	(3%)	(\$2)	(1%)
Fixed income ADR ¹	\$586k	\$659k	\$593k	\$488k	\$731k	(\$73k)	(11%)	(\$145k)	(20%)

- **1Q25 adjusted fee income** excluding deferred compensation decreased \$5 million from 4Q24
 - **Fixed income** remained flat with average daily revenue down 11%, offset by increased revenue associated with products not included in ADR
 - **Service charges and fees** held steady, reflecting normalized run rates after changes made in 4Q24
 - **Brokerage, trust, and insurance** and **other noninterest income** decreased \$3 million and \$2 million respectively, which is in line with normal quarterly fluctuations and seasonality

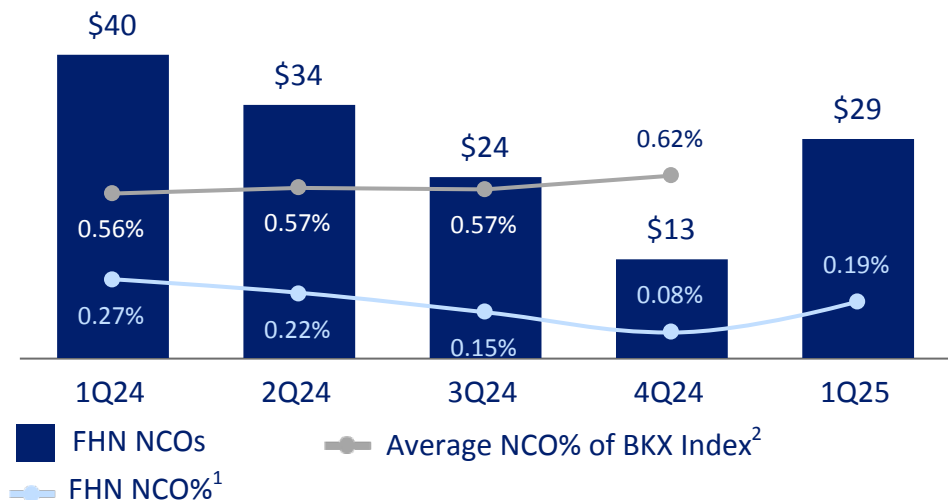
Continued prioritization of expense efficiency

\$ in millions	Adjusted Results					1Q25 Change vs.			
	1Q25	4Q24	3Q24	2Q24	1Q24	4Q24		1Q24	
Salaries and benefits	\$201	\$199	\$199	\$198	\$199	\$2	1%	\$2	1%
Incentives and commissions	\$81	\$73	\$76	\$78	\$87	\$7	10%	(\$6)	(7%)
Deferred compensation expense	(\$3)	\$1	\$6	\$3	\$9	(\$4)	NM	(\$12)	NM
Total personnel expense	\$279	\$274	\$281	\$279	\$295	\$5	2%	(\$17)	(6%)
Occupancy and equipment ¹	\$78	\$76	\$73	\$72	\$72	\$2	2%	\$6	9%
Outside services	\$63	\$71	\$73	\$75	\$65	(\$8)	(11%)	(\$2)	(3%)
Amortization of intangible assets	\$10	\$11	\$11	\$11	\$11	(\$1)	(9%)	(\$1)	(10%)
Other noninterest expense	\$52	\$74	\$59	\$58	\$57	(\$22)	(30%)	(\$4)	(8%)
Adjusted total noninterest expense	\$482	\$506	\$497	\$495	\$500	(\$24)	(5%)	(\$18)	(4%)
Expense ex deferred comp	\$485	\$505	\$491	\$492	\$491	(\$20)	(4%)	(\$7)	(1%)
Full-time equivalent associates	7,190	7,158	7,186	7,297	7,327	32	—%	(137)	(2%)

- **1Q25 adjusted expense** excluding deferred compensation decreased \$20 million versus 4Q24
 - **Personnel expense** excluding deferred compensation increased \$9 million
 - Salaries and benefits increased \$2 million, as annual merit adjustments and benefits seasonality were partially offset by lower day count
 - Incentives and commissions increased \$7 million primarily reflecting accrual adjustments and performance-related awards
 - **Occupancy and equipment** increased by \$2 million, which included slightly higher seasonal utilities and incremental software depreciation
 - **Outside services** declined by \$8 million, driven by third-party expense reductions related to recently completed technology projects
 - **Other noninterest expense** decreased by \$22 million from an elevated 4Q24, which included a \$10 million contribution to the First Horizon Foundation as well as incremental customer incentives related to deposit campaigns

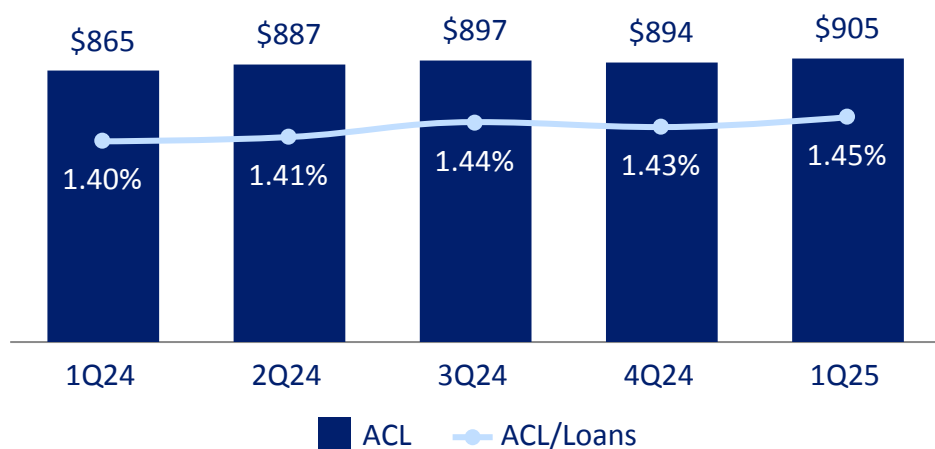
Disciplined lending leads to strong performance across the cycle

Net charge-offs

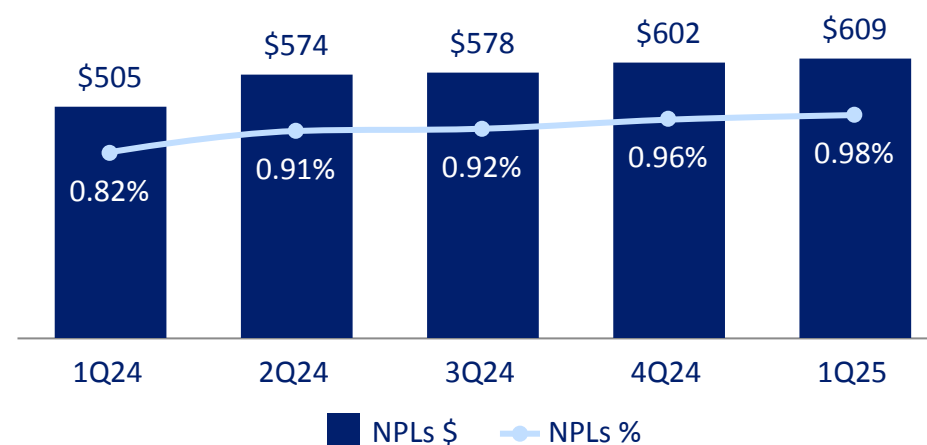


- 1Q25 net charge-offs of \$29 million in line with 2024 quarterly average and down year-over-year
 - NCO ratio of 0.19%, consistent with guidance
 - Results include \$12 million of recoveries
- Provision expense of \$40 million in 1Q25
 - 1Q25 ACL to loans ratio increased to 1.45% to account for increased macroeconomic uncertainty
- NPL ratio of 98bps, up 2bps from 4Q24

Allowance for credit losses (ACL)

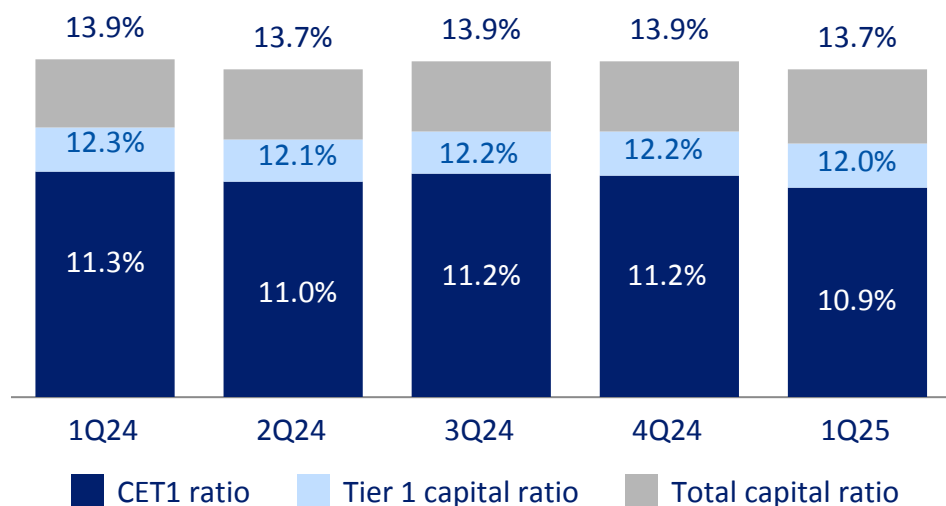


Non-performing loans (NPLs)



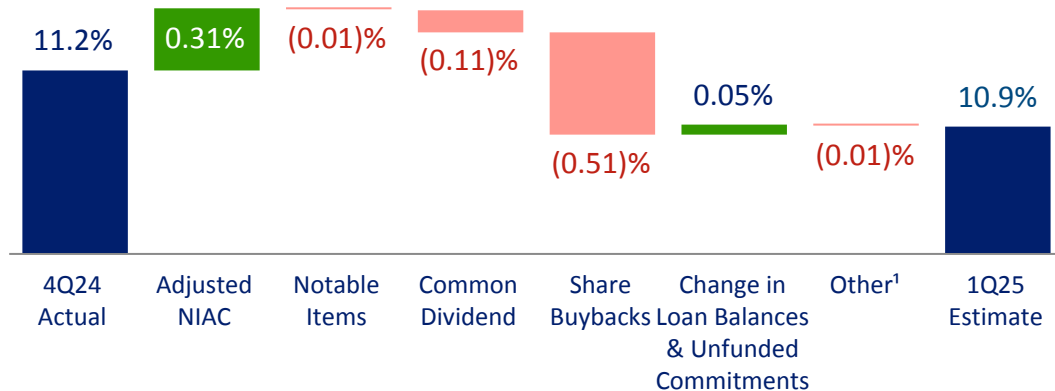
Earnings power supported return of capital to shareholders

Capital Ratios

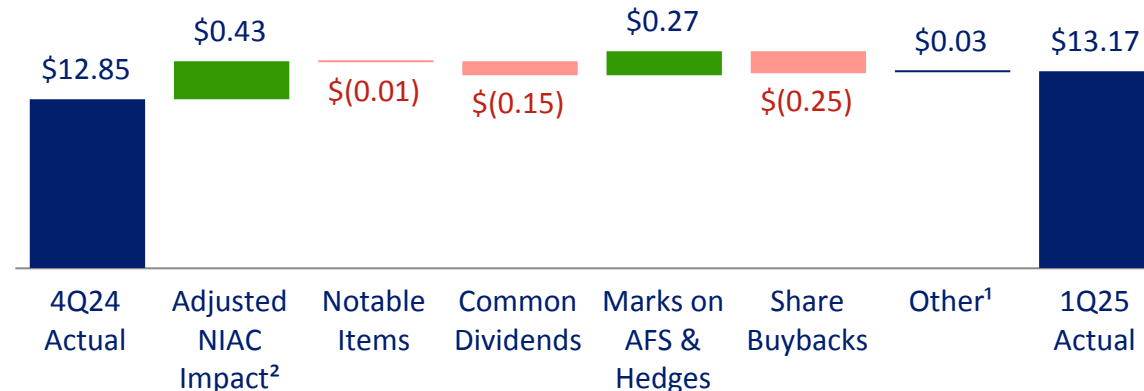


- **CET1 ratio** down slightly from 4Q24 to 10.9%
 - Returned \$360 million of capital to shareholders through share repurchases in first quarter
 - Capital priorities focused on ongoing safety and soundness and profitable organic deployment into the loan portfolio
- **TBVPS** of \$13.17 increased \$0.32 versus 4Q24, primarily driven by NIAC and lower mark-to-market impacts, which were partially offset by the \$0.15 common dividend and the share buybacks

Common Equity Tier 1 (CET1)



Tangible Book Value per Share (TBVPS)



2025 outlook reflects earnings growth expectations

Earnings Drivers	FY24 Adjusted Baseline	FY25 vs FY24 Expectations	Comments
Adjusted Revenue <i>(excluding deferred comp)</i>	\$3,279 million	Flat - Up 4%	Composition of revenue will be driven by the quantity and pace of interest rate cuts and other macroeconomic variables.
Adjusted Expense <i>(excluding deferred comp)</i>	\$1,978 million	Up 2% - 4%	Maintain disciplined expense management. Guidance range reflects potential for variable compensation increases in fixed income trading business.
Net Charge-Offs	0.18%	0.15% - 0.25%	Maintaining a range of possibilities as macroeconomic conditions evolve.
Tax Rate	21.4%	21% - 23%	Timing of discrete items impacts quarterly rate.
CET1 Ratio	11.2%	10.5% - 11.0%	Reflects expectations for modest loan growth in addition to opportunistic deployment of excess capital.

Key steps to achieving intermediate term 15%+ ROTCE

Strategic capital management to opportunistically deploy excess capital and lower CET1 to 10% - 10.5% range

Highly attractive **geographic footprint** in growth markets with opportunities to drive loan and deposit growth

Diversified business model with balance between asset sensitivity and counter-cyclical businesses provides opportunity to deliver outperformance through a variety of economic cycles

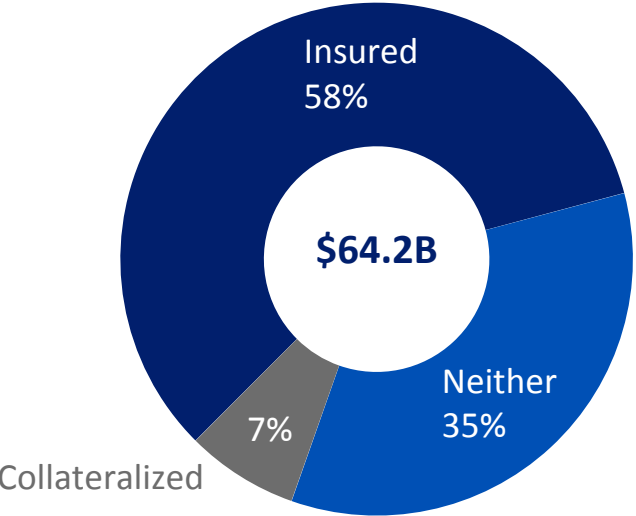
Disciplined execution of strategy and continuous focus on **efficiency** and **profitability**

Maintaining prudent **credit culture** that minimizes losses and maximizes long-term returns

Appendix

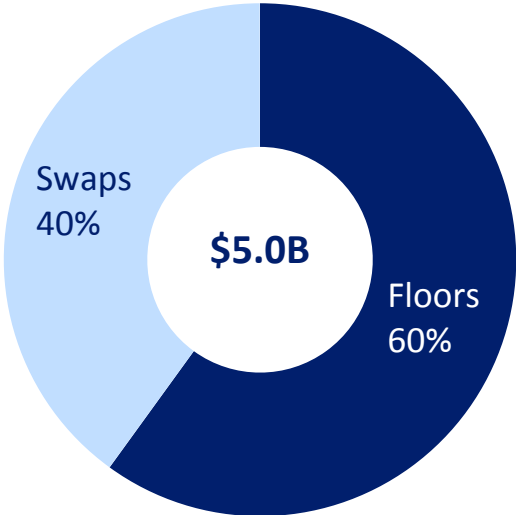
Actively managing liquidity and interest rate sensitivity

65% of deposits insured or collateralized



- Commercial deposits of \$35 billion or 54% and consumer deposits of \$29 billion or 46%
- Attractive lower-cost deposit base with 25% comprised of non-interest bearing products
- Contingency funding plan equates to ~144% of uninsured or uncollateralized deposits

Balance sheet hedges



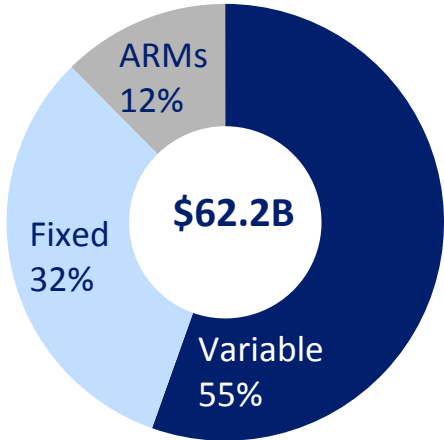
- Floors with strike prices between 1.25% and 2.5% and maturities ranging from late 2027 to early 2029
- Receive fixed swaps with fixed rates between 2.6% and 3.0% and maturities in 2027 and 2029

Modest interest rate sensitivity¹

+100bps +1.4% -100bps -2.3%

change in the next 12 months' NII for an instantaneous, parallel shock on a static balance sheet

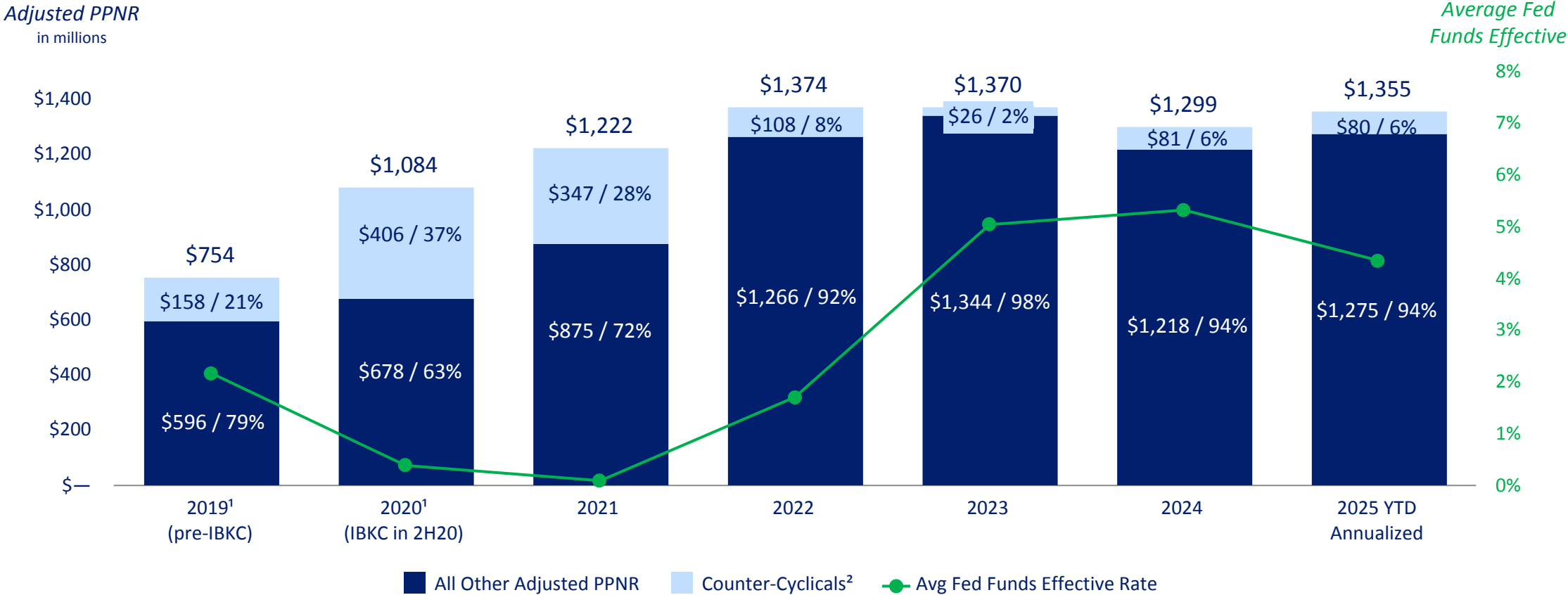
Loan repricing profile



- Modestly asset-sensitive profile driven by 55% variable rate loan mix
- Within the ARM portfolio, only 7% of loans will be in their variable period within the next year

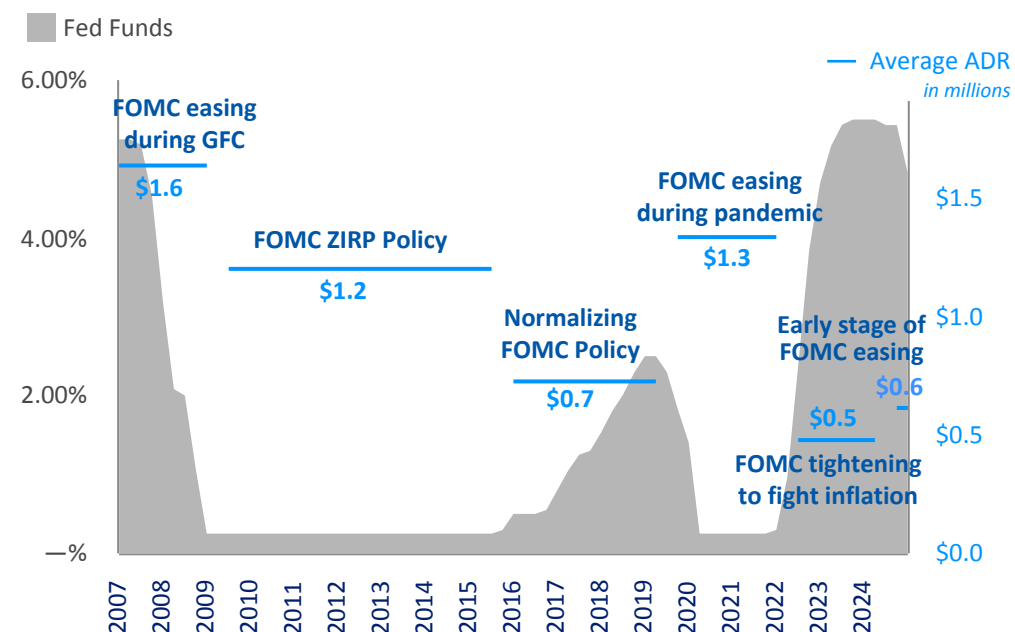
Track record of strong results supported by stable, diversified business mix

- Our diversified business model with a highly attractive geographic footprint provides opportunity to deliver strong performance through a variety of economic cycles
- The counter-cyclical businesses (fixed income, loans to mortgage companies, and mortgage) provide a counterbalance to the asset sensitive balance sheet during periods of declining interest rates



FHN Financial's strong full-cycle returns are counter-cyclical to bank franchise

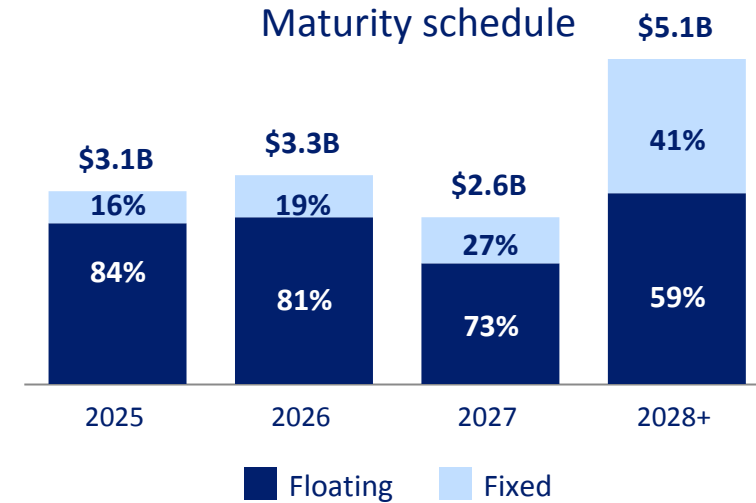
- FHN Financial provides fixed income sales & trading, investment advisory, interest rate derivatives and other services to financial institutions, municipalities and other institutional investors across the United States and internationally
- In addition to trading revenues, FHN Financial generates ~\$40 million annually of fee income from other products, including investment advisory, derivatives, loan trading and other service related revenue
- 4,000+ active institutional clients
- Clients include approximately one third of all US banks and 50% of banks with portfolios over \$100 million in size



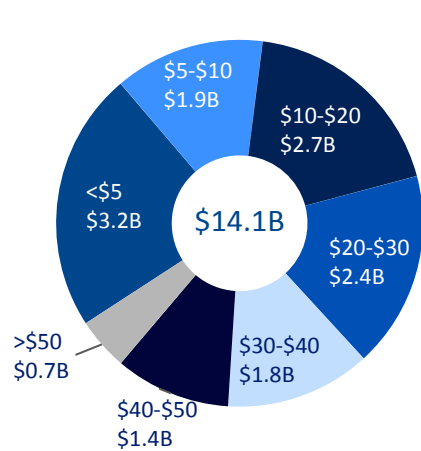
Lower Revenue	Market Factor	Higher Revenue	2023 Environment	2024 Environment
Up	Rate Direction	Down	Rapid increase in short term rates	Decline in short-term rates
Extreme (low/high)	Market Volatility	Moderate	Extreme - MOVE index sharply higher	MOVE index elevated
Flat/Inverted	Yield Curve Shape	Steep	Strongly inverted	Slightly inverted
Tight	Corporate & Mortgage Spreads	Wide	Wide	Wide
Lower	Depository Liquidity	Greater	Constrained - exacerbated by QT	Constrained, but improving

High credit quality, diversified CRE portfolio

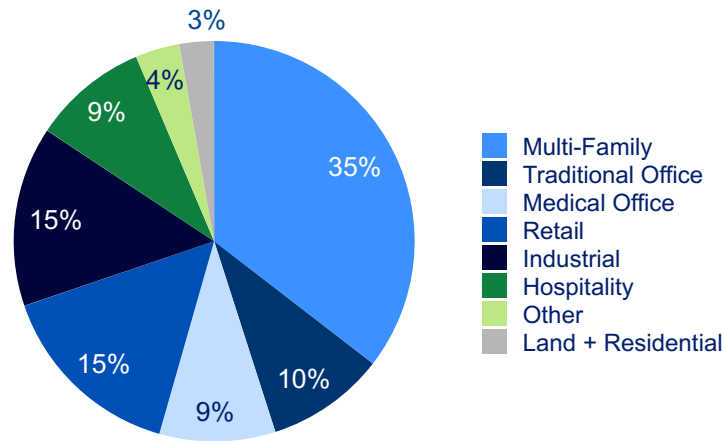
- Disciplined risk management practice and underwriting standards across CRE portfolio
- No significant upcoming repricing events, as ~72% of loans are floating and maturities are dispersed over time
- Granular portfolio with only 14 loans with commitments above \$50 million
- No property type comprises over ~8% of total loans
- Average debt service coverage of 1.5x and average stabilized LTV of 54%¹



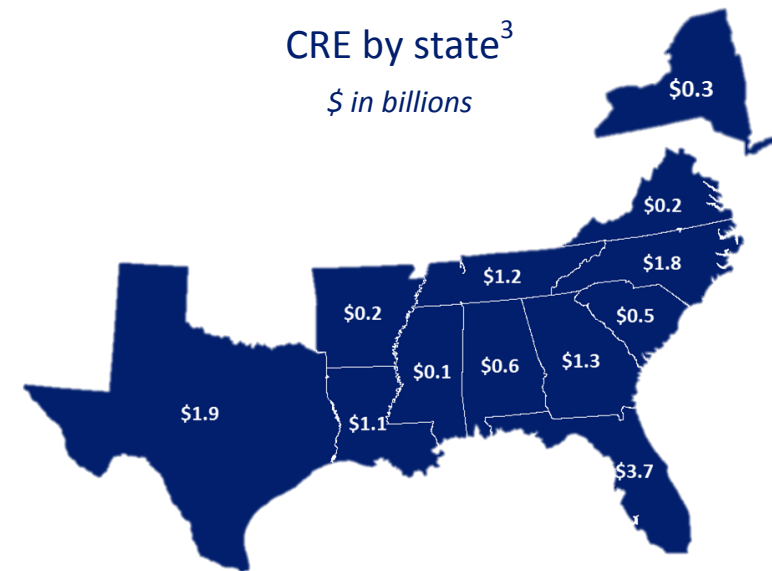
CRE by loan size²



CRE by property type



CRE by state³



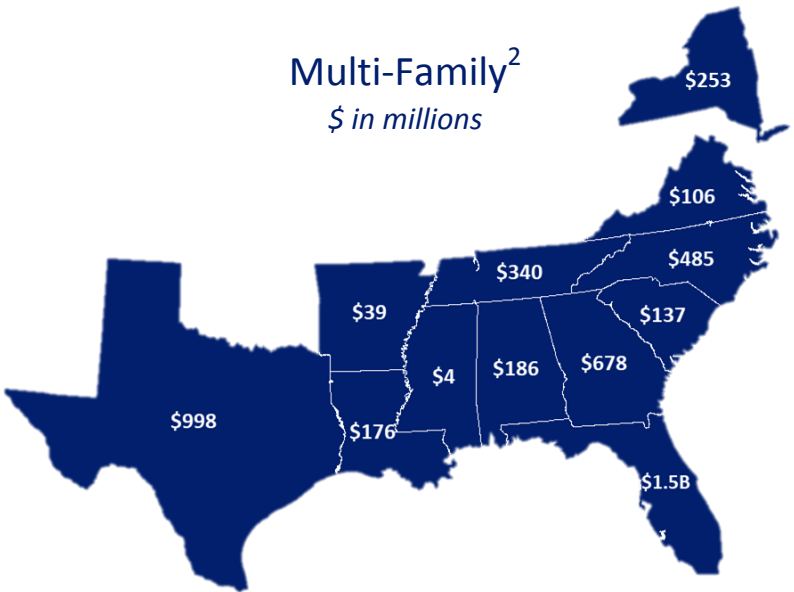
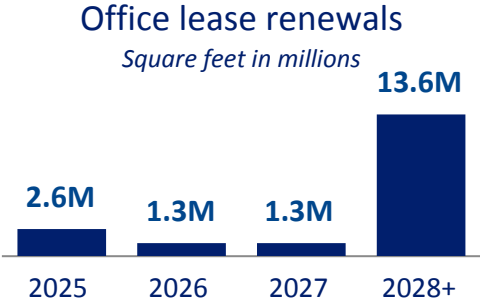
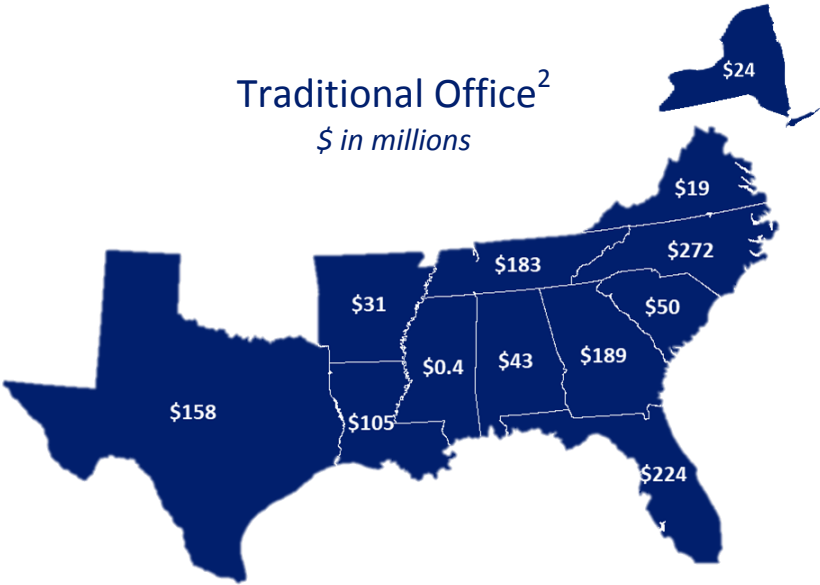
Strong underwriting in the office and multi-family portfolios

\$2.7 billion office CRE portfolio

- Medical office comprises 50% of office exposure
- Less than 5% of projects are 10 stories or taller
- Total office portfolio vacancy rate of 10%
- Within the traditional office portfolio¹:
 - Average debt service coverage of 1.6x
 - Average stabilized LTV of 61%

\$5.0 billion multi-family CRE portfolio¹

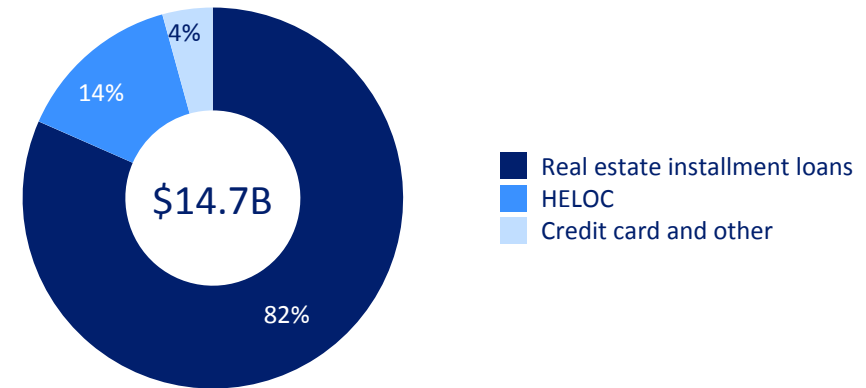
- Average debt service coverage of 1.2x
- Average stabilized LTV of 53%
- Average property has 254 units
- Low exposure to rent control, which is mostly related to low and moderate income housing focused on serving the communities in our footprint



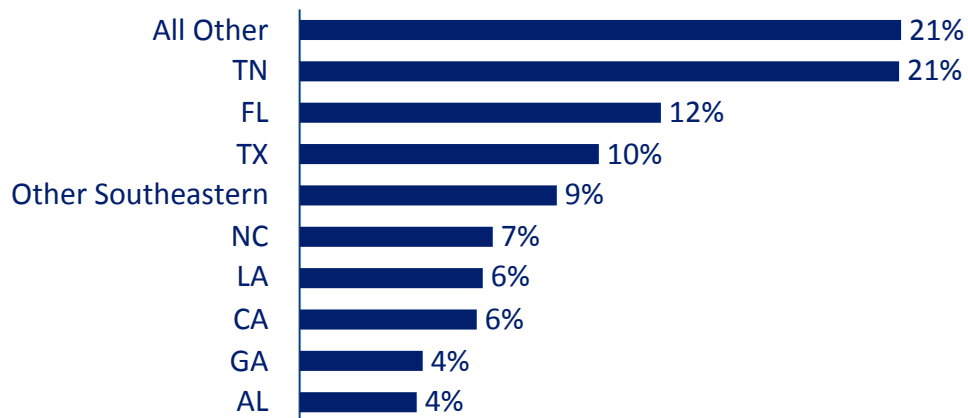
Granular C&I portfolio and real estate backed consumer portfolio

- The C&I portfolio is both geographically diverse and benefits from a lack of industry concentration
 - No more than 11% C&I exposure to any industry
 - Southeastern footprint is economically and demographically strong
 - Exposure to markets outside the southeast primarily driven by specialty businesses
- Consumer portfolio focused on real estate, with negligible exposure to auto or consumer credit card

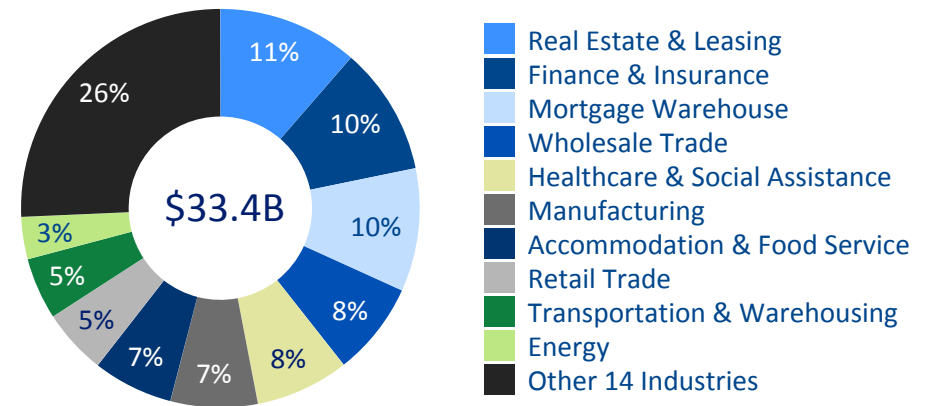
Consumer portfolio by product



C&I by state

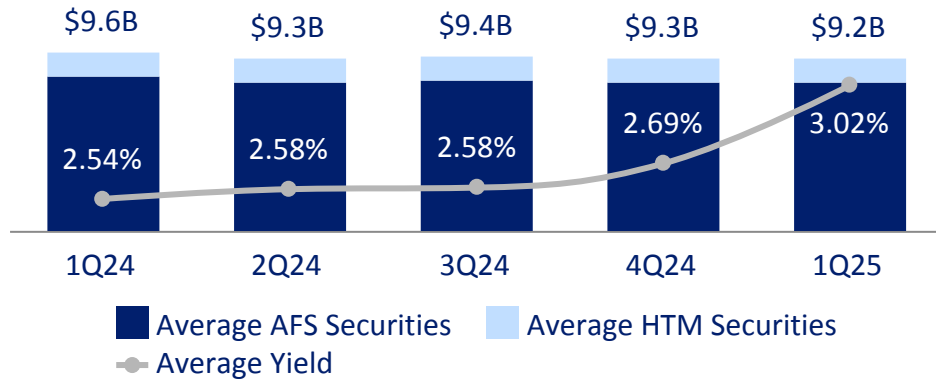


C&I by industry



Investment portfolio prudently managed to support liquidity and IRR

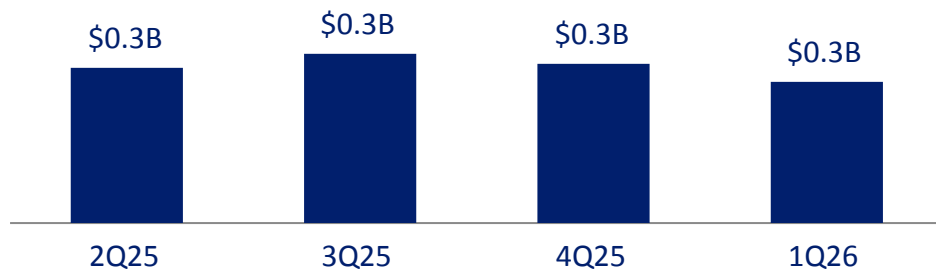
Investment portfolio



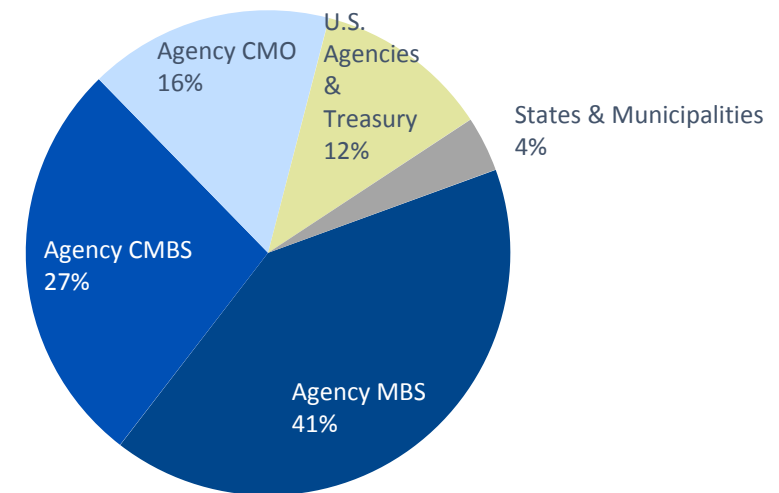
- 1Q25 investment portfolio represents ~11% of total assets
 - Moderate total portfolio effective duration of 4.5
 - Low reliance on the HTM designation at ~14% of total portfolio
 - 96% U.S. government or agency-backed by GSEs
- 1Q25 total unrealized losses on the AFS and HTM portfolios of \$1.0B, decreased from 4Q24 levels

	1Q24	2Q24	3Q24	4Q24	1Q25
% of total assets	12%	11%	11%	11%	11%
Pre-tax unrealized losses	(\$1.4B)	(\$1.4B)	(\$1.0B)	(\$1.2B)	(\$1.0B)
Effective duration	5.0	4.9	4.6	4.8	4.5
Unencumbered securities / total securities ¹	27%	25%	38%	29%	36%

Steady principal cash flows²



1Q25 investment portfolio composition¹



Notable Items

<i>\$ in millions, except EPS</i>	1Q25	4Q24	3Q24	2Q24	1Q24
Summary of Notable Items:					
Loss on AFS portfolio restructuring	\$—	\$(91)	\$—	\$—	\$—
FDIC special assessment (other noninterest expense)	\$(1)	\$1	\$2	\$(2)	\$(10)
Other notable expenses *	\$(5)	\$(3)	\$(17)	\$(3)	\$(5)
Total notable items (pre-tax)	\$(6)	\$(94)	\$(14)	\$(5)	\$(15)
Tax-related notable items	\$—	\$—	\$—	\$—	\$—
Preferred Stock Dividend **	\$—	\$—	\$—	\$(7)	\$—

Reconciliation to GAAP financials

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\$s in millions, except per share data	Quarterly, Unaudited				
	1Q25	4Q24	3Q24	2Q24	1Q24
Tangible Common Equity (non-GAAP)					
(A) Total equity (GAAP)	\$9,044	\$9,111	\$9,316	\$8,955	\$9,173
Less: Noncontrolling interest (a)	295	295	295	295	295
Less: Preferred stock (a)	426	426	426	426	520
(B) Total common equity	\$8,322	\$8,389	\$8,595	\$8,234	\$8,358
Less: Intangible assets (GAAP) (b)	1,643	1,653	1,663	1,674	1,685
(C) Tangible common equity (non-GAAP)	\$6,680	\$6,737	\$6,931	\$6,560	\$6,673
Tangible Assets (non-GAAP)					
(D) Total assets (GAAP)	\$81,491	\$82,152	\$82,635	\$82,230	\$81,799
Less: Intangible assets (GAAP) (b)	1,643	1,653	1,663	1,674	1,685
(E) Tangible assets (non-GAAP)	\$79,849	\$80,499	\$80,971	\$80,556	\$80,114
Period end Shares Outstanding					
(F) Period end shares outstanding	507	524	532	537	549
Ratios					
(A)/(D) Total equity to total assets (GAAP)	11.10%	11.09%	11.27%	10.89%	11.21%
(C)/(E) Tangible common equity to tangible assets ("TCE/TA") (non-GAAP)	8.37%	8.37%	8.56%	8.14%	8.33%
(B)/(F) Book value per common share (GAAP)	\$16.40	\$16.00	\$16.15	\$15.34	\$15.23
(C)/(F) Tangible book value per common share (non-GAAP)	\$13.17	\$12.85	\$13.02	\$12.22	\$12.16

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\$s in millions, except per share data

		1Q25	4Q24	Quarterly, Unaudited		1Q24
				3Q24	2Q24	
Adjusted EPS						
Net income available to common shareholders ("NIAC") (GAAP)	a	\$213	\$158	\$213	\$184	\$184
Plus Total notable items (after-tax) (non-GAAP) (a)		4	71	11	11	12
Adjusted net income available to common shareholders (non-GAAP)	b	\$217	\$228	\$224	\$195	\$196
Diluted Shares (GAAP)	c	523	534	538	547	558
EPS (GAAP)	a/c	\$0.41	\$0.29	\$0.40	\$0.34	\$0.33
Adjusted EPS (non-GAAP)	b/c	\$0.42	\$0.43	\$0.42	\$0.36	\$0.35
Adjusted Net Income ("NI") and Adjusted Return on Assets ("ROA")						
Net Income ("NI") (GAAP)		\$222	\$170	\$223	\$204	\$197
Plus Relevant notable items (after-tax) (Non-GAAP) (a)		\$4	\$71	\$11	\$4	\$12
Adjusted NI (Non-GAAP)		\$227	\$240	\$234	\$208	\$209
NI (annualized) (GAAP)	d	\$901	\$675	\$889	\$820	\$791
Adjusted NI (annualized) (Non-GAAP)	e	\$919	\$956	\$932	\$836	\$838
Average assets (GAAP)	f	\$80,965	\$81,950	\$82,366	\$81,721	\$81,243
ROA (GAAP)	d/f	1.11%	0.82%	1.08%	1.00%	0.97%
Adjusted ROA (Non-GAAP)	e/f	1.14%	1.17%	1.13%	1.02%	1.03%
Return on Average Common Equity ("ROCE")/ Return on Average Tangible Common Equity ("ROTCE")/ Adjusted ROTCE						
Net income available to common shareholders ("NIAC") (annualized) (GAAP)	g	\$864	\$627	\$849	\$739	\$739
Adjusted Net income available to common shareholders (annualized) (Non-GAAP)	h	\$882	\$907	\$892	\$785	\$787
Average Common Equity (GAAP)	i	\$8,389	\$8,494	\$8,407	\$8,228	\$8,436
Intangible Assets (GAAP) (b)		\$1,648	\$1,658	\$1,669	\$1,680	\$1,691
Average Tangible Common Equity (Non-GAAP)	j	\$6,742	\$6,836	\$6,738	\$6,548	\$6,745
ROCE (GAAP)	g/i	10.30%	7.38%	10.10%	8.98%	8.76%
ROTCE (Non-GAAP)	g/j	12.81%	9.17%	12.60%	11.29%	10.95%
Adjusted ROTCE (Non-GAAP)	h/j	13.08%	13.27%	13.24%	11.99%	11.65%

Reconciliation to GAAP financials

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<i>\$s in millions</i>		Quarterly, Unaudited				
		1Q25	4Q24	3Q24	2Q24	1Q24
Adjusted Noninterest Income as a % of Total Revenue						
Noninterest income (GAAP)	k	\$181	\$99	\$200	\$186	\$194
Plus notable items (pretax) (GAAP) (a)		\$—	\$91	\$—	\$—	\$—
Adjusted noninterest income (Non-GAAP)	l	\$181	\$190	\$200	\$186	\$194
Revenue (GAAP)	m	\$812	\$729	\$828	\$815	\$819
Taxable-equivalent adjustment		\$3	\$4	\$4	\$4	\$4
Revenue- Taxable-equivalent (Non-GAAP)		\$816	\$732	\$832	\$819	\$823
Plus notable items (pretax) (GAAP) (a)		\$—	\$91	\$—	\$—	\$—
Adjusted revenue (Non-GAAP)	n	\$816	\$824	\$832	\$819	\$823
Securities gains/(losses) (GAAP)	o	\$—	\$(91)	\$1	\$1	\$—
Noninterest income as a % of total revenue (GAAP)	(k-o) / (m-o)	22.29%	23.20%	24.06%	22.75%	23.72%
Adjusted noninterest income as a % of total revenue (Non-GAAP)	l/n	22.20%	23.10%	23.95%	22.64%	23.61%
Adjusted Efficiency Ratio						
Noninterest expense (GAAP)	p	\$488	\$508	\$511	\$500	\$515
Plus notable items (pretax) (GAAP) (a)		\$(6)	\$(2)	\$(14)	\$(5)	\$(15)
Adjusted noninterest expense (Non-GAAP)	q	\$482	\$506	\$497	\$495	\$500
Revenue (GAAP)	r	\$812	\$729	\$828	\$815	\$819
Taxable-equivalent adjustment		3	4	4	4	4
Revenue- Taxable-equivalent (Non-GAAP)		816	732	832	819	823
Plus notable items (pretax) (GAAP) (a)		—	91	—	—	—
Adjusted revenue (Non-GAAP)	s	\$816	\$824	\$832	\$819	\$823
Securities gains/(losses) (GAAP)	t	\$—	\$(91)	\$1	\$1	\$—
Efficiency ratio (GAAP)	p / (r-t)	60.06%	61.98%	61.89%	61.44%	62.92%
Adjusted efficiency ratio (Non-GAAP)	q/s	59.09%	61.43%	59.86%	60.47%	60.78%

Reconciliation to GAAP financials

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\$s in millions	Period end				Average			
	1Q25	4Q24	1Q25 vs. 4Q24		1Q25	4Q24	1Q25 vs. 4Q24	
Loans excluding LMC								
Total Loans (GAAP)	\$62,215	\$62,565	\$(350)	(1)%	\$61,645	\$62,418	\$(773)	(1)%
LMC (GAAP)	3,369	3,471	(101)	(3)%	2,819	3,283	(464)	(14)%
Total Loans excl. LMC (non-GAAP)	58,846	59,095	(249)	—%	58,826	59,135	(309)	(1)%
Total Consumer (GAAP)	14,722	14,716	6	—%	14,694	14,709	(15)	—%
Total Commercial excl. LMC (non-GAAP)	44,124	44,378	(255)	(1)%	44,132	44,426	(294)	(1)%
Total CRE (GAAP)	14,139	14,421	(282)	(2)%	14,318	14,601	(283)	(2)%
Total C&I excl. LMC (non-GAAP)	\$29,985	\$29,957	\$27	—%	\$29,814	\$29,825	\$(11)	—%

\$s in millions	Quarterly, Unaudited					
		1Q25	4Q24	3Q24	2Q24	1Q24
Allowance for credit losses to loans and leases and Allowance for credit losses to nonperforming loans and leases						
Allowance for loan and lease losses (GAAP)	A	\$822	\$815	\$823	\$821	\$787
Reserve for unfunded commitments (GAAP)		83	79	75	66	79
Allowance for credit losses (Non-GAAP)	B	\$905	\$894	\$897	\$887	\$865
Loans and leases (GAAP)	C	\$62,215	\$62,565	\$62,445	\$62,781	\$61,753
Nonaccrual loans and leases (GAAP)	D	\$609	\$602	\$578	\$574	\$505
Allowance for loans and lease losses to loans and leases (GAAP)	A/C	1.32%	1.30%	1.32%	1.31%	1.27%
Allowance for credit losses to loans and leases (Non-GAAP)	B/C	1.45%	1.43%	1.44%	1.41%	1.40%
Allowance for loans and lease losses to nonperforming loans and leases (GAAP)	A/D	135%	136%	142%	143%	156%
Allowance for credit losses to nonperforming loans and leases (Non-GAAP)	B/D	148%	149%	155%	155%	171%

Reconciliation to GAAP financials

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\$s in millions	Quarterly, Unaudited				
	1Q25	4Q24	3Q24	2Q24	1Q24
Adjusted noninterest income excluding deferred compensation income					
Noninterest income (GAAP)	\$181	\$99	\$200	\$186	\$194
Plus notable items (pretax) (GAAP) (a)	—	91	—	—	—
Adjusted noninterest income (non-GAAP)	\$181	\$190	\$200	\$186	\$194
Less deferred compensation income (GAAP)	(3)	1	6	3	9
Adjusted noninterest income excluding deferred compensation income (non-GAAP)	\$184	\$189	\$194	\$183	\$186
Adjusted revenue excluding deferred compensation income					
Revenue (GAAP)	\$812	\$729	\$828	\$815	\$819
Taxable-equivalent adjustment	\$3	\$4	\$4	\$4	\$4
Revenue- Taxable-equivalent (non-GAAP)	\$816	\$732	\$832	\$819	\$823
Plus notable items (pretax) (GAAP) (a)	\$—	\$91	\$—	\$—	\$—
Adjusted revenue (non-GAAP)	\$816	\$824	\$832	\$819	\$823
Less deferred compensation income (GAAP)	(3)	1	6	3	9
Adjusted revenue excluding deferred compensation income (non-GAAP)	\$818	\$823	\$826	\$816	\$814
Adjusted noninterest expense excluding deferred compensation expense					
Noninterest expense (GAAP)	\$488	\$508	\$511	\$500	\$515
Plus notable items (pretax) (GAAP) (a)	\$(6)	\$(2)	\$(14)	\$(5)	\$(15)
Adjusted noninterest expense (non-GAAP)	\$482	\$506	\$497	\$495	\$500
Less deferred compensation expense (GAAP)	(3)	1	6	3	9
Adjusted noninterest expense excluding deferred compensation expense (non-GAAP)	\$485	\$505	\$491	\$492	\$491
Adjusted personnel expense excluding deferred compensation expense					
Personnel expense (GAAP)	\$279	\$276	\$282	\$279	\$301
Plus notable items (pretax) (GAAP) (a)	\$—	\$(2)	\$(1)	\$(1)	\$(5)
Adjusted personnel expense (non-GAAP)	\$279	\$274	\$281	\$279	\$295
Less deferred compensation expense (GAAP)	(3)	1	6	3	9
Adjusted personnel expense excluding deferred compensation expense (non-GAAP)	\$282	\$272	\$275	\$276	\$286

Reconciliation to GAAP financials

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\$s in millions	Quarterly, Unaudited				
	1Q25	4Q24	3Q24	2Q24	1Q24
Adjusted Pre-provision Net Revenue (PPNR)					
Pre-tax income (GAAP)	\$ 285	\$ 210	\$ 281	\$ 260	\$ 254
Plus notable items (pretax) (GAAP) (a)	6	94	14	5	15
Adjusted Pre-tax income (non-GAAP)	\$ 290	\$ 304	\$ 296	\$ 265	\$ 269
Plus provision expense (GAAP)	40	10	35	55	50
Adjusted Pre-provision net revenue (PPNR) (non-GAAP)	\$ 330	\$ 314	\$ 331	\$ 320	\$ 319
Taxable-equivalent adjustment	3	4	4	4	4
Pre-provision net revenue-Taxable-equivalent (non-GAAP)	\$ 334	\$ 318	\$ 335	\$ 324	\$ 323

\$s in millions							2025 YTD
	2019	2020	2021	2022	2023	2024	Annualized
Adjusted Pre-provision Net Revenue (PPNR)							
Pre-tax Income (GAAP)	\$586	\$933	\$1,284	\$1,159	\$1,128	\$1,005	\$1,155
Provision Expense (GAAP)	45	503	(310)	95	260	150	162
Total PPNR (non-GAAP)	\$631	\$1,436	\$974	\$1,254	\$1,388	\$1,155	\$1,317
Taxable-equivalent adjustment	(9)	(11)	(12)	(13)	(16)	(15)	(14)
Notable Items (GAAP) (a)	(114)	363	(235)	(107)	33	(129)	(24)
Adjusted PPNR (non-GAAP)	\$754	\$1,084	\$1,222	\$1,374	\$1,370	\$1,299	\$1,355
All Other Adjusted PPNR (non-GAAP)	\$596	\$678	\$875	\$1,266	\$1,344	\$1,218	\$1,275
Counter-cyclical Adjusted PPNR (non-GAAP)	\$158	\$406	\$347	\$108	\$26	\$81	\$80