



Q1 2026 Earnings

April 23, 2026

wex[®]

Forward-Looking Statements

These materials include forward-looking statements including, but not limited to, statements about management's plans, goals, expectations, and guidance and assumptions with respect to future financial performance of the Company. Any statements in this presentation that are not statements of historical facts are forward-looking statements. When used in this presentation, the words "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "plan," "project," "will," "positions," "confidence," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such words. Forward-looking statements relate to our future plans, objectives, expectations, and intentions and are not historical facts and accordingly involve known and unknown risks and uncertainties and other factors that may cause the actual results or performance to be materially different from future results or performance expressed or implied by these forward-looking statements. The following factors, among others, could cause actual results to differ materially from those contained in forward-looking statements made in this presentation and in oral statements made by our authorized officers:

- the impact of fluctuations in the amount of fuel purchased and sold by our customers and retail partners, respectively, fuel price volatility, and the actual price of fuel, including fuel spreads in the Company's international markets, and the resulting impact on the Company's results, including margins, revenues, and net income;
- the effects of general economic conditions and the amount of business activity in the economies in which we operate, including, but not limited to, conditions resulting from market volatility, an economic recession, the impact of tariffs, international trade wars or other international conflicts, including ongoing military conflicts, supply chain disruptions, increasing unemployment, inflation, changes in interest rates and declining consumer confidence, which may lead to, among other things, a decline or stagnation or volatility in demand for fuel, corporate payment services, travel-related services, or employee benefits-related products and services;
- the failure to meet the applicable requirements or commitments under Mastercard or Visa contracts and rules;
- the extent to which unpredictable events in the locations in which the Company or the Company's customers operate or elsewhere may adversely affect the Company's employees, ability to conduct business, results of operations and financial condition;
- the impact and size of credit losses, including fraud losses, and other adverse effects if the Company fails to adequately assess and monitor credit risk or fraudulent use of our payment cards or systems;
- the impact of changes to the Company's credit standards;
- limitations on, or compression of, interchange fees, including as a result of regulatory changes;
- the effect of adverse financial conditions affecting the banking system;
- failure to implement new technologies and products;
- the failure to realize or sustain the expected benefits from investments in our capabilities and other initiatives;
- the failure to compete effectively in order to maintain or renew key customer and partner agreements and relationships, to maintain volumes under such agreements or to favorably differentiate ourselves from our competitors;
- the ability to attract and retain employees;
- the failure to realize the benefits of acquisitions or divestitures we have completed or may undertake;
- the failure to achieve commercial and financial benefits as a result of our strategic minority equity investments;
- the impact of foreign currency exchange rates on the Company's operations, revenue and income and other risks associated with our operations outside the United States;
- the failure to adequately safeguard custodial HSA assets;
- the incurrence of impairment charges if the Company's assessment of the fair value of certain of its reporting units or assets changes;
- the uncertainties of investigations and litigation;
- the ability of the Company to protect its intellectual property and other proprietary rights;
- the impact of actions of activist investors including costs and expenses incurred to address activism-related matters and the distraction of management from business operations in responding to those actions, including any proposals or proxy contest for the election of directors at our annual meeting of stockholders;
- the impact of market volatility, regulatory capital requirements and other regulatory requirements on the operations of WEX Bank or its ability to make payments to WEX Inc.;
- the impact of the Company's debt instruments on the Company's operations;
- the impact of increased leverage on the Company's operations, results or borrowing capacity generally;
- our ability to achieve our capital allocation priorities;
- changes in interest rates;
- the actions of regulatory bodies, including tax, banking and securities regulators, or possible changes in tax, banking or financial regulations impacting the Company's industrial bank, the Company as the corporate parent or other subsidiaries or affiliates;
- the failure to comply with the Treasury Regulations applicable to non-bank custodians;
- the impact from breaches of, or other issues with, the Company's technology systems or those of its third-party service providers and any resulting negative impact on the Company's reputation, liabilities or relationships with customers or merchants;
- the impact of regulatory developments with respect to privacy and data protection;
- the impact of any disruption to the technology and electronic communications networks we rely on;
- the ability to adopt, implement and use artificial intelligence technologies across our business successfully and ethically;
- the ability to maintain effective systems of internal controls;
- the failure to repurchase shares at favorable prices, if at all;
- the impact of provisions in our charter documents, Delaware law and applicable banking laws that may delay or prevent our acquisition or other strategic actions by a third party; as well as
- other risks and uncertainties identified in Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2025, filed with the Securities and Exchange Commission on February 13, 2026, and subsequent filings with the Securities and Exchange Commission.

The forward-looking statements speak only as of the date of this presentation and undue reliance should not be placed on these statements. The Company disclaims any obligation to update any forward-looking statements as a result of new information, future events, or otherwise.

Non-GAAP Information:

For additional important information and disclosure regarding our use of non-GAAP metrics, specifically, adjusted net income, adjusted net income per diluted share, total segment adjusted operating income and margin, adjusted operating income and margin, and adjusted free cash flow, please see our most recent earnings release issued on April 22, 2026. In addition, see Exhibit 1 to this earnings presentation for an explanation and reconciliation of (i) GAAP operating income to non-GAAP total segment adjusted operating income and adjusted operating income, (ii) GAAP operating income margin to non-GAAP adjusted operating income margin, (iii) GAAP net income to non-GAAP adjusted net income, (iv) GAAP net income per diluted share to non-GAAP adjusted net income per diluted share, (v) GAAP operating cash flow to non-GAAP adjusted free cash flow and (vi) GAAP net income to non-GAAP net operating profit after tax, and an explanation of the ROIC calculation.

Note:

The Company rounds amounts in the condensed consolidated financial statements to millions within tables and text (unless otherwise specified), and calculates all percentages and per-share data from underlying whole-dollar amounts. Thus, certain amounts may not foot, crossfoot, or recalculate based on reported numbers due to rounding.

Every day, businesses manage payments and workflows that are complex, regulated, and mission-critical

Our technology is deeply embedded into customers' operations to **simplify payments, enrich data, and ensure compliance** – at scale

We **transform data into intelligence** to deliver tailored control over spending, stronger cash flow visibility, and reduced fraud exposure

wex simplifies the business of running a business

Highlights

Revenue

\$673.8M

+5.8% year-over-year

Adjusted Net Income
Per Diluted Share¹

\$4.15

+18.2% year-over-year

Highlights

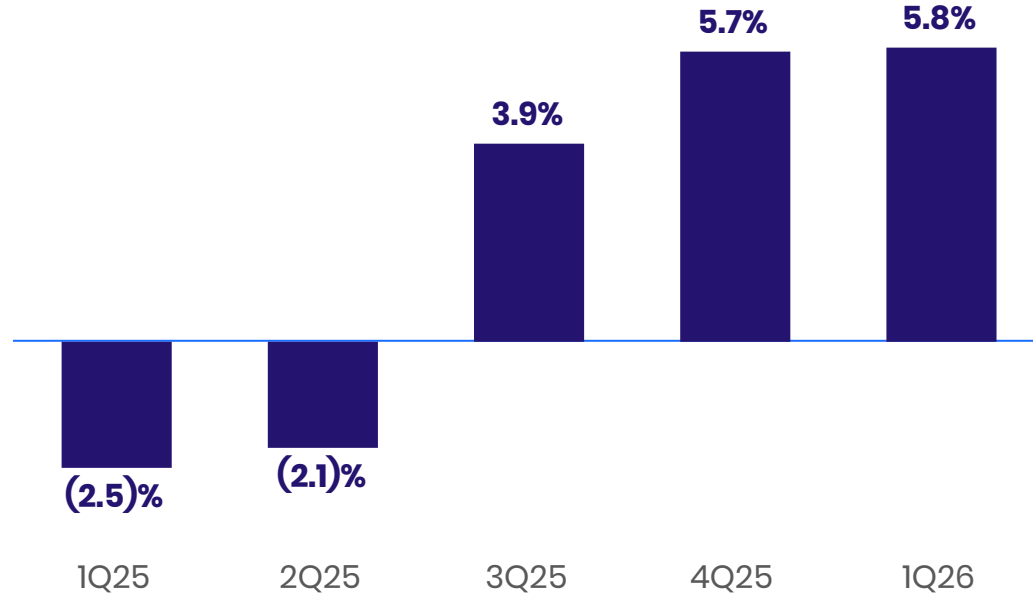
- Revenue and adjusted net income per diluted share exceeded the top end of guidance ranges
- Strong growth contributions from each of our segments as we deliver against our strategic pillars
- Accelerating innovation, product delivery, and efficiency through AI

¹See appendix for a reconciliation of GAAP net income per diluted share to non-GAAP adjusted net income per diluted share.

Delivering On Growth

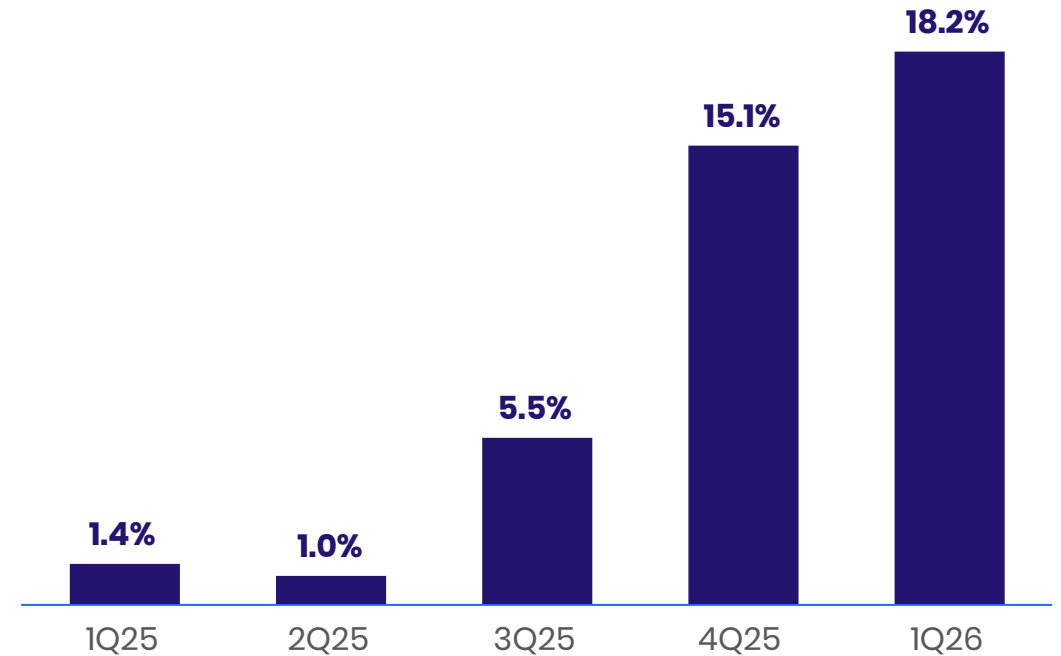
Total Revenue

Year-Over-Year Growth



Adjusted Net Income Per Diluted Share¹

Year-Over-Year Growth



¹See appendix for a reconciliation of GAAP net income per diluted share to non-GAAP adjusted net income per diluted share.

We Are Executing A Customer-Centric Strategy To Deliver Sustainable, Profitable Growth



Our strategic pillars are powered by organic investments in technology, new product development, and our sales and marketing engine

Technology and AI are foundational to how we amplify and expand our platform

WEX operates at **the infrastructure layer** of complex and regulated payment and workflow ecosystems

Over the past two years, we've **reorganized our technology & product organizations** around leaner, upskilled teams

AI is **accelerating product innovation, improving margins**, and enhancing the **value** we provide to our customers



Leveraging AI to power innovation and drive value

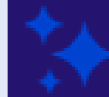
AI Enhances Our Value Proposition

Strengthening Our Moats

- Enables proprietary data modeling to deliver insights and automate decision making for customers
- Accelerates product innovation bringing new features and products to market faster
- Improves customer outcomes and builds loyalty

Driving Our Economic Engine

- Drives automation and efficiency, lowering our structural costs and enhancing margins
- Strengthens credit decisioning and fraud detection while broadening market access with less risk
- Frees resources to accelerate innovation and growth



Early Results

- Claims reimbursement **times reduced 98%**
- Product innovation **velocity increased 50%**
- **40% of coding** powered by AI
- **AI-empowered workforce**

Q1 2026 Financial Results

Consolidated Results

(\$M except per share data)

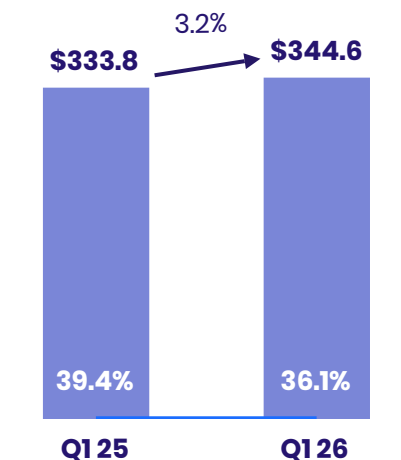
	Q1 26	Q1 25	\$ Δ Yr/Yr	% Δ Yr/Yr
Total Revenue	\$673.8	\$636.6	\$37.2	5.8 %
GAAP Net Income	\$77.7	\$71.5	\$6.2	8.6 %
GAAP Net Income per Diluted Share	\$2.22	\$1.81	\$0.41	22.7 %
Adjusted Net Income¹	\$145.3	\$138.4	\$6.9	5.0 %
Adjusted Net Income per Diluted Share¹	\$4.15	\$3.51	\$0.64	18.2 %

¹See appendix for a reconciliation of GAAP net income to non-GAAP adjusted net income and GAAP net income per diluted share to non-GAAP adjusted net income per diluted share.

Segment Results¹ (\$M)

Mobility

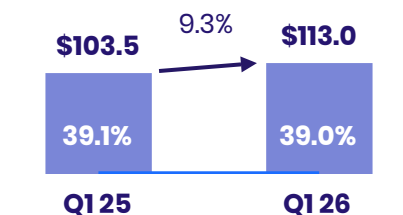
~50% of annual revenue



■ Revenue
— Segment Adjusted Operating Margin

Corporate Payments

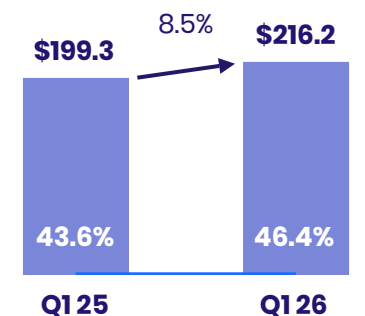
~20% of annual revenue



■ Revenue
— Segment Adjusted Operating Margin

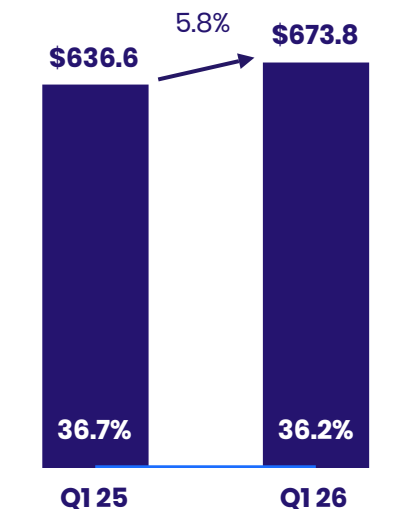
Benefits

~30% of annual revenue



■ Revenue
— Segment Adjusted Operating Margin

WEX Consolidated



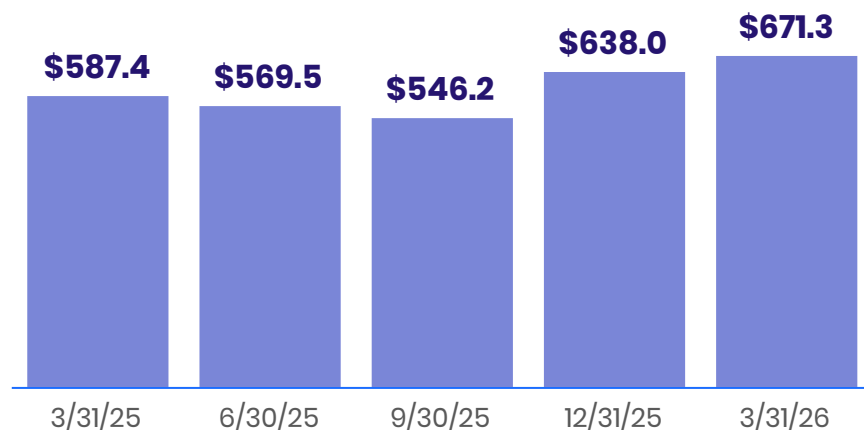
■ Revenue
— Adjusted Operating Income Margin

¹See appendix for a reconciliation of GAAP operating income and related margin to non-GAAP total segment adjusted operating income and related margin and adjusted operating income and related margin. Segment adjusted operating income margin is derived by dividing segment adjusted operating income by the revenue of the corresponding segment (or the entire Company in the case of total segment adjusted operating income). Segment adjusted operating income and related margins can be found in the press release announcing Q1 26 financial results.

Balance Sheet And Adjusted Free Cash Flow

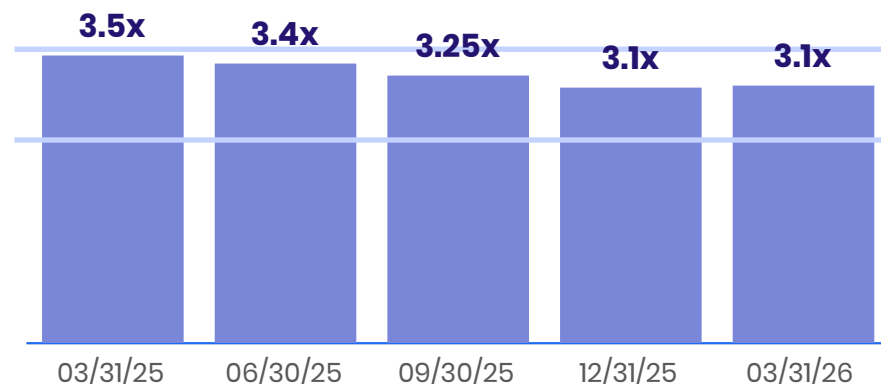
Trailing 12 Months Adjusted Free Cash Flow¹ (\$M)

Q1 2026 adjusted free cash flow¹ of \$49 million



- Adjusted free cash flow¹ of \$49 million year to date
- Corporate cash² balance of ~\$91 million
- Borrowing capacity³ of \$1.04 billion on credit facility

Leverage Ratio by Quarter



- Leverage ratio, as defined in the credit agreement, remains within the long-term target range of 2.5-3.5x
- Historically, cash flow generation and earnings growth reduces leverage half a turn per year
- Committed to reducing leverage below 3.0x

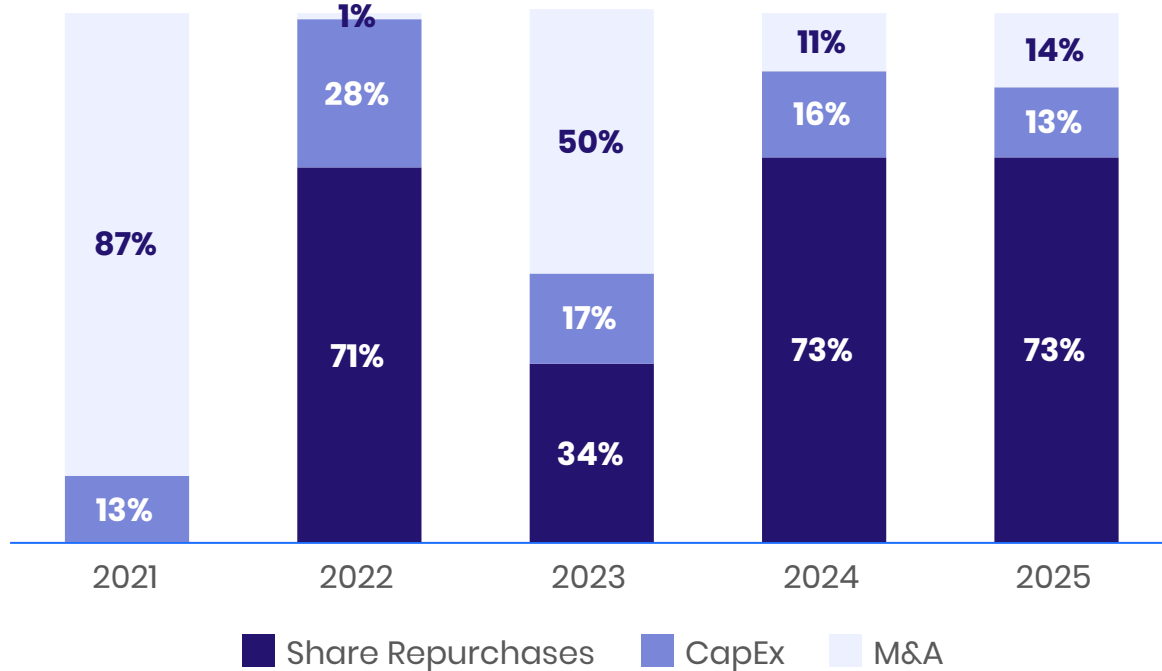
¹See appendix for our definition of adjusted free cash flow and reconciliation of GAAP operating cash flow to non-GAAP adjusted free cash flow.

²Corporate cash is calculated in accordance with the terms of our consolidated leverage ratio in the Company's Amended and Restated Credit Agreement as filed with the SEC.

³Reflects available borrowing capacity on Revolving Credit Facility, which is net of outstanding borrowings and issued letters of credit.

Capital Allocation

Uses of Capital¹



Capital Allocation Priorities

Strong Balance Sheet

Target leverage 2.5-3.5x; free cash flow for remainder of 2026 allocated towards deleveraging until below 3.0x

Reinvestment

Prioritize disciplined investments in technology, product, and customer experience through capex

M&A

Returns-driven approach to strategic M&A opportunities

Share Repurchases

Returned \$2 billion to shareholders since 2022

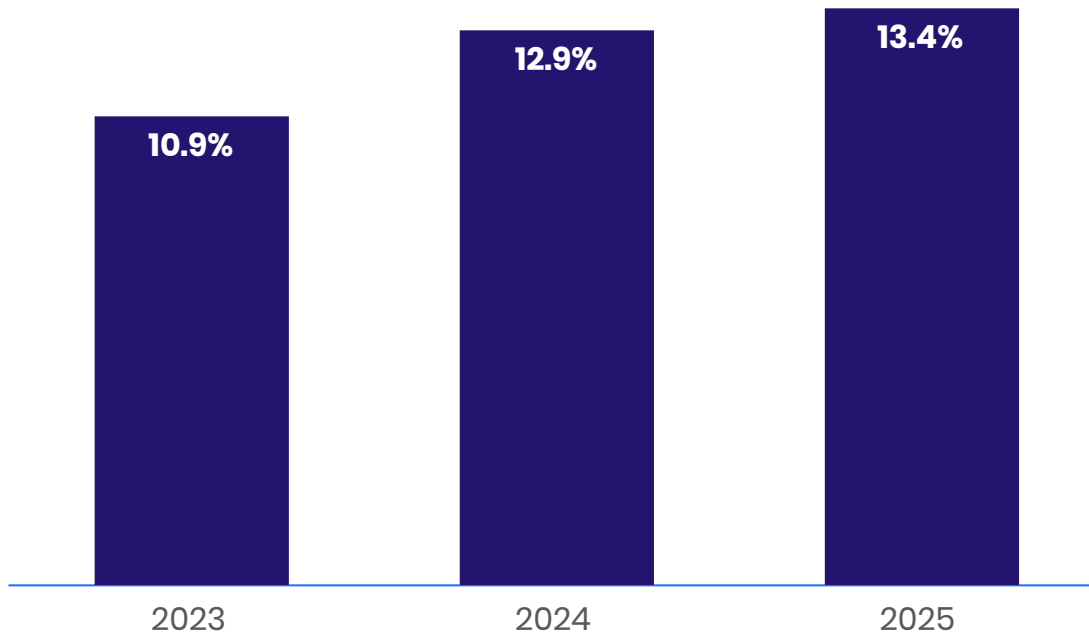
¹ Share Repurchases excludes fees related to the Company's Tender Offer in 2025 and the one percent excise tax imposed by the Inflation Reduction Act of 2022. M&A includes deferred payments on prior acquisitions.

* Values may not sum to 100% due to rounding.

We Generate Strong Returns On Invested Capital

Return on Invested Capital

Based on Net Operating Profit After Tax (NOPAT)¹



Key takeaways

- Return on invested capital has been steadily increasing as a result of strong execution and thoughtful capital deployment
- We take a returns-driven approach to all investment decisions

¹See appendix for a reconciliation of GAAP net income to non-GAAP net operating profit after tax, and an explanation of the ROIC calculation.

Financial Guidance and Assumptions

Financial Guidance

	Q2'26		Full Year 2026					
	Current Guidance		Current Guidance		Changes from Prior Guide at Midpoint			
	Low	High	Low	High	\$ Change	% Change	Fuel Price Impact	
Net Revenue, in millions	\$ 727	\$ 747	\$ 2,820	\$ 2,880	\$ 120	4 %	\$106	
Adjusted Net Income per Diluted Share¹	\$ 4.93	\$ 5.13	\$ 18.95	\$ 19.55	\$ 1.70	10 %	\$1.70	

Key Guidance Assumptions

	Q2'26			Full Year 2026				
	Current Guidance			Current Guidance			Change from Prior Guide at Midpoint	% Change
Average U.S. Retail Fuel Prices per Gallon	\$4.30			\$3.70			\$0.60	19%
Mobility Credit Losses (bps)	17	-	22	12	-	17	0	—%
Weighted Average Diluted Shares Outstanding, in millions	35.0			35.2			0	—%

Guidance also includes the following assumptions:

- Domestic fuel prices estimated at \$4.30 per gallon for Q2 and \$3.70 per gallon for the full year, based on NYMEX futures curve; this assumption increased 2026 revenue and EPS guidance by approximately \$106 million and \$1.70 cents, respectively. This does not include any potential future impacts from European fuel spreads.
- Interest rates in line with the market Fed Funds projections of no cuts for the remainder of the year.
- Foreign exchange rates are as of the end of March 2026.
- Adjusted net income effective tax rate of 25.0% for 2026 (all periods).
- No effects from any future M&A activity or share repurchases; available cash flow used to pay down debt.

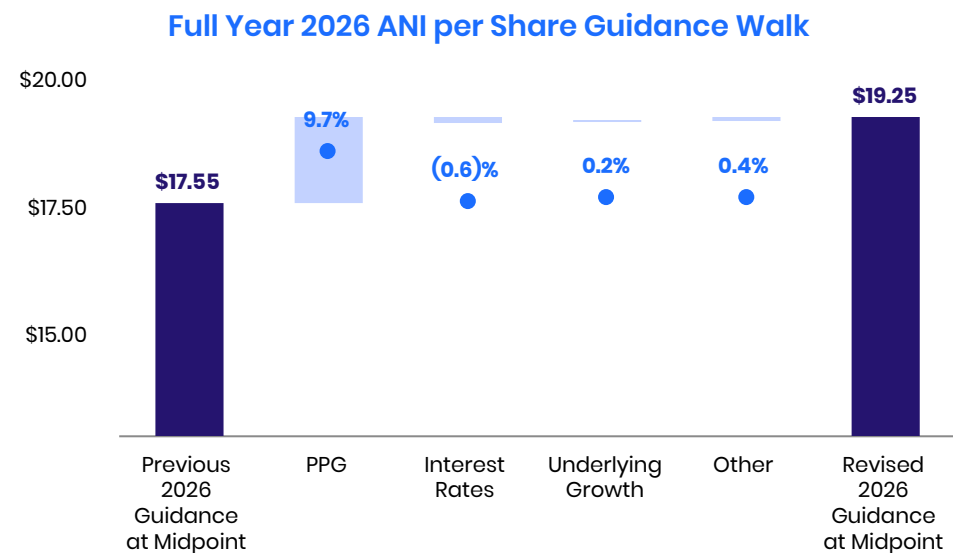
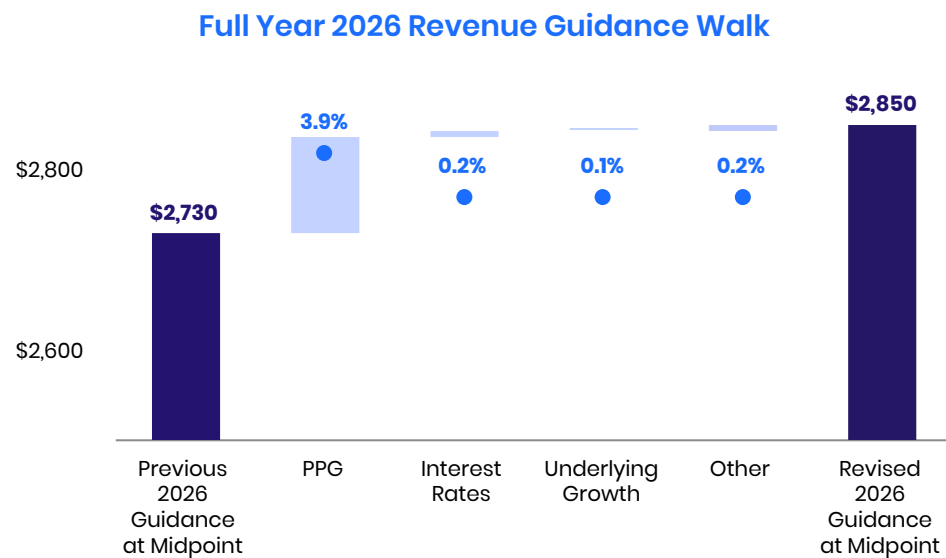
¹The Company's adjusted net income guidance, which is a non-GAAP measure, excludes unrealized gains and losses on financial instruments, net foreign currency gains and losses, acquisition-related intangible amortization, other acquisition and divestiture related items, stock-based compensation, other costs, debt restructuring costs and debt issuance cost amortization, tax related items and certain other non-operating items and non-recurring or non-cash operating charges that are not core to our operations, as applicable depending on the period presented. We are unable to reconcile our adjusted net income guidance to the comparable GAAP measure without unreasonable effort because of the difficulty in predicting the amounts to be adjusted, including but not limited to, foreign currency exchange rates, unrealized gains and losses on financial instruments, and acquisition and divestiture related items, which may have a significant impact on our financial results.

Financial Guidance and Assumptions (Cont.)

The following tables include estimated revenue and ANI per share sensitivities to changes in PPG and interest rates as of the date of this earnings presentation. As a reminder, the impacts of these macro factors can and will change based upon various factors, including the composition of our balance sheet. We target maintaining a materially neutral ANI per share impact from 100bps adjustments to interest rates and can adjust our profile through balance sheet strategies and hedging.

Sensitivities	Price Per Gallon		Interest Rates	
	+\$0.10/Gal	-\$0.10/Gal	+100bps	-100bps
Impact to Net Revenue, in millions (approximate)	\$ 20	\$ (20)	\$ 30	\$ (30)
Impact to ANI per Share (approximate)¹	\$ 0.35	\$ (0.35)	\$ (0.40)	\$ 0.45

The following charts² represent a walk between our previous 2026 guidance and our revised 2026 guidance, accounting for the primary drivers that have changed.



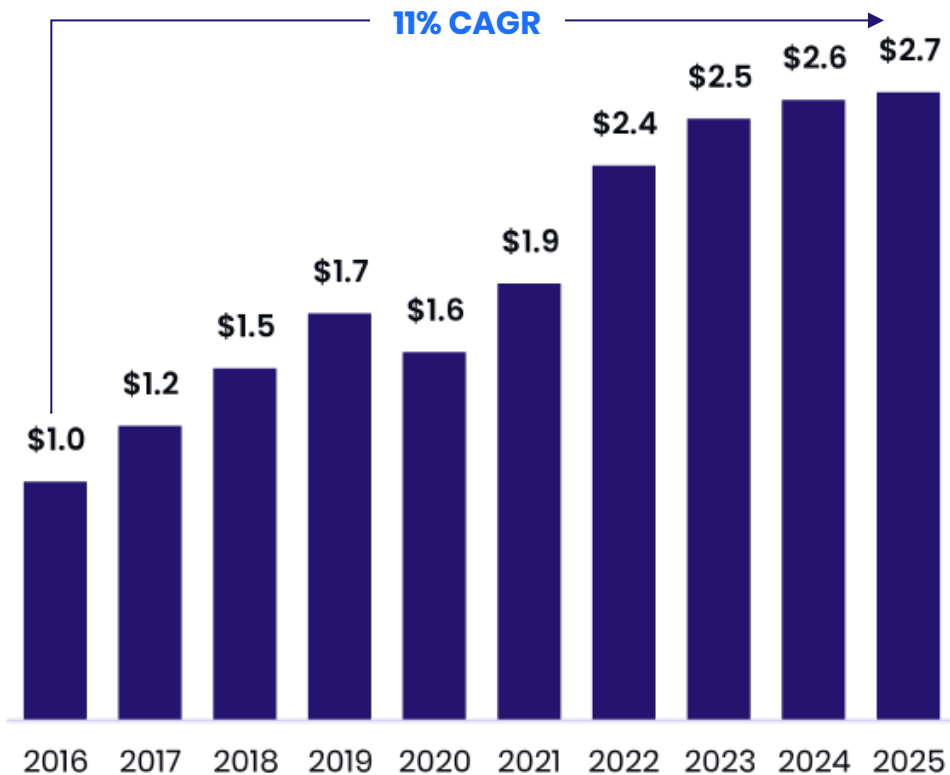
¹ The Company's adjusted net income guidance, which is a non-GAAP measure, excludes unrealized gains and losses on financial instruments, net foreign currency gains and losses, changes in fair value of contingent consideration, acquisition-related intangible amortization, other acquisition and divestiture related items, stock-based compensation, other costs, impairment charges, debt restructuring and debt issuance cost amortization, adjustments attributable to our non-controlling interests and certain tax related items. We are unable to reconcile our adjusted net income guidance to the comparable GAAP measure without unreasonable effort because of the difficulty in predicting the amounts to be adjusted, including, but not limited to, foreign currency exchange rates, unrealized gains and losses on financial instruments, and acquisition and divestiture related items, which may have a significant impact on our financial results.

² The PPG impacts above include adjustment for International fuel price spreads. Other includes impact from foreign exchange rate fluctuations.

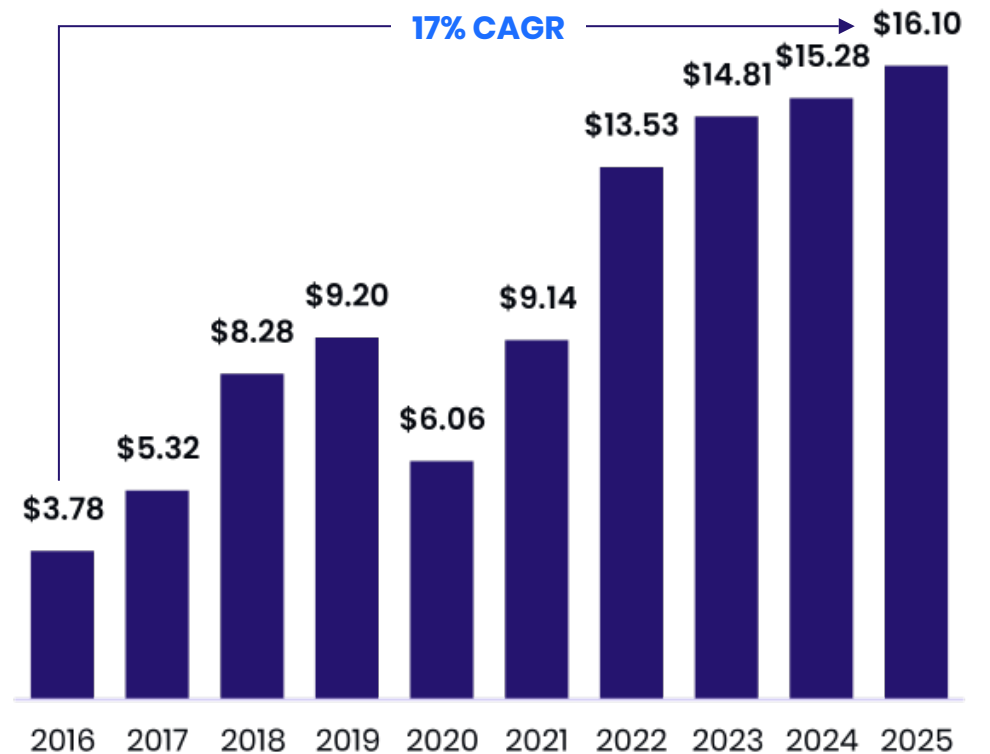
Appendix

Our Strategy Has Driven Long-Term Growth

Total Revenue (\$B)



Adjusted Net Income per Diluted Share¹



¹See appendix for a reconciliation of GAAP Net Income Attributable to Shareholders per Diluted Share to Adjusted Net Income Attributable to Shareholders per Diluted Share.

Key Performance Indicators

(\$M unless otherwise noted)

	Q1 26	Q1 25	\$ Δ Yr/Yr	% Δ Yr/Yr
Mobility Segment				
Total Volume (\$)*	19,891	18,751	1,140	6.1 %
Payment Processing Transactions	130.4	134.5	(4.1)	(3.0)%
Payment Processing \$ of Fuel	12,707	12,018	689	5.7 %
Net Payment Processing Rate (%)	1.23 %	1.30 %	-7 bps	(5.2)%
Average US Fuel Price (\$/gallon)	3.60	3.32	0.28	8.4 %
Net Late Fee Rate (%)	0.50 %	0.53 %	-3 bps	(4.8)%
Corporate Payments Segment				
Total Volume (\$)*	34,240	31,109	3,130	10.1 %
Purchase Volume (\$)	17,908	17,285	623	3.6 %
Net Interchange Rate (%)	0.53 %	0.50 %	3 bps	6.3 %
Benefits Segment				
Average Number of SaaS Accounts	22.4	21.5	0.8	3.8 %
Total Volume (\$)*	3,989	4,196	(208)	(4.9)%
Purchase Volume (\$)	2,497	2,330	167	7.2 %
Average HSA Custodial Cash Assets (\$)	5,154	4,609	545	11.8 %

*Total Volume includes purchases on WEX-issued accounts as well as purchases issued by others, but using the WEX platform.

Q1'26



Non-GAAP Reconciliation

Reconciliation of GAAP Operating Income to Non-GAAP Total Segment Adjusted Operating Income and Adjusted Operating Income

(\$M)	Three Months Ended March 31,					
	2026 (margin) ¹			2025 (margin) ¹		
Operating income	\$	158.2	23.5 %	\$	157.3	24.7 %
Unallocated corporate expenses		24.6			24.9	
Acquisition-related intangible amortization		45.8			47.8	
Other acquisition and divestiture related items		—			0.5	
Stock-based compensation		29.6			13.3	
Other costs		10.4			14.9	
Total segment adjusted operating income:	\$	268.8	39.9 %	\$	258.7	40.6 %
Unallocated corporate expenses		(24.6)			(24.9)	
Adjusted operating income	\$	244.1	36.2 %	\$	233.8	36.7 %

¹ Margins are derived by dividing the applicable measures by total net revenue for the Company.

Non-GAAP Reconciliation

Reconciliation of GAAP Net Income and Net Income per Share to Non-GAAP Adjusted Net Income and Adjusted Net Income per Share

	Three Months Ended March 31,			
	2026		2025	
(\$M except per share data)		per diluted share		per diluted share
Net income attributable to shareholders	\$ 77.7	\$ 2.22	\$ 71.5	\$ 1.81
Unrealized loss (gain) on financial instruments	0.2	—	(0.4)	(0.01)
Net foreign currency (gain) loss	(4.6)	(0.13)	3.1	0.08
Change in fair value of contingent consideration	0.7	0.02	0.8	0.02
Acquisition-related intangible amortization	45.8	1.31	47.8	1.21
Other acquisition and divestiture related items	0.9	0.03	2.5	0.06
Stock-based compensation	29.6	0.85	13.3	0.34
Other costs	10.2	0.29	14.8	0.38
Debt restructuring and debt issuance cost amortization	2.5	0.07	2.2	0.06
Tax related items	(17.6)	(0.50)	(17.2)	(0.44)
Adjusted net income attributable to shareholders	\$ 145.3	\$ 4.15	\$ 138.4	\$ 3.51

Non-GAAP Reconciliation

The Company's non-GAAP adjusted net income excludes unrealized gains and losses on financial instruments, net foreign currency gains and losses, acquisition-related intangible amortization, other acquisition and divestiture related items, stock-based compensation, other costs, debt restructuring costs and debt issuance cost amortization, tax related items and certain other non-operating items and non-recurring or non-cash operating charges that are not core to our operations, as applicable depending on the period presented. The Company's non-GAAP adjusted operating income excludes acquisition-related intangible amortization, other acquisition and divestiture related items, debt restructuring costs, stock-based compensation, other costs and certain non-recurring or non-cash operating charges that are not core to our operations, as applicable depending on the period presented. Total segment adjusted operating income incorporates these same adjustments and further excludes unallocated corporate expenses.

Although adjusted net income, adjusted operating income, total segment adjusted operating income, net operating profit after tax and ROIC measurements are not calculated in accordance with GAAP, our management team believes these non-GAAP measures are integral to our reporting and planning processes and uses them to assess operating performance because they generally exclude financial results that are outside the normal course of our business operations or management's control. These measures are also used to allocate capital and resources among our operating segments. For the periods presented herein, the following items have been excluded in determining one or more non-GAAP measures for the following reasons:

- Exclusion of the non-cash, mark-to-market adjustments on financial instruments, including interest rate swap agreements and investment securities, helps management identify and assess trends in the Company's underlying business that might otherwise be obscured due to quarterly non-cash earnings fluctuations associated with these financial instruments. Additionally, the non-cash, mark-to-market adjustments on financial instruments are difficult to forecast accurately, making comparisons across historical and future periods difficult to evaluate;
- Net foreign currency gains and losses primarily result from the remeasurement to functional currency of cash, accounts receivable and accounts payable balances, certain intercompany transactions denominated in foreign currencies and any gain or loss on foreign currency economic hedges relating to these items. The exclusion of these items helps management compare changes in operating results between periods that might otherwise be obscured due to currency fluctuations;
- The change in fair value of contingent consideration, which is related to the acquisition of certain contractual rights to serve as custodian or sub-custodian to HSAs, is dependent upon changes in future interest rate assumptions and has no significant impact on the ongoing operations of the Company. Additionally, the non-cash, mark-to-market adjustments on financial instruments are difficult to forecast accurately, making comparisons across historical and future periods difficult to evaluate;
- The Company considers certain acquisition-related costs, including certain financing costs, investment banking fees, warranty and indemnity insurance, certain integration-related expenses and amortization of acquired intangibles, as well as gains and losses from divestitures to be unpredictable, dependent on factors that may be outside of our control and unrelated to the continuing operations of the acquired or divested business or the Company. In addition, the size and complexity of an acquisition, which often drives the magnitude of acquisition-related costs, may not be indicative of such future costs. The Company believes that excluding acquisition-related costs and gains or losses on divestitures facilitates the comparison of our financial results to the Company's historical operating results and to other companies in our industry;
- Stock-based compensation is different from other forms of compensation as it is a non-cash expense. For example, a cash salary generally has a fixed and unvarying cash cost. In contrast, the expense associated with an equity-based award is generally unrelated to the amount of cash ultimately received by the employee, and the cost to the Company is based on a stock-based compensation valuation methodology and underlying assumptions that may vary over time;
- Other costs are not consistently occurring and do not reflect expected future operating expense, nor do they provide insight into the fundamentals of current or past operations of our business. This also includes non-recurring professional service costs, costs related to certain identified initiatives, including restructuring and technology initiatives, to further streamline the business, improve the Company's efficiency, create synergies and globalize the Company's operations, all with an objective to improve scale and efficiency and increase profitability going forward;
- Impairment charges represent non-cash asset write-offs, which do not reflect recurring costs that would be relevant to the Company's continuing operations. The Company believes that excluding these nonrecurring expenses facilitates the comparison of our financial results to the Company's historical operating results and to other companies in its industry;
- Debt restructuring and debt issuance cost amortization are unrelated to the continuing operations of the Company. Debt restructuring costs are not consistently occurring and do not reflect expected future operating expense, nor do they provide insight into the fundamentals of current or past operations of our business. In addition, since debt issuance cost amortization is dependent upon the financing method, which can vary widely company to company, we believe that excluding these costs helps to facilitate comparison to historical results as well as to other companies within our industry;
- Legal settlement represents the consideration paid to the sellers of eNett and Optal in excess of the businesses' fair values. Management has elected to exclude this item as the charge is nonrecurring and does not reflect future operating expenses resulting from this acquisition;
- Vendor settlement represents a payment in exchange for the release of potential claims related to insourcing certain technology, and does not reflect recurring costs that would be relevant to the continuing operations of the Company. The Company believes that excluding this nonrecurring expense facilitates the comparison of our financial results to the Company's historical operating results and to other companies in our industry;
- The tax related items are the difference between the Company's GAAP tax provision and a non-GAAP tax provision. The Company utilizes a fixed annual projected long-term non-GAAP tax rate in order to provide better consistency across reporting periods. To determine this long-term projected tax rate, the Company performs a pro forma tax provision based upon the Company's projected adjusted net income before taxes. The fixed annual projected long-term non-GAAP tax rate could be subject to change in future periods for a variety of reasons, including the rapidly evolving global tax environment, significant changes in our geographic earnings mix including due to acquisition activity, or other changes to our strategy or business operations; and
- The Company does not allocate certain corporate expenses to our operating segments, as these items are centrally controlled and are not directly attributable to any reportable segment

WEX believes that adjusted net income, adjusted operating income, total segment adjusted operating income, net operating profit after tax and ROIC measurements may be useful to investors as a means of evaluating our performance. However, because adjusted operating income, total segment adjusted operating income, adjusted net income, net operating profit after tax and ROIC measurements are non-GAAP measures, they should not be considered as a substitute for, or superior to, operating income or net income as determined in accordance with GAAP. Adjusted operating income, total segment adjusted operating income, adjusted net income, net operating profit after tax and ROIC measurements as used by WEX may not be comparable to similarly titled measures employed by other companies.

Non-GAAP Reconciliation

Reconciliation of GAAP Operating Cash Flow to Non-GAAP Adjusted Free Cash Flow

Adjusted free cash flow is calculated as cash flows from operating activities adjusted for net purchases of current investment securities, capital expenditures, net Funding Activity, changes in WEX Bank cash balances and certain other adjustments.

Although non-GAAP adjusted free cash flow is not calculated in accordance with GAAP, WEX believes that adjusted free cash flow is a useful measure to further evaluate our results of operations because (i) adjusted free cash flow indicates the level of cash generated by the operations of the business, which excludes consideration paid on acquisitions, after appropriate reinvestment for recurring investments in property, equipment, and capitalized software that are required to operate the business; (ii) net funding activity includes fluctuations in deposits and other borrowings primarily used as part of our accounts receivable funding strategy; (iii) purchases of current investment securities are made as a result of deposits gathered operationally; and (iv) WEX Bank cash balances may be increased or decreased for reasons other than matching operating activity. However, because adjusted free cash flow is a non-GAAP measure, it should not be considered as a substitute for, or superior to, operating cash flow as determined in accordance with GAAP. In addition, adjusted free cash flow as used by WEX may not be comparable to similarly titled measures employed by other companies. The following table reconciles GAAP operating cash flow to adjusted free cash flow for the three and twelve-month periods presented.

(\$M)	For the three months ended								For the twelve months ended		
	3/31/24	6/30/24	9/30/24	12/31/24	3/31/25	6/30/25	9/30/25	12/31/25	3/31/26	12/31/24	12/31/25
Operating cash flow	\$ (153.3)	\$ (7.0)	\$ 3.3	\$ 638.4	\$ (481.6)	\$ 264.6	\$ 376.6	\$ 294.7	\$ (330.8)	\$ 481.4	\$ 454.3
Changes in WEX Bank cash balances	\$ 188.9	\$ 69.6	\$ 125.3	\$ (104.7)	\$ 67.7	\$ (182.5)	\$ (47.5)	\$ (95.0)	\$ 236.5	\$ 279.1	\$ (257.3)
Other adjustments ¹	\$ 67.1	\$ —	\$ —	\$ (33.1)	\$ 58.8	\$ 1.6	\$ 1.5	\$ 0.3	\$ 42.6	\$ 34.0	\$ 62.2
Net Funding Activity ²	\$ 205.0	\$ 214.8	\$ 372.2	\$ (139.3)	\$ 375.5	\$ 495.6	\$ (178.1)	\$ 290.8	\$ 616.9	\$ 652.7	\$ 983.8
Net sales and maturities (purchases) of current investment securities	\$ (282.9)	\$ (25.6)	\$ (276.3)	\$ (153.2)	\$ 28.3	\$ (350.3)	\$ 48.7	\$ (191.1)	\$ (478.2)	\$ (738.0)	\$ (464.4)
Capital expenditures	\$ (34.0)	\$ (39.6)	\$ (35.0)	\$ (38.7)	\$ (32.6)	\$ (34.6)	\$ (35.0)	\$ (38.4)	\$ (37.5)	\$ (147.3)	\$ (140.6)
Adjusted free cash flow	\$ (9.2)	\$ 212.2	\$ 189.5	\$ 169.5	\$ 16.2	\$ 194.3	\$ 166.2	\$ 261.3	\$ 49.5	\$ 562.0	\$ 638.0

¹ Other adjustments are predominantly comprised of contingent consideration paid to sellers in excess of acquisition-date fair value.

² Net Funding Activity includes the change in net deposits, net advances from the FHLB, changes in participation debt, and changes in borrowings under the BTFP and borrowed federal funds.

Non-GAAP Reconciliation

Reconciliation of GAAP Net Income Attributable to Shareholders per Diluted Share to Adjusted Net Income Attributable to Shareholders per Diluted Share

(Unaudited)

Year Ended December 31,

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Net income (loss) attributable to shareholders per diluted share	\$ 0.57	\$ 3.71	\$ 3.86	\$ 2.26	\$ (5.56)	\$ —	\$ 4.50	\$ 6.16	\$ 7.50	\$ 8.47
Unrealized loss (gain) on financial instruments	\$ (0.19)	\$ (0.03)	\$ (0.06)	\$ 0.79	\$ 0.62	\$ (0.86)	\$ (1.86)	\$ 0.70	\$ 0.01	\$ (0.02)
Net foreign currency loss (gain)	\$ 0.23	\$ (0.73)	\$ 0.89	\$ 0.02	\$ 0.59	\$ 0.27	\$ 0.51	\$ (0.11)	\$ 0.63	\$ —
Acquisition-related intangible amortization	\$ 2.39	\$ 3.57	\$ 3.17	\$ 3.64	\$ 3.90	\$ 4.01	\$ 3.81	\$ 4.25	\$ 4.89	\$ 5.34
Other acquisition and divestiture related items	\$ 1.24	\$ 0.12	\$ 0.10	\$ 0.86	\$ 1.32	\$ 0.81	\$ 0.40	\$ 0.15	\$ 0.29	\$ 0.25
Legal settlement	\$ —	\$ —	\$ —	\$ —	\$ 3.71	\$ —	\$ —	\$ —	\$ —	\$ —
Stock-based compensation	\$ 0.48	\$ 0.71	\$ 0.81	\$ 1.09	\$ 1.50	\$ 1.70	\$ 2.25	\$ 3.04	\$ 2.71	\$ 2.88
Other costs	\$ 0.34	\$ 0.26	\$ 0.31	\$ 0.57	\$ 0.31	\$ 0.52	\$ 0.86	\$ 1.05	\$ 1.19	\$ 0.71
Vendor settlement	\$ 0.38	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
(Gain) loss on sale of subsidiary	\$ —	\$ (0.49)	\$ —	\$ —	\$ 1.06	\$ —	\$ —	\$ —	\$ —	\$ —
Impairment charges and asset write-offs	\$ —	\$ 1.02	\$ 0.13	\$ —	\$ 1.22	\$ —	\$ 3.05	\$ —	\$ —	\$ 0.28
Debt restructuring and debt issuance cost amortization	\$ 0.31	\$ 0.24	\$ 0.32	\$ 0.48	\$ 0.91	\$ 0.48	\$ 0.39	\$ 2.06	\$ 0.39	\$ 0.23
Change in fair value of contingent consideration	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 0.88	\$ 3.11	\$ 0.20	\$ 0.16	\$ 0.08
Non-cash adjustments related to tax receivable agreement	\$ 0.01	\$ (0.35)	\$ 0.02	\$ (0.02)	\$ (0.01)	\$ —	\$ —	\$ —	\$ —	\$ —
ANI adjustments attributable to non-controlling interests	\$ (0.06)	\$ (0.04)	\$ (0.03)	\$ 1.21	\$ (0.98)	\$ 2.91	\$ (0.77)	\$ —	\$ —	\$ —
Tax related items	\$ (1.93)	\$ (2.67)	\$ (1.24)	\$ (1.71)	\$ (2.47)	\$ (1.58)	\$ (2.59)	\$ (2.59)	\$ (2.47)	\$ (2.13)
Dilutive impact of stock awards	\$ —	\$ —	\$ —	\$ —	\$ (0.06)	\$ —	\$ —	\$ —	\$ —	\$ —
Dilutive impact of convertible debt	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (0.13)	\$ (0.10)	\$ —	\$ —
Adjusted net income attributable to shareholders per diluted share	\$ 3.78	\$ 5.32	\$ 8.28	\$ 9.20	\$ 6.06	\$ 9.14	\$ 13.53	\$ 14.81	\$ 15.28	\$ 16.10

Non-GAAP Reconciliation

Reconciliation of Consolidated Net Income to ROIC Measurement

(Unaudited)

(\$M)

	2023	2024	2025
Consolidated net income	\$ 266.6	309.6	304.1
Operating and finance interest	288.8	340.0	349.5
Foreign exchange (gain)/loss	(4.9)	26.2	0.2
Net operating profit after tax (NOPAT)	\$ 550.5	\$ 675.8	\$ 653.8
Average invested capital¹	\$ 5,034.4	\$ 5,229.2	\$ 4,878.4
Return on Invested Capital (ROIC)	10.9 %	12.9 %	13.4 %

¹ "Average Invested Capital" refers to average equity plus average short- and average long-term debt, excluding financing at WEX Bank including deposits and advances from the Federal Home Loan Bank, using the current and prior year December 31 amounts as reported.